**DAR AL ARKAN** 

**REAL ESTATE DEVELOPMENT COMPANY** 

SAUDI JOINT STOCK COMPANY

CONSOLIDATED FINANCIAL STATEMENTS AND AUDITORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

SAUDI JOINT STOCK COMPANY

# CONSOLIDATED FINANCIAL STATEMENTS AND AUDITORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

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### AUDITORS' REPORT

To the shareholders Dar Al Arkan Real Estate Development Company (A Saudi Joint Stock Company) Riyadh – Kingdom of Saudi Arabia Deloitte & Touche Bakr Abulkhair & Co. Public Accountants P.O. Box 213 Riyadh 11411 Kingdom of Saudi Arabia

Tel: +966 (0) 1 282 8400 Fax: +966 (0) 1 293 0880 www.deloitte.com

License No. 96 Head Office: Rivadh

## Scope of Audit

We have audited the accompanying consolidated balance sheet of Dar Al Arkan Real Estate Development Company (A Saudi joint stock company) (the "Company") and its subsidiaries (collectively referred to as the "Group") as at December 31, 2013, and the related consolidated statements of income, cash flows and changes in shareholders' equity for the year then ended, and notes 1 to 21 which form an integral part of these consolidated financial statements as prepared by the Group in accordance with Article 123 of the Regulations for Companies and submitted to us with all the necessary information and explanations which we required. These consolidated financial statements are the responsibility of the Group's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the Kingdom of Saudi Arabia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

### **Unqualified Opinion**

In our opinion, the accompanying consolidated financial statements, taken as a whole, present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2013, and the results of its operations and its cash flows for the year then ended in conformity with accounting standards generally accepted in the Kingdom of Saudi Arabia appropriate to the nature of the Group, and comply with the relevant provisions of the Regulations for Companies and the Company's bylaws as these relate to the preparation and presentation of the consolidated financial statements.

Deloitte & Touche Bakr Abulkhair & Co.

Ehsan A. Makhdoum License No. 358

Rabi Al-Thani 18, 1435H February 18, 2014



# CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2013

	Notes	2013	2012
ASSETS		SR 000	SR 000
Current Assets			
Cash and cash equivalents		2,279,132	535,771
Accounts receivable, net	(5)	1,364,297	1,492,749
Prepaid expenses and others	(6)	484,201	632,781
Due from a related party	(7a)	143	143
Projects in progress – short-term	(8a)	44,529	46,702
Developed land – short-term		927,110	844,332
Total Current Assets		5,099,412	3,552,478
Non-Current Assets Projects in progress – long-term	1061	0.700.457	7 120 505
Investments in land under development	(8b)	8,780,457	7,138,585
Developed land – long-term	(9)	4,864,302	5,605,630
Investment properties, net	/101	1,936,614	2,124,441
Investments in associates	(10)	2,694,638	2,737,060
Property and equipment, net	(11)	747,407	744,157
Deferred charges, net	(12) (13)	74,370 132	77,674 264
Total Non-Current Assets	(15)	19,097,920	
TOTAL ASSETS	-	24,197,332	18,427,811 21,980,289
LIABILITIES AND EQUITY			
Current Liabilities Islamic borrowings – current portion	(111)	744 200	1 005 120
Due to a related party	(14)	744,308	1,095,120
Accounts payable	(7b) (16)	196,246	198,101
Accrued expenses and others	(17)	267,098 820,242	256,133
Total Current Liabilities	(1/)	2,027,894	813,642 2,362,996
Non-Current Liabilities			
Islamic borrowings	(14)	5,159,269	3,289,359
Provision for end-of-service indemnities	(18)	17,348	16,575
Total Non-Current Liabilities		5,176,617	3,305,934
Total liabilities		7,204,511	5,668,930
Shareholders' Equity			
Share capital	(19)	10,800,000	10,800,000
Statutory reserve		884,914	816,768
Retained earnings		5,307,907	4,694,591
Total Shareholders' Equity		16,992,821	16,311,359
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		24,197,332	21,980,289
	-		

Managing Director

# CONSOLIDATED STATEMENT OF INCOME FOR THE YEAR ENDED 31 DECEMBER 2013

	Notes	2013	2012
		SR 000	SR 000
Revenues from operations		2,931,168	3,557,072
Cost of operations		(1,778,097)	(2,163,366)
Gross profit	(4)	1,153,071	1,393,706
Operating expenses:			
General, administrative, selling and marketing expenses		(151,027)	(153,898)
Depreciation	(10,12)	(4,011)	(21,197)
Amortisation of deferred charges	(13,14a)	(27,654)	(34,184)
Income for the year from operating activities		970,379	1,184,427
Other Income / (expenses) :			
Share of income from investments in associates	(11)	3,250	850
Islamic Murabaha charges		(110,341)	(110,226)
Islamic Sukuk charges		(203,618)	(153,860)
Other income, net		39,320	92,776
Income for the year before Zakat		698,990	1,013,967
Zakat provision	(17a)	(17,528)	(25,430)
Net income for the year		681,462	988,537
Earnings per share for the year (in Saudi Riyal)	(20)		
From operating activities		0.90	1.10
From net income		0.63	0.92

Managing Director

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2013

	2013	2012
	SR 000	SR 000
CASH FLOWS FROM OPERATING ACTIVITIES		
Income for the year before Zakat  Adjustment for:	698,990	1,013,967
Depreciation	50,499	42,521
Amortisation of deferred charges	27,654	34,184
Provision for end-of-service indemnities	2,133	3,252
Share of income from investment in associates	(3,250)	(850
Gain on disposal of investments in associates	1	(56,700
Changes in operating assets and liabilities		
Accounts receivable	128,452	(265,041
Prepaid expenses and others	(5,290)	61,744
Projects in progress – short-term	2,173	17,767
Developed land	105,049	(102,413)
Accounts payable	10,965	(82,463)
Accrued expenses and others	50,424	24,952
Cash generated from operations	1,067,799	690,920
Zakat paid	(61,352)	(5,046
End-of-service indemnities paid	(1,360)	(835
Net cash from operating activities	1,005,087	685,039
CASH FLOWS FROM INVESTING ACTIVITIES		
Projects in progress – long-term	(1,641,872)	108,765
Investments in land under development	741,328	(522,704
Advance payments to purchase land	153,870	(187,764
Investment properties	(4,066)	(20,843
Proceeds from disposal of investment in associates	-	1,001,700
Purchase of property and equipment	(707)	(455
Net cash (used in)/ from investing activities	(751,447)	378,699
CASH FLOWS FROM FINANCING ACTIVITIES		
Islamic borrowings	1,491,576	(3,041,138)
Due to a related party	(1,855)	7,397
Net cash from/(used in) financing activities	1,489,721	(3,033,741
Increase/ (decrease) in cash and cash equivalents	1,743,361	(1,970,003
Cash and cash equivalents, beginning of the year	535,771	2,505,774
CASH AND CASH EQUIVALENTS, END OF THE YEAR	2,279,132	535,771
Non-cash transaction		
Projects under progress long term		599,584
Investments in associates	D <del>-</del> c	(525,547)
Non controlling Interest		(264,741)
Due to related parties	- 3	190,704

Managing Director

SAUDI JOINT STOCK COMPANY

# CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED 31 DECEMBER 2013

	Share Capital	Statutory Reserve	Retained Earnings	Total shareholders' equity
2012	SR 000	SR 000	SR 000	SR 000
Balance as at 1 January 2012	10,800,000	716,768	3,806,054	15,322,822
Net income for the year			988,537	988,537
Transfer to statutory reserve		100,000	(100,000)	
Balance as at 31 December 2012	10,800,000	816,768	4,694,591	16,311,359
2013				
Balance as at 1 January 2013	10,800,000	816,768	4,694,591	16,311,359
Net income for the year	2		681,462	681,462
Transfer to statutory reserve	= 9,	68,146	(68,146)	
Balance as at 31 December 2013	10,800,000	884,914	5,307,907	16,992,821

Managing Director

SAUDI JOINT STOCK COMPANY

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 1. GENERAL INFORMATION:

**DAR AL-ARKAN REAL ESTATE DEVELOPMENT COMPANY** (the "Company"), is a Saudi Joint Stock Company, registered in Riyadh under the Commercial Registration No. 1010160195 dated 16/4/1421H (corresponding to 18/7/2000G).

The Company and its subsidiaries (collectively referred as the "Group") are predominantly engaged in the business of development, sale and lease of real estate projects and associated activities.

The Group operates in general construction of residential and commercial buildings (construction, maintenance, demolition and reconstruction). Below is the nature of business of the Group's subsidiaries:

**DAR AL-ARKAN PROPERTIES COMPANY** – is a limited liability company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No: 1010254063, dated 25/7/1429H (corresponding to 28/7/2008G). It operates in development and acquisition of commercial and residential real estate. It provides management, operation and maintenance of residential and commercial buildings and public facilities.

**DAR AL-ARKAN PROJECTS COMPANY** – is a limited liability company, a wholly owned subsidiary, company registered in Riyadh under the Commercial Registration No. 1010247583, dated 28/3/1429H (corresponding to 5/4/2008G). It operates in general construction of residential and commercial buildings (construction, maintenance, demolition and restructuring).

**DAR AL-ARKAN COMMERCIAL INVESTMENT COMPANY** – is a limited liability company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010247585, dated 28/3/1429H (corresponding to 5/4/2008G). It operates in purchase and acquisition and lease of real estate investments.

**DAR AL-ARKAN SUKUK COMPANY** – is a limited liability company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010256421, dated 16/9/1429H (corresponding to 16/9/2008G). It operates in Real Estate investments and development.

**SUKUK AL-ARKAN COMPANY** – is a limited liability company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010274407, dated 11/10/1430H (corresponding to 01/10/2009G). It operates in development, maintenance and management of real estates, purchase of land and general contracting.

**THAWABIT INVESTMENT COMPANY**— is a limited liability company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010275449, dated 30/10/1430H (corresponding to 19/10/2009G). It operates in Real Estate investments and development.

**DAR SUKUK INTERNATIONAL COMPANY** – is a limited liability company, formerly known as Siyada Investment Company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No: 1010275448, dated 30/10/1430H (corresponding to 19/10/2009G). It operates in Real Estate investments and development.

Dar Al-Arkan Real Estate Development Company wholly owns directly and indirectly the above mentioned subsidiaries.

The accompanying consolidated financial statements include the assets, liabilities and the results of operations of the subsidiaries mentioned above.

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (CONTINUED)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 BASIS OF PREPARATION

The consolidated financial statements have been prepared in accordance with the accounting standards generally accepted in the Kingdom of Saudi Arabia issued by the Saudi Organisation of Certified Public Accountants (SOCPA).

### 2.2 ACCOUNTING CONVENTION

The consolidated financial statements have been prepared on the historical cost basis, using accrual basis and going concern assumption except for commission rate swaps which are measured at fair value and investments in associates which are accounted for under the equity method of accounting.

#### 2.3 BASIS OF CONSOLIDATION

The consolidated financial statements of the Group incorporate the financial statements of the companies and enterprises controlled by the Group (its subsidiaries) made up to 31 December 2013.

Subsidiaries are entities over which the Group has the power to control the financial and operating policies to obtain economic benefit to the Group. Subsidiaries are fully consolidated from the effective date of acquisition up to the effective date of disposal, as appropriate.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured at the fair value of the assets acquired/transferred, equity instruments issued and liabilities incurred or assumed at the date of exchange. Identifiable assets acquired and liabilities and contingent liabilities assumed are initially measured at the fair value at the acquisition date irrespective of the extent of any non-controlling interests. The interests of non-controlling shareholders are stated at the non-controlling proportion of the assets and liabilities recognised. Subsequently, any losses applicable to the non-controlling interests in excess of the non-controlling interests are allocated against the interests of the parent.

The excess of cost of acquisition over the Group's share of identifiable net assets acquired is recognised as goodwill. Any deficiency of the cost of acquisition below the fair value of the identifiable net assets acquired (i.e. discount on acquisition) is recognised directly in the consolidated statement of income.

All intra-group transactions, balances, and unrealised gains on transactions between Group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

### Investments in associates

An associate is an entity over which the Group is in a position to exercise significant influence, but not control or joint control, through participation in the financial and operating policy decisions of the investee.

The results, assets and liabilities of associates are incorporated in these consolidated financial statements using the equity method of accounting except when classified as held for sale. Investments in associates are carried in the consolidated balance sheet at the Group's share of the net assets of the associate. Losses of the associates in excess of the Group's interests in those associates are not recognised.

Any excess of cost of acquisition over the Group's share of the identifiable net assets acquired of the associate at the date of acquisition is recognized as goodwill. The goodwill is included within the carrying amount of the investment and is assessed for impairment as part of that investment. Any deficiency of the cost of acquisition below the Group's share of the identifiable net assets of the associate at the date of acquisition (i.e. discount on acquisition) is recognised in the consolidated statement of income.

Where a Group company transacts with an associate of the Group, profits and losses are eliminated to the extent of the Group's interests in the relevant associate or joint venture. Losses may provide evidence of an impairment of the asset transferred in which case appropriate provision is made for impairment.

### 2.4 PROPERTY AND EQUIPMENT

Property and equipment are stated at cost less accumulated depreciation and any recognised impairment loss.

Depreciation is charged so as to write off the cost less estimated residual value of assets, other than land, over their estimated useful lives, using the straight-line method, on the following basis:

Buildings	3%
Leasehold improvements	5% - 20%
Vehicles	25%
Machinery and tools	20%
Office equipment	20% - 25%

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the consolidated statement of income.

At each date of preparation of the consolidated financial statements, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Where the asset does not generate cash flows that are independent from other assets, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately.

## 2.5 INVESTMENT PROPERTIES

Investment properties, which are properties held to earn rentals and/or for capital appreciation, are stated at cost less accumulated depreciation and any recognised impairment loss. Depreciation is charged so as to write off the cost less estimated residual value of assets, other than land and properties under construction, over their estimated useful lives, using the straight-line method, on the following basis:

Buildings 3%

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (CONTINUED)

Gains or losses arising from the retirement or disposal of investment properties being the difference between the net disposal proceeds and carrying value are included in the consolidated statement of income for the period of the retirement/disposal except those that relate to sale and leaseback arrangements.

#### 2.6 FINANCE CHARGES

Financing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other financing costs are recognised in the consolidated statement of income in the period in which they are incurred.

#### 2.7 FINANCIAL INSTRUMENTS

Financial assets and financial liabilities are recognised on the Group's consolidated balance sheet when the Group has become a party to the contractual provisions of the instrument.

#### Accounts receivable

Accounts receivable are initially recognised at transaction value. They are subsequently measured for their realisable value and a provision for impairment is made where there is objective evidence, (including customers with financial difficulties or in default on payments), that amounts will not be recovered in accordance with original terms of the agreement. The carrying value of the receivable is reduced through the use of an allowance account and any impairment loss is recognised in the consolidated statement of income.

### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and at bank and other short-term deposits held by the Group with maturities of less than three months.

#### Financial liabilities

Financial liabilities are classified according to the substance of the contractual arrangements entered into. Financial liabilities include Islamic Sukuk and Islamic Murabaha; these are recorded initially at cost. Direct transaction costs are subsequently carried at their amortised cost and are recognised in the consolidated statement of income over the term of the instrument.

#### Accounts payables

Accounts payables are initially recognised at cost and subsequently at amortised cost using the effective commission method.

#### Commission rate swaps

Commission rate swaps are measured at fair value. Fair value is recorded as an asset when the fair value is positive and as a liability when the fair value is negative. The fair value is determined as per the market quoted prices, cash flow discount and pricing methods, as appropriate.

Changes in fair value of commission rate swaps held for trading are recognised directly in the consolidated statement of income, and are included in other income.

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (CONTINUED)

#### 2.8 IMPAIRMENT OF TANGIBLE ASSETS

At the date of each consolidated balance sheet, the Group reviews the carrying amounts of its tangible assets for any indication that those assets have suffered impairment losses. When such an indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Recoverable amount is the higher of realisable value less costs to sell and value in use. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised in the consolidated statement of income.

#### 2.9 REVENUE RECOGNITION

Revenue represents the sale of residential properties and land. Revenue is recognised to the extent that it is probable that economic benefits will flow to the Group and significant risks and rewards of ownership have been transferred to the buyer. Revenue is measured at the value of consideration received. With respect to rental income, the Group recognises revenue on a straight line basis over the lease term.

#### 2.10 **ZAKAT**

Zakat is calculated and recognised in the consolidated statement of income for the year and for each financial period separately pursuant to Zakat Regulation in the Kingdom of Saudi Arabia. The provision for Zakat is adjusted in the financial period in which the final assessment of Zakat is issued. Variances between the amount of provision for Zakat as per the consolidated financial statements and the provision as per final assessment issued by the Department of Zakat and Income Tax ("DZIT") are recognised in the consolidated statement of income as changes in accounting estimates and included in the financial period in which the final assessment of Zakat is issued.

#### 2.11 FOREIGN CURRENCIES

Transactions in currencies other than Saudi Riyals, the presentational and functional currency of the Group, are recorded at the rates of exchange prevailing on the dates of the transactions. At each consolidated balance sheet date, monetary assets and liabilities that are denominated in foreign currencies are retranslated to Saudi Riyals at the rates prevailing on the consolidated balance sheet date. Non-monetary assets and liabilities that are denominated in foreign currencies are translated to Saudi Riyals at the rates prevailing at the date when the cost was determined.

#### 2.12 STATUTORY RESERVE

According to the article (125) of the Companies' Regulation, the Group retains 10% of net income against the statutory reserve. The Group may stop the deductions when this reserve reaches 50% of the share capital. This reserve is not available for dividend distribution.

#### 2.13 END-OF-SERVICE INDEMNITIES

The Group provides end-of-service benefits to its employees in accordance with the labour law provision of Saudi Arabia. The entitlement to these indemnities is based upon the employee's final salary, length of service and the completion of a minimum service period. The costs of these indemnities are accrued over the period of employment at the rate of the employee's current salary and are paid on cessation of employment.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (CONTINUED)

#### 2.14 RETIREMENT BENEFIT COSTS

The Group makes contributions in line with the General Organisation for Social Insurance Regulations and are calculated as a percentage of employees' wages. Payments made to state-managed retirement benefit schemes are dealt with as payments to defined contribution plans where the Group's obligations under the schemes are equivalent to those arising in a defined contribution retirement benefit plan. Payments made to defined contribution retirement benefit plans are charged as an expense as they fall due.

#### 2.15 LEASING

Rentals payable under operating leases are charged to the consolidated statement of income on a straight-line basis over the term of the relevant lease.

### 2.16 OPERATING EXPENSES

The Group follows accrual basis of accounting to record the operating expenses and recognised as expenses in the consolidated statement of income in the period in which they are incurred. Expenses that are deferred for more than one financial year are allocated to expenses over such periods using historical cost.

### 3. USE OF ESTIMATES

The preparation of consolidated financial statements in conformity with generally accepted accounting standards requires use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current event and activities actual result ultimately may differ from those estimate.

#### 4. BUSINESS AND GEOGRAPHICAL SEGMENTS

#### **Business segments**

For management reporting purposes, management has organized the Group around three divisions which match its entity structure. These are in line with its strategic planning and business model and include DAR Projects, DAR Investments and DAR Properties.

#### **Geographical regions**

The Group operates exclusively in Saudi Arabia and all its revenues derive from its portfolio of properties which the Group manages. As such there is no additional geographical information.

## **Products and services**

DAR projects is principally focused on the development of basic infrastructure on undeveloped land and the sale of such land ("Sale of land") and the development of residential and commercial projects for Sale ("Sale of residential properties") or leasing such developed properties to generate rental revenue ("Lease income").

5.

6.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (CONTINUED)

Information in respect of these products is presented below:

For the year ended
31 December

	2013	2012
	SR 000	SR 000
REVENUES FROM OPERATIONS		
Sale of residential properties	459	25,293
Sale of land	2,822,281	3,478,997
Leasing of properties	108,428	52,782
Total	2,931,168	3,557,072
COST OF OPERATIONS		_
Residential properties	363	21,026
Land	1,731,246	2,121,016
Leasing of properties	46,488	21,324
Total	1,778,097	2,163,366
GROSS PROFIT		
Residential properties	96	4,267
Land	1,091,035	1,357,981
Leasing of properties	61,940	31,458
Total	1,153,071	1,393,706
ACCOUNTS RECEIVABLE, NET		
	2013	2012
	SR 000	SR 000
Customers	1,368,776	1,497,228
Provision for doubtful debts	(4,479)	(4,479)
Total	1,364,297	1,492,749
PREPAID EXPENSES AND OTHERS		
	2013	2012
	SR 000	SR 000
Advance payments to purchase land	409,400	563,270
Prepaid expenses and other assets	39,564	11,123
Accrued income	14,624	16,589
Advance payments to contractors	12,308	14,242
Employees' advances and receivables	5,780	4,070
Advance payments to suppliers	2,487	13,419
Positive value of commission rate SWAP (Note 15)	2	10,032
Others	36_	36
Total	484,201	632,781

#### 7. RELATED PARTY TRANSACTIONS

### a) Due from a related party

During the year, the Group sold residential homes to individuals who sought financing from Saudi Home Loans, which is an associate to the Group. In these instances, Saudi Home Loans pays the consideration in respect of the residential property sold to the Group on behalf of the individual. There is no recourse to the Group if such lending by Saudi Home Loans results in a bad debt. The details of the transactions are as follows:

## For the year ended 31 December

0000	
2013	2012
SR 000	SR 000
143	143
=	11,054
-	(13)
<u>-</u>	(11,041)
143	143
	SR 000 143 - - -

### b) Due to a related party

Management of Khozam Real Estate Development Company (KDC), which is an associate of the Group, requested the Group to invest its excess cash balance at a nominal profit. The details of the transactions are as follows:

## For the year ended 31 December

	2013	2012
	SR 000	SR 000
Balance, beginning of the year	198,101	205,425
Repayment of advances	(3,815)	(8,794)
Profit charged	1,960	1,470
Balance, end of the year	196,246	198,101

## c) Other related party transactions

## (i) Bank Alkhair B.S.C

The Group engaged Bank Alkhair B.S.C, a non-associate entity, to provide general financial advisory, Shariah' compliance advises and management support for the recent international Sukuk. The details of the transactions, included in accounts payable (refer note: 16), are as follows:

## For the year ended 31 December

2013	2012
SR 000	SR 000
6,733	-
(5,437)	
1,296	_
	SR 000 6,733 (5,437)

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (CONTINUED)

### (ii) Alkhair Capital Saudi Arabia

The Group directly and through Bank Alkhair B.S.C engaged Alkhair Capital Saudi Arabia, an associate entity, to provide general financial advisory, representing and filing the documents on behalf of the Group for requirements with CMA and other statutory bodies, Shariah' compliance reviews and management support for the recent international Sukuk issuances and the partial pre-closure of Sukuk III. The details of the transactions indirectly through Bank Alkhair B.S.C, are as follows:

Transactions for Group's engagement through Bank Alkhair B.S.C	For the year ended 31 December	
	2013	2012
_	SR 000	SR 000
Fees and expenses shared during the year	1,406	
Total amount for the year	1,406	

For the year ended 31 December 2013 and 2012, no other transactions were entered with entities that have common Board Members or Shareholders to the Group.

#### 8. PROJECTS IN PROGRESS

## a) Projects in progress – short-term:

	2013	2012
	SR 000	SR 000
Residential and commercial development	44,529	46,702
Total	44,529	46,702

Short-term projects in progress represent costs incurred on projects executed by the Group for the purpose of re-sale in the short term.

## b) Projects in progress – long-term:

	2013	2012
	SR 000	SR 000
Residential and commercial development	2,718,238	3,214,085
Land development projects	6,062,219	3,924,500
Total	8,780,457	7,138,585

Long-term projects in progress represent residential projects and land owned by the Group, which will not be completed within the next twelve months and are held for future revenue generation.

During the year, the Group's management capitalised Islamic Sukuk charges in the amount of SR 88.54 million (31 December 2012: 141.90 million) under projects in progress.

SAUDI JOINT STOCK COMPANY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (CONTINUED)

### 9. INVESTMENTS IN LAND UNDER DEVELOPMENT

This represents the Group's co-ownership in land with third parties according to contracts for land development.

## 10. INVESTMENT PROPERTIES, NET

	For the year ended 31 December	
	2013	2012
	SR 000	SR 000
COST		
At beginning of the year	2,784,469	2,763,626
Additions	4,066	15,575
Capitalisation of borrowing costs	<u> </u>	5,268
At end of the year	2,788,535	2,784,469
ACCUMULATED DEPRECIATION		
At beginning of the year	47,409	10,273
Charged during the year	46,488	37,136
At end of the year	93,897	47,409
CARRYING AMOUNT AT THE END OF THE YEAR	2,694,638	2,737,060

Included within investment properties is land with an original cost of SR 578.1 million (31 December 2012: SR 578.1 million).

SAUDI JOINT STOCK COMPANY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (CONTINUED)

#### 11. INVESTMENTS IN ASSOCIATES

This represents investment in shares of the companies that are not publicly traded. The Group's ownership in these companies ranges from 15% to 51%. Movement in investments in associates is as follows:

	For the year ended 31 December		
	2013	2012	
	SR 000	SR 000	
Balance, beginning of the year	744,157	1,162,760	
Sold during the year	-	(945,000)	
Transfer on deconsolidation	-	525,547	
Share of income	3,250	850	
Balance, end of the year	747,407	744,157	

### a. Summarised details of holding in respect of the Group's associates is set out below:

Name of the entity	Amount invested	% of Holding
	SR 000	
Saudi Home Loans	120,000	15%
Alkhair Capital Saudi Arabia	102,000	34%
Khozam Real Estate Development Company (i)	525,547	51%
Accumulated share of losses	(140)	
Balance, end of the year	747,407	

Details of transactions with associates are disclosed under Note 7 "Related Party Transactions" of these consolidated financial statements.

(i) The Group had invested 51% in Khozam Real Estate Development Company (KDC), with Jeddah Development and Urban Regeneration Company (JDURC). As per the arrangements the power to govern the financial and operating activities which affect the returns of KDC is jointly bestowed with the shareholders, accordingly the Group does not have any right to variable returns or absolute power to control with the ability to affect the returns of the investee company, consequently the Group's investment in KDC is accounted for as investment in associates under equity method of accounting.

SAUDI JOINT STOCK COMPANY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (CONTINUED)

## 12. PROPERTY AND EQUIPMENT, NET

Details of cost, accumulated depreciation and net book value of property and equipment are as follows:

	Land and Buildings SR 000	Leasehold Improvements SR 000	Vehicles SR 000	Machinery and Tools SR 000	Office Equipment SR 000	Total SR 000
Cost						
Balance at 1 January 2013 Additions for the year	109,145 -	19,037 -	9,250 -	13,536 -	39,411 707	190,379 707
Balance at 31 December 2013	109,145	19,037	9,250	13,536	40,118	191,086
Accumulated Depreciation						
Balance at 1 January 2013	33,075	18,866	9,184	13,404	38,176	112,705
Depreciation for the year	3,016	104	64	38	789	4,011
Balance at 31 December 2013	36,091	18,970	9,248	13,442	38,965	116,716
Net book value 31 December 2013	73,054	67	2	94	1,153	74,370
Net book value 31 December 2012	76,070	171	66	132	1,235	77,674

Included within land and buildings are land with an original cost of SR 9.50 million (31 December 2012: SR 9.50 million).

## 13. DEFERRED CHARGES, NET

The movement during the year is as below:

	For the year ended 31 December	
	2013	
	SR 000	SR 000
Balance, beginning of the year	264	967
Amortisation charge for the year	(132)	(703)
Balance , end of the year	132	264

### 14. ISLAMIC BORROWINGS

	2013	2012
	SR 000	SR 000
Islamic Sukuk	4,600,000	2,437,500
Islamic Murabaha	1,389,321	2,002,941
	5,989,321	4,440,441
Less: Un-amortised transaction costs	(85,744)	(55,962)
Islamic borrowings – end of the year	5,903,577	4,384,479
Less: Islamic borrowings – current portion	(744,308)	(1,095,120)
Islamic borrowings - long-term	5,159,269	3,289,359

## (a) Islamic borrowings transaction costs:

## For the year ended 31 December

	2013	2012
	SR 000	SR 000
Balance, beginning of the year	55,962	55,367
Additions during the year	63,068	46,742
Capitalisation during the year	(5,764)	(12,666)
Amortisation charge for the year	(27,522)	(33,481)
Balance, end of the year	85,744	55,962

## Analysis of borrowings:

## Islamic Sukuk

This represents SR 4.60 billion of Islamic Sukuk comprising:

- 1) SR 1.69 billion (USD 450 million) of Islamic Sukuk carried in the books of the Group, issued by Dar International Sukuk Company II at 10.75% and maturing in 2015.
- 2) SR 1.69 billion (USD 450 million) of Islamic Sukuk carried in the books of the Group, issued by Dar Al-Arkan Sukuk Company Ltd. at 5.75% and maturing in 2018.
- 3) SR 1.12 billion (USD 300 million) of Islamic Sukuk carried in the books of the Group, issued by Dar Al-Arkan Sukuk Company Ltd. at 5.75% and maturing in 2016.
- 4) SR 750 million of Islamic Sukuk issued by the Group maturing in 2014 of which SR 650 million repaid and cancelled during 2013 resulting in an outstanding balance of SR 100 million as at 31 December 2013.

The first three of the above listed Islamic Sukuk's are denoted in US dollars. Since the Saudi Arabian Riyal is limited to fluctuations in the US Dollar there is no exposure to foreign exchange risk. The investment profit is payable to the Saudi SPV, through which the Sukuk was issued, by the sale of properties owned by the Group. The beneficiary rights of these properties are with Dar Al Arkan Real Estate Development Company and its subsidiaries with the rights to buy back the ownership of these properties upon the full repayment of the Sukuk. The Group has issued a corporate guarantee to the Sukuk holders. The facility due in 2015 has index linked commission rate swap arrangements which effectively reduce the fixed rate commission (Note 15).

The Sukuk agreements include financial covenants, which the Group was in compliance with as at 31 December 2013.

#### Islamic Murabaha

This represents the bilateral Murabaha facilities from local and international commercial banks, secured against certain real estate properties, in the form of Islamic Murabaha, letters of guarantee and letters of credit. These facilities comprise of long- term and short- term tenures ranging from 6 months to 4 years with various repayment schedules like annual roll revolvers, bullet payments and installment repayments ranging from monthly, quarterly and half yearly as detailed below.

#### **Summary of the Murabahas:**

Maturity date	Outstanding Balance SR 000	Short-term SR 000	Long-term SR 000
2014	86,072	86,072	-
2015	749,499	377,727	371,772
2016	553,750	190,833	362,917
_	1,389,321	654,632	734,689

The facility agreements include certain financial covenants, which the Group was in compliance with as at 31 December 2013.

#### 15. COMMISSION RATE SWAP

The Group, through a shari'ah compliant arrangement, agreed to exchange fixed rate commission liability with floating rate commission amounts, calculated on agreed notional principal amounts. In July 2012, the group replaced its existing commission rate swap with two new index linked swap facilities for a notional amount of SR 843.75 million (US\$ 225 million) each, maturing on 18 February 2015 whereby the counter party banks shall periodically calculate the floating commission rate based on their respective and designated index performance for the period and settle the differential amounts, if any with respect to the original fixed rate of the commission applicable for the securities at semi-annual basis. The index performance is capped at 10.75% and 12.55% respectively for this index linked swap facilities.

During October 2013, considering the steady upward change of commission rate and to avoid losses, the Group had cancelled and closed one of its index linked commission rate swap capped at 12.55%.

The cumulative fair value of this agreement which does not qualify for hedge accounting in accordance with generally accepted accounting standards amounted to SR 2.0 thousand (USD 0.5 thousand) (31 December 2012: SR 10.03 million (USD 2.67 million). The change in the fair value during the year amounting to SR 10.03 million (USD 2.67 million) has been recognised as other expense in the consolidated statement of income (SR 42.81 million (USD 11.42 million) for the year ended 31 December 2012).

SAUDI JOINT STOCK COMPANY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (CONTINUED)

16.	A C C	TIALIO'	'S ΡΔΥΔ	DIF
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	2013	2012
	SR 000	SR 000
Contractors	157,435	201,925
Advances from customers	81,169	3,305
Suppliers (a)	28,494	39,431
Others	<u> </u>	11,472
Total	267,098	256,133

(a) Suppliers include SR 114K, balance due to a related party (refer Note 7c (i)).

## 17. ACCRUED EXPENSES AND OTHERS

	2013	2012
	SR 000	SR 000
Zakat provision (c)	600,245	644,069
Islamic Sukuk charges	84,579	74,134
Unearned revenue	68,399	6,546
Dividend payable	35,749	36,027
Islamic Murabaha charges	17,437	29,526
Accrued expenses	13,833	23,340
Total	820,242	813,642

## **Zakat provision**

a) The principal elements of the Zakat base are as follows:

	2013	2012
	SR 000	SR 000
Zakat base:		
Share capital and statutory reserve – beginning of the year Provisions – beginning of the year after deduction of amounts	11,616,768	11,516,768
paid during the year	582,717	618,639
Adjusted net income for the year – Note 17/b	701,123	1,017,219
Retained earnings after dividends	4,694,591	3,806,054
Islamic Murabaha	734,689	895,571
Islamic Sukuk	1,687,500	2,381,538
Total Zakat base	20,017,388	20,235,789
Deductions:		
Total deduction after adjustment	(20,434,430)	(19,835,413)
Zakat base	(417,042)	400,376
Estimated Zakat provision for the year	17,528	25,430

SAUDI JOINT STOCK COMPANY

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013 (CONTINUED)

## b) Adjusted net income for the year:

	2013 SR 000	2012 SR 000
Adjusted net income:		
Income for the year before Zakat Provisions	698,990 2,133	1,013,967 3,252
Adjusted net income	701,123	1,017,219

## c) The movement in provision for Zakat is as follows:

## For the year ended 31 December

	31 December	
	2013 SR 000	2012 SR 000
Balance beginning of the year	644,069	623,685
Estimated Zakat for the year	17,528	25,430
Paid during the year	(61,352)	(5,046)
Estimated Zakat provision, end of the year	600,245	644,069

d) The Company has received the assessments from DZIT for the years 2003 to 2009 and has filed an objection for the years 2008 and 2009 which were issued with an additional zakat liability. The basis for this additional liability is being formally contested by the Company and is awaiting a response from DZIT. The management believes that the ultimate outcome of the appeals filed and actions taken by the Company cannot be determined reliably at this stage, however, the carrying provisions are sufficient to meet any additional liability, if required. The Company has not received DZIT assessment for the years 2010 and 2011. The filing of the consolidated zakat return for year 2012 is currently under process.

#### 18. PROVISION FOR END-OF-SERVICE INDEMNITIES

This item represents the balance of provision for end-of-service indemnities and the movement during the year is as below:

	For the year ended 31 December	
	2013	2012
	SR 000	SR 000
Balance, beginning of the year	16,575	14,158
Charged to expenses during the year	2,133	3,252
Paid during the year	(1,360)	(835)
Balance, end of the year	17,348	16,575

### 19. SHARE CAPITAL

The Company has one class of 1,080,000,000 authorised, issued and fully paid ordinary shares of SR 10 each, which carry no right to fixed income.

### 20. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share is based on the following data:

	For the year ended 31 December	
	2013	2012
	SR 000	SR 000
Earnings		
For the purpose of basic earnings per share:		
Income for the year from operating activities	970,379	1,184,427
Net income for the year	681,462	988,537
<b>Number of shares</b> Weighted average number of ordinary shares	<u>Number</u>	<u>Number</u>
For the purpose of basic earnings per share	1,080,000,000	1,080,000,000

There is no dilution of ordinary shares and as such the basic and diluted earnings per share calculation are consistent.

#### 21. COMMITMENTS

As at 31 December 2013, the Group has commitments which represent the value of the part not yet executed from the projects development contracts amounting to SR 85 million (31 December 2012: SR 107 million).