# SAUDIA DAIRY AND FOODSTUFF COMPANY (SADAFCO) (A SAUDI JOINT STOCK COMPANY)

UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

**31 DECEMBER 2016** 



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# LIMITED REVIEW REPORT TO THE SHAREHOLDERS OF SAUDIA DAIRY AND FOODSTUFF COMPANY (SADAFCO) (A SAUDI JOINT STOCK COMPANY) ON THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

#### Scope of review

We have reviewed the accompanying consolidated balance sheet of Saudia Dairy and Foodstuff Company - a Saudi Joint Stock Company - ("SADAFCO" or "the Parent Company") and its subsidiaries (collectively referred to as "the Group") as at 31 December 2016 and the related consolidated statement of income for the three-month and ninemonth periods then ended, and the related consolidated statements of cash flows and changes in shareholders' equity for the nine-month period then ended. These interim consolidated financial statements are the responsibility of the Company's management and have been prepared by them and submitted to us together with all the information and explanations which we required. We conducted our limited review in accordance with the Saudi Organisation for Certified Public Accountants' Standard on interim financial reporting. A limited review consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion on the financial statements taken as a whole. Accordingly, we do not express such an opinion.

#### Conclusion

Based on our limited review, we are not aware of any material modifications that should be made to the accompanying interim consolidated financial statements for them to be in conformity with accounting standards generally accepted in the Kingdom of Saudi Arabia.

for Ernst & Young

Ahmed I. Reda Certified Public Accountant

Licence No. 356

14 Rabi' II 1438 H 12 January 2017

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(A Saudi Joint Stock Company)

INTERIM CONSOLIDATED BALANCE SHEET (UNAUDITED)

As at 31 December 2016

| 4 5      | 2016<br>(SR'000)<br>431,713<br>176,421<br>16,866<br>340,080<br>965,080<br>243<br>581,503<br>581,746<br>1,546,826 | 201:<br>(SR 000)<br>226,040<br>184,129<br>23,187<br>361,638<br>794,994<br>243<br>579,760<br>580,003                           |
|----------|--|---|
| 4 5      | 431,713<br>176,421<br>16,866<br>340,080<br>965,080<br>243<br>581,503   | 226,040<br>184,129<br>23,187<br>361,638<br>794,994<br>243<br>579,760<br>580,003   |
| <i>5</i> | 176,421<br>16,866<br>340,080<br>965,080<br>243<br>581,503  | 184,129<br>23,187<br>361,638<br>794,994<br>243<br>579,760<br>580,003  |
| <i>5</i> | 176,421<br>16,866<br>340,080<br>965,080<br>243<br>581,503  | 184,129<br>23,187<br>361,638<br>794,994<br>243<br>579,760<br>580,003  |
| <i>5</i> | 176,421<br>16,866<br>340,080<br>965,080<br>243<br>581,503  | 184,129<br>23,187<br>361,638<br>794,994<br>243<br>579,760<br>580,003  |
|          | 16,866<br>340,080<br>965,080<br>243<br>581,503   | 23,187<br>361,638<br>794,994<br>243<br>579,760<br>580,003   |
| 5        | 340,080<br>965,080<br>243<br>581,503<br>581,746  | 361,638<br>794,994<br>243<br>579,760<br>580,003   |
| 5        | 965,080<br>243<br>581,503<br>581,746   | 794,994<br>243<br>579,760<br>580,003  |
| 5        | 243<br>581,503<br>581,746  | 243<br>579,760<br>580,003   |
| 5        | 581,503  | 243<br>579,760<br>580,003   |
| 5        | 581,503  | 579,760<br>580,003  |
| -        | 581,746  | 580,003   |
|          |  |   |
|          | 1,546,826  | 1.374 007   |
|          |  | - 10 (T,33)   |
|          |  | <del></del>   |
|          |  |   |
|          |  |   |
|          | 91,792   | 126,187   |
|          | 135,370  | 126,797   |
|          | -  | 37  |
|          | 18,260   | 12,251  |
| )        | 2,433  | 2,293   |
|          | 247,855  | 267,565   |
|          |  |   |
|          |  |   |
|          | 110,119  | 93,763  |
|          | 357,974  | 361,328   |
|          |  |   |
|          |  |   |
|          |  |   |
|          | *  | 325,000   |
|          |  | 162,500   |
|          |  | 143.746   |
|          |  | (1,119)   |
|          | 526,388  | 382,269   |
|          | 1.187 461  | 1 ()12 206  |
|          | 1,391  | 1,012,396<br>1,273  |
|          | 1.188.852  | 1,013,669   |
|          |  |   |
|          | 1,546,826  | 1,374,997   |
| •        |  | 135,370<br>18,260<br>2,433<br>247,855<br>110,119<br>357,974<br>325,000<br>162,500<br>174,514<br>(941)<br>526,388<br>1,187,461 |

Mussad Abdullah Al Nassar Member Board of Directors

Waltherus Cornelis Persus Matthijs Chief Executive Officer

Syed Fahim Hassan Hamdani Group Accounting Manager

(A Saudi Joint Stock Company)

# INTERIM CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

For the three-month and nine-month periods ended 31 December 2016

|  | F    | For the three-m<br>ended 31 De | ecember          | For the nine-me<br>ended 31 De | onth period<br>ecember |
|--|------|--------------------------------|------------------|--------------------------------|------------------------|
|  | Note | 2016<br>(SR'000)               | 2015<br>(SR 000) | 2016<br>(SR'000)               | 2015<br>(SR '000)      |
| Sales - net  |      | 457,059                        | 496,123          | 1,410,489                      | 1 100 000              |
| Cost of sales  |      | (277,108)                      | (324,232)        | (833,844)                      | 1,498,727<br>(980,892) |
| GROSS PROFIT   | -    | 179,951                        | 171,891          | 576,645                        | 517,835                |
| EXPENSES   | -    | ,                              |                  |                                |                        |
| Selling and marketing  |      | (88,719)                       | (75,660)         | (270.000)                      | ***                    |
| General and administration   |      | (19,049)                       | (24,163)         | (270,866)<br>(68,064)          | (254.882)<br>(70,570)  |
|  |      | (107,768)                      | (99,823)         | (338,930)                      | (325,452)              |
| INCOME FROM MAIN OPERATIONS  | _    | 72,183                         | 72,068           | 237,715                        | 192,383                |
| Other income / (expenses), net<br>Financial income / (charges), net                    |      | 2,926<br>2,246                 | 42<br>27         | 3,562<br>5,114                 | (165)<br>(527)         |
| NET INCOME BEFORE ZAKAT AND INCOME TAX   |      | 77,355                         | 72,137           | 246,391                        | 191,691                |
| Zakat and income tax   | 8    | (8,608)                        | (3,833)          | (18,000)                       | (10,833)               |
| NET INCOME FOR THE PERIOD  | _    | 68,747                         | 68,304           | 228,391                        | 180,858                |
| Attributable to:   | =    |                                |                  |                                |                        |
| Equity shareholders of the Parent Company  |      | 68,569                         | 68,132           | 227,805                        | 100 221                |
| Non-controlling interests  |      | 178                            | 172              | 586                            | 180,331<br>527         |
| NET INCOME FOR THE PERIOD  |      | 68,747                         | 68,304           | 228,391                        | 180,858                |
| Earnings per share:  | -    |                                |                  |                                |                        |
| Income from main operations (in SR per share)  | 9    | 2.22                           | 2.22             | 7.31                           | 5.92                   |
| Net income (in SR per share)   | 9    | 2.12                           | 2.10             | 7.03                           | 5.56                   |
| Net income attributable to equity shareholders of the Parent Company (in SR per share) | 9    | 2,11                           | 2.10             | 7.01                           | 5.55                   |

Mussad Abdullah Al Nassar Member Board of Directors

Waltherus Cornelis Retrus Matthijs Chief Executive Officer

Syed Fahim Hassan Hamdani Group Accounting Manager

(A Saudi Joint Stock Company)

# INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

For the nine-month period ended 31 December 2016

| OPER ANYLO A CONTRACTOR   | Note        | 2016<br>(SR'000)  | 2015<br>(SR'000)  |
|---|-------------|-------------------|-------------------|
| OPERATING ACTIVITIES  Net income for the period                   |             | (                 | (טע אבן           |
| Adjustments for:  |             | 228,391           | 180,858           |
| Depreciation  |             | 56,778            | 62,880            |
| Gain on disposal of property, plant and equipment                 |             | (939)             |                   |
| Provision for doubtful accounts                                   |             | 2,887             | (923)<br>922      |
| Provision for slow moving and obsolete inventories                |             | 5,388             | 922               |
| Provision for employees' end of service benefits                  |             | 14,688            | 13,668            |
| Changes in operating assets and liabilities:                      | _           | 307,193           | 257,405           |
| Accounts receivable   |             |                   |                   |
| Deposits, prepayments and other current assets                    |             | (8,116)           | (12,943)          |
| Inventories   |             | (2,404)           | 2,538             |
| Accounts payable  |             | 35,652            | (8,920)           |
| Due to related parties  |             | 24,488            | 17,318            |
| Accrued zakat, accruals and other current liabilities             |             | -                 | (900)             |
|   | -           | 26,869            | 75,074            |
| Cash from operations  |             | 383,682           | 329,572           |
| Employees* end of service benefits paid                           |             | (4,991)           | (3,673)           |
| Net cash from operating activities                                | _           | 378,691           | 325,899           |
| INVESTING ACTIVITIES  | -           |                   |                   |
| Proceeds from disposal of property, plant and equipment           |             |                   |                   |
| Purchases of property, plant and equipment                        | 6           | 1,397<br>(61,536) | 1,011<br>(50,874) |
| Net cash used in investing activities                             |             | (60,139)          | (49,863)          |
| FINANCING ACTIVITIES  |             |                   |                   |
| Dividend paid   |             |                   |                   |
| Board of directors remuneration paid                              | 01          | (130,000)         | (113,750)         |
| Non-controlling interests   |             | (2,800)           | (1,400)           |
|   |             | (560)             | (479)             |
| Net cash used in financing activities                             |             | (133,360)         | (115,629)         |
| INCREASE IN CASH AND CASH EQUIVALENTS                             | <del></del> | 185,192           | 160,407           |
| Effect of exchange rate fluctuations on cash and cash equivalents |             |                   | ,                 |
| Cash and cash equivalents at the beginning of the period          |             | 237               | (792)             |
|   |             | 246,284           | 66,425            |
| CASH AND CASH EQUIVALENTS AT THE END OF THE                       |             |                   |                   |
| PERIOD  | 4           | 431,713           | 226,040           |

Mussad Abdullah Al Nassar

Member Board of Directors

Waltherus Cornelis Petrus Watthijs Chief Executive Officer

Syed Fahim Hassan Hamdani Group Accounting Manager

(A Saudi Joint Stock Company)
INTERIM CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY
For the nine-month period ended 31 December 2016

| Member Board of Directors                               | Mussad Abdullah Al Nassar | (unaudited) | Balance as at 31 December 2016 | Net income for the period Dividend paid (note 10) Board of directors' remuneration Transfer to reserve Foreign currency translation and other | Balance at 31 March 2016 (andired) | (unaudited) | Balance as at 31 December 2015 | adjustments | Balance at 31 March 2015 (audited) Net income for the period Dividend paid (Note 10) Board of directors' remuneration Transfer to reserves Foreign currency translation and other |   |                   |
|---|---------------------------|-------------|--------------------------------|---|------------------------------------|-------------|--------------------------------|-------------|---|---|-------------------|
|   |                           | 325,000     | 1                              | 125,000   | 3                                  | 325,000     |                                |             | 325,000   | Capital<br>(SR '000)  |                   |
| Chief Ex  | W-Int-                    | 162,500     |                                | 162,500   |                                    | 162,500     |                                | ī;          | 162,500   | Statutory<br>reserve<br>(SR'000)  | Attril            |
| Walliferus Comelis Petrus Ma<br>Chief Executive Officer |                           | 174,514     | t                              | 151,734<br>-<br>-<br>-<br>22,780  |                                    | 143,746     |                                | ı           | 125,713   | Voluntary<br>reserve<br>(SR '000)   | hutohle to equit. |
| S. M. S.            |                           | (941)       | 237                            | (1,178)   |                                    | (1,119)     | (797)                          |             | (327)   | Foreign Currency translation and treserve adjustments (SR '000)  Currency translation and other (SR '000)  Currency (SR '000) | Laure Land        |
|   |                           |             |                                | 454,163<br>227,805<br>(130,000)<br>(2,800)<br>(22,780)  |                                    | 382,269     |                                |             | 335,121<br>180,331<br>(113,750)<br>(1,400)<br>(18,033)  | Retained earnings (SR '000)   |                   |
| Syy   |                           | 1,187,461   | 237                            | 1,092,219<br>227,805<br>(130,000)<br>(2,800)  |                                    | 1,012,396   | (792)                          |             | 948,007<br>180,331<br>(113,750)<br>(1,400)  | Total<br>(SR '000)  |                   |
| Syed Fahim Hassan Hamdani<br>Group Accounting Manager   |                           | 1,391       | (560)                          | 1,365<br>586<br>-   |                                    | 1,273       | (479)                          |             | 1,225<br>527<br>-   | Non-<br>controlling<br>interests<br>(SR '000)   |                   |
| Hamdani<br>Ianager                                      |                           | 1,188,852   | (323)                          | 1,093,584<br>228,391<br>(130,000)<br>(2,800)  |                                    | 1,013,669   | (1,271)                        |             | 949,232<br>180,858<br>(113,750)<br>(1,400)  | Total<br>(SR '000)  |                   |

The attached notes from 1 to 14 form part of these unaudited interim consolidated financial statements

(A Saudi Joint Stock Company)

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
At 31 December 2016

#### 1. ORGANIZATION AND PRINCIPAL ACTIVITIES

Saudia Dairy and Foodstuff Company ("SADAFCO") (the "Parent Company") is a Saudi Joint Stock Company registered in the Kingdom of Saudi Arabia under Commercial Registration No. 4030009917 dated 21 Rabi Al-Akhar 1396H, corresponding to 21 April 1976. The Company and its subsidiaries (as listed below), collectively described as the "Group" in these interim consolidated financial statements, are primarily engaged in the production and distribution of dairy products, beverages and various foodstuff in the Kingdom of Saudi Arabia and certain Gulf and Arab countries.

At 31 December 2016, the Company has investments in the following subsidiaries:

| Name                                     | Principal activities         | Country of incorporation | SADAFCO's<br>beneficial<br>interest |
|--|------------------------------|--------------------------|-------------------------------------|
| SADAFCO Bahrain Company SPC              | Foodstuff and dairy products | Bahrain                  | 100%                                |
| SADAFCO Jordan Foodstuff Company LLC     | Foodstuff and dairy products | Jordan                   | 100%                                |
| National Buildings Real Estate Company*^ | Real estate                  | Kingdom of               |                                     |
|  |                              | Saudi Arabia             | 100%                                |
| United Gulfers Logistics Company*^       | Logistics                    | Kingdom of               |                                     |
| V- 28 - 29                               | _                            | Saudi Arabia             | 100%                                |
| National Sight Holding Company*          | Investment company           | Kingdom of               |                                     |
|  |                              | Saudi Arabia             | 100%                                |
| SADAFCO Qatar Company                    | Foodstuff and dairy products | Qatar                    | 75%                                 |
| SADAFCO Kuwait Foodstuff Co. W.L.L       | Foodstuff and dairy products | Kuwait                   | 49%                                 |

The percentage of beneficial interest has not changed from the prior period.

#### 2. BASIS OF PREPARATION

## (a) Statement of compliance

These interim consolidated financial statements have been prepared in accordance with the Standard for Interim Financial Information issued by the Saudi Organization for Certified Public Accountants (SOCPA). These interim consolidated financial statements should be read in conjunction with the annual audited consolidated financial statements of the Group for the year ended 31 March 2016.

<sup>\*</sup>The general assembly of the subsidiaries have approved the liquidation of the Companies at the Extraordinary General Assembly meeting held on 19 July 2016 and legal procedures of liquidation are under process. These subsidiaries are not significant to the consolidated financial statements.

<sup>^</sup> Part of the investments are beneficially held through parties nominated by the Company.

(A Saudi Joint Stock Company)

# NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (continued)

At 31 December 2016

#### 2. BASIS OF PREPARATION (continued)

#### (b) Basis of measurement

These interim consolidated financial statements are prepared under the historical cost basis (except for investments and derivative financial instruments which are stated at fair values), using the accrual basis of accounting and the going concern concept.

#### (c) Functional and presentation currency

These interim consolidated financial statements are presented in Saudi Arabian Riyals (SR) which is the functional currency. All financial information presented in SR has been rounded to the nearest thousand unless it is mentioned otherwise.

#### (d) Use of estimates and judgments

The preparation of interim consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in future periods affected.

Significant areas where management has used estimates, assumptions or exercised judgments are as follows:

#### (i) Impairment of available for sale investments

The Group exercises judgement to consider the impairment of available for sale investments as well as their underlying assets. This includes the assessment of objective evidence which causes other than temporary decline in the value of investments. Any significant and prolonged decline in the fair value of equity investment below its cost is considered as objective evidence for the impairment. The determination of what is 'significant' and 'prolonged' requires judgement. The Group also considers impairment to be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

#### (ii) Impairment of non-financial assets

The Group assesses, at each reporting date or more frequently if events or changes in circumstances indicate, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less cost to sell, and its value in use, and is determined for the individual asset, unless the asset does not generate cash inflows which are largely independent from other assets or groups.

(A Saudi Joint Stock Company)

# NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (continued)

At 31 December 2016

#### 2. BASIS OF PREPARATION (continued)

#### (d) Use of estimates and judgments (continued)

#### (ii) Impairment of non-financial assets (continued)

Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining the fair value less costs to sell, an appropriate source is used, such as observable market prices or, if no observable market prices exist, estimated prices for similar assets or if no estimated prices for similar assets exist, it is based on discounted future cash flow calculations.

#### (iii) Provision for impairment of trade receivables

A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments are considered as indicators that the trade receivable is impaired. For significant individual amounts, assessment is made on an individual basis. Amounts which are not individually significant, but are overdue, are assessed collectively and a provision is recognized considering the length of time considering past recovery rates.

#### (iv) Provision for slow moving inventory items

The Group makes a provision for slow moving and obsolete inventory items. Estimates of net realizable value of inventories are based on the most reliable evidence at the time the estimates are made. These estimates take into consideration fluctuations of price or cost directly related to events occurring subsequent to the balance sheet date to the extent that such events confirm conditions existing at the end of period.

#### (v) Useful lives of property, plant and equipment

The Group's management determines the estimated useful lives of its property, plant and equipment for calculating depreciation. This estimate is determined after considering the expected usage of the asset or physical wear and tear. Management reviews the useful lives annually and future depreciation charge would adjusted where the management believes the useful lives differ from the previous estimates.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following significant accounting policies used by the Group for the preparation of these interim consolidated financial statements are consistent with those used for the preparation of the annual consolidated financial statements.

#### **Basis of consolidation**

These interim consolidated financial statements include the interim consolidated financial statements of the Parent Company and its subsidiaries set forth in Note 1.

(A Saudi Joint Stock Company)

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (continued)

At 31 December 2016

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Investments in subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. The interim financial statements of subsidiaries are included in the interim consolidated financial statements from the date that control commences until the date control ceases. All intra-group balances and financial transactions resulting from transactions between the Parent Company and the subsidiaries are eliminated in preparing these interim consolidated financial statements. Also, any unrealized gains and losses arising from intra-group transactions are also eliminated on consolidation. The attributable equity interest of third parties in the Group is included under the non-controlling interests caption in these interim consolidated financial statements.

#### Accounts receivable

Accounts receivables are stated at original invoice amount less provisions made for amounts which in the opinion of the management may not be received. Bad debts are written off when identified.

#### Available for sale investments

Investments which are neither bought with the intention of being held to maturity nor for trading purposes are classified as available for sale and are stated at fair value and included under current assets unless they are not intended to be sold in the next fiscal year. Securities for which related fair value cannot be instantly determined there are other indicators through which the market value can be objectively determined, accordingly, these are non-instantly available securities. Thus, if the fair value is not available in the aforementioned form, the cost will be the most appropriate, objective and reliable measurement of the fair value of the securities. Changes in the fair value are credited or charged to the interim consolidated statement of changes in shareholders' equity. However, any non-temporary decline in value is charged to the interim consolidated statement of income. Fair value is determined by reference to the market value.

Dividend income is recognised when the right to receive the dividend is established.

#### Property, plant and equipment and depreciation

Property, plant and equipment are measured at cost, less accumulated depreciation and accumulated impairment loss, if any. Cost includes expenditure that is directly attributable to the acquisition of the asset. Finance costs on borrowings to finance the construction of the assets are capitalized during the period of time that is required to complete and prepare the asset for its intended use.

Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the item of property, plant and equipment. All other expenditure is recognized in the interim consolidated statement of income when incurred.

Depreciation is charged to the interim consolidated statement of income on a straight-line basis over the estimated useful lives of individual item of property, plant and equipment.

(A Saudi Joint Stock Company)

# NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (continued)

At 31 December 2016

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Property, plant and equipment and depreciation (continued)

Property, plant and equipment are depreciated at the following annual rates:

|  | <u>70</u> |
|--|-----------|
| Buildings                                | 2.5-10    |
| Machinery and equipment                  | 10-33     |
| Vehicles and trailers                    | 15-25     |
| Furniture, fixtures and office equipment | 10-25     |

#### Revenue recognition

Sales are recognized when products are delivered or shipped to customers and when risks and rewards are transferred. Sales represent the invoiced value of the goods supplied during the period, net of discounts and returns,

Commission income on short term deposits is recognized on accrual basis.

#### **Inventories**

Inventories are valued at the lower of cost (determined principally by using the standard cost method but adjusted to approximate the respective actual cost) and net realizable value. Costs of finished goods include material cost, direct labour and appropriate manufacturing overhead. The cost of inventories includes expenditure incurred in acquiring and bringing them to their existing location and condition. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated cost of completion and selling expenses.

#### Zakat and income tax

The Parent Company is subject to the Regulations of the General Authority of Zakat and Tax ("GAZT") in the Kingdom of Saudi Arabia. Zakat and income tax are determined based on effective ownership interest reflected in the register of shareholders in the capital market at the end of the period. Zakat and income tax estimates are provided on an accruals basis and charged to the interim consolidated statement of income. The zakat charge is computed at 2,5% on the zakat base or adjusted net income, whichever is higher while income tax relating to the non-Saudi ownership has been provided for based on share of assessable profit at 20%. Any difference in the estimate is recorded when the final assessment is approved, at which time the provision is cleared.

#### Employees' end of service benefits

Employees' end of service benefits, calculated in accordance with labour regulations of the countries of incorporation of the Group member companies, are accrued and charged to interim consolidated statement of income.

## Expenses

Selling and distribution expenses are those arising from the Group's efforts underlying their marketing, selling and distribution functions. All other expenses are classified as general and administration expenses.

#### Operating lease

Rentals payable under operating leases are recognized in the interim consolidated statement of income on a straightline basis over the terms of the leases.

(A Saudi Joint Stock Company)

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (continued)

At 31 December 2016

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Offsetting

Financial assets and liabilities are offset and the net amount reported in the interim consolidated balance sheet only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liabilities simultaneously. Income and expense are not offset in the interim consolidated statement of income unless required or permitted by the generally accepted accounting principles in the Kingdom of Saudi Arabia.

#### Foreign currencies

Transactions denominated in foreign currencies are recorded at the rates of exchange prevailing at the dates of the respective transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to Saudi Arabian Riyals (for the Parent Company) or the relevant currencies (for subsidiaries) at the exchange rate ruling at that date. Foreign exchange differences arising on translation are recognized in the interim consolidated statement of income.

Exchange difference, arising from the translation of foreign currency financial statements of subsidiaries are allocated to the shareholders of the Parent Company and non-controlling shareholders in proportion to their ownership interests in the investee companies. SADAFCO's share in exchange difference is recorded as a separate component of shareholders' equity, whereas amounts relating to the non-controlling shareholders are included under non-controlling interests in the interim consolidated balance sheet.

## **Derivative financial instruments**

The Group uses interest rate swaps to strategically hedge its risk against interest rate movements and thus hedge accounting is not followed. The interest rate swaps are included in the interim consolidated balance sheet at fair value and any resultant gain or loss is recognized in the interim consolidated statement of income. The fair values of interest rate swaps are included in "other receivables" in case of favourable contracts and "other payables" in case of unfavourable contracts.

#### Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise cash and cheques in hand, balance with current accounts with banks, funds placed for investment and short-term bank deposits having an original maturity within 90 days.

#### **Provisions**

A provision is recognized if, as a result of past events, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefit, will be required to settle the obligation.

#### Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing products or services (a business segment) or in providing products or services within a particular economic environment (a geographic segment), which is subject to risks and rewards that are different from those of other segments.

# (A Saudi Joint Stock Company)

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (continued)

At 31 December 2016

## 4 CASH AND CASH EQUIVALENTS

|   | 2016<br>(SR'000) | 2015<br>(SR '000) |
|---|------------------|-------------------|
| Cash in hand                            | 12,924           | 8,417             |
| Balances with banks - current accounts  | 29,479           | 67,623            |
| Murabaha short-term deposits with banks | 389,310          | 150,000           |
|   | 431,713          | 226,040           |
| 5 ACCOUNTS RECEIVABLE                   |                  |                   |
|   | 2016             | 2015              |
|   | (SR'000)         | (SR '000)         |
| Trade receivables                       | 160,196          | 192,539           |
| Less: Provision for doubtful accounts   | (17,334)         | (19,045)          |
| Net trade receivables                   | 142,862          | 173,494           |
| Net advances and other receivables      | 32,721           | 10,542            |
| Due from related parties (note 7)       | 838              | 93                |
|   | 176,421          | 184,129           |

## 6 PROPERTY, PLANT AND EQUIPMENT

- (a) The ownership interest of the Parent Company in certain freehold land held in Madinah amounting to SR 1,538 thousand (31 December 2015; SR 1,538 thousand) is through a shareholder of the Parent Company. The Company holds legal documents confirming its beneficial interest.
- (b) The additions during the period amounting to SR 61,536 thousand (31 December 2015: SR 50,874 thousand), mainly represent purchase of machinery for factories, sales depot, distribution vehicles and lease rights of industrial land.

#### 7 RELATED PARTY TRANSACTIONS AND BALANCES

- (a) Transactions with related parties were undertaken in the ordinary course of business at commercial terms and were approved by the management.
- (b) In addition to the disclosures set out in notes 1, 5 and 6, significant related party transactions for the period ended 31 December and balances arising there from are described as under:

(A Saudi Joint Stock Company)

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (continued)

At 31 December 2016

## 7 RELATED PARTY TRANSACTIONS AND BALANCES (continued)

| Related parties | Nature of transactions   | Amount of        | transactions      | Due from / (to)<br>related parties |                  |  |
|-----------------|--|------------------|-------------------|------------------------------------|------------------|--|
|                 |  | 2016<br>(SR'000) | 2015<br>(SR '000) | 2016<br>(SR'000)                   | 2015<br>(SR 000) |  |
| Affiliates      | Purchase of goods and services*                                    | (9,853)          | (9,781)           | 838                                | 56               |  |
|                 | Net settlement<br>against the<br>purchase of goods<br>and services | 10,691           | 8,155             | -                                  | -                |  |
|                 |  |                  |                   | 838                                | 56               |  |
| Affiliates      | Current account  | -                | (2,526)           |                                    | 93               |  |

<sup>\*</sup>These transactions mainly represent the insurance premium paid to Burj Cooperative Insurance Company.

#### 8 ZAKAT AND INCOME TAX

Zakat assessments for the years up to and including 1996 have been finalised with the General Authority for Zakat and Tax (GAZT).

The GAZT raised final assessments for the years 1997 through 2002 with an additional Zakat liability of SR 8,254 thousand. Board of Grievance (BOG) rendered its decision in favour of the GAZT. The Company has filed a review petition against BOG decision. Pending resolution of the case, the assessed amount has been paid "under protest".

The GAZT raised final assessments for the years 2003 and 2004 with an additional Zakat liability of SR 5,135 thousand. The Company's appeal against the Higher Appeal Committee (HAC) decision is awaiting review by the BOG. SADAFCO has submitted a bank guarantee with the GAZT amounting to SR 5,382 thousand for years 2003 and 2004. The GAZT has encashed the bank guarantee.

The GAZT raised assessments for the years ended 31 March 2005 through 31 March 2007 with an additional Zakat liability of SR 4,742 thousand. The HAC has issued its decision on the Company's appeal against the Preliminary Appeal Committee (PAC). Based on HAC's decision, the assessed liability will reduce to SR 3,550 thousands, approximately. The Company has filed an appeal against HAC's decision with the BOG. The Company has lodged a bank guarantee with the GAZT for SR 4,576 thousands and paid SR 166 thousand "under protest". The GAZT has issued revised assessment based on HAC decision with an additional Zakat liability of SR 4,426 thousands. The Company has submitted a letter with the GAZT requesting them to correct errors in revised assessment. During the quarter, the BOG rendered its decision in favour of the GAZT. The Company intends to file an appeal against the BOG decision.

The GAZT raised final assessments for the years ended 31 March 2008 through 31 March 2011 with an additional assessment liability of SR 9,235 thousand. PAC has rendered its decision on the Company's appeal against the GAZT's additional assessment. The Company has filed an appeal with HAC against PAC's decision. In addition, the Company has lodged a bank guarantee with the GAZT for SR 5,270 thousands and paid SR 1,846 thousand "under protest". The GAZT issued revised assessment based on PAC decision with an additional Zakat liability of SR 4,027 thousands. The Company has submitted a letter with the GAZT requesting them to correct errors in revised assessment.

# (A Saudi Joint Stock Company)

# NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (continued)

At 31 December 2016

#### 8 ZAKAT AND INCOME TAX (continued)

The GAZT has not yet raised assessments for the years 2012 through 2016.

#### 9 EARNINGS PER SHARE

Earnings per share on income from main operations are calculated by dividing the income from main operations by the weighted average number of ordinary shares in issue during the period.

Earnings per share on net income are calculated by dividing the net income by the weighted average number of ordinary shares in issue during the period.

Earnings per share attributable to equity holders of the Parent Company are calculated by dividing the net income attributable to equity shareholders of the Parent Company by the weighted average number of ordinary shares in issue during the period.

The weighted average number of ordinary shares outstanding during the nine-month period ended 31 December 2016 was 32.5 million (31 December 2015: 32.5 million) shares of SR 10 each. The calculation of diluted earnings per share is not applicable to the Group.

#### 10 DIVIDEND

In the Annual General Assembly meeting of the Parent Company held on 1 June 2016, the shareholders authorized a dividend of SR 4 per share (31 December 2015: SR 3.5 per share) amounting to SR 130,000 thousand (31 December 2015: SR 113,750 thousand) and paid during June 2016.

#### 11 SEGMENT INFORMATION

As the Group's business activities primarily fall within a single business and geographical segment, no additional disclosure is provided under segment reporting.

#### 12 COMMITMENTS AND CONTINGENCIES

- (a) At 31 December 2016, the Group has outstanding commitments for future capital expenditures amounting to SR 61,363 thousand (31 December 2015; SR 54,020 thousand).
- (b) As at 31 December 2016, the Group has contingent liabilities of SR10,094 thousand (31 December 2015: SR 9,924 thousand) in respect of guarantees issued by the Parent Company's bankers mainly to the General Authority of Zakat and Tax (Note 8).

#### 13 APPROVAL OF INTERIM CONSOLIDATED FINANCIAL STATEMENTS

These interim consolidated financial statements were authorized for issue by the Board of Directors on 12 January 2017, corresponding to 14 Rabi' II 1438 H.

#### 14 COMPARATIVE FIGURES

Certain of the prior period amounts have been reclassified to conform to the presentation in the current period.