# Saudi Arabian Fertilizers Company (Saudi Joint Stock Company)

# INTERIM FINANCIAL STATEMENTS (UN-AUDITED) AND AUDITORS' LIMITED REVIEW REPORT

FOR THE THREE MONTHS PERIOD AND YEAR ENDED 31 DECEMBER 2015



Ernst & Young & Co. (Public Accountants) 4" Floor -- Juffati Building PO Box 3795 Al Khobar 31952 Saudi Arabia Registration Number: 45 Tel: +966 13 849 9500 Fax: +966 13 882 7224

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# LIMITED REVIEW REPORT TO THE SHAREHOLDERS OF SAUDI ARABIAN FERTILIZERS COMPANY SAUDI JOINT STOCK COMPANY

# Scope of limited review:

We have reviewed the accompanying interim balance sheet of Saudi Arabian Fertilizers Company ("SAFCO" or the "Company"), a Saudi Joint Stock Company as at 31 December 2015, the related interim statement of income for three months period and year then ended and the interim statement of cash flows for the year then ended. These interim financial statement have been prepared by the Company and submitted to us together with the information and explanations which we required. We conducted our limited review in accordance with the Standard on Review of Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants (SOCPA). The limited review consists principally of applying analytical procedures to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with Generally Accepted Auditing Standards, the objective of which is the expression of an opinion regarding the financial statement taken as a whole. Accordingly, we do not express such an opinion.

# Conclusion of limited review:

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Based on our limited review, we are not aware of any material modifications that should be made to the accompanying interim financial statement for them to be in conformity with accounting standards generally accepted in the Kingdom of Saudi Arabia.

Abdulaziz Saud Alshubaibi
Certified Public Accountant
Registration No. 339

4 Rabi'll 1437H
14 January 2016

# INTERIM BALANCE SHEET (UN-AUDITED)

As at 31 December 2015

		2015 SR"000"	2014 SR"000"	
ASSETS			(audited)	
CURRENT ASSETS				
Cash and cash equivalents		1,460,039	1,640,094	
Trade accounts receivable		637,606	599,382	
Prepayments and other receivables		267,775	144,608	
Inventories  Home ownership receivables – current portion	on	434,634 15,250	386,878 10,486	
•				
TOTAL CURRENT ASSETS		2,815,304	2,781,448	
NON-CURRENT ASSETS Investment in an associate		609,049	740,881	
Available for sale investments		307,587	452,127	
Property, plant and equipment		5,173,218	4,896,495	
Intangible assets		21,884	23,041	
Home ownership receivables		85,284	30,736	
TOTAL NON CURRENT ASSETS		6,197,022	6,143,280	
TOTAL ASSETS		9,012,326	8,924,728	
LIABILITIES AND SHAREHOLDERS' EQU	яту			
CURRENT LIABILITIES				
Accounts payable, accruals, other payables a	and provisions	564,008	246,920	
Dividends payable	ara provisions	185,537	175,670	
Zakat provision		70,640	87,654	
TOTAL CURRENT LIABILITIES		820,185	510,244	
NON-CURRENT LIABILITY		·		
Employees' terminal benefits and saving plan	ns	595,956	552,788	
TOTAL LIABILITIES		1,416,141	1,063,032	
SHAREHOLDERS' EQUITY				
Share capital		4,166,667	3,333,333	
Statutory reserve General reserve		1,879,710	1,666,667	
Retained earnings		45,105 42,021	45,105 2,459,369	
Proposed dividends		1,250,000	2,437,307	
Unrealised gain from available for sale inves	stments	212,682	357,222	
TOTAL SHAREHOLDERS' EQUITY		7,596,185	7,861,696	
TOTAL LIABILITIES AND SHAREHOLDE	RS' EOUITY	9,012,326	8,924,728	
	-		5,521,720	
Designated Member	Company's President	Finance D	irector	
Abdulaziz H. Al-Habdan	Ahmed M. Al Jabr		Abdullah A. Al Ghamdi	
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# INTERIM STATEMENT OF INCOME (UN-AUDITED)

For the three months period and year ended 31 December 2015

		the three months For nded 31 December		or the year ended 31 December	
	2015 SR"000"	2014 SR <b>"</b> 000"	2015 SR"000"	2014 SR"000" (audited)	
Sales	813,670	1,093,387	3,547,265	4,456,130	
Cost of sales	(453,364)	(338,908)	(1,462,213)	(1,383,709)	
GROSS PROFIT	360,306	754,479	2,085,052	3,072,421	
General and administration expenses	(17,994)	(26,605)	(71,222)	(97,434)	
INCOME FROM MAIN OPERATIONS	342,312	727,874	2,013,830	2,974,987	
Other income, net	16,102	45,260	64,431	65,947	
INCOME BEFORE SHARE IN RESULTS OF AN ASSOCIATE AND ZAKAT	358,414	773,134	2,078,261	3,040,934	
Share in results of an associate	36,632	36,042	118,168	213,106	
INCOME BEFORE ZAKAT	395,046	809,176	2,196,429	3,254,040	
Zakat	(16,500)	(30,000)	(66,000)	(80,000)	
NET INCOME FOR THE PERIOD/YEAR	378,546	779,176	2,130,429	3,174,040	
Earnings per share (from main operations)	0.82	1.75	4.83	7.14	
Earnings per share (from net income)	0.91	1.87	5.11	7.62	
Weighted average number of shares outstanding (in thousands)	416,667	416,667	416,667	416,667	

Designated Member

Abdulaziz H. Al-Habdan

For Company's President

Ahmed M. Al Jabr

Finance Director

Abdullah A. Al Ghamdi

# INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) Year ended 31 December 2015

	2015 SR"000"	2014 SR"000" (audited)
OPERATING ACTIVITIES		(anamea)
Income before zakat Adjustments for:	2,196,429	3,254,040
Depreciation and amortization	400,984	368,320
Write off of property, plant equipment	37,161	18,701
Write off of intangible assets		1,330
Dividends income from available for sales investments	(18,980)	(28,472)
Share in results of an associate	(118,168)	(213,106)
Gain on sale of property, plant equipment	-	(450)
Charge for employees' terminal benefits and saving plan	-	68,794
Financial income	(9,727)	•
Financial charges		(10,142)
	2,487,699	3,459,015
Changes in operating assets and liabilities		
Receivables	(38,224)	56,678
Prepayments and other receivables	11,323	89,516
Inventories	(47,756)	(142,967)
Payables	317,088	(152,092)
Cash from operations	2,730,130	3,310,150
Employees' terminal benefits and saving plans, net	43,168	(19,474)
Employees' home ownership program, net	13,570	11,577
Zakat paid	(83,014)	(125,260)
Net cash from operating activities	2,703,854	3,176,993
INVESTING ACTIVITIES		
Additions to property, plant and equipment	(783,735)	(667,971)
Dividends received from available from sale investments and investment in an		
associate	134,490	314,236
Proceeds from sale of property, plant and equipment		1,057
Financial income received	9,727	10,142
Additions to intangible assets	(2,858)	(20,691)
Net cash used in investing activities	(642,376)	(363,227)
FINANCING ACTIVITIES		·
Dividends paid	(2,240,133)	(3,313,340)
Remuneration paid to Board of Directors	(1,400)	(5,515,510)
•		(2.212.240)
Net cash used in financing activities	(2,241,533)	(3,313,340)
DECREASE IN CASH AND CASH EQUIVALENTS	(180,055)	(499,574)
Cash and cash equivalents at the beginning of the year	1,640,094	2,139,668
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	1,460,039	1,640,094
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# INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)-continued Year ended 31 December 2015

	2015 SR"000"	2014 SR"000" (audited)
Non each transaction:		
Transfer of spares to property, plant and equipment	3,883	98,363
Dividends from investment in associate	125,000	-
Dividends from available for sale investments	9,490	
Transfer to employees home ownership program from construction work in progress	73,367	16,117

Designated Member Abdulaziz H. Al-Habdan Company's President
Ahmed M. Al Jabr

Finance Director

Abdullah A. Al Ghamdi

### 1 ACTIVITIES

Saudi Arabian Fertilizers Company ("SAFCO" or the "Company") is a Saudi Joint Stock Company incorporated under Royal Decree Number M/13 dated 11 Jumada I 1385H, which also included in its bylaws. The Company was initially registered in the city of Dammam with Commercial Registration number 2050001841 dated 1 Dhu al Hijjah 1385H corresponding to 24 March 1966, and later on the Company's head office was shifted to Jubail Industrial City with Commercial Registration number 2055002359 dated 29 Shawwal 1411H corresponding to 14 May 1991. The previous Commercial Registration was converted to a branch.

The Company's present principal business activity is the manufacture and conversion of Urea and Ammonia.

SAFCO holds a 50% equity interest in National Chemical Fertilizers Company ("Ibn Al Baytar"), 3.87% equity interest in Arabian Industrial Fibers Company ("Ibn Rushd"), and 1.69% equity interest in Yanbu National Petrochemicals Company ("Yansab").

# 2 SIGNIFICANT ACCOUNTING POLICIES

These interim financial statements have been prepared in accordance with accounting standards generally accepted in the Kingdom of Saudi Arabia. The significant accounting policies adopted are as follows:

# Accounting convention

These interim financial statements are prepared under the historical cost convention except for the measurement of available for sale investments at fair value.

### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the interim financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates are considered reasonable and appropriate in the Company's given circumstances.

### Cash and cash equivalents

Cash and cash equivalents consist of bank balances, cash on hand, short term Murabahat that is readily convertible into known amounts of cash and have original maturities of three months or less.

### Short term deposits

Short term deposits are deposits with financial institutions that are readily convertible into known amounts of cash and have a maturity of more than three months and less than one year.

# Accounts receivable

Accounts receivable are stated at the original invoice amount less an allowance for any uncollectible amounts. An estimate for doubtful debt is made when the collection of the account receivable amount is considered doubtful. Bad debts are written off as incurred.

### Inventories

Inventories are stated at the lower of cost and net realisable value, with due allowance for obsolete or slow moving items. Cost is determined as follows:

Raw materials, consumables and spare parts

- purchase cost on a weighted average basis.

Production in progress and finished products

 cost of direct materials and labour plus attributable overheads based on a normal level of activity.

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

# Available for sale investments

After initial recognition, investments purchased neither with the intention of being held to maturity nor for trading purposes are classified as available for sale investments and are measured at fair value. Unrealised gains and losses are reported as a separate component of shareholders' equity until the investment is derecognized or the investment is determined to be impaired. On derecognition or impairment the cumulative gain or loss previously reported in shareholders' equity is included in the interim statement of income for the period.

Revenues from available for sales investments are recognized when dividends are declared.

#### Investment in an associate

Investment in companies where the Company effectively participates in the financial and operational decisions of those investee companies, normally when the Company acquires share between 20% to 50%, are accounted for using the equity method.

### Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment in value. Freehold land and construction work in progress are not depreciated. The cost of other property, plant and equipment is depreciated on a straight line basis over the estimated useful lives of the assets.

Improvements on assets are amortized on a straight line basis over the shorter of the useful life of the improvement or the related assets.

Expenditure for repair and maintenance are charged to income. Betterments that increase the value or materially extend the life of the related assets are capitalized.

### Capital spare parts

Capital spare-parts which considered essential to ensure continuous plant operation, are classified under tangible assets, and are depreciated using the straight line basis in accordance with the applicable depreciation rates. The following two conditions must apply to all capitalized spare-parts:

- They are not readily available in the market, or unavailable
- Their manufacturing requires an extended time to complete

### Deferred costs

Planned turnaround costs are deferred and amortized over the period until the date of next planned turnaround. Should unexpected turnaround occur prior to the previously envisaged date of planned turnaround, then the previously unamortised deferred costs are immediately expensed and the new turnaround costs are deferred and amortized over the period likely to benefit from such costs.

The amortization expenses are included under cost of sales in the interim statement of income.

# Impairment of non-current assets

The Company reviews the carrying values of its non-current assets for impairment when events or circumstances indicate that carrying value may not be recoverable. If such indicators exist, the recoverable amount of the asset is estimated in order to determine the extent of impairment (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash generating unit to which the asset belongs.

The carrying value of the asset (or cash generating unit) is reduced to the recoverable value when the recoverable value is below the carrying value. Impairment loss is recognized as expense when incurred.

Where an impairment loss subsequently reverses, the carrying value of the asset is increased to the revised estimate of its recoverable amount, so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in prior years. The reversal of impairment loss is recognized as income once identified.

# 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### Employees' home ownership program

The Company has a Home Ownership Program that offers eligible Saudi employees home ownership opportunities. Unsold housing units constructed for eventual sale to eligible Saudi employees are included under property, plant and equipment and depreciated over 33 years. Upon signing the sale contract, the cost and accumulated depreciation are derecognized and the loans receivable from the employees in respect of the purchase of the housing units are classified under long term assets and are recovered over a period not exceeding twenty years. Installments recoverable within twelve months period from the interim balance sheet date are classified under current assets.

Costs incurred in connection with the construction of employees' housing units, such as administrative costs, infrastructure and financing costs are capitalized with the related assets. Such costs are amortized over a maximum period of five years.

# Accounts payable and accruals

Liabilities are recognized for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

#### Zakat

Zakat is provided in accordance with Saudi Arabian fiscal regulations. The provision is charged to the interim statement of income. Additional amounts, if any, that may become due on the finalization of an assessment are accounted for in the year in which the assessment is finalized.

### Employees' terminal benefits

Provision is made for amounts payable under the Company's policies applicable to employees accumulated periods of service at the interim balance sheet date.

# Employees' saving plan

The Company maintains an employees' saving plan for Saudi employees. The contributions from the participants are deposited in separate bank account and liability is established for these contributions. The Company's contribution under the saving plan is charged to the interim statement of income.

### Dividends

Dividends are recognized as a liability at the time of their approval by the General Assembly. Interim dividends are recorded as and when approved by the Board of Directors.

### Statutory reserve

As required by Saudi Arabian Regulations for Companies, the Company has transferred 10% of the income for the year to the statutory reserve. The Company may resolve to discontinue such transfers when the reserve totals 50% of the share capital. The reserve is not available for distribution.

# Revenue recognition

In general most of the Company's sales are made to SABIC (the "Marketer"). Upon delivery of products to the Marketer, sales are recorded at provisional selling prices net of selling, distribution and marketing expenses paid directly by the Marketer. These selling prices are later adjusted based upon actual selling prices received by the Marketer from third parties. Adjustments are recorded as they become known to the Company.

### Expenses

Expenses related to executive management are classified as general and administration expenses. All other costs are considered as cost of sales.

# Technology and innovation cost

Technology and innovation cost are expensed when incurred.

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

# **Borrowing costs**

Borrowing costs that are directly attributable to the acquisition, construction for a long period or production of a qualifying asset, are capitalized as part of the cost of that asset.

Capitalization of borrowing costs ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use are completed.

# Earnings per share

Basic earnings per share from net income are calculated by dividing the net income for the period by the weighted average number of shares outstanding at period end.

Basic earnings per share from main operations are calculated by dividing income from main operations for the period by the weighted average number of shares outstanding at period end.

# Foreign currency transactions

Transactions in foreign currencies are recorded in Saudi Riyals at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the interim statement of income.

### Segmental Analysis

A segment is a distinguishable component of the Company that is engaged in providing products or services (a business segment) or in providing products or services within a particular economic environment (a geographic segment), which is subject to risks and rewards that are different from those of other segments.

Substantional portion of the Company's sales are made to one customer and all of the Company's operations are related to one operating segment which is fertilizers including the production of Urea and Ammonia. Accordingly, segmental analysis by geographical and operating segment has not been presented.

## Fair values

For investments traded in organised markets, fair value is determined by reference to quoted market bid prices.

For unquoted equity investments, fair value is determined by reference to the related value of a similar investments in case such value is not determinable the cost is considered the fair value.

### 3 SHARE CAPITAL

Share capital is divided into 416,666,666 shares (2014: 333,333,333 shares) of SR 10 each.

On 13 Rabi'I 1436H corresponding to 4 January 2015, the Board of Directors recommended to the Extraordinary General Assembly to increase the Company's share capital by 25% from 333,333,333 shares (amounting to SR 3,333,333,330) to 416,666,666 shares (amounting to SR 4,166,666,660) by way of issue of bonus shares (1 share for every 4 shares), accordingly the increase in share capital is through the capitalization of SR 833,333,330 from the retained earnings. The eligibility for the bonus shares was determined to the shareholders registered in the companies' register with Tadawul at the closing of exchange on the Extraordinary General Assembly date. The Extraordinary General Assembly approved the increase in share capital through bonus shares on 17 Jumada' II 1436H (corresponding to 6 April 2015). The shares have been issued accordingly and legal formalities in this respect have also been completed.

The earning per share of the comparative period has been adjusted to reflect the increase in share capital as mandated by the relevant accounting standard.

### 4 DIVIDENDS

On 24 Safar 1437H corresponding to 6 December 2015, the Board of Directors proposed to distribute cash dividends amounting SR 3 per share (SR 1,250 million in total) for the second half of 2015. This is subject to the General Assembly approval in their next meeting.

On 18 Ramadan 1436H corresponding to 5 July 2015, the Board of Directors proposed to distribute cash dividends amounting SR 3 per share (SR 1,250 million in total) for the first half of 2015. The dividends have been paid during the period.

On 13 Rabi' I 1436H corresponding to 4 January 2015, the Board of Directors proposed to distribute cash dividends amounting SR 3 per share (SR 1,000 million in total) and 25% bonus shares (totaling to SR 833 million) for the second half of 2014. This has been approved by the Extraordinary General Assembly in their meeting held on 17 Jumada' II 1436H corresponding to 6 April 2015 and has been paid accordingly.

On 24 Sha'aban 1435H corresponding to 22 June 2014, the Board of Directors proposed to distribute interim cash dividends for the first half of 2014 amounting to SR 4 per share (SR 1,333 million in total). The dividends have been paid during the comparative period.

On 13 Safar 1435H corresponding to 16 December 2013, the Board of Directors proposed to distribute cash dividends for second half of 2013 amounting to SR 6 per share (SR 2,000 million in total). This was approved by the General Assembly on their meeting held on 23 Jumada I 1435H correspondence to 24 March 2014 and has been paid, accordingly.

# 5 CAPITAL COMMITMENTS

The Board of Directors approved in their meeting held on 11 Muharram 1433H corresponding to 6 December 2011 the capital expansion project for the new plant (SAFCO V) at the Company's complex in Jubail Industrial City for the manufacturing of Urea at an estimated cost of SR 2,000 million, with an annual capacity of 1.1 million metric tons. Total expenditures incurred up till 31 December 2015 amounted to SR 1,754 million in relation to this project (2014: SR 1,608 million). The construction of the plant has been completed during the year and it has started its commercial production on 14 July 2015.

The Board of Directors approved in their meeting held on 17 Jumada II 1436H corresponding to 6 April 2015 a capital project to supply and build up the new electricity station for SAFCO II and SAFCO III at the Company's complex in Jubail Industrial City at an estimated cost of SR 276.27 million. Total expenditure incurred up till 31 December 2015 amounted to SR 57.8 million in relation to this project.

The Board of Directors approved in their meeting held on 18 Ramadan 1436H corresponding to 5 July 2015 a reliability project for SAFCO IV at the Company's complex in Jubail Industrial City with an estimated procurement and construction cost of SR 747 million. Total expenditure incurred up till 31 December 2015 amounted to SR 164 million in relation to this project.

Moreover, the directors approved future capital expenditure in relation to other projects with an amount of SR 327 million (2014: SR 323.9 million).

# 6 CONTINGENCY

During the second quarter of 2015, the Department of Zakat and Income Tax (the "DZIT") has raised zakat assessments for the years from 2010 to 2013 claiming additional zakat liability of SR 202 million. The Company's management has not accepted the assessments and filed an appeal with the DZIT.

During the fourth quarter of 2015, the DZIT has accepted the Company's appeal and raised revised zakat assessments for the years from 2010 to 2013 reducing their previous additional zakat liability claim from 202 million to 13 million only. The Company has accepted the assessments and paid the assessed additional zakat liability to the DZIT.

### 7 COMPARATIVE FIGURES

Certain prior year's amounts have been reclassified to conform to the presentation in the current year.