





Quant Analysis – Quarterly Update Value Picks Portfolio Rebalancing

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3Q2010 Value Picks Portfolio Performance



- The Value Picks Portfolio has returned 8.2% over the past 12 months versus 0.4% for the TASI.
- Over the last 3 months (since 01 September 2010), the Value Picks Portfolio lost 4.0%, while TASI gained 3.0%.

Exhibit 1: 3Q10 Value Picks Portfolio Performance

Ticker	Company	Price* (SAR)	Market Cap (SAR mn)	P/E TTM	Earnings Yield (%)	Retum** 34.3%	
8010.SE	Tawuniya	112.0	5,600.0	11.3	8.9		
3040.SE	Qassim Cement	60.0	5,400.0	9.5	10.5	-10.8%	
2230.SE	Saudi Chemical	40.1	2,535.9	9.0	11.1	-9.8%	
7010.SE	STC	39.9	79,800.0	7.9	12.6	3.6%	
7020.SE	Etihad Etisalat	55.0	38,500.0	10.1	9.9	5.3%	
2240.SE	Zamil Ind	32.3	1,938.0	9.1	11.0	-22.5%	
4300.SE	Dar Al Arkan	9.0	9,666.0	6.1	16.4	-16.7%	
3030.SE	Saudi Cement	43.7	6,686.1	10.2	9.8	-2.2%	
3050.SE	Southern Cement	62.0	8,680.0	12.9	7.8	-7.1%	
4240.SE	AlHokair	41.8	2,926.0	9.9	10.1	-11.3%	

Source: Reuters, NCBC Research

^{*}As of 01 December 2010

^{**} from 01 September 2010 to 01 December 2010

4Q2010 Value Picks Portfolio Construction



- The Value Picks Portfolio construction is based on TTM ROE and Earnings Yield rankings.
- MEDGULF, Yamamah Cement, and Jarir have been added to the portfolio this quarter, replacing Dar Al Arkan, Zamil Industrial, and Southern Cement.

Exhibit 2: 4Q10 Value Picks Portfolio Construction

Company	Ticker	Market Cap (SAR mn)	Price* (SAR)	Price Chg %YTD	ROE Rank	EY	TTM (%)				DY'10
						Rank	ROE	EY	PE-TTM	P/B	(%)
Qassim Cement	3040.SE	5,400.0	60.0	(13.7)	4	4	33.4	10.5	9.5	3.1	10.0
Etihad Etisalat	7020.SE	38,500.0	55.0	26.7	6	6	30.1	9.9	10.1	2.7	2.3
STC	7010.SE	79,800.0	39.9	(9.5)	11	2	23.7	12.6	7.9	1.8	7.5
AlHokair	4240.SE	2,926.0	41.8	13.3	8	5	26.9	10.1	9.9	2.5	4.8
Tawuniya	8010.SE	5,600.0	112.0	56.1	3	12	33.8	8.9	11.3	3.4	3.6
Saudi Chemical	2230.SE	2,535.9	40.1	(3.1)	16	3	20.8	11.1	9.0	1.9	10.0
Yamamah Cement	3020.SE	6,783.8	50.3	6.0	13	9	21.8	9.5	10.6	2.3	6.0
Saudi Cement	3030.SE	6,686.1	43.7	13.5	15	7	21.2	9.8	10.2	2.1	5.3
MEDGULF	8030.SE	2,208.0	27.6	12.7	14	10	21.6	9.1	11.0	2.2	2.7
Jarir	4190.SE	6,010.0	150.3	12.3	1	25	54.8	6.7	15.0	7.8	4.9

Source: Reuters, NCBC Research

*As of 01 December 2010

Appendix II: Value Picks Methodology



- We create a portfolio of stocks which look favourable on a valuation basis using both TTM ROE and Earnings Yield
- We limit the companies under consideration to those above \$500mn market cap in order to avoid small-cap bias.
- The selected companies are then ranked based on ROE (TTM) with the company recording the highest ROE getting a rank one
- A similar ranking is generated for the selected companies based on trailing twelve month's Earnings Yield, the company with the highest yield getting a rank one
- Both ranks are then added to arrive at a cumulative score with lower scores resulting in top picks



Thank You

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