UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2013

#### UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2013

INDEX	PAGE
Independent Auditors' Review Report	1
Interim Statement of Financial Position	2 – 3
Interim Statement of Insurance Operations and Accumulated Surplus	4
Interim Statement of Shareholders' Operations	5
Interim Statement of Comprehensive Income	6
Interim Statement of Changes in Shareholders' Equity	7
Interim Statement of Insurance Operations' Cash Flows	8
Interim Statement of Shareholders' Cash Flows	9
Notes to the Interim Condensed Financial Statements	10 25



#### Al Fozan & Al Sadhan

P. O. Box 55078 Jeddah 21534 Kingdom of Saudi Arabia

#### Al Bassam

Certified Public Accountants & Consultants

P. O. Box 15651 Jeddah 21454 Kingdom of Saudi Arabia

### INDEPENDENT AUDITORS' REVIEW REPORT ON THE INTERIM CONDENSED FINANCIAL STATEMENTS

THE SHAREHOLDERS
SALAMA COOPERATIVE INSURANCE COMPANY (FORMERLY 'SAUDI IAIC COOPERATIVE INSURANCE COMPANY')
(A SAUDI JOINT STOCK COMPANY)

Scope of review

We have reviewed the accompanying interim statement of financial position of Salama Cooperative Insurance Company (Formerly 'Saudi IAIC Cooperative Insurance Company') - a Saudi Joint Stock Company - (the "Company") as at 30 September 2013, and the related interim statements of insurance operations and accumulated surplus, shareholders' operation, comprehensive income for the threemonth and nine-month periods then ended, and the related interim statements of changes in shareholders' equity, insurance operations' cash flows and shareholders' cash flows for the nine-month period then ended. These interim condensed financial statements are the responsibility of the Company's management and have been prepared by them in accordance with International Accounting Standard 34 - Interim Financial Reporting ("IAS 34") and submitted to us together with all the information and explanations which we required. We conducted our review in accordance with the Standard on Review of Interim Financial Statements issued by the Saudi Organization for Certified Public Accountants ("SOCPA"). A review consists principally of analytical procedures applied to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion on the financial statements taken as a whole. Accordingly, we do not express such an opinion.

#### Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim condensed financial statements for them to be in conformity with IAS 34.

**Emphasis of matter** 

We draw attention to the fact that these interim condensed financial statements are prepared in accordance with IAS 34 and not in accordance with Standard on Interim Financial Information issued by SOCPA.

for KPMG Al Fozan & Al Sadhan

Ebrahim Oboud Baeshen Certified Public Accountant

Licence No. 382

for Al Bassam

Certified Public Accountants & Consultants

Ibrahim A. Al-Bassam
Certified Public Accountant

Licence No. 337

Jeddah, Kingdom of Saudi Arabia 21 October 2013

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محاسبون قانونیون واستشاریون ترخیص رقیم (۳۳۷) License No.(337) Al-Bassam CPAs & Consultants

#### INTERIM STATEMENT OF FINANCIAL POSITION

As at 30 September 2013

Cash and cash equivalents       3       16,386       37         Term deposits       4       20,648       20         Premium receivables, net       5       45,001       34         Reinsurance receivables       8,130       12         Deferred policy acquisition costs       2,561       2         Prepayments and other receivables       8,369       11         Amounts due from a related party       8       6,759       6         FVIS investments       6(a)       46,591       3         Reinsurers' share of unearned premiums       4,850       9         Reinsurers' share of outstanding claims       19,215       14         Held to maturity investments       6(b)       16,663       13         Furniture, fittings and office equipment       3,449       4         Total insurance operations' assets       198,622       169         SHAREHOLDERS' ASSETS       2       169         Cash and cash equivalents       3       674       13         Term deposits       4       10,301       20         FVIS investments       6(a)       19,831       13         Available for sale investments       6(c)       6,927       8         Prepayments and oth		•	tember <u>2013</u> udited) SR'000	31 December <u>2012</u> (Audited) SR '000
Term deposits         4         20,648         20           Premium receivables, net         5         45,001         34           Reinsurance receivables         8,130         12           Deferred policy acquisition costs         2,561         2           Prepayments and other receivables         8,369         11           Amounts due from a related party         8         6,759         6           FVIS investments         6(a)         46,591         3           Reinsurers' share of unearned premiums         4,850         9           Reinsurers' share of outstanding claims         19,215         14           Held to maturity investments         6(b)         16,663         13           Furniture, fittings and office equipment         3,449         4           Total insurance operations' assets         198,622         169           SHAREHOLDERS' ASSETS         Cash and cash equivalents         3         674         13           Term deposits         4         10,301         20           FVIS investments         6(a)         19,831         13           Available for sale investments         6(c)         6,927         8           Prepayments and other receivables         171         171	INSURANCE OPERATIONS' ASSETS	2	16 206	37,289
Premium receivables, net       5       45,001       34         Reinsurance receivables       8,130       12         Deferred policy acquisition costs       2,561       2         Prepayments and other receivables       8,369       11         Amounts due from a related party       8       6,759       6         FVIS investments       6(a)       46,591       3         Reinsurers' share of unearned premiums       4,850       9         Reinsurers' share of outstanding claims       19,215       14         Held to maturity investments       6(b)       16,663       13         Furniture, fittings and office equipment       3,449       4         Total insurance operations' assets       198,622       169         SHAREHOLDERS' ASSETS       2       169         Cash and cash equivalents       3       674       13         Term deposits       4       10,301       20         FVIS investments       6(a)       19,831       13         Available for sale investments       6(c)       6,927       8         Prepayments and other receivables       171         Due from insurance operations       3,064       4	•		,	20,648
Reinsurance receivables       8,130       12         Deferred policy acquisition costs       2,561       2         Prepayments and other receivables       8,369       11         Amounts due from a related party       8       6,759       6         FVIS investments       6(a)       46,591       3         Reinsurers' share of unearned premiums       4,850       9         Reinsurers' share of outstanding claims       19,215       14         Held to maturity investments       6(b)       16,663       13         Furniture, fittings and office equipment       3,449       4         Total insurance operations' assets       198,622       169         SHAREHOLDERS' ASSETS       2       169         Cash and cash equivalents       3       674       13         Term deposits       4       10,301       20         FVIS investments       6(a)       19,831       13         Available for sale investments       6(c)       6,927       8         Prepayments and other receivables       171       171         Due from insurance operations       3,064       4	•			34,339
Deferred policy acquisition costs         2,561         2           Prepayments and other receivables         8,369         11           Amounts due from a related party         8         6,759         6           FVIS investments         6(a)         46,591         3           Reinsurers' share of unearned premiums         4,850         9           Reinsurers' share of outstanding claims         19,215         14           Held to maturity investments         6(b)         16,663         13           Furniture, fittings and office equipment         3,449         4           Total insurance operations' assets         198,622         169           SHAREHOLDERS' ASSETS         2         10,301         20           Cash and cash equivalents         3         674         13           Term deposits         4         10,301         20           FVIS investments         6(a)         19,831         13           Available for sale investments         6(c)         6,927         8           Prepayments and other receivables         171         10           Due from insurance operations         3,064         4	•	3	,	12,328
Prepayments and other receivables         8,369         11           Amounts due from a related party         8         6,759         6           FVIS investments         6(a)         46,591         3           Reinsurers' share of unearned premiums         4,850         9           Reinsurers' share of outstanding claims         19,215         14           Held to maturity investments         6(b)         16,663         13           Furniture, fittings and office equipment         3,449         4           Total insurance operations' assets         198,622         169           SHAREHOLDERS' ASSETS         2         10,301         20           Cash and cash equivalents         3         674         13           Term deposits         4         10,301         20           FVIS investments         6(a)         19,831         13           Available for sale investments         6(c)         6,927         8           Prepayments and other receivables         171         171           Due from insurance operations         3,064         4				2,046
Amounts due from a related party       8       6,759       6         FVIS investments       6(a)       46,591       3         Reinsurers' share of unearned premiums       4,850       9         Reinsurers' share of outstanding claims       19,215       14         Held to maturity investments       6(b)       16,663       13         Furniture, fittings and office equipment       3,449       4         Total insurance operations' assets       198,622       169         SHAREHOLDERS' ASSETS       2       10,301       20         Cash and cash equivalents       3       674       13         Term deposits       4       10,301       20         FVIS investments       6(a)       19,831       13         Available for sale investments       6(c)       6,927       8         Prepayments and other receivables       171       171         Due from insurance operations       3,064       4			-	11,363
FVIS investments       6(a)       46,591       3         Reinsurers' share of unearned premiums       4,850       9         Reinsurers' share of outstanding claims       19,215       14         Held to maturity investments       6(b)       16,663       13         Furniture, fittings and office equipment       3,449       4         Total insurance operations' assets       198,622       169         SHAREHOLDERS' ASSETS       2       10,301       20         Cash and cash equivalents       3       674       13         Term deposits       4       10,301       20         FVIS investments       6(a)       19,831       13         Available for sale investments       6(c)       6,927       8         Prepayments and other receivables       171       171         Due from insurance operations       3,064       4	1 *	0	,	6,759
Reinsurers' share of unearned premiums       4,850       9         Reinsurers' share of outstanding claims       19,215       14         Held to maturity investments       6(b)       16,663       13         Furniture, fittings and office equipment       3,449       4         Total insurance operations' assets       198,622       169         SHAREHOLDERS' ASSETS       3       674       13         Cash and cash equivalents       3       674       13         Term deposits       4       10,301       20         FVIS investments       6(a)       19,831       13         Available for sale investments       6(c)       6,927       8         Prepayments and other receivables       171         Due from insurance operations       3,064       4				3,131
Reinsurers' share of outstanding claims       19,215       14         Held to maturity investments       6(b)       16,663       13         Furniture, fittings and office equipment       3,449       4         Total insurance operations' assets       198,622       169         SHAREHOLDERS' ASSETS       3       674       13         Cash and cash equivalents       3       674       13         Term deposits       4       10,301       20         FVIS investments       6(a)       19,831       13         Available for sale investments       6(c)       6,927       8         Prepayments and other receivables       171       171         Due from insurance operations       3,064       4		0(a)	-	9,306
Held to maturity investments Furniture, fittings and office equipment  Total insurance operations' assets  SHAREHOLDERS' ASSETS Cash and cash equivalents Term deposits FVIS investments Available for sale investments Prepayments and other receivables Due from insurance operations  6(b) 16,663 13 169 169 169 169 169 169 169 169 169 169	•		,	14,193
Furniture, fittings and office equipment  Total insurance operations' assets  SHAREHOLDERS' ASSETS  Cash and cash equivalents  Term deposits  FVIS investments  Available for sale investments  Prepayments and other receivables  Due from insurance operations  3,449  4  198,622  169  674  13  674  13  66a)  19,831  13  66c)  6,927  8  171  20  180  190  190  100  100  100  100  10	•		,	13,685
Total insurance operations' assets  SHAREHOLDERS' ASSETS  Cash and cash equivalents Term deposits FVIS investments Available for sale investments Prepayments and other receivables Due from insurance operations  198,622  109  674  13  674  13  66a) 19,831 13  6(c) 6,927 8  171  20  18  19  10  10  10  10  10  10  10  10  10	•	0(0)	•	4,172
SHAREHOLDERS' ASSETS Cash and cash equivalents Term deposits 4 10,301 20 FVIS investments 6(a) 19,831 13 Available for sale investments 6(c) 6,927 Prepayments and other receivables Due from insurance operations 3,064	runnture, intings and office equipment			
Cash and cash equivalents367413Term deposits410,30120FVIS investments6(a)19,83113Available for sale investments6(c)6,9278Prepayments and other receivables171Due from insurance operations3,0644	Total insurance operations' assets	1	.98,622	169,259
Term deposits 4 10,301 20 FVIS investments 6(a) 19,831 13 Available for sale investments 6(c) 6,927 8 Prepayments and other receivables 171 Due from insurance operations 3,064	SHAREHOLDERS' ASSETS			
Term deposits 4 10,301 20 FVIS investments 6(a) 19,831 13 Available for sale investments 6(c) 6,927 8 Prepayments and other receivables 171 Due from insurance operations 3,064	Cash and cash equivalents	3	674	13,371
Available for sale investments 6(c) 6,927 Prepayments and other receivables 171 Due from insurance operations 3,064		4	10,301	20,000
Prepayments and other receivables Due from insurance operations 171 3,064	FVIS investments	6(a)	19,831	13,874
Due from insurance operations 3,064	Available for sale investments	6(c)		8,582
	Prepayments and other receivables		171	482
Held to maturity investments 6(h) 3.725	Due from insurance operations		3,064	4,531
,	Held to maturity investments	6(b)	3,725	3,731
Statutory deposit 10,857 10	Statutory deposit		10,857	10,771
Total shareholders' assets 55,550 75	Total shareholders' assets		55,550	75,342
TOTAL ASSETS 254,172 244	TOTAL ASSETS		254,172	244,601

#### INTERIM STATEMENT OF FINANCIAL POSITION (continued)

As at 30 September 2013

	<u>Notes</u>	30 September  2013 (Unaudited)  SR'000	31 December <u>2012</u> (Audited) SR'000
INSURANCE OPERATIONS' LIABILITIES AND SURPLUS		200	
Insurance operations' liabilities Unearned premiums Provision for premium deficiency Unearned commission income Outstanding claims Policyholders' claims Reinsurance payables Accruals and other payables Due to shareholders' operations Employees' end of service benefits		105,312 221 1,285 57,619 6,628 3,001 13,106 3,064 5,372	81,302 221 1,174 50,236 7,726 3,470 11,105 4,531 6,480
		195,608	166,245
Insurance operations' surplus Accumulated surplus from insurance operations		3,014	3,014
Total insurance operations' liabilities and surplus		198,622	169,259
SHAREHOLDERS' LIABILITIES AND EQUITY Liabilities Accruals and other payables Accrued Zakat Amount due to a related party	7 8	1,699 2,924 	1,606 2,756 2,026
Total shareholders' liabilities		4,623	6,388
Shareholders' equity Share capital Cumulative changes in fair value of AFS investments Accumulated losses		100,000 2,004 (51,077)	100,000 1,659 (32,705)
Total shareholders' equity		50,927	68,954
Total shareholders' liabilities and equity		55,550	75,342
TOTAL LIABILITIES, SURPLUS AND EQUITY		254,172	244,601

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## **INTERIM STATEMENT OF INSURANCE OPERATIONS AND ACCUMULATED SURPLUS** For the three-month and nine-month periods ended 30 September 2013

		Three-month period ended 30 September		Nine-mont ended 30 S	
	<u>Note</u>	2013 (Unaudited)	2012 (Unaudited)	2013 (Unaudited)	2012 (Unaudited)
Revenues Gross premiums written Less: Reinsurance premiums ceded Less: Excess of loss premiums		SR'000 48,413 (1,630) (1,665)	SR'000 40,431 (4,987) (501)	SR'000 172,338 (10,520) (2,862)	SR'000 171,738 (21,348) (1,752)
Net premiums written Changes in net unearned premiums		45,118 (963)	34,943 13,095	158,956 (28,465)	148,638 (433)
Net premiums earned Net reinsurance commissions earned		44,155 978	48,038 2,873	130,491 2,812	148,205 4,448
Net revenue		45,133	50,911	133,303	152,653
Costs and expenses Gross claims paid Less: Reinsurers' share		38,542 (2,238)	41,387 (7,223)	133,584 (11,629)	138,828 (23,159)
Net claims paid Changes in net outstanding claims		36,304 5,057	34,164 2,547	121,955 2,361	115,669 (1,040)
Net claims incurred Policy acquisition costs Other operating expenses		41,361 1,324 1,156	36,711 3,026 794	124,316 4,144 3,416	114,629 12,524 3,934
Net costs and expenses		43,841	40,531	131,876	131,087
Net results of insurance operations		1,292	10,380	1,427	21,566
General and administrative expenses Other income Investment income		(9,585)  402	(10,335)	(25,365) 13 947	(31,957) 210 924
(Deficit)/surplus from Insurance Operations		(7,891)	354	(22,978)	(9,257)
Shareholders' share of insurance operations' deficit/(surplus)	2(a)	7,891	(354)	22,978	9,257
Surplus for the period					
Accumulated surplus at the beginning of the period		3,014	3,014	3,014	3,014
Accumulated surplus at the end of the period		3,014	3,014	3,014	3,014

The accompanying notes 1 to 12 form part of these interim condensed financial statements.

#### INTERIM STATEMENT OF SHAREHOLDERS' OPERATIONS

For the three-month and nine-month periods ended 30 September 2013

		Three-month 30 Sept		Nine-month j 30 Sept	
	<u>Notes</u>	2013 (Unaudited) SR'000	<u>2012</u> (Unaudited) SR'000	2013 (Unaudited) SR'000	2012 (Unaudited) SR'000
REVENUES					
Shareholders' share of insurance operations' (deficit)/surplus	2 (a)	(7,891)	354	(22,978)	(9,257)
Investment income	- (-)	1,432	356	5,908	1,029
Gain on sale of available for sale				170	2.602
investments				170	3,602 66
Other income			66		
		(6,459)	776	(16,900)	(4,560)
EXPENSES					
General and administrative			(112)	(122)	(309)
Net (loss)/income for the period before					
Zakat		(6,459)	664	(17,022)	(4,869)
	-	(450)	(450)	(1.250)	(1.250)
Zakat	7	(450)	(450)	(1,350)	(1,350)
Net (loss)/income for the period		(6,909)	214	(18,372)	(6,219)
Weighted average number of ordinary shares outstanding (in thousands)		10,000	10,000	10,000	10,000
Basic and diluted (loss) / earnings per share - (SR)	11	(0.69)	0.02	(1.84)	(0.62)

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#### INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the three-month and nine-month periods ended 30 September 2013

Three-month period ended 30 September				•
2013 (Unaudited) SR'000	2012 (Unaudited) SR'000	2013 (Unaudited) SR'000	2012 (Unaudited) SR'000	
(6,909)	214	(18,372)	(6,219)	
107	92	515	315	
		(170)	(3,602)	
(6,802)	306	(18,027)	(9,506)	
	ended 30 S  2013 (Unaudited) SR'000 (6,909)	ended 30 September  2013 (Unaudited) (Unaudited) SR'000 SR'000  (6,909) 214  107 92	ended 30 September         ended 30 September           2013 (Unaudited) (Unaudited) SR'000         (Unaudited) (Unaudited) SR'000           (6,909)         214         (18,372)           107         92         515           (170)         (170)	

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#### INTERIM STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

For the nine-month period ended 30 September 2013

	For the ni	ne-month period	ended 30 Septen	ıber 2013
_		Cumulative		
	Share	change in fair value of AFS	Accumulated	
	<u>capital</u>	investments	losses	<u>Total</u>
	SR'000	SR'000	SR'000	SR'000
Balance as at 31 December 2012 (audited)	100,000	1,659	(32,705)	68,954
Net loss for the period			(18,372)	(18,372)
Other comprehensive income for the period		345		345
Balance at 30 September 2013 (unaudited)	100,000	2,004	(51,077)	50,927
(4114441104)	200,000	-,	()	·
(4111441174)				
		ine-month period		nber 2012
		ine-month period  Cumulative		nber 2012
-	For the n	ine-month period  Cumulative  changes in fair	ended 30 Septen	nber 2012
_	For the no	ine-month period Cumulative changes in fair value of AFS	ended 30 Septen  Accumulated	
	For the n	ine-month period  Cumulative  changes in fair	ended 30 Septen	nber 2012 <u>Total</u> SR'000
Balance as at 31 December 2011 (audited)	For the no	ine-month period Cumulative changes in fair value of AFS investments	ended 30 Septen  Accumulated losses	<u>Total</u>
	Share capital SR'000	ine-month period  Cumulative changes in fair value of AFS investments SR'000	ended 30 Septem  Accumulated  losses  SR'000	<u>Total</u> SR'000
Balance as at 31 December 2011 (audited)	Share capital SR'000	ine-month period  Cumulative changes in fair value of AFS investments SR'000	ended 30 Septem  Accumulated  losses SR'000  (19,748)	<u>Total</u> SR'000 84,991

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#### INTERIM STATEMENT OF INSURANCE OPERATIONS' CASH FLOWS

For the nine-month period ended 30 September 2013

	<u>Notes</u>	Nine-month period ended 30 September 2013 (Unaudited) SR'000	Nine-month period ended 30 September 2012 (Unaudited) SR'000
OPERATING ACTIVITIES Surplus for the period from the insurance operations Adjustments for: Policy acquisition costs Unrealized gain on FVIS investments Amortisation related to held to maturity investments Reinsurers share of unearned premiums Unearned premiums Unearned commission income Depreciation Employees end of service benefits, net	6(a) 6(b)	(515) (4) 22 4,456 24,010 111 1,492 (1,108)	7,186 (21) 12 2,005 (1,570) 129 1,934 417
Changes in operating assets and liabilities: Premium receivables, net Reinsurance receivables Prepayments and other receivables Reinsurers share of outstanding claims Outstanding claims Policyholders' claims Reinsurance payables Accruals and other payables Due to shareholders' operations		28,464 (10,662) 4,198 2,994 (5,022) 7,383 (1,098) (469) 2,001 (1,467)	(2,141) (4,864) (4,122) 1,462 (2,502) (934) 571 6,129 (5,597)
Net cash flows from/(used in) operating activities  INVESTING ACTIVITIES  Purchase of furniture, fittings and office equipment Purchase of FVIS investments  Purchase of held to maturity investments  Proceeds from disposal of FVIS investments  Disposal of term deposits	6 (a) 6 (b) 6 (a)	(769) (46,591) (3,000) 3,135	(1,906) (1,926)   3,750
Net cash flows (used in)/from investing activities		(47,225)	1,824
DECREASE IN CASH AND CASH EQUIVALENTS		(20,903)	(82)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD		37,289	43,560
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	3	16,386	43,478

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#### INTERIM STATEMENT OF SHAREHOLDERS' CASH FLOWS

For the nine-month period ended 30 September 2013

	Notes	Nine-month period ended 30 September 2013 (Unaudited) SR'000	Nine-month period ended 30 September <u>2012</u> (Unaudited) SR'000
OPERATING ACTIVITIES	110165		
Net loss for the period before Zakat Adjustments for:		(17,022)	(4,869)
Unrealized gain on FVIS investments	6(a)	(5,507)	(237)
Gain on disposal of available for sale investments  Amortisation of held to maturity investments	6(c) 6(b)	(170) 6	(3,602)
Amortisation of field to maturity investments	0(0)		
		(22,693)	(8,703)
Changes in operating assets and liabilities: Prepayment and other receivables		311	(255)
Due from insurance operations		1,467	(355) 5,597
Statutory deposit		(86)	(89)
Accruals and other payables		93	(579)
Amount due to a related party		(2,026)	33
Zakat paid	7	(1,182)	(1,255)
Net cash flows used in operating activities		(24,116)	(5,351)
INVESTING ACTIVITIES Proceeds from term deposits Investment in term deposits Purchase of FVIS Investments Proceeds from disposal of FVIS Investments Proceeds from disposal of available for sale investments	6(a) 6(a) 6(c)	10,000 (301) (4,700) 4,250 2,170	(10,000)  (10,000) 1,980 12,325
Net cash flows from / (used in) investing activities		11,419	(5,695)
DECREASE IN CASH AND CASH EQUIVALENTS		(12,697)	(11,046)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD		13,371	29,373
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	3	674	18,327
MAJOR NON-CASH TRANSACTIONS Change in the fair value of available for sale investments	6(c)	515	315

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NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)
At 30 September 2013

#### 1. ORGANIZATION AND PRINCIPAL ACTIVITIES

Salama Cooperative Insurance Company (Formerly 'Saudi IAIC Cooperative Insurance Company') ("the Company") is a Saudi joint stock company incorporated in the Kingdom of Saudi Arabia as per the Ministry of Commerce and Industry's Resolution number 1121K dated 29 Rabi Al-Thani (corresponding to 16 May 2007). During the previous year, as per the shareholders' resolution dated 23 June 2012, the name of the Company was changed from Saudi IAIC Cooperative Insurance Company to Salama Cooperative Insurance Company. Legal formalities to change the name of the Company were completed during 2012. The Company is registered in Jeddah under Commercial Registration No. 4030169661 dated 6 Jamad Al-Awal I428H (corresponding to 23 May 2007).

The Registered Office address of the Company is:

Al Amir Muhammed bin Abdulaziz Street, Bin Hamran Center, P.O. Box 122392, Jeddah 21332, Kingdom of Saudi Arabia.

The objective of the Company is to transact cooperative insurance operations and related activities in the Kingdom of Saudi Arabia. The Company was listed on the Saudi Stock Exchange on 23 May 2007. The Company started its operations on 1 January 2008. The Company is fully owned by the general public and Saudi shareholders.

#### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

#### a) Basis of presentation

These interim condensed financial statements have been prepared in accordance with International Accounting Standard 34: Interim Financial Reporting ("IAS 34"). The interim condensed financial statements for the three-month and nine-month periods ended 30 September 2013 (the "period") do not include all information and disclosures required in the annual financial statements and should be read in conjunction with the annual financial statements as at 31 December 2012.

The accounting policies adopted by the Company for the preparation of these interim condensed financial statements are in accordance with International Financial Reporting Standards (IFRS) and are consistent with those used for the preparation of annual financial statements.

The preparation of interim condensed financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, if any, at the date of the interim condensed financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates and judgments are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates. In the Company's Board of Directors opinion, the interim condensed financial statements reflect all adjustments (which include normal recurring adjustments) necessary to present fairly the results of operations for the interim periods presented. The Company's interim results may not be indicative of its annual results.

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) At 30 September 2013

#### 2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

#### a) Basis of presentation (continued)

The Company follows a fiscal year ending 31 December.

The interim condensed financial statements are expressed in Saudi Riyals, being the functional currency of the Company and have been rounded off to the nearest thousand, unless otherwise specified.

As required by Saudi Arabian insurance regulations, the Company maintains separate accounts for Insurance Operations and Shareholders' Operations. The physical custody and title of all assets related to the Insurance Operations and Shareholders' Operations are held by the Company. Revenues and expenses clearly attributable to either activity are recorded in the respective accounts. The basis of allocation of expenses from joint operations is determined by the management and Board of Directors.

As per the by-laws of the Company, surplus arising from the Insurance Operations is distributed as follows:

Shareholders	90%
Policyholders	10%
	100%

If the insurance operations results in a deficit, the entire deficit is transferred to shareholders' operations.

The Company presents its interim statement of financial position broadly in order of liquidity. All financial assets and liabilities except for investments held to maturity, available for sale investments and statutory deposit are expected to be recovered and settled respectively, within twelve months after the interim reporting date.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) At 30 September 2013

#### 2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

### b) New IFRS, International Financial Reporting and Interpretations Committee's interpretations (IFRIC) and amendments thereof, adopted by the Company

The Company has adopted the following amendments and revisions to existing standards, which were issued by the International Accounting Standards Board (IASB):

Standard/ Interpretation	<u>Description</u>
IFRS I	Amendment to IFRS 1 - Government loans
IFRS 7	Amendment to IFRS 7 Disclosure - Offsetting Financial Assets and Financial Liabilities
1FRS 10	Consolidated Financial Statements
IFRS 11	Joint Arrangements: Investments in Associates & Joint ventures
IFRS 12	Disclosures of Interests in Other Entities
1FRS 13	Fair value Measurement
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine.
IAS 1	Presentation of Financial Statements
IAS 16	Property, Plant and Equipments - Classification of Servicing Equipment
1AS 19	Revision to IAS 19 Employee Benefits
IAS 27	Separate Financial Statements
IAS 28	Investment in Associates and Joint Ventures
1AS 32	Financial Instruments - Tax Effect of Distribution to Holders of Equity Instruments
IAS 34	Interim Financial Reporting

The adoption of the relevant new and amended standards and interpretations applicable to the Company did not have any significant impact on these interim condensed financial statements.

#### b) Standards issued but not yet effective

Standards issued but not yet effective up to the date of issuance of the Company financial statements are listed below. The listing is of standards and interpretations issued, which the Company reasonably expects to be applicable at a future date. The Company intends to adopt these standards when they are effective.

Standard/ Interpretation	<u>Description</u>	Effective date
IFRS 9	Financial Instruments - Classification & Measurement	1 January 2015
IFRS 10	Consolidated Financial Statements	1 January 2014
IFRS 12	Disclosure of Interest in Other Parties	1 January 2014
IAS 27	Separate Financial Statements	1 January 2014
IAS 32	Amendments to IAS 32 - Offsetting Financial Assets and	
	Financial Liabilities	1 January 2014
IAS 36	Amendment to IAS 36 - Recoverable Amount Disclosures for Non-Financial Assets	1 January 2014

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) At 30 September 2013

#### 3. CASH AND CASH EQUIVALENTS

4.

	30 September <u>2013</u> (Unaudited) SR'000	31 December <u>2012</u> (Audited) SR'000
Insurance Operations		
Cash on hand	41	20
Cash at banks	16,345	37,269
	16,386	37,289
Shareholders' Operations		
Cash at banks	50	12,749
Money market funds	624	622
	674	13,371
. <u>TERM DEPOSITS</u>		
	30 September	31 December
	2013	<u>2012</u>
	(Unaudited)	(Audited)
	SR'000	SR '000
Insurance Operations		
Term deposits	20,648	20,648
Shareholders' Operations		
Term deposits	10,301	20,000

The term deposits are held with the commercial banks. These term deposits are denominated in Saudi Arabian Riyals and have an original maturity of more than three months and less than twelve months. The carrying amounts of these term deposits reasonably approximate their fair values at the reporting date.

#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

At 30 September 2013

5.	<b>PREMIUM</b>	RECEIVABLES, NET

	30 September	31 December
	<u> 2013</u>	<u> 2012</u>
	(Unaudited)	(Audited)
	SR'000	SR'000
Due from policyholders	53,946	54,574
Due from policy holders – related parties (note 8)	14,687	6,797
Provision for doubtful debts	(23,632)	(27,032)
	45,001	34,339

Movements in provision for doubtful debts receivable were as follows:

	30 September	31 December
	<u> 2013</u>	<u> 2012</u>
	(Unaudited)	(Audited)
	SR'000	SR '000
Balance at beginning of the period/year	27,032	21,674
Additional allowance during the period/year	1,011	5,358
Written-off during the period/year	(4,411)	
Balance at the end of the period/year	23,632	27,032

#### 6. <u>INVESTMENTS</u>

#### a) FVIS investments

#### Insurance operations

Movement in FVIS investments is as follows:

	Nine-month period ended 30 September <u>2013</u> (Unaudited) SR'000	Year ended 31 December 2012 (Audited) SR'000
Balance at the beginning of the period/year Changes in fair value of investments Purchased during the period / year Disposals during the period/year	3,131 4 46,591 (3,135)	3,077 54 
Balance at the end of the period/year	46,591	3,131

#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

At 30 September 2013

#### 6. INVESTMENTS (continued)

#### Shareholders' operations

Movement in FVIS investments is as follows:

	Nine-month	
	period ended	Year ended
	30 September	31 December
	<u>2013</u>	<u> 2012</u>
	(Unaudited)	(Audited)
	SR'000	SR '000
Balance at the beginning of the period/year	13,874	3,269
Purchases during the period/ year	4,700	10,000
Disposals during the period/year	(4,250)	
Changes in fair value of investments	5,507	605
Balance at the end of the period/year	19,831	13,874

#### b) Held to maturity investments

#### Insurance operations

Movement in investments held to maturity is as follows:

viovement in investments nera to matarity is as ronows.		
	Nine-month	
	period ended	Year ended
	30 September	31 December
	<u> 2013</u>	<u> 2012</u>
	(Unaudited)	(Audited)
	SR'000	SR'000
Balance at the beginning of the period/year	13,685	13,697
Purchases during the period/year	3,000	
Amortised during the period/year	(22)	(12)
Balance at the end of the period/year	16,663	13,685

The fair values of held to maturity investments are not expected to be materially different from their book values.

#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

At 30 September 2013

#### 6. INVESTMENTS (continued)

#### Shareholders' operations

Movement in investments held to maturity is as follows:

	Nine-month period ended 30 September <u>2013</u> (Unaudited) SR'000	Year ended 31 December 2012 (Audited) SR'000
Balance at the beginning of the period/year Matured during the period/year Amortized during the period/year	3,731 (6)	8,722 (4,980) (11)
Balance at the end of the period/year	3,725	3,731

The fair values of held to maturity investments are not expected to be materially different from their book values.

#### c) Available for sale investments

#### Shareholders' operations

Movement in available for sale investments is as follows:

#### Nine-month period ended 30 September 2013 (Unaudited)

	Quoted <u>securities</u> SR'000	Unquoted <u>securities</u> SR'000	<u>Total</u> SR'000
Balance at the beginning of the period Disposed during the period (see note (ii) below) Changes in fair value of investments	6,659 (2,170) 515	1,923  	8,582 (2,170) 515
Balance at the end of the period	5,004	1,923	6,927

#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

At 30 September 2013

#### 6. INVESTMENTS (continued)

Year ended 31 December 2012 (Audited)

	Quoted <u>securities</u> SR'000	Unquoted <u>securities</u> SR'000	<u>Total</u> SR'000
Balance at the beginning of the year Disposed during the year (see note (ii) below) Changes in fair value of investments	18,462 (12,325) 522	1,923  	20,385 (12,325) 522
Balance at the end of the year	6,659	1,923	8,582

- i. Unquoted available for sale investment, having a carrying value of SR 1,923 thousand (31 December 2012: SR 1,923 thousand) are measured at cost as its fair value cannot be reliably measured due to the absence of active market and unavailability of observable market prices for similar instruments.
- ii. During the nine-month period 30 September 2013, the Company sold its investment with a cost price of SR 2,000 (30 September 2012: SR 8,723) for SR 2,170 thousand (30 September 2012: SR 12,325 thousand). The realized gain of SR 170 thousand (30 September 2012: 3,602 thousand) has been transferred from available for sale investment reserve to interim statement of shareholders' operations.

#### 7. ZAKAT

The Zakat payable by the Company has been calculated based on the best estimates of the management.

Movements in Zakat payable during the nine-month period ended 30 September 2013 and for the year ended 31 December 2012 are as follows:

	30 September	31 December
	<u>2013</u>	<u> 2012</u>
	(Unaudited)	(Audited)
	SR'000	SR '000
	SR'000	SR'000
Balance at the beginning of the period/year	2,756	2,211
Charge for the period/year	1,350	1,800
Zakat paid during the period/year	(1,182)	(1,255)
Balance at the end of the period/year	2,924	2,756

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) At 30 September 2013

#### 7. **ZAKAT** (continued)

#### Zakat status

The Company has filed its Zakat declarations for the period from 16 May 2007 to 31 December 2008 and for the years ended 31 December 2009 through 2012 and obtained restricted zakat certificates.

The Department of Zakat and Income Tax (DZIT) raised assessment for the period from 16 May 2007 to 31 December 2008 and demanded additional Zakat liability of SR 619 thousands. The Company filed an objection against this demand and is confident of a favorable outcome. Zakat assessments for years ended 31 December 2009 through 2012 have not yet been raised. However during the year the DZIT issued initial assessment for the year 2011, disallowing investments and statutory deposit from Zakat base and requested additional Zakat of SR 1.3 million. The Company has filed an appeal against DZIT's initial assessment and are confident of a favorable outcome.

#### 8. RELATED PARTY TRANSACTIONS AND BALANCES

The following are the details of major related party transactions during the period.

		Amount of to	ransaction
Related party	Nature of transaction	30 September 2013 (Unaudited) SR'000	30 September 2012 (Unaudited) SR'000
a) Insurance Operations			
Tajeer Co. (Affiliate)	Insurance policies written	79,294	69,241
Senior executives	Remunerations	746	891
Board of directors	Remunerations		30
Audit committee	Remunerations		81
Key management personnel	Long-term benefits	99	79

Terms of transactions with related parties are approved by the management of the Company.

The period end balances of transactions with related parties are disclosed in the interim statement of financial position.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) At 30 September 2013

#### 9. SEGMENTAL INFORMATION

All the insurance operations of the Company are carried out in the Kingdom of Saudi Arabia. For management purposes, the operations are monitored in two major lines of business. Segment results do not include general and administration expenses, other income and investment income.

Segment assets do not include cash and cash equivalents, term deposits, premium receivables, net, reinsurance receivables, prepayments and other receivables, amount due from a related party, investments, furniture, fittings and office equipment.

Segment liabilities do not include policyholders' claims, reinsurance payables, accruals and other payables, employees' end of service benefits and due to Shareholders' Operations.

Consistent with the Company's internal reporting process, operating segments have been approved by the management in respect of the Company's activities, assets and liabilities as stated below:

For the three-month period ended 30 September 2013	<u>Medical</u>	<u>Motor</u>	<u>Other</u>	<u>Total</u>
	SR'000	SR'000	SR'000	SR'000
Gross premium written Less: Reinsurance premiums ceded Less: Excess of loss premiums	5,080	41,403	1,930	48,413
	(35)	(78)	(1,517)	(1,630)
	(195)	(1,264)	(206)	(1,665)
Net premium written	4,850	40,061	207	45,118
Changes in net unearned premiums	220	(2,067)	884	(963)
Net premiums earned Net reinsurance commissions earned	5,070	37,994 4	1,091 974	44,155 978
Net revenue	5,070	37,998	2,065	45,133
Gross claims paid	5,949	31,852	741	38,542
Less: Reinsurers share	(1,814)		(424)	(2,238)
Net claims paid	4,135	31,852	317	36,304
Changes in outstanding claims	67	4,436	554	5,057
Net claims incurred Policy acquisition costs Other operating expenses	4,202	36,288	871	41,361
	230	805	289	1,324
	417	700	39	1,156
Net costs and expenses	4,849	37,793	1,199	43,841
Net results of insurance operations Unallocated expenses Investment income	221	205	866	1,292 (9,585) 402
Deficit from insurance operations				(7,891)

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) At 30 September 2013

For the nine-month period ended 30 September 2013	<u>Medical</u>	<u>Motor</u>	<u>Other</u>	<u>Total</u>
	SR'000	SR'000	SR'000	SR'000
Gross premium written Less: Reinsurance premiums ceded Less: Excess of loss premiums	18,275	139,016	15,047	172,338
	(281)	(78)	(10,161)	(10,520)
	(390)	(1,884)	(588)	(2,862)
Net premium written	17,604	137,054	4,298	158,956
Changes in net unearned premiums	(2,572)	(25,456)	(437)	(28,465)
Net premiums earned Net reinsurance commissions earned	15,032	111,598	3,861 2,808	130,491 2,812
Net revenue	15,032	111,602	6,669	133,303
Gross claims paid	23,052	106,175	4,357	133,584
Less: Reinsurers share	(10,124)		(1,505)	(11,629)
Net claims paid	12,928	106,175	2,852	121,955
Changes in outstanding claims	(351)	4,916	(2,204)	2,361
Net claims incurred Policy acquisition costs Other operating expenses	12,577	111,091	648	124,316
	949	2,355	840	4,144
	1,474	1,794	148	3,416
Net costs and expenses	15,000	115,240	1,636	131,876
Net results of insurance operations Unallocated expenses Unallocated other income Investment income	32	(3,638)	5,033	1,427 (25,365) 13 947
Deficit from insurance operations				(22,978)

#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

At 30 September 2013

	<u>Medical</u> SR'000	<u>Motor</u> SR'000	<u>Other</u> SR'000	<u>Total</u> SR'000
As at 30 September 2013	511 000	211 000		
Insurance operations' assets				
Reinsurer's share of unearned premiums	173	59	4,618	4,850
Reinsurer's share of outstanding claims	5,369		13,846	19,215
Deferred policy acquisition costs	306	1,800	455	2,561
Unallocated assets				171,996
Total insurance operations' assets				198,622
Insurance operations' liabilities				
Unearned premium	10,559	87,852	6,901	105,312
Outstanding claims	11,206	28,659	17,754	57,619
Unearned commission income		14	1,271	1,285
Provision for premium deficiency	158		63	221
Unallocated liabilities and surplus				34,185
Total insurance operations' liabilities and				
surplus				198,622

## **NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)** At 30 September 2013

For the three-month period ended 30 September 2012	<u>Medical</u> SR'000	<u>Motor</u> SR'000	<u>Other</u> SR'000	<u>Total</u> SR'000
Gross premium written Less: Reinsurance premiums ceded Less: Excess of loss premiums	4,422 (1,765)	31,719 - (310)	4,290 (3,222) (191)	40,431 (4,987) (501)
Net premium written Changes in net unearned premiums	2,657 4,116	31,409 9,115	877 (136)	34,943 13,095
Net premiums earned Net reinsurance commissions earned	6,773 2,146	40,524	74 I 727	48,038 2,873
Net revenue	8,919	40,524	1,468	50,911
Gross claims paid Less: Reinsurers share	14,051 (7,027)	27,105	231 (196)	41,387 (7,223)
Net claims paid Changes in outstanding claims	7,024 (263)	27,105 1,770	35 1,040	34,164 2,547
Net claims incurred Policy acquisition costs Other operating expenses	6,761 524 517	28,875 2,302 224	1,075 200 53	36,711 3,026 794
Net costs and expenses	7,802	31,401	1,328	40,531
Net results of insurance operations Unallocated expenses Investment income	1,117	9,123	140	10,380 (10,335) 309
Surplus from insurance operations				354

#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

At 30 September 2013

For the nine-month period ended 30 September 2012	<u>Medical</u> SR'000	<u>Motor</u> SR'000	<u>Other</u> SR'000	<u>Total</u> SR'000
Gross premium written Less: Reinsurance premiums ceded Less: Excess of loss premiums	30,100 (12,061)	129,196	12,442 (9,287) (748)	171,738 (21,348) (1,752)
Net premium written Changes in net unearned premiums	18,039 5,911	128,192 (6,027)	2,407 (317)	148,638 (433)
Net premiums earned Net reinsurance commissions earned	23,950 2,146	122,165	2,090 2,302	148,205 4,448
Net revenue	26,096	122,165	4,392	152,653
Gross claims paid Less: Reinsurers share	44,742 (22,382)	92,668 (57)	1,418 (720)	138,828 (23,159)
Net claims paid Changes in outstanding claims	22,360 (1,134)	92,611 (959)	698 1,053	115,669 (1,040)
Net claims incurred Policy acquisition costs Other operating expenses	21,226 2,136 2,598	91,652 9,770 1,138	1,751 618 198	114,629 12,524 3,934
Net costs and expenses	25,960	102,560	2,567	131,087
Net results of insurance operations Unallocated expenses Unallocated other income Investment income	136	19,605	1,825	21,566 (31,957) 210 924
Deficit from insurance operations				(9,257)

#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

At 30 September 2013

#### 9. SEGMENTAL INFORMATION (continued)

As at 31 December 2012	<u>Medical</u> SR'000	<u>Motor</u> SR'000	<u>Other</u> SR'000	<u>Total</u> SR'000
Insurance operations' assets	SK 000	SK 000	SK 000	SK 000
Reinsurer's share of unearned premiums	4,942		4,364	9,306
Reinsurer's share of outstanding claims	6,849		7,344	14,193
Deferred policy acquisition costs	658	1,060	328	2,046
Unallocated assets				143,714
Total insurance operations' assets				169,259
Insurance operations' liabilities and surplus				
Unearned premium	12,755	62,336	6,211	81,302
Outstanding claims	13,697	23,532	13,007	50,236
Unearned commission income			1,174	1,174
Provision for premium deficiency	158		63	221
Unallocated liabilities and surplus				36,326
Total insurance operations' liabilities and				
surplus				169,259

#### 10. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair values of on-balance sheet financial instruments, except for investments held to maturity, are not significantly different from the carrying values included in the interim condensed financial statements. The fair values of held to maturity investments are not expected to be materially different from their book values.

Determination of fair value and fair value hierarchy

The Company, if applicable, uses the following hierarchy for determining and disclosing the fair value of financial instruments:

Level 1: quoted prices in active markets for the identical assets or liabilities (i.e. without modification or repacking).

Level 2: quoted prices in active markets for similar financial assets and liabilities or other valuation techniques for which all significant inputs are based on observable market data; and

Level 3: valuation techniques for which any significant input is not based on observable market data.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) At 30 September 2013

#### 10. FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

The table below presents the financial instruments at their fair values as at 30 September 2013.

	<u>Level 1</u>	Level 2	<u>Level 3</u>	<u>Total</u>
Financial assets				
Financial assets held as FVIS -insurance operations	46,591			46,591
Financial assets held as FVIS- shareholders' operations	19,831			19,831
Financial investments available for sale- shareholders' operations	5,004			5,004
Balance at the end of the period	71,426			71,426

The table below presents the financial instruments at their fair values as at 31 December 2012.

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Financial assets				
Financial assets held as FVIS -insurance operations	3,131			3,131
Financial assets held as FVIS-shareholders' operations	13,874			13,874
Financial investments available for sale- shareholders' operations	6,659			6,659
Balance at the end of the period	23,664			23,664

#### 11. BASIC AND DILUTED (LOSS) / EARNINGS PER SHARE

Earnings/(loss) per share for the period have been calculated by dividing the net (loss)/income for the period by the weighted average number of issued and outstanding shares for the period. Diluted (loss) / earnings per share is not applicable for the Company.

#### 12. BOARD OF DIRECTORS' APPROVAL

These financial statements have been approved by the Board of Directors on 21 October 2013, corresponding to 16 Dhul Hijjah 1434H.