# Deloitte.

MOUWASAT MEDICAL SERVICES COMPANY (A SAUDI JOINT STOCK COMPANY)

CONSOLIDATED INTERIM FINANCIAL STATEMENTS AND AUDITORS' REPORT (LIMITED REVIEW) FOR THE THREE MONTHS AND NINE MONTHS ENDED SEPTEMBER 30, 2014

# CONSOLIDATED INTERIM FINANCIAL STATEMENTS AND AUDITORS' REPORT FOR THE THREE MONTHS AND NINE MONTHS ENDED SEPTEMBER 30, 2014

INDEX	PAGE
Auditors' report (limited review)	1
Consolidated interim balance sheet	2
Consolidated interim statement of income	3
Consolidated interim statement of stockholders' equity	4
Consolidated interim statement of cash flows	5
Notes to the consolidated interim financial statements	6 - 10



Deloitte & Touche Bakr Abulkhair & Co. Public Accountants P.O. Box 442 Jeddah 21411 Kingdom of Saudi Arabia

Tel: +966 (0) 2 657 2725 Fax: +966 (0) 2 657 2722 Www.deloitte.com

License No. 96 Head Office: Riyadh

## AUDITORS' REPORT (LIMITED REVIEW) ON CONSOLIDATED INTERIM FINANCIAL STATEMENTS

To the stockholders Mouwasat Medical Services Company Dammam, Kingdom of Saudi Arabia

#### Scope of Review

We have reviewed the consolidated interim balance sheet of Mouwasat Medical Services Company ("the Company"), a Saudi Joint Stock Company, and its subsidiaries as of September 30, 2014 and the related consolidated interim statement of income for the three months and nine months then ended, consolidated interim statements of stockholders' equity and cash flows for the nine months then ended, and notes 1 to 7 which form an integral part of these consolidated interim financial statements as prepared by the Company and presented to us with all the necessary information and explanations. These consolidated interim financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standard of auditing applicable to interim financial reporting in the Kingdom of Saudi Arabia issued by the Saudi Organization for Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in the Kingdom of Saudi Arabia, the objective of which is the expression of an opinion regarding the consolidated interim financial statements taken as a whole. Accordingly, we do not express such an opinion.

#### **Review Results**

Based on our limited review, we are not aware of any material modifications that should be made to the accompanying consolidated interim financial statements for them to be in conformity with generally accepted accounting standards in the Kingdom of Saudi Arabia.

Deloi te & Touche Bakr Dulkhair & Co

Valerd Moh'd Sobahi

Licens: No. 378 27 Dhu al Hijjah, 1435

October 21, 2014

المحمد والمواثق المحمد والمحمد والمحم

# CONSOLIDATED INTERIM BALANCE SHEET AS OF SEPTEMBER 30, 2014

	_Note	September 30, 2014 SR	September 30, 2013 SR
ASSETS		(Un-audited)	(Un-audited)
Current assets			
Cash and cash equivalents		104 500 000	
Short term investment		104,500,908	131,933,996
Accounts receivable and prepayments		100,000,000	100,000,000
Inventories		243,963,232 79,081,610	217,163,132 69,271,361
Total current assets		527,545,750	518,368,489
			210,500,405
Non-current assets			
Investment in an associate		8,530,030	8,063,542
Property and equipment Intangible assets		1,047,208,961	810,069,998
		17,159,289	17,575,968
Total non-current assets		1,072,898,280	835,709,508
TOTAL ASSETS		1,600,444,030	1,354,077,997
LIABILITIES, STOCKHOLDERS' EQUITY AND NON-CONTROLLING INTERESTS			
Current liabilities			
Short term loans		52,842,094	82,977,414
Current portion of long term loans		98,626,724	94,459,223
Accounts payable and accruals		145,937,103	113,703,069
Total current liabilities		297,405,921	291,139,706
Non-current liabilities			
Long term loans		112 Mark 122 Mark 102 Mark 1	
End-of-service indemnities		227,549,309	133,831,007
		39,791,888	34,325,726
Total non-current liabilities		267,341,197	168,156,733
Stockholders' equity and non-controlling interests			
Share capital	1	500,000,000	500,000,000
Statutory reserve	<u>=</u>	118,489,408	94,510,619
Retained earnings		359,409,030	244,999,926
Total stockholders' equity		977,898,438	839,510,545
Non-controlling interests			
Total stockholders' equity and non-controlling interests		57,798,474	55,271,013
		1,035,696,912	894,781,558
TOTAL LIABILITIES, STOCKHOLDERS' EQUITY AND NON-CONTROLLING INTERESTS	200	1,600,444,030	1,354,077,997

Managing Director Authorized Board Representative Chief Finance Officer

Mohd Sulaiman Al Saleem Mohd Sulaiman Al Saleem Mahmoud Soliman

The accompanying notes form an integral part of these consolidated interim financial statements

- 2

## CONSOLIDATED INTERIM STATEMENT OF INCOME FOR THE THREE MONTHS AND NINE MONTHS ENDED SEPTEMBER 30, 2014

	From July 1 to	From July 1 to September 30		uary 1 to ber 30
	2014 SR	2013 SR	2014 SR	2013 SR
	(Un-audited)	(Un-audited)		(Un-audited)
Revenues				
Operating revenues	186,698,078	172,613,875	581,506,327	536,503,789
Trading sales	43,775,869	39,016,532	136,753,639	123,091,400
Total revenues	230,473,947	211,630,407	718,259,966	659,595,189
Direct costs				
Cost of operations	(86,965,430)	(77,549,374)	(259,619,738)	(220 115 074)
Cost of sales	(30,493,632)		(97,301,441)	(239,115,074) (88,854,759)
Total direct costs	(117,459,062)	(107,296,184)		(327,969,833)
Gross profit	113,014,885	104,334,223	361,338,787	331,625,356
Selling and distribution expenses	(34,817,559)	(32,847,229)	(108,326,160)	(98,109,335)
General and administrative expenses	(23,867,464)	(22,498,187)	(72,122,375)	(66,089,311)
Amortization of intangible assets	(200,472)	(165,952)	(580,279)	(392,292)
Total expenses	(58,885,495)	(55,511,368)	(181,028,814)	(164,590,938)
Operating income	54,129,390	48,822,855	180,309,973	167,034,418
Other income (mote 6)	23,480,187	3,893,706	28,651,774	8,030,177
Finance charges	(74,171)	(268,249)	(538,894)	(1,196,204)
Income before non-controlling interests and zakat	77,535,406	52,448,312	208,422,853	173,868,391
Non-controlling interests	(2,041,282)	(5,055,426)	(8,030,841)	(13,225,643)
Net income before zakat	75,494,124	47,392,886	200,392,012	160,642,748
Zakat	(3,505,860)	(3,281,121)	(11,019,969)	(9,858,401)
NET INCOME	71,988,264	44,111,765	189,372,043	150,784,347
Earnings per share (note 3)				
Earnings per share from net income	1.44	0.88	3.79	3.02
Earnings per share from continuing main operations	0.97	0.80	3.22	2.86
Earnings per share from other operations	0.47	0.08	0.57	0.16
Weighted average number of shares outstanding	50,000,000	50,000,000	50,000,000	50,000,000
				-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

The accompanying notes form an integral part of these consolidated interim financial statements

Managing Director Mohd Sulaiman Al Saleem Authorized Board Representative

Mohd Sulaiman Al Saleem

Chief Finance Officer Mahmoud Soliman

# CONSOLIDATED INTERIM STATEMENT OF STOCKHOLDERS' EQUITY FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

	Share capital SR	reserve	Retained earnings SR	Proposed dividends SR	Total SR
January 1, 2013 (audited)	500,000,000	79,432,184	109,294,014	75,000,000	763,726,198
Net income for the period Transfer to statutory reserve		15,078,435	150,784,347 (15,078,435)	-	150,784,347
Dividends paid (note 4)			-	(75,000,000)	(75,000,000)
September 30, 2013 (un-audited)	500,000,000	94,510,619	244,999,926		839,510,545
January 1, 2014 (audited)	500,000,000	99,552,204	188,974,191	100,000,000	888,526,395
Net income for the period	-	-	189,372,043	-	189,372,043
Transfer to statutory reserve	-	18,937,204	(18,937,204)	-	-
Dividends paid (note 4)				(100,000,000)	(100,000,000)
September 30, 2014 (un-audited)	500,000,000	118,489,408	359,409,030		977,898,438

Managing Director Mohd Sulaiman Al Saleem Authorized Board Representative Mohd Sulaiman AL Saleem Chief Finance Officer Mahmoud Soliman

### CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

			For the nine months ended September 30	
		2014 SR	2013 SR	
		(Un-audited)	(Un-audited)	
OPERATING ACTIVITIES				
Net income before non-controlling in Adjustments for:	terests and zakat	208,422,853	173,868,391	
Depreciation Amortization of intangible assets		30,172,314	29,365,050	
Share of income from an associate		580,279	392,292	
End-of-service indemnities, net		(2,223,318) 4,025,133	(2,269,141)	
Finance charges		538,894	3,109,519 1,196,204	
(Gain) loss on disposal of property an	d equipment	(22,092,807)	186,458	
Changes in operating assets and liabil	lities:		,	
Accounts receivable and prepayments	3	(10,539,911)	4,578,425	
Inventories		(11,867,504)	(6,649,294)	
Accounts payable and accruals		(1,305,801)	(6,161,250)	
Cash from operations		195,710,132	197,616,654	
Finance charges paid		(538,894)	(1,196,204)	
Zakat paid		(13,173,085)	(11,229,557)	
Net cash from operating activities		181,998,153	185,190,893	
INVESTING ACTIVITIES				
Short term investment		-	(30,000,000)	
Purchase of property and equipment		(215,326,639)	(151,899,647)	
Additions to intangible assets		(330,499)	(518,214)	
Proceeds from disposal of property an	d equipment	28,535,080	305,330	
Dividends received from an associate		1,756,830	1,868,424	
Net cash used in investing activities		(185,365,228)	(180,244,107)	
FINANCING ACTIVITIES				
Proceeds from short term loans		8,858,848	77,553,353	
Proceeds from long term loans		89,923,300	48,000,000	
Repayment of short term loans Repayment of long term loans		(11,884,721)	(44,575,939)	
Dividends paid		(49,470,432)	(28,822,479)	
Change in non-controlling interests		(100,000,000)	(75,000,000)	
		<u>(9,800,000)</u>	(7,840,000)	
Net cash used in financing activities		(72,373,005)	(30,685,065)	
Net change in cash and cash equival	ents	(75,740,080)	(25,738,279)	
Cash and cash equivalents, January 1		180,240,988	157,672,275	
CASH AND CASH EQUIVALENT	S, SEPTEMBER 30	104,500,908	131,933,996	
Non-cash transaction:				
Conversion of short term loan into long	g term loan	22,094,997	_	
Managing Director	Authorized Board Repre		nance Officer	

**Managing Director** 

**Authorized Board Representative** 

Chief Finance Officer

Mohd Sulaiman Al Saleem Mohd Sulaiman Al Saleem Mahmoud Soliman The accompanying notes form an integral part of these consolidated interim financial statements

# NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS AND NINE MONTHS ENDED SEPTEMBER 30, 2014

### 1. ORGANIZATION AND ACTIVITIES

Mouwasat Medical Services Company ("the Company") is a Saudi Joint Stock Company registered in Kingdom of Saudi Arabia under commercial registration number 2050032029 dated 12 Ramadan 1417 corresponding to 22 January 1997. The share capital of the Company is SR 500 million divided into 50 million shares of SR 10 each.

The Company through its multiple branches is engaged in the acquisition, management, operation and maintenance of hospitals, medical centers, drug stores, pharmacies and wholesale of medical equipment and drugs.

As of September 30, 2014 and 2013, the consolidated interim financial statements include the interim financial statements of the Company and the following subsidiaries (collectively "the Group") registered in the Kingdom of Saudi Arabia:

Name of entity Percentage of ownership (%)

Eastern Medical Services Company Limited Specialized Medical Clinic Company Limited

51 95

Eastern Medical Services Co. Ltd. is engaged in construction and operation of hospitals, dispensaries and special clinics. Specialized Medical Clinic Co. Ltd. is engaged in construction, management and operation of clinics (plastic surgery). Both subsidiaries operate in Kingdom of Saudi Arabia.

The Company's registered office is in Dammam, Kingdom of Saudi Arabia.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The consolidated interim financial statements have been prepared in accordance with generally accepted accounting standards in the Kingdom of Saudi Arabia issued by the Saudi Organization of Certified Public Accountants ("SOCPA"). The following is a summary of significant accounting policies applied by the Group:

#### Accounting convention

The consolidated interim financial statements are prepared under the historical cost convention.

#### Principles of consolidation

The consolidated interim financial statements include the interim financial statements of the Company and subsidiaries controlled by the Company as of September 30. Control is achieved where the Company has the power to govern the financial and operating policies of an investee company so as to obtain benefits from its activities.

Income and expenses of subsidiaries acquired or disposed-off during the period, if any, are included in the consolidated interim statement of income from the effective date of acquisition and up to the effective date of disposal, as appropriate. Total income of subsidiaries is attributed to the stockholders of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

All significant intercompany transactions and balances between the Company and its subsidiaries have been eliminated in preparing the consolidated interim financial statements.

# NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTHS AND NINE MONTHS ENDED SEPTEMBER 30, 2014

#### Use of estimates

The preparation of consolidated interim financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingencies at the date of the consolidated interim financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates.

#### Revenue recognition

Revenue is recognized when services are rendered or goods are delivered to customers.

#### **Expenses**

Selling and distribution expenses are those that specifically relate to marketing personnel, advertisements, promotion as well as bad debts expense. All other expenses, other than cost of operations, cost of sales, amortization of intangible assets and finance charges, are classified as general and administrative expenses as appropriate. Allocation of joint costs between cost of operations, cost of sales, selling and distribution expenses and general and administrative expenses are made based on the factors determined by the management and applied consistently.

#### Cash and cash equivalents

Cash and cash equivalents consists of bank balances, cash on hand, and murabaha deposits that are readily convertible into known amounts of cash and have a maturity of three months or less when purchased.

#### Short term investment

Investments in deposits with original maturities of more than three months but less than twelve months are classified as short term investment.

#### Accounts receivable

Accounts receivable include billings made on credit which are outstanding at the consolidated interim balance sheet date, net of allowance for doubtful debts.

#### **Inventories**

Inventories are stated at the lower of cost and net realizable value. Cost is determined on a weighted average basis.

#### Investment in an associate

An associate is an enterprise in which the Group is in a position to exercise significant influence through participation in the financial and operating policy decisions of the investee. Investment in an associate is accounted for using the equity method in the consolidated interim financial statements based on the latest available financial information. When fair values are not readily determinable, carrying amounts are considered to approximate fair values.

#### Property and equipment

Property and equipment is stated at cost less accumulated depreciation except freehold land and capital work-in-progress which is stated at cost. Expenditure on maintenance and repairs is expensed while expenditure for improvement is capitalized. Depreciation is provided over the estimated useful lives of the applicable assets using the straight-line method.

# NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTHS AND NINE MONTHS ENDED SEPTEMBER 30, 2014

The estimated useful lives of the principal classes of assets are as follows:

	Years
Buildings	33
Tools and equipment	4 to 12.5
Furniture and fixtures	3 - 10
Motor vehicles	4

#### **Borrowing costs**

Borrowing costs that are directly attributable to the construction of a qualifying asset are capitalized up to the stage when substantially all the activities necessary to prepare the qualifying asset for its intended use are completed and, thereafter, such costs are charged to the consolidated interim statement of income.

#### Intangible assets

These represent goodwill on acquisition of a subsidiary and license costs of certain hospitals and dispensaries. Goodwill is not amortized but reviewed for any impairment in value on an annual basis. Intangible assets are amortized over the estimated period of benefit.

#### Impairment

At each consolidated interim balance sheet date, the Group reviews the carrying amounts of its non-current assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. Impairment losses are recognized as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognized as an income immediately.

### Accounts payable and accruals

Liabilities are recognized for amounts to be paid in the future for goods and services when risks and rewards attributable to goods are transferred to the Group or services are received, whether or not billed to the Group.

#### Zakat

The Company and its subsidiaries are subject to the Regulations of the Department of Zakat and Income Tax ("DZIT") in the Kingdom of Saudi Arabia. Zakat is provided on an accruals basis and charged to the consolidated interim statement of income. Zakat is computed on the higher of zakat base or adjusted net income. Any difference in the estimate is recorded when the final assessment is approved, at which time the provision is cleared.

#### **End-of-service indemnities**

End-of-service indemnities, required by Saudi labor law, are provided in the consolidated interim financial statements based on the employees' length of service.

# NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTHS AND NINE MONTHS ENDED SEPTEMBER 30, 2014

#### Provision for obligations

A provision is recognized in the consolidated interim financial statements when the Group has a legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

#### Statutory reserve

In accordance with Regulations for Companies in Kingdom of Saudi Arabia and the Company's articles of association, the Company has established a statutory reserve by the appropriation of 10% of net income until the reserve equals 50% of the share capital. This reserve is not available for dividend distribution. The statutory reserve is appropriated at the period end based on period's net income and any difference between the amount appropriated and the actual is adjusted in the last quarter.

#### Dividends

Dividends are recognized as a liability in the consolidated interim financial statements in the period of their approval by the General Assembly Meeting. Interim dividends are recorded as and when approved by the Board of Directors.

#### Foreign currency translation

Transactions in foreign currencies are recorded in Saudi Riyals at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the consolidated interim balance sheet date. All differences are taken to the consolidated interim statement of income.

#### Segmental reporting

A segment is a distinguishable component of the Group that is engaged either in providing products or services (a business segment) or in providing products or services within a particular economic environment (a geographic segment), which is subject to risks and rewards that are different from those of other segments.

### 3. EARNINGS PER SHARE

Earnings per share are computed by dividing the net income for the period by the weighted average number of shares outstanding during the period.

Earnings per share from the continuing main operations are computed by dividing the net income excluding other income for the period by the weighted average number of shares outstanding during the period.

Earnings per share from other operations are computed by dividing other income for the period by the weighted average number of shares outstanding during the period.

#### 4. DIVIDENDS

The Board of Directors at their meeting held on 13 Safar, 1435 corresponding to December 16, 2013 proposed a cash dividend of SR 2.0 per share amounting to SR 100 million for the year ended December 31, 2013 which was subsequently approved by the stockholders in the General Assembly Meeting held on 2 Jumada II, 1435 corresponding to April 2, 2014 (the stockholders at the General Assembly meeting held on 21 Jumada I, 1434 corresponding to April 2, 2013, approved the recommendation of the Board of Directors to distribute a cash dividend of SR 1.5 per share amounting to SR 75 million for the year 2012).

NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTHS AND NINE MONTHS ENDED SEPTEMBER 30, 2014

### 5. SEGMENTAL INFORMATION

#### **Business segments:**

Consistent with the Group's internal reporting process, business segments have been approved by management in respect of the Group's activities. The Group's revenues, gross profit, property and equipment, total assets and total liabilities, by business segment, are as follows:

_	In-patient SR	Out-patient SR	Pharmaceuticals SR	
2014 (Un-audited)				
For the nine months ended September 30, 2014				
Revenues	252,394,344	329,111,983	136,753,639	718,259,966
Gross profit	139,710,181	182,176,408	39,452,198	361,338,787
As of September 30, 2014				
Property and equipment Total assets Total liabilities	481,716,122 736,204,254 259,783,675	387,467,316 592,164,291 208,956,434	178,025,523 272,075,485 96,007,009	1,047,208,961 1,600,444,030 564,747,118
2013 (Un-audited)			, ,	
For the nine months ended September 30, 2013				
Revenues	246,968,858	289,534,931	123,091,400	659,595,189
Gross profit	136,896,985	160,491,730	34,236,641	331,625,356
As of September 30, 2013				
Property and equipment	356,430,799	307,826,599	145,812,600	810,069,998
Total assets	595,794,319	514,549,639	243,734,039	1,354,077,997
Total liabilities	202,090,433	174,532,647	82,673,359	459,296,439

#### Geographical segments:

All of Group's operating assets and principal markets of activity are located in the Kingdom of Saudi Arabia.

### 6. OTHER INCOME

Other income includes gain on sale of land amounting to SR 21.7 million.

### 7. RESULTS OF INTERIM PERIOD

The results of the interim period are not audited and therefore it may not give an accurate indication of the annual operating results.