INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012

## INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012

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#### KPMG Al Fozan & Al Sadhan



### INDEPENDENT AUDITORS' LIMITED REVIEW REPORT TO THE SHAREHOLDERS OF THE COMPANY FOR COOPERATIVE INSURANCE (A SAUDI JOINT STOCK COMPANY)

#### **SCOPE OF REVIEW:**

We have reviewed the accompanying statement of financial position of The Company for Cooperative Insurance (A Saudi Joint Stock Company) (the "Company") as at March 31, 2012, and the related statements of insurance operations and accumulated surplus, shareholders' comprehensive income, the statements of changes in shareholders' equity, insurance operations' cash flows and shareholders' cash flows for the period then ended and notes 1 to 14 which form an integral part of these interim condensed financial statements. These interim condensed financial statements are the responsibility of the Company's management and have been prepared by them in accordance with International Accounting Standard (IAS 34) "Interim Financial Reporting" and submitted to us together with all the information and explanations which we required. We conducted our limited review in accordance with the Standard on Review of Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants (SOCPA). A limited review consists principally of applying analytical procedures to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in Saudi Arabia, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

#### **CONCLUSION:**

Based on our limited review, we are not aware of any material modifications that should be made to the accompanying interim condensed financial statements for them to be in conformity with IAS 34.

#### **EMPHASIS OF MATTER:**

We draw attention to the fact that these interim condensed financial statements are prepared in accordance with IAS 34 and not in accordance with the Standard on Interim Financial Reporting issued by SOCPA.

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> Jumada'I 26, 1433H April 18, 2012

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### INTERIM CONDENSED FINANCIAL STATEMENTS STATEMENT OF FINANCIAL POSITION

	_ Notes_	March 31, 2012 (Unaudited)	December 31, 2011 (Audited)
		SR 'C	000
<b>INSURANCE OPERATIONS' ASSETS</b>			
Property and equipment, net		198,660	176,817
Investment property		9,861	9,861
Investments in associates		101,154	103,317
Available for sale investments	4(i)	1,979,746	1,899,487
Prepaid expenses and other assets		249,370	188,438
Deferred policy acquisition costs		154,725	163,461
Reinsurers' share of outstanding claims, net	5	739,026	739,421
Reinsurers' share of unearned premium		382,556	510,517
Receivables, net	3	1,161,987	1,317,120
Cash and cash equivalents		230,143	143,231
Total insurance operations' assets		5,207,228	5,251,670
SHAREHOLDERS' ASSETS			
Due from insurance operations		112,052	74,914
Accrued investment income		12,508	4,825
Investments in associates		49,069	52,619
Available for sale investments	4(ii)	1,707,638	1,814,301
Statutory deposit	9	75,000	75,000
Cash and cash equivalents		10,052	110,524
Total shareholders' assets		1,966,319	2,132,183
TOTAL ASSETS	12	7,173,547	7,383,853
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## INTERIM CONDENSED FINANCIAL STATEMENTS STATEMENT OF FINANCIAL POSITION (Continued)

	Notes	March 31, 2012 (Unaudited)	December 31, 2011 (Audited)
INSURANCE OPERATIONS' <u>LIABILITIES AND SURPLUS</u>	-	SR '	J00
Insurance operations' liabilities: Surplus distribution payable Due to shareholders' operations Accrued expenses and other liabilities Reserve for Takaful activities Reserve for discontinued operations Outstanding claims Unearned commission income Unearned premium income Reinsurers' balances payable Total insurance operations' liabilities Insurance operations' surplus: Accumulated surplus Fair value reserve on investments	5	46,634 112,052 906,523 15,466 10,017 1,324,882 73,360 2,225,603 415,934 5,130,471	47,365 74,914 870,131 15,043 6,982 1,228,592 72,802 2,405,640 491,691 5,213,160
Total insurance operations' liabilities and surplus	-	5,207,228	5,251,670
SHAREHOLDERS' LIABILITIES AND EQUI  Shareholders' liabilities:  Accrued expenses and other liabilities  Dividends payable  Zakat	<u>TTY</u>	684 5,633 87,548	627 4,448 78,250
Total shareholders' liabilities	-	93,865	83,325
Shareholders' equity: Share capital Legal reserve Fair value reserve on investments Retained earnings	6 10	750,000 587,812 194,932 339,710	750,000 587,812 160,159 550,887
Total Shareholders' equity		1,872,454	2,048,858
Total Shareholders' liabilities and equity	-	1,966,319	2,132,183
TOTAL LIABILITIES, INSURANCE OPERATIONS' SURPLUS AND SHAREHOLDERS' EQUITY		7,173,547	7,383,853

### INTERIM CONDENSED FINANCIAL STATEMENTS STATEMENT OF INSURANCE OPERATIONS AND ACCUMULATED SURPLUS (UNAUDITED)

	Three months	Three months
	ended	ended
	March 31, 2012	March 31, 2011
REVENUES	SR '0	00
Gross premiums written	1 070 206	826,286
Less: Reinsurance ceded	1,079,206 (204,179)	(174,699)
Net premiums written	875,027	651,587
Changes in unearned premiums	52,076	54,631
Net premiums earned	927,103	706,218
Reinsurance commissions	34,773	25,297
Investment income, net	22,112	13,141
Other income (expenses), net	98_	1,938
Total revenues	984,086	746,594
COSTS AND EXPENSES		
Gross claims paid	793,814	761,764
Less: Reinsurance share	(105,590)	(318,513)
Net claims paid	688,224	443,251
Changes in outstanding claims	96,685	24,507
Net claims incurred	784,909	467,758
Policy acquisition costs	92,976	78,822
Excess of loss expenses	12,492	1,194
Changes in reserves for Takaful activities	423	174
Other underwriting expenses	20,886	14,595
Operating and selling expenses	49,126	50,210
Other General and administrative expenses	17,390	12,175
Total costs and expenses	978,202	624,928
Surplus from insurance operations	5,884	121,666
Shareholders' appropriation from surplus	(5,296)	(109,499)
Surplus from insurance operations after shareholders' appropriation	588	12,167
Distribution of surplus	-	-
ACCUMULATED SURPLUS, END OF THE PERIOD	588	12,167

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## INTERIM CONDENSED FINANCIAL STATEMENTS STATEMENT OF SHAREHOLDERS' COMPREHENSIVE INCOME (UNAUDITED)

	Three months ended	Three months ended
	March 31,	March 31,
	2012	2011
	SR '00	
Appropriation of surplus from insurance operations	5,296	109,499
Investment income, net	56,983	11,715
General and administrative expenses, net	(258)	(138)
Income from main operations before Zakat	62,021	121,076
Zakat	(9,298)	(8,682)
Net income for the period	52,723	112,394
Other comprehensive income:		
Change in fair value of investments	34,773	35,437
Comprehensive income for the period	87,496	147,831
Earnings per share:		
Basic and diluted earnings per share (SR)	0.70	1.50
Weighted average number of shares in issue throughout the period	75,000,000	75,000,000





### INTERIM CONDENSED FINANCIAL STATEMENTS STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE THREE MONTHS ENDED MARCH 31, 2012 AND 2011 (UNAUDITED)

		Share capital	Legal reserve	Fair value reserve on investments	Retained earnings	Total
	Notes _			SR '000		_
Balance at January 1, 2011		500,000	500,000	167,265	601,739	1,769,004
Dividends	8	250,000	-	-	(250,000)	-
Issuance of Bonus Shares Board of Directors'		-	-	-	(150,000)	(150,000)
remuneration	11	-	-	-	(2,100)	(2,100)
Total comprehensive income for the period	_	-		35,437	112,394	147,831
Balance at March 31, 2011	-	750,000	500,000	202,702	312,033	1,764,735
Balance at January 1, 2012		750,000	587,812	160,159	550,887	2,048,858
Dividends	8	-	-	-	(262,500)	(262,500)
Board of Directors' remuneration	11	-	-	-	(1,400)	(1,400)
Total comprehensive income for the period		-	-	34,773	52,723	87,496
Balance at March 31, 2012	_	750,000	587,812	194,932	339,710	1,872,454





#### THE COMPANY FOR COOPERATIVE INSURANCE

(A SAUDI JOINT STOCK COMPANY)

# INTERIM CONDENSED FINANCIAL STATEMENTS STATEMENT OF INSURANCE OPERATIONS' CASH FLOWS (UNAUDITED)

	Three	Three
	months	months
	ended March	ended March
	31, 2012	31, 2011
Cash flows from operating activities:	SR 'C	000
Surplus from insurance operations after shareholders' appropriation	588	12,167
Adjustments to reconcile surplus from insurance operations to net cash from operating activities:		
Shareholders' appropriation from surplus	5,296	109,499
Depreciation	3,911	3,940
Impairment charges for investments	(11,095)	· -
Bond premium amortization, net	-	255
Gain on sale of investments	-	(3,686)
Income from investments in associates, net	(2,572)	(2,625)
Operating (deficiency)/surplus before	- 10 00	
changes in operating assets and liabilities	(3,872)	119,550
Changes in operating assets and liabilities:		
Receivables, net	155,133	336,362
Reinsurers' share of outstanding claims	395	1,128
Reinsurers' share of unearned premiums	127,961	280,682
Deferred policy acquisition costs	8,736	7,253
Prepaid expenses and others assets	(60,932)	(27,624)
Reinsurers' balances payable	(75,757)	(153,697)
Unearned premium income	(180,037)	(335,313)
Unearned commission income	558	4,240
Outstanding claims	96,290	23,379
Reserve for discontinued operations	3,035	(2)
Reserve for Takaful activities	423	174
Accrued expenses and other liabilities	36,392	(86,445)
Due to shareholders'	31,842	(2,238)
Net cash from operating activities	140,167	167,449
Cash flows from investing activities:		
Proceeds from sale and matured investments	105,674	702,616
Purchase of investments	(141,444)	(901,626)
Property and equipment, net	(25,754)	(7,930)
Dividends received from investments in associates	9,000	4,000
Net cash used in investing activities	(52,524)	(202,940)
Cash flows from financing activities		<u> </u>
Surplus paid to policyholders	(731)	_
Net cash used in financing activities	(731)	
Net change in cash and cash equivalents	86,912	(35,491)
	143,231	, , , ,
Cash and cash equivalents, beginning of period		148,378
Cash and cash equivalents, end of period	230,143	112,887
Non-cash supplemental information:		
Change in fair value of investments	37,659	(627)



# INTERIM CONDENSED FINANCIAL STATEMENTS STATEMENT OF SHAREHOLDERS' CASH FLOWS (UNAUDITED)

	Note	Three Months ended March 31, 2012 SR '0	Three Months ended March 31, 2011
Cash flows from operating activities:			
Net income for the year		52,723	112,394
Adjustments to reconcile net income to net cash provided			
by operating activities:		(F 20C)	(100,400)
Appropriation of surplus from insurance operations		(5,296)	(109,499)
Gain on sale of investments		(47,331)	(683)
Bond premium amortization (discount accretion), net Income from investments in associates, net		(2.522)	(2,000)
		(3,532)	(2,090)
Operating income before changes in operating assets and liabilities		(2.426)	152
Changes in operating assets and liabilities:		(3,436)	132
Accrued investment income		(7,683)	(373)
Due from insurance operations		(31,842)	2,238
Accrued expenses and other liabilities		57	1,921
Zakat, net		9,298	(4,875)
Net cash used in operating activities		(33,606)	(937)
Cash flows from investing activities:		(55,000)	(757)
Proceeds from sale and matured investments		564,873	527,394
Purchase of investments		(376,479)	(371,223)
Dividends received from investment in associates		7,455	(3/1,223)
Net cash from investing activities		195,849	156,171
Cash flows from financing activities:		173,047	130,171
Dividends paid	8	(261,315)	(14)
Board of Directors' remuneration	O	(1,400)	(2,100)
Net cash used in financing activities		(262,715)	(2,114)
Net change in cash and cash equivalents		$\frac{(202,713)}{(100,472)}$	153,120
•		110,524	
Cash and cash equivalents, beginning of period			16,913
Cash and cash equivalents, end of period		10,052	170,033
Non-cash supplemental information:			
Change in fair value of investments		34,773	35,437





### THE COMPANY FOR COOPERATIVE INSURANCE

(A SAUDI JOINT STOCK COMPANY)

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012 (UNAUDITED)

#### 1. GENERAL

The Company for Cooperative Insurance (the "Company") is a Saudi joint stock company established in Riyadh, Kingdom of Saudi Arabia by Royal Decree Number M/5 and incorporated on January 18, 1986 corresponding to Jumad Awal 8, 1406H under Commercial Registration No. 1010061695. The Company's head office is located on King Fahad Road, P.O. Box 86959, Riyadh 11632, Kingdom of Saudi Arabia.

The purpose of the Company is to transact cooperative insurance operations and all related activities including reinsurance and agency activities. Its principal lines of business include motor, marine, fire, medical, engineering, energy, aviation, takaful and casualty insurance.

On July 31, 2003 corresponding to Jumad Thani 2, 1424H the Law on the Supervision of Cooperative Insurance Companies ("Insurance Law") was promulgated by Royal Decree Number (M/32). On December 1, 2004 corresponding to Shawwal 18, 1425H, the Saudi Arabian Monetary Agency ("SAMA") as the principal agency responsible for the application and administration of the Insurance Law and its implementing regulations, granted the Company a license to transact insurance activities in Saudi Arabia.

The Company conducts the business and advances funds to the insurance operations as required. On January 20, 2004 the Company amended its Articles of Association giving authority to the Board of Directors to determine the disposition of the surplus from insurance operations.

On March 20, 2004, the Board of Directors approved the disposition of the surplus from insurance operations in accordance with the implementing regulations issued by the SAMA, whereby the shareholders of the Company are to receive 90% of the annual surplus from insurance operations and the policyholders are to receive the remaining 10%.

The physical custody and title of all assets related to the insurance operations and shareholders' operations are held by the Company.

#### 2. BASIS OF PREPARATION

#### (a) Basis of presentation

The interim condensed financial statements for the three months period ended March 31, 2012 have been prepared in accordance with IAS 34 - Interim Financial Reporting.

The interim condensed financial statements are prepared under the historical cost convention except for the measurement at fair value of available for sale investments.



### THE COMPANY FOR COOPERATIVE INSURANCE

(A SAUDI JOINT STOCK COMPANY)

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012 (UNAUDITED)

### 2. BASIS OF PREPARATION (continued)

The Company's Articles of Association require that separate accounts be maintained for Insurance and Shareholders' operations. Income and expenses clearly attributable to either activity are recorded in the respective accounts. The basis of allocation of expenses from joint operations is determined by management and the Board of Directors.

#### (b) Critical accounting judgments, estimates and assumptions

The preparation of the interim condensed financial statements requires the use of estimates and judgments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the interim condensed financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates and judgments are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates.

The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### (c) SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the interim condensed financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended December 31, 2011 except for the adoption of following amendments and revisions to existing standards mentioned below which has had no financial impact on the interim condensed financial statements of the Company

Improvement to IFRSs 2011 (effective date 1 January 2012):

- IAS 1 Presentation of Financial Statements
- IAS 24 Related Party Disclosures (revised 2009)
- IAS 34 Interim Financial Reporting
- IFRS 7 Financial Instruments: Disclosures
- IFRS 8 Segmental reporting

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012 (UNAUDITED)

#### 2. BASIS OF PREPARATION (continued)

These interim condensed financial statements for the three months period ended March 31, 2012 should be read in conjunction with the Company's audited financial statements for the year ended December 31, 2011. In management's opinion, the interim condensed financial statements reflect all adjustments (which include normal recurring adjustments) necessary to present fairly the results of operations for the three month period. The Company's interim results may not be indicative of its annual results.

#### (d) Segmental reporting

A segment is a distinguishable component of the Company that is engaged in providing products or services (a business segment), which is subject to risk and rewards that are different from those of other segments. For management purposes, the Company is organized into business units based on their products and services and has three reportable segments as follows:

- Medical provides coverage for health insurance.
- Motor insurance.
- Property and Casualty includes coverage for property, engineering, marine, aviation, energy and general accidents insurance.

Operating segments do not include shareholders' operations of the Company.

Segment performance is evaluated based on income or loss which, in certain respects, is measured differently from income or loss in the interim condensed financial statements.

No inter-segment transactions occurred during the three month period. If any transaction were to occur, transfer prices between business segments are set on an arm's length basis in a manner similar to transactions with third parties. Segment income, expense and results will then include those transfers between business segments which will then be eliminated at the level of the interim condensed financial statements of the Company.

#### (e) Seasonality of operations

There are no seasonal changes that affect insurance operations.

# NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012 (UNAUDITED)

### 3. RECEIVABLES, NET

Receivables of insurance operations are comprised of net amounts due from the following:

·	March 31,	December 31,
	2012	2011
	SR'000	SR'000
	(Unaudited)	(Audited)
Policyholders	1,049,074	1,186,668
Agents	179,978	183,396
Related party (Note 11)	8,083	2,327
	1,237,135	1,372,391
Receivable from reinsurers	52,028	66,192
Administrative Service Plan	14,490	14,690
	1,303,653	1,453,273
Provision for doubtful receivables	(141,666)	(136,153)
Net receivables	1,161,987	1,317,120

#### 4. INVESTMENTS

#### i) Insurance operations:

a) Available for sale investments of the insurance operations are comprised of following:

	March	December
	31,	31,
	2012	2011
	SR'000	SR'000
	(Unaudited)	(Audited)
Local / regional money market and fixed income investments	1,704,501	1,634,332
Local / regional equity and equity funds	204,030	200,485
Foreign equity and equity funds	71,215	64,670
Total	1,979,746	1,899,487



NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012 (UNAUDITED)

#### ii) Shareholders:

a) Shareholders' available for sale investments are comprised of the following:

	March 31, 2012	December 31, 2011
	SR'000	SR'000
	(Unaudited)	(Audited)
Local / regional money market and fixed income investments Local / regional equity and equity funds Foreign money market and fixed income investments Foreign equity and equity funds	595,383 287,417 315,284 509,554	676,298 317,086 312,125 508,792
Total	1,707,638	1,814,301

#### 5. OUTSTANDING CLAIMS, NET

Outstanding claims, net are comprised of the following:

	March 31,	December 31,
	2012	2011
	SR'000	SR'000
	(Unaudited)	(Audited)
Gross outstanding claims	1,257,345	1,143,777
Less: realizable value of salvage and recoveries	(117,811)	(82,923)
Add: IBNR	185,348	167,738
Outstanding claims	1,324,882	1,228,592
Less: reinsurers share of outstanding claims, net	(739,026)	(739,421)
Net outstanding claims	585,856	489,171
	-	

#### 6. SHARE CAPITAL

The authorized, issued and paid up capital of the Company is SR 750 million at March 31, 2012 (2011: SR 750 million) consisting of 75 million shares of SR 10 each.



NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012 (UNAUDITED)

#### 7. CONTINGENT LIABILITIES

As at March 31, 2012, the Company was contingently liable for letters of credit and guarantees amounting to SR 95 million (December 31, 2011 - SR 38 million and March 31, 2011 - SR 43 million) occurring in the normal course of business.

#### 8. SHAREHOLDERS' DIVIDENDS

A dividend of SR 262.5 million was approved at the ordinary general assembly meeting of shareholders on March 12, 2012. SR 261.315 million has been paid until March 31, 2012. (March 31, 2011-SR 14 thousand)

#### 9. STATUTORY DEPOSIT

In compliance with Article 58 of the Insurance Implementing Regulations of the SAMA, the Company has deposited 10 percent of its Share capital, amounting to SR 75 million in a bank designated by SAMA. The statutory deposit is maintained with the National Commercial Bank and can be withdrawn only with the consent of SAMA.

#### 10. LEGAL RESERVE

In accordance with the Articles of Association and in compliance with Article 70(2g) of the Insurance Implementing Regulations of SAMA, the Company allocates 20% of its net income each year to the legal reserve until it has built up a reserve equal to the capital. The legal reserve is not available for distribution to shareholders until liquidation of the Company.

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### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012 (UNAUDITED)

#### 11. RELATED PARTY TRANSACTIONS AND BALANCES

The following are the details of the major related party transactions during the period and the related balances:

	Transactions for the three month period ended		Balance receivable (payable) as at		
	March 31,	March 31,	March 31,	December 31,	
	2012	2011	2012	2011	
	SR'000	SR'000	SR'000	SR'000	
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
	SR'000	SR'000	SR'000	SR'000	
Major shareholders					
Amount of claims paid to owned hospital	12,371	15,687	(129)	(1,351)	
Medical insurance premiums	6,914	7,128	8,010	2,777	
Rent expenses paid	-	1,916	-	-	
Stationery	428	170	-	-	
Associates					
Insurance premiums	184	300	202	901	
Rent expenses paid	6,149	1,571	-	-	

In accordance with the Company's Articles of Association, the Board of Directors is entitled each year to remuneration up to 10% of the remaining profit from shareholders' operations, as defined, based on a decision by the General Assembly. A distribution of SR 1.4 million (2010: SR 2.1 million) has been proposed by the Board of Directors for 2011.



### THE COMPANY FOR COOPERATIVE INSURANCE

(A SAUDI JOINT STOCK COMPANY)

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012 (UNAUDITED)

#### 12. SEGMENTAL INFORMATION

Consistent with the Company's internal reporting process, operating segments have been approved by Management in respect of the Company's activities, assets and liabilities. Information disclosed in the note is based on current reporting to the chief operating decision maker.

Segment assets do not include insurance operations' property and equipment, prepayments and other assets, due from a related party, premiums receivable and cash and cash equivalents. Accordingly they are included in unallocated assets. Segment liabilities do not include due to shareholders operations, reinsurance balances payable, accrued expenses and other liabilities. Accordingly they are included in unallocated liabilities.

These unallocated assets and liabilities (including the related charges for provision for doubtful debts on premium receivable and depreciation on the property and equipments) are not reported to chief operating decision maker under related segments and are monitored on a centralized basis.

For the three month period ended March 31, 2012
(Unaudited)

	(Onaudited)					
_	Property &					
Operating Segments	Medical	Motor	casualty	Total		
		000				
Gross premiums written	661,040	280,635	137,531	1,079,206		
Net premiums written	575,751	263,703	35,573	875,027		
Net premiums earned	591,604	288,626	46,873	927,103		
Reinsurance commissions	4,024	4,689	26,060	34,773		
Net claims incurred	(596,032)	(178,429)	(10,448)	(784,909)		
Policy acquisition costs	(36,652)	(42,926)	(13,398)	(92,976)		
Excess of loss expenses	(7,838)	(1,634)	(3,020)	(12,492)		
Changes in reserve for Takaful activities	(423)	-	-	(423)		
Other underwriting expenses General, administrative, selling and	(15,504)	(2,303)	(3,079)	(20,886)		
marketing expenses excluding provision for doubtful debts	(30,615)	(18,253)	(12,135)	(61,003)		
Profit/(loss) from Insurance Operations	(91,436)	49,770	30,853	(10,813)		
Investment income, net				22,112		
Other income, net				98		
Provision for doubtful receivables				(5,513)		
Surplus from Insurance Operations				5,884		



## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012 (UNAUDITED)

### 12. SEGMENTAL INFORMATION (continued)

	For the three month period ended March 31, 2011 (Unaudited)				
	F	Property &	TT (Chadanted)		
Operating Segments	Medical	Motor	casualty	Total	
		000			
Gross premiums written	409,553	274,092	142,641	826,286	
Net premiums written	355,652	260,395	35,540	651,587	
Net premiums earned	430,900	242,226	33,092	706,218	
Reinsurance commissions	4,990	2,523	17,784	25,297	
Net claims incurred	(280,973)	(180,124)	(6,661)	(467,758)	
Policy acquisition cost	(29,063)	(40,322)	(9,437)	(78,822)	
Excess of loss expenses	-	(437)	(757)	(1,194)	
Changes in reserve for Takaful activities	(174)	-	-	(174)	
Other underwriting expenses	(9,311)	(2,102)	(3,182)	(14,595)	
General, administrative, selling and marketing expenses excluding provision for doubtful debts	(31,624)	(22,353)	(4,886)	(58,863)	
Profit/(loss) from Insurance Operations	84,745	(589)	25,953	110,109	
Investment income, net				13,141	
Other income, net				1,938	
Provision for doubtful receivables				(3,522)	
Surplus from Insurance Operations				121,666	





# NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012 (UNAUDITED)

### 12. SEGMENTAL INFORMATION (continued)

	As at March 31, 2012 (Unaudited)			
	Property &			
Insurance operations' assets	Medical	Motor	casualty	Total
	SR '000			
Reinsurers' share of unearned premium	176,691	30,962	174,903	382,556
Reinsurers' share of outstanding claims, net	31,369	13,993	693,664	739,026
Deferred policy acquisition cost	47,525	79,323	27,877	154,725
Investments	_	<u>-</u>	<u>-</u>	2,090,761
Unallocated assets	-	-	-	1,840,160_
Total assets				5,207,228
Insurance operations' liabilities and surplus				
Unearned premium income	1,424,640	519,111	281,852	2,225,603
Outstanding claims	451,530	90,001	783,351	1,324,882
Unearned commission income	10,901	9,668	52,791	73,360
Reserve for Takaful activities	15,466	-	-	15,466
Unallocated liabilities and surplus	-	-	-	1,567,917
Total liabilities and surplus				5,207,228

	As at December 31, 2011 (Audited)			
			Property &	
Insurance operations' assets	Medical	Motor	casualty	Total
		SR '000		
Reinsurers' share of unearned premium	143,720	29,569	337,228	510,517
Reinsurers' share of outstanding claims, net	59,455	15,815	664,151	739,421
Deferred policy acquisition cost	47,552	84,303	31,606	163,461
Investments	-	-	-	2,012,665
Unallocated assets	-	-	-	1,825,606
Total assets				5,251,670
Insurance operations' liabilities and surplus				
Unearned premium income	1,407,522	542,641	455,477	2,405,640
Outstanding claims	326,500	147,539	754,553	1,228,592
Unearned commission income	8,528	9,279	54,995	72,802
Reserve for Takaful activities	15,043	-	-	15,043
Unallocated liabilities and surplus	-	-	-	1,529,593
Total liabilities and surplus				5,251,670

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## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2012 (UNAUDITED)

#### 13. EARNINGS PER SHARE

Earnings per share has been calculated by dividing the net income for the periods ended March 31, 2012 and 2011 by 75 million shares.

#### 14. APPROVAL OF THE INTERIM CONDENSED FINANCIAL STATEMENTS

The interim condensed financial statements have been approved by the Board of Directors on Jumada'I 25,1433H, corresponding to April 17, 2012.