Certified Accountants Professional Partnership Co. Licence No. 36 Member Firm of Grant Thornton International





ALMARAI COMPANY LIMITED
A LIMITED LIABILITY COMPANY
RIYADH - SAUDI ARABIA

THE INTERIM CONSOLIDATED FINANCIAL
STATEMENTS AND INDEPENDENT ACCOUNTANTS'
REVIEW REPORT FOR THE THREE PERIODS
ENDED 30 MARCH 2005

INDEX

	PAGES
INDEPENDENT ACCOUNTANTS' REVIEW REPORT	1
INTERIM CONSOLIDATED BALANCE SHEET AS AT 30 MARCH 2005 (UNAUDITED)	2
INTERIM CONSOLIDATED STATEMENT OF INCOME FOR THE THREE PERIODS ENDED 30 MARCH 2005 (UNAUDITED)	3
INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THREE PERIODS ENDED 30 MARCH 2005 (UNAUDITED)	4
INTERIM CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE THREE PERIODS ENDED 30 MARCH 2005 (UNAUDITED)	5
NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)	6-8



INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Owners of Almarai Company Limited A Limited Liability Company Riyadh - Saudi Arabia

We have reviewed the accompanying interim consolidated balance sheet of Almarai Company Limited (the "Company") as of 30 March 2005, the related interim consolidated statements of income, cash flows and changes in shareholders' equity for the three periods ended 30 March 2005, including the related notes. These interim consolidated financial statements are the responsibility of the company's management.

We conducted our review in accordance with the standards established by the Saudi Organization for Certified Public Accountants. A limited review of interim consolidated financial statements consists principally of applying analytical procedures to financial data and making inquiries of persons responsible in the Company for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the interim consolidated financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our limited review, we are not aware of any material modifications that should be made to the accompanying interim consolidated financial statements for them to be in conformity with generally accepted accounting principles.

We have not reviewed the interim consolidated financial statements of the Company for the corresponding period in 2004 and for the period then ended. Accordingly, we were unable to identify any material modifications that should be made to those interim consolidated financial statements for them to be in conformity with generally accepted accounting principles.

- Edi

Abdullah M. Al-Basri Certified Accountant Licence No. 171 Aldar Audit Bureau Abdullah M. Al-Basri & Co.



Riyadh, 4 Rabia Awal 1426 A.H. Corresponding to 13 April 2005 A.D.

Head Office - Riyadh Green Saloon Building 2nd Floor Olaya Main Street P.O.Box 2195 Riyadh 11451 Kingdom of Saudi Arabia Tel.: (+ 966) 1 463 0680 Fax: (+ 966) 1 464 5939 E-mail: audit⊛aldarab.com http://www.gti.org

INTERIM CONSOLIDATED BALANCE SHEET AS AT 30 MARCH 2005 (UNAUDITED)

	YTD March 2005 SAR '000	YTD March 2004 SAR '000
Current Assets		
Cash and Bank Balances	30,013	38,183
Receivables and Prepayments	229,330	193,064
Inventories	246,046	178,680
Total Current Assets	505,389	409,927
Current Liabilities		
Payables and Accruals	236,004	224,070
Short Term Loans	47,659	47,380
Total Current Liabilities	283,663	271,450
NET CURRENT ASSETS	221,726	138,477
Non Current Assets		
Intangible Assets - Goodwill	-	20,005
Fixed Assets	1,988,165	1,671,332
Total Non Current Assets	1,988,165	1,691,337
Non Current Liabilities		
Long Term Loans	1,033,940	482,658
Employees' Termination Benefits	55,331	49,717
Total Non Current Liabilities	1,089,271	532,375
NET ASSETS	1,120,620	1,297,439
SHAREHOLDER'S EQUITY		
Share Capital	750,000	500,000
Statutory Reserve	173,860	136,830
Retained Earnings	196,760	660,609
TOTAL SHAREHOLDER'S EQUITY	1,120,620	1,297,439

INTERIM CONSOLIDATED STATEMENT OF INCOME FOR THE THREE PERIODS ENDED 30 MARCH 2005 (UNAUDITED)

	YTD March 2005	YTD March 2004
	SAR '000	SAR '000
Sales	472,591	443,532
Cost of Sales	(288,974)	(270,535)
Gross Profit	183,617	172,997
Selling & Distribution Expenses	(71,476)	(68,190)
General & Administration Expenses	(23,809)	(23,982)
Net Income before Bank Charges & Zakat	88,332	80,825
Bank Charges	(8,259)	(3,700)
Net Income before Zakat	80,073	77,125
Zakat	(2,110)	(2,041)
Net Income	77,963	75,084

INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THREE PERIODS ENDED 30 MARCH 2005 (UNAUDITED)

	YTD March 2005 SAR '000	YTD March 2004 SAR '000
Cash Flow from Operating Activities		
Net Income Depreciation & Amortisation Bank Charges Change in Employees' Termination Benefits	77,963 25,532 8,259 1,911	75,084 35,885 3,700 (4,718)
Operating Cash Flow Before Changes in Working Capital	113,665	109,951
Changes in: Receivables & Prepayments Inventories Payables & Accruals Cash Flow from/(used by) Changes in Working Capital Cash Flow from Operating Activities	(42,736) (2,807) (50,467) (96,010) 17,655	(14,116) 14,457 (30) 311 110,262
Cash Flow from Operating Activities	17,055	110,202
Cash Flow used in Investing Activities		
Additions to Fixed Assets Proceeds from the Sale of Fixed Assets Cash Flow used in Investing Activities	(114,398) 9,886 (104,512)	(148,674) 7,855 (140,819)
Cash Flow from Financing Activities		
Increase in Loans Dividends Paid during the Period Bank Charges	314,175 (250,000) (8,259)	23,678
Cash Flow from Financing Activities	55,916	19,978
Decrease in Cash and Bank Balances	(30,941)	(10,579)
Cash and Bank Balances at 1 January	60,954	48,762
Cash and Bank Balances at End of Period	30,013	38,183

INTERIM CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE THREE PERIODS ENDED 30 MARCH 2005 (UNAUDITED)

	YTD March 2005 SAR '000	YTD March 2004 SAR '000
Share Capital		
Balance at 1 January Balance at End of Period	750,000 750,000	500,000 500,000
Statutory Reserve		
Balance at 1 January Balance at End of Period	173,860 173,860	136,830 136,830
Retained Earnings		
Balance at 1 January Net Income Dividends Paid Balance at End of Period	368,797 77,963 (250,000) 196,760	585,525 75,084 - 660,609

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1. THE COMPANY AND ITS BUSINESS DESCRIPTION

Almarai Company Limited (the "Company") is a Limited Liability Company and was established on 19 Dl' Hijjah 1411 A.H. corresponding to 1 July 1991 and operates under Commercial Registration No. 1010084223.

The Company is a major integrated consumer food company in the Middle East with leadership positions in Saudi Arabia and the neighbouring Gulf Cooperative Council (GCC) countries. All raw milk production and related processing along with food manufacturing activities are undertaken in Saudi Arabia. Final consumer products are distributed from the manufacturing facilities in Saudi Arabia to local distribution centres by the Company's long haul distribution fleet.

The distribution centres in the GCC countries (except for Bahrain) are managed by the Company and operate within Distributor Agency Agreements as follows:

Kuwait - Al Kharafi Brothers Dairy Products Company Limited

Qatar - Khalid for Foodstuff and Trading Company

United Arab Emirates - Bustan Al Khaleej Establishment

Oman - Far East Agency

The Company operates in Bahrain through a 100% owned subsidiary, Almarai Company Bahrain W.L.L.

The Company's Head Office is located at the following address:

Exit 7, North Circle Road Al Izdihar District P.O. Box 8524 Riyadh 11492 Kingdom of Saudi Arabia

2. <u>BASIS OF ACCOUNTING, PREPARATION, CONSOLIDATION & PRESENTATION OF INTERIM</u> <u>CONSOLIDATED FINANCIAL STATEMENTS</u>

- (a) The interim consolidated financial statements have been prepared on the accrual basis under the historical cost convention and in compliance with the accounting standards issued by the Saudi Organisation for Certified Public Accountants (SOCPA).
- (b) The statutory records are maintained in Arabic.
- (c) When necessary, prior period comparatives have been regrouped on a basis consistent with current period classification.
- (d) The interim consolidated financial statements reflect all business operations undertaken on behalf of the Company and its subsidiaries and the assets and liabilities beneficially held by the Company.
- (e) The figures in these interim consolidated financial statements are rounded to the nearest thousand.

3. SIGNIFICANT ACCOUNTING POLICIES

A. Use of Estimates

The preparation of interim consolidated financial statements, in conformity with generally accepted accounting principles, requires the use of estimates and assumptions. Such estimates and assumptions may affect the balances reported for certain assets and liabilities as well as the disclosure of certain contingent assets and liabilities as at the balance sheet date. Any estimates or assumptions affecting assets and liabilities may also affect the reported revenues and expenses for the same reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates.

B. Revenue Recognition

Products are sold principally on a sale or return basis. Revenue is recognised on delivery of products to customers by the company or its distributors, at which time risk and title passes, subject to the physical return of unsold products. Adjustment is made in respect of known actual returns.

C. Cash and Bank Balances

Time deposits purchased with original maturities of less than three months are included in Cash at Bank.

D. Accounts Receivable

Accounts receivable are carried at the original invoiced amount less any provision made for doubtful debts. Provision is made for all debts for which the collection is considered doubtful.

E. Inventory Valuation

Inventory is stated at the lower of cost and net realisable value. In general, cost is determined on a weighted average basis and includes transport and handling costs. In the case of manufactured products, cost includes all direct expenditure based on the normal level of activity. Net realisable value comprises estimated price less further production costs to completion and appropriate selling and distribution costs. Provision is made, where necessary, for obsolete, slow moving and defective stocks.

F. Goodwill

Goodwill represents the difference between the cost of businesses acquired and the aggregate of the fair values of their identifiable net assets at the date of acquisition. Goodwill arising on acquisitions is capitalised on the interim consolidated balance sheet and amortised to the interim consolidated statement of income in equal annual instalments over its expected useful life, not exceeding twenty years. The carrying value of goodwill is reviewed annually and adjustments are made for any permanent diminution in value.

G. Fixed Assets

Fixed assets are stated at cost less accumulated depreciation. There is no open market for dairy livestock in the GCC against which to measure fair value. Accordingly, dairy livestock are treated as fixed assets and included in the accounts at their cost of purchase or at the cost of rearing to the point of first calving, less accumulated depreciation. The cost of dairy youngstock is determined by the cost of rearing to their respective age.

Cows in the dairy herd are depreciated to their estimated residual value, at rates between 10% - 25%, based on their expected continuing useful life. Other fixed assets are depreciated on a straight line basis at the following annual rates:

Buildings 3% - 10%
Plant, Machinery & Equipment 5% - 33%
Motor Vehicles 15% - 25%
Land is not depreciated

H. Conversion of Foreign Currency Transactions

During the financial period foreign currency transactions are converted and booked in Saudi Riyals at standard exchange rates which are periodically set to reflect average market rates or forward rates if the transactions were so covered. At the balance sheet date, assets and liabilities denominated in foreign currencies are converted into Saudi Riyals at the exchange rates ruling on such date or at the forward purchase rates if so covered. Any resulting exchange variances are charged or credited to the interim consolidated statement of income as appropriate. Gains and losses on derivative financial instruments used to hedge foreign currency exposures are recognised in the interim consolidated Statement of Income when the underlying transaction occurs.

I. Employees' Termination Benefits

Employees' termination benefits are payable as a lump sum to all employees employed under the terms and conditions of the Saudi Labour and Workman Law on termination of their employment contracts. The liability is calculated as the current value of the vested benefits to which the employee is entitled, should the employee leave at the balance sheet date. Termination payments are based on the employees' final salaries and allowances and their cumulative years of service, in compliance with the conditions stated in the laws of the Kingdom of Saudi Arabia.

J. Selling, Distribution, General & Administration Expenses

Selling, Distribution, General & Administration Expenses include direct and indirect costs not specifically part of Cost of Sales as required under generally accepted accounting principles. Allocations between Cost of Sales and Selling, Distribution, General & Administration Expenses, when required, are made on a consistent basis. The Company charges payments in respect of long term agreements with customers and distributors to Selling and Distribution Expenses.

K. Management Fees

The Company credits fees charged in respect of the management of Arable Farms to General & Administration Expenses.

L. Zakat

Zakat is provided for in the interim consolidated balance sheet on the basis of an estimated Zakat assessment carried out in accordance with Saudi Department of Zakat and Income Tax (DZIT) regulations. Adjustments arising from final Zakat assessments are recorded in the period in which such assessments are made.

M. Operating Leases

Rentals in respect of operating leases are charged to the interim consolidated statement of income over the terms of the leases.