### THE MEDITERRANEAN AND GULF COOPERATIVE INSURANCE AND REINSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY)

UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REVIEW REPORT

FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2015

### The Mediterranean and Gulf Cooperative Insurance and Reinsurance Company

3

(A Saudi Joint Stock Company)
Unaudited Interim Condensed Financial Statements and Independent Auditors' Review Report For the three month period ended 31 March 2015

| INDEX  | PAGE    |
|--|---------|
| Independent Auditors' Review Report  | 1       |
| Statement of Financial Position  | 2 – 3   |
| Interim Statement of Income - Insurance Operations and Accumulated Surplus | 4       |
| Interim Statement of Income - Shareholders' Operations                     | 5       |
| Interim Statement of Shareholders' Comprehensive Income                    | 6       |
| Interim Statement of Changes in Shareholders' Equity                       | 7       |
| Interim Statement of Insurance Operations' Cash Flows                      | 8       |
| Interim Statement of Shareholders' Cash Flows                              | 9       |
| Notes to the Interim Condensed Financial Statements                        | 10 – 24 |



### KPMG Al Fozan & Al Sadhan



REVIEW REPORT TO THE SHAREHOLDERS OF THE MEDITERRANEAN AND GULF COOPERATIVE INSURANCE AND REINSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY)

#### **SCOPE OF REVIEW**

We have reviewed the accompanying interim statement of financial position of The Mediterranean and Gulf Cooperative Insurance and Reinsurance Company (A Saudi Joint Stock Company) (the "Company") as at 31 March 2015 and the related interim statements of income - insurance operations and accumulated surplus, income and comprehensive income - shareholders' operations, changes in shareholders' equity and cash flows for insurance and shareholders' operations for the three - month period ended 31 March 2015 and the related notes 1 to 17 which form an integral part of these interim condensed financial statements. These interim condensed financial statements are the responsibility of the Company's management and have been prepared by them in accordance with International Accounting Standard - 34 "Interim Financial Reporting" (IAS 34) and submitted to us together with all the information and explanations which we required.

We conducted our review in accordance with the Standard on Review of Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants ("SOCPA"). A review consists principally of applying analytical procedures to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the Kingdom of Saudi Arabia, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

### **CONCLUSION**

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim condensed financial statements for them to be in conformity with IAS 34.

### EMPHASIS OF MATTER

We draw attention to the fact that these interim condensed financial statements are prepared in accordance with IAS 34 and not in accordance with the Standard on Interim Financial Reporting issued by SOCPA.

KPMG Al Fozan & Al Sadhan

P. O. Box 92876 Riyadh 11663

Kingdom of Saudi Arabia

Khalil Ibrahim Al Sedais Certified Public Accountant

Licence No. 371

2 Rajab 1436H 21 April 2015 PricewaterhouseCoopers P. O. Box 8282

Riyadh 11482

Kingdom of Saudi Arabia

Khalid A. Mahdhar Certified Public Accountant Licence No. 368

> وتر هاوس کرد برایس وتر هاوس کرد ترخیس رقم ۲۵ PRICEWATERHOUSECOOPERS CERTIFIED PUBLIC ACCOUNTANTS LICENSE NO. 25

| STATEMENT OF FINANCIAL POSITION | V |
|---------------------------------|---|
| As at 31 March 2015             |   |
| (Amounts in SR)                 |   |

| (Amounts in SR)   | Notes | 31 March<br>2015<br>(Unaudited) | 31 December<br>2014<br>(Audited) |
|---|-------|---------------------------------|----------------------------------|
| INSURANCE OPERATIONS' ASSETS                            |       |                                 |                                  |
| Bank balances and cash                                  | 5     | 562,795,602                     | 688,967,126                      |
| Time deposits   | 6     | 152,023,203                     | 227,222,265                      |
| Policyholders' and reinsurance balances receivable, net | 7     | 1,950,307,937                   | 1,325,049,622                    |
| Investments   | 8a    | 98,152,636                      | 97,732,546                       |
| Due from related parties                                | Ha    | 73,776,334                      | 73,751,591                       |
| Due from shareholders' operations                       |       | 47,012,083                      | -                                |
| Reinsurers' share of outstanding claims                 |       | 724,305,219                     | 651,679,235                      |
| Reinsurers' share of unearned premiums                  |       | 977,575,883                     | 1,033,651,418                    |
| Deferred policy acquisition costs                       |       | 247,483,388                     | 200,486,008                      |
| Prepayments and other assets                            |       | 44,528,123                      | 27,212,521                       |
| Property and equipment, net                             |       | 50,875,488                      | 51,563,979                       |
| TOTAL INSURANCE OPERATIONS' ASSETS                      |       | 4,928,835,896                   | 4,377,316,311                    |
| SHAREHOLDERS' ASSETS                                    |       |                                 |                                  |
| Bank balances and cash                                  | 5     | 153,595,929                     | 241,618,786                      |
| Time deposits   | 6     | 155,118,317                     | -                                |
| Due from insurance operations                           |       | -                               | 60,873,479                       |
| Investments   | 8b    | 272,222,780                     | 270,415,402                      |
| Prepayments and other assets                            |       | 1,928,262                       | 1,678,647                        |
| Investment in an associate                              | 9     | 8,723,271                       | 6,000,000                        |
| Land  |       | 30,000,000                      | 30,000,000                       |
| Statutory deposit                                       | 10    | 107,382,259                     | 107,382,259                      |
| Goodwill  |       | 480,000,000                     | 480,000,000                      |
| TOTAL SHAREHOLDERS' ASSETS                              |       | 1,208,970,818                   | 1,197,968,573                    |
|   |       | 6,137,806,714                   | 5,575,284,884                    |

Andre

STATEMENT OF FINANCIAL POSITION (Continued) As at 31 March 2015 (Amounts in SR) 31 December 31 March 2014 2015 Notes (Audited) (Unaudited) INSURANCE OPERATIONS' LIABILITIES AND SURPLUS Gross outstanding claims 1,446,664,338 1,272,301,117 Due to related parties Ha 39,260,407 28,178,554 Due to shareholders' operations 60,873,479 Accounts and commission payable 78,591,996 180,814,057 78,245,287 Accrued expenses and other liabilities 111,845,570 Reinsurance balances payable 175,395,887 84,139,436 Surplus distribution payable 106,591,151 106,591,151 Unearned reinsurance commission 56,701,003 73,457,867 Gross unearned premiums 2,483,739,078 2,898,457,098 Other claim reserves 13,063,969 7,131,898 TOTAL INSURANCE OPERATIONS' LIABILITIES 4,926,571,419 4,375,471,924 INSURANCE OPERATIONS' SURPLUS Cumulative change in fair values of available for sale investments 8a 2,264,477 1,844,387 TOTAL INSURANCE OPERATIONS' LIABILITIES AND SURPLUS 4,928,835,896 4,377,316,311

SHAREHOLDERS' LIABILITIES AND EQUITY

| SHAREHOLDERS' LIABILITIES              |
|--|
| Accrued expenses and other liabilities |

|    | 3,181,979<br>21,545,760<br>47,012,083 | 2,391,777<br>19,506,624  |
|----|---------------------------------------|--|
|    | 71,739,822                            | 21,898,401   |
|    |                                       |  |
| 14 | 1,000,000,000                         | 1,000,000,000  |
| 15 | 146,134,974                           | 146,134,974  |
|    | (34,408,282)                          | 19,989,704   |
| 8b | 25,504,304                            | 9,945,494  |
|    | 1,137,230,996                         | 1,176,070,172  |
|    | 1,208,970,818                         | 1,197,968,573  |
|    | 15                                    | 21,545,760<br>47,012,083<br>71,739,822<br>14 1,000,000,000<br>15 146,134,974<br>(34,408,282)<br>8b 25,504,304<br>1,137,230,996 |

TOTAL LIABILITIES, INSURANCE OPERATIONS' SURPLUS AND SHAREHOLDERS' EQUITY

\$ 6,137,806,714

5,575,284,884

INTERIM STATEMENT OF INCOME - INSURANCE OPERATIONS AND ACCUMULATED **SURPLUS** (Amounts in SR)

|  | Notes | 31 March<br>2015<br>(Unaudited)                              | 31 March<br>2014<br>(Unaudited)                           |
|--|-------|--|---|
| Gross premiums written   |       | 1,515,759,591  | 1,163,595,290   |
| Less: Reinsurance premiums ceded   |       | (213,405,505)  | (257,893,394)   |
| Excess of loss premiums  |       | (2,762,692)  | (3,865,957)   |
| NET PREMIUMS WRITTEN   |       | 1,299,591,394  | 901,835,939   |
| Change in unearned premiums, net   |       | (470,793,555)  | (97,193,809)  |
| NET PREMIUMS EARNED  |       | 828,797,839  | 804,642,130   |
| Gross claims paid and other expenses Reinsurers' share of gross claims paid Change in outstanding claims, net Change in other claim reserves |       | (900,339,886)<br>216,353,485<br>(101,737,237)<br>(5,932,071) | (672,972,887)<br>139,863,395<br>(142,620,664)<br>144,284  |
| NET CLAIMS INCURRED  |       | (791,655,709)  | (675,585,872)   |
| Policy acquisition costs   |       | (51,694,177)   | (40,895,027)  |
| Reinsurance commission income  |       | 52,772,286   | 19,243,583  |
| NET UNDERWRITING RESULT  |       | 38,220,239   | 107,404,814   |
| General and administrative expenses Special commission income Other income   |       | (96,201,011)<br>1,356,317<br>16,497,997                      | (72,924, <b>0</b> 85)<br>3,022,784<br>1 <b>6,7</b> 83,313 |
| INSURANCE OPERATIONS' (DEFICIT) / SURPLUS<br>Shareholders' appropriation from insurance operations' surplus                                  | 2 2   | (40,126,458)<br>40,126,458                                   | 54,286,826<br>(48,858,143)                                |
| ACCUMULATED SURPLUS AT THE END OF THE PERIOD   |       |  | 5,428,683   |

INTERIM STATEMENT OF INCOME - SHAREHOLDERS' OPERATIONS (Amounts in SR)

|  | Notes | 31 March<br>2015<br>(Unaudited) | 31 March<br>2014<br>(Unaudited) |
|--|-------|---------------------------------|---------------------------------|
| INCOME   |       |                                 |                                 |
| Shareholders' appropriation from insurance operations' (deficit) / surplus | 2     | (40,126,458)                    | 48,858,143                      |
| Special commission income  | -     | 1,514,312                       | 3,055,388                       |
| Realised loss on sale of available for sale investments                    |       | -                               | (233,615)                       |
| Dividend income on available for sale investments                          |       | 207,921                         | 105,143                         |
| Income from investment in an associate                                     |       | 2,723,271                       | -                               |
| EXPENSES   |       | (35,680,954)                    | 51,785,059                      |
| General and administrative   |       | (2,926,464)                     | (973,477)                       |
| Impairment losses on available for sale investments                        |       | (13,751,432)                    | -                               |
|  |       | (16,677,896)                    | (973,477)                       |
| NET (LOSS) / INCOME FOR THE PERIOD   |       | (52,358,850)                    | 50,811,582                      |
| BASIC AND DILUTED (LOSSES) / EARNINGS PER SHARE FOR THE PERIOD             | 13    | (0.524)                         | 0.508                           |

INTERIM STATEMENT OF SHAREHOLDERS' COMPREHENSIVE INCOME (Amounts in SR)

|  | 31 March<br>2015<br>(Unaudited) | 31 March<br>2014<br>(Unaudited) |
|--|---------------------------------|---------------------------------|
| NET (LOSS) / INCOME FOR THE PERIOD   | (52,358,850)                    | 50,811,582                      |
| Other comprehensive (loss) / income:   |                                 |                                 |
| Items that will not be reclassified to interim condensed statement of income in subsequent period                    |                                 |                                 |
| Zakat and income tax   | (2,039,136)                     | (6,721,101)                     |
| Items that are or may be reclassified to interim condensed statement of income in subsequent period                  |                                 |                                 |
| Available for sale investments  Net change in fair values  Loss transferred to interim condensed statement of income | 15,558,810                      | 3,463,459<br>(233,615)          |
| Other comprehensive income for the period  | 15,558,810                      | 3,229,844                       |
| TOTAL COMPREHENSIVE (LOSS) / INCOME FOR THE PERIOD   | (38,839,176)                    | 47,320,325                      |

Mary

INTERIM STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY For the three month period ended 31 March 2015 (Amounts in SR)

|  | Share<br>capital | Statutory<br>reserve | Accumulated deficit         | Cumulative change<br>In fair value of<br>available for sale<br>investments | Total                                     |
|--|------------------|----------------------|-----------------------------|--|---|
| Balance at 1 January 2015 (Audited)  | 1,000,000,000    | 146,134,974          | 19,989,704                  | 9,945,494  | 1,176,070,172                             |
| Total comprehensive (loss) / income for the period                                 |                  |                      |                             |  |   |
| Net loss for the period Zakat and income tax Net change in fair values             | <u>*</u>         | -<br>-<br>-          | (52,358,850)<br>(2,039,136) | -<br>15,558,810  | (52,358,850)<br>(2,039,136)<br>15,558,810 |
| Balance at 31 March 2015 (Unaudited)   | 1,000,000,000    | 146,134,974          | (34,408,282)                | 25,504,304   | 1,137,230,996                             |
| Balance at 1 January 2014 (Audited)  | 1,000,000,000    | 139,374,369          | (159,694,752)               | 16,254,049   | 995,933,666                               |
| Total comprehensive income for the period  |                  |                      |                             |  |   |
| Net income for the period  | -                | -                    | 50,811,582                  | -  | 50,811,582                                |
| Zakat and income tax   | -                |                      | (6,721,101)                 | -  | (6,721,101)                               |
| Net change in fair values  | -                | -                    |                             | 3,463,459  | 3,463,459                                 |
| Net amount transferred to interim statement of income-<br>shareholders' operations |                  | -                    | -                           | (233,615)  | (233,615)                                 |
| Balance at 31 March 2014 (Unaudited)   | 1,000,000,000    | 139,374,369          | (115,604,271)               | 19,483,893   | 1,043,253,991                             |

Municips.

Bolly .

INTERIM STATEMENT OF INSURANCE OPERATIONS' CASH FLOWS For the three month period ended 31 March 2015 (Amounts in SR)

|   | Notes | 31 March<br>2015<br>(Unaudited) | 31 March<br>2014<br>(Unaudited)   |
|---|-------|---------------------------------|-----------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES  |       |                                 |                                   |
| Insurance operations' surplus after shareholders' appropriation   |       | _                               | 5,428,683                         |
|   |       |                                 | 5,426,065                         |
| Adjustments to reconcile insurance operations' surplus after shareholders' appropriation to net cash from operating activities: |       |                                 |                                   |
| Depreciation  |       | 2,242,915                       | 3,383,621                         |
| Special commission income   |       | (1,356,317)                     | (2,107,108)                       |
| Gain on sale of property and equipment, net   |       | (1,550,517)                     | (571)                             |
| Cash from operations  |       | 886,598                         | 6,704,625                         |
| Changes in operating assets and liabilities:  |       |                                 | , ,                               |
| Gross unearned premiums   |       | 414 719 020                     | 97 612 006                        |
| Reinsurers' share of unearned premiums  |       | 414,718,020<br>56,075,535       | 82,513,086<br>14,68 <b>0</b> ,723 |
| Policyholders' and reinsurance balances receivable  |       | (625,258,315)                   | (313,399,449)                     |
| Due from related parties  |       | (24,743)                        | 9,847,224                         |
| Due to related parties  |       | 11,081,853                      | (5,424,213)                       |
| Reinsurers' share of outstanding claims   |       | (72,625,984)                    | (37,864,549)                      |
| Deferred policy acquisition costs   |       | (46,997,380)                    | (18,330,824)                      |
| Prepayments and other assets  |       | (17,315,602)                    | (161,986,825)                     |
| Deposit Against letters of guarantee  |       | 398,385                         | (2,849,810)                       |
| Gross outstanding claims  |       | 174,363,221                     | 180,485,213                       |
| Due (to) / from shareholders' operations, net   |       | (107,885,562)                   | 377,632,324                       |
| Accounts and commissions payable  |       | (102,222,061)                   | 24,807,042                        |
| Accrued expenses and other liabilities  |       | 33,600,283                      | 12,602,211                        |
| Reinsurance balances payable Unearned reinsurance commission  |       | 91,256,451                      | (87,758,160)                      |
| Other reserves  |       | (16,756,864)                    | 10,259,010                        |
| Office reserves   |       | 5,932,071                       | (144,283)                         |
| Net cash (used in) / from operating activities  |       | (200,774,094)                   | 91,773,345                        |
| CASH FLOWS FROM INVESTING ACTIVITIES  |       | <del></del>                     |                                   |
| Time deposits   |       | 75,199,062                      | (178,404,498)                     |
| Special commission income   |       | 1,356,317                       | 2,107,108                         |
| Proceeds from sale of property and equipment  |       | 73,897                          | 1,900                             |
| Purchase of available for sale investments  |       | -                               | (10,000,000)                      |
| Purchase of property and equipment  |       | (1,628,321)                     | (5,349,795)                       |
| Net cash from / (used in) investing activities  |       | 75,000,955                      | (191,645,285)                     |
| DECREASE IN CASH AND CASH EQUIVALENTS   |       | (125,773,139)                   | (99,871,940)                      |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE   |       |                                 |                                   |
| PERIOD  | 5     | 673,942,171                     | 679,544,481                       |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD  | 5     | 548,169,032                     | 579,672,541                       |
| Non-cash transaction:   |       |                                 |                                   |
| Non-cash transaction: Change in fair values of available for sale investments   | =     | 420,090                         | 164,287                           |
| / /   |       |                                 | m                                 |

The accompanying notes 1 to 17 form an integral part of these interim condensed financial statements

# The Mediterranean and Gulf Cooperative Insurance and Reinsurance Company (A Saudi Joint Stock Company) INTERIM STATEMENT OF SHAREHOLDERS\* CASH FLOWS

| For the three month period ended 31 March 2015 (Amounts in SR) | 20 113 |  |                      |
|--|--------|--|----------------------|
|  |        | 31 March<br>2015                         | 31 March<br>2014     |
|  | Notes  | (Unaudited)                              | (Unaudited)          |
| CASH FLOWS FROM OPERATING ACTIVITIES                           |        |  |                      |
| Net (loss) / income for the period                             |        | (52,358,850)                             | 50,811,582           |
| Adjustments for:   |        |  |                      |
| Special commission income                                      |        | (1,514,312)                              | (3,055,388)          |
| Dividend income on available for sale investments              |        | (207,921)                                | (105,143)            |
| Realised gain on sale of available for sale investments        |        | -  | 233,615              |
| Income from investment in associate                            |        | (2,723,271)                              | -                    |
| Impairment losses on available for sale investment             |        | 13,751,432                               | -                    |
| Cash from operations   |        | (43,052,922)                             | 47,884,666           |
| Changes in operating assets and liabilities:                   |        | (10,000,000,000,000,000,000,000,000,000, | 17,007,000           |
| Due from / (to) insurance operations, net                      |        | 107,885,562                              | (377,632,324)        |
| Prepayments and other assets                                   |        | (249,615)                                | 257,033              |
| Accrued expenses and other liabilities                         |        | 790,202                                  | (210,000)            |
| Net cash from / (used in) operating activities                 |        | 65,373,227                               | (329,700,625)        |
| CASH FLOWS FROM INVESTING ACTIVITIES                           |        |  |                      |
| Time deposits  |        | (155 110 215)                            | 50.000 415           |
| Proceeds from sale of available for sale investments           |        | (155,118,317)                            | 53,328,417           |
| Special commission income                                      |        | 1,514,312                                | 9,319                |
| Dividend income on available for sale investments              |        | 207,921                                  | 3,055,388<br>105,143 |
|  |        |  | 103,143              |
| Net cash (used in) / from investing activities                 |        | (153,396,084)                            | 56,498,267           |
| DECREASE IN CASH AND CASH EQUIVALENTS                          |        | (88,022,857)                             | (273,202,358)        |
|  |        | (,,,                                     | (=,0,=0=,5,50)       |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD       | 5      | 241,618,786                              | 322,102,719          |
| CASH AND CASH EQUIVALENTS AT THE END OF                        |        |  |                      |
| THE PERIOD   | 5      | 153,595,929                              | 48,900,361           |
| Non-cash transactions:   |        |  |                      |
|  |        | 15,558,810                               | 3,229,844            |
| Change in fair values of available for sale investments        | of.    |  | 3,227,044            |
| Special 1  |        |  |                      |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)
31 March 2015

### 1. ORGANIZATION AND PRINCIPAL ACTIVITIES

The Mediterranean and Gulf Cooperative Insurance and Reinsurance Company (the "Company") is a Saudi Joint Stock Company registered in the Kingdom of Saudi Arabia under Commercial Registration No. 1010231925 dated 8 Rabi Al-Thani 1428H (corresponding to 26 April 2007). The registered office address of the Company is P.O.Box: 2302, Riyadh 11451, Kingdom of Saudi Arabia. The objectives of the Company are to transact cooperative insurance and reinsurance business and related activities in the Kingdom of Saudi Arabia. Its principal lines of business include all classes of general insurance. The Company was listed on the Saudi Arabian Stock Exchange (Tadawul) on 28 Rabi Al-Awal 1428H (corresponding to 16 April 2007).

#### 2. BASIS OF PREPARATION

#### Basis of measurement

The interim condensed financial statements have been prepared on a historic cost basis except for the measurement at fair value of available for sale investments and investment in an associate which is accounted for under the equity method.

#### Statement of compliance

The accompanying interim condensed financial statements for the three month period ended 31 March 2015 are prepared in accordance with IAS 34 – Interim Financial Reporting.

The accompanying interim condensed financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements as at 31 December 2014.

The Company is required to distribute 10% of the net surplus from insurance operations to policyholders and the remaining 90% to be allocated to the shareholders of the Company in accordance with the Insurance Law and Implementation Regulations issued by the Saudi Arabian Monetary Agency ("SAMA").

The insurance operations' deficit of the Company for the three month period ended 31 March 2015 amounted to SR 40,126,458 (31 March 2014: surplus of SR 54,286,826). Accordingly, there were no transfer from insurance operation to shareholders' operation for the period ended 31 March 2015 (31 March 2014: 90% of insurance operation surplus amounting to SR 48,858,143 has been transferred to the shareholders' operations for the period, leaving a surplus payable to policyholders of SR 5,428,683).

In management's opinion, the interim condensed financial statements reflect all adjustments (which include normal recurring adjustments) necessary to present fairly the results of operations for the interim periods presented. The interim results may not be indicative of the Company's annual results.

As required by Saudi Arabian Insurance Regulations, the Company maintains separate accounts for insurance and shareholders' operations and presents the financial statements accordingly. Income and expenses clearly attributable to the relevant activity are recorded in the respective books of accounts. The basis of allocation of expenses from joint operations is determined by Management and Board of Directors.

#### 3. FUNCTIONAL AND PRESENTATION CURRENCY

These unaudited interim condensed financial statements have been presented in Saudi Arabian Riyal (SAR), being the functional currency of the Company. All financial information presented has been rounded off to the nearest SAR.

### 4. SIGNIFICANT ACCOUNTING POLICIES AND AMENDMENTS TO STANDARDS

The accounting policies used in the preparation of these interim condensed financial statements are consistent with those used in the preparation of the annual financial statements for the year ended December 31, 2014 except for the adoption of the following new standards and other amendments to existing standards mentioned below which have had an no significant financial impact on the interim condensed financial statements of the Company on the current period or prior period and is expected to have no significant effect in future periods:

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

### 4. SIGNIFICANT ACCOUNTING POLICIES AND AMENDMENTS TO STANDARDS (Continued)

### New and amended standards issued and adopted

- Amendments to 1AS 19 applicable for annual periods beginning on or after 1 July 2014 is applicable to defined benefit plans involving contribution from employees and / or third parties. This provides relief, based on meeting certain criteria's, from the requirements proposed in the amendments of 2011 for attributing employee / third party contributions to periods of service under the plan benefit formula or on a straight line basis. The current amendment gives an option, if conditions satisfy, to reduce service cost in period in which the related service is rendered.
- Annual improvements to IFRS 2010-2012 and 2011-2013 cycle applicable for annual periods beginning on or after 1 July 2014. A summary of the amendments is contained as under:
- IFRS 1 "first time adoption of IFRS": the amendment clarifies that a first time adopter is permitted but not required to apply a new or revised IFRS that is not yet mandatory but is available for early adoption.
- IFRS 2 amended to clarify the definition of 'vesting condition' by separately defining 'performance condition' and 'service condition'.
- IFRS 3 "business combinations" amended to clarify the classification and measurement of contingent consideration in a business combination. It has been further amended to clarify that the standard does not apply to the accounting for the formation of all types of joint arrangements in IFRS 11.
- 1FRS 8 "operating segments" has been amended to explicitly require disclosure of judgments made by management in applying aggregation criteria.
- IFRS 13 has been amended to clarify measurement of interest free short term receivables and payables at their invoiced amount without discounting, if the effect of discounting is immaterial. It has been further amended to clarify that the portfolio exception potentially applies to contracts in the scope of IAS 39 and IFRS 9 regardless of whether they meet the definition of a financial asset or financial liability under IAS 32.
- IAS 16 "Property plant and equipment" and IAS 38 "intangible assets": the amendments clarify the requirements of revaluation model recognizing that the restatement of accumulated depreciation (amortisation) is not always proportionate to the change in the gross carrying amount of the asset.
- IAS 24 "related party disclosures" the definition of a related party is extended to include a management entity that provides key management personnel services to the reporting entity, either directly or indirectly.
- IAS 40 "investment property" clarifies that an entity should assess whether an acquired property is an investment property under IAS 40 and perform a separate assessment under IFRS 3 to determine whether the acquisition constitutes a business combination.

### Standards issued but not yet effective

In addition to the above mentioned standards, the following standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's financial statements are disclosed below. The Company intends to adopt these standards, if applicable, when they become effective. Further, the Company has chosen not to early adopt the amendments and revisions to the International Financial Reporting Standards which have been published and are mandatory for compliance for the Company with effect from future dates.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

### 4. SIGNIFICANT ACCOUNTING POLICIES AND AMENDMENTS TO STANDARDS (Continued)

**IFRS 9 Financial Instruments** 

IFRS 9, as issued, reflects the first phase of the IASB's work though the adoption date is subject to the recently issued Exposure Draft on the replacement of IAS 39 and applies to classification and measurement of financial assets and liabilities as defined in IAS 39. The standard was initially effective for annual periods beginning on or after 1 January 2013, but Amendments to IFRS 9 Mandatory Effective Date of IFRS 9 and Transition Disclosures, issued in December 2011, moved the mandatory effective date to 1 January 2015.

However, on 19 November 2013, the IASB issued IFRS 9 Financial Instruments (Hedge Accounting and amendments to IFRS 9) amending IFRS 9 to include the new general hedge accounting model. In its February 2014 meeting, the IASB tentatively decided that IFRS 9 would be mandatorily effective for years ending on or after 31 December 2018.

### 5. BANK BALANCES AND CASH

|  | 31 March 2015 |               | 31 Decen    | nber 20 <b>14</b> |
|--|---------------|---------------|-------------|-------------------|
|  | (Unaudited)   |               | (Aud        | ited)             |
|  | Insurance     | Shareholders' | Insurance   | Shareholders'     |
|  | operations    | operations    | operations  | operations        |
|  | SR            | SR            | SR          | SR                |
| Cash in hand and at banks                                | 295,168,841   | 147,546,387   | 446,466,406 | 18,120,186        |
| Short-term time deposits                                 | 253,000,191   | 6,049,542     | 227,475,765 | 223,498,600       |
| Cash and cash equivalents in the statement of cash flows | 548,169,032   | 153,595,929   | 673,942,171 | 241,618,786       |
| Deposits against letters of guarantee                    | 14,626,570    | -             | 15,024,955  | -                 |
|  | 562,795,602   | 153,595,929   | 688,967,126 | 241,618,786       |

Cash at banks and short term time deposits are placed with counterparties who have credit ratings equivalent to A+ to BBB ratings under Standard and Poor's, Fitch and Moody's ratings methodology.

Short term time deposits are placed with local and licensed foreign banks' branches in Kingdom of Saudi Arabia with an original maturity of less than three months from the date of acquisition and earned special commission income at an average rate of 0.35% per annum (31 December 2014: 0.77% per annum).

Deposits against letters of guarantee comprises amounts placed with a local bank against issuance of payment guarantees in favour of the Company's customers and service providers. As deposits against letters of guarantee cannot be withdrawn before the end of guarantee and are restricted in nature.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

### 6. TIME DEPOSITS

Time deposits are placed with counterparties that have credit ratings equivalent to BBB+ to BBB ratings under Standard and Poor's, Fitch and Moody's ratings methodology.

Time deposits are placed with local and licensed foreign banks' branches in Kingdom of Saudi Arabia with a maturity of more than three months from the date of original acquisition and earned special commission income at an average rate of 0.92% per annum (31 December 2014: 1.09% per annum).

The carrying amounts of the time deposits reasonably approximate the fair value at the statement of financial position date.

### 7. POLICYHOLDERS' AND REINSURANCE BALANCES RECEIVABLE, NET

|  | 31 March 2015<br>(Unaudited)<br>SR | 31 December 2014<br>(Audited)<br>SR |
|--|------------------------------------|-------------------------------------|
| Policyholders' receivable<br>Less: Provision for doubtful debts    | 1,731,377,157<br>(137,862,328)     | . , .                               |
|  | 1,593,514,829                      | 1,093,119,287                       |
| Reinsurance balances receivable Less: Provision for doubtful debts | 360,432,312<br>(3,639,204)         |                                     |
|  | 356,793,108                        | 231,930,335                         |
| Total policyholders and reinsurance balances receivable, net       | 1,950,307,937                      | 1,325,049,622                       |

#### 8. INVESTMENTS

Investments are classified as set out below:

### (a) Insurance operations – Available for sale investments

|              | 31 March 2015<br>(Unaudited)<br>SR | 31 December 2014<br>(Audited)<br>SR |
|--------------|------------------------------------|-------------------------------------|
| Mutual funds | 32,838,220                         | 32,764,819                          |
| Bonds        | 37,971,563                         | 38,027,812                          |
| Sukuk        | 25,000,000                         | 25,000,000                          |
| Equities     | 2,342,853                          | 1,939,915                           |
| Total        | 98,152,636                         | 97,732,546                          |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

### 8. INVESTMENTS (Continued)

The movement during the period / year in available for sale investments for insurance's operations were as follows:

|  | 31 March 2015<br>(Unaudited)<br>SR | 31 December 2014<br>(Audited)<br>SR |
|--|------------------------------------|-------------------------------------|
| At the beginning of the period / year<br>Purchase during the period / year | 97,73 <b>2,5</b> 46                | 90,875,000<br>26,632,650            |
| Sold during the period / year  | -                                  | (20,000,000)                        |
| Net change in fair values  | 97,732,546<br>420,090              | 97,507,650<br>224,896               |
| At the end of the period / year  | 98,152,636                         | 97,732,546                          |

The cumulative change in fair values of available for sale investments for insurance operations amounting to SR 2,264,477 (31 December 2014: SR 1,844,387) is presented within insurance operations' surplus' in the statement of financial position.

### (b) Shareholders' operations – Available for sale investments

|              | 31 March 2015<br>(Unaudited)<br>SR | 31 December 2014<br>(Audited)<br>SR |
|--------------|------------------------------------|-------------------------------------|
| Mutual funds | 91,048,593                         | 89,299,836                          |
| Bonds        | 100,019,250                        | 97,795,483                          |
| Sukuk        | 58,581,480                         | 58,581,480                          |
| Equities     | 22,573,457                         | 24,738,603                          |
| Total        | 272,222,780                        | 270,415,402                         |

The movement during the period / year in available for sale investments for shareholders' operations were as follows:

|  | 31 March 2015<br>(Unaudited)<br>SR             | 31 December 2014<br>(Audited)<br>SR            |
|--|--|--|
| At the beginning of the period / year<br>Purchased during the period / year<br>Sold during the period / year | 270,415,402                                    | 211,127,052<br>122,627,339<br>(56,009,319)     |
| Realised loss<br>Impairment loss<br>Net change in fair values  | 270,415,402<br>-<br>(13,751,432)<br>15,558,810 | 277,745,072<br>(1,021,115)<br>-<br>(6,308,555) |
| At the end of the period / year  | 272,222,780                                    | 270,415,402                                    |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

#### 8. INVESTMENTS (Continued)

### (b) Shareholders' operations – Available for sale investments

The cumulative change in fair values of available for sale investments for shareholders' operations amounting to SR 25,504,304 (31 December 2014: SR 9,945,494) is presented within shareholders' equity in the statement of financial position.

#### (c) Fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or the most advantageous) market between market participants at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. The fair values of recognised financial instruments are not significantly different from the carrying values included in the interim condensed financial statements. The estimated fair values of financial instruments are based on quoted market prices, when available. The fair values of these investments are disclosed below.

### Determination of fair value and fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments:

- Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly {i.e. derived from prices}.
- Level 3 inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy cumulatively for insurance and shareholders operations:

| _   | 31 March 2015 (Unaudited)      |                            |               |                            |  |
|---|--------------------------------|----------------------------|---------------|----------------------------|--|
|   | Level 1SR                      | Level 2<br>SR              | Level 3<br>SR | Total<br>SR                |  |
| Available for sale investments              |                                |                            |               |                            |  |
| Mutual funds                                | 116,514,313                    | 7,372,500                  | -             | 123,886,813                |  |
| Bonds                                       | 9,997,500                      | 127,993,313                | -             | 137,990,813                |  |
| Sukuk                                       | 17,585,500                     | 65,995,980                 | -             | 83,581,480                 |  |
| Equities                                    | 22,993,232                     | -                          | -             | 22,993,232                 |  |
| Total available for sale investments        | 167,090,545                    | 201,361,793                |               | 368,452,338                |  |
|   |                                |                            |               |                            |  |
| <del>-</del>                                |                                | 21 Daggandan 2             | 01474         |                            |  |
|   | Landl                          |                            | 014(Audited)  |                            |  |
|   | Level I                        | Level 2                    | Level 3       | Total                      |  |
| Available for sale investments              | Level I<br>SR                  |                            |               | Total<br>SR                |  |
| Available for sale investments Mutual funds |                                | Level 2<br>SR              | Level 3       | SR                         |  |
|   | SR                             | Level 2                    | Level 3       | SR<br>122,064,655          |  |
| Mutual funds                                | SR<br>114,384,655              | Level 2<br>SR<br>7,680,000 | Level 3       | 122,064,655<br>135,823,295 |  |
| Mutual funds<br>Bonds                       | SR<br>114,384,655<br>9,997,500 | 7,680,000<br>125,825,795   | Level 3       | SR<br>122,064,655          |  |

The unlisted security amounting to SR 1,923,078 was stated at cost in the absence of active markets or other means of reliably measuring their fair value.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

#### 9. INVESTMENT IN AN ASSOCIATE

Investment in an associate comprises of an equity investment in Al-Waseel for Electronic Transportation amounting to SR 8,723,271 (a 25% equity interest) (2014: SR 6,000,000), in an unquoted company (the "associate"), registered in the Kingdom of Saudi Arabia.

#### 10. STATUTORY DEPOSIT

Statutory deposit represents 10% of the paid up capital which is maintained in accordance with the Law on Supervision of Cooperative Insurance Companies in the Kingdom of Saudi Arabia. This statutory deposit cannot be withdrawn without the consent of the Saudi Arabian Monetary Agency ("SAMA").

### 11. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

(a) The following are the details of major related party transactions during the period and their balances at the end of the period / year:

| Nature of<br>transaction | Amount of transaction for the three month period ended  |  | Bajance   |  |
|--------------------------|---|--|---|--|
|                          | 31 March 2015 SR (Unaudited)  | 2015 2014  | 31 March<br>2015<br>SR  | 31 December<br>2014<br>SR  |
|                          |   | (Unaudited)  | (Unaudited)   | (Audited)  |
| arties                   |   |  |   | <del></del>  |
|                          |   |  |   |  |
|                          | -   | 1,348,960  | -   | -  |
|                          |   |  |   |  |
|                          |   |  |   |  |
|                          |   |  |   |  |
|                          | -   | 571,450  | -   | -  |
|                          |   |  |   |  |
|                          |   |  |   |  |
|                          |   |  | 63 0E0 100  | 02.070.100   |
|                          | -   | -  | 23,879,189  | 23,879,189   |
|                          |   |  |   |  |
|                          |   |  |   |  |
|                          | -   | 18,144   | -   | -  |
|                          |   |  |   |  |
|                          |   | 062.224  |   |  |
| •                        | -   | 933,324  | -   | -  |
|                          |   |  |   |  |
|                          |   |  |   |  |
|                          | 3,947   | -  | -   | -  |
| •                        |   |  |   |  |
|                          |   |  |   |  |
|                          | -   | 2.786  | -   | -  |
| -                        |   | - <b>,</b>   |   |  |
| -Balance due from        |   |  |   |  |
| at period / year         | -   | -  | 24,300,989  | 24,297,042   |
| end                      |   |  |   |  |
| -Balance due from        |   |  |   |  |
| at period / year         | -   | -  | <b>57,797</b>   | 57,797   |
| end                      |   |  |   |  |
|                          | earties  -Claims paid on behalf of parent company -Operational expenses paid on behalf of parent company, CEO & members of BOD -Balance due from at period / year end -Personal expenses paid on behalf of BOD -Expenses paid on behalf of BOD -Expenses paid on behalf of parent company -Reinsurance recoveries on behalf of parent company -Payment received on behalf of parent company -Balance due from at period / year end -Balance due from at period / year | transaction  three month  31 March 2015 SR  (Unaudited)  Parties  -Claims paid on behalf of parent company -Operational expenses paid on behalf of parent company, CEO & members of BOD -Balance due from at period / year end -Personal expenses paid on behalf of parent company -Reinsurance recoveries on behalf of parent company -Reinsurance recoveries on behalf of parent company -Payment received on behalf of parent company -Payment received on behalf of parent company -Balance due from at period / year end -Balance due from at period / year | transaction  three month period ended  31 March 2015 2014 SR SR  Claims paid on behalf of parent company, CEO & members of BOD -Balance due from at period / year end -Personal expenses paid on behalf of parent company -Reinsurance recoveries on behalf of parent company -Payment received on behalf of parent company -Payment received on behalf of parent company -Balance due from at period / year end -Personal expenses paid on behalf of parent company -Reinsurance recoveries on behalf of parent company -Payment received on behalf of parent company -Balance due from at period / year end -Balance due from at period / year end -Balance due from at period / year | transaction three month period ended Balance due from at period / year end |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

13

| Related parties  | Nature of<br>transaction  | Amount of tran<br>three month j       |                                       | Bala                         | ınce                                   |
|--|---|---------------------------------------|---------------------------------------|------------------------------|--|
| Due from related   | parties (continued)   | 31 March<br>2015<br>SR<br>(Unaudited) | 31 March<br>2014<br>SR<br>(Unaudited) | 31 March 2015 SR (Unaudited) | 31 December<br>2014<br>SR<br>(Audited) |
| Medgulf Jordan (fellow   | -Balance due from   |                                       |                                       | 25.249                       | 25.249                                 |
| subsidiary)  | at period / year<br>end   | -                                     | -                                     | 25,248                       | 25,248                                 |
| Allianz Bahrain<br>(fellow<br>subsidiary)                      | -Expenses paid on<br>behalf of fellow<br>subsidiary                   | -                                     | 3,500                                 | -                            | -                                      |
| Medgulf Lebanon<br>SAL (fellow<br>subsidiary)                  | -Claims paid by<br>fellow subsidiary<br>on behalf of<br>Medgulf KSA   | -                                     | 253,625                               | -                            | -                                      |
|  | -Expenses paid by<br>fellow subsidiary<br>on behalf of<br>Medgulf KSA | -                                     | 259,524                               | -                            | -                                      |
|  | -Expenses paid on<br>behalf of fellow<br>subsidiary                   | -                                     | 1,696,406                             | -                            | -                                      |
|  | -Balance due from<br>at period / year<br>end                          | -                                     | -                                     | 1,074,616                    | 1,074,616                              |
| Al Samiya<br>Trading Co  | -Commissions  | -                                     | 15,559,364                            | -                            | -                                      |
| (fellow<br>subsidiary)   | -Expenses paid on<br>behalf of fellow<br>subsidiary                   | -                                     | 1,447,598                             | -                            | -                                      |
|  | -Gross written premiums   | 20,800                                | 666,092                               | -                            | -                                      |
|  | -Payment received<br>from fellow<br>subsidiary                        | -                                     | 826                                   | -                            | -                                      |
|  | -Premium<br>refundable  | -                                     | 19,051                                | -                            | -                                      |
|  | -Claims for fellow subsidiary   | -                                     | 110,079                               | -                            | -                                      |
|  | -Claims paid  | -                                     | 110,079                               | -                            | -                                      |
|  | -Balance due from<br>at period / year<br>end                          | -                                     | -                                     | 449,147                      | 428,351                                |
| Motion al-Saudia<br>(fellow<br>subsidiary) (in<br>liquidation) | -Balance due from<br>at period / year<br>end                          | -                                     | -                                     | 10,924,474                   | 10,924,474                             |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

| Related parties   | Nature of transaction   | Amount of transaction for the three month period ended |                                       | Balance                               |  |
|---|---|--|---------------------------------------|---------------------------------------|--|
| Due from related  | parties (continued)   | 31 March<br>2015<br>SR<br>(Unaudited)                  | 31 March<br>2014<br>SR<br>(Unaudited) | 31 March<br>2015<br>SR<br>(Unaudited) | 31 December<br>2014<br>SR<br>(Audited) |
|   |   |  |                                       |                                       |  |
| Addison Bradley<br>Arabia- KSA –<br>(fellow subsidiary) | -Expenses paid on<br>behalf of fellow<br>subsidiary<br>-Insurance for | -  | 2,994,141                             | -                                     | -                                      |
|   | employees of<br>fellow subsidiary<br>-Premium                         | -  | 45,860                                | -                                     | -                                      |
|   | refundable -Balance due from  | -  | 2,576                                 | -                                     | -                                      |
|   | at period / year<br>end   | -  | -                                     | 13,064,874                            | 13,064,874                             |
|   |   |  |                                       | 73,776,334                            | 73,751,591                             |
| Due to related par                                      | <u>ties</u>   |  |                                       |                                       |  |
| Medivisa KSA<br>(fellow<br>subsidiary)                  | -Expenses paid on<br>behalf of fellow<br>subsidiary<br>-Insurance     | -  | 254,828                               | 00 <b>.5</b> .0                       |  |
|   | premium for<br>employees of<br>fellow subsidiary                      | 2,795,327  | 2,328,322                             | 180                                   | 1.0                                    |
|   | -TPA fees   | 36,327,783   | 28,902,090                            |                                       | -                                      |
|   | -Claim payable<br>-Expenses paid by                                   | 46,960   | 7,197                                 |                                       |  |
|   | fellow subsidiary<br>on behalf of<br>Medgulf KSA                      | -  | 46,381                                | •                                     | 171                                    |
|   | -Premium refundable   | 98,116   | 42,518                                | ž                                     | 174                                    |
|   | -Payment on TPA<br>fees<br>-Payment received                          | 22,657,641   | 20,754,498                            | -                                     | 17.1                                   |
|   | from fellow<br>subsidiary   | 10,970   | \$ <b>₽</b> ?                         |                                       | -                                      |
|   | -Balance due to at<br>period / year end<br>-5% Withholding            | -  | 121                                   | 38,983,757                            | 27,969,793                             |
| fellow<br>ubsidiary)                                    | taxes paid on<br>behalf of Medgulf<br>KSA (Jordan)                    | 67,889   | 13,996                                | 9                                     | ě                                      |
|   | -Balance due to at<br>period / year end                               | -  | 123                                   | 276,650                               | 208,761                                |
|   |   |  |                                       | 39,260,407                            | 28,178,554                             |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

团

| Related parties   | Nature of Amount of true transaction three month  |                        | saction for the<br>period ended | Ва                     | lance                     |
|---|---|------------------------|---------------------------------|------------------------|---------------------------|
|   | -   | 31 March<br>2015<br>SR | 31 March<br>2014<br>SR          | 31 March<br>2015<br>SR | 31 December<br>2014<br>SR |
| The Saudi   | -Current account                                  | (Unaudited)            | (Unaudited)                     | (Unaudited)            | (Audited)                 |
| Investment Bank, (Founding  | and time deposits                                 | 668,433                | 1,198,124                       | 10,541,675             | 9,873,242                 |
| shareholders)   | -Statutory deposit (refer note 10.1)              | -                      | 20,870,556                      | 107,382,259            | 107,382,259               |
|   | -Gross written premiums                           | 387,058                | 77,409                          | -                      | -                         |
|   | -Premium refundable                               | -                      | -                               | 221,317                | (1,324,146)               |
|   | -Claims incurred                                  | (257,159)              | (329,962)                       | -                      | -                         |
|   | -Outstanding<br>claims payable /<br>(recovery)    | -                      | -                               | (1,379,784)            | 1,413                     |
| Al lstithmar<br>Capital (subsidiary<br>of SIB-founding<br>shareholders) | -Discretionary portfolio arrangement (refer 10.2) | 698,883                | 713,739                         | 55,833,591             | 55,134,708                |
| Banque de Credit<br>National (Common<br>ownership and                   | -Current account and time deposits -Commission    | (18,974)               | 67,461                          | -                      | 18,974                    |
| directors)  | income on time deposits                           | -                      | 69,241                          | -                      | -                         |
| Saudi Orix<br>Shareholders of   | -Investment in<br>Sukuk                           | -                      |                                 | 7,500,000              | 7,500,000                 |
| he parent   | -Income on Sukuk                                  | 45,920                 | 48,863                          | -                      | -                         |
| company)  | -Gross written premiums                           | 25,233,816             | 20,830,123                      | -                      | -                         |
|   | -Premiums receivables                             | -                      | -                               | 21,247,987             | 1,809,703                 |
|   | -Claims incurred -Outstanding                     | (4,431,456)            | (3,802,595)                     | -                      | -                         |
|   | claims payable / recovery                         | -                      | -                               | 19,459                 | 11,611                    |
| Creative solutions estaurants Co.                                       | -Gross written premiums                           | 22,339                 | -                               | -                      | -                         |
| Under common<br>lirectorship)   | -Premiums receivables                             | -                      | -                               | 22,339                 | 16,045                    |
| Prime health<br>nsurance (fellow<br>ubsidiary)                          | -Medical claim<br>administration<br>fees paid     | 97,738                 | -                               | -                      | -                         |
|   | -Medical claim<br>administration<br>fees payables | -                      | -                               | (275,073)              | (177,335)                 |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

| Related parties  | Nature of transaction  | Amount of transaction for the three month period ended |                                       | Balance                               |  |
|--|--|--|---------------------------------------|---------------------------------------|--|
|  |  | 31 March<br>2015<br>SR<br>(Unaudited)                  | 31 March<br>2014<br>SR<br>(Unaudited) | 31 March<br>2015<br>SR<br>(Unaudited) | 31 December<br>2014<br>SR<br>(Audited) |
| Safari Group of companies (common  | -Gross written<br>premiums<br>-Premiums  | 11,604,548   | 8,391,469                             | -                                     | -                                      |
| Directorship)  | refundable /<br>receivables  | -  | -                                     | 10,010,865                            | (559,644)                              |
|  | -Claims incurred   | 2,227,993  | 2,626,901                             | -                                     | -                                      |
|  | -Claims payable  | -  | -                                     | (145,857)                             | (117,777)                              |
| Khalid A. Al<br>Shathry<br>Construction                                  | -Gross written premiums  | 17,853   | 37,201                                | -                                     | -                                      |
| Company (Under   | -Premiums receivables  | -  | -                                     | 85,119                                | 87,266                                 |
| common   | -Claims incurred   | 4,803  | 46,035                                | -                                     | -                                      |
| directorship)  | -Outstanding claims  | -  | <u>-</u>                              | 882                                   | 250                                    |
| Khalid A. Al   | -Premiums  |  |                                       |                                       | 250                                    |
| Shathry  | receivables  | -  | -                                     | 993,199                               | 1,137,199                              |
| (individual motor policies)  | -Outstanding claims  | -  |                                       | 5,980                                 | 5,980                                  |
| Al Jasamah<br>establishment  | -Gross written premiums  | 148,169  | 146,267                               | -                                     | -                                      |
| (Under common  | -Claims incurred   | 93,476   | 6,257                                 | -                                     | -                                      |
| directorship)  | -Outstanding claims  | -  | -                                     | (8,061)                               | (8,061)                                |
| Medgulf BSC (parent company)   | -Reinsurance<br>premiums ceded,<br>claim recoveries<br>and reinsurance<br>commission<br>income | 90,981,136   | 14,784,226                            | -                                     |  |
|  | -Receivables / (payables)  | -  | -                                     | 131,394,836                           | 40,413,700                             |
| Addison Bradley Overseas (fellow   | -Reinsurance premiums ceded  | 53,850   | -                                     | -                                     | -                                      |
| subsidiary)  | -Reinsurance claim recoveries  | 14,434,619   | -                                     | 53,722,328                            | 39,341,559                             |
| Addison Bradley<br>Arabia Holding<br>LLC (UAE)<br>(fellow<br>subsidiary) | -Reinsurance claim recoveries  | 1,782  |                                       | 2,692,320                             | 2,690,538                              |
| SIB LLC (UAE)<br>(fellow<br>subsidiary)                                  | -Balance due to at<br>period / year end  | -  | -                                     | (31,472)                              | (31,472)                               |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

| Related parties  | Nature of<br>transaction                                 | Amount of transaction for the three month period ended |                              | Balance                               |                               |
|--|--|--|------------------------------|---------------------------------------|-------------------------------|
|  |  | 31 March 2015 SR (Unaudited)                           | 31 March 2014 SR (Unaudited) | 31 March<br>2015<br>SR<br>(Unaudited) | 31 December 2014 SR (Audited) |
| Addison Bradley<br>Arabia- KSA –<br>Brokerage<br>commission<br>(fellow subsidiary) | -Brokerage<br>commission                                 | 4,119  | 14,002                       | -                                     | -                             |
|  | -Payment to fellow subsidiary                            | -  | 18,273                       | -                                     | -                             |
| Addison Bradley<br>Arabia- KSA –<br>reinsurance broker<br>(fellow subsidiary)      | -Reinsurance premiums ceded                              | 2,143  | 297,056                      | -                                     | -                             |
|  | -Reinsurance claim recoveries                            | 194,173  | 6,789,586                    | -                                     | -                             |
|  | -Collection from recoveries                              | (6,145,217)  | -                            | -                                     | -                             |
| Addison Bradley<br>Arabia-KSA<br>(fellow subsidiary)                               | -Reinsurance<br>receivables /<br>(payables)<br>-Premiums | -  | -                            | (2,465,919)                           | 3,487,268                     |
|  | receivables  | -  | -                            | 1,401,729                             | 1,405,848                     |
| Emad J. Baban<br>(individual motor<br>policies of<br>Director)                     | -Gross written premiums                                  | 18,681   | 21,175                       | -                                     | -                             |
| Saleh Al-Sagri<br>(individual motor<br>policies of<br>Director)                    | -Gross written premiums                                  | 143,131  | 16,993                       | -                                     | -                             |
|  | -Premiums receivables                                    | -  | -                            | 70,064                                | 70,759                        |
|  | -Outstanding claims                                      | -  | -                            | -                                     | (21,834)                      |

- 11.1 Statutory deposit has been placed with the Saudi Investment Bank at the commission rate of 0.7% per annum.
- 11.2 Discretionary portfolio management agreement (DPM) was signed on February 11, 2011 and includes a mix of equity and debt investments.
  - (b) The remuneration of the Board of Directors and other key management personnel during the period is as follows:

|   | 31 March 2015<br>(Unaudited)<br>(SR) | 31 March 2014<br>(Unaudited)<br>(SR) |  |
|---|--------------------------------------|--------------------------------------|--|
| Short term benefits End of service benefits | 13,178,116<br>1,368,108              | 3,271,340<br>94,937                  |  |
|   | 14,546,224                           | 3,366,277                            |  |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

#### 12. SEGMENTAL INFORMATION

Consistent with the Company's internal reporting process, operating segments have been approved by Management in respect of the Company's activities, assets and liabilities as set out below.

Segment results do not include allocation of general and administrative expenses, special commission income and other income to operating segments.

Segment assets do not include allocation of cash and cash equivalents, time deposits, investments, premiums and reinsurance balances receivable, prepayments and other assets, due from related parties, and property and equipment, net, to the operating segments.

Segment liabilities do not include allocation of accounts and commission payable, reinsurance balances payable, accrued expenses and other liabilities, due to shareholders' operations, surplus distribution payable and other reserves to operating segments.

Shareholders' operations is a non-operating segment. Certain direct operating expenses, other overhead expenses and surplus from the insurance operations are allocated to this segment on an appropriate basis as approved by management.

### **Operating segments**

### For the three month period ended March 2015 (Unaudited)

| Medical<br>SR | Motor<br>SR  | Others<br>SR   | Total<br>SR  |
|---------------|--|--|--|
|               |  |  |  |
| 1,060,507,977 | 288,766,467  | 166,485,147  | 1,515,759,591  |
| 1,057,883,733 | 203,319,435  | 38,388,226   | 1,299,591,394  |
| 661,151,085   | 143,141,157  | 24,505,597   | 828,797,839  |
| (631,690,805) | (153,795,404)  | (6,169,500)  | (791,655,709)  |
| (36,749,969)  | (6,457,882)  | (8,486,326)  | (51,694,177)   |
| 20,735,416    | 16,816,067   | 15,220,803   | 52,772,286   |
| 13,445,727    | (296,062)  | 25,070,574   | 38,220,239   |
|               | -  |  | (96,201,011)   |
|               |  |  | 17,854,314   |
|               |  |  | (40,126,458)   |
|               | 1,060,507,977<br>1,057,883,733<br>661,151,085<br>(631,690,805)<br>(36,749,969)<br>20,735,416 | SR         SR           1,060,507,977         288,766,467           1,057,883,733         203,319,435           661,151,085         143,141,157           (631,690,805)         (153,795,404)           (36,749,969)         (6,457,882)           20,735,416         16,816,067 | SR         SR         SR           1,060,507,977         288,766,467         166,485,147           1,057,883,733         203,319,435         38,388,226           661,151,085         143,141,157         24,505,597           (631,690,805)         (153,795,404)         (6,169,500)           (36,749,969)         (6,457,882)         (8,486,326)           20,735,416         16,816,067         15,220,803 |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)
31 March 2015

### 12. SEGMENTAL INFORMATION (Continued)

### Operating segments (Continued)

For the three month period ended March 2014 (Unaudited)

| March 2014 (Unaudited )                       |               |              |              |               |
|---|---------------|--------------|--------------|---------------|
|   | Medical       | Motor        | Others       | Total         |
| Industrial or anadam-                         | <u>SR</u>     | SR           | SR           | SR            |
| Insurance operations Gross premiums written   | 843,301,597   | 175,145,734  | 145,147,959  | 1,163,595,290 |
| Net premiums written                          | 716,806,357   | 146,826,099  | 38,203,483   | 901,835,939   |
| Net premiums earned                           | 690,109,787   | 94,019,593   | 20,512,750   | 804,642,130   |
| Net claims incurred                           | (586,607,091) | (85,435,153) | (3,543,628)  | (675,585,872) |
| Policy acquisition costs                      | (31,971,678)  | (5,379,338)  | (3,544,011)  | (40,895,027)  |
| Reinsurance commission income                 | 12,649,524    | 2,538,674    | 4,055,385    | 19,243,583    |
| Net underwriting result                       | 84,180,542    | 5,900,256    | 17,324,016   | 107,404,814   |
| General and administrative expenses           |               | <del></del>  | <del></del>  | (72,924,085)  |
| Special commission income and other income    |               |              |              | 19,806,097    |
| Insurance operations' deficit                 |               |              |              | 54,286,826    |
| As at 31 March 2015<br>(Unaudited)            | Medical<br>SR | Motor<br>SR  | Others<br>SR | Total<br>SR   |
| Insurance operations' assets                  |               |              | <u> </u>     |               |
| Reinsurers' share of unearned premiums        | 113,219,678   | 107,124,278  | 757,231,927  | 075 555 003   |
| Reinsurers' share of outstanding claims       | 93,600,488    | 41,880,441   | 588,824,290  | 977,575,883   |
| Deferred policy acquisition costs             | 188,345,681   | 21,620,553   | 37,517,154   | 724,305,219   |
| Unallocated assets                            | -             | #1,020,333   | 37,317,134   | 247,483,388   |
|   | -             | •            | -            | 2,979,471,406 |
|   |               |              |              | 4,928,835,896 |
| Insurance operations' liabilities and surplus |               |              |              |               |
| Gross unearned premiums                       | 1,639,929,636 | 413,695,838  | 844,831,624  | 2,898,457,098 |
| Unearned reinsurance commission               | 136,460       | 9,814,352    | 46,750,191   | 56,701,003    |
| Gross outstanding claims                      | 713,204,251   | 118,425,275  | 615,034,812  | 1,446,664,338 |
| Unallocated liabilities                       | -             | -            | -            | 527,013,457   |
|   |               |              |              | 4,928,835,896 |
|   |               |              |              | 1,540,000,050 |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

31 March 2015

### 12. SEGMENTAL INFORMATION (Continued)

#### Operating segments (Continued)

| As at 31 December 2014<br>(Audited)           | Medical<br>SR | Motor<br>SR | Others<br>SR | Total<br>SR   |
|---|---------------|-------------|--------------|---------------|
| Insurance operations' assets                  |               |             |              |               |
| Reinsurers' share of unearned premiums        | 199,407,761   | 61,598,321  | 772,645,336  | 1,033,651,418 |
| Reinsurers' share of outstanding claims       | 99,855,122    | 43,776,078  | 508,048,035  | 651,679,235   |
| Deferred policy acquisition costs             | 156,856,792   | 12,506,742  | 31,122,474   | 200,486,008   |
| Unallocated assets                            | -             | -           | -            | 2,491,499,650 |
|   |               |             |              | 4,377,316,311 |
| Insurance operations' llabllities and surplus |               |             |              |               |
| Gross unearned premiums                       | 1,329,385,070 | 307,991,603 | 846,362,405  | 2,483,739,078 |
| Unearned reinsurance commission               | 20,609,453    | 8,112,774   | 44,735,640   | 73,457,867    |
| Gross outstanding claims                      | 622,120,487   | 114,966,245 | 535,214,385  | 1,272,301,117 |
| Unallocated liabilities                       | <u>.</u>      | <u>-</u>    | -            | 547,818,249   |
|   |               |             |              | 4,377,316,311 |

### 13. BASIC AND DILUTED (LOSSES) / EARNINGS PER SHARE

Basic and diluted earnings per share for the period was calculated by dividing the net (loss) / income for the period by the weighted average number of shares issued and outstanding during the period amounting to 100 million shares.

#### 14. SHARE CAPITAL

The authorized and paid up share capital of the Company is SR 1,000 million divided into 100 million shares of SR 10 each. The founding shareholders of the Company have subscribed and paid for 75 million shares (SR 750 million) with a nominal value of SR 10 each, which represent 75% of the shares of the Company and the remaining 25 million shares (SR 250 million) with a nominal value of SR 10 each which represent 25% of the shares of the Company, have been subscribed by the general public.

#### 15. STATUTORY RESERVE

In accordance with its By-laws, the Company shall allocate 20% of its net income each year to the statutory reserve until it has built up a reserve equal to the share capital. The reserve is not available for distribution.

### 16. COMPARATIVE INFORMATION

Comparative information has been reclassified to conform with current period presentation,

### 17. APPROVAL OF THE INTERIM CONDENSED FINANCIAL STATEMENTS

The interim condensed financial statements have been approved by the Board of Directors on 30 Jumada 11 1436H (corresponding to 19 April 2015).