

**AJIL Financial Services Company
(A Saudi Closed Joint Stock Company)**

FINANCIAL STATEMENTS

31 DECEMBER 2014

AUDITOR'S REPORT TO THE SHAREHOLDERS OF AJIL FINANCIAL SERVICES COMPANY (A SAUDI CLOSED JOINT STOCK COMPANY)

Scope of audit

We have audited the accompanying balance sheet of AJIL Financial Services Company (a Saudi Closed Joint Stock Company) ("the Company") as at 31 December 2014 and the related statements of income, cash flows and changes in shareholders' equity for the year then ended. These financial statements are the responsibility of the Company's Board of Directors and have been prepared by them in accordance with the provisions of Article 123 of the Regulations for Companies and submitted to us together with all the information and explanations which we required. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the Kingdom of Saudi Arabia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable degree of assurance to enable us to express an opinion on the financial statements.

Unqualified opinion

In our opinion, the financial statements taken as a whole:

- i) present fairly, in all material respects, the financial position of the Company as at 31 December 2014 and the results of its operations and its cash flows for the year then ended in accordance with accounting standards generally accepted in the Kingdom of Saudi Arabia.
- ii) comply with the requirements of the Regulations for Companies and the Company's bye-laws in so far as they affect the preparation and presentation of the financial statements.

for Ernst & Young

Ahmed I. Reda
Certified Public Accountant
License No. 356



9 Rabi Al-Thani 1436 H
29 January 2015

Jeddah

14/152/FL

AJIL Financial Services Company
(A Saudi Closed Joint Stock Company)

BALANCE SHEET

As at 31 December 2014

| | <i>Note</i> | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|--|-------------|--------------------------|--------------------------|
| ASSETS | | | |
| Cash and bank balances | 4 | 71,453,287 | 82,202,009 |
| Prepayments and other receivables | 5 | 355,408,395 | 145,650,141 |
| Net investment in finance leases | 6 | 1,138,297,940 | 1,108,323,264 |
| Margin deposits | 7 | 279,086,520 | 213,131,309 |
| Net servicing asset for sold finance lease receivables | 8 | 90,022,906 | 109,332,252 |
| Property and equipment | 9 | 5,182,939 | 8,944,248 |
| Intangible assets | 10 | 4,308,136 | 707,949 |
| TOTAL ASSETS | | 1,943,760,123 | 1,668,291,172 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| Trade and other payables | 11 | 99,949,613 | 102,249,119 |
| Due to related parties | 12 | 18,402,502 | 10,386,167 |
| Short term loans | 13 | 887,500,000 | 700,000,000 |
| Zakat and income tax | 14 | 56,591,973 | 43,771,519 |
| Employees' terminal benefits | 15 | 11,473,900 | 6,661,478 |
| TOTAL LIABILITIES | | 1,073,917,988 | 863,068,283 |
| SHAREHOLDERS' EQUITY | | | |
| Share capital | 16 | 500,000,000 | 500,000,000 |
| Statutory reserve | | 75,659,341 | 61,138,081 |
| Retained earnings | | 294,182,794 | 244,084,808 |
| TOTAL SHAREHOLDERS' EQUITY | | 869,842,135 | 805,222,889 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | | 1,943,760,123 | 1,668,291,172 |

The attached notes 1 to 28 form part of these financial statements.

AJIL Financial Services Company
(A Saudi Closed Joint Stock Company)

STATEMENT OF INCOME

For the year ended 31 December 2014

| | <i>Note</i> | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|--|-------------|--------------------------|--------------------------|
| Revenues | 18 | 269,256,801 | 260,491,365 |
| OPERATING EXPENSES | | | |
| General and administrative expenses | 19 | (74,437,197) | (58,901,826) |
| Depreciation | 9 | (1,425,972) | (1,187,988) |
| Amortization | 10 | (931,195) | (292,944) |
| Provision for lease losses | 6 | (30,769,650) | (30,715,632) |
| Financial charges | | (16,480,185) | (14,637,144) |
| | | (124,044,199) | (105,735,534) |
| NET INCOME FOR THE YEAR | | 145,212,602 | 154,755,831 |
| Weighted average number of shares outstanding | 16 | 50,000,000 | 50,000,000 |
| Earnings per share | | | |
| Earnings per share from main operations and net income for the year - SR | 25 | 2.90 | 3.10 |

The attached notes 1 to 28 form part of these financial statements.

AJIL Financial Services Company
(A Saudi Closed Joint Stock Company)

STATEMENT OF CASH FLOWS

For the year ended 31 December 2014

| | <i>Note</i> | <i>2014</i> SR | <i>2013</i> SR |
|--|-------------|--------------------------|--------------------------|
| OPERATING ACTIVITIES | | | |
| Net income for the year | | 145,212,602 | 154,755,831 |
| Adjustments for: | | | |
| Depreciation | 9 | 1,425,972 | 1,187,988 |
| Amortization | 10 | 931,195 | 292,944 |
| Provision for lease losses | 6 | 30,769,650 | 30,715,632 |
| Employees' terminal benefits | 15 | 5,187,322 | 1,716,456 |
| Gain on disposal of property and equipment | | (3,639) | - |
| Change in provision in respect of fair value of margin deposits | 7 | 2,626,821 | 1,420,240 |
| Income from net servicing asset for sold finance lease receivables | | (158,152,791) | (112,098,434) |
| | | 27,997,132 | 77,990,657 |
| Changes in operating assets and liabilities: | | | |
| Net investment in finance leases | | (60,744,326) | 84,998,605 |
| Prepayments and other receivables | | (209,758,254) | (111,195,698) |
| Margin deposits | | (68,582,032) | (31,329,322) |
| Net servicing asset for sold finance lease receivables | | 177,462,137 | 106,593,812 |
| Trade and other payables | | (2,299,506) | (93,376,476) |
| Due to related parties | | 8,016,335 | (16,429,266) |
| Cash (used in)/from operations | | (127,908,514) | 17,252,312 |
| Zakat and income tax paid | 14 | (19,671,923) | (12,616,475) |
| Employee's terminal benefits paid | 15 | (374,900) | (233,188) |
| Net cash (used in)/from operating activities | | (147,955,337) | 4,402,649 |
| INVESTING ACTIVITIES | | | |
| Purchase of property and equipment | 9 | (2,227,350) | (4,532,230) |
| Proceeds from disposal of property and equipment | | 34,944 | 365,709 |
| Net cash used in investing activities | | (2,192,406) | (4,166,521) |
| FINANCING ACTIVITIES | | | |
| Proceeds from short term loans | | 187,500,000 | 70,000,000 |
| Dividends paid | 17 | (48,100,979) | (42,085,644) |
| Net cash from financing activities | | 139,399,021 | 27,914,356 |
| NET (DECREASE)/INCREASE IN CASH AND BANK BALANCES | | (10,748,722) | 28,150,484 |
| Cash and bank balances at the beginning of the year | 4 | 82,202,009 | 54,051,525 |
| CASH AND BANK BALANCE AT THE END OF THE YEAR | | 71,453,287 | 82,202,009 |

The attached notes 1 to 28 form part of these financial statements.

AJIL Financial Services Company
(A Saudi Closed Joint Stock Company)

STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2014

| | | 2014 | | | |
|--------------------------|---|---------------------|---------------------|--------------------|---------------------|
| | | <i>Saudi</i> | <i>Foreign</i> | <i>Total</i> | |
| <i>Note</i> | | <i>shareholders</i> | <i>shareholders</i> | <i>SR</i> | |
| | | <i>SR</i> | <i>SR</i> | <i>SR</i> | |
| SHARE CAPITAL | | | | | |
| | Balance as at 1 January 2014 and 31 December 2014 | 16 | <u>375,000,000</u> | <u>125,000,000</u> | <u>500,000,000</u> |
| STATUTORY RESERVE | | | | | |
| | Balance as at 1 January 2014 | | 45,853,561 | 15,284,520 | 61,138,081 |
| | Transferred from retained earnings | | 10,890,945 | 3,630,315 | 14,521,260 |
| | Balance as at 31 December 2014 | | <u>56,744,506</u> | <u>18,914,835</u> | <u>75,659,341</u> |
| RETAINED EARNINGS | | | | | |
| | Balance as at 1 January 2014 | | 188,653,285 | 55,431,523 | 244,084,808 |
| | Income for the year | | 108,909,452 | 36,303,150 | 145,212,602 |
| | Net interim dividend | 17 | (38,257,837) | (9,843,142) | (48,100,979) |
| | Transferred to zakat and tax provision relating to prior year | 14 | (9,943,726) | 379,933 | (9,563,793) |
| | Zakat and tax for current year | 14 | (13,794,078) | (9,134,506) | (22,928,584) |
| | Transferred to statutory reserve | | <u>(10,890,945)</u> | <u>(3,630,315)</u> | <u>(14,521,260)</u> |
| | Balance as at 31 December 2014 | | <u>224,676,151</u> | <u>69,506,643</u> | <u>294,182,794</u> |
| | TOTAL SHAREHOLDERS' EQUITY | | <u>656,420,657</u> | <u>213,421,478</u> | <u>869,842,135</u> |
| | | 2013 | | | |
| | | <i>Saudi</i> | <i>Foreign</i> | <i>Total</i> | |
| <i>Note</i> | | <i>shareholders</i> | <i>shareholders</i> | <i>SR</i> | |
| | | <i>SR</i> | <i>SR</i> | <i>SR</i> | |
| SHARE CAPITAL | | | | | |
| | Balance as at 1 January 2013 and 31 December 2013 | 16 | <u>375,000,000</u> | <u>125,000,000</u> | <u>500,000,000</u> |
| STATUTORY RESERVE | | | | | |
| | Balance as at 1 January 2013 | | 34,246,874 | 11,415,624 | 45,662,498 |
| | Transferred from retained earnings | | 11,606,687 | 3,868,896 | 15,475,583 |
| | Balance as at 31 December 2013 | | <u>45,853,561</u> | <u>15,284,520</u> | <u>61,138,081</u> |
| RETAINED EARNINGS | | | | | |
| | Balance as at 1 January 2013 | | 139,838,051 | 38,901,689 | 178,739,740 |
| | Income for the year | | 116,066,873 | 38,688,958 | 154,755,831 |
| | Net interim dividend | 17 | (33,287,062) | (8,798,582) | (42,085,644) |
| | Transferred to zakat and tax provision relating to prior year | 14 | (12,809,453) | 295,145 | (12,514,308) |
| | Zakat and tax for the current year | 14 | (9,548,437) | (9,786,791) | (19,335,228) |
| | Transferred to statutory reserve | | <u>(11,606,687)</u> | <u>(3,868,896)</u> | <u>(15,475,583)</u> |
| | Balance as at 31 December 2013 | | <u>188,653,285</u> | <u>55,431,523</u> | <u>244,084,808</u> |
| | TOTAL SHAREHOLDERS' EQUITY | | <u>609,506,846</u> | <u>195,716,043</u> | <u>805,222,889</u> |

The attached notes 1 to 28 form part of these financial statements.

AJIL Financial Services Company (A Saudi Closed Joint Stock Company)

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2014

1 ACTIVITIES

AJIL Financial Services Company (the “Company” or “AJIL”) is registered in the Kingdom of Saudi Arabia under commercial registration number 4030122889, dated 30 Rajab 1418H (corresponding to 30 November 1997). The legal status of the Company was changed from a Limited Liability Company to a Closed Joint Stock Company under Ministerial Declaration number 206/Q, dated 18 Jumad Thani 1429H (corresponding to 22 June 2008), and according to Companies Law Provisions issued by Royal Decree number M/6 dated 27 Thul Quada 1417H (corresponding to 5 April 1997).

A new commercial registration certificate under the same number was issued by the Ministry of Commerce on 11 Rajab 1429H (corresponding to 14 July 2008).

The objectives of the Company are to engage in finance leasing of projects in industrial, transportation, agriculture, trading sectors and other skilled professions along with finance leasing of fixed and moveable assets including but not limited to industrial buildings, warehouses, production equipment, machinery, medical equipment, building equipment, transportation equipment, all kinds of vehicles, office equipment and computers.

During the year, on 21 Rajab 1435H (corresponding to 20 May 2014) the Company received a license from the Saudi Arabian Monetary Agency (“SAMA”) to conduct lease financing business in the Kingdom of Saudi Arabia. The Finance Companies Control Law was issued by Saudi Council of Ministers through its publication No. 259 dated 12 Shabaan 1433H (corresponding to 2 July 2012) and the Royal decree No. 51 dated 13 Shabaan 1433H (corresponding to 3 July 2012) and their implementing regulations were issued by SAMA for conducting lease financing business in the Kingdom of Saudi Arabia.

The financial statements include the results, assets and liabilities of the following branches:

| Commercial Registration Number | Date of Issue | Location |
|--------------------------------|---------------|-----------|
| 44861 | 24/12/1424H | Dammam |
| 31244 | 04/06/1426H | Al-Khobar |
| 27895 | 28/02/1428H | Abha |
| 23097 | 07/10/1435H | Jubail |
| 424571 | 21/11/1435H | Riyadh |
| 424079 | 21/11/1435H | Riyadh |

2 BASIS OF PREPARATION

2.1 STATEMENT OF COMPLIANCE

The financial statements of the Company have been prepared in accordance with generally accepted accounting standards in the Kingdom of Saudi Arabia issued by the Saudi Organization of Certified Public Accountants (“SOCPA”).

2.2 BASIS OF MEASUREMENT

The financial statements have been prepared on a historical cost basis except for the derivatives that have been measured at fair value.

2.3 FUNCTIONAL AND PRESENTATION CURRENCY

These financial statements have been presented in Saudi Riyals (SR) which is the Company's functional and presentation currency.

2.4 SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the Company’s financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management’s best knowledge of current events and actions, actual results may ultimately differ from those estimates.

AJIL Financial Services Company
(A Saudi Closed Joint Stock Company)

NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

2 BASIS OF PREPARATION (continued)

2.4 SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS (continued)

The key assumptions concerning the future and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

Going concern

The Company's management has made an assessment of the Company's ability to continue as a going concern and is satisfied that the Company has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt on the Company's ability to continue as a going concern. Therefore, the financial statements have been prepared on a going concern basis.

Determination of servicing assets/ liability

The Company enters into purchase and securitization arrangements with banks. Under these arrangements, the Company has been appointed by the banks to service the receivables purchased by the banks. Assumptions used to calculate the servicing assets/ liability are based on estimates of collection costs to be incurred by the Company over the life of the purchase and securitization arrangements.

Determination of discount rate for present value calculations

Discount rate represents the current market assessment of the risks specific to the Company, taking into consideration the tenure of the agreement and the individual risks of the underlying assets. The discount rate calculation is based on the specific circumstances of the Company.

Useful lives of property and equipment

The Company's management determines the estimated useful lives of its property and equipment for calculating depreciation. These estimates are determined after considering the expected usage of the assets or physical wear and tear. Management reviews the residual value and useful lives annually and future depreciation charges would be adjusted where the management believes the useful lives differ from previous estimates.

Intangible assets

Intangible assets that have a finite useful life are amortized over their estimated useful life. Determining the estimated useful life of these finite life intangible assets requires an analysis of circumstances, and judgment by the Company's management. At the balance sheet date, or more frequently when events or changes in circumstances dictate, intangible assets are assessed for indications of impairment. If indications are present, these assets are subject to an impairment review.

Impairment of net investment in finance lease receivables

An estimate of the collectible amount of finance lease receivables is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and an allowance applied according to the length of time past due, based on historical recovery rates. Any difference between the amounts actually collected in future periods and the amounts expected will be recognized in the statement of income of those periods.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted for the preparation of these financial statements are as follows:

Property and equipment

Property and equipment are stated at cost less accumulated depreciation and any impairment in value. The cost less estimated residual value of property and equipment is depreciated on a straight line basis over the estimated useful lives of the assets. Capital work-in-progress is not depreciated.

AJIL Financial Services Company
(A Saudi Closed Joint Stock Company)

NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Property and equipment (continued)

Leasehold assets are depreciated on a straight line basis over the shorter of the useful life of the assets or the term of the lease after deducting the estimated residual value from the cost of such assets. The following rates of depreciation are applied:

| | |
|---------------------------------|------------|
| Office equipment | 20% to 25% |
| Furniture and fixtures | 15% |
| Owned and leased motor vehicles | 20% |

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their fair value less costs to sell and their value in use.

Expenditure for repairs and maintenance are charged to the statement of income. Expenditure that increases the value or materially extends the life of the related assets are capitalized.

An item of property and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of income when the asset is derecognised.

The assets' residual values, useful lives and methods of depreciation are reviewed at each financial year end and adjusted prospectively, if appropriate.

Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses.

Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that an intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognised in the statement of income.

Subsequent costs are included in the asset's carrying amounts or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably.

Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of income when the asset is derecognised.

Net investment in finance leases

The determination of whether an arrangement contains a lease is based on the substance of the arrangement at the inception date. The arrangement is assessed for whether fulfilment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

Gross investment in finance leases represents the gross lease payments receivable by the Company, and the net investment represents the present value of these lease payments, discounted at the commission rate implicit in the lease. The difference between the gross investment, provision for lease losses and the net investment is recognized as unearned finance income.

Contracts based on Musharika, which in substance represents a syndicated lease arrangement, is recorded as net investment in finance lease and is stated at cost and represent the balance of the Company's share in the Musharika funding.

AJIL Financial Services Company
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NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Provisions for lease losses

The Company reviews its delinquent finance lease receivables on a regular basis to assess whether specific provisions for impairment should be recorded in the statement of income. In particular, considerable judgment by management is required in the estimation of the amount and timing of future cash inflows when determining the level of provisions required. Such estimates are necessarily based on assumption about several factors involving varying degrees of judgment and uncertainty, and actual results may differ resulting in future changes to such provisions.

In addition to specific provisions against significant finance lease receivables, the Company also makes a collective impairment provision against finance lease receivables which, although not specifically identified as requiring a specific provision, have a greater risk of default than when originally granted. This collective provision is based on the historical loss pattern for lease receivables and is adjusted to reflect current economic changes.

Cash and bank balances

Cash and bank balances in the balance sheet comprise cash at banks in current accounts and cash on hand.

Financial instruments

i) Financial assets

Initial recognition and measurement

Financial assets are classified at initial recognition, as loans and receivables, held-to-maturity or as derivatives designated as hedging instruments in an effective hedge, as appropriate. All financial assets are recognized initially at fair value plus transaction costs that are attributable to the acquisition of the financial asset.

Derecognition of financial assets

Any financial asset or, where applicable a part of a financial asset or part of a group of similar financial assets is derecognised when:

- the contractual right to receive cash flows from the asset has expired; or
- the contractual right to receive cash flows from the asset has expired; but the Company has assumed an obligation to pay them in full without material delay to a third party under a “pass through” arrangement; or
- the Company has transferred its contractual right to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Any resulting gains or losses on derecognition of financial assets are recognized at the time of derecognition of financial assets.

When the Company has transferred its contractual right to receive cash flows from an asset but has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Company’s continuing involvement in the asset. Continuing involvement takes the form of a guarantee over the transferred assets, which was provided by the Company to banks. This guarantee represents the blocked deposits or bank guarantees provided to the banks, as the case may be, till the end of the agreements.

Where the Company is appointed to service the derecognized financial asset for a fee, the Company recognises either a net servicing asset or a net servicing liability for that servicing contract. If the fee to be received is not expected to compensate the Company adequately for performing the service, a net servicing liability for the servicing obligation is recognised at its fair value. If the fee to be received is expected to be more than adequate compensation for the services to be provided, a servicing asset is recognised for the servicing right. The total amount of such net servicing assets has been classified separately under ‘assets’ in these financial statements.

The Company’s net servicing assets and related liabilities is calculated separately for each agreement by calculating the present value of servicing assets, as per the terms of the agreements, and by estimating the present value of servicing liabilities and related provisions. The discount rate used is the rate agreed as per the terms of the respective securitization agreement. The change in present values of servicing assets, servicing liabilities and related provisions will be reassessed at each period end and the impact, if any, will be taken to the statement of income.

AJIL Financial Services Company
(A Saudi Closed Joint Stock Company)

NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments (continued)

i) Financial assets (continued)

Derecognition of financial assets (continued)

Following initial recognition, net servicing assets, being intangibles assets, are carried at cost less any accumulated amortization and any accumulated impairment losses.

Net servicing assets are amortized over their definite useful economic life (in conformity with the collection arrangements with the banks or private investors) and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization of net servicing asset is charged to the statement of income.

Impairment and uncollectability of financial assets

An assessment is made at each balance sheet date to determine whether there is objective evidence that a specific financial asset may be impaired. If such evidence exists, any impairment loss is recognised in the statement of income. Impairment is determined as follows:

- (a) for assets carried at fair value, impairment is the difference between cost and fair value, less any impairment loss previously recognised in the statement of income.
- (b) for assets carried at cost, impairment is the difference between carrying value and the present value of future cash flows discounted at the current market rate of return for a similar financial asset.
- (c) for assets carried at amortized cost, impairment is the difference between carrying amount and the present value of future cash flows discounted at the original effective commission rate.

Statutory reserve

As required by the Saudi Arabian Regulations for Companies, 10% of the income for the year has been transferred to the statutory reserve. The Company may resolve to discontinue such transfers when the reserve totals 50% of the share capital. The reserve is not available for distribution.

Dividend distributions

The Company recognizes a liability to make cash dividend distributions to shareholders when the dividends are authorised and no longer at the discretion of the Company. The corresponding amount is directly recognized in statement of changes in equity.

Employees' terminal benefits

Provision is made for amounts payable under the Saudi Arabian Labor Law, applicable to employees' accumulated periods of service at the balance sheet date.

Trade and other payables

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

Loans and borrowings

Loans and borrowings are recognised at the proceeds received value by the Company.

Zakat and income tax

Zakat and income tax are provided for in accordance with the Saudi Arabian fiscal regulations. The provision is charged to retained earnings. Accordingly, amounts reimbursable by the partners of such zakat and income tax are credited to retained earnings. The partners have agreed to reimburse zakat and income tax from the proceeds of the future appropriations; such amount receivable from the partners is credited to retained earnings. As the partners have agreed that they will reimburse the Company for income tax and zakat charges, no adjustments are made in the financial statements to account for the effects of deferred income taxes.

Provisions

Provisions are recognised when the Company has an obligation (legal or constructive) arising from a past event, and the costs to settle the obligation are both probable and can be measure reliably.

AJIL Financial Services Company
(A Saudi Closed Joint Stock Company)

NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Transactions in foreign currencies

Transactions in foreign currencies are recorded in Saudi Riyals at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the statement of income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously. Income and expenses are presented on a net basis only when permitted under accounting standards generally accepted in the Kingdom of Saudi Arabia, or for gains and losses arising from a group of similar transactions.

Operating segment

An operating segment is a component of an entity:

- a. that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity),
- b. whose operating results are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and
- c. for which discrete financial information is available.

Revenue recognition

Leasing

Lease finance income is recognized over the term of the lease using the effective yield method. Direct costs incurred to generate lease finance income are netted off from earned lease income.

Income from Musharika and other securitization arrangements

Income from Musharika includes the Company's share of distributable profits and management fee and is recognized under the terms of the agreements on an accrual basis.

Income from other securitization arrangements represents gains or losses on de-recognition of financial assets and management fees due under the securitization and agency agreements with certain banks.

Lease arrangement where the company is lessee

Capital leases are those where the terms of the lease transfer substantially all of the risks and rewards of ownership to the lessee. All other leases are classified as operating leases. As lessee, the Company classifies its leases as operating leases and the rentals payable are charged to the statement of income on a straight line basis.

4 CASH AND BANK BALANCES

| | <i>2014</i> | <i>2013</i> |
|---------------|-------------------|-------------|
| | <i>SR</i> | <i>SR</i> |
| Cash on hand | 158,510 | 152,510 |
| Bank balances | 71,294,777 | 82,049,499 |
| | 71,453,287 | 82,202,009 |

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NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

5 PREPAYMENTS AND OTHER RECEIVABLES

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|--|--------------------------|--------------------------|
| Advance payments, net (see note below) | 335,858,152 | 133,578,650 |
| Prepaid expenses | 9,196,591 | 2,883,812 |
| Advances to employees | 8,478,171 | 7,048,637 |
| Other receivables (see note 21) | 1,875,481 | 2,139,042 |
| | <u>355,408,395</u> | <u>145,650,141</u> |

Advance payments are shown net of advance payments made to banks, amounting to SR 390.62 million (2013: SR 224.27 million), and amount payable to banks, amounting to SR 54.76 million (2013: SR 90.67 million) under various musharika, purchase and securitization arrangements (see note 6).

6 NET INVESTMENT IN FINANCE LEASES

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|--|--------------------------|--------------------------|
| Gross investment in finance leases (see notes 6.3 and 6.4 below) | 1,542,973,730 | 1,495,726,856 |
| Less: unearned finance income | <u>(249,474,346)</u> | <u>(261,596,902)</u> |
| Net investment in finance leases (before provision for lease losses) | 1,293,499,384 | 1,234,129,954 |
| Less: provision for lease losses | <u>(155,201,444)</u> | <u>(125,806,690)</u> |
| Net investment in finance leases | <u>1,138,297,940</u> | <u>1,108,323,264</u> |

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NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

6 NET INVESTMENT IN FINANCE LEASES (continued)

The maturity of the gross investment in finance lease and net investment in finance leases is as follows:

| Years | 2014 | | | | |
|----------------------------------|----------------------|-------------------------|--|----------------------------|----------------------|
| | Gross investment | Unearned finance income | Net investment (before provision for lease losses) | Provision for lease losses | Net investment |
| 2015 | 691,340,785 | (147,615,151) | 543,725,634 | (47,204,996) | 496,520,638 |
| 2016 | 504,719,925 | (74,751,003) | 429,968,922 | (64,004,021) | 365,964,901 |
| 2017 | 290,668,639 | (21,967,754) | 268,700,885 | (36,859,971) | 231,840,914 |
| 2018 | 45,689,701 | (4,673,268) | 41,016,433 | (5,793,955) | 35,222,478 |
| 2019 | 10,554,680 | (467,170) | 10,087,510 | (1,338,501) | 8,749,009 |
| Total non-current portion | 851,632,945 | (101,859,195) | 749,773,750 | (107,996,448) | 641,777,302 |
| 31 December 2014 | 1,542,973,730 | (249,474,346) | 1,293,499,384 | (155,201,444) | 1,138,297,940 |
| Years | 2013 | | | | |
| | Gross investment | Unearned finance income | Net investment (before provision for lease losses) | Provision for lease losses | Net investment |
| 2014 | 565,561,674 | (131,894,896) | 433,666,778 | (20,325,624) | 413,341,154 |
| 2015 | 453,589,924 | (78,821,104) | 374,768,820 | (51,437,260) | 323,331,560 |
| 2016 | 338,544,487 | (37,348,988) | 301,195,499 | (38,391,066) | 262,804,433 |
| 2017 | 109,038,727 | (10,206,875) | 98,831,852 | (12,365,031) | 86,466,821 |
| 2018 | 25,358,305 | (3,188,019) | 22,170,286 | (2,875,641) | 19,294,645 |
| 2019 | 3,633,739 | (137,020) | 3,496,719 | (412,068) | 3,084,651 |
| Total non-current portion | 930,165,182 | (129,702,006) | 800,463,176 | (105,481,066) | 694,982,110 |
| 31 December 2013 | 1,495,726,856 | (261,596,902) | 1,234,129,954 | (125,806,690) | 1,108,323,264 |

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NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

6 NET INVESTMENT IN FINANCE LEASES (continued)

The movement in provision for lease losses is given below:

| | 2014 | 2013 |
|------------------------------|---------------------------|---------------------------|
| | SR | SR |
| At the beginning of the year | 125,806,690 | 95,091,058 |
| Provided during the year | 30,769,650 | 30,715,632 |
| Written off during the year | (1,374,896) | - |
| At the end of the year | <u>155,201,444</u> | <u>125,806,690</u> |

- 6.1 As at 31 December 2014, 20.16% of the gross investment in finance leases are with 5 customers (2013: 23.70%).
- 6.2 The Company has entered into purchase and securitization arrangements with certain banks whereby the Company has sold to the banks certain investments in finance leases, with partial recourse to the extent of margin deposits and bank guarantees maintained with the banks under the purchase arrangements. The total value of the sold investments in finance lease receivables during the year has been netted off against amounts received from the banks under the purchase and securitization arrangements to buy the finance lease receivables from the Company. Due to the partial recourse available to the banks, the Company recognizes a liability against the bank guarantees and margin deposits maintained with the banks.

The Company is appointed by the banks to service the investments purchased by them, and the corresponding net servicing asset is disclosed on the balance sheet.

- 6.3 The Company has entered into Musharika agreements with certain investors to finance its leasing business under syndication arrangements. In accordance with the provisions of these agreements, syndicate investors participate in underlying leasing transactions and share the income generated from these syndicate leases on an agreed sharing basis. According to the syndication arrangement, the Company is responsible for the management and record keeping of the syndicated businesses. Accordingly, all the leasing documents, including collaterals, are signed by the customers in the name of the Company.

Total outstanding of such agreements as at 31 December 2014 amounted to SR 800.13 million (2013: SR 977.65 million). The Company recorded these transactions as net investment in finance leases upto the extent of its share in the Musharika arrangements. As at 31 December 2014, the net investments in Musharika, amounted to SR 107.7 million (2013: SR 124.3 million), which represents the Company's maximum exposure in respect of these agreements.

The amount recognized as investment in Musharika is stated at cost, which represents the balance of the Company's share in the Musharika funding. The Company's share in the Musharika income for the year amounted to SR 23.41 million (2013: SR 13.38 million). The income from such Musharika is recognized on an accrual basis and is included in the earned lease income (see note 18).

- 6.4 Gross investment in finance leases include an amount of SR 28.99 million (2013: SR 79.13 million) due from related parties (see note 12).
- 6.5 At the balance sheet date, gross finance lease receivables were SR 1,543 million (2013: SR 1,496 million), net investment in finance lease receivables were SR 1,138 million (2013: SR 1,108 million) and the allowance for doubtful debts was SR 155.20 million (2013: SR 125.81 million).

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NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

7 MARGIN DEPOSITS

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|--|---------------------------|--------------------------|
| Margin deposits with banks | 318,076,517 | 249,494,485 |
| Less: Provision against expected defaults in respect of sold finance lease receivables (see note 6) | (21,827,176) | (21,827,176) |
| Provision in respect of fair value of margin deposits | (17,162,821) | (14,536,000) |
| | <u>279,086,520</u> | <u>213,131,309</u> |
| Current portion | 85,381,397 | 11,854,755 |
| Non-current portion | 193,705,123 | 201,276,554 |
| | <u>279,086,520</u> | <u>213,131,309</u> |

The Company has placed these funds in restricted bank accounts as security against receivables sold to the banks. This amount represents the maximum liability (against defaulted receivables, if any) of the Company according to the receivables purchase agreements and receivables service agreements (see note 6).

8 NET SERVICING ASSET FOR SOLD FINANCE LEASE RECEIVABLES

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|----------------------------|--------------------------|--------------------------|
| Current (see note 6.2) | 73,666,424 | 63,889,878 |
| Non-current (see note 6.2) | 16,356,482 | 45,442,374 |
| | <u>90,022,906</u> | <u>109,332,252</u> |

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NOTES TO THE FINANCIAL STATEMENTS (continued)
At 31 December 2014

9 PROPERTY AND EQUIPMENT

| | Office equipment SR | Furniture and fixtures SR | Leased vehicles SR | Motor vehicles SR | Capital work in progress SR | Total 2014 SR | Total 2013 SR |
|------------------------------|---------------------------|---------------------------------|--------------------------|-------------------------|-----------------------------------|---------------------|---------------------|
| Cost: | | | | | | | |
| At the beginning of the year | 3,087,779 | 4,778,151 | 1,002,710 | 587,568 | 4,357,546 | 13,813,754 | 10,552,283 |
| Additions | 960,317 | 1,028,330 | - | 64,867 | 173,836 | 2,227,350 | 4,532,230 |
| Disposals | (55,174) | (179,491) | - | - | - | (234,665) | (1,270,759) |
| Transfers (see note 10) | - | - | - | - | (4,531,382) | (4,531,382) | - |
| At the end of the year | 3,992,922 | 5,626,990 | 1,002,710 | 652,435 | - | 11,275,057 | 13,813,754 |
| Depreciation: | | | | | | | |
| At the beginning of the year | 1,768,468 | 1,860,345 | 1,002,710 | 237,983 | - | 4,869,506 | 4,586,568 |
| Charge for the year | 589,055 | 701,198 | - | 135,719 | - | 1,425,972 | 1,187,988 |
| Relating to disposals | (47,218) | (156,142) | - | - | - | (203,360) | (905,050) |
| At the end of the year | 2,310,305 | 2,405,401 | 1,002,710 | 373,702 | - | 6,092,118 | 4,869,506 |
| Net book amounts: | | | | | | | |
| At 31 December 2014 | 1,682,617 | 3,221,589 | - | 278,733 | - | 5,182,939 | |
| At 31 December 2013 | 1,319,311 | 2,917,806 | - | 349,585 | 4,357,546 | | 8,944,248 |

Capital work in progress mainly represented the cost incurred in relation to the acquisition and customization of a new software (Oracle).

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NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

10 INTANGIBLE ASSETS

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|--|--------------------------|--------------------------|
| Cost: | | |
| At the beginning of the year | 1,786,961 | 1,786,961 |
| Transferred from capital work in progress (see note 9) | 4,531,382 | - |
| At the end of the year | <u>6,318,343</u> | <u>1,786,961</u> |
| Amortisation: | | |
| At the beginning of the year | (1,079,012) | (786,068) |
| Amortised during the year (see note below) | (931,195) | (292,944) |
| At the end of the year | <u>(2,010,207)</u> | <u>(1,079,012)</u> |
| Net carrying value | | |
| At 31 December | <u>4,308,136</u> | <u>707,949</u> |

Intangible asset represents costs incurred in respect of acquisition and customization of software. Intangible assets are being amortized over estimated useful life of 5 years. For details of "net servicing asset for sold finance lease receivables" refer note 8.

11 TRADE AND OTHER PAYABLES

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|------------------------------|--------------------------|--------------------------|
| Trade payables | 26,758,623 | 30,986,456 |
| Accrued expenses | 11,361,563 | 9,434,348 |
| Advances from customers | 29,631,972 | 17,198,039 |
| Insurance payable | 31,857,791 | 41,717,933 |
| Other payables (see note 21) | 339,664 | 2,912,343 |
| | <u>99,949,613</u> | <u>102,249,119</u> |

12 RELATED PARTY TRANSACTIONS AND BALANCES

Related parties represents major shareholders, directors and key management personnel of the Company, and entities controlled or significantly influenced by such parties.

A summary of material balances with related parties included in the balance sheet are as follows:

| <i>Related party</i> | <i>Particulars</i> | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|----------------------|------------------------------------|--------------------------|--------------------------|
| Shareholder | Cash at bank | 23,664,430 | 51,981,898 |
| Shareholder | Gross investment in finance leases | 10,902,492 | 17,073,060 |
| Affiliates | Gross investment in finance leases | 18,093,959 | 62,054,021 |
| Shareholder | Margin deposits | 110,746,126 | 129,565,456 |
| Shareholder | Short term loans | 200,000,000 | 500,000,000 |

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NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

12 RELATED PARTY TRANSACTIONS AND BALANCES (continued)

The following are the details of the major transactions with related parties during the year:

| <i>Related party</i> | <i>Nature of transaction</i> | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|----------------------|---|--------------------------|--------------------------|
| Shareholder | Purchases for leasing business | 5,836,500 | 1,961,000 |
| Shareholder | Leasing transactions | 10,902,492 | 29,862,021 |
| Shareholder | Financial charges paid | 8,146,368 | 10,394,512 |
| Shareholder | Short-term loan borrowing | 1,060,000,000 | 1,605,000,000 |
| Shareholder | Short-term loan repayment | 1,360,000,000 | 1,635,000,000 |
| Shareholder | Receivable purchase agreements | 352,438,254 | 998,885,446 |
| Shareholder | Letters of guarantees | 141,388,787 | 197,981,880 |
| Affiliate | Purchases for leasing business | 1,750,623,692 | 2,578,107,763 |
| Affiliate | Leasing transactions | 43,679,829 | 56,009,904 |
| Affiliate | Payment for rental and support services | 10,409,140 | 7,580,721 |

The transactions with related parties and affiliates are approved by the Company's management. Balances arising from above transactions are as follows:

Due to related parties

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|---|--------------------------|--------------------------|
| <i>Shareholders:</i> | | |
| Al Yemni Motors Company Limited | 888,000 | - |
| Al Wasilah Rent a Car | - | 3,574 |
| | <u>888,000</u> | <u>3,574</u> |
| <i>Affiliates:</i> | | |
| Juffali Industrial Products Company | 10,712,950 | 7,759,000 |
| Haji Husein Alireza and Company Limited | 2,670,000 | - |
| Saudi Company of Site Technology Limited | 2,159,488 | 1,688,528 |
| Juffali Printing Systems Company | 1,382,210 | 308,947 |
| Zahid Tractor and Heavy Machinery Company Limited | 320,705 | 173,639 |
| Property and Asset Management Company | 122,856 | - |
| The Machinery Group LLC | 77,900 | 337,000 |
| Zahid Travel Group | 38,394 | 99,954 |
| Arabian Company for Marketing Services LLC | 29,999 | 15,525 |
| | <u>17,514,502</u> | <u>10,382,593</u> |
| | <u>18,402,502</u> | <u>10,386,167</u> |

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NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

12 RELATED PARTY TRANSACTIONS AND BALANCES (continued)

Compensation of key management personnel of the Company

Remuneration and compensation of the key management executives for the year ended 31 December 2014 was SR 4.07 million (2013: SR 4.16 million).

13 SHORT TERM LOANS

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|------------------|--------------------------|--------------------------|
| Short term loans | <u>887,500,000</u> | <u>700,000,000</u> |

These represent short term loans drawn from various local banks against credit lines of SR 1,417.5 million (2013: SR 1,174 million). These facilities carry fixed special commission rate and are repayable within 9 months from the balance sheet date. These facilities are collateralized against promissory notes.

14 ZAKAT AND INCOME TAX

a) Zakat

Charge for the year

The zakat charge consists of:

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|-------------------------------|--------------------------|--------------------------|
| Provision for the year | 13,794,078 | 9,548,437 |
| Adjustment for previous years | 9,943,726 | 12,809,453 |
| Charge for the year | <u>23,737,804</u> | <u>22,357,890</u> |

The zakat provision for the year is based on the following:

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|--|--------------------------|--------------------------|
| Equity | 708,266,595 | 662,599,721 |
| Opening provisions and other adjustments | 822,838,942 | 654,326,218 |
| Book value of long term assets | (979,342,437) | (934,988,459) |
| | <u>551,763,100</u> | <u>381,937,480</u> |
| Income subject to Zakat | <u>137,017,586</u> | <u>146,801,859</u> |
| Zakat base | <u>551,763,100</u> | <u>381,937,480</u> |

The difference between the financial and the zakat results are mainly due to the provisions, which are not allowed in the calculation of income subject to zakat.

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NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

14 ZAKAT AND INCOME TAX (continued)

Movement in provision during the year

The movement in zakat provision for the year was as follows:

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|-------------------------------|--------------------------|--------------------------|
| At the beginning of the year | 39,731,527 | 21,770,688 |
| Provided during the year | 13,794,078 | 9,548,437 |
| Prior year adjustments | 9,943,726 | 12,809,453 |
| Payments during the year | <u>(9,482,221)</u> | <u>(4,397,051)</u> |
| At the end of the year | <u>53,987,110</u> | <u>39,731,527</u> |

b) Income tax

Charge for the year

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|----------------------------|--------------------------|--------------------------|
| Provision for the year | 9,134,506 | 9,786,791 |
| Adjustment for prior years | <u>(379,933)</u> | <u>(295,145)</u> |
| Charge for the year | <u>8,754,573</u> | <u>9,491,646</u> |

Income tax charge relating to the non-Saudi shareholders, amounting to SR 9.1 million (2013: SR 9.8 million), consists of the current year provision, which has been provided for based on the estimated taxable profit at 20% (2013: 20%). Temporary differences arise mainly from provisions disallowed for tax purposes.

Movements in provision during the year

The movement in tax provision for the year was as follows:

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|-------------------------------------|--------------------------|--------------------------|
| At the beginning of the year | 4,039,992 | 2,767,770 |
| Provided during the year | 9,134,506 | 9,786,791 |
| Prior year adjustments | (379,933) | (295,145) |
| Paid during the year for prior year | <u>(3,134,557)</u> | <u>(1,528,143)</u> |
| Advance income tax paid | <u>(7,055,145)</u> | <u>(6,691,281)</u> |
| At the end of the year | <u>2,604,863</u> | <u>4,039,992</u> |

Status of assessments

The Company has finalized its zakat and tax assessment upto the year ended 31 December 2008.

The Company has received an assessment for the year ended 31 December 2009, requesting for additional tax and Zakat liability, amounting to SR 1.72 million. The Company has partially agreed with the Department of Zakat and Income Tax (DZIT) and settled an amount of SR 0.04 million and has raised an objection to the additional zakat amount of SR 1.68 million during 2011. The DZIT rejected the Company's objection for the year ended 31 December 2009 and the Company raised an appeal to the Preliminary Appeal Committee (PAC). During the year the PAC rejected the Company's appeal and the Company has raised the appeal to the Higher Appeal Committee (HAC) and the decision from HAC is awaited.

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NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

14 ZAKAT AND INCOME TAX (continued)

Status of assessments (continued)

The Company received an assessment for the year ended 31 December 2010 requesting for additional tax and zakat liability amounting to SR 4.5 million. The Company partially agreed with the DZIT and settled an amount of SR 2,815 and raised an objection to the additional zakat amount of SR 4.5 million. The DZIT rejected the Company's objection and the Company raised an appeal to the Preliminary Appeal Committee (PAC). During the year the PAC rejected the Company's appeal and the Company has raised the appeal to the Higher Appeal Committee (HAC) and the decision from HAC is awaited.

The main difference between the DZIT's assessment and the Company's zakat return for the years ended 31 December 2009 and 31 December 2010 is that the Company had added the loans (due to banks) to the Zakat base and deducted the net investment in finances whereas the DZIT in its assessment did not add the loans (due to banks) and did not deduct the net investment in finance leases. In case the DZIT adopts the same approach in its assessment for the years ended 31 December 2011 and onward, there could be potential additional zakat liabilities.

Zakat returns for the years ended 31 December 2011, 2012 and 2013 have been filed and currently under review by the DZIT.

15 EMPLOYEES' TERMINAL BENEFITS

The movements in the employees' terminal benefits are as follows:

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|-------------------------------|--------------------------|--------------------------|
| At the beginning of the year | 6,661,478 | 5,178,210 |
| Charge for the year | 5,187,322 | 1,716,456 |
| Benefits paid during the year | (374,900) | (233,188) |
| At the end of the year | <u>11,473,900</u> | <u>6,661,478</u> |

16 SHARE CAPITAL

The share capital of the Company is divided into 50,000,000 shares (2013: 50,000,000 shares) of SR 10 each.

The shareholding structure of the Company is as follows:

Shareholders

| | Ownership Percentage | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|--|---------------------------------|--------------------------|--------------------------|
| <u>Saudi:</u> | | | |
| Riyad Bank | 35% | 175,000,000 | 175,000,000 |
| Zahid Group Holding Company Limited | 25% | 125,000,000 | 125,000,000 |
| Al – Wasilah Rent A Car Company Limited | 5% | 25,000,000 | 25,000,000 |
| Khaled Ahmed Al – Juffali Company | 5% | 25,000,000 | 25,000,000 |
| Al – Yemni Motors Company Limited | 5% | 25,000,000 | 25,000,000 |
| <u>Non-Saudi:</u> | | | |
| MC Netherlands Leasing and Finance B.V | 20% | 100,000,000 | 100,000,000 |
| Mitsubishi UFJ Lease & Finance Company Limited | 5% | 25,000,000 | 25,000,000 |
| | | <u>500,000,000</u> | <u>500,000,000</u> |

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17 DIVIDENDS

The Board of Directors through Board resolution, dated 13 April 2014 (2013: 15 April 2013), proposed interim gross dividends of SR 1.54 per share (2013: SR 1.35 per share), totaling SR 77.0 million (2013: SR 67.5 million), representing 15.4% (2013: 13.5%) of share capital of the Company.

The interim cash dividends was approved by the shareholders in the general assembly meeting held on 29 June 2014 (2013: 8 June 2013).

18 REVENUES

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|---|--------------------------|--------------------------|
| Earned lease income (see note 6) | 113,730,831 | 149,813,171 |
| Net income from sale of finance lease receivables | 155,525,970 | 110,678,194 |
| | <u>269,256,801</u> | <u>260,491,365</u> |

19 GENERAL AND ADMINISTRATIVE EXPENSES

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|---------------------------------------|--------------------------|--------------------------|
| Salaries and other employees benefits | 58,339,076 | 45,102,422 |
| Rent | 3,652,521 | 3,192,794 |
| Consultancy charges | 1,905,647 | 1,364,974 |
| Communications | 1,925,356 | 1,942,787 |
| Others | 8,614,597 | 7,298,849 |
| | <u>74,437,197</u> | <u>58,901,826</u> |

20 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Risk is inherent in the Company's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Company's achieving profitability and each individual within the Company is accountable for the risk exposures relating to his or her responsibilities. The Company is exposed to market risk, credit risk, and liquidity risk.

20.1 Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in market prices. Market risk comprises three types of risk: commission rate risk, currency risk and equity price risk.

Commission rate risk

Commission rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market commission rates. As at 31 December 2014 and 31 December 2013, the Company is not exposed to significant commission rate risk as its special commission bearing assets and liabilities carry fixed rates.

Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Company is subject to fluctuations in foreign exchange rates in the normal course of its business. The Company did not undertake significant transactions in currencies other than Saudi Riyals during the year. Accordingly, the Company is not exposed to any significant currency risk.

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NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

20 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

20.1 Market risk (continued)

Equity price risk

The Company is not exposed to other price risk such as equity risk and commodity risk as the Company is not involved in trading securities or commodities.

20.2 Credit risk

Credit risk is the risk that one party will fail to discharge an obligation and will cause the other party to incur a financial loss. The Company seeks to manage its credit risk with respect to customers by setting credit limits for individual customers, taking credit approvals, obtaining collaterals and by monitoring outstanding receivables. Additionally, the Company retains the ownership of the leased assets as a guarantee until the full payment by customers. Further, the leased assets are also insured against the future losses.

The Company has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties. These procedures are based on the Company's internal guidelines. The credit quality review process aims to allow the Company to assess the potential loss as a result of the risks to which it is exposed and take corrective action.

The Company manages the credit quality by ensuring that adequate collaterals are available for all the finance leases, which the management reviews on a regular basis.

For credit risk arising from financial assets of the Company, including net investment in finance lease receivables and other assets, the Company's exposure arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments, where adequate collateral has not been obtained.

20.3 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in raising funds to meet commitments associated with financial liabilities. Liquidity risk may result from an inability to sell a financial asset quickly at an amount close to its fair value. The Company manages its liquidity risk by ensuring that adequate bank facilities are available to meet any commitments, as they arise.

The table below summarises the maturities of the Company's undiscounted financial liabilities at 31 December 2014 and 31 December 2013, based on contractual payment dates:

| | <i>Less than 3 months SR</i> | <i>3 to 12 months SR</i> | <i>1 to 5 Years SR</i> | <i>No fixed maturity SR</i> | <i>Total SR</i> |
|------------------------------|--------------------------------------|----------------------------------|--------------------------------|-------------------------------------|----------------------|
| <i>31 December 2014</i> | | | | | |
| Trade and other payables | 68,091,822 | 10,619,264 | 21,238,527 | - | 99,949,613 |
| Due to related parties | 18,402,502 | - | - | - | 18,402,502 |
| Short term loans | 425,000,000 | 462,500,000 | - | - | 887,500,000 |
| Employees' terminal benefits | - | - | - | 11,473,900 | 11,473,900 |
| Total | 511,494,324 | 473,119,264 | 21,238,527 | 11,473,900 | 1,017,326,015 |
| <i>31 December 2013</i> | | | | | |
| Trade and other payables | 59,131,186 | 11,260,142 | 31,857,791 | - | 102,249,119 |
| Due to related parties | 10,386,167 | - | - | - | 10,386,167 |
| Short term loans | 260,000,000 | 440,000,000 | - | - | 700,000,000 |
| Employees' terminal benefits | - | - | - | 6,661,478 | 6,661,478 |
| Total | 329,517,353 | 451,260,142 | 31,857,791 | 6,661,478 | 819,296,764 |

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NOTES TO THE FINANCIAL STATEMENTS (continued)

At 31 December 2014

20 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

20.4 Capital management

The primary objectives of the Company's capital management are to safeguard its ability to continue as a going concern, maintain healthy capital ratios in order to support its business and to provide an optimal return to its shareholders.

The Company manages its capital structure and makes adjustments to it in light of the changes in business conditions. No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2014 and 31 December 2013.

21 FINANCE LEASE RECEIVABLES PURCHASE AGREEMENTS

In accordance with the terms of certain lease receivable purchase agreements, the Company has sold finance lease receivables to the banks.

The Company continues to manage these off balance sheet finance lease receivables as a servicer in accordance with the service agreements entered into with the banks (refer note 6). The Company is continuing to manage these sold receivables for an agreed fee which is disclosed as revenue (note 18). These receivables are secured by promissory notes from the customers.

The outstanding position of such off balance sheet finance lease receivables is as follows:

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|---|-----------------------------|-----------------------------|
| Balance of outstanding finance lease receivables relating to securitization and Sukuk agreements (see note below) | <u>2,586,511,178</u> | <u>2,749,411,430</u> |

The maturity analysis of above outstanding finance lease receivables is as follows:

| <i>31 December 2014</i> | <i>Upto 1 year</i> <i>SR</i> | <i>More than 1 year</i> <i>SR</i> |
|--|---------------------------------|--------------------------------------|
| <i>Securitization and sukuk agreements</i> | 1,516,984,776 | 1,069,526,402 |
| <i>31 December 2013</i> | <i>Upto 1 year</i> <i>SR</i> | <i>More than 1 year</i> <i>SR</i> |
| <i>Securitization and sukuk agreements</i> | 1,640,499,280 | 1,108,912,150 |

| | <i>2014</i> <i>SR</i> | <i>2013</i> <i>SR</i> |
|--|---------------------------|---------------------------|
| Overdue accounts settled to the banks | <u>240,434,887</u> | <u>157,220,956</u> |
| Gain/ (loss) recognized during the year against off-balance sheet finance lease receivables (at the date of transfer/ sale of finance lease receivables) | <u>89,151,680</u> | <u>92,127,034</u> |
| Income recognized during the year against off-balance sheet finance lease receivables | <u>250,259,504</u> | <u>194,451,701</u> |
| Expenses recognized during the year against off-balance sheet finance lease receivables | <u>94,733,534</u> | <u>83,773,506</u> |

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At 31 December 2014

21 FINANCE LEASE RECEIVABLES PURCHASE AGREEMENTS (continued)

A Special Purpose Entity ("SPE"), AJIL Cayman, a limited liability company, incorporated in the Cayman Islands, had issued a Sukuk of SR 500 million during 2012 (balance of outstanding finance lease receivables as of 31 December 2014 amounted to SR 31.73 million (2013: SR 192.67 million) relating to Sukuk) in its capacity as an agent of Sukukholders. AJIL controls the SPE and being non material to the financial statements of AJIL taken as a whole, the financial statements of the SPE have not been consolidated in these financial statements.

The Sukuk is issued for a term of 3 years and the Company is acting as a Servicing Agent under a pass-through arrangement for fixed rate receivables collected from customers and passed on to GIB Capital and Riyadh Capital, the joint lead managers and bookrunners ("JLM").

On behalf of the Sukukholders, the Company held an Profit Rate Swap ("PRS"), with the JLM as counterparty, of a notional value of SR 31 million (2013: SR 182 million) (fair value of which, as of 31 December 2014, was SR 0.051 million (2013: SR 0.225 million) and is included within other receivables and other payables, as appropriate). Any gains or losses, arising from the changes in the fair value of derivatives, are passed through the statement of income. However, as all the benefits are passed on to the Sukuk holders, there is no impact on the Company's statement income.

22 PREMISES RENT UNDER OPERATING LEASE ARRANGEMENTS

| | <i>2014</i> | <i>2013</i> |
|--|------------------|------------------|
| | <i>SR</i> | <i>SR</i> |
| Payments under operating leases recognized as an expense during the year (see note 19) | <u>3,652,521</u> | <u>3,192,794</u> |

Premises rent under operating lease arrangements represent rentals payable by the Company for certain office properties. Leases are negotiated for an average term of one year and rentals are fixed for the same period.

23 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled between knowledgeable willing parties in an arm's length transaction. The Company's financial assets consist of cash and bank balances, net investment in finance leases, margin deposits, net servicing assets for sold finance lease receivables and other receivables, its financial liabilities consist of trade payables, short term loans, due to related parties and other liabilities.

The fair values of financial instruments are not materially different from their carrying values.

24 CONTINGENCIES AND COMMITMENTS

The Company has the following contingent liabilities and commitments:

| | <i>2014</i> | <i>2013</i> |
|----------------------|--------------------|--------------------|
| | <i>SR</i> | <i>SR</i> |
| Letters of guarantee | <u>141,388,787</u> | <u>197,981,880</u> |
| | <i>2014</i> | <i>2013</i> |
| | <i>SR</i> | <i>SR</i> |
| Letters of credit | <u>-</u> | <u>11,228,745</u> |

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25 EARNINGS PER SHARE

Basic earnings per share amounts are calculated by dividing the net income for the year attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted earnings per share amounts are calculated by dividing the net income attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

The calculation of diluted earnings per share is not applicable as the Company has issued no financial instruments which may have a dilutive effect.

26 SEGMENT REPORTING

The Company operates mainly in one business segment, namely, financing of various equipment on finance lease basis. The Company essentially monitors its business as a single business segment and accordingly it is the management's opinion that segment reporting would not be relevant. The Company only operates in the Kingdom of Saudi Arabia.

27 COMPARATIVE FIGURES

Certain of prior year amounts have been reclassified to conform with the presentation in the current year. However, there is no impact of the reclassification on the statement of income or statement of changes in equity.

28 BOARD OF DIRECTORS' APPROVAL

These financial statements were approved by the Board of Directors on 9 Rabi Al-Thani 1436H (corresponding to 29 January 2015).