UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS AND LIMITED REVIEW REPORT

FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2014

## BURUJ COOPERATIVE INSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY) UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS AND LIMITED REVIEW REPORT For The Three Month Period Ended 31 March 2014

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Certified Public Accountants & Consultants

LIMITED REVIEW REPORT TO THE SHAREHOLDERS OF BURUJ COOPERATIVE INSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY)

#### SCOPE OF REVIEW:

We have reviewed the accompanying interim statement of financial position of Buruj Cooperative Insurance Company (A Saudi Joint Stock Company) (the "Company") as at 31 March 2014, the related interim statements of insurance and shareholders' comprehensive operations, changes in shareholders' equity, insurance operations' and shareholders' cash flows for three month period then ended and the related notes which form an integral part of these interim condensed financial statements. These interim condensed financial statements are the responsibility of the Company's management and have been prepared by them in accordance with International Accounting Standard – 34 "Interim Financial Reporting" (IAS 34) and submitted to us together with all the information and explanations which we required. We conducted our limited review in accordance with the Standard on Review of Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants ("SOCPA"). A limited review consists principally of applying analytical procedures to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

#### **CONCLUSION:**

Based on our limited review, we are not aware of any material modifications that should be made to the accompanying interim condensed financial statements for them to be in conformity with IAS 34.

#### **EMPHASIS OF A MATTER:**

We draw attention to the fact that these interim condensed financial statements are prepared in accordance with IAS 34 and not in accordance with the Standard on Interim Financial Reporting issued by SOCPA.

Ernst & Young P O Box 2732 Rivadh 11461

Kingdom of Saudi Arabia

Rashid S. Al Rashoud Certified Public Accountant Registration No. 366

> 15 Jumada Thani 1435H (15 April 2014)

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Riyadh/11581 Kingdom of Saudi Arabia

A. Al Bassam

fied Public Accountant

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### INTERIM STATEMENT OF FINANCIAL POSITION As at 31 March 2014

	Note	31 March 2014 (Unaudited) SR	31 December 2013 (Audited) SR
INSURANCE OPERATIONS' ASSETS			
Cash and cash equivalents	5	80,657,848	121,530,428
Time deposits	6	42,000,013	-
Premiums and reinsurance balances receivable, net	7	52,831,637	27,750,263
Due from shareholders' operations		36,542	3,288,847
Available for sale investments	8(i)(a)	8,921,345	-
Reinsurers' share of outstanding claims		39,351,051	38,766,004
Prepayments and other assets		8,320,245	10,271,255
Deferred policy acquisition costs		12,484,851	10,531,345
Reinsurers' share of unearned premiums		24,971,163	28,037,312
Held to maturity investment	8(i)(c)	8,000,000	8,000,000
Property and equipment, net		3,389,100	3,299,017
TOTAL INSURANCE OPERATIONS' ASSETS		280,963,795	251,474,471
SHAREHOLDERS' ASSETS			
Cash and cash equivalents	5	17,338,106	13,523,880
Available for sale investments	8(ii)(a)	53,276,797	56,381,037
Prepayments and other assets		491,911	261,032
Statutory deposit	9	13,243,810	13,157,101
TOTAL SHAREHOLDERS' ASSETS		84,350,624	83,323,050
TOTAL ASSETS		365,314,419	334,797,521

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### INTERIM STATEMENT OF FINANCIAL POSITION (continued) As at 31 March 2014

	Note	31 March 2014 (Unaudited) SR	31 December 2013 (Audited) SR
INSURANCE OPERATIONS' LIABILITIES & SURPLUS			
INSURANCE OPERATIONS' LIABILITIES			
Gross outstanding claims		88,982,256	84,727,336
Reinsurance and insurance balances payable		24,186,899	21,968,981
Accrued expenses and other liabilities		9,544,564	8,545,707
Employees' end of service benefits		2,258,872	2,061,031
Unearned reinsurance commission		4,970,035	3,805,866
Gross unearned premiums		141,552,587	124,830,264 4,802,146
Premium deficiency and other reserves		7,818,550	4,802,140
TOTAL INSURANCE OPERATIONS' LIABILITIES		279,313,763	250,741,331
INSURANCE OPERATIONS' SURPLUS			
Accumulated surplus		1,096,640	733,140
Changes in fair values of available for sale investments	8(i)(b)	553,392	<del>-</del>
TOTAL INSURANCE OPERATIONS' LIABILITIES &			
SURPLUS		280,963,795	251,474,471 
OVER THE PROPERTY OF THE PROPERTY OF THE PROPERTY.			
SHAREHOLDERS' LIABILITIES AND EQUITY			
SHAREHOLDERS' LIABILITIES			
Zakat payable		7,844,133	7,364,263
Accrued expenses and other liabilities		2,340,684	2,152,540
Due to a related party	10	36,244	36,244
Due to insurance operations		36,542	3,288,847
TOTAL SHAREHOLDERS' LIABILITIES		10,257,603	12,841,894
SHAREHOLDERS' EQUITY			
Share capital		130,000,000	130,000,000
Accumulated losses		(55,660,488)	(58,728,974)
Change in fair values of available for sale investments	8(ii)(b)	(246,491)	(789,870)
TOTAL SHAREHOLDERS' EQUITY		74,093,021	70,481,156
TOTAL SHAREHOLDERS' LIABILITIES AND EQUITY		84,350,624	83,323,050
TOTAL LIABILITIES AND EQUITY		365,314,419	334,797,521

The accompanying notes 1 to 14 form part of these interim condensed financial statements.

INTERIM STATEMENT OF INSURANCE COMPREHENSIVE OPERATIONS (UNAUDITED)

(GNAODITED)			month period ded
	Note	31 March 2014 SR	31 March 2013 SR
Gross written premiums Reinsurance premiums ceded Excess of loss premiums		89,932,553 (14,874,360) (1,457,887)	80,423,810 (26,422,973) (849,096)
NET PREMIUMS WRITTEN		73,600,306	53,151,741
Movement in unearned premiums, net		(19,788,472)	(10,790,273)
NET PREMIUMS EARNED		53,811,834	42,361,468
Reinsurance commission income Policy fees		2,766,301 2,449,640	2,584,725 1,123,729
TOTAL REVENUES		59,027,775	46,069,922
Gross claims paid Reinsurance share of claims paid		(37,058,470)	
NET CLAIMS PAID		(30,851,233)	(30,370,215)
Movement in outstanding claims, net Movement in premium deficiency and other reserves, net		(3,669,873) (3,016,404)	3,195,859 (1,354,690)
NET CLAIMS INCURRED		(37,537,510)	(28,529,046)
Policy acquisition costs Inspection and supervision fees Other underwriting expenses		(6,246,916) (491,993) (1,703,731)	(5,176,864) (654,196) (675,426)
TOTAL UNDERWRITING COSTS		(45,980,150)	(35,035,532)
NET UNDERWRITING SURPLUS		13,047,625	11,034,390
General and administrative expenses (Allowance for) / reversal of doubtful debts Special commission income from time deposits Special commission income from available for sale investments Realized gain from available for sale investments Gain (loss) on disposal of property and equipment	5, 6	(9,293,043) (907,094) 273,259 90,690 423,262 300	(9,344,561) 397,185 140,053 157,581 - (709)
SURPLUS FROM INSURANCE OPERATIONS		3,634,999	2,383,939
Surplus transferred to shareholders' operations		(3,271,499)	(2,145,545)
NET RESULT FOR THE PERIOD		363,500	238,394
Accumulated surplus at beginning of the period		733,140	<del>-</del>
ACCUMULATED SURPLUS AT END OF THE PERIOD		1,096,640	238,394

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The accompanying notes 1 to 14 form part of these interim condensed financial statements.

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### INTERIM STATEMENT OF INSURANCE COMPREHENSIVE OPERATIONS (UNAUDITED) (continued)

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		For the three month period ended		
	Note	31 March 2014 SR	31 March 2013 SR	
NET RESULT FOR THE PERIOD		363,500	238,394	
OTHER COMPREHENSIVE INCOME (LOSS) TO BE RECLASSIFIED SUBSEQUENTLY TO THE INCOME STATEMENT: Realized gain from available for sale investments Change in fair values of available for sale investments		(423,262) 976,654	- (45,808)	
Net change in fair values of available for sale investments	8(i)(b)	553,392	(45,808)	
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		916,892	192,586	

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INTERIM STATEMENT OF SHAREHOLDERS' COMPREHENSIVE OPERATIONS (UNAUDITED)

		For the three mon	ith period ended
	Note	31 March 2014 SR	31 March 2013 SR
Surplus transferred from insurance operations		3,271,499	2,145,545
EXPENSES General and administrative		(613,072)	(560,137)
INCOME FROM OPERATIONS		2,658,427	1,585,408
Special commission income from time deposits Special commission income from available for sale investments Realized gain from available for sale investments	5	59,720 266,814 563,395	105,101 275,683 602,003
INCOME BEFORE ZAKAT		3,548,356	2,568,195
Zakat		(479,870)	(568,576)
NET INCOME FOR THE PERIOD		3,068,486	1,999,619
OTHER COMPREHENSIVE INCOME (LOSS) TO BE RECLASSIFIED SUBSEQUENTLY TO THE INCOME STATEMENT:			
Realized gain from available for sale investments Change in fair values of available for sale investments		(563,395) 1,106,774	(602,003) 154,116
Net change in fair values of available for sale investments	8(ii)(b)	543,379	(447,887)
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		3,611,865	1,551,732
BASIC AND DILUTED EARNINGS PER SHARE FOR THE PERIOD	13	0.24	0.15

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### INTERIM STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED)

For the three month period ended 31 March 2014

	Share capital SR	Accumulated losses SR	Change in fair values of available for sale investments SR	Total SR
Balance as at 1 January 2013	130,000,000	(63,766,512)	986,012	67,219,500
Net income for the period	-	1,999,619	-	1,999,619
Other comprehensive loss for the period	-	-	(447,887)	(447,887)
Total comprehensive income for the period		1,999,619	(447,887)	1,551,732
Balance as at 31 March 2013	130,000,000	(61,766,893)	538,125	68,771,232
Balance as at 1 January 2014	130,000,000	(58,728,974)	(789,870)	70,481,156
Net income for the period	-	3,068,486	-	3,068,486
Other comprehensive income for the period	-	-	543,379	543,379
Total comprehensive income for the period	#	3,068,486	543,379	3,611,865
Balance as at 31 March 2014	130,000,000	(55,660,488)	(246,491)	74,093,021

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INTERIM STATEMENT OF INSURANCE OPERATIONS' CASH FLOWS (UNAUDITED)

		For the three mo	onth period ended
		31 March 2014	31 March 2013
	Note	SR	SR
OPERATING ACTIVITIES			
Surplus from insurance operations		363,500	238,394
Adjustments for:			
Surplus transferred to shareholders' operations		3,271,499	2,145,545
Depreciation .		451,292	537,879
Provision for employees' end of service benefits		207,832	192,903
Allowance for / (reversal) of doubtful debts		907,094	(397,185)
Special commission income from time deposits		(273,259)	(140,053)
Special commission income from available for sale investments		(90,690)	(157,581)
Realized gain from available for sale investments		(423,262)	-
(Gain) loss on disposal of property and equipment		(300)	709
Net surplus before changes in operating assets and liabilities		4,413,706	2,420,611
Changes in operating assets and liabilities:			
Premiums and reinsurance balances receivable		(25,988,468)	(19,211,300)
Reinsurers' share of outstanding claims		(585,047)	(6,879,333)
Prepayments and other assets		1,941,010	(3,304,666)
Deferred policy acquisition costs		(1,953,506)	(2,409,576)
Reinsurers' share of unearned premiums		3,066,149	(13,795,614)
Gross outstanding claims		4,254,920	3,683,475
Reinsurance and insurance balances payable		2,217,918	13,815,154
Accrued expenses and other liabilities		998,857	276,570
Unearned commission income		1,164,169	2,010,989
Gross unearned premiums		16,722,323	24,585,887
Premium deficiency reserve and other reserves		3,016,404	1,354,690
Cash from operating activities		9,268,435	2,546,887
Employees' end of service benefits paid		(9,991)	(19,164)
Net cash from operating activities		9,268,444	2,527,723
INVESTING ACTIVITIES		•	
Purchase of property and equipment		(541,375)	(607,499)
Time deposits	6	(42,000,013)	(20,445,068)
Purchase of available for sale investments	8 (i)(b)	(11,595,921)	(8,093)
Proceeds from available for sale investments	8 (i)(b)	3,651,230	132,731
Special commission income from time deposits	****	273,259	140,053
Special commission income from available for sale investments		90,690	157,581
Proceeds from disposal of property and equipment		300	1,000
Net cash used in investing activities		(50,121,830)	(20,629,295)
FINANCING ACTIVITY			
Due from shareholders' operations		(19,194)	(160,068)
Net cash used in financing activity		(19,194)	(160,068)
DECREASE IN CASH AND CASH EQUIVALENTS		(40,872,580)	(18,261,640)
Cash and cash equivalents at beginning of the period		121,530,428	83,841,589
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	5	80,657,848	65,579,949
Non-cash transactions:			
Transfer of surplus to shareholders' comprehensive operations		3,271,499	2,145,545
Net change in fair values of available for sale investments		553,392	(45,808)
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The accompanying notes 1 to 14 form part of these interim condensed financial statements.

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#### INTERIM STATEMENT OF SHAREHOLDERS'CASH FLOWS (UNAUDITED)

		For the three month period e	
	Note	31 March 2014 SR	31 March 2013 SR
OPERATING ACTIVITIES			
Income before zakat		3,548,356	2,568,195
Adjustments for:			
Surplus transferred from insurance operations		(3,271,499)	(2,145,545)
Special commission income from time deposits		(59,720)	(105,101)
Special commission income from available for sale investments		(266,814)	(275,683)
Realised gain from available for sale investments		(563,395)	(602,003)
Net deficit before changes in operating assets and liabilities		(613,072)	(560,137)
Changes in operating assets and liabilities:			
Prepayments and other assets		(230,879)	(93,853)
Statutory deposit		(86,709)	(46,393)
Accrued expenses and other liabilities		188,144	2,612,802
Net cash (used in) from operating activities		(742,516)	1,912,419
INVESTING ACTIVITIES			
Special commission income from time deposits		59,720	105,101
Special commission income from available for sale investments		266,814	275,683
Purchase of available for sale investments	8(ii)(b)		(4,818,750)
Sale of available for sale investments	8(ii)(b)	4,211,014	8,980,502
Net cash from investing activities		4,537,548	4,542,536
FINANCING ACTIVITIES			
Due to insurance operations		19,194	160,068
•			
Net cash from financing activities		19,194	160,068
INCREASE IN CASH AND CASH EQUIVALENTS		3,814,226	6,615,023
Cash and cash equivalents at the beginning of the period		13,523,880	33,870,831
CASH AND CASH EQUIVALENTS AT THE END OF THE		<del></del>	
PERIOD	5	17,338,106	40,485,854
Non-real desires discons			
Non-cash transactions: Transfer of surplus from insurance operations		(3,271,499)	(2,145,545)
		=======================================	
Net change in fair values of available for sale investments		543,379	(447,887)
Mer change in rail values of available for sale investments		=======================================	(447,007)

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### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

31 March 2014

#### 1 ORGANISATION AND PRINCIPAL ACTIVITIES

Buruj Cooperative Insurance Company (the "Company") is a Saudi Joint Stock Company registered in the Kingdom of Saudi Arabia under Commercial Registration No. 1010280606 dated 10 Safar 1431H, corresponding to 26 January 2010. The registered office address of the Company is P O Box 51855, Riyadh 11553, Kingdom of Saudi Arabia. The objective of the Company is to transact cooperative insurance business and related activities in the Kingdom of Saudi Arabia. Its principal lines of business include all classes of general insurance. The Company was listed on the Tadawul (the Saudi Arabian Stock Market) on 15 February 2010.

The Company was licensed to conduct insurance business in the Kingdom of Saudi Arabia under cooperative principles in accordance with Royal Decree numbered 72/M dated 28 Shawal 1429H (corresponding to 29 October 2008), pursuant to Council of Ministers resolution numbered 313 dated 27 Shawal 1429H (corresponding to 28 October 2008). On 10 Muharram 1431H (corresponding to 27 December 2009), the Ministry of Commerce and Industry issued a resolution declaring the incorporation of the Company.

On 15 Jumada Thani 1431H (corresponding to 29 May 2010), the Saudi Arabian Monetary Agency ("SAMA") issued a formal approval to transact insurance business.

The Company launched its insurance operations on 1 July 2010 after receipt of an authorization from SAMA to commence insurance operations as product approval and related formalities were completed.

#### 2 SURPLUS / DEFICIT TRANSFERRED TO SHAREHOLDERS' OPERATIONS

The Company is required to distribute 10% of surplus from insurance operations to policyholders and the remaining 90% to the shareholders of the Company in accordance with the Insurance Law and Implementation Regulations issued by the Saudi Arabian Monetary Agency ("SAMA"). Any deficit arising on insurance operations is transferred to the shareholders' operations in full.

The insurance operations resulted in a surplus for the three month period ended 31 March 2014 amounting to SR 3.6 million (31 March 2013: SR 2.3 million). Accordingly, 90% of the net surplus amounting to SR 3.2 million (31 March 2013: SR 2.1 million) has been transferred to the shareholders' operations.

#### 3 BASIS OF PREPARATION

#### Basis of measurement

The interim condensed financial statements have been prepared under the historical cost basis except for the measurement at fair value of "available for sale investments".

#### Statement of compliance

The accompanying interim condensed financial statements for the three month period ended 31 March 2014 (the "period") are prepared in accordance with IAS 34 – Interim Financial Reporting, do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at 31 December 2013.

In management's opinion, the interim condensed financial statements reflect all adjustments (which include normal recurring adjustments) necessary to present fairly the results of operations for the interim periods presented.

The interim results may not be indicative of the Company's annual results.

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2014

#### 4 NEW STANDARDS, AMENDMENTS TO STANDARDS AND INTERPRETATIONS

The accounting and risk management policies adopted in the preparation of interim condensed financial statements are consistent with those used in the Company's audited financial statements for the year ended 31 December 2013, except for the adoption of following amendments and revisions to existing standards mentioned below which has had no financial impact on the interim condensed financial statements of the Company:

#### Offsetting Financial Assets and Financial Liabilities - Amendments to IAS 32

These amendments clarify the meaning of 'currently has a legally enforceable right to set-off' and the criteria for non-simultaneous settlement mechanisms of clearing houses to qualify for offsetting. These amendments have no impact on the Company.

#### Novation of Derivatives and Continuation of Hedge Accounting - Amendments to IAS 39

These amendments provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria. These amendments have no impact to the Company as the Company has not entered transacted any derivative during the current or prior periods.

#### Recoverable Amount Disclosures for Non-Financial Assets – Amendments to IAS 36

These amendments remove the unintended consequences of IFRS 13 Fair Value Measurement on the disclosures required under IAS 36 Impairment of Assets. In addition, these amendments require disclosure of the recoverable amounts for the assets or cash-generating units (CGUs) for which an impairment loss has been recognised or reversed during the period.

#### Standards issued but not vet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's financial statements are disclosed below:

#### IFRS 9 Financial Instruments

On 19 November 2013, the IASB issued a new version of IFRS 9 Financial Instruments (Hedge Accounting and amendments to IFRS 9, IFRS 7 and IAS 39). IFRS 9 (2013)) which includes the new hedge accounting requirements and some related amendments to IAS 39 Financial Instruments: Recognition and Measurement and IFRS 7 Financial Instruments: Disclosures. IFRS 9 (2013) also replicates the amendments in IAS 39 in respect of novations. The standard does not have a mandatory effective date, but it is available for application now. A new mandatory effective date will be set when the IASB completes the impairment phase of its project on the accounting for financial statements. Entities may elect to apply only the accounting for gains and losses from own credit risk without applying the other requirements of IFRS 9 at the same time. An accounting policy choice to continue to apply the hedge accounting requirements of IAS 39 is available for of their hedging relationships. They may later change that policy and apply the hedge accounting requirements in IFRS 9 before they eventually become mandatory. This choice is intended to be removed when the IASB completes its project on accounting for macro hedging.

The Company has chosen not to early adopt the amendments and revisions to the International Financial Reporting Standards which have been published and are mandatory for compliance for the Company with effect from future dates.

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2014

#### 5 CASH AND CASH EQUIVALENTS

	31 March 20	14 (Unaudited)	31 December 2	2013 (Audited)
	Insurance	Shareholders'	Insurance	Shareholders'
	operations	operations	operations	operations
	SR	SR	SR	SR
Cash in hand and at banks	75,521,527	9,462,896	113,655,218	13,523,880
Short term deposits	5,136,321	7,875,210	7,875,210	
Cash and cash equivalents	80,657,848	17,338,106	121,530,428	13,523,880

Short term time deposits placed with local banks have an original maturity of less than three months from the date of acquisition and earned special commission income at an average rate of 0.60% per annum (2013: 0.65%). The carrying amounts disclosed above reasonably approximate their fair values at the reporting date.

#### 6 TIME DEPOSITS

Time deposits amounting to SR 42,000,013 (31 December 2013: SR nil) are placed with counterparties which have investment grade credit ratings, as rated by international rating agencies.

Time deposits are placed with local and international banks with a maturity of more than three months from the date of original acquisition and earned special commission income at an average rate of 2.22% per annum (31 December 2013: nil).

The carrying amounts of the time deposits reasonably approximate their fair values at the reporting date.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2014

#### 7 PREMIUMS AND REINSURANCE BALANCES RECEIVABLE, NET

Premiums and reinsurance balances receivable are comprised of the following:

	31 March 2014 (Unaudited) SR	31 December 2013 (Audited) SR
Premiums receivable  Less: Allowance for doubtful debts	57,680,490 (8,778,015)	34,217,620 (7,909,106)
	48,902,475	26,308,514
Reinsurance balances receivable  Less: Allowance for doubtful debts	4,787,054 (857,892)	2,261,456 (819,707)
	3,929,162	1,441,749
Total premiums and reinsurance balances receivable, net	52,831,637	27,750,263

#### 8 INVESTMENTS

- (i) Insurance operations (Available for sale)
- (a) Available for sale ("AFS") investments amounting to SR 8,921,345 comprise of a portfolio of local quoted equity securities managed at the discretion of a locally regulated financial institution. There were no AFS investments as at 31 December 2013 held under the insurance operations.
- (b) The movement during the period in AFS was as follows:

	31 March 2014 (Unaudited) SR	31 December 2013 (Audited) SR
At the beginning of the period / year Purchased during the period / year	- 11,595,921	8,050,824 2,398,868
Sold during the period / year	(3,651,230)	(10,440,440)
Change in fair values	7,944,691 976,654	9,252 (9,252)
At the end of the period / year	8,921,345	-

The cumulative change in fair value of this portfolio amounting to SR 553,392 (31 December 2013: SR Nil) is presented within 'insurance operations surplus' in the interim statement of financial position and the current period change in fair value has been reported in the interim statement of insurance comprehensive operations' under 'other comprehensive income (loss) to be reclassified subsequently to the income statement'.

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2014

#### 8 INVESTMENTS (continued)

- (i) Insurance operations (Held to maturity)
- (c) Held to Maturity ("HTM") investment amounting to SR 8,000,000 (31 December 2013: SR 8,000,000) comprised of secured unquoted Sukuk issued by an unquoted company registered in the Kingdom of Saudi Arabia and maturing on 7 April 2015. The rate of return on the Sukuk is calculated based on 3-month Saudi Inter-Bank Offered Rate ("SIBOR") plus a margin of 170 basis points per annum and paid quarterly. Management is of the opinion that the fair value of the HTM investment as at 31 March 2014 was not materially different from its carrying value.
- (ii) Shareholders operations
- (a) Available for sale investments of shareholders operations comprise the following:

	Source of fair value	31 March 2014 (Unaudited) SR	31 December 2013 (Audited) SR
GCC bonds and sukuks	Quoted	25,187,894	26,185,907
Units in local trading fund	NAV**	21,375,745	21,194,005
Units in local real estate funds	NAV**	4,790,080	4,782,400
Local equity investment	Quoted	-	2,295,647
Unquoted local equity investment	Unquoted	1,923,078	1,923,078
		53,276,797	56,381,037

<sup>\*\*</sup> NAV: Net Asset Value as announced by asset manager.

(b) The movement during the period / year in available for sale investments are as follows:

	31 March 2014 (Unaudited) SR	31 December 2013 (Audited) SR
At the beginning of the period / year Purchased during the period / year Sold during the period / year	56,381,037 - (4,211,014)	34,540,378 48,877,553 (26,874,265)
Change in fair values	52,170,023 1,106,774	56,543,666 (162,629)
At the end of the period / year	53,276,797	56,381,037

The cumulative change in fair values of available for sale investments of shareholders' operations amounting to SR (246,491) (31 December 2013: SR (789,870)) is presented within shareholders' equity in the interim statement of financial position.

#### 9 STATUTORY DEPOSIT

Statutory deposit represents 10% of the paid up capital of the Company which is maintained with a bank designated by SAMA in accordance with The Cooperative Insurance Companies Control Law for insurance companies. This statutory deposit cannot be withdrawn without the consent of SAMA. Accrued interest amounting to SR 243,810 (31 December 2013: SR 157,101) has been included under statutory deposit and accrued expenses and other liabilities.

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2014

#### 10 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

a) The following are the details of major related party transactions during the period and the related balances at the end of the period:

		Amounts of transactions			
Related party Nature of transactions		31 March 2014 (Unaudited) SR	31 March 2013 (Unaudited) SR		
Shareholders	Gross written premiums	7,504,204	9,858,580		
	Reinsurance premium ceded	(123,246)	(553,930)		
	Gross claims incurred	(3,607,400)	(1,231,071)		
Board of directors and committees' members	Remuneration fees, allowances and other expenses	(298,500)	(225,000)		
	Gross written premiums	5,865,125	3,062,424		
	Insurance brokerage contracts	(1,852,790)	(1,125,973)		

Balances in respect of the above transactions with related parties are included in the relevant accounts in the interim statements of financial position and comprehensive income.

#### b) Compensation of key management personnel

Key management personnel of the Company include all executive and non-executive directors, and other senior management personnel. The summary of compensation of key management personnel for the period is as follows:

	For the three month p	For the three month period ended 31 March		
	2014 (Unaudited) SR	2013 (Unaudited) SR		
Short-term benefits End of service benefits	672,510 64,372	744,143 31,594		
	736,882	775,737		

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2014

#### 11 FAIR VALUES OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or the most advantageous) market between market participants at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique.

The fair values of recognised financial instruments are not significantly different from the carrying values included in the financial statements. Equity investment in an unquoted company categorised under AFS is carried at cost.

#### Determination of fair value and fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

<u>2014</u>	Level 1	Level 2	Level 3	Total
	SR	SR	SR	SR
Bonds and sukuks	19,687,894	5,500,000	1,923,078	25,187,894
Trading and real estate funds	-	26,165,825		26,165,825
Equities	8,921,345	-		10,844,423
	28,609,239	31,665,825	1,923,078	62,198,142
<u>2013</u>				
Bonds and sukuks	20,685,907	5,500,000	1,923,078	26,185,907
Trading and real estate funds	-	25,976,405		25,976,405
Equities	2,295,647	-		4,218,725
	22,981,554	31,476,405	1,923,078	56,381,037

#### Transfers between levels

For financial instruments that are recognised at fair value on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

During the three-month period ended 31 March 2014, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements.

There was no recurring fair value measurements categorised within Level 3 of the fair value hierarchy as set out in the table above.

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2014

#### 12 SEGMENT INFORMATION

Consistent with the Company's internal reporting process, operating segments have been approved by Management in respect of the Company's activities, assets and liabilities as stated below.

Segment results do not include general and administrative expenses, allowance for doubtful debts, special commission income on term deposits and AFS investments, gain or loss on property, plant and equipment and investments.

Segment assets do not include insurance operations' property and equipment, prepayments and other assets, premiums and reinsurance balances receivable and cash and cash equivalents. Accordingly they are included in unallocated assets. Segment liabilities do not include insurance operations' due to shareholders operations, employees' end-of-service benefits, and reinsurance and insurance balances payable, accrued expenses and other liabilities. Accordingly they are included in unallocated liabilities.

#### **Operating segments**

o ber man 9 as 8 men as						
For the three month period ended 31 March 2014 (Unaudited)	Property SR	Motor SR	Marine SR	Medical SR	Others SR	Total SR
Gross written premiums Reinsurance premiums ceded Excess of loss premiums	7,962,258 (7,218,929) (28,375)	64,718,658 (2,599) (899,137)	4,704,213 (2,962,503) (221,325)	6,582,926 196 (220,000)	5,964,498 (4,690,525) (89,050)	89,932,553 (14,874,360) (1,457,887)
Net premiums written Movement in unearned premiums, net	714,954 (391,591)	63,816,922 (25,509,656)	1,520,385 (724,628)	6,363,122 7,521,320	1,184,923 (683,917)	73,600,306 (19,788,472)
Net premiums earned	323,363	38,307,266	795,757	13,884,442	501,006	53,811,834
Reinsurance commission income Policy fees	1,094,164 12,200	19,730 2,367,890	925,031 63,005	-	727,376 6,545	2,766,301 2,449,640
Total revenues	1,429,727	40,694,886	1,783,793	13,884,442	1,234,927	59,027,775
Net claims paid Movement in outstanding claims, net Movement in premium deficiency and other reserves, net	(211,431) (45,550)	(28,791,759) (3,549,559) (3,016,404)	(176,038) 135,661	(1,484,825) (40,293)	(187,180) (170,132)	(30,851,233) (3,669,873) (3,016,404)
Net claims incurred	(256,981)	(35,357,722)	(40,377)	(1,525,118)	(357,312)	(37,537,510)
Policy acquisition costs Inspection and supervision fees Other underwriting expenses	(494,254) (22,174) (48,520)	(3,147,347) (323,119) (339,351)	(202,214) (21,502)	(2,088,928) (98,744) (1,315,860)	(314,173) (26,454)	(6,246,916) (491,993) (1,703,731)
Total underwriting costs	(821,929)	(39,167,539)	(264,093)	(5,028,650)	(697,939)	(45,980,150)
Net underwriting surplus	607,798	1,527,347	1,519,700	8,855,792	536,988	13,047,625
Unallocated expenses Unallocated income						(10,200,137) 787,511
Surplus from insurance operations						3,634,999

# NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2014

Operating segments

Net underwriting surplus

Surplus from insurance operations

Unallocated expenses

Unallocated income

#### 12 SEGMENT INFORMATION (continued)

Operating segments						
For the three month period ended 31 March 2013 (Unaudited)	Property SR	Motor SR	Marine SR	Medical SR	Others SR	Total SR
Gross written premiums Reinsurance premiums ceded Excess of loss premiums	8,195,251 (7,570,187) (27,320)	34,091,710 (61,719) (618,750)	6,115,048 (4,145,520) (183,141)	27,338,096 (10,502,875)	4,683,705 (4,142,672) (19,885)	80,423,810 (26,422,973) (849,096)
Net premiums written Movement in unearned premiums, net	597,744 (356,957)	33,411,241 3,451,487	1,786,387 (784,389)	16,835,221 (13,054,304)	521,148 (46,110)	53,151,741 (10,790,273)
Net premiums earned	240,787	36,862,728	1,001,998	3,780,917	475,038	42,361,468
Reinsurance commission income Policy fees	966,481 5,905	23,071 1,053,284	904,389 60,630	-	690,784 3,910	2,584,725 1,123,729
Total revenues	1,213,173	37,939,083	1,967,017	3,780,917	1,169,732	46,069,922
Net claims paid Movement in outstanding claims, net Movement in premium deficiency and	(42,919) (697,236)	(29,695,858) 4,285,736	(60,313) (88,262)	(456,562) (238,801)	(114,563) (65,578)	(30,370,215) 3,195,859
other reserves, net	(1,354,690)	-	-	<u>-</u>	<b>-</b>	(1,354,690)
Net claims incurred	(2,094,845)	(25,410,122)	(148,575)	(695,363)	(180,141)	(28,529,046)
Policy acquisition costs Inspection and supervision fees Other underwriting expenses	(429,067) (23,992) (7,600)	(3,607,581) (170,149) (168,604)	(223,290) (28,426)	(617,626) (410,071) (499,222)	(299,300) (21,558)	(5,176,864) (654,196) (675,426)
Total underwriting costs	(2,555,504)	(29,356,456)	(400,291)	(2,222,282)	(500,999)	(35,035,532)

8,582,627

1,566,726

1,558,635

668,733

11,034,390

(9,345,270)

694,819

2,383,939

(1,342,331)

### BURUJ COOPERATIVE INSURANCE COMPANY

(A SAUDI JOINT STOCK COMPANY)

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS
(UNAUDITED) (continued)
31 March 2014

#### 12 **SEGMENT INFORMATION (continued)**

Operating segments As at 31 March 2014 (Unaudited)	Property SR	Motor SR	Marine SR	Medical SR	Others SR	Total SR
ASSETS Reinsurers' share of unearned premiums Reinsurers' share of outstanding claims Deferred policy acquisition costs	8,166,379 12,211,217 726,241	269,821 3,220,376 7,927,628	2,962,503 5,842,618 327,465	6,123,271 8,241,906 2,577,211	7,449,189 9,834,934 926,306	24,971,163 39,351,051 12,484,851
SEGMENT ASSETS	21,103,837	11,417,825	9,132,586	16,942,388	18,210,429	76,807,065
Unallocated assets						204,156,730
TOTAL ASSETS						280,963,795
LIABILITIES Gross unearned premiums Gross outstanding claims Unearned reinsurance commission Premium deficiency and other reserves	8,959,004 13,819,097 1,947,431 100,000	92,782,730 40,870,468 20,099 7,718,550	4,704,213 8,816,942 1,083,165	26,303,881 13,989,709 -	8,802,759 11,486,040 1,919,340	141,552,587 88,982,256 4,970,035 7,818,550
SEGMENT LIABILITIES	24,825,532	141,391,847	14,604,320	40,293,590	22,208,139	243,323,428
Unallocated liabilities						37,640,367
TOTAL LIABILITIES	•					280,963,795
Operating segments As at 31 December 2013 (Audited)	Property SR	Motor SR	Marine SR	Medical SR	Others SR	Total SR
ASSETS Reinsurers' share of unearned premiums Reinsurers' share of outstanding claims Deferred policy acquisition costs	5,809,175 13,043,722 564,176	528,453 3,409,224 5,034,139	2,524,448 5,738,083 200,747	13,492,819 8,464,853 4,035,325	5,682,417 8,110,122 696,958	28,037,312 38,766,004 10,531,345
SEGMENT ASSETS	19,417,073	8,971,816	8,463,278	25,992,997	14,489,497	77,334,661
Unallocated assets						174,139,810
TOTAL ASSETS						251,474,471
LIABILITIES Gross unearned premiums Gross outstanding claims Unearned reinsurance commission Premium deficiency and other reserves	6,210,209 14,606,052 1,312,149 100,000	67,531,706 37,509,757 39,634 4,702,146	3,541,530 8,848,068 919,126	41,194,749 14,172,362	6,352,070 9,591,097 1,534,957	124,830,264 84,727,336 3,805,866 4,802,146
SEGMENT LIABILITIES	22,228,410	109,783,243	13,308,724	55,367,111	17,478,124	218,165,612
Unallocated liabilities						33,308,859
TOTAL LIABILITIES						251,474,471

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)
31 March 2014

#### 13 BASIC AND DILUTED EARNINGS PER SHARE

Basic and diluted earnings per share (after zakat) for the period has been calculated by dividing the net income for the period by the ordinary issued and outstanding shares at the period end of 13 million shares.

#### 14 APPROVAL OF THE FINANCIAL STATEMENTS

The interim condensed financial statements have been approved by the Board of Directors on 15 Jumada Thani 1435H, (corresponding to 15 April 2014).