SAUDI FRANSI FOR FINANCE LEASING (Closed Joint Stock Company) Interim Condensed Financial Statements For the six months period ended 30 June 2017 Together with the Report on Review of Interim Financial Information



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## INDEPENDENT AUDITORS' REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS

To: The Shareholders Saudi Fransi for Finance Leasing (Closed Joint Stock Company) Riyadh, Saudi Arabia

## Introduction

We have reviewed the accompanying interim condensed statement of financial position of **Saudi Fransi** for Finance Leasing – Closed Joint Stock Company (the "Company") as at 30 June 2017, the related interim condensed statements of profit or loss and other comprehensive income for three and six months period then ended, interim condensed statement of cash flows and interim condensed statement of changes in shareholders' equity for six months period then ended and notes to the interim condensed financial statements. Management is responsible for the preparation and presentation of these interim condensed financial statements in accordance with IAS 34, 'Interim Financial Reporting' and Saudi Arabian Monetary Authority's ('SAMA') guidance for the accounting of zakat and tax. Our responsibility is to express a conclusion on these interim condensed financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" as endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing as endorsed in the Kingdom of Saudi Arabia and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements as at 30 June 2017 are not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting' and SAMA guidance for the accounting of zakat and tax.

For KPMG Al Fozan & Partners Certified Public Accountants

Abdullah Hamad Al Fozan License No. 348

Riyadh on: 04 Dhul Qi'dah 1438H Corresponding to: 27 July 2017



#### SAUDI FRANSI FOR FINANCE LEASING (Closed Joint Stock Company) INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION As at 30 June 2017

(Saudi Arabian Riyals)

	<u>Note</u>	30 June 2017	31 December <u>2016</u>
ASSETS		(Unaudited)	(Audited)
Non-current assets			
Property and equipment	6	466,542	553,159
Intangible assets	,	127,414	370,570
Net investment in finance leases	4	<u>1,856,360,447</u> <u>1,856,954,403</u>	<u>1,583,802,921</u> 1,584,726,650
Current assets		1,000,704,400	1,504,720,050
Current maturity of net investment in finance			
leases	4	634,923,719	554,940,303
Due from a related party	9	127,096	123,904
Advances, prepayments and other receivables	7	72,344,149	31,072,482
Cash and bank		15,036,084	26,527,116
		722,431,048	612,663,805
Total assets		2,579,385,451	2,197,390,455
EQUITY AND LIABILITIES			
Shareholders' equity			
Share capital	10	500,000,000	500,000,000
Statutory reserve	10	10,343,417	7,160,730
Cash flow hedge reserve	5	(17,210,058)	(220,140)
Accumulated profits	5	75,223,986	50,590,473
Total shareholders' equity		568,357,345	557,531,063
Liabilities			
Non-current liabilities			
Long term loan from a related party	8	1,425,000,000	1,240,000,000
Employees' end of service benefits		644,118	509,907
		1,425,644,118	1,240,509,907
Current liabilities	0	450,000,000	210,000,000
Current maturity of long term loan Accounts payable	8	27,177,532	310,000,000 25,447,072
Advance from customers		36,212,717	26,041,774
Due to related parties	9	35,161,344	20,593,691
Unearned income from dealer		8,155,976	5,242,316
Derivative Liability	5	17,210,058	220,140
Accrued expenses and other liabilities	-	7,354,786	4,985,693
Provision for zakat and income tax	12	4,111,575	6,818,799
		585,383,988	399,349,485
Total liabilities		2,011,028,106	1,639,859,392
Total liabilities and shareholders' equity		2,579,385,451	2,197,390,455

## SAUDI FRANSI FOR FINANCE LEASING (Closed Joint Stock Company) INTERIM CONDENSED STATEMENT OF INCOME For the six months period ended 30 June 2017

(Saudi Arabian Riyals)

		For the quarter ended		For the six me end	-
	Note	30 June 2017	30 June 2016	30 June 2017	30 June 2016
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Lease finance income		35,277,525	23,131,836	68,231,633	42,890,895
Fee income, net		10,305,153	9,685,275	19,113,593	17,472,788
,		45,582,678	32,817,111	87,345,226	60,363,683
Operating expenses					
Salaries and employee related expenses		(6,375,791)	(4,667,499)	(13,593,815)	(10,601,618)
Rent		(103,703)	(103,703)	(207,406)	(207,406)
Depreciation		(41,876)	(44,329)	(86,617)	(111,002)
Amortization		(122,250)	(122,250)	(243,157)	(244,500)
General and administration expenses		(913,071)	(500,743)	(1,730,805)	(1,385,137)
Financial charges		(13,733,096)	(11,050,100)	(25,680,592)	(17,909,066)
Provision for lease losses	4.1	(8,107,285)	(5,761,604)	(15,641,198)	(10,282,781)
		(29,397,072)	(22,250,228)	(57,183,590)	(40,741,510)
Operating income		16,185,606	10,566,883	30,161,636	19,622,173
Other income		863,284	1,099,970	1,665,238	1,403,790
Net income for the period		17,048,890	11,666,853	31,826,874	21,025,963
Earnings per share - basic and diluted		0.34	0.23	0.63	0.42

# SAUDI FRANSI FOR FINANCE LEASING (Closed Joint Stock Company) INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME For the six months period ended 30 June 2017

(Saudi Arabian Riyals)

	For the quarter ended		For the six months period ended	
	30 June 2017 (Unaudited)	30 June 2016 (Unaudited)	30 June 2017 (Unaudited)	30 June 2016 (Unaudited)
Net income for the period	17,048,890	11,666,853	31,826,874	21,025,963
Other comprehensive income				
Items that are or may be reclassified to profit or loss in subsequent periods				
Cash flow hedges – effective portion of changes in fair value	(11,414,189)	3,973,029	(16,989,918)	(8,163,156)
Total comprehensive income for the period	5,634,701	15,639,883	14,866,956	12,862,807

## SAUDI FRANSI FOR FINANCE LEASING (Closed Joint Stock Company) INTERIM CONDENSED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY For the six months period ended 30 June 2017

(Saudi Arabian Riyals)

	Share <u>capital</u>	Statutory <u>reserve</u>	Cash flow hedge <u>reserve</u>	Accumulated profits	<u>Total</u>
Net income for the period Transfer to statutory reserve Cash flow hedge reserve Zakat and income tax for the period Balance as at 30 June 2017	500,000,000    500,000,000	7,160,730  3,182,687   10,343,417	(220,140)  (16,989,918)  (17,210,058)	50,590,473 31,826,874 (3,182,687)  (4,010,674) 75,223,986	557,531,063 31,826,874  (16,989,918) (4,010,674) 568,357,345
	Share <u>capital</u>	Statutory <u>reserve</u>	Cash flow hedge <u>reserve</u>	Accumulated profits	Total
Balance as at 1 January 2016 (un-audited) Increase in Paid up Capital Net income for the period Transfer to statutory reserve Cash flow hedge reserve Zakat and income tax for the period Balance as at 30 June 2016 (unaudited)	100,000,000 400,000,000    500,000,000	2,217,567  2,706,593  4,924,160	6,000,413   (8,163,156)  (2,162,743)	18,958,927  21,025,963 (2,706,593)  (3,103,413) 34,174,884	127,176,907 400,000,000 21,025,963 (8,163,156) (3,103,413) 536,936,301

# SAUDI FRANSI FOR FINANCE LEASING (Closed Joint Stock Company) INTERIM CONDENSED STATEMENT OF CASH FLOWS

For the six months period ended 30 June 2017

(Saudi Arabian Riyals)

#### For the six months ended

	30 June 2017	30 June 2016
	(Unaudited)	(Unaudited)
Cash flows from operating activities		
Net income for the period	31,826,874	21,025,963
Adjustments to reconcile net income to net cash used in		
operating activities		
Depreciation	86,617	111,002
Amortization	243,157	244,500
Provision for lease losses	15,641,198	10,282,781
Employees' end of service benefits	134,211	61,132
Changes in operating assets and liabilities		
Net investment in finance leases	(368,182,140)	(562,788,739)
Advances, prepayments and other receivables	(41,271,668)	(14,887,702)
Accounts payable	1,730,460	22,001,144
Related parties, net	14,564,461	12,923,394
Advance from customers	10,170,943	9,094,181
Unearned income from dealer	2,913,660	2,005,909
Accrued expenses and other liabilities	2,369,093	2,703,928
Zakat and tax paid during the period	(6,717,898)	(2,165,577)
Net cash used in operating activities	(336,491,032)	(499,388,084)
Cash flows from investing activities		
Purchase of property and equipment		(122,300)
Term Deposit		(200,000,000)
Net cash used in investing activities		(200,122,300)
Cash flows from financing activities		
Long term loans	325,000,000	285,000,000
Issue of share capital		400,000,000
Net cash inflow from financing activities	325,000,000	685,000,000
Net decrease in cash and cash equivalents	(11,491,032)	(14,510,384)
Cash and cash equivalents at the beginning of the period	26,527,116	42,782,647
Cash and cash equivalents at the end of the period	15,036,084	28,272,263
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## 1. THE COMPANY AND NATURE OF OPERATIONS

Saudi Fransi for Finance Leasing (the "Company") is a Closed Joint Stock Company established under the regulations for companies in the Kingdom of Saudi Arabia. The Company operates under Commercial Registration No. 1010320273.

As per SAMA directive, the Company has obtained a license having no. 201511/ 38/أش/ to practice finance activities. Further, pursuant to ministerial resolution in respect of the conversion of Limited Liability Company (LLC), the Company had changed its legal status from a LLC to a Closed Joint Stock Company (CJSC) on 1 November 2015. All assets and liabilities of the LLC were transferred to CJSC at book value of LLC as of 31 Oct 2015.

The Company's head office is located in Riyadh at the following address:

Saudi Fransi for Finance Leasing Prince Abdulaziz Ibn Musaid Ibn Jalawi Road P.O. Box 56006, Riyadh 11554 Kingdom of Saudi Arabia

The objective of the Company is to provide lease financing for assets (Vehicles, Motorbike, Trucks, Heavy Machinery and Equipments) and involve in purchasing, registering and selling of these assets to retail and corporate customers.

## 2. BASIS OF PREPARATION

## a) Statement of compliance

These interim condensed financial statements of the Company have been prepared in accordance with the International Accounting Standard (IAS) 34: 'Interim Financial Reporting' and Saudi Arabian Monetary Authority (SAMA) guidance on accounting for zakat and tax.

During 2017, SAMA issued a Circular no. 381000074519 dated 11 April 2017 and subsequent amendments through certain clarifications relating to the accounting for zakat and tax. The impact of these amendments is that the zakat and tax are to be accrued on a quarterly basis and recognized in interim condensed statement of changes in shareholders' equity with a corresponding liability recognized in the interim condensed statement of financial position

Applying the above framework, the interim condensed financial statements of the Company as at and for the six months period ended 30 June 2017 have been prepared using the IAS 34 and SAMA guidance for the accounting of zakat and tax. The Company's accounting policy for zakat and tax was consistent with the SAMA's circular and subsequent adjustments through certain clarifications. Hence, there is no material impact on the interim condensed financial statements of the Company.

# 2. BASIS OF PREPARATION (CONTINUED)

#### a) Statement of compliance (Continued)

The disclosures made in these interim condensed financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting' and Saudi Arabian Monetary Authority (SAMA) guidance on accounting for zakat and tax. These interim condensed financial statements do not include all of the information required for a full set of financial statements and should be read in conjunction with period-end financial statements for the period ended 31 December 2016.

#### b) Basis of measurement

The interim condensed financial statements are prepared under the historical cost convention, except for Interest rate swaps, which are measured at fair value.

#### c) Functional and presentation currency

These interim condensed financial statements are presented in Saudi Arabian Riyals (SAR), which is the functional and presentation currency of the Company.

#### d) Use of estimates and judgments

The preparation of interim condensed financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of any contingent assets and liabilities at the date of the interim condensed financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and future periods affected.

## e) New standards, amendments to standards and interpretations – not yet effective

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2017 and earlier application is permitted; however, the Company has not early applied the following new or amended standards in preparing these financial statements:

1. Amendments to IAS 7, Statement of cash flows on disclosure initiative: Applicable for annual periods beginning on or after 1 January 2017

These amendments introduce an additional disclosure that will enable users of financial statements to evaluate changes in liabilities arising from financing activities. This amendment is part of the IASB's

Disclosure Initiative, which continues to explore how financial statement disclosure can be improved.

2. Amendments to IAS 12, 'Income taxes' on Recognition of deferred tax assets for unrealized losses:

Annual periods beginning on or after 1 January 2017

These amendments clarify how to account for deferred tax assets related to debt instruments measured at fair value.

## 2. BASIS OF PREPARATION (CONTINUED)

#### e) New standards, amendments to standards and interpretations – not yet effective (Continued)

Annual Improvements to IFRS Standards 2014–2016 Cycle has amendments to three Standards:

Amended Standard	Effective date
IFRS 12 Disclosure of Interests in Other Entities	1 January 2017
IFRS 1 First-time Adoption of International Financial Reporting Standards – removal of short term exemption for first time adopters	1 January 2018
IAS 28 Investments in Associates and Joint Ventures	1 January 2018

The following new or amended standards namely amendments to IFRS 10 – "Consolidated Financial Statements", IFRS 12 – "Disclosure of Interests in Other Entities", IAS 28 – "Investments in Associates", IFRS 11 – "Joint Arrangements", IAS 27 – "Separate Financial Statements" and IFRS 17 – "Insurance Contracts' are not expected to have a significant impact on the Company's interim condensed financial statements.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used in the preparation of these interim condensed financial statements are consistent with those used and disclosed in the period end financial statements for the period ended 31 December 2016.

## 4. NET INVESTMENT IN FINANCE LEASES

	30	30 June 2017 (Unaudited)			
	Not later than <u>one year</u>	Later than one year and less <u>than five years</u>	<u>Total</u>		
Lease contract receivables	845,159,098	2,476,011,593	3,321,170,691		
Unearned lease income	(194,714,879)	(574,912,718)	(769,627,597)		
	650,444,219	1,901,098,875	2,551,543,094		
Provision for lease losses 4.	1 (15,520,500)	(44,738,428)	(60,258,928)		
Net investment in finance lease	634,923,719	1,856,360,447	2,491,284,166		

These leased assets carrying a profit rate ranging from 0.01% to 7% (31 December 2016: 0.01% to 7%) and lease rental are determined on the basis of implicit rate of profit based on the cash flow of the lease. The Company holds the title of vehicles as a collateral against the finance leases.

	-	31 December 2016 (Audited)			
		Not later than	Later than one year and less	T- (-1	
		<u>one year</u>	<u>than five years</u>	<u>Total</u>	
Lease contract receivables		740,897,922	2,119,302,953	2,860,200,875	
Unearned lease income	-	(174,239,462)	(502,600,459)	(676,839,921)	
		566,658,460	1,616,702,494	2,183,360,954	
Provision for lease losses	4.1	(11,718,157)	(32,899,573)	(44,617,730)	
Net investment in finance lease	=	554,940,303	1,583,802,921	2,138,743,224	

#### 4.1 The movement in the provision for lease losses was as follows:

	For the six months	For the year
	period ended 30	ended 31
	<b>June 2017</b>	December 2016
	(Unaudited)	(Audited)
Balance as on 1 <sup>st</sup> January	44,617,730	11,913,575
Provision for the period / year	15,641,198	32,704,155
	60,258,928	44,617,730

The provision for lease losses as at period / year end includes SAR 32.77 million (31 December 2016: SAR 25.27 million) evaluated on a collective impairment basis.

## 5. DERIVATIVES ASSETS

		30 June 2017	(Unaudited)	
Derivative financial instruments <u>Held for cash flow hedging</u>	Notional amount Total	Within 3 months	3-12 months	1-5 years
Commission rate swaps	1,765,000,000	112,500,000	337,500,000	1,315,000,000
_	1,765,000,000	112,500,000	337,500,000	1,315,000,000
		31 December	2016 (Audited)	
Derivative financial instruments Held for cash flow hedging	Notional amount Total	Within 3 months	3-12 months	1-5 years
Commission rate swaps	1,220,000,000 1,220,000,000	77,500,000	232,500,000 232,000,000	<u>910,000,000</u> 910,000,000

The Company entered into commission rate swaps with its parent, Banque Saudi Fransi (BSF). The net fair value of commission rate swaps is SAR 17,210,058[negative] as at 30 June 2017 (31 December 2016: SAR 220,140[negative]). The net fair value of commission rate swaps is calculated using discounted cash flow model using a risk free discount rate adjusted for appropriate risk margin for counterparty risk including entity's own credit risk.

## 6. PROPERTY AND EQUIPMENT

During the period ended 30 June 2017, there were no additions and disposals for property and equipment.

## 7. ADVANCES, PREPAYMENTS AND OTHER RECEIVABLES

	30 June 2017	31 December 2016
	(Unaudited)	(Audited)
Prepaid insurance	69,059,960	29,873,922
Prepaid rent	237,479	167,425
Dealer receivable	1,308,098	633,532
Advances against Zakat and Tax	1,309,191	
Other receivables	429,421	397,603
	72,344,149	31,072,482

## 8. LONG TERM LOANS

The Company has a shariah compliant loan facility "Al Tawarroq" limit for SAR 2,500 million from its parent Banque Saudi Fransi ("the Bank"), a related party,

As at 30 June 2017, the Company has utilized SAR 1,875.5 million (31 December 2016: 1550 million) from the above facility which are as follows:

	<b>30 June 2017</b>	31 December 2016
	(Unaudited)	(Audited)
Current portion	450,000,000	310,000,000
Non-current portion	1,425,000,000	1,240,000,000
	1,875,000,000	1,550,000,000

The long-term loans carry special commission rate equal to SIBOR plus bank margins or fixed rates payable on quarterly basis. The Directors of the Company have provided to the Bank promissory notes as a collateral against this facility.

(Saudi Arabian Riyals)

## 9. RELATED PARTY TRANSACTIONS

Related parties of the Company comprise of its shareholders and their affiliated companies. The Company transacts with its related parties in the ordinary course of business. The transactions with related parties are undertaken at mutually agreed terms, which are approved by the Company's board. Salary compensation of the CEO has been borne by Banque Saudi Fransi, a related party. Further, the Company office is located in the building owned by Banque Saudi Fransi, a related party, and rent has not been re-charged to the Company. The details of the transactions are as below:

#### a) Transactions with related parties

Nature of transactions	<u>Related parties</u>	For the Six months ended <u>30 June 2017</u> ( <i>Unaudited</i> )	For the Six months ended <u>30 June 2016</u> (Unaudited)
Lease rental received on behalf of a related party	Sofinco Saudi Fransi	391,684	989,616
- Transfer of lease rentals to related party received on behalf of a related party	Banque Saudi Fransi		1,935,724
Expenses (IT maintenance)	Banque Saudi Fransi	75,000	75,000
Other income	Banque Saudi Fransi	270,000	227,000
Financial charges on long term loan	Banque Saudi Fransi	25,680,592	17,909,066
Insurance expense of leased assets	Allianz Saudi Fransi	87,948,132	51,637,722
Recharge for staff cost and general expenses	Banque Saudi Fransi	3,428,984	1,410,991
<u>Nature of balances</u>	<u>Related parties</u>	As at 30 <u>June 2017</u> ( <i>Unaudited</i> )	As <u>31</u> December 2016 (Audited)
Bank Balances	Banque Saudi Fransi	15,036,084	26,524,618
Long term loan	Banque Saudi Fransi	1,875,000,000	1,550,000,000
Term Deposit	Banque Saudi Fransi		350,000,000

The above transactions mainly resulted in following balance due to related parties at balance sheet date:

b)	Due to related parties (excluding term loans) :	30 June <u>2017</u>	31 December <u>2016</u>
		(Unaudited)	(Audited)
	Banque Saudi Fransi (BSF) Allianz Saudi Fransi	18,346,327 16,815,017	14,770,420 5,823,271
		35,161,344	20,593,691
c)	Due from a related party:	30 June <u>2017</u>	31 December 2016
		(Unaudited)	(Audited)
	Sofinco Saudi Fransi	127,096	123,904
		127,096	123,904

Certain expenses paid by BSF on behalf of the Company were not charged by BSF to the Company.

## **10. SHARE CAPITAL**

The share capital of the Company is SAR 500 million (31 December 2016: SAR 500 million) divided into 50 million (31 December 2016: 50 million) shares of SAR 10 (31 December 2016: SAR 10) each and 100% owned by Banque Saudi Fransi.

# **11. STATUTORY RESERVE**

The Company's Articles of Association and the Regulations for Companies in the Kingdom of Saudi Arabia require the Company to allocate 10% of its net income before zakat each year to form a statutory reserve until such reserve equals one-half of its share capital. The statutory reserve is not available for distribution.

## 12. ZAKAT AND INCOME TAX

## a) Provision for Zakat and income tax

The movement in the provision for zakat and income tax for the period ended 30 June 2017 is as follows:

## Zakat

2016(Unaudited)Balance transfer from LLC(1)419,527Balance on opening1,436,376	Image: 2016 (Unaudited)         2016 (Audited)           (1)          419,527           1,436,376             ar         3,141,224         1,477,865
(Unaudited)(Audited)Balance transfer from LLC(1)Balance on opening1,436,376	(Unaudited) (Audited) (1) 419,527 1,436,376 ar 3,141,224 1,477,865
Balance transfer from LLC(1)419,527Balance on opening1,436,376	(1) 419,527 1,436,376 ar 3,141,224 1,477,865
Balance on opening 1,436,376 -	ır <b>1,436,376</b> 3,141,224 1,477,865
	ur <b>3,141,224</b> 1,477,865
Provided during the period / year <b>3,141,224</b> 1,477,865	(1 4 8 1 1 3 3) (461 016)
Paid during the period / year         (1,481,133)         (461,016)	(1,401,103) (401,010)
Closing Balance <b>3,096,467</b> 1,436,376	<b>3,096,467</b> 1,436,376
Income tax	
As at As at	As at As at
<b>30 June <u>2017</u></b> 31 December	<b>30 June <u>2017</u></b> 31 December
2016	2016
(Unaudited) (Audited	(Unaudited) (Audited)
Balance transfer from LLC(1)1,747,878	(1) 1,747,878
Balance on opening <b>5,382,423</b> -	5,382,423
Provided during the period / year         869,450         5,339,100	ur <b>869,450</b> 5,339,106
Paid during the period / year         (5,236,765)         (1,704,561)	(5,236,765) (1,704,561)
Closing Balance         1,015,108         5,382,423	<b>1,015,108</b> 5,382,423

## b) Status of Assessments

The Company has submitted its zakat and income tax returns for the years ended 31 December 2012 to 2016 to the General Authority of Zakat & Tax (GAZT), however, no assessment has been raised in respect for these years.

## 13. BASIC AND DILUTED EARNINGS PER SHARE

The basic and diluted earnings per share is calculated by dividing the profit for the period attributable to the shareholders by weighted average number of shares at the end of the period.

## 14. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

All financial assets (including lease receivables) and financial liabilities are measured at amortized cost except for derivative financial instruments which are measured at fair value. The carrying amounts of all financial assets and financial liabilities measured at amortized cost approximate their fair values except for net investments in finance leases. The fair values of net investments in finance leases and derivative financial instruments as at 30 June 2017 are as follows:

Financial Statement Caption	<u>Fair value</u>	<u>30 June 2017</u>	31 December
	<u>hierarchy</u>		<u>2016</u>
		(Unaudited)	(Audited)
Derivative financial instruments	Level 2	(17,210,058)	(220,140)
Net investments in finance leases	Level 3	2,365,530,793	2,032,288,310

The fair value of net investment in finance lease is determined using discounted cash flow technique considering the market rates. The market rates are determined based on the risk profile of lease receivables and current interest rates. Fair value of long term loan are not significantly different from the carrying values included in the interim condensed financial statements since the current market commission rates for similar financial instruments are not significantly different from the contracted rates

## **15. RISK MANAGEMENT**

Credit risk is the possibility of non-payment by counterparties and financial institutions through which the company transacts when provide lease financing for assets. The company is exposed to credit risk on its cash bank balance, net investment in finance leases however, these are maintained with reputed local banks in the Kingdom of Saudi Arabia.

# 16. GEOGRAPHICAL CONCENTRATION

The Company operations are restricted to Kingdom of Saudi Arabia only so the Company has only one geographical segment.

## **17. SEGMENT REPORTING**

Operating segments are identified on the basis of internal reports about components of the Company that are regularly reviewed by the Company's Board of Directors in its function as chief decision maker in order to allocate resources to the segments and to assess its performance.

A segment is a distinguishable component that is engaged in providing products or services (a business segment), which is subject to risks and rewards that are different from those of other segments.

	<u>Amount in SAR '000</u>		
	<u>Retail</u>	<u>Corporate</u>	Total
<u>30 June 2017 (Un-Audited)</u>	;	SAR '000	
Total assets	2,512,035	67,350	2,579,385
Total liabilities	2,010,170	858	2,011,028
Total operating income	82,864	4,481	87,345
Total operating expenses	57,062	122	57,184
Other income		1,665	1,665
Net income for the period	25,803	6,014	31,817
Provision for lease losses	58,223	2,036	60,259

## Amount in SAR '000

	<u>Retail</u>	Corporate	<u>Total</u>
31 December 2016 (Audited)		SAR '000	
Total assets	2,126,673	70,717	2,197,390
Total liabilities	1,637,647	1,024	1,638,671
Total operating income	144,965	9,073	154,038
Total operating expenses	103,337	1,270	104,607
Net income for the year	41,628	7,803	49,431
Provision for lease losses	42,704	1,914	44,618

	Retail	Corporate	Total
<u>30 June 2016 (Un-Audited)</u>	SAR '000		
Total assets	1,991,885	72,638	2,064,523
Total liabilities	1,527,107	480	1,527,587
Total operating income	56,645	3,719	60,364
Total operating expenses	39,742	1,000	40,742
Other income		1,403	1,403
Net income for the period	16,903	4,122	25,025
Provision for lease losses	23,888	1,735	25,623

## **18. COMMITMENTS**

	30 June <u>2017</u>	31 December
	(Unaudited)	<u>2016</u> (Audited)
Finance lease contracts not yet executed	7,044,508	17,471,204

# 19. BOARD OF DIRECTOR' APPROVAL

These interim condensed financial statements were approved by the Board of directors on 26 July 2017 corresponding to 03 Dhul Qi'dah 1438H.