INTERIM FINANCIAL STATEMENTS (UNAUDITED)

FOR THE THREE MONTH PERIOD ENDED 31 MARCH 2012

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# LIMITED REVIEW REPORT TO THE SHAREHOLDERS OF ALDREES PETROLEUM AND TRANSPORT SERVICES COMPANY (A SAUDI JOINT STOCK COMPANY)

#### SCOPE:

We have reviewed the accompanying interim balance sheet of Aldrees Petroleum and Transport Services Company - A Saudi Joint Stock Company ("the Company") as at 31 March 2012, and the related interim statements of income and cash flows for the three month period then ended. These interim financial statements are the responsibility of the Company's management and have been prepared by them and submitted to us together with all the information and explanations which we required. We conducted our limited review in accordance with the Standard on Review of Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants (SOCPA). A limited review consists principally of applying analytical procedures to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

#### **CONCLUSION:**

Based on our limited review, we are not aware of any material modifications that should be made to the accompanying interim financial statements for them to be in conformity with accounting standards generally accepted in the Kingdom of Saudi Arabia.

For Ernst & Young

Rashid S. AlRashoud Certified Public Accountant Registration No. 366

Riyadh: 25 Jamad Awal 1433H (17 April 2012) Ds Com

(11 Saudi John Stock Company)			
INTERIM BALANCE SHEET (UNAUDITED)			
As at 31 March 2012			
All amounts in Saudi Riyals			
<b>,</b>	Notes	2012	2011
ASSETS			
CURRENT ASSETS			
Bank balances and cash		25,093,096	10,513,807
Trade accounts receivable		84,964,781	78,308,217
Accrued income		18,905,296	14,400,448
Inventories		22,321,990	18,093,716
Prepaid expenses		140,696,412	130,391,842
Other assets		23,353,945	24,461,122
TOTAL CURRENT ASSETS	-	315,335,520	276,169,152
	-		
NON CURRENT ASSETS			
Deferred cost		25,644,746	34,321,983
Property and equipment		535,423,397	491,689,885
TOTAL NON CURRENT ASSETS	-	561,068,143	526,011,868
TOTAL NON CORRENT ASSETS	-		
TOTAL ASSETS	=	876,403,663	802,181,020
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES			
Short term facilities	3	131,864,593	57,995,229
Current portion of long term loans	3	36,696,074	51,216,589
Trade payable		123,991,471	107,148,648
Dividend payables	5	50,000,000	50,000,000
Accrued expenses and other liabilities		83,305,043	83,294,506
Provision for Zakat		2,476,780	1,811,791
TOTAL CURRENT LIABILITIES	-	428,333,961	351,466,763
	-		
NON CURRENT LIABILITES			
Long term loans	3	15,382,916	62,666,886
Employees' end-of-service indemnities	3	27,524,233	24,209,252
Employees end-of-service indefinities	-	27,324,233	
TOTAL NON CURRENT LIABILITIES		42,907,149	86,876,138
	-		
TOTAL LIABILITIES		471,241,110	438,342,901
SHAREHOLDERS' EQUITY		_	
Share capital	4	300,000,000	250,000,000
Statutory reserve	4	45,389,899	36,097,455
Retained earnings		59,772,654	77,740,664
Retained carnings		37,772,034	
TOTAL SHAREHOLDERS' EQUITY		405,162,553	363,838,119
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		876,403,663	802,181,020
	A	Dy Ce	
The attached notes 1 to 10 form part of these interim financial sta	tements /	Y	
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#### INTERIM STATEMENT OF INCOME (UNAUDITED)

For the three month period ended 31 March 2012 All amounts in Saudi Riyals

	Notes	2012	2011
Revenue		452,677,062	395,834,511
Cost of revenue		(411,545,912)	(358,032,003)
GROSS PROFIT		41,131,150	37,802,508
EXPENSES			
Selling and marketing		(1,405,077)	(1,399,111)
General and administration		(14,832,464)	(13,344,978)
INCOME FROM OPERATIONS		24,893,609	23,058,419
Financial charges		(1,884,723)	(1,989,931)
Other income		283,165	1,433,694
INCOME BEFORE ZAKAT		23,292,051	22,502,182
Zakat		(525,000)	(495,000)
NET INCOME FOR THE PERIOD		22,767,051	22,007,182
Earnings per share from:			
Income from operations	6	0.83	0.77
Net income	6	0.76	0.73

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#### INTERIM STATEMENT OF CASH FLOWS (UNAUDITED)

For the three month period ended 31 March 2012

All amounts in Saudi Riyals

	2012	2011
OPERATING ACTIVITIES		
Income before zakat	23,292,051	22,502,182
Adjustment for:	11 020 222	10 400 100
Depreciation of property and equipment  Amortisation of deferred costs	11,838,322	10,490,188
Written off deferred cost	2,388,873	2,184,008
	142,500	23,588
Written off of property and equipment	114,305	163,669
Gain on sale of property and equipment	(114,363)	(1,171,460)
Provision for employees' end-of-service indemnities	2,652,496	2,421,632
Changes in operating assets and liabilities:	40,314,184	36,613,807
Trade accounts receivable	1,600,073	(5,497,467)
Accrued income		
Inventories	(91,164)	(1,194,118)
	(3,068,480)	1,609,056
Prepaid expenses	(15,022,974)	(19,923,949)
Other assets	7,798,780	(6,086,387)
Trade payables	10,484,049	(44,659,952)
Accrued expenses and other liabilities	(2,250,063)	10,812,533
Cash from (used in) operations	39,764,405	(28,326,477)
Employees' end-of-service indemnities paid	(1,627,545)	(2,562,512)
Zakat paid	(15,769)	(500)
Net cash from (used in) operating activities	38,121,091	(30,889,489)
INVESTING ACTIVITIES		
Deferred costs	(621,040)	(6,744,797)
Purchase of property and equipment	(42,738,474)	(6,004,891)
Proceeds from sale of property and equipment	165,795	2,455,495
Net cash used in investing activities	(43,193,719)	(10,294,193)
FINANCING ACTIVITIES		
Proceeds from short term facilities	270,277,960	161,703,562
Repayment of short term facilities	(229,080,036)	(108,875,000)
Repayment of long term loans	(30,850,615)	(18,006,791)
Board of directors' remunerations	(1,600,000)	(1,600,000)
Net cash from financing activities	8,747,309	33,221,771
INCREASE (DECREASE) IN BANK BALANCES AND CASH	3,674,681	(7,961,911)
Bank balances and cash, at 1 January	21,418,415	18,475,718
BANK BALANCES AND CASH, AT 31 MARCH	25,093,096	10,513,807
NON-CASH TRANSACTIONS:		
Vehicles purchased against notes payable	5,024,000	10,080,000
	00	
	/ / /	

The attached notes 1 to 10 form part of these interim financial statements

### NOTES TO THE INTERIM FINANCIAL STATEMENTS (UNAUDITED) AT 31 MARCH 2012

#### 1 ORGANISATION AND ACTIVITIES

Aldrees Petroleum and Transport Services Company ("the Company") is a Saudi Joint Stock Company registered in Riyadh, the Kingdom of Saudi Arabia under commercial registration No. 1010002475 issued in Riyadh on 13 Rabi Al-Thani 1382H (corresponding to 12 September 1962).

The Company's objectives, as per its commercial registration, include retail and wholesale trading of fuel, lubricants, catering services and the transportation of goods using highways in the Kingdom of Saudi Arabia according to license number 10111012400, establishment of vehicle workshops and car washes and acquisition of land to construct buildings for sale or lease for the interest of the Company and construction, managing, operating and renting take away centres for hot and cold beverages and food.

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying interim financial statements have been prepared in accordance with Standard on Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants ("SOCPA"). The significant accounting policies summarized below that were adopted in the preparation of the interim financial statement, are in conformity with those described in the annual audited financial statements for the year ended 31 December 2011. The interim financial statements and the accompanying notes should be read in conjunction with the annual audited financial statements and the related notes for the year ended 31 December 2011.

#### Accounting convention

These interim financial statements have been prepared on a historical cost basis using the accrual basis of accounting.

#### Use of estimates

The preparation of interim financial statements in conformity with generally accepted accounting standards in the Kingdom of Saudi Arabia, requires the use of estimates and assumptions that affect the reported amounts of assets, and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates.

#### Revenue recognition

Revenue from sales is recognized when goods are delivered and services are rendered to customers. Rental income is recognized on a straight line basis over the term of the lease.

#### Accounts receivable

Accounts receivable are stated at original invoice amount less appropriate allowance for any doubtful trade accounts receivable. An estimate for allowance for doubtful trade accounts receivable is made when collection of the full amount is doubtful. Bad debts are written off as incurred.

#### Accrued income

Accrued income comprise of revenue earned for services provided and goods delivered but not yet billed as at the interim balance sheet date.

#### Inventories

Inventories are stated at the lower of cost or estimated net realizable value. Cost is determined using the weighted average cost method. An appropriate provision is made for obsolete and slow moving inventories, if required.

### NOTES TO THE INTERIM FINANCIAL STATEMENTS (UNAUDITED) AT 31 MARCH 2012

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Prepaid expenses

Prepaid expenses represent amounts paid in advance for renting petrol stations, offices, employees housing and other services. Prepaid expenses are amortized, using the straight line method, over the period of the related contracts.

#### Deferred costs

Deferred costs represent key money paid for renting new petrol stations in the Kingdom of Saudi Arabia. Deferred costs are amortized, using the straight line method, over the period of the contracts.

#### Property and equipment

Property and equipment are stated at cost less accumulated depreciation and any impairment in value. Depreciation is provided over the estimated useful lives of the applicable assets using the straight line method. Lease hold improvements are amortized over the shorter of the estimated useful life or term of the lease. The rates of depreciation of the principal classes of assets are as follows:

Percentage

	<del></del>
Buildings	3
Leasehold improvements	shorter of lease period/useful life
Machinery and equipment	10
Furniture and fixtures	10
Trucks	7.14 with 20% salvage value
Vehicles	15 - 25
Computers	12.5 - 25
Tools	12-20

Expenditure for repair and maintenance are charged to interim income statement. Betterments that increase the value or materially extend the life of the related assets are capitalized.

#### Impairment

The Company periodically reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset the Company estimates the recoverable amount of the cash generating unit which the asset belongs.

If the recoverable amount of an asset or cash-generating unit is estimated to be less than its carrying amount, the carrying amount of the asset or cash-generating unit is reduced to its recoverable amount. Impairment losses are recognized as expenses immediately in the interim statement of income.

Where an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or cash-generating unit in prior year. A reversal of an impairment loss is recognized as income immediately in the interim statement of income.

#### Accounts payable and accrued expenses

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

#### Provisions

Provisions are recognised when the Company has an obligation (legal or constructive) arising from a past event, and the costs to settle the obligation are both probable and can be measured reliably:

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### NOTES TO THE INTERIM FINANCIAL STATEMENTS (UNAUDITED) AT 31 MARCH 2012

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Unearned revenue

Unearned revenue represents advances received against prepaid petrol cards issued by the Company that have not been utilized by customers at the interim balance sheet date and unearned rental income received in advance.

#### Zakat

The Company is subject to the regulations of the Directorate of Zakat and Income Tax ("DZIT") in the Kingdom of Saudi Arabia. Zakat is provided on an accrual basis. The provision is charged to the interim statement of income. Any difference in the estimate is recorded when the final assessment is approved, at which time the provision is cleared.

#### Employees' end-of-service indemnities

Employees' end-of-service indemnities required by Saudi Arabia labor law are provided in the interim financial statements based on the employee's length of service.

#### Statutory reserve

As required by Saudi Arabian Regulations for Companies, 10% of the income for the year should be transferred to the statutory reserve. The Company may resolve to discontinue such transfers when the reserve totals 50% of the capital. The reserve is not available for distribution.

#### Foreign currency transactions

Foreign currency transactions are translated into Saudi Riyals at the rates of exchange prevailing at the time of the transaction. At interim balance sheet date, monetary assets and liabilities denominated in foreign currencies are translated to Saudi Riyals at exchange rates prevailing on that date. Gains and losses arising on settlement and translation are recognised in the interim statement of income.

#### Operating leases

Lease of property and equipment under which all the risks and benefits of ownership are effectively retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the interim statement of income on a straight-line basis over the period of the lease.

#### Borrowing costs

Borrowing costs that are directly attributable to the construction of an asset are capitalised up to the stage when substantially all the activities necessary to prepare the qualifying asset for its intended use are completed and, thereafter, such costs are charged to the interim statement of income.

#### Expenses

Selling and marketing expenses principally comprise of costs incurred in the marketing of the Company's products and services. All other expenses are classified as general and administrative expenses.

#### Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents consists of bank balances, cash on hand, and investments that are readily convertible into known amounts of cash and have a maturity of three months or less when purchased.

#### Segmental reporting

A segment is a distinguishable component of the Company that is engaged either in providing products or services (a business segment) or in providing products or services within a particular economic environment (a geographic segment), which is subject to risks and rewards that are different from those of other segments.

### NOTES TO THE INTERIM FINANCIAL STATEMENTS (UNAUDITED) AT 31 MARCH 2012

#### 3 LOANS

In the normal course of business, the Company has obtained Islamic long term and short term facilities from various local commercial banks amounting to SR 1,315 million (2011: SR 845 million). These facilities include advances in the current account, short term and long term tawarruq loans, notes payable, letters of guarantee against the advance payments and contracts performance. The Company has unutilized facilities amounting to SR 787.1 million (2011: SR 387.8 million). The following is the details of outstanding balance as of 31 March:

- a) Short term loans outstanding were amounting to SR 131,864,593 (2011: SR 57,995,229).
- b) Long term loans consist of the following:

<u>Bank</u>	Type of <u>facilities</u>		y amount SR <u>2011</u>	Utilized in S <b>2012</b>	d amount SR 2011	Outstandi in Si 2012	ng Balance R <u>2011</u>	<u>Purpose</u>	Repayment <u>frequency</u>	Repay Starting date	ment_ Ending date
Al Rajhi	Long term murabaha loan	40,000,000	-	7,600,000	-	6,966,667	-	Acquisition of trucks and fuel stations	Quarterly	27 March 2012	27 December 2014
Riyad	Revolving long term tawarruq loan	100,000,000	90,000,000	100,000,000	90,000,000	32,988,083	78,233,582	Finance the operations	Monthly	31 March 2009	6 November 2013
Samba Financial Group	Long term tawarruq loan	100,000,000	100,000,000	90,233,500	100,000,000	12,124,240	35,649,893	Finance the working capital and acquisition of property and equipment	Monthly	16 March 2007	3 September 2013

The above facilities bear finance charges at SIBOR plus an agreed margin and are secured by promissory notes issued by the Company. The facility from Samba financial Group is secured by assignment of contracts proceeds.

The loan agreements referred to above includes financial covenants relating to current ratio, liabilities to total equity ratio, net gearing ratio, debt service coverage ratio and total shareholders' equity, with which the Company was in compliance with most of them as of 31 March 2012 and 2011.

### NOTES TO THE INTERIM FINANCIAL STATEMENTS (UNAUDITED) AT 31 MARCH 2012

#### 4 SHARE CAPITAL

On 17 Rabi Al Akhar 1433H (corresponding to 10 March 2012), the shareholders' approved an increase in the share capital from SR 250 million to SR 300 million through distribution of one bonus share for every five shares held.

The Company's share capital at 31 March 2012 amounted to SR 300 million (2011: SR 250 million) consisting of 30 million (2011: 25 million) fully paid and issued share of SR 10 each.

#### 5 DIVIDENDS AND BOARD OF DIRECTORS' REMUNERATIONS

The general assembly in its meeting on 17 Rabi Al Akhar 1433H (corresponding to 10 March 2012) has approved to distribute cash dividends amounting to SR 50.0 million representing SR 2.0 per share representing 20% of the Company's share capital before the increase and to disburse remunerations for the Company's Board of Directors amounting to SR 1.6 million.

#### 6 EARNINGS PER SHARE

Earnings per share attributable to income from operations and net income was calculated by dividing income from operations and net income for the period by the number of outstanding shares of 30 million as of 31 March 2012 (2011: 25 million shares). The number of shares has been retrospectively adjusted for the prior period to reflect the effect of the bonus share issue.

#### 7 COMMITMENTS AND CONTINGENCIES

a) At 31 March 2012, the Company has outstanding contingent liabilities in the form of letters of guarantee amounting to SR 344,004,759 (2011: SR 289,962,107).

Letters of guarantee were issued against cash margin amounting to SR 25,070 as of 31 March 2012 (2011: SR 240,657)

b) The expenses under operating leases for the period ended 31 March 2012 amounted to SR 45,212,621 (2011: SR 39,841,924) and included in the cost of revenues.

The Company has commitment under this operating lease as follows:

 2012
 2011

 SR
 SR

 Within one
 143,392,800
 118,955,207

 More than one year
 899,735,366
 876,375,637

### NOTES TO THE INTERIM FINANCIAL STATEMENTS (UNAUDITED) AT 31 MARCH 2012

#### 8 SEGMENTAL INFORMATION

Since the Company carries out its activities entirely in the Kingdom of Saudi Arabia, reporting is provided by business segment only. The Company has determined its business segments on the basis of type of goods supplied and services rendered by the Company's business segments and reported to the Company's executive management for the purposes of resource allocation and assessment of segment performance.

Transactions between the business segments are based on an arm length basis. There are no material internal segment revenues in the three month period ended 31 March 2012 and 2011. Revenue reported below represents revenue generated from external customers.

For executive management purposes, the Company is organized in the following business segments:

- Petroleum Service Segment
- Transport Services Segment
- Super 2 Segment

The selected segment information is provided by business segments as follows:

	Petroleum Service	Transport	Super 2	Intercompany Eliminations	Total
	SR	SR	SR	SR	SR
As of 31 March 2012					
Total assets	538,564,108	420,599,387	2,594,267	(85,354,099)	876,403,663
Total liabilities	350,428,008	203,144,336	3,022,865	(85,354,099)	471,241,110
Revenue	414,880,911	48,599,405	1,007,010	(11,810,264)	452,677,062
Gross profit	24,084,361	16,665,705	381,084	-	41,131,150
Depreciation and amortization	6,523,299	7,637,751	66,145	-	14,227,195
Income from operations	14,511,674	10,304,396	77,539	-	24,893,609
Net income	13,428,558	9,263,231	75,262	-	22,767,051
Deferred cost additions	621,040	-	-	-	621,040
Capital expenditure additions	15,776,719	31,867,557	118,198	-	47,762,474
	Petroleum	Transport	Super 2	Intercompany	Total
	Service	Trunsport	Super 2	Eliminations	Total
		SR	SR SR		SR
As of 31 March 2011	Service	•	•	Eliminations	SR
As of 31 March 2011 Total assets	Service	•	•	Eliminations SR (44,786,156)	SR 802,181,020
	Service SR	SR	SR	Eliminations SR (44,786,156) (44,786,156)	SR 802,181,020 438,342,901
Total assets	Service SR 461,500,678	SR 382,844,055	SR 2,622,443	Eliminations SR (44,786,156)	SR 802,181,020 438,342,901 395,834,511
Total assets Total liabilities	Service SR 461,500,678 295,358,710	SR 382,844,055 184,528,025	SR 2,622,443 3,242,322	Eliminations SR (44,786,156) (44,786,156)	SR 802,181,020 438,342,901 395,834,511 37,802,508
Total assets Total liabilities Revenue	Service SR 461,500,678 295,358,710 363,556,319	SR 382,844,055 184,528,025 40,811,213	SR 2,622,443 3,242,322 1,047,425	Eliminations SR (44,786,156) (44,786,156)	SR 802,181,020 438,342,901 395,834,511 37,802,508 12,674,196
Total assets Total liabilities Revenue Gross profit	Service SR 461,500,678 295,358,710 363,556,319 24,459,349	SR 382,844,055 184,528,025 40,811,213 12,958,375	SR 2,622,443 3,242,322 1,047,425 384,784	Eliminations SR (44,786,156) (44,786,156)	SR 802,181,020 438,342,901 395,834,511 37,802,508 12,674,196 23,058,419
Total assets Total liabilities Revenue Gross profit Depreciation and amortization	Service SR 461,500,678 295,358,710 363,556,319 24,459,349 5,575,904	SR  382,844,055 184,528,025 40,811,213 12,958,375 7,032,034	SR  2,622,443 3,242,322 1,047,425 384,784 66,258	Eliminations SR (44,786,156) (44,786,156)	SR 802,181,020 438,342,901 395,834,511 37,802,508 12,674,196 23,058,419 22,007,182
Total assets Total liabilities Revenue Gross profit Depreciation and amortization Income from operations	Service SR 461,500,678 295,358,710 363,556,319 24,459,349 5,575,904 15,738,305	SR  382,844,055 184,528,025 40,811,213 12,958,375 7,032,034 7,193,414	SR  2,622,443 3,242,322 1,047,425 384,784 66,258 126,700	Eliminations SR (44,786,156) (44,786,156)	SR 802,181,020 438,342,901 395,834,511 37,802,508 12,674,196 23,058,419



NOTES TO THE INTERIM FINANCIAL STATEMENTS (UNAUDITED) AT 31 MARCH 2012

#### 9 INTERIM RESULTS

The results of operations for the interim periods may not be an accurate indication of the results of the full year operations.

#### 10 COMPARATIVE FIGURES

Certain of the prior period amounts have been reclassified to conform with the presentation in the current period.

