INCOME STATEMENT (Un audited)

| All Figures in SAR '000 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Particulars | $\begin{gathered} 2004 \\ \text { Jul-Sep } \end{gathered}$ | $\begin{gathered} \hline 2005 \\ \text { Jul-Sep } \end{gathered}$ | $\begin{gathered} 2004 \\ \text { Jan-Sep } \end{gathered}$ | $\begin{gathered} 2005 \\ \text { Jan-Sep } \end{gathered}$ |
| Net Sales | 526,892 | 642,430 | 1,459,797 | 1,834,450 |
| Cost of Sales | 422,464 | 513,280 | 1,164,557 | 1,462,590 |
| Gross Profit | 104,428 | 129,150 | 295,240 | 371,860 |
| Less Expenses |  |  |  |  |
| Selling \& Distribution Exp. | 43,877 | 44,513 | 127,982 | 130,884 |
| Administration \& Engineering Exp. | 30,112 | 36,108 | 91,302 | 115,116 |
| Net Profit from main operations | 30,439 | 48,529 | 75,956 | 125,860 |
| Other Income | 5,483 | 5,556 | 13,111 | 14,343 |
| Financial charges | 7,176 | 14,199 | 17,254 | 35,500 |
| Minority Interest + Tax | $(2,137)$ | $(1,150)$ | $(7,133)$ | $(7,089)$ |
| Net Profit before Zakat | 26,609 | 38,736 | 64,680 | 97,614 |
| Zakat | 2,130 | 3,722 | 5,190 | 9,682 |
| Net Profit after Zakat | 24,479 | 35,014 | 59,490 | 87,932 |
| EPS | 3.50 | 5.00 | 8.50 | 12.56 |


| BALANCE SHEET (Un audited) |  |  |
| :---: | :---: | :---: |
| Particulars | $\begin{gathered} \hline \text { as at } \\ 30.09 .2004 \\ \hline \hline \end{gathered}$ | $\begin{gathered} \hline \text { as at } \\ 30.09 .2005 \\ \hline \hline \end{gathered}$ |
| Current Assets |  |  |
| Inventories | 750,859 | 956,418 |
| Accounts receivable and prepayments | 664,981 | 756,276 |
| Amounts due from related parties \& affiliates | 7,399 | 10,216 |
| Bank balances and cash | 108,712 | 116,443 |
|  | 1,531,951 | 1,839,353 |
| Current Liabilities |  |  |
| Notes \& Accounts payable and accruals | 1,078,746 | 1,358,665 |
| Amounts due to related parties \& affiliates | 2,409 | 3,624 |
| Advances from customers | 68,540 | 60,217 |
| Current portion of term loan | 20,743 | 19,252 |
| Bank loans \& Overdrafts | 99,034 | 90,935 |
| Proposed Dividend | - |  |
| Total Current Liabilities | 1,269,472 | 1,532,693 |
| Net Current assets | 262,479 | 306,660 |
| Long Term Assets |  |  |
| Net Fixed Assets | 312,184 | 325,926 |
| Investment | 26,717 | 68,781 |
| Goodwill | 5,129 | 4,829 |
| Deferred Charges | 13,528 | 4,949 |
| Total Long Term Asset | 357,558 | 404,485 |
| Total Assets | 620,037 | 711,145 |
| Long Term Liabilities |  |  |
| End of Service Benefits | 61,375 | 68,567 |
| S I D F Loans | 36,672 | 30,902 |
| Other Long Term Loans | 24,308 | 16,548 |
| Total Long term Liabilities | 122,355 | 116,017 |
| Share Holder's Equity |  |  |
| Capital | 350,000 | 350,000 |
| Statutory Reserve | 50,876 | 60,736 |
| Translation Gain / (Loss) | $(11,598)$ | $(10,052)$ |
| Retained Earnings | 88,624 | 134,227 |
| Unrealized Gain on Investments | 2,988 | 35,781 |
| Total Share Holder's Equity | 480,890 | 570,692 |
| Minority Interest | 16,792 | 24,436 |
| Total Equity \& Liabilities | 620,037 | 711,145 |


| CASH FLOW (Un audited) |  |  |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{\|c\|} \hline \hline \text { period ended } \\ 30.09 .2004 \\ \hline \end{array}$ | period ended <br> 30.09.2005 |
| From Operations |  |  |
| Profit before Zakat, taxes and minority Interest | 59,490 | 87,932 |
| Depreciation | 32,740 | 37,335 |
| Zakat Provision | 5,190 | 9,682 |
| Gain on Sale of Assets | (189) | (67) |
| Minority Interest, net | 6,670 | 6,075 |
| Amortisation of Goodwill | 225 | 225 |
| Amortisation of Deferred Charges | 7,972 | 2,318 |
| Inventories | $(231,318)$ | $(122,498)$ |
| Receivables | $(163,780)$ | $(137,437)$ |
| Payables \& Accruals | 378,995 | 270,431 |
| End of Service Benefits, net | 4,782 | 5,834 |
| Zakat \& Taxes Paid | $(6,149)$ | $(6,192)$ |
| Cash from Operations | 94,628 | 153,638 |
| INVESTING ACTIVITIES |  |  |
| Purchase of Property, Plant and equipment | $(34,740)$ | $(41,912)$ |
| Proceeds from sale of prop., plant and equipment | 277 | 139 |
| Investments | $(23,729)$ | $(7,431)$ |
| Deferred Charges incurred | (963) | - |
| Cash used in Investing activities | $(59,155)$ | $(49,204)$ |
| FINANCING ACTIVITIES |  |  |
| Changes in Short Term loans | 33,836 | $(28,417)$ |
| Changes in Term Loans | $(520)$ | 992 |
| Changes in Bank overdrafts | $(3,872)$ | (993) |
| Dividend Paid | $(18,000)$ | $(42,000)$ |
| Cash from / (used in) financing activities | 11,444 | $(70,418)$ |
| Increase (Decrease) in bank balances and cash | 46,917 | 34,016 |
| Bank balances \& cash at the beginning of the year | 60,581 | 78,938 |
| Movement in translation, net | 1,214 | 3,489 |
| Bank balances and cash at the End of the Year | 108,712 | 116,443 |
| Bank balances and cash in Hand | 108,712 | 116,443 |

