ANALYST COMMENTS

EQUITY RESEARCH

Alinma Bank CP: 13.8 FV: 15.6 Rating: Accumulate

Net income in line with our estimates and consensus at SAR 208mn. Lower non-interest income was offset by a solid NIM.

- Net income comes as expected: Q4-12 net income of SAR 208mn came in line with our expectations of SAR 204mn. Q-o-Q, the bank registered a 7% rise in profits due to a better top line.
- Flat NIM: we estimate NIM to have remained flat Q-o-Q, this is positive in our view given that deposits increased by 13% while loans increased by 6% Q-o-Q.
- Non- interest income less than expected: Lower than expected commissions on corporate finance and advisory could explain the miss from our estimate but numbers remain on an uptrend.
- Loan growth slows down: Lending momentum decelerated in Q4-12 but remains above peers (6% Q-o-Q and 47% Y-o-Y). Previously, Alinma benefited from a pickup in project finance activity, filling some of the gap that was left by the deleveraging of global banks in KSA.
- Provisions as expected: Q4-12 net provisions are estimated at SAR 54mn, in line with our estimate. Despite the Q-o-Q increase, provisions expense translates into an annualized cost of risk of approximately 50bps. Given the relatively new banking license, Alinma's asset quality has exceeded peers, with a NPL ratio of 0.3% as of Q3-12, justifying the low provisioning cost compared to the sector.
- **Premium valuation:** Alinma trades at a PB 2013E of 1.22x, and a PE 2013E of 22.3x due to the high growth phase. With a fair value of SAR15.6 and 20% upside potential, we keep our Accumulate rating on Alinma.

| | Q4-11 A | Q3-12A | Q4-12 A | Q4-12 E | Q-o-Q | Y-o-Y | Vs ASIB Est |
|------------------------|---------|--------|---------|---------|-------|-------|-------------|
| Income Statement | | | | | | | |
| Net Interest Income | 281 | 407 | 433 | 425 | 6% | 54% | 2% |
| Non-Interest Income | 206 | 52 | 57 | 62 | 10% | -72% | -8% |
| Total Banking Income | 487 | 459 | 490 | 487 | 7% | 1% | 1% |
| Operating Expenses | 239 | 221 | 228 | 228 | 3% | -4% | 0% |
| Pre-Provisions Profits | 248 | 238 | 262 | 259 | 10% | 6% | 1% |
| Provisions | 112 | 44 | 54 | 55 | 23% | -52% | -2% |
| Net Profit | 136 | 194 | 208 | 204 | 7% | 53% | 2% |
| | | | | | | | |
| Balance Sheet | | | | | | | |
| Loans | 25,258 | 34,999 | 37,187 | 37,099 | 6% | 47% | 0% |
| Investments | 3,428 | 2,544 | 1,960 | 2,600 | -23% | -43% | -25% |
| Total Assets | 36,783 | 49,852 | 54,014 | 53,342 | 8% | 47% | 1% |
| Total Deposits | 17,776 | 28,568 | 32,214 | 30,853 | 13% | 81% | 4% |

Ghida Barbari Ghida.Barbari@asib.com **ENTITY OF AUDI SARADAR GROUP**

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