

## INCOME STATEMENT (Un audited)

All Figures in SAR '000

|                                   | 2004    | 2005    | 2004      | 2005      |
|-----------------------------------|---------|---------|-----------|-----------|
| Particulars                       | Oct-Dec | Oct-Dec | Jan-Dec   | Jan-Dec   |
| Net Sales                         | 506,874 | 534,513 | 1,966,671 | 2,368,963 |
| Cost of Sales                     | 397,194 | 431,290 | 1,561,751 | 1,893,880 |
| Gross Profit                      | 109,680 | 103,223 | 404,920   | 475,083   |
| Less Expenses                     |         |         |           |           |
| Selling & Distribution Exp.       | 52,000  | 40,985  | 179,982   | 171,869   |
| Administration & Engineering Exp. | 44,179  | 34,374  | 135,481   | 149,490   |
| Net Profit from main operations   | 13,501  | 27,864  | 89,457    | 153,724   |
| Other Income                      | 8,709   | 7,407   | 21,820    | 21,750    |
| Financial charges                 | 8,854   | 14,838  | 26,108    | 50,338    |
| Minority Interest + Tax           | (1,178) | 349     | (8,311)   | (6,740)   |
| Net Profit before Zakat           | 12,178  | 20,782  | 76,858    | 118,396   |
| Zakat                             | 1,513   | 2,352   | 6,703     | 12,034    |
| Net Profit after Zakat            | 10,665  | 18,430  | 70,155    | 106,362   |
| EPS                               | 1.52    | 2.63    | 10.02     | 15.19     |

## BALANCE SHEET (Un audited)

|   | as at      | as at      |
|---|------------|------------|
| Particulars                                   | 31.12.2004 | 31.12.2005 |
| <u>Current Assets</u>                         |            |            |
| Inventories                                   | 833,920    | 925,309    |
| Accounts receivable and prepayments           | 618,710    | 654,581    |
| Amounts due from related parties & affiliates | 10,345     | 10,014     |
| Bank balances and cash                        | 78,938     | 125,838    |
|   | 1,541,913  | 1,715,742  |
| Current Liabilities                           |            |            |
| Notes & Accounts payable and accruals         | 1,083,251  | 1,233,991  |
| Amounts due to related parties & affiliates   | 6,527      | 5,740      |
| Advances from customers                       | 59,564     | 76,150     |
| Current portion of term loan                  | 19,275     | 24,414     |
| Bank loans & Overdrafts                       | 120,345    | 68,567     |
| Proposed Dividend                             | -          |            |
| Total Current Liabilities                     | 1,288,962  | 1,408,862  |
| Net Current assets                            | 252,951    | 306,880    |
| Long Term Assets                              |            |            |
| Net Fixed Assets                              | 322,905    | 351,524    |
| Investment                                    | 33,544     | 68,025     |
| Goodwill                                      | 5,054      | 4,754      |
| Deferred Charges                              | 7,267      | 4,344      |
| Total Long Term Asset                         | 368,770    | 428,647    |
| Total Assets                                  | 621,721    | 735,527    |
| Long Term Liabilities                         |            |            |
| End of Service Benefits                       | 62,733     | 70,197     |
| SIDF Loans                                    | 30,572     | 32,634     |
| Other Long Term Loans                         | 15,106     | 18,800     |
| Total Long term Liabilities                   | 108,411    | 121,631    |
| <u>Share Holder's Equity</u>                  |            |            |
| Capital                                       | 350,000    | 350,000    |
| Statutory Reserve                             | 51,943     | 62,579     |
| Translation Gain / (Loss)                     | (12,057)   | (8,382)    |
| Retained Earnings                             | 97,088     | 150,814    |
| Unrealized Gain on Investments                | 7,975      | 34,525     |
| Total Share Holder's Equity                   | 494,949    | 589,536    |
| Minority Interest                             | 18,361     | 24,360     |
| Total Equity & Liabilities                    | 621,721    | 735,527    |

## CASH FLOW (Un audited)

|   | period ended | period ended |
|---|--------------|--------------|
| Particulars                                       | 31.12.2004   | 31.12.2005   |
| From Operations                                   |              |              |
| Profit after Zakat                                | 70,155       | 106,362      |
| Depreciation                                      | 46,776       | 50,672       |
| Zakat Provision                                   | 6,703        | 12,034       |
| Gain on Sale of Assets                            | (255)        | (186)        |
| Minority Interest, net                            | 8,239        | 5,999        |
| Amortisation of Goodwill                          | 300          | 300          |
| Amortisation of Deferred Charges                  | 14,328       | 2,923        |
| Inventories                                       | (314,379)    | (91,389)     |
| Receivables                                       | (120,455)    | (35,540)     |
| Payables & Accruals                               | 375,283      | 165,033      |
| End of Service Benefits, net                      | 6,140        | 7,464        |
| Zakat & Taxes Paid                                | (6,681)      | (8,813)      |
| Cash from Operations                              | 86,154       | 214,859      |
| INVESTING ACTIVITIES                              |              |              |
| Purchase of Property, Plant and equipment         | (60,606)     | (80,235)     |
| Proceeds from sale of prop., plant and equipment  | 465          | 390          |
| Investments                                       | (25,569)     | (7,931)      |
| Deferred Charges incurred                         | (237)        | •            |
| Cash used in Investing activities                 | (85,947)     | (87,776)     |
| FINANCING ACTIVITIES                              |              |              |
| Changes in Short Term loans                       | 51,817       | (48,763)     |
| Changes in Term Loans                             | (16,012)     | 9,180        |
| Changes in Bank overdrafts                        | (542)        | (3,015)      |
| Dividend Paid                                     | (18,000)     | (42,000)     |
| Cash from/ (used in) financing activities         | 17,263       | (84,598)     |
| Increase (Decrease) in bank balances and cash     | 17,470       | 42,485       |
| Bank balances & cash at the beginning of the year | 60,581       | 78,938       |
| Movement in translation, net                      | 887          | 4,415        |
| Bank balances and cash at the End of the Year     | 78,938       | 125,838      |
|   |              |              |

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