

### UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS AND LIMITED REVIEW REPORT

For The Three Month Period Ended 31 March 2017

INDEX	PAGE
Limited review report	1
Interim statement of financial position	2–3
Interim statement of insurance comprehensive operations	4-5
Interim statement of shareholders' comprehensive operations	6
Interim statement of changes in shareholders' equity	7
Interim statement of insurance operations' cash flows	8
Interim statement of shareholders' cash flows	9
Notes to the interim condensed financial statements	10–22



#### Al-Bassam& Al-Nemer Allied Accountants (Member firm of PKF International)



#### INDEPENDENT AUDITORS' LIMITED REVIEW REPORT

TO THE SHAREHOLDERS OF BURUJ COOPERATIVE INSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY)

#### INTRODUCTION

#### SCOPE OF REVIEW

We have reviewed the accompanying interim statement of financial position of Buruj Cooperative Insurance Company (A Saudi Joint Stock Company) (the "Company") as at 31 March 2017 and the related interim statements of insurance comprehensive operations and interim statement of shareholders' comprehensive operations, interim statement of changes in shareholders' equity, interim statement of insurance operations' cash flows and interim statement of shareholders' cash flows for the three-month period then ended and the related notes which form an integral part of these interim condensed financial statements. Management is responsible for the preparation and presentation of these interim condensed financial statements in accordance with International Accounting Standard 34, "Interim Financial Reporting" and Saudi Arabian Monetary Authority ("SAMA") guidance on accounting for Zakat and Income Tax. Our responsibility is to express a conclusion on these interim condensed financial statements based on our review.

#### SCOPE OF REVIEW

We conducted our review in accordance with International Standard on Review Engagement 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of these interim condensed financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently, it does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial statements are not prepared, in all material respects, in accordance with International Accounting Standard 34, "Interim Financial Reporting" and Saudi Arabian Monetary Authority ("SAMA") guidance on accounting for Zakat and Income

PKF Al-Bassam& Al-Nemer

**Allied Accountants** 

P.O. Box 28355

Rivadh 11437

Kingdom of Saudi Arabia

Abdul Mohsen M. Al Nemer Certified Public Accountant

Registration No. 399

9 May 2017 13 Shaaban 1438 Abdulaziz A. Alnaim
Certified Public Accountants

Arabia

P O Box 26991

Riyadh 1146 Kingdom of Saud

Abdulaziz A. Alnaim
Certified public Accountant
Licence No. 394

Alnaim

🚳 😸 😸 🤲 بعبد المريز عبد الله النعيم

محاسبون ومراجعون قانونيون ترخيص رقم: Licence No:394

### BURUJ COOPERATIVE INSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY) INTERIM STATEMENT OF FINANCIAL POSITION

### As at 31 March 2017

	Note	31 March 2017 (Unaudited) SR	31 December 2016 (Audited) — Restated (Note 16) SR
INSURANCE OPERATIONS' ASSETS			
Cash and cash equivalents	5	225,058,903	209,890,732
Time deposits	6	273,881,996	207,468,182
Premiums and reinsurance balances receivable, net	7	57,432,226	38,215,596
Available for sale investments	8(i)(a)	40,222,896	42,692,814
Reinsurers' share of outstanding claims	- (-)(-)	94,938,280	100,594,541
Prepayments and other assets		19,545,850	16,733,954
Deferred policy acquisition costs		21,329,201	16,113,034
Reinsurers' share of unearned premiums		14,853,954	13,011,258
Property and equipment, net		2,755,214	2,448,458
TOTAL INSURANCE OPERATIONS' ASSETS		750,018,520	647,168,569
SHAREHOLDERS' ASSETS			
Cash and cash equivalents	5	86,704,425	103,520,629
Time deposits	6	17,506,000	-
Available for sale investments	8(ii)(a)	96,680,529	91,538,840
Due from insurance operations	- (7(7	129,528,053	106,814,050
Prepayments and other assets		1,793,094	1,551,006
Held to maturity investments	8(ii)(c)	10,000,000	10,000,000
Investment in an associate	8(ii)(d)	441,482	441,482
Statutory deposit	10	25,000,000	25,000,000
Statutory deposit investment returns	10	527,829	399,070
TOTAL SHAREHOLDERS' ASSETS		368,181,412	339,265,077
TOTAL ASSETS		1,118,199,932	986,433,646

## BURUJ COOPERATIVE INSURANCE COMPANY

### (A SAUDI JOINT STOCK COMPANY) INTERIM STATEMENT OF FINANCIAL POSITION (continued) As at 31 March 2017

	_Note_	31 March 2017 (Unaudited) SR	31 December 2016 (Audited) – Restated (Note 16) SR
INSURANCE OPERATIONS' LIABILITIES & SURPLUS			
INSURANCE OPERATIONS' LIABILITIES			
Gross outstanding claims		282,436,156	271,975,776
Reinsurance and insurance balances payable		22,726,107	17,198,491
Accrued expenses and other liabilities		20,516,795	19,017,855
Employees' end of service benefits		5,855,741	5,647,053
Due to shareholders' operations		129,528,053	106,814,050
Unearned reinsurance commission		2,090,122	1,753,681
Gross unearned premiums		267,347,375	204,001,357
Other reserves		8,731,425	8,731,425
TOTAL INSURANCE OPERATIONS' LIABILITIES		739,231,774	635,139,688
INSURANCE OPERATIONS' SURPLUS			
Accumulated surplus		17,293,804	14,339,519
Changes in fair values of available for sale investments	8(i)(b)	(6,507,058)	(2,310,638)
TOTAL INSURANCE OPERATIONS' LIABILITIES &			
SURPLUS		750,018,520	647,168,569
SHAREHOLDERS' LIABILITIES AND EQUITY			
SHAREHOLDERS' LIABILITIES			
Zakat payable	12	23,288,067	20,492,110
Accrued expenses and other liabilities		3,360,382	3,308,430
Statutory deposit investment returns	10	527,829	399,070
TOTAL SHAREHOLDERS' LIABILITIES		27,176,278	24,199,610
SHAREHOLDERS' EQUITY			
Share capital		250,000,000	250,000,000
Statutory reserve	11,16	14,674,338	14,674,337
Retained earnings	16	75,723,940	50,517,991
Change in fair values of available for sale investments	8(ii)(b)	606,856	(126,861)
TOTAL SHAREHOLDERS' EQUITY		341,005,134	315,065,467
TOTAL SHAREHOLDERS' LIABILITIES AND EQUITY		368,181,412	339,265,077
TOTAL LIABILITIES AND EQUITY		1,118,199,932	986,433,646

### BURUJ COOPERATIVE INSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY) INTERIM STATEMENT OF INSURANCE COMPREHENSIVE OPERATIONS (UNAUDITED)

•		For the three month period ende		
		31 March 2017	31 March 2016	
	Note	SR	SR	
Grass written premiums		176,918,024	126,263,892	
Gross written premiums Reinsurance premiums ceded		(8,859,836)	(7,915,699)	
Excess of loss premiums		(1,642,682)	(2,022,912)	
Excess of loss premiums		(1,042,002)	(2,022,912)	
NET PREMIUMS WRITTEN		166,415,506	116,325,281	
Movement in unearned premiums, net		(61,503,322)	(17,732,587)	
NET PREMIUMS EARNED		104,912,184	98,592,694	
Reinsurance commission income		2,005,182	1,932,348	
Policy fees and other underwriting income		6,053,306	2,418,095	
TOTAL REVENUES		112,970,672	102,943,137	
Constanting and		(51 400 590)	(57 110 751)	
Gross claims paid		(51,409,580)	(57,119,751)	
Reinsurance share of claims paid		3,116,345	10,221,159	
NET CLAIMS PAID		(48,293,235)	(46,898,592)	
Movement in outstanding claims, net		(16,116,641)	(17,487,002)	
NET CLAIMS INCURRED		(64,409,876)	(64,385,594)	
Policy acquisition costs		(9,644,339)	(9,098,841)	
Inspection and supervision fees		(1,318,230)	(1,090,469)	
Other underwriting expenses		(2,302,970)	(1,853,196)	
TOTAL UNDERWRITING COSTS		(77,675,415)	(76,428,100)	
NET UNDERWRITING SURPLUS		35,295,257	26,515,037	
General and administrative expenses		(11,955,402)	(10,877,066)	
Reversal of (allowance for) doubtful debts		2,214,473	(1,129,105)	
Special commission income from time deposits	5, 6	2,096,711	1,217,873	
Dividend income		245,685	181,044	
Realized gain / (loss) from available for sale investments		1,532,795	(2,994,019)	
Other income		113,328	264,641	
SURPLUS FROM INSURANCE OPERATIONS		29,542,847	13,178,405	
Surplus transferred to shareholders' operations		(26,588,562)	(11,860,564)	
NET RESULT FOR THE PERIOD		2,954,285	1,317,841	
Accumulated surplus at beginning of the period		14,339,519	6,617,215	
ACCUMULATED SURPLUS AT END OF THE PERIOD		17,293,804	7,935,056	

### INTERIM STATEMENT OF INSURANCE COMPREHENSIVE OPERATIONS (UNAUDITED) (continued)

.....continued from page 4

		For the three month period ended			
	<u>Note</u>	31 March 2017 SR	31 March 2016 SR		
NET RESULT FOR THE PERIOD		2,954,285	1,317,841		
OTHER COMPREHENSIVE (LOSS) / INCOME TO BE RECLASSIFIED SUBSEQUENTLY TO THE INCOME STATEMENT:					
Realized (gain) loss from available for sale investments		(1,532,795)	2,994,019		
Change in fair values of available for sale investments		(2,663,625)	(2,942,263)		
Net change in fair values of available for sale investments	8(i)(b)	(4,196,420)	51,756		
TOTAL COMPREHENSIVE (LOSS) INCOME FOR THE PERIOD		(1,242,135)	1,369,597		

Som June

#### INTERIM STATEMENT OF SHAREHOLDERS' COMPREHENSIVE OPERATIONS

		For the three month period ended		
	_Note_	31 March 2017 SR	31 March 2016 – Restated (Note 16) SR	
Surplus transferred from insurance operations		26,588,562	11,860,564	
EXPENSES General and administrative		(457,445)	(519,156)	
INCOME FROM OPERATIONS		26,131,117	11,341,408	
Special commission income from time deposits Special commission income from investments Dividend income Realized gain from available for sale investments	5	276,762 559,746 979,178 55,104	246,378 382,546 -	
NET INCOME FOR THE PERIOD	16	28,001,907	11,970,332	
OTHER COMPREHENSIVE INCOME TO BE RECLASSIFIED SUBSEQUENTLY TO THE INCOME STATEMENT:				
Realized gain from available for sale investments Change in fair values of available for sale investments		(55,104) 788,821	1,023,000	
Net change in fair values of available for sale investments	8(ii)(b)	733,717	1,023,000	
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	16	28,735,624	12,993,332	
BASIC AND DILUTED EARNINGS PER SHARE FOR THE PERIOD	15,16	1.12	0.48	

Sur Emilia

## INTERIM STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY For the three month period ended 31 March 2017

	Share Capital SR	Statutory Reserve SR	Retained earnings (Accumulated losses) SR	Change in fair values of available for sale investments SR	Total SR
2016 (Unaudited) Balance as at 1 January 2016	250,000,000	-	(17,597,642)	635,556	233,037,914
Net income for the period – before adjustment	-	-	10,200,579	-	10,200,579
Prior Period Adjustments (Note 16)	-	-	1,769,753	-	1,769,753
Net income for the period – after adjustment Other comprehensive income: Net change in fair values of available for	-	-	11,970,332	-	11,970,332
sale investments	<del>-</del>			1,023,000	1,023,000
Total comprehensive income for the period – after adjustment	-	-	11,970,332	1,023,000	12,993,332
Zakat for the period	-	-	(1,769,753)	-	(1,769,753)
Balance as at 31 March 2016	250,000,000		(7,397,063)	1,658,556	244,261,493
2017 (Unaudited) Balance as at 1 January 2017 – before adjustment	250,000,000	13,038,466	52,153,862	(126,861)	315,065,467
Adjustment (Note 16)	-	1,635,872	(1,635,872)	-	-
Balance as at 1 January 2017 – after adjustment (Note 16)	250,000,000	14,674,338	50,517,990	(126,861)	315,065,467
Net income for the period	-	-	28,001,907	-	28,001,907
Other comprehensive income: Net change in fair values of available for sale investments	<u>.</u>			733,717	733,717
Total comprehensive income for the period	-	-	28,001,907	733,717	28,735,624
Zakat for the period	-		(2,795,957)		(2,795,957)
Balance as at 31 March 2017	250,000,000	14,674,338	75,723,940	606,856	341,005,134

### BURUJ COOPERATIVE INSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY) INTERIM STATEMENT OF INSURANCE OPERATIONS' CASH FLOWS (UNAUDITED)

		For the three month period endea		
		31 March 2017	31 March 2016	
		(Unaudited)	(Unaudited)	
	Note	SR	` SR	
OPERATING ACTIVITIES				
Net result for the period		2,954,285	1,317,841	
Adjustments for:				
Surplus transferred to shareholders' operations		26,588,562	11,860,564	
Depreciation		227,923	286,250	
Provision for employees' end of service benefits		518,441	338,483	
(Reversal of) allowance for of doubtful debts		(2,214,473)	1,129,105	
Realized (gain) loss from available for sale investments		(1,532,795)	2,994,019	
Loss on disposal of property and equipment		29,881	504	
Net surplus before changes in operating assets and liabilities		26,571,824	17,926,766	
Changes in operating assets and liabilities:				
Premiums and reinsurance balances receivable		(17,002,157)	(23,028,659)	
Reinsurers' share of outstanding claims		5,656,261	8,528,580	
Prepayments and other assets		(2,811,896)	(5,434,597)	
Deferred policy acquisition costs		(5,216,167)	(2,014,757)	
Reinsurers' share of unearned premiums		(1,842,696)	1,436,878	
Gross outstanding claims		10,460,380	8,958,421	
Reinsurance and insurance balances payable		5,527,616	1,558,510	
Accrued expenses and other liabilities		1,498,940	2,295,704	
Unearned reinsurance commission		336,441	(226,577)	
Gross unearned premiums		63,346,018	16,295,709	
Cash from operating activities		86,524,564	26,295,978	
Employees' end of service benefits paid		(309,753)	(8,629)	
Net cash from operating activities		86,214,811	26,287,349	
INVESTING ACTIVITIES				
Time deposits		(66,413,814)	(54,101,592)	
Purchase of available for sale investments	8 (i)(b)	(15,146,839)	(12,271,625)	
Proceeds from available for sale investments	8 (i)(b)	14,953,132	12,123,126	
Purchase of property and equipment		(564,560)	(46,573)	
Proceeds from disposal of property and equipment		`- ′ ′	49	
Net cash used in investing activities		(67,172,081)	(54,296,615)	
FINANCING ACTIVITY		<del></del>		
Due to shareholders' operations		(3,874,559)	(3,027,222)	
Net cash used in financing activity		(3,874,559)	(3,027,222)	
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		15,168,171	(31,036,488)	
Cash and cash equivalents at beginning of period		209,890,732	151,818,340	
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	5	225,058,903	120,781,852	
Non-cash transactions: Transfer of surplus to shareholders' comprehensive operations		26,588,562	11,860,564	
Net change in fair values of available for sale investments		(4,196,420)	51,756	

### BURUJ COOPERATIVE INSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY) INTERIM STATEMENT OF SHAREHOLDERS' CASH FLOWS (UNAUDITED)

		For the three month period end	
	Note	31 March 2017 (Unaudited) SR	31 March 2016 (Unaudited) SR
OPERATING ACTIVITIES	<u>Note</u>		N
Net Income for the period		28,001,907	11,970,332
Adjustments for: Surplus transferred from insurance operations Realised gain from available for sale investments		(26,588,562) (55,104)	(11,860,564)
Net surplus before changes in operating assets and liabilities		1,358,241	109,768
Changes in operating assets and liabilities: Prepayments and other assets Accrued expenses and other liabilities		(242,088) 51,952	(753,821) 109,086
Cash from( used in) operations		1,168,105	(534,967)
Zakat paid		-	(2,378,604)
Net cash from (used in) operating activities		1,168,105	(2,913,571)
INVESTING ACTIVITIES Time deposits Purchase of available for sale investments Proceeds from available for sale investments	8(ii)(b) 8(ii)(b)	(17,506,000) (17,028,138) 12,675,270	(1,880,584) -
Net cash used in investing activities		(21,858,868)	(1,880,584)
FINANCING ACTIVITIES  Due from insurance operations		3,874,559	3,027,222
Net cash from financing activities		3,874,559	3,027,222
DECREASE IN CASH AND CASH EQUIVALENTS		(16,816,204)	(1,766,933)
Cash and cash equivalents at the beginning of the period		103,520,629	61,634,436
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	5	86,704,425	59,867,503
Non-cash transactions: Transfer of surplus from insurance operations		(26,588,562)	(11,860,564)
Net change in fair values of available for sale investments		733,717	1,023,000

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

31 March 2017

#### 1 ORGANISATION AND PRINCIPAL ACTIVITIES

Buruj Cooperative Insurance Company (the "Company") is a Saudi Joint Stock Company registered in the Kingdom of Saudi Arabia under Commercial Registration No. 1010280606 dated 10 Safar 1431H, corresponding to 26 January 2010. The registered office address of the Company is P O Box 51855, Riyadh 11553, Kingdom of Saudi Arabia. The objective of the Company is to transact cooperative insurance business and related activities in the Kingdom of Saudi Arabia. Its principal lines of business include all classes of general insurance. The Company was listed on the Tadawul (the Saudi Arabian Stock Market) on 15 February 2010.

The Company was licensed to conduct insurance business in the Kingdom of Saudi Arabia under cooperative principles in accordance with Royal Decree numbered 72/M dated 28 Shawal 1429H (corresponding to 29 October 2008), pursuant to Council of Ministers resolution numbered 313 dated 27 Shawal 1429H (corresponding to 28 October 2008). On 10 Muharram 1431H (corresponding to 27 December 2009), the Ministry of Commerce and Industry issued a resolution declaring the incorporation of the Company.

On 15 Jumada Thani 1431H (corresponding to 29 May 2010), the Saudi Arabian Monetary Agency ("SAMA") issued a formal approval to transact insurance business.

The Company launched its insurance operations on 1 July 2010 after receipt of an authorisation from SAMA to commence insurance operations as product approval and related formalities were completed.

#### 2 SURPLUS TRANSFERRED TO SHAREHOLDERS' OPERATIONS

The Company is required to distribute 10% of the net surplus from insurance operations to policyholders and the remaining 90% to the shareholders of the Company in accordance with the Insurance Law and Implementation Regulations issued by SAMA. Any deficit arising on insurance operations is transferred to the shareholders' operations in full.

The insurance operations resulted in a surplus for the three month period ended 31 March 2017 amounting to SR 29.54 million (31 March 2016: SR 13.18 million). Accordingly, 90% of the net surplus amounting to SR 26.59 million (31 March 2016: SR 11.86 million) has been transferred to the shareholders' operations.

#### 3 BASIS OF MEASUREMENT

#### Basis of measurement

The interim condensed financial statements have been prepared under the historical cost basis except for the measurement at fair value of "available for sale investments".

#### Statement of compliance

The accompanying interim condensed financial statements for the three month period ended 31 March 2017 (the "period") are prepared in accordance International Accounting Standard 34, "Interim Financial Reporting" and Saudi Arabian Monetary Authority ("SAMA") guidance on accounting for Zakat and Income Tax.

The accompanying interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at 31 December 2016.

In management's opinion, the interim condensed financial statements reflect all adjustments (which include normal recurring adjustments) necessary to present fairly the results of operations for the interim periods presented. The interim results may not be indicative of the Company's annual results.

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2017

### 4 SIGNIFICANT ACCOUNTING POLICIES AND NEW STANDARDS ISSUED BUT NOT YET EFFECTIVE

#### Significant accounting policies

The significant accounting and risk management policies adopted in the preparation of these interim condensed financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended 31 December 2016 except for the following:

#### Zakat

On 14 Rajab 1438 (corresponding to 11 April 2017), SAMA has issued a new circular (number 381000074519) regarding the accounting policy of Zakat and income tax in which it is mentioned that they should be charged directly to the retained earnings of all insurance companies irrespective of their ownership structure for the current and comparative periods and this will be effective starting 1 January 2017.

Therefore, the Company has adopted the above new accounting policy in the preparation of these interim condensed financial statements and has restated the comparative financial statements accordingly (Note 16).

#### New standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's interim financial statements are disclosed below. The Company intends to adopt these standards, if applicable, when they become effective.

#### IFRS 9 Financial Instruments

IFRS 9, as issued, reflects the first phase of the IASB's work though the adoption date is subject to the recently issued Exposure Draft on the replacement of IAS 39 and applies to classification and measurement of financial assets and liabilities as defined in IAS 39. The standard was initially effective for annual periods beginning on or after 1 January 2013, but Amendments to IFRS 9 Mandatory Effective Date of IFRS 9 and Transition Disclosures, issued in December 2011, moved the mandatory effective date to 1 January 2015.

However, on 19 November 2013, the IASB issued IFRS 9 Financial Instruments (Hedge Accounting and amendments to IFRS 9) amending IFRS 9 to include the new general hedge accounting model. In its February 2014 meeting, the IASB decided that IFRS 9 would be mandatorily effective for years ending on or after 31 December 2018.

#### 5 CASH AND CASH EQUIVALENTS

	31 March 2017 (Unaudited)		31 December 2016 (Audite	
	Insurance	Shareholders'	Insurance	Shareholders'
	operations	operations	operations	operations
	SR	SR	SR	SR
Cash in hand and at banks	199,685,088	25,367,200	184,661,982	25,014,413
Short term deposits	25,373,815	61,337,225	25,228,750	78,506,216
Cash and cash equivalents	225,058,903	86,704,425	209,890,732	103,520,629

Short term time deposits placed with local banks and financial institutions have an original maturity of less than three months from the date of acquisition and earned special commission income at an average rate of 1.23% per annum (2016: 2.60%).

The carrying amounts disclosed above reasonably approximate their fair values at the reporting date.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)
31 March 2017

#### 6 TIME DEPOSITS

Time deposits are placed with local and international banks with an original maturity of more than three months from the date of acquisition and earned special commission income at an average rate of 2.92% per annum (31 December 2016: 3.02%).

The carrying amounts of the time deposits reasonably approximate their fair values at the reporting date.

#### 7 PREMIUMS AND REINSURANCE BALANCES RECEIVABLE, NET

Premiums and reinsurance balances receivable are comprised of the following:

	31 March 2017 (Unaudited) SR	31 December 2016 (Audited) SR
Premiums receivable  Less: Allowance for doubtful debts	69,212,945 (14,973,221)	50,285,767 (17,100,342)
	54,239,724	33,185,425
Reinsurance balances receivable  Less: Allowance for doubtful debts	3,866,761 (674,259)	5,791,782 (761,611)
	3,192,502	5,030,171
Total premiums and reinsurance balances receivable, net	57,432,226	38,215,596

The movement in provision for doubtful policyholders' and reinsurance balances for the period / year is set out below:

31 March 2017 (Unaudited)	Policyholders	Reinsurers	Total
	SR	SR	SR
Beginning balance	17,100,342	761,611	17,861,953
Reversal for the period	(2,127,121)	(87,352)	(2,214,473)
Closing balance	14,973,221	674,259	15,647,480
31 December 2016 (Audited)	Policyholders	Reinsurers	Total
	SR	SR	SR
Beginning balance Charge (reversal) for the year Written-off	10,268,615 6,831,727	1,025,040 (249,949) (13,480)	11,293,655 6,581,778 (13,480)
Closing balance	17,100,342	761,611	17,861,953

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2017

#### 8 INVESTMENTS

#### (i) Insurance operations (Available for sale)

(a) Available for sale investments of insurance operations comprise the following:

value value	(Unaudited)SR	(Audited) SR
Quoted	21,219,743	21,382,559
NAV*	11,224,253	11,310,255
NAV*	7,778,900	10,000,000
	40,222,896	42,692,814
	Quoted NAV*	value         SR           Quoted         21,219,743           NAV*         11,224,253           NAV*         7,778,900

<sup>\*</sup> NAV: Net Asset Value as announced by asset manager.

(b) The movement during the period/year in available for sale investments are as follows:

	31 March 2017 (Unaudited) SR	31 December 2016 (Audited) SR
At the beginning of the period / year Purchased during the period / year Sold during the period / year	42,692,814 15,146,839 (14,953,132)	45,180,145 37,918,858 (37,405,527)
Changes in fair value, net	42,886,521 (2,663,625)	45,693,476 (3,000,662)
At the end of the period / year	40,222,896	42,692,814

The change in fair value of available for sale investments of insurance operations amounting to SR (6,507,058) (31 December 2016: SR (2,310,638)) is presented within 'insurance operations surplus' in the interim statement of financial position and the current period change in fair value amounting has been reported in the interim statement of insurance comprehensive operations under 'other comprehensive income (loss) to be reclassified subsequently to the income statement'.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2017

#### 8 INVESTMENTS (continued)

#### (ii) Shareholders' operations

(a) Available for sale investments of shareholders operations comprise the following:

	Source of fair value	31 March 2017 (Unaudited) SR	31 December 2016 (Audited) SR
GCC bonds and sukuks	Quoted	44,558,658	39,323,518
Units in local investment funds	NAV*	13,738,789	18,980,090
Units in local real estate funds	NAV*	36,460,004	31,312,154
Unquoted local equity investment	Unquoted	1,923,078	1,923,078
		96,680,529	91,538,840
			<del></del>

<sup>\*</sup> NAV: Net Asset Value as announced by asset manager.

(b) The movement during the period / year in available for sale investments are as follows:

	31 March 2017 (Unaudited) SR	31 December 2016 (Audited) SR
At the beginning of the period / year Purchased during the period / year Sold during the period / year	91,538,840 17,028,138 (12,675,270)	63,101,149 49,900,195 (21,547,769)
Changes in fair value, net	95,891,708 788,821	91,453,575 85,265
At the end of the period / year	96,680,529	91,538,840

The cumulative change in fair values of available for sale investments of shareholders' operations amounting to SR 606,856 (31 December 2016: (126,861)) is presented within shareholders' equity in the interim statement of financial position.

#### (ii) Shareholders' operations (Held to maturity)

(c) Held to Maturity ("HTM") investments amounting to SR 10,000,000 (31 December 2016: SR 10,000,000) are comprised of quoted Sukuk issued by listed companies registered in the Kingdom of Saudi Arabia. The rate of return on the Sukuk are calculated based on 6-month Saudi Arabian Inter-Bank Offered Rate ("SIBOR") plus a specified margin basis points per annum for each Sukuk and paid semi-annually. The fair value of the HTM investment as at 31 March 2017 was not different from its carrying value.

#### (ii) Shareholders' operations (Investment in associate)

(d) The Company has a 40% interest in Gulf Warranties Insurance Services Company (the "associate"), which is involved in the administration of insurance claims. The associate is a limited liability company in the Kingdom of Saudi Arabia and is not listed on any public exchange. The associate received its operating license from Saudi Arabian Monetary Agency ("SAMA") on 21 March 2016. The Company although has significant influence, yet this investment has been accounted as an associate as it does not control or jointly control the financial and operating policies of the associate.

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2017

#### 9 FAIR VALUES OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or the most advantageous) market between market participants at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique.

The fair values of recognised financial instruments are not significantly different from the carrying values included in the financial statements. Equity investment in an unquoted company categorised under AFS is carried at cost.

#### Determination of fair value and fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement
  is unobservable

31 March 2017 (Unaudited)	Level 1 SR	Level 2 SR	Level 3 SR	Total SR
Bonds and sukuks Investment and real estate funds Equities	44,558,658 24,963,042 21,219,743	- 44,238,904 -	- - 1,923,078	44,558,658 69,201,946 23,142,821
•	90,741,443	44,238,904	1,923,078	136,903,425
31 December 2016 (Audited)	<del></del>			
Bonds and sukuks Investment and real estate funds Equities	39,323,518 30,290,345 21,382,559	- 41,312,154 -	1,923,078	39,323,518 71,602,499 23,305,637
	90,996,422	41,312,154	1,923,078	134,231,654

#### Transfers between levels

For financial instruments that are recognised at fair value on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

During the three month period ended 31 March 2017, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements.

There was no recurring fair value measurements categorised within Level 3 of the fair value hierarchy as set out in the table above.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2017

#### 10 STATUTORY DEPOSIT

Statutory deposit represents 10% of the paid up capital of the Company which is maintained with a bank designated by SAMA in accordance with the Cooperative Insurance Companies Control Law for insurance companies. This statutory deposit cannot be withdrawn without the consent of SAMA.

Accrued interest on the statutory deposit amounting to SR 527,829 (31 December 2016: SR 399,070) has been presented in the interim statement of financial position.

#### 11 STATUTORY RESERVE

In accordance with the Company's By-laws and in compliance with Article 70 (2) of the Insurance Implementing Regulations of SAMA, the Company allocates 20% of net shareholders' income each year to the statutory reserve until this reserve equals to 100% of the paid capital. The statutory reserve is not available for distribution to shareholders until liquidation of the Company.

#### 12 ZAKAT

The movement in provision during the period / year is set out below:

	31 March 2017 (Unaudited) SR	31 December 2016 (Audited) SR
At the beginning of the period / year Provided for the period / year	20,492,110 2,795,957	14,691,356 8,179,358
Payments during the period / year	<del>-</del>	(2,378,604)
At the end of the period / year	23,288,067	20,492,110

The shareholding ownership percentage of the Company which is subject to Zakat is 100%.

#### Status of assessments

The Company has filed its zakat returns for all the years ended up to 31 December 2016.

On review of the zakat return by the General Authority of Zakat and Tax ("GAZT") for the long period ended 31 December 2010, a demand of SR 2,256,659 was raised by the GAZT. The Company paid this demand and filed an appeal with GAZT. During 2014, GAZT revised its assessment of the zakat return for the long period ended 31 December 2010 after taking into consideration the effect of portfolio transfer and raised an additional demand of SR 64,738. The Company paid this demand. The final assessment has not yet been carried out by the GAZT.

On review of the zakat return by the GAZT for the year 2011, a demand of SR 2,378,604 has been raised by the GAZT. The Company paid this demand and filed an appeal with GAZT. The final assessments have not yet been carried out by the GAZT.

On review of the zakat return by the GAZT for the years 2012, 2013 and 2014 a demand of SR 544,407, SR 2,885,577 and SR 2,885,577 respectively, have been raised by the GAZT. However, the Company has filed appeals with the GAZT. These appeals are in progress. The final assessments have not yet been carried out by the GAZT.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2017

#### 13 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

a) The following are the details of major related party transactions during the year and the related balances at the end of the period / year:

		Amounts of	transactions	Balance as at		
Related party	Nature of transactions	31 March 2017 (Unaudited) SR	31 March 2016 (Unaudited) SR	31 March 2017 (Unaudited) SR	31 December 2016 (Audited) SR	
Shareholders	Gross written premiums	3,557,015	3,015,785	11,973,276	9,716,767	
	Reinsurance premium ceded	(461,918)	(334,298)	(222,979)	(222,805)	
	Gross claims incurred	(3,773,679)	(979,434)	-	-	
Board of Directors and committees' members	Remuneration fees, allowances and other expense	(328,500)	(348,000)	(3,080,960)	(2,918,350)	
	Gross written premiums	10,162,779	925,236	10,390,512	3,114,451	
	Insurance brokerage contracts	(1,103,949)	(606,695)	(2,085,847)	(1,740,780)	
Associate	General and administrative expenses paid on behalf of the associate		403,064	844,638	851,788	

Balances in respect of the above transactions with related parties are included in the relevant accounts in the interim statements of financial position and comprehensive income.

#### b) Compensation of key management personnel

Key management personnel of the Company include senior management. The summary of compensation of key management personnel for the period is as follows:

	For the three month p	For the three month period ended 31 March		
	2017 (Unaudited) SR	2016 (Unaudited) SR		
Short-term benefits End of service benefits	833,500 183,012	724,350 63,778		
	1,016,512	788,128		

# NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued) 31 March 2017

#### 14 SEGMENT INFORMATION

Consistent with the Company's internal reporting process, operating segments have been approved by Management in respect of the Company's activities, assets and liabilities as stated below.

Segment results do not include general and administrative expenses, allowance for doubtful debts, income on term deposits and investments, gain or loss on property, plant and equipment and investments. Accordingly, they are included in unallocated expenses or income.

Segment assets do not include insurance operations' property and equipment, investments, prepayments and other assets, premiums and reinsurance balances receivable, cash and cash equivalents and time deposits. Accordingly they are included in unallocated assets. Segment liabilities do not include insurance operations' due to shareholders operations, employees' end-of-service benefits, and reinsurance and insurance balances payable, accrued expenses and other liabilities and insurance operations' surplus. Accordingly they are included in unallocated liabilities.

#### **Operating segments**

For the three month period ended 31 March 2017 (Unaudited)	Motor SR	Medical SR	Property SR	Marine SR	Others SR	TotalSR
Gross written premiums	118,497,076	43,857,746	3,427,320	2,818,996	8,316,886	176,918,024
Reinsurance premiums ceded	-	-	(1,981,160)	(1,678,299)	(5,200,377)	(8,859,836)
Excess of loss premiums	(788,906)	(202,500)	(171,804)	(223,161)	(256,311)	(1,642,682)
Net premiums written	117,708,170	43,655,246	1,274,356	917,536	2,860,198	166,415,506
Movement in unearned premiums, net	(51,600,958)	(7,442,917)	(775,427)	(485,037)	(1,198,983)	(61,503,322)
Net premiums earned	66,107,212	36,212,329	498,929	432,499	1,661,215	104,912,184
Reinsurance commission income	-	-	532,485	469,103	1,003,594	2,005,182
Policy fees and other underwriting income	5,957,316	-	17,075	53,600	25,315	6,053,306
Total revenues	72,064,528	36,212,329	1,048,489	955,202	2,690,124	112,970,672
Net claims paid	(39,493,575)	(8,151,881)	(117,155)	(180,311)	(350,313)	(48,293,235)
Movement in outstanding claims, net	(6,466,113)	(7,843,645)	(1,263,689)	(699,775)	156,581	(16,116,641)
			<del></del>	<del></del>		
Net claims incurred	(45,959,688)	(15,995,526)	(1,380,844)	(880,086)	(193,732)	(64,409,876)
Policy acquisition costs	(5,250,728)	(3,679,354)	(283,333)	(122,664)	(308,260)	(9,644,339)
Inspection and supervision fees	(591,913)	(657,866)	(15,778)	(12,947)	(39,726)	(1,318,230)
Other underwriting expenses	(292,855)	(2,006,045)	(4,000)	-	(70)	(2,302,970)
Total underwriting costs	(52,095,184)	(22,338,791)	(1,683,955)	(1,015,697)	(541,788)	(77,675,415)
Net underwriting surplus (deficit)	19,969,344	13,873,538	(635,466)	(60,495)	2,148,336	35,295,257
Unallocated expenses						(9,740,929)
Unallocated income						3,988,519
Surplus from insurance operations						29,542,847

# NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued) 31 March 2017

#### 14 SEGMENT INFORMATION (continued)

#### Operating segments

For the three month period ended 31 March 2016 (Unaudited)	Motor SR	Medical SR	Property SR	Marine SR	Others SR	Total 
Gross written premiums Reinsurance premiums ceded Excess of loss premiums	64,630,897 (60,968) (915,450)	47,355,289	4,450,523 (2,956,774) (267,860)	2,909,155 (1,756,721) (414,862)	6,918,028 (3,141,236) (197,626)	126,263,892 (7,915,699) (2,022,912)
Net premiums written Movement in uncarned premiums, net	63,654,479 2,845,733	47,128,175 (17,560,165)	1,225,889 (564,703)	737,572 (154,333)	3,579,166 (2,299,119)	116,325,281 (17,732,587)
Net premiums earned	66,500,212	29,568,010	661,186	583,239	1,280,047	98,592,694
Reinsurance commission income	27,392	-	929,888	397,132	577,936	1,932,348
Policy fees and other underwriting income	2,317,385	-	15,700	67,210	17,800	2,418,095
Total revenues	68,844,989	29,568,010	1,606,774	1,047,581	1,875,783	102,943,137
Net claims paid Movement in outstanding claims, net	(42,682,059) (13,122,590)	(4,009,678) (2,496,102)	(47,273) (566,535)	(104,639) (403,801)	(54,943) (897,974)	(46,898,592) (17,487,002)
Net claims incurred	(55,804,649)	(6,505,780)	(613,808)	(508,440)	(952,917)	(64,385,594)
Policy acquisition costs Inspection and supervision fees Other underwriting expenses	(5,059,389) (322,186) (143,162)	(2,892,589) (710,329) (1,691,034)	(563,518) (14,615) (19,000)	(212,286) (12,925)	(371,059) (30,414)	(9,098,841) (1,090,469) (1,853,196)
Total underwriting costs	(61,329,386)	(11,799,732)	(1,210,941)	(733,651)	(1,354,390)	(76,428,100)
Net underwriting surplus	7,515,603	17,768,278	395,833	313,930	521,393	26,515,037
Unallocated expenses Unallocated losses						(12,006,171) (1,330,461)
Surplus from insurance operations						13,178,405

### BURUJ COOPERATIVE INSURANCE COMPANY

(A SAUDI JOINT STOCK COMPANY)
NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued) 31 March 2017

#### SEGMENT INFORMATION (continued)

Operating segments As at 31 March 2017 (Unaudited)	Motor	Medical	Property	Marine	Others SR	Total SR
ASSETS Reinsurers' share of unearned premiums Reinsurers' share of outstanding claims Deferred policy acquisition costs	- 17,801,898 12,037,070	SR - 853,277 7,346,596	3,674,484 47,526,866 464,025	SR 1,678,299 13,687,068 244,305	9,501,171 15,069,171 1,237,205	14,853,954 94,938,280 21,329,201
SEGMENT ASSETS	29,838,968	8,199,873	51,665,375	15,609,672	25,807,547	131,121,435
Unallocated assets						618,897,085
TOTAL ASSETS						750,018,520
LIABILITIES Gross unearned premiums Gross outstanding claims Unearned reinsurance commission Other reserves	166,300,200 154,542,743 4,617,839	75,175,842 35,028,837 - 117,311	5,303,073 52,773,419 763,186 3,775,613	2,818,995 19,635,178 636,175	17,749,265 20,455,979 690,761 220,662	267,347,375 282,436,156 2,090,122 8,731,425
SEGMENT LIABILITIES	325,460,782	110,321,990	62,615,291	23,090,348	39,116,667	560,605,078
Unallocated liabilities						189,413,442
TOTAL LIABILITIES						750,018,520
Operating segments As at 31 December 2016 (Audited)	Motor SR	Medical SR	Property SR	Marine SR	Others SR	Total SR
ASSETS Reinsurers' share of unearned premiums Reinsurers' share of outstanding claims Deferred policy acquisition costs	14,460,770 8,080,291	1,538,613 6,610,015	4,468,829 59,598,285 374,001	887,499 8,741,312 121,509	7,654,930 16,255,561 927,218	13,011,258 100,594,541 16,113,034
SEGMENT ASSETS	22,541,061	8,148,628	64,441,115	9,750,320	24,837,709	129,718,833
Unallocated assets						517,449,736
TOTAL ASSETS						647,168,569
LIABILITIES Gross unearned premiums Gross outstanding claims Unearned reinsurance commission Other reserves	114,699,242 144,735,502 4,617,839	67,732,925 27,870,528 - 117,311	5,321,991 63,581,149 813,904 3,775,613	1,543,158 13,989,647 341,274	14,704,041 21,798,950 598,503 220,662	204,001,357 271,975,776 1,753,681 8,731,425
SEGMENT LIABILITIES	264,052,583	95,720,764	73,492,657	15,874,079	37,322,156	486,462,239
Unallocated liabilities						160,706,330
TOTAL LIABILITIES						647,168,569

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2017

#### 15 BASIC AND DILUTED EARNINGS PER SHARE

Basic and diluted earnings per share for the period have been calculated by dividing the net income for the period by the number of issued and outstanding shares at the period end of 25 million shares.

#### 16 PRIOR PERIOD RESTATEMENT

Further to the new SAMA's circular (number 381000074519) regarding the accounting policy of Zakat and income tax (Note 4), the below is the restatement impact on the comparative financial statements:

Financial Position – shareholders' equity as at 31 December 2016 and statement of shareholders' comprehensive operations for the year ended 31 December 2016

Accumulated losses as at 1 January 2016	Before Adjustment (17,597,642)	Adjustment -	<u>After Adjustment</u> (17,597,642)
Income before Zakat for the year ended 31 December 2016 Zakat	90,969,328 (8,179,358)	8,179,358	90,969,328
Net Income for the year ended 31 December 2016	82,789,970	8,179,358	90,969,328
Statutory Reserve as at 31 December 2016 Retained Earnings as at 31 December 2016	13,038,466 52,153,862	1,635,872* (1,635,872)*	14,674,338 50,517,990

<sup>\*</sup>The above mentioned adjustment was carried out to the net income, statutory reserve and retained earnings for the year ended and as of 31 December 2016 as a result of the Zakat restatement from income statement to the statement of shareholders' equity following the new accounting policy of Zakat and Income Tax as disclosed in Note 4 whereby there was no effect on the total shareholders' equity as of 31 December 2016.

#### Interim Statement of Shareholders' Comprehensive Income - (for the period ended 31 March 2016)

	Before Adjustment	Adjustment	After Adjustment
Net Income before Zakat for the period ended 31 March 2016 Zakat for the period ended 31	11,970,332	-	11,970,332
March 2016	(1,769,753)	1,769,753*	
Net Income for the period ended 31 March 2016	10,200,579	1,769,753*	11,970,332
Total Comprehensive Income for the period ended 31 March 2016 Basic and Diluted Earnings per	11,223,579	1,769,753*	12,993,332
Share for the period	0.41	0.07	0.48

<sup>\*</sup>The above mentioned adjustment was carried out to the net income/comprehensive income for the period ended 31 March 2016 as a result of the Zakat restatement from income statement to the statement of shareholders' equity following the new accounting policy of Zakat and Income Tax as disclosed in Note 4.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) (continued)

31 March 2017

#### 17 PROPOSED DIVIDENDS DISTRIBUTION

On 6 April 2017, the Company's board of directors has recommended a dividend distribution with regards to the year ended 31 December 2016 amounting to SR 12.5 million for a total number of entitled shares of 25 M each of which is entitled to SR 0.5 which represents 5% of the par value thereof.

The above proposed dividend is subject to the Company's general assembly extraordinary meeting that is scheduled to be held on 22 May 2017 corresponding to 26 Shaaban 1438.

#### 18 COMPARATIVE FIGURES

Other than the restatement being disclosed in note 16, certain figures for the prior period have been reclassified to conform to the presentation made in the current period; however there is no impact of such reclassifications to the overall presentation of the interim condensed financial statements.

#### 19 APPROVAL OF THE INTERIM CONDENSED FINANCIAL STATEMENTS

The interim condensed financial statements have been approved by the Board of Directors on 27 Rajab 1438H, (corresponding to 24 April 2017).