PROGRESSION

QUARTERLY REPORT MARCH 31

08



PROGRESSION

QUARTERLY REPORT MARCH 31





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**Board of Directors** Mr. Syed Sajjad Razvi (Chairman w.e.f February 24, 2008)\*

Mr. Beji Tak - Tak

Mr. Farhat Abbas Mirza\*\*

Mr. Javed Iqbal\*\*

Mr. Mubashar Hanif Khokhar

Dr. Shujaat Nadeem

Mr. Zaki Abdul Mohsen Al-Mousa

Mr. Syed Jamal Baquar (Acting President & CEO)\*\*\*

**Audit Committee** Mr. Beji Tak - Tak

Mr. Javed Iqbal\*\*\*\*

**Risk Committee** Mr. Beji Tak - Tak (Chairman)

Mr. Syed Sajjad Razvi

**Business Credit Committee** Mr. Syed Jamal Baquar

Mr. Syed Sajjad Razvi

Mr. Beji Tak - Tak

**President & Chief Executive Officer** 

(Acting)

Mr. Syed Jamal Baquar\*\*\*

Company Secretary Mrs. Mehnaz Ikram\*\*\*\*\*



**Auditors** A. F. Ferguson & Co.

Chartered Accountants

**Legal Advisors**Mohsin Tayebaly & Co.

Advocates & Legal Consultants

Hassan & Hassan

Advocates

**Head Office & Registered Office** 6th Floor, Sidco Avenue Centre,

Maulana Deen Mohammad Wafai Road,

Karachi.

**Share Registrar** Ferguson Associates (Pvt.) Limited

4th Floor, State Life Building No. 2-A,

I.I. Chundrigar Road, Karachi - 74000.

\* w.e.f. December 17, 2007.

\*\* w.e.f. November 08, 2007.

\*\*\* w.e.f. February 19, 2008.

\*\*\*\* w.e.f. February 19, 2008.

\*\*\*\*\* w.e.f. April 25, 2008.



# **DIRECTORS REVIEW**

for the Period Ended March 31, 2008

On behalf of the Board of Directors, I am please to share with you the un-audited financial statements of Crescent Commercial Bank Limited (CCBL) as at and for the period ended March 31, 2008.

### Financial Results

A summary of CCBL's financial performance for the period ended March 31, 2008 is as follows:

Loss before taxation Taxation (including deferred) Loss after taxation Earning per share - in Rupees Number of branches

Total assets
Investments
Advances
Deposits
Paid up capital & reserves (before revaluation reserve)
(Deficit)/ Surplus on revaluation of securities

March 31, 2008	March 31, 2007 (Restated)
(Rupees i	n million)
(51) (2) (53) (0.06) 28	(244) (1) (245) (0.84) 18
Maryala 21	
March 31, 2008	December 31, 2007
	2007

Mayob 21 Mayob 21

# **Review of Operations**

The bank reduced its loss from Rs 244 million for the first quarter in 2007 to Rs 51 million for the corresponding period in 2008 mainly due to improvement in asset yield, lower cost of funds, and recoveries from non-performing customers. Since approximately 34% of the bank's loans and advances are non-performing special efforts have been made by the bank's senior management towards recovering these loans which resulted in a net positive impact of Rs 26 million in this quarter.



## **DIRECTORS REVIEW**

for the Period Ended March 31, 2008

The bank's strategy is focused towards creating value for all its stakeholders. To that end we have consciously started shedding expensive deposits and replacing them with low cost core deposits wherever possible. Although this has resulted in a slight decrease in deposits base compared with December 31, 2007 the cost of deposits has improved considerably. In addition, the bank still possesses adequate liquidity as reflected in a comfortable credit to deposit ratio of 41%.

Other factors that led to the bank recording an after tax loss of Rs. 53 million include:

- Gradual re-deployment of additional liquidity from lower yielding inter-bank money market to higher yielding, better quality consumer and corporate assets.
- Greater focus on recoveries which has resulted in net bottom line positive impact of Rs 26 million.
- 3) The administrative costs have increased mainly due to investment in technology, infrastructure and intellectual capital.

### Outlook

Long term commitment to Pakistan from Samba Financial Group (Samba) our parent remains clear and unwavering as it continues to support the current momentum of the bank's integration, re-branding, and investment initiatives into areas such as expansion of branch network, improvement of systems and technology, adoption of policies and procedures, and sourcing and retention of intellectual capital. We are well on our way to improving the bank's processes and procedures and introducing new and innovative products with samba's support.

# Rating

Due to significant improvement in the bank's risk profile as a result of Samba's investment, JCR-VIS Credit Rating Agency has upgraded the bank's long term rating by 3-notches from BBB (triple B) to A (single A) and the short term rating from A-2 (A-Two) to A-1 (A-One) respectively. The long term rating reflects adequate credit quality with reasonable protection factors while the short term rating reflects obligations supported by good certainty of timely payments, sound company fundamentals, and improving liquidity.



## **DIRECTORS REVIEW**

for the Period Ended March 31, 2008

# Acknowledgment

On behalf of the Board of Directors I would like to express our sincere gratitude to all directors and employees for their valuable contribution and commitment. I would like to place on record special appreciation of the Board for the contribution made by Mr. Shamim A. Khan former director of the bank. I would also like to thank our clients for their patronage and support and to the State Bank of Pakistan (SBP), Securities and Exchange Commission of Pakistan (SECP) and other relevant authorities, for their support and guidance.

In addition, our sincere thanks and appreciation goes to all employees of the bank for their hard work, loyalty, devotion, and continued efforts in achieving the business objectives of the bank.

On behalf of the Board

Syed Jamal Baquar
President and Chief Executive (Acting)
Karachi
April 26, 2008



(Audited)

(Un-audited)



**Balance Sheet** As at March 31, 2008

		March 31, 2008	December 31, 2007
ASSETS		(Rupee	s in '000)
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments - net Advances - net Other assets Operating fixed assets Deferred tax assets - net	6 7	1,024,067 152,718 7,067,896 3,731,879 4,626,321 718,290 872,046 807,480 19,000,697	1,003,611 63,348 8,565,836 3,947,925 4,693,113 722,911 854,292 804,266 20,655,302
LIABILITIES			
Bills payable Borrowings from financial institutions Deposits and other accounts Sub-ordinated loans	8 9	66,068 942,327 11,302,042	1,056,878 182,611 12,644,938
Liabilities against assets subject to finance lease Other liabilities Deferred tax liabilities		507 545,963	3,403 565,314
		12,856,907	14,453,144
NET ASSETS		6,143,790	6,202,158
REPRESENTED BY:			
Share capital Reserves Accumulated loss		8,769,517 43,080 (2,647,338) 6,165,259	8,769,517 43,080 (2,593,956) 6,218,641
(Deficit) / surplus on revaluation of assets - net of tax		(21,469) 6,143,790	(16,483)
CONTINGENCIES AND COMMITMENTS	10	0,143,/70	0,202,130
The annexed notes 1 to 17 form an integral part of these int	terim finar	ncial statements	5.
President & CEO Chairman (Acting)	Director		Director



Profit and Loss Account (Un-Audited) For the quarter ended March 31, 2008

		Note	Quarter ended March 31, 2008	Quarter ended March 31, 2007 (Restated)
			(Rupees	in '000)
Mark-up / return / interest of Mark-up / return / interest of Net mark-up / return / interest	expensed	12 13	435,524 (262,235) 173,289	102,161 (141,717) (39,556)
	nst loans and advances - net minution in the value of investme ttly	ents- net	15,757 10,643 -	(70,389)
Not well as feet as finds			26,400	(70,389)
' '	rest income after provisions		199,689	(109,945)
Other income	erage income eign currencies urities n of investments classified as held	l for trading	9,587 8,169 2,521 5,186 2 27,803	6,836 1,328 1,330 15,822 - 5,236
Total non mark-up / interes	t income		<u>53,268</u> 252,957	30,552 (79,393)
Non mark-up / interest exp Administrative expenses Other provisions / write offs Other charges Total non mark-up / interes Extraordinary items	s- net		(303,900) 7 (46) (303,939) (50,982)	(165,515) 1,019 - (164,496) (243,889)
Loss before taxation			(50,982)	(243,889)
Taxation - Current year - Prior years - Deferred			(2,400)	(825)
Loss after taxation Accumulated loss brought Share issue cost Accumulated loss carried			(53,382) (2,593,956) (2,647,338)	(244,714) (1,220,064) (51,000) (1,515,778)
Basic / diluted loss per sha	re (Rupees)	11	(0.06)	(0.84)
•	form an integral part of these in	terim financial stat	ements.	
President & CEO (Acting)	Chairman	Direct	or	Director





# Cash Flow Statement (Un-audited) For the quarter ended March 31, 2008

	Quarter ended March 31, 2008	Quarter ended March 31, 2007 (Restated)
	(Rupees	in '000)
CASH FLOW FROM OPERATING ACTIVITIES Loss before faxation Less: Dividend income	(50,982) (8,169) (59,151)	(243,889) (1,328) (245,217)
Adjustments for non-cash charges: Depreciation / amortization (Reversal) / Provision against loans and advances - net (Reversal) / Provision for diminution in the value of investment Surplus on revaluation of investment held for trading	20,411 (15,757) (10,643) (2) 5	19,294 70,389 -
Finance charges on leased assets Gain on sale of operating fixed assets Gain on sale of securities Other provisions / write offs-net Other charges	(5,186) (7) 46 (11,100)	123 (1,622) (15,822) (1,019) - 71,343
(Increase) / decrease in operating assets Lendings to financial institutions Held for trading securities Advances Other assets (excluding advance & current taxation)	(70,251) 1,497,940 (297,867) (51,028) 4,987	(6,339,219) 151,089 (2,406)
Increase/ (decrease) in operating liabilities Bills payable Borrowings from financial institutions Deposits and other accounts Other liabilities	1,154,032 (990,810) 759,716 (1,342,896) (19,351) (1,593,340)	(6,190,536) 1,582 (133,863) 849,397 (3,495) 713,621
Income tax paid  Net cash from operating activities  CASH FLOW FROM INVESTING ACTIVITIES	(509,559) (2,765) (512,324)	(5,650,789) (3,774) (5,654,563)
Net investments in securities Dividend received Investment in operating fixed assets Proceeds from sale of fixed assets Net cash inflow from / (outflow on) investing activities	655,071 8,169 (39,300) 1,106 625,046	(318,086) 1,328 (12,559) 2,548 (326,769)
CASH FLOW FROM FINANCING ACTIVITIES Payments of obligations under finance lease Proceeds from issue of shares Cost incurred on issuance of shares	(2,896)	(1,854) 6,000,000 (37,000)
Net cash used in financing activities Increase / (Decrease) in cash and cash equivalents Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period	(2,896) 109,826 1,066,959 1,176,785	5,961,146 (20,186) 914,818 894,632
Cash and cash equivalents  Cash and cash equivalents	1,176,763	094,032
Cash and balances with treasury banks Balances with other banks	1,024,067 152,718 1,176,785	758,332 136,300 894,632
The annexed notes 1 to 17 form an integral part of these interim financial statements.		
President & CEO Chairman Director (Acting)	or -	Director



# **Statement of Changes**

in Equity (Un-audited)
For the quarter ended
March 31, 2008

<i>a)</i>	Share capital	Capital reserve	Statutory reserve	Revenue reserve	(Accumulat -ed loss)	Total
			(Rupees	in '000)		
Delegace as at larguage 01, 0007	0.7/0.517	00.025	00.145		(1,000,074)	1 500 500
Balance as at January 01, 2007	2,769,517	20,935	22,145	-	(1,220,064)	1,592,533
Issuance of share capital	6,000,000	-	-	-	-	6,000,000
Cost incurred on issuance of share capital	-	-	-	-	(51,000)	(51,000)
Loss after taxation for the period ended March 31, 2007					(244,714)	(244,714)
Balance as at March 31, 2007	8,769,517	20,935	22,145	-	(1,515,778)	7,296,819
Loss after taxation for the nine months ended December 31, 2007	-	-	-	-	(1,078,178)	(1,078,178)
Balance as at December 31, 2007	8,769,517	20,935	22,145	-	(2,593,956)	6,218,641
Loss after taxation for the period ended March 31, 2008	-	-	-	-	(53,382)	(53,382)
Balance as at March 31, 2008	8,769,517	20,935	22,145	-	(2,647,338)	6,165,259

The annexed notes 1 to 17 form an integral part of these interim financial statements.

President & CEO (Acting)	Chairman	Director	Director



For the quarter ended March 31, 2008

### 1 STATUS AND NATURE OF BUSINESS

Crescent Commercial Bank Limited (the bank) is a banking company incorporated in Pakistan and is engaged in commercial banking and related services. The bank is listed on all stock exchanges in Pakistan and its principal and registered office is situated at 6th Floor, Sidco Avenue Centre, Maulana Deen Muhammad Wafai Road, Karachi. The bank is a subsidiary of SAMBA Financial Group of Saudi Arabia and operates 28 branches (December 31, 2007: 28 branches) inside Pakistan.

### 2 BASIS OF PRESENTATION

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon.

### 3 STATEMENT OF COMPLIANCE

- (a) These interim financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board, as are notified under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or the directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan. Wherever the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan differ with the requirements of IFRS, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or the requirements of the said directives prevail.
- (b) The State Bank of Pakistan has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for Banking Companies through BSD Circular Letter No. 10 dated August 26, 2002. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the State Bank of Pakistan through various circulars.
- (c) The disclosures made in these interim financial statements have, however been limited based on the format prescribed by the State Bank of Pakistan vide BSD Circular Letter No. 2 dated May 12, 2004 and International Accounting Standard 34, Interim Financial Reporting. They do not include all of the information required for full annual financial statements, and should be read in conjunction with the financial statements of the bank for the year ended December 31, 2007.



# 4 BASIS OF MEASUREMENT

These interim financial statements have been prepared under the historical cost convention, except that certain investments and commitments in respect of certain forward exchange contracts have been marked to market and are carried at fair value.

## 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these interim financial statements are the same as those applied in the preparation of the annual financial statements of the bank for the year ended December 31, 2007.

## 6 INVESTMENTS

			March 31, 2008		De	December 31, 2007		
		Note	Held by Bank	Given as collateral	Total	Held by Bank	Given as collateral	Total
					Rupees	in '000		
	Held for trading securities	6.1	297,867	-	297,867	-	-	-
	Available for sale securities	6.2	2,288,033	767,280	3,055,313	3,333,152	-	3,333,152
	Held to maturity securities	6.3	330,530	-	330,530	590,643	-	590,643
	Associates / Associated companies	6.4	371,470		371,470	371,470	-	371,470
			3,287,900	767,280	4,055,180	4,295,265	-	4,295,265
	Provision for diminution in							
	the value of investments		(297,244)	-	(297,244)	(329,483)	-	(329,483)
	Deficit on revaluation of							
	available for sale securities		(22,966)	(3,091)	(26,057)	(17,857)	-	(17,857)
	Investments-net		2,967,689	764,189	3,731,879	3,947,925		3,947,925
6.1	Held for trading securities							
	Market Treasury Bills		297,867	-	297,867	-	-	-



		March 31, 2008		De	December 31, 2007		
		Held by Bank	Given as collateral	Total	Held by Bank	Given as collateral	Total
				Rupees	in '000		
6.2	Available-for-sale securities						
	Market Treasury Bills	1,901,474	767,280	2,668,754	2,943,990	_	2,943,990
	Pakistan Investment Bonds	90,253	-	90,253	90,253	-	90,253
	WAPDA Bonds	63,129	-	63,129	63,215	-	63,215
	Term Finance Certificates - listed	22,811	-	22,811	22,811	-	22,811
	Ordinary shares and certificates - listed	123,707	-	123,707	120,968	-	120,968
	Ordinary shares - unlisted	66,659	-	66,659	66,659	-	66,659
	Preference shares - listed	10,000	-	10,000	15,256	-	15,256
	Units of open-end mutual fund - listed	10,000	-	10,000	10,000	-	10,000
		2,288,033	767,280	3,055,313	3,333,152	-	3,333,152
6.3	Held-to-maturity securities						
	Pakistan Investment Bonds	328,177	-	328,177	329,244	-	329,244
	Term Finance Certificates - unlisted	2,353	-	2,353	261,399	-	261,399
		330,530	- '	330,530	590,643	_	590,643
6.4	Associates / Associated companies						
	Ordinary shares - listed	371,470	-	371,470	371,470	-	371,470
	Preference shares - listed	-	-	-	-	-	-
	Ordinary shares - unlisted	-	-	-	-	-	-
	Term Finance Certificates - listed	-	- [	-	-	-	_
		371,470	-	371,470	371,470	-	371,470
	Lass Description for elimination in the	3,287,900	767,280	4,055,180	4,295,265	-	4,295,265
	Less: Provision for diminution in the value of investments  Deficit on revaluation of	(297,244)	-	(297,244)	(329,483)	-	(329,483)
	available for sale securities	(22,966)	(3,091)	(26,057)	(17,857)	_	(17,857)
	Investments - net	2.967.689	764,189	3.731.879	3,947,925		3.947.925
	in controller itel			3,701,077	3,7 77 ,7 20		



		Note	March 31, 2008	December 31, 2007
7	ADVANCES - NET		(Rupee:	s in '000)
	Loans, cash credits, running finances, etc - In Pakistan - Outside Pakistan		6,032,490	6,092,646
	Net Investment in finance lease - In Pakistan - Outside Pakistan		6,032,490 831,690 - 831,690	6,092,646 878,848 - 878,848
	Bills discounted and purchased (excluding government treasury bills) - Payable in Pakistan - Payable outside Pakistan		133,944 - 133,944	133,944 - 133,944
	Less: Provision for loans and advances - Specific provision - General provision	7.1 7.2	6,998,124 (2,244,501) (127,302) (2,371,803)	7,105,438 (2,292,023) (120,302) (2,412,325)

7.1 Advances include Rs 1,841.848 million (December 31, 2007: Rs 1,872.496 million) which have been placed under non-performing status and Rs. 533.161 million (December 31, 2007: Rs 538.501 million) placed under the special mention category as detailed below:

4,626,321

4,693,113

	March 31, 2008				
Category of Classification	Domestic	Overseas	Total	Provision required	Provision held
			Rupees in '000-		
Substandard	90,194	-	90,194	31,007	31,007
Doubtful Loss	1,751,654	-	1,751,654	1,695,070	1,695,070
2000	1,841,848	-	1,841,848	1,726,077	1,726,077
Special Mention Category	533,161	-	533,161	518,424	518,424
	2,375,009	-	2,375,009	2,244,501	2,244,501





For the quarter ended March 31, 2008

7.2 The general provision includes a provision amounting to Rs 122.493 million (December 31, 2007: Rs 115.493 million) against consumer financing portfolio as required by the Prudential Regulations issued by the SBP. General provision also includes a provision of Rs 4.809 million (December 31, 2007: Rs 4.809 million) made in respect of potential loan losses present in the portfolio but not specifically identified and has been determined on the basis of management best estimate.

8	BORROWINGS	FROM FINANCIAL	INSTITUTIONS

### Secured

Borrowings from SBP under export refinance scheme World Bank

Repurchase agreement borrowings

### Unsecured

Bankers Equity Limited (under liquidation)

### 9 DEPOSITS AND OTHER ACCOUNTS

## **Customers**

Fixed deposits
Savings deposits
Current accounts - non-remunerative
Others

### **Banks and Financial Institutions**

Remunerative deposits

Non-remunerative deposits

March 31, 2008	December 31, 2007				
(Rupees in '000)					
156,800 2,714 760,477	156,800 3,475				
919,991	160,275				
22,336	22,336				
942,327	182,611				
6,202,172	6,922,165				
3,072,265	3,135,218				
1,245,225	1,666,407				
23,997	23,290				
10,543,659	11,747,080				
727,685	867,745				
30,698	30,113				
758,383	897,858				
11,302,042	12,644,938				



For the quarter ended March 31, 2008

### 10 CONTINGENCIES AND COMMITMENTS

### 10.1 Direct credit substitutes

Contingent liabilities in respect of guarantees given favouring

- Government
- Banks and financial institutions
- Others

# 10.2 Transaction-related contingent liabilities /commitments

Contingent liabilities in respect of performance bonds, bid bonds, warranties, etc. given favouring

- Government
- Banks and financial institutions
- Others

## 10.3 Trade-related contingent liabilities

Contingent liabilities in respect of letters of credit opened favouring

- Government
- Banking companies and other financial institutions
- Others

March 31, 2008	December 31, 2007				
(Rupees in '000)					
500,000 166,524 1,568,150 2,234,674	155,450 1,559,300 1,714,750				
368,367	374,012 - 235 374,247				
- - 656 656	- - 654 654				

# 10.4 Contingencies in respect of taxation

The Income tax department has raised a demand of Rs 501.862 million for the assessment years 1995-96, 1996-97 and 1997-98 on account of non-deduction of tax on profit paid under portfolio management scheme and on interest paid on foreign currency certificates of investment. The department has also raised further demand of Rs 782.63 million for assessment years 1995-96, 1998-99 to tax year 2003 on account of taxability of investment bank as a banking company, taxation of dividend income, add back relating to extra shift allowance, lease rentals received or receivable, lease key money and certain other items. The aforementioned demands and add backs include pending assessments of amalgamated entities namely Crescent Investment Bank Limited, Trust Investment Bank Limited, Fidelity Investment Bank Limited and Pakistan Industrial Leasing Corporation.



December 31.

2007



# Notes to the Financial Statements (Un-audited)

For the quarter ended March 31, 2008

Presently, the bank is contesting these add backs / demands at various appellate forums. The disallowances in respect of a number of assessment years have been decided / set aside by various appellate authorities for re-assessment while the bank's appeal in respect of the remaining assessment years are currently pending. Based on the professional advice received from their tax advisors the management is confident that the eventual outcome of the aforementioned matters will be in favour of the bank. Accordingly, no provision has been made in these financial statements in respect of the above mentioned demands of Rs 1,284.492 million raised by the income tax authorities.

## 10.5 Commitments in respect of forward lending

The bank makes commitments to extend credit in the normal course of its business but these being recoverable commitments

do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

# 10.6 Commitments in respect of forward foreign exchange contracts

Purchase

# 10.7 Capital Commitments

Commitments for capital expenditure as at Mar 31, 2008 amounted to Rs. 275.435 million (December 31, 2007: Rs. 68.39 million).

### 11 LOSS PER SHARE - Basic & Diluted

Loss after taxation attributable to ordinary shareholders

Weighted average number of shares outstanding during the period

Loss per share - Basic & diluted

(Rupees in '000)				
184,080				
March 31, 2007				
(Restated)				
in '000)				
(244,714)				
of Shares				
290,285,033				
ees)				
(0.84)				

March 31.

2008



For the quarter ended March 31, 2008

## 12 MARK-UP / RETURN / INTEREST EARNED

On loans and advances to : Customers

On investments in:
Government securities
TFCs, Debentures, Bonds and PTCs etc.

On deposits with financial institutions On securities purchased under resale agreements On call lendings

## 13 MARK-UP / RETURN / INTEREST EXPENSED

Deposits
Securities sold under repurchase agreements
Long-term and other short term borrowings
SBP export re-finance
Others

March 31,	March 31,				
2008	2007				
(Rupees in '000)					
186,431	46,964				
72,132	29,378				
5,647	8,184				
748	1,173				
74,985	3,875				
95,581	12,587				
435,524	102,161				
249,059	135,524				
10,692	1,031				
52	597				
2,432	4,434				
-	131				
262,235	141,717				

### 14 RELATED PARTY TRANSACTIONS

The bank has related party relationship with its associates, employee contribution plan, its directors and key management personnel.

Banking transactions with the related parties are executed substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than a normal risk.

Contribution to staff retirement benefit plan is made in accordance with the terms of the contribution plan. Remuneration to the executives are determined in accordance with the terms of their employment.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the bank. The bank considers all member of their management team, including Chief Executive and Directors to be key management personnel.



Details of transactions with related parties are given below:

	٨	March 31, 2008		December 31, 2007		
	Key management personnel	Associates	Others	Key management personnel	Associates	Others
			Rupee	es in '000		
BALANCE OUTSTANDING - GROSS Advances						
At January 01	45,701	45,500	-	14,890	55,617	-
Given during the period	1,273	-	-	42,230	-	-
Repaid during the period	(847)	-	-	(3,038)	(10,117)	-
Adjustments			-	(8,381)		
At March 31 / December 31	46,127	45,500	-	45,701	45,500	
Provision held against advances	-	45,500	-	-	45,500	-
Deposits						
At January 01	24,405	14,443	15,288	15,499	34,921	-
Received during the period	40,882	13,690	10,299	161,719	181,770	26,860
Withdrawn the period	(37,155)	(21,041)	(1,297)	(148,831)	(165,122)	(11,572)
Adjustments	(2,130)		-	(3,982)	(37,126)	
At March 31 / December 31	26,002	7,092	24,290	24,405	14,443	15,288
Ollh ava						
Others Guarantees		19,118			3,733	
Investment in shares		371,470		-	371,470	-
Sundry receivables		2.484		_	2.224	_
Balances in vostro accounts	-	324	-	_	492	-
					=	
Provision against diminution in the value of investments	-	196,383	-	-	196,383	-



For the quarter ended March 31, 2008

	January-March 2008		January-March 2007			
	Key management personnel	Associates	Others	Key management personnel		Others
			Кирее	es in '000		
Transactions for the period						
Remuneration and benefits	31,025		-	19,309	-	_
Directors fee	2,158	-	-	30	-	-
Letter of guarantee issued	-	15,385	-	-	-	-
Mark-up / return / interest expensed	220	198	153	129	30	107
Mark-up / return / interest income	490	-	-	159	33	-
Disposal of fixed assets	-	-	-	569	-	-

### 15 CORRESPONDING FIGURES

Investment is associates was accounted for under equity method as per International Accounting Standard 28 "Investment in Associates". Subsequent to BSD Circular No. 6 dated September 6, 2007 by the SBP, investment is associates is now carried at cost. The said change in accounting policy was applied in the financial statements for the year ended December 31, 2007 in accordance with the treatment specified in International Accounting Standard (IAS) 8, 'Accounting Policies, Changes in Accounting Estimates and Errors'. Therefore, profit and loss account and cash flow statement for the comparative period have been restated to comply with the said circular.

Further, certain corresponding figures have been reclassified and re-arranged, wherever necessary, for the purpose of comparison.

### 16 GENERAL

Figures have been rounded off to the nearest thousand rupees.

### 17 DATE OF AUTHORISATION FOR ISSUE

These interim financial statements were authorised for issue on April 26, 2008 by the Board of Directors of the bank.							
President & CEO (Acting)	Chairman		Director				



# **Branches Network**

### **HEAD OFFICE & REGISTERED OFFICE**

5th & 6th Floor, Sidco Avenue Centre Maulana Deen Muhammad Wafai Road, KARACHI.

Tel: (92-21) 5688008, 5686468, 5685312 & 17 Fax: (92-21) 5689625, 5685442

UAN: 111-999-333

### BAHRIA COMPLEX BRANCH, KARACHI

Ground Floor Bahria Complex I, 24 M. T. Khan Raod KARACHI - 74200 Tel: (92-21) 5610393-5 & 5611146-7 Fax: (92-21) 5610830

Tax. (72-21) 5010050

# BAHRIA COMPLEX BRANCH, KARACHI

Ground Floor Bahria Complex - I, M.T. Khan Road KARACHI Tel: (92-21) 5610314, 5610154

Fax: (92-21) 5610139

### FOUNTAIN BRANCH, KARACHI

270/1/A Maulana Deen Muhammad Wafai Road KARACHI - 74200

Tel: (92-21) 5685165, 5685194, 5688768, 5689322 & 17

Fax: (92-21) 5689113

### DHA BRANCH, KARACHI

Plot#1,C Shahbaz Lane#4 26th Street, Phase VI, DHA, KARACHI

Tel: (92-21) 5340033, 5340113, 5340116

Fax: (92-21) 5340149

### NORTH KARACHI BRANCH, KARACHI

Plot No. 24, Sector No. 12-B North Karachi Industrial Area, KARACHI

Tel: (92-21) 6957429, 6957640

Fax: (92-21) 6957209

### SHAHRAH-E-FAISAL BRANCH, KARACHI

Showroom No. 6 & 7, Ground Floor Ibrahim Trade Towers, Plot No. 1 Block 7 & 8, Maqbool Cooperative Housing Society, Shahrah-e-Faisal,

KARACHI Tel: (92-21) 4322110

Fax: (92-21) 4322110

### SITE BRANCH, KARACHI

Show Room G-1, Sub Divide Plot No. B/53-A, S.I.T.E,

KARACHI

Tel: (92-21) 2574899, 2574946, 2574906

Fax: (92-21) 2574930

#### RASHID MINHAS ROAD BRANCH, KARACHI

Shop No. 9 to 12, Billy's Tower, Main Rashid Minhas Road, KARACHI

Tel: (92-21) 4029602 Fax: (92-21) 4029601

### MALL BRANCH, LAHORE

48 Shahra-e-Quaid-e-Azam LAHORE -54660 Tel: (92-42) 6302064-7 Fax: (92-42) 6363062

### GULBERG BRANCH, LAHORE

91-D-1, Main Boulevard, Gulberg, LAHORE. Tel: (92-42) 5781347-57

Fax: (92-42) 5781339 UAN: 111-666-333

### MONTGOMERY ROAD BRANCH, LAHORE

Shafi Mansion 9-Montgomery Road LAHORE. Tel: (92-42) 6371435 Fax: (92-42) 6369938





### DEFENCE BRANCH, LAHORE

74-Z. Commercial Phase-III. DHA. LAHORE

UAN: 111-999-333

## CIRCULAR ROAD BRANCH, LAHORE

75-Circular Road, Outside Akbari Gate, LAHORE.

Tel: (92-42) 7665671, 7664872 & 91

Fax: (92-42) 7666205

### LIAQUAT ROAD BRANCH, FAISALABAD

P-74, Liagat Road, Opp: Police Line FAISALABAD

Tel: (92-41) 2604901-06 Fax: (92-41) 2540102

### PARIS ROAD BRANCH, SIALKOT

House No. 1. Street No. 1. Abdullah Mansion, Nishat Park Paris Road SIALKOT

Tel: (92-524) 273740, 263709, 272808, 272902, 274467

Fax: (92-534) 273730

### RAZIA SHARIF PLAZA BRANCH, ISLAMABAD

92- West Razia Sharif Plaza Fazal-ul- Haa Road, Blue Area ISLAMABAD

Tel: (92-51) 2270765-7 Fax: (92-51) 2825629 UAN: 111-999-333

### TAHIR PLAZA BRANCH, ISLAMABAD

37-B. Tahir Plaza Blue Area, ISLAMABAD Tel: (92-51) 2270270, 2270272 Fax: (92-51) 2270271

### SARWAR ROAD BRANCH - LAHORE

31A - Sarwar Road, Near Police Station, LAHORE CANTT. Tel: (92-42) 663801-05 Fax: (92-42) 6603810

#### F-10 BRANCH - ISLAMABAD

Mustafa Mansion 1-Q 1-R, Main Dabble Road, F-10 Markaz ISLAMABAD.

Tel: (92-51) 2103158, 2103173, 3103186, 3103206, 2809761-64

Fax: (92-51) 2103157

### MASCO BRANCH - ISLAMABAD

Masco Plaza 3rd Floor, Blue Area F-7 ISI AMABAD

Tel: (92-51) 2803291-95 Fax: (92-51) 2803290

### CLIFTON BRANCH - KARACHI

Commercial property bearing # GPC-4, Block # 5. KARACHI.

Tel: (92-21) 5364294-97 Fax: (92-21) 5364298

### GULSHAN-E-IQBAL BRANCH - KARACHI

Five Star Plaza, Sub Plot # SB-11, Block-13-C. KDA Scheme # 24, Gulshan-e-labal, KARACHI.

Tel: (92-21) 4820185, 4830507-08

Fax: (92-21) 4830509

### SIDCO CENTRE BRANCH - KARACHI

First Floor, Sidco Avenue Centre Mualana Deen Muhammad Wafai Road, Sadar, KARACHI

Tel: (92-21) 5693189-90, 5693198

Fax: (92-21) 5693247

### SADDAR ROAD BRANCH, PESHAWAR

6-D. Saddar Road Peshawar Cantt. **PESHAWAR** Tel: (92-91) 270951

Fax: (92-91) 270952 UAN: 111-999-333

### **MULTAN BRANCH**

Property # 1, Ward # 9, Muzza Ismail Near Altaf Town, behind Agab Nusrat road, TEHSIL & DISTRICT MULTAN. Tel: (92-61) 4516170, 4516380, 4516420, 4516470 Fax: (92-61) 4516140

### **GUJRANWALA BRANCH**

Plaza Arshad Tower, Near Gulshan Park Opposite to Quaid-d-Azam Divisional Public School. Main G.T.Road. GUIRANWALA

Tel: (92-55) 3842477, 3841981, 3842908, 3841991

Fax: (92-55) 3842901

#### CAVALRY GROUND BRANCH - LAHORE

Plot # 86, Commercial Area Cavalry Ground Walton Cantt. LAHORE.

Tel: (92-42) 6619712-16 Fax: (92-42) 6619720

### **GARDEN BRANCH - LAHORE**

Asia Centre, Plot # 8, Babar Block Main Boulevard, New Garden Town, LAHORE.

Tel: (92-42) 5941156-58, 5941162-63

Fax: (92-42) 5941160

