



KPMG Al Fozan & Al Sadhan

INDEPENDENT AUDITORS' REVIEW REPORT OF INTERIM CONDENSED FINANCIAL STATEMENTS

TO THE SHAREHOLDERS OF SABB TAKAFUL COMPANY (A SAUDI JOINT STOCK COMPANY)

SCOPE OF REVIEW:

We have reviewed the accompanying interim statement of financial position of SABB Takaful Company (A Saudi Joint Stock Company) ("the Company") as at 30 June 2012, and the related interim statements of takaful operations, shareholders' operations, shareholders' comprehensive operations for the three-month and six-month periods ended 30 June 2012, and statements of changes in shareholders' equity and takaful operations and shareholders' cash flows for the six-month period then ended and the attached notes which form part of these interim condensed financial statements. These interim condensed financial statements are the responsibility of the Company's management and have been prepared by them in accordance with International Accounting Standard 34 "Interim Financial Reporting" (IAS 34) and submitted to us together with all the information and explanations which we required. We conducted our review in accordance with the Standard on Review of Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants (SOCPA). A review consists principally of applying analytical procedures to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with Generally Accepted Auditing Standards in Kingdom of Saudi Arabia, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

### CONCLUSION

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim condensed financial statements for them to be in conformity with IAS 34.

## **EMPHASIS OF A MATTER**

We draw attention to the fact that these interim condensed financial statements are prepared in accordance with IAS 34 and not in accordance with the Standard on Interim Financial Reporting issued by SOCPA.

Aldar Audit Bureau P. O. Box 2195 Riyadh 11451 Kingdom of Saudi Arabia

Abdullah M. Al Basri Certified Public Accountant

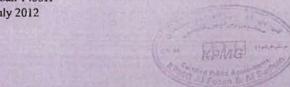
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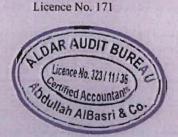
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P. O. Box 92876 Riyadh 11663

Kingdom of Saudi Arabia

Abdullah H. Al Fozan Certified Public Accountant Licence No. 348





## INTERIM STATEMENT OF FINANCIAL POSITION

At 30 June 2012

|   | Notes | 30 June<br>2012<br>(Unaudited)<br>SAR'000 | 31 December<br>2011<br>(Audited)<br>SAR'000 |
|---|-------|---|---|
| TAKAFUL OPERATIONS' ASSETS                |       |   |   |
| Available-for-sale investments            | 3     | 516,082                                   | 542,646                                     |
| Contributions receivable, net             | 4     | 9,572                                     | 7,519                                       |
| Retakaful share of outstanding claims     | 6     | 38,959                                    | 40,326                                      |
| Retakaful share of unearned contributions | 7(b)  | 7,561                                     | 12,114                                      |
| Deferred policy acquisition costs         |       | 2,130                                     | 2,185                                       |
| Prepayments and other receivables         |       | 947                                       | 432   |
| Cash and cash equivalents                 | 5     | 58,865                                    | 45,240                                      |
| TOTAL TAKAFUL OPERATIONS' ASSETS          |       | 634,116                                   | 650,462                                     |
| SHAREHOLDERS' ASSETS                      |       |   |   |
| Intangible assets                         |       | 1,170                                     | 995   |
| Motor vehicles                            |       | 84  | 117   |
| Held to maturity investments              | 3     | 170,000                                   | 60,000                                      |
| Available for sale investments            | 3     | -   | 50,406                                      |
| Prepayments and other receivables         |       | 1,749                                     | 1,453                                       |
| Statutory deposit                         |       | 34,000                                    | 34,000                                      |
| Due from takaful operations               |       | 23,157                                    | 12,272                                      |
| Cash and cash equivalents                 | 5     | 104,722                                   | 174,927                                     |
| TOTAL SHAREHOLDERS' ASSETS                |       | 334,882                                   | 334,170                                     |
| TOTAL ASSETS                              |       | 968,998                                   | 984,632                                     |

Mohammed Al Dowais Chief Financial Officer Adrian Flowers Chief Executive Officer

Fouad Bahrawi Chairman

## INTERIM STATEMENT OF FINANCIAL POSITION

At 30 June 2012

|   | Notes               | 30 June<br>2012<br>(Unaudited)<br>SAR'000 | 31 December<br>2011<br>(Audited)<br>SAR'000 |
|---|---------------------|---|---|
| TAKAFUL OPERATIONS' LIABILITIES   |                     |   |   |
| Reserve for takaful activities Surplus distribution payable Unearned contributions Gross outstanding claims                       | 7 (a)<br>7 (b)<br>6 | 509,432<br>1,534<br>17,169<br>55,738      | 534,976<br>79<br>21,721<br>57,587           |
| Unearned commission income Retakaful balances payable, net Payables, accruals and others Due to shareholders                      |                     | 1,590<br>8,816<br>15,955<br>23,157        | 2,255<br>8,185<br>11,932<br>12,272          |
| TOTAL TAKAFUL OPERATIONS' LIABILITIES   |                     | 633,391                                   | 649,007                                     |
| TAKAFUL OPERATIONS' SURPLUS   |                     | 725                                       | 1,455                                       |
| TOTAL TAKAFUL OPERATIONS' LIABILITIES AND SURPLUS   |                     | 634,116                                   | 650,462                                     |
| SHAREHOLDERS' EQUITY AND LIABILITIES  |                     |   |   |
| SHAREHOLDERS' EQUITY Issued share capital Legal reserve Change in fair value of available for sale investments Accumulated losses |                     | 340,000<br>2,043<br>-<br>(12,248)         | 340,000<br>2,043<br>406<br>(16,246)         |
| TOTAL SHAREHOLDERS' EQUITY  |                     | 329,795                                   | 326,203                                     |
| SHAREHOLDERS' LIABILITIES Payables, accruals and others Provision for zakat and tax   |                     | 2,507<br>2,580                            | 3,234<br>4,733                              |
| MOMAN CITA DENIAN DEDCT SONIAN TEM TATAN SANA   |                     | 5,087                                     | 7,967                                       |
| TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES  |                     | 334,882                                   | 334,170                                     |
| TOTAL TAKAFUL OPERATIONS' LIABILITIES AND<br>SURPLUS, SHAREHOLDERS' EQUITY AND<br>LIABILITIES                                     |                     | 968,998                                   | 984,632                                     |

Mohammed Al Dowais Chief Financial Officer

Adrian Flowers
Chief Executive Officer

Fouad Bahrawi Chairman

## INTERIM STATEMENT OF TAKAFUL OPERATIONS (UNAUDITED)

For the three and six months ended 30 June 2012

| Gross contributions written - Family Takaful - General Takaful   | Three months ended 30 June 2012 SR'000 52,102 8,344 | Three<br>months<br>ended<br>30 June 2011<br>SR'000<br>74,288<br>6,706 | Six<br>months<br>ended<br>30 June 2012<br>SR'000<br>93,887<br>15,439 | Six<br>months<br>ended<br>30 June 2011<br>SR'000<br>129,128<br>14,999 |
|--|---|---|--|---|
| Family Takaful - Planholder charges  | 6,516   | 7,236   | 10,726   | 12,560  |
| Gross contributions written and Planholder charges<br>Retakaful contribution ceded   | 66,962<br>(9,990)                                   | 88,230<br>(5,017)   | 120,052<br>(20,858)  | 156,687<br>(9,515)  |
| Net written contribution   | 56,972  | 83,213  | 99,194   | 147,172   |
| Changes in gross unearned contributions Changes in retakaful share of unearned contributions Changes in reserve for takaful activities | 1,735<br>(1,912)<br>(4,647)                         | 10,157<br>(7,048)<br>(45,354)   | 4,552<br>(4,553)<br>22,018   | 20,697<br>(13,707)<br>(64,938)  |
| Net contributions earned Fees and commission income  | 52,148<br>525                                       | 40,968<br>1,207   | 121,211<br>1,602   | 89,224<br>2,662   |
| Underwriting revenue   | 52,673  | 42,175  | 122,813  | 91,886  |
| Gross claims paid Retakaful share of claims paid   | (5,599)<br>3,423                                    | (8,323)<br>5,318  | (12,578)<br>7,240  | (13,889)<br>8,944   |
| Net claims paid Changes in gross outstanding claims Changes in retakaful share of outstanding claims                                   | (2,176)<br>(6,222)<br>6,342                         | (3,005)<br>350<br>813   | (5,338)<br>2,648<br>(754)  | (4,945)<br>(1,401)<br>1,699   |
| Net claims incurred Surrenders   | (2,056)<br>(33,068)                                 | (1,842)<br>(24,176)   | (3,444)<br>(88,749)  | (4,647)<br>(55,212)   |
| Net claims incurred & surrenders Policy acquisition costs, net   | (35,124)<br>(4,396)                                 | (26,018)<br>(4,921)   | (92,193)<br>(7,073)  | (59,859)<br>(9,058)   |
| Total claims, surrenders and other expenses  | (39,520)  | (30,939)  | (99,266)   | (68,917)  |
| Underwriting surplus for the period  | 13,153  | 11,236  | 23,547   | 22,969  |
| Investment income General and administrative expenses  | 371<br>(8,199)                                      | 294<br>(7,969)  | 769<br>(17,064)  | 851<br>(17,844)   |
| Net surplus for the period from takaful operations<br>Shareholders' appropriation of surplus from takaful                              | 5,325   | 3,561   | 7,252  | 5,976   |
| operations   | (4,793)   | (3,204)   | (6,527)  | (5,378)   |
| Accumulated surplus at the end of period   |   | 357   | <del>725</del>   | 598   |

Mohammed Al Dowais Chief Financial Officer Adrian Flowers
Chief Executive Officer

Fouad Bahrawi

Chairman

# SABB Takaful Company (A Saudi Joint Stock Company) INTERIM STATEMENT OF SHAREHOLDERS' OPERATIONS (UNAUDITED)

For the three and six months ended 30 June 2012

|  | Note | Three<br>months<br>ended<br>30 June<br>2012<br>SAR'000 | Three<br>months<br>ended<br>30 June<br>2011<br>SAR'000 | Six<br>months<br>ended<br>30 June<br>2012<br>SAR'000 | Six<br>months<br>ended<br>30 June<br>2011<br>SAR'000 |
|--|------|--|--|--|--|
| Investment income  |      | 137  | 179  | 315  | 412  |
| Income from sukuks   |      | 751  | 322  | 1,295  | 643  |
| Realized gains on financial assets - available for sale investments                                |      |  |  | 412  |  |
| Total revenue  |      | 888  | 501  | 2,022  | 1,055  |
| Shareholders' appropriation of surplus from takaful operations General and administrative expenses |      | 4,793<br>(909)   | 3,204<br>(1,035)                                       | 6,527<br>(1,920)                                     | 5,378<br>(2,938)                                     |
| Net profit for the period  |      | 4,772  | 2,670  | 6,629  | 3,495  |
| Basic and diluted profit per share (SAR)   | 9    | 0.14   | 0.08   | 0.19   | 0.10   |

Mohammed Al Dowais

Fouad Bahrawi

## SABB Takaful Company (A Saudi Joint Stock Company) INTERIM STATEMENT OF SHAREHOLDERS' COMPREHENSIVE OPERATIONS (UNAUDITED)

For the three and six months ended 30 June 2012

|  | Note  | Three<br>months<br>ended<br>30 June<br>2012<br>SAR'000 | Three<br>months<br>ended<br>30 June<br>2011<br>SAR'000 | Six<br>months<br>ended<br>30 June<br>2012<br>SAR'000 | Six<br>months<br>ended<br>30 June<br>2011<br>SAR'000 |
|--|-------|--|--|--|--|
| Net profit for the period  |       | 4,772  | 2,670  | 6,629  | 3,495  |
| Other comprehensive income: Change in fair value of available for sale investments | 3 (d) | -  | 51   |  | 141  |
| Other comprehensive expense: Provision for zakat and tax                           |       | (1,474)  | (1,224)  | (2,631)  | (2,375)  |
| Total comprehensive profit for the period  |       | 3,298  | 1,497  | 3,998  | 1,261  |

**Mohammed Al Dowais** Chief Financial Officer

Fouad Bahrawi

## SABB Takaful Company (A Saudi Joint Stock Company) INTERIM STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED)

For the six months ended 30 June 2012

|   | Share capital SAR'000 | Legal<br>reserve | Change in fair value of available for sale investments  SAR'000 | Accumulated losses SAR'000 | Total SAR'000 |
|---|-----------------------|------------------|---|----------------------------|---------------|
| Balance as at 1 January 2012  | 340,000               | 2,043            | 406   | (16,246)                   | 326,203       |
| Net profit for the period   |                       | -                | -   | 6,629                      | 6,629         |
| Realized gains on financial assets - available for sale investments | -                     | -                | (406)   | -                          | (406)         |
| Provision for zakat and tax   | -                     | -                | -   | (2,631)                    | (2,631)       |
| Balance as at 30 June 2012  | 340,000               | 2,043            | -   | (12,248)                   | 329,795       |
| Balance as at 1 January 2011  | 340,000               | -                | 154   | (19,684)                   | 320,470       |
| Net profit for the period   | -                     | -                | -   | 3,495                      | 3,495         |
| Other comprehensive income  | -                     | -                | 141   | -                          | 141           |
| Provision for zakat and tax   | -                     | -                | -   | (2,375)                    | (2,375)       |
| Balance as at 30 June 2011  | 340,000               |                  | 295   | (18,564)                   | 321,731       |

**Mohammed Al Dowais Chief Financial Officer** 

Fouad Bahrawi

## SABB Takaful Company (A Saudi Joint Stock Company) INTERIM STATEMENT OF TAKAFUL OPERATIONS' CASH FLOWS (UNAUDITED)

For the six months ended 30 June 2012

| N  | Iotes | Six months<br>ended<br>30 June<br>2012<br>SAR'000                                   | Six months<br>ended<br>30 June<br>2011<br>SAR'000  |
|--|-------|---|--|
| OPERATING ACTIVITIES Surplus from takaful operations after shareholders' appropriation   |       | 725   | 598  |
| Adjustment to reconcile surplus from takaful operations after shareholders' appropriation to net cash from operating activities:   |       |   |  |
| Shareholders' appropriation from surplus   |       | 6,527   | 5,378  |
| Operating surplus before shareholders' appropriations and before changes in operating assets and liabilities   |       | 7,252   | 5,976  |
| Changes in operating assets and liabilities: Available for sale investments Contributions receivable, net Retakaful share of outstanding claims Retakaful share of unearned contributions Deferred policy acquisition costs Prepayments and other receivables Reserve for takaful activities Unearned contributions Gross outstanding claims Unearned commission income Retakaful balances payable, net Payables, accruals and others  Net cash from/ (used in) operating activities |       | 26,564 (2,053) 1,367 4,553 55 (515) (25,544) (4,552) (1,849) (665) 631 4,023  9,267 | (59,353)<br>29,629<br>(1,507)<br>13,706<br>682<br>(307)<br>59,353<br>(20,697)<br>1,116<br>(1,111)<br>(21,298)<br>(10,041)<br>(3,852) |
| Due to shareholders, net   |       | 4,358   | 9,262  |
| Net cash from financing activity   |       | 4,358   | 9,262  |
| INCREASE IN CASH AND CASH EQUIVALENTS  |       | 13,625  | 5,410  |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD   |       | 45,240  | 60,164   |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD   | 5     | 58,865  | 65,574   |
| Non-cash supplemental information: Net change in fair value of available for sale investments  | B (c) | 7,200   | 6,975  |

**Mohammed Al Dowais** Chief Financial Officer

Adrian Flowers Chief Executive Officer Fouad Bahrawi

## INTERIM STATEMENT OF SHAREHOLDERS' CASH FLOWS (UNAUDITED)

For the six months ended 30 June 2012

|   | Notes | Six<br>months<br>ended<br>30 June 2012<br>SAR'000 | Six<br>months<br>ended<br>30 June 2011<br>SAR'000 |
|---|-------|---|---|
| OPERATING ACTIVITIES  Net profit for the period   |       | 6,629   | 3,495   |
| Adjustment to reconcile net loss to net cash provided by operating activities:  |       |   |   |
| Appropriation of surplus from takaful operations Amortisation Depreciation  |       | (6,527)<br>1,174<br>33                            | (5,378)<br>732<br>33                              |
| Changes in operating assets and liabilities: Prepayments and other receivables Payables, accruals and others Zakat paid   |       | 1,309<br>(296)<br>(727)<br>(4,784)                | (1,118)<br>(420)<br>(51)<br>(3,969)               |
| Net cash used in operating activities   |       | (4,498)   | (5,558)   |
| INVESTING ACTIVITIES Purchase of intangible assets Due from takaful operations, net Purchase of held to maturity investments Disposal of available for sale investments |       | (1,349)<br>(4,358)<br>(110,000)<br>50,000         | (149)<br>(9,262)<br>(20,000)<br>19,554            |
| Net cash used in investing activities   |       | (65,707)  | (9,857)   |
| DECREASE IN CASH AND CASH EQUIVALENTS   |       | (70,205)  | (15,415)  |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD  |       | 174,927   | 169,262   |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD  | 5     | 104,722   | 153,847   |
| Non-cash supplemental information: Net change in fair value of available for sale investments   | 3 (d) |   | 141   |

Mohammed Al Dowais Chief Financial Officer Adrian Flowers Chief Executive Officer

Fouad Bahrawi

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NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) 30 June 2012

### 1. ORGANISATION AND PRINCIPAL ACTIVITIES

SABB Takaful Company (the Company) is a Saudi Joint Stock Company registered in the Kingdom of Saudi Arabia under commercial registration No. 1010234032 dated 20 Jumad Awal 1428H (corresponding to 6 June 2007). The registered address of the Company is P. O. Box 9086, Riyadh 11413, Kingdom of Saudi Arabia.

The purpose of the Company is to transact takaful operations and all related activities. Its principal lines of business include Individual Family, Group Family and General Takaful products. The Company operates only in the Kingdom of Saudi Arabia.

## 2. BASIS OF PREPARATION, BASIS OF PRESENTATION, SIGNIFICANT ACCOUNTING POLICIES AND RISK MANAGEMENT POLICIES

### a) Basis of preparation

These interim condensed financial statements for the six months ended 30 June 2012 have been prepared in accordance with IAS 34 - Interim Financial Reporting.

These interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's audited financial statements for the year ended 31 December 2011.

In management's opinion, these interim condensed financial statements reflect all adjustments (which include normal recurring adjustments) necessary to present fairly the results of operations for the interim periods presented. The Company's interim results may not be indicative of its annual results.

## b) Basis of presentation

The Company's by-laws require that separate accounts to be maintained for takaful and shareholders' operations. Income and expenses directly attributable to either activity are recorded in the respective accounts.

### c) Significant accounting policies and risk management policies

The accounting and risk management policies adopted in the preparation of these interim condensed financial statements are consistent with the Company's audited financial statements for the year ended 31 December 2011, except for the adoption of following amendments and revisions to existing standards mentioned below which has had no financial impact on these interim condensed financial statements of the Company:

Improvements to IFRSs 2010 (effective date 1 January 2011):

- IAS 1 Presentation of Financial Statements
- IAS 24 Related Party Disclosures (revised 2009)
- IAS 34 Interim Financial Reporting
- IFRS 7 Financial Instruments: Disclosures

## d) Functional and presentation currency

The functional and presentational currency of the Company is Saudi Riyals. The financial statements values are presented in Saudi Riyals rounded to the nearest thousand (SAR'000), unless otherwise indicated.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) 30 June 2012

## 3. INVESTMENTS

Investments comprise of available for sale and held to maturity investments. An analysis of the investments is set out below:

| out below:  | 30 June 2012 (Unaudited)<br>SAR'000 |              |
|---|-------------------------------------|--------------|
|   | Takaful<br>Operations               | Shareholders |
| Available for sale investments - quoted Investment in Amanah Mutual Funds | 516,082                             | -            |
| Held to maturity investments  |                                     |              |
| Saudi Electricity Company Sukuk (SEC-III) - quoted                        | •                                   | 25,000       |
| Saudi Electricity Company Sukuk (SEC-I) – quoted                          | -                                   | 5,000        |
| SABIC Sukuk (SABIC-II) – quoted   | -                                   | 5,000        |
| Saudi Hollandi Bank Sukuk – unquoted                                      | -                                   | 5,000        |
| Bank Al Jazira Sukuk – unquoted   | -                                   | 20,000       |
| General Authority of Civil Aviation Sukuk (GACA - I) - unquoted           | -                                   | 50,000       |
| The National Industrialization Company Sukuk (TANSEE - I) - quoted        | -                                   | 50,000       |
| Olayan Real Estate Company Sukuk (ORECO - I) - quoted                     | •                                   | 10,000       |
|   | -                                   | 170,000      |
| Total investments   | 516,082                             | 170,000      |
|   | 31 December 2<br>SAR<br>Takaful     | ,            |
|   | Operations                          | Shareholders |
| Available for sale investments – quoted                                   | •                                   |              |
| Investment in Amanah Mutual Funds   | 542,646                             | 50,406       |
| Held to maturity investments  |                                     |              |
| Saudi Electricity Company Sukuk (SEC-III) – quoted                        | -                                   | 25,000       |
| Saudi Electricity Company Sukuk (SEC-I) – quoted                          | -                                   | 5,000        |
| SABIC Sukuk (SABIC-II) – quoted   | -                                   | 5,000        |
| Saudi Hollandi Bank Sukuk – unquoted                                      | -                                   | 5,000        |
| Bank Al Jazira Sukuk – unquoted   | -                                   | 20,000       |
|   | -                                   | 60,000       |
| Total investments   | 542,646                             | 110,406      |
| 2041 111 200110110  |                                     |              |

The SABIC-II Sukuk and SEC-I Sukuk will mature on 15 July 2027, with a 'put option' available to the Company to seek redemption of the instrument on 15 July 2012. The SEC-III Sukuk will mature on 30 May 2030, with a 'put option' available to the Company to seek redemption of the instrument on 10 May 2017. In accordance with the decisions and investment strategy of the Company, the said options will be exercised on the respective option dates. Accordingly, they are classified as held to maturity to their respective 'put option' dates.

The Saudi Hollandi Bank Sukuk, Bank Al Jazira Sukuk, General Authority of Civil Aviation Sukuk, The National Industrialization Company Sukuk and Olayan Real Estate Company Sukuk will mature on 29 December 2019, 28 March 2021, 18 January 2022, 21 May 2019 and 25 June 2017 respectively.

b) The fair value of held-to-maturity investments as at 30 June 2012 is SAR 170.16 million (31 December 2011: SAR 59.96 million).

### 3. **INVESTMENTS** (continued)

| c) The movements in the available for sale investments held to cover unit-linke | ed liabilities | were as follows: |
|---|----------------|------------------|
|---|----------------|------------------|

|  | 30 June<br>2012<br>(Unaudited)<br>SAR'000                  | 31 December<br>2011<br>(Audited)<br>SAR'000 |
|--|--|---|
| Opening balance Purchased during the period/ year Sold during the period/ year   | 542,646<br>11,222<br>(44,986)                              | 485,155<br>147,627<br>(83,549)              |
| Net change in fair values of investments   | 508,882<br>7,200   | 549,233<br>(6,587)                          |
| Closing balance  | 516,082  | 542,646                                     |
| d) The movements in the available for sale investments for the shareholders were | e as follows:<br>30 June<br>2012<br>(Unaudited)<br>SAR'000 | 31 December<br>2011<br>(Audited)<br>SAR'000 |
| Opening balance Purchased during the period/ year                                | 50,406<br>(50,406)   | 50,154                                      |
| Net change in fair values of investments   | -  | 50,154<br>252                               |
| Closing balance  |  | 50,406                                      |
| 4. CONTRIBUTIONS RECEIVABLE, NET   | 30 June<br>2012<br>(Unaudited)<br>SAR'000                  | 31 December<br>2011<br>(Audited)<br>SAR'000 |
| Due from planholders Due from a shareholder                                      | 10,407<br>990  | 5,478<br>3,270                              |
| Provision for impairment   | 11,397<br>(1,825)  | 8,748<br>(1,229)                            |
|  | 9,572  | 7,519                                       |
| 5. CASH AND CASH EQUIVALENTS  30 J   | une 2012 (Un<br>SAR'000                                    | audited)                                    |
|  | caful<br>cations   | Shareholders                                |
|  | 33,865<br>25,000   | 3,457<br>101,265                            |
|  | 58,865   | 104,722                                     |

### 5. **CASH AND CASH EQUIVALENTS (continued)**

|                                    | 31 December 2011 (Audited)<br>SAR'000 |                  |  |
|------------------------------------|---------------------------------------|------------------|--|
|                                    | Takaful<br>Operations                 | Shareholders     |  |
| Bank balances<br>Murabaha deposits | 29,207<br>16,033                      | 2,920<br>172,007 |  |
|                                    | 45,240                                | 174,927          |  |

## OUTSTANDING CLAIMS

| 0. OUISTAINDING CLAIMS             |           |                   |         |  |
|------------------------------------|-----------|-------------------|---------|--|
|                                    | 30 Jui    | ne 2012 (Unaudite | ed)     |  |
|                                    | Retakaful |                   |         |  |
|                                    | Gross     | share             | Net     |  |
|                                    | SAR'000   | SAR'000           | SAR'000 |  |
| Family Takaful outstanding claims  | 20,276    | (14,436)          | 5,840   |  |
| General Takaful outstanding claims | 35,462    | (24,523)          | 10,939  |  |
| Total outstanding claims           | 55,738    | (38,959)          | 16,779  |  |
|                                    | 31 Decc   | ember 2011 (Audii | ed)     |  |
|                                    |           | Retakaful         |         |  |
|                                    | Gross     | share             | Net     |  |
|                                    | SAR'000   | SAR'000           | SAR'000 |  |

|                                    | Retakaful |          |               |  |
|------------------------------------|-----------|----------|---------------|--|
|                                    | Gross     | share    | Net           |  |
|                                    | SAR'000   | SAR'000  | SAR'000       |  |
| Family Takaful outstanding claims  | 13,232    | (8,862)  | 4,370         |  |
| General Takaful outstanding claims | 44,355    | (31,464) | 12,891        |  |
| Total outstanding claims           | 57,587    | (40,326) | <u>17,261</u> |  |

### MOVEMENT IN RESERVE FOR TAKAFUL ACTIVITIES AND UNEARNED CONTRIBUTION 7. **INCOME**

### Movement in reserve for takaful activities a)

|  | Six months<br>ended<br>30 June<br>2012<br>(Unaudited)<br>SAR'000 | Year<br>ended<br>31 December<br>2011<br>(Audited)<br>SAR'000 |
|--|--|--|
| Balance as at the beginning of the period/ year<br>Changes in reserve during the period/ year<br>Planholder charges<br>Net change in fair value of investments | 534,976<br>(22,018)<br>(10,726)<br>7,200                         | 485,155<br>78,668<br>(22,260)<br>(6,587)                     |
| Balance as at the end of the period/ year  | 509,432  | 534,976  |

The reserve for takaful activities represents the unit linked takaful plan reserve.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) 30 June 2012

## 7. MOVEMENT IN RESERVE FOR TAKAFUL ACTIVITIES AND UNEARNED CONTRIBUTION INCOME (continued)

### b) Movement in unearned contribution income

|  | Six months ended 30 June 2012 (Unaudited) |                                |                             |  |
|--|---|--------------------------------|-----------------------------|--|
|  | Retakaful                                 |                                |                             |  |
|  | Gross<br>SAR'000                          | share<br>SAR'000               | Net<br>SAR'000              |  |
| Balance as at the beginning of the period<br>Contribution written during the period<br>Contribution earned during the period | 21,721<br>43,615<br>(48,167)              | (12,114)<br>(20,207)<br>24,760 | 9,607<br>23,408<br>(23,407) |  |
| Balance as at the end of the period  | 17,169                                    | (7,561)                        | 9,608                       |  |
|  | Year ended 3                              | 1 December 2011                | (Audited)                   |  |
|  |   | Retakaful                      |                             |  |
|  | Gross                                     | share                          | Net                         |  |
|  | SAR'000                                   | SAR'000                        | SAR`000                     |  |
| Balance as at the beginning of the year  | 44,491                                    | (25,960)                       | 18,531                      |  |
| Contribution written during the year   | 65,071                                    | (30,885)                       | 34,186                      |  |
| Contribution earned during the year  | (87,841)                                  | 44,731                         | (43,110)                    |  |
| Balance as at the end of the year  | 21,721                                    | (12,114)                       | 9,607                       |  |

### 8. SEGMENTAL INFORMATION

Consistent with the Company's internal reporting process, business segments have been approved by management in respect of the Company's activities. The Company's gross written contribution, net written contribution, net contributions earned, fees and commission income, net claims incurred, surrenders, policy acquisition costs - net, underwriting surplus, investment income, general and administrative expenses, net (deficit)/ surplus, surplus from takaful operations after shareholders' appropriation, net profit, amortisation, depreciation, purchase of intangible assets, intangible assets, motor vehicles, available for sale investments, retakaful share of outstanding claims and unearned contributions, deferred policy acquisition costs, total assets, reserve for takaful activities, unearned contributions, gross outstanding claims, unearned commission income, and total liabilities, by business segment, are stated below.

Segment assets do not include contributions receivable, prepayments and other receivables and cash and cash equivalents. Accordingly they are included in unallocated assets.

Segment liabilities do not include retakaful balances payable, due to shareholders and payables, accrued expenses and others. Accordingly they are included in unallocated liabilities.

The unallocated assets and unallocated liabilities are not reported to chief operating decision maker under the related segments and are monitored on centralised basis.

| 8. SEGMENTAL INFORMATI  | ON (continued) Shareholders' Fund SAR'000 | Individual<br>Family<br>SAR'000 | Group<br>Family<br>SAR'000 | General<br>Takaful<br>SAR'000 | Total<br>SAR'000 |
|---|---|---------------------------------|----------------------------|-------------------------------|------------------|
| For the three months ended  | SAN OOO                                   | SAN UUU                         | SAK 000                    | SAK UUU                       | SAN UUU          |
| 30 June 2012 (Unaudited)  |   |                                 |                            |                               |                  |
| Gross written contribution  | -   | 37,903                          | 14,199                     | 8,344                         | 60,446           |
| Net written contribution  | -   | 44,090                          | 8,186                      | 4,696                         | 56,972           |
| Net contributions earned  | -   | 39,444                          | 8,316                      | 4,388                         | 52,148           |
| Fees and commission income  | -   | (20)                            | (273)                      | 818                           | 525              |
| Net claims incurred   | -   | 638                             | (3,464)                    | 770                           | (2,056)          |
| Surrenders  | -   | (33,068)                        | -                          | -                             | (33,068)         |
| Policy acquisition costs, net                                     |   | (2,818)                         | (731)                      | (847)                         | (4,396)          |
| Underwriting surplus for the period                               | -   | 4,176                           | 3,848                      | 5,129                         | 13,153           |
| Investment income   | 888                                       | 356                             | 13                         | 2                             | 1,259            |
| General and administrative expenses                               | (909)                                     | (2,983)                         | (1,895)                    | (3,321)                       | (9,108)          |
| Net (deficit)/ surplus for the period                             | (21)                                      | 1,549                           | 1,966                      | 1,810                         | 5,304            |
| Surplus from takaful operations after                             |   |                                 |                            | <del></del>                   |                  |
| shareholders' appropriation                                       |   |                                 |                            |                               | (532)            |
| Net anoth for the newled  |   |                                 |                            |                               | 4 773            |
| Net profit for the period   |   |                                 |                            |                               | 4,772            |
| Purchase of intangible assets                                     | (1190)                                    | -                               | -                          | -                             | (1,190)          |
| Amortisation  | 696                                       | -                               | -                          | -                             | 696              |
| Depreciation  | 16  |                                 |                            |                               | 16               |
|   | <del></del>                               |                                 |                            |                               |                  |
| For the six months ended 30 June 2012 (Unaudited)                 |   |                                 |                            |                               |                  |
| Gross written contribution  | _   | 65,711                          | 28,176                     | 15,439                        | 109,326          |
| Net written contribution  | -   | 75,786                          | 15,189                     | 8,219                         | 99,194           |
| Net contributions earned  | -   | 97,803                          | 15,393                     | 8,015                         | 121,211          |
| Fees and commission income  | -   | (37)                            | (295)                      | 1,934                         | 1,602            |
| Net claims incurred   | -   | 663                             | (3,742)                    | (365)                         | (3,444)          |
| Surrenders  | -   | (88,749)                        | -                          | -                             | (88,749)         |
| Policy acquisition costs, net                                     | -   | (4,197)                         | (1,493)                    | (1,383)                       | (7,073)          |
| Underwriting surplus for the period                               |   | 5,483                           | 9,863                      | 8,201                         | 23,547           |
| Investment income   | 2,022                                     | 700                             | 50                         | 19                            | 2,791            |
| General and administrative expenses                               | (1,920)                                   | (5,829)                         | (3,710)                    | (7,525)                       | (18,984)         |
| Net (deficit)/ surplus for the period                             | 102                                       | 354                             | 6,203                      | 695                           | 7,354            |
| Surplus from takaful operations after shareholders' appropriation |   | <del></del>                     |                            |                               | (725)            |
| Net profit for the period   |   |                                 |                            |                               | 6,629            |
| Purchase of intangible assets                                     | (1,349)                                   | -                               | _                          | -                             | (1,349)          |
| Amortisation  | 1,174                                     | -                               | -                          | -                             | 1,174            |
| Depreciation  | 33  | -                               |                            | -                             | 33               |
| •   |   |                                 |                            |                               |                  |

### 8. **SEGMENTAL INFORMATION (continued)**

|   | Shareholders'<br>Fund<br>SAR'000 | Individual<br>Family<br>SAR'000 | Group<br>Family<br>SAR'000 | General<br>Takaful<br>SAR'000 | Total<br>SAR'000 |
|---|----------------------------------|---------------------------------|----------------------------|-------------------------------|------------------|
| 30 June 2012 (Unaudited)  |                                  |                                 |                            |                               |                  |
| Intangible assets   | 1,170                            | -                               | -                          | -                             | 1,170            |
| Motor vehicles  | 84                               | -                               | -                          | -                             | 84               |
|   |                                  |                                 |                            |                               |                  |
| Takaful operations' assets  |                                  |                                 |                            |                               |                  |
| Available for sale investments                                    | -                                | 516,082                         | -                          | -                             | 516,082          |
| Retakaful share of outstanding claims                             | -                                | 1,946                           | 12,490                     | 24,523                        | 38,959           |
| Retakaful share of unearned contributions                         | -                                | -                               | 951                        | 6,610                         | 7,561            |
| Deferred policy acquisition costs                                 | -                                | -                               | 419                        | 1,711                         | 2,130            |
| Unallocated assets  | -                                | -                               | -                          | -                             | 69,384           |
| Total takaful operations' assets                                  |                                  |                                 |                            |                               | 634,116          |
| Total shareholders' assets  | 334,882                          | -                               | -                          | -                             | 334,882          |
| Total assets  |                                  |                                 |                            |                               | 968,998          |
| Takaful operations' liabilities                                   |                                  |                                 |                            |                               |                  |
| Reserve for takaful activities                                    | -                                | 509,432                         | _                          | _                             | 509,432          |
| Unearned contributions  | -                                | _                               | 2,940                      | 14,229                        | 17,169           |
| Gross outstanding claims  | -                                | 2,904                           | 17,372                     | 35,462                        | 55,738           |
| Unearned commission income  | -                                | -                               | ·<br>-                     | 1,590                         | 1,590            |
| Unallocated liabilities   | -                                | -                               | -                          | -                             | 49,462           |
| Total takaful operations' liabilities                             |                                  |                                 |                            |                               | 633,391          |
| Total shareholders' liabilities                                   | 5,087                            | -                               | -                          | -                             | 5,087            |
| Total liabilities   |                                  |                                 |                            |                               | 638,478          |
|   |                                  |                                 |                            |                               |                  |
| For the three months ended  |                                  |                                 |                            |                               |                  |
| 30 June 2011 (Unaudited)  |                                  |                                 |                            |                               |                  |
| Gross written contribution  | -                                | 69,531                          | 4,757                      | 6,706                         | 80,994           |
| Net written contribution  | -                                | 76,463                          | 3,645                      | 3,105                         | 83,213           |
| Net contributions earned  | =                                | 31,108                          | 6,825                      | 3,035                         | 40,968           |
| Fees and commission income  | -                                | - (05)                          | -                          | 1,207                         | 1,207            |
| Net claims incurred   | -                                | (95)                            | (600)                      | (1,147)                       | (1,842)          |
| Surrenders Palisa acquisition accets not                          | -                                | (24,176)                        | (650)                      | (000)                         | (24,176)         |
| Policy acquisition costs, net                                     |                                  | (3,382)                         | (650)                      | (889)                         | (4,921)          |
| Underwriting surplus for the period                               | _                                | 3,455                           | 5,575                      | 2,206                         | 11,236           |
| Investment income   | 501                              | 246                             | 28                         | 20                            | 795              |
| General and administrative expenses                               | (1,035)                          | (3,131)                         | (1,702)                    | (3,136)                       | (9,004)          |
| Net (deficit)/ surplus for the period                             | (534)                            | 570                             | 3,901                      | (910)                         | 3,027            |
|   |                                  |                                 |                            |                               |                  |
| Surplus from takaful operations after shareholders' appropriation |                                  |                                 |                            |                               | (357)            |
| Net profit for the period   |                                  |                                 |                            |                               | 2,670            |
| Purchase of intangible assets                                     | (127)                            | _                               | _                          | _                             | (127)            |
| Amortisation  | 379                              | <u>-</u>                        | -                          | -                             | 379              |
| Depreciation  | 16                               | -                               | <del>-</del>               | -                             | 16               |
| Depreciation  | <del></del>                      |                                 |                            | <del></del>                   | ====             |
|   |                                  |                                 |                            |                               | <del></del>      |

### 8. **SEGMENTAL INFORMATION (continued)**

| 6. SEGMENTAL INFORMATIC                   | M (continued)                   |                                 |                            |                               |  |
|---|---------------------------------|---------------------------------|----------------------------|-------------------------------|--|
|   | Shareholder'<br>Fund<br>SAR'000 | Individual<br>Family<br>SAR'000 | Group<br>Family<br>SAR'000 | General<br>Takaful<br>SAR'000 | Total                                  |
| For the six months ended                  | SAK 000                         | SAK 000                         | SAK UUU                    | SAK UUU                       | SAR'000                                |
| 30 June 2011 (Unaudited)                  |                                 |                                 |                            |                               |  |
| Gross written contribution                |                                 | 120,151                         | 9 077                      | 14.000                        | 144 127                                |
| Net written contribution                  | -                               |                                 | 8,977                      | 14,999                        | 144,127                                |
|   | -                               | 132,124                         | 7,117                      | 7,931                         | 147,172                                |
| Net contributions earned                  | -                               | 67,186                          | 13,154                     | 8,884                         | 89,224                                 |
| Fees and commission income                | -                               | (1.220)                         | (1.010)                    | 2,662                         | 2,662                                  |
| Net claims incurred                       | -                               | (1,338)                         | (1,018)                    | (2,291)                       | (4,647)                                |
| Surrenders                                | -                               | (55,212)                        | - (1.050)                  | - (1.757)                     | (55,212)                               |
| Policy acquisition costs, net             |                                 | (5,351)                         | (1,950)                    | (1,757)                       | (9,058)                                |
| Underwriting surplus for the period       | _                               | 5,285                           | 10,186                     | 7,498                         | 22,969                                 |
| Investment income                         | 1,055                           | 719                             | 81                         | 51                            | 1,906                                  |
| General and administrative expenses       | (2,938)                         | (6,070)                         | (5,090)                    | (6,684)                       | (20,782)                               |
|   |                                 |                                 |                            |                               |  |
| Net (deficit)/ surplus for the period     | (1883)                          | (66)                            | 5,177                      | 865                           | 4,093                                  |
| Surplus from takaful operations after     |                                 |                                 |                            |                               |  |
| shareholders' appropriation               |                                 |                                 |                            |                               | (598)                                  |
|   |                                 |                                 |                            |                               |  |
| Net profit for the period                 |                                 |                                 |                            |                               | 3,495                                  |
| Purchase of intangible assets             | (149)                           | _                               | _                          | _                             | (149)                                  |
| Amortisation                              | 732                             | _                               | _                          | _                             | 732                                    |
| Depreciation                              | 33                              | _                               | _                          | _                             | 33                                     |
| 2 <b>0</b> p.201                          |                                 |                                 |                            |                               |  |
| 31 December 2011 (Audited)                | 995                             | _                               | _                          | _                             | 995                                    |
| Intangible assets                         | 117                             | _                               | _                          | _                             | 117                                    |
| Motor vehicles                            |                                 |                                 |                            |                               |  |
| Wiotor vehicles                           |                                 |                                 |                            |                               |  |
| Takaful operations' assets                | _                               | 542,646                         | -                          | -                             | 542,646                                |
| Available for sale investments            | -                               | 1,692                           | 7,170                      | 31,464                        | 40,326                                 |
| Retakaful share of outstanding claims     | -                               | .,0,,                           | 1,717                      | 10,397                        | 12,114                                 |
| Retakaful share of unearned contributions | _                               | -                               | 523                        | 1,662                         | 2,185                                  |
| Deferred policy acquisition costs         | _                               | _                               | -                          | -                             | 53,191                                 |
| Unallocated assets                        |                                 |                                 |                            |                               |  |
| Chanodated assets                         |                                 |                                 |                            |                               | 650,462                                |
| Total takaful operations' assets          |                                 |                                 |                            |                               | ,                                      |
| •   | 334,170                         | -                               | -                          | -                             | 334,170                                |
| Total shareholders' assets                |                                 |                                 |                            |                               |  |
|   |                                 |                                 |                            |                               | 984,632                                |
| Total assets                              |                                 |                                 |                            |                               |  |
| Takaful operations' liabilities           | -                               | 534,976                         | -                          | -                             | 534,976                                |
| Reserve for takaful activities            | -                               | -                               | 3,909                      | 17,812                        | 21,721                                 |
| Unearned contributions                    | -                               | 2,171                           | 11,060                     | 44,356                        | 57,587                                 |
| Gross outstanding claims                  | -                               | -                               | -                          | 2,255                         | 2,255                                  |
| Unearned commission income                | -                               | -                               | -                          | -                             | 32,468                                 |
| Unallocated liabilities                   |                                 |                                 |                            |                               |  |
| Total takaful operations' liabilities     |                                 |                                 |                            |                               | 649,007                                |
| Total takaful operations' liabilities     | 7,967                           | _                               | _                          | _                             | 7,967                                  |
| Total shareholders' liabilities           | 1,707                           | -                               | -                          | -                             | —————————————————————————————————————— |
| Total suarcholders Haulittles             |                                 |                                 |                            |                               | 656,974                                |
| Total liabilities                         |                                 |                                 |                            |                               | ======                                 |
| 1 out monnes                              |                                 |                                 |                            |                               |  |

All of the Company's operating assets and principal activities are located in the Kingdom of Saudi Arabia.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) 30 June 2012

## 9. BASIC AND DILUTED PROFIT PER SHARE

Basic profit per share amounts are calculated by dividing the net profit for the period attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding at the balance sheet date as follows:

|   | Three<br>months<br>ended<br>30 June<br>2012<br>SAR'000 | Three<br>months<br>ended<br>30 June<br>2011<br>SAR'000 | Six<br>months<br>ended<br>30 June<br>2012<br>SAR'000 | Six<br>months<br>ended<br>30 June<br>2011<br>SAR'000 |
|---|--|--|--|--|
| Net profit for the period (SAR'000)       | 4,772  | 2,670  | 6,629  | 3,495  |
| Weighted average number of ordinary share |  |  |  |  |
| (Number in thousands)                     | 34,000   | 34,000   | 34,000   | 34,000   |
| Profit per share (SAR)                    | 0.14   | 0.08   | 0.19   | 0.10   |

## 10. RELATED PARTY TRANSACTIONS

Related parties represent major shareholders, directors and key management personnel of the Company, and companies of which they are principal owners and any other entities controlled, jointly controlled or significantly influenced by them. Pricing policies and terms of these transactions are approved by the Company's management.

The summary of major related party transactions are as follow:

|  | Three<br>months<br>ended<br>30 June<br>2012<br>SAR'000 | Three<br>months<br>ended<br>30 June<br>2011<br>SAR'000 | Six<br>months<br>ended<br>30 June<br>2012<br>SAR'000 | Six<br>months<br>ended<br>30 June<br>2011<br>SAR'000 |
|--|--|--|--|--|
| Contributions Shareholders, directors and key management   |  |  |  |  |
| personnel  | 10,336   | 3,891  | 20,377   | 6,808  |
| <i>7</i> 1. 1  |  |  |  |  |
| Claims  Entities controlled, jointly controlled or significantly influenced by related parties                       | 3,188  | 6,691  | 7,470  | 11,875   |
| Commission and other expenses Entities controlled, jointly controlled or significantly influenced by related parties | 6,091  | 7,231  | 10,393   | 14,547   |
| Available for sale investments pertaining to   |  |  |  |  |
| Shareholders   |  |  |  |  |
| Entities controlled, jointly controlled or significantly   |  |  |  |  |
| influenced by related parties  | -  | 50,295   | -  | 50,295   |
|  |  |  |  |  |

## 11. COMMITMENTS AND CONTIGENCIES

The Company, in common with significant majority of insurers, is subject to litigation in the normal course of its business. During quarter ended 30 June 2012, a legal case amounting to SR 65.88 million, which significantly exceeds the claim amount, has been filed against the Company by a policyholder disputing the claim amount under a policy. Based on an independent legal advice, Company does not believe that policyholder has a valid claim and as a result, has not made any further provision in excess of the amount deemed appropriate under the said policy.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) 30 June 2012

## 12. COMPARATIVE FIGURES

Certain of the prior period amounts have been reclassified to confirm with the presentation in the current period

## 13. APPROVAL OF THE INTERIM CONDENSED FINANCIAL STATEMENTS

These interim condensed financial statements have been approved by the Board of Directors on 26 Shaban 1433H corresponding to 16 July 2012.