

2Q2010 Earnings Preview Update

STRATEGY NOTE

This note is an update to the MENA Preview 2Q2010 note (published on 30 June 2010), summarising company results and changes to our analysts' estimates. Company data are provided on a sector-by-sector basis for earnings and revenues across our coverage universe, comprising Egypt, UAE, Saudi Arabia, Qatar, Kuwait, Oman, and Lebanon.

Since the 2Q2010 preview note was published, 62 companies from our coverage universe have reported earnings numbers. Meanwhile, seven companies have seen a change in their estimates, which we list below.

CONSTRUCTION, BUILDING MATERIALS & REAL ESTATE

OCI (OCIC.CA): We slightly downgraded our forecasts based on the latest ammonia and CAN price settlements.

Ezz Steel (ESRS.CA) and EZDK (IRAX.CA): We revise our estimate slightly upwards on higher flat steel volumes and non-operational figures.

SODIC (OCDI.CA): We believe there is an increased potential for upside surprise given that the company was active in signing build-up development contracts during 2Q2010. As a result, we have raised our revenue forecasts for the quarter to EGP110 million from EGP60 million, and earnings forecasts to EGP44 million from EGP12 million.

TMG (TMGH.CA): Based on updated management guidance we scaled back our 2Q2010 earnings and revenue forecasts by 13%.

Union Properties (UPRO.DU): We downgraded our 2Q2010 revenue forecasts by 49% and earnings forecasts by 91% to reflect a delay in property deliveries in the DIFC to 2H2010 (versus end 2Q2010 previously). Property sales within 2Q2010 are expected to comprise of remaining unit deliveries within Motor City.

CONSUMER GOODS & DURABLES

EIPICO (PHAR.CA): We raised our 2Q2010 earnings forecasts by 5% and revenue forecasts by 4% after reviewing and upgrading our FY2010e net profit forecast. Our FY upgrade follows 1Q2010's stronger-than-expected revenue, despite potential capacity constraints, as a result of consistently high factory utilisation.



المجموعة المالية هيرميس
EFGHERMES

EFG Hermes Research Team

+20 2 35 35 6140 (Egypt)

+971 4 363 4000 (UAE)

+9661 211 0046/7/8 (Saudi Arabia)

CONTENTS

I. EGYPT	2
II. UAE	3
III. SAUDI ARABIA	4
IV. QATAR	5
V. KUWAIT	6
VI. OMAN	7
VII. LEBANON	8

I. EGYPT

FIGURE1: EGYPT 2Q2010 AND FY2010 RESULTS FORECASTS

Ticker	Company	Price EGP	M Cap EGP mn	Rating	FV EGP	Upside (%)	Revenue						Earnings					
							2Q10 Act/Exp	EGPmn vs.F'cast	Growth		Growth		2Q10 Act/Exp	EGP mn vs. F'cast	Growth		Growth	
									2Q10e	FY10e	2Q10e	FY10e			2Q10e	FY10e	2Q10e	FY10e
									Y-o-Y	Q-o-Q	EGP mn	Y-o-Y			Y-o-Y	Q-o-Q	EGP mn	Y-o-Y
04-Aug-10																		
Telecom																		
ORTEq.L	OT ^{2,3,4}	4.60	27,412	U/R	U/R	N/A	1,245		-3%	2%	U/R	N/A	78		-30%	60%	U/R	N/A
EMOB.CA	Mobinil	167.94	16,794	Buy	209.1	25%	2,530	-6%	-7%	-1%	10,569	-2%	381	0%	-29%	7%	1,437	-26%
ETEL.CA	Telecom Egypt ²	17.00	29,020	Buy	20.26	19%	2,487		-7%	-1%	9,889	-1%	711		-4%	-28%	2,485	-15%
Construction, Building Materials and Real Estate																		
OCIC.CA	OCI	249.00	51,523	Neu.	270.0	8%	7,044		15%	30%	28,320	33%	717		25%	12%	2,862	18%
IRAX.CA	Al Ezz Dekheila	861.00	11,767	Buy	1,194	39%	3,461		N/A	36%	12,616	40%	283		N/A	11%	990	54%
ESRS.CA	Ezz Steel	18.05	9,806	Buy	22.00	22%	4,824		62%	42%	17,419	38%	113		222%	7%	405	360%
SWDY.CA	El Sewedy Cables	67.44	8,902	Buy	84.78	26%	2,984		34%	2%	12,023	29%	200		13%	-20%	873	38%
ODHR.CA	OD Holding ³	15.44	7,170	Buy	29.50	91%	149		-2%	28%	739	26%	22		-4%	32%	121	14%
PHDC.CA	Palm Hills	5.00	5,242	Buy	7.50	50%	200		-17%	1%	2,192	91%	100		4%	-7%	750	58%
EGTS.CA	Egyptian Resorts	1.97	2,069	Neu.	2.20	12%	5		-44%	17%	Rev.	Rev.	(11)		N/R	393%	19	-26%
OCDI.CA	SODIC	85.48	3,100	-	-	-	110		2755%	616%	654	2493%	44		N/R	N/R	117	N/R
TMGH.CA	TMG	7.10	14,414	Buy	12.90	82%	1,750		7%	9%	6,998	45%	350		9%	8%	1,401	27%
Banks																		
COMI.CA	CIB	37.82	22,319	Buy	42.30	12%	953		8%	-1%	4,052	20%	511		17%	-3%	2,035	19%
NSGB.CA	NSGB	35.10	12,866	Buy	39.03	11%	703	6%	20%	5%	2,761	13%	323	12%	28%	-9%	1,132	-4%
CIEB.CA	Credit Agricole	11.70	3,358	Buy	16.25	39%	266		5%	1%	1,203	12%	101		32%	-6%	424	12%
Consumer Goods and Durables																		
EAST.CA	Eastern Company ¹	126.00	6,300	Buy	154.6	23%	999		-8%	0%	4,024	1%	226	7%	8%	2%	852	3%
OLGR.CA	Olympic Group	25.75	1,547	Buy	38.00	48%	618		-1%	-5%	2,765	7%	49		-1%	-8%	219	41%
PHAR.CA	EIPICO	34.00	2,697	Buy	40.40	19%	279		12%	-8%	1,116	11%	82	N/A	13%	-13%	321	8%
LCSW.CA	Lecico ^{2,5}	14.22	853	Buy	17.32	22%	263		-3%	-2%	1,109	5%	27	N/A	-10%	2%	117	6%
AUTO.CA	GB Auto	39.50	5,096	Buy	43.00	9%	1,736		62%	31%	7,690	81%	71		77%	5%	442	120%
JUFO.CA	Juhayna	4.80	2,498	Buy	5.85	22%	415		N/A	2%	1,782	13%	41	N/A	N/A	-32%	233	26%
Oil and Gas																		
SKPC.CA	SIDPEC	11.70	6,143	Buy	15.80	35%	462	-3%	15%	-2%	1,843	10%	207	-6%	20%	-3%	855	13%
MOIL.CA	Maridive ^{3,4}	2.64	4,610	Neu.	3.09	17%	75		21%	16%	314	27%	19		-28%	53%	85	18%

1 For companies with year-end June (EC) 2Q10e = 4Q09/10e, FY10e = FY09/10e (Jun. 10e)

2 IFRS for OT and Lecico; and for TE full year estimates only

3 Financials in USD for OT and Maridive & in CHF for OD Holding

4 Share price and FV in USD for OT and Maridive

5 Our 2Q2010 earnings forecast for Lecico does not account for FX gains (losses)

Source: EFG Hermes estimates



II. UAE

FIGURE2: UAE 2Q2010 AND FY2010 RESULTS FORECASTS

Ticker	Company	Price AED	M Cap AED mn	Rating	FV AED	Upside (%)	Revenue						Earnings								
							2Q10 AEDmn	Growth			Growth			2Q10 AED mn	Growth			2Q10 AED mn	Growth		
								Y-o-Y	Q-o-Q	FY10e	Y-o-Y	Q-o-Q	FY10e		Y-o-Y	Q-o-Q	FY10e				
																			Act/Exp	vs.F'cast	Y-o-Y
04-Aug-10							Act/Exp	vs.F'cast	Y-o-Y	Q-o-Q	AED mn	Y-o-Y	Act/Exp	vs. F'cast	Y-o-Y	Q-o-Q	AED mn	Y-o-Y			
Banking																					
ADCB.AD	ADCB	1.67	8,033	Neu.	1.7	3%	1,210	6%	-8%	-5%	5,454	20%	(527)	-813%	-279%	-341%	1,224	N/A			
ADIB.AD	ADIB	2.50	5,912	Buy	3.1	24%	744	10%	24%	9%	2,657	4%	302	20%	56%	3%	900	358%			
CBD.DU	CBD	2.85	5,550	Neu.	3.8	33%	463	1%	4%	-4%	1,736	-2%	255	11%	-5%	-1%	743	7%			
DISB.DU	Dubai Islamic Bank	1.95	7,407	Sell	1.9	-1%	710		-16%	-3%	3,174	-5%	109		-76%	-46%	1,109	4%			
ENBD.DU	Emirates NBD	2.48	13,782	Neu.	3.2	29%	2,330	-3%	-20%	-9%	10,328	-5%	398	-8%	-53%	-64%	2,148	-33%			
FGB.AD	First Gulf Bank	14.05	19,319	Neu.	18.1	29%	1,467	-2%	12%	-12%	6,061	-1%	787	-1%	2%	-14%	2,815	-10%			
NBAD.AD	NBAD	11.30	27,026	Buy	13.5	19%	1,776	4%	8%	0%	7,126	12%	1,001	10%	10%	-3%	3,315	15%			
Energy & Utilities																					
DANA.AD	Dana Gas	0.80	5,280	Buy	1.2	46%	334		64%	17%	1,426	64%	35		-91%	6%	188	114%			
TABR.DU	Tabreed	0.37	454	Sell	0.4	2%	245		33%	33%	1,023	38%	26		36%	-35%	106	N/M			
Industrials																					
AIRA.DU	Air Arabia	0.85	3,944	Buy	1.8	109%	461		0%	-4%	1,981	0%	91		2%	84%	493	9%			
ARMX.DU	Aramex	1.72	2,518	Neu.	1.6	-5%	557	13%	15%	5%	2,000	2%	55	4%	10%	16%	196	7%			
DPW.DI	DP World ¹	0.49	8,051	Buy	0.6	15%	1,436		4%	N/M	3,022	7%	158		-10%	N/M	353	19%			
GNAV.DU	Gulf Navigation	0.50	824	Sell	0.4	-14%	82	-11%	-7%	2%	369	9%	21	104%	N/M	N/M	47	78%			
Real Estate & Construction																					
ALDR.AD	Aldar Properties	2.39	6,161	Neu.	4.4	84%	200	-35%	-65%	-12%	4,562	131%	(475)	78%	N/M	51%	442	-56%			
ARTC.DU	Arabtec	1.76	2,105	Buy	2.5	42%	1,283	-21%	-37%	-17%	7,693	0%	111	-18%	-40%	-17%	495	0%			
DEPA.DI	DEPA ²	0.66	406	Buy	1.2	79%	N/A	N/A	N/A	N/A	2,697	0%	N/A	N/A	N/A	N/A	241	3%			
DEYR.DU	Deyaar	0.31	1,797	Sell	0.4	38%	281		-30%	43%	2,059	12%	19		-75%	N/M	255	745%			
EMAR.DU	Emaar	3.29	20,057	Buy	5.9	78%	2,652	-39%	37%	-8%	13,418	59%	802	-57%	N/M	5%	4,553	1291%			
SOR.AD	Sorouh	1.72	4,515	Buy	3.5	102%	190	-15%	-81%	-56%	3,657	18%	31	-55%	-79%	-76%	603	25%			
UPRO.DU	Union Properties	0.38	1,273	Neu.	0.4	6%	696		-46%	-18%	4,817	10%	3		N/M	-95%	219	N/M			
Telecommunications																					
DU.DU	du	2.04	9,326	Buy	3.1	52%	1,628		24%	3%	6,282	118%	119		107%	23%	493	187%			
ETEL.AD	Etisalat	10.05	79,457	Buy	12.5	25%	8,065	0%	6%	2%	31,007	1%	1,872	-9%	-22%	-6%	7,882	-11%			

¹ Financials and FV in USD for DP World. DP World's estimates are for the six months ending June 2010. The company does not report quarterly estimates

² Fair value in USD for DEPA

Source: EFG Hermes estimates



III. SAUDI ARABIA

FIGURE3: SAUDI ARABI 2Q2010 AND FY2010 RESULTS FORECASTS

FIGURE 1: SAUDI ARABIA EQ2010 AND FY1210 RESULTS FORECASTS																					
Ticker	Company	Price SAR	M Cap SAR mn	Rating	FV SAR	Upside (%)	Revenue						Earnings								
							Growth			Growth			Growth			Growth			Growth		
							2Q10	SARmn	2Q10e	FY10e	FY10e	2Q10	SAR mn	2Q10e	FY10e	FY10e	2Q10e	2Q10e	FY10e	FY10e	
							04-Aug-10	Act/Exp	vs.F'cast	Y-o-Y	Q-o-Q	SAR mn	Y-o-Y	Act/Exp	vs. F'cast	Y-o-Y	Q-o-Q	SAR mn	Y-o-Y		
Banking																					
1120.SE	Al Rajhi Bank	79.00	118,500	Neu.	81.5	3%	2,999	6%	3%	6%	11,729	2%	1,779	2%	0%	6%	6,605	3%			
1080.SE	Arab National Bank	39.80	25,870	Neu.	44.6	12%	1,115	7%	-8%	-1%	4,469	-1%	629	13%	-16%	-1%	2,194	3%			
1140.SE	Bank Al Bilad	19.50	5,850	Sell	15.5	-21%	272	-2%	14%	-1%	1,092	20%	33	-33%	30%	-38%	176	N/A			
1020.SE	Bank Al Jazira	17.10	5,130	Neu.	18.5	8%	295	1%	-15%	-3%	1,305	11%	22	32%	-82%	73%	174	558%			
1050.SE	Banque Saudi Fransi	45.00	32,545	Buy	52.1	16%	1,155	12%	5%	8%	4,372	15%	757	9%	25%	6%	2,525	19%			
1010.SE	Riyad Bank	28.10	42,150	Buy	32.5	16%	1,407	-6%	-8%	-8%	6,082	2%	665	-16%	-28%	-13%	3,064	4%			
1090.SE	Samba	60.00	54,000	Buy	71.0	18%	1,772	5%	-3%	-4%	7,312	3%	1,220	6%	-2%	1%	4,749	8%			
1060.SE	Saudi British Bank	45.20	33,900	Buy	51.4	14%	1,360	19%	-2%	13%	5,152	0%	447	-24%	-34%	-28%	2,490	37%			
1040.SE	Saudi Hollandi Bank	34.00	11,246	Neu.	37.5	10%	479	12%	-13%	2%	1,979	-8%	250	20%	177%	9%	877	1173%			
1030.SE	Saudi Inv. Bank	21.50	9,675	Neu.	21.0	-2%	449	10%	24%	-1%	1,622	7%	22	-72%	-88%	4%	657	35%			
Consumer																					
2050.SE	Savola Group	34.60	17,300	Buy	39.4	14%	4,868	-3%	12%	2%	21,264	19%	207	-6%	-3%	-47%	1,185	24%			
2280.SE	Almarai	199.00	21,691	Neu.	214.3	8%	1,739	0%	20%	12%	6,947	18%	343	4%	19%	47%	1,310	19%			
4190.SE	Jarir Marketing	162.00	6,480	Neu.	162.5	0%	672	5%	17%	17%	2,732	7%	76	-7%	5%	-36%	414	13%			
Petrochemicals																					
2010.SE	SABIC	88.25	264,750	Buy	125.0	42%	38,862	2%	64%	14%	146,598	42%	5,016	-9%	178%	-8%	20,547	126%			
2020.SE	SAFCO	138.50	34,625	Neu.	130.0	-6%	733	-6%	7%	-15%	3,154	15%	907	14%	89%	30%	2,521	40%			
2290.SE	YANSAB	38.30	21,544	Buy	55.0	44%	1,638	0%	N/A	138%	5,439	NA	502	9%	N/A	94%	1,580	N/A			
Real Estate																					
4300.SE	Dar Al Arkan	11.90	12,852	Buy	19.2	61%	1,114	-15%	-25%	-3%	5,636	3%	437	11%	-29%	10%	2,326	10%			
4020.SE	Akaria	23.10	2,772	Buy	33.5	45%	45	-12%	7%	-10%	U/R	U/R	3	N/M	N/M	N/M	U/R	U/R			
Shipping																					
4030.SE	NSCSA	17.90	5,639	Neu.	18.9	6%	557	21%	54%	9%	1,843	10%	132	6%	23%	1%	490	33%			
Telecommunications																					
7020.SE	Mobily	52.75	36,925	Buy	67.6	28%	3,972	5%	24%	11%	14,800	13%	901	4%	33%	26%	3,513	17%			
7010.SE	STC	37.00	74,000	Buy	66.6	80%	12,591	2%	-1%	1%	51,207	1%	2,062	29%	-31%	16%	9,113	-16%			
7030.SE	Zain KSA	8.35	11,690	Sell	7.1	-15%	1,450	0%	107%	33%	5,971	99%	(632)	6%	26%	5%	(148)	39%			
Utilities																					
5110.SE	Saudi Electricity	13.95	58,124	Neu.	13.5	-3%	7,355	8%	15%	61%	27,537	15%	1,068	38%	50%	N/M	3,159	170%			

Source: EFG Hermes estimates



IV. QATAR

FIGURE4: QATAR 2Q2010 AND FY2010 RESULTS FORECASTS

FIGURE 4: QATAR EQ2010 AND FY2010 RESULTS FORECASTS																					
Ticker	Company	Price QAR	M Cap QAR mn	Rating	FV QAR	Upside (%)	Revenue						Earnings								
							Growth			Growth			Growth			Growth					
							2Q10	QARmn		2Q10e	2Q10e	FY10e	FY10e		2Q10	QAR mn		2Q10e	2Q10e	FY10e	FY10e
							Act/Exp	vs.F'cast	Y-o-Y	Q-o-Q	QAR mn	Y-o-Y	Act/Exp	vs.F'cast	Y-o-Y	Q-o-Q	QAR mn	Y-o-Y			
04-Aug-10																					
Banking																					
QNBK.QA	QNB	137.90	53,982	Neu.	130.3	-6%	1,869	12%	32%	13%	5,294	12%	1,438	13%	36%	14%	4,640	10%			
COMB.QA	CBQ	73.70	15,957	Buy	113.5	54%	671	5%	-4%	5%	2,946	21%	408	23%	0%	-2%	1,753	15%			
QISB.QA	QIB	74.90	16,223	Buy	108.8	45%	490	16%	-11%	18%	2,054	7%	301	-3%	-35%	0%	1,400	-2%			
Materials																					
IQCD.QA	Industries Qatar	101.30	55,715	Buy	115.0	14%	2,791	7%	20%	5%	10,836	12%	1,416	40%	16%	17%	4,394	-10%			
Shipping																					
QNNC.QA	Qatar Navigation	79.10	5,697	Buy	74.5	-6%	456	8%	54%	9%	1,569	35%	129	-43%	-30%	-77%	495	5%			
QGTS.QA	Nakilat	18.50	10,249	Buy	29.3	58%	752	0%	78%	6%	3,107	62%	167	-15%	-7%	2%	804	37%			
Utilities																					
QEW.CA	QEWC	103.10	10,310	Buy	138.7	35%	808	-9%	17%	36%	3,395	28%	315	-2%	16%	103%	1,231	34%			

Source: EFG Hermes estimates



V. KUWAIT

FIGURE5: KUWAIT 2Q2010 AND FY2010 RESULTS FORECASTS

FIGURE 3: ROWAN 2Q2010 AND FY2010 RESULTS/FORECASTS																		
Ticker	Company	Price KWD	M Cap KWD mn	Rating	FV KWD	Upside (%)	Revenue						Earnings					
							Growth			Growth			Growth			Growth		
							2Q10 KWDmn	2Q10e	FY10e	2Q10 KWD mn	2Q10e	FY10e	2Q10 KWD mn	2Q10e	FY10e	2Q10e	FY10e	FY10e
							04-Aug-10	Act/Exp	vs. F'cast	Y-o-Y	Q-o-Q	KWD mn	Y-o-Y	Act/Exp	vs. F'cast	Y-o-Y	Q-o-Q	KWD mn
Banking																		
NBKK.KW	NBK	1.20	3,925	Neu.	1.22	2%	125	0%	0%	-2%	566	9%	69	-8%	-10%	10%	341	29%
BURG.KW	Burgan Bank	0.35	490	Buy	0.47	34%	39		-16%	-9%	160	3%	3		182%	69%	17	180%
CBKK.KW	CBK	0.90	1,145	Sell	0.67	-26%	28	-3%	-45%	-5%	126	-20%	2	139%	N/M	NM	6	NM
KFIN.KW	Kuwait Fin. House	1.06	2,639	Neu.	1.29	22%	156	28%	3%	33%	520	0%	40	25%	22%	39%	146	23%
Aviation																		
JAZK.KW	Jazeera Airways	0.11	25	Sell	0.14	29%	13		29%	41%	65	41%	0		N/M	N/M	3	N/M
Retail																		
SCFK.KW	Sultan Center	0.20	115	U/R	U/R	-	73	N/A	0%	3%	358	17%	3	N/A	12%	20%	14	275%
Telecommunications																		
ZAIN.KW	Zain	1.20	5,116	Neu.	1.15	-4%	359		-	9%	1,303	-44%	844		971%	N/M	1,174	N/M

Source: EFG Hermes estimates



VI. OMAN

FIGURE6: OMAN 2Q2010 AND FY2010 RESULTS FORECASTS

FIGURE 3: OMAN 2Q2010 AND FY2010 RESULTS FORECASTS																		
Ticker	Company	Price OMR 04-Aug-10	M Cap OMR mn	Rating	FV OMR	Upside (%)	Revenue						Earnings					
							Growth			Growth			Growth			Growth		
							2Q10 OMRmn	2Q10e	FY10e	2Q10e	FY10e	2Q10 OMRmn	2Q10e	FY10e	2Q10e	FY10e	FY10e	
							Act/Exp	vs.F'cast	Y-o-Y	Q-o-Q	OMR mn	Y-o-Y	Act/Exp	vs. F'cast	Y-o-Y	Q-o-Q	OMR mn	Y-o-Y
Banking																		
BDOF.OM	Bank Dhofar	0.71	578	Sell	0.53	-25%	18	2%	2%	-2%	73	12%	9	9%	16%	1%	35	39%
BMAO.OM	Bank Muscat	0.85	1,142	Buy	1.05	24%	60	3%	-24%	-2%	254	-13%	23	-13%	87%	-8%	112	52%
BKSB.OM	Bank Sohar	0.22	224	Neu.	0.22	-2%	9	-1%	20%	6%	37	28%	3	1%	31%	13%	13	59%
NBO.OM	NBO	0.34	362	Buy	0.39	16%	21	6%	-3%	5%	83	2%	8	13%	31%	22%	30	43%
Construction and Building Materials																		
OCCO.OM	Oman Cement	0.68	226	Buy	0.89	31%	13	-17%	-24%	-16%	60	12%	11	-12%	71%	57%	31	29%
RAYC.OM	Raysut Cement	1.26	252	Sell	1.37	9%	20	9%	-23%	21%	75	-16%	7	3%	-28%	0%	27	-6%
GECS.OM	Galfar	0.44	146	Sell	0.40	-8%	83		30%	-7%	384	-7%	(1)		N/A	N/A	2	-48%
HEC.OM	Al Hassan Eng.	0.50	37	Neu.	0.49	-2%	13		12%	7%	58	8%	0		-45%	-22%	3	13%
AACT.OM	Al Anwar Ceramics	0.31	50	Buy	0.39	27%	5	-2%	4%	-2%	17	10%	1	-7%	3%	-4%	6	10%
AJTM.OM	Al Jazeera Steel	0.32	40	Neu.	0.39	21%	17	4%	70%	8%	79	98%	1	-40%	-33%	10%	3	N/A
Industrials																		
OCAB.OM	Oman Cables	1.29	115	Neu.	1.29	0%	50	18%	30%	22%	177	13%	2	5%	21%	37%	7	8%
Energy & Utilities																		
RSC.OM	Renaissance	0.78	221	Buy	1.16	49%	56		-3%	1%	287	16%	5		-19%	3%	27	13%
SHEL.OM	Shell Oman Mark.	1.90	190	Neu.	2.04	7%	81	4%	13%	8%	329	10%	4	3%	3%	4%	15	13%

Source: EFG Hermes estimates



VII. LEBANON

FIGURE7: LEBANON 2Q2010 AND FY2010 RESULTS FORECASTS

FIGURE 7: LEBANON EQ2010 AND FY12010 RESULTS FORECASTS																		
Ticker	Company	Price USD	M Cap USD mn	Rating	FV USD	Upside (%)	Revenue						Earnings					
							Growth			Growth			Growth			Growth		
							2Q10	2Q10e	FY10e	2Q10	2Q10e	FY10e	2Q10	2Q10e	FY10e	2Q10	2Q10e	FY10e
							USDmn	USDmn	USD mn	USD mn	USD mn	USD mn	USD mn	USD mn	USD mn	USD mn	USD mn	USD mn
							04-Aug-10	Act/Exp	vs.F'cast	Y-o-Y	Q-o-Q	Y-o-Y	Act/Exp	vs. F'cast	Y-o-Y	Q-o-Q	Y-o-Y	Q-o-Q
Banking																		
AUSR.BY	Bank Audi	8.77	3,019	-	-	-	204	4%	15%	4%	802	9%	78	2%	13%	3%	314	13%
BLBDq.L	BLOM	92.70	1,993	Buy	104.2	12%	154	-2%	17%	-3%	670	18%	80	15%	10%	12%	334	17%
BYB.BY	Byblos Bank	1.80	647	Buy	2.60	44%	101	1%	16%	-2%	426	12%	39	23%	6%	34%	160	17%

Source: EFG Hermes estimates



EGYPT SALES TEAM

Local call center 16900
cc-hsb@efg-hermes.com

Head of Western Institutional Sales

Mohamed Ebeid
+20 2 35 35 6054
mebeid@efg-hermes.com

Local Institutional Sales

Amr El Khamissy
+20 2 35 35 6045
amrk@efg-hermes.com

UAE SALES TEAM

call center
+971 4 306 9333
uaerequests@efg-hermes.com

Western Institutional Sales

Julian Bruce
+971 4 363 4092
jbruce@efg-hermes.com

Head of GCC Institutional Sales

Amro Diab
+971 4 363 4086
adiab@efg-hermes.com

Gulf HNW Sales

Chahir Hosni
+971 4 363 4090
chosni@efg-hermes.com

UAE Retail Sales

Reham Tawfik
+971 4 306 9418
rtawfik@efg-hermes.com

KSA SALES TEAM

call center
+800 123 4566
RiyadhCallCenter@efg-hermes.com
RiyadhTraders@efg-hermes.com

Director of Client Relationship

Mazen Matraji
+9661 279 8640
mmatraji@EFG-HERMES.com

Client Relationship

Khalid S. Al-Bihlhal
+9661 279 8670
kalbihlhal@efg-hermes.com

RESEARCH MANAGEMENT

Cairo General + 20 2 35 35 6140
UAE General + 971 4 363 4000
efgresearch@efg-hermes.com

Head of Research

Wael Ziada
+20 2 35 35 6154
wziada@efg-hermes.com

Head of Publ. and Distribution

Rasha Samir
+20 2 35 35 6142
rsamir@efg-hermes.com

DISCLOSURES

We, EFG Hermes Research Team, hereby certify that the views expressed in this document accurately reflect our personal views about the securities and companies that are the subject of this report. We also certify that neither we nor our spouses or dependants (if relevant) hold a beneficial interest in the securities that are traded in the MENA Stock Exchanges. EFG Hermes Holding owns 930 GDRs in Ezz Steel, 8000 GDRs in CIB, 6,450 GDRs in Lecico, 19,579 GDRs in OCI, 421,819 GDRs in Orascom Telecom, and 3,283 GDRs in Telecom Egypt. Some of the Egyptian Securities that are mentioned in this report as at 03 August 2010. EFG Hermes also owns 1,400,000 shares in Emaar Properties, 400,000 shares in Union Properties, 1,500,000 shares in Dana Gas, some of the UAE securities that are mentioned in this report as at 03 August 2010. EFG Hermes also owns 4,999 shares in Commercial Bank of Kuwait, one of the Kuwaiti securities mentioned in this report as at 03 August 2010. And It owns 2,000 shares in Industries Qatar, one of the Qatari securities mentioned in this report as at 01 August 2010.

Funds managed by EFG Hermes Holding SAE and its subsidiaries (together and separately, "EFG Hermes") for third parties may own the securities that are the subject of this report. EFG Hermes may own shares in one or more of the aforementioned funds or in funds managed by third parties. The authors of this report may own shares in funds open to the public that invest in the securities mentioned in this report as part of a diversified portfolio over which they have no discretion. The Investment Banking division of EFG Hermes may be in the process of soliciting or executing fee earning mandates for companies that are either the subject of this report or are mentioned in this report.

DISCLAIMER

This Research has been sent to you as a client of one of the entities in the EFG Hermes group. This Research must not be considered as advice nor be acted upon by you unless you have considered it in conjunction with additional advice from an EFG Hermes entity with which you have a client agreement.

Our investment recommendations take into account both risk and expected return. We base our fair value estimate on a fundamental analysis of the company's future prospects, after having taken perceived risk into consideration. We have conducted extensive research to arrive at our investment recommendations and fair value estimates for the company or companies mentioned in this report. Although the information in this report has been obtained from sources that EFG Hermes believes to be reliable, we have not independently verified such information and it may not be accurate or complete. EFG Hermes does not represent or warrant, either expressly or implied, the accuracy or completeness of the information or opinions contained within this report and no liability whatsoever is accepted by EFG Hermes or any other person for any loss howsoever arising, directly or indirectly, from any use of such information or opinions or otherwise arising in connection therewith. Readers should understand that financial projections, fair value estimates and statements regarding future prospects may not be realized. All opinions and estimates included in this report constitute our judgment as of this date and are subject to change without notice. This research report is prepared for general circulation to the clients of EFG Hermes and is intended for general information purposes only. It is not intended as an offer or solicitation or advice with respect to the purchase or sale of any security. It is not tailored to the specific investment objectives, financial situation or needs of any specific person that may receive this report. We strongly advise potential investors to seek financial guidance when determining whether an investment is appropriate to their needs.

GUIDE TO ANALYSIS

EFG Hermes investment research is based on fundamental analysis of companies and stocks, the sectors that they are exposed to, as well as the country and regional economic environment.

Effective 16 December 2009, EFG Hermes changed its investment rating approach to a three-tier, long-term rating approach, taking total return potential together with any applicable dividend yield into consideration.

In special situations, EFG Hermes may assign a rating for a stock that is different from the one indicated by the 12-month expected return relative to the corresponding fair value.

For the 12-month long-term ratings for any investment covered in our research, the ratings are defined by the following ranges in percentage terms:

Rating	Potential Upside (Downside) %
Buy	Above 15%
Neutral	(10%) and 15%
Sell	Below (10%)

EFG Hermes policy is to update research reports when appropriate based on material changes in a company's financial performance, the sector outlook, the general economic outlook, or any other changes which could impact the analyst's outlook or rating for the company. Share price volatility may cause a stock to move outside of the longer-term rating range to which the original rating was applied. In such cases, the analyst will not necessarily need to adjust the rating for the stock immediately. However, if a stock has been outside of its longer-term investment rating range consistently for 30 days or more, the analyst will be encouraged to review the rating.

COPYRIGHT AND CONFIDENTIALITY

No part of this document may be reproduced without the written permission of EFG Hermes. The information within this research report must not be disclosed to any other person if and until EFG Hermes has made the information publicly available.

CONTACTS AND STATEMENTS

Background research prepared by EFG Hermes Holding SAE. Report prepared by EFG Hermes Holding SAE (main office), Building No. B129, Phase 3, Smart Village, KM 28, Cairo-Alexandria Desert Road, Egypt 12311, Tel +20 2 35 35 6140 | Fax +20 2 35 37 0939 which has an issued capital of EGP 1,939,320,000.

Reviewed and approved by EFG Hermes KSA (closed Joint Stock Company) which is commercially registered in Riyadh with Commercial Registration number 1010226534, and EFG Hermes UAE Limited, which is regulated by the DFSA and has its address at Level 6, The Gate, DIFC, Dubai, UAE. The information in this document is directed only at institutional investors. If you are not an institutional investor you must not act on it.