# SALAMA COOPERATIVE INSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY)

UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

# SALAMA COOPERATIVE INSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY)

## UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

INDEX	PAGE
Independent Auditors' Review Report	1
Interim Statement of Financial Position	2 – 3
Interim Statement of Insurance Operations and Accumulated Surplus	4
Interim Statement of Shareholders' Operations	5
Interim Statement of Comprehensive Income	6
Interim Statement of Changes in Shareholders' Equity	7
Interim Statement of Insurance Operations' Cash Flows	8
Interim Statement of Shareholders' Operations Cash Flows	9
Notes to the Interim Condensed Financial Statements	10 – 24



## Deloitte.

Deloitte & Touche Bakr Abulkhair & Co Public Accountants P.O. Box 442, Jeddah 21411

#### REVIEW REPORT ON THE INTERIM CONDENSED FINANCIAL STATEMENTS

THE SHAREHOLDERS
SALAMA COOPERATIVE INSURANCE COMPANY
(A SAUDI JOINT STOCK COMPANY)

#### Scope of review

We have reviewed the accompanying interim statement of financial position of Salama Cooperative Insurance Company – a Saudi Joint Stock Company – (the "Company") as at 30 June 2014, and the related interim statements of insurance operations and accumulated surplus, shareholders' operation, comprehensive income for the three-month and six-month periods then ended, and the related interim statements of changes in shareholders' equity, insurance operations' cash flows and shareholders' operations cash flows for the six-month period then ended and notes 1 to 15 which form an integral part of these interim condensed financial statements. These interim condensed financial statements are the responsibility of the Company's management and have been prepared by them in accordance with International Accounting Standard 34 – Interim Financial Reporting ("IAS 34") and submitted to us together with all the information and explanations which we required.

We conducted our review in accordance with the Standard on Review of Interim Financial Statements issued by the Saudi Organization for Certified Public Accountants ("SOCPA"). A review consists principally of analytical procedures applied to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion on the financial statements taken as a whole. Accordingly, we do not express such an opinion.

#### Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim condensed financial statements for them to be in conformity with IAS 34.

#### **Emphasis of matter**

We draw attention to the fact that these interim condensed financial statements are prepared in accordance with IAS 34 and not in accordance with Standard on Interim Financial Information issued by SOCPA.

We further draw attention to note 3 to the accompanying interim condensed financial statements, which refers to the Company's accumulated losses at 30 June 2014, amounting to SR 71.117 million at that date (31 December 2013: SR 74.850 million). The Company's ability to continue as a going concern is dependent upon future profitable operations and continued financial support from shareholders in order to enable it to cover its losses and settle its liabilities. The accompanying interim condensed financial statements have been prepared on the assumption that the Company will continue in business as a going concern, and do not include any adjustments that might result from the outcome of this uncertainty.

for Allied Accountants

Al-Bassam & Al-Nemer CPAs

Abdul Mohsen M. Al Nemer Certified Public Accountant

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Bakr Abulkhair & Co.

Deloitte & Touche

W leed Bin Moha d. Sobahi

Certified Public Accountant

Licence No. 378

Jeddah, Kingdom of Saudi Arabia 21 July 2014 23 Ramadan 1435H

دباریست انسد تسوش آبید الغیمر و شوش شاسیون قانونیون خرنیماردم ۹۵ کار

## INTERIM STATEMENT OF FINANCIAL POSITION

As at 30 June 2014

	<u>Notes</u>	30 June <u>2014</u> (Unaudited)	31 December <u>2013</u> (Audited)
INCIDANCE OPERATIONS ACCURS		SR'000	SR '000
INSURANCE OPERATIONS' ASSETS			
Cash and cash equivalents	4	7,729	36,465
Term deposits	5	30,626	10,576
Premium receivables, net	6	64,156	37,998
Reinsurance receivables, net		1,290	4,750
Deferred policy acquisition costs		5,294	2,402
Prepayments and other receivables		9,555	10,783
Amounts due from a related party	10	6,759	6,759
FVIS investments	7(a)	74,818	60,659
Reinsurers' share of unearned premiums	_	7,647	3,235
Reinsurers' share of outstanding claims	8	11,581	15,980
Held to maturity investments	7(b)	33,652	26,663
Furniture, fittings and office equipment		2,709	3,197
Due from Shareholders' Operations		143	-
Total Insurance Operations' assets	- -	255,959	219,467
SHAREHOLDERS' ASSETS			
Cash and cash equivalents	4	24	33
FVIS investments	7(a)	13,931	4,846
Available-for-sale investments	7(c)	7,329	6,976
Prepayments and other receivables	, (0)	83	82
Due from Insurance Operations		-	4,565
Held to maturity investments	7(b)	3,712	3,719
Statutory deposit	7(0)	10,941	10,886
Total Shareholders' assets	-	36,020	31,107
Total Shareholders assets			3.,.07
TOTAL ASSETS	_	291,979	250,574
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## INTERIM STATEMENT OF FINANCIAL POSITION (continued)

As at 30 June 2014

	<u>Notes</u>	30 June <u>2014</u> (Unaudited) SR'000	31 December <u>2013</u> (Audited) SR'000
INSURANCE OPERATIONS' LIABILITIES AND SURPLUS		521 000	<i>51</i> ( 000
Insurance Operations' liabilities			
Unearned premiums		157,968	99,732
Provision for premium deficiency		5,833	5,833
Unearned commission income		2,395	916
Outstanding claims	8	53,266	77,221
Policyholders' claims		5,957	6,441
Reinsurance payables		3,073	2,083
Accruals and other payables		1 <b>8,77</b> 1	14,326
Due to Shareholders' Operations		-	4,565
Employees' end of service benefits		5,364	5,336
	•	252,627	216,453
Insurance Operations' surplus			
Accumulated surplus from Insurance Operations		3,332	3,014
Total Insurance Operations' liabilities and surplus		255,959	219,467
SHAREHOLDERS' LIABILITIES AND EQUITY Liabilities			
Accruals and other payables		1,702	1,730
Accrued Zakat	9	2,674	2,174
Amount due to a related party	10	212	· -
Due to Insurance Operations		143	-
Total Shareholders' liabilities	-	4,731	3,904
Shareholders' equity			
Share capital		100,000	100,000
Available-for-sale investments reserve		2,406	2,053
Accumulated losses		(71,117)	(74,850)
Total Shareholders' equity	-	31,289	27,203
Total Shareholders' liabilities and equity		36,020	31,107
TOTAL LIABILITIES, SURPLUS AND EQUITY	-	291,979	250,574
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# SALAMA COOPERATIVE INSURANCE COMPANY – A Saudi Joint Stock Company INTERIM STATEMENT OF INSURANCE OPERATIONS AND ACCUMULATED SURPLUS

For the three-month and six-month periods ended 30 June 2014

		Three-month period ended 30 June		Six-montl ended 3	
	<u>Note</u>	2014 (Unaudited)	2013 (Unaudited)	2014 (Unaudited)	2013 (Unaudited)
_		SR'000	SR'000	SR'000	SR'000
Revenues Gross premiums written Less: Reinsurance premiums ceded Less: Excess of loss premiums		93,996 (5,141) (2,116)	63,466 (3,813) (501)	181,995 (9,824) (3,607)	123,925 (8,890) (1,197)
Net premiums written Changes in net unearned premiums		86,739 (25,669)	59,152 (17,928)	168,564 (53,824)	113,838 (27,502)
Net premiums earned Net reinsurance commissions earned		61,070 801	41,224 903	114,740 1,606	<b>86,336</b> 1,833
Net revenue		61,871	42,127	116,346	88,169
Costs and expenses Gross claims paid Less: Reinsurers' share		69,786 (6,161)	43,479 (4,202)	117,576 (6,487)	95,042 (9,392)
Net claims paid Changes in net outstanding claims		63,625 (16,711)	39,277 1,786	111,089 (19,558)	85,650 (2,695)
Net claims incurred Policy acquisition costs Other operating expenses		46,914 1,937 1,683	41,063 1,352 1,306	91,531 3,435 3,664	82,955 2,820 2,260
Net costs and expenses		50,534	43,721	98,630	88,035
Net results of insurance operations		11,337	(1,594)	17,716	134
General and administrative expenses Other income		(9,289) 87	(7,794) 13	(18,035) 87	(15,779) 13
Investment income		<u>977</u>	210	3,414	544
Surplus / (deficit) from Insurance Operations		3,112	(9,165)	3,182	(15,088)
Shareholders' share of insurance operations' (surplus) / deficit	2(a)	(2,801)	9,165	(2,864)	15,088
Surplus for the period		311	-	318	-
Accumulated surplus at the beginning of the period		3,021	3,014	3,014	3,014
Accumulated surplus at the end of the period		3,332	3,014	3,332	3,014

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## INTERIM STATEMENT OF SHAREHOLDERS' OPERATIONS

For the three-month and six-month periods ended 30 June 2014

		Three-month period ended 30 June		Six-month p 30 J	
	<u>Note</u>	2014 (Unaudited	2013 (Unaudited)	2014 (Unaudited)	2013 (Unaudited)
REVENUES		SR'000	SR '000	SR'000	SR '000
Shareholders' share of Insurance Operations' surplus / (deficit) Investment income/(loss)	2 (a)	2,801 1,012	(9,165) 940	2,864 1,772	(15,088) 4,478
Gain on sale of available for sale Investments		3,813	(8,225)	4,636	<u>170</u> (10,440)
EXPENSES General and administrative expenses		(377)	(81)	(403)	(124)
Net income / (loss) for the period before Zakat		3,436	(8,306)	4,233	(10,564)
Zakat	9	(300)	(450)	(500)	(900)
Net income / (loss) for the period		3,136	(8,756)	3,733	(11,464)
Earnings / (loss) per share – (SR)	14	0.31	(0.876)	0.37	(1.146)

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## INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the three-month and six-month periods ended 30 June 2014

	Three-month period ended 30 June		•			nonth period led 30 June	
	<u>2014</u> (Unaudited) SR'000	2013 (Unaudited) SR'000	<u>2014</u> (Unaudited) SR'000	2013 (Unaudited) SR'000			
Net income / (loss) for the period	3,136	(8,756)	3,733	(11,464)			
Items that are or may be reclassified subsequently to statement of Shareholders' Operations: Change in fair value of available-for-sale-investments							
(note 7(c))  Net change in available-for-sale investments reclassified to interim statement of Shareholders'	11	281	353	408			
Operations (note 7 (c) (ii))	-	•	-	(170)			
Total comprehensive income / (loss) for the period	3,147	(8,475)	4,086	(11,226)			

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## INTERIM STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

For the six-month period ended 30 June 2014

For the six-month period ended 30 June 2014  Available-for-sale investments Accumulated Share capital reserve losses T SR'000 SR'000 SR'000 SR'000 SR'  Balance as at 31 December 2013 (Audited) 100,000 2,053 (74,850) 27,  Net income for the period 3,733 3,  Other comprehensive income for the period: Change in fair value of available-for-sale investments (note 7 (c)) - 353 -   Balance at 30 June 2014 (Unaudited) 100,000 2,406 (71,117) 31,
Share capital reserve losses T SR'000 SR'000 SR'000 SR'000 SR'  Balance as at 31 December 2013 (Audited) 100,000 2,053 (74,850) 27,  Net income for the period 3,733 3,  Other comprehensive income for the period: Change in fair value of available-for-sale investments (note 7 (c)) - 353 -
Share capital reserve losses T SR'000 SR'000 SR'000 SR'  Balance as at 31 December 2013 (Audited) 100,000 2,053 (74,850) 27,  Net income for the period 3,733 3,  Other comprehensive income for the period:  Change in fair value of available-for-sale investments (note 7 (c)) - 353 -
Balance as at 31 December 2013 (Audited)  100,000  2,053  (74,850)  27,  Net income for the period  3,733  3,  Other comprehensive income for the period: Change in fair value of available-for-sale investments (note 7 (c))  - 353
Balance as at 31 December 2013 (Audited)  100,000  2,053  (74,850)  27,  Net income for the period  3,733  3,  Other comprehensive income for the period: Change in fair value of available-for-sale investments (note 7 (c))  - 353
Net income for the period - 3,733 3,  Other comprehensive income for the period: Change in fair value of available-for-sale investments (note 7 (c)) - 353 -
Other comprehensive income for the period: Change in fair value of available-for-sale investments (note 7 (c))  - 353 -
Change in fair value of available-for-sale investments (note 7 (c))  - 353
Balance at 30 June 2014 (Unaudited) 100,000 2,406 (71,117) 31,
For the six-month period ended 30 June 2013  Available-for-
Share sale investments Accumulated
capital reserve losses T
SR'000 SR'000 SR'000 SR'
Balance as at 31 December 2012 (Audited) 100,000 1,659 (32,705) 68,6
Net loss for the period - (11,464) (11,4
Other comprehensive income for the period:
Change in fair value of available-for-sale investments (note 7 (c))  - 408 -
Net change in available-for-sale investments reclassified to interim statement of
Shareholders' Operations (note 7 (c) (ii)) - (170) - (
- 238 -
Balance at 30 June 2013 (Unaudited) 100,000 1,897 (44,169) 57,
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The accompanying notes 1 to 15 form part of these interim condensed financial statements.

## INTERIM STATEMENT OF INSURANCE OPERATIONS' CASH FLOWS

For the six-month period ended 30 June 2014

į	<u>Notes</u>	Six-month period ended 30 June <u>2014</u> (Unaudited) SR'000	Six-month period ended 30 June 2013 (Unaudited) SR'000
OPERATING ACTIVITIES Surplus for the period from the insurance operations		318	-
Adjustments for: Unrealized gain on FVIS investments Realized gain on FVIS investments	7(a)	(2,785) (1)	(4)
Amortisation related to held to maturity investments Depreciation Employees end of service benefits, net	7(b)	11 887 28	11 1,006 (696)
	-	(1,542)	317
Changes in operating assets and liabilities: Premium receivables, net Reinsurance receivables Deferred policy acquisition costs		(26,158) 3,460 (2,892)	(21,427) 5,528 (912)
Prepayments and other receivables Reinsurers share of unearned premiums Reinsurers share of outstanding claims Unearned premiums		1,229 (4,412) 4,399 58,236	663 2,094 1,202 25,409
Unearned commission income Outstanding claims Policyholders' claims Reinsurance payables		1,479 (23,957) (484) 991	584 (3,898) (2,095) 1,218
Accruals and other payables Due to/(from) Shareholders' Operations		4,446 (4,708)	1,548 6,499
Net cash from/(used in) operating activities	-	10,087	16,730
INVESTING ACTIVITIES Purchase of furniture, fittings and office equipment		(400)	(544)
Purchase of FVIS investments Purchase of held to maturity investments	7 (b)	(15,000) (10,000)	(3,000)
Term deposits Proceeds from disposal of FVIS investments	7 (a)	(20,050) 6,627	3,135
Net cash flows used in investing activities	-	(38,823)	(409)
(DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS		(28,736)	16,321
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD		36,465	37,289
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	4	7,729	53,610

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## INTERIM STATEMENT OF SHAREHOLDERS' OPERATIONS CASH FLOWS

For the six-month period ended 30 June 2014

	Notes	Six-month period ended 30 June <u>2014</u> (Unaudited) SR'000	Six-month Period ended 30 June <u>2013</u> (Unaudited) SR'000
OPERATING ACTIVITIES  Net income / (loss) for the period before Zakat  Adjustments for:		4,233	(10,564)
Unrealized gain on FVIS investments Gain on disposal of available-for-sale investments Amortisation of held to maturity investments	7(a) 7(c) 7(b)	(1,660) - 7	(4,088) (170) 6
Changes in operating assets and liabilities:		2,580	(14,816)
Prepayment and other receivables Due (to)/from Insurance Operations Statutory deposit Accruals and other payables Amount due to a related party Zakat paid	7	1 4,708 (55) (29) 212	97 (6,499) (63) 72 (2,026) (1,182)
Net cash flows from / (used in) operating activities		7,416	(24,417)
INVESTING ACTIVITIES Proceeds from term deposits Purchase of FVIS Investments Proceeds from disposal of FVIS Investments Proceeds from disposal of available-for-sale investments	7(a) 7(a) 7(c)	(7,425) - -	10,000 (2,000) 4,250 2,170
Net cash flows (used in) / from investing activities		(7,425)	14,420
DECREASE IN CASH AND CASH EQUIVALENTS		(9)	(9,997)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD		33	13,371
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	4	24	3,374
MAJOR NON-CASH TRANSACTIONS Change in the fair value of available-for-sale-investments		353	408

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NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED) FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

### 1. ORGANIZATION AND PRINCIPAL ACTIVITIES

Salama Cooperative Insurance Company ("the Company") is a Saudi joint stock company incorporated in the Kingdom of Saudi Arabia as per the Ministry of Commerce and Industry's Resolution number 1121K dated 29 Rabi Al-Thani 1428H (corresponding to 16 May 2007). The Company is registered in Jeddah under Commercial Registration No. 4030169661 dated 6 Jamad Al-Awal I428H (corresponding to 23 May 2007).

The Registered Office address of the Company is:

Al Amir Muhammed bin Abdulaziz Street, Bin Hamran Center, P.O. Box 122392, Jeddah 21332, Kingdom of Saudi Arabia.

The objective of the Company is to transact cooperative insurance operations and related activities in the Kingdom of Saudi Arabia. The Company was listed on the Saudi Stock Exchange on 23 May 2007. The Company started its operations on 1 January 2008. The Company is fully owned by the general public and Saudi shareholders.

## 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

#### a) Basis of presentation

These interim condensed financial statements have been prepared in accordance with International Accounting Standard 34: Interim Financial Reporting ("IAS 34"). The interim condensed financial statements for the three-month and six-month periods ended 30 June 2014 (the "period") do not include all information and disclosures required in the annual financial statements and should be read in conjunction with the annual financial statements as at 31 December 2013.

The accounting policies adopted by the Company for the preparation of these interim condensed financial statements are in accordance with International Financial Reporting Standards (IFRS) and are consistent with those used for the preparation of the annual financial statements of the Company for the year ended 31 December 2013 except for adoption of new and amended IFRS and International Financial Reporting Interpretations Committee Interpretations (IFRIC) as mentioned in note 2(b) which had no impact on the financial position or financial performance of the Company. The Company's risk management objectives and policies are consistent with those disclosed in the annual financial statements for year ended 31 December 2013.

The preparation of interim condensed financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, if any, at the date of the interim condensed financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates and judgments are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates. In the Company's Board of Directors opinion, the interim condensed financial statements reflect all adjustments (which include normal recurring adjustments) necessary to present fairly the results of operations for the interim periods presented. The Company's interim results may not be indicative of its annual results.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED) FOR THE TITREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

### 2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

#### a) Basis of presentation (continued)

The Company follows a fiscal year ending 31 December.

The interim condensed financial statements are expressed in Saudi Riyals, being the functional currency of the Company and have been rounded off to the nearest thousand, unless otherwise specified.

As required by Saudi Arabian insurance regulations, the Company maintains separate accounts for Insurance Operations and Shareholders' Operations. The physical custody and title of all assets related to the Insurance Operations and Shareholders' Operations are held by the Company. Revenues and expenses clearly attributable to either activity are recorded in the respective accounts. The basis of allocation of expenses from joint operations is determined by the management and Board of Directors.

As per the by-laws of the Company, surplus arising from the Insurance Operations is distributed as follows:

Shareholders	90%
Policyholders	10%
	100%

If the insurance operations results in a deficit, the entire deficit is transferred to shareholders' operations.

The Company presents its interim statement of financial position broadly in order of liquidity. All financial assets and liabilities except for investments held to maturity are expected to be recovered and settled respectively, within twelve months after the interim reporting date.

# SALAMA COOPERATIVE INSURANCE COMPANY – A Saudi Joint Stock Company NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED) FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

#### 2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

## b) New IFRS, International Financial Reporting and Interpretations Committee's interpretations (IFRIC) and amendments thereof, adopted by the Company

The Company has adopted the following amendments and revisions to existing standards, which were issued by the International Accounting Standards Board (IASB) with a date of initial application of 1 January 2014:

Standard/ Interpretation	<u>Description</u>
IAS 1	Amendments to IAS 1 Presentation of Items of Other Comprehensive Income
IAS 19	Revision to IAS 19 Employee Benefits
IAS 27	Separate Financial Statements
IAS 28	Investments in Associates and Joint Ventures
IAS 32	Amendments to IAS 32 Offsetting Financial Assets and Financial Liabilities
IAS 36	Amendments to IAS 36 Recoverable Amount Disclosures for Non-Financial Assets
IAS 39	Amendments to IAS 39 Novation of Derivatives and Continuation of Hedge Accounting
IFRS 1	Amendments to IFRS 1 Government Loans
IFRS 7	Amendments IFRS 7 Disclosures - Offsetting Financial Assets and Financial Liabilities
IFRS 10	Consolidated Financial Statements
IFRS 10, IFRS	
12 and IAS 27	Amendments to IFRS 10, IFRS 12 and IAS 27 Investment Entities
IFRS 11	Joint Arrangements
IFRS 12	Disclosure of Interests in Other Entities
IFRS 13	Fair Value Measurement
IFRIC 21	Levies

## c) Standards issued but not yet effective

Standards issued but not yet effective up to the date of issuance of the Company financial statements are listed below. The listing is of standards and interpretations issued, which the Company reasonably expects to be applicable at a future date. The Company intends to adopt these standards when they are effective.

Standard/ Interpretation	<u>Description</u>	Effective date
IFRS 9	Financial Instruments - Classification & Measurement	l January 2018
IFRS 11	Amendments to IFRS 11 Accounting for Acquisitions of	
	Interests in Joint Operations	l January 2016
IFRS 14	Regulatory Deferral Accounts	1 January 2016
IFRS 15	Revenue from Contracts with Customers	1 January 2017
IAS 16 and	Amendments to IAS 16 and IAS 38 Clarification of Acceptable	•
IAS 38	Methods of Depreciation and Amortisation	1 January 2016
IAS 19		•
	Contributions	1 July 2014
IFRS 14 IFRS 15 IAS 16 and IAS 38	Interests in Joint Operations Regulatory Deferral Accounts Revenue from Contracts with Customers Amendments to IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortisation Amendments to IAS 19 Defined Benefit Plans: Employee	1 January 2016 1 January 2017 1 January 2016

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED) FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

#### 3. GOING CONCERN

The accumulated losses of the Company amounted to SR 71.117 million as at 30 June 2014 (31 December 2013: SR 74.850 million). The Company's ability to continue as a going concern is dependent upon future profitable operations and continued financial support from shareholders in order to enable it to cover its losses and settle its liabilities. Further, as at 30 June 2014, the Company is not in full compliance with Article 66 of SAMA Insurance Implementing Regulations in relation to its solvency requirements (refer note 13).

The above mentioned conditions indicate the existence of uncertainties that may cast significant doubt about the Company's ability to continue as a going concern. However, whilst approving these interim condensed financial statements on 21 July 2014, the Board of Directors reconsidered the financial position and the matters disclosed in the preceding paragraphs and continue to believe that the going concern basis of preparation of the interim condensed financial statements is appropriate.

Accordingly, these interim condensed financial statements have been prepared on the assumption that the Company will continue in business as a going concern, and do not include any adjustments that might result from the outcome of uncertainties from above mentioned conditions.

Further, during the three-month period ended 30 June 2014, the Board of directors has recommended an increase in the Company's capital through offering a rights issue with a total value of SR 150 Million subject to obtaining the approval from regulatory authorities.

#### 4. CASH AND CASH EQUIVALENTS

		30 June <u>2014</u> (Unaudited) SR'000	31 December 2013 (Audited) SR'000
	Insurance Operations Cash in hand and at banks	7 720	26 465
	Cash in hand and at banks	7,729	36,465
	Shareholders' Operations		
	Cash at banks	24	33
5.	TERM DEPOSITS		
		30 June	31 December
		2014	<u>2013</u>
		(Unaudited)	(Audited)
		SR'000	SR'000
	Insurance Operations		
	Term deposits	30,626	10,576

The term deposits are held with the commercial banks. These term deposits are denominated in Saudi Arabian Riyals and have been an original maturity of more than three months and less than twelve months. The carrying amounts of these term deposits reasonably approximate their fair values at the reporting date.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED)

FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

### 6. PREMIUM RECEIVABLES, NET

	30 June <u>2014</u> (Unaudited) SR'000	31 December <u>2013</u> (Audited) SR'000
Due from policyholders  Due from policy holders – related parties (note 10)  Provision for doubtful debts	59,440 28,352 (23,636)	44,701 17,563 (23,636)
	64,156	37,998

Movements in allowance for doubtful premiums receivable were as follows:

	30 June	31 December
	<u> 2014</u>	<u> 2013</u>
	(Unaudited)	(Audited)
	SR '000	SR'000
Balance at beginning of period / year	23,636	27,032
Additional allowance during the period / year	•	1,015
Allowance utilised during the period / year		(4,411)
Balance at the end of the period / year	23,636	23,636

### 7. <u>INVESTMENTS</u>

#### a) FVIS investments

#### Insurance operations

Movement in FVIS investments is as follows:

	Six-month period	Year ended
	ended 30 June	31 December
	<u> 2014</u>	<u> 2013</u>
	(Unaudited)	(Audited)
	SR'000	SR'000
Balance at the beginning of the period / year	60,659	3,131
Changes in fair value of investments	2,785	98
Transfer of FVIS investments form Shareholders' Operations	-	13,974
Transfer of HTM investments	3,000	-
Purchased during the period / year	15,000	46,591
Disposals during the period / year	(6,627)	(3,135)
Balance at the end of the period / year	74,818	60,659

During the year ended 31 December 2013, the management of the Company transferred certain FVIS investments from Shareholders' Operations to Insurance Operations.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED)

FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

## **INVESTMENTS** (continued)

## a) FVIS investments

## Shareholders' operations

Movement in FVIS investments is as follows:		
	Six-month period	Year ended
	ended 30 June	31 December
	<u> 2014</u>	<u> 2013</u>
	(Unaudited)	(Audited)
	SR'000	SR'000
Balance at the beginning of the period / year	4,846	14,496
Purchases during the period / year	7,425	4,702
Transfer of FVIS investments to Insurance Operations (refer		
note 7(a) – Insurance Operations)	•	(13,974)
Disposals during the period / year	-	(6,962)
Changes in fair value of investments	1,660	6,584
Balance at the end of the period / year	13,931	4,846
b) Held to maturity investments		
Insurance operations		
Movement in investments held to maturity is as follows:		

Movement	in	investments	held to	maturity	is as	follows

	Six-month period ended 30 June <u>2014</u> (Unaudited) SR'000	Year ended 31 December <u>2013</u> (Audited) SR'000
Balance at the beginning of the period / year Purchases during the period / year Transfer to FVIS investments Matured during the period / year Amortised during the period / year	26,663 10,000 (3,000) - (11)	13,685 20,000 - (7,000) (22)
Balance at the end of the period / year	33,652	26,663

## Shareholders' operations

Movement in investments held to maturity is as follows:

	Six-month period ended 30 June <u>2014</u> (Unaudited) SR'000	Year ended 31 December 2013 (Audited) SR'000
Balance at the beginning of the period / year	3,719	3,731
Amortized during the period / year	(7)	(12)
Balance at the end of the period / year	3,712	3,719

The fair values of held to maturity investments are not expected to be materially different from their book values.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED) FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

### 7. INVESTMENTS (continued)

#### c) Available-for-sale investments

#### Shareholders' operations

Movement in available-for-sale investments is as follows:

## Six-month period ended 30 June 2014 (Unaudited)

	Quoted <u>securities</u> SR'000	Unquoted <u>securities</u> SR'000	<u>Total</u> SR'000
Balance at the beginning of the period Changes in fair value of investments	5,053 353	1,923	6,976 353
Balance at the end of the period	5,406	1,923	7,329
Year ended 31 December 2013 (Audited)			
	Quoted <u>securities</u> SR'000	Unquoted <u>securities</u> SR'000	<u>Total</u> SR'000
Balance at the beginning of the year Disposed during the year (see note (ii) below) Changes in fair value of investments	6,659 (2,170) 564	1,923  	8,582 (2,170) 564
Balance at the end of the year	5,053	1,923	6,976

- i. Unquoted available-for-sale investment, having a carrying value of SR 1,923 thousand (31 December 2013: SR 1,923 thousand) are measured at cost as its fair value cannot be reliably measured due to the absence of active market and unavailability of observable market prices for similar instruments.
- ii. During 2013, the Company sold its investment with a cost price of SR 2,000 thousand for SR 2,170 thousand. The realized gain of SR 170 thousand was transferred from available-for-sale investment reserve to statement of Shareholders' Operations.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED)

FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

#### 8. OUTSTANDING CLAIMS - NET

	30 June	31 December
	2014	2013
	(Unaudited)	(Audited)
	SR'000	SR'000
Gross outstanding claims	18,245	42,229
Add: Incurred But Not Reported (IBNR) reserve	35,021	34,992
	53,266	77,221
Less: Reinsurance companies' share of outstanding claims	(11,581)	(15,980)
Net outstanding claims	41,685	61,241

#### 9. ZAKAT

The Zakat payable by the Company has been calculated based on the best estimates of the management. Movements in Zakat payable during the six-month period ended 30 June 2014 and for the year ended 31 December 2013 are as follows:

	30 June	31 December
	<u> 2014</u>	<u> 2013</u>
	(Unaudited)	(Audited)
	SR'000	SR '000
	SR'000	SR'000
Balance at the beginning of the period / year	2,174	2,756
Charge for the period / year	500	600
Zakat paid during the period / year	-	(1,182)
Balance at the end of the period / year	2,674	2,174

#### Zakat status

The Company has filed its zakat declarations for the period from 16 May 2007 to 31 December 2008 and for the years ended 31 December 2009 through 2013 and obtained restricted zakat certificates.

The Department of Zakat and Income Tax (DZIT) raised assessment for the period from 16 May 2007 to 31 December 2008 and demanded additional Zakat liability of SR 619 thousand. The Company filed an objection against this demand and is confident of a favorable outcome. Zakat assessments for years ended 31 December 2009 through 2013 have not yet been raised. However during the year the DZIT issued initial assessment for the year 2011, disallowing investments and statutory deposit from Zakat base and requested additional Zakat of SR 1.3 million. The Company has filed an appeal against DZIT's initial assessment and confident of a favorable outcome.

# SALAMA COOPERATIVE INSURANCE COMPANY – A Saudi Joint Stock Company NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED) FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

### 10. RELATED PARTY TRANSACTIONS AND BALANCES

The following are the details of significant related party transactions during the period.

	_	Amount of t	ransaction		Balance as	
Related party	Nature of transaction	30 June 2014 (Unaudited)	30 June 2013 (Unaudited)	Balance as at 30 June 2014 (Unaudited)	at 31 December 2013 (Audited)	
a) Insurance Operations	-	SR'000	SR'000	SR'000	SR'000	
Major Shareholder Islamic Arab Insurance Company (B.S.C)	General and Administrative Expenses directly paid on behalf of the Company	_	_	6,759	6,759	
Related Parties of key	company			-1	-,	
management personnel Tajeer Co. (Affiliate)	Insurance policies written	70,484	53,600	28,352	17,563	
Chairman of the Board	Insurance policies written	94	83	18	133	
Rusd Global Company	Insurance policies written	544	509	271	38	
Technology Establishment	Insurance policies written	246	186	125	16	
Al Awwal Financial Services	Insurance policies written	-	-	-	(20)	
Al Shaer Company	Insurance policies written	-	•	159	159	
<u>Key management</u> <u>personnel</u>	Long-term benefits Short term benefits	160 1,861	131 1,321	1,048 322	1,257 33	
b) Shareholders' Operation	3.S					
Board of Directors	Remuneration	19	26	-	-	
Board Committees	Remuneration	8	16	-	-	
Related Party of key management personnel						
Islamic Arab Insurance Company (UAE)	General and Administrative Expenses paid by on behalf of the Company	212		(212)	-	

Terms of transactions with related parties are approved by the management of the Company. The period end balances of transactions with related parties are disclosed in the interim statement of financial position.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED)

FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

#### 11. SEGMENTAL INFORMATION

All the insurance operations of the Company are carried out in the Kingdom of Saudi Arabia. For management purposes, the operations are monitored in three major lines of business. Segment results do not include general and administration expenses and investment income. Segment assets do not include cash and cash equivalents, term deposits, net premiums receivable, net reinsurance receivable, prepayments and other receivables, amount due from a related party, investments, furniture, fittings and office equipment. Segment liabilities do not include policyholders' claims, reinsurance payables, accruals and other payables, due to shareholders' operations and employees' end of service benefits. Consistent with the Company's internal reporting process, operating segments have been approved by the management in respect of the Company's activities, assets and liabilities as stated below:

	Medical	Motor	Other	<b>Total</b>
For the three-month period ended 30 June 2014	SR'000	SR'000	SR'000	SR'000
Gross premium written	10,260	76,701	7,035	93,996
Less: Reinsurance premiums ceded	-	-	(5,141)	(5,141)
Less: Excess of loss premiums	-	(1,535)	(581)	(2,116)
Net premium written	10,260	75,166	1,313	86,739
Changes in net unearned premiums	(1,854)	(23,112)	(703)	(25,669)
Net premiums earned	8,406	52,054	610	61,070
Net reinsurance commissions earned	<u> </u>	4	797	801
Net revenue	8,406	52,058	1,407	61,871
Gross claims paid	5,054	57,249	7,483	69,786
Less: Reinsurers share	(95)	(1)	(6,065)	(6,161)
Net claims paid	4,959	57,248	1,418	63,625
Changes in outstanding claims	110	(13,923)	(2,898)	(16,711)
Net claims incurred	5,069	43,325	(1,480)	46,914
Policy acquisition costs	335	1,331	271	1,937
Other operating expenses	707	941	35	1,683
Net costs and expenses	6,111	45,597	(1,174)	50,534
Net results of insurance operations Unallocated expenses Unallocated other income Investment income	2,295	6,461	2,581	11,337 (9,289) 87 977
Surplus from insurance operations				3,112

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED)

FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

## 11. SEGMENTAL INFORMATION (continued)

For the six-month period ended 30 June 2014	<u>Medical</u> SR'000	<u>Motor</u> SR'000	<u>Other</u> SR'000	<u>Total</u> SR'000
Cross magnitum comittee	21.020	146 880	12.402	101.005
Gross premium written Less: Reinsurance premiums ceded	21,820	146,773	13,402	181,995
Less: Excess of loss premiums	(200)	(18)	(9,806)	(9,824)
·	(300)	(2,296)	(1,011)	(3,607)
Net premium written	21,520	144,459	2,585	168,564
Changes in net unearned premiums	(6,252)	(46,341)	(1,231)	(53,824)
Net premiums earned Net reinsurance commissions earned	15,268	98,118	1,354	114,740
Net revenue	15.060	10	1,596	1,606
Net revenue	15,268	98,128	2,950	116,346
Gross claims paid	9,678	100,246	7,652	117,576
Less: Reinsurers share	(351)	(1)	(6,135)	(6,487)
Net claims paid	9,327	100,245	1,517	111,089
Changes in outstanding claims	(599)	(17,670)	(1,289)	(19,558)
Net claims incurred	8,728	82,575	228	91,531
Policy acquisition costs	581	2,312	542	3,435
Other operating expenses	1,622	1,964	78	3,664
Net costs and expenses	10,931	86,851	848	98,630
Net results of insurance operations Unallocated expenses Unallocated other income Investment income	4,337	11,277	2,102	17,716 (18,035) 87 3,414
Surplus from insurance operations				3,182
As at 30 June 2014	<u>Medical</u> SR'000	<u>Motor</u> SR'000	<u>Other</u> SR'000	<u>Total</u> SR'000
Insurance operations' assets				
Reinsurer's share of unearned premiums	•	12	7,635	7,647
Reinsurer's share of outstanding claims	506	921	10,154	11,581
Deferred policy acquisition costs Unallocated assets	845	3,580	869	5,294 231,437
Total insurance operations' assets				255,959
Insurance operations' liabilities				
Unearned premiums	17,726	129,961	10,281	157,968
Outstanding claims	9,488	29,402	14,376	53,266
Unearned commission income		2 222	2,393	2,395
Provision for premium deficiency Unallocated liabilities and surplus	2,635	2,330	868	5,833 36,497
Total insurance operations' liabilities and surplus			-	255,959

# NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED) FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

## 11. SEGMENTAL INFORMATION (continued)

	<u>Medical</u>	<u>Motor</u>	<u>Other</u>	<u>Total</u>
For the three-month period ended 30 June 2013	SR'000	SR'000	SR'000	SR'000
Gross premium written	6,964	50,083	6,419	63.466
Less: Reinsurance premiums ceded	(136)		(3,677)	(3,813)
Less: Excess of loss premiums	••	(310)	(191)	(501)
Net premium written	6,828	49,773	2,551	59,152
Changes in net unearned premiums	(2,414)	(14,126)	(1,388)	(17,928)
Net premiums earned	4,414	35,647	1,163	41,224
Net reinsurance commissions earned		· ==	903	903
Net revenue	4,414	35,647	2,066	42,127
Gross claims paid	7 292	25.001	1.106	42.450
Less: Reinsurers share	7,2 <b>8</b> 2 (3,403)	35,091	1,106	43,479
Net claims paid		25.001	(799)	(4,202)
Changes in outstanding claims	3,879	35,091	307	39,277
-	373	1,059	354	1,786
Net claims incurred	4,252	36,150	661	41,063
Policy acquisition costs	360	719	273	1,352
Other operating expenses	530	730	46	1,306
Net costs and expenses	5,142	37,599	980	43,721
Net results of insurance operations	(728)	(1,952)	1,086	(1,594)
Unallocated expenses	(720)	(1,552)	1,000	(7,794)
Unallocated other income				13
Investment income				210
Definit from insurance enquetions			_	
Deficit from insurance operations			_	(9,165)

# NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED) FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

## 11. SEGMENTAL INFORMATION (continued)

For the six month newind and 120 I 2012	<u>Medical</u>	<u>Motor</u>	<u>Other</u>	<u>Total</u>
For the six-month period ended 30 June 2013	SR '000	SR'000	SR'000	SR'000
Gross premium written	13,195	97,613	12 117	122.025
Less: Reinsurance premiums ceded	(245)	97,013	13,117	123,925
Less: Excess of loss premiums	(195)	(620)	(8,645)	(8,890)
Net premium written	12,755		(382)	(1,197)
Changes in net unearned premiums		96,993	4,090	113,838
Net premiums earned	(2,793)	(23,389)	(1,320)	(27,502)
Net reinsurance commissions earned	9,962	73,604	2,770	86,336
Net revenue			1,833	1,833
Not revenue	9,962	73,604	4,603	88,169
Gross claims paid	17,103	74,323	2616	05.042
Less: Reinsurers share	(8,310)	74,323	3,616	95,042
Net claims paid		74 222	(1,082)	(9,392)
Changes in outstanding claims	8,793	74,323	2,534	85,650
Net claims incurred	(371)	479	(2,803)	(2,695)
Policy acquisition costs	8,422	74,802	(269)	82,955
Other operating expenses	719	1,551	550	2,820
Net costs and expenses	1,058	1,094	108	2,260
Net costs and expenses	10,199	77,447	389	88,035
Net results of insurance operations	(237)	(3,843)	4,214	134
Unallocated expenses	(=5 / )	(5,515)	7,217	(15,779)
Unallocated other income				13,773)
Investment income				544
Deficit from insurance operations				
better from tilsurance operations			•	(15,088)
	<u>Medical</u>	<u>Motor</u>	<u>Other</u>	<u>Total</u>
As at 31 December 2013 – audited	SR'000	SR'000	SR'000	SR'000
Insurance operations' assets				
Reinsurer's share of unearned premiums	-	37	3,198	3,235
Reinsurer's share of outstanding claims	881	921	14,178	15,980
Deferred policy acquisition costs	454	1,670	278	2,402
Unallocated assets	-	-	-	197,850
Total insurance operations' assets				219,467
Insurance operations' liabilities and surplus			•	· · · · ·
Unearned premium	11,474	82 615	4,613	00.722
Outstanding claims	10,462	83,645 47,071		99,732
Unearned commission income	10,402	47,071 8	19,688 908	77,221 916
Provision for premium deficiency	2,635	2,330	908 868	5,833
Unallocated liabilities and surplus	2,033	2,33U -	-	3,833 35,765
Total insurance operations' liabilities and surplus			-	
rotal insurance operations magnifies and surplus				219,467

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED)

FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

#### 12. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair values of on-balance sheet financial instruments, except for investments held to maturity, are not significantly different from the carrying values included in the interim condensed financial statements. The fair values of held to maturity investments are not expected to be materially different from their book values.

Determination of fair value and fair value hierarchy

The Company, if applicable, uses the following hierarchy for determining and disclosing the fair value of financial instruments:

Level 1: quoted prices in active markets for the identical assets or liabilities (i.e. without modification or repacking).

Level 2: quoted prices in active markets for similar financial assets and liabilities or other valuation techniques for which all significant inputs are based on observable market data; and

Level 3: valuation techniques for which any significant input is not based on observable market data.

The table below presents the financial instruments at their fair values as at 30 June 2014.

	<u>Level 1</u>	Level 2	<u>Level 3</u>	<u>Total</u>
Financial assets				
Financial assets held as FVIS - Insurance Operations	-	74,818	-	74,818
Financial assets held as FVIS - Shareholders' Operations	-	13,931	-	13,931
Financial investments held as available-for-sale - Shareholders' Operations	-	5,406	-	5,406
Balance at the end of the period		94,155		94,155
The table below presents the financial instruments at	their fair value	es as at 31 Dec	ember 2013.	
	<u>Level 1</u>	Level 2	Level 3	<u>Total</u>
Financial assets				
Financial assets held as FVIS - Insurance Operations	-	60,659	-	60,659
Financial assets held as FVIS - Shareholders' Operations	-	4,846	-	4,846
Financial investments held as available-for- sale - Shareholders' Operations	-	5,053	-	5,053
Balance at the end of the year	•	70,558	-	70,558

The Company determines Level 2 fair values for trading investments based on the net assets value of the respective funds as at the end of the reporting period.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS – (UNAUDITED) FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 JUNE 2014

#### 13. REGULATORY REQUIREMENT

As required by Saudi Arabian Insurance Regulations (Article 66 of Implementation Regulations issued by SAMA), the Company is required to maintain minimum Solvency Margin equivalent to the highest of minimum capital requirement, premium solvency margin or claims solvency margin. As at 30 June 2014, the Company's solvency level is less than the minimum solvency margin required by the Implementation Regulations and is in the purview of the above-mentioned article of the Implementation Regulations. The Company has submitted its action plan to SAMA to achieve the solvency margin.

## 14. EARNINGS / (LOSS) PER SHARE

Earnings / (loss) per share for the period have been calculated by dividing the net income / (loss) for the period by the weighted average number of issued and outstanding shares (10 million shares) as at 30 June 2014 (30 June 2013: 10 million shares). Diluted income / loss per share is not applicable for the Company.

### 15. BOARD OF DIRECTORS' APPROVAL

These financial statements have been approved by the Board of Directors on 21 July 2014, corresponding to 23 Ramadan 1435H.