

**Fawaz Abdulaziz Al Hokair & Co.  
and its subsidiaries  
(A Saudi Joint Stock Company)**

**INTERIM CONSOLIDATED FINANCIAL  
STATEMENTS (UNAUDITED) AND AUDITOR'S  
LIMITED REVIEW REPORT**

**FOR THE SIX-MONTH PERIOD ENDED 30 SEPTEMBER 2013**

Fawaz Abdulaziz Al Hokair & Co. and its subsidiaries  
(A Saudi Joint Stock Company)

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INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)  
FOR THE SIX-MONTH PERIOD ENDED 30 SEPTEMBER 2013

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**LIMITED REVIEW REPORT  
TO THE SHAREHOLDERS OF FAWAZ ABDULAZIZ AL HOKAIR & CO.  
(A SAUDI JOINT STOCK COMPANY)**


**SCOPE OF REVIEW**

We have reviewed the accompanying interim consolidated balance sheet of Fawaz Abdulaziz Al Hokair & Co.- A Saudi Joint Stock Company (the "Company") and its subsidiaries (the "Group") as at 30 September 2013, and the related interim consolidated statements of income for the three-month and six-month periods ended 30 September 2013, cash flows and changes in equity for the six-month period then ended. These interim consolidated financial statements are the responsibility of the Group's management and have been prepared by them and submitted to us together with all the information and explanations which we required. We conducted our limited review in accordance with the Standard on Review of Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants ("SOCPA"). A limited review consists principally of applying analytical procedures to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

**CONCLUSION**

Based on our limited review, we are not aware of any material modifications that should be made to the accompanying interim consolidated financial statements for them to be in conformity with accounting standards generally accepted in the Kingdom of Saudi Arabia.

For Ernst & Young

  
Rashid S. AlRashoud  
Certified Public Accountant  
Registration No. 366



Riyadh: 22 Dhul Hijjah 1434H  
(27 October 2013)

Fawaz Abdulaziz Al Hokair & Co. and its subsidiaries  
(A Saudi Joint Stock Company)

INTERIM CONSOLIDATED BALANCE SHEET  
AS AT 30 SEPTEMBER 2013

	Notes	30 September 2013 (Unaudited) SR	30 September 2012 (Unaudited) SR
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and bank balances		118,160,129	210,047,533
Prepayments, due from related parties and other receivables	5	659,646,315	605,551,482
Inventories		1,399,264,552	962,985,136
<b>TOTAL CURRENT ASSETS</b>		<b>2,177,070,996</b>	<b>1,778,584,151</b>
<b>NON-CURRENT ASSETS</b>			
Investments in associates and others	6	239,733,374	244,647,635
Property and equipment		1,499,673,584	1,185,380,707
Intangible assets – goodwill	7	479,234,543	479,234,543
Other intangible assets		107,588,471	93,903,973
<b>TOTAL NON-CURRENT ASSETS</b>		<b>2,326,229,972</b>	<b>2,003,166,858</b>
<b>TOTAL ASSETS</b>		<b>4,503,300,968</b>	<b>3,781,751,009</b>
<b>LIABILITIES AND EQUITY</b>			
<b>CURRENT LIABILITIES</b>			
Short-term murabaha financing and loans	8	242,353,468	178,823,664
Current portion of murabaha financing and term loans	8	348,065,740	100,000,000
Trade accounts payable		519,125,123	314,996,003
Accrued expenses and other payables		331,449,329	561,545,786
<b>TOTAL CURRENT LIABILITIES</b>		<b>1,440,993,660</b>	<b>1,155,365,453</b>
<b>NON-CURRENT LIABILITIES</b>			
Murabaha financing and term loans	8	711,682,842	763,318,453
End-of-service indemnities		70,461,974	64,067,015
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>782,144,816</b>	<b>827,385,468</b>
<b>TOTAL LIABILITIES</b>		<b>2,223,138,476</b>	<b>1,982,750,921</b>
<b>EQUITY</b>			
<b>SHAREHOLDERS' EQUITY</b>			
Share capital	10	1,050,000,000	700,000,000
Statutory reserve		251,142,965	189,173,723
Retained earnings		958,009,464	886,359,158
<b>TOTAL SHAREHOLDERS' EQUITY</b>		<b>2,259,152,429</b>	<b>1,775,532,881</b>
<b>MINORITY INTERESTS</b>		<b>21,010,063</b>	<b>23,467,207</b>
<b>TOTAL EQUITY</b>		<b>2,280,162,492</b>	<b>1,799,000,088</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>4,503,300,968</b>	<b>3,781,751,009</b>

The attached notes 1 to 15 form an integral part of these interim consolidated financial statements

Fawaz Abdulaziz Al Hokair & Co. and its subsidiaries  
(A Saudi Joint Stock Company)

INTERIM CONSOLIDATED STATEMENT OF INCOME  
FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED 30 SEPTEMBER 2013

	Notes	<i>For the three-month period ended</i>		<i>For the six-month period ended</i>	
		<i>30 September</i> <i>2013</i> <i>(Unaudited)</i> <i>SR</i>	<i>30 September</i> <i>2012</i> <i>(Unaudited)</i> <i>SR</i>	<i>30 September</i> <i>2013</i> <i>(Unaudited)</i> <i>SR</i>	<i>30 September</i> <i>2012</i> <i>(Unaudited)</i> <i>SR</i>
Sales		1,569,695,335	1,383,288,636	2,828,011,770	2,248,565,338
Direct costs		(1,116,780,829)	(978,937,140)	(2,035,433,511)	(1,620,086,810)
<b>GROSS PROFIT</b>		<b>452,914,506</b>	<b>404,351,496</b>	<b>792,578,259</b>	<b>628,478,528</b>
Selling and marketing expenses		(48,036,389)	(49,153,763)	(93,644,609)	(80,325,894)
General and administrative expenses		(68,807,607)	(46,979,858)	(137,299,911)	(97,354,333)
Depreciation and amortization		(53,471,633)	(41,450,996)	(103,884,813)	(75,722,553)
<b>INCOME FROM MAIN OPERATIONS</b>		<b>282,598,877</b>	<b>266,766,879</b>	<b>457,748,926</b>	<b>375,075,748</b>
Financing charges		(12,018,432)	(3,924,101)	(24,555,860)	(9,222,382)
Other income (loss), net		17,310,165	(649,515)	26,129,087	25,394,604
<b>INCOME BEFORE ZAKAT AND INCOME TAX AND MINORITY INTERESTS</b>		<b>287,890,610</b>	<b>262,193,263</b>	<b>459,322,153</b>	<b>391,247,970</b>
Zakat and income tax	9	(6,519,923)	(10,718,197)	(12,062,331)	(18,385,692)
<b>INCOME BEFORE MINORITY INTERESTS</b>		<b>281,370,687</b>	<b>251,475,066</b>	<b>447,259,822</b>	<b>372,862,278</b>
Minority interests		713,698	962,035	(22)	470,390
<b>NET INCOME FOR THE PERIOD</b>		<b>282,084,385</b>	<b>252,437,101</b>	<b>447,259,800</b>	<b>373,332,668</b>
<b>EARNINGS PER SHARE:</b>					
Attributable to income from main operations	12	<b>2.69</b>	2.54	<b>4.36</b>	3.57
Attributable to net income for the period	12	<b>2.69</b>	2.40	<b>4.26</b>	3.56

The attached notes 1 to 15 form an integral part of these interim consolidated financial statements

Fawaz Abdulaziz Al Hokair & Co. and its subsidiaries  
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INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS  
FOR THE SIX-MONTH PERIOD ENDED 30 SEPTEMBER 2013

	2013 (Unaudited) SR	2012 (Unaudited) SR
<b>OPERATING ACTIVITIES</b>		
Income before zakat and income tax and minority interests	459,322,153	391,247,970
Adjustments for:		
Depreciation and amortization	103,884,813	75,722,553
Provision for end-of-service indemnities	8,724,863	9,701,541
Gain on disposal of property and equipment	(31,500)	-
Property and equipment written off	-	4,032,113
Share in earnings of associates, net	(2,734,297)	(953,088)
	<u>569,166,032</u>	<u>479,751,089</u>
Changes in operating assets and liabilities:		
Prepayments, due from related parties and other receivables	5,349,603	(155,206,081)
Inventories	(295,774,916)	(136,410,529)
Trade accounts payable	177,602,750	28,021,719
Accrued expenses and other payables	12,143,571	40,653,203
	<u>468,487,040</u>	<u>256,809,401</u>
Cash from operations	468,487,040	256,809,401
Zakat paid	(2,642,767)	(18,618,975)
End-of-service indemnities paid	(4,197,751)	(1,234,362)
	<u>461,646,522</u>	<u>236,956,064</u>
<b>INVESTING ACTIVITIES</b>		
Purchase of property and equipment	(243,597,407)	(238,760,037)
Other intangible assets	(16,152,025)	(15,347,183)
Proceeds from disposal of property and equipment	31,500	-
Acquisition of a new subsidiary (note 7)	-	(473,226,020)
Investments in associates and others	-	(1,503,288)
	<u>(259,717,932)</u>	<u>(728,836,528)</u>
<b>FINANCING ACTIVITIES</b>		
(Repayment of) proceeds from murabaha financing and loans, net	(7,935,005)	502,940,321
Dividends paid	(210,000,000)	-
Minority interests	-	940,780
	<u>(217,935,005)</u>	<u>503,881,101</u>
<b>Net cash (used in) from financing activities</b>	<u>(217,935,005)</u>	<u>503,881,101</u>
<b>Net (decrease) increase in cash and bank balances</b>	<u>(16,006,415)</u>	<u>12,000,637</u>
Cash and bank balances at the beginning of the period	134,166,544	198,046,896
<b>CASH AND BANK BALANCES AT THE END OF THE PERIOD</b>	<u><u>118,160,129</u></u>	<u><u>210,047,533</u></u>
<b>NON-CASH TRANSACTIONS:</b>		
Transfer to share capital (note 10)	350,000,000	-
Balance payable against acquisition of a new subsidiary (note 7)	-	188,000,000

The attached notes 1 to 15 form an integral part of these interim consolidated financial statements.

Fawaz Abdulaziz Al Hokair & Co. and its subsidiaries  
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INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY  
FOR THE SIX-MONTH PERIOD ENDED 30 SEPTEMBER 2013

	Attributable to equity holders of the parent						Total equity SR
	Share capital SR	Statutory reserve SR	Retained earnings SR	shareholders' equity SR	Minority interests SR	Total equity SR	
<b>30 September 2013 (Unaudited)</b>							
Balance at 31 March 2013	700,000,000	251,142,965	1,070,749,664	2,021,892,629	21,010,041	2,042,902,670	
Net income for the period	-	-	447,259,800	447,259,800	22	447,259,822	
Transfer to share capital (note 10)	350,000,000	-	(350,000,000)	-	-	-	
Dividends (note 11)	-	-	(210,000,000)	(210,000,000)	-	(210,000,000)	
<b>Balance at 30 September 2013</b>	<b>1,050,000,000</b>	<b>251,142,965</b>	<b>958,009,464</b>	<b>2,259,152,429</b>	<b>21,010,063</b>	<b>2,280,162,492</b>	
<b>30 September 2012 (Unaudited)</b>							
Balance at 31 March 2012	700,000,000	189,173,723	513,026,490	1,402,200,213	22,996,817	1,425,197,030	
Net income for the period	-	-	373,332,668	373,332,668	(470,390)	372,862,278	
Movement in minority interests	-	-	-	-	940,780	940,780	
<b>Balance at 30 September 2012</b>	<b>700,000,000</b>	<b>189,173,723</b>	<b>886,359,158</b>	<b>1,775,532,881</b>	<b>23,467,207</b>	<b>1,799,000,088</b>	

The attached notes 1 to 15 form an integral part of these interim consolidated financial statements

Fawaz Abdulaziz Al Hokair & Co. and its subsidiaries  
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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
30 SEPTEMBER 2013

1. ORGANIZATION AND ACTIVITIES

Fawaz Abdulaziz Al Hokair & Co. (the "Company") is a listed Saudi Joint Stock Company registered in Riyadh, Kingdom of Saudi Arabia under commercial registration No. 1010076209 dated 20 Sha'ban 1410H (corresponding to 18 March 1990).

The objectives of the Company as per its Bylaws are to engage in the following activities:

- Wholesale and retail trading in ready-made cloth for men, women and children, shoes, textiles, house and office furniture, perfumes, natural cosmetics, ornaments and beauty materials and their compounds and traditional jewelry.
- Wholesale and retail trading in sports wares and shoes and their complementary.
- Management and operation of optics centers, wholesale and retail trading in eye glasses and sun glasses, contact lenses, optical equipment and accessories.
- Trading agencies.
- Purchase of land and construction of buildings thereon for the purpose of running the Company's activities and business.
- Manufacture, wholesale and retail in Ibayas, robes, scarfs and other women embroidered gowns.
- Wholesale and retail trading in gold, silver, jewelry, precious stones, diamonds, gold ornaments and precious metals.
- Wholesale and retail trading in communication equipment and related accessories and spare parts, maintenance and operation through trading agencies.
- Retail trading in consumer food products.

2. BASIS OF CONSOLIDATION

These interim consolidated financial statements include the assets, liabilities and result of operations of the Company and the following subsidiaries:

Subsidiary company	Country of incorporation	Direct and indirect shareholding %	
		2013	2012
Al Waheedah Equipment Co. Ltd. and its subsidiaries (i) Haifa B. Al Kalam & Partners International Co. for Trading and its subsidiaries (ii)	Kingdom of Saudi Arabia	100	100
Saudi Retail Co. Ltd.	Kingdom of Saudi Arabia	100	100
Wahba Trading Company Limited and its subsidiaries (iii)	Kingdom of Saudi Arabia	100	100
Kazakhstan Group (iv)	Republic of Kazakhstan	85	85
Al Farida Trading Agencies Company	Kingdom of Saudi Arabia	70	70
Retail Group Egypt	Arab Republic of Egypt	98	98
Retail Group Jordan	Hashemite Kingdom of Jordan	95	95
Nesk Trading Projects Company (note 7)	Kingdom of Saudi Arabia	100	100



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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
30 SEPTEMBER 2013

2. BASIS OF CONSOLIDATION (continued)

- (i) Al Waheedah Equipment Co. directly and indirectly owns certain active subsidiaries in Azerbaijan and dormant subsidiaries in United Arab Emirates.
- (ii) Haifa B. Al Kalam & Partners directly and indirectly owns certain active subsidiaries in Georgia, Armenia, United States of America and Morocco, and dormant subsidiaries in United Arab Emirates and British Virgin Islands.
- (iii) Wahba Trading Company Limited directly and indirectly owns certain dormant subsidiaries in Kingdom of Saudi Arabia and United Arab Emirates.
- (iv) Kazakhstan Group represents three entities namely Retail Management Kazakhstan, Fashion Retail Kazakhstan and Global Apparel Kazakhstan. All these entities are 85% directly owned.

The principal activities of all the above subsidiary companies are wholesale and retail trading. Indirect shareholding represents cross ownership among the subsidiary companies.

A subsidiary is an entity in which the Company has direct and indirect equity interest of more than 50% and/or over which it exerts effective control. The financial statements of the subsidiaries are prepared using accounting policies which are consistent with those of the Company. The subsidiaries are consolidated from the date on which the Company is able to exercise effective control.

All significant inter-company balances and transactions have been eliminated on consolidation.

Minority interest in the net assets (excluding goodwill) of consolidated subsidiaries is identified separately from the Company's equity therein. Minority interests consist of the amount of those interests at the date of the original business combination and the minority's share of changes in equity since the date of the combination. Losses applicable to the minority in excess of the minority's interest in subsidiary's equity are allocated against the interest of the Company except to the extent that the minority has a binding obligation and is able to make an additional investment to cover the losses.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The interim consolidated financial statements have been prepared in accordance with the Standard of Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants. The significant accounting policies adopted by the Company and its subsidiaries in preparing the interim consolidated financial statements, summarized below, are in conformity with those described in the annual audited consolidated financial statements for the year ended 31 March 2013. The interim consolidated financial statements and the accompanying notes should be read in conjunction with the annual audited consolidated financial statements and the related notes for the year ended 31 March 2013.

*Accounting convention*

The interim consolidated financial statements are prepared under the historical cost convention, as modified to include the measurement, at fair value, of investments in available for sale securities.

*Use of estimates*

The preparation of interim consolidated financial statements in conformity with generally accepted accounting standards requires use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current event and activities actual result ultimately may differ from those estimate.

*Inventories*

Inventories are stated at the lower of cost or net realizable value. Cost is determined on a weighted average cost basis.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
30 SEPTEMBER 2013

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

*Investments*

Investments in associates

Investments in associates in which the Company and its subsidiaries have equity interest between 20% to 50% or over which they exercise significant influence are recorded using the equity method, under which the investment is stated initially at cost and adjusted thereafter for the post acquisition changes in the net assets of the investee companies. The Company and its subsidiaries share in the net earnings or losses of the associates are included in the interim consolidated statement of income.

Investments in available for sale securities

Investments in available for sale securities are stated at fair value and included under non-current assets in the interim consolidated balance sheet. Unrealized gains or losses are included in the interim statement of changes in equity until the investment is derecognized or the investment is determined to be impaired. On derecognition or impairment, the cumulative gain or loss previously reported in equity is included in the interim consolidated statement of income for the period. Fair value is determined based on the market value if an open active market exists or by using alternative revaluation methods. Otherwise cost is considered to be the fair value.

*Property and equipment*

Property and equipment are stated at cost less accumulated depreciation and any impairment in value. Expenditure on maintenance and repairs is expensed, while expenditure for betterment is capitalized. Depreciation is provided over the estimated useful lives of the applicable assets using the straight line method. Land and capital work in progress are not depreciated. The estimated rates of depreciation/amortization of the principal classes of assets are as follows:

	<u>Depreciation percentage</u>
Buildings	3%
Leasehold improvements	12.5%
Furniture and office equipment	10%
Motor vehicles	25%

*Intangible assets*

Goodwill

Goodwill arising from investments in subsidiaries represents the excess of the cost of acquisition over the Company's interests in the fair value of the net assets of these subsidiaries at the date of acquisition. The carrying amount of the goodwill is reviewed annually to determine whether there is any indication of impairment. If any such indication exists the carrying amount of goodwill is reduced to the estimated recoverable amount. Goodwill after initial recognition is measured at cost less accumulated impairment losses, if any.

Other intangible assets

Other intangible assets represent software implementation cost, key money, trademarks and other deferred charges, and are amortized using the straight line method over the estimated period of benefit.

The estimated period of amortization of the principal classes of other intangible assets is as follows:

	<u>Years</u>
Software implementation cost	25
Key money	10
Deferred charges	4

Trademarks are not subject to amortization. These are tested for impairment on annual basis.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
30 SEPTEMBER 2013

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

*Impairment of non-current assets*

The Company and its subsidiaries periodically reviews the carrying amounts of their non-current tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Company and its subsidiaries estimates the recoverable amount of the cash generating unit to which that asset belongs.

If the recoverable amount of an asset or cash generating unit is estimated to be less than its carrying amount, the carrying amount of the asset or cash generating unit is reduced to its recoverable amount. Impairment loss is recognized as an expense immediately.

Except for goodwill, where an impairment loss subsequently reverses, the carrying amount of the asset or cash generating unit is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or cash generating unit in prior periods. A reversal of an impairment loss is recognized as income immediately.

*Accounts payable and accrued expenses*

Liabilities are recognized for amounts to be paid in the future for goods or services received, whether billed by the suppliers or not.

*Provisions*

Provisions are recognized when the Company and its subsidiaries have an obligation (legal or constructive) arising from a past event, and the costs to settle the obligation are both probable and can be measured reliably.

*Zakat and income tax*

Zakat is provided in accordance with the Regulations of the Department of Zakat and Income Tax ("DZIT") in the Kingdom of Saudi Arabia and on an accrual basis. The provision is charged to the interim consolidated statement of income. Differences, if any, resulting from the final assessments are adjusted in the year of their finalization.

For subsidiaries outside the Kingdom of Saudi Arabia, provision for corporate tax is computed in accordance with tax regulations of the respective countries and charged to the interim consolidated statement of income.

*Dividends*

Interim dividends are recorded as and when declared and approved by the Board of Directors. Annual final dividends are recognized as a liability at the time of their approval by the General Assembly.

*End-of-service indemnities*

End-of-service indemnities, required by the Saudi Arabian Labor Law, are provided in the interim consolidated financial statements based on the employees' length of service by the Company and its subsidiaries as of the interim consolidated balance sheet date. Foreign subsidiaries have pension schemes for their eligible employees in relevant foreign jurisdictions.

*Revenue recognition*

Sales are recognized when goods are delivered and invoices are issued to customers.

Dividend income is recognized when dividends are declared.

*Expenses*

Selling and marketing expenses principally comprise of costs incurred in the distribution and sale of the Company and its subsidiaries products. All other expenses are classified as general and administrative expenses.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
30 SEPTEMBER 2013

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

*Leasing*

Rental proceeds under operating leases are recognized as income on a straight line basis over the term of the operating leases.

Rentals payments under operating leases are charged as expenses on the interim consolidated statement of income on a straight line basis over the term of the operating leases.

*Foreign currency translation*

Foreign currency transactions are translated into Saudi Riyals at the rates of exchange prevailing at the time of the transactions. Monetary assets and liabilities denominated in foreign currencies at the interim consolidated balance sheet date are translated at the exchange rates prevailing at that date. Gains and losses from settlement and translation of foreign currency transactions are included in the interim consolidated statement of income.

Assets and liabilities of the consolidated subsidiaries denominated in foreign currencies are translated into Saudi Riyals at exchange rates prevailing at the interim consolidated balance sheet date. Revenues and expenses of the consolidated subsidiaries denominated in foreign currencies are translated into Saudi Riyals at average exchange rates during the interim period. Component of equity, other than retained earnings, are translated at the rates prevailing at the date of their occurrence. Exchange differences arising from such translations, if material, are included in the cumulative translation adjustment account under equity in the interim consolidated balance sheet.

*Segment reporting*

A segment is a distinguishable component of the Company and its subsidiaries that is engaged either in providing products or services (business segment) or in providing products or services within a particular economic environment (geographic segment), which is subject to risks and rewards that are different from those of other segments.

**4. INTERIM RESULTS**

All adjustments that the Company and its subsidiaries' management believe are material for the fair presentation of the interim consolidated financial statements and the results of operations have been incorporated. An interim period forms an integral part of the entire year. Due to the seasonality of the Company and its subsidiaries business, interim results may not be an indicator of the results of the whole financial year.

**5. PREPAYMENTS, DUE FROM RELATED PARTIES AND OTHER RECEIVABLES**

Prepayments, due from related parties and other receivables include advances made to affiliated companies for the construction and rental of outlets amounting to SR 18.2 million and SR 45.6 million, respectively (2012: SR 12 million and SR 81.3 million, respectively).

Such transactions are approved by management in the ordinary course of business.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
30 SEPTEMBER 2013

7. ACQUISITION OF A NEW SUBSIDIARY

On 10 Dhul-Qadah 1433H (corresponding to 26 September 2012), the Company completed the acquisition process of Nesk Trading Projects Company, a limited liability company registered in the Kingdom of Saudi Arabia, and operates fashion retail stores all over the Kingdom with franchise rights of a number of international fashion brands including Stradivarius, Mango, Okaidi, Women' Secret, Gerry Weber and Ikks.

The Company acquired an effective 100% equity interest in Nesk Trading Projects Company through a tender offer by the Company for cash in an aggregate amount of SR 730 million having net acquisition cost of SR 661.2 million after deducting net cash acquired amounting to SR 68.8 million. The acquisition was financed through internal funding of SR 13 million and the balance was arranged through Murabaha financing (note 8).

The acquisition has been accounted for using the purchase method of accounting, and accordingly, the consideration paid has been allocated based on the fair values of the assets acquired and liabilities assumed. The excess of the consideration paid over the fair value of the assets acquired, including separately identifiable intangible assets, and liabilities assumed has been allocated to goodwill.

The purchase price paid has been allocated to the assets and liabilities based on fair values of the assets acquired and liabilities assumed, as determined by both parties. The final fair values of the identifiable assets and liabilities assumed based on management most recent assessment are as follows:

	<i>As at</i> <i>30 June 2013</i> <i>SR</i>
<b>ASSETS</b>	
Cash and cash equivalents	68,773,980
Inventories	80,614,373
Prepayments and other assets	2,101,674
Property and equipment	230,164,769
Intangible assets	4,077,857
Total assets	<u>385,732,653</u>
<b>LIABILITIES</b>	
Trade payables	44,246,275
Accrued expenses and other liabilities	22,835,208
End-of-service indemnities	6,447,949
Total liabilities	<u>73,529,432</u>
Total identifiable net assets at fair value	<u>312,203,221</u>
<b>Net assets acquired</b>	312,203,221
<b>Goodwill arising on acquisition</b>	417,796,779
<b>Cost of acquisition</b>	<u>730,000,000</u>

The fair values of the identifiable assets and liabilities assumed were finalized as at 30 June 2013, and showed that the fair value of net assets acquired at the date of acquisition was SR 312 million, a decrease of SR 6.5 million compared with the provisional value determined at the date of acquisition. Accordingly, the related 2012 comparative figures have been restated to reflect this decrease.

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**8. MURABAHA FINANCING AND LOANS**

The Company has medium and short-term Murabaha facilities with local commercial banks amounting to SR 460 million. As at 30 September 2013, the facilities have been fully utilized. However, the outstanding balance of these facilities as at 30 September 2013 was SR 242.3 million (2012: SR 178.8 million). The facilities are secured by promissory notes by the Company.

During the year ended 31 March 2010, the Company concluded an agreement with a local financing bank to reschedule part of its short-term Murabaha facility amounting to SR 300 million into a medium-term Murabaha which is repayable in equal quarterly installments of SR 25 million each commencing from July 2011. The Murabaha facility carries markup at SIBOR plus agreed margin per annum. The outstanding balance as at 30 September 2013 was SR 75 million (30 September 2012: SR 175 million).

In addition to the above, the Company has signed a long term Murabaha financing agreement with International Finance Corporation ("IFC"), a member of World Bank Group, amounting to USD 50 million (SR 187.5 million) on 1 October 2011. During the year ended 31 March 2013, the Company has agreed with IFC to increase the Murabaha facility amount by USD 25 million (SR 93.75 million). As per the terms of the agreement, the term of the Murabaha facility is for a period of five and half years. The Murabaha facility is repayable in equal semi-annual installments commencing after the two years from the date of the first disbursement. As at 30 September 2013, the Company has fully utilized this facility. The Murabaha facility carries markup at LIBOR plus agreed margin per annum.

In connection with the acquisition of Nesk Trading Projects Company (note 7), a debt of SR 717 million was raised. The debt comprises a long term syndicated Murabaha financing from SAMBA Financial Group, Gulf International Bank and Saudi Hollandi Bank. As per the syndicated facility agreement, the term of the Murabaha facility is for a period of 5 years. The Murabaha facility is repayable in equal 8 installments commencing on March 2014 and ending on October 2017. As of 30 September 2013, the Company has fully utilized this facility. The Murabaha facility carries markup at SIBOR plus agreed margin per annum. The facility is secured by promissory notes by the Company.

The above Murabaha facilities are disclosed net of related unamortized upfront fees (including commitment fees) amounting to SR 13.5 million as at 30 September 2013 (30 September 2012: SR 16.2 million).

**9. ZAKAT AND INCOME TAX**

Zakat and income tax are provided for and charged to the interim consolidated statement of income on an estimated basis. Differences resulting from the final zakat and income tax calculation are adjusted at year end.

*Zakat status of the Company and its local subsidiaries*

The Company has filed its zakat returns with DZIT for all years up to the year ended 31 March 2012 and received zakat certificate. The zakat returns for the years ended 31 March 2008, 2009, 2010, 2011 and 2012 are under review of DZIT.

During the year ended 31 March 2012, the Company received zakat assessment for the years ended 31 March 2002 to 2007, which showed additional claims from DZIT amounting to SR 10 million. The Company has objected on certain items amounted to SR 4 million and accordingly submitted a letter of guarantee for the objected amount and received the final zakat certificate for the said years. The Company filed an appeal against the remaining amount of SR 6 million with DZIT during the year ended 31 March 2013.

*Income tax status of foreign subsidiaries*

The income tax returns have been filed and assessed by the relevant tax authorities for all years up to the year ended 31 March 2012 for the subsidiary in Jordan.

For the subsidiaries in Egypt and United States of America, the income tax returns have been filed for all years upto the year ended 31 March 2012. For the subsidiaries in Kazakhstan, Georgia and Azerbaijan the income tax returns have been filed up to the year ended 31 December 2012. The income tax returns are under review by the relevant tax authorities.

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10. SHARE CAPITAL

On 7 Ramadan 1434H (corresponding to 16 July 2013), the general assembly of shareholders has approved an increase in the share capital of the Company from SR 700 million to SR 1,050 million through distribution of one bonus share for every two shares held.

All the legal formalities required to enforce the increase in the share capital were completed during the quarter ended 30 September 2013 and the Company's share capital at 30 September 2013 amounted to SR 1,050 million (2012: SR 700 million) consisting of 105 million shares (2012: 70 million shares) of SR 10 each fully paid and issued.

11. DIVIDENDS

On 7 Ramadan 1434H (corresponding to 16 July 2013), the general assembly of shareholders approved to distribute cash dividends of SR 3 per share totaling SR 210 million representing 30% of the Company's share capital before the increase in capital.

12. EARNINGS PER SHARE

Earnings per share attributable to income from main operations and net income was calculated by dividing income from main operations and net income for the period by the number of outstanding ordinary shares during the period amounting to 105 million shares. The number of shares used in the calculation of earnings per share for the prior period have been retrospectively adjusted to reflect the effect of the bonus share issue in the current period.

13. SEGMENT INFORMATION

The Company and its subsidiaries mainly sell fashion apparels and operate through their various retail outlets scattered in the Kingdom of Saudi Arabia. Further, the Company operates through certain subsidiaries in the international markets, in Jordan, Egypt, Republic of Kazakhstan, United States of America, Republic of Azerbaijan, Georgia, Armenia and Morocco.

Since the Company and its subsidiaries carry out their activities through one business segment in various geographical areas, segment reporting is provided by geographical area only.

The selected segment information is provided by geographical segments as follows:

	<i>Domestic</i> SR'000	<i>International</i> SR'000	<i>Intersegment elimination</i> SR'000	<i>Total</i> SR'000
<i>As at 30 September 2013 (unaudited)</i>				
Total assets	5,821,724	897,503	(2,215,926)	4,503,301
Total liabilities	2,662,234	900,939	(1,340,035)	2,223,138
Sales	2,361,982	466,030	-	2,828,012
<i>As at 30 September 2012 (unaudited)</i>				
Total assets	6,271,944	518,248	(3,008,441)	3,781,751
Total liabilities	3,747,185	493,345	(2,257,779)	1,982,751
Sales	1,986,447	262,118	-	2,248,565

14. CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS

At 30 September, the Company and its subsidiaries had contingent liabilities and capital commitments as follows:

	<i>30 September 2013</i> SR <i>(unaudited)</i>	<i>30 September 2012</i> SR <i>(unaudited)</i>
Letters of credit and guarantee	653,251,671	454,944,349
Capital commitment- property and equipments	97,984,533	105,980,595

15. COMPARATIVE FIGURES

In addition to the restatements mentioned in note 7 and 12 above, certain figures for the prior period have been reclassified to conform with the presentation in the current period.