# Bank AIBilad <br> (A Saudi Joint Stock Company) 

UNAUDITED INTERIM CONDENSED
FINANCIAL STATEMENTS FOR THE
THREE AND SIX-MONTH PERIODS
ENDED JUNE 30, 2008 AND 2007

## REVIEW REPORT

To the Shareholders of Bank AlBilad (A Saudi Joint Stock Company)
We have reviewed the accompanying interim balance sheet of Bank AlBilad (the "Bank") as of 30 June 2008, and the related statement of income for the three-month and six-month periods ended 30 June 2008 and the statements of changes in shareholders' equity and cash flows and the notes from (1) to (10) for the six-month period then ended. We have not reviewed note (11), nor the information related to "Basel II disclosures" cross-referenced therein, which is not required to be within the scope of our review.

## Management's Responsibility for the Financial Statements

These interim condensed financial statements are the responsibility of the Bank's management and have been prepared by them in accordance with applicable Accounting Standards for Financial Institutions and certain capital adequacy disclosure requirements issued by the Saudi Arabian Monetary Agency ("SAMA") and with International Accounting Standard No. 34 "Interim Financial Reporting" and submitted to us together with all the information and explanations which we required.

## Scope of Review

Our responsibility is to express a conclusion on these interim condensed financial statements based on our review.

We conducted our review in accordance with generally accepted standards in Saudi Arabia applicable to review engagements and with International Standard on Review Engagements 2410. A review consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

## Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim condensed financial statements for them to be in conformity with applicable Accounting Standards for Financial Institutions issued by SAMA and with International Accounting Standard No. 34.

## Other Regulatory Matters

As required by SAMA, certain capital adequacy information has been disclosed in Note (9) of the accompanying interim condensed financial statements. As part of our review, we compared the information in Note (9) to the relevant analysis prepared by the Bank for submission to SAMA and found no material inconsistencies.

## PricewaterhouseCoopers Al Juraid

P.O. Box 8282


Rashid S. AI Rashout Rashid S. Al Rashord
Certified Pubfict Afoetintant und
Registradron umber 366

6 Rajab, 1429H
PRICEWATERMOUSECORPERS AL JURAL
CERTFIED PUZUC RGCOUNTANTS
CERTIFFED PIBUC RGCOUNTANTS
LIGENSE NO. 25
LICENSE NO. 25

KPMG Al Fozan \& Sadhan
P.O. Box 92876

Riyadh 11663

Abdullah H. Al Fozan
Certified Public AccountantRegistration Number 348


BANK ALBILAD

## (A Saudi Joint Stock Company)

## BALANCE SHEETS

|  |  | $\begin{gathered} \text { June 30, } \\ 2008 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2007 \\ \text { (Audited) } \end{gathered}$ | June 30, <br> 2007 <br> (Unaudited) |
| :---: | :---: | :---: | :---: | :---: |
|  | Notes | SAR' 000 | SAR' 000 | SAR' 000 |
| ASSETS |  |  |  |  |
| Cash and balances with SAMA |  | 2,148,715 | 2,058,151 | 984,957 |
| Due from banks and other financial institutions |  | 23,022 | 14,229 | 28,185 |
| Investments, net | 3 | 12,231,642 | 13,599,126 | 13,712,492 |
| Property and equipment, net |  | 570,092 | 594,151 | 534,869 |
| Other assets | 4 | 358,304 | 370,181 | 91,995 |
| Total assets |  | 15,331,775 | 16,635,838 | 15,352,498 |

## LIABILITIES AND SHAREHOLDERS' EQUITY

## Liabilities

Customer deposits

5
Other liabilities

Total liabilities

Shareholders' equity

| Share capital | 3,000,000 | 3,000,000 | 3,000,000 |
| :---: | :---: | :---: | :---: |
| Unallocated shares | - | - | $(2,585)$ |
| Employee share plan | $(41,987)$ | $(41,987)$ | $(39,025)$ |
| Statutory reserve | 62,644 | 62,644 | 44,529 |
| Fair value reserve | $(12,024)$ | $(6,392)$ | $(17,019)$ |
| Retained earnings | 197,665 | 89,842 | 95,905 |
| Total shareholders' equity | 3,206,298 | 3,104,107 | 3,081,805 |
| Total liabilities and shareholders' equity | 15,331,775 | 16,635,838 | 15,352,498 |

The accompanying notes from 1 to 11 form an integral part of these interim condensed financial statements
(A Saudi Joint Stock Company)

STATEMENTS OF INCOMES (Unaudited)
FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2008 AND 2007

| 2008 | 2007 | 2008 | 2007 |
| :---: | :---: | :---: | :---: |
| SAR' 000 | SAR' 000 | SAR' 000 | SAR' 000 |

## INCOME

Income from investments:

| Murabaha | 36,524 | 99,636 | 94,993 | 180,753 |
| :---: | :---: | :---: | :---: | :---: |
| Bei Ajel | 89,764 | 50,948 | 175,186 | 98,136 |
| Musharakah | 14,931 | 10,908 | 31,239 | 20,132 |
| Installment sales | 23,140 | 3,812 | 38,854 | 5,652 |
| Total income from investments | 164,359 | 165,304 | 340,272 | 304,673 |
| Income paid to customers - time investment | $(10,752)$ | $(33,284)$ | $(32,535)$ | $(62,859)$ |
| Income paid to customers - Al Bilad Account | $(6,190)$ | $(2,609)$ | $(13,457)$ | $(2,609)$ |
| Income from investments, net | 147,417 | 129,411 | 294,280 | 239,205 |
| Fees income from banking services, net | 66,668 | 50,749 | 123,660 | 94,206 |
| Exchange income, net | 17,399 | 20,830 | 36,731 | 40,323 |
| Total operating income | 231,484 | 200,990 | 454,671 | 373,734 |

## EXPENSES

| Salaries and employee - related expenses | 94,615 | 82,731 | 192,762 | 162,416 |
| :---: | :---: | :---: | :---: | :---: |
| Rent and premises - related expenses | 22,113 | 20,025 | 43,176 | 39,738 |
| Depreciation and amortization | 29,557 | 23,628 | 60,296 | 47,670 |
| Provision for investments | 4,979 | 2,720 | 8,675 | 4,638 |
| Other general and administrative expenses | 23,227 | 37,172 | 41,939 | 58,865 |
| Total operating expenses | 174,491 | 166,276 | 346,848 | 313,327 |
| Net income for the period | 56,993 | 34,714 | 107,823 | 60,407 |
| Basic and diluted earnings per share (SAR) | 0.19 | 0.12 | 0.36 | 0.20 |

The accompanying notes from 1 to 11 form an integral part of these interim condensed financial statements

STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUİTY (Unaudited) FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2008 AND 2007

| $\underline{2008}$ | SAR'000 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Unallocated shares | Employee share plan | Statutory reserve | Fair value reserve | Retained earnings | Total |
| Balance at beginning of the period | 3,000,000 | - | $(41,987)$ | 62,644 | $(6,392)$ | 89,842 | 3,104,107 |
| Net change in fair value of investments | - | - | - | - | $(5,632)$ | - | $(5,632)$ |
| Net income for the period | - | - | - | - | - | 107,823 | 107,823 |
| Balance at the end of the period | 3,000,000 | - | $(41,987)$ | 62,644 | $(12,024)$ | 197,665 | 3,206,298 |

## $\underline{2007}$

| Balance at beginning of | $3,000,000$ | $(2,585)$ | $(39,025)$ | 44,529 | $(14,072)$ | 35,498 | $3,024,345$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| the period |  |  |  |  |  |  |  |
| Net change in fair value <br> of investments | - | - | - | - | $(2,947)$ | - | $(2,947)$ |
| Net income for the period <br> Balance at the end of the <br> period | - | - | - | - | - | 60,407 | 60,407 |

The accompanying notes from 1 to 11 form an integral part of these interim condensed financial statements

STATEMENTS OF CASH FLOWS (Unaudited)
FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2008 AND 2007


The accompanying notes from 1 tol1 form an integral part of these interim condensed financial statements

## BANK ALBILAD

## NOTES TO THE FINANCIAL STATEMENTS (Unaudited)

## FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2008 AND 2007

## 1. GENERAL

## a) Incorporation and operation

Bank AlBilad (the "Bank"), a Saudi Joint Stock Company, was formed and licensed pursuant to Royal Decree No. M/48 dated 21 Ramadan 1425H (corresponding to November 4, 2004), in accordance with the Council of Ministers' resolution No. 258 dated 18 Ramadan 1425 H (corresponding to November 1, 2004).

The Bank operates under Commercial Registration No. 1010208295 dated 10 Rabi Al Awal 1426H (corresponding to 19 April 2005) and its Head Office is located at the following address:

Bank AlBilad<br>P.O. Box 140<br>Riyadh 11411<br>Kingdom of Saudi Arabia

The Bank's objectives include banking, investment and other activities in accordance with its Articles of Association and By-Laws and the Banking Control Law. The Bank provides these services through 61 banking branches (2007:54) and 85exchange and remittance Centers (2007:82) in the Kingdom of Saudi Arabia. The Bank provides to its customers non-interest based banking products which are approved and supervised by an independent Shariah Authority, established by the Bank.

In accordance with the new regulatory requirements in Saudi Arabia, all banks are required to spin-off their asset management, brokerage, and advisory services into separate entities to be licensed by the Capital Market Authority (CMA).

In connection with the above, the Bank obtained the required licenses from the CMA, and formed AlBilad Investment Company (wholly owned by the Bank) which obtained its commercial registration on 11 Du AlQu'ada 1428 H (Corresponding to November 21, 2007) and obtained approval from CMA for commencement of operations on May 25, 2008.
Due to materiality reasons, no separate financial statements have been prepared for the company for the period ending June 30, 2008. However all inter-company transactions have been eliminated while preparing financial statements for the Bank. With effect from July 01, 2008 separate financial statements will be prepared for the company (wholly owned by the Bank) and consolidated financial statements will be presented for the Bank.

The Bank also established Al-Bilad for Real Estate Company (wholly Owned by the Bank) that obtained its commercial registration on 24 Sha'aban 1427H (corresponding to September 17, 2006). The purpose of this Company is to register the real estate collaterals that the Bank obtain from its customers.

## b) Shari'a Authority

The Bank established a Shari'a Authority (the "Authority"). It ascertains that the Bank's activities are subject to its approvals and control.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are as follows:
(A Saudi Joint Stock Company)

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Unaudited) FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2008 AND 2007

## a) Basis of preparation

The interim condensed financial statements are prepared in accordance with the accounting standards for financial institutions promulgated by the Saudi Arabian Monetary Agency ("SAMA") and International Accounting Standard No. 34 - Interim Financial Reporting. The Bank also prepares its interim condensed financial statements to comply with the Banking Control Law and the Regulations of Companies in the Kingdom of Saudi Arabia. These interim condensed financial statements are expressed in Saudi Arabian Riyal ("SAR") and are rounded off to the nearest thousands.

These interim condensed financial statements should be read in conjuction with the annual finnancial statements for the year ended December 31, 2007

## Accounting policies

The accounting policies adopted are consistent with those followed in the preparation of the Bank's audited financial statements for the year ended December 31, 2007, as described in the annual financial statements for the year ended December 31, 2007.

## 3. INVESTMENTS, NET

Investments comprise the following:

|  | June 30, 2008 <br> SAR'000 <br> (Unaudited) | December 31, 2007 <br> SAR'000 <br> (Audited) | June 30, 2007 <br> SAR'000 <br> (Unaudited) |
| :---: | :---: | :---: | :---: |
| At amortized cost |  |  |  |
| Murabaha | 4,853,675 | 7,131,053 | 9,913,283 |
| Bei Ajel | 5,126,821 | 4,580,720 | 2,645,390 |
| Musharakah | 823,693 | 892,071 | 567,063 |
| Installment sales | 1,155,113 | 717,184 | 319,285 |
| Available for sale |  |  |  |
| Other investments | 272,340 | 278,098 | 267,471 |
| Total | 12,231,642 | 13,599,126 | 13,712,492 |

BANK ALBILAD

## BANK ALBILAD

## (A Saudi Joint Stock Company)

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Unaudited) FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2008 AND 2007

## 4. OTHER ASSETS

Other assets comprise the following:

SAR'000

Prepaid rental expenses
Advances to suppliers
Management fee receivable
Other

| June 30, 2008 | December 31, 2007 | June 30, 2007 |
| :---: | :---: | :---: |
| SAR'000 | SAR'000 | SAR'000 |
| (Unaudited) | (Audited) | (Unaudited) |

Total
358,304
370,181
91,995
During 2007, the Bank applied to the Capital Market Authority (CMA) to establish a real estate mutual fund and until the complation of the legal procudures to establish this fund, the Bank purchased a land in north of Riyadh City amounting to SAR 280 million after coordinating with SAMA as the purpose of transfer it to the fund once established. The land included under other assets andis recorded as other assets at cost which approximate to fair

## 5. CUSTOMER DEPOSITS

Customer deposits comprise the following:

|  | June 30, 2008 | December 31, 2007 | June 30, 2007 |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { SAR'000 } \\ \text { (Unaudited) } \end{gathered}$ | SAR'000 <br> (Audited) | SAR'000 <br> (Unaudited) |
| Current accounts - Saudi Riyal | 7,204,457 | 7,452,321 | 5,726,643 |
| Current accounts - foreign currencies | 16,149 | 40,809 | 20,437 |
| Current accounts - Al Bilad Account | 3,341,996 | 2,558,183 | 1,071,174 |
| Other deposits | 133,080 | 90,148 | 113,598 |
|  | 10,695,682 | 10,141,461 | 6,931,852 |
| Customer direct investments | 694,506 | 2,547,824 | 2,876,993 |
| Total | 11,390,188 | 12,689,285 | 9,808,845 |

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Unaudited) FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2008 AND 2007

Other deposits include amounts collateral on behalf of the Bank's mutual funds account of SAR 9 million (2007: SAR 42 million) and SAR 124 million received as margins held for irrevocable commitments (2007: SAR 71 million).

## 6. COMMITMENTS AND CONTINGENCIES

The Bank's commitments and contingencies are as follows:

|  | June 30, 2008 | December 31, 2007 | June 30, 2007 |
| :---: | :---: | :---: | :---: |
|  | SAR'000 | SAR'000 | SAR'000 |
|  | (Unaudited) | (Audited) | (Unaudited) |
| Letters of credit | 1,046,013 | 487,815 | 335,263 |
| Letters of guarantee | 604,566 | 794,587 | 789,345 |
| Acceptances | 193,165 | 83,182 | 119,825 |
| Total | 1,843,744 | 1,365,584 | 1,244,433 |

## 7. CASH AND CASH EQUIVALENTS

Cash and cash equivalents included in the statement of cash flows comprise the following:

Cash
Due from banks (maturing within 90 days from acquisition) Balances with SAMA (excluding statutory deposits) Total

June 30, 2008 December 31, 2007 June 30, 2007

| SAR'000 |  | SAR'000 |  | SAR'000 |
| ---: | ---: | ---: | ---: | ---: |
| (Unaudited) |  | (Audited) |  | (Unaudited) |
| $\mathbf{7 0 6 , 9 5 4}$ |  | 322,610 |  | 314,825 |
| $\mathbf{2 3 , 0 2 2}$ |  | 14,229 | 28,185 |  |
| $\mathbf{2 0 3 , 7 7 2}$ |  | $1,042,269$ | 202,023 |  |
| $\mathbf{9 3 3 , 7 4 8}$ | $\mathbf{1 , 3 7 9 , 1 0 8}$ | $\mathbf{5 4 5 , 0 3 3}$ |  |  |

## 8. SEGMENTAL INFORMATION

For management purposes, the Bank is comprised of five main banking segments, as follows:
Personal Banking/Retail Segment: Includes services and products to individuals, including deposits, AlBilad accounts, Islamic financing products, investments and local and international shares dealing services.
Corporate and Private Banking Segment: Includes services and products to corporate and high net worth individuals including deposits, Islamic financing products, letters of credit, letters of guarantee and other investments products.
Treasury and Investments Segment: Includes treasury services and dealing with financial institutions.
Remittances Segment (Enjaz Centers): Includes products and services through Enjaz network, including currency exchange, inward and outward transfers and remittances cheques.
Other: This segment includes all other cost centers and profit centers in the head office in areas of technology services and support.
(A Saudi Joint Stock Company)

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Unaudited) FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2008 AND 2007

The Bank's total assets and liabilities as at June 30, its capital expenditures, total operating income, expenses and net income for the six month periods ended, by business segments, are as follows:

| $\begin{gathered} 2008 \\ \text { SAR'000 } \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | Personal banking / Retail segment | Corporate and private banking segment | Treasury and investments segment | Remittances segment (Enjaz centers) | Others | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets | 1,834,038 | 6,171,053 | 3,366,513 | 405,881 | 3,554,290 | 15,331,775 |
| Total liabilities | 8,371,927 | 3,123,668 | 458,182 | 114,306 | 57,394 | 12,125,477 |
| Total operating income | 101,224 | 202,612 | 51,027 | 72,302 | 27,506 | 454,671 |
| Total operating expenses | 67,753 | 135,609 | 31,168 | 52,546 | 59,772 | 346,848 |
| Net income (loss) for the period | 33,471 | 67,003 | 19,859 | 19,756 | $(32,266)$ | 107,823 |
| Capital expenditures | 3,567 | 6,293 | - | 14,127 | 12,250 | 36,237 |
| Depreciation and amortization | 4,631 | 8,347 | 372 | 18,078 | 28,869 | 60,296 |
| Provision for investments | 11,811 | 69,071 | - | - | - | 80,882 |


| 2007 <br> SAR'000 <br> (Unaudited) | Personal <br> banking / <br> Retail segment | Corporate and <br> private banking <br> segment | Treasury and <br> investments <br> segment | Remittances <br> segment <br> (Enjaz centers) | Others | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Total assets | 716,347 | $5,709,327$ | $5,289,304$ | 231,995 | $3,405,525$ | $15,352,498$ |
| Total liabilities | $5,915,016$ | $4,592,768$ | $1,623,867$ | 66,602 | 72,440 | $12,270,693$ |
| Total operating income | 73,119 | 131,921 | 63,862 | 48,695 | 56,137 | 373,734 |
| Total operating expenses | 67,666 | 101,885 | 36,840 | 43,571 | 63,365 | 313,327 |
| Net income (loss) for the period | 5,453 | 30,036 | 27,022 | 5,124 | $(7,228)$ | 60,407 |
| Capital expenditures | 5,764 | 193 | 328 | 1,685 | 19,256 | 27,226 |
| Depreciation and amortization | 21,153 | 929 | 362 | 5,997 | 19,229 | 47,670 |
| Provision for investments | - | 11,657 | - | - | - | 11,657 |

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Unaudited) FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2008 AND 2007

## 9. CAPITAL ADEQUACY

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the Basel Committee on Banking Supervision and adopted by the Saudi Arabian Monetary Agency in supervising the

Pursuant to SAMA guidelines regarding implementation of Basel II, Pillar 3 disclosures effective 1 January 2008, the following disclosures have been made and comparatives have not been presented

| Capital Adequacy Ratios |  |  |
| :---: | :---: | :---: |
| Particulars | Total Capital Ratio <br> $\%$ | Tier 1 capital ratio <br> $\%$ |
| 30-Jun-08 | 22.4 | 21.7 |

## 10. COMPARATIVE FIGURES

Comparative figures have been reclassified wherever necessary to conform to the current period presentation.

## 11. BASEL II PILLAR 3 DISCLOSURES

Certain additional quantitative disclosures are required under Basel II Pillar 3. These disclosures will be made available to the public on the Bank's website (www.bankalbilad.com.sa) within 60 business days after June 30, 2008 as required by SAMA such disclosures are not subject to review by the external auditors of the Bank.

