CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013

#### CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013

| INDEX                                                              | PAGE   |
|--------------------------------------------------------------------|--------|
| Independent auditors' review report                                | 1      |
| Statement of financial position                                    | 2 - 3  |
| Statement of income - Insurance operations and accumulated surplus | 4      |
| Statement of comprehensive income - Shareholders                   | 5      |
| Statement of changes in shareholders' equity                       | 6      |
| Statement of cash flows - Insurance operations                     | 7      |
| Statement of cash flows - Shareholders                             | 8      |
| Notes to the condensed interim financial statements                | 9 – 20 |



#### KPMG Al Fozan & Al Sadhan



#### INDEPENDENT AUDITORS' REVIEW REPORT TO THE SHAREHOLDERS OF THE COMPANY FOR COOPERATIVE INSURANCE (A SAUDI JOINT STOCK COMPANY)

#### **SCOPE OF REVIEW:**

We have reviewed the accompanying statement of financial position of The Company for Cooperative Insurance (A Saudi Joint Stock Company) (the "Company") as at March 31, 2013, and the related statements of income - insurance operations and accumulated surplus and cash flows for insurance operations, statements of comprehensive income and cash flows for shareholders' operations and statement of changes in shareholders' equity for the three month period then ended and notes 1 to 14 which form an integral part of these condensed interim financial statements. These condensed interim financial statements are the responsibility of the Company's management and have been prepared by them in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting" and submitted to us together with all the information and explanations which we required. We conducted our limited review in accordance with the Standard on Limited Review of Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants (SOCPA). A limited review consists principally of applying analytical procedures to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in Saudi Arabia, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

#### **CONCLUSION:**

Based on our limited review, we are not aware of any material modifications that should be made to the accompanying condensed interim financial statements for them to be in conformity with IAS 34.

#### **EMPHASIS OF MATTER:**

We draw attention to the fact that these condensed interim financial statements are prepared in accordance with IAS 34 and not in accordance with the Standard on Interim Financial Reporting issued by SOCPA.

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# CONDENSED INTERIM FINANCIAL STATEMENTS STATEMENT OF FINANCIAL POSITION

| ASSETS - INSURANCE OPERATIONS                                                                                                                                                                                                                                                                              | Notes          | March 31,<br>2013<br>(Unaudited)<br>SR '(                                                                    | December 31,<br>2012<br>(Audited)                                                                            |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|--------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|
| Property and equipment, net Investment property Investments in associates Available for sale investments Prepaid expenses and other assets Deferred policy acquisition costs Reinsurers' share of outstanding claims, net Reinsurers' share of unearned premium Receivables, net Cash and cash equivalents | 4(i)<br>5<br>3 | 237,820<br>9,861<br>100,560<br>1,762,714<br>288,744<br>177,490<br>806,007<br>415,255<br>1,446,102<br>620,356 | 235,787<br>9,861<br>105,487<br>1,702,569<br>284,534<br>179,493<br>598,050<br>524,777<br>1,863,276<br>473,239 |
| Total assets - Insurance operations  ASSETS - SHAREHOLDERS  Due from insurance operations Accrued investment income Investments in associates Available for sale investments Statutory deposit Cash and cash equivalents Total assets - Shareholders TOTAL ASSETS                                          | 4(ii)<br>8     | 5,864,909  9,255 5,699 59,342 2,040,542 75,000 12,307 2,202,145 8,067,054                                    | 5,977,073<br>35,597<br>9,536<br>53,790<br>1,944,067<br>75,000<br>122,781<br>2,240,771<br>8,217,844           |

The accompanying notes 1 to 14 form an integral part of these condensed interim financial statements.

# CONDENSED INTERIM FINANCIAL STATEMENTS STATEMENT OF FINANCIAL POSITION (Continued)

| LIABILITIES AND SURPLUS - INSURANCE OPERATIONS                                                                                                                                                                                                                                                                                                                                   | Notes  | March 31,<br>2013<br>(Unaudited)<br>SR '0                                                                    | December 31,<br>2012<br>(Audited)                                                                             |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|
| Liabilities - Insurance operations: Surplus distribution payable Due to shareholders' operations Accrued expenses and other liabilities Reserve for takaful activities Reserve for discontinued operations Outstanding claims Unearned commission income Unearned premiums Reinsurers' balances payable Total liabilities - Insurance operations Surplus - Insurance operations: | 5      | 26,191<br>9,255<br>1,254,754<br>13,870<br>11,401<br>1,522,448<br>63,908<br>2,764,199<br>141,075<br>5,807,101 | 27,201<br>35,597<br>1,241,171<br>13,730<br>11,402<br>1,161,282<br>68,751<br>2,969,711<br>381,591<br>5,910,436 |
| Fair value reserve on investments  Total liabilities and surplus - Insurance operations                                                                                                                                                                                                                                                                                          |        | 57,808<br>5,864,909                                                                                          | <u>66,637</u><br><u>5,977,073</u>                                                                             |
| Liabilities - Shareholders:     Accrued expenses and other liabilities     Dividends payable     Zakat Total liabilities - Shareholders                                                                                                                                                                                                                                          |        | 913<br>5,348<br>99,384<br>105,645                                                                            | 858<br>5,368<br>91,607<br>97,833                                                                              |
| Shareholders' equity: Share capital Legal reserve Fair value reserve on investments Retained earnings Total Shareholders' equity Total Shareholders' liabilities and equity                                                                                                                                                                                                      | 6<br>9 | 750,000<br>651,756<br>220,393<br>474,351<br>2,096,500<br>2,202,145                                           | 750,000<br>651,756<br>198,418<br>542,764<br>2,142,938<br>2,240,771                                            |
| TOTAL LIABILITIES, INSURANCE<br>OPERATIONS' SURPLUS AND<br>SHAREHOLDERS' EQUITY                                                                                                                                                                                                                                                                                                  |        | 8,067,054                                                                                                    | 8,217,844                                                                                                     |

The accompanying notes 1 to 14 form an integral part of these condensed interim financial statements.

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# CONDENSED INTERIM FINANCIAL STATEMENTS STATEMENT OF INCOME - INSURANCE OPERATIONS AND ACCUMULATED SURPLUS (UNAUDITED)

|                                                       | Three months | Three months ended |
|-------------------------------------------------------|--------------|--------------------|
|                                                       | March 31,    | March 31,          |
|                                                       | 2013         | 2012               |
|                                                       | SR '         |                    |
| REVENUES                                              |              |                    |
| Gross premiums written                                | 1,211,259    | 1,079,206          |
| Less: Reinsurance ceded                               | (175,078)    | (204,179)          |
| Net premiums written                                  | 1,036,181    | 875,027            |
| Changes in unearned premiums                          | 95,990       | 52,076             |
| Net premiums earned                                   | 1,132,171    | 927,103            |
| Reinsurance commissions                               | 33,014       | 34,773             |
| Investment income, net                                | 38,396       | 22,112             |
| Other income, net                                     | 2,994        | 98                 |
| Total revenues                                        | 1,206,575    | 984,086            |
| 1 our revenues                                        | 1,200,070    |                    |
| COSTS AND EXPENSES                                    |              |                    |
| Gross claims paid                                     | 1,186,520    | 793,814            |
| Less: Reinsurance share                               | (256,684)    | (105,590)          |
| Net claims paid                                       | 929,836      | 688,224            |
| Changes in outstanding claims                         | 153,209      | 96,685             |
| Net claims incurred                                   | 1,083,045    | 784,909            |
| Policy acquisition costs                              | 104,866      | 92,976             |
| Excess of loss expenses                               | 26,900       | 12,492             |
| Changes in reserves for takaful activities            | 140          | 423                |
| Other underwriting expenses                           | 18,258       | 20,886             |
| Operating and selling expenses                        | 74,412       | 49,126             |
| Other general and administrative expenses             | 9,337        | 17,390             |
| Total costs and expenses                              | 1,316,958    | 978,202            |
| (Deficit) / surplus from insurance operations         | (110,383)    | 5,884              |
| Shareholders' appropriation from (deficit) / surplus  | 110,383      | (5,296)            |
| Surplus from insurance operations after shareholders' | 110,363      | (3,290)            |
| appropriation                                         |              | 588                |
| Accumulated surplus, beginning of period              | -            | 500                |
| recumulated surplus, organising of period             |              |                    |
| ACCUMULATED SURPLUS, END OF THE PERIOD                |              | 588                |

The accompanying notes 1 to 14 form an integral part of these condensed interim financial statements.

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# CONDENSED INTERIM FINANCIAL STATEMENTS STATEMENT OF COMPREHENSIVE INCOME - SHAREHOLDERS' (UNAUDITED)

|                                                                                               |                           | ıded         | Three months<br>ended<br>March 31, |
|-----------------------------------------------------------------------------------------------|---------------------------|--------------|------------------------------------|
|                                                                                               | March                     | 2013         | 2012                               |
|                                                                                               |                           | SR '0        |                                    |
| Appropriation of (deficit) / surplus from insurance ope                                       | rations (110,3            | 883)         | 5,296                              |
| Investment income, net                                                                        | 49,                       | 297          | 56,983                             |
| Other income / (expenses), net                                                                |                           | 450          | (258)                              |
| (Loss) / income from operations before zakat                                                  | (60,6                     | 536)         | 62,021                             |
| Zakat                                                                                         | (7,7)                     | 177)         | (9,298)                            |
| Net (loss) / income for the period                                                            | (68,4                     | 113)         | 52,723                             |
| Other comprehensive income:                                                                   |                           |              |                                    |
| Change in fair value of investments                                                           | 21,                       | 975          | 34,773                             |
| Comprehensive income for the period                                                           | (46,4                     | 138)         | 87,496                             |
| (Loss) / earnings per share:                                                                  | 6 % 12                    | 01)          | 0.70                               |
| Basic and diluted (loss) / earnings per share (SR) Weighted average number of shares in issue | 6 & 13 (0 <b>75,000</b> , | .91)<br>,000 | 75,000,000                         |

The accompanying notes 1 to 14 form an integral part of these condensed interim financial statements.

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# CONDENSED INTERIM FINANCIAL STATEMENTS STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED)

|                                                                                                                                                                     | Share<br>capital                       | Legal<br>reserve                  | Fair value reserve on investments SR '000   | Retained earnings                                         | Total                                                              |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|-----------------------------------|---------------------------------------------|-----------------------------------------------------------|--------------------------------------------------------------------|
| Balance at January 1, 2012 Dividends Board of Directors' remuneration Net income for the period Other comprehensive income for the period Balance at March 31, 2012 | 750,000<br>-<br>-<br>-<br>-<br>750,000 | 587,812<br>-<br>-<br>-<br>587,812 | 160,159<br>-<br>-<br>-<br>34,773<br>194,932 | 550,887<br>(262,500)<br>(1,400)<br>52,723<br>-<br>339,710 | 2,048,858<br>(262,500)<br>(1,400)<br>52,723<br>34,773<br>1,872,454 |
| Balance at January 1, 2013 Net loss for the period Other comprehensive income for the period Balance at March 31, 2013                                              | 750,000<br>-<br>-<br>-<br>750,000      | 651,756<br>-<br>-<br>651,756      | 198,418<br>-<br>21,975<br>220,393           | 542,764<br>(68,413)<br>-<br>474,351                       | 2,142,938<br>(68,413)<br>21,975<br>2,096,500                       |

The accompanying notes 1 to 14 form an integral part of these condensed interim financial statements.

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# CONDENSED INTERIM FINANCIAL STATEMENTS STATEMENT OF CASH FLOWS - INSURANCE OPERATIONS (UNAUDITED)

|                                                                                                   | Three months<br>ended<br>March 31, 2013 | Three months<br>ended<br>March 31, 2012 |
|---------------------------------------------------------------------------------------------------|-----------------------------------------|-----------------------------------------|
| Cash flows from operating activities:                                                             | SR'(                                    |                                         |
| Surplus from insurance operations after shareholders' appropriation                               | -                                       | 588                                     |
| Adjustments to reconcile surplus from insurance operations to net cash from operating activities: |                                         |                                         |
| Shareholders' appropriation from (deficit) / surplus                                              | (110,383)                               | 5,296                                   |
| Depreciation                                                                                      | 3,474                                   | 3,911                                   |
| Impairment charges for investments                                                                | -                                       | (11,095)                                |
| Gain on sale of investments                                                                       | (28,942)                                | -                                       |
| Share of profit from investments in associates, net                                               | (2,475)                                 | (2,572)                                 |
| Operating deficit before changes in operating assets and liabilities                              | (138,326)                               | (3,872)                                 |
| Changes in operating assets and liabilities:                                                      |                                         |                                         |
| Receivables, net                                                                                  | 417,174                                 | 155,133                                 |
| Reinsurers' share of outstanding claims                                                           | (207,957)                               | 395                                     |
| Reinsurers' share of unearned premiums                                                            | 109,522                                 | 127,961                                 |
| Deferred policy acquisition costs                                                                 | 2,003                                   | 8,736                                   |
| Prepaid expenses and others assets                                                                | (4,210)                                 | (60,932)                                |
| Reinsurers' balances payable                                                                      | (240,516)                               | (75,757)                                |
| Unearned premium income                                                                           | (205,512)                               | (180,037)                               |
| Unearned commission income                                                                        | (4,843)                                 | 558                                     |
| Outstanding claims                                                                                | 361,166                                 | 96,290                                  |
| Reserve for discontinued operations                                                               | (1)                                     | 3,035                                   |
| Reserve for takaful activities                                                                    | 140                                     | 423                                     |
| Accrued expenses and other liabilities                                                            | 13,583                                  | 36,392                                  |
| Due to shareholders'                                                                              | 84,041                                  | 31,842                                  |
| Net cash from operating activities                                                                | 186,264                                 | 140,167                                 |
| Cash flows from investing activities:                                                             |                                         |                                         |
| Proceeds from sale and matured investments                                                        | 320,900                                 | 105,674                                 |
| Purchase of investments                                                                           | (362,530)                               | (141,444)                               |
| Property and equipment, net                                                                       | (5,507)                                 | (25,754)                                |
| Dividends received from investments in associates                                                 | 9,000                                   | 9,000                                   |
| Net cash used in investing activities                                                             | (38,137)                                | (52,524)                                |
| Cash flows from financing activities                                                              |                                         |                                         |
| Surplus paid to policyholders                                                                     | (1,010)                                 | (731)                                   |
| Net cash used in financing activities                                                             | (1,010)                                 | (731)                                   |
| Net change in cash and cash equivalents                                                           | 147,117                                 | 86,912                                  |
| Cash and cash equivalents, beginning of period                                                    | 473,239                                 | 143,231                                 |
| Cash and cash equivalents, end of period                                                          | 620,356                                 | 230,143                                 |
| Non-cash supplemental information:                                                                |                                         |                                         |
| Change in fair value of investments                                                               | (8,829)                                 | 37,659                                  |

The accompanying notes 1 to 14 form an integral part of these condensed interim financial statements.

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# CONDENSED INTERIM FINANCIAL STATEMENTS STATEMENT OF CASH FLOWS - SHAREHOLDERS (UNAUDITED)

|                                                                                                                                                              | Three months<br>ended<br>March 31, 2013 | Three months<br>ended<br>March 31, 2012 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|-----------------------------------------|
|                                                                                                                                                              | SR'(                                    | J00                                     |
| Cash flows from operating activities:  Net (loss) / income for the period  Adjustments to reconcile net income to net cash provided by operating activities: | (68,413)                                | 52,723                                  |
| Appropriation of (deficit) / surplus from insurance operations                                                                                               | 110,383                                 | (5,296)                                 |
| Gain on sale of investments Share of profit from investments in associates, net                                                                              | (34,023) (3,687)                        | (47,331)<br>(3,532)                     |
| Operating income / (loss) before changes in operating assets and liabilities                                                                                 | 4,260                                   | (3,436)                                 |
| Changes in operating assets and liabilities: Accrued investment income Due from insurance operations Accrued expenses and other liabilities Zakat            | 3,837<br>(84,041)<br>55<br>7,777        | (7,683)<br>(31,842)<br>57<br>9,298      |
| Net cash used in operating activities                                                                                                                        | (68,112)                                | (33,606)                                |
| Cash flows from investing activities:                                                                                                                        |                                         |                                         |
| Proceeds from sale and matured investments Purchase of investments                                                                                           | 408,215<br>(450,557)                    | 564,873<br>(376,479)                    |
| Dividends received from investment in associates                                                                                                             | (42.242)                                | 7,455                                   |
| Net cash (used in) generated from investing activities                                                                                                       | (42,342)                                | 195,849                                 |
| Cash flows from financing activities: Dividends paid Board of Directors' remuneration                                                                        | (20)                                    | (261,315)<br>(1,400)                    |
| Net cash used in financing activities                                                                                                                        | (20)                                    | (262,715)                               |
| Net change in cash and cash equivalents                                                                                                                      | (110,474)                               | (100,472)                               |
| Cash and cash equivalents, beginning of period                                                                                                               | 122,781                                 | 110,524                                 |
| Cash and cash equivalents, end of period                                                                                                                     | 12,307                                  | 10,052                                  |
| Non-cash supplemental information:                                                                                                                           |                                         |                                         |
| Change in fair value of investments                                                                                                                          | 21,975                                  | 34,773                                  |

The accompanying notes 1 to 14 form an integral part of these condensed interim financial statements.

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#### THE COMPANY FOR COOPERATIVE INSURANCE

(A SAUDI JOINT STOCK COMPANY)

#### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013 (UNAUDITED)

#### 1. GENERAL

The Company for Cooperative Insurance (the "Company") is a Saudi joint stock company established in Riyadh, Kingdom of Saudi Arabia by Royal Decree Number M/5 and incorporated on January 18, 1986 corresponding to Jumad Awal 8, 1406H under Commercial Registration No. 1010061695. The Company's head office is located on King Fahad Road, P.O. Box 86959, Riyadh 11632, Kingdom of Saudi Arabia.

The purpose of the Company is to transact cooperative insurance operations and all related activities including reinsurance and agency activities. Its principal lines of business include medical, motor, marine, fire, engineering, energy, aviation, takaful and casualty insurance.

On July 31, 2003 corresponding to Jumad Thani 2, 1424H the Law on the Supervision of Cooperative Insurance Companies ("Insurance Law") was promulgated by Royal Decree Number (M/32). On December 1, 2004 corresponding to Shawwal 18, 1425H, the Saudi Arabian Monetary Agency ("SAMA") as the principal agency responsible for the application and administration of the Insurance Law and its implementing regulations, granted the Company a license to transact insurance activities in Saudi Arabia.

The Company conducts the business and advances funds to the insurance operations as required. On January 20, 2004 the Company amended its Articles of Association giving authority to the Board of Directors to determine the disposition of the surplus from insurance operations.

On March 20, 2004, the Board of Directors approved the disposition of the surplus from insurance operations in accordance with the implementing regulations issued by the SAMA, whereby the shareholders of the Company are to receive 90% of the annual surplus from insurance operations and the policyholders are to receive the remaining 10%.

#### 2. BASIS OF PREPARATION

#### (a) Basis of presentation

The condensed interim financial statements for the three months period ended March 31, 2013 have been prepared in accordance with International Accounting Standard 34 - Interim Financial Reporting.

The condensed interim financial statements are prepared under the going concern basis and the historical cost convention except for the measurement at fair value of available for sale investments.

The Company's Articles of Association require that separate accounts be maintained for Insurance and Shareholders' operations. Income and expenses clearly attributable to either activity are recorded in the respective accounts. The basis of allocation of expenses from joint operations is determined by management and the Board of Directors.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013 (UNAUDITED)

#### 2. BASIS OF PREPARATION (continued)

#### (b) Critical accounting judgments, estimates and assumptions

The preparation of the condensed interim financial statements requires the use of estimates and judgments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the condensed interim financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates and judgments are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates.

The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The estimate and judgments used by management in the preparation of the condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended December 31, 2012.

#### (c) Significant accounting policies

The accounting and risk management policies adopted in the preparation of these condensed interim financial statements are consistent with the Company's audited financial statements for the year ended 31 December 2012, except for the adoption of the following new standards and other amendments to existing standards mentioned below which has had an insignificant effect / no financial impact on the condensed interim financial statements of the Company on the current period or prior period and is expected to have an insignificant effect in future periods:

#### i) New standards

IFRS 13 Fair value measurements: Replaces the guidance on fair value measurement in existing IFRS accounting literature with a single standard. The IFRS defines fair value, provides guidance on how to determine fair value and requires disclosures about fair value measurements. As a result, the Company has adopted a new definition of fair value, as set out in Note 11. However, IFRS 13 had no impact on the measurement of Company's assets and liabilities. The Company has included new disclosures in the financial statements which are required under IFRS 13.

#### ii) Amendments to existing standards

- Amendments to IAS 1 Presentation of financial statements: amends IAS 1 to revise the way other comprehensive income is presented.
- Amendments to IFRS 7 Financial Instruments: Disclosure: Amends the disclosure requirements in IFRS 7 to require information about all recognised financial instruments that are set off in accordance with paragraph 42 of IAS 32 and also require disclosure of information about recognised financial instruments subject to enforceable master netting arrangements and agreements even if they are not set off under IAS 32.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013 (UNAUDITED)

#### 2. BASIS OF PREPARATION (continued)

#### (c) Significant accounting policies (continued)

These condensed interim financial statements for the three month period ended March 31, 2013 should be read in conjunction with the Company's audited financial statements for the year ended December 31, 2012. In management's opinion, the condensed interim financial statements reflect all adjustments (which include normal recurring adjustments) necessary to present fairly the results of operations for the three month period presented.

#### (d) Segmental reporting

A segment is a distinguishable component of the Company that is engaged in providing products or services (a business segment), which is subject to risk and rewards that are different from those of other segments. For management purposes, the Company is organized into business units based on their products and services and has three reportable segments as follows:

- Medical coverage for health insurance.
- Motor insurance.
- Property and Casualty coverage for property, engineering, marine, aviation, energy and general accidents insurance.

Operating segments do not include shareholders' operations of the Company.

Segment performance is evaluated based on income or loss which, in certain respects, is measured differently from income or loss in the condensed interim financial statements.

No inter-segment transactions occurred during the period. If any transaction were to occur, transfer prices between business segments are set on an arm's length basis in a manner similar to transactions with third parties. Segment income, expense and results will then include those transfers between business segments which will then be eliminated at the level of the condensed interim financial statements of the Company.

#### (e) Seasonality of operations

There are no seasonal changes that affect insurance operations.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013 (UNAUDITED)

#### 3. RECEIVABLES, NET

Receivables of insurance operations are comprised of net amounts due from the following:

|                                    | March 31    | December  |
|------------------------------------|-------------|-----------|
|                                    | 2013        | 31, 2012  |
|                                    | SR'000      | SR'000    |
|                                    | (Unaudited) | (Audited) |
| Policyholders'                     | 1,193,968   | 1,579,286 |
| Agents                             | 244,121     | 275,178   |
| Related party (Note 10)            | 14,344      | 2,258     |
|                                    | 1,452,433   | 1,856,722 |
| Receivable from reinsurers'        | 92,607      | 85,597    |
| Administrative Service Plan        | 25,441      | 24,184    |
|                                    | 1,570,481   | 1,966,503 |
| Provision for doubtful receivables | (124,379)   | (103,227) |
| Net receivables                    | 1,446,102   | 1,863,276 |

#### 4. INVESTMENTS

#### i) Insurance operations:

Available for sale investments of the insurance operations are comprised of following:

|                                                            | March 31,   | December 31, |
|------------------------------------------------------------|-------------|--------------|
|                                                            | 2013        | 2012         |
|                                                            | SR'000      | SR'000       |
|                                                            | (Unaudited) | (Audited)    |
| Local / regional money market and fixed income investments | 1,551,963   | 1,409,674    |
| Local / regional equity and equity funds                   | 133,543     | 220,249      |
| Foreign equity and equity funds                            | 77,208      | 72,646       |
| Total                                                      | 1,762,714   | 1,702,569    |

#### ii) Shareholders:

Shareholders' available for sale investments are comprised of the following:

| March 31, 2013                                                         | 2012   |
|------------------------------------------------------------------------|--------|
| SR'000 SF                                                              | 2,000  |
| (Unaudited) (Aud                                                       | lited) |
| Local / regional money market and fixed income investments 960,803 884 | 1,256  |
| Local / regional equity and equity funds 229,231 213                   | 8,008  |
| Foreign money market and fixed income investments 468,761 329          | 9,116  |
| Foreign equity and equity funds 381,747 51                             | 7,687  |
| Total <b>2,040,542</b> 1,944                                           | 1,067  |

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013 (UNAUDITED)

#### 5. OUTSTANDING CLAIMS, NET

Outstanding claims, net are comprised of the following:

|                                                    | March 31,   | December 31, |
|----------------------------------------------------|-------------|--------------|
|                                                    | 2013        | 2012         |
|                                                    | SR'000      | SR'000       |
|                                                    | (Unaudited) | (Audited)    |
| Gross outstanding claims                           | 1,263,975   | 982,033      |
| Less: realizable value of salvage and subrogation  | (131,355)   | (164,857)    |
| Add: IBNR                                          | 389,828     | 344,106      |
| Outstanding claims                                 | 1,522,448   | 1,161,282    |
| Less: reinsurers' share of outstanding claims, net | (806,007)   | (598,050)    |
| Net outstanding claims                             | 716,441     | 563,232      |

#### 6. SHARE CAPITAL

The authorized, issued and paid up capital of the Company is SR 750 million at March 31, 2013 (2012: SR 750 million) consisting of 75 million shares of SR 10 each (2012: 75 million shares).

#### 7. CONTINGENT LIABILITIES

As at March 31, 2013, the Company was contingently liable for letters of credit and guarantees amounting to SR 146 million (December 31, 2012 - SR 144 million) occurring in the normal course of business.

#### 8. STATUTORY DEPOSIT

In compliance with Article 58 of the Insurance Implementing Regulations of the SAMA, the Company has deposited 10 percent of its Share capital, amounting to SR 75 million in a bank designated by SAMA. The statutory deposit is maintained with National Commercial Bank and can be withdrawn only with the consent of SAMA.

#### 9. LEGAL RESERVE

In accordance with the Articles of Association and in compliance with Article 70(2)(g) of the Insurance Implementing Regulations of SAMA, the Company allocates 20% of its net income each year to the legal reserve until it has built up a reserve equal to the capital. The legal reserve is not available for distribution to shareholders until liquidation of the Company.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013 (UNAUDITED)

#### 10. RELATED PARTY TRANSACTIONS AND BALANCES

The following are the details of the major related party transactions during the period and the related balances:

|                                    | Transactions | for the three | Balance receivable / (payable) as at |              |  |
|------------------------------------|--------------|---------------|--------------------------------------|--------------|--|
|                                    | months per   | iod ended     |                                      |              |  |
|                                    | March 31,    | March 31,     | March 31,                            | December 31, |  |
|                                    | 2013         | 2012          | 2013                                 | 2012         |  |
|                                    | SR'000       | SR'000        | SR'000                               | SR'000       |  |
|                                    | (Unaudited)  | (Unaudited)   | (Unaudited)                          | (Audited)    |  |
|                                    | SR'000       | SR'000        | SR'000                               | SR'000       |  |
| Major shareholders                 |              |               |                                      |              |  |
| Amount of claims paid to hospitals | 14,454       | 12,371        | (2,759)                              | (2,497)      |  |
| Medical insurance premiums         | 7,433        | 6,914         | 9,474                                | 2,015        |  |
| Rent expenses                      | 792          | -             | (63)                                 | (855)        |  |
| Stationery                         | 494          | 428           | 46                                   | -            |  |
| Associates                         |              |               |                                      |              |  |
| Insurance premiums                 | 950          | 184           | (14,440)                             | 243          |  |
| Rent expenses                      | 1,722        | 6,149         | 4,824                                | -            |  |

In accordance with the Company's Articles of Association, the Board of Directors is entitled each year to remuneration up to 10% of the remaining profit from shareholders' operations, as defined, based on a decision by the General Assembly. Such remuneration is reflected in the statement of changes in shareholders' equity when approved by the General Assembly.

#### 11. FAIR VALUES OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Company has access at that date. Consequently, differences can arise between the carrying values and fair value estimates. The Company's financial assets consist of cash and cash equivalents, receivables, other assets, investments, statutory deposits and accrued income and its financial liabilities consist of outstanding claims, reinsurance balance payable and accrued expenses and other liabilities.

The fair values of financial assets that are traded in active market are based on quoted market prices or dealer price quotations. For all other financial instruments the fair value is based on other valuation techniques. These are not materially different from their carrying values at the financial position date.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013 (UNAUDITED)

#### 11. FAIR VALUES OF FINANCIAL INSTRUMENTS (Continued)

The fair value of derivatives held by the Company as of March 31, 2013 and December 31, 2012 is immaterial to the Company's financial statements.

#### Determination of fair value and fair value hierarchy

The Company uses the following hierarchy method for determining and disclosing the fair value of financial instruments at the reporting period end.

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses the financial instruments measured at fair value at the end of the reporting period March 31, 2013 and December 31, 2012 by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the statement of financial position:

|                                     |           |         |         | (SR'000)  |
|-------------------------------------|-----------|---------|---------|-----------|
| March 31, 2013                      | Level 1   | Level 2 | Level 3 | Total     |
| Available for sale financial assets |           |         |         |           |
| - Policyholders                     | 1,272,089 | -       | 490,625 | 1,762,714 |
| - Shareholders                      | 1,755,144 | -       | 285,398 | 2,040,542 |
| Total                               | 3,027,233 |         | 776,023 | 3,803,256 |
|                                     |           |         |         |           |
| December 31, 2012                   |           |         |         |           |
| Available for sale financial assets |           |         |         |           |
| - Policyholders                     | 1,361,944 | -       | 340,625 | 1,702,569 |
| - Shareholders                      | 1,662,012 | -       | 282,055 | 1,944,067 |
| Total                               | 3,023,956 | _       | 622,680 | 3,646,636 |

There were no transfers between the level of fair value hierarchies during the period.

Level 3 investments comprise investment in Private Equity Funds and Debt Instruments. The fair value of Private Equity Funds computed is based on the funds latest reported net assets as at the financial position date. Further, the Debt Instruments are carried at an amount which as per the management is the best estimate of the exit price i.e. fair value.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013 (UNAUDITED)

#### 11. FAIR VALUES OF FINANCIAL INSTRUMENTS (Continued)

Reconciliation of recurring fair value measurements categorized within Level 3 of the fair value hierarchy

(SR'000)

|                   |                      |           | _         | Total                |                                     |                     |
|-------------------|----------------------|-----------|-----------|----------------------|-------------------------------------|---------------------|
| March 31, 2013    | Balance<br>January 1 | Purchases | Sales     | in profit<br>or loss | in other<br>comprehensive<br>income | Balance<br>March 31 |
| Policyholders     | 340,625              | 150,000   | _         | -                    | -                                   | 490,625             |
| Shareholders      | 282,055              | 5,412     | (7,207)   | 1,089                | 4,049                               | 285,398             |
| Total             | 622,680              | 155,412   | (7,207)   | 1,089                | 4,049                               | 776,023             |
| December 31, 2012 |                      |           |           |                      |                                     |                     |
| Policyholders     | 375,300              | 66,000    | (107,715) | 7,715                | (675)                               | 340,625             |
| Shareholders      | 287,726              | 89,770    | (118,251) | 5,937                | 16,873                              | 282,055             |
| Total             | 663,026              | 155,770   | (225,966) | 13,652               | 16,198                              | 622,680             |

#### 12. OPERATING SEGMENTS

Consistent with the Company's internal reporting process, operating segments have been approved by management in respect of the Company's activities, assets and liabilities. Information disclosed in the note is based on current reporting to the chief operating decision maker.

Segment assets do not include insurance operations' property and equipment, prepayments and other assets, receivables, net and cash and cash equivalents. Accordingly they are included in unallocated assets. Segment liabilities do not include due to shareholders' operations, reinsurance balances payable, accrued expenses and other liabilities. Accordingly they are included in unallocated liabilities.

These unallocated assets and liabilities (including the related charges for provision for doubtful debts on premium receivable and depreciation on the property and equipments) are not reported to chief operating decision maker under related segments and are monitored on a centralized basis.

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# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013 (UNAUDITED)

#### 12. OPERATING SEGMENTS (continued)

| _                                         | For the three month period ended March 31, 2013 |           |          |             |  |  |
|-------------------------------------------|-------------------------------------------------|-----------|----------|-------------|--|--|
|                                           | Property &                                      |           |          |             |  |  |
| Operating Segments                        | Medical                                         | Motor     | casualty | Total       |  |  |
| _                                         |                                                 | SR'       | 000      |             |  |  |
| Gross premiums written:                   |                                                 |           |          |             |  |  |
| Compulsory                                | 706,989                                         | -         | ~        | -           |  |  |
| Non- Compulsory                           | 47,551                                          | -         | _        |             |  |  |
| Total Gross premiums written              | 754,540                                         | 306,240   | 150,479  | 1,211,259   |  |  |
| Net premiums written                      | 711,389                                         | 283,517   | 41,275   | 1,036,181   |  |  |
| Net premiums earned                       | 824,568                                         | 272,082   | 35,521   | 1,132,171   |  |  |
| Reinsurance commissions                   | (974)                                           | 5,335     | 28,653   | 33,014      |  |  |
| Net claims incurred                       | (792,012)                                       | (277,380) | (13,653) | (1,083,045) |  |  |
| Policy acquisition costs                  | (48,931)                                        | (43,521)  | (12,414) | (104,866)   |  |  |
| Excess of loss expenses                   | (7,309)                                         | (11,046)  | (8,545)  | (26,900)    |  |  |
| Changes in reserve for Takaful activities | (140)                                           | -         | -        | (140)       |  |  |
| Other underwriting expenses               | (13,400)                                        | (2,693)   | (2,165)  | (18,258)    |  |  |
| General, administrative, selling and      |                                                 |           |          |             |  |  |
| marketing expenses                        | (51,684)                                        | (18,621)  | (13,444) | (83,749)    |  |  |
| (Loss) / profit from Insurance            |                                                 |           |          |             |  |  |
| Operations                                | (89,882)                                        | (75,844)  | 13,953   | (151,773)   |  |  |
| Investment income, net                    |                                                 |           |          | 38,396      |  |  |
| Other income, net                         |                                                 |           |          | 2,994       |  |  |
| Deficit from Insurance Operations         |                                                 |           |          | (110,383)   |  |  |

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013 (UNAUDITED)

#### 12. OPERATING SEGMENTS (continued)

|                                           | For the three month period ended March 31, 2012 |           |          |           |  |  |
|-------------------------------------------|-------------------------------------------------|-----------|----------|-----------|--|--|
|                                           | Property &                                      |           |          |           |  |  |
| Operating Segments                        | Medical                                         | Motor     | casualty | Total     |  |  |
|                                           |                                                 | SR'       | 000      |           |  |  |
| Gross premiums written                    |                                                 |           |          |           |  |  |
| Compulsory                                | 604,959                                         | -         | -        | -         |  |  |
| Non- Compulsory                           | 56,081                                          |           | -        | -         |  |  |
| Total Gross premiums written              | 661,040                                         | 280,635   | 137,531  | 1,079,206 |  |  |
| Net premiums written                      | 575,751                                         | 263,703   | 35,573   | 875,027   |  |  |
| Net premiums earned                       | 591,604                                         | 288,626   | 46,873   | 927,103   |  |  |
| Reinsurance commissions                   | 4,024                                           | 4,689     | 26,060   | 34,773    |  |  |
| Net claims incurred                       | (596,032)                                       | (178,429) | (10,448) | (784,909) |  |  |
| Policy acquisition cost                   | (36,652)                                        | (42,926)  | (13,398) | (92,976)  |  |  |
| Excess of loss expenses                   | (7,838)                                         | (1,634)   | (3,020)  | (12,492)  |  |  |
| Changes in reserve for Takaful activities | (423)                                           | -         | -        | (423)     |  |  |
| Other underwriting expenses               | (15,504)                                        | (2,303)   | (3,079)  | (20,886)  |  |  |
| General, administrative, selling and      |                                                 |           | •        |           |  |  |
| marketing expenses                        | (33,976)                                        | (18,377)  | (14,163) | (66,516)  |  |  |
| (Loss) / profit from Insurance            |                                                 |           |          |           |  |  |
| Operations                                | (94,797)                                        | 49,646    | 28,825   | (16,326)  |  |  |
| Investment income, net                    |                                                 |           |          | 22,112    |  |  |
| Other income, net                         |                                                 |           |          | 98        |  |  |
| Surplus from Insurance Operations         |                                                 |           |          | 5,884     |  |  |

#### THE COMPANY FOR COOPERATIVE INSURANCE

(A SAUDI JOINT STOCK COMPANY)

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013 (UNAUDITED)

#### 12. OPERATING SEGMENTS (continued)

| _                                              | As at March 31, 2013 (Unaudited) |         |            |           |  |
|------------------------------------------------|----------------------------------|---------|------------|-----------|--|
|                                                |                                  |         | Property & |           |  |
|                                                | Medical                          | Motor   | casualty   | Total     |  |
| Assets - Insurance operations                  | SR '000                          |         |            |           |  |
| Reinsurers' share of unearned premium          | 91,844                           | 42,762  | 280,649    | 415,255   |  |
| Reinsurers' share of outstanding claims, net   | 12,048                           | 15,271  | 778,688    | 806,007   |  |
| Deferred policy acquisition cost               | 68,012                           | 87,629  | 21,849     | 177,490   |  |
| Investments                                    |                                  |         |            | 1,873,135 |  |
| Receivables, net                               |                                  |         |            | 1,446,102 |  |
| Unallocated assets                             |                                  |         |            | 1,146,920 |  |
| Total assets                                   |                                  |         |            | 5,864,909 |  |
| Liabilities and surplus - Insurance operations |                                  |         |            |           |  |
| Unearned premium income                        | 1,793,803                        | 576,965 | 393,431    | 2,764,199 |  |
| Outstanding claims                             | 588,047                          | 54,829  | 879,572    | 1,522,448 |  |
| Unearned commission income                     | 6,812                            | 11,282  | 45,814     | 63,908    |  |
| Reserve for Takaful activities                 | 13,870                           | -       | -          | 13,870    |  |
| Unallocated liabilities and surplus            |                                  |         |            | 1,500,484 |  |
| Total liabilities and surplus                  |                                  |         |            | 5,864,909 |  |

|                                                | As at December 31, 2012 (Audited) |         |            |           |
|------------------------------------------------|-----------------------------------|---------|------------|-----------|
|                                                |                                   |         | Property & |           |
|                                                | Medical                           | Motor   | casualty   | Total     |
| Assets - Insurance operations                  |                                   | SR'     | 000        |           |
| Reinsurers' share of unearned premium          | 132,158                           | 37,475  | 355,144    | 524,777   |
| Reinsurers' share of outstanding claims, net   | 10,671                            | 13,237  | 574,142    | 598,050   |
| Deferred policy acquisition cost               | 71,560                            | 83,984  | 23,949     | 179,493   |
| Investments                                    |                                   |         |            | 1,817,917 |
| Receivables, net                               |                                   |         |            | 1,863,276 |
| Unallocated assets                             |                                   |         |            | 993,560   |
| Total assets                                   |                                   |         |            | 5,977,073 |
| Liabilities and surplus - Insurance operations |                                   |         |            |           |
| Unearned premium income                        | 1,947,081                         | 560,458 | 462,172    | 2,969,711 |
| Outstanding claims                             | 471,118                           | 19,795  | 670,369    | 1,161,282 |
| Unearned commission income                     | 8,602                             | 10,939  | 49,210     | 68,751    |
| Reserve for Takaful activities                 | 13,730                            | -       | -          | 13,730    |
| Unallocated liabilities and surplus            |                                   |         |            | 1,763,599 |
| Total liabilities and surplus                  |                                   |         |            | 5,977,073 |

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013 (UNAUDITED)

#### 13. EARNINGS PER SHARE

Earnings per share has been calculated by dividing the net loss / income for the periods ended March 31, 2013 and 2012 by 75 million shares.

#### 14. APPROVAL OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

The condensed interim financial statements have been approved by the Board of Directors on Jumada' II 10, 1434H, corresponding to April 20, 2013.

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