# WAFRAH FOR INDUSTRY AND DEVELOPMENT CO. (A Saudi Joint Stock Company)

THE INTERIM FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2015 TOGETHER WITH AUDITORS' REPORT ON THE REVIEW OF INTERIM FINANCIAL STATEMENTS

Crowe Horwath

Al Azem & Al Sudairy

CPA's & Consultants

Member Crowe Horwath International

# WAFRAH FOR INDUSTRY AND DEVELOPMENT CO. (A Saudi Joint Stock Company)

THE INTERIM FINANCIAL STATEMENTS
FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2015
TOGETHER WITH AUDITORS' REPORT ON THE REVIEW OF INTERIM
FINANCIAL STATEMENTS

Index	Page
Auditors Report on the review of interim financial Statements	1
Interim Balance Sheet (Un Audited)	2
Interim Statement of Income (Un Audited)	3
Interim Statement of Cash Flows (Un Audited)	4
Interim Statement of Changes in Shareholders' Equity (Un Audited)	5
Notes to Interim Financial Statements (Un Audited)	6-10



Al Azem & Al Sudairy Co.
CPA's & Consultants
Member Crowe Horwath International
C.R. License No. 323/11/148
P.O. Box. 10504 Riyadh 11443
Kingdom of Saudi Arabia
Telephone: (01) 2175000
Facsimile: (01) 2176000

www.crowehorwath.com Email: ch@crowehorwath.com.sa

# <u>AUDITORS' REPORT ON THE REVIEW OF INTERIM</u> <u>FINANCIAL STATEMENTS</u>

SHAREHOLDERS OF
WAFRAH FOR INDUSTRY AND DEVELOPMENT CO.
(A Saudi Joint Stock Company)

Scope of Examination: We have examined the accompanying Interim balance sheet of WAFRAH FOR INDUSTRY AND DEVELOPMENT CO. (A Saudi Joint Stock Company) as of June 30, 2015 and the related interim statements of income for three and six months periods ended June 30, 2015, interim cash flows and interim changes in shareholders equity for the six month period then ended, and the notes from (1) to (15) which are an integral part of these interim financial statements. These financial statements are the responsibility of the Company's management and were submitted to us together with all the information and explanations which we requested.

Our examination was limited for the Interim financial statements and was conducted in accordance with the Saudi Organization for Certified Public Accountants standard on interim financial statements. The limited examination consists principally of analytical procedures applied to financial data and inquiries of the Company's personnel responsible for financial and accounting matters. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Conclusion: Based on our limited review, we are not aware of any material modifications that should be made to the interim financial statements to be in conformity with generally accepted accounting principles in the Kingdome of Saudi Arabia.

(6.560) (1.00) (1.00) (1.00)

Certified Public Accountants

AlAzem & AlSudairy

Salman B. AlSudairy License No. 283

10 Shawal 1436H (July 26, 2015) Riyadh, Saudi Arabia

## (A Saudi Joint Stock Company)

# **INTERIM BALANCE SHEET (UNAUDITED)**

## **AS OF JUNE 30, 2015**

(Saudi Riyals)

	<b>Un-audited</b> 30/06/2015	Un-audited 30/06/2014
<u>ASSETS</u>	<u>30/00/2013</u>	30/00/2014
Current Assets:		
Cash and banks balances (Note 5)	5,811,357	11,606,883
Accounts receivable	40,573,938	37,489,317
Inventory (Notes 3b and 6)	29,744,372	22,604,808
Prepayments and other assets (Note 7)	<u>8,241,996</u>	<u>16,154,008</u>
Total current assets	84,371,663	<u>87,855,016</u>
Investments in companies (Notes 3c and 8a) Investments in security	17,050,000	17,050,000
available for sales, net (Note 3c)	571,962	17,762,226
Projects under progress	25,182,146	49,924,270
Deferred expenses	14,224	14,224
Used property, plant and equipment, net (Notes 3d and 9a)	122,947,649	78,301,597
Unused property, plant and equipment, net (Notes 3d and 9b)	<u>791,877</u>	905,671
Total non - current assets	166,557,858	163,957,988
Total assets	<u>250,929,521</u>	251,813,004
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities:		
Accounts payable	6,668,602	3,803,700
Current portion of long term loan	2,000,000	-
Accrued dividend distribution	1,268,130	-
Oversubscribed payable	3,285,800	3,285,800
Accrued expenses and other liabilities (Note 10)	1,765,041	2,044,315
Zakat estimated (Note 3h)	<u>5,763,895</u>	1,106,943
Total current liabilities	20,751,468	10,240,758
Long term loan (Note 11)	25,118,400	11,552,000
End of service benefits (Note 3e)	<u>5,209,841</u>	4,965,037
Total non - current liabilities	30,328,241	16,517,037
Total liabilities	51,079,709	26,757,795
Shareholders' Equity:		
Paid-up capital (Note 1)	200,000,000	200,000,000
Statutory reserve	7,202,424	7,199,061
Unrealized (loss) profit from investments	((02.525)	2 007 220
in security available for sales (Note 3c) (Accumulated loss) Retained earnings	(683,737)	2,887,338
	<u>(6,668,875)</u>	14,968,810
Total shareholders' equity	199,849,812	225,055,209
Total liabilities and shareholders' equity	<u>250,929,521</u>	<u>251,813,004</u>
Finance Manager Chief Executive Of	ficer	Authorized Mem

The accompanying notes from (1) to (15) are an integral part of these interim financial statements

### (A Saudi Joint Stock Company)

# INTERIM STATEMENT OF INCOME (UNAUDITED)

# FOR THE THREE AND SIX MONTHS PERIODS ENDED AT JUNE 30, 2015

(Saudi Riyals)

	For Three months		For six	months
	From 01/04/2015 To 30/06/2015	From 01/04/2014 <u>To 30/06/2014</u>	From 01/01/2015 <u>To 30/06/2015</u>	From 01/01/2014 To 30/06/2014
Sales (Notes 3f and 12)	28,820,434	26,710,893	43,875,420	48,796,669
Cost of sales	(18,402,015)	(15,802,298)	(27,238,208)	(28,448,513)
Depreciation	(2,459,942)	(1,296,474)	(4,737,212)	(2,582,636)
Gross operating profit	7,958,477	9,612,121	11,900,000	17,765,520
Selling and distribution expenses (Note 3g)	(4,677,565)	(5,130,120)	(9,856,283)	(9,642,984)
General and administrative expenses (Note 3g)	(2,468,945)	(2,084,415)	(4,649,905)	(4,149,673)
Net (loss) profit from main operations	811,967	2,397,586	(2,606,188)	3,972,863
Other income (Note 3f)	61,535	311,257	91,430	348,378
Net (Loss) profit for the year before zakat	873,502	2,708,843	(2,514,758)	4,321,241
Zakat estimated (Note 3h)	(365,000)	(558,360)	_(720,835)	(1,106,942)
Net (loss) profit for the period	508,502	2,150,483	(3,235,593)	<u>3,214,299</u>
(Loss) Profit per share: From (loss) profit from main operations (Note 13)	<u> </u>	0.12	(0.13)	0.20
From (loss) profit for the period (Note 13)	<u> </u>	0.11	(0.16)	0.16

Finance Manager

Chief Executive Officer

**Authorized Member** 

· NLT

The accompanying notes from (1) to (15) are an integral part of these financial statements

#### (A Saudi Joint Stock Company)

# INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE PERIOD ENDED June 30, 2015

# (Saudi Riyals)

		Un-audited From 1/1/2015 To 30/06/2015	Un-audited From 1/1/2014 <u>To 30/06/2014</u>
Net (loss) profit for the period	ties:	(3,235,593)	2 214 200
	lana) <b>C</b> 4 4-	(3,233,393)	3,214,299
Adjustments to reconcile net (l net cash used in operating ac	´ =		
Depreciation for the period	tivities.	9,355,430	3,251,704
Gain from selling of propert	v and equipment	-	(245,235)
Zakat estimated provision for		720,835	1,106,942
End of service benefits	1	537,185	476,956
Changes in assets and liabilitie	es:	ŕ	•
Accounts receivable		(7,021,452)	(5,558,447)
Inventory		(6,528,876)	(2,401,634)
Prepayments and other asset	CS .	2,573,197	(10,216,020)
Accounts payable		198,271	764,720
Accrued expenses and other		202,705	640
End of service benefits paid		(463,025)	(312,415)
Zakat paid during the period		<u>(1,411,105</u> )	<u>(1,661,046</u> )
Net cash used in by operating activiti	es	(5,072,428)	( <u>11,579,536</u> )
Cash Flows from Investing Activiti	es:		
Purchase of property, plant and e	equipment	(15,596,754)	(1,197,689)
Projects under progress		(1,262,500)	(8,803,219)
Real estate investment		11,127,708	-
Deferred income expense		2,750,000	-
Net change in adjustments of pro Proceeds from selling of property		(3,501,350)	245,250
Net cash used in investing activities	y and equipment	(6,482,896)	(9,755,65 <u>8</u> )
	•	1011021070	(7,755,050)
Cash Flows from Financing Activit	ties:	(4.305)	
Accrued dividend distribution		(4,395)	11.552.000
Net change in long term loan		10,264,400	11,552,000
Net cash provided by financing activi		<u>10,260,005</u>	11,552,000
Net decrease in cash and banks bal	ances	(1,295,319)	(9,783,194)
Cash and banks balances at be	ginning of the period	<u>7,106,676</u>	21,390,077
Cash and banks balances at end of	the period	<u>5,811,357</u>	<u>11,606,883</u>
Non-cash item: Unrealized profit from Investments in security available for se	ales	<u>68,314</u>	<u>1,405,258</u>
Finance Manager	Chief Executive Offic	er	Authorized Member

The accompanying notes from (1) to (15) are an integral part of these interim financial statements

- ~17

## (A Saudi Joint Stock Company)

# INTERIM STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED) FOR THE PERIOD ENDED JUNE 30, 2015

(Saudi Riyals)

	Un-audited From 1/1/2015 <u>To 30/06/2015</u>	Un - audited From 1/1/2014 To 30/06/2014
Paid-up capital (Note 1)	200,000,000	200,000,000
Statutory reserve	7,202,424	7,199,061
Unrealized (loss) profit from Investments in security available for sales (Note 3c): Beginning of the period Net movement during the period End of the period	(752,051) 68,314	1,482,080 
(Accumulated loss) Retained earnings:	<u>(683,737)</u>	2,887,338
Beginning of the period Net (loss) profit for the period	(3,433,282) (3,235,593)	11,754,511 3,214,299
End of the period	(6,668,875)	14,968,810
Total Shareholders' Equity	<u>199,849,812</u>	225,055,209

Finance Manager

 $\sim \sim \sim \sim$ 

Chief Executive Officer

Authorized Member

The accompanying notes from (1) to (15) are an integral part of these interim financial statements

(A Saudi Joint Stock Company)

# NOTES TO INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE PERIOD ENDED JUNE 30, 2015

(Saudi Riyals)

#### 1. ACTIVITIES

Wafrah for Industry and Development CO. is a Saudi Joint Stock Company founded according to the commercial registration No. 1010076996 issued in Riyadh dated 24/10/1410H (corresponding to 19/05/1990). The paid up capital of the Company is 200 Millions Saudi Riyals comprising of 20 million shares at a par value of Saudi Riyals 10 per share.

The company is engagedin taking advantage of seasonal agricultural surplus especially for those of a perishable nature, and are marketed to the consumers after subjecting them to varying degree of agricultural treatment, production processes and manufacturing services. They are also involved in marketing of food products, investment on land property as well as in creation, maintenance, operation and ownership of industrial projects.

The accompanying interim financial statements represents Company's financial statement and it's branch as follow.

Branch Name Wafrah for Industry and	Commercial registration No.	<b>Activity</b>
Development CO. – Jeddah Wafrah for Industry and	4030108227	Marketing of the company's products
Development CO. – Dammam	2050028895	Marketing of the food products

#### 2. BASIS OF PREPARATION

The accompanying interim financial statements have been prepared on the basis of historical cost in accordance with the accrual concept except for the investment in securities for sale which are evaluated and the difference in re-evaluation is recorded within the statement of charges in shareholders equity, and prepared in accordance with generally accepted accounting principles issued by Saudi Organization for Certified Public Accountants – SOCPA.

The accompanying interim financial statements have been prepared based on the interim financial report standard issued by Saudi Organization for Certified Public Accountants. SOCPA and on the basis of the periods integration where is each consider as a part of financial year. Accordingly the revenue and gain, expenses, loss for the period were recorded in the period.

Items appear in the interim financial statements for the Company in Saudi Riyals which is the functional currency and disclosure of the Company.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of Company's significant accounting policies:

#### a) Use of estimates --

The preparation of interim financial statements in accordance with the accepted principles requires the use of estimates and assumptions that may affects the value of restricted assets and liabilities and disclosure of potential assets and liabilities in the date of the financial statements and the value of revenue and expenses were disclosure to the period of the interim financial statements preparation. Although these estimates and judgments are based on management's best knowledge and events available to the management in the date of the accompanying interim financial statement, It is possible that actual final

results differ from these estimated. These estimated and assumptions are reviewed on a continual basis and effects resulting from these accounting change will be disclosed in the year and future period which are affected by it.

#### b) Inventory --

Inventories comprise of finished goods, work in process raw materials, accessories and spare parts which are stated at the lower of cost or estimated net realizable value. Costs include cost of raw materials direct labor and manufacturing overheads. Appropriate provisions are made for slow moving and redundant inventories, if any.

#### c) Investments --

Investments in subsidiaries: Investments in subsidiaries companies represent shares in companies owned by the company in different percentages; when the percentage does not exceeds 20% investments are shown at cost. When the percentage ranges between 20% to 50% investments are accounted for, using the equity methods, whereas investment accounted for using the consolidation methods, when the percentage exceeds 50% if any.

Investments in securities held for trading: Investments in securities held for trading are reported in the accompanying interim consolidated financial statements at market value. Realized gains or losses on sale of these investments are reported in the statement of income.

Investments in securities available for sale: Investments in securities available for sale are reported in the accompanying interim consolidated financial statements at fair value. Realized gains or losses on sale are recorded in the statement of income, and unrealized gains or losses are reported in the statement of equity section.

#### d) Property, plant and equipment --

Property, plant and equipment are stated at net cost of accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets based on the following annual percentage rates:

Buildings	3 – 15 %
Motor vehicles	25 %
Furniture and fixture	2.5 - 15 %
Machinery and equipments	5 %
Tools	5 – 15 %
Artesian wells	5 %
Air conditions	15 %
Fitting and equipments	10 %

#### e) End of service benefits --

Benefits payable to the employees at the end of their services are provided in accordance with the guidelines set by the Saudi Arabian Labor Law.

#### f) Revenue recognition --

Revenue is recognized when goods are delivered and invoices are issued to customers. Other income is recorded when earned.

#### g) Expenses --

Selling and distribution expenses represent expenses resulting from the company's activities in the functions of sales, marketing and distribution. All other expenses are classified as general and administrative expenses. General and administrative expenses contains direct and indirect expenses which are not directly related to selling and marketing expenses, according to the accounting standards

#### h) Zakat --

Zakat is an obligation payable by the Company. Estimated Zakat is provided for in the accompanying financial statements and charged to the statement of income, in accordance with Zakat standard issued by the Saudi Organization for Certified Public Accountants. Zakat calculation is made quarterly according to the accrual accounting concept. Any differences between Zakat provision and final settlement at the end of the year are settled.

#### i) Transfer of foreign currencies --

The accompanying financial statements are denominated in Saudi Riyals. Appropriate exchange rates have been used to translate transactions or balances denominated in foreign currencies. There were no material exchange gains or losses during the period.

### 4. ADJUSTMENTS RELATED TO THE PERIOD

The company's management has prepared all the adjustments needed to fairly present The financial position and the results of its operations, however the results of its operations for the period ended June 30, 2015 and 2014 may or may not reflect of the actual results of the audited annual financial statement.

#### 5. CASH AND BANKS BALANCES

Cash and banks balances comprised of the following as of June 30:

	<b>Un-audited</b>	Un-audited
	<u>2015</u>	<u>2014</u>
Cash in hand	13,212	128,059
Cash at banks	<u>5,798,145</u>	11,478,824
	5,811,357	11,606,883

#### 6. INVENTORY

Inventory comprised of the following as of June 30:

	Un-audited	Un - audited
	<u>2015</u>	<u>2014</u>
Raw materials	13,256,656	10,130,814
Finished goods	12,276,221	8,729,571
Spare parts	4,211,495	3,744,423
	29,744,372	22,604,808

#### 7. PREPAYMENTS AND OTHER ASSETS

Prepayments and other assets comprised of the following as of June 30:

	_	
	<b>Un-audited</b>	Un - audited
	<u>2015</u>	<u>2014</u>
Advance to suppliers	4,564,000	14,437,242
Other receivables	1,741,145	223,561
Employee receivables	1,115,044	430,048
Prepaid rents	650,738	434,924
Employee floats	135,283	119,174
Refundable deposit	20,313	18,312
Other	<u> 15,473</u>	490,747
	<u>8,241,996</u>	<u>16,154,008</u>

#### 8. INVESTMENT IN COMPANIES

a) Investments in companies comprised of the following as of June 30:

	<b>Un-audited 2015</b>	Un-audited 2014
East Asia Company for Development	<del></del>	<del></del>
and Agricultural Investment (Note 8b)	10,000,000	10,000,000
Jannat for Agricultural Investment (Note 8c)	7,050,000	7,050,000
	<u>17,050,000</u>	17,050,000

- b) Investment in East Asia Company for Development and Agricultural Investment (Closed Joint Stock Company) represent an investment of 10 % in the company's authorized capital which amounted to SAR 100 million. Out of which, the paid in capital reached SAR 70 million.
- c) Investment in Jannat for Agricultural Investment (A Saudi Limited Liabilities Company) represents an investment of 11.1 % from the company's capital which amount to SAR 63 million and the remaining balance of SAR 50,000 represents the company's shares in pre-operating expenses.

#### 9. PROPERTY, PLANT AND EQUIPMENT, NET

Property, plant and equipment comprised of the following as of June 30, 2015 and 2014:

	Cost	Accumulated Depreciations	Un-audited N.B.V <u>2015</u>	Un - audited <b>N.B.V</b> <u>2014</u>
a) Used property, plant and equipment	289,088,862	(166,141,213)	122,947,649	<u>78,301,597</u>
	289,088,862	(166,141,213)	122,947,649	<u>78,301,597</u>
b) Unused property, plant and equipme	ent			
production line	9,352,804	(8,560,927)	<u>791,877</u>	905,671
	9,352,804	_(8,560,927)	<u>791,877</u>	905,671
Total	<u>298,441,666</u>	(174,702,140)	123,739,526	79,207,268

## 10. ACCRUED EXPENSES AND OTHER LIABILITIES

Accrued expenses and other liabilities comprised of the following as of June 30:

	<b>Un-audited</b> <u>2015</u>	Un - audited <u>2014</u>
Accrued expenses salaries and vacation Accrued expenses others	1,302,634 462,407	940,045 <u>1,104,270</u>
	<u>1,765,041</u>	<u>2,044,315</u>

#### 11. LONG TERM LOANS

The company obtained a long-term loan from the Saudi Industrial Development Fund on 05/09/2012 in order to finance the establishment and expansion of frozen vegetables and potatoes production plant, on June 30, 2015 with an amount of SR 25,118,400 out of the total of the approved facilitate loan SR 34,000,000. The loan is repayable in a period of six-years and the semi-annual installments start from August 2015. The loan is secured by mortgaging the entire food factory for the production of meat and the entire food plant to freeze vegetables as a collateral for the loan. The Loan Agreement contains commitments include, among other things, limit the future to maintain certain financial ratios capital expenditure.

#### **12. SALES**

Sales comprised of the following for the periods ended June 30 as follow:

	Un-audited <u>2015</u>	Un - audited <u>2014</u>
Pastry factory	22,243,323	22,482,147
Vegetables factory	18,329,336	21,758,872
Food and meet factory	2,781,374	4,365,278
Breakfast cereals factory	364,387	190,372
Dates	<u> 157,000</u>	
	43,875,420	48,796,669

#### 13. (LOSS) PROFIT PER SHARE

- (Loss) Profit per share from main operations is calculated by dividing the (loss) profit from main operations for the period by the weighted average number of shares during the period.
- (Loss) Profit per share for the period is calculated by dividing the net (loss) profit for the period by the weighted average number of shares during the period.

#### 14. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

Financial instruments carried on the balance sheet principally include cash and banks balances, other assets, investments, accounts payable, accruals, loan and other non-current liabilities.

- Credit risk: is the risk that one party will fail to fulfill an obligation and will cause the other party to incur a financial loss, The company does not have substantial concentration of credit risk. Worth clients and other receivables mainly from customers in the local market has been shown at their estimated recoverable.
- Liquidity risk: is the risk that the entity will encounter difficulties in raising funds to meet commitments associated with financial instruments, Liquidity risk may result from an inability to sell financial assets quickly at an amount close to its fair value, The company manages its liquidity risk by ensuring that the necessary funds are available when needed.
- **Currency risk:** is the risk that the value of financial instruments will fluctuate due to change in foreign exchange rates, The transactions of the company are principally in Saudi Riyals, other foreign currency transaction non-material, Currencies are managed on a regular basis.
- Fair value: is the amount for which an asset could be exchanged, or a liability settled between knowledgeable willing parties in a arm's length transaction, As the Company's financial statements are prepared under the historical cost convention, differences can arise between book value and fair value estimates, Management believes that the fair values of the Company's financial assets and liabilities are not materially different from their carrying values.

#### 15. INTERIM FINANCIAL STATEMENTS APPROVAL

The accompanying interim financial statements is approved by the board of directors on Shawal 11, 1436H (corresponding to July 27, 2015).