## UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS

FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2014

### UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2014

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### INDEPENDENT AUDITORS' REVIEW REPORT

THE SHAREHOLDERS
BUPA ARABIA FOR COOPERATIVE INSURANCE COMPANY
(A SAUDI JOINT STOCK COMPANY)
KINGDOM OF SAUDI ARABIA

#### Scope of review

We have reviewed the accompanying interim statement of financial position of Bupa Arabia For Cooperative Insurance Company – a Saudi Joint Stock Company (the "Company") as at September 30, 2014 and the related interim statements of insurance operations and accumulated surplus, shareholders' operations, comprehensive income for the three-month and nine-month periods then ended, and the related interim statements of changes in shareholders' equity, insurance operations' cash flows and shareholders' cash flows for the nine-month period then ended and related notes I to 15 which form an integral part of these interim condensed financial statements. These interim condensed financial statements are the responsibility of the Company's management and have been prepared by them in accordance with International Accounting Standards ("IAS 34") and submitted to us together with all the information and explanations which we required.

We conducted our review in accordance with the Standard on Review of Interim Financial Information issued by the Saudi Organization for Certified Public Accountants ("SOCPA"). A review consists principally of applying analytical procedures to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the Kingdom of Saudi Arabia, the objective of which is the expression of an opinion on the financial statements taken as a whole. Accordingly, we do not express such an opinion.

#### Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim condensed financial statements for them to be in conformity with IAS 34.

#### **Emphasis of matter**

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We draw attention to the fact that these interim condensed financial statements are prepared in accordance with IAS 34 and not in accordance with the Standard on Interim Financial Reporting issued by SOCPA.

Waleed Bin M ha d. Sobahi
Certified Public Accountant
Licence No. 378

22 Dhul Hijjah 1435H
16 October 2014

Jeddah, Kingdom of Saudi Arabia

CERTIFIED PUBLIC ACCOUNTANTS
LICENSE NO. 25

LICENSE NO. 25

### INTERIM STATEMENT OF FINANCIAL POSITION As at 30 SEPTEMBER 2014

Cash and cash equivalents       4       1,211,152       232         Murabaha deposits       5       1,040,688       956         FVIS investments       6       189,261       186         Prepayments and other assets       63,036       42         Premiums receivable – net       7       1,365,235       410         Reinsurer's share of unearned premiums       58,454       43         Reinsurer's share of outstanding claims       8       15,447       13         Deferred policy acquisition costs       40,074       32         Total insurance operations' assets       3,983,347       1,915	ber 013 000 (ed)
Murabaha deposits       5       1,040,688       956,         FVIS investments       6       189,261       186,         Prepayments and other assets       63,036       42.         Premiums receivable – net       7       1,365,235       410,         Reinsurer's share of unearned premiums       58,454       43,         Reinsurer's share of outstanding claims       8       15,447       13,         Deferred policy acquisition costs       40,074       32,	267
FVIS investments       6       189,261       186,         Prepayments and other assets       63,036       42         Premiums receivable – net       7       1,365,235       410         Reinsurer's share of unearned premiums       58,454       43         Reinsurer's share of outstanding claims       8       15,447       13         Deferred policy acquisition costs       40,074       32	
Prepayments and other assets  Premiums receivable – net  Reinsurer's share of unearned premiums  Reinsurer's share of outstanding claims  Deferred policy acquisition costs  63,036  42  1,365,235  410  58,454  43  15,447  13  20  40,074  32	
Premiums receivable – net         7         1,365,235         410           Reinsurer's share of unearned premiums         58,454         43           Reinsurer's share of outstanding claims         8         15,447         13           Deferred policy acquisition costs         40,074         32	
Reinsurer's share of unearned premiums  Reinsurer's share of outstanding claims  8 15,447 13  Deferred policy acquisition costs  40,074 32	
Reinsurer's share of outstanding claims 8 15,447 13.  Deferred policy acquisition costs 40,074 32.	
Deferred policy acquisition costs 40,074 32	
Total insurance operations' assets 3,983,347 1,915	200
	988
SHAREHOLDERS' ASSETS	_
Cash and cash equivalents 4 343,171 101	260
Murabaha deposits 5 <b>44,633</b> 126	993
FVIS investments 6 453,310 446	338
Other receivables 1,667 1	319
Furniture, fittings and equipment 56,919 43	059
Goodwill 3 98,000 98	000
Statutory deposit         40,000         40	000
Total shareholders' assets 1,037,700 856	969
TOTAL ASSETS 5,021,047 2,772	957

Chairman

Director and Chief Executive Officer

INTERIM STATEMENT OF FINANCIAL POSITION (continued) As at 30 September 2014

INSURANCE OPERATIONS' LIABILITIES AND SURPLUS	Notes	30 September 2014 SR'000 (Unaudited)	31 December 2013 SR'000 (Audited)
Insurance operations' liabilities			
Unearned premiums		2,983,851	1,323,069
Outstanding claims	8	759,713	450,096
Reinsurance balance payable		4,478	505
		3,748,042	1,773,670
Accrued expenses and other liabilities		135,865	79,113
Obligation under Long-Term Incentive Plan (LTIP)		31,777	14,751
Total insurance operations' liabilities		3,915,684	1,867,534
Policyholders' share of surplus from insurance operations		67,663	48,454
Total insurance operations' liabilities and surplus		2.002.245	
rotal insurance operations habitities and surplus		3,983,347	1,915,988
SHAREHOLDERS' LIABILITIES AND EQUITY			
Shareholders' liabilities			
Accrued expenses and other liabilities		38,724	31,419
Accrued zakat and income tax	11	17,561	35,000
Amounts due to related parties	10	80,896	59,490
Total shareholders' liabilities		137,181	125,909
Shareholders' equity		,	<del></del>
Share capital		400,000	400,000
Shares held under employees' share scheme		(7,934)	(7,052)
Statutory reserve		88,491	88,491
Retained earnings		419,962	249,621
Total shareholders' equity		900,519	731,060
Total shareholders' liabilities and equity		1,037,700	856,969
TOTAL LIABILITIES, INSURANCE OPERATIONS' SURPLUS AND SHAREHOLDERS' EQUITY		5,021,047	2,772,957

Chairman

Director and Chief Executive Officer

Chief Financial Officer

## INTERIM STATEMENT OF INSURANCE OPERATIONS AND ACCUMULATED SURPLUS

For the three-month and nine month periods ended 30 September 2014

		Three-month period ended 30 September		Nine-month per 30 Septe	
	Notes	2014 SR'000	2013 SR'000	2014 SR'000	2013 SR'000
REVENUE					
Gross written premiums		2,120,862	902,638	4,919,065	2,602,997
Premiums ceded		(77,638)	(71,496)	(80,386)	(72,736)
Net written premiums		2,043,224	831,142	4,838,679	2,530,261
Net movement in unearned premiums		(726,730)	(128,175)	(1,645,339)	(700,924)
Net earned premiums		1,316,494	702,967	3,193,340	1,829,337
CV AVEG			<del></del>		<del></del>
CLAIMS Claims paid		822,872	508,872	2,257,267	1,462,106
Claims recovered		(844)	(842)	(844)	(842)
Net movement in outstanding claims	8	155,282	21,144	307,878	37,446
Net claims incurred		977,310	529,174	2,564,301	1,498,710
Net underwriting result		339,184	173,793	629,039	330,627
Investment and commission income		4,692	3,630	13,665	11,275
Other income	9	9,605	56	12,665	241
EXPENSES					
Selling and marketing		(95,309)	(57,996)	(261,934)	(164,865)
General and administrative		(81,196)	(41,977)	(201,343)	(126,481)
SURPLUS FROM INSURANCE OPERATIONS		176,976	77,506	192,092	50,797
Shareholders' share of surplus from insurance operations	2(-)				
-	2(a)	(159,279)	(72,426)	(172,883)	(45,717)
Policyholders' share of surplus from insurance operations		17,697	5,080	19,209	5,080
Policyholders' share of surplus from					
insurance operations at the beginning of the period		49,966	33,935	48,454	33,935
Policyholders' share of accumulated					
surplus from insurance operations at the end of the period		67,663	39,015	67,663	39,015

Chairman

Director and Chief Executive Office

Chief Financial Officer

### INTERIM STATEMENT OF SHAREHOLDERS' OPERATIONS

For the three-month and nine month periods ended 30 September 2014

	Three-month period ended 30 September		Nine-month pe 30 Septe		
_	2014	2013	2014	2013	
	SR'000	SR'000	SR'000	SR'000	
REVENUE Shareholders' share of surplus from insurance operations	159,279	72,426	172,883	45,717	
EXPENSES					
General and administrative	(1,237)	(2,205)	(3,943)	(5,564)	
	158,042	70,221	168,940	40,153	
Investment income	2,307	3,785	8,464	15,651	
Net income for the period	160,349	74,006	177,404	55,804	
Weighted average number of ordinary shares outstanding (in thousands)	39,797	39,720	39,768	39,748	
Basic and diluted income per share (in Saudi Arabian Riyals)	4.03	1.86	4.46	1.40	

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Chairman

Director and Chief Executive Officer

### INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the three-month and nine month periods ended 30 September 2014

	Three-month period ended 30 September		Nine-month per 30 Septen	
	2014 SR'000	2013 SR'000	2014 SR'000	2013 SR'000
Net income for the period	160,349	74,006	177,404	55,804
Other comprehensive income/(expense)				
Provision for zakat (Note 11)	(2,034)	(1,623)	(7,950)	(4,548)
Reversal of prior year zakat provision during the period (Note 11)		-	26,323	
Provision for income tax (Note 11)	(4,800)	(2,328)	(11,618)	(6,159)
Income tax recovered from non-Saudi shareholders during the period	-		6,182	6,012
Total comprehensive income for the period	153,515	70,055	190,341	51,109

Chairman

Director and Chief Executive Officer

### INTERIM STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

For the three-month and nine month periods ended 30 September 2014

	Notes	Share capital SR'000	Shares held under employees' share scheme SR'000	Statutory reserve SR'000	Retained earnings SR'000	Total SR'000
Balance at 31 December 2013 (Audited)		400,000	(7,052)	88,491	249,621	731,060
Net income for the period			-	•	177,404	177,404
Purchase of additional shares held under LTIP			(3,761)			(3,761)
Partial sale of shares held under LTIP		•	2,879	•	-	2,879
Provision for zakat	11	-	-	-	(7,950)	(7,950)
Reversal of prior year zakat provision during the period	11	•	•	-	26,323	26,323
Provision for income tax	11	-	-	-	(11,618)	(11,618)
Dividend	13	•	-	-	(20,000)	(20,000)
Tax recovered from non-Saudi shareholders			-	-	6,182	6,182
Balance at 30 September 2014 (Unaudited)		400,000	(7,934)	88,491	419,962	900,519
	Notes	Share capital SR'000	Shares held under employees' share scheme SR'000	Statutory reserve SR'000	Retained earnings SR'000	Total SR'000
Balance at 31 December 2012 (Audited)		400,000	(4,988)	59,024	180,172	634,208
Net income for the period		-	-	-	55,804	55,804
Provision for zakat	11	•	-	-	(4,548)	(4,548)
Provision for income tax	11	-	-	-	(6,159)	(6,159)
Dividends	13	-	-	-	(40,000)	(40,000)
Tax recovered from non-Saudi shareholders	2(a)		-	-	6,012	6,012
Purchase of additional shares held under LTIP		-	(2,064)	-	( <b>*</b> )	(2,064)
Balance at 30 September 2013 (Unaudited)		400,000	(7,052)	59,024	191,281	643,253

Chairman

Director and Chief Executive Officer

### INTERIM STATEMENT OF INSURANCE OPERATIONS' CASH FLOWS

For the three-month and nine month periods ended 30 September 2014

		Nine-month period ended 30 September	
	Notes	2014 SR'000	2013 SR'000
OPERATING ACTIVITIES Policyholders' share of income for the period		(Unaudited)	(Unaudited) 5.080
		17,207	5,060
Adjustments for:			
Depreciation		8,974	9,955
Allowance for doubtful premiums receivable - net	7	16,532	16,689
Realised gain on disposal of investments	6	(1,349)	(373)
Unrealised gain on investments	6	(3,154)	(3,058)
		40,212	28,293
Changes in assets and liabilities:			
Premiums receivable		(971,672)	(589,561)
Prepayments and other assets		(20,666)	(12,043)
Unearned premiums		1,660,782	757,568
Reinsurer's share of unearned premiums		(15,443)	(56,644)
Deferred policy acquisition costs		(7,874)	(4,753)
Outstanding claims		309,617	48,867
Reinsurer's share of outstanding claims		(1,739)	(11,421)
Due from shareholders' operations		(8,974)	(80,814)
Reinsurance balances payable		3,973	230
Accrued expenses and other liabilities Obligation under Long-Term Incentive Plan		56,752	10,199
Congation under Long-Term Incentive Plan		17,026	2,537
Net cash generated from operating activities		1,061,994	92,458
INVESTING ACTIVITY			
Purchase of investments		(660,901)	(212,210)
Disposal of investments		662,250	226,830
Murabaha deposits, net		(84,458)	40
Net cash (used in) / generated from investing activity		(83,109)	14,660
Net movement in cash and cash equivalents		978,885	107,118
Cash and cash equivalents at beginning of the period		232,267	204,533
Cash and cash equivalents at end of the period	4	1,211,152	311,651

Chairman

Director and Chief Executive Officer

Chief Finanoial Officer

### INTERIM STATEMENT OF SHAREHOLDERS' CASH FLOWS

For the three-month and nine month periods ended 30 September 2014

	Nine-month period ended 30 September		
		2014	2013
	Notes	SR'000	SR'000
		(Unaudited)	(Unaudited)
OPERATING ACTIVITIES			
Net income for the period		177,404	55,804
Adjustment for:			
Unrealised gain on investments	6	(6,972)	(15,989)
Realised gain on investments		(168)	
		170,264	39,815
Changes in assets and liabilities:			
Accrued expenses and other liabilities		7,305	6,323
Amounts due to related parties		21,406	66,552
Amount due to a related party in respect of goodwill		-	(3,355)
Due to insurance operations		8,974	80,814
Other receivables		(348)	(479)
		207,601	189,670
Zakat and income tax paid	11	(10,684)	(8,216)
Net cash generated from operating activities		196,917	181,454
INVESTING ACTIVITY			
Purchase of furniture, fittings and equipment		(22,834)	(4 276)
Purchase of investments		(127,676)	(4,376)
Disposal of investments		127,844	
Murabaha deposits, net		82,360	(126,705)
Purchase of shares held under LTIP		(3,761)	(2,064)
Partial sale of shares held under LTIP		2,879	(2,004)
Net cash generated from/(used in) investing activity		58,812	(133,145)
FINANCING ACTIVITIES			
Dividends paid	13	(20,000)	(40,000)
Tax recovered from non-Saudi shareholders		6,182	6,012
Net cash used in financing activities		(13,818)	(33,988)
Net movement in cash and cash equivalents		241,911	14,321
Cash and cash equivalents at beginning of the period		101,260	13,631
Cash and cash equivalents at end of the period	4	343,171	27,952

Chairman

Director and Chief Executive Officer

hief Financial Officer

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

For the three-month and nine month periods ended 30 September 2014

#### 1 ORGANIZATION AND PRINCIPAL ACTIVITIES

Bupa Arabia For Cooperative Insurance Company (the "Company") is a Saudi Joint Stock Company incorporated in the Kingdom of Saudi Arabia as per the Ministry of Commerce and Industry's Resolution number 138/K dated 24 Rabi Thani 1429H (corresponding to 1 May 2008). The Commercial Registration number of the Company is 4030178881 dated 5 Jumad Awwal 1429H (corresponding to 11 May 2008). The Registered Office of the Company is situated at:

Al-Rawdah Street, Al-Khalediyah District, P.O. Box 23807, Jeddah 21436, Kingdom of Saudi Arabia.

The Company is licensed to conduct insurance business in the Kingdom of Saudi Arabia under cooperative principles in accordance with Royal Decree No. M/74 dated 29 Shabaan 1428H (corresponding to 11 September 2007) pursuant to the Council of Ministers' Resolution No 279 dated 28 Shabaan 1428H (corresponding to 10 September 2007). The Company is 73.75% owned by Saudi founding shareholders and the general public and 26.25% owned by non-Saudi founding shareholders. The Company was listed on the Saudi Stock Exchange (Tadawul) on 17 May 2008.

The objective of the Company is to transact cooperative insurance operations and related activities in the Kingdom of Saudi Arabia in accordance with its articles of association, and applicable regulations in the Kingdom of Saudi Arabia. The Company underwrites medical insurance only.

### 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### a. BASIS OF PREPARATION

These interim condensed financial statements have been prepared in accordance with International Accounting Standard 34 – Interim Financial Reporting ("IAS 34").

These interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's audited financial statements for the year ended 31 December 2013.

As required by Saudi Arabian Insurance Regulations, the Company maintains separate books of account for Insurance Operations and Shareholders' Operations. The physical custody of all assets related to the Insurance Operations and Shareholders' Operations are held by the Company. Revenues and expenses clearly attributable to either activity are recorded in the respective books of account. The basis of allocation of expenses from joint operations is determined by the management and the Board of Directors.

As per the by-laws of the Company, the surplus arising from the Insurance Operations is distributed as follows:

Shareholders	90%
Policyholders	10%
	100%

If the insurance operations result in a deficit, the entire deficit is borne by the shareholders' operations.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2014

### 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### a. BASIS OF PREPARATION (continued)

In accordance with Article 70 of the Saudi Arabian Monetary Agency ("SAMA") Implementing Regulations, the Company proposes to distribute, subject to the approval of SAMA, its annual net policyholders' surplus directly to policyholders at a time, and according to criteria, as set by its Board of Directors, provided the customer contract is active and paid up to date at the time of settlement of the cooperative distribution amount.

The accounting policies adopted by the Company for the preparation of these interim condensed financial statements are in accordance with International Financial Reporting Standards ("IFRS") and are consistent with those used for the preparation of annual financial statements. The adoption of new and amended IFRS and International Financial Reporting Interpretations Committee (IFRIC) interpretations by the Company as mentioned in note 2(b) did not have any impact on these interim condensed financial statements.

The preparation of interim condensed financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, if any, at the date of the interim condensed financial statements and the reported amounts of revenues and expenses during the interim reported period. Although these estimates and judgements are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates. In the opinion of the management, the interim condensed financial statements reflect all adjustments (which include normal recurring adjustments) necessary to present fairly the results of operations for the interim periods presented.

The Company presents its interim statements of financial position broadly in order of liquidity. All financial assets and liabilities except for statutory deposit, are expected to be recovered and settled respectively within twelve months after the interim reporting date.

The interim condensed financial statements are expressed in Saudi Arabian Riyals, being the functional currency of the Company and have been rounded off to the nearest thousand, unless otherwise specified.

The Company's interim results may not be indicative of its annual results.

### b. NEW IFRS, IFRIC AND AMENDMENTS THEREOF, ADOPTED BY THE COMPANY

The Company has adopted the following amendments and revisions to existing standards, which were issued by the International Accounting Standards Board (IASB):

Standard	Description
IAS 1	Amendments to IAS 1 Presentation of Items of Other Comprehensive Income
IAS 19	Revision to IAS 19 Employee Benefits
IAS 27	Separate Financial Statements
IAS 28	Investments in Associates and Joint Ventures
IAS 32	Amendments to IAS 32 Offsetting Financial Assets and Financial Liabilities
IAS 36	Amendments to IAS 36 Recoverable Amount Disclosures for Non-Financial Assets
IAS 39	Amendments to IAS 39 Novation of Derivatives and Continuation of Hedge Accounting
IFRS 1	Amendments to IFRS 1 Government Loans
IFRS 7	Amendments IFRS 7 Disclosures - Offsetting Financial Assets and Financial Liabilities
IFRS 10	Consolidated Financial Statements
IFRS 10, IFRS	Amendments to IFRS 10, IFRS 12 and IAS 27 Investment Entities
12 and IAS 27	
IFRS 11	Joint Arrangements
IFRS 12	Disclosure of Interests in Other Entities
IFRS 13	Fair Value Measurement
IFRIC 21	Levies

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2014

### 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### c. NEW IFRS AND AMENDMENTS THEREOF, ISSUED BUT NOT YET EFFECTIVE

Standards issued but not yet effective up to the date of issuance of the Company financial statements are listed below. The listing is of standards issued, which the Company reasonably expects to be applicable at a future date. The Company intends to adopt these standards when they become effective.

Standard/ Interpretation	Description	Effective from periods beginning on or after the following date
IFRS 9	Financial Instruments	To be announced
IFRS 11	Amendments to IFRS 11 Accounting for Acquisitions of Interests in Joint	
	Operations	1 January 2016
IFRS 14	Regulatory Deferral Accounts	1 January 2016
IFRS 15	Revenue from Contracts with Customers	1 January 2017
IAS 16 and	Amendments to IAS 16 and IAS 38 Clarification of Acceptable Methods of	·
IAS 38	Depreciation and Amortisation	1 January 2016
IAS 16 and	Amendments to IAS 16 and IAS 41 Agriculture: Bearer Plants	•
IAS 41	-	1 January 2016

The Company is currently assessing the implications of adopting the above mentioned standards, amendments or interpretations on the Company's financial statements.

### 3 AMOUNT DUE TO A RELATED PARTY IN RESPECT OF GOODWILL

On 31 December 2008, the Company entered into an agreement with Bupa Middle East Limited E.C. (the "Seller"), a related party, pursuant to which it acquired the Seller's insurance operations in the Kingdom of Saudi Arabia, effective from 1 January 2009. The acquisition transaction was approved by the SAMA and resulted in goodwill of SR 98 Million. The entire amount was paid, in the previous years, to the Seller after obtaining required regulatory approval.

As per the terms of the agreement with the Seller, the Seller is also eligible for additional goodwill consideration of SR 3,355 thousand. During 2013, the Company received SAMA's letter, approving the settlement of the final goodwill consideration of SR 3,355 thousand and accordingly settled the amount with the Seller.

#### 4 CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprised of the following:

	30 September	31 December
	2014	2013
	(Unaudited)	(Audited)
	SR'000	SR'000
Insurance Operations		
Cash in banks (see note 6 (a))	1,211,152	232,267
M 1 1 1 1 0 1 1 1		
Shareholders' Operations		
Cash in banks (see note 6 (a))	343,171	101,260
		£ <del></del>

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2014

### 5 MURABAHA DEPOSITS

The Murabaha deposits are held with commercial banks. These Murabaha deposits are denominated in Saudi Arabian Riyals and have an original maturity exceeding three months.

Murabaha deposits comprised the following:

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	30 September	31 December
	2014	2013
	(Unaudited)	(Audited)
		•
	SR'000	SR '000
Insurance Operations		
Murabaha deposits	956,230	1,082,935
Murabaha deposits matured during the period/year	(1,429,032)	•
Murabaha deposits placed during the period/year	1,513,490	_
	1,515,490	(106 705)
Transferred to shareholders' operations (see note 6(a))	-	(126,705)
	1,040,688	956,230
	30 September	31 December
	30 September	31 December
	2014	2013
	2014 (Unaudited)	2013 (Audited)
	2014	2013
Shareholders' Operations	2014 (Unaudited)	2013 (Audited)
Shareholders' Operations Murabaha deposits	2014 (Unaudited) SR'000	2013 (Audited)
Murabaha deposits	2014 (Unaudited) SR'000 126,993	2013 (Audited) SR'000
Murabaha deposits Murabaha deposits matured during the period/year	2014 (Unaudited) SR'000 126,993 (271,545)	2013 (Audited) SR'000 - (126,705)
Murabaha deposits Murabaha deposits matured during the period/year Murabaha deposits placed during the period/year	2014 (Unaudited) SR'000 126,993	2013 (Audited) SR'000 - (126,705) 126,993
Murabaha deposits Murabaha deposits matured during the period/year	2014 (Unaudited) SR'000 126,993 (271,545)	2013 (Audited) SR'000 - (126,705)
Murabaha deposits Murabaha deposits matured during the period/year Murabaha deposits placed during the period/year	2014 (Unaudited) SR'000 126,993 (271,545)	2013 (Audited) SR'000 - (126,705) 126,993

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2014

### **6** FVIS INVESTMENTS

The carrying amount of the investments classified as fair value through statement of income (FVIS) was as follows:

	30 September 2014 (Unaudited) SR'000	31 December 2013 (Audited) SR'000
Insurance Operations Shareholders' Operations	189,261 453,310	186,107 446,338
	642,571	632,445

The above investments primarily represent units of investments in a discretionary portfolio, denominated in Saudi Arabian Riyals.

The movements in the investments during the period ended 30 September 2014 and during the year ended 31 December 2013 are as follows:

Insurance Operations	30 September	31 December
insurance operations	2014	2013
	(Unaudited)	(Audited)
	SR'000	SR'000
Balance at beginning of the period/year	186,107	87,821
Purchased during the period/year	660,901	249,490
Disposed during the period/year	(662,250)	(226,830)
Transferred from shareholders' operations (see note (a) below)	-	70,859
Realised gain during the period/year	1,349	373
Unrealised gain during the period/year	3,154	4,394
Balance at end of the period/year	189,261	186,107
Showshaldow? On south and	30 September	31 December
Shareholders' Operations	2014	2013
	(Unaudited)	(Audited)
	SR'000	SR '000
Balance at beginning of the period/year	446,338	497,158
Purchased during the period/year	127,676	-
Disposed during the period/year	(127,844)	-
Transferred to insurance operations (see note (a) below)	-	(70,859)
Realised gain during the period/year	168	
Unrealised gain during the period/year	6,972	20,039
Balance at end of the period/year	453,310	446,338

a) Amount payable to/receivable from shareholders' operations are settled by transfer of cash, murabaha deposits or FVIS investments, as the case may be, of an equivalent amount representing fair value between the operations at each reporting date. At 30 September 2014, the insurance' operations transferred cash of SR 199.6 million to the shareholders' operations (31 December 2013: the insurance operations transferred FVIS investments of SR 70.9 million, murabaha deposits of SR 126.7 million and cash of SR 73.8 million to the shareholders' operations).

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2014

### 7 PREMIUMS RECEIVABLE - NET

			30 September 2014 (Unaudited) SR'000	31 December 2013 (Audited) SR'000
Gross premiums receivable Allowance for doubtful premiums receivable			1,434,096 (68,861)	462,645 (52,550)
Premiums receivable – net			1,365,235	410,095
The movements in the allowance for doubtful pren	niums receivable v	vere as follows:		
			31 September 2014 (Unaudited) SR'000	31 December 2013 (Audited) SR'000
Balance at beginning of the period/year Provision made during the period/year Provision utilised during the period/year			52,550 16,532 (221)	44,548 8,789 (787)
Balance at end of the period/year			68,861	52,550
8 MOVEMENT IN NET OUTSTANDING CL	AIMS			
	Three-month 30 Sept		Nine-month 30 Sept	period ended ember
	2014 (Unaudited) SR'000	2013 (Unaudited) SR'000	2014 (Unaudited) SR'000	2013 (Unaudited) SR'000
Insurance Operations				
Outstanding claims at end of the period Outstanding claims at beginning of the period	759,713 (600,890)	462,376 (429,811)	759,713 (450,096)	462,376 (413,509)
	158,823	32,565	309,617	48,867
Reinsurer's share of outstanding claims				

### 9 OTHER INCOME

at end of the period

at beginning of the period

Reinsurer's share of outstanding claims

Movement in net outstanding claims

Other income includes an amount of SR 12.6 million (September 2013: SR Nil) related to Bupa Arabia health consultancy support.

(15,447)

11,906

(3,541)

155,282

(11,421)

(11,421)

21,144

(15,447)

13,708

(1,739)

307,878

(11,421)

(11,421)

37,446

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued)
At 30 September 2014

### 10 TRANSACTIONS WITH RELATED PARTIES

In addition to transactions disclosed in notes 3 and 6, following are details of major related party transactions during the three month period ended 30 September 2014 and 30 September 2013, and the related balances at the respective period end:

	_	Amount of transaction	
Related party	Nature of transaction	Nine-month period ended 30 September2014 (Unaudited) SR'2000 (Unaudited)	Nine-month period ended 30 September 2013 (Unaudited) SR '000 (Unaudited)
Insurance Operations Shareholders	Premiums written	17,191	43,993
Shareholders	Premiums ceded (see note (a) below)	75,570	70,706
Shareholders	Claims paid	4,163	16,331
Shareholders	Medical cost payments to a provider (see note (b) below)	-	119,305
Shareholders	Expenses recharged to a related party (see note (c) below)	1,723	-
Bupa Middle East Holdings Two W.L.L. (Related party)	Trade mark fee (see note (d) below)	7,995	1,845
Key management personnel	Short-term benefits Long-term benefits	8,519 2,403	8,184 2,534
Shareholders' Operations Bupa Middle East Limited E.C. (Related party)	Payment in respect of goodwill consideration (note 3)	-	3,355

- a) The premiums ceded are to a related party reinsurer for a significant portion of the premiums written of one of the Company's major customers. The reinsurer's share of unearned premiums and outstanding claims are disclosed in the interim statement of financial position.
- b) The related party was a hospital provider where any of the Company's entitled customers, and their qualified members, can use the facilities of the related party. The Company makes payments for all medical costs of all its contracts, to this provider related party, in accordance with the contractual terms of agreement with the provider related party on an arm's length basis. During 2014, the related party sold its holding in the Company, therefore, not a related party as of 30 September 2014.
- c) Certain employees of the Company, during the nine month period ended 30 September 2014, worked on a project owned by one of the shareholder of the Company. As a result, the related costs of those employees, for the period worked on the project, were recharged to the related party amounting to SR 1,723 thousand which was settled during the period.
- d) During 2010, the Company entered into an agreement with a related party for obtaining a license to use the trade marks (the word Bupa with or without logo) of the related party. As per the terms of the agreement, the trade mark fee is payable at different rates linked to the results of the Company, subject to a maximum of 5% of the Company's profits in any financial year, as trade mark fee.
- e) Amounts due to/from related parties are disclosed in the interim statement of financial position. Premiums receivable net, includes premiums receivable from related parties amounting to SR 1,512 thousand (31 December 2013: nil).

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2014

### 11 ZAKAT AND INCOME TAX

The zakat and income tax payable by the Company has been calculated based on the best estimate of the management.

Movements in the zakat and income tax payable accrued during the nine month period ended 30 September 2014 and during the year ended 31 December 2013 are as follows:

			Total	Total
	Zakat	Income tax	30, September	31 December
	payable	payable	2014	2013
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	SR'000	SR'000	SR'000	SR'000
At beginning of the period/year	31,324	3,676	35,000	30,306
Provided during the period/year	7,950	11,618	19,568	14,430
Reversal of prior year provisions during				
the period/year	(26,323)	-	(26,323)	-
Payments during the period/year	(2,891)	(7,793)	(10,684)	(9,736)
Balance at end of the period/year	10,060	7,501	17,561	35,000
		TA		

#### Status of assessments

During 2012, the Department of Zakat and Income Tax ("DZIT") raised revised assessments for the fiscal periods 2008 through 2010 demanding additional income tax, zakat and withholding tax liability of SR 8.8 million as well as delay fine for each 30 days delay in payment of assessed additional taxes.

During 2012, 2013 and 2014, the DZIT issued initial assessments for the years 2011, 2012 and 2013 with additional zakat liabilities of SR 7.5 million, 11.5 million and 12.4 million respectively. The Company has filed an appeal against these assessments and the final conclusions are awaited.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2014

#### 12 SEASONALITY AND SEGMENT INFORMATION

#### a) SEASONALITY

Due to the seasonality of the operations, higher revenues and operating profits are expected in the second half of the year when compared to the first half of the year.

#### b) SEGMENT INFORMATION

The Company only issues short-term insurance contracts for providing health care services ('medical insurance'). All the insurance operations of the Company are carried out in the Kingdom of Saudi Arabia. For management purposes, the operations are monitored in two customer categories, based on the number of members covered. Major customers represent large corporates, and all others are considered as non-major.

Operating segments do not include shareholders' operations of the Company.

Segment results do not include investment and commission income, other income, selling and marketing expenses and general and administration expenses.

Segment assets do not include cash and cash equivalents, murabaha deposits, FVIS investments and prepayments and other assets.

Segment liabilities do not include reinsurance balance payable, accrued expenses and other liabilities, the obligation under LTIP and policyholders' share of surplus from insurance operations.

Consistent with the Company's internal reporting process, operating segments have been approved by the management in respect of the Company's activities, assets and liabilities as stated below:

	For the three-month period ended 30 September 2014 (Unaudited)		
	Major	Non-major	Total
	SR'000	SR'000	SR'000
Gross written premiums	1,692,873	427,989	2,120,862
Premiums ceded	(76,684)	(954)	(77,638)
Net written premiums	1,616,189	427,035	2,043,224
Movement in net unearned premiums	(891,331)	164,601	(726,730)
Net earned premiums	724,858	591,636	1,316,494
Gross claims paid	484,142	338,730	822,872
Claims recovered	(497)	(347)	(844)
Net claims paid	483,645	338,383	822,028
Movement in net outstanding claims	145,238	10,044	155,282
Net claims incurred	628,883	348,427	977,310
Net underwriting result	95,975	243,209	339,184
Unallocated income	ŕ	•	14,297
Unallocated expenses			(176,505)
Surplus from insurance operations			176,976

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2014

### 12 SEASONALITY AND SEGMENT INFORMATION (continued)

### b) SEGMENT INFORMATION (continued)

		e-month period en eptember 2013	ded
	Major	Non-major	Total
	SR'000	SR'000	SR'000
Gross written premiums Premiums ceded	609,050	293,588	902,638
	(71,133)	(363)	(71,496)
Net written premiums  Movement in net unearned premiums	537,917	293,225	831,142
	(96,137)	(32,038)	(128,175)
Net earned premiums	441,780	261,187	702,967
Gross claims paid Claims recovered	276,970	231,902	508,872
	(459)	(383)	(842)
Net claims paid  Movement in net outstanding claims	276,511	231,519	508,030
	12,047	9,097	21,144
Net claims incurred	288,558	240,616	529,174
Net underwriting result Unallocated income Unallocated expenses	153,222	20,571	173,793 3,686 (99,973)
Surplus from insurance operations			77,506

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2014

	For the nine-month period ended 30 September 2014 (Unaudited)		
	Major	Non-major	Total
	SR'000	SR'000	SR'000
Gross written premiums	3,287,807	1,631,258	4,919,065
Premiums ceded	(78,277)	(2,109)	(80,386)
Net written premiums	3,209,530	1,629,149	4,838,679
Movement in net unearned premiums	(1,261,668)	(383,671)	(1,645,339)
Net earned premiums	1,947,862	1,245,478	3,193,340
Gross claims paid	1,324,939	932,328	2,257,267
Claims recovered	(497)	(347)	(844)
Net claims paid	1,324,442	931,981	2,256,423
Movement in net outstanding claims	262,963	44,915	307,878
Net claims incurred	1,587,405	976,896	2,564,301
Net underwriting result	360,457	268,582	629,039
Unallocated income		Ť	26,330
Unallocated expenses			(463,277)
Surplus from insurance operations			192,092
• •			

# NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2014

### 12 SEASONALITY AND SEGMENT INFORMATION (continued)

### b) SEGMENT INFORMATION (continued)

	For the nine-month period ended 30 September 2013		
	Major	Non-major	Total
	SR'000	SR'000	SR'000
Gross written premiums Premiums ceded	1,439,063	1,163,934	2,602,997
	(71,684)	(1,052)	(72,736)
Net written premiums  Movement in net unearned premiums	1,367,379	1,162,882	2,530,261
	(376,348)	(324,576)	(700,924)
Net earned premiums	991,031	838,306	1,829,337
Gross claims paid Claims recovered	760,011	702,095	1,462,106
	(459)	(383)	(842)
Net claims paid Movement in net outstanding claims	759,552	701,712	1,461,264
	20,235	17,211	37,446
Net claims incurred	779,787	718,923	1,498,710
Net underwriting result Unallocated income Unallocated expenses	211,244	119,383	330,627 11,516 (291,346)
Surplus from insurance operations			50,797

	As at 30 September 2014 (Unaudited)		
	Major	Non-major	Total
	SR'000	SR'000	SR'000
Insurance operations' assets			
Premiums receivable - net	1,058,162	307,073	1,365,235
Reinsurer's share of unearned premiums	58,454	507,075	58,454
Reinsurer's share of outstanding claims	15,447	_	15,447
Deferred policy acquisition costs	25,944	14,130	40,074
Unallocated assets	-	-	2,504,137
Total			3,983,347
Insurance operations' liabilities and surplus			
Unearned premiums	1,994,347	989,504	2,983,851
Outstanding claims	501,002	258,711	759,713
Unallocated liabilities and surplus	-	-	239,783
Total			2.002.047
A Veet			3,983,347

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2014

### 12 SEASONALITY AND SEGMENT INFORMATION (continued)

### b) SEGMENT INFORMATION (continued)

	As at 31 December 2013 (Audited)		
	Major	Non-major	Total
	SR'000	SR '000	SR '000
Insurance operations' assets			
Premiums receivable - net	240,554	169,541	410,095
Reinsurer's share of unearned premiums	43,011	-	43,011
Reinsurer's share of outstanding claims	13,708	-	13,708
Deferred policy acquisition costs	17,456	14,744	32,200
Unallocated assets	-	-	1,416,974
Total			1,915,988
Insurance operations' liabilities and surplus			
Unearned premiums	717,236	605.833	1,323,069
Outstanding claims	236,300	213,796	450,096
Unallocated liabilities and surplus	-	-	142,823
Total			1,915,988

#### 13 DIVIDENDS

On 7 May 2014 the Company's board of directors proposed to pay a dividend, for the year ended 31 December 2013, of SR 0.5 per share totalling SR 20 million to its shareholders. This dividend proposal was approved by the shareholders in the Ordinary General Assembly Meeting held on 5 June 2014 (Corresponding to 7 Shaban 1435H). Accordingly, the dividend payment was made on 25 June 2014.

### 14 FAIR VALUES OF FINANCIAL INSTRUMENTS

- a) Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:
  - In the principal market for the asset or liability, or
  - In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Company.

The Company's financial assets consist of cash and cash equivalents, murabaha deposits, premiums receivable, investments, amounts due from related parties and other receivables and its financial liabilities consist of outstanding claims, reinsurance balances payable, obligated under LTIP, policyholders' share of surplus from insurance operations, amounts due to related parties and certain other liabilities. The fair values of financial instruments are not materially different from their carrying values. At 30 September 2014 and 31 December 2013, apart from the investments which are carried at fair value (note 6), there were no other financial instruments held by the Company that were measured at fair value.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2014

### 14 FAIR VALUES OF FINANCIAL INSTRUMENTS (continued)

- b) The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments:
  - Level 1: quoted prices in active markets for the same instrument (i.e., without modification or repackaging);
  - Level 2: quoted prices in active markets for similar assets and liabilities or other valuation techniques for which all significant inputs are based on observable market data; and
  - Level 3: valuation techniques for which any significant input is not based on observable market data.

As at 30 September 2014 and 31 December 2013, all financial instruments which are fair valued are Level 2 instruments. There were no transfers between levels during the nine month period ended 30 September 2014 and year ended 31 December 2013.

### 15 BOARD OF DIRECTORS' APPROVAL

These financial statements have been approved by the Board of Directors on 16 October 2014.