ETIHAD ATHEEB TELECOMMUNICATION COMPANY
(A Saudi Joint Stock Company)
Interim Financial Statements (Un-audited)
For the three and six months period ended 30 September 2015
Together with the
Independent Auditors' Review Report



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# INDEPENDENT AUDITORS' REVIEW REPORT ON THE INTERIM FINANCIAL STATEMENTS

To: The Shareholders

Etihad Atheeb Telecommunication Company

(A Saudi Joint Stock Company)

Riyadh, Saudi Arabia

### Scope of Review

We have reviewed the accompanying interim balance sheet of Etihad Atheeb Telecommunication Company ("the Company") as at 30 September 2015, the related interim statement of income for the three and six months period then ended, cash flows and changes in shareholders' equity for the six months period then ended and the attached notes (1) to (16) which form an integral part of these interim financial statements. These interim financial statements are the responsibility of the Company's management and have been prepared by them and submitted to us together with all the information and explanations, which we required. Our responsibility is to express a conclusion on these interim financial statements based on our review.

We conducted our limited review in accordance with the auditing Standard on Review of Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants (SOCPA). A review consists principally of applying analytical procedures to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

# Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim financial statements for them to be in conformity with accounting standards generally accepted in the Kingdom of Saudi Arabia appropriate to the circumstances of the Company.

#### Emphasis of matter

We draw attention to Note 2 (b) to the accompanying interim financial statements; as at 30 September 2015, the Company's current liabilities exceeded its current assets and the accumulated losses approximate to 62.3% of the Company's share capital. These conditions indicate the existence of a material uncertainty that may cast significant doubt about the Company's ability to continue as a going concern. The Company's management believes that the agreements held, as explained in Note 1(b) and 1(c) to the accompanying interim financial statements, would increase the business of the Company by enabling it to provide more and improved services. Also, the management believes that it will be able to secure the necessary funding to meet its obligations as and when they become due. Accordingly, the accompanying financial statements have been prepared under going concern basis.

For KPMG Al Fozan & Al Sadhan

Khalil Ibrahim Al Sedals

License No: 371

Date: 7 Muharram 1437H

Corresponding to: 20 October 2015

KPMG A! Fozan & A! Sadhan, a partnership registered in Saudi Arable and a member firm of the KPMG network of independent member firms affiliated with KPMG international Cooperative ("KPMG International"), a Swiss entity

(A Saudi Joint Stock Company)

# INTERIM BALANCE SHEET

As at 30 September 2015 (Saudi Arabian Riyals)

		9727273337	125475130
	Mate	(Un-audited)	2014
ASSETS	<u>Note</u>	(Un-auattea)	(Un-audited)
Current assets			
Cash and bank balances		154 721 000	207 256 002
Trade receivables	4	154,731,892	207,356,902
	4	88,029,698	44,860,702
Inventories	1501	3,935,839	5,654,628
Due from related parties	15(b)	12,432,842	12,034,842
Prepayments and other receivables	5	126,851,297	80,801,931
Total current assets		385,981,568	350,709,005
Non-current assets			
Long term receivable			50,000,000
Property and equipment	6	462,091,534	678,889,763
Intangible assets	7	838,497,121	607,914,790
Total non-current assets		1,300,588,655	1,336,804,553
TOTAL ASSETS		1,686,570,223	1,687,513,558
LIABIT TOTAL AND CHARGING DEDGE COURTS			
LIABILITIES AND SHAREHOLDERS' EQUITY LIABILITIES			
Current liabilities			
Tawarooq Islamic financing – current portion	8	31,068,144	21 060 120
Accounts payable	0	366,034,387	31,068,120
Due to related parties	15(c)	27,884,806	410,519,966
Deferred income	110011111111111111111111111111111111111		24,574,028
Accrued expenses and other liabilities	9	44,668,245	37,499,919
Provision for Zakat	16	158,319,853	173,359,832
	10	1,111,526	(66 001 005
Total current liabilities		629,086,961	677,021,865
Non-current liabilities		1112 222 111	75752744477441
Tawarooq Islamic financing	8	116,505,472	147,573,592
Long term accounts payable	7.1	340,000,000	117,868,263
Deferred income	9	-	26,034,636
Provision for employees' end of service benefits		8,173,800	7,117,416
Total non-current liabilities		464,679,272	298,593,907
TOTAL LIABILITIES		1,093,766,233	975,615,772
SHAREHOLDERS' EQUITY			
Share capital	1	1,575,000,000	1,575,000,000
Accumulated losses	2(6)	(982,196,010)	(863,102,214)
TOTAL SHAREHOLDERS' EQUITY	100	592,803,990	711,897,786
TOTAL LIABILITIES AND SHAREHOLDERS'			
EQUITY		1,686,570,223	1,687,513,558
1/2/A			

The accompanying notes (1) through (16) on pages (5) to (15) form an integral part of these interim financial statements.

These interim financial statements and accompanying notes were approved by the Board of Directors on 20 October 2015 and are signed on their behalf by:

Emad Maali

Chief Executive Officer

Sherif Salim Riad Chief Financial Officer

Husam Sadagah Chairman

(A Saudi Joint Stock Company)

# INTERIM STATEMENT OF INCOME (Un-audited)

(Saudi Arabian Riyals)

		For the three months period ended			ionths period ded	
	<u>Note</u>	30 September 2015	30 September 2014	30 September 2015	30 September 2014	
Revenue from services		76,052,124	51,210,116	159,377,985	113,195,823	
Cost of services		(67,149,727)	(46,972,166)	(141,032,546)	(102,800,908)	
Gross profit		8,902,397	4,237,950	18,345,439	10,394,915	
Operating expenses						
Selling and marketing expenses		(14,861,240)	(11,856,970)	(29,097,658)	(21,294,468)	
General and administration expenses		(18,406,321)	(19,485,731)	(38,733,557)	(35,643,930)	
Depreciation and amortization		(47,146,794)	(51,324,791)	(94,076,147)	(101,857,180)	
Total operating expenses		(80,414,355)	(82,667,492)	(161,907,362)	(158,795,578)	
Loss from operations		(71,511,958)	(78,429,542)	(143,561,923)	(148,400,663)	
Other income	10	76,257,807	44,666,166	109,382,054	176,673,509	
Financial charges		(1,172,653)	(1,512,373)	(2,404,524)	(3,117,895)	
Net income / (loss) for the period		3,573,196	(35,275,749)	(36,584,393)	25,154,951	
(Loss) / earnings per share attributable to:	11	10 AF	(0.50)	(0.01)	(0.04)	
<ul> <li>Loss from operations</li> <li>Net income / (loss) for the period</li> </ul>		0.45)	(0.50)	(0.91)	0.16	
- Other income for the period		0.48	0.28	0.69	1.12	
Weighted average number of shares	1(a),11	157,500,000	157,500,000	157,500,000	157,500,000	

The accompanying notes (1) through (16) on pages (5) to (15) form an integral part of these interim financial statements.

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# INTERIM STATEMENT OF CASH FLOWS

For the six months period ended 30 September 2015 (Saudi Arabian Riyals)

	Note	2015 (Un-audited)	2014 (Un-audited)
Cash flows from operating activities	THOSE	(On-ununeu)	(On-dudited)
Net (loss) / income for the period		(36,584,393)	25,154,951
Adjustments to reconcile net (loss) / income for the period to net cash flow generated from operating activities		(30,304,333)	23,134,731
Depreciation and amortization	6.7	94,076,147	101,857,179
Gain on sale of property	6.1	(9,372,740)	(63,431,674)
Provision for doubtful receivables		1,991,391	1,227,979
Provision for employees' end of service benefits		1,591,086	348,005
	-	51,701,491	65,156,440
Changes in working capital		3 (m.m#6)(m.m#3)(m.cm)	ARTERIOR CONTRACTOR
Trade receivables		(54,592,373)	(18,920,081)
Inventories		(699,488)	248,989
Due from related parties		(1,315,097)	(1,708,642)
Prepayments and other receivables		(42,696,346)	(15,889,564)
Accounts payable		33,395,008	(48,180,272)
Due to related parties		2,804,214	3,897,675
Accrued expenses and other liabilities		3,749,147	169,607,445
Deferred income		7,889,009	(11,924,403)
Cash generated from operating activities	-	235,565	142,287,587
Employees' end of service benefits paid		(590,479)	(726,030)
Net cash generated from operating activities	_	(354,914)	141,561,557
Cash flow from investing activities			
Acquisition of property and equipment	6	(10,091,750)	(18,875,700)
Proceeds from sale of property	100000	(-1,11,1)	60,000,000
Net cash (used in) / generated from investing activities		(10,091,750)	41,124,300
Cash flows from financing activities			
Repayment for Tawarooq Islamic financing		(15,534,048)	(15,534,064)
Net cash used in financing activities	_	(15,534,048)	(15,534,064)
Net (decrease) / increase in cash and cash equivalents		(25,980,712)	167,151,793
Cash and cash equivalents at the beginning of the period		180,712,604	40,205,109
Cash and cash equivalents at the end of the period		154,731,892	207,356,902
Non-cash supplemental information:	-		
Acquisition of intangible asset	7.1	126 000 000	60 000 000
And agreement of manigrote asset	7.1	136,000,000	68,000,000

The accompanying notes (1) through (16) on pages (5) to (15) form an integral part of these interim financial statements.

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# INTERIM STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

For the six months period ended 30 September 2015 (Saudi Arabian Riyals)

	For the six months period ended 30 September 2015				
	Accumulated				
	Share capital	losses	Total		
Balance at 31 March 2015 (audited)	1,575,000,000	(944,928,849)	630,071,151		
Net loss for the period ended 30 September 2015 (un-audited)		(36,584,393)	(36,584,393)		
Zakat charge for the period	-	(682,768)	(682,768)		
Balance at 30 September 2015 (un-audited)	1,575,000,000	(982,196,010)	592,803,990		
		six months period 0 September 2014			
	Share capital	Accumulated losses	Total		
Balance at 31 March 2014 (audited)	1,575,000,000	(888,257,165)	686,742,835		
Net income for the period ended 30 September 2014 (un-audited)		25,154,951	25,154,951		
Balance at 30 September 2014 (un-audited)	1,575,000,000	(863,102,214)	711,897,786		

The accompanying notes (1) through (16) on pages (5) to (15) form an integral part of these interim financial statements.

(A Saudi Joint Stock Company)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS (Un-audited)

For the six months period ended 30 September 2015

# 1) ORGANIZATION AND ACTIVITIES

#### General information

a) Etihad Atheeb Telecommunication Company (the "Company" or "GO"), is a Saudi Joint Stock Company registered in the Kingdom of Saudi Arabia under commercial registration (No. 1010263273) issued in Riyadh on 30 Safar 1430H (corresponding to 25 February 2009). The registered address of the Company is P.O. Box 25039 Riyadh 11391 Kingdom of Saudi Arabia.

Pursuant to the Ministerial Resolution No.41 dated 18 Safar 1429H (25 February 2008) which was approved by the issuance of Royal Decree No. M/6 dated 19 Safar 1429H (26 February 2008), the Company was granted a fixed-line telecommunication license and the used-frequency spectrum to provide fixed telephone services in the Kingdom of Saudi Arabia for a period of 25 years (starting on 1 April 2009 and ending on 31 March 2034).

The objective of the Company is to provide various fixed line and wireless services such as voice, data services, broadband internet services, internet telephony services, international gateway, and fixed telephone lines to individuals, homes and businesses. The Company commenced commercial operations from 1 January 2010.

The authorized, issued and paid up share capital of the Company is SAR 1,575 million divided into 157.5 million shares of SAR 10 each. The founding shareholders of the Company have subscribed and paid for 71.9 million shares and the remaining 85.6 million shares have been subscribed by the public.

b) Further to the announcement published on Tadawul's website on 5 June 2014 related to the Indefeasible Rights of Use "IRU" agreement with Saudi Telecom Company (STC) which was signed on 4 June 2014, STC granted the Company an IRU for 15 years for thirty thousand ports on its fiber optics network. The IRU agreement allows both parties to agree upon increasing the ports to reach hundred thousand ports (see note 7.1).

The payment for the IRU shall be financed through the Company's internal resources and the prospective resources arising from the sale of this service in addition to external finance if necessary; noting that this agreement is irrevocable by both parties. The ports are to be used to provide broadband internet and fixed telephone services for consumers and small business. The agreement will allow the Company to increase its competitive capability in the telecom sector through expanding and diversifying its services. Consequently, the Company's financial capabilities will be enhanced.

The Company announced on 12 June 2014 that it has executed various marketing agreements with STC amounting to SAR 309 million through which the Company will market business sector services of STC to some of its existing and / or new customers specially to the small and medium sized enterprises for a period of 30 months starting from the date of the agreement (see note 10).

(A Saudi Joint Stock Company)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS (Un-audited) For the six months period ended 30 September 2015

#### 2) BASIS OF PREPARATION

#### a) Statement of compliance

These interim financial statements have been prepared in accordance with the generally accepted accounting standards in Saudi Arabia issued by the Saudi Organization for Certified Public Accountants (SOCPA). These interim financial statements do not include all the information presented in the annual financial statements; therefore, these interim financial statements should be read in conjunction with the annual financial statements of the Company for the year ended 31 March 2015. Further, the results of the interim period may not represent an accurate indicator for the annual results of the operations.

These interim financial statements were approved by the Board of Directors for issuance on 20 October 2015 corresponding to 7 Muharram 1437A.H..

#### b) Basis of measurement

These interim financial statements have been prepared under the historical cost convention using the accrual basis of accounting.

As at 30 September 2015, the Company's current liabilities exceeds its current assets by SAR 243.1 million (2014: SAR 326.3 million). Moreover, the Company has accumulated losses amounting to SAR 982.2 million as of 30 September 2015 which approximate 62.3% of the Company's share capital. The Company's management believes that the agreements with STC would improve the Company's business. The management also believes that it will be able to secure the necessary funding to meet its obligations as and when they become due. Accordingly, the Company's management believes that the going concern is the appropriate basis of preparation for the accompanying interim financial statements.

# c) Functional and presentation currency

These interim financial statements are presented in Saudi Arabian Riyals (SAR), which is the functional currency of the Company.

# d) Use of estimates and judgments

The preparation of interim financial statements requires management to make judgment, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in future periods affected. Estimates with a significant risk of material adjustments relates to the determination of provision for doubtful receivables and provision for obsolete and slow moving inventories.

(A Saudi Joint Stock Company)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS (Un-audited)

For the six months period ended 30 September 2015

#### 3) SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in the interim financial statements. Certain comparative amounts have been reclassified to conform with the current period's presentation.

# a) Cash and cash equivalents

For the purpose of reporting cash flows, cash and cash equivalents comprise of cash in hand, cash with banks and other short-term highly liquid investments, if any, with original maturities of three months or less, which are available to the Company without any restrictions.

#### b) Trade receivables

Trade receivables are stated at original invoice amount less provisions made for doubtful debts. A provision against doubtful receivable is established when there is objective evidence that the Company may not be able to collect the amounts due according to the original terms of receivables. When creating provisions, consideration is given to the type of services rendered (data, voice services, etc.), age of the receivable and the general economic situation.

Bad debts are written off when identified, against its related provisions. The provisions are charged to interim statement of income and any subsequent recoveries of receivable amounts previously written off are credited to statement of income.

# c) Inventories

Inventories comprise of modems, pre-paid cards, scratch cards and other telecommunication equipment, which are measured at the lower of weighted average cost and net realizable value. Cost includes expenditure incurred in acquiring the inventories and other costs incurred in bringing them to their existing location and condition.

Net realizable value comprises estimated selling price in the ordinary course of business, less further appropriate selling and distribution costs. Provision is made, where necessary, for obsolete, slow moving and defective inventory items.

#### d) Property and equipment

Property and equipment, except capital work in progress, are measured at cost less accumulated depreciation and accumulated impairment loss, if any. Cost includes expenditure that is directly attributable to the acquisition of the asset. Capital work in progress are carried at cost.

Depreciation is charged to the interim statement of income on a straight-line basis over the estimated useful lives of individual item of property and equipment. Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the item of property and equipment. All other expenditure including repair and maintenance is recognized in the interim statement of income when incurred. The estimated useful life of the principal classes of assets are as follows:

#### Life (Years)

Leasehold improvements lower of lease term or 10
Network infrastructure 4-15
Facilities, support and IT Equipment 5

Gains or losses arising from the retirement or disposal of property and equipment are recognized in the interim statement of income on the date of retirement or disposal.

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# NOTES TO THE INTERIM FINANCIAL STATEMENTS (Un-audited) For the six months period ended 30 September 2015

# 3) SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### e) Intangible assets

Intangible assets represent secured data communication license, network capacity charges and other costs incurred by the Company upon incorporation.

License fees are initially capitalized and subsequently amortized on a straight-line basis over 25 years, which is the regulatory life of the licenses, starting on 1 April 2009 and ending on 31 March 2034.

Network capacity which includes Indefeasible Rights of Use "IRU" is amortized on a straightline basis over the term of the agreement except for Network capacity under development which is carried at cost. Other intangibles are amortized over the estimated useful lives.

The amortization is charged to the statement of income over the useful life as follows:

	Life (Years)
License	25
Network capacity	7-15
Pre-operating costs	5-7
Software	5-10

# f) Impairment of non-financial assets

Non-current assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the carrying amount of the asset exceeds its recoverable amount which is the higher of an asset's fair value less cost to sell and value in use. For the purpose of assessing impairment, assets are grouped at lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-current assets that suffered impairment are reviewed for possible reversal of impairment at each reporting date. Where an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but the increased carrying amount should not exceed the carrying amount that would have been determined, had no impairment loss been recognized for the assets or cash-generating unit in prior years. A reversal of an impairment loss is recognized as income immediately in the interim statement of income.

# g) Accounts payable and accruals

Liabilities are recognized for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

# h) Provision for employees' end of service benefits

Provision for employees' end of service benefits, calculated in accordance with Saudi Arabian Labor Law, are accrued and charged to the interim statement of income. The liability is calculated at the current value of the vested benefits to which the employee is entitled, should his services be terminated at the balance sheet date.

(A Saudi Joint Stock Company)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS (Un-audited) For the six months period ended 30 September 2015

#### 3) SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# i) Provision for zakat and tax

Zakat and tax are provided for in the interim financial statements in accordance with Saudi Department of Zakat and Income Tax ("DZIT") regulations. Zakat and tax are charged to the interim statement of changes in shareholders' equity.

# j) Operating leases

Lease of property and equipment under which all the risks and benefits of ownership are effectively retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the interim statement of income on a straight-line basis over the period of the lease.

# k) Borrowing costs

Borrowing costs directly attributable to acquisitions or constructions of qualifying assets, which are the assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets until the assets are substantially ready for their intended use or sale. All other borrowing costs are charged to the interim statement of income in the period in which they are incurred.

# l) Interconnection cost (only applicable for voice service)

Interconnection cost represents connection charges to national and international telecommunication operators. Interconnection costs are recorded in the period when relevant calls are made and are charged to the interim statement of income.

# m) Revenue recognition

Revenue represents the value of fixed or determinable considerations that are receivable and includes revenue from sharing arrangements entered into with national and international telecommunication operators in respect of traffic (data and voice) exchanged. Revenue for services rendered is recognized at amounts invoiced to customers. Fees for installation and activation are recognized as revenue upon activation.

Service revenue received from the customer is recognized in the period in which the service is delivered. Airtime revenue is recognized on a usage basis. Deferred income related to unused airtime is recognized when utilized by the customer or on a time proportion basis over the validity period. Upon termination of the customer contract, all deferred income for unused airtime is recognized in the interim statement of income. Revenue from data services is recognized when the Company has performed the related service and, depending on the nature of the service, is recognized either at the gross amount billed to the customer or the amount receivable by the Company as commission for facilitating the service. Revenue from sale of WiMAX Customer Premises Equipment ("CPE") and Dongles (i.e. a broadband wireless adapter) are recognized when the WiMAX CPE and Dongles ("WiMAX modems") are delivered to subscribers and customers. Charges billed in advance are deferred and recognized over the contracted period of service.

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# NOTES TO THE INTERIM FINANCIAL STATEMENTS (Un-audited)

For the six months period ended 30 September 2015

(Saudi Arabian Riyals)

#### 3) SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### n) Government charges

Government charges represent fees and charges as stipulated in license agreements and against the right of use of telecommunications services in the Kingdom of Saudi Arabia including frequency fees. These fees are recorded as operating expenses in the related periods during which they are used and are charged to the interim statement of income.

#### o) Cost and expenses

- cost of services comprise of expenses incurred on operations and maintenance of the network, including leased and/or purchased capacity, site rentals, inventory consumption and installation and interconnection charges.
- selling and marketing expenses include commissions, advertising and provision for doubtful receivables.
- all other expenses, except finance charges, are classified as general and administrative expenses.

# p) Foreign currency translation

Transactions denominated in foreign currencies are translated to Saudi Arabian Riyals at the rates of exchange prevailing at the dates of the respective transactions. At balance sheet date, assets and liabilities denominated in foreign currencies are translated to Saudi Arabian Riyals at exchange rates prevailing on that date. Gains and losses resulting from changes in exchange rates are recognized in the interim statement of income.

# 4) TRADE RECEIVABLES

	2015	2014
Trade receivables	100,770,204	53,280,635
Provision for doubtful receivables	(12,740,506)	(8,419,933)
	88,029,698	44,860,702

#### 5) PREPAYMENTS AND OTHER RECEIVABLES

Prepayments and other receivables include receivable from STC in respect of sale of the Company's building and land (see note 6.1) and marketing support (see note 10) amounting to SAR 50 million (2014: 50 million) and SAR 69.3 million (2014: SAR 19.3 million), respectively.

(A Saudi Joint Stock Company)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS (Un-audited)

For the six months period ended 30 September 2015 (Saudi Arabian Riyals)

# PROPERTY AND EQUIPMENT

			2015			2014
	Leasehold improvements	Network infrastructure	Facilities, support & IT equipment	Capital work	Total	Total
Cost: Balance at 1 April	2 (80 (10	1 222 507 025				
	3,670,619	1,333,596,825	30,173,231	2,459,152	1,369,899,827	1,503,191,737
Additions during the period	-	3,293,008	50,000	6,748,742	10,091,750	18,875,700
Disposals during the period				57	2.55	(74,470,512)
Capitalization during the period		4,909,639		(4,909,639)		_
Balance at 30 September	3,670,619	1,341,799,472	30,223,231	4,298,255	1,379,991,577	1,447,596,925
Accumulated depreciation:				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
Balance at 1 April	1,333,499	819,750,155	24,194,909		845,278,563	699,038,232
Charge for the period	827,851	71,025,728	767,901	-	72,621,480	78,813,583
Eliminated on disposals			_	_		(9,144,653)
Balance at 30 September	2,161,350	890,775,883	24,962,810		917,900,043	768,707,162
Net book value	N					
At 30 September 2015	1,509,269	451,023,589	5,260,421	4,298,255	462,091,534	
At 30 September 2014			(t)			678,889,763

During the period ended 30 June 2014, the Company sold its owned building and two plots of land to STC under sale and lease back arrangement for SAR 160 million that resulted in a gain of SAR 94.6 million. Further, the Company entered into and operating lease agreement with STC related to 1/3<sup>rd</sup> of the building, consequently the Company deferred gain of SAR 31.2 million which was being recognized as other income over the term of the lease back agreement in proportion to the rent expense over the lease period.

During the period, the Company terminated the five year operating lease agreement of 1/3<sup>rd</sup> of the building with STC and entered into a new operating lease agreement for a period of 1 year commencing from 28<sup>th</sup> May 2015. Accordingly, the outstanding deferred gain as at 28<sup>th</sup> May 2015 amounting to SAR 25 million is amortized over the new lease term.



(A Saudi Joint Stock Company)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS (Un-audited)

For the six months period ended 30 September 2015

(Saudi Arabian Riyals)

# 7. INTANGIBLE ASSETS

	2015						
Cost:	<u>License</u>	Network capacity	Pre- operating costs	Network capacity under development	Software	Total	Total
Balance at 1 April	527,904,000	227,260,000	24,599,711	136,000,000	51,679,643	967,443,354	763,443,354
Additions during the period (note 7.1)		-	_	136,000,000	-	136,000,000	68,000,000
Balance at 30 September	527,904,000	227,260,000	24,599,711	272,000,000	51,679,643	1,103,443,354	831,443,354
Accumulated amortization:							
Balance at 1 April	126,696,960	56,562,414	22,051,022		38,181,170	243,491,566	200,484,970
Charge for the period	10,558,080	8,156,550	1,390,188	-	1,349,849	21,454,667	23,043,594
Balance at 30 September	137,255,040	64,718,964	23,441,210		39,531,019	264,946,233	223,528,564
Net book value							
At 30 September 2015	390,648,960	162,541,036	1,158,501	272,000,000	12,148,624	838,497,121	
At 30 September 2014		CIDENCE CONTRACTOR	/A	A		7	607,914,790

7.1) Under the IRU agreement with STC (see note 1), during the period the Company acquired ports amounting to SAR 136 million which are currently under development. Also, the Company previously acquired ports of SAR 204 million of which SAR 68 million were capitalized as network capacity and the remaining ports of SAR 136 million are still under development. The related payment of SAR 340 million shall be due in ten equal quarterly installments of SAR 34 million each, commencing from first quarter of 2017 hence; the related liability has been included under long-term accounts payable.



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(A Saudi Joint Stock Company)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS (Un-audited)

For the six months period ended 30 September 2015

(Saudi Arabian Riyals)

# 8. TAWAROOQ ISLAMIC FINANCING

This comprises Islamic mode of financing from a local bank (the "Bank") to meet capital and operating expenditure of the Company. The Islamic financing involves the sale and purchase of commodities with the Bank as per mutually agreed terms. The Company obtained financing at an average rate of return of Saudi Interbank Offer Rate (SIBOR) plus the bank's commission. The Company is to repay the outstanding balance in 19 equal quarterly installments ending April 2020.

The financing balance as of 30 September was as follows:

		2015	<u>2014</u>
	Current portion	31,068,144	31,068,120
	Non-current potion	116,505,472	147,573,592
		147,573,616	178,641,712
9.	DEFERRED INCOME		
		<u>2015</u>	2014
	Current portion	44,668,245	37,499,919
	Non-current potion		26,034,636
		44,668,245	63,534,555

#### OTHER INCOME

Other income mainly includes SAR 9.4 million (2014: SAR 65.5 million) related to gain on sale of Company's owned building and land (see note 6.1) and SAR 100 million (2014: SAR 97 million) related to various marketing support services as the Company entered into agreements with STC to market their business sector (see note 1(c)).

### 11. (LOSS) / EARNINGS PER SHARE

(Loss) / earning per share for the three and six-months periods ended 30 September 2015 and 2014 is calculated by dividing the loss / (earnings) for the period by the weighted average number of shares outstanding during the period.

# 12. CONTINGENCIES AND COMMITMENTS

#### a) Contingencies

#### Letter of guarantees

The Company's banks have issued letters of guarantees amounting to SAR 50 million (2014: SAR 50 million) as at the interim balance sheet date.

#### Legal cases status

In the normal course of business, the Company became part of legal cases with few suppliers. The management believes that the cases will be decreed in favor of the Company and accordingly no provision has been recognized.

# b) Commitments

The Company has commitments resulting from major agreements which were entered into and not yet executed at the interim balance sheet date amounting approximately to SAR 108 million (2014: SAR 408 million) out of which, SAR 68 million (2014: SAR 340 million) pertains to the IRU agreement signed with STC (see note I(c)).

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(A Saudi Joint Stock Company)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS (Un-audited)

For the six months period ended 30 September 2015 (Saudi Arabian Riyals)

# 13. OPERATING LEASES

The Company has various operating leases for its offices, warehouses and operational facilities. Rental expenses for the period ended 30 September 2015 amounted to SAR 22.7 million (September 2014: SAR 24.1 million).

Future rental commitments at 30 September 2015 under these operating leases are as follows:

SAR
38,833,510
38,463,510
23,468,920
7,304,800
1,095,400
109,166,140

# 14. SEGEMENTAL INFORMATION

The Company has identified its main operating segments by the type of services provided to the customers. The main operating segments are explained below:

- Voice comprise of local and international calls including interconnection.
- Data comprise of internet broadband services provided to business to business (B2B) and business to consumer (B2C) customers.
- Unallocated represents other income which cannot be attributed to any of the reported operating segment.

	Voice	Data	Unallocated	Total	
Segment revenue	40,205,205	35,846,919		76,052,124	
Segment profit / (loss)	(20,973,447)	(51,711,164)	76,257,807	3,573,196	
Depreciation and				Paragraph and A	
amortization	(5,119,934)	(42,026,860)		(47,146,794)	
Finance expenses	(537,957)	(634,696)	-	(1,172,653)	
		ree months period er		2014	
	Voice	Data	Unallocated	Total	
Segment revenue	14,718,092	36,492,024		51,210,116	
Segment profit / (loss) Depreciation and	(31,655,270)	(48,286,645)	44,666,166	(35,275,749)	
amortization	(5,573,646)	(45,751,145)	-	(51,324,791)	
Finance expenses	(693,804)	(818,569)		(1,512,373)	
25 25	For the si	x months period en	ded 30 September		
	Voice	Data	Unallocated	Total	
Segment revenue	86,614,532	72,763,453		159,377,985	
Segment profit / (loss)	(41,128,330)	(104,838,117)	109,382,054	(36,584,393)	
Depreciation and					
amortization	(10,216,254)	(83,859,893)		(94,076,147)	
Finance expenses	(1,103,079)	(1,301,445)	-	(2,404,524)	
		ix months period end		014	
Δελετέν (2016-2017-10-1102-2017-201	<u>Voice</u>	Data	Unallocated	Total	
Segment revenue	38,089,841	75,105,982	2000	113,195,823	
Segment profit / (loss)	(60,731,318)	(90,787,240)	176,673,509	25,154,951	
Depreciation and	A12 22 22 23 23 23 23 23 23 23 23 23 23 23	NAME OF THE PARTY AND THE PART			
amortization	(11,061,240)	(90,795,940)	-	(101,857,180)	
Finance expenses	(1,430,340)	(1,687,555)	7	(3,117,895)	
			( )	MX	U
		14	Sel	(1)/	/

(A Saudi Joint Stock Company)

# NOTES TO THE INTERIM FINANCIAL STATEMENTS (Un-audited)

For the six months period ended 30 September 2015 (Saudi Arabian Riyals)

#### 14. SEGEMENTAL INFORMATION (CONTINUED)

The services are provided using same facilities, which are not segregated among the services activities, as the Company's management monitors its assets and liabilities on an integrated basis. The Company is developing segment information system to enhance the disclosed information. In addition, all of the Company's services are principally provided in Saudi Arabia.

# RELATED PARTY TRANSACTIONS AND BALANCES

The related parties of the Company comprise of the shareholders and their affiliated companies. In the ordinary course of business, the Company enters into transactions with related parties based on mutually agreed prices and contract terms approved by the Company's management.

a) Significant related party i		y transactions	For the three months period ended		For the six months period ended		
	Related parties	Nature of transaction	30 September 2015	30 September 2014	30 September 2015	30 September 2014	
	Bahrain Telecommunications	Data revenue Interconnection	469,993	271,260	755.116	573,911	
	Company (BATELCO)	revenue	81,274	52,427	100.762	902,078	
	Company (BATELCO)	Interconnection cost	408.786	70,359	3,338,808	1,765,185	
	Ithraa Capital Company	Consultancy	600,000	2,000,000	1,246,156	2,000,000	
	Founding shareholders	Financial charges	117,120	130,712	237,639	695,614	
b)	Due from related partie	<u>s</u>		Relationship	2015	2014	
	Bahrain Telecommunica Atheeb Trading Compan		LCO)	Shareholder Shareholder	10,482,152 1,285,224	10,389,881 869,519	
	Saudi Arabian Marketing	g and Agencies Limited		Affiliate	642,264	556,392	
	Etihad Shams Company			Affiliate	17,700	108,000	
	Atheeb Saudi Intergraph	Company Limited		Shareholder	5,502	111,050	
					12,432,842	12,034,842	
c)	Due to related parties			<u>Relationship</u>	2015	2014	
	Bahrain Telecommunicat	tions Company (BATEI	7.17	Shareholder	21,232,582	17,443,713	
	Ithraa Capital Company			Affiliate	2,200,000	2,439,583	
	Al Nahla Trading and Co	intracting Company Lin		Shareholder	933,913	1,474,778	
	Atheeb Trading Company	y Limited		Shareholder	868,318	712,621	
	Traco Group Trading and	Contracting Company		Shareholder	815,382	770,260	
	Saudi Internet Company			Shareholder	611,537	577,691	
	Atheeb Computer and Co	mmunications Compan	y Limited	Shareholder	611,537	577,691	
	Atheeb Maintenance and	Services Company Lin	iited	Shareholder	611,537	577,691	
					27,884,806	24,574,028	

# PROVISION FOR ZAKAT AND TAX

The final zakat and tax declarations for the period/years ended 31 March 2010 to 2015 have been submitted to Department of Zakat and Income Tax (DZIT). However, the DZIT has not yet raised an assessment for these period/ years. During the period, the Company computed Zakat charge of SAR 0.68 million (2014; SAR nil) in accordance with the Saudi Arabian Zakat and Tax Regulation which al my has been charged to the Interim Statement of Changes in Shareholders' Equity.