SAUDI ELECTRICITY



This is an extract of our published report, the full version of which can be found on the ncbc.com website

COMPANY UPDATE

Outlook remains positive

We remain Overweight on Saudi Electricity with a broadly unchanged price target of SR17.1. Given the company's strong and stable growth outlook, we believe the current price offers an attractive entry point for investors. The stable dividend per share of SR0.70 is another key advantage of the stock.

- Earnings estimates remain relatively unchanged: We expect SEC to record a 7.8% YoY growth in revenues to SR36.3bn in 2013E, with net income growing by 28.5% to SR3.3bn. This will be driven by Saudi Arabia's large investments in social as well as physical infrastructure, combined with population growth, which are the main drivers for the Saudi power sector. We are currently expecting CAGR revenue growth of 6.3% between 2012 and 2017E. Our current 2013E gross and net margins are estimated at 43.5% and 10.9% respectively, up 154bps and 139bps YoY.
- Rising demand for power across the Kingdom: The population of Saudi Arabia is expected to grow at 2.23% annually over the coming decade, in addition to an increasing number of households above the population growth rate. These factors are the main drivers behind the increased demand for power, with management highlighting that demand for power over the past few years has increased by approximately 10% per annum versus the historical average of 7.7% per annum over 2003-08. Thus, the demand outlook for SEC remains strong.
- Saudi government majority owner in SEC is a positive; stock illiquid:
 More than 80% of the company is owned by government or government related entities. We believe this is a positive for minority shareholders as the government is committed to being a strategic holder of the company.
 However, the high government holding has made the stock relatively illiquid.
- Valuation compelling at current levels: We remain Overweight with a
 revised price target of SR17.1, 1.2% higher than our previous figure. The
 stock is currently trading at an EV/EBITDA of 5.1x for 2013E, 42.6% behind
 its historical average of 8.9x.

Financial summary

SR mn	2011A	2012A	2013E	2014E	2015E
Revenues	30,570	33,646	36,283	37,604	38,960
EBITDA	11,869	13,735	15,312	15,231	14,769
Net income	2,213	2,561	3,291	3,284	2,789
Total debt	30,715	28,813	32,835	33,747	34,540
Div per share (%)	0.70	0.70	0.70	0.70	0.70
EBITDA margin (%)	38.8	40.8	42.2	40.5	37.9
Net margin (%)	7.6	9.5	10.8	10.4	8.8
ROE (%)	4.5	6.0	7.0	6.7	5.6
Debt-to-capital	37.0	34.7	36.5	36.1	35.8
EPS (SR)	0.48	0.61	0.79	0.79	0.67

Source: Company, NCBC Research estimates

OVERWEIGHT

Target price (SR)	17.1
Current price (SR)	13.7

STOCK DETAILS

M52-week range H) 10	16.6/12.8			
Market cap (\$mn)		15,166			
Shares outstanding (mn)			4,167		
Listed on exchanges		٦	Tadawul		
Price perform (%)	1M	3M	12M		
Absolute	(0.36)	3.80	(6.83)		
Rel. to market	0.77	0.28	(1.38)		
Avg daily turnove	r (mn)	SR	US\$		
3M		6.52	1.74		
12M		7.93	2.11		
Reuters code Bloomberg code		5110.SE SECO AB			
bloomberg code	www.se.com.sa				

VALUATION MULTIPLES

	12A	13E	14E
Reported P/E (x)	22.2	17.3	17.3
Adjusted P/E (x)	34.3	26.7	26.7
P/B (x)	1.0	1.0	0.9
EV/EBITDA (x)	5.7	5.1	5.1
Div Yield (%)	5.1	5.1	5.1

Source: NCBC Research estimates

SHARE PRICE PERFORMANCE



Source: Bloomberg

Mahmood Akbar +966 2 690 7943 m.akbar@ncbc.com

Asma Dakkak +973 1757 9452 a.dakkak@ncbc.com SAUDI ELECTRICITY NCB CAPITAL

06 MARCH 2013

Kindly send all mailing list requests to research@ncbc.com

NCBC Research website Brokerage website Corporate website

http://research.ncbc.com www.alahlitadawul.com www.ncbc.com

www.alahlibrokerage.com

NCBC Investment Ratings

OVERWEIGHT: Target price represents expected returns in excess of 15% in the next 12 months

NEUTRAL: Target price represents expected returns between -10% and +15% in the next 12 months

UNDERWEIGHT: Target price represents a fall in share price exceeding 10% in the next 12 months

PRICE TARGET: Analysts set share price targets for individual companies based on a 12 month horizon. These share price targets are subject to a

range of company specific and market risks. Target prices are based on a methodology chosen by the analyst as the best predictor

of the share price over the 12 month horizon

Other Definitions

NR: Not Rated. The investment rating has been suspended temporarily. Such suspension is in compliance with applicable regulations and/or in circumstances when NCB Capital is acting in an advisory capacity in a merger or strategic transaction involving the company and in certain other situations

CS: Coverage Suspended. NCBC has suspended coverage of this company

NC: Not covered. NCBC does not cover this company

Important information

The authors of this document hereby certify that the views expressed in this document accurately reflect their personal views regarding the securities and companies that are the subject of this document. The authors also certify that neither they nor their respective spouses or dependants (if relevant) hold a beneficial interest in the securities that are the subject of this document. Funds managed by NCB Capital and its subsidiaries for third parties may own the securities that are the subject of this document. NCB Capital or its subsidiaries may own securities in one or more of the aforementioned companies, or funds or in funds managed by third parties The authors of this document may own securities in funds open to the public that invest in the securities mentioned in this document as part of a diversified portfolio over which they have no discretion. The Investment Banking division of NCB Capital may be in the process of soliciting or executing fee earning mandates for companies that are either the subject of this document or are mentioned in this document.

This document is issued to the person to whom NCB Capital has issued it. This document is intended for general information purposes only, and may not be reproduced or redistributed to any other person. This document is not intended as an offer or solicitation with respect to the purchase or sale of any security. This document is not intended to take into account any investment suitability needs of the recipient. In particular, this document is not customized to the specific investment objectives, financial situation, risk appetite or other needs of any person who may receive this document. NCB Capital strongly advises every potential investor to seek professional legal, accounting and financial guidance when determining whether an investment in a security is appropriate to his or her needs. Any investment recommendations contained in this document take into account both risk and expected return. Information and opinions contained in this document have been compiled or arrived at by NCB Capital from sources believed to be reliable, but NCB Capital has not independently verified the contents of this document and such information may be condensed or incomplete. Accordingly, no representation or warranty, express or implied, is made as to, and no reliance should be placed on the fairness, accuracy, completeness or correctness of the information and opinions contained in this document. To the maximum extent permitted by applicable law and regulation, NCB Capital shall not be liable for any loss that may arise from the use of this document or its contents or otherwise arising in connection therewith. Any financial projections, fair value estimates and statements regarding future prospects contained in this document may not be realized. All opinions and estimates included in this document constitute NCB Capital's judgment as of the date of production of this document, and are subject to change without notice. Past performance of any investment is not indicative of future results. The value of securities, the income from them, the prices and currencies of securities, can go down as well as up. An investor may get back less than he or she originally invested. Additionally, fees may apply on investments in securities. Changes in currency rates may have an adverse effect on the value, price or income of a security. No part of this document may be reproduced without the written permission of NCB Capital. Neither this document nor any copy hereof may be distributed in any jurisdiction outside the Kingdom of Saudi Arabia where its distribution may be restricted by law. Persons who receive this document should make themselves aware, of and adhere to, any such restrictions. By accepting this document, the recipient agrees to be bound by the foregoing limitations.

NCB Capital is authorised by the Capital Market Authority of the Kingdom of Saudi Arabia to carry out dealing, as principal and agent, and underwriting, managing, arranging, advising and custody, with respect to securities under licence number 37-06046. The registered office of which is at Al Mather street in Riyadh, P.O. Box 22216, Riyadh 11495, Kingdom of Saudi Arabia.