INCOME STATEMENT (Un audited)

| All Figures in SAR '000 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Particulars | $\begin{gathered} 2005 \\ \text { Oct-Dec } \end{gathered}$ | $\begin{gathered} 2006 \\ \text { Oct-Dec } \end{gathered}$ | $\begin{gathered} \hline 2005 \\ \text { Jan-Dec } \end{gathered}$ | $\begin{gathered} \hline 2006 \\ \text { Jan-Dec } \end{gathered}$ |
| Net Sales | 535,043 | 755,642 | 2,369,493 | 2,869,264 |
| Cost of Sales | 404,120 | 582,861 | 1,866,710 | 2,246,577 |
| Gross Profit | 130,923 | 172,781 | 502,783 | 622,687 |
| Less Expenses |  |  |  |  |
| Selling \& Distribution Exp. | 55,548 | 63,816 | 186,432 | 199,165 |
| Administration \& Engineering Exp. | 47,368 | 66,295 | 162,484 | 197,065 |
| Net Profit from main operations | 28,007 | 42,670 | 153,867 | 226,457 |
| Other Income | 7,315 | 21,222 | 21,658 | 66,649 |
| Financial charges | $(15,086)$ | $(20,847)$ | $(50,586)$ | $(70,072)$ |
| Minority Interest + Tax | 546 | $(2,685)$ | $(6,543)$ | $(17,587)$ |
| Net Profit before Zakat | 20,782 | 40,360 | 118,396 | 205,447 |
| Zakat | 2,352 | 3,425 | 12,034 | 13,800 |
| Net Profit after Zakat | 18,430 | 36,935 | 106,362 | 191,647 |
| Profit/ Share | 0.41 | 0.82 | 2.36 | 4.26 |

BALANCE SHEET (Un audited)

| Particulars | $\begin{gathered} \text { as at } \\ 31.12 .2005 \\ \hline \end{gathered}$ | $\begin{gathered} \text { as at } \\ 31.12 .2006 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Current Assets |  |  |
| Inventories | 972,769 | 1,121,006 |
| Accounts receivable and prepayments | 678,270 | 1,009,392 |
| Amounts due from related parties \& affiliates | 10,120 | 20,405 |
| Bank balances and cash | 131,387 | 161,060 |
|  | 1,792,546 | 2,311,863 |
| Current Liabilities |  |  |
| Notes \& Accounts payable and accruals | 1,288,504 | 1,676,787 |
| Amounts due to related parties \& affiliates | 5,830 | 4,881 |
| Advances from customers | 71,418 | 169,461 |
| Current portion of term loan | 19,883 | 25,248 |
| Bank loans \& Overdrafts | 98,752 | 45,334 |
| Total Current Liabilities | 1,484,387 | 1,921,711 |
| Net Current assets | 308,159 | 390,152 |
| Long Term Assets |  |  |
| Net Fixed Assets | 342,958 | 441,225 |
| Investment | 68,025 | 91,438 |
| Goodwill | 4,754 | 27,730 |
| Deferred Charges | 10,830 | 9,912 |
| Total Long Term Asset | 426,567 | 570,305 |
| Total Assets | 734,726 | 960,457 |
| Long Term Liabilities |  |  |
| End of Service Benefits | 72,320 | 87,888 |
| S I D F Loans | 36,534 | 38,512 |
| Other Long Term Loans | 14,122 | 25,562 |
| Total Long term Liabilities | 122,976 | 151,962 |
| Share Holder's Equity |  |  |
| Capital | 350,000 | 450,000 |
| Statutory Reserve | 62,579 | 81,744 |
| Translation Loss | $(8,403)$ | $(10,152)$ |
| Retained Earnings | 148,814 | 221,296 |
| Unrealized Gain on Investments | 34,525 | - |
| Total Share Holder's Equity | 587,515 | 742,888 |
| Minority Interest | 24,235 | 65,607 |
| Total Equity \& Liabilities | 734,726 | 960,457 |

CASH FLOW (Un audited)

| Particulars | period ended 31.12.2005 | period ended 31.12.2006 |
| :---: | :---: | :---: |
| From Operations |  |  |
| Profit after Zakat | 106,362 | 191,647 |
| Depreciation | 51,192 | 58,622 |
| Zakat Provision | 12,034 | 13,800 |
| Profit on Sale of Assets | (275) | (175) |
| Gain On Sale of Investments | - | $(19,899)$ |
| Minority Interest | 6,038 | 16,967 |
| Amortisation of Goodwill | 300 | 1,524 |
| Amortisation of Deferred Charges | 2,899 | 2,418 |
| Inventories | $(138,849)$ | $(148,237)$ |
| Receivables | $(59,335)$ | $(341,407)$ |
| Payables \& Accruals | 212,782 | 483,310 |
| End of Service Benefits, net | 9,587 | 15,568 |
| Zakat \& Taxes Paid | $(8,793)$ | $(11,069)$ |
| Cash from Operations | 193,942 | 263,069 |
| INVESTING ACTIVITIES |  |  |
| Purchase of Property, Plant and equipment | $(71,990)$ | $(155,890)$ |
| Proceeds from sale of prop., plant and equipment | 520 | 305 |
| Proceeds from sale of investments | - | 32,205 |
| Deferred Charges | $(6,462)$ | $(1,500)$ |
| Investments | $(7,931)$ | $(70,244)$ |
| Goodwill | - | $(24,500)$ |
| Cash used in Investing activities | $(85,863)$ | $(219,624)$ |
| FINANCING ACTIVITIES |  |  |
| Changes in Short Term loans | $(21,756)$ | $(49,568)$ |
| Changes in Term Loans | 3,973 | 18,119 |
| Changes in Bank overdrafts | 163 | $(3,850)$ |
| Dividend Paid | $(42,000)$ | - |
| Changes in Minority Interest | (164) | 24,405 |
| Cash (used in) / from financing activities | $(59,784)$ | $(10,894)$ |
| Increase in bank balances and cash | 48,295 | 32,551 |
| Bank balances \& cash at the beginning of the year | 78,938 | 131,387 |
| Movement in translation, net | 4,154 | $(2,878)$ |
| Bank balances and cash in Hand | 131,387 | 161,060 |

