



نستنبط القيمة الأدق في سوق متغير
We derive the Accurate Value in a changing market
w w w . o l a a t . c o m



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Real Estate Valuation Report Analysis

Prepared for: Musharaka REIT

Riyadh City

Date of Inspection June 25th, 2022

Date of Valuation June 30th, 2022

Date of Report August 01th, 2022

Done by OPM (Olaat valuation Company)

P.O. Box 62244 Riyadh 11585

Kingdom of Saudi Arabia

The person in charge:

Abdul malik al Darwish

Email: opm@olaat.com

www.olaat.com

C.R:1010462536

Valuation License: 1210000397

Property's Type	Residential Complex Property
Location	Tahliyah District– Al Khobar
Land Area	38,103 sq. m
Title deed number	930205013309
Title's date	24-11-1438 H
Scheme Number	338/2
Percentage of land coverage according to the current construction	60%
No. of suites & rooms	112 housing units (76 villas - 36 apartments)
Plot Number	-
Land Topography	Flat
Boarded streets & Neighbors	Based upon Title Deed
Build up Area (BUA)	24,233.13 + 556.64 sqm
Building's Permit number	10302/421/4
Building Permit's date	22-07-1438 H
Building Life	4.5 Years
Market value based to RV & DRC method	SR 138,620,459
Market value based to Cap rate method	SR 153,529,411
Market value based to 40% & 60% Weighted average between RV, DRC and Cap rate Methods	147,566,184 (One hundred Forty-seven million, five hundred sixty-six thousand, one hundred eighty-four Saudi Riyal only)



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Covid-19 Pandemic

With the spread of corona virus (COVID-19) In Kingdom of Saudi Arabia enacted to take step to control corona diseases. Initially due to spread it has a great impact on social mobility that lead to impact on kingdom economic growth. In order to control this pandemic and uplift the economic activity government taken a serious step to provide relief package to support corporate and resident and private sector.

Material Valuation Uncertainty under COVID-19 Pandemic

The outbreak of the Novel Coronavirus (Covid-19), declared by the World Health Organization as a global pandemic on 11 March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries. Accordingly, many formal measures were taken locally and globally that would affect all business sector including Real Estate Sector.

During critical period, Market activity is clearly being impacted in many sectors especially real estate transaction. As at the valuation date, we consider that we can attach less weight to previous market evidence for comparison purpose, to inform opinions of value. Indeed, the current response circumstance on which to base a judgement and current condition are under influence of epidemic COVID-19 and we are facing an exceptional situation in which it difficult to build an accurate judgement of market situation and value of real estate.

Accordingly, our valuation is therefor reported on the basis of "material valuation uncertainty" as per VPS 3 and VPGA 10 of the RICS Red Book Global and. Consequently, less certainty-and a higher degree of caution-should be taken to our valuation than would normally be the case. Given the unknown future impact that Covid-19 might have on the real estate market, we recommend that keep the valuation of Property under frequent review & property to be revalued when current condition change.

Musharaka REIT



For the attention of: Musharaka Capital T: +966 8001251111 info@musharaka.co P.O. Box 712, Al Khobar 31952

Property Address: Seashore Residential Complex - Al-Khobar city - Valuation Report analysis

Tenure: Commercial Freehold property

Dear Sir,

We are Pleased to submit our Valuation report for – Seashore Residential Complex – Al Khobar city- for REIT Purposes enclosing with market valuation In Accordance with your instructions. The objective of this report is to estimate the market value In-SITU value at time of valuation, for property, based upon the existing condition and in the presence of the property preview on site with taken into account the market value of Land, trade area (catchment area capture, Pull area), catchment Area's classification, replacement cost and accumulated depreciation, Income cap rate – Net income based to rental market value for Residential facility based to market and due to properties & facilities management works PM&FM beside periodically maintenance works, etc. We confirm that OPM complies with requirements of independence and objectivity and that we have no conflict of interest in acting on your behalf of this matter. We confirm that we undertake the valuation acting as externals values, qualified for the purpose of valuation.

The market value of the **Residential Complex property 147,566,184** SAR has nominated on the basis of on weighted average method - considering the location of the property, current market conditions, market rents and classifications as at the date of valuation based upon the assumptions expressed.



1- Settling the terms of engagement

Identification of the client and any other intended users	(Musharaka REIT)	
Properties Owner	Hifth Al Musharaka Real estate Company	
Instruction and	In accordance with RFP dated on June month, 2022, we are instructed to provide a Valuation report are required to estimate the Market IN-SITU value for hotel property.	
purpose of valuation	REITs Purposes (Real estate Investment Trust)	
The subject of the valuation	Valuation for a Commercial - Residential property –Residential – Al Khobar	
Other users	A general report prepared for publication in favor of the fund's unit owners by the fund manager, Musharaka REIT.	
Interest to be valued	We are instructed that the subject property should be Valued as freehold, free from any encumbrances or third-Party interests. We have not made any investigation on the data received from Client and assumed that any such investigation would not identify any discrepancies.	
	Our Valuation has been prepared in accordance with Saudi Authority for accredited valuers (Taqeem) Standards, IACVA Valuation standards which conform with international Valuation Standards (IVS) of the basis of Value defined as:	
The Basis of Value	"Value Basis "The valuation basis is based on the finding the market value of the property on the basis that the property is free from all burdens, restrictive condition, and legal obligations. Therefore, the concept used in this report on the market value is the concept presented in standard 104(paragraph 30) of the international valuation standards. Market value, which is the estimated amount for which assets or liabilities should be exchanged at the valuation date between a willing buyer and willing seller in a neutral transaction after proper marketing, whereby the market value is acted upon by both parties without knowledge of the party.	
Valuation Date	Valuation Date is the date on which the opinion of value applied the date of valuation were the value of residential complex Property project reflected on June 30th,2022.	



Report Date	The valuation report usually dated exactly as the valuation date August 01st, 2022.
Inspection	The Property was inspected on 25 th of June 2022 by Fadi Naeem, Saudi Authority for Accredited Values membership 1220000119 (Taqeem), all significant parts of the property were inspected.
Inspection Role	A consecutive visit to inspection of property, to examine it and obtain relevant information, in order to express a professional opinion of its value. We hereby confirm that we have inspected the subject property/Asset at the date of inspection. Our inspection procedure covers only the surface/boundaries/out layers of the property.
Market Research & Survey	OPM team has made fully market Survey for the immediate similar assets to collect all the possible and related data to the valuation process. The collected data will be based on Market Value for Property. The collected data type will be according to the property data and the purpose of valuation. The assets prices, occupancy rates and market sales through field survey of the real estate area for similar properties in term of classification of residential facilities with measuring the ratio of supply and demand.
The premise of the highest & optimal use	The property is working (running position) and according to the location and area of the property - it includes many residential units, offices, and corporate headquarters in Al- Khobar on roads. It makes the current use of the property appropriate and appropriate according to the market information and the resident's view without entering a detailed analysis of the optimal use where you need Detailed feasibility study, and this is not covered by the scope of work.
Independence Valuers	An External Valuer is defined in the IVS Standards as: A Valuer who, together with any associates, has no material links with the client or the subject of the assignment. We Confirm that we are an Independent Contractor for the subject services, and nothing contained in this assignment shall be construed as constituting any relationship with the client other than that of client and independent contractor, or as creating any employment relationship whatsoever between client and OPM's staff. We also confirm that we have no conflict of interest to the client's Property, (L&B).
Due Diligence	We were not provided with due diligence examination of the property before starting the evaluation process, as the client informed us to start the technical due diligence immediately upon the completion of determining the value of



	the property, as the purpose of the evaluation /REIT purposes (Real Estate Investment Trust) and the property is operated as Residential usage.
Conflict of Interest	There is no benefit or conflict of interest, as (Olaat Valuation Company) acknowledge that there is no common interest or benefit in the property and that the evaluators task is to evaluate the property for the benefit of client.
Valuation Methodology	The Valuation has been undertaken using the Residual value, (DRC) approach, and Capitalization rate method that are defined in the RICS Valuation – Global Standards (RB Global) Glossary as
Limitation of Liability	Our Liability is restricted in aggregate to our fee and to the addressee of our report only.
Legal notices	We are not aware of nor have we been informed of any legal notices served on the Project, outstanding or pending in the court law.
The nature and source of the information to be relied on	For the purpose of this report, it is assumed that the written and verbal information provided to us by the client is up to date, complete and correct. OPM have furthermore undertaken further research with respect to effective useful life, in addition, we have relied on the following sources in the valuation process.
Confidentiality	This document and/or any other document received from the client are confidential between OPM and the client. Except as may be required by any court or authority, the subject Services shall not disclose or use or cause to be disclosed or used, At any time during the term. Any of the client's secrets and/or confidential information, any other non-public information relating to the client business, financial or other affairs acquired by the subject service during the process Remain confidential
The nature and source of the information to be relied on	All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification
Environmental Matters	In undertaking our work, we have been instructed to assume that no contamination or potentially contaminative use has ever been carried out on the property. We have not carried out any investigation into past or present uses, either of the Property or of any neighboring land, to establish whether there is any contamination or potential for contamination to the subject Property from the use or site and have therefor assumed that none exists. However, should it be established subsequently that contamination exists at the Property or on any neighboring land, or that the premises has been or is being put to any contaminative use, this might reduce the value now reported.
Currency	Saudi Riyal



Valuation report's Date	August 01st, 2022
General assumption	General assumptions related to real estate are necessary according to the definition of international valuation standards "Assumptions are logical matters that can be accepted as fact in the context of valuation work without verification or scrutiny in a specific way. Wastage of spaces and lack of optimal utilization of the property, as it was assumed that there are no restrictions that would hinder the operation of the property in the future." - The property is operated.
Special assumption	It was assumed that the property is within an open competitive market and operation was assumed according to commercial rates and prices. It was also assumed that all data received from the client from a deed and a building permit were correct. The validity of the documents was assumed, as the property was inferred through it and one of the building code and laboratories was carried out through land uses within the real estate area.
SALIENT POINT (GENERAL COMMENTS)	We are unaware of planning or other proposals in the area or other matters which would be of detriment to the subject property, although your legal representative should make their usual searches and enquiries in this respect. We confirm that on-site measurement exercise was not conducted by OPM, and we have relied on the site areas provided by the clients.in the event that the area of the property and site boundary prove erroneous, our opinion of market value may be materially affected, and we reserve the right to amend our valuation and report

2- Basing assumptions and limiting conditions

All analysis and conclusions in this valuation report are based on the following assumptions and limiting conditions, definitions and concepts, and identification of the subject property. Recognizing the premises of value is vital to this valuation assignment and to the analysis and conclusions that grow out of these premises.



3- The valuation is made subject to the following conditions and assumptions:

Any legal description or plats reported here are assumed accurate. Any sketches, plats or drawings included in this report are included to assist the reader in visualizing the property. We have made a full survey of the property boundaries and region and looking for some comparable land parcels and we didn't find any comparable property offering either for sale or rent due to scarcity of lands.

Valuations based on *market value* shall adopt the definition and the conceptual framework settled by the **Saudi Authority for**

Accredited Values memberships (Taqeem), International Valuation Standards Council (IVSC): The estimated amount for which an asset should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

4- Standard and Premise of value

- This valuation report relies upon the use of market value as the standard of value. For the purposes of this Valuation, market value is defined as the expected price at which the property would change hands between a willing hypothetical buyer and a willing hypothetical seller, neither being under a compulsion to conclude the transaction and both having full knowledge of all the relevant facts.
- This is essentially identical to the market value basis as it is defined under the **Saudi Authority for Accredited Values memberships** (Tageem).
- The evaluation was performed under the premise of value in continued use as a going concern valuation analysis. In our opinion, this premise of value represents the market value.

5- source of information

All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification.



6- Instructions

Olaat and its partner for real estate valuation was baptized before the client, and the team at OPM made a field visit to the real estate site and to see the facts on the ground. In the report are the results of the field survey.

7- Summary of the evaluation report

A detailed report on the specifications of the property on the evaluation based on income to reach the market value (market value) and comparison based on data, evidence and inputs related to evaluation methods in the real estate area to estimate the market value of the property.

8- Documents Received

The Client has provided us by clear copy of the following documents

Title Deed Copy	ý
Construction Permit	x
Gross Floor area / floor	ý
Total leasable area	ý
MEP's Details	X
Mapping Plan	Х
Civil Defense Letter	Х
Photographs	У



9- Valuation's Methodologist Definitions

There are three principal approaches to valuation that are generally recognized internationally: According to the International Valuation Standard Council (IVSC), and according to the TAQEEM valuation principles, there are 3 main types of valuation Approaches as per the following:

9.1- Depreciated Replacement cost (DRC)

A Depreciated Replacement cost the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization".

The DRC method is based on the economic theory of substitution. Like the other forms of valuation, it involves comparing the asset being valued with another. However, DRC is normally used in situations where there is no directly comparable alternative. The comparison therefore has to be made with a hypothetical substitute, also described as the modern equivalent asset (MEA). The underlying theory is that the potential buyer in the exchange would not pay any more to acquire the asset being valued than the cost of acquiring an equivalent new one. The technique involves assessing all the costs of providing a modern equivalent asset using pricing at the valuation date.

In order to assess the price that the potential buyer would bid for the actual asset, valuation depreciation adjustments have to be made to the gross replacement cost of the MEA to reflect the differences between it and the modern equivalent. These differences can reflect obsolescence factors such as the physical condition, the remaining economic life, the comparative running costs and the comparative efficiency and functionality of the actual asset. Land required for the MEA will be separately assessed.

When depreciated replacement cost is used?

DRC is used where there is no active market for the asset being valued – that is, where there is no useful or relevant evidence of recent sales transactions due to the specialized nature of the asset – and it is impractical to produce a reliable valuation using other methods.

The DRC method may be used for the valuation of specialized property, which is defined as:



"Property that is rarely, if ever, sold in the market, except by way of a sale of the business or entity of which it is part, due to the uniqueness arising from its specialized nature and design, its configuration, size, location or otherwise."

This definition is broad and can apply to Property or assets that may be of conventional construction, but become specialized by virtue of being of a size or in a location where there is no relevant or reliable evidence of sales involving similar property.

The market for assets can change over time. Assets that might previously have been identified as having no market may have an active market that has recently emerged. For example, within the healthcare and leisure sectors, evidence of market transactions is growing. Therefore, before adopting the DRC method the valuer will need to be satisfied that there are no transactions involving similar buildings in similar use or location that could provide sufficient evidence to use an alternative valuation method.

The value of a specialized property (or a specialized Land & Building Property) is intrinsically linked to its use.

- The type of Asset and how it is used an understanding of the asset, its function and its environment.
- Classification of the asset for accounting purposes by the entity.
- the entity's componentization policy and the entity's position on modern equivalent asset (MEA) issues such as Asset's site location and site size.
- knowledge of the specification that would be required for an equivalent asset in the current market, and the cost of acquiring or procuring that asset.
- Sufficient knowledge of the asset and its marketplace to determine the remaining physical and economic life of the asset and sufficient knowledge of the sector in question to assess functional, technical or economic obsolescence.
 - If the asset is specialized it may be necessary to define what is to be included in the valuation. The identification of assets that are classified as part of the property interest and those that are classified as plant and equipment is often unclear in a specialized property.

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Any specialized assets comprise separately identifiable components, and the valuer will need to discuss with the entity whether it is appropriate to value these as separate items, or to what degree it would be appropriate to regard them as aggregated into a single asset, and valued accordingly. The entity's accounting policies may influence this decision.

The principle can be illustrated by considering the value of Property that is a few years old. If technological advancements mean that the same output can now be achieved with a smaller and more efficient machine, the actual machine would most likely not be replaced as is. The modern equivalent is defined by its comparative performance and output.

In assessing the cost of the replacement asset, due account should be taken of all the costs that would be incurred by a potential buyer on the valuation date unless there is applicable direction to the contrary:

- Delivery and transportation
- Installation and commissioning
- Any unrecoverable duties or taxes
- Setting up costs, where appropriate, such as planning fees and site preparation works
- Professional fees related to the project
- A contingency allowance, if appropriate and finance costs, taking into account the likely pattern of payment.

When considering <u>specialized property</u>, the current gross replacement cost of the asset is assessed. This comprises the cost of replacing the land plus the cost of replacing the improvements to the land. For the latter, the approach is to assess the cost of their replacement with a modern equivalent and then make valuation depreciation adjustments to reflect the differences between it and the actual asset when compared with a modern equivalent. Once the gross replacement cost has been derived, the valuation depreciation factors are applied as a further and separate calculation.

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Although the ultimate objective of the DRC method is to produce a valuation of the actual property in its actual location, the initial stage of estimating the gross replacement cost should reflect the cost of a site suitable for a modern equivalent facility. While this may be a site of a similar size and in a similar location to the actual site, if the actual site is clearly one that a prudent buyer would no longer consider appropriate because it would be commercially wasteful or would be an inappropriate use of resources, the modern equivalent site is assumed to have the appropriate characteristics to deliver the required service potential.

The fundamental principle is that the hypothetical buyer for a modern equivalent asset would purchase the least expensive site that would realistically be suitable and appropriate for its proposed operations and the envisaged modern equivalent facility. How the actual site was obtained is irrelevant to the valuation. The valuer will need to discuss and agree with the entity the possible locations for the current defined service requirement.

The property being valued may be located in a situation that would now be considered unnecessarily expensive. This may be due to changes in the way in which the service provided is delivered, or to changes in the market for the product it produces.

Calculating the cost of Land & Building improvements of a specialized property-

When valuing a specialized property, it is often difficult to distinguish between what may be classified as a building or structure and what may be classified as plant. In the specialized industrial sector, many structures effectively only provide support and weather protection for process plant – if the plant was removed, the 'building' would not exist. In such cases there should be discussion with the entity as to whether a distinction needs to be made between buildings and plant and, if so, what items fall under each heading. Because of the diverse nature of the buildings, structures and plant that may form part of a specialized property, the term 'site improvement' refers to all additions to the land. These are buildings, structures or some modifications to land of a permanent nature involving expenditures of labor and capital, and they are intended to enhance the value or utility of the property. Improvements have differing patterns of use and economic lives.

Site improvements will include all site works associated with the development, including services, fencing, paving and any other items of a permanent nature that support the specialized use. The following paragraphs provide guidance on calculating the cost of buildings and site improvements. Although they refer specifically to buildings, the same principles apply to all improvements.



Sources of cost information

The nature, size and specification of the modern equivalent building and all other necessary improvements, the cost of providing these:

- Assessed by reference to published building cost data (benchmark). However, published construction price data may be of limited assistance where the replacement building or structure is highly specialized. Instead, the valuer may have to rely on actual costs involved in the creation of the current asset, or discuss with their instructing client the need to conduct external cost research and/or commission specialist cost advice.
- Contractors and Consultants Other factors that may result in the cost of creating the actual asset to differ from that of a notional replacement include:
- **Site preparation**: work may have been undertaken to prepare the actual site for development that would not be necessary for the assumed equivalent site. For example, costs actually incurred in levelling a site or providing services to the site boundary may already be reflected in the cost of acquiring an equivalent site in the market if the available evidence was for level, serviced land.
- **Phasing of work:** A large site may have been developed in phases, whereas the cost of the modern equivalent reflects the cost that would be incurred in replacing the whole asset at the valuation date let as a single contract. This could create economies of scale and reduce contract overheads, for example, on preliminaries work.
- Optimal working conditions: If the cost of the equivalent site is based on a site that is assumed to be free of any difficulties or constraints on development, any additional costs incurred because of abnormal conditions on the actual site are ignored.
- Contract variations: any additional costs incurred in constructing the actual building caused by design or specification changes during the progress of the contract are ignored.
- Planning changes: When the actual asset was constructed it may have had deemed planning consent. As the planning legislation has changed, the cost of obtaining consent for a modern equivalent may need to be taken into account.
- Incidental costs: Such as fees and carrying costs, are to be restricted to those costs associated with the assumed procurement of the building. Allowance for VAT is made only where this is an irrecoverable cost. Although it would not normally be appropriate to make an

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addition to the cost to reflect developer's profit (because the purchaser is deemed to be procuring the building for owner occupation), it may be appropriate to add for management time if this were a significant cost that would be incurred in constructing a modern equivalent.

Assessing valuation depreciation

Established the replacement cost of a modern equivalent asset, it is then necessary to adjust or depreciate all costs incurred to provide the modern equivalent asset to reflect differences between this modern equivalent and the actual asset being valued. The underlying principle is that the hypothetical buyer has the option of procuring either the modern equivalent or the actual asset. If the modern equivalent provides the ideal facility for the buyer, the price paid for the actual asset is expected to reflect all the disadvantages that it suffers in comparison.

Applying valuation depreciation is primarily a process of replicating how the market would view the asset. Depreciation rates and estimates of the future economic life of an asset are influenced by market trends and/or the entity's intentions. It is recommended that the valuer identify these trends and intentions, and be capable of using them to support the depreciation rates applied. The application of DRC should replicate the deductive process of a potential buyer with a limited market for reference.

Three principal types of depreciation allowance, or obsolescence, may be identified as:

- **Physical deterioration:** If the cost of repairing, reconditioning or refurbishing the actual asset to render it useable has exceeded the cost of a modern equivalent, the asset would have no value.
- **Functional obsolescence:** The introduction of new technology may render obsolete a relatively new asset with an otherwise long anticipated life, with the result that there would be no demand for it other than any value for salvage or an alternative use.
- **Economical obsolescence:** Economic obsolescence: if demand for the product or service provided by the asset has collapsed and is not expected to recover, there would be no demand for the asset other than for any salvage value or alternative use.



Remaining economic life

Key step in the estimation of valuation depreciation to reflect obsolescence is the assessment of the lifespan and anticipated remaining life that is attributable to the asset being valued, having regard to the impact of its different constituent parts, this then being applied to the modern equivalent asset that has been selected.

Lifespan: When assessing the target lifespan of an asset, it is important to take into account that the asset comprises many different parts, each with their own lifespan, some of which will be much shorter than the period over which the asset may be used for service delivery. The impact of capital expenditure on replacing parts whose economic service delivery potential has been exhausted cannot be reflected until that expenditure occurs. The projected lifespan of an asset when new is therefore not the lifespan of the asset's longest life part nor the period over which the entity intends to remain in occupation delivering services from it but rather should reflect the varying lifespans of the in-situ constituent parts. Approximation or other techniques, such as weighting the impact of the lifespans of different parts by value, will be necessary to arrive at a lifespan for the overall asset that faithfully reflects the varied individual lives of the asset's parts.

Types of Depreciation

- Straight-line: The straight-line basis tends to be the most commonly adopted method for calculating depreciation of buildings because of its simplicity and relative ease of application. Straight-line depreciation assumes the same amount is allocated for depreciation for each year of the estimated life.
- Reducing balance: The reducing balance method of depreciation assumes a constant percentage rate of depreciation from the reducing base. The reduction of the balance at the end of each period by a fixed proportion of itself creates a sagging depreciating value curve over the life of the asset. This method effectively 'compounds' the total depreciation. This may match reasonable expectations of declining value over time better than the straight-line method.
- S-curve: The S-curve is recommended where sufficient data is available for the valuer to be confident that the curve represents the likely reality. In some cases, it presents the most realistic representation of an asset's depreciation by assuming that depreciation is at a low rate in

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the early years, then accelerates in the middle years and reduces again in the final years. However, some assets, such as plant, may have a different depreciation pattern (high at first rather than low).

- The three methods outlined are all in common use. Of these, the straight-line approach has the advantage of simplicity. However, it does not represent the way in which asset values are normally reflected in the marketplace. The reducing balance method may also be open to similar criticism that it does not reflect market perceptions. The S-curve attempts a surrogate for market behavior and is appropriate where there is empirical evidence available.

Other forms of depreciation curves are available, and where they are used by a particular market the valuer is expected to reflect them. In making adjustments for depreciation and obsolescence the valuer is advised to rely on professional knowledge, judgement and market experience, and to take due account of the nature of the asset and the type of use to which it is put.

Other considerations

It is not normally appropriate to make any deduction for depreciation from the cost of acquiring a modern equivalent site in the market, because freehold land rarely depreciates. When valuing specialized property, the normal practice is to assess the cost of the improvements separately, assess the appropriate valuation depreciation and then add this to the cost of replacing the land in order to arrive at the final valuation.

Where a multi-block site comprises more than one specialized building, each building will have its own remaining life (reflecting the lesser of their respective physical or remaining economic lives) except in the rare circumstances of there being a strong interdependency such as potentially in the case of an oil refinery.

9.2- Residual Value Method

- RV methodology definition:

The Land - Residual Approach is the sum of remaining from the value of the completed (depreciated) property (Assume generating income). First of all, subtracts the value of buildings from this overall value, designating the remainder as the value of land.



Building values may be estimated in terms of their replacement cost (which usually produces a very high estimate, leaving little land value) or their depreciated value (which gives an unrealistically low building estimate, in as much as maintenance and repairs save most buildings from deteriorating through wear and tear). Using the depreciated value method leaves a higher residual land value.

Simply put, the residual land value is a method used to determine the value and potential profitability of a piece of property minus any expenses related to the land, according to the real estate website Real Estate Agent. Residual land value is the value of the land that remains after any and all deductions associated with the cost of developing, maintaining or reselling the land.

9.3- Capitalization Method (Cap Rate)

The income approach values property by the amount of income that it can potentially generate. Hence, this method is used for apartments. Office building, malls, and other property that generates a regular income.

The appraiser calculator the income according to the following steps:

- Estimate the potential annual gross income by doing market studies to determine what the property could earn, which may not be the same as what it is currently earning.
- The effective gross income is calculated by subtracting the vacancy rate and rent loss as estimated by the appraiser using market studies.
- The net operating income (NOI) is then calculated by subtracting the annual operating expenses from the effective gross income. Annual operating expense include real estate taxes, insurance utilities, maintenance, repairs, advertising and management expenses. Management expenses are included even if the owner is going to manage it, since the owner incurs an opportunity cost by managing it herself. The cost of capital items is not included, since it is not an operating expense. Hence, it does not include mortgage and interest, since this is a debt payment on a capital item.

Estimate the Capitalization rate (aka cap rate), which is the rate of return, or yield, that other investors of property are getting in the local market.

Valuation Process Adoption

Through the following review of the evaluation process, the property will be evaluated through

- Valuation method based on residual value for land valuation.



- Cost and depreciation method in building evaluation.
- Income method
- The value was determined by weighting among the above-mentioned methods

10- Scope of the Report

The valuation report is performed on a limited scope basis; the report is not a self-contained comprehensive valuation report to estimate the market value of the Property in Time of valuation.

11- Inception of information and data

All data and information were deducted due to our market survey to collect some of the market samples either for property, In addition, we consulted many of real estate experts in **Al-Khobar city** to reach the actual transaction of some property value we depend on Saudi construction cost in time of valuation.

12- Purpose for preparation valuation and Content text

OPM was appointed **Musharka REIT** to evaluate market value for a commercial property due to market value located within District- based on that, OPM valuation's team surveyed a property's surrounding area for site inspection + preview the location that was analyzed by OPM valuation's team to reach the estimated market price for the for evaluated property on time of evaluation.

13- Valuation Report Brief

It is a comprehensive valuation report for the property specification according to the weighted average method to get the more realistic value of the Asset (property) based to (Capital Market Authority) CMA in Saudi Arabia requirements, this analysis report done by OPM valuation team to reach the estimated value of land property in time of evaluation.



14- Legal Description for Property Owner

Document's validity: the property targeted has viewed through available data and documents received from Musharaka **REIT**, and have been a presumption of validity.

15- Second partner's rights and ownership in property

We assumed that targeted property out and free of any personal legal rights and there is no mortgage, loan, royals, monopoly, utilization rights for land and instrument. If indicate otherwise, OPM company & evaluation team are free of any responsibility and our actual task only evaluates commercial property, with checking and preview the real instruments if it's legal and owned by the landlord.

16- Foundation of evaluation report and Contents

Assumptions

- 1. Purpose of evaluation is to estimate the real current market value in a competitive market (non-monopoly based on speculation).
- 2. Estimated current market value depending on weighted average method.
- 3. OPM has no conflict of interest in the time of evaluation.



17- Site Inspection and collecting Information

The quality of information initially gathered, and later collated, is pivotal to the accurate assessment of the property. An inspection of the property will be required in order to gather the information needed to complete the assessment through:

- General inspection of the Property and its environs before beginning the detailed inspection and confirm that the extent of the property being inspected conforms to the description given by the client.
- Assess the age of the building.
- Consider whether there are any restrictions to demolition and rebuilding that will result from the surrounding environment. Are there Property, the occupation of which may affect working hours? Are any special protection works likely to be necessary? Is the building detached, semi-detached or terraced, therefore do party walls, temporary protection, insurers, etc.
- Consider whether there are likely to be any deleterious materials that will increase the cost of demolition and debris removal due to higher disposal costs, i.e., review the asbestos register.
- Taking sufficient notes, photographs and measurements and produce sketches to record.
- A summary of the building's structure, and the different types of construction, eaves, ceiling heights and finishes.
- A summary of the building's MEP (for example, Firefighting system, smoking detectors, Fire Hose, Extinguisher, sprinkler provision, lifts, escalators, BMS, and HVAC system).
- Summary of the external areas, boundaries, outbuildings, etc.
- A summary of specialist features (these may be internal or external features considered as extra over the standard building finishes or that influence the basis of assessment, for example, marble cladding, ornate stonework or timber paneling) and a summary of general topography.
- Estimate All Property 's Value through valuation approach for assets with few exceptions, the final assessment figure will comprise the total cost of completely rebuilding the asset, to be insured together with allowances in respect of other matters, including:
- The net rebuilding cost is normally calculated by multiplying the gross internal area of the building by a suitable rate for its reconstruction, and Current market cost based.
- All external works and services such as drainage, manholes, water supply, electricity supply, boundary structures and outbuildings.



- Average prices for costs are usually generated from a wide range of building costs that reflect differing methods of construction, scopes of work and standards of finishes.

- Approximate quantities may also be used to assist in the appropriate allocation of costs in the elemental breakdown.

- -Replacement using vernacular materials and uncommon traditional techniques in replicating items such as ornamentation.
- -Professional fees
- -Public authorities' stipulations

This section provides an analysis of the site and its overall location, with the aim of understanding the specific constraints and opportunities related to potential development.

The assessment studies the site's location, conditions and characteristics and sheds light on the following points:

- Site Context & Characteristics
- Site Uses Zoning Regulations
- Surrounding Uses
- Proximity to Key Demand Generators Accessibility & Visibility

These conclusions, in conjunction with the findings from the real estate market assessment feed into the development program and recommendations elaborated for the overall site as highlighted in subsequent sections of this report.

The adjacent map presents the subject site's location within the wider city while the table below, provides the site's coordinates for the purpose of identifying the exact location via Google Earth.

Property Map Coordinates

26°10'00.5"N 50°11'46.6"E

https://goo.gl/maps/YZsPWFgStZ4iUufz9

Market

Survey

Internal

Data base

Site Inspection

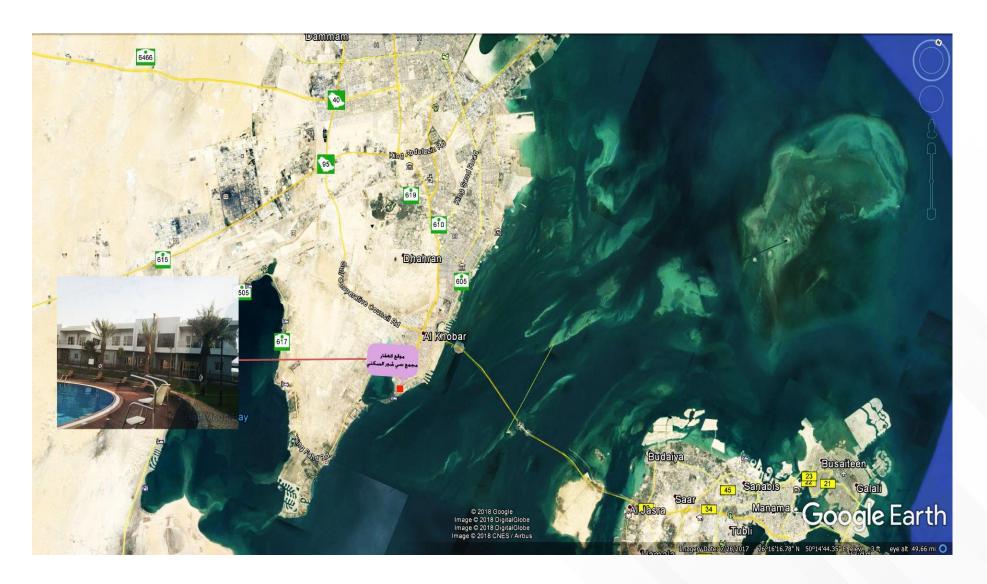


17.1- Aerial View





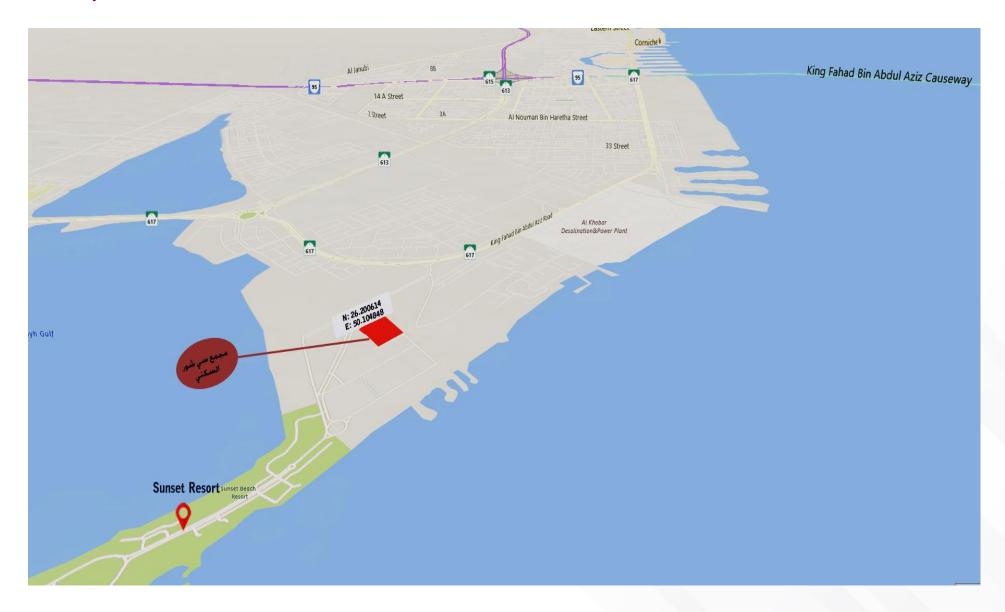
Google Map View



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Middle City View



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17.2- Site Accessibility and Visibility

Sector	Side / Part	Comment				
	Prime Location	Located nearby Corniche Al Khobar, with newly plan growth direction.				
General Overview	Accessibility and Visibility	*Accessibility through many major roads such as king Fahad bridge & nearly corniche al Khobar. *Visibility – All Major Commercial & Residential Property Surrounding the site.				
	Potential Growth	This side have a good growth rate comparing to other side of city, other projects will be more development in the area.				

Sector	Side / Part		Comment				
	Land Shape	leveled	The prop	The property is leveled fully developed built names as Seashore Residential Complex			
	Internal and	Neat & Clean	Yes				
Topography, Environment, internal Streets	scaping for property	Clam level	High	·	pollution or noisy sources were noticed in the site and no futur		
internal Streets	p.opo.ty	Fully development	-	pollution aspects are anticipated in the near future.			
	Inside	Qurtaba District	The property is located Tahliyah-side of the city a region filled with new development and project and is the location of urban growth and Development soon.				
Site Development	Power Generator	-	Central A	VC Units System	Water Treatment station	Fences wall	



17.3 - Area Brief

The property is a residential complex and contains 112 housing units - it is located in the city of Al-Khobar in the Tahliyah district near the Khobar Corniche and King Fahd Bridge - the total area of the land according to the deed is: $38,103 \text{ m}^2$ and the total building area is $24,242.13 \text{ m}^2$ + a plot of 556.64 m^2 .

Sector	Si	de / Part	Comment				
	On City Level	Al Khobar City	The property is loc		developed side of the city a region filled with new development and project d is the location near of the corniche area growth.		
	Proximity from Attraction	Main Axis			Main Road	Near corniche Al Khobar	
		Surface Drainage	Water				
	Utilities and Infrastructure	Sewer System	Electricity		Telephone	The property infrastructure services are complete.	
	Dublic	Planting	Sidewalks		The man	The property is fully developed	
	Public Amenities	Lighting	Asphalt Roads		The prope		
		-			Public Area	All the utilities are in close proximity	
	Facilities	Prayer	Area		7 4516 7 11 54	to the sites or at least within 5 Km radius.	
		Frontages					
	Land Characteristics	Street	Land has front age access to many commercial roads, and street outside the			pads, and street outside the property.	
	O lai acteristics	Land Shape					



18- Land Valuation Methodology

18.1- Case 1 – Residual value approach (land)

Residual value approach evaluation – Land Evaluation market value (MV)

RV methodology definition:

The Land - Residual Approach is the sum of remaining from the value of the completed (depreciated) property (Assume generating income). First of all, subtracts the value of buildings from this overall value, designating the remainder as the value of land.

Building values may be estimated in terms of their replacement cost (which usually produces a very

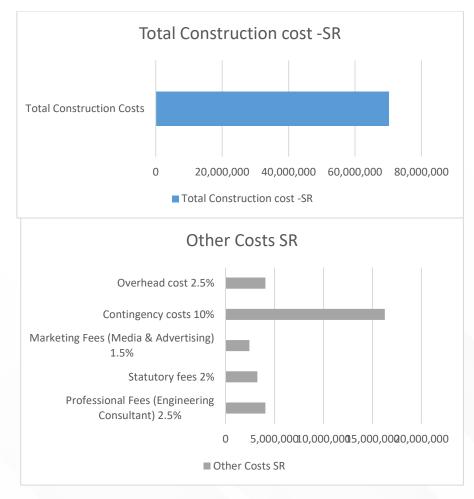


high estimate, leaving little land value) or their depreciated value (which gives an unrealistically low building estimate, in as much as maintenance and repairs save most buildings from deteriorating through wear and tear). Using the depreciated value method leaves a higher residual land value.

Simply put, the residual land value is a method used to determine the value and potential profitability of a piece of property minus any expenses related to the land, according to the real estate website Real Estate Agent. Residual land value is the value of the land that remains after any and all deductions associated with the cost of developing, maintaining or reselling the land.

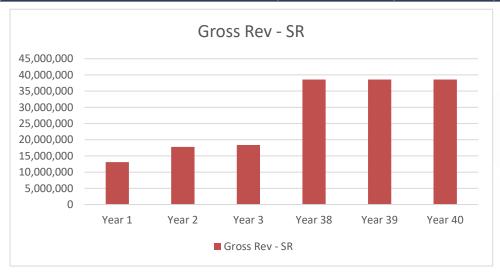


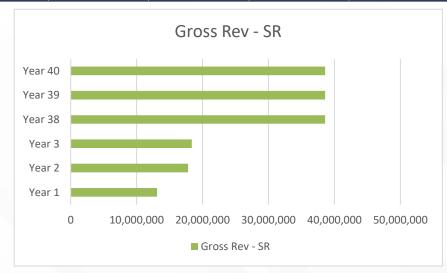
Dev - Cost Sheet - Residential Compound Project - Grade B						
Cost Type- Dev Type	Con Year 1	Con Year 2	Con Year 3			
Development Work						
Land Area - developed / year - sqm	38,103.00					
Development Cost SAR / SQM	80					
Total Development Cost / Year	3,048,240					
Res Compound Grade B						
Total BUA - sq. m	47,629					
Res Units BUA construction / Year	15,876	15,876	15,876			
Res units Construction & FF&E Cost SAR / sqm	3,000	3,000	3,000			
Total Dev cost - SAR	47,628,750	47,628,750	47,628,750			
Recreation, Landscaping, playgrounds, Facilities	15,241					
Construction and Finishing cost - SAR/ sq. m	1,300					
Total Construction Cost / year	19,813,560					
Total Construction Costs	67,442,310	47,628,750	47,628,750			
Other Costs						
Professional Fees (Engineering Consultant) 2.5%	1,686,058	1,190,719	1,190,719			
Statutory fees 2%	1,348,846	952,575	952,575			
Marketing Fees (Media & Advertising) 1.5%	1,011,635	714,431	714,431			
Contingency costs 10%	6,744,231	4,762,875	4,762,875			
Overhead cost 2.5%	1,686,058	1,190,719	1,190,719			
Total Dev - Cost - SR	79,919,137	56,440,069	56,440,069			





Gross Income & Revenues Sheet - Free Future Cash Flow (FFCF)								
Currency SAR	Dev- period 3 Years	Year 1	Year 2	Year 3	Year 31	Year 32	Year 33	
Category 1- Res units Rev								
Leasable area - sq. m		40,484	40,484	40,484	40,484	40,484	40,484	
Annual rental price - sq. m		450	450	450	950	950	950	
Occupancy Rate %		70%	95%	98%	98%	98%	98%	
Revenues Cat 1		12,752,598	17,307,097	17,853,637	37,691,011	37,691,011	37,691,011	
Category 2- Shops and Restaurants								
Leasable area - sq. m		1,000	1,000	1,000	1,000	1,000	1,000	
Annual rental price - sq. m		500	500	500	900	900	900	
Occupancy Rate %		70%	100%	100%	100%	100%	100%	
Revenues Cat 2		350,000	500,000	500,000	900,000	900,000	900,000	
Gross Revenues		13,102,598	17,807,097	18,353,637	38,591,011	38,591,011	38,591,011	







Income Statement								
	Year 1	Year 2	Year 3	Year 31	Year 32	Year 33		
Gross Revenues	13,102,598	17,807,097	18,353,637	38,591,011	38,591,011	38,591,011		
Operating (PM&FM) plus Administrative Expenses (18%)	2,358,468	3,205,277	3,303,655	6,946,382	6,946,382	6,946,382		
Gross Profit - EBITDA	10,744,130	14,601,820	15,049,982	31,644,629	31,644,629	31,644,629		
Depreciation	-1,598,383	-1,598,383	-1,598,383	-1,598,383	-1,598,383	-1,598,383		
Earnings after depreciation	9,145,747	13,003,437	13,451,600	30,046,247	30,046,247	30,046,247		
Interest Expense	-4,608,000	-4,608,000	-4,608,000	0	0	0		
Earning after interest expense	4,537,747	8,395,437	8,843,600	30,046,247	30,046,247	30,046,247		
Taxes	-340,331	-629,658	-663,270	-2,253,468	-2,253,468	-2,253,468		
Net Income	4,197,416	7,765,779	8,180,330	27,792,778	27,792,778	27,792,778		
Dividends Rate	0	0	0	0	0	0		
Dividends	0	0	0	0	0	0		
Additions to Retained Earnings	4,197,416	7,765,779	8,180,330	27,792,778	27,792,778	27,792,778		
Cumulative Retained earnings	4,197,416	11,963,195	20,143,525	905,758,001	933,550,779	961,343,557		



Cash Flow Statement								
Cash flow Table	Construction Year 1	Construction Year 2	Construction Year 3	Operation Year 1	Operation Year 2	Operation Year 32	Operation Year 33	
IN - Flow								
Capital Injection								
Net Revenues				4,197,416	7,765,779	27,792,778	27,792,778	
Depreciation				1,598,383	1,598,383	1,598,383	1,598,383	
Total Inflow				5,795,799	9,364,162	29,391,161	29,391,161	
OUT Flow								
Total Construction Cost	67,442,310	47,628,750	47,628,750					
Professional Fees	1,686,058	1,190,719	1,190,719					
Statutory fees 2%	1,348,846	952,575	952,575					
Marketing Fees (Media & Advertising) 1.5%	1,011,635	714,431	714,431					
Contingency costs 10%	6,744,231	4,762,875	4,762,875					
Overhead cost 1%	1,686,058	1,190,719	1,190,719					
Total Outflow	-79,919,137	-56,440,069	-56,440,069					
Net Cash Flow	-79,919,137	-56,440,069	-56,440,069	5,795,799	9,364,162	29,391,161	29,391,161	
Cumulative Net Income	-79,919,137	-136,359,206	-192,799,275	-187,003,476	-177,639,314	791,899,752	821,290,913	



			Residual Val	ue - RV				
RV Approach	Construction / Year 1	Construction Year 2	Construction / Year 3	Operation / Year 1	Operation / Year 2	Operation / Year 32	Operation / Year 33	Total
IN Flore	Dowler I			4		00	00	
IN - Flow Net Cash Flow	Period	0 0	0 0	5, 795 , 799	9, 364,162	32 29,391,161	33 29,391,161	955,307,866
Net Oddi i low				3,733,733	3,304,102	23,331,101	23,331,101	333,301,000
Discount Rate:	8.9%	0.000	0.000	0.918	0.843	0.065	0.060	
OUT Flow								
Total Outflow		0	0	0	0	0	0	
	Total Cash out							
Net Cash Flow (Before Discount Rate)	(192,799,275)	0	0	5,795,799	9,364,162	29,391,161	29,391,161	436,296,962
								Total Cash flow
Discounted Cash Flow DCF	(192,799,275)	0	0	5,322,130	7,896,109	1,920,103	1,763,180	30,318,862
								Residual value
Market Value - MV								
	Land - MV	30,318,862						
	Land area - sq. m	38,103.00						
MV - per sq m - Residual va	alue	795.71						

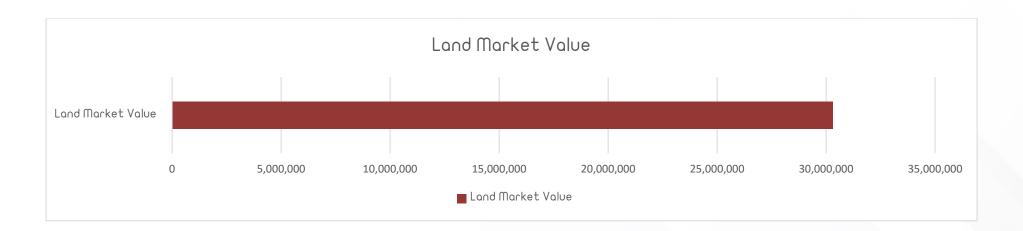


Land market Value as per RV Method = Land Area * market value / sq. m

= 38,103 sq. m * 795.71 S. R

= 30,381,862 S.R (Thirty Million, Three Hundred Eighty-one

Thousand, Eight Hundred Sixty-Two Saudi Riyal)



ÔPM

18.2 - Cost Approach Depreciated Replacement cost method (DRC) for Building

Depreciated replacement cost (DRC) approach. The 'cost approach' and DRC are regarded as synonymous terms; both are in common use around the world to describe a method of valuation of all types of assets.

Also, the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization.

It is important to understand that the word depreciation is used in a different context for valuation than for financial reporting. In a DRC valuation, depreciation refers to the reduction, or writing down, of the cost of a modern equivalent asset to reflect the obsolescence and relative disabilities affecting the actual asset. In financial reporting, depreciation accounting refers to a charge made against an entity income to reflect the consumption of an asset over a particular accounting period. These are distinct usages of the word, and there is no direct correlation between the methods used to assess depreciation in each case.

Although the DRC method may be used for the valuation of different types of specialized asset, particular complications arise when applying the DRC method to specialized property.

Some buildings (or specialized plant and equipment assets) have a conventional basic design that is superficially similar to other buildings that are regularly bought and sold in the market, but on closer inspection have specialized features or extensive adaptations designed to meet the requirements of the actual occupier. Typical examples, which may be purpose built or adapted, include a residential complex, office, retail, medical, hotels, universities and or an industrial building (labor camps) with structural alterations to accommodate a particular production process with enhanced security features such as thickened walls, toughened glazing, extra amenities and extra facilities areas.



• Due to availability of building permit; the total Gross Floor area GFA has been calculated area 38,103 sqm from Musharaka REIT.

Depreciated Replacement cost (DRC)

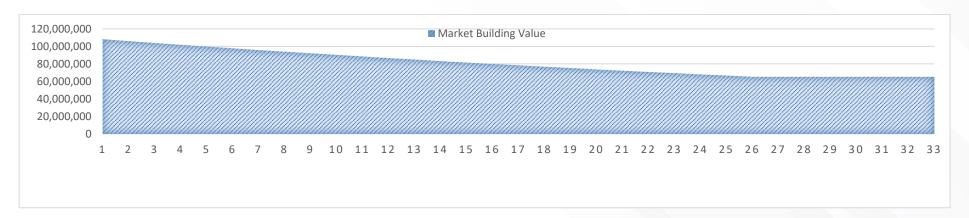
Standard: Average useful life for building in Al Khobar city after taken into consideration climate.	N (number of years) =	50 years
Deprecation ratio Per annum 2.0%	Appreciation (Maintenance, renovation) ratio Per annum based to schedule of maintenance work per annum	Apportionment after Calculation Depreciation and Appreciation 2 %
Building (equipment) useful life	N (number of years) =	4.5 years
Apportionment – Acc Depreciation	2%*4.5 Years	8%

Note: Annual Deprecation Charged on December for every Year



(Construction, Finishing & MEP equipment) for building – All MEP installed

Type of Construction	GFA / sq. m	Replacement cost / SAR – sq. June- 2022	Completion %	Market value/ SR
Basement floor (gym - health club)	1,109.10	4,000	100%	4,436,400
Ground floor car parking	8,278.16	2,800	100%	23,178,848
Ground floor (residential, services and gym)	3,430.52	3,500	100%	12,006,820
First Floor	11,424.35	3,600	100%	41,127,660
fences and yards	556.64	750	100%	417,480
Replacement cost - SR				81,167,208
Add: The area of the outdoor area m ² - (swimming pool - green areas - restaurant - cafe - games area)	11,250	1,500	100%	16,875,000
Market value before deducting accumulated deprec	iation SAR			98,042,208
Less: Accumulated depreciation (8%) The life of the pre examining the maintenance work	operty is 4.5 years	at a depreciation rate o	of 2% annually after	(7,843,377)
The market value of the building before the developer's	profit			90,198,831
Add: Developer profit (20%)	•			18,039,766
Depreciated Replacer	nent cost DRC for	building		108,238,597





19- Market value (property) Land + Building In the case of finishing up to date from Finishing, fixtures & equipment work-Currency SR

Market Value (Land)	30,381,862 SAR
Building Value - SAR	108,238,597 SAR
Market value -Total Land & Building Property	138,620,459 S.R (One hundred thirty-eight million, six Hundred twenty-thousand, Four hundred fifty-nine Saudi riyals)



20-Valuation Based to Income approach- Capitalization rate ratio of Net Operating Income (NOI) to property asset value – Al Khobar city -June 2022- FFO:

Lease Contract ending Year	August 2022
Annual rental value - net income	13,050,000 SAR
Capitalization Rate	8.5%

Notes: The lease expires at the end of August 2022, after which the property will be operated by the owner.

21 - Rental Market Analysis (RMA) - Market Benchmarking

After previewed and analyzed property's tenancy renting period, and revenue for residential we have compared the income with market benchmark and rentals achieved in catchment area with other comparable with similar leasable areas of other property.

The real estate income was verified according to the market and it was found that the net operating income NOI of the real estate is higher than the comparative market rate by 10% after checking the available offers in the real estate area, as the average rent of the furnished villa and the furnished apartment are within projects characterized by modern and modern designs, construction, finishing and annual furnishing of the villa For an area of 220 m² - 140,000 Saudi riyals annually, and for a large apartment an area of 130 - 150 m² for 100,000 Saudi riyals annually, it is within a closed and serviced residential complex similar to the property under evaluation



Gross Avg Operating Income GOI – Currency SAR- Average for a Contractual period based as per client.		13,050,000
Vacancy and collection loss		0
Additional income		0
Effective Avg gross income		13,050,000
Operating Expenses (all expanses on Operator's responsibility) – Triple net wise		
Fixed	0	
Variable	0	
Reserves	0	
Total Operating expenses		0
Net Avg operating income NOI		13,050,000
Cap rate 8.5%		
Market Value @ 8.5% Capitalization rate		153,529,411 SAR



22-: In case of Musharaka REIT desire to reach market value for Property based to Weighted average between (RV+DRC) and Capitalization rate method

Property Value Calculation	Amount (SAR)	Weighted Average	Property Market Value
Land & Building - Residual value + DRC deprecation replacement cost - MV	138,620,459	40%	55,448,184
Capitalization rate - MV rate	153,529,411	60%	92,118,000
Weighted Average (40% for DRC, 60% Cap rate)			
Sum of Values			147,566,184
Market Value MV	147,566,184 (One Hundred Eighty-four		n, Five hundred sixty-six thousand, One

General Notes:

- The market value of the property is 147,566,184 Saudi Riyals.
- The market value is subject to fluctuation according to the sensitivity level (+, 5%).
- The Market value of the property has been nominated on the basis of weighted average rate method.
- The property was fully inspected on the ground, the entry and exit movement, the general view of the site and the traffic were studied.
- No information has been hidden by Olaat Real Estate Valuation Company that could affect the value of the property.
- Olaat Real Estate Valuation Company undertakes not to disclose any information to others and to maintain the confidentiality of the evaluation.
- The property was evaluated with high professionalism, credibility and objectivity without expressing an opinion. Rather, the general condition of the property was included according to nature.
- Building Costs Replacement Cost were calculated on the basis based on Benchmark comparison market costs.



- Building area according to the building permit.
- The property is fitted out.
- Net income has been provided to us to assess the capitalization of income as per the client.

(Sensitivity Analysis) for Asset Property

The Sensitivity ratio for the property evaluation is 5% as identified in the below table and it will also the sensitivity rate which can also measure the risk factor. a narrative description of the sensitivity of the value measurement to changes in unobservable inputs if a change in those inputs to a different amount might result in a significantly higher or lower value measurement. If there are interrelationships between those inputs and other unobservable inputs used in the value measurement, an entity shall also provide a description of those interrelationships and of how they might magnify or mitigate the effect of changes in the unobservable inputs on the value measurement.

-5%	Market Value	+5%
140,187,874	147,566,184	154,944,493



23-Traffic in the vicinity of the property and exit and entry to and from the property

Easy

Traffic in the real estate area depends primarily on the period and road during official working days from Sunday to Thursday

General Notes		degree of crowd	ding	Road Access
	strong congestion	light congestion	Free Movement	
			all the time	King Fahad Road
			all the time	Gulf Cooperation Council Road
	Ex	kit & Entry Mov	ement	
General Notes	Exit		Entry	road Name
				·
	Easy		Easy	King Fahad Road

Easy

Gulf Cooperation Council Road



24- Real Estate Market Summary- Al Khobar City

- South Al Khobar (Al Azizia and Tahlia neighborhoods) is one of the most prominent neighborhoods in South Al Khobar, where the area includes many closed and serviced residential and tourism projects due to its proximity to the waterfront.

The average price of residential land in the real estate area ranges from 600 - 1,000 riyals, depending on the area, location, proximity and distance from King Fahd Road.

- The hotel real estate sector is witnessing an improvement in the whole of Al-Khobar, where the sector witnessed a gradual increase in the prices of accommodation, as it recorded at the end of 2019 an increase of 5% and achieved 660 riyals as a general average over the same period in 2018 as a result of the increase in the general occupancy rate of the sector from 56% to 58% for hotels More than 3-stars and a huge drop in incomes for 2-star hotels
- The office real estate sector is one of the sectors that witnessed a decrease in office rents by 30%.
- The retail real estate sector is one of the sectors that suffers a stagnation in the level of leasing exhibitions and traditional shops as a result of weak and limited demand during 2018 until mid-2019, when vacancies increased from shops within the Plaza and Street shops projects as a result of the large supply of them, and the impact of the emergence of life style restaurants complex projects that attract International and local restaurants and cafes



25- External and internal Pictures

External view













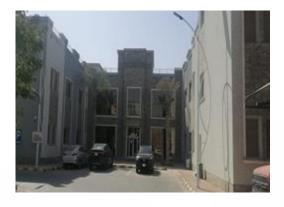
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External View















Internal view













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26-Olaat valuation Company's team

Title	Job Description	Saudi Authority for Accredited Valuers member ship	Validity of Member ship	Section
Abdulmalik Al-Darwish	Valuation Manger	1210000397	1445/07/18	Real estate
Fadi Naeem	Site visit, inspection Catchment area	1220000119	1444/01/16	Real estate









26.1- OPM Valuation's team Taqeem's certificates





QR Code





Data received by Client

- (The deed + building permit + the modified study of the REIT Musharakah Fund, which shows the time period + the rental value of the lease contracts) in addition to all the information of the fund has been received.
- With regard to the lease contract signed between the two parties to the relationship, it was previously requested by the Olat Real Estate Appraisal Company, and we were not provided with any lease contract by the appraisal requester for his own considerations, and where he recommended the possibility of adopting the data included in the modified fund study on 20/09/2018 It is similar to the contract data in terms of the time period and the rental value of the property annually and its validity was assumed by the approval of the fund's offering by the Capital Market Authority on 17/17/2017 AD)



27- Property Official Documents as per Client

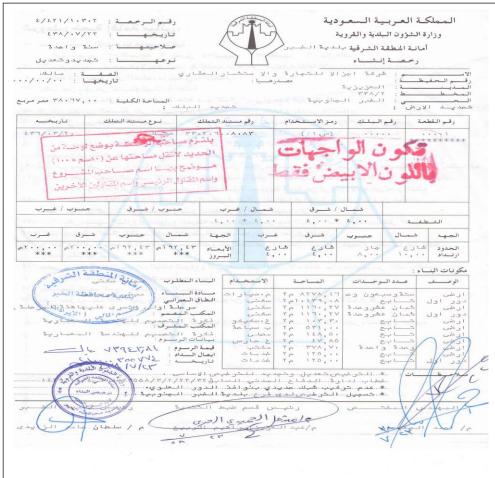
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Building Permit







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ترخيص مزاولة مهنة لفرع تقييم العقارات

فئة العضوية: أساسي

رقم الترخيص 1210000397 تاريخ إصداره 1437/5/17 هـ تاريخ انتهائه 1447/5/20 هـ

يرخص **عبدالملك ابراهيم عبدالكريم الدرويش** (سعودي الجنسية) سجل مدني رقم 1029921986 لمزاولة المهنة وقد منح هذا الترخيص بعد أن استوفى شروط القيد الواردة في المادة الخامسة من نظام المقيمين المعتمدين الصادر بالمرسوم الملكي رقم (م/43) وتاريخ 1433/07/9 هـ بموجب قرار لجنة قيد المقيمين رقم (75/ق3 /42) وتاريخ 1442/3/1 هـ

رئيس لجنة قيد المقيمين أ. وليد بن عبدالله الرويشد

















شركة أولات للتقييم العقاري Olaat Valuation Company







نستنبط القيمة الأدق في سوق متغير We derive the Accurate Value in a changing market www.olaat.com



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Real Estate Valuation Report Analysis

Prepared for:

Musharaka REIT

Riyadh City

Date of Inspection June 25th, 2022

Date of Valuation June 30th, 2022

Date of Report August 01th, 2022

Done by OPM (Olaat valuation Company)

P.O. Box 62244 Riyadh 11585

Kingdom of Saudi Arabia

The person in charge:

Abdul malik al Darwish

Email: opm@olaat.com

www.olaat.com

C.R:1010462536

Valuation License: 1210000397

Property's Type	Hotel – Commercial Property
Location	Oalya – Al Khobar
Land Area	3,798.08 sq. m
Title deed number	330207005611-930207005612- 33207005613
Title's date	29-11-1438 H
Scheme Number	345/2
Percentage of land coverage according to the current construction	60%
No. of suites & rooms	92 hotel rooms and suites
Plot Number	112-114-116
Land Topography	Flat
Boarded streets & Neighbors	Based upon Title Deed
Build up Area (BUA)	8,964+ 781.8 Sqm Surrounding wall
Building's Permit number	11390/434
Building Permit's date	17/12/1434
Building Life	4.5 Years
Market value based to RV & DRC method	SR 34,421,936
Market value based to Cap rate method	SR 49,671,875
Market value based to 45% & 55% Weighted average between DRC and Cap rate Methods	84,093,811 (Eighty-Four Million, Ninety- three thousand, & eight hundred Eleven Saudi Riyal only)



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Covid-19 Pandemic

With the spread of corona virus (COVID-19) In Kingdom of Saudi Arabia enacted to take step to control corona diseases. Initially due to spread it has a great impact on social mobility that lead to impact on kingdom economic growth. In order to control this pandemic and uplift the economic activity government taken a serious step to provide relief package to support corporate and resident and private sector.

Material Valuation Uncertainty under COVID-19 Pandemic

The outbreak of the Novel Coronavirus (Covid-19), declared by the World Health Organization as a global pandemic on 11 March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries. Accordingly, many formal measures were taken locally and globally that would affect all business sector including Real Estate Sector.

During critical period, Market activity is clearly being impacted in many sectors especially real estate transaction. As at the valuation date, we consider that we can attach less weight to previous market evidence for comparison purpose, to inform opinions of value. Indeed, the current response circumstance on which to base a judgement and current condition are under influence of epidemic COVID-19 and we are facing an exceptional situation in which it difficult to build an accurate judgement of market situation and value of real estate.

Accordingly, our valuation is therefor reported on the basis of "material valuation uncertainty" as per VPS 3 and VPGA 10 of the RICS Red Book Global and. Consequently, less certainty-and a higher degree of caution-should be taken to our valuation than would normally be the case. Given the unknown future impact that Covid-19 might have on the real estate market, we recommend that keep the valuation of Property under frequent review & property to be revalued when current condition change.



Musharaka REIT For the attention of: Musharaka Capital T: +966 8001251111 info@musharaka.co P.O. Box 712, Al Khobar 31952

Property Address: Raddison Blu Al Khobar – Al-Khobar city - Valuation Report analysis

Tenure: Commercial Freehold property

Dear Sir,

We are Pleased to submit our Valuation report for – Raddison Blu Al Khobar – Al Khobar city- for REIT Purposes enclosing with market valuation In Accordance with your instructions. The objective of this report is to estimate the market value In-SITU value at time of valuation, for property, based upon the existing condition and in the presence of the property preview on site with taken into account the market value of Land, trade area (catchment area capture, Pull area), catchment Area's classification, replacement cost and accumulated depreciation, Income cap rate – Net income based to rental market value for hospitality facility based to market and due to properties & facilities management works PM&FM beside periodically maintenance works, etc. We confirm that OPM complies with requirements of independence and objectivity and that we have no conflict of interest in acting on your behalf of this matter. We confirm that we undertake the valuation acting as externals values, qualified for the purpose of valuation.

The market value of the **Hotel property 84,093,811** SAR has nominated on the basis of on weighted average method - considering the location of the property, current market conditions, market rents and classifications as at the date of valuation based upon the assumptions expressed.



1- Settling the terms of engagement

Identification of the client and any other intended users	(Musharaka REIT)
Properties Owner	Hifth Al-Musharaka Real Estate Company
Instruction and	In accordance with RFP dated on June month, 2022, we are instructed to provide a Valuation report are required to estimate the Market IN-SITU value for hotel property.
purpose of valuation	REITs Purposes (Real estate Investment Trust)
The subject of the valuation	Valuation for a Commercial property –Hotel – Al Khobar
Other users	A general report prepared for publication in favor of the fund's unit owners by the fund manager, Musharaka REIT.
Interest to be valued	We are instructed that the subject property should be Valued as freehold, free from any encumbrances or third-Party interests. We have not made any investigation on the data received from Client and assumed that any such investigation would not identify any discrepancies.
	Our Valuation has been prepared in accordance with Saudi Authority for accredited valuers (Taqeem) Standards, IACVA Valuation standards which conform with international Valuation Standards (IVS) of the basis of Value defined as:
The Basis of Value	"Value Basis "The valuation basis is based on the finding the market value of the property on the basis that the property is free from all burdens, restrictive condition, and legal obligations. Therefore, the concept used in this report on the market value is the concept presented in standard 104(paragraph 30) of the international valuation standards. Market value, which is the estimated amount for which assets or liabilities should be exchanged at the valuation date between a willing buyer and willing seller in a neutral transaction after proper marketing, whereby the market value is acted upon by both parties without knowledge of the party.
Valuation Date	Valuation Date is the date on which the opinion of value applied the date of valuation were the value of Hotel Property project reflected on June 30th,2022.



Report Date	The valuation report usually dated exactly as the valuation date August 01st, 2022.
Inspection	The Property was inspected on 25 th of June 2022 by Fadi Naeem, Saudi Authority for Accredited Values membership 1220000119 (Taqeem), all significant parts of the property were inspected.
Inspection Role	A consecutive visit to inspection of property, to examine it and obtain relevant information, in order to express a professional opinion of its value. We hereby confirm that we have inspected the subject property/Asset at the date of inspection. Our inspection procedure covers only the surface/boundaries/out layers of the property.
Market Research & Survey	OPM team has made fully market Survey for the immediate similar assets to collect all the possible and Related data to the valuation process. The collected data will be based on Market Value for Property. The collected data type will be according to the property data and the Purpose of valuation. The assets prices, occupancy rates and market sales through field survey of the real estate area for similar properties in term of classification of educational facilities with measuring the ratio of supply and demand.
The premise of the highest & optimal use	The property is working (running position) and according to the location and area of the property - it includes many residential units, offices, and corporate headquarters in Al- Khobar on roads. It makes the current use of the property appropriate and appropriate according to the market information and the resident's view without entering a detailed analysis of the optimal use where you need Detailed feasibility study, and this is not covered by the scope of work.
Independence Valuers	An External Valuer is defined in the IVS Standards as: A Valuer who, together with any associates, has no material links with the client or the subject of the assignment. We Confirm that we are an Independent Contractor for the subject services, and nothing contained in this assignment shall be construed as constituting any relationship with the client other than that of client and independent contractor, or as creating any employment relationship whatsoever between client and OPM's staff. We also confirm that we have no conflict of interest to the client's Property, (L&B).



Due Diligence	We were not provided with due diligence examination of the property before starting the evaluation process, as the client informed us to start the technical due diligence immediately upon the completion of determining the value of the property, as the purpose of the evaluation /REIT purposes (Real Estate Investment Trust) and the property is operated as Hospitality usage.
Conflict of Interest	There is no benefit or conflict of interest, as (Olaat Valuation Company) acknowledge that there is no common interest or benefit in the property and that the evaluators task is to evaluate the property for the benefit of client.
Valuation Methodology	The Valuation has been undertaken using the Residual value, (DRC) approach, and Capitalization rate method that are defined in the RICS Valuation – Global Standards (RB Global) Glossary as
Limitation of Liability	Our Liability is restricted in aggregate to our fee and to the addressee of our report only.
Legal notices	We are not aware of nor have we been informed of any legal notices served on the Project, outstanding or pending in the court law.
The nature and source of the information to be relied on	For the purpose of this report, it is assumed that the written and verbal information provided to us by the client is up to date, complete and correct. OPM have furthermore undertaken further research with respect to effective useful life, in addition, we have relied on the following sources in the valuation process.
Confidentiality	This document and/or any other document received from the client are confidential between OPM and the client. Except as may be required by any court or authority, the subject Services shall not disclose or use or cause to be disclosed or used, At any time during the term. Any of the client's secrets and/or confidential information, any other non-public information relating to the client business, financial or other affairs acquired by the subject service during the process Remain confidential
The nature and source of the information to be relied on	All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification
Environmental Matters	In undertaking our work, we have been instructed to assume that no contamination or potentially contaminative use has ever been carried out on the property. We have not carried out any investigation into past or present uses, either of the Property or of any neighboring land, to establish whether there is any contamination or potential for contamination to the subject Property from the use or site and have therefor assumed that none exists. However, should it be established subsequently that contamination exists at the Property or on any neighboring land, or that the premises has been or is being put to any contaminative use, this might reduce the value now reported.



Currency	Saudi Riyal
Valuation report's Date	August 01st, 2022
General assumption	General assumptions related to real estate are necessary according to the definition of international valuation standards "Assumptions are logical matters that can be accepted as fact in the context of valuation work without verification or scrutiny in a specific way. Wastage of spaces and lack of optimal utilization of the property, as it was assumed that there are no restrictions that would hinder the operation of the property in the future." - The property is operated.
Special assumption	It was assumed that the property is within an open competitive market and operation was assumed according to commercial rates and prices. It was also assumed that all data received from the client from a deed and a building permit were correct. The validity of the documents was assumed, as the property was inferred through it and one of the building code and laboratories was carried out through land uses within the real estate area.
SALIENT POINT (GENERAL COMMENTS)	We are unaware of planning or other proposals in the area or other matters which would be of detriment to the subject property, although your legal representative should make their usual searches and enquiries in this respect. We confirm that on-site measurement exercise was not conducted by OPM, and we have relied on the site areas provided by the clients in the event that the area of the property and site boundary prove erroneous, our opinion of market value may be materially affected, and we reserve the right to amend our valuation and report

2- Basing assumptions and limiting conditions

All analysis and conclusions in this valuation report are based on the following assumptions and limiting conditions, definitions and concepts, and identification of the subject property. Recognizing the premises of value is vital to this valuation assignment and to the analysis and conclusions that grow out of these premises.



3- The valuation is made subject to the following conditions and assumptions:

Any legal description or plats reported here are assumed accurate. Any sketches, plats or drawings included in this report are included to assist the reader in visualizing the property. We have made a full survey of the property boundaries and region and looking for some comparable land parcels and we didn't find any comparable property offering either for sale or rent due to scarcity of lands.

Valuations based on *market value* shall adopt the definition and the conceptual framework settled by the **Saudi Authority for Accredited Values memberships (Taqeem)**, International **Valuation Standards Council** (IVSC): The estimated amount for which an asset should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

4- Standard and Premise of value

- This valuation report relies upon the use of market value as the standard of value. For the purposes of this Valuation, market value is defined as the expected price at which the property would change hands between a willing hypothetical buyer and a willing hypothetical seller, neither being under a compulsion to conclude the transaction and both having full knowledge of all the relevant facts.
- This is essentially identical to the market value basis as it is defined under the Saudi Authority for Accredited Values memberships (Taqeem).
- The evaluation was performed under the premise of value in continued use as a going concern valuation analysis. In our opinion, this premise of value represents the market value.

5- source of information

All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification.



6- Instructions

Olaat and its partner for real estate valuation was baptized before the client, and the team at OPM made a field visit to the real estate site and to see the facts on the ground. In the report are the results of the field survey.

7- Summary of the evaluation report

A detailed report on the specifications of the property on the evaluation based on income to reach the market value (market value) and comparison based on data, evidence and inputs related to evaluation methods in the real estate area to estimate the market value of the property.

8- Documents Received

The Client has provided us by clear copy of the following documents

Title Deed Copy	У
Construction Permit	х
Gross Floor area / floor	У
Total leasable area	У
MEP's Details	х
Mapping Plan	х
Civil Defense Letter	х
Photographs	У



9- Valuation's Methodologist Definitions

There are three principal approaches to valuation that are generally recognized internationally: According to the International Valuation Standard Council (IVSC), and according to the TAQEEM valuation principles, there are 3 main types of valuation Approaches as per the following:

9.1- Depreciated Replacement cost (DRC)

A Depreciated Replacement cost the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization".

The DRC method is based on the economic theory of substitution. Like the other forms of valuation, it involves comparing the asset being valued with another. However, DRC is normally used in situations where there is no directly comparable alternative. The comparison therefore has to be made with a hypothetical substitute, also described as the modern equivalent asset (MEA). The underlying theory is that the potential buyer in the exchange would not pay any more to acquire the asset being valued than the cost of acquiring an equivalent new one. The technique involves assessing all the costs of providing a modern equivalent asset using pricing at the valuation date.

In order to assess the price that the potential buyer would bid for the actual asset, valuation depreciation adjustments have to be made to the gross replacement cost of the MEA to reflect the differences between it and the modern equivalent. These differences can reflect obsolescence factors such as the physical condition, the remaining economic life, the comparative running costs and the comparative efficiency and functionality of the actual asset. Land required for the MEA will be separately assessed.

When depreciated replacement cost is used?

DRC is used where there is no active market for the asset being valued – that is, where there is no useful or relevant evidence of recent sales transactions due to the specialized nature of the asset – and it is impractical to produce a reliable valuation using other methods.

The DRC method may be used for the valuation of specialized property, which is defined as:



"Property that is rarely, if ever, sold in the market, except by way of a sale of the business or entity of which it is part, due to the uniqueness arising from its specialized nature and design, its configuration, size, location or otherwise."

This definition is broad and can apply to Property or assets that may be of conventional construction, but become specialized by virtue of being of a size or in a location where there is no relevant or reliable evidence of sales involving similar property.

The market for assets can change over time. Assets that might previously have been identified as having no market may have an active market that has recently emerged. For example, within the healthcare and leisure sectors, evidence of market transactions is growing. Therefore, before adopting the DRC method the valuer will need to be satisfied that there are no transactions involving similar buildings in similar use or location that could provide sufficient evidence to use an alternative valuation method.

The value of a specialized property (or a specialized Land & Building Property) is intrinsically linked to its use.

- The type of Asset and how it is used an understanding of the asset, its function and its environment.
- Classification of the asset for accounting purposes by the entity.
- the entity's componentization policy and the entity's position on modern equivalent asset (MEA) issues such as Asset's site location and site size.
- knowledge of the specification that would be required for an equivalent asset in the current market, and the cost of acquiring or procuring that asset.
- Sufficient knowledge of the asset and its marketplace to determine the remaining physical and economic life of the asset and sufficient knowledge of the sector in question to assess functional, technical or economic obsolescence.
 - If the asset is specialized it may be necessary to define what is to be included in the valuation. The identification of assets that are classified as part of the property interest and those that are classified as plant and equipment is often unclear in a specialized property.

Any specialized assets comprise separately identifiable components, and the valuer will need to discuss with the entity whether it is appropriate to value these as separate items, or to what degree it would be appropriate to regard them as aggregated into a single asset, and valued accordingly. The entity's accounting policies may influence this decision.

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The principle can be illustrated by considering the value of Property that is a few years old. If technological advancements mean that the same output can now be achieved with a smaller and more efficient machine, the actual machine would most likely not be replaced as is. The modern equivalent is defined by its comparative performance and output.

In assessing the cost of the replacement asset, due account should be taken of all the costs that would be incurred by a potential buyer on the valuation date unless there is applicable direction to the contrary:

- Delivery and transportation
- Installation and commissioning
- Any unrecoverable duties or taxes
- Setting up costs, where appropriate, such as planning fees and site preparation works
- Professional fees related to the project
- A contingency allowance, if appropriate and finance costs, taking into account the likely pattern of payment.

When considering <u>specialized property</u>, the current gross replacement cost of the asset is assessed. This comprises the cost of replacing the land plus the cost of replacing the improvements to the land. For the latter, the approach is to assess the cost of their replacement with a modern equivalent and then make valuation depreciation adjustments to reflect the differences between it and the actual asset when compared with a modern equivalent. Once the gross replacement cost has been derived, the valuation depreciation factors are applied as a further and separate calculation.

Although the ultimate objective of the DRC method is to produce a valuation of the actual property in its actual location, the initial stage of estimating the gross replacement cost should reflect the cost of a site suitable for a modern equivalent facility. While this may be a site of a similar size and in a similar location to the actual site, if the actual site is clearly one that a prudent buyer would no longer consider appropriate because it would be commercially wasteful or would be an inappropriate use of resources, the modern equivalent site is assumed to have the appropriate characteristics to deliver the required service potential.

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The fundamental principle is that the hypothetical buyer for a modern equivalent asset would purchase the least expensive site that would realistically be suitable and appropriate for its proposed operations and the envisaged modern equivalent facility. How the actual site was obtained is irrelevant to the valuation. The valuer will need to discuss and agree with the entity the possible locations for the current defined service requirement.

The property being valued may be located in a situation that would now be considered unnecessarily expensive. This may be due to changes in the way in which the service provided is delivered, or to changes in the market for the product it produces.

Calculating the cost of Land & Building improvements of a specialized property-

When valuing a specialized property, it is often difficult to distinguish between what may be classified as a building or structure and what may be classified as plant. In the specialized industrial sector, many structures effectively only provide support and weather protection for process plant – if the plant was removed, the 'building' would not exist. In such cases there should be discussion with the entity as to whether a distinction needs to be made between buildings and plant and, if so, what items fall under each heading. Because of the diverse nature of the buildings, structures and plant that may form part of a specialized property, the term 'site improvement' refers to all additions to the land. These are buildings, structures or some modifications to land of a permanent nature involving expenditures of labor and capital, and they are intended to enhance the value or utility of the property. Improvements have differing patterns of use and economic lives.

Site improvements will include all site works associated with the development, including services, fencing, paving and any other items of a permanent nature that support the specialized use. The following paragraphs provide guidance on calculating the cost of buildings and site improvements. Although they refer specifically to buildings, the same principles apply to all improvements.

Sources of cost information

The nature, size and specification of the modern equivalent building and all other necessary improvements, the cost of providing these:

- Assessed by reference to published building cost data (benchmark). However, published construction price data may be of limited assistance where the replacement building or structure is highly specialized. Instead, the valuer may have to rely on actual costs involved in the creation of the current asset, or discuss with their instructing client the need to conduct external cost research and/or commission specialist cost advice.



- Contractors and Consultants Other factors that may result in the cost of creating the actual asset to differ from that of a notional replacement include:
- **Site preparation**: work may have been undertaken to prepare the actual site for development that would not be necessary for the assumed equivalent site. For example, costs actually incurred in levelling a site or providing services to the site boundary may already be reflected in the cost of acquiring an equivalent site in the market if the available evidence was for level, serviced land.
- **Phasing of work:** A large site may have been developed in phases, whereas the cost of the modern equivalent reflects the cost that would be incurred in replacing the whole asset at the valuation date let as a single contract. This could create economies of scale and reduce contract overheads, for example, on preliminaries work.
- Optimal working conditions: If the cost of the equivalent site is based on a site that is assumed to be free of any difficulties or constraints on development, any additional costs incurred because of abnormal conditions on the actual site are ignored.
- Contract variations: any additional costs incurred in constructing the actual building caused by design or specification changes during the
 progress of the contract are ignored.
- Planning changes: When the actual asset was constructed it may have had deemed planning consent. As the planning legislation has changed, the cost of obtaining consent for a modern equivalent may need to be taken into account.
- Incidental costs: Such as fees and carrying costs, are to be restricted to those costs associated with the assumed procurement of the building. Allowance for VAT is made only where this is an irrecoverable cost. Although it would not normally be appropriate to make an addition to the cost to reflect developer's profit (because the purchaser is deemed to be procuring the building for owner occupation), it may be appropriate to add for management time if this were a significant cost that would be incurred in constructing a modern equivalent.

Assessing valuation depreciation

Established the replacement cost of a modern equivalent asset, it is then necessary to adjust or depreciate all costs incurred to provide the modern equivalent asset to reflect differences between this modern equivalent and the actual asset being valued. The underlying principle is that the hypothetical buyer has the option of procuring either the modern equivalent or the actual asset. If the modern equivalent provides the ideal facility for the buyer, the price paid for the actual asset is expected to reflect all the disadvantages that it suffers in comparison.

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Applying valuation depreciation is primarily a process of replicating how the market would view the asset. Depreciation rates and estimates of the future economic life of an asset are influenced by market trends and/or the entity's intentions. It is recommended that the valuer identify these trends and intentions, and be capable of using them to support the depreciation rates applied. The application of DRC should replicate the deductive process of a potential buyer with a limited market for reference.

Three principal types of depreciation allowance, or obsolescence, may be identified as:

- **Physical deterioration:** If the cost of repairing, reconditioning or refurbishing the actual asset to render it useable has exceeded the cost of a modern equivalent, the asset would have no value.
- **Functional obsolescence:** The introduction of new technology may render obsolete a relatively new asset with an otherwise long anticipated life, with the result that there would be no demand for it other than any value for salvage or an alternative use.
- **Economical obsolescence:** Economic obsolescence: if demand for the product or service provided by the asset has collapsed and is not expected to recover, there would be no demand for the asset other than for any salvage value or alternative use.

Remaining economic life

Key step in the estimation of valuation depreciation to reflect obsolescence is the assessment of the lifespan and anticipated remaining life that is attributable to the asset being valued, having regard to the impact of its different constituent parts, this then being applied to the modern equivalent asset that has been selected.

Lifespan: When assessing the target lifespan of an asset, it is important to take into account that the asset comprises many different parts, each with their own lifespan, some of which will be much shorter than the period over which the asset may be used for service delivery. The impact of capital expenditure on replacing parts whose economic service delivery potential has been exhausted cannot be reflected until that expenditure occurs. The projected lifespan of an asset when new is therefore not the lifespan of the asset's longest life part nor the period over which the entity intends to remain in occupation delivering services from it but rather should reflect the varying lifespans of the in-situ constituent parts. Approximation or other techniques, such as weighting the impact of the lifespans of different parts by value, will be necessary to arrive at a lifespan for the overall asset that faithfully reflects the varied individual lives of the asset's parts.



Types of Depreciation

- Straight-line: The straight-line basis tends to be the most commonly adopted method for calculating depreciation of buildings because of its simplicity and relative ease of application. Straight-line depreciation assumes the same amount is allocated for depreciation for each year of the estimated life.
- Reducing balance: The reducing balance method of depreciation assumes a constant percentage rate of depreciation from the reducing base.

 The reduction of the balance at the end of each period by a fixed proportion of itself creates a sagging depreciating value curve over the life of the asset. This method effectively 'compounds' the total depreciation. This may match reasonable expectations of declining value over time better than the straight-line method.
- S-curve: The S-curve is recommended where sufficient data is available for the valuer to be confident that the curve represents the likely reality. In some cases, it presents the most realistic representation of an asset's depreciation by assuming that depreciation is at a low rate in the early years, then accelerates in the middle years and reduces again in the final years. However, some assets, such as plant, may have a different depreciation pattern (high at first rather than low).
- The three methods outlined are all in common use. Of these, the straight-line approach has the advantage of simplicity. However, it does not represent the way in which asset values are normally reflected in the marketplace. The reducing balance method may also be open to similar criticism that it does not reflect market perceptions. The S-curve attempts a surrogate for market behavior and is appropriate where there is empirical evidence available.

Other forms of depreciation curves are available, and where they are used by a particular market the valuer is expected to reflect them. In making adjustments for depreciation and obsolescence the valuer is advised to rely on professional knowledge, judgement and market experience, and to take due account of the nature of the asset and the type of use to which it is put.

Other considerations

It is not normally appropriate to make any deduction for depreciation from the cost of acquiring a modern equivalent site in the market, because freehold land rarely depreciates. When valuing specialized property, the normal practice is to assess the cost of the improvements separately, assess the appropriate valuation depreciation and then add this to the cost of replacing the land in order to arrive at the final valuation.



Where a multi-block site comprises more than one specialized building, each building will have its own remaining life (reflecting the lesser of their respective physical or remaining economic lives) except in the rare circumstances of there being a strong interdependency such as potentially in the case of an oil refinery.

9.2- Residual Value Method

- RV methodology definition:

The Land - Residual Approach is the sum of remaining from the value of the completed (depreciated) property (Assume generating income). First of all, subtracts the value of buildings from this overall value, designating the remainder as the value of land.

Building values may be estimated in terms of their replacement cost (which usually produces a very high estimate, leaving little land value) or their depreciated value (which gives an unrealistically low building estimate, inasmuch as maintenance and repairs save most buildings from deteriorating through wear and tear). Using the depreciated value method leaves a higher residual land value.

Simply put, the residual land value is a method used to determine the value and potential profitability of a piece of property minus any expenses related to the land, according to the real estate website Real Estate Agent. Residual land value is the value of the land that remains after any and all deductions associated with the cost of developing, maintaining or reselling the land.

9.3- Capitalization Method (Cap Rate)

The income approach values property by the amount of income that it can potentially generate. Hence, this method is used for apartments. Office building, malls, and other property that generates a regular income.

The appraiser calculator the income according to the following steps:

- Estimate the potential annual gross income by doing market studies to determine what the property could earn, which may not be the same as what it is currently earning.
- The effective gross income is calculated by subtracting the vacancy rate and rent loss as estimated by the appraiser using market studies.
- The net operating income (NOI) is then calculated by subtracting the annual operating expenses from the effective gross income. Annual operating expense include real estate taxes, insurance utilities, maintenance, repairs, advertising and management expenses. Management expenses are included even if the owner is going to manage it, since the owner incurs an opportunity cost by managing it herself. The cost of



capital items is not included, since it is not an operating expense. Hence, it does not include mortgage and interest, since this is a debt payment on a capital item.

Estimate the Capitalization rate (aka cap rate), which is the rate of return, or yield, that other investors of property are getting in the local market.

Valuation Process Adoption

Through the following review of the evaluation process, the property will be evaluated through

- Valuation method based on residual value for land valuation.
- Cost and depreciation method in building evaluation.
- Income method
- The value was determined by weighting among the above-mentioned methods

10- Scope of the Report

The valuation report is performed on a limited scope basis; the report is not a self-contained comprehensive valuation report to estimate the market value of the Property in Time of valuation.

11- Inception of information and data

All data and information were deducted due to our market survey to collect some of the market samples either for property, In addition, we consulted many of real estate experts in **Al-Khobar city** to reach the actual transaction of some property value we depend on Saudi construction cost in time of valuation.

12- Purpose for preparation valuation and Content text

OPM was appointed **Musharka REIT** to evaluate market value for a commercial property due to market value located within District- based on that, OPM valuation's team surveyed a property's surrounding area for site inspection + preview the location that was analyzed by OPM valuation's team to reach the estimated market price for the for evaluated property on time of evaluation.



13- Valuation Report Brief

It is a comprehensive valuation report for the property specification according to the weighted average method to get the more realistic value of the Asset (property) based to (Capital Market Authority) CMA in Saudi Arabia requirements, this analysis report done by OPM valuation team to reach the estimated value of land property in time of evaluation.

14- Legal Description for Property Owner

Document's validity: the property targeted has viewed through available data and documents received from Musharaka **REIT**, and have been a presumption of validity.

15- Second partner's rights and ownership in property

We assumed that targeted property out and free of any personal legal rights and there is no mortgage, loan, royals, monopoly, utilization rights for land and instrument. If indicate otherwise, OPM company & evaluation team are free of any responsibility and our actual task only evaluates commercial property, with checking and preview the real instruments if it's legal and owned by the landlord.

16- Foundation of evaluation report and Contents

Assumptions

- 1. Purpose of evaluation is to estimate the real current market value in a competitive market (non-monopoly based on speculation).
- Estimated current market value depending on weighted average method.
- 3. OPM has no conflict of interest in the time of evaluation.



17- Site Inspection and collecting Information

The quality of information initially gathered, and later collated, is pivotal to the accurate assessment of the property. An inspection of the property will be required in order to gather the information needed to complete the assessment through:

- General inspection of the Property and its environs before beginning the detailed inspection and confirm that the extent of the property being inspected conforms to the description given by the client.
- Assess the age of the building.
- Consider whether there are any restrictions to demolition and rebuilding that will result from the surrounding environment. Are there Property, the occupation of which may affect working hours? Are any special protection works likely to be necessary? Is the building detached, semi-detached or terraced, therefore do party walls, temporary protection, insurers, etc.
- Consider whether there are likely to be any deleterious materials that will increase the cost of demolition and debris removal due to higher disposal costs, i.e., review the asbestos register.
- Taking sufficient notes, photographs and measurements and produce sketches to record.
- A summary of the building's structure, and the different types of construction, eaves, ceiling heights and finishes.
- A summary of the building's MEP (for example, Firefighting system, smoking detectors, Fire Hose, Extinguisher, sprinkler provision, lifts, escalators, BMS, and HVAC system).
- Summary of the external areas, boundaries, outbuildings, etc.
- A summary of specialist features (these may be internal or external features considered as extra over the standard building finishes or that influence the basis of assessment, for example, marble cladding, ornate stonework or timber paneling) and a summary of general topography.
- Estimate All Property 's Value through valuation approach for assets with few exceptions, the final assessment figure will comprise the total cost of completely rebuilding the asset, to be insured together with allowances in respect of other matters, including:
- The net rebuilding cost is normally calculated by multiplying the gross internal area of the building by a suitable rate for its reconstruction, and Current market cost based.
- All external works and services such as drainage, manholes, water supply, electricity supply, boundary structures and outbuildings.



- Average prices for costs are usually generated from a wide range of building costs that reflect differing methods of construction, scopes of work and standards of finishes.
- Approximate quantities may also be used to assist in the appropriate allocation of costs in the elemental breakdown.
- -Replacement using vernacular materials and uncommon traditional techniques in replicating items such as ornamentation.
- -Professional fees
- -Public authorities' stipulations

This section provides an analysis of the site and its overall location, with the aim of understanding the specific and opportunities related to potential development.

The assessment studies the site's location, conditions and characteristics and sheds light on the following points:

- Site Context & Characteristics
- Site Uses Zoning Regulations
- Surrounding Uses
- Proximity to Key Demand Generators Accessibility & Visibility

These conclusions, in conjunction with the findings from the real estate market assessment feed into the development program and recommendations elaborated for the overall site as highlighted in subsequent sections of this report.

The adjacent map presents the subject site's location within the wider city while the table below, provides the site's coordinates for the purpose of identifying the exact location via Google Earth.

Property Map Coordinates

26°18'12.2"N 50°10'27.6"E

https://goo.gl/maps/ysqsewXFu7FSQx7A6

Market

Survey

Internal

Data base

Site Inspection

constraints

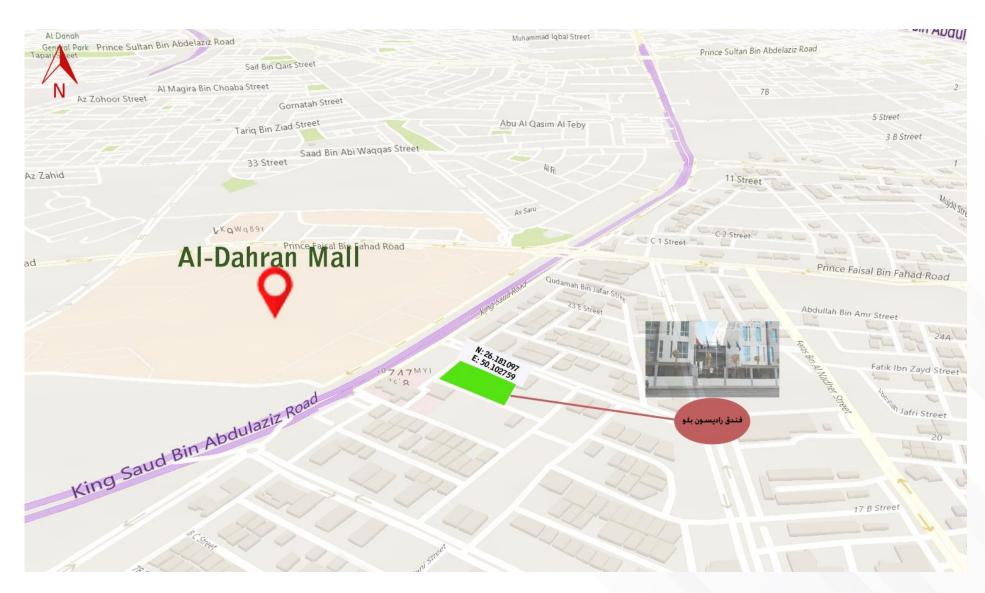


17.1- Aerial View





Google Map View





17.2- Site Accessibility and Visibility

Sector	Side / Part	Comment
	Prime Location	Located nearby King Saud bin Abdul-Aziz Road, and with newly Mall of Dahran plan growth direction.
General Overview	Accessibility and Visibility	*Accessibility through many major roads such as king saud bin Abdul Aziz Road. *Visibility – All Major Commercial Property Surrounding the site.
	Potential Growth	This side have a good growth rate comparing to other side of city, other projects will be under construction in the area.

Sector	,	Side / Part	Comment					
	Land Shape	leveled	The property is leveled fully developed built names as Raddison Blu.					
	Internal and	Neat & Clean	Yes					
Topography, Environment, internal Streets	scaping for property	Clam level	High		ution or noisy sources were noticed in the site and ne			
internal Streets	property	Fully development	-	pollution aspects are anticipated in the		ted in the near future.		
	Inside	Olaya District		The property is located olaya-side of the city a region filled with new development and project and is the location of urban growth and Development soon.				
Site Development	Power Generator	-	Central A/C Units System		Water Treatment station	Fences wall		



17.3 - Area Brief

The property is a 4-star hotel and contains 92 hotel rooms and suites under the management of Radisson Blu - located in the city of Al-Khobar in the Olaya district near King Saud Road and Dhahran Mall and opposite the Care Hospital - the total area of the land according to the deed is: 3,798.08 square meters and the total building areas 8,964 m 2 + walls with an area of 256.20

Sector	Si	de / Part	Comment					
	On City Level	Al Khobar City	The property is loca	illed with new development and project pan growth.				
	Proximity from Attraction	Main Axis			Main Road	King Saud Road		
		Surface Drainage	Water					
	Utilities and Infrastructure	Sewer System	Electricity		Telephone	The property infrastructure services are complete.		
Public Utilities and Infrastructure	Public	Planting	Sidewalks		The property is fully developed			
	Amenities	Lighting	Asphalt Roads					
		-			Public Area	All the utilities are in close proximity		
	Facilities	Prayer	Area		r ublic Alea	to the sites or at least within 5 Km radius.		
		Frontages						
	Land Characteristics	Street	Land has front a		ess to many commercial roa	ds, and street outside the property.		
	5.131 40101 10100	Land Shape						



18- Land Valuation Methodology

18.1- Case 1 – Residual value approach (land)

Residual value approach evaluation – Land Evaluation market value (MV)

RV methodology definition:

The Land - Residual Approach is the sum of remaining from the value of the completed (depreciated) property (Assume generating income). First of all, subtracts the value of buildings from this overall value, designating the remainder as the value of land.

Building values may be estimated in terms of their replacement cost (which usually produces a very high estimate,

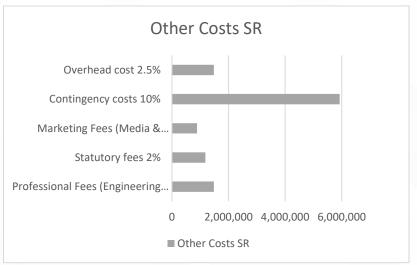
leaving little land value) or their depreciated value (which gives an unrealistically low building estimate, inasmuch as maintenance and repairs save most buildings from deteriorating through wear and tear). Using the depreciated value method leaves a higher residual land value.

Simply put, the residual land value is a method used to determine the value and potential profitability of a piece of property minus any expenses related to the land, according to the real estate website Real Estate Agent. Residual land value is the value of the land that remains after any and all deductions associated with the cost of developing, maintaining or reselling the land.



Dev - Cost Sheet - Hote	l 4 star	
Cost Type- Dev Type	Con Year 1	Con Year 2,3
Development Work		
Land Area - developed / year - sq. m	3,798.08	
Development Cost S.R / sq. m	80	
Total Development Cost / Year	303,846	
Hotel - 5 Star	000,010	
Total BUA - sq. m	9,115	
Units BUA construction / Year	4,558	4,558
FF&E Cost S.R / sq. m	6,500	6,500
Total Construction Cost / year	29,625,024	29,625,024
Total Construction Costs	29,625,024	29,625,024
Other Costs		
Professional Fees (Engineering Consultant) 2.5%	740,626	740,626
Statutory fees 2%	592,500	592,500
Marketing Fees (Media & Advertising) 1.5%	444,375	444,375
Contingency costs 10%	2,962,502	2,962,502
Overhead cost 2.5%	740,626	740,626
Total Dev - Cost - SR - Year	35,105,653	35,105,653
Total Dev - Cost - SR	70,211,	307 SR



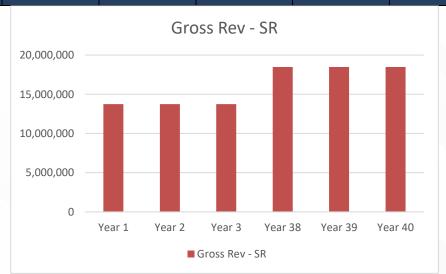




	Dev- period 3 Years	Year 1	Year 2	Year 3	Year 38	Year 39	Year 40
Category 1- 4 stars - Hotel Rooms units Rev including F							
Leasable area - sq m		4,558	4,558	4,558	4,558	4,558	4,558
Number of Keys		130	130	130	130	130	130
Average Daily Rate ADR - SAR / Key		500	500	500	650	650	650
Number of operations		364	364	364	364	364	364
Occupancy Rate %		58%	58%	58%	60%	60%	60%
Revenues Cat 1		13,746,011	13,746,011	13,746,011	18,486,015	18,486,015	18,486,015

Gross Revenues 13,746,011	13,746,011	13,746,011	18,486,015	18,486,015	18,486,015







						I	ncome St	<u>tateme</u> nt					
					Year 1		Year 2	Yea	r 3	Year 38	Y	'ear 39	Year 40
Gross R	Revenues				13,746,011	13	,746,011	13,746	5,011	18,486,015	18	,486,015	18,486,015
and Adn	cost of goods and services, Hotel met operation and Administrative expenses (45%)		ion	6,185,705	6,	185,705	6,185	,705	8,318,707	8,:	318,707	8,318,707	
Gross P	rofit - EBITD	A			7,560,306	7,	560,306	7,560	,306	10,167,308	10	,167,308	10,167,308
Deprecia	ation				-702,113	-	702,113	-702,	113	-702,113	-7	702,113	-702,113
Earning	s after depre	ciation			6,858,193	6,	858,193	6,858	,193	9,465,195	9,	465,195	9,465,195
Interest	Expense				-1,680,000	-1	,680,000	-1,680),000	0		0	0
Earning	after interest	t expense			5,178,193	5,	178,193	5,178	,193	9,465,195	9,4	465,195	9,465,195
Taxes					-388,364		388,364	-388,	364	-709,890	-7	709,890	-709,890
Net Inco	ome				4,789,829	4,	789,829	4,789	,829	8,755,306	8,	755,306	8,755,306
Dividend	ds Rate				0		0	0		0		0	0
Dividend	ds				0		0	0		0		0	0
Addition	s to Retained	d Earnings			4,789,829	4,	789,829	4,789	,829	8,755,306	8,	755,306	8,755,306
Cumula	ntive Retaine	ed earnings			4,789,8	329	9,579,657	1-	4,369,486	338,864,9	903	347,620,208	356,375,51
				•							Loan - Principle 40% - TDC		
PMT	3,804,303	3,804,303	3,804,303	3,804,303	3,804,303	3,804,303	3,804,303	3,804,303	3,804,303	3,804,303	38,043,028		
IPMT	1,680,000	1,552,542	1,417,436	1,274,224	1,122,419	961,506	790,939	610,137	418,487	215,338	10,043,028	Interest exp	
	5,484,303	5,356,845	5,221,739	5,078,527	4,926,722	4,765,809	4,595,241	4,414,440	4,222,790	4,019,641	48,086,057	Total amount Pa	aid - Ioan + r



Cash Flow Statement							
Cash flow Table	Construction Year 1	Construction Year 2,3	Operation Year 1	Operation Year 2	Operation Year 38	Operation Year 39	Operation Year 40
	_						
IN - Flow							
Capital Injection							
Net Revenues			4,789,829	4,789,829	8,755,306	8,755,306	8,755,306
Depreciation			702,113	702,113	702,113	702,113	702,113
Total Inflow			5,491,942	5,491,942	9,457,419	9,457,419	9,457,419
OUT Flow							
Total Construction Cost	29,625,024	29,625,024					
Professional Fees	740,626	740,626					
Statutory fees 2%	592,500	592,500					
Marketing Fees (Media & Advertising) 1.5%	444,375	444,375					
Contingency costs 10%	2,962,502	2,962,502					
Overhead cost 1%	740,626	740,626					
	•						
Total Outflow	-35,105,653	-35,105,653					
Net Cash Flow	-35,105,653	-35,105,653	5,491,942	5,491,942	9,457,419	9,457,419	9,457,419
Cumulative Net Income	-35,105,653	-70,211,307	-64,719,365	-59,227,424	295,333,892	304,791,311	314,248,730



Residual Value	construction / Year 1	Construction/ Year 2,3	Operation / Year 1	Operation / Year 2	Operation / Year 38	Operation / Year 39	Operation / Year 40	Total
IN - Flow	Period	0	1	2	38	39	40	
Net Cash Flow		0	5,491,942	5,491,942	9,457,419	9,457,419	9,457,419	384,460,037
Discount Rate:	8.65%	0.00	0.920	0.847	0.043	0.039	0.036	
Discount Nate.	0.0076	0.00	0.920	0.047	0.043	0.039	0.030	
OUT Flow								
Total Outflow		0	0	0	0	0	0	
	Total Cook and							
	Total Cash out							
Net Cash Flow (Before Discount Rate)	(70,211,307)	0	5,491,942	5,491,942	9,457,419	9,457,419	9,457,419	60,694,475
								Total Cash flow
Discounted Cash Flow DCF	(70,211,307)	0	5,054,709	4,652,287	404,243	372,060	342,439	23,051,362
								Residual value
Market Value - MV								
	Land - MV	23,051,362						
	Land area - sq. m	3,798.08						
MV - per sq. m - Residual valu	ie	6,069.21						



Land market Value as per RV Method = Land Area * market value / sq. m

= 3,798.08 sq. m * 6,069.21 S.R

= 23,051,345 S.R (Twenty-three Million, Fifty-one Thousand,

Three Hundred Forty-Five Saudi Riyal)



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18.2 - Cost Approach Depreciated Replacement cost method (DRC) for Building

Depreciated replacement cost (DRC) approach. The 'cost approach' and DRC are regarded as synonymous terms; both are in common

use around the world to describe a method of valuation of all types of assets.

Also, the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant

forms of obsolescence and optimization.

It is important to understand that the word depreciation is used in a different context for valuation than for financial reporting. In a DRC

valuation, depreciation refers to the reduction, or writing down, of the cost of a modern equivalent asset to reflect the obsolescence

and relative disabilities affecting the actual asset. In financial reporting, depreciation accounting refers to a charge made against an

entity income to reflect the consumption of an asset over a particular accounting period. These are distinct usages of the word, and

there is no direct correlation between the methods used to assess depreciation in each case.

Although the DRC method may be used for the valuation of different types of specialized asset, particular complications arise when

applying the DRC method to specialized property.

Some buildings (or specialized plant and equipment assets) have a conventional basic design that is superficially similar to other

buildings that are regularly bought and sold in the market, but on closer inspection have specialized features or extensive adaptations

designed to meet the requirements of the actual occupier. Typical examples, which may be purpose built or adapted, include a

residential complex, office, retail, medical, hotels, universities and or an industrial building (labor camps) with structural alterations to

accommodate a particular production process with enhanced security features such as thickened walls, toughened glazing, extra

amenities and extra facilities areas.

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• Due to availability of building permit; the total Gross Floor area GFA has been calculated area 8,964 sqm from Musharaka REIT.

Depreciated Replacement cost (DRC)

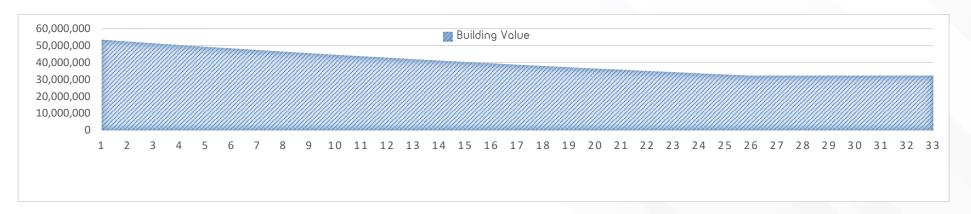
Standard: Average useful life for building in Al Khobar city after taken into consideration climate.	N (number of years) =	50 years
Deprecation ratio Per annum 2.0%	Appreciation (Maintenance, renovation) ratio Per annum based to schedule of maintenance work per annum	Apportionment after Calculation Depreciation and Appreciation 2 $\%$
Building (equipment) useful life	N (number of years) =	4.5 years
Apportionment – Acc Depreciation	2%*4.5 Years	8%

Note: Annual Deprecation Charged on December for every Year



(Construction, Finishing & MEP equipment) for building – All MEP installed

Type of Construction	GFA / sq. m	Replacement cost / SAR – sq. June- 2022	Completion %	Market value/ SR
Car Parking Area	1,982.1	3,000	100%	5,946,300
Electric Room	27.5	3,500	100%	96,250
Ground Floor	2,009.6	5,800	100%	11,655,680
First Floor	2,009.6	5,800	100%	11,655,680
Second Floor	2,009.6	5,800	100%	11,655,680
Third Floor	925.6	5,800	100%	5,368,480
Surrounding Wall Area	781.8	750	100%	586,350
Replacement cost - SR				46,964,420
Add: Landscaping Drop Off -Entrance -Guards room Development Cost	1,519	950	100%	1,443,050
Market value before deducting accumulated depreci	48,407,470			
Less: Accumulated depreciation (8%) The life of the proexamining the maintenance work and the way it works	3,872,598			
The market value of the building before the developer's	44,534,872			
Add: Developer profit (20%)	8,906,974			
Depreciated Replacen	53,441,846			





19- Market value (property) Land + Building In the case of finishing up to date from Finishing, fixtures & equipment work-Currency SR

Market Value (Land)	23,051,345 SAR
Plus	
Building Value - SAR	53,441,846 SAR
Sum of Value — Property	76,493,191 SAR
Market value -Total Land & Building Property	76,493,191 S.R (Seventy-Six million, Four Hundred Ninety-Three thousand, One Hundred Ninety-One Saudi riyals



20-Valuation Based to Income approach- Capitalization rate ratio of Net Operating Income (NOI) to property asset value **– Al Khobar city -June 2022- FFO:**

Lease Contract Terms	Five Years		
Annual rental value - net income	7,225,000 SAR		
Tenant	Arabian Tanami Company (Closed Joint Stock Company)		

Notes: The lease expires at the end of August 2022, after which the property will be operated by the owner.

21 - Rental Market Analysis (RMA) - Market Benchmarking

After previewed and analyzed property's tenancy renting period, and ADR for hotel we have compared the income with market benchmark and rentals achieved in catchment area with other comparable with similar leasable areas of other property.

Due to market renting analysis the average revenue in the area in between 550–650 SAR per sq m for gross leasable area and comparing it to the annual renting values for properties in the same area and the rental market analysis is positive which is match with market benchmarks at date of evaluation.

The property income was verified according to the market, and it was found that the net income of the property according to the market was 7,225,000 in the case of daily operation. The daily accommodation prices were estimated at 600 riyals as an average for the hotel apartment.



Gross Avg Operating Income GOI – Currency SAR- Average for a 5 Years Contractual period based as per client.	7,225,000		
Vacancy and collection loss	0		
Additional income	0		
Effective Avg gross income	7,225,000		
Operating Expenses (all expanses on Operator's responsibility) – Triple net wise			
Fixed	0		
Variable	0		
Reserves	0		
Total Operating expenses		0	
Net Avg operating income NOI	7,225,000		
Cap rate 8%			
Market Value @ 8% Capitalization rate		90,312,500SAR	



22-: In case of Musharaka REIT desire to reach market value for Property based to Weighted average between (RV+DRC) and Capitalization rate method

Property Value Calculation	Amount (SAR)	Weighted Average	Property Market Value
Land & Building - Residual value + DRC deprecation replacement cost - MV	76,493,191	45%	34,421,936
Capitalization rate - MV rate	90,312,500	55%	49,671,875
Weighted Average (45% for DRC, 55% Cap rate)			
Sum of Values			84,093,811
Market Value MV	84,093,811 (Eighty-Four million, Ninety-Three thousand, Eight hundred eleven Saudi Riyal)		

General Notes:

- The market value of the property is 84,093,811 Saudi Riyals.
- The market value is subject to fluctuation according to the sensitivity level (+, 5%).
- The Market value of the property has been nominated on the basis of weighted average rate method.
- The property was fully inspected on the ground, the entry and exit movement, the general view of the site and the traffic were studied.
- No information has been hidden by Olaat Real Estate Valuation Company that could affect the value of the property.
- Olaat Real Estate Valuation Company undertakes not to disclose any information to others and to maintain the confidentiality of the evaluation.
- The property was evaluated with high professionalism, credibility and objectivity without expressing an opinion. Rather, the general condition of the property was included according to nature.
- Building Costs Replacement Cost were calculated on the basis based on Benchmark comparison market costs.
- Building area according to the building permit.



- The property is fitted out.
- Net income has been provided to us to assess the capitalization of income as per the client.

(Sensitivity Analysis) for Asset Property

The Sensitivity ratio for the property evaluation is 5% as identified in the below table and it will also the sensitivity rate which can also measure the risk factor. a narrative description of the sensitivity of the value measurement to changes in unobservable inputs if a change in those inputs to a different amount might result in a significantly higher or lower value measurement. If there are interrelationships between those inputs and other unobservable inputs used in the value measurement, an entity shall also provide a description of those interrelationships and of how they might magnify or mitigate the effect of changes in the unobservable inputs on the value measurement.

-5%	Market Value	+5%
79,889,120	84,093,811	88,298,501



23-Traffic in the vicinity of the property and exit and entry to and from the property

Traffic in the real estate area depends primarily on the period and road during official working days from Sunday to Thursday

General Notes	de	degree of crowding		Road Access	
	strong congestion	light congestion	Free Movement		
			all the time	King Saud Road (Al Qishla)	
		all the time		Prince Faisal bin Fahd Road	
				Zaid Ibn Al-Khattab	
				Al Haramain Road	
	Exit	: & Entry Move	ement		
General Notes	Exit		Entry	road Name	
No	Easy		Easy	King Saud Road (Al Qishla)	
No	Easy	Easy		Prince Faisal bin Fahd Road	
No	Easy	_\\\	Easy	Zaid Ibn Al-Khattab	
No	Easy		Easy	Al Haramain Road	



24- Real Estate Market Summary- Al Khobar City

- The average price of commercial land in the real estate area ranges between 5,000 9,500 riyals, depending on the location of King Saud Al-Qashla Road, which is one of the most vital roads in Al-Khobar, as it is characterized by absolute heights and a special building system.
- The hotel real estate sector is witnessing an improvement in all of Al-Khobar, where the sector has witnessed a gradual increase in the prices of accommodation, as it recorded at the end of 2019 an increase of 5% and achieved 660 riyals as a general average over the same period in 2018 as a result of the increase in the general occupancy rate of the sector from 56% to 58% for hotels More than 3 stars and a huge drop in incomes for two-star hotels.
- The office real estate sector is one of the sectors that witnessed a decrease in office rents by 30%.
- The retail real estate sector is one of the sectors that suffers a stagnation in the level of leasing exhibitions and traditional shops as a result of weak and limited demand during until the end of 2019, when vacancies increased from shops within the Plaza and Street shops projects as a result of the large supply of them, and the impact of the emergence of life style restaurants projects that attract restaurants International and local cafes.



25- External and internal Pictures

External view















External View















Internal view















26-Olaat valuation Company's team

Title	Job Description	Saudi Authority for Accredited Valuers member ship	Validity of Member ship	Section
Abdulmalik Al-Darwish	Valuation Manger	1210000397	1445/07/18	Real estate
Fadi Naeem	Site visit, inspection Catchment area	1220000119	1444/01/16	Real estate









26.1- OPM Valuation's team Taqeem's certificates





QR Code



يمثل التقرير رأي منشأة التقييم فقط. ولا تتحمل العيلة ا ولا يمني اعتماد العيلة له.



27- Property Official Documents as per Client

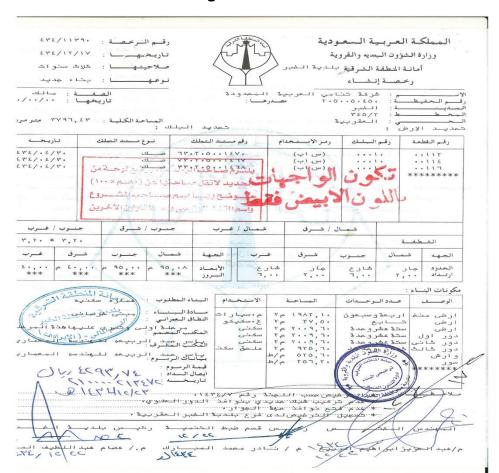
Title Deed







Building Title







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ترخيص مزاولة مهنة لفرع تقييم العقارات

فئة العضوية: أساسي

رقم الترخيص 1210000397 تاريخ إصداره 1437/5/17 هـ تاريخ انتهائه 1447/5/20 هـ

يرخص **عبدالملك ابراهيم عبدالكريم الدرويش** (سعودي الجنسية) سجل مدني رقم 1029921986 لمزاولة المهنة وقد منح هذا الترخيص بعد أن استوفى شروط القيد الواردة في المادة الخامسة من نظام المقيمين المعتمدين الصادر بالمرسوم الملكي رقم (م/43) وتاريخ 1433/07/9 هـ بموجب قرار لجنة قيد المقيمين رقم (75/ق3 /42) وتاريخ 1442/3/1 هـ

رئيس لجنة قيد المقيمين رئيس عبدالله الرويشد







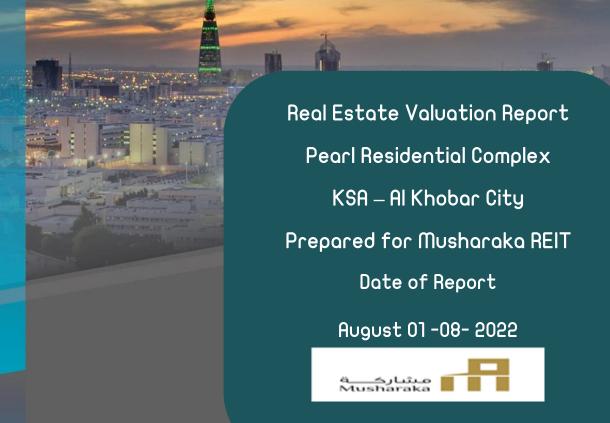














نستنبط القيمة الأدق في سوق متغير
We derive the Accurate Value in a changing market
w w w . o l a a t . c o m



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Olaat Valuation Company C.R:1010462536 Valuation License: 121000397



Real Estate Valuation Report Analysis

Prepared for: Musharaka REIT

Riyadh City

Date of Inspection June 25th, 2022

Date of Valuation June 30th, 2022

Date of Report August 01th, 2022

Done by OPM (Olaat valuation Company)

P.O. Box 62244 Riyadh 11585

Kingdom of Saudi Arabia

The person in charge:

Abdul malik al Darwish

Email: opm@olaat.com

www.olaat.com

C.R:1010462536

Valuation License: 1210000397

Property's Type	Residential Complex Property
Location	Qurtaba District– Al Khobar
Land Area	22,500 sq. m
Title deed number	430205013306
Title's date	24-11-1438 H
Scheme Number	2/38
Percentage of land coverage according to the current construction	60%
No. of suites & rooms	233 villas
Plot Number	22-23
Land Topography	Flat
Boarded streets & Neighbors	Based upon Title Deed
Build up Area (BUA)	39,909 m2 + 600 m walls + 2189 m yards
Building's Permit number	10635/433
Building Permit's date	25-06-1433
Building Life	4.5 Years
Market value based to RV & DRC method	SR 286,662,148
Market value based to Cap rate method	SR 400,562,500
Market value based to 38% & 62% Weighted average between Rv, DRC and Cap rate Methods	357,280,365 (Three hundred Fifty-Seven million, Two hundred Eighty thousand, Three hundred sixty-Five Saudi Riyal only)



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Covid-19 Pandemic

With the spread of corona virus (COVID-19) In Kingdom of Saudi Arabia enacted to take step to control corona diseases. Initially due to spread it has a great impact on social mobility that lead to impact on kingdom economic growth. In order to control this pandemic and uplift the economic activity government taken a serious step to provide relief package to support corporate and resident and private sector.

Material Valuation Uncertainty under COVID-19 Pandemic

The outbreak of the Novel Coronavirus (Covid-19), declared by the World Health Organization as a global pandemic on 11 March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries. Accordingly, many formal measures were taken locally and globally that would affect all business sector including Real Estate Sector.

During critical period, Market activity is clearly being impacted in many sectors especially real estate transaction. As at the valuation date, we consider that we can attach less weight to previous market evidence for comparison purpose, to inform opinions of value. Indeed, the current response circumstance on which to base a judgement and current condition are under influence of epidemic COVID-19 and we are facing an exceptional situation in which it difficult to build an accurate judgement of market situation and value of real estate.

Accordingly, our valuation is therefor reported on the basis of "material valuation uncertainty" as per VPS 3 and VPGA 10 of the RICS Red Book Global and. Consequently, less certainty-and a higher degree of caution-should be taken to our valuation than would normally be the case. Given the unknown future impact that Covid-19 might have on the real estate market, we recommend that keep the valuation of Property under frequent review & property to be revalued when current condition change.

Musharaka REIT



For the attention of: Musharaka Capital T: +966 8001251111 info@musharaka.co P.O. Box 712, Al Khobar 31952

Property Address: Pearl Residential Complex - Al-Khobar city - Valuation Report analysis

Tenure: Residential Freehold property

Dear Sir,

We are Pleased to submit our Valuation report for – Pearl Residential Complex – Al Khobar city- for REIT Purposes enclosing with market valuation. In Accordance with your instructions. The objective of this report is to estimate the market value In-SITU value at time of valuation, for property, based upon the existing condition and in the presence of the property preview on site with taken into account the market value of Land, trade area (catchment area capture, Pull area), catchment Area's classification, replacement cost and accumulated depreciation, Income cap rate – Net income based to rental market value for Residential facility based to market and due to properties & facilities management works PM&FM beside periodically maintenance works, etc. We confirm that OPM complies with requirements of independence and objectivity and that we have no conflict of interest in acting on your behalf of this matter. We confirm that we undertake the valuation acting as externals values, qualified for the purpose of valuation.

The market value of the **Residential Complex property 357,280,365** SAR has nominated on the basis of on weighted average method - considering the location of the property, current market conditions, market rents and classifications as at the date of valuation based upon the assumptions expressed.



1- Settling the terms of engagement

Identification of the client and any other intended users	(Musharaka REIT)
Properties Owner	Hifth Al-Musharaka Real Estate Company
Instruction and	In accordance with RFP dated on June month, 2022, we are instructed to provide a Valuation report are required to estimate the Market IN-SITU value for hotel property.
purpose of valuation	REITs Purposes (Real estate Investment Trust)
The subject of the valuation	Valuation for a Commercial property –Residential – Al Khobar
Other users	A general report prepared for publication in favor of the fund's unit owners by the fund manager, Musharaka REIT.
Interest to be valued	We are instructed that the subject property should be Valued as freehold, free from any encumbrances or third-Party interests. We have not made any investigation on the data received from Client and assumed that any such investigation would not identify any discrepancies.
	Our Valuation has been prepared in accordance with Saudi Authority for accredited valuers (Taqeem) Standards, IACVA Valuation standards which conform with international Valuation Standards (IVS) of the basis of Value defined as:
The Basis of Value	"Value Basis "The valuation basis is based on the finding the market value of the property on the basis that the property is free from all burdens, restrictive condition, and legal obligations. Therefore, the concept used in this report on the market value is the concept presented in standard 104(paragraph 30) of the international valuation standards. Market value, which is the estimated amount for which assets or liabilities should be exchanged at the valuation date between a willing buyer and willing seller in a neutral transaction after proper marketing, whereby the market value is acted upon by both parties without knowledge of the party.
Valuation Date	Valuation Date is the date on which the opinion of value applied the date of valuation were the value of residential complex Property project reflected on June 30th,2022.



Report Date	The valuation report usually dated exactly as the valuation date August 01st, 2022.
Inspection	The Property was inspected on 25 th of June 2022 by Fadi Naeem, Saudi Authority for Accredited Values membership 1220000119 (Taqeem), all significant parts of the property were inspected.
Inspection Role	A consecutive visit to inspection of property, to examine it and obtain relevant information, in order to express a professional opinion of its value. We hereby confirm that we have inspected the subject property/Asset at the date of inspection. Our inspection procedure covers only the surface/boundaries/out layers of the property.
Market Research & Survey	OPM team has made fully market Survey for the immediate similar assets to collect all the possible and Related data to the valuation process. The collected data will be based on Market Value for Property. The collected data type will be according to the property data and the Purpose of valuation. The assets prices, occupancy rates and market sales through field survey of the real estate area for similar properties in term of classification of residential facilities with measuring the ratio of supply and demand.
The premise of the highest & optimal use	The property is working (running position) and according to the location and area of the property - it includes many residential units, offices, and corporate headquarters in Al- Khobar on roads. It makes the current use of the property appropriate and appropriate according to the market information and the resident's view without entering a detailed analysis of the optimal use where you need Detailed feasibility study, and this is not covered by the scope of work.
Independence Valuers	An External Valuer is defined in the IVS Standards as: A Valuer who, together with any associates, has no material links with the client or the subject of the assignment. We Confirm that we are an Independent Contractor for the subject services, and nothing contained in this assignment shall be construed as constituting any relationship with the client other than that of client and independent contractor, or as creating any employment relationship whatsoever between client and OPM's staff. We also confirm that we have no conflict of interest to the client's Property, (L&B).
Due Diligence	We were not provided with due diligence examination of the property before starting the evaluation process, as the client informed us to start the technical due diligence immediately upon the completion of determining the value of



	the property, as the purpose of the evaluation /REIT purposes (Real Estate Investment Trust) and the property is operated as Residential usage.
Conflict of Interest	There is no benefit or conflict of interest, as (Olaat Valuation Company) acknowledge that there is no common interest or benefit in the property and that the evaluators task is to evaluate the property for the benefit of client.
Valuation Methodology	The Valuation has been undertaken using the Residual value, (DRC) approach, and Capitalization rate method that are defined in the RICS Valuation – Global Standards (RB Global) Glossary as
Limitation of Liability	Our Liability is restricted in aggregate to our fee and to the addressee of our report only.
Legal notices	We are not aware of nor have we been informed of any legal notices served on the Project, outstanding or pending in the court law.
The nature and source of the information to be relied on	For the purpose of this report, it is assumed that the written and verbal information provided to us by the client is up to date, complete and correct. OPM have furthermore undertaken further research with respect to effective useful life, in addition, we have relied on the following sources in the valuation process.
Confidentiality	This document and/or any other document received from the client are confidential between OPM and the client. Except as may be required by any court or authority, the subject Services shall not disclose or use or cause to be disclosed or used, At any time during the term. Any of the client's secrets and/or confidential information, any other non-public information relating to the client business, financial or other affairs acquired by the subject service during the process Remain confidential
The nature and source of the information to be relied on	All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification
Environmental Matters	In undertaking our work, we have been instructed to assume that no contamination or potentially contaminative use has ever been carried out on the property. We have not carried out any investigation into past or present uses, either of the Property or of any neighboring land, to establish whether there is any contamination or potential for contamination to the subject Property from the use or site and have therefor assumed that none exists. However, should it be established subsequently that contamination exists at the Property or on any neighboring land, or that the premises has been or is being put to any contaminative use, this might reduce the value now reported.
Currency	Saudi Riyal



Valuation report's Date	August 01st, 2022
General assumption	General assumptions related to real estate are necessary according to the definition of international valuation standards "Assumptions are logical matters that can be accepted as fact in the context of valuation work without verification or scrutiny in a specific way. Wastage of spaces and lack of optimal utilization of the property, as it was assumed that there are no restrictions that would hinder the operation of the property in the future." - The property is operated.
Special assumption	It was assumed that the property is within an open competitive market and operation was assumed according to commercial rates and prices. It was also assumed that all data received from the client from a deed and a building permit were correct. The validity of the documents was assumed, as the property was inferred through it and one of the building code and laboratories was carried out through land uses within the real estate area.
SALIENT POINT (GENERAL COMMENTS)	We are unaware of planning or other proposals in the area or other matters which would be of detriment to the subject property, although your legal representative should make their usual searches and enquiries in this respect. We confirm that on-site measurement exercise was not conducted by OPM, and we have relied on the site areas provided by the clients.in the event that the area of the property and site boundary prove erroneous, our opinion of market value may be materially affected, and we reserve the right to amend our valuation and report

2- Basing assumptions and limiting conditions

All analysis and conclusions in this valuation report are based on the following assumptions and limiting conditions, definitions and concepts, and identification of the subject property. Recognizing the premises of value is vital to this valuation assignment and to the analysis and conclusions that grow out of these premises.



3- The valuation is made subject to the following conditions and assumptions:

Any legal description or plats reported here are assumed accurate. Any sketches, plats or drawings included in this report are included to assist the reader in visualizing the property. We have made a full survey of the property boundaries and region and looking for some comparable land parcels and we didn't find any comparable property offering either for sale or rent due to scarcity of lands.

Valuations based on *market value* shall adopt the definition and the conceptual framework settled by the **Saudi Authority for**

Accredited Values memberships (Taqeem), International Valuation Standards Council (IVSC): The estimated amount for which an asset should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

4- Standard and Premise of value

- This valuation report relies upon the use of market value as the standard of value. For the purposes of this Valuation, market value is defined as the expected price at which the property would change hands between a willing hypothetical buyer and a willing hypothetical seller, neither being under a compulsion to conclude the transaction and both having full knowledge of all the relevant facts.
- This is essentially identical to the market value basis as it is defined under the **Saudi Authority for Accredited Values memberships** (Tageem).
- The evaluation was performed under the premise of value in continued use as a going concern valuation analysis. In our opinion, this premise of value represents the market value.

5- source of information

All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification.



6- Instructions

Olaat and its partner for real estate valuation was baptized before the client, and the team at OPM made a field visit to the real estate site and to see the facts on the ground. In the report are the results of the field survey.

7- Summary of the evaluation report

A detailed report on the specifications of the property on the evaluation based on income to reach the market value (market value) and comparison based on data, evidence and inputs related to evaluation methods in the real estate area to estimate the market value of the property.

8- Documents Received

The Client has provided us by clear copy of the following documents

Title Deed Copy	У
Construction Permit	X
Gross Floor area / floor	У
Total leasable area	У
MEP's Details	X
Mapping Plan	х
Civil Defense Letter	X
Photographs	ý



9- Valuation's Methodologist Definitions

There are three principal approaches to valuation that are generally recognized internationally: According to the International Valuation Standard Council (IVSC), and according to the TAQEEM valuation principles, there are 3 main types of valuation Approaches as per the following:

9.1- Depreciated Replacement cost (DRC)

A Depreciated Replacement cost the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization".

The DRC method is based on the economic theory of substitution. Like the other forms of valuation, it involves comparing the asset being valued with another. However, DRC is normally used in situations where there is no directly comparable alternative. The comparison therefore has to be made with a hypothetical substitute, also described as the modern equivalent asset (MEA). The underlying theory is that the potential buyer in the exchange would not pay any more to acquire the asset being valued than the cost of acquiring an equivalent new one. The technique involves assessing all the costs of providing a modern equivalent asset using pricing at the valuation date.

In order to assess the price that the potential buyer would bid for the actual asset, valuation depreciation adjustments have to be made to the gross replacement cost of the MEA to reflect the differences between it and the modern equivalent. These differences can reflect obsolescence factors such as the physical condition, the remaining economic life, the comparative running costs and the comparative efficiency and functionality of the actual asset. Land required for the MEA will be separately assessed.

When depreciated replacement cost is used?

DRC is used where there is no active market for the asset being valued – that is, where there is no useful or relevant evidence of recent sales transactions due to the specialized nature of the asset – and it is impractical to produce a reliable valuation using other methods.

The DRC method may be used for the valuation of specialized property, which is defined as:



"Property that is rarely, if ever, sold in the market, except by way of a sale of the business or entity of which it is part, due to the uniqueness arising from its specialized nature and design, its configuration, size, location or otherwise."

This definition is broad and can apply to Property or assets that may be of conventional construction, but become specialized by virtue of being of a size or in a location where there is no relevant or reliable evidence of sales involving similar property.

The market for assets can change over time. Assets that might previously have been identified as having no market may have an active market that has recently emerged. For example, within the healthcare and leisure sectors, evidence of market transactions is growing. Therefore, before adopting the DRC method the valuer will need to be satisfied that there are no transactions involving similar buildings in similar use or location that could provide sufficient evidence to use an alternative valuation method.

The value of a specialized property (or a specialized Land & Building Property) is intrinsically linked to its use.

- The type of Asset and how it is used an understanding of the asset, its function and its environment.
- Classification of the asset for accounting purposes by the entity.
- the entity's componentization policy and the entity's position on modern equivalent asset (MEA) issues such as Asset's site location and site size.
- knowledge of the specification that would be required for an equivalent asset in the current market, and the cost of acquiring or procuring that asset.
- Sufficient knowledge of the asset and its marketplace to determine the remaining physical and economic life of the asset and sufficient knowledge of the sector in question to assess functional, technical or economic obsolescence.
 - If the asset is specialized it may be necessary to define what is to be included in the valuation. The identification of assets that are classified as part of the property interest and those that are classified as plant and equipment is often unclear in a specialized property.

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Any specialized assets comprise separately identifiable components, and the valuer will need to discuss with the entity whether it is appropriate to value these as separate items, or to what degree it would be appropriate to regard them as aggregated into a single asset, and valued accordingly. The entity's accounting policies may influence this decision.

The principle can be illustrated by considering the value of Property that is a few years old. If technological advancements mean that the same output can now be achieved with a smaller and more efficient machine, the actual machine would most likely not be replaced as is. The modern equivalent is defined by its comparative performance and output.

In assessing the cost of the replacement asset, due account should be taken of all the costs that would be incurred by a potential buyer on the valuation date unless there is applicable direction to the contrary:

- Delivery and transportation
- Installation and commissioning
- Any unrecoverable duties or taxes
- Setting up costs, where appropriate, such as planning fees and site preparation works
- Professional fees related to the project
- A contingency allowance, if appropriate and finance costs, taking into account the likely pattern of payment.

When considering <u>specialized property</u>, the current gross replacement cost of the asset is assessed. This comprises the cost of replacing the land plus the cost of replacing the improvements to the land. For the latter, the approach is to assess the cost of their replacement with a modern equivalent and then make valuation depreciation adjustments to reflect the differences between it and the actual asset when compared with a modern equivalent. Once the gross replacement cost has been derived, the valuation depreciation factors are applied as a further and separate calculation.

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Although the ultimate objective of the DRC method is to produce a valuation of the actual property in its actual location, the initial stage of estimating the gross replacement cost should reflect the cost of a site suitable for a modern equivalent facility. While this may be a site of a similar size and in a similar location to the actual site, if the actual site is clearly one that a prudent buyer would no longer consider appropriate because it would be commercially wasteful or would be an inappropriate use of resources, the modern equivalent site is assumed to have the appropriate characteristics to deliver the required service potential.

The fundamental principle is that the hypothetical buyer for a modern equivalent asset would purchase the least expensive site that would realistically be suitable and appropriate for its proposed operations and the envisaged modern equivalent facility. How the actual site was obtained is irrelevant to the valuation. The valuer will need to discuss and agree with the entity the possible locations for the current defined service requirement.

The property being valued may be located in a situation that would now be considered unnecessarily expensive. This may be due to changes in the way in which the service provided is delivered, or to changes in the market for the product it produces.

Calculating the cost of Land & Building improvements of a specialized property-

When valuing a specialized property, it is often difficult to distinguish between what may be classified as a building or structure and what may be classified as plant. In the specialized industrial sector, many structures effectively only provide support and weather protection for process plant – if the plant was removed, the 'building' would not exist. In such cases there should be discussion with the entity as to whether a distinction needs to be made between buildings and plant and, if so, what items fall under each heading. Because of the diverse nature of the buildings, structures and plant that may form part of a specialized property, the term 'site improvement' refers to all additions to the land. These are buildings, structures or some modifications to land of a permanent nature involving expenditures of labor and capital, and they are intended to enhance the value or utility of the property. Improvements have differing patterns of use and economic lives.

Site improvements will include all site works associated with the development, including services, fencing, paving and any other items of a permanent nature that support the specialized use. The following paragraphs provide guidance on calculating the cost of buildings and site improvements. Although they refer specifically to buildings, the same principles apply to all improvements.



Sources of cost information

The nature, size and specification of the modern equivalent building and all other necessary improvements, the cost of providing these:

- Assessed by reference to published building cost data (benchmark). However, published construction price data may be of limited assistance where the replacement building or structure is highly specialized. Instead, the valuer may have to rely on actual costs involved in the creation of the current asset, or discuss with their instructing client the need to conduct external cost research and/or commission specialist cost advice.
- Contractors and Consultants Other factors that may result in the cost of creating the actual asset to differ from that of a notional replacement include:
- **Site preparation**: work may have been undertaken to prepare the actual site for development that would not be necessary for the assumed equivalent site. For example, costs actually incurred in levelling a site or providing services to the site boundary may already be reflected in the cost of acquiring an equivalent site in the market if the available evidence was for level, serviced land.
- **Phasing of work:** A large site may have been developed in phases, whereas the cost of the modern equivalent reflects the cost that would be incurred in replacing the whole asset at the valuation date let as a single contract. This could create economies of scale and reduce contract overheads, for example, on preliminaries work.
- Optimal working conditions: If the cost of the equivalent site is based on a site that is assumed to be free of any difficulties or constraints on development, any additional costs incurred because of abnormal conditions on the actual site are ignored.
- Contract variations: any additional costs incurred in constructing the actual building caused by design or specification changes during the progress of the contract are ignored.
- Planning changes: When the actual asset was constructed it may have had deemed planning consent. As the planning legislation has changed, the cost of obtaining consent for a modern equivalent may need to be taken into account.
- Incidental costs: Such as fees and carrying costs, are to be restricted to those costs associated with the assumed procurement of the building. Allowance for VAT is made only where this is an irrecoverable cost. Although it would not normally be appropriate to make an

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addition to the cost to reflect developer's profit (because the purchaser is deemed to be procuring the building for owner occupation), it may be appropriate to add for management time if this were a significant cost that would be incurred in constructing a modern equivalent.

Assessing valuation depreciation

Established the replacement cost of a modern equivalent asset, it is then necessary to adjust or depreciate all costs incurred to provide the modern equivalent asset to reflect differences between this modern equivalent and the actual asset being valued. The underlying principle is that the hypothetical buyer has the option of procuring either the modern equivalent or the actual asset. If the modern equivalent provides the ideal facility for the buyer, the price paid for the actual asset is expected to reflect all the disadvantages that it suffers in comparison.

Applying valuation depreciation is primarily a process of replicating how the market would view the asset. Depreciation rates and estimates of the future economic life of an asset are influenced by market trends and/or the entity's intentions. It is recommended that the valuer identify these trends and intentions, and be capable of using them to support the depreciation rates applied. The application of DRC should replicate the deductive process of a potential buyer with a limited market for reference.

Three principal types of depreciation allowance, or obsolescence, may be identified as:

- **Physical deterioration:** If the cost of repairing, reconditioning or refurbishing the actual asset to render it useable has exceeded the cost of a modern equivalent, the asset would have no value.
- **Functional obsolescence:** The introduction of new technology may render obsolete a relatively new asset with an otherwise long anticipated life, with the result that there would be no demand for it other than any value for salvage or an alternative use.
- **Economical obsolescence:** Economic obsolescence: if demand for the product or service provided by the asset has collapsed and is not expected to recover, there would be no demand for the asset other than for any salvage value or alternative use.



Remaining economic life

Key step in the estimation of valuation depreciation to reflect obsolescence is the assessment of the lifespan and anticipated remaining life that is attributable to the asset being valued, having regard to the impact of its different constituent parts, this then being applied to the modern equivalent asset that has been selected.

Lifespan: When assessing the target lifespan of an asset, it is important to take into account that the asset comprises many different parts, each with their own lifespan, some of which will be much shorter than the period over which the asset may be used for service delivery. The impact of capital expenditure on replacing parts whose economic service delivery potential has been exhausted cannot be reflected until that expenditure occurs. The projected lifespan of an asset when new is therefore not the lifespan of the asset's longest life part nor the period over which the entity intends to remain in occupation delivering services from it but rather should reflect the varying lifespans of the in-situ constituent parts. Approximation or other techniques, such as weighting the impact of the lifespans of different parts by value, will be necessary to arrive at a lifespan for the overall asset that faithfully reflects the varied individual lives of the asset's parts.

Types of Depreciation

- Straight-line: The straight-line basis tends to be the most commonly adopted method for calculating depreciation of buildings because of its simplicity and relative ease of application. Straight-line depreciation assumes the same amount is allocated for depreciation for each year of the estimated life.
- Reducing balance: The reducing balance method of depreciation assumes a constant percentage rate of depreciation from the reducing base. The reduction of the balance at the end of each period by a fixed proportion of itself creates a sagging depreciating value curve over the life of the asset. This method effectively 'compounds' the total depreciation. This may match reasonable expectations of declining value over time better than the straight-line method.
- S-curve: The S-curve is recommended where sufficient data is available for the valuer to be confident that the curve represents the likely reality. In some cases, it presents the most realistic representation of an asset's depreciation by assuming that depreciation is at a low rate in

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the early years, then accelerates in the middle years and reduces again in the final years. However, some assets, such as plant, may have a different depreciation pattern (high at first rather than low).

- The three methods outlined are all in common use. Of these, the straight-line approach has the advantage of simplicity. However, it does not represent the way in which asset values are normally reflected in the marketplace. The reducing balance method may also be open to similar criticism that it does not reflect market perceptions. The S-curve attempts a surrogate for market behavior and is appropriate where there is empirical evidence available.

Other forms of depreciation curves are available, and where they are used by a particular market the valuer is expected to reflect them. In making adjustments for depreciation and obsolescence the valuer is advised to rely on professional knowledge, judgement and market experience, and to take due account of the nature of the asset and the type of use to which it is put.

Other considerations

It is not normally appropriate to make any deduction for depreciation from the cost of acquiring a modern equivalent site in the market, because freehold land rarely depreciates. When valuing specialized property, the normal practice is to assess the cost of the improvements separately, assess the appropriate valuation depreciation and then add this to the cost of replacing the land in order to arrive at the final valuation.

Where a multi-block site comprises more than one specialized building, each building will have its own remaining life (reflecting the lesser of their respective physical or remaining economic lives) except in the rare circumstances of there being a strong interdependency such as potentially in the case of an oil refinery.

9.2- Residual Value Method

- RV methodology definition:

The Land - Residual Approach is the sum of remaining from the value of the completed (depreciated) property (Assume generating income). First of all, subtracts the value of buildings from this overall value, designating the remainder as the value of land.



Building values may be estimated in terms of their replacement cost (which usually produces a very high estimate, leaving little land value) or their depreciated value (which gives an unrealistically low building estimate, inasmuch as maintenance and repairs save most buildings from deteriorating through wear and tear). Using the depreciated value method leaves a higher residual land value.

Simply put, the residual land value is a method used to determine the value and potential profitability of a piece of property minus any expenses related to the land, according to the real estate website Real Estate Agent. Residual land value is the value of the land that remains after any and all deductions associated with the cost of developing, maintaining or reselling the land.

9.3- Capitalization Method (Cap Rate)

The income approach values property by the amount of income that it can potentially generate. Hence, this method is used for apartments. Office building, malls, and other property that generates a regular income.

The appraiser calculator the income according to the following steps:

- Estimate the potential annual gross income by doing market studies to determine what the property could earn, which may not be the same as what it is currently earning.
- The effective gross income is calculated by subtracting the vacancy rate and rent loss as estimated by the appraiser using market studies.
- The net operating income (NOI) is then calculated by subtracting the annual operating expenses from the effective gross income. Annual operating expense include real estate taxes, insurance utilities, maintenance, repairs, advertising and management expenses. Management expenses are included even if the owner is going to manage it, since the owner incurs an opportunity cost by managing it herself. The cost of capital items is not included, since it is not an operating expense. Hence, it does not include mortgage and interest, since this is a debt payment on a capital item.

Estimate the Capitalization rate (aka cap rate), which is the rate of return, or yield, that other investors of property are getting in the local market.

Valuation Process Adoption

Through the following review of the evaluation process, the property will be evaluated through

- Valuation method based on residual value for land valuation.



- Cost and depreciation method in building evaluation.
- Income method
- The value was determined by weighting among the above-mentioned methods

10- Scope of the Report

The valuation report is performed on a limited scope basis; the report is not a self-contained comprehensive valuation report to estimate the market value of the Property in Time of valuation.

11- Inception of information and data

All data and information were deducted due to our market survey to collect some of the market samples either for property, In addition, we consulted many of real estate experts in **Al-Khobar city** to reach the actual transaction of some property value we depend on Saudi construction cost in time of valuation.

12- Purpose for preparation valuation and Content text

OPM was appointed **Musharka REIT** to evaluate market value for a Residential property due to market value located within District- based on that, OPM valuation's team surveyed a property's surrounding area for site inspection + preview the location that was analyzed by OPM valuation's team to reach the estimated market price for the for evaluated property on time of evaluation.

13- Valuation Report Brief

It is a comprehensive valuation report for the property specification according to the weighted average method to get the more realistic value of the Asset (property) based to (Capital Market Authority) CMA in Saudi Arabia requirements, this analysis report done by OPM valuation team to reach the estimated value of land property in time of evaluation.



14- Legal Description for Property Owner

Document's validity: the property targeted has viewed through available data and documents received from Musharaka **REIT**, and have been a presumption of validity.

15- Second partner's rights and ownership in property

We assumed that targeted property out and free of any personal legal rights and there is no mortgage, loan, royals, monopoly, utilization rights for land and instrument. If indicate otherwise, OPM company & evaluation team are free of any responsibility and our actual task only evaluates commercial property, with checking and preview the real instruments if it's legal and owned by the landlord.

16- Foundation of evaluation report and Contents

Assumptions

- 1. Purpose of evaluation is to estimate the real current market value in a competitive market (non-monopoly based on speculation).
- 2. Estimated current market value depending on weighted average method.
- 3. OPM has no conflict of interest in the time of evaluation.



17- Site Inspection and collecting Information

The quality of information initially gathered, and later collated, is pivotal to the accurate assessment of the property. An inspection of the property will be required in order to gather the information needed to complete the assessment through:

- General inspection of the Property and its environs before beginning the detailed inspection and confirm that the extent of the property being inspected conforms to the description given by the client.
- Assess the age of the building.
- Consider whether there are any restrictions to demolition and rebuilding that will result from the surrounding environment. Are there Property, the occupation of which may affect working hours? Are any special protection works likely to be necessary? Is the building detached, semi-detached or terraced, therefore do party walls, temporary protection, insurers, etc.
- Consider whether there are likely to be any deleterious materials that will increase the cost of demolition and debris removal due to higher disposal costs, i.e., review the asbestos register.
- Taking sufficient notes, photographs and measurements and produce sketches to record.
- A summary of the building's structure, and the different types of construction, eaves, ceiling heights and finishes.
- A summary of the building's MEP (for example, Firefighting system, smoking detectors, Fire Hose, Extinguisher, sprinkler provision, lifts, escalators, BMS, and HVAC system).
- Summary of the external areas, boundaries, outbuildings, etc.
- A summary of specialist features (these may be internal or external features considered as extra over the standard building finishes or that influence the basis of assessment, for example, marble cladding, ornate stonework or timber paneling) and a summary of general topography.
- Estimate All Property 's Value through valuation approach for assets with few exceptions, the final assessment figure will comprise the total cost of completely rebuilding the asset, to be insured together with allowances in respect of other matters, including:
- The net rebuilding cost is normally calculated by multiplying the gross internal area of the building by a suitable rate for its reconstruction, and Current market cost based.
- All external works and services such as drainage, manholes, water supply, electricity supply, boundary structures and outbuildings.



- Average prices for costs are usually generated from a wide range of building costs that reflect differing methods of construction, scopes of work and standards of finishes.
- Approximate quantities may also be used to assist in the appropriate allocation of costs in the elemental breakdown.
- -Replacement using vernacular materials and uncommon traditional techniques in replicating items such as ornamentation.
- -Professional fees
- -Public authorities' stipulations

This section provides an analysis of the site and its overall location, with the aim of understanding the specific constraints and opportunities related to potential development.

The assessment studies the site's location, conditions and characteristics and sheds light on the following points:

- Site Context & Characteristics
- Site Uses Zoning Regulations
- Surrounding Uses
- Proximity to Key Demand Generators Accessibility & Visibility

These conclusions, in conjunction with the findings from the real estate market assessment feed into the development program and recommendations elaborated for the overall site as highlighted in subsequent sections of this report.

The adjacent map presents the subject site's location within the wider city while the table below, provides the site's coordinates for the purpose of identifying the exact location via Google Earth.

Property Map Coordinates

26°20'47.8"N 50°11'23.2"E

https://goo.gl/maps/iQ48GGpBipjChPK89

Market

Survey

Internal

Data base

Site Inspection

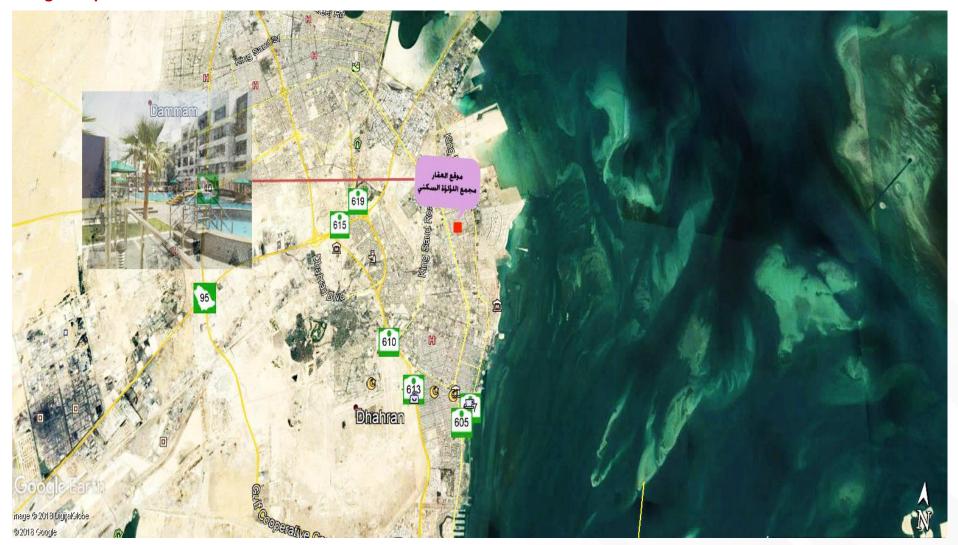


17.1- Aerial View





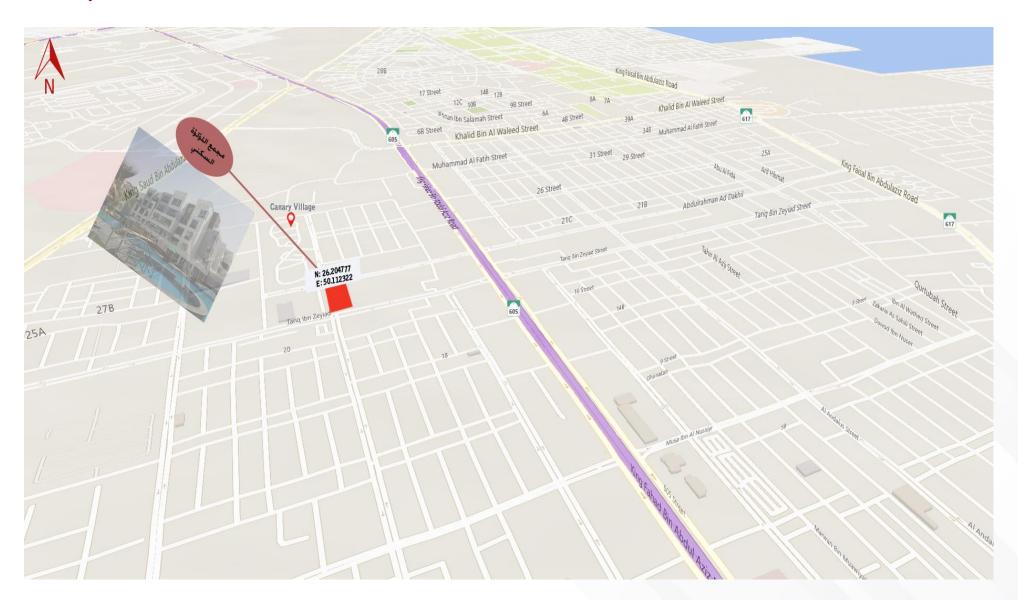
Google Map View



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Middle City View



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17.2- Site Accessibility and Visibility

Sector	Side / Part	Comment
	Prime Location	Located nearby Tariq bin Ziyad Road, with newly plan growth direction.
General Overview	Accessibility and Visibility	*Accessibility through many major roads such as Tariq bin Ziyad Road & nearly king Fahad road. *Visibility – All Major Commercial Property Surrounding the site.
	Potential Growth	This side have a good growth rate comparing to other side of city, other projects will be under construction in the area.

Sector	Side / Part		Comment			
Land Shape		leveled	The pr	The property is leveled fully developed built names as Pearl Residential Comple		
	Internal and	Neat & Clean	Yes			
Topography, Environment, internal Streets	scaping for property	Clam level	High	•	n or noisy sources were noticed in the site and no future	
internal Streets	p.opo.ty	Fully development	-	pollution aspects are anticipated in the near future.		
	Inside	Qurtaba District	The property is located Qurtaba-side of the city a region filled with new development and project and is the location of urban growth and Development soon.			
Site Development	Power Generator	-	Central A	/C Units System	Water Treatment station	Fences wall



17.3 - Area Brief

The property is a residential complex and contains 233 housing units - the general location is in the city of Al-Khobar in the Qurtaba neighborhood on Prince Sultan bin Fahd bin Abdul-Aziz Street - the total area of the land according to the deed is: 22,500 m² and the total building area is 39,909 m² + walls of an area of 600 m² + plots with an area of 2189 m².

Sector	Si	ide / Part			Comment		
	On City Level	Al Khobar City	The property is located developed s ide of the city a region filled with new developm and project and is the location of the urban growth.				
	Proximity from Attraction	Main Axis			Main Road	Tariq bin Ziyad Road	
		Surface Drainage	Water				
	Utilities and Infrastructure Sewer System Electricity			Telephone	The property infrastructure services are complete.		
	Public	Planting	Sidewalks		The prope	perty is fully developed	
	Amenities	Lighting	Asphalt Roads		тте ргоре		
		-			Public Area	All the utilities are in close proximity	
	Facilities	Prayer <i>i</i>	Area		T ublic Area	to the sites or at least within 5 Km radius.	
		Frontages					
	Land Characteristics	Street	Land has front age acce		cess to many commercial roa	ads, and street outside the property.	
	Gial acteristics	Land Shape					



18- Land Valuation Methodology

18.1- Case 1 – Residual value approach (land)

Residual value approach evaluation – Land Evaluation market value (MV)

RV methodology definition:

The Land - Residual Approach is the sum of remaining from the value of the completed (depreciated) property (Assume generating income). First of all, subtracts the value of buildings from this overall value, designating the remainder as the value of land.

Building values may be estimated in terms of their replacement cost (which usually produces a very high estimate, leaving little land value) or their depreciated value (which gives an unrealistically low building estimate, inasmuch as maintenance and repairs save most buildings from deteriorating through wear and tear). Using the depreciated value method leaves a higher residual land value.



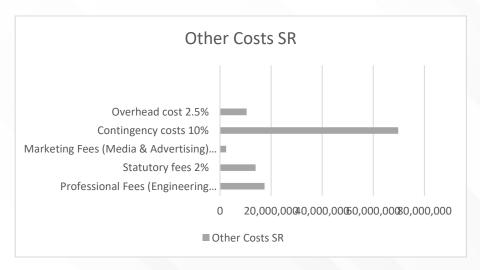
Simply put, the residual land value is a method used to determine the value and potential profitability of a piece of property minus any expenses related to the land, according to the real estate website Real Estate Agent. Residual land value is the value of the land that remains after any and all deductions associated with the cost of developing, maintaining or reselling the land.



Dev - Cost Sheet - Residential (Compound	Project - G	rade B
Cost Tuna Day Tuna	Con Year	Con Year	Con Year
Cost Type- Dev Type	1	2	3
	<u>.</u>		
Development Work			
Land Area - developed / year - sqm	22,500.00		
Development Cost SAR / SQM	140		
Total Development Cost / Year	3,150,000		
Res Compound Grade B			
Total BUA - sq m	168,750		
Res Units BUA construction / Year	56,250	56,250	56,250
Res units Construction & FF&E Cost SAR / sqm	4,000	4,000	4,000
Total Dev cost - SAR	225,000,000	225,000,000	225,000,000
Recreation, Landscaping, playgrounds, Facilities	9,000		
Construction and Finishing cost - SAR/ sq m	2,500		
Total Construction Cost / year	22,500,000		

Total Construction Costs	247,500,000	225,000,000	225,000,000
	1		
Other Costs			
Professional Fees (Engineering Consultant) 2.5%	6,187,500	5,625,000	5,625,000
Statutory fees 2%	4,950,000	4,500,000	4,500,000
Marketing Fees (Media & Advertising) 1.5%	3,712,500	3,375,000	3,375,000
Contingency costs 10%	24,750,000	22,500,000	22,500,000
Overhead cost 1.5%	3,712,500	3,375,000	3,375,000
Total Dev - Cost - SR	290,812,500	264,375,000	264,375,000







Gross Income & Revenues Sheet - Free Future Cash Flow (FFCF)

Currency SAR	Dev- period 3 Years	Year 1	Year 2	Year 3	Year 31	Year 32	Year 33
Categor							
Leasable area - sq m		118,125	118,125	118,125	118,125	118,125	118,125
Annual rental price - sq m		850	850	850	1150	1150	1150
Occupancy Rate %		70%	80%	95%	95%	95%	95%
Revenues Cat 1		70,284,375	80,325,000	95,385,938	129,051,563	129,051,563	129,051,563
Category 2-	Shops and Restaul	rants					
Leasable area - sq m		2,500	2,500	2,500	2,500	2,500	2,500
Annual rental price - sq m		650	650	650	900	900	900
Occupancy Rate %		70%	100%	100%	100%	100%	100%
Revenues Cat 2		1,137,500	1,625,000	1,625,000	2,250,000	2,250,000	2,250,000
	•						
Gross Revenues		71,421,875	81,950,000	97,010,938	131,301,563	131,301,563	131,301,563





		Income	Statement			
	Year 1	Year 2	Year 3	Year 31	Year 32	Year 33
Gross Revenues	71,421,875	81,950,000	97,010,938	131,301,563	131,301,563	131,301,563
Operating (PM&FM) plus Administrative Expenses (18%)	12,855,938	14,751,000	17,461,969	23,634,281	23,634,281	23,634,281
Gross Profit - EBITDA	58,565,938	67,199,000	79,548,969	107,667,281	107,667,281	107,667,281
Depreciation	(5,816,250)	(5,816,250)	(5,816,250)	(5,816,250)	(5,816,250)	(5,816,250)
Earnings after depreciation	52,749,688	61,382,750	73,732,719	101,851,031	101,851,031	101,851,031
Interest Expense	(19,669,500)	(19,669,500)	(19,669,500)	0	0	0
Earning after interest expense	33,080,188	41,713,250	54,063,219	101,851,031	101,851,031	101,851,031
Taxes	(2,481,014)	(3,128,494)	(4,054,741)	(7,638,827)	(7,638,827)	(7,638,827)
Net Income	30,599,173	38,584,756	50,008,477	94,212,204	94,212,204	94,212,204
Dividends Rate	0	0	0	0	0	0
Dividends	0	0	0	0	0	0
Additions to Retained Earnings	30,599,173	38,584,756	50,008,477	94,212,204	94,212,204	94,212,204
Cumulative Retained earnings	30,599,173	69,183,930	119,192,407	3,113,427,125	3,207,639,329	3,301,851,533



Residual Value - RV

RV Approach	Construction / Year 1	Construction / Year 2	Construction / Year 3	Operation / Year 1	Operation / Year 2	Operation / Year 32	Operation / Year 33	Total
IN - Flow	Period	0	0	1	2	32	33	
Net Cash Flow		0	0	36,415,423	44,401,006	100,028,454	100,028,454	3,293,730,875
		T		T	1		1	
Discount Rate:	9%	0.000	0.000	0.917	0.842	0.063	0.058	
OUT Flow								
Total Outflow		0	0	0	0	0	0	
	Total Cook and							
	Total Cash out							
Net Cash Flow (Before Discount Rate)	(819,562,500)	0	0	36,415,423	44,401,006	100,028,454	100,028,454	1,232,804,197
	<u> </u>							Total Cash flow
Discounted Cash Flow DCF	(819,562,500)	0	0	33,408,645	37,371,439	6,345,643	5,821,691	81,051,855
		L						Residual value
NPV	869 894 416	1						

NPV	869,894,416
-----	-------------

IRR	8.95%

Market Value - MV		
	Land - MV	81,051,855
	Land area - sq m	22,500.00
MV - per sq m - Residual value		3,602.30



Land market Value as per RV Method = Land Area * market value / sq. m

= 22,500 sqm * 3,602.30 S.R

= 81,051,750 S.R (Eighty-One Million, Fifty-One Thousand, Seven

Hundred Fifty Saudi Riyal)



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18.2 - Cost Approach Depreciated Replacement cost method (DRC) for Building

Depreciated replacement cost (DRC) approach. The 'cost approach' and DRC are regarded as synonymous terms; both are in common use around the world to describe a method of valuation of all types of assets.

Also, the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization.

It is important to understand that the word depreciation is used in a different context for valuation than for financial reporting. In a DRC valuation, depreciation refers to the reduction, or writing down, of the cost of a modern equivalent asset to reflect the obsolescence and relative disabilities affecting the actual asset. In financial reporting, depreciation accounting refers to a charge made against an entity income to reflect the consumption of an asset over a particular accounting period. These are distinct usages of the word, and there is no direct correlation between the methods used to assess depreciation in each case.

Although the DRC method may be used for the valuation of different types of specialized asset, particular complications arise when applying the DRC method to specialized property.

Some buildings (or specialized plant and equipment assets) have a conventional basic design that is superficially similar to other buildings that are regularly bought and sold in the market, but on closer inspection have specialized features or extensive adaptations designed to meet the requirements of the actual occupier. Typical examples, which may be purpose built or adapted, include a residential complex, office, retail, medical, hotels, universities and or an industrial building (labor camps) with structural alterations to accommodate a particular production process with enhanced security features such as thickened walls, toughened glazing, extra amenities and extra facilities areas.



• Due to availability of building permit; the total Gross Floor area GFA has been calculated area 22,500 sqm from Musharaka REIT.

Depreciated Replacement cost (DRC)

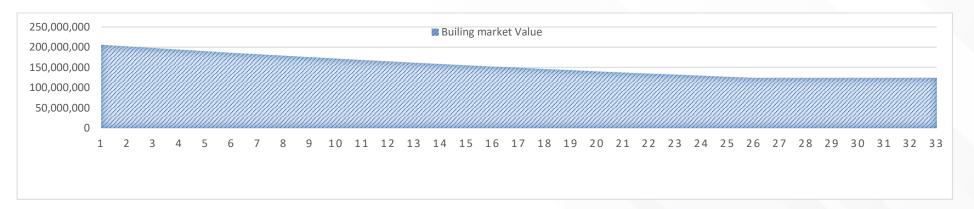
Standard: Average useful life for building in Al Khobar city after taken into consideration climate.	N (number of years) =	50 years
Deprecation ratio Per annum 2.0%	Appreciation (Maintenance, renovation) ratio Per annum based to schedule of maintenance work per annum	Apportionment after Calculation Depreciation and Appreciation 2 %
Building (equipment) useful life	N (number of years) =	4.5 years
Apportionment – Acc Depreciation	2%*4.5 Years	8%

Note: Annual Deprecation Charged on December for every Year



(Construction, Finishing & MEP equipment) for building – All MEP installed

Type of Construction	GFA / sq. m	Replacement cost / SAR – sq. June- 2022	Completion %	Market value/ SR
Car Parking Floor Area	3,322	2,800	100%	9,301,600
Ground Floor	10,517	4,200	100%	44,171,400
First Floor	10,450	4,200	100%	43,890,000
Second Floor	10,450	4,200	100%	43,890,000
Third Floor	5,170	4,200	100%	21,714,000
Third Floor attaché Area	926	4,200	100%	3,889,200
fences and yards	2,789	900	100%	2,510,100
Replacement cost - SR				169,366,300
Add: External Development cost	11,250	1,500	100%	16,875,000
Market value before deducting accumulated deprec	iation SAR			186,241,300
Less: Accumulated depreciation (8%) The life of the proexamining the maintenance work	operty is 4.5 years	at a depreciation rate o	f 2% annually after	(14,899,304)
The market value of the building before the developer's	profit			171,341,996
Add: Developer profit (20%)	•			34,268,399
Depreciated Replacer	ment cost DRC for	r building		205,610,395





19- Market value (property) Land + Building In the case of finishing up to date from Finishing, fixtures & equipment work-Currency SR

Market Value (Land)	81,051,750 SAR
Building Value - SAR	205,610,395 SAR
Market value -Total Land & Building Property	286,662,145 S.R (Two hundred eighty-six million, six hundred sixty-two thousand, one hundred Forty-five Saudi riyals



20-Valuation Based to Income approach- Capitalization rate ratio of Net Operating Income (NOI) to property asset value – Al Khobar city -June 2022- FFO:

Lease Contract Terms	Five Years
Annual rental value - net income	32,045,000 SAR
Tenant	Gulf Real Estate Investment Company

Notes: The lease expires at the end of August 2022, after which the property will be operated by the owner.

21 - Rental Market Analysis (RMA) - Market Benchmarking

After previewed and analyzed property's tenancy renting period, and revenue for residential we have compared the income with market benchmark and rentals achieved in catchment area with other comparable with similar leasable areas of other property.

The real estate income was verified according to the market, and it was found that the net operating income NOI of the real estate is higher than the comparable market rate by 15% after checking the available offers in the real estate area, as the average rent for the furnished apartment within projects characterized by modern and modern designs construction, finishing and annual furnishing for an area of 130 -160 m2 and it is within a closed and serviced residential complex similar to the real estate, from 110,000-140,000 Saudi riyals annually.



Gross Avg Operating Income GOI – Currency SAR- Average for a 5 Years Contractual period based as per client.		32,045,000
Vacancy and collection loss		0
Additional income		0
Effective Avg gross income		32,045,000
Operating Expenses (all expanses on Operator's responsibility) – Triple net wise		
Fixed	0	
Variable	0	
Reserves	0	
Total Operating expenses		0
Net Avg operating income NOI		32,045,000
Cap rate 8%		
Market Value @ 8% Capitalization rate		400,562,500 SAR



22-: In case of Musharaka REIT desire to reach market value for Property based to Weighted average between (RV+DRC) and Capitalization rate method

Property Value Calculation	Amount (SAR)	Weighted Average	Property Market Value
Land & Building - Residual value + DRC deprecation replacement cost - MV	286,662,148	38%	108,931,615
Capitalization rate - MV rate	400,562,500	62%	248,348,750
Weighted Average (38% for DRC, 62% Cap rate)	so the income ration	od in terms of income, o was weighted at an ge of 62%	
Sum of Values			357,280,365
Market Value MV	357,280,365 (Thre	e Hundred Fifty- Seven m hundred sixty-Fi	illion, two hundred Eighty thousand, Three ve Saudi Riyal)

General Notes:

- The market value of the property is 357,280,365 Saudi Riyals.
- The market value is subject to fluctuation according to the sensitivity level (+, 5%).
- The Market value of the property has been nominated on the basis of weighted average rate method.
- The property was fully inspected on the ground, the entry and exit movement, the general view of the site and the traffic were studied.
- No information has been hidden by Olaat Real Estate Valuation Company that could affect the value of the property.
- Olaat Real Estate Valuation Company undertakes not to disclose any information to others and to maintain the confidentiality of the evaluation.
- The property was evaluated with high professionalism, credibility and objectivity without expressing an opinion. Rather, the general condition of the property was included according to nature.



- Building Costs Replacement Cost were calculated on the basis based on Benchmark comparison market costs.
- Building area according to the building permit.
- The project is not of the highest use, as the current construction system for the land has been raised to 15 floors with a 50% coverage according to the Sharkia Municipality system.
- Net income has been provided to us to assess the capitalization of income as per the client.

(Sensitivity Analysis) for Asset Property

The Sensitivity ratio for the property evaluation is 5% as identified in the below table and it will also the sensitivity rate which can also measure the risk factor. a narrative description of the sensitivity of the value measurement to changes in unobservable inputs if a change in those inputs to a different amount might result in a significantly higher or lower value measurement. If there are interrelationships between those inputs and other unobservable inputs used in the value measurement, an entity shall also provide a description of those interrelationships and of how they might magnify or mitigate the effect of changes in the unobservable inputs on the value measurement.

-5%	Market Value	+5%
339,416,347	357,280,365	375,144,383



23-Traffic in the vicinity of the property and exit and entry to and from the property

Traffic in the real estate area depends primarily on the period and road during official working days from Sunday to Thursday

General Notes	de	gree of crowd	ling	Road Access
	strong congestion	light congestion	Free Movement	
			all the time	King Fahad Road
			all the time	Prince Sultan bin Fahad Road
			all the time	King Saud Road
	Exit	& Entry Move	ment	
General Notes	Exit		Entry	road Name
		·		
	Easy		Easy	King Fahad Road
	Easy		Easy	Prince Sultan bin Fahad Road
	Easy		Easy	King Saud Road



24- Real Estate Market Summary- Al Khobar City

The hotel real estate sector is witnessing an improvement in all of Al-Khobar, where the sector has witnessed a gradual increase in the prices of accommodation, as it recorded at the end of 2019 an increase of 5% and achieved 660 riyals as a general average over the same period in 2018 as a result of the increase in the general occupancy rate of the sector from 56% to 58% for hotels higher 3-star rating and a significant decline in the incomes of two-star hotels.

The office real estate sector is one of the sectors that witnessed a decrease in office rents by 30%.

The retail real estate sector is one of the sectors that suffers a stagnation in the level of leasing exhibitions and traditional shops as a result of weak and limited demand during 2018 - until mid-2019, when vacancies increased from shops within the Plaza and Street shops projects as a result of the large supply of them, and the impact of the emergence of life style restaurants complex projects that attract International and local restaurants and cafes The office real estate sector is one of the sectors that witnessed a decrease in office rents by 30%.

The retail real estate sector is one of the sectors that suffers a stagnation in the level of leasing exhibitions and traditional shops as a result of weak and limited demand during 2018 - until mid-2019, when vacancies increased from shops within the Plaza and Street shops projects as a result of the large supply of them, and the impact of the emergence of life style restaurants complex projects that attract International and local restaurants and cafes.



25- External and internal Pictures

External view











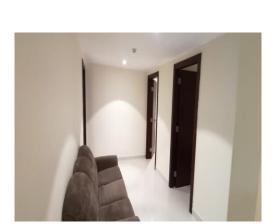


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External View















Internal view













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26-Olaat valuation Company's team

Title	Job Description	Saudi Authority for Accredited Valuers member ship	Validity of Member ship	Section
Abdulmalik Al-Darwish	Valuation Manger	1210000397	1445/07/18	Real estate
Fadi Naeem	Site visit, inspection Catchment area	1220000119	1444/01/16	Real estate









26.1- OPM Valuation's team Taqeem's certificates





QR Code





Information received by Client:

- (The deed + building permit + the modified study of the REIT Musharakah Fund, which shows the time period + the rental value of the lease contracts) in addition to all the information of the fund has been received.
- With regard to the lease contract signed between the two parties to the relationship, it was previously requested by the Oulat Real Estate Appraisal Company, and we were not provided with any lease contract by the appraisal requester for his own considerations, and where he recommended the possibility of adopting the data included in the modified fund study on 09/20/2018 It is similar to the contract data in terms of the time period and the rental value of the property annually and its validity was assumed according to the approval of the fund's offering by the Capital Market Authority on 07/17/2017 AD



27- Property Official Documents as per Client

Building Permit



Title Deed





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ترخيص مزاولة مهنة لفرع تقييم العقارات

فئة العضوية: أساسي

رقم الترخيص **1210000397** تاريخ إصداره 1437/5/17 هـ تاريخ انتهائه 1447/5/20 هـ

يرخص **عبدالملك ابراهيم عبدالكريم الدرويش** (سعودي الجنسية) سجل مدني رقم 1029921986 لمزاولة المهنة وقد منح هذا الترخيص بعد أن استوفى شروط القيد الواردة في المادة الخامسة من نظام المقيمين المعتمدين الصادر بالمرسوم الملكي رقم (م/43) وتاريخ 1433/07/9 هـ بموجب قرار لجنة قيد المقيمين رقم (75/ق3 /42) وتاريخ 1442/3/1 هـ

رئيس لجنة قيد المقيمين أ. وليد بن عبدالله الرويشد





















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Real Estate Valuation Report Analysis

Prepared for: Musharaka REIT

Riyadh City

Date of Inspection June 25th, 2022

Date of Valuation June 30th, 2022

Date of Report August 01th, 2022

Done by OPM (Olaat valuation Company)

P.O. Box 62244 Riyadh 11585

Kingdom of Saudi Arabia

The person in charge:

Abdul malik al Darwish

Email: opm@olaat.com

www.olaat.com

C.R:1010462536

Valuation License: 1210000397

Property's Type	Commercial Property
Location	West farms area - Jubail
Land Area	39,750 sq. m
Title deed number	3/14
Title's date	05/02/1414H
Percentage of land coverage according to the current construction	32%
Building Floor	7 Floor
Plot Number	4
Land Topography	Flat
Boarded streets & Neighbors	Based upon Title Deed
Build up Area (BUA)	15,636.71
Building's Permit number	10802
Building Permit's date	12/05/1434
Building Life	8.5 Years
Market value based to DCF	SR 59,112,105
Market value based to DCF Methods	59,112,105 (Fifty-Nine Million, One- hundred Twelve thousand, & one hundred & five Saudi Riyal only)



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Covid-19 Pandemic

With the spread of corona virus (COVID-19) In Kingdom of Saudi Arabia enacted to take step to control corona diseases. Initially due to spread it has a great impact on social mobility that lead to impact on kingdom economic growth. In order to control this pandemic and uplift the economic activity government taken a serious step to provide relief package to support corporate and resident and private sector.

Material Valuation Uncertainty under COVID-19 Pandemic

The outbreak of the Novel Coronavirus (Covid-19), declared by the World Health Organization as a global pandemic on 11 March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries. Accordingly, many formal measures were taken locally and globally that would affect all business sector including Real Estate Sector.

During critical period, Market activity is clearly being impacted in many sectors especially real estate transaction. As at the valuation date, we consider that we can attach less weight to previous market evidence for comparison purpose, to inform opinions of value. Indeed, the current response circumstance on which to base a judgement and current condition are under influence of epidemic COVID-19 and we are facing an exceptional situation in which it difficult to build an accurate judgement of market situation and value of real estate.

Accordingly, our valuation is therefor reported on the basis of "material valuation uncertainty" as per VPS 3 and VPGA 10 of the RICS Red Book Global and. Consequently, less certainty-and a higher degree of caution-should be taken to our valuation than would normally be the case. Given the unknown future impact that Covid-19 might have on the real estate market, we recommend that keep the valuation of Property under frequent review & property to be revalued when current condition change.

Musharaka REIT

ÔPM

For the attention of: Musharaka Capital T: +966 8001251111 info@musharaka.co P.O. Box 712, Al Khobar 31952

Property Address: Panda Jubail - Jubail city - Valuation Report analysis

Tenure: Commercial Freehold property

Dear Sir,

We are Pleased to submit our Valuation report for — Panda Jubail — Jubail city- for REITs Purposes (Real estate Investment Trust) enclosing with market valuation In Accordance with your instructions. The objective of this report is to estimate the market value In-SITU value at time of valuation, for property, based upon the existing condition and in the presence of the property preview on site with taken into account the market value of Property, trade area (catchment area capture, Pull area), catchment Area's classification, Discount Cash flow for Leased property — Net income based to market value for Commercial facility based to market and due to properties & facilities management works PM&FM beside periodically maintenance works, etc. We confirm that OPM complies with requirements of independence and objectivity and that we have no conflict of interest in acting on your behalf of this matter. We confirm that we undertake the valuation acting as externals values, qualified for the purpose of valuation.

The market value of the Commercial property 59,112,105 SAR has been assessed by Discounted Cash Flow method (DCF), considering the location of the property, current market conditions, market rents and classifications as at the date of valuation based upon the assumptions expressed & Market value according to the following: The scientific theory used to derive the market value: Evaluation on discounting future net cash flows for the purposes of estimating the benefit value of the property according to the net private income and the remaining time period for the validity of the lease contracts, as they expire on 12/31/2034.



1- Settling the terms of engagement

Identification of the client and any other intended users	(Musharaka REIT)				
Property Owner	Hift Al-Musharaka Real Estate Company				
Instruction and	In accordance with RFP dated on June month, 2022, we are instructed to provide a Valuation report are required to estimate the Market IN-SITU value for Panda Jubail property.				
purpose of valuation	REITs Purposes (Real estate Investment Trust)				
The subject of the valuation	Valuation for a Commercial property –Panda Jubail				
Other users	A general report prepared for publication in favor of the fund's unit owners by the fund manager, Musharaka REIT.				
Interest to be valued	We are instructed that the subject property should be Valued as freehold, free from any encumbrances or third-Party interests. We have not made any investigation on the data received from Client and assumed that any such investigation would not identify any discrepancies.				
	Our Valuation has been prepared in accordance with Saudi Authority for accredited valuers (Taqeem) Standards, IACVA Valuation standards which conform with international Valuation Standards (IVS) of the basis of Value defined as:				
The Basis of Value	"Value Basis "The valuation basis is based on the finding the market value of the property on the basis that the property is free from all burdens, restrictive condition, and legal obligations. Therefore, the concept used in this report on the market value is the concept presented in standard 104(paragraph 30) of the international valuation standards. Market value, which is the estimated amount for which assets or liabilities should be exchanged at the valuation date between a willing buyer and willing seller in a neutral transaction after proper marketing, whereby the market value is acted upon by both parties without knowledge of the party.				
Valuation Date	Valuation Date is the date on which the opinion of value applied the date of valuation were the value of Panda Jubail Property project reflected on June 30th,2022.				



Report Date	The valuation report usually dated exactly as the valuation date August 01st, 2022.				
Inspection	The Property was inspected on 25 th of June 2022 by Fadi Naeem, Saudi Authority for Accredited Values membership 1220000119 (Taqeem), all significant parts of the property were inspected.				
Inspection Role	A consecutive visit to inspection of property, to examine it and obtain relevant information, in order to express a professional opinion of its value. We hereby confirm that we have inspected the subject property/Asset at the date of inspection. Our inspection procedure covers only the surface/boundaries/out layers of the property.				
Market Research & Survey	OPM team has made fully market Survey for the immediate similar assets to collect all the possible and Related data to the valuation process. The collected data will be based on Market Value for Property. The collected data type will be according to the property data and the Purpose of valuation. The assets prices, occupancy rates and market sales through field survey of the real estate area for similar properties in term of classification of educational facilities with measuring the ratio of supply and demand.				
The premise of the highest & optimal use	The property is working (running position) and according to the location and area of the property - it includes many residential units, offices, and corporate headquarters in Jubail on the road. It makes the current use of the property appropriate and appropriate according to the market information and the resident's view without entering a detailed analysis of the optimal use where you need Detailed feasibility study, and this is not covered by the scope of work.				
Independence Valuers	An External Valuer is defined in the IVS Standards as: A Valuer who, together with any associates, has no material links with the client or the subject of the assignment. We Confirm that we are an Independent Contractor for the subject services, and nothing contained in this assignment shall be construed as constituting any relationship with the client other than that of client and independent contractor, or as creating any employment relationship whatsoever between client and OPM's staff. We also confirm that we have no conflict of interest to the client's Property, (L&B).				
Due Diligence	We were not provided with due diligence examination of the property before starting the evaluation process, as the client informed us to start the technical due diligence immediately upon the completion of determining the value of				



	the property, as the purpose of the evaluation /REIT purposes (Real Estate Investment Trust) and the property is operated as commercial usage.
Conflict of Interest	There is no benefit or conflict of interest, as (Olaat Valuation Company) acknowledge that there is no common interest or benefit in the property and that the evaluators task is to evaluate the property for the benefit of client.
Valuation Methodology	The Valuation has been undertaken using the DCF, Discounted Cash flow (DCF) approach, that are defined in the RICS Valuation – Global Standards (RB Global) Glossary as
Limitation of Liability	Our Liability is restricted in aggregate to our fee and to the addressee of our report only.
Legal notices	We are not aware of nor have we been informed of any legal notices served on the Project, outstanding or pending in the court law.
The nature and source of the information to be relied on	For the purpose of this report, it is assumed that the written and verbal information provided to us by the client is up to date, complete and correct. OPM have furthermore undertaken further research with respect to effective useful life, in addition, we have relied on the following sources in the valuation process.
Confidentiality	This document and/or any other document received from the client are confidential between OPM and the client. Except as may be required by any court or authority, the subject Services shall not disclose or use or cause to be disclosed or used, At any time during the term. Any of the client's secrets and/or confidential information, any other non-public information relating to the client business, financial or other affairs acquired by the subject service during the process Remain confidential
The nature and source of the information to be relied on	All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification
Environmental Matters	In undertaking our work, we have been instructed to assume that no contamination or potentially contaminative use has ever been carried out on the property. We have not carried out any investigation into past or present uses, either of the Property or of any neighboring land, to establish whether there is any contamination or potential for contamination to the subject Property from the use or site and have therefor assumed that none exists. However, should it be established subsequently that contamination exists at the Property or on any neighboring land, or that the premises has been or is being put to any contaminative use, this might reduce the value now reported.
Currency	Saudi Riyal



Valuation report's Date	August 01st, 2022			
General assumption	General assumptions related to real estate are necessary according to the definition of international valuation standards "Assumptions are logical matters that can be accepted as fact in the context of valuation work without verification or scrutiny in a specific way. Wastage of spaces and lack of optimal utilization of the property, as it was assumed that there are no restrictions that would hinder the operation of the property in the future." - The property is operated.			
Special assumption	It was assumed that the property is within an open competitive market and operation was assumed according to commercial rates and prices. It was also assumed that all data received from the client from a deed and a building permit were correct. The validity of the documents was assumed, as the property was inferred through it and one of the building code and laboratories was carried out through land uses within the real estate area.			
SALIENT POINT (GENERAL COMMENTS)	We are unaware of planning or other proposals in the area or other matters which would be of detriment to the subject property, although your legal representative should make their usual searches and enquiries in this respect. We confirm that on-site measurement exercise was not conducted by OPM, and we have relied on the site areas provided by the clients.in the event that the area of the property and site boundary prove erroneous, our opinion of market value may be materially affected, and we reserve the right to amend our valuation and report			

2- Basing assumptions and limiting conditions

All analysis and conclusions in this valuation report are based on the following assumptions and limiting conditions, definitions and concepts, and identification of the subject property. Recognizing the premises of value is vital to this valuation assignment and to the analysis and conclusions that grow out of these premises.



3- The valuation is made subject to the following conditions and assumptions:

Any legal description or plats reported here are assumed accurate. Any sketches, plats or drawings included in this report are included to assist the reader in visualizing the property. We have made a full survey of the property boundaries and region and looking for some comparable land parcels and we didn't find any comparable property offering either for sale or rent due to scarcity of lands.

Valuations based on *market value* shall adopt the definition and the conceptual framework settled by the **Saudi Authority for Accredited Values memberships (Taqeem),** International **Valuation Standards Council** (IVSC): The estimated amount for which an asset should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

4- Standard and Premise of value

- This valuation report relies upon the use of market value as the standard of value. For the purposes of this Valuation, market value is defined as the expected price at which the property would change hands between a willing hypothetical buyer and a willing hypothetical seller, neither being under a compulsion to conclude the transaction and both having full knowledge of all the relevant facts.
- This is essentially identical to the market value basis as it is defined under the **Saudi Authority for Accredited Values memberships** (**Taqeem**).
- The evaluation was performed under the premise of value in continued use as a going concern valuation analysis. In our opinion, this premise of value represents the market value.

5- source of information

All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification.



6- Instructions

Olaat and its partner for real estate valuation was baptized before the client, and the team at Olaat OPM made a field visit to the real estate site and to see the facts on the ground. In the report are the results of the field survey.

7- Summary of the evaluation report

A detailed report on the specifications of the property on the evaluation based on income to reach the market value (market value) and comparison based on data, evidence and inputs related to evaluation methods in the real estate area to estimate the market value of the property.

8- Documents Received

The Client has provided us by clear copy of the following documents

Title Deed Copy	У
Construction Permit	x
Gross Floor area / floor	У
Total leasable area	У
MEP's Details	x
Mapping Plan	x
Civil Defense Letter	X
Photographs	У



9- Valuation's Methodologist Definitions

There are three principal approaches to valuation that are generally recognized internationally: According to the International Valuation Standard Council (IVSC), and according to the TAQEEM valuation principles, there are types Leased property of valuation Approaches as per the following:

9.1- Discounting cash flows Valuation Method:

DCF Methodology used - evaluation methods that can be applied in an evaluation:

The discounted cash flow method is a financial method for estimating the value of a property that falls under the income method and the value index is derived by calculating the present value of future cash flows. According to the International Valuation Standards (Standard 105, paragraph 40.1), "the income method provides an indication of value by converting future cash flows into a single present value. According to this method, the value of the asset is determined by reference to the value of revenue, cash flows, or cost savings from the asset." Although there are many ways to apply the income method, the methods used in applying the income method depend largely on the amounts of discounting future cash flows to a present value. They are various applications in the use of the discounted cash flows method (Standard 105, paragraph 50.1).

9.2- Capitalization Method (Cap Rate)

The income approach values property by the amount of income that it can potentially generate. Hence, this method is used for apartments. Office building, malls, and other property that generates a regular income.

The appraiser calculator the income according to the following steps:

- Estimate the potential annual gross income by doing market studies to determine what the property could earn, which may not be the same as what it is currently earning.
- The effective gross income is calculated by subtracting the vacancy rate and rent loss as estimated by the appraiser using market studies.



• The net operating income (NOI) is then calculated by subtracting the annual operating expenses from the effective gross income. Annual operating expense include real estate taxes, insurance utilities, maintenance, repairs, advertising and management expenses. Management expenses are included even if the owner is going to manage it, since the owner incurs an opportunity cost by managing it herself. The cost of capital items is not included, since it is not an operating expense. Hence, it does not include mortgage and interest, since this is a debt payment on a capital item.

Estimate the Capitalization rate (cap rate), which is the rate of return, or yield, that other investors of property are getting in the local market.

9.3- Profit Method:

The profit method is one of the convenient methods for evaluating hotels. The earnings method is usually used in the valuation of real estate where the significant portion of the value is from the profits of the real estate business and not from the value of the land and buildings. The profit method is applied in valuing private properties such as hotels, petrol stations, restaurants, and cinemas.

Valuation Process Adoption

- Through the following review of the evaluation process, the property will be evaluated through
- Income Method "Discounted Cash Flow Method"



10- Scope of the Report

The valuation report is performed on a limited scope basis; the report is not a self-contained comprehensive valuation report to estimate the market value of the Property in Time of valuation.

11- Inception of information and data

All data and information were deducted due to our market survey to collect some of the market samples either for property, In addition, we consulted many of real estate experts in **Al Jubail city** to reach the actual transaction of some property value we depend on Saudi construction cost in time of valuation.

12- Purpose for preparation valuation and Content text

OPM was appointed **Musharka REIT** to evaluate market value for a commercial property due to market value located within District- based on that, OPM valuation's team surveyed a property's surrounding area for site inspection + preview the location that was analyzed by OPM valuation's team to reach the estimated market price for the for evaluated property on time of evaluation.

13- Valuation Report Brief

It is a comprehensive valuation report for the property specification according to the Discounted Cash Flow method to get the more realistic value of the Asset (property) based to (Capital Market Authority) CMA in Saudi Arabia requirements, this analysis report done by OPM valuation team to reach the estimated value of land property in time of evaluation.

14- Legal Description for Property Owner

Document's validity: the property targeted has viewed through available data and documents received from Musharaka **REIT**, and have been a presumption of validity.



15- Second partner's rights and ownership in property

We assumed that targeted property out and free of any personal legal rights and there is no mortgage, loan, royals, monopoly, utilization rights for land and instrument. If indicate otherwise, OPM company & evaluation team are free of any responsibility and our actual task only evaluates commercial property, with checking and preview the real instruments if it's legal and owned by the landlord.

16- Foundation of evaluation report and Contents

Assumptions

- 1. Purpose of evaluation is to estimate the real current market value in a competitive market (non-monopoly based on speculation).
- 2. Estimated current market value depending on Discounted Cash flow approach DCF.
- 3. OPM has no conflict of interest in the time of evaluation.

17- Site Inspection and collecting Information

The quality of information initially gathered, and later collated, is pivotal to the accurate assessment of the property. An inspection of the property will be required in order to gather the information needed to complete the assessment through:

- General inspection of the Property and its environs before beginning the detailed inspection and confirm that the extent of the property being inspected conforms to the description given by the client.
- Assess the age of the building.
- Consider whether there are any restrictions to demolition and rebuilding that will result from the surrounding environment. Are there Property, the occupation of which may affect working hours? Are any special protection works likely to be necessary? Is the building detached, semi-detached or terraced, therefore do party walls, temporary protection, insurers, etc.
- Consider whether there are likely to be any deleterious materials that will increase the cost of demolition and debris removal due to higher disposal costs, i.e., review the asbestos register.
- Taking sufficient notes, photographs and measurements and produce sketches to record.



- A summary of the building's structure, and the different types of construction, eaves, ceiling heights and finishes.
- A summary of the building's MEP (for example, Firefighting system, smoking detectors, Fire Hose, Extinguisher, sprinkler provision, lifts, escalators, BMS, and HVAC system).
- Summary of the external areas, boundaries, outbuildings, etc.
- A summary of specialist features (these may be internal or external features considered as extra over the standard building finishes or that influence the basis of assessment, for example, marble cladding, ornate stonework or timber paneling) and a summary of general topography.
- Estimate All Property 's Value through DCF approach for leased assets with few exceptions, the final assessment figure will comprise the total cost of completely rebuilding the asset, to be insured together with allowances in respect of other matters, including:
- The net rebuilding cost is normally calculated by multiplying the gross internal area of the building by a suitable rate for its reconstruction, and Current market cost based.
- All external works and services such as drainage, manholes, water supply, electricity supply, boundary structures and outbuildings.
- Average prices for costs are usually generated from a wide range of building costs that reflect differing methods of construction, scopes of work and standards of finishes.
- Approximate quantities may also be used to assist in the appropriate allocation of costs in the elemental breakdown.
- -Replacement using vernacular materials and uncommon traditional techniques in replicating items such as ornamentation.
- -Professional fees
- -Public authorities' stipulations



This section provides an analysis of the site and its overall location, with the aim of understanding the specific constraints and opportunities related to potential development.

The assessment studies the site's location, conditions and characteristics and sheds light on the following points:

- Site Context & Characteristics
- Site Uses Zoning Regulations
- Surrounding Uses
- Proximity to Key Demand Generators Accessibility & Visibility

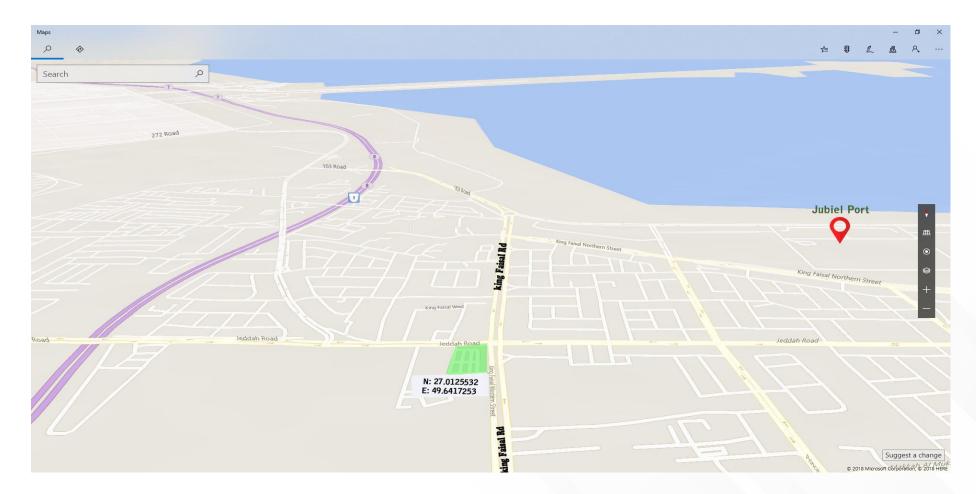
These conclusions, in conjunction with the findings from the real estate market assessment feed into the development program and recommendations elaborated for the overall site as highlighted in subsequent sections of this report.

The adjacent map presents the subject site's location within the wider city while the table below, provides the site's coordinates for the purpose of identifying the exact location via Google Earth.

Property Map Coordinates	27°00'45.1"N 49°38'29.5"E	https://goo.gl/maps/ixyzWsU2YawwxjQj9



17.1- Aerial View





Google Map View



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Middle View of Property



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17.2- Site Accessibility and Visibility

Sector	Side / Part	Comment
	Prime Location	Located nearby Jeddah Road, and with newly urban plan growth direction.
	*Accessibility through many major roads such as Jeddah Road. *Visibility – All Major Commercial Property Surrounding the site.	
		This side have a good growth rate comparing to other side of city, Other projects will be under construction in the area.

Sector		Side / Part	Comment				
	Land Shape	leveled		The property is leveled fully developed built names as Panda Jubail.			
	Internal and	Neat & Clean	Yes				
Topography, Environment, internal Streets	scaping for property	Clam level	High		or noisy sources were noticed in the site and no future		
internal Streets	proporty	Fully development	-	pollution aspects are anticipated in the near future.			
	Inside	Jeddah Road Western District			ocated western-side of the city a region filled with new development and and is the location of urban growth and Development soon.		
Site Development	Power Generator	-	Central A/C Units System		Water Treatment station	Fences wall	



17.3 - Area Brief

The subject of this report comprises of developed land extending to approximately land area 39,750 sq.m and located in western District Jubail, KSA. The property including Commercial real estate - retail is a plaza that includes a Panda supermarket and a mix of tenants with commercial stores

Sector	de / Part	Comment					
	On City Level	Jubail City	The property is located westside of the city a region filled with new development and project and is the location of the urban growth soon.				
	Proximity from Attraction	Main Axis			Main Road	Jeddah Road	
		Surface Drainage	Water				
	Utilities and Infrastructure	Sewer System	Electricity		Telephone	The property infrastructure services are complete.	
Public Utilities and Infrastructure	Dublic	Planting	Sidewalks		The man article falls developed		
	Public Amenities	Lighting	Asphalt Roads		The property is fully developed		
		-			Public Area	All the utilities are in close proximity	
	Facilities	Prayer <i>i</i>	Area		T ubile / tiou	to the sites or at least within 5 Km radius.	
		Frontages					
	Land Characteristics	Street	Land has front a	age acc	cess to many commercial roa	y commercial roads, and street outside the property.	
	2.131 40101 10100	Land Shape					



17.4- Valuation theory based on discounting future net free cash flows

Cash flow as per valuation date		30/06/2022
Leasehold value - SAR	59,112,105	
Running Period		13 Years

	1	2	3	11	12	13
Operation Year	2022 (June To Dec)	2023	2024	2032	2033	2034
Operating Income						
Operating Income	4,850,516	9,701,031	9,701,031	9,701,031	9,701,031	9,701,031
Gross Rent	4,850,516	9,701,031	9,701,031	9,701,031	9,701,031	9,701,031
Risk						
Rental Risk	0	0	0	0	0	0
Rental Risk %	0%	0%	0%	0%	0%	0%
Redates / extra charges	0	0	0	0	0	0
Net Rent	4,850,516	9,701,031	9,701,031	9,701,031	9,701,031	9,701,031
Operating Cost Expenditure OPEX	0	0	0	0	0	0
Growth						
Maintenance	0	0	0	0	0	0
Leasehold fee	0	0	0	0	0	0
Tenant improvements	0	0	0	0	0	0
Total Operating Costs	0	0	0	0	0	0
Net Operating income	4,850,516	9,701,031	9,701,031	9,701,031	9,701,031	9,701,031



Capital Expenditure	0	0	0	0	0	0
Net Operating income Before DCF	4,850,516	9,701,031	9,701,031	9,701,031	9,701,031	9,701,031
Discount rate	11.63%					
	0.90	0.80	0.72	0.30	0.27	0.24
DCF	4,345,172	7,784,954	6,973,890	2,892,196	2,590,877	2,320,950

Leasehold Value SAR	59,112,105
Leasenoid value SAR	59,112,105

Note: The Operating income of 2022 belong to June to December Month.

18- Leasehold property Value:

Leasehold Value Property Value	
59,112,105 SR	
Fifty-Nine Million, One Hundred Twelve Thousand, One hundred & five	Saudi Riyal Only



General Notes:

- The market value of the property is 59,112,105 Saudi Riyals.
- The market value is subject to fluctuation according to the sensitivity level (+, 5%).
- The market value was reached based on the application of the theory of discounting the net cash flows of the property for a period upto 2034 year, according to the validity of the lease term.
- The property was inspected from the outside as it is a commercial plaza and the contents of the property could not be entered due to the privacy of the tenants.
- The property was fully inspected on the ground, the entry and exit movement, the general view of the site and the traffic were studied.
- No information has been hidden by Olaat Real Estate Valuation Company that could affect the value of the property.
- Olaat Real Estate Valuation Company undertakes not to disclose any information to others and to maintain the confidentiality of the evaluation.
- The property was evaluated with high professionalism, credibility and objectivity without expressing an opinion. Rather, the general condition of the property was included according to nature.
- The discount coefficient for utility properties is less than the market coefficient.

(Sensitivity Analysis) for Asset Property

The Sensitivity ratio for the property evaluation is 5% as identified in the below table and it will also the sensitivity rate which can also measure the risk factor. a narrative description of the sensitivity of the value measurement to changes in unobservable inputs if a change in those inputs to a different amount might result in a significantly higher or lower value measurement. If there are interrelationships between those inputs and other unobservable inputs used in the value measurement, an entity shall also provide a description of those interrelationships and of how they might magnify or mitigate the effect of changes in the unobservable inputs on the value measurement.

-5%	market value	+5%
56,156,500 SR	59,112,105 SR	62,067,710SR



19- Traffic in the vicinity of the property and exit and entry to and from the property

Traffic in the real estate area depends primarily on the period and road during official working days from Sunday to Thursday

General Notes	degree of crowding			Road Access
	strong congestion	light congestion	Free Movement	
			all the time	King Faisal Road
			all the time	Jeddah Road
	Exit	t & Entry Move	ement	

General Notes	Exit	Entry	road Name
No	Easy	Easy	King Faisal Road
No	Easy	Easy	Jeddah Road



20- Real Estate Market Summary- Jubail City

- The retail sector is one of the most active sectors at the level of building quality projects on King Faisal Road, where there are many commercial projects
- The medical sector is one of the active sectors, where there are many clinics.
- The hotel sector is one of the active sectors, as the Coral Beach Hotel is located near the property.
- With the development of institutional grade projects, Office sector is expected to see a significant increase in the quality of Grade A & B office space, including the provision of enhanced connectivity and amenities.
- Roll-out of the Sakani program to respond to the housing affordability challenge and help increase the ownership rate among Saudis to 60%
 70% by vision 2030.



21- External and internal Pictures

External view













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External View















Internal view















22-Olaat valuation Company's team

Title	Job Description	Saudi Authority for Accredited Valuers member ship	Validity of Member ship	Section
Abdulmalik Al-Darwish	Valuation Manger	1210000397	1445/07/18	Real estate
Fadi Naeem	Site visit, inspection Catchment area	1220000119	1444/01/16	Real estate









22.1- OPM Valuation's team Taqeem's certificates





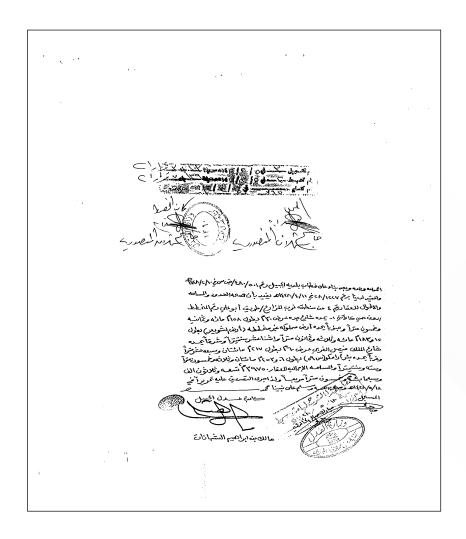
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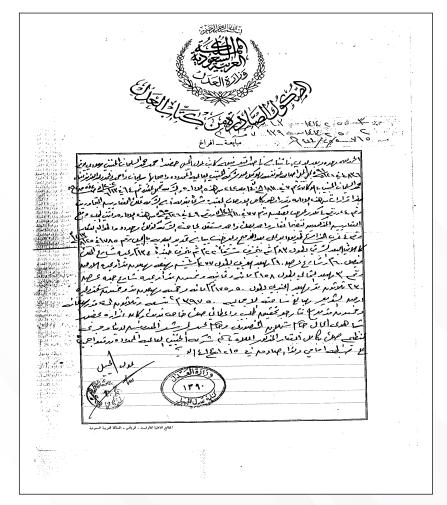




23- Property Official Documents as per Client

Title Deed





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Building Permit

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\ £ . o V -	تاریخها: ۰۲	ها : الدمام	NAME OF TAXABLE PARTY.	سجل مدني: ۲۰۶،۰۰۰	
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تسرب مواد البناء إلى الشارع والكتابة علية بخط واضح رقم الرخصة وتاريخها إســـم	مساحة الارض:		المخطط المعتمد :	بلك رقم : من عقد/صلك ١٤/٣	
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ترخيص مزاولة مهنة لفرع تقييم العقارات

فئة العضوية: أساسي

رقم الترخيص **1210000397** تاريخ إصداره 1437/5/17 هـ تاريخ انتهائه 1447/5/20 هـ

يرخص **عبدالملك ابراهيم عبدالكريم الدرويش** (سعودي الجنسية) سجل مدني رقم 1029921986 لمزاولة المهنة وقد منح هذا الترخيص بعد أن استوفى شروط القيد الواردة في المادة الخامسة من نظام المقيمين المعتمدين الصادر بالمرسوم الملكي رقم (م/43) وتاريخ 1433/07/9 هـ بموجب قرار لجنة قيد المقيمين رقم (75/ق3 /42) وتاريخ 1442/3/1 هـ

رئيس لجنة قيد المقيمين أ. وليد بن عبدالله الرويشد





















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Olaat Valuation Company C.R:1010462536 Valuation License: 121000397



Real Estate Valuation Report Analysis

Prepared for: Musharaka REIT

Riyadh City

Date of Inspection June 25th, 2022

Date of Valuation June 30th, 2022

Date of Report August 01th, 2022

Done by OPM (Olaat valuation Company)

P.O. Box 62244 Riyadh 11585

Kingdom of Saudi Arabia

The person in charge:

Abdul malik al Darwish

Email: opm@olaat.com

www.olaat.com

C.R:1010462536

Valuation License: 1210000397

Property's Type	Commercial Property
Location	Umm Al-Hamam Auroba Street Western
	District - Riyadh
Land Area	19,212.22 sq. m
Title deed number	410112062475
Title's date	27-08-1436 H
Building Floor system	2.5
Scheme Number	3267
Land Topography	Flat
Boarded streets & Neighbors	Based upon Title Deed
Build up Area (BUA)	11,292+ Surrounding wall 148 m2
Building's Permit number	13164/1436
Building Permit's date	20/08/1436
Building Life	7 Years
Market value based to DCF	SR 45,996,070
Market value based to DCF Methods	45,996,070 (Forty-Five Million, Nine- hundred Ninety-Six thousand, & Seventy Saudi Riyal only)



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Covid-19 Pandemic

With the spread of corona virus (COVID-19) In Kingdom of Saudi Arabia enacted to take step to control corona diseases. Initially due to spread it has a great impact on social mobility that lead to impact on kingdom economic growth. In order to control this pandemic and uplift the economic activity government taken a serious step to provide relief package to support corporate and resident and private sector.

Material Valuation Uncertainty under COVID-19 Pandemic

The outbreak of the Novel Coronavirus (Covid-19), declared by the World Health Organization as a global pandemic on 11 March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries. Accordingly, many formal measures were taken locally and globally that would affect all business sector including Real Estate Sector.

During critical period, Market activity is clearly being impacted in many sectors especially real estate transaction. As at the valuation date, we consider that we can attach less weight to previous market evidence for comparison purpose, to inform opinions of value. Indeed, the current response circumstance on which to base a judgement and current condition are under influence of epidemic COVID-19 and we are facing an exceptional situation in which it difficult to build an accurate judgement of market situation and value of real estate.

Accordingly, our valuation is therefor reported on the basis of "material valuation uncertainty" as per VPS 3 and VPGA 10 of the RICS Red Book Global and. Consequently, less certainty-and a higher degree of caution-should be taken to our valuation than would normally be the case. Given the unknown future impact that Covid-19 might have on the real estate market, we recommend that keep the valuation of Property under frequent review & property to be revalued when current condition change.

Musharaka REIT

ÔPM

For the attention of: Musharaka Capital T: +966 8001251111 info@musharaka.co P.O. Box 712, Al Khobar 31952

Property Address: Al Auroba Square - Riyadh city - Valuation Report analysis

Tenure: Commercial Freehold property

Dear Sir,

We are Pleased to submit our Valuation report for – Al-Auroba Square - Riyadh city- for REITs Purposes (Real estate Investment Trust) enclosing with market valuation In Accordance with your instructions. The objective of this report is to estimate the market value In-SITU value at time of valuation, for property, based upon the existing condition and in the presence of the property preview on site with taken into account the market value of Land, trade area (catchment area capture, Pull area), catchment Area's classification, Discount Cash flow for Leased property – Net income based to market value for Commercial facility based to market and due to properties & facilities management works PM&FM beside periodically maintenance works, etc. We confirm that OPM complies with requirements of independence and objectivity and that we have no conflict of interest in acting on your behalf of this matter. We confirm that we undertake the valuation acting as externals values, qualified for the purpose of valuation.

The market value of the Commercial property 45,996,070 SAR has been assessed by Discounted Cash Flow method (DCF), considering the location of the property, current market conditions, market rents and classifications as at the date of valuation based upon the assumptions expressed & market value according to the following the scientific theory used to derive the market value evaluation of the discount of future net cash flows for the purposes of estimating the value of the property's benefit according to the net private income and the remaining term of the lease contracts approximately 13 years.



1- Settling the terms of engagement

Identification of the client and any other intended users	(Musharaka REIT)	
Owner Properties	Hift Al-Musharaka Real Estate Company	
Instruction and	In accordance with RFP dated on June month, 2022, we are instructed to provide a Valuation report are required to estimate the Market IN-SITU value for Panda Auroba property.	
purpose of valuation	REITs Purposes (Real estate Investment Trust)	
The subject of the valuation	Valuation for a Commercial property –Panda Aurba	
Other users	A general report prepared for publication in favor of the fund's unit owners by the fund manager, Musharaka REIT.	
Interest to be valued	We are instructed that the subject property should be Valued as freehold, free from any encumbrances or third-Party interests. We have not made any investigation on the data received from Client and assumed that any such investigation would not identify any discrepancies.	
	Our Valuation has been prepared in accordance with Saudi Authority for accredited valuers (Taqeem) Standards, IACVA Valuation standards which conform with international Valuation Standards (IVS) of the basis of Value defined as:	
The Basis of Value	"Value Basis "The valuation basis is based on the finding the market value of the property on the basis that the property is free from all burdens, restrictive condition, and legal obligations. Therefore, the concept used in this report on the market value is the concept presented in standard 104(paragraph 30) of the international valuation standards. Market value, which is the estimated amount for which assets or liabilities should be exchanged at the valuation date between a willing buyer and willing seller in a neutral transaction after proper marketing, whereby the market value is acted upon by both parties without knowledge of the party.	
Valuation Date	Valuation Date is the date on which the opinion of value applied the date of valuation were the value of Auroba Square Property project reflected on June 30th,2022.	



Report Date	The valuation report usually dated exactly as the valuation date August 01st, 2022.				
Inspection	The Property was inspected on 25 th of June 2022 by Fadi Naeem, Saudi Authority for Accredited Values membership 1220000119 (Taqeem), all significant parts of the property were inspected.				
Inspection Role	A consecutive visit to inspection of property, to examine it and obtain relevant information, in order to express a professional opinion of its value. We hereby confirm that we have inspected the subject property/Asset at the date of inspection. Our inspection procedure covers only the surface/boundaries/out layers of the property.				
Market Research & Survey	OPM team has made fully market Survey for the immediate similar assets to collect all the possible and Related data to the valuation process. The collected data will be based on Market Value for Property. The collected data type will be according to the property data and the Purpose of valuation. The assets prices, occupancy rates and market sales through field survey of the real estate area for similar properties in term of classification of educational facilities with measuring the ratio of supply and demand.				
The premise of the highest & optimal use	The property is working (running position) and according to the location and area of the property - it includes many residential units, offices, and corporate headquarters in Riyadh on the road. It makes the current use of the property appropriate and appropriate according to the market information and the resident's view without entering a detailed analysis of the optimal use where you need Detailed feasibility study, and this is not covered by the scope of work.				
Independence Valuers	An External Valuer is defined in the IVS Standards as: A Valuer who, together with any associates, has no material links with the client or the subject of the assignment. We Confirm that we are an Independent Contractor for the subject services, and nothing contained in this assignment shall be construed as constituting any relationship with the client other than that of client and independent contractor, or as creating any employment relationship whatsoever between client and OPM's staff. We also confirm that we have no conflict of interest to the client's Property, (L&B).				
Due Diligence	We were not provided with due diligence examination of the property before starting the evaluation process, as the client informed us to start the technical due diligence immediately upon the completion of determining the value of				



	the property, as the purpose of the evaluation /REIT purposes (Real Estate Investment Trust) and the property is operated as commercial usage.		
Conflict of Interest	There is no benefit or conflict of interest, as (Olaat Valuation Company) acknowledge that there is no common interest or benefit in the property and that the evaluators task is to evaluate the property for the benefit of client.		
Valuation Methodology	The Valuation has been undertaken using the DCF, Discounted Cash flow (DCF) approach, that are defined in the RICS Valuation – Global Standards (RB Global) Glossary as		
Limitation of Liability	Our Liability is restricted in aggregate to our fee and to the addressee of our report only.		
Legal notices	We are not aware of nor have we been informed of any legal notices served on the Project, outstanding or pending in the court law.		
The nature and source of the information to be relied on	For the purpose of this report, it is assumed that the written and verbal information provided to us by the client is up to date, complete and correct. OPM have furthermore undertaken further research with respect to Effective useful life, in addition, we have relied on the following sources in the valuation process.		
Confidentiality	This document and/or any other document received from the client are confidential between OPM and the client. Except as may be required by any court or authority, the subject Services shall not disclose or use or cause to be disclosed or used, At any time during the term. Any of the client's secrets and/or confidential information, any other non-public information relating to the client business, financial or other affairs acquired by the subject service during the process Remain confidential		
The nature and source of the information to be relied on	All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification		
Environmental Matters	In undertaking our work, we have been instructed to assume that no contamination or potentially contaminative use has ever been carried out on the property. We have not carried out any investigation into past or present uses, either of the Property or of any neighboring land, to establish whether there is any contamination or potential for contamination to the subject Property from the use or site and have therefor assumed that none exists. However, should it be established subsequently that contamination exists at the Property or on any neighboring land, or that the premises has been or is being put to any contaminative use, this might reduce the value now reported.		
Currency	Saudi Riyal		



Valuation report's Date	August 01st, 2022
General assumption	General assumptions related to real estate are necessary according to the definition of international valuation standards "Assumptions are logical matters that can be accepted as fact in the context of valuation work without verification or scrutiny in a specific way. Wastage of spaces and lack of optimal utilization of the property, as it was assumed that there are no restrictions that would hinder the operation of the property in the future." - The property is operated.
Special assumption	It was assumed that the property is within an open competitive market and operation was assumed according to commercial rates and prices. It was also assumed that all data received from the client from a deed and a building permit were correct. The validity of the documents was assumed, as the property was inferred through it and one of the building code and laboratories was carried out through land uses within the real estate area.
SALIENT POINT (GENERAL COMMENTS)	We are unaware of planning or other proposals in the area or other matters which would be of detriment to the subject property, although your legal representative should make their usual searches and enquiries in this respect. We confirm that on-site measurement exercise was not conducted by OPM, and we have relied on the site areas provided by the clients.in the event that the area of the property and site boundary prove erroneous, our opinion of market value may be materially affected, and we reserve the right to amend our valuation and report

2- Basing assumptions and limiting conditions

All analysis and conclusions in this valuation report are based on the following assumptions and limiting conditions, definitions and concepts, and identification of the subject property. Recognizing the premises of value is vital to this valuation assignment and to the analysis and conclusions that grow out of these premises.



3- The valuation is made subject to the following conditions and assumptions:

Any legal description or plats reported here are assumed accurate. Any sketches, plats or drawings included in this report are included to assist the reader in visualizing the property. We have made a full survey of the property boundaries and region and looking for some comparable land parcels and we didn't find any comparable property offering either for sale or rent due to scarcity of lands.

Valuations based on *market value* shall adopt the definition and the conceptual framework settled by the **Saudi Authority for Accredited Values memberships (Taqeem),** International **Valuation Standards Council** (IVSC): The estimated amount for which an asset should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

4- Standard and Premise of value

- This valuation report relies upon the use of market value as the standard of value. For the purposes of this Valuation, market value is defined as the expected price at which the property would change hands between a willing hypothetical buyer and a willing hypothetical seller, neither being under a compulsion to conclude the transaction and both having full knowledge of all the relevant facts.
- This is essentially identical to the market value basis as it is defined under the **Saudi Authority for Accredited Values memberships** (**Taqeem**).
- The evaluation was performed under the premise of value in continued use as a going concern valuation analysis. In our opinion, this premise of value represents the market value.

5- source of information

All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification.



6- Instructions

Olaat and its partner for real estate valuation was baptized before the client, and the team at Olaat OPM made a field visit to the real estate site and to see the facts on the ground. In the report are the results of the field survey.

7- Summary of the evaluation report

A detailed report on the specifications of the property on the evaluation based on comparison and income to reach the market value (market value) and comparison based on data, evidence and inputs related to evaluation methods in the real estate area to estimate the market value of the property.

8- Documents Received

The Client has provided us by clear copy of the following documents

Title Deed Copy	У
Construction Permit	х
Gross Floor area / floor	У
Total leasable area	У
MEP's Details	х
Mapping Plan	х
Civil Defense Letter	х
Photographs	У



9- Valuation's Methodologist Definitions

There are three principal approaches to valuation that are generally recognized internationally: According to the International Valuation Standard Council (IVSC), and according to the TAQEEM valuation principles, there are main types of valuation Approaches as per the following:

9.1- Discounting cash flows Valuation Method:

DCF Methodology used - evaluation methods that can be applied in an evaluation:

The discounted cash flow method is a financial method for estimating the value of a property that falls under the income method and the value index is derived by calculating the present value of future cash flows. According to the International Valuation Standards (Standard 105, paragraph 40.1), "the income method provides an indication of value by converting future cash flows into a single present value. According to this method, the value of the asset is determined by reference to the value of revenue, cash flows, or cost savings from the asset." Although there are many ways to apply the income method, the methods used in applying the income method depend largely on the amounts of discounting future cash flows to a present value. They are various applications in the use of the discounted cash flows method (Standard 105, paragraph 50.1).

9.2- Capitalization Method (Cap Rate)

The income approach values property by the amount of income that it can potentially generate. Hence, this method is used for apartments. Office building, malls, and other property that generates a regular income.

The appraiser calculator the income according to the following steps:

- Estimate the potential annual gross income by doing market studies to determine what the property could earn, which may not be the same as what it is currently earning.
- The effective gross income is calculated by subtracting the vacancy rate and rent loss as estimated by the appraiser using market studies.



• The net operating income (NOI) is then calculated by subtracting the annual operating expenses from the effective gross income. Annual operating expense include real estate taxes, insurance utilities, maintenance, repairs, advertising and management expenses. Management expenses are included even if the owner is going to manage it, since the owner incurs an opportunity cost by managing it herself. The cost of capital items is not included, since it is not an operating expense. Hence, it does not include mortgage and interest, since this is a debt payment on a capital item.

Estimate the Capitalization rate (aka cap rate), which is the rate of return, or yield, that other investors of property are getting in the local market.

9.3- Profit Method:

The profit method is one of the convenient methods for evaluating hotels. The earnings method is usually used in the valuation of real estate where the significant portion of the value is from the profits of the real estate business and not from the value of the land and buildings. The profit method is applied in valuing private properties such as hotels, petrol stations, restaurants, and cinemas.

Valuation Process Adoption

- Through the following review of the evaluation process, the property will be evaluated through
- Income Method "Discounted Cash Flow Method"



10- Scope of the Report

The valuation report is performed on a limited scope basis; the report is not a self-contained comprehensive valuation report to estimate the market value of the Property in Time of valuation.

11- Inception of information and data

All data and information were deducted due to our market survey to collect some of the market samples either for property, In addition, we consulted many of real estate experts in **Riyadh city** to reach the actual transaction of some property value we depend on Saudi construction cost in time of valuation.

12- Purpose for preparation valuation and Content text

OPM was appointed **Musharka REIT** to evaluate market value for a commercial property due to market value located within District- based on that, OPM valuation's team surveyed a property's surrounding area for site inspection + preview the location that was analyzed by OPM valuation's team to reach the estimated market price for the for evaluated property on time of evaluation.

13- Valuation Report Brief

It is a comprehensive valuation report for the property specification according to the Discounted Cash Flow method to get the more realistic value of the Asset (property) based to (Capital Market Authority) CMA in Saudi Arabia requirements, this analysis report done by OPM valuation team to reach the estimated value of land property in time of evaluation.

14- Legal Description for Property Owner

Document's validity: the property targeted has viewed through available data and documents received from Musharaka **REIT**, and have been a presumption of validity.



15- Second partner's rights and ownership in property

We assumed that targeted property out and free of any personal legal rights and there is no mortgage, loan, royals, monopoly, utilization rights for land and instrument. If indicate otherwise, OPM company & evaluation team are free of any responsibility and our actual task only evaluates commercial property, with checking and preview the real instruments if it's legal and owned by the landlord.

16- Foundation of evaluation report and Contents

Assumptions

- 1. Purpose of evaluation is to estimate the real current market value in a competitive market (non-monopoly based on speculation).
- 2. Estimated current market value depending on Discounted Cash flow approach DCF.
- 3. OPM has no conflict of interest in the time of evaluation.

17- Site Inspection and collecting Information

The quality of information initially gathered, and later collated, is pivotal to the accurate assessment of the property. An inspection of the property will be required in order to gather the information needed to complete the assessment through:

- General inspection of the Property and its environs before beginning the detailed inspection and confirm that the extent of the property being inspected conforms to the description given by the client.
- Assess the age of the building.
- Consider whether there are any restrictions to demolition and rebuilding that will result from the surrounding environment. Are there Property, the occupation of which may affect working hours? Are any special protection works likely to be necessary? Is the building detached, semi-detached or terraced, therefore do party walls, temporary protection, insurers, etc.
- Consider whether there are likely to be any deleterious materials that will increase the cost of demolition and debris removal due to higher disposal costs, i.e., review the asbestos register.
- Taking sufficient notes, photographs and measurements and produce sketches to record.



- A summary of the building's structure, and the different types of construction, eaves, ceiling heights and finishes.
- A summary of the building's MEP (for example, Firefighting system, smoking detectors, Fire Hose, Extinguisher, sprinkler provision, lifts, escalators, BMS, and HVAC system).
- Summary of the external areas, boundaries, outbuildings, etc.
- A summary of specialist features (these may be internal or external features considered as extra over the standard building finishes or that influence the basis of assessment, for example, marble cladding, ornate stonework or timber paneling) and a summary of general topography.
- Estimate All Property 's Value through DCF approach for leased assets with few exceptions, the final assessment figure will comprise the total cost of completely rebuilding the asset, to be insured together with allowances in respect of other matters, including:
- The net rebuilding cost is normally calculated by multiplying the gross internal area of the building by a suitable rate for its reconstruction, and Current market cost based.
- All external works and services such as drainage, manholes, water supply, electricity supply, boundary structures and outbuildings.
- Average prices for costs are usually generated from a wide range of building costs that reflect differing methods of construction, scopes of work and standards of finishes.
- Approximate quantities may also be used to assist in the appropriate allocation of costs in the elemental breakdown.
- -Replacement using vernacular materials and uncommon traditional techniques in replicating items such as ornamentation.
- -Professional fees
- -Public authorities' stipulations

Market Survey

Consultancy

Site Inspection

Internal Data base



This section provides an analysis of the site and its overall location, with the aim of understanding the specific constraints and opportunities related to potential development.

The assessment studies the site's location, conditions and characteristics and sheds light on the following points:

- Site Context & Characteristics
- Site Uses Zoning Regulations
- Surrounding Uses
- Proximity to Key Demand Generators Accessibility & Visibility

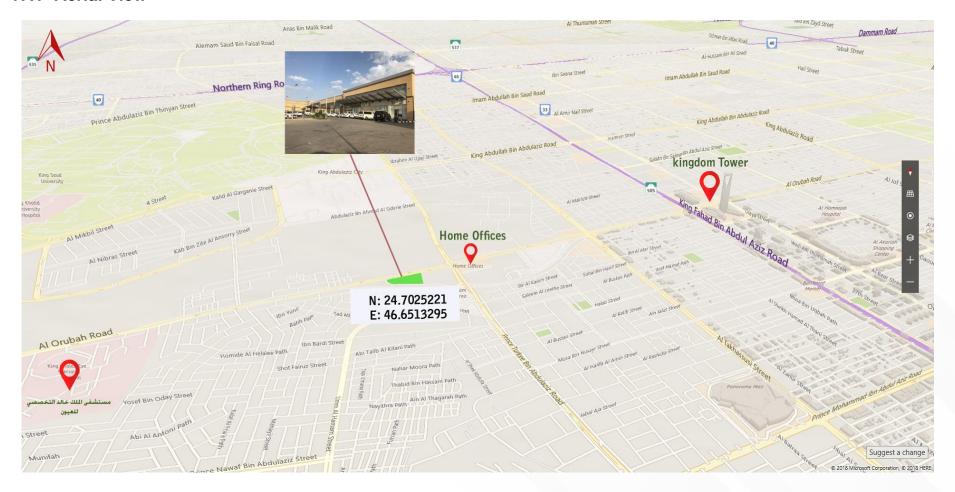
These conclusions, in conjunction with the findings from the real estate market assessment feed into the development program and recommendations elaborated for the overall site as highlighted in subsequent sections of this report.

The adjacent map presents the subject site's location within the wider city of Riyadh while the table below, provides the site's coordinates for the purpose of identifying the exact location via Google Earth.

Property Map Coordinates	24°42'10.2"N 46°39'07.8"E	https://goo.gl/maps/AARWfpVBpdY55pyq9



17.1- Aerial View





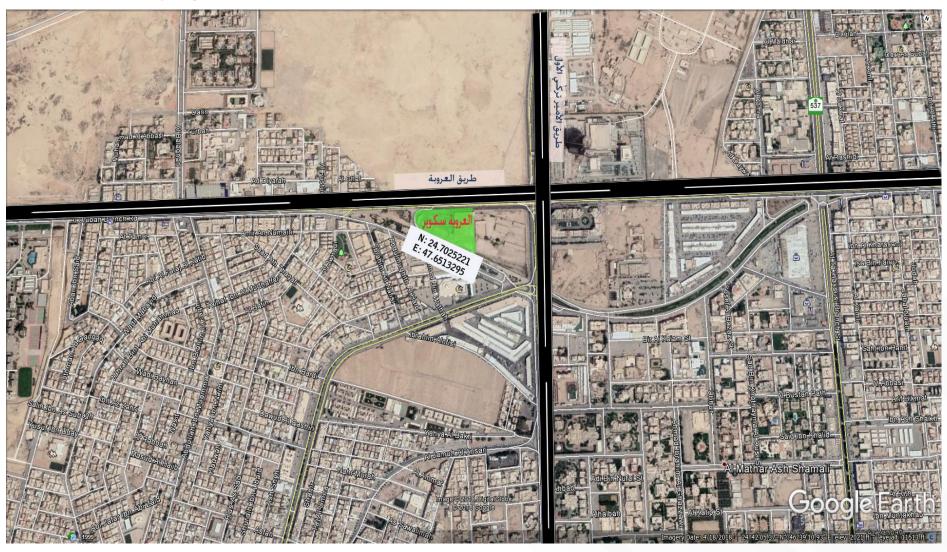
Google Map View



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Middle View of Property



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17.2- Site Accessibility and Visibility

Sector	Side / Part	Comment				
	Prime Location	Located Within center of Riyadh, and with newly urban plan growth direction				
General Overview	Accessibility and Visibility	*Accessibility through many major roads such as Al Urubah Road. *Visibility – All Major Commercial Property Surrounding the site.				
	Potential Growth	This side have a highly growth rate comparing to other side of city, Other mega projects will be under construction in the area.				

Sector	;	Side / Part			Comment	
	Land Shape	leveled	-	The property is leveled fully developed built names as Panda Aruba.		
	Internal and	Neat & Clean	Yes			
Topography, Environment, internal Streets	scaping for property	Clam level	High		pollution or noisy sources were noticed in the site and no futu	
internal Streets		Fully development	-	pollution aspects are anticipated in the near future.		
	Inside	Umm Al-Hamam Western District	The property is located western -side of the city a region filled with new development and project and is the location of urban growth and Development soon.			
Site Development	Power Generator	-	Central A/C Units System		Water Treatment station	Fences wall



17.3 - Area Brief

The subject of this report comprises of developed land extending to approximately land area 19,212.22 sq. m and located in western District Riyadh, KSA. The property including Commercial real estate - retail is a plaza that includes a Panda supermarket and a mix of tenants with 19 commercial stores

Sector	Si	de / Part	Comment				
	On City Level	western Riyadh	The property is located west side of the city a region filled with new development and projand is the location of the urban growth soon.				
	Proximity from Attraction	Main Axis			Main Road	Al Urubah Road	
		Surface Drainage	Water				
	Utilities and Infrastructure	Sewer System	Electricity		Telephone	The property infrastructure services are complete.	
Public Utilities and Infrastructure	Public	Planting	Sidewalks		The proper		
	Amenities	Lighting	Asphalt Roads		The property is fully developed		
		-	rea		Public Area	All the utilities are in close proximity	
	Facilities	Prayer A			, abile / lied	to the sites or at least within 5 Km radius.	
		Frontages					
	Land Street Characteristics		Land has front age access to many commercial roads, and street outside the property.				
	5.131 40101 101100	Land Shape					



17.4- Valuation theory based on discounting future net free cash flows

Cash flow as per valuation date		30/06/2022
Leasehold value - SAR		45,996,070
Running Period		14 Years

	1	2	3	11	12	13	14
Operation Year	2022 (June to Dec)	2023	2024	2032	2033	2034	2035
Operating Income							
Operating Income	2,866,142	5,732,284	5,732,284	5,732,284	5,732,284	5,732,284	5,732,284
Gross Income	2,866,142	5,732,284	5,732,284	5,732,284	5,732,284	5,732,284	5,732,284
Risk							
Rental Risk	0	0	0	0	0	0	0
Rental Risk %	0%	0%	0%	0%	0%	0%	0%
Redates / extra charges	0	0	0	0	0	0	0
Net Income	2,866,142	5,732,284	5,732,284	5,732,284	5,732,284	5,732,284	5,732,284
Operating Cost Expenditure OPEX	0	0	0	0	0	0	0
Growth							
Maintenance	0	0	0	0	0	0	0
Leasehold fee	0	0	0	0	0	0	0
Tenant improvements	0	0	0	0	0	0	0
Total Operating Costs	0	0	0	0	0	0	0
Net Operating income	2,866,142	5,732,284	5,732,284	5,732,284	5,732,284	5,732,284	5,732,284



Capital Expenditure	0	0	0	0	0	0	1
Net Operating income Before DCF	2,866,142	5,732,284	5,732,284	5,732,284	5,732,284	5,732,284	5,732,284
Running Yield	6.23%	12.46%	12.46%	12.46%	12.46%	12.46%	107.00%
Exit cap rate							
Discount rate	7.50%						
	0.93	0.87	0.80	0.45	0.42	0.39	0.36
DCF	2,666,179	4,960,332	4,614,263	2,587,227	2,406,723	2,238,812	2,082,616

Leasehold Value SAR	45,996,070
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Note: The Operating income of 2022 belong to June to December Month.

18- Leasehold property Value:

Leasehold Value Property Value	
45,996,070 SR	
Forty-Five Million, Nine Hundred Thousand & Seventy Saudi Riyal Only	



General Notes:

- The market value of the property is 45,996,070 Saudi Riyals.
- The market value is subject to fluctuation according to the sensitivity level (+, 5%).
- The market value was reached based on the application of the theory of discounting the net cash flows of the property for a period of 14 years, according to the validity of the lease term
- The property was inspected from the outside as it is a commercial plaza and the contents of the property could not be entered due to the privacy of the tenants.
- The property was fully inspected on the ground, the entry and exit movement, the general view of the site and the traffic were studied.
- No information has been hidden by Olaat Real Estate Valuation Company that could affect the value of the property.
- Olaat Real Estate Valuation Company undertakes not to disclose any information to others and to maintain the confidentiality of the evaluation.
- The property was evaluated with high professionalism, credibility and objectivity without expressing an opinion. Rather, the general condition of the property was included according to nature.
- The discount coefficient for utility properties is less than the market coefficient.

(Sensitivity Analysis) for Asset Property

The Sensitivity ratio for the property evaluation is 5% as identified in the below table and it will also the sensitivity rate which can also measure the risk factor. a narrative description of the sensitivity of the value measurement to changes in unobservable inputs if a change in those inputs to a different amount might result in a significantly higher or lower value measurement. If there are interrelationships between those inputs and other unobservable inputs used in the value measurement, an entity shall also provide a description of those interrelationships and of how they might magnify or mitigate the effect of changes in the unobservable inputs on the value measurement.

-5%	market value	+5%
43,696,267SR	45,996,070 SR	48,295,873SR



19- Traffic in the vicinity of the property and exit and entry to and from the property

Easy

Traffic in the real estate area depends primarily on the period and road during official working days from Sunday to Thursday

General Notes	d	egree of crowd	ding	Road Access
	strong congestion	light congestion	Free Movement	
			all the time	Al-Urubah Road
			all the time	Prince Turki bin Abdul-Aziz Road
	Exi	it & Entry Move	ement	
General Notes	Exit		Entry	road Name
		,		
No			Easy	Al-Urubah Road

Prince Turki bin Abdul-Aziz Road

No



20- Real Estate Market Summary- Riyadh City

The general performance of the commercial real estate sectors is stable in terms of occupancy rates and rental prices, other than residential real estate, which is witnessing growth, which was reinforced by the decisions of the Ministry of Housing to raise the ownership rates for citizens, which pushed prices to rise throughout Riyadh in varying proportions between neighborhoods. East, South, West, and Center.



20.1-Office's market:

At the level of office real estate, category (A) achieved the highest growth rate during 2021 due to the construction and technical specifications of the buildings and the provision of services that help in achieving healthy rents, as rents were estimated at 1350 riyals / m² as an average.

At the same time, rents in category B and C decreased at prices of 800-950 riyals per square meter annually, in contrast, vacant spaces in the north of Riyadh decreased due to the great demand for offices.

The tenants are seeking to achieve the largest possible discount as a result of the continuation of the consequences of Covid 19 and its continued impact on some sectors such as tourism and aviation.

It is also expected that some governmental and semi-governmental agencies and some large companies will continue to move from the center of Riyadh to the new areas in the northern side of the city, such as the Social Development Bank, Samba Bank, SABB Bank and other parties affecting the office real estate sector.

	The period of the beginning of recovery for real estate and special projects, as the demand exceeds the supply of
	moderate/high rental prices, as the current supply is characterized by rental prices higher than the market by up
	to 40%. Also, 80% of the future supply consists of quality projects that provide a safe and healthy working
Office sector	environment, where there are new development ideas and a combination of business, entertainment, and
	housing, and most of the category (A) projects. And recently, the appearance of furnished office properties (co-
	working spaces) and most of the tenants are international and regional foreign companies for the purpose of
	short stays (3 months - 1 year).
investment evicutation	Future projects must simulate the demand by providing a suitable office product for the business environment.
investment orientation	The future offer is concentrated within King Khalid Roads - Northern Ring Road - King Salman Road - the



	northern part of King Fahd Road - Salboukh Road, and most of the projects are multi-use projects (commercial - office - specialized)
Diriyah area	It is expected that the real estate surrounding Diriyah will grow due to the development factor of Diriyah, its streets and neighborhoods, the Diriyah Gate project and the process of expropriating some properties in favor of the Diriyah Gate project.
Market competition	The high competition among office projects, as the preference for offices that take into account securing the largest number of car parks and operational and logistical services from sufficient car parks and within the terms of the secretariat
Current offer	All categories are available within the market offers and preference is given to offers within specific projects and in specific regions
future show	King Abdullah Financial District - mixed-use projects - future projects on Salbukh Road
Occupancy rate	82%-85%

Classification of offices by category	Rental prices during 2022 for large spaces	Rental prices during 2022 for small spaces
A+	1,200-1,400	1,350-1,600
Α	950-1,100	1,200-1,400
В	700-850	900-950
С	500-600	680-750



20.2- Commercial real estate sector

In terms of commercial real estate, category (A) quality projects related to restaurants and cafes complexes achieved the highest growth rate during 2021 due to the increasing demand, as it was reinforced by large numbers of visitors, the construction and technical specifications of the buildings and the provision of services that help in achieving healthy rents, as rents were estimated 2,400 riyals / m² as an average between quality projects.

At the same time, rents in category B and C decreased at prices of 800-1,300 riyals per square meter annually

The tenants are seeking to achieve the largest possible discount as a result of the continuing consequences of Covid 19 and its continued impact on some sectors such as tourism and aviation. Part of the owners responded to them and others refused to provide any additional discount in the future for the year 2022.

On the level of excellence, developers seek to create new opportunities in the world of entertainment and shopping to compete with the projects of the Entertainment Authority during the Riyadh season, where attendance condenses on events and festivals.

	A recovery period for real estate and quality projects, as the demand exceeds the supply of moderate quality
	projects/high rental prices, as the current supply is characterized by rental prices that are higher than the market
	by up to 20%, where the factor of services, access to the site, number of parking spaces, desire and location are
Office sector	included in the tenant's decision. In addition, 80% of the future offer is commercial office quality projects that take
	into account the provision and allocation of a sound and healthy business environment, entertainment and
	shopping areas, where there are new development ideas that mix between business and entertainment, and
	most of the projects are of category (A).
	Future projects must mimic the demand by providing an open commercial product that takes into account the
investment erientation	factor of harmony and integration with the surroundings. The future supply is concentrated within King Khalid
investment orientation	Roads - Northern Ring Road - King Salman Road - and the northern part of King Fahd Road - Salboukh Road.
	Most of the projects are multi-use projects (commercial - office - specialized)
Diriyah area	It is expected that the real estate surrounding Diriyah will grow due to the development factor of Diriyah, its



	streets and neighborhoods, the Diriyah Gate project and the process of expropriating some properties in favor of
	the Diriyah Gate project.
Market competition	High competition between projects, as preference is given to units that take into account securing the largest
Market competition	number of car parks, operational and logistical services from an integrated marketing mix.
Current offer	All categories are available within the market offers and preference is given to offers within quality projects and in
Current oner	areas north of Riyadh
future show	Mixed-use projects - future projects on Salbukh road - future projects on the northern ring road
Occupancy rate	75%-83%

Classification of offices by category	Rental prices during 2022 for large spaces	Rental prices during 2022 for small spaces
A+	750-1,200	3,000-4,000
A	650-1,000	2,200-2,800
В	600-800	1,100-1,400
С	400-550	700-900

- The industrial real estate sector logistics is one of the most vital sectors in the real estate area due to the region's specialization in developing and building warehouses for storing goods due to its proximity to pivotal roads such as the eastern and southern ring roads and the second ring road.
- Average industrial land prices warehouses ranging between 1100-1400 riyals, depending on the proximity and distance from Istanbul Street and the Second Ring Road.



- Average rents for warehouses classification C: 100 130 riyals / m 2, average rents for warehouses classification B: 170 200 riyals / m ², especially those that contain a loading and unloading area and have a ceiling height of 12 m.
- Commercial real estate sector (commercial buildings + shops) to serve workers in Al-Sulay district.
- The emergence of qualitative logistical projects, such as the Logistics Park project near the second industrial area.
- The emergence of new areas industrial plans in the Al-Nazim district, east of Riyadh, and in the north of the city of Riyadh, near Salbukh Road.



21- External and internal Pictures

External view













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External View















Internal view















22-Olaat valuation Company's team

Title	Job Description	Saudi Authority for Accredited Valuers member ship	Validity of Member ship	Section
Abdulmalik Al-Darwish	Valuation Manger	1210000397	1445/07/18	Real estate
Fadi Naeem	Site visit, inspection Catchment area	1220000119	1444/01/16	Real estate









22.1- OPM Valuation's team Taqeem's certificates





QR Code





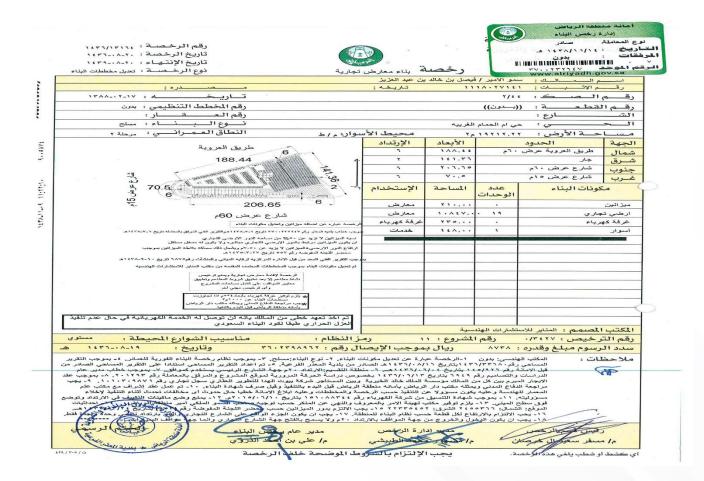
23- Property Official Documents as per Client

Title Deed





Building Permit





الرقم الرقم المعدد ١٠١٠٤١٢٥٢١ التاريخ العادية المعادد	وزارة التجارة التجارة الانجارة Mristry of Commerce بالموصلة والموصلة والمو
	شهادة تسجيل شركة مهنبة
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	مركزها الرئيســــــ <i>ي</i> . ا لرياض
رأس المــال ٥٠٠٠٠٠ ريزل سعودي	الكيان الفانونس: قَاتَ معنولية محدودة مهنية الكيان الفانونس: قَاتَ معنولية محدودة مهنية
	دنسيتها سعودى
	تاريخ نهايه السجل: ١٤٤٤/٠٣/٢٣ هـ
	النشاط للاطلاع على بينات الأنشطة الرجاء مسح الرمز التجاري
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ترخيص مزاولة مهنة لفرع تقييم العقارات

فئة العضوية: أساسي

رقم الترخيص 1210000397 تاريخ إصداره 1437/5/17 هـ تاريخ انتهائه 1447/5/20 هـ

يرخص **عبدالملك ابراهيم عبدالكريم الدرويش** (سعودي الجنسية) سجل مدني رقم 1029921986 لمزاولة المهنة وقد منح هذا الترخيص بعد أن استوفى شروط القيد الواردة في المادة الخامسة من نظام المقيمين المعتمدين الصادر بالمرسوم الملكي رقم (م/43) وتاريخ 1433/07/9 هـ بموجب قرار لجنة قيد المقيمين رقم (75/ق3 /42) وتاريخ 1442/3/1 هـ

رئيس لجنة قيد المقيمين رئيس عبدالله الرويشد







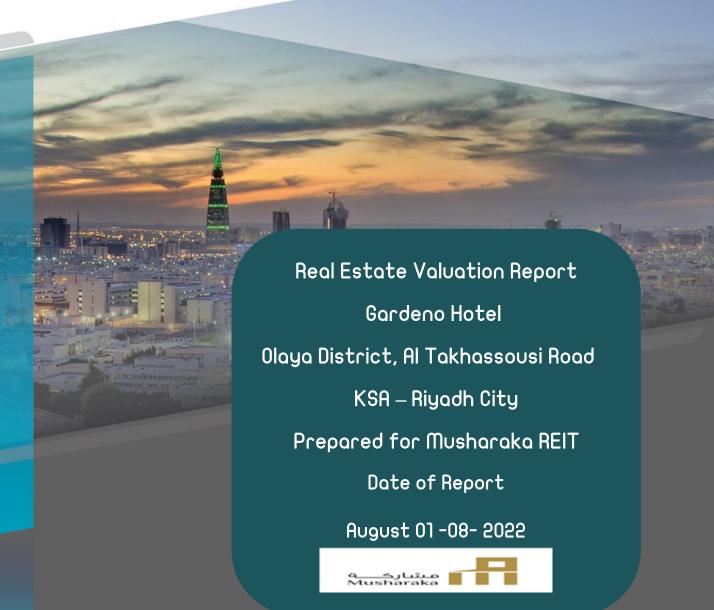














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Olaat Valuation Company C.R:1010462536 Valuation License: 121000397



Real Estate Valuation Report Analysis

Prepared for: Musharaka REIT

Riyadh City

Date of Inspection June 26th, 2022

Date of Valuation June 30th, 2022

Date of Report August 01th, 2022

Done by OPM (Olaat valuation Company)

P.O. Box 62244 Riyadh 11585

Kingdom of Saudi Arabia

The person in charge:

Abdul malik al Darwish

Email: opm@olaat.com

www.olaat.com

C.R:1010462536

Valuation License: 1210000397

Property's Type	Hotel Property
Location	Olaya District, Al Takhassousi Road - Riyadh
Land Area	3,495.35 sqm
Title deed number	918501000502
Title's date	15/02/1443 H
Scheme Number	1324/أ
Plot Number	129+130+131+132
Land Topography	Flat
Boarded streets & Neighbors	Based upon Title Deed
Build up Area (BUA)	9521,1 sqm
Building's Permit number	16607/1433
Building Permit's date	1441/11/18 H
Building Life	1.5 Years
Market value based to RV & DRC method	80,649,256
Market value based to Cap rate method	91,470,588
Market value based to 40% & 60% Weighted average between Rv, DRC and Cap rate Methods	87,142,055 (Eighty-Seven million, One hundred forty-Two Thousand, Fifty-Five Saudi Riyal only)



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Covid-19 Pandemic

With the spread of corona virus (COVID-19) In Kingdom of Saudi Arabia enacted to take step to control corona diseases. Initially due to spread it has a great impact on social mobility that lead to impact on kingdom economic growth. In order to control this pandemic and uplift the economic activity government taken a serious step to provide relief package to support corporate and resident and private sector.

Material Valuation Uncertainty under COVID-19 Pandemic

The outbreak of the Novel Coronavirus (Covid-19), declared by the World Health Organization as a global pandemic on 11 March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries. Accordingly, many formal measures were taken locally and globally that would affect all business sector including Real Estate Sector.

During critical period, Market activity is clearly being impacted in many sectors especially real estate transaction. As at the valuation date, we consider that we can attach less weight to previous market evidence for comparison purpose, to inform opinions of value. Indeed, the current response circumstance on which to base a judgement and current condition are under influence of epidemic COVID-19 and we are facing an exceptional situation in which it difficult to build an accurate judgement of market situation and value of real estate.

Accordingly, our valuation is therefor reported on the basis of "material valuation uncertainty" as per VPS 3 and VPGA 10 of the RICS Red Book Global and. Consequently, less certainty-and a higher degree of caution-should be taken to our valuation than would normally be the case. Given the unknown future impact that Covid-19 might have on the real estate market, we recommend that keep the valuation of Property under frequent review & property to be revalued when current condition change.



Musharaka REIT For the attention of: Musharaka Capital T: +966 8001251111 info@musharaka.co P.O. Box 712, Al Khobar 31952

Property Address: Gardeno Hotel – Riyadh – Al Riyadh city - Valuation Report analysis

Tenure: Commercial Freehold property

Dear Sir,

We are Pleased to submit our Valuation report for – Gardeno hotel Riyadh city- for REIT Purposes enclosing with market valuation In Accordance with your instructions. The objective of this report is to estimate the market value In-SITU value at time of valuation, for property, based upon the existing condition and in the presence of the property preview on site with taken into account the market value of Land, trade area (catchment area capture, Pull area), catchment Area's classification, replacement cost and accumulated depreciation, Income cap rate – Net income based to rental market value for commercial facility based to market and due to properties & facilities management works PM&FM beside periodically maintenance works, etc. We confirm that OPM complies with requirements of independence and objectivity and that we have no conflict of interest in acting on your behalf of this matter. We confirm that we undertake the valuation acting as externals values, qualified for the purpose of valuation.

The market value of the **Gardeno Hotel property 87,142,055** SAR has nominated on the weighted average basis of on Residual value, DRC & Capitalization method - considering the location of the property, current market conditions, market rents and classifications as at the date of valuation based upon the assumptions expressed.



1- Settling the terms of engagement

Identification of the client and any other intended users	(Musharaka REIT)
Properties Owner	Hifth Al-Musharaka Real Estate Company
Instruction and	In accordance with RFP dated on June month, 2022, we are instructed to provide a Valuation report are required to estimate the Market IN-SITU value for hotel property.
purpose of valuation	REITs Purposes (Real estate Investment Trust)
The subject of the valuation	Valuation for a Commercial property – Gardeno Hotel – Riyadh
Other users	A general report prepared for publication in favor of the fund's unit owners by the fund manager, Musharaka REIT.
Interest to be valued	We are instructed that the subject property should be Valued as freehold, free from any encumbrances or third-Party interests. We have not made any investigation on the data received from Client and assumed that any such investigation would not identify any discrepancies.
	Our Valuation has been prepared in accordance with Saudi Authority for accredited valuers (Taqeem) Standards, IACVA Valuation standards which conform with international Valuation Standards (IVS) of the basis of Value defined as:
The Basis of Value	"Value Basis "The valuation basis is based on the finding the market value of the property on the basis that the property is free from all burdens, restrictive condition, and legal obligations. Therefore, the concept used in this report on the market value is the concept presented in standard 104(paragraph 30) of the international valuation standards. Market value, which is the estimated amount for which assets or liabilities should be exchanged at the valuation date between a willing buyer and willing seller in a neutral transaction after proper marketing, whereby the market value is acted upon by both parties without knowledge of the party.
Valuation Date	Valuation Date is the date on which the opinion of value applied the date of valuation were the value of Hotel Property project reflected on June 30th,2022.



Report Date	The valuation report usually dated exactly as the valuation date August 01st, 2022.
Inspection	The Property was inspected on 26 th of June 2022 by Fadi Naeem, Saudi Authority for Accredited Values membership 1220000119 (Taqeem), all significant parts of the property were inspected.
Inspection Role	A consecutive visit to inspection of property, to examine it and obtain relevant information, in order to express a professional opinion of its value. We hereby confirm that we have inspected the subject property/Asset at the date of inspection. Our inspection procedure covers only the surface/boundaries/out layers of the property.
Market Research & Survey	OPM team has made fully market Survey for the immediate similar assets to collect all the possible and related data to the valuation process. The collected data will be based on Market Value for Property. The collected data type will be according to the property data and the purpose of valuation. The assets prices, occupancy rates and market sales through field survey of the real estate area for similar properties in term of classification of warehouse facilities with measuring the ratio of supply and demand.
The premise of the highest & optimal use	The property is working (running position) and according to the location and area of the property - it includes many Hotels, offices, in Olaya district on roads. It makes the current use of the property appropriate and appropriate according to the market information and the resident's view without entering a detailed analysis of the optimal use where you need Detailed feasibility study, and this is not covered by the scope of work.
Independence Valuers	An External Valuer is defined in the IVS Standards as: A Valuer who, together with any associates, has no material links with the client or the subject of the assignment. We Confirm that we are an Independent Contractor for the subject services, and nothing contained in this assignment shall be construed as constituting any relationship with the client other than that of client and independent contractor, or as creating any employment relationship whatsoever between client and OPM's staff. We also confirm that we have no conflict of interest to the client's Property, (L&B).
Due Diligence	We were not provided with due diligence examination of the property before starting the evaluation process, as the client informed us to start the technical due diligence immediately upon the completion of determining the value of



	the property, as the purpose of the evaluation /REIT purposes (Real Estate Investment Trust) and the property is operated as commercial usage.
Conflict of Interest	There is no benefit or conflict of interest, as (Olaat Valuation Company) acknowledge that there is no common interest or benefit in the property and that the evaluators task is to evaluate the property for the benefit of client.
Valuation Methodology	The Valuation has been undertaken using the Residual value, (DRC) approach, and Capitalization rate method that are defined in the RICS Valuation – Global Standards (RB Global) Glossary as
Limitation of Liability	Our Liability is restricted in aggregate to our fee and to the addressee of our report only.
Legal notices	We are not aware of nor have we been informed of any legal notices served on the Project, outstanding or pending in the court law.
The nature and source of the information to be relied on	For the purpose of this report, it is assumed that the written and verbal information provided to us by the client is up to date, complete and correct. OPM have furthermore undertaken further research with respect to effective useful life, in addition, we have relied on the following sources in the valuation process.
Confidentiality	This document and/or any other document received from the client are confidential between OPM and the client. Except as may be required by any court or authority, the subject Services shall not disclose or use or cause to be disclosed or used, At any time during the term. Any of the client's secrets and/or confidential information, any other non-public information relating to the client business, financial or other affairs acquired by the subject service during the process Remain confidential.
The nature and source of the information to be relied on	All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification
Environmental Matters	In undertaking our work, we have been instructed to assume that no contamination or potentially contaminative use has ever been carried out on the property. We have not carried out any investigation into past or present uses, either of the Property or of any neighboring land, to establish whether there is any contamination or potential for contamination to the subject Property from the use or site and have therefor assumed that none exists. However, should it be established subsequently that contamination exists at the Property or on any neighboring land, or that the premises has been or is being put to any contaminative use, this might reduce the value now reported.
Currency	Saudi Riyal



Valuation report's Date	August 01st, 2022
General assumption	General assumptions related to real estate are necessary according to the definition of international valuation standards "Assumptions are logical matters that can be accepted as fact in the context of valuation work without verification or scrutiny in a specific way. Wastage of spaces and lack of optimal utilization of the property, as it was assumed that there are no restrictions that would hinder the operation of the property in the future." - The property is operated.
Special assumption	It was assumed that the property is within an open competitive market and operation was assumed according to commercial rates and prices. It was also assumed that all data received from the client from a deed and a building permit were correct. The validity of the documents was assumed, as the property was inferred through it and one of the building code and laboratories was carried out through land uses within the real estate area.
SALIENT POINT (GENERAL COMMENTS)	We are unaware of planning or other proposals in the area or other matters which would be of detriment to the subject property, although your legal representative should make their usual searches and enquiries in this respect. We confirm that on-site measurement exercise was not conducted by OPM, and we have relied on the site areas provided by the clients in the event that the area of the property and site boundary prove erroneous, our opinion of market value may be materially affected, and we reserve the right to amend our valuation and report

2- Basing assumptions and limiting conditions

All analysis and conclusions in this valuation report are based on the following assumptions and limiting conditions, definitions and concepts, and identification of the subject property. Recognizing the premises of value is vital to this valuation assignment and to the analysis and conclusions that grow out of these premises.



3- The valuation is made subject to the following conditions and assumptions:

Any legal description or plats reported here are assumed accurate. Any sketches, plats or drawings included in this report are included to assist the reader in visualizing the property. We have made a full survey of the property boundaries and region and looking for some comparable land parcels and we didn't find any comparable property offering either for sale or rent due to scarcity of lands.

Valuations based on *market value* shall adopt the definition and the conceptual framework settled by the **Saudi Authority for Accredited Values memberships (Taqeem)**, International **Valuation Standards Council** (IVSC): The estimated amount for which an asset should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

4- Standard and Premise of value

- This valuation report relies upon the use of market value as the standard of value. For the purposes of this Valuation, market value is defined as the expected price at which the property would change hands between a willing hypothetical buyer and a willing hypothetical seller, neither being under a compulsion to conclude the transaction and both having full knowledge of all the relevant facts.
- This is essentially identical to the market value basis as it is defined under the **Saudi Authority for Accredited Values memberships** (**Taqeem**).
- The evaluation was performed under the premise of value in continued use as a going concern valuation analysis. In our opinion, this premise of value represents the market value.

5- source of information

All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification.



6- Instructions

Olaat and its partner for real estate valuation was baptized before the client, and the team at OPM made a field visit to the real estate site and to see the facts on the ground. In the report are the results of the field survey.

7- Summary of the evaluation report

A detailed report on the specifications of the property on the evaluation based on income to reach the market value (market value) and comparison based on data, evidence and inputs related to evaluation methods in the real estate area to estimate the market value of the property.

8- Documents Received

The Client has provided us by clear copy of the following documents

Title Deed Copy	ý
Building Permit	у
Gross Floor area / floor	У
Total leasable area	У
MEP's Details	Х
Mapping Plan	Х
Civil Defense Letter	Х
Photographs	У



9- Valuation's Methodologist Definitions

There are three principal approaches to valuation that are generally recognized internationally: According to the International Valuation Standard Council (IVSC), and according to the TAQEEM valuation principles, there are 3 main types of valuation Approaches as per the following:

9.1- Depreciated Replacement cost (DRC)

A Depreciated Replacement cost the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization".

The DRC method is based on the economic theory of substitution. Like the other forms of valuation, it involves comparing the asset being valued with another. However, DRC is normally used in situations where there is no directly comparable alternative. The comparison therefore has to be made with a hypothetical substitute, also described as the modern equivalent asset (MEA). The underlying theory is that the potential buyer in the exchange would not pay any more to acquire the asset being valued than the cost of acquiring an equivalent new one. The technique involves assessing all the costs of providing a modern equivalent asset using pricing at the valuation date.

In order to assess the price that the potential buyer would bid for the actual asset, valuation depreciation adjustments have to be made to the gross replacement cost of the MEA to reflect the differences between it and the modern equivalent. These differences can reflect obsolescence factors such as the physical condition, the remaining economic life, the comparative running costs and the comparative efficiency and functionality of the actual asset. Land required for the MEA will be separately assessed.

When depreciated replacement cost is used?

DRC is used where there is no active market for the asset being valued – that is, where there is no useful or relevant evidence of recent sales transactions due to the specialized nature of the asset – and it is impractical to produce a reliable valuation using other methods.

The DRC method may be used for the valuation of specialized property, which is defined as:



"Property that is rarely, if ever, sold in the market, except by way of a sale of the business or entity of which it is part, due to the uniqueness arising from its specialized nature and design, its configuration, size, location or otherwise."

This definition is broad and can apply to Property or assets that may be of conventional construction, but become specialized by virtue of being of a size or in a location where there is no relevant or reliable evidence of sales involving similar property.

The market for assets can change over time. Assets that might previously have been identified as having no market may have an active market that has recently emerged. For example, within the healthcare and leisure sectors, evidence of market transactions is growing. Therefore, before adopting the DRC method the valuer will need to be satisfied that there are no transactions involving similar buildings in similar use or location that could provide sufficient evidence to use an alternative valuation method.

The value of a specialized property (or a specialized Land & Building Property) is intrinsically linked to its use.

- The type of Asset and how it is used an understanding of the asset, its function and its environment.
- Classification of the asset for accounting purposes by the entity.
- the entity's componentization policy and the entity's position on modern equivalent asset (MEA) issues such as Asset's site location and site size.
- knowledge of the specification that would be required for an equivalent asset in the current market, and the cost of acquiring or procuring that asset.
- Sufficient knowledge of the asset and its marketplace to determine the remaining physical and economic life of the asset and sufficient knowledge of the sector in question to assess functional, technical or economic obsolescence.
 - If the asset is specialized it may be necessary to define what is to be included in the valuation. The identification of assets that are classified as part of the property interest and those that are classified as plant and equipment is often unclear in a specialized property.

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Any specialized assets comprise separately identifiable components, and the valuer will need to discuss with the entity whether it is appropriate to value these as separate items, or to what degree it would be appropriate to regard them as aggregated into a single asset, and valued accordingly. The entity's accounting policies may influence this decision.

The principle can be illustrated by considering the value of Property that is a few years old. If technological advancements mean that the same output can now be achieved with a smaller and more efficient machine, the actual machine would most likely not be replaced as is. The modern equivalent is defined by its comparative performance and output.

In assessing the cost of the replacement asset, due account should be taken of all the costs that would be incurred by a potential buyer on the valuation date unless there is applicable direction to the contrary:

- Delivery and transportation
- Installation and commissioning
- Any unrecoverable duties or taxes
- Setting up costs, where appropriate, such as planning fees and site preparation works
- Professional fees related to the project
- A contingency allowance, if appropriate and finance costs, taking into account the likely pattern of payment.

When considering <u>specialized property</u>, the current gross replacement cost of the asset is assessed. This comprises the cost of replacing the land plus the cost of replacing the improvements to the land. For the latter, the approach is to assess the cost of their replacement with a modern equivalent and then make valuation depreciation adjustments to reflect the differences between it and the actual asset when compared with a modern equivalent. Once the gross replacement cost has been derived, the valuation depreciation factors are applied as a further and separate calculation.

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Although the ultimate objective of the DRC method is to produce a valuation of the actual property in its actual location, the initial stage of estimating the gross replacement cost should reflect the cost of a site suitable for a modern equivalent facility. While this may be a site of a similar size and in a similar location to the actual site, if the actual site is clearly one that a prudent buyer would no longer consider appropriate because it would be commercially wasteful or would be an inappropriate use of resources, the modern equivalent site is assumed to have the appropriate characteristics to deliver the required service potential.

The fundamental principle is that the hypothetical buyer for a modern equivalent asset would purchase the least expensive site that would realistically be suitable and appropriate for its proposed operations and the envisaged modern equivalent facility. How the actual site was obtained is irrelevant to the valuation. The valuer will need to discuss and agree with the entity the possible locations for the current defined service requirement.

The property being valued may be located in a situation that would now be considered unnecessarily expensive. This may be due to changes in the way in which the service provided is delivered, or to changes in the market for the product it produces.

Calculating the cost of Land & Building improvements of a specialized property-

When valuing a specialized property, it is often difficult to distinguish between what may be classified as a building or structure and what may be classified as plant. In the specialized industrial sector, many structures effectively only provide support and weather protection for process plant – if the plant was removed, the 'building' would not exist. In such cases there should be discussion with the entity as to whether a distinction needs to be made between buildings and plant and, if so, what items fall under each heading. Because of the diverse nature of the buildings, structures and plant that may form part of a specialized property, the term 'site improvement' refers to all additions to the land. These are buildings, structures or some modifications to land of a permanent nature involving expenditures of labor and capital, and they are intended to enhance the value or utility of the property. Improvements have differing patterns of use and economic lives.

Site improvements will include all site works associated with the development, including services, fencing, paving and any other items of a permanent nature that support the specialized use. The following paragraphs provide guidance on calculating the cost of buildings and site improvements. Although they refer specifically to buildings, the same principles apply to all improvements.



Sources of cost information

The nature, size and specification of the modern equivalent building and all other necessary improvements, the cost of providing these:

- Assessed by reference to published building cost data (benchmark). However, published construction price data may be of limited assistance where the replacement building or structure is highly specialized. Instead, the valuer may have to rely on actual costs involved in the creation of the current asset, or discuss with their instructing client the need to conduct external cost research and/or commission specialist cost advice.
- Contractors and Consultants Other factors that may result in the cost of creating the actual asset to differ from that of a notional replacement include:
- **Site preparation**: work may have been undertaken to prepare the actual site for development that would not be necessary for the assumed equivalent site. For example, costs actually incurred in levelling a site or providing services to the site boundary may already be reflected in the cost of acquiring an equivalent site in the market if the available evidence was for level, serviced land.
- **Phasing of work:** A large site may have been developed in phases, whereas the cost of the modern equivalent reflects the cost that would be incurred in replacing the whole asset at the valuation date let as a single contract. This could create economies of scale and reduce contract overheads, for example, on preliminaries work.
- Optimal working conditions: If the cost of the equivalent site is based on a site that is assumed to be free of any difficulties or constraints on development, any additional costs incurred because of abnormal conditions on the actual site are ignored.
- Contract variations: any additional costs incurred in constructing the actual building caused by design or specification changes during the progress of the contract are ignored.
- Planning changes: When the actual asset was constructed it may have had deemed planning consent. As the planning legislation has changed, the cost of obtaining consent for a modern equivalent may need to be taken into account.
- Incidental costs: Such as fees and carrying costs, are to be restricted to those costs associated with the assumed procurement of the building. Allowance for VAT is made only where this is an irrecoverable cost. Although it would not normally be appropriate to make an

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addition to the cost to reflect developer's profit (because the purchaser is deemed to be procuring the building for owner occupation), it may be appropriate to add for management time if this were a significant cost that would be incurred in constructing a modern equivalent.

Assessing valuation depreciation

Established the replacement cost of a modern equivalent asset, it is then necessary to adjust or depreciate all costs incurred to provide the modern equivalent asset to reflect differences between this modern equivalent and the actual asset being valued. The underlying principle is that the hypothetical buyer has the option of procuring either the modern equivalent or the actual asset. If the modern equivalent provides the ideal facility for the buyer, the price paid for the actual asset is expected to reflect all the disadvantages that it suffers in comparison.

Applying valuation depreciation is primarily a process of replicating how the market would view the asset. Depreciation rates and estimates of the future economic life of an asset are influenced by market trends and/or the entity's intentions. It is recommended that the valuer identify these trends and intentions, and be capable of using them to support the depreciation rates applied. The application of DRC should replicate the deductive process of a potential buyer with a limited market for reference.

Three principal types of depreciation allowance, or obsolescence, may be identified as:

- **Physical deterioration:** If the cost of repairing, reconditioning or refurbishing the actual asset to render it useable has exceeded the cost of a modern equivalent, the asset would have no value.
- **Functional obsolescence:** The introduction of new technology may render obsolete a relatively new asset with an otherwise long anticipated life, with the result that there would be no demand for it other than any value for salvage or an alternative use.
- **Economical obsolescence:** Economic obsolescence: if demand for the product or service provided by the asset has collapsed and is not expected to recover, there would be no demand for the asset other than for any salvage value or alternative use.



Remaining economic life

Key step in the estimation of valuation depreciation to reflect obsolescence is the assessment of the lifespan and anticipated remaining life that is attributable to the asset being valued, having regard to the impact of its different constituent parts, this then being applied to the modern equivalent asset that has been selected.

Lifespan: When assessing the target lifespan of an asset, it is important to take into account that the asset comprises many different parts, each with their own lifespan, some of which will be much shorter than the period over which the asset may be used for service delivery. The impact of capital expenditure on replacing parts whose economic service delivery potential has been exhausted cannot be reflected until that expenditure occurs. The projected lifespan of an asset when new is therefore not the lifespan of the asset's longest life part nor the period over which the entity intends to remain in occupation delivering services from it but rather should reflect the varying lifespans of the in-situ constituent parts. Approximation or other techniques, such as weighting the impact of the lifespans of different parts by value, will be necessary to arrive at a lifespan for the overall asset that faithfully reflects the varied individual lives of the asset's parts.

Types of Depreciation

- Straight-line: The straight-line basis tends to be the most commonly adopted method for calculating depreciation of buildings because of its simplicity and relative ease of application. Straight-line depreciation assumes the same amount is allocated for depreciation for each year of the estimated life.
- Reducing balance: The reducing balance method of depreciation assumes a constant percentage rate of depreciation from the reducing base. The reduction of the balance at the end of each period by a fixed proportion of itself creates a sagging depreciating value curve over the life of the asset. This method effectively 'compounds' the total depreciation. This may match reasonable expectations of declining value over time better than the straight-line method.
- S-curve: The S-curve is recommended where sufficient data is available for the valuer to be confident that the curve represents the likely reality. In some cases, it presents the most realistic representation of an asset's depreciation by assuming that depreciation is at a low rate in



the early years, then accelerates in the middle years and reduces again in the final years. However, some assets, such as plant, may have a different depreciation pattern (high at first rather than low).

- The three methods outlined are all in common use. Of these, the straight-line approach has the advantage of simplicity. However, it does not represent the way in which asset values are normally reflected in the marketplace. The reducing balance method may also be open to similar criticism that it does not reflect market perceptions. The S-curve attempts a surrogate for market behavior and is appropriate where there is empirical evidence available.

Other forms of depreciation curves are available, and where they are used by a particular market the valuer is expected to reflect them. In making adjustments for depreciation and obsolescence the valuer is advised to rely on professional knowledge, judgement and market experience, and to take due account of the nature of the asset and the type of use to which it is put.

Other considerations

It is not normally appropriate to make any deduction for depreciation from the cost of acquiring a modern equivalent site in the market, because freehold land rarely depreciates. When valuing specialized property, the normal practice is to assess the cost of the improvements separately, assess the appropriate valuation depreciation and then add this to the cost of replacing the land in order to arrive at the final valuation.

Where a multi-block site comprises more than one specialized building, each building will have its own remaining life (reflecting the lesser of their respective physical or remaining economic lives) except in the rare circumstances of there being a strong interdependency such as potentially in the case of an oil refinery.

9.2- Residual Value Method

- RV methodology definition:

The Land - Residual Approach is the sum of remaining from the value of the completed (depreciated) property (Assume generating income). First of all, subtracts the value of buildings from this overall value, designating the remainder as the value of land.

Building values may be estimated in terms of their replacement cost (which usually produces a very high estimate, leaving little land value) or their depreciated value (which gives an unrealistically low building estimate, inasmuch as maintenance and repairs save most buildings from



deteriorating through wear and tear). Using the depreciated value method leaves a higher residual land value. Simply put, the residual land value is a method used to determine the value and potential profitability of a piece of property minus any expenses related to the land, according to the real estate website Real Estate Agent. Residual land value is the value of the land that remains after any and all deductions associated with the cost of developing, maintaining or reselling the land.

9.3- Capitalization Method (Cap Rate)

The income approach values property by the amount of income that it can potentially generate. Hence, this method is used for apartments. Office building, malls, and other property that generates a regular income.

The appraiser calculator the income according to the following steps:

- Estimate the potential annual gross income by doing market studies to determine what the property could earn, which may not be the same
 as what it is currently earning.
- The effective gross income is calculated by subtracting the vacancy rate and rent loss as estimated by the appraiser using market studies.
- The net operating income (NOI) is then calculated by subtracting the annual operating expenses from the effective gross income. Annual operating expense include real estate taxes, insurance utilities, maintenance, repairs, advertising and management expenses. Management expenses are included even if the owner is going to manage it, since the owner incurs an opportunity cost by managing it herself. The cost of capital items is not included, since it is not an operating expense. Hence, it does not include mortgage and interest, since this is a debt payment on a capital item.

Estimate the Capitalization rate (aka cap rate), which is the rate of return, or yield, that other investors of property are getting in the local market.

Valuation Process Adoption

Through the following review of the evaluation process, the property will be evaluated through

- Valuation method based on residual value for land valuation.
- Cost and depreciation method in building evaluation.
- Income method Capitalization Rate
- The value was determined by weighting among the above-mentioned methods



10- Scope of the Report

The valuation report is performed on a limited scope basis; the report is not a self-contained comprehensive valuation report to estimate the market value of the Property in Time of valuation.

11- Inception of information and data

All data and information were deducted due to our market survey to collect some of the market samples either for property, In addition, we consulted many of real estate experts in **Riyadh city** to reach the actual transaction of some property value we depend on Saudi construction cost in time of valuation.

12- Purpose for preparation valuation and Content text

OPM was appointed **Musharka REIT** to evaluate market value for a commercial property due to market value located within District- based on that, OPM valuation's team surveyed a property's surrounding area for site inspection + preview the location that was analyzed by OPM valuation's team to reach the estimated market price for the for evaluated property on time of evaluation.

13- Valuation Report Brief

It is a comprehensive valuation report for the property specification according to the Capitalization method to get the more realistic value of the Asset (property) based to (Capital Market Authority) CMA in Saudi Arabia requirements, this analysis report done by OPM valuation team to reach the estimated value of land property in time of evaluation.

14- Legal Description for Property Owner

Document's validity: the property targeted has viewed through available data and documents received from Musharaka **REIT**, and have been a presumption of validity.



15- Second partner's rights and ownership in property

We assumed that targeted property out and free of any personal legal rights and there is no mortgage, loan, royals, monopoly, utilization rights for land and instrument. If indicate otherwise, OPM company & evaluation team are free of any responsibility and our actual task only evaluates commercial property, with checking and preview the real instruments if it's legal and owned by the landlord.

16- Foundation of evaluation report and Contents

Assumptions

- 1. Purpose of evaluation is to estimate the real current market value in a competitive market (non-monopoly based on speculation).
- Estimated current market value depending on weighted avg method.
- 3. OPM has no conflict of interest in the time of evaluation.



17- Site Inspection and collecting Information

The quality of information initially gathered, and later collated, is pivotal to the accurate assessment of the property. An inspection of the property will be required in order to gather the information needed to complete the assessment through:

- General inspection of the Property and its environs before beginning the detailed inspection and confirm that the extent of the property being inspected conforms to the description given by the client.
- Assess the age of the building.
- Consider whether there are any restrictions to demolition and rebuilding that will result from the surrounding environment. Are there Property, the occupation of which may affect working hours? Are any special protection works likely to be necessary? Is the building detached, semi-detached or terraced, therefore do party walls, temporary protection, insurers, etc.
- Consider whether there are likely to be any deleterious materials that will increase the cost of demolition and debris removal due to higher disposal costs, i.e., review the asbestos register.
- Taking sufficient notes, photographs and measurements and produce sketches to record.
- A summary of the building's structure, and the different types of construction, eaves, ceiling heights and finishes.
- A summary of the building's MEP (for example, Firefighting system, smoking detectors, Fire Hose, Extinguisher, sprinkler provision, lifts, escalators, BMS, and HVAC system).
- Summary of the external areas, boundaries, outbuildings, etc.
- A summary of specialist features (these may be internal or external features considered as extra over the standard building finishes or that influence the basis of assessment, for example, marble cladding, ornate stonework or timber paneling) and a summary of general topography.
- Estimate All Property 's Value through valuation approach for assets with few exceptions, the final assessment figure will comprise the total cost of completely rebuilding the asset, to be insured together with allowances in respect of other matters, including:
- The net rebuilding cost is normally calculated by multiplying the gross internal area of the building by a suitable rate for its reconstruction, and Current market cost based.
- All external works and services such as drainage, manholes, water supply, electricity supply, boundary structures and outbuildings.



- Average prices for costs are usually generated from a wide range of building costs that reflect differing methods of construction, scopes of work

and standards of finishes.

- Approximate quantities may also be used to assist in the appropriate allocation of costs in the elemental breakdown.

-Replacement using vernacular materials and uncommon traditional techniques in replicating items such as ornamentation.

- -Professional fees
- -Public authorities' stipulations

This section provides an analysis of the site and its overall location, with the aim of understanding the specific constraints and opportunities related to potential development.

The assessment studies the site's location, conditions and characteristics and sheds light on the following points:

- Site Context & Characteristics
- Site Uses Zoning Regulations
- Surrounding Uses
- Proximity to Key Demand Generators Accessibility & Visibility

These conclusions, in conjunction with the findings from the real estate market assessment feed into the development program and recommendations elaborated for the overall site as highlighted in subsequent sections of this report.

The adjacent map presents the subject site's location within the wider city while the table below, provides the site's coordinates for the purpose of identifying the exact location via Google Earth.

Property Map Coordinates

24°43'36.7"N 46°39'07.2"E

https://goo.gl/maps/GmMYmyC8rCSnMFHT9

Market

Survey

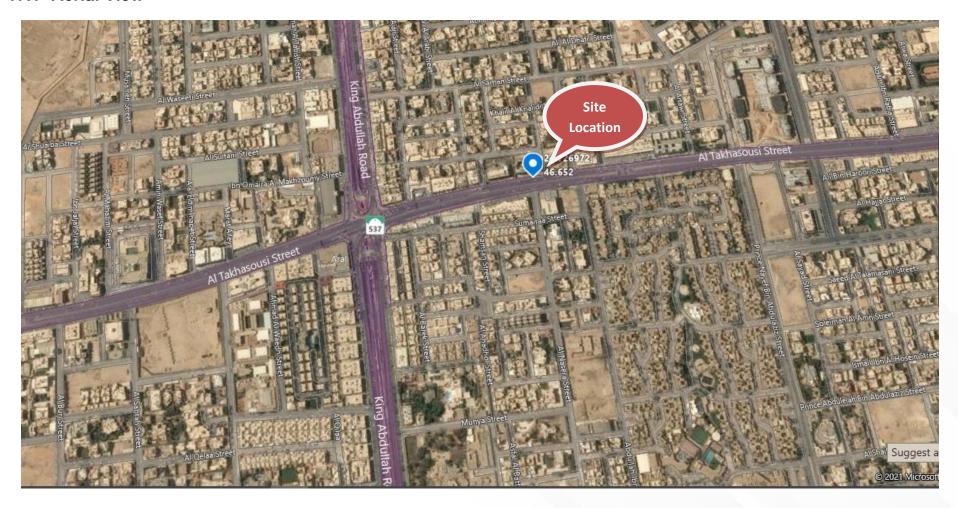
Internal

Data base

Site Inspection



17.1- Aerial View





Google Map View

24°43′36.7″N 46°39′07.2″E

https://goo.gl/maps/GmMYmyC8rCSnMfHT9

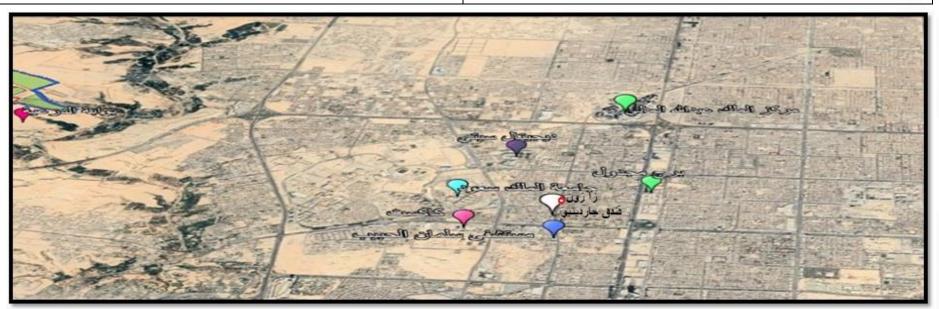






17.2- Demand distance and proximity to the property

Property Name	Distance K.M
Suleiman Al Habib Hospital	0.8
KASUT	1.38
Imam Saud University	1.46
Majdoul Tower	1.54
Digital city	2.18
KAFD	4.04
DGDA	9.00
The Zone	1.00



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17.3- Property specifications & Features

floors	granite
Wall and ceiling frames	Interior walls and ceilings gypsum
ventilation	Natural ventilation through windows, air conditioning
ceiling heights	ceiling height is 8 m & others are 4 m.
interfaces	The four facades - murals and glass windows
design "architecturally"	Modern design serves "business environment"
Type of alarm systems, fire fighting	civil defense requirement
Air conditioning system	Chiller Units Hot and Cold American Terrain Each Chiller
Backup generators	Generator Avaible
Stairs and elevators - Kone	5 elevators, weighing 650 grams, 8 people capacity
Natural and artificial lighting	natural and artificial lighting
Car Parking	80 parking lots as follows B1 20 – B2 60
Surrounding area and excavation work	Riyadh metro and bus works, which are in their final stages
Real estate visibility	Hotel property overlooks Al-Takhassousi Street,
fences	no fences around the building
maintenance	Soft maintenance – almost new
Number of rooms and suites	94
Classification by building permit	five stars
CCTV Surveillance Systems – Cloud	control room for monitoring security cameras



17.4- Site Accessibility and Visibility

Sector	Side / Part	Comment
	Prime Location	Located in Takhassousi road Olaya district, with a plan growth direction.
General Overview	Accessibility and Visibility	*Accessibility through many major roads such as olaya district. *Visibility – All Major commercial property Surrounding the site.
	Potential Growth	This side have an excellent growth rate comparing to other side of city, other projects will be more development in the area.

Sector	Side / Part		Comment					
Land Shape		leveled	eveled The property is leveled fully developed by			ames as Gardeno hotel Riyadh.		
	Internal and		Yes					
Topography, Environment, internal Streets	scaping for property	Clam level	High	·	o pollution or noisy sources were noticed in the site and no future			
internal Streets	p. 5p 5. 3y	Fully development	Yes	pollution aspects are anticipated in the near future.				
	Inside	Olaya District	The property is located Olaya district of the city a region filled with new development project and is the location of urban growth and Development soon.					
Site Development	Power Generator	Yes	Central A	√C Units System	Water Treatment station	Parking area		



17.5 - Area Brief

The property is a hotel that includes hotel rooms and suites, multiple halls for occasions and celebrations, in addition to restaurants, lobby and other services such as swimming pools and gyms. It is located on Takhassousi Street within the Olaya district in Riyadh.

Sector	Si	de / Part	Comment						
	On City Level	Riyadh City	The property is loca	The property is located developed side of the city a region filled with new development and particles and is the location with Granada area growth.					
	Proximity from Attraction	Main Axis			Main Road	Granada district			
		Surface Drainage	Water						
	Utilities and Infrastructure	Sewer System	Electricity		Telephone	The property infrastructure services are complete.			
	Public	Planting	Sidewalks		The prov				
	Amenities	Lighting	Asphalt Roads		The prop	perty is fully developed			
	Facilities	-			Public Area	All the utilities are in close proximity to the sites or at least within 5 Km radius.			
		Frontages							
	Land Characteristics	Street	Land has fro	Land has front age access to many commercial projects around					
	G lai acteristics	Land Shape							



18- Land Valuation Methodology

18.1- Case 1 – Residual value approach (land)

Residual value approach evaluation - Land Evaluation market value (MV)

RV methodology definition:

The Land - Residual Approach is the sum of remaining from the value of the completed (depreciated) property (Assume generating income). First of all, subtracts the value of buildings from this overall value, designating the remainder as the value of land.

Building values may be estimated in terms of their replacement cost (which usually produces a very high estimate, leaving little land value) or their depreciated value (which gives an unrealistically low building estimate, inasmuch as maintenance and repairs save most buildings from deteriorating through wear and tear). Using the depreciated value method leaves a higher residual land value.

Simply put, the residual land value is a method used to determine the value and potential profitability of a piece of property minus any expenses related to the land, according to the real estate website Real Estate Agent. Residual land value is the value of the land that remains after any and all deductions associated with the cost of developing, maintaining or reselling the land.

Net virtual rental area m² NLA	7,428
Parking number	140
Indicator of parking spaces inside the property by area	One parking lot per 52 m2, which is the percentage of available space within similar projects that offer one parking spot for every 50-55 m2
Average annual rent of the property per square meter / unfinished offices, areas of 500 square meters and more	800 riyals / m2
Average rent for the market per square meter / unfinished offices Allocating a parking space for every 55 rental m2, which is a higher percentage than the rates in the property	800 riyals / m2



Development Cost Shee	et
Cost Type- Dev Type	Con Year 1–2
Development Work	
Land Area - developed — sq m	3,495
Development Cost S.R / sq m	120
Number of Stories	2.5
Total Development Cost	419,447
Total Number of BUA - sq m	12,234
Building - Retail Renta	al
BUA construction	12,234
Construction & f&E Cost S.R / sqm -MEP	2,800
Inflation Rate - Year	5%
Total Construction Cost	34,254,822
Other Costs	
Professional fees (Engineering Consultant) 2.5%	856,371
Statutory fees 2%	685,096
Marketing fees (Media & Advertising) 1.5%	513,822
Contingency costs 10%	3,425,482
Overhead cost 2.5%	856,371

Total Dev - Cost - SR	40,591,964
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	Gross Revenues -										
	Dev- period 2 Years		Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Rev -											
Leasable area / sqm	-	7,428	7,428	7,428	7,428	7,428	7,428	7,428	7,428	7,428	7,428
Annual Renting Value - SR - sqm		800	800	800	800	800	880	880	880	880	880
Growth rate - Yield		0%	0%	0%	0%	0%	10%	0%	0%	0%	0%
Occupancy Rate %	-	50%	80%	95%	95%	95%	95%	95%	95%	95%	95%
Revenues 2,971,082 4,753,730			5,645,055	5,645,055	5,645,055	6,209,560	6,209,560	6,209,560	6,209,560	6,209,560	
Gross Revenues		2,971,082	4,753,730	5,645,055	5,645,055	5,645,055	6,209,560	6,209,560	6,209,560	6,209,560	6,209,560



	Income Statement									
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Gross Revenues	2,971,082	4,753,730	5,645,055	5,645,055	5,645,055	6,209,560	6,209,560	6,209,560	6,209,560	6,209,560
General & Administrative Expenses (10%)	297,108	475,373	564,505	564,505	564,505	620,956	620,956	620,956	620,956	620,956
Gross Profit - EBITDA	2,673,973	4,278,357	5,080,549	5,080,549	5,080,549	5,588,604	5,588,604	5,588,604	5,588,604	5,588,604
Depreciation	811,839	811,839	811,839	811,839	811,839	811,839	811,839	811,839	811,839	811,839
Earnings after depreciation	1,862,134	3,466,518	4,268,710	4,268,710	4,268,710	4,776,765	4,776,765	4,776,765	4,776,765	4,776,765
Interest Expense	974,207	974,207	974,207	974,207	974,207	974,207	974,207	974,207	974,207	974,207
Earning after interest expense	887,927	2,492,311	3,294,503	3,294,503	3,294,503	3,802,558	3,802,558	3,802,558	3,802,558	3,802,558
ZakkaT (2.5%)	-22,198	62,308	82,363	82,363	82,363	95,064	95,064	95,064	95,064	95,064
Net Operating Income	910,125	2,430,003	3,212,140	3,212,140	3,212,140	3,707,494	3,707,494	3,707,494	3,707,494	3,707,494
Additions to Retained Earnings	910,125	2,430,003	3,212,140	3,212,140	3,212,140	3,707,494	3,707,494	3,707,494	3,707,494	3,707,494
Cumulative Retained earnings	910,125	3,340,128	6,552,269	9,764,409	12,976,549	16,684,043	20,391,537	24,099,031	27,806,525	31,514,019



Cash flow Statement											
Cash flow Table	Construction Year 1-2	Operation Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
IN - flow											
Capital Injection											
Net Revenues		910,125	2,430,003	3,212,140	3,212,140	3,212,140	3,707,494	3,707,494	3,707,494	3,707,494	3,707,494
Depreciation		811,839	811,839	811,839	811,839	811,839	811,839	811,839	811,839	811,839	811,839
Total Inflow		1,721,964	3,241,842	4,023,980	4,023,980	4,023,980	4,519,333	4,519,333	4,519,333	4,519,333	4,519,333
	_										
OUT flow		1			1		_	1			
Total Construction Cost	40,591,964										
Professional fees	856,371										
Statutory fees 2%	685,096										
Marketing fees (Media & Advertising) 1.5%	513,822										
Contingency costs 10%	3,425,482										
Overhead cost 1%	856,371										
Total Outflow	-46,929,106										
Net Cash flow	-46,929,106	1,721,964	3,241,842	4,023,980	4,023,980	4,023,980	4,519,333	4,519,333	4,519,333	4,519,333	4,519,333
Cumulative Net Income	-46,929,106	-45,207,142	-41,965,299	-37,941,320	-33,917,340	-29,893,360	-25,374,027	-20,854,694	-16,335,361	-11,816,027	-7,296,694



		Residua	l Value - RV	I		I	
RV	Construction / Year 1,2	Operation / Year 1	Operation / Year 2	Operation / Year 3	Operation / Year 9	Operation / Year 10	Total
IN - flow	Period	1	2	3	9	10	
114 - 1-10M	Pel IOO	<u>'</u>	c	3	9	10	
Total Inflow		1,721,964	3,241,842	4,023,980	4,519,333	4,519,333	
Discount Rate:	10.0%	0.909	0.826	0.751	0.424	0.386	
OUT flow							
Total Outflow		0	0	0	0	0	
	Total Cash out						
Net Cash flow (Before Discount Rate)	(46,929,106)	1,721,964	3,241,842	4,023,980	4,519,333	4,519,333	
Exit Value						56,491,665	
							RV
Discounted Cash flow DCf	(46,929,106)	1,565,422	2,679,209	3,023,275	1,916,638	1,742,399	32,714,990
Residual Value							
Land Market Value	Land Value SAR	32,714,990					
	Square Meters	3,495.39					
Residual Value (Market Value) - Estimated sq m value (S.R)		9,359		<u>-</u>			



Land market Value as per Residual Value Method = Land Area * market value / sq. m

= 3,495.39 sq. m * 9,359 S.R

= 32,712,980 S.R (Thirty-Two Million, Seven Hundred Twelve thousand, Nine

hundred & Eighty Saudi Riyal)



ÔPM

18.2 - Cost Approach Depreciated Replacement cost method (DRC) for Building

Depreciated replacement cost (DRC) approach. The 'cost approach' and DRC are regarded as synonymous terms; both are in common use around the world to describe a method of valuation of all types of assets.

Also, the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization.

It is important to understand that the word depreciation is used in a different context for valuation than for financial reporting. In a DRC valuation, depreciation refers to the reduction, or writing down, of the cost of a modern equivalent asset to reflect the obsolescence and relative disabilities affecting the actual asset. In financial reporting, depreciation accounting refers to a charge made against an entity income to reflect the consumption of an asset over a particular accounting period. These are distinct usages of the word, and there is no direct correlation between the methods used to assess depreciation in each case.

Although the DRC method may be used for the valuation of different types of specialized asset, particular complications arise when applying the DRC method to specialized property.

Some buildings (or specialized plant and equipment assets) have a conventional basic design that is superficially similar to other buildings that are regularly bought and sold in the market, but on closer inspection have specialized features or extensive adaptations designed to meet the requirements of the actual occupier. Typical examples, which may be purpose built or adapted, include a residential complex, office, retail, medical, hotels, universities and or an industrial building (labor camps) with structural alterations to accommodate a particular production process with enhanced security features such as thickened walls, toughened glazing, extra amenities and extra facilities areas.



Due to availability of building permit; the BUA area has been calculated area 10,692 sqm from Musharaka REIT.
 Depreciated Replacement cost (DRC)

Standard: Average useful life for Commercial building after taken into consideration climate.	N (number of years) =	50 years
Deprecation ratio Per annum 2.0%	Appreciation (Maintenance, renovation) ratio Per annum based to schedule of maintenance work per annum	Apportionment after Calculation Depreciation and Appreciation 2 %
Building (equipment) useful life	N (number of years) =	1.5 years
Apportionment – Acc Depreciation	2%*1.5 Years	2%

Note: Annual Deprecation Charged on December for every Year

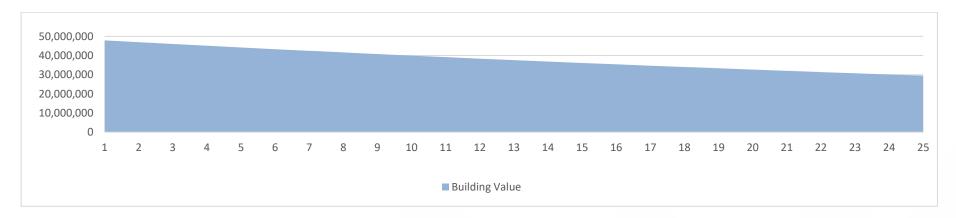


Building Cost (Construction, Finishing & MEP equipment) for building – All MEP installed

Floor Detail	Area Sqm	Building & installing equipment & furnishing Cost SR / m ²	Total Amount – S. R
Mezzanine Floor	531.30	3,000	1,593,900
Ground Floor	2096.00	3,500	7,336,000
Basement – II	3305.10	2,500	8,262,750
Basement - I	3305.10	2,500	8,262,750
First Floor	2258.50	3,500	7,904,750
Second Floor	1200.60	3,500	4,202,100
Swimming pool - Large	100.00	1,500	150,000
Electric room	20.00	1,000	20,000
Swimming pool - Small	60.00	1,000	60,000
Attached Area	1121.40	2,500	2,803,500
Surrounding wall area	237.70	700	166,390
Market value before deducting accu	mulated depreciation		40,762,140
Less: Accumulated Depreciation (40),762,140*2/100)		(815,243)
Market value of the building before	the developer's profit inc	crease	39,946,897
Add; Developer profit 20%			7,989,379
Market value of the building SR			47,936,276

Note: Annual Deprecation charged on December every year





19- Market value (property) Land + Building In the case of finishing up to date from Finishing, fixtures & equipment work-Currency SR

Market Value (Land)	32,712,980 SAR
Building Value - SAR	47,936,276 SAR
	76×13,191 SHR
Market value -Total Land & Building Property	80,649,256 S.R (Eighty million, six Hundred forty-nine thousand, Two hundred Fifty-Six Saudi riyals)



20-Valuation Based to Income approach- Capitalization rate ratio of Net Operating Income (NOI) to property asset value **– Riyadh** city **-June 2022- FFO**:

Contractual Period 10 Years

- The rental value for the first two years (1-2): 7,000,000 riyals
- Rental value (3-5): 7,500,000 riyals
- Rental value (6-10): 8,250,000 riyals
- Average contract value for the entire lease term: 7,775,000 riyals





Average Net Operating Income — triple Net for 10 Years Contractual period based to		7,775,000 SR
client's statement.		7,7,70,000 011
— Vacancy and collection loss		0
Additional income		0
Effective Average gross income		7,775,000 SR
Operating Expenses (all expanses on Operator's responsibility) — Triple net wise		
fixed	0	
Variable	0	
Reserves	0	
Total Operating expenses		0
Average Net operating income NOI		7,775,000 SR
Cap rate 8.5%		
Market Value @ 8.5% Capitalization rate		91,470,588 SR

Occupancy rates range from 60% to 80% with an average daily price of 500 riyals per day after sampling the averages of 4-star hotel rooms and 750 riyals rated 5 stars in real estate.



21-: In case of Musharaka REIT desire to reach market value for Property based to weighted average method

Property Value Calculation	Residual value + DRC deprecation replacement cost	Capitalization rate - MV rate
Land & Building - Residual value + DRC deprecation replacement cost - MV	80,649,256	91,470,588
Weighted Average percentage	40%	60%
Weighted rate applied	32,259,702	54,882,353
Sum of Values	87,148	2,055
Market Value MV (Rounding Fig)	87,142,055 (Eighty- Seven million, one hundr	ed forty two thousand, fifty five Saudi Riyal)

General Notes:

- The market value of the property is 87,142,055 Saudi Riyals.
- The market value is subject to fluctuation according to the sensitivity level (+, 5%).
- The Market value of the property has been nominated on the basis of weighted average method.
- The property was fully inspected on the ground, the entry and exit movement, the general view of the site and the traffic were studied.
- No information has been hidden by Olaat Real Estate Valuation Company that could affect the value of the property.
- Olaat Real Estate Valuation Company undertakes not to disclose any information to others and to maintain the confidentiality of the evaluation.
- The property was evaluated with high professionalism, credibility and objectivity without expressing an opinion. Rather, the general condition of the property was included according to nature.
- Building Costs Replacement Cost were calculated on the basis based on Benchmark comparison market costs.



- Building area according to the building permit.
- The property is fitted out.
- Net income has been provided to us to assess the capitalization of income as per the client.

(Sensitivity Analysis) for Asset Property

The Sensitivity ratio for the property evaluation is 5% as identified in the below table and it will also the sensitivity rate which can also measure the risk factor. a narrative description of the sensitivity of the value measurement to changes in unobservable inputs if a change in those inputs to a different amount might result in a significantly higher or lower value measurement. If there are interrelationships between those inputs and other unobservable inputs used in the value measurement, an entity shall also provide a description of those interrelationships and of how they might magnify or mitigate the effect of changes in the unobservable inputs on the value measurement.

-5%	Market Value	+5%
82,784,952	87,142,055	91,499,158



22-Traffic in the vicinity of the property and exit and entry to and from the property

Easy

Traffic in the real estate area depends primarily on the period and road during official working days from Sunday to Thursday

General Notes	de	gree of crow	ding	Road Access	
	strong congestion	light congestion	Free Movement		
		during daytime	evening" after 8	Takhassousi road	
	Morning shift from 7-9 in the morning from 3-7 in the evening	all the time		King Fahad road	
	Exit	& Entry mov	ement		
General Notes	Exit		Entry	road Name	
	Easy		Easy	Takhassousi road	

Easy

King Fahad road



23-Property Swot Analysis

Weak points	strength point
	- General location within Takhassusi Street.
	-Proximity to north-west of Riyadh.
	-Structural and technical property specifications.
- Classification of the hotel according to the building permit is 5 stars	-The number of parking spaces is 140.
and according to reality 4 stars	-Interior finishing with excellent quality of granite, lighting, walls,
	ceilings, etc.
	-The presence of mechanical and electrical systems necessary for the
	operation of the building-
	-The property is suitable for hotel activity in terms of location.
Threats	0pportunities
-The threat of the continuation of the Covid-19 pandemic and its	
continuing impact on the hotel sector, which may prompt the property	-The presence of a metro station near the property, 250 meters away
tenant to request an extension of the grace period and compensation	
for losses that he may incurred.	



24- External and internal Pictures









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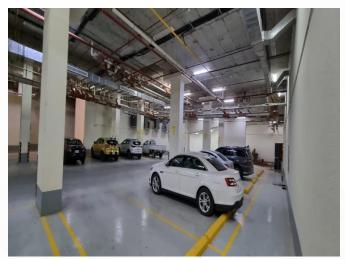
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25-Olaat valuation Company's team

Title	Job Description	Saudi Authority for Accredited Valuers member ship	Validity of Member ship	Section
Abdulmalik Al-Darwish	Valuation Manger	1210000397	1445/07/18	Real estate
Fadi Naeem	Site visit, inspection Catchment area	1220000119	1444/01/16	Real estate









25.1- OPM Valuation's team Taqeem's certificates





QR Code





26- Property Official Documents as per Client







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ترخيص مزاولة مهنة لفرع تقييم العقارات

فئة العضوية: أساسي

رقم الترخيص 1210000397 تاريخ إصداره 1437/5/17 هـ تاريخ انتهائه 1447/5/20 هـ

يرخص **عبدالملك ابراهيم عبدالكريم الدرويش** (سعودي الجنسية) سجل مدني رقم 1029921986 لمزاولة المهنة وقد منح هذا الترخيص بعد أن استوفى شروط القيد الواردة في المادة الخامسة من نظام المقيمين المعتمدين الصادر بالمرسوم الملكي رقم (م/43) وتاريخ 1433/07/9 هـ بموجب قرار لجنة قيد المقيمين رقم (75/ق3 /42) وتاريخ 1442/3/1 هـ

رئيس لجنة قيد المقيمين أ. وليد بن عبدالله الرويشد





















نستنبط القيمة الأدق في سوق متغير We derive the Accurate Value in a changing market www.olaat.com



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Olaat Valuation Company C.R:1010462536 Valuation License: 121000397



Real Estate Valuation Report Analysis

Prepared for: Musharaka REIT

Riyadh City

Date of Inspection June 25th, 2022

Date of Valuation June 30th, 2022

Date of Report August 01th, 2022

Done by OPM (Olaat valuation Company)

P.O. Box 62244 Riyadh 11585

Kingdom of Saudi Arabia

The person in charge:

Abdul malik al Darwish

Email: opm@olaat.com

www.olaat.com

C.R:1010462536

Valuation License: 1210000397

Property's Type	Commercial Property
Location	Al Faisaliah District - Dammam
Land Area	10,769.2sq. m
Title deed number	2301020003013-430101003930- 330105002281-530101003931- 330101003932
Title's date	5/6-11-1427
Percentage of land coverage according to the current construction	50%
Scheme Number	414 rate /1
Building Floor	7 Floor
Plot Number	1-2-3-4-5
Land Topography	Flat
Boarded streets & Neighbors	Based upon Title Deed
Build up Area (BUA)	7,495+484 archery
Building's Permit number	002255/1433
Building Permit's date	25/12/1433 H
Building Life	7.5 Years
Market value based to DCF	SR 18,209,052
Market value based to DCF Methods	18,209,052 (Eighteen-Million, Two- hundred Nine thousand, & fifty-two hundred Saudi Riyal only)



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Covid-19 Pandemic

With the spread of corona virus (COVID-19) In Kingdom of Saudi Arabia enacted to take step to control corona diseases. Initially due to spread it has a great impact on social mobility that lead to impact on kingdom economic growth. In order to control this pandemic and uplift the economic activity government taken a serious step to provide relief package to support corporate and resident and private sector.

Material Valuation Uncertainty under COVID-19 Pandemic

The outbreak of the Novel Coronavirus (Covid-19), declared by the World Health Organization as a global pandemic on 11 March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries. Accordingly, many formal measures were taken locally and globally that would affect all business sector including Real Estate Sector.

During critical period, Market activity is clearly being impacted in many sectors especially real estate transaction. As at the valuation date, we consider that we can attach less weight to previous market evidence for comparison purpose, to inform opinions of value. Indeed, the current response circumstance on which to base a judgement and current condition are under influence of epidemic COVID-19 and we are facing an exceptional situation in which it difficult to build an accurate judgement of market situation and value of real estate.

Accordingly, our valuation is therefor reported on the basis of "material valuation uncertainty" as per VPS 3 and VPGA 10 of the RICS Red Book Global and. Consequently, less certainty-and a higher degree of caution-should be taken to our valuation than would normally be the case. Given the unknown future impact that Covid-19 might have on the real estate market, we recommend that keep the valuation of Property under frequent review & property to be revalued when current condition change.



Musharaka REIT Fund For the attention of: Musharaka Capital T: +966 8001251111 info@musharaka.co P.O. Box 712, Al Khobar 31952

Property Address: Al-Danube Dammam - Dammam city - Valuation Report analysis

Tenure: Commercial Freehold property

Dear Sir,

We are Pleased to submit our Valuation report for — **Danube Dammam — Dammam city- for REITs Purposes (Real estate Investment Trust)** enclosing with market valuation In Accordance with your instructions. The objective of this report is to estimate **the market value In-SITU value at time of valuation, for property,** based upon the existing condition and in the presence of the property preview on site with taken into account the market value of Property, trade area (catchment area capture, Pull area), catchment Area's classification, Discount Cash flow for Leased property — Net income based to market value for Commercial facility based to market and due to properties & facilities management works PM&FM beside periodically maintenance works, etc. We confirm that OPM complies with requirements of independence and objectivity and that we have no conflict of interest in acting on your behalf of this matter. We confirm that we undertake the valuation acting as externals values, qualified for the purpose of valuation.

The market value of the Commercial property 18,209,052 SAR has been assessed by Discounted Cash Flow method (DCF), considering the location of the property, current market conditions, market rents and classifications as at the date of valuation based upon the assumptions expressed & Market value according to the following: The scientific theory used to derive the market value: Evaluation on discounting future net cash flows for the purposes of estimating the benefit value of the property according to the net private income and the remaining time period for the validity of the lease contracts, as they expire on Year 2034.



1- Settling the terms of engagement

Identification of the client and any other intended users	(Musharaka REIT)	
Owner properties	Hifth- Al Musharaka Real Estate Company	
Instruction and	In accordance with RFP dated on June month, 2022, we are instructed to provide a Valuation report are required to estimate the Market IN-SITU value for Danube property.	
purpose of valuation	REITs Purposes (Real estate Investment Trust)	
The subject of the valuation	Valuation for a Commercial property –Al Danube Dammam	
Other users	A general report prepared for publication in favor of the fund's unit owners by the fund manager, Musharaka REIT.	
Interest to be valued	We are instructed that the subject property should be Valued as freehold, free from any encumbrances or third-Party interests. We have not made any investigation on the data received from Client and assumed that any such investigation would not identify any discrepancies.	
	Our Valuation has been prepared in accordance with Saudi Authority for accredited valuers (Taqeem) Standards, IACVA Valuation standards which conform with international Valuation Standards (IVS) of the basis of Value defined as:	
The Basis of Value	"Value Basis "The valuation basis is based on the finding the market value of the property on the basis that the property is free from all burdens, restrictive condition, and legal obligations. Therefore, the concept used in this report on the market value is the concept presented in standard 104(paragraph 30) of the international valuation standards. Market value, which is the estimated amount for which assets or liabilities should be exchanged at the valuation date between a willing buyer and willing seller in a neutral transaction after proper marketing, whereby the market value is acted upon by both parties without knowledge of the party.	
Valuation Date	Valuation Date is the date on which the opinion of value applied the date of valuation were the value of Danube Dammam Property project reflected on June 30th,2022.	



Report Date	The valuation report usually dated exactly as the valuation date August 01st, 2022.			
Inspection	The Property was inspected on 25 th of June 2022 by Fadi Naeem, Saudi Authority for Accredited Values membership 1220000119 (Taqeem), all significant parts of the property were inspected.			
Inspection Role	A consecutive visit to inspection of property, to examine it and obtain relevant information, in order to express a professional opinion of its value. We hereby confirm that we have inspected the subject property/Asset at the date of inspection. Our inspection procedure covers only the surface/boundaries/out layers of the property.			
Market Research & Survey	OPM team has made fully market Survey for the immediate similar assets to collect all the possible and Related data to the valuation process. The collected data will be based on Market Value for Property. The collected data type will be according to the property data and the Purpose of valuation. The assets prices, occupancy rates and market sales through field survey of the real estate area for similar properties in term of classification of educational facilities with measuring the ratio of supply and demand.			
The premise of the highest & optimal use	The property is working (running position) and according to the location and area of the property - it includes many residential units, offices, and corporate headquarters in Dammam on the road. It makes the current use of the property appropriate and appropriate according to the market information and the resident's view without entering a detailed analysis of the optimal use where you need Detailed feasibility study, and this is not covered by the scope of work.			
Independence Valuers	An External Valuer is defined in the IVS Standards as: A Valuer who, together with any associates, has no material links with the client or the subject of the assignment. We Confirm that we are an Independent Contractor for the subject services, and nothing contained in this assignment shall be construed as constituting any relationship with the client other than that of client and independent contractor, or as creating any employment relationship whatsoever between client and OPM's staff. We also confirm that we have no conflict of interest to the client's Property, (L&B).			
Due Diligence	We were not provided with due diligence examination of the property before starting the evaluation process, as the			



client informed us to start the technical due diligence immediately upon the completion of determining the value of
the property, as the purpose of the evaluation /REIT purposes (Real Estate Investment Trust) and the property is
operated as commercial usage.
There is no benefit or conflict of interest, as (Olaat Valuation Company) acknowledge that there is no common
interest or benefit in the property and that the evaluators task is to evaluate the property for the benefit of client.
The Valuation has been undertaken using the DCF, Discounted Cash flow (DCF) approach, that are defined in the RICS Valuation – Global Standards (RB Global) Glossary as
Our Liability is restricted in aggregate to our fee and to the addressee of our report only.
We are not aware of nor have we been informed of any legal notices served on the Project, outstanding or pending in the court law.
For the purpose of this report, it is assumed that the written and verbal information provided to us by the client is up to date, complete and correct. OPM have furthermore undertaken further research with respect to effective useful life, in addition, we have relied on the following sources in the valuation process.
This document and/or any other document received from the client are confidential between OPM and the client. Except as may be required by any court or authority, the subject Services shall not disclose or use or cause to be disclosed or used, At any time during the term. Any of the client's secrets and/or confidential information, any other non-public information relating to the client business, financial or other affairs acquired by the subject service during the process Remain confidential
All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification
In undertaking our work, we have been instructed to assume that no contamination or potentially contaminative use has ever been carried out on the property. We have not carried out any investigation into past or present uses, either of the Property or of any neighboring land, to establish whether there is any contamination or potential for contamination to the subject Property from the use or site and have therefor assumed that none exists. However, should it be established subsequently that contamination exists at the Property or on any neighboring land, or that the premises has been or is being put to any contaminative use, this might reduce the value now



Currency	Saudi Riyal			
Valuation report's Date	August 01st, 2022			
General assumption	General assumptions related to real estate are necessary according to the definition of international valuation standards "Assumptions are logical matters that can be accepted as fact in the context of valuation work without verification or scrutiny in a specific way. Wastage of spaces and lack of optimal utilization of the property, as it was assumed that there are no restrictions that would hinder the operation of the property in the future." - The property is operated.			
Special assumption	It was assumed that the property is within an open competitive market and operation was assumed according to commercial rates and prices. It was also assumed that all data received from the client from a deed and a building permit were correct. The validity of the documents was assumed, as the property was inferred through it and one of the building code and laboratories was carried out through land uses within the real estate area.			
SALIENT POINT (GENERAL COMMENTS)	We are unaware of planning or other proposals in the area or other matters which would be of detriment to the subject property, although your legal representative should make their usual searches and enquiries in this respect. We confirm that on-site measurement exercise was not conducted by OPM, and we have relied on the site areas provided by the clients in the event that the area of the property and site boundary prove erroneous, our opinion of market value may be materially affected, and we reserve the right to amend our valuation and report			

2- Basing assumptions and limiting conditions

All analysis and conclusions in this valuation report are based on the following assumptions and limiting conditions, definitions and concepts, and identification of the subject property. Recognizing the premises of value is vital to this valuation assignment and to the analysis and conclusions that grow out of these premises.



3- The valuation is made subject to the following conditions and assumptions:

Any legal description or plats reported here are assumed accurate. Any sketches, plats or drawings included in this report are included to assist the reader in visualizing the property. We have made a full survey of the property boundaries and region and looking for some comparable land parcels and we didn't find any comparable property offering either for sale or rent due to scarcity of lands.

Valuations based on *market value* shall adopt the definition and the conceptual framework settled by the **Saudi Authority for Accredited Values memberships (Taqeem),** International **Valuation Standards Council** (IVSC): The estimated amount for which an asset should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

4- Standard and Premise of value

- This valuation report relies upon the use of market value as the standard of value. For the purposes of this Valuation, market value is defined as the expected price at which the property would change hands between a willing hypothetical buyer and a willing hypothetical seller, neither being under a compulsion to conclude the transaction and both having full knowledge of all the relevant facts.
- This is essentially identical to the market value basis as it is defined under the **Saudi Authority for Accredited Values memberships** (**Taqeem**).
- The evaluation was performed under the premise of value in continued use as a going concern valuation analysis. In our opinion, this premise of value represents the market value.

5- source of information

All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification.



6- Instructions

Olaat and its partner for real estate valuation was baptized before the client, and the team at Olaat OPM made a field visit to the real estate site and to see the facts on the ground. In the report are the results of the field survey.

7- Summary of the evaluation report

A detailed report on the specifications of the property on the evaluation based on income to reach the market value (market value) and comparison based on data, evidence and inputs related to evaluation methods in the real estate area to estimate the market value of the property.

8- Documents Received

The Client has provided us by clear copy of the following documents

Title Deed Copy	ý
Construction Permit	x
Gross Floor area / floor	ý
Total leasable area	У
MEP's Details	Х
Mapping Plan	Х
Civil Defense Letter	Х
Photographs	У



9- Valuation's Methodologist Definitions

There are three principal approaches to valuation that are generally recognized internationally: According to the International Valuation Standard Council (IVSC), and according to the TAQEEM valuation principles, there are types Leased property of valuation Approaches as per the following:

9.1- Discounting cash flows Valuation Method:

DCF Methodology used - evaluation methods that can be applied in an evaluation:

The discounted cash flow method is a financial method for estimating the value of a property that falls under the income method and the value index is derived by calculating the present value of future cash flows. According to the International Valuation Standards (Standard 105, paragraph 40.1), "the income method provides an indication of value by converting future cash flows into a single present value. According to this method, the value of the asset is determined by reference to the value of revenue, cash flows, or cost savings from the asset." Although there are many ways to apply the income method, the methods used in applying the income method depend largely on the amounts of discounting future cash flows to a present value. They are various applications in the use of the discounted cash flows method (Standard 105, paragraph 50.1).

9.2- Capitalization Method (Cap Rate)

The income approach values property by the amount of income that it can potentially generate. Hence, this method is used for apartments. Office building, malls, and other property that generates a regular income.

The appraiser calculator the income according to the following steps:

- Estimate the potential annual gross income by doing market studies to determine what the property could earn, which may not be the same as what it is currently earning.
- The effective gross income is calculated by subtracting the vacancy rate and rent loss as estimated by the appraiser using market studies.



• The net operating income (NOI) is then calculated by subtracting the annual operating expenses from the effective gross income. Annual operating expense include real estate taxes, insurance utilities, maintenance, repairs, advertising and management expenses. Management expenses are included even if the owner is going to manage it, since the owner incurs an opportunity cost by managing it herself. The cost of capital items is not included, since it is not an operating expense. Hence, it does not include mortgage and interest, since this is a debt payment on a capital item.

Estimate the Capitalization rate (cap rate), which is the rate of return, or yield, that other investors of property are getting in the local market.

9.3- Profit Method:

The profit method is one of the convenient methods for evaluating hotels. The earnings method is usually used in the valuation of real estate where the significant portion of the value is from the profits of the real estate business and not from the value of the land and buildings. The profit method is applied in valuing private properties such as hotels, petrol stations, restaurants, and cinemas.

Valuation Process Adoption

- Through the following review of the evaluation process, the property will be evaluated through
- Income Method "Discounted Cash Flow Method"



10- Scope of the Report

The valuation report is performed on a limited scope basis; the report is not a self-contained comprehensive valuation report to estimate the market value of the Property in Time of valuation.

11- Inception of information and data

All data and information were deducted due to our market survey to collect some of the market samples either for property, in addition, we consulted many of real estate experts in **Dammam city** to reach the actual transaction of some property value we depend on Saudi construction cost in time of valuation.

12- Purpose for preparation valuation and Content text

OPM was appointed **Musharka REIT** to evaluate market value for a commercial property due to market value located within District- based on that, OPM valuation's team surveyed a property's surrounding area for site inspection + preview the location that was analyzed by OPM valuation's team to reach the estimated market price for the for evaluated property on time of evaluation.

13- Valuation Report Brief

It is a comprehensive valuation report for the property specification according to the Discounted Cash Flow method to get the more realistic value of the Asset (property) based to (Capital Market Authority) CMA in Saudi Arabia requirements, this analysis report done by OPM valuation team to reach the estimated value of land property in time of evaluation.

14- Legal Description for Property Owner

Document's validity: the property targeted has viewed through available data and documents received from Musharaka **REIT**, and have been a presumption of validity.



15- Second partner's rights and ownership in property

We assumed that targeted property out and free of any personal legal rights and there is no mortgage, loan, royals, monopoly, utilization rights for land and instrument. If indicate otherwise, OPM company & evaluation team are free of any responsibility and our actual task only evaluates commercial property, with checking and preview the real instruments if it's legal and owned by the landlord.

16- Foundation of evaluation report and Contents

Assumptions

- 1. Purpose of evaluation is to estimate the real current market value in a competitive market (non-monopoly based on speculation).
- 2. Estimated current market value depending on Discounted Cash flow approach DCF.
- 3. OPM has no conflict of interest in the time of evaluation.

17- Site Inspection and collecting Information

The quality of information initially gathered, and later collated, is pivotal to the accurate assessment of the property. An inspection of the property will be required in order to gather the information needed to complete the assessment through:

- General inspection of the Property and its environs before beginning the detailed inspection and confirm that the extent of the property being inspected conforms to the description given by the client.
- Assess the age of the building.
- Consider whether there are any restrictions to demolition and rebuilding that will result from the surrounding environment. Are there Property, the occupation of which may affect working hours? Are any special protection works likely to be necessary? Is the building detached, semi-detached or terraced, therefore do party walls, temporary protection, insurers, etc.
- Consider whether there are likely to be any deleterious materials that will increase the cost of demolition and debris removal due to higher disposal costs, i.e., review the asbestos register.
- Taking sufficient notes, photographs and measurements and produce sketches to record.



- A summary of the building's structure, and the different types of construction, eaves, ceiling heights and finishes.
- A summary of the building's MEP (for example, Firefighting system, smoking detectors, Fire Hose, Extinguisher, sprinkler provision, lifts, escalators, BMS, and HVAC system).
- Summary of the external areas, boundaries, outbuildings, etc.
- A summary of specialist features (these may be internal or external features considered as extra over the standard building finishes or that influence the basis of assessment, for example, marble cladding, ornate stonework or timber paneling) and a summary of general topography.
- Estimate All Property 's Value through DCF approach for leased assets with few exceptions, the final assessment figure will comprise the total cost of completely rebuilding the asset, to be insured together with allowances in respect of other matters, including:
- The net rebuilding cost is normally calculated by multiplying the gross internal area of the building by a suitable rate for its reconstruction, and Current market cost based.
- All external works and services such as drainage, manholes, water supply, electricity supply, boundary structures and outbuildings.
- Average prices for costs are usually generated from a wide range of building costs that reflect differing methods of construction, scopes of work and standards of finishes.
- Approximate quantities may also be used to assist in the appropriate allocation of costs in the elemental breakdown.
- -Replacement using vernacular materials and uncommon traditional techniques in replicating items such as ornamentation.
- -Professional fees
- -Public authorities' stipulations





This section provides an analysis of the site and its overall location, with the aim of understanding the specific constraints and opportunities related to potential development.

The assessment studies the site's location, conditions and characteristics and sheds light on the following points:

- Site Context & Characteristics
- Site Uses Zoning Regulations
- Surrounding Uses
- Proximity to Key Demand Generators Accessibility & Visibility

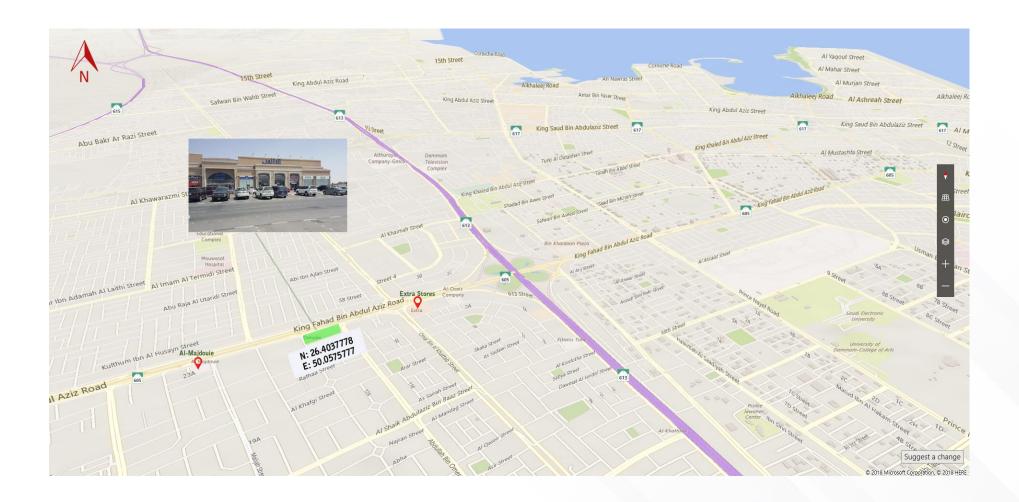
These conclusions, in conjunction with the findings from the real estate market assessment feed into the development program and recommendations elaborated for the overall site as highlighted in subsequent sections of this report.

The adjacent map presents the subject site's location within the wider city while the table below, provides the site's coordinates for the purpose of identifying the exact location via Google Earth.

Property Map Coordinates	26°24'13.6"N 50°03'24.9"E	https://goo.gl/maps/qEZYrRaLVmFv1hcf9

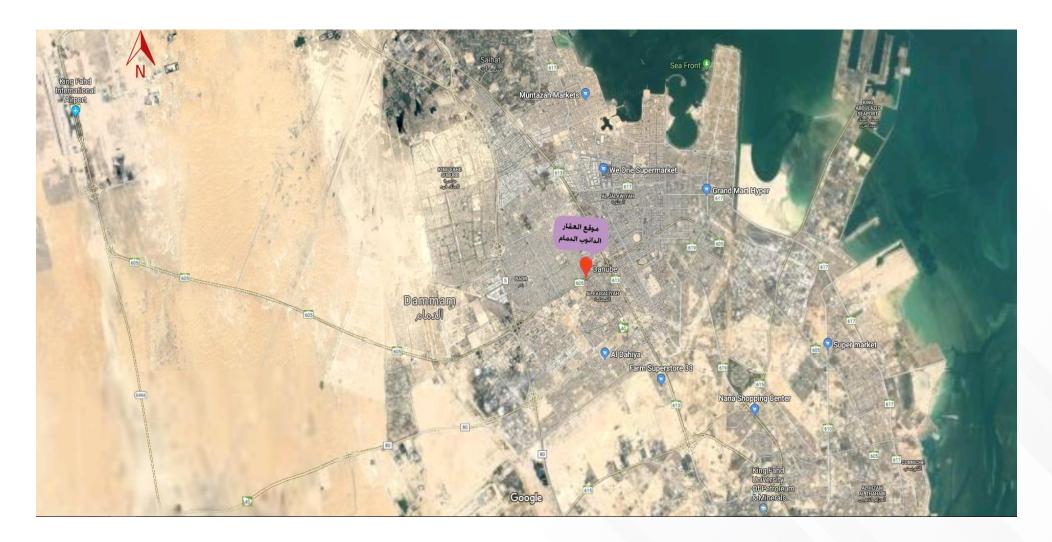


17.1- Aerial View





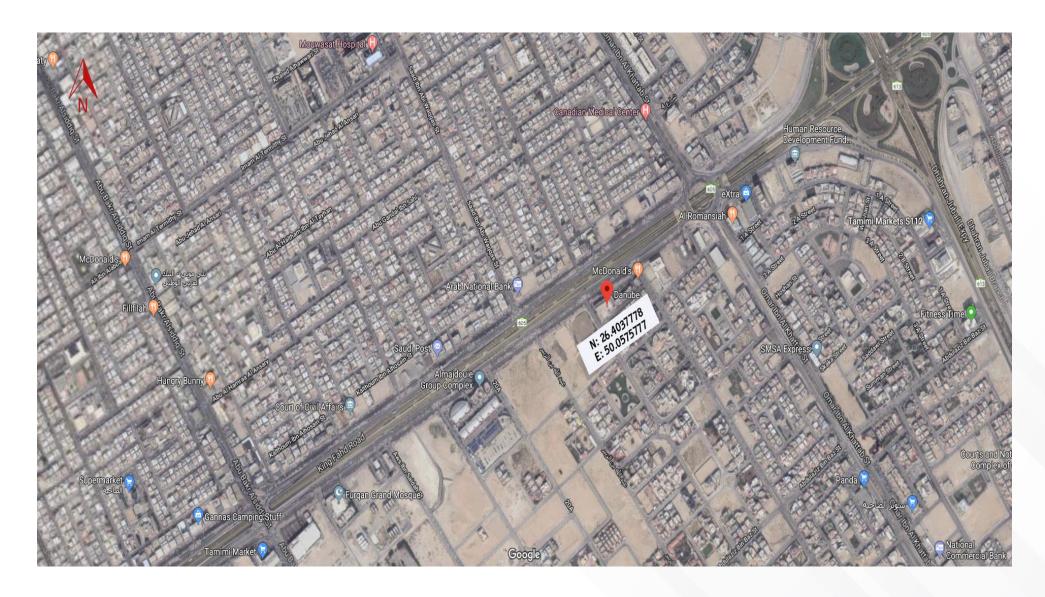
Google Map View



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Middle View of Property



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17.2- Site Accessibility and Visibility

Sector	Side / Part	Comment			
	Prime Location	Located on King Fahad bin Abdul-Aziz Road, and with newly urban plan growth direction.			
General Overview	Accessibility and Visibility				
	Potential Growth				

Sector		Side / Part	Comment			
	Land Shape	leveled	The property is leveled fully developed built names as Danube Dammam.			mes as Danube Dammam.
	Internal and	Neat & Clean	Yes			
Topography, Environment, internal Streets		Clam level	High		No pollution or noisy sources were noticed in the site and no futur	
internal Streets		Fully development	-	pollution aspects are anticipated in the near future.		
	Inside	King Fahad Road District	The property is located center-side of the city a region filled with new development a project and is the location of urban growth and Development soon.			·
Site Development	Power Generator	-	Central A	/C Units System	Water Treatment station	Fences wall



17.3 - Area Brief

The subject of this report comprises of developed land extending to approximately land area 10,769.2 sq.m and located in Faisaliayah District Dammam, KSA. The property including Commercial real estate - retail is a plaza that includes a Danube supermarket and a mix of tenants with commercial stores

Sector	Si	de / Part	Comment					
	On City Level	Dammam City	The property is located inside of the city a region filled with new development and project are the location of the urban growth.					
	Proximity from Attraction	Main Axis			Main Road	King Fahad Road		
		Surface Drainage	Water			The property infrastructure services are complete.		
	Utilities and Infrastructure	Sewer System	Electricity		Telephone			
Public Utilities and Infrastructure	Public	Planting	Sidewalks		The warm onto in falls, developed			
	Amenities	Lighting	Asphalt Roads	•	The property is fully developed			
		-			Public Area	All the utilities are in close proximity		
	Facilities	Prayer /	Area			to the sites or at least within 5 Km radius.		
		Frontages	Land has front age acc		ge access to many commercial roads, and street outside the property.			
	Land Characteristics	Street						
	5.131 40101 101100	Land Shape						



17.4- Valuation theory based on discounting future net free cash flows

Cash flow as per valuation date	30/06/2022
Leasehold value - SAR	18,209,052
Running Period	12 Years

	1	2	3	11	12
Operation Year	2022 (June to Dec)	2023	2024	2032	2033
Operating Income					
Operating Income	1,514,397	3,028,794	3,028,794	3,028,794	3,028,794
Gross Rent	1,514,397	3,028,794	3,028,794	3,028,794	3,028,794
Risk					
Rental Risk	0	0	0	0	0
Rental Risk %	0%	0%	0%	0%	0%
Redates / extra charges	0	0	0	0	0
Net Rent	1,514,397	3,028,794	3,028,794	3,028,794	3,028,794
Operating Cost Expenditure OPEX	0	0	0	0	0
Growth					
Maintenance	0	0	0	0	0
Leasehold fee	0	0	0	0	0
Tenant improvements	0	0	0	0	0
Total Operating Costs	0	0	0	0	0
Net Operating income	1,514,397	3,028,794	3,028,794	3,028,794	3,028,794



DCF

Capital Expenditure	0	0	0	0	0
Net Operating income Before DCF	4 544 207	2 020 704	2 000 704	2 020 704	2 020 704
Net Operating income before DCF	1,514,397	3,028,794	3,028,794	3,028,794	3,028,794
	٥٢٧				
Exit cap rate	8.5%				
Discount rate	11.10%				
	0.90	0.81	0.73	0.31	0.28

2,453,884

2,208,748

951,664

856,595

1,363,113

Note: The Operating income of 2022 belong to June to December Month.

18- Leasehold property Value:

Leasehold Value Property Value	
18,209,052 SAR	
Eighteen Million, Two Hundred Nine Thousand, & Fifty-Two Saudi Riyal Only	



General Notes:

- The market value of the property is 18,209,052 Saudi Riyals.
- The market value is subject to fluctuation according to the sensitivity level (+, 5%).
- The market value was reached based on the application of the theory of discounting the net cash flows of the property for a period up to 2034 year, according to the validity of the lease term.
- The property was inspected from the outside as it is a commercial plaza and the contents of the property could not be entered due to the privacy of the tenants.
- The property was fully inspected on the ground, the entry and exit movement, the general view of the site and the traffic were studied.
- No information has been hidden by Olaat Real Estate Valuation Company that could affect the value of the property.
- Olaat Real Estate Valuation Company undertakes not to disclose any information to others and to maintain the confidentiality of the evaluation.
- The property was evaluated with high professionalism, credibility and objectivity without expressing an opinion. Rather, the general condition of the property was included according to nature.
- The discount coefficient for utility properties is less than the market coefficient.

(Sensitivity Analysis) for Asset Property

The Sensitivity ratio for the property evaluation is 5% as identified in the below table and it will also the sensitivity rate which can also measure the risk factor. a narrative description of the sensitivity of the value measurement to changes in unobservable inputs if a change in those inputs to a different amount might result in a significantly higher or lower value measurement. If there are interrelationships between those inputs and other unobservable inputs used in the value measurement, an entity shall also provide a description of those interrelationships and of how they might magnify or mitigate the effect of changes in the unobservable inputs on the value measurement.

-5%	market value	+5%
17,298,600 SR	18,209,052 SR	19,119,505 SR



19- Traffic in the vicinity of the property and exit and entry to and from the property

Traffic in the real estate area depends primarily on the period and road during official working days from Sunday to Thursday

General Notes	degree of crowding		ing	Road Access		
	strong congestion	light congestion	Free Movement			
all the time King Fahad Road						
			all the time	Omar Ibn Al-Khattab Road (r.a)		
Exit & Entry Movement						

General Notes	Exit	Entry	road Name	
No	Easy	Easy	King Fahad Road	
No	Easy	Easy	Omar Ibn Al-Khattab Road (r.a)	



20- Real Estate Market Summary- Dammam City

- The retail sector is one of the most active sectors at the level of building quality projects on King Fahad Road, where there are many commercial projects
- The medical sector is one of the active sectors, where there are many clinics.
- The hotel sector is one of the active sectors, as the many Hotels is located near the property.
- With the development of institutional grade projects, Office sector is expected to see a significant increase in the quality of Grade A & B office space, including the provision of enhanced connectivity and amenities.
- Roll-out of the Sakani program to respond to the housing affordability challenge and help increase the ownership rate among Saudis to 60%
 70% by vision 2030 in kingdom.



21- External and internal Pictures

External view













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External View















External view















22-Olaat valuation Company's team

Title	Job Description	Saudi Authority for Accredited Valuers member ship	Validity of Member ship	Section
Abdulmalik Al-Darwish	Valuation Manger	1210000397	1445/07/18	Real estate
Fadi Naeem	Site visit, inspection Catchment area	1220000119	1444/01/16	Real estate









22.1- OPM Valuation's team Taqeem's certificates





QR Code

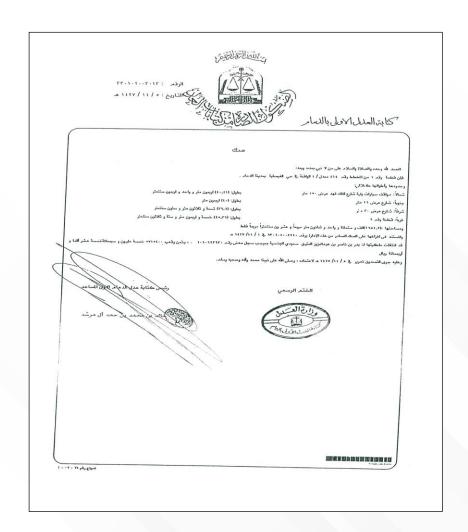




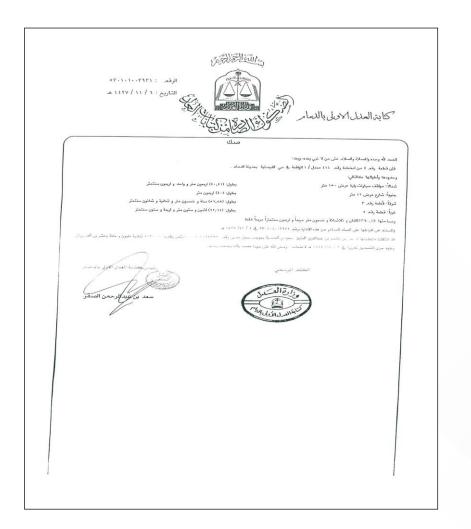
23- Property Official Documents as per Client

Title Deeds





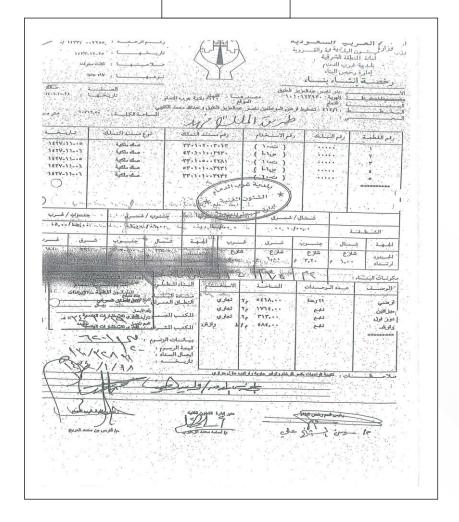








Building Permit







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ترخيص مزاولة مهنة لفرع تقييم العقارات

فئة العضوية: أساسي

رقم الترخيص 1210000397 تاريخ إصداره 1437/5/17 هـ تاريخ انتهائه 1447/5/20 هـ

يرخص **عبدالملك ابراهيم عبدالكريم الدرويش** (سعودي الجنسية) سجل مدني رقم 1029921986 لمزاولة المهنة وقد منح هذا الترخيص بعد أن استوفى شروط القيد الواردة في المادة الخامسة من نظام المقيمين المعتمدين الصادر بالمرسوم الملكي رقم (م/43) وتاريخ 1433/07/9 هـ بموجب قرار لجنة قيد المقيمين رقم (75/ق3 /42) وتاريخ 1442/3/1 هـ

رئيس لجنة قيد المقيمين أ. وليد بن عبدالله الرويشد





















نستنبط القيمة الأدق في سوق متغير We derive the Accurate Value in a changing market www.olaat.com



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Real Estate Valuation Report Analysis

Prepared for: Musharaka REIT

Riyadh City

Date of Inspection June 25th, 2022

Date of Valuation June 30th, 2022

Date of Report August 01th, 2022

Done by OPM (Olaat valuation Company)

P.O. Box 62244 Riyadh 11585

Kingdom of Saudi Arabia

The person in charge:

Abdul malik al Darwish

Email: opm@olaat.com

www.olaat.com

C.R:1010462536

Valuation License: 1210000397

Property's Type	Commercial showroom Property			
Location	Western Naseem District - Khurais Road - Riyadh			
Land Area	10,000 sq. m			
Title deed number	51010100908			
Title's date	08-10-1430 H			
Scheme Number	1270/ ^j			
Building system according to Riyadh Municipality	Plot No. 101-102-134: Alternative 1 Residential Commercial Office: 60% coverage of the land and ground + first + 50% of the upper annexes and alternative 2 Residential commercial and office 50% coverage of the land ground + 3 floors repeated for plots			
construction type	Concrete and iron - Shinko ceilings and gypsum decorations			
Plot Number	101-102-133-134			
Land Topography	Flat			
Boarded streets & Neighbors	Based upon Title Deed			
Build up Area (BUA)	12,192.41 sqm			
Building's Permit number	2361/1435			
Building Permit's date	17-11-1439 H			
Building Life	2.5 Years			
Market value based to weighted Avg method	79,618,000			
Market value of showroom Property	79,618,000 (Seventy-nine million, Six hundred eighteen Thousand Saudi Riyal only)			



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Covid-19 Pandemic

With the spread of corona virus (COVID-19) In Kingdom of Saudi Arabia enacted to take step to control corona diseases. Initially due to spread it has a great impact on social mobility that lead to impact on kingdom economic growth. In order to control this pandemic and uplift the economic activity government taken a serious step to provide relief package to support corporate and resident and private sector.

Material Valuation Uncertainty under COVID-19 Pandemic

The outbreak of the Novel Coronavirus (Covid-19), declared by the World Health Organization as a global pandemic on 11 March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries. Accordingly, many formal measures were taken locally and globally that would affect all business sector including Real Estate Sector.

During critical period, Market activity is clearly being impacted in many sectors especially real estate transaction. As at the valuation date, we consider that we can attach less weight to previous market evidence for comparison purpose, to inform opinions of value. Indeed, the current response circumstance on which to base a judgement and current condition are under influence of epidemic COVID-19 and we are facing an exceptional situation in which it difficult to build an accurate judgement of market situation and value of real estate.

Accordingly, our valuation is therefor reported on the basis of "material valuation uncertainty" as per VPS 3 and VPGA 10 of the RICS Red Book Global and. Consequently, less certainty-and a higher degree of caution-should be taken to our valuation than would normally be the case. Given the unknown future impact that Covid-19 might have on the real estate market, we recommend that keep the valuation of Property under frequent review & property to be revalued when current condition change.



Musharaka REIT For the attention of: Musharaka Capital T: +966 8001251111 info@musharaka.co P.O. Box 712, Al Khobar 31952

Property Address: Bazi Car Showroom – Riyadh city - Valuation Report analysis

Tenure: Commercial Freehold property

Dear Sir,

We are Pleased to submit our Valuation report for – Al Bazi car showroom – Riyadh city- for REIT Purposes enclosing with market valuation In Accordance with your instructions. The objective of this report is to estimate the market value In-SITU value at time of valuation, for property, based upon the existing condition and in the presence of the property preview on site with taken into account the market value of Land, trade area (catchment area capture, Pull area), catchment Area's classification, replacement cost and accumulated depreciation, Income cap rate – Net income based to rental market value for commercial facility based to market and due to properties & facilities management works PM&FM beside periodically maintenance works, etc. We confirm that OPM complies with requirements of independence and objectivity and that we have no conflict of interest in acting on your behalf of this matter. We confirm that we undertake the valuation acting as externals values, qualified for the purpose of valuation.

The market value of the **AI bazi car showroom property 79,618,000** SAR has nominated on the weighted average basis of on Comparable, DRC & Capitalization method - considering the location of the property, current market conditions, market rents and classifications as at the date of valuation based upon the assumptions expressed.



1- Settling the terms of engagement

Identification of the client and any other intended users	(Musharaka REIT)	
Properties Owner	Hifth Al-Musharaka Real Estate Company	
Instruction and	In accordance with RFP dated on June month, 2022, we are instructed to provide a Valuation report are required to estimate the Market IN-SITU value for hotel property.	
purpose of valuation	REITs Purposes (Real estate Investment Trust)	
The subject of the valuation	Valuation for a Commercial - showroom property – Riyadh	
Other users	A general report prepared for publication in favor of the fund's unit owners by the fund manager, Musharaka REIT.	
Interest to be valued	We are instructed that the subject property should be Valued as freehold, free from any encumbrances or third-Party interests. We have not made any investigation on the data received from Client and assumed that any such investigation would not identify any discrepancies.	
	Our Valuation has been prepared in accordance with Saudi Authority for accredited valuers (Taqeem) Standards, IACVA Valuation standards which conform with international Valuation Standards (IVS) of the basis of Value defined as:	
The Basis of Value	"Value Basis "The valuation basis is based on the finding the market value of the property on the basis that the property is free from all burdens, restrictive condition, and legal obligations. Therefore, the concept used in this report on the market value is the concept presented in standard 104(paragraph 30) of the international valuation standards. Market value, which is the estimated amount for which assets or liabilities should be exchanged at the valuation date between a willing buyer and willing seller in a neutral transaction after proper marketing, whereby the market value is acted upon by both parties without knowledge of the party.	
Valuation Date	Valuation Date is the date on which the opinion of value applied the date of valuation were the value of showroom Property project reflected on June 30th,2022.	



Report Date	The valuation report usually dated exactly as the valuation date August 01st, 2022.			
Inspection	The Property was inspected on 25 th of June 2022 by Fadi Naeem, Saudi Authority for Accredited Values membership 1220000119 (Taqeem), all significant parts of the property were inspected.			
Inspection Role	A consecutive visit to inspection of property, to examine it and obtain relevant information, in order to express a professional opinion of its value. We hereby confirm that we have inspected the subject property/Asset at the date of inspection. Our inspection procedure covers only the surface/boundaries/out layers of the property.			
Market Research & Survey	OPM team has made fully market Survey for the immediate similar assets to collect all the possible and related data to the valuation process. The collected data will be based on Market Value for Property. The collected data type will be according to the property data and the purpose of valuation. The assets prices, occupancy rates and market sales through field survey of the real estate area for similar properties in term of classification of warehouse facilities with measuring the ratio of supply and demand.			
The premise of the highest & optimal use	The property is working (running position) and according to the location and area of the property - it includes many warehouse units, offices, in Nasim district on roads. It makes the current use of the property appropriate and appropriate according to the market information and the resident's view without entering a detailed analysis of the optimal use where you need Detailed feasibility study, and this is not covered by the scope of work.			
Independence Valuers	An External Valuer is defined in the IVS Standards as: A Valuer who, together with any associates, has no material links with the client or the subject of the assignment. We Confirm that we are an Independent Contractor for the subject services, and nothing contained in this assignment shall be construed as constituting any relationship with the client other than that of client and independent contractor, or as creating any employment relationship whatsoever between client and OPM's staff. We also confirm that we have no conflict of interest to the client's Property, (L&B).			
Due Diligence	We were not provided with due diligence examination of the property before starting the evaluation process, as the client informed us to start the technical due diligence immediately upon the completion of determining the value of			



	the property, as the purpose of the evaluation /REIT purposes (Real Estate Investment Trust) and the property is operated as warehouse usage.			
Conflict of Interest	There is no benefit or conflict of interest, as (Olaat Valuation Company) acknowledge that there is no common interest or benefit in the property and that the evaluators task is to evaluate the property for the benefit of client.			
Valuation Methodology	The Valuation has been undertaken using the comparable value, (DRC) approach, and Capitalization rate method that are defined in the RICS Valuation – Global Standards (RB Global) Glossary as			
Limitation of Liability	Our Liability is restricted in aggregate to our fee and to the addressee of our report only.			
Legal notices	We are not aware of nor have we been informed of any legal notices served on the Project, outstanding or pending in the court law.			
The nature and source of the information to be relied on	For the purpose of this report, it is assumed that the written and verbal information provided to us by the client is up to date, complete and correct. OPM have furthermore undertaken further research with respect to effective useful life, in addition, we have relied on the following sources in the valuation process.			
Confidentiality	This document and/or any other document received from the client are confidential between OPM and the client. Except as may be required by any court or authority, the subject Services shall not disclose or use or cause to be disclosed or used, At any time during the term. Any of the client's secrets and/or confidential information, any other non-public information relating to the client business, financial or other affairs acquired by the subject service during the process Remain confidential.			
The nature and source of the information to be relied on	All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification			
Environmental Matters	In undertaking our work, we have been instructed to assume that no contamination or potentially contaminative use has ever been carried out on the property. We have not carried out any investigation into past or present uses, either of the Property or of any neighboring land, to establish whether there is any contamination or potential for contamination to the subject Property from the use or site and have therefor assumed that none exists. However, should it be established subsequently that contamination exists at the Property or on any neighboring land, or that the premises has been or is being put to any contaminative use, this might reduce the value now reported.			
Currency	Saudi Riyal			



Valuation report's Date	August 01st, 2022
General assumption	General assumptions related to real estate are necessary according to the definition of international valuation standards "Assumptions are logical matters that can be accepted as fact in the context of valuation work without verification or scrutiny in a specific way. Wastage of spaces and lack of optimal utilization of the property, as it was assumed that there are no restrictions that would hinder the operation of the property in the future." - The property is operated.
Special assumption	It was assumed that the property is within an open competitive market and operation was assumed according to commercial rates and prices. It was also assumed that all data received from the client from a deed and a building permit were correct. The validity of the documents was assumed, as the property was inferred through it and one of the building code and laboratories was carried out through land uses within the real estate area.
SALIENT POINT (GENERAL COMMENTS)	We are unaware of planning or other proposals in the area or other matters which would be of detriment to the subject property, although your legal representative should make their usual searches and enquiries in this respect. We confirm that on-site measurement exercise was not conducted by OPM, and we have relied on the site areas provided by the clients.in the event that the area of the property and site boundary prove erroneous, our opinion of market value may be materially affected, and we reserve the right to amend our valuation and report

2- Basing assumptions and limiting conditions

All analysis and conclusions in this valuation report are based on the following assumptions and limiting conditions, definitions and concepts, and identification of the subject property. Recognizing the premises of value is vital to this valuation assignment and to the analysis and conclusions that grow out of these premises.



3- The valuation is made subject to the following conditions and assumptions:

Any legal description or plats reported here are assumed accurate. Any sketches, plats or drawings included in this report are included to assist the reader in visualizing the property. We have made a full survey of the property boundaries and region and looking for some comparable land parcels and we didn't find any comparable property offering either for sale or rent due to scarcity of lands.

Valuations based on *market value* shall adopt the definition and the conceptual framework settled by the **Saudi Authority for**

Accredited Values memberships (Taqeem), International Valuation Standards Council (IVSC): The estimated amount for which an asset should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

4- Standard and Premise of value

- This valuation report relies upon the use of market value as the standard of value. For the purposes of this Valuation, market value is defined as the expected price at which the property would change hands between a willing hypothetical buyer and a willing hypothetical seller, neither being under a compulsion to conclude the transaction and both having full knowledge of all the relevant facts.
- This is essentially identical to the market value basis as it is defined under the **Saudi Authority for Accredited Values memberships** (Tageem).
- The evaluation was performed under the premise of value in continued use as a going concern valuation analysis. In our opinion, this premise of value represents the market value.

5- source of information

All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification.



6- Instructions

Olaat and its partner for real estate valuation was baptized before the client, and the team at OPM made a field visit to the real estate site and to see the facts on the ground. In the report are the results of the field survey.

7- Summary of the evaluation report

A detailed report on the specifications of the property on the evaluation based on income to reach the market value (market value) and comparison based on data, evidence and inputs related to evaluation methods in the real estate area to estimate the market value of the property.

8- Documents Received

The Client has provided us by clear copy of the following documents

Title Deed Copy	У
Building Permit	у
Gross Floor area / floor	ý
Total leasable area	ý
MEP's Details	X
Mapping Plan	X
Civil Defense Letter	X
Photographs	У



9- Valuation's Methodologist Definitions

There are three principal approaches to valuation that are generally recognized internationally: According to the International Valuation Standard Council (IVSC), and according to the TAQEEM valuation principles, there are 3 main types of valuation Approaches as per the following:

9.1- Depreciated Replacement cost (DRC)

A Depreciated Replacement cost the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization".

The DRC method is based on the economic theory of substitution. Like the other forms of valuation, it involves comparing the asset being valued with another. However, DRC is normally used in situations where there is no directly comparable alternative. The comparison therefore has to be made with a hypothetical substitute, also described as the modern equivalent asset (MEA). The underlying theory is that the potential buyer in the exchange would not pay any more to acquire the asset being valued than the cost of acquiring an equivalent new one. The technique involves assessing all the costs of providing a modern equivalent asset using pricing at the valuation date.

In order to assess the price that the potential buyer would bid for the actual asset, valuation depreciation adjustments have to be made to the gross replacement cost of the MEA to reflect the differences between it and the modern equivalent. These differences can reflect obsolescence factors such as the physical condition, the remaining economic life, the comparative running costs and the comparative efficiency and functionality of the actual asset. Land required for the MEA will be separately assessed.

When depreciated replacement cost is used?

DRC is used where there is no active market for the asset being valued – that is, where there is no useful or relevant evidence of recent sales transactions due to the specialized nature of the asset – and it is impractical to produce a reliable valuation using other methods.

The DRC method may be used for the valuation of specialized property, which is defined as:



"Property that is rarely, if ever, sold in the market, except by way of a sale of the business or entity of which it is part, due to the uniqueness arising from its specialized nature and design, its configuration, size, location or otherwise."

This definition is broad and can apply to Property or assets that may be of conventional construction, but become specialized by virtue of being of a size or in a location where there is no relevant or reliable evidence of sales involving similar property.

The market for assets can change over time. Assets that might previously have been identified as having no market may have an active market that has recently emerged. For example, within the healthcare and leisure sectors, evidence of market transactions is growing. Therefore, before adopting the DRC method the valuer will need to be satisfied that there are no transactions involving similar buildings in similar use or location that could provide sufficient evidence to use an alternative valuation method.

The value of a specialized property (or a specialized Land & Building Property) is intrinsically linked to its use.

- The type of Asset and how it is used an understanding of the asset, its function and its environment.
- Classification of the asset for accounting purposes by the entity.
- the entity's componentization policy and the entity's position on modern equivalent asset (MEA) issues such as Asset's site location and site size.
- knowledge of the specification that would be required for an equivalent asset in the current market, and the cost of acquiring or procuring that asset.
- Sufficient knowledge of the asset and its marketplace to determine the remaining physical and economic life of the asset and sufficient knowledge of the sector in question to assess functional, technical or economic obsolescence.
 - If the asset is specialized it may be necessary to define what is to be included in the valuation. The identification of assets that are classified as part of the property interest and those that are classified as plant and equipment is often unclear in a specialized property.

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Any specialized assets comprise separately identifiable components, and the valuer will need to discuss with the entity whether it is appropriate to value these as separate items, or to what degree it would be appropriate to regard them as aggregated into a single asset, and valued accordingly. The entity's accounting policies may influence this decision.

The principle can be illustrated by considering the value of Property that is a few years old. If technological advancements mean that the same output can now be achieved with a smaller and more efficient machine, the actual machine would most likely not be replaced as is. The modern equivalent is defined by its comparative performance and output.

In assessing the cost of the replacement asset, due account should be taken of all the costs that would be incurred by a potential buyer on the valuation date unless there is applicable direction to the contrary:

- Delivery and transportation
- Installation and commissioning
- Any unrecoverable duties or taxes
- Setting up costs, where appropriate, such as planning fees and site preparation works
- Professional fees related to the project
- A contingency allowance, if appropriate and finance costs, taking into account the likely pattern of payment.

When considering <u>specialized property</u>, the current gross replacement cost of the asset is assessed. This comprises the cost of replacing the land plus the cost of replacing the improvements to the land. For the latter, the approach is to assess the cost of their replacement with a modern equivalent and then make valuation depreciation adjustments to reflect the differences between it and the actual asset when compared with a modern equivalent. Once the gross replacement cost has been derived, the valuation depreciation factors are applied as a further and separate calculation.

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Although the ultimate objective of the DRC method is to produce a valuation of the actual property in its actual location, the initial stage of estimating the gross replacement cost should reflect the cost of a site suitable for a modern equivalent facility. While this may be a site of a similar size and in a similar location to the actual site, if the actual site is clearly one that a prudent buyer would no longer consider appropriate because it would be commercially wasteful or would be an inappropriate use of resources, the modern equivalent site is assumed to have the appropriate characteristics to deliver the required service potential.

The fundamental principle is that the hypothetical buyer for a modern equivalent asset would purchase the least expensive site that would realistically be suitable and appropriate for its proposed operations and the envisaged modern equivalent facility. How the actual site was obtained is irrelevant to the valuation. The valuer will need to discuss and agree with the entity the possible locations for the current defined service requirement.

The property being valued may be located in a situation that would now be considered unnecessarily expensive. This may be due to changes in the way in which the service provided is delivered, or to changes in the market for the product it produces.

Calculating the cost of Land & Building improvements of a specialized property-

When valuing a specialized property, it is often difficult to distinguish between what may be classified as a building or structure and what may be classified as plant. In the specialized industrial sector, many structures effectively only provide support and weather protection for process plant – if the plant was removed, the 'building' would not exist. In such cases there should be discussion with the entity as to whether a distinction needs to be made between buildings and plant and, if so, what items fall under each heading. Because of the diverse nature of the buildings, structures and plant that may form part of a specialized property, the term 'site improvement' refers to all additions to the land. These are buildings, structures or some modifications to land of a permanent nature involving expenditures of labor and capital, and they are intended to enhance the value or utility of the property. Improvements have differing patterns of use and economic lives.

Site improvements will include all site works associated with the development, including services, fencing, paving and any other items of a permanent nature that support the specialized use. The following paragraphs provide guidance on calculating the cost of buildings and site improvements. Although they refer specifically to buildings, the same principles apply to all improvements.



Sources of cost information

The nature, size and specification of the modern equivalent building and all other necessary improvements, the cost of providing these:

- Assessed by reference to published building cost data (benchmark). However, published construction price data may be of limited assistance where the replacement building or structure is highly specialized. Instead, the valuer may have to rely on actual costs involved in the creation of the current asset, or discuss with their instructing client the need to conduct external cost research and/or commission specialist cost advice.
- Contractors and Consultants Other factors that may result in the cost of creating the actual asset to differ from that of a notional replacement include:
- **Site preparation**: work may have been undertaken to prepare the actual site for development that would not be necessary for the assumed equivalent site. For example, costs actually incurred in levelling a site or providing services to the site boundary may already be reflected in the cost of acquiring an equivalent site in the market if the available evidence was for level, serviced land.
- **Phasing of work:** A large site may have been developed in phases, whereas the cost of the modern equivalent reflects the cost that would be incurred in replacing the whole asset at the valuation date let as a single contract. This could create economies of scale and reduce contract overheads, for example, on preliminaries work.
- Optimal working conditions: If the cost of the equivalent site is based on a site that is assumed to be free of any difficulties or constraints on development, any additional costs incurred because of abnormal conditions on the actual site are ignored.
- Contract variations: any additional costs incurred in constructing the actual building caused by design or specification changes during the progress of the contract are ignored.
- Planning changes: When the actual asset was constructed it may have had deemed planning consent. As the planning legislation has changed, the cost of obtaining consent for a modern equivalent may need to be taken into account.
- Incidental costs: Such as fees and carrying costs, are to be restricted to those costs associated with the assumed procurement of the building. Allowance for VAT is made only where this is an irrecoverable cost. Although it would not normally be appropriate to make an

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addition to the cost to reflect developer's profit (because the purchaser is deemed to be procuring the building for owner occupation), it may be appropriate to add for management time if this were a significant cost that would be incurred in constructing a modern equivalent.

Assessing valuation depreciation

Established the replacement cost of a modern equivalent asset, it is then necessary to adjust or depreciate all costs incurred to provide the modern equivalent asset to reflect differences between this modern equivalent and the actual asset being valued. The underlying principle is that the hypothetical buyer has the option of procuring either the modern equivalent or the actual asset. If the modern equivalent provides the ideal facility for the buyer, the price paid for the actual asset is expected to reflect all the disadvantages that it suffers in comparison.

Applying valuation depreciation is primarily a process of replicating how the market would view the asset. Depreciation rates and estimates of the future economic life of an asset are influenced by market trends and/or the entity's intentions. It is recommended that the valuer identify these trends and intentions, and be capable of using them to support the depreciation rates applied. The application of DRC should replicate the deductive process of a potential buyer with a limited market for reference.

Three principal types of depreciation allowance, or obsolescence, may be identified as:

- **Physical deterioration:** If the cost of repairing, reconditioning or refurbishing the actual asset to render it useable has exceeded the cost of a modern equivalent, the asset would have no value.
- **Functional obsolescence:** The introduction of new technology may render obsolete a relatively new asset with an otherwise long anticipated life, with the result that there would be no demand for it other than any value for salvage or an alternative use.
- **Economical obsolescence:** Economic obsolescence: if demand for the product or service provided by the asset has collapsed and is not expected to recover, there would be no demand for the asset other than for any salvage value or alternative use.



Remaining economic life

Key step in the estimation of valuation depreciation to reflect obsolescence is the assessment of the lifespan and anticipated remaining life that is attributable to the asset being valued, having regard to the impact of its different constituent parts, this then being applied to the modern equivalent asset that has been selected.

Lifespan: When assessing the target lifespan of an asset, it is important to take into account that the asset comprises many different parts, each with their own lifespan, some of which will be much shorter than the period over which the asset may be used for service delivery. The impact of capital expenditure on replacing parts whose economic service delivery potential has been exhausted cannot be reflected until that expenditure occurs. The projected lifespan of an asset when new is therefore not the lifespan of the asset's longest life part nor the period over which the entity intends to remain in occupation delivering services from it but rather should reflect the varying lifespans of the in-situ constituent parts. Approximation or other techniques, such as weighting the impact of the lifespans of different parts by value, will be necessary to arrive at a lifespan for the overall asset that faithfully reflects the varied individual lives of the asset's parts.

Types of Depreciation

- Straight-line: The straight-line basis tends to be the most commonly adopted method for calculating depreciation of buildings because of its simplicity and relative ease of application. Straight-line depreciation assumes the same amount is allocated for depreciation for each year of the estimated life.
- Reducing balance: The reducing balance method of depreciation assumes a constant percentage rate of depreciation from the reducing base. The reduction of the balance at the end of each period by a fixed proportion of itself creates a sagging depreciating value curve over the life of the asset. This method effectively 'compounds' the total depreciation. This may match reasonable expectations of declining value over time better than the straight-line method.
- S-curve: The S-curve is recommended where sufficient data is available for the valuer to be confident that the curve represents the likely reality. In some cases, it presents the most realistic representation of an asset's depreciation by assuming that depreciation is at a low rate in



the early years, then accelerates in the middle years and reduces again in the final years. However, some assets, such as plant, may have a different depreciation pattern (high at first rather than low).

- The three methods outlined are all in common use. Of these, the straight-line approach has the advantage of simplicity. However, it does not represent the way in which asset values are normally reflected in the marketplace. The reducing balance method may also be open to similar criticism that it does not reflect market perceptions. The S-curve attempts a surrogate for market behavior and is appropriate where there is empirical evidence available.

Other forms of depreciation curves are available, and where they are used by a particular market the valuer is expected to reflect them. In making adjustments for depreciation and obsolescence the valuer is advised to rely on professional knowledge, judgement and market experience, and to take due account of the nature of the asset and the type of use to which it is put.

Other considerations

It is not normally appropriate to make any deduction for depreciation from the cost of acquiring a modern equivalent site in the market, because freehold land rarely depreciates. When valuing specialized property, the normal practice is to assess the cost of the improvements separately, assess the appropriate valuation depreciation and then add this to the cost of replacing the land in order to arrive at the final valuation.

Where a multi-block site comprises more than one specialized building, each building will have its own remaining life (reflecting the lesser of their respective physical or remaining economic lives) except in the rare circumstances of there being a strong interdependency such as potentially in the case of an oil refinery.

9.2- Comparable Method

This is method most are familiar with as it is the accepted method for valuing assets. Typically, this method involves selecting assets with similar characteristics in the same market area that have recently sold. Once those Property are found they are compared to the property in question and a professional appraiser will deduct value from the subject property for comparative deficiencies and increase the value of advantages. Typically, this method is required if the investor is seeking conventional



financing. For comparable information, property brokers, dealers and estate agents are contacted to ascertain the asking and selling prices for property of the nature in immediate neighborhood and adjoining areas. Neighboring Property, which have been recently sold or purchased, are investigated to ascertain a reasonable selling price.

9.3- Capitalization Method (Cap Rate)

The income approach values property by the amount of income that it can potentially generate. Hence, this method is used for apartments. Office building, malls, and other property that generates a regular income.

The appraiser calculator the income according to the following steps:

- Estimate the potential annual gross income by doing market studies to determine what the property could earn, which may not be the same as what it is currently earning.
- The effective gross income is calculated by subtracting the vacancy rate and rent loss as estimated by the appraiser using market studies.
- The net operating income (NOI) is then calculated by subtracting the annual operating expenses from the effective gross income. Annual operating expense include real estate taxes, insurance utilities, maintenance, repairs, advertising and management expenses. Management expenses are included even if the owner is going to manage it, since the owner incurs an opportunity cost by managing it herself. The cost of capital items is not included, since it is not an operating expense. Hence, it does not include mortgage and interest, since this is a debt payment on a capital item.

Estimate the Capitalization rate (aka cap rate), which is the rate of return, or yield, that other investors of property are getting in the local market.

Valuation Process Adoption

Through the following review of the evaluation process, the property will be evaluated through

- Valuation method based on Comparable value for land valuation.
- Cost and depreciation method in building evaluation.
- Income method Capitalization Rate
- The value was determined by weighting among the above-mentioned methods



10- Scope of the Report

The valuation report is performed on a limited scope basis; the report is not a self-contained comprehensive valuation report to estimate the market value of the Property in Time of valuation.

11- Inception of information and data

All data and information were deducted due to our market survey to collect some of the market samples either for property, In addition, we consulted many of real estate experts in **Riyadh city** to reach the actual transaction of some property value we depend on Saudi construction cost in time of valuation.

12- Purpose for preparation valuation and Content text

OPM was appointed **Musharka REIT** to evaluate market value for a commercial property due to market value located within District- based on that, OPM valuation's team surveyed a property's surrounding area for site inspection + preview the location that was analyzed by OPM valuation's team to reach the estimated market price for the for evaluated property on time of evaluation.

13- Valuation Report Brief

It is a comprehensive valuation report for the property specification according to the Capitalization method to get the more realistic value of the Asset (property) based to (Capital Market Authority) CMA in Saudi Arabia requirements, this analysis report done by OPM valuation team to reach the estimated value of land property in time of evaluation.

14- Legal Description for Property Owner

Document's validity: the property targeted has viewed through available data and documents received from Musharaka **REIT**, and have been a presumption of validity.



15- Second partner's rights and ownership in property

We assumed that targeted property out and free of any personal legal rights and there is no mortgage, loan, royals, monopoly, utilization rights for land and instrument. If indicate otherwise, OPM company & evaluation team are free of any responsibility and our actual task only evaluates commercial property, with checking and preview the real instruments if it's legal and owned by the landlord.

16- Foundation of evaluation report and Contents

Assumptions

- 1. Purpose of evaluation is to estimate the real current market value in a competitive market (non-monopoly based on speculation).
- 2. Estimated current market value depending on weighted avg method.
- 3. OPM has no conflict of interest in the time of evaluation.



17- Site Inspection and collecting Information

The quality of information initially gathered, and later collated, is pivotal to the accurate assessment of the property. An inspection of the property will be required in order to gather the information needed to complete the assessment through:

- General inspection of the Property and its environs before beginning the detailed inspection and confirm that the extent of the property being inspected conforms to the description given by the client.
- Assess the age of the building.
- Consider whether there are any restrictions to demolition and rebuilding that will result from the surrounding environment. Are there Property, the occupation of which may affect working hours? Are any special protection works likely to be necessary? Is the building detached, semi-detached or terraced, therefore do party walls, temporary protection, insurers, etc.
- Consider whether there are likely to be any deleterious materials that will increase the cost of demolition and debris removal due to higher disposal costs, i.e., review the asbestos register.
- Taking sufficient notes, photographs and measurements and produce sketches to record.
- A summary of the building's structure, and the different types of construction, eaves, ceiling heights and finishes.
- A summary of the building's MEP (for example, Firefighting system, smoking detectors, Fire Hose, Extinguisher, sprinkler provision, lifts, escalators, BMS, and HVAC system).
- Summary of the external areas, boundaries, outbuildings, etc.
- A summary of specialist features (these may be internal or external features considered as extra over the standard building finishes or that influence the basis of assessment, for example, marble cladding, ornate stonework or timber paneling) and a summary of general topography.
- Estimate All Property 's Value through valuation approach for assets with few exceptions, the final assessment figure will comprise the total cost of completely rebuilding the asset, to be insured together with allowances in respect of other matters, including:
- The net rebuilding cost is normally calculated by multiplying the gross internal area of the building by a suitable rate for its reconstruction, and Current market cost based.
- All external works and services such as drainage, manholes, water supply, electricity supply, boundary structures and outbuildings.



- Average prices for costs are usually generated from a wide range of building costs that reflect differing methods of construction, scopes of work and standards of finishes.

- Approximate quantities may also be used to assist in the appropriate allocation of costs in the elemental breakdown.

-Replacement using vernacular materials and uncommon traditional techniques in replicating items such as ornamentation.



-Public authorities' stipulations

This section provides an analysis of the site and its overall location, with the aim of understanding the specific constraints and opportunities related to potential development.

The assessment studies the site's location, conditions and characteristics and sheds light on the following points:

- Site Context & Characteristics
- Site Uses Zoning Regulations
- Surrounding Uses
- Proximity to Key Demand Generators Accessibility & Visibility

These conclusions, in conjunction with the findings from the real estate market assessment feed into the development program and recommendations elaborated for the overall site as highlighted in subsequent sections of this report.

The adjacent map presents the subject site's location within the wider city while the table below, provides the site's coordinates for the purpose of identifying the exact location via Google Earth.

Property Map Coordinates

24°44'17.6"N 46°48'01.5"E

https://goo.gl/maps/gRPXetGb7uDAyrBT7

Market

Survey

Internal

Data base

Site Inspection

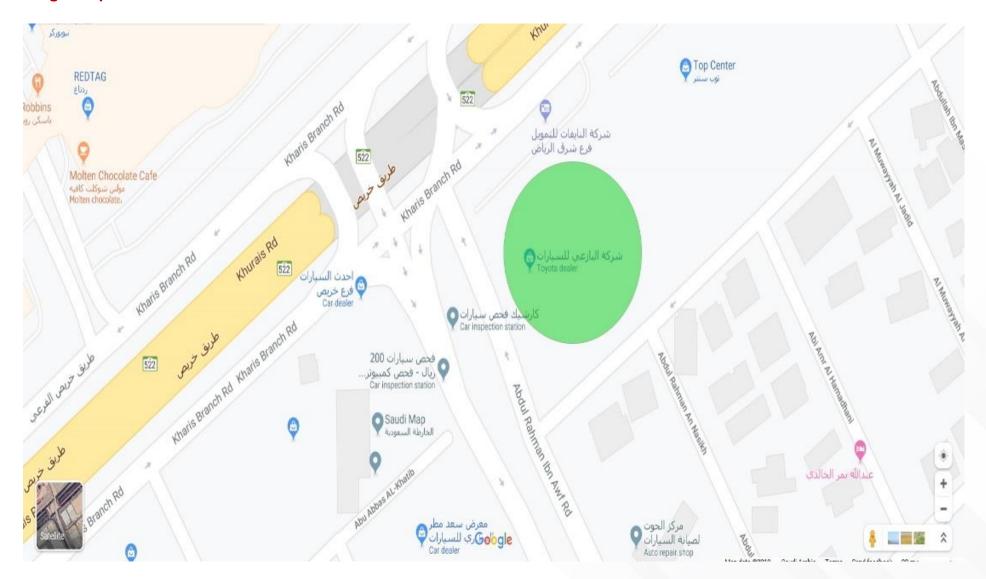


17.1- Aerial View





Google Map View



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17.2- Site Accessibility and Visibility

Sector	Side / Part	Comment				
	Prime Location	Located in Al Khurais Riyadh, with a plan growth direction.				
General Overview	Accessibility and Visibility	*Accessibility through many major roads such as Nasim district. *Visibility – All Major showrooms property Surrounding the site.				
	Potential Growth	This side have a good growth rate comparing to other side of city, other projects where the side of city is the side of city of the projects where the side of city is the side of city of the side of city.				

Sector	· ·	Side / Part			Comment	
	Land Shape	leveled	The	The property is leveled fully developed built names as Al Bazi showrooms.		mes as Al Bazi showrooms.
	Internal and	Neat & Clean	Yes			
Topography, Environment, internal Streets	scaping for property	Clam level	High	No pollution or noisy sources were noticed in the site and no future.		
internal Streets	p.opo.ty	Fully development	-			ted in the near future.
	Inside	Nasim District	The property is located Nasim district of the city a region filled with new development so		•	
Site Development	Power Generator	-	Central A	√C Units System	Water Treatment station	Parking area



17.3 - Area Brief

The property is a showroom and maintenance of cars for Saleh Al-Bazai Automotive Company (a Toyota authorized agent) - it is located at the intersection of Khurais Road with Abdul Rahman bin Auf Road in the Al-Naseem Al-Gharbi neighborhood - Riyadh - Kingdom of Saudi Arabia - the total area of the land according to the deed is: 10,000 m² and the total area Building 12,192.41

Sector	Si	ide / Part		Comment			
	On City Level	Riyadh City	The property is located developed side of the city a region filled with new developed and is the location with Nasim area growth.				
	Proximity from Attraction	Main Axis			Main Road	Al Naseem district	
		Surface Drainage	Water				
	Utilities and Infrastructure	Sewer System	Electricity		Telephone	The property infrastructure services are complete.	
	Dublic	Planting	Sidewalks				
	Public Amenities	Lighting	Asphalt Roads			erty is fully developed	
	Facilities	-				All the utilities are in close proximity to the sites or at least within 5 Km	
	1 dominos	-				radius.	
		Frontages					
	Land Characteristics	Street	Land has fro	nt age a	access to many commercial	showrooms around the property.	
	O lai actel istics	Land Shape					



18- Land Valuation Methodology

18.1 - Land Valuation Comparable Approach - Comparison method

Comparable Market Approach evaluation — Land Evaluation market value (MV)

In this method, we will try to estimate the market values for Land Area - land located within Naseem District according to the market comparable approach. Through the market survey done by OPM team, similar land plots sizes founded in the catchment area and semi similar to targeted land.

However, within the same area, there is a shortage for similar land parcels offering either for sale or sale at date of valuation, and we just took many parcels similar in area and location and due to our survey and some of actual valuation for some projects in the region.

first, we will start defining the area of market survey done in this matter as per the following:





Relative Ratio Analysis:

A. Location (RRA):

Land plot size categories	Location RRA					
sq. m	North-east	North-West	South-east	South-west	Close to the site	
Ratio	-10%	-5%	+5%	+10%	0	

B. Area Space (RRA):

Land plot size categories Sqm	500-3,000	3,001-10,000	10,001-25,000	More than 25,001
RRA	-15%	-10%	0%	-15%

C. Other RRA:

Classification & Use of the Land	(-,+) 10%
Public services (Metro - electricity - water - sewage - telephone)	(-,+) 10%
Certified Building Systems	(-,+) 10%
Near of the property from main street/s	(-,+) 10%
Within a major Commercial / Residential area PAA	(-,+) 10%
Market movement adjustments (active - medium - stagnation)	(-,+) 5%



Comparable market Valuation Samples

Sample	Area Size sq m	Sample location	Market value S.R / sq m	Street Side	Land Usage
Sample 1	1,650	West	6,500	3 Side	Market offered
Sample 2	10,000	east	6,250	3 Side	Market offered





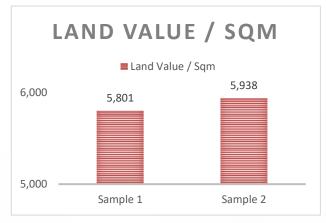
Samples modifications to Land property

Sample 1	S.R/ Sqm	Sample 2	S.R/ Sqm
Location RRA:		Location RRA:	
Sample Price	6,500	Sample Price	6,250
Add: (0%)	0	Add: (0%)	0
	+6,500		+6,250
Area Space RRA:		Area Space RRA:	
1,650 sq. m		10,000 sq. m	
Less: -15% Change	-975	ADD: 0% Change	0
	+5,525		+6,250
Other RRA:		Other RRA:	
Classification & Use of the Land (0%)	0	Classification & Use of the Land (0%)	0
Public services (Metro - electricity - water - sewage - tele.) (0%)	0	Public services (Metro - electricity - water - sewage - tele.) (0%)	0
Certified Building Systems (+10%)	+552	Certified Building Systems (0%)	0
Near of the property from main street/s (0%)	0	Near of the property from main street/s (0%)	0
Within a major Commercial/Residential area PAA (0%)	0	Within a major Commercial/Residential area PAA (0%)	0
Market movement adjustments (active - medium - stagnation) (-5%)	0 -276	Market movement adjustments (active - medium - stagnation) (-5%)	-312
Modified Market Value		Modified Market Value	
	5,801		5,938
	SAR/Sqm		SAR/Sqm



The / Current market Value per sq. m for the land will be calculated as a weighted average of the market sample modified values as follows:

Sample 1		5,801
Sample 2		5,938
Number of samples	/	2
Average Market Value	=	5,870 S.R / sq. m



Land market Value as per Comparable Method = Land Area * market value / sq. m

= 10,000 sq. m * 5,870 S. R

= 58,700,000 S.R (Fifty-Eight Million, Seven Hundred Thousand, Saudi Riyal)

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18.2 - Cost Approach Depreciated Replacement cost method (DRC) for Building

Depreciated replacement cost (DRC) approach. The 'cost approach' and DRC are regarded as synonymous terms; both are in common use around the world to describe a method of valuation of all types of assets.

Also, the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization.

It is important to understand that the word depreciation is used in a different context for valuation than for financial reporting. In a DRC valuation, depreciation refers to the reduction, or writing down, of the cost of a modern equivalent asset to reflect the obsolescence and relative disabilities affecting the actual asset. In financial reporting, depreciation accounting refers to a charge made against an entity income to reflect the consumption of an asset over a particular accounting period. These are distinct usages of the word, and there is no direct correlation between the methods used to assess depreciation in each case.

Although the DRC method may be used for the valuation of different types of specialized asset, particular complications arise when applying the DRC method to specialized property.

Some buildings (or specialized plant and equipment assets) have a conventional basic design that is superficially similar to other buildings that are regularly bought and sold in the market, but on closer inspection have specialized features or extensive adaptations designed to meet the requirements of the actual occupier. Typical examples, which may be purpose built or adapted, include a residential complex, office, retail, medical, hotels, universities and or an industrial building (labor camps) with structural alterations to accommodate a particular production process with enhanced security features such as thickened walls, toughened glazing, extra amenities and extra facilities areas.



Due to availability of building permit; the total Gross Floor area GFA has been calculated area 10,000 sqm from Musharaka REIT.
 Depreciated Replacement cost (DRC)

Standard: Average useful life for showrooms building after taken into consideration climate.	N (number of years) =	50 years
Deprecation ratio Per annum 2.0%	Appreciation (Maintenance, renovation) ratio Per annum based to schedule of maintenance work per annum	Apportionment after Calculation Depreciation and Appreciation 2 %
Building (equipment) useful life	N (number of years) =	2.5 years
Apportionment – Acc Depreciation	2%*2.5 Years	4%

Note: Annual Deprecation Charged on December for every Year



Building Cost (Construction, Finishing & MEP equipment) for building – All MEP installed

Type of Construction	GfA / sq. m	Replacement cost / SAR — sq. June-2022	Usage	Market value/ SR
Basement	5,000	2,000	Services - Parking	10,000,000
Mezzanine floor	1,281	2,200	offices	2,818,200
Ground Floor	5,787.41	1,500	Commercial - Maintenance Services	8,681,115
Surrounding Wall	124	550	services	68,200
Replacement cost - SR				21,567,515
Add: cost of developing the external area m2 - (car parks - external corridors - passenger drop-off area)	4,000	150		600,000
Market value before deducting accumulated depreciation				22,167,515
Less: Apportionment Acc Deprecation —		(22,167,515*4/1	00)	(886,700)
Add; Developer profit 20%				4,256,163
Depreciated Replacement cost DRC for building				25,536,978

Note: Annual Deprecation charged on december every year.





19- Market value (property) Land + Building In the case of finishing up to date from Finishing, fixtures & equipment work-Currency SR

Market Value (Land)	58,700,000 SAR
Building Value - SAR	25,536,978 SAR
Market value -Total Land & Building Property	84,236,978 S.R (Eighty-Four million, Two Hundred Thirty-six thousand, Nine hundred Seventy-eight Saudi riyals)



20-Valuation Based to Income approach- Capitalization rate ratio of Net Operating Income (NOI) to property asset value – Riyadh city -June 2022- FFO:

Average Net Operating Income — triple Net for 10 Years Contractual period based to client's statement.	6,000,000 SR		
- Vacancy and collection loss	0		
Additional income	0		
Effective Average gross income	6,000,000 SR		
Operating Expenses (all expanses on Operator's responsibility) — Triple net wise			
fixed	0		
Variable	0		
Reserves	0		
Total Operating expenses	0		
Average Net operating income NOI	6,000,000 SR		
Cap rate 8%			
Market Value @ 8% Capitalization rate		75,000,000 SAR	



21-: In case of Musharaka REIT desire to reach market value for Property based to weighted average method

Property Value Calculation	Residual value + DRC deprecation Capitalization rate - MV		
Land & Building - Residual value + DRC deprecation replacement cost - MV	84,236,978	75,000,000	
Weighted Average (50%- 50%)	50% because the property was built for the owner's own purposes and to carry out an activity specialized in car sales and maintenance. In the event of a desire to lease to a second party, modifications are expected	II) 50% of the rental area of the property is a large area compared to what is offered in the market	
Weighted rate applied	42,118,489 37,500,000		
Sum of Values	79,618,489		
Market Value MV (Rounding Fig)	79,618,000 (Three Hundred Fifty- Seven million, two hundred Eighty thousand, Three hundred sixty-Five Saudi Riyal)		

General Notes:

- The market value of the property is 79,618,000 Saudi Riyals.
- The market value is subject to fluctuation according to the sensitivity level (+, 5%).
- The Market value of the property has been nominated on the basis of weighted average method.
- The property was fully inspected on the ground, the entry and exit movement, the general view of the site and the traffic were studied.
- No information has been hidden by Olaat Real Estate Valuation Company that could affect the value of the property.
- Olaat Real Estate Valuation Company undertakes not to disclose any information to others and to maintain the confidentiality of the evaluation.
- The property was evaluated with high professionalism, credibility and objectivity without expressing an opinion. Rather, the general condition of the property was included according to nature.
- Building Costs Replacement Cost were calculated on the basis based on Benchmark comparison market costs.



- Building area according to the building permit.
- The property is fitted out.
- Net income has been provided to us to assess the capitalization of income as per the client.

(Sensitivity Analysis) for Asset Property

The Sensitivity ratio for the property evaluation is 5% as identified in the below table and it will also the sensitivity rate which can also measure the risk factor. a narrative description of the sensitivity of the value measurement to changes in unobservable inputs if a change in those inputs to a different amount might result in a significantly higher or lower value measurement. If there are interrelationships between those inputs and other unobservable inputs used in the value measurement, an entity shall also provide a description of those interrelationships and of how they might magnify or mitigate the effect of changes in the unobservable inputs on the value measurement.

-5%	Market Value	+5%
75,637,100	79,618,000	83,598,900



22-Traffic in the vicinity of the property and exit and entry to and from the property

Traffic in the real estate area depends primarily on the period and road during official working days from Sunday to Thursday

General Notes		degree of crowding		ing	Road Access
		strong congestion	light congestion	Free Movement	
				For all time	Khurais road
				For all time	Abdur Rehman bin ayof road
		Exit	& Entry Move	ment	
General Notes		Exit Entry		Entry	road Name
		Easy		Easy	Khurais road
		Easy		Easy	Abdur Rehman bin ayof road



24- External and internal Pictures

External view













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External View















Internal view













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25-Olaat valuation Company's team

Title	Job Description	Saudi Authority for Accredited Valuers member ship	Validity of Member ship	Section
Abdulmalik Al-Darwish	Valuation Manger	1210000397	1445/07/18	Real estate
Fadi Naeem	Site visit, inspection Catchment area	1220000119	1444/01/16	Real estate









25.1- OPM Valuation's team Taqeem's certificates





QR Code



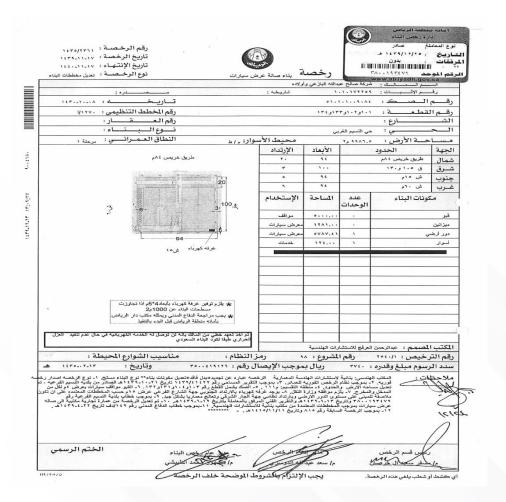


26- Property Official Documents as per Client

Title Deed



Building permit





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ترخيص مزاولة مهنة لفرع تقييم العقارات

فئة العضوية: أساسي

رقم الترخيص 1210000397 تاريخ إصداره 1437/5/17 هـ تاريخ انتهائه 1447/5/20 هـ

يرخص **عبدالملك ابراهيم عبدالكريم الدرويش** (سعودي الجنسية) سجل مدني رقم 1029921986 لمزاولة المهنة وقد منح هذا الترخيص بعد أن استوفى شروط القيد الواردة في المادة الخامسة من نظام المقيمين المعتمدين الصادر بالمرسوم الملكي رقم (م/43) وتاريخ 1433/07/9 هـ بموجب قرار لجنة قيد المقيمين رقم (75/ق3 /42) وتاريخ 1442/3/1 هـ

رئيس لجنة قيد المقيمين أ. وليد بن عبدالله الرويشد







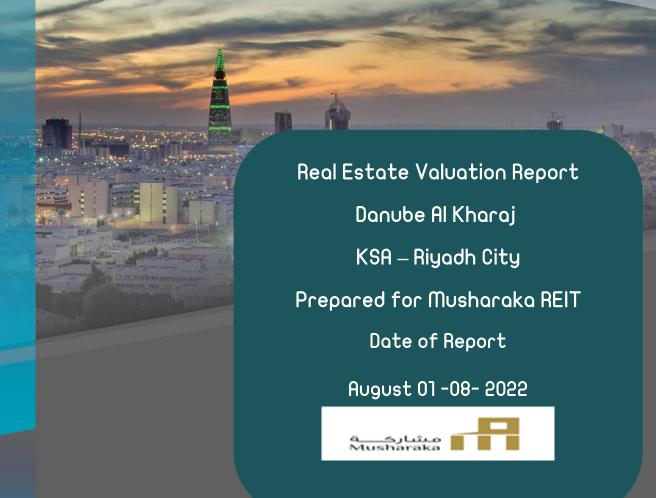














نستنبط القيمة الأدق في سوق متغير We derive the Accurate Value in a changing market www.olaat.com



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Olaat Valuation Company C.R:1010462536 Valuation License: 121000397



Real Estate Valuation Report Analysis

Prepared for: Musharaka REIT

Riyadh City

Date of Inspection June 25th, 2022

Date of Valuation June 30th, 2022

Date of Report August 01th, 2022

Done by OPM (Olaat valuation Company)

P.O. Box 62244 Riyadh 11585

Kingdom of Saudi Arabia

The person in charge:

Abdul malik al Darwish

Email: opm@olaat.com

www.olaat.com

C.R:1010462536

Valuation License: 1210000397

Property's Type	Commercial Property
Location	King Abdullah Road Granada District- Al-Kharj
Land Area	16,095.97 sq. m
Title deed number	411501003400-311501003401
Title's date	24-3-1441 H
Scheme Number	1456
Percentage of land coverage according to the current construction	56%
Plot Number	119-120
Land Topography	Flat
Boarded streets & Neighbors	Based upon Title Deed
Build up Area (BUA)	9521,1 sqm
Building's Permit number	7994
Building Permit's date	27/12/1433 H
Building Life	7.5 Years
Market value based to RV & DRC method	57,782,550
Market value based to Cap rate method	57,630,950
Market value based to 55% & 45% Weighted average between Rv, DRC and Cap rate Methods	57,714,327 (Fifty-Seven million, Seven hundred fourteen Thousand, Three hundred twenty-seven Saudi Riyal only)



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Covid-19 Pandemic

With the spread of corona virus (COVID-19) In Kingdom of Saudi Arabia enacted to take step to control corona diseases. Initially due to spread it has a great impact on social mobility that lead to impact on kingdom economic growth. In order to control this pandemic and uplift the economic activity government taken a serious step to provide relief package to support corporate and resident and private sector.

Material Valuation Uncertainty under COVID-19 Pandemic

The outbreak of the Novel Coronavirus (Covid-19), declared by the World Health Organization as a global pandemic on 11 March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries. Accordingly, many formal measures were taken locally and globally that would affect all business sector including Real Estate Sector.

During critical period, Market activity is clearly being impacted in many sectors especially real estate transaction. As at the valuation date, we consider that we can attach less weight to previous market evidence for comparison purpose, to inform opinions of value. Indeed, the current response circumstance on which to base a judgement and current condition are under influence of epidemic COVID-19 and we are facing an exceptional situation in which it difficult to build an accurate judgement of market situation and value of real estate.

Accordingly, our valuation is therefor reported on the basis of "material valuation uncertainty" as per VPS 3 and VPGA 10 of the RICS Red Book Global and. Consequently, less certainty-and a higher degree of caution-should be taken to our valuation than would normally be the case. Given the unknown future impact that Covid-19 might have on the real estate market, we recommend that keep the valuation of Property under frequent review & property to be revalued when current condition change.



Musharaka REIT For the attention of: Musharaka Capital T: +966 8001251111 info@musharaka.co P.O. Box 712, Al Khobar 31952

Property Address: Danube – Al Kharaj – Al Kharaj city - Valuation Report analysis

Tenure: Commercial Freehold property

Dear Sir,

We are Pleased to submit our Valuation report for – Danube Al Kharaj city- for REIT Purposes enclosing with market valuation In Accordance with your instructions. The objective of this report is to estimate the market value In-SITU value at time of valuation, for property, based upon the existing condition and in the presence of the property preview on site with taken into account the market value of Land, trade area (catchment area capture, Pull area), catchment Area's classification, replacement cost and accumulated depreciation, Income cap rate – Net income based to rental market value for commercial facility based to market and due to properties & facilities management works PM&FM beside periodically maintenance works, etc. We confirm that OPM complies with requirements of independence and objectivity and that we have no conflict of interest in acting on your behalf of this matter. We confirm that we undertake the valuation acting as externals values, qualified for the purpose of valuation.

The market value of the **Danube Al Kharaj property 57,714,327** SAR has nominated on the weighted average basis of on Comparable, DRC & Capitalization method - considering the location of the property, current market conditions, market rents and classifications as at the date of valuation based upon the assumptions expressed.



1- Settling the terms of engagement

Identification of the client and any other intended users	(Musharaka REIT)
Properties Owner	Hifth Al-Musharaka Real Estate Company
Instruction and	In accordance with RFP dated on June month, 2022, we are instructed to provide a Valuation report are required to estimate the Market IN-SITU value for hotel property.
purpose of valuation	REITs Purposes (Real estate Investment Trust)
The subject of the valuation	Valuation for a Commercial – Danube property – Al Kharaj
Other users	A general report prepared for publication in favor of the fund's unit owners by the fund manager, Musharaka REIT.
Interest to be valued	We are instructed that the subject property should be Valued as freehold, free from any encumbrances or third-Party interests. We have not made any investigation on the data received from Client and assumed that any such investigation would not identify any discrepancies.
	Our Valuation has been prepared in accordance with Saudi Authority for accredited valuers (Taqeem) Standards, IACVA Valuation standards which conform with international Valuation Standards (IVS) of the basis of Value defined as:
The Basis of Value	"Value Basis "The valuation basis is based on the finding the market value of the property on the basis that the property is free from all burdens, restrictive condition, and legal obligations. Therefore, the concept used in this report on the market value is the concept presented in standard 104(paragraph 30) of the international valuation standards. Market value, which is the estimated amount for which assets or liabilities should be exchanged at the valuation date between a willing buyer and willing seller in a neutral transaction after proper marketing, whereby the market value is acted upon by both parties without knowledge of the party.
Valuation Date	Valuation Date is the date on which the opinion of value applied the date of valuation were the value of Al Kharaj Property project reflected on June 30th,2022.



Report Date	The valuation report usually dated exactly as the valuation date August 01st, 2022.
Inspection	The Property was inspected on 25 th of June 2022 by Fadi Naeem, Saudi Authority for Accredited Values membership 1220000119 (Taqeem), all significant parts of the property were inspected.
Inspection Role	A consecutive visit to inspection of property, to examine it and obtain relevant information, in order to express a professional opinion of its value. We hereby confirm that we have inspected the subject property/Asset at the date of inspection. Our inspection procedure covers only the surface/boundaries/out layers of the property.
Market Research & Survey	OPM team has made fully market Survey for the immediate similar assets to collect all the possible and related data to the valuation process. The collected data will be based on Market Value for Property. The collected data type will be according to the property data and the purpose of valuation. The assets prices, occupancy rates and market sales through field survey of the real estate area for similar properties in term of classification of warehouse facilities with measuring the ratio of supply and demand.
The premise of the highest & optimal use	The property is working (running position) and according to the location and area of the property - it includes many warehouse units, offices, in Granada district on roads. It makes the current use of the property appropriate and appropriate according to the market information and the resident's view without entering a detailed analysis of the optimal use where you need Detailed feasibility study, and this is not covered by the scope of work.
Independence Valuers	An External Valuer is defined in the IVS Standards as: A Valuer who, together with any associates, has no material links with the client or the subject of the assignment. We Confirm that we are an Independent Contractor for the subject services, and nothing contained in this assignment shall be construed as constituting any relationship with the client other than that of client and independent contractor, or as creating any employment relationship whatsoever between client and OPM's staff. We also confirm that we have no conflict of interest to the client's Property, (L&B).
Due Diligence	We were not provided with due diligence examination of the property before starting the evaluation process, as the client informed us to start the technical due diligence immediately upon the completion of determining the value of



	the property, as the purpose of the evaluation /REIT purposes (Real Estate Investment Trust) and the property is
	operated as commercial usage.
Conflict of Interest	There is no benefit or conflict of interest, as (Olaat Valuation Company) acknowledge that there is no common
Conflict of Interest	interest or benefit in the property and that the evaluators task is to evaluate the property for the benefit of client.
Valuation Methodology	The Valuation has been undertaken using the comparable value, (DRC) approach, and Capitalization rate method that are defined in the RICS Valuation – Global Standards (RB Global) Glossary as
Limitation of Liability	Our Liability is restricted in aggregate to our fee and to the addressee of our report only.
Legal notices	We are not aware of nor have we been informed of any legal notices served on the Project, outstanding or pending in the court law.
The nature and source of the information to be relied on	For the purpose of this report, it is assumed that the written and verbal information provided to us by the client is up to date, complete and correct. OPM have furthermore undertaken further research with respect to effective useful life, in addition, we have relied on the following sources in the valuation process.
Confidentiality	This document and/or any other document received from the client are confidential between OPM and the client. Except as may be required by any court or authority, the subject Services shall not disclose or use or cause to be disclosed or used, At any time during the term. Any of the client's secrets and/or confidential information, any other non-public information relating to the client business, financial or other affairs acquired by the subject service during the process Remain confidential.
The nature and source of the information to be relied on	All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification
Environmental Matters	In undertaking our work, we have been instructed to assume that no contamination or potentially contaminative use has ever been carried out on the property. We have not carried out any investigation into past or present uses, either of the Property or of any neighboring land, to establish whether there is any contamination or potential for contamination to the subject Property from the use or site and have therefor assumed that none exists. However, should it be established subsequently that contamination exists at the Property or on any neighboring
	land, or that the premises has been or is being put to any contaminative use, this might reduce the value now reported.
Currency	Saudi Riyal



Valuation report's Date	August 01st, 2022
General assumption	General assumptions related to real estate are necessary according to the definition of international valuation standards "Assumptions are logical matters that can be accepted as fact in the context of valuation work without verification or scrutiny in a specific way. Wastage of spaces and lack of optimal utilization of the property, as it was assumed that there are no restrictions that would hinder the operation of the property in the future." - The property is operated.
Special assumption	It was assumed that the property is within an open competitive market and operation was assumed according to commercial rates and prices. It was also assumed that all data received from the client from a deed and a building permit were correct. The validity of the documents was assumed, as the property was inferred through it and one of the building code and laboratories was carried out through land uses within the real estate area.
SALIENT POINT (GENERAL COMMENTS)	We are unaware of planning or other proposals in the area or other matters which would be of detriment to the subject property, although your legal representative should make their usual searches and enquiries in this respect. We confirm that on-site measurement exercise was not conducted by OPM, and we have relied on the site areas provided by the clients.in the event that the area of the property and site boundary prove erroneous, our opinion of market value may be materially affected, and we reserve the right to amend our valuation and report

2- Basing assumptions and limiting conditions

All analysis and conclusions in this valuation report are based on the following assumptions and limiting conditions, definitions and concepts, and identification of the subject property. Recognizing the premises of value is vital to this valuation assignment and to the analysis and conclusions that grow out of these premises.



3- The valuation is made subject to the following conditions and assumptions:

Any legal description or plats reported here are assumed accurate. Any sketches, plats or drawings included in this report are included to assist the reader in visualizing the property. We have made a full survey of the property boundaries and region and looking for some comparable land parcels and we didn't find any comparable property offering either for sale or rent due to scarcity of lands.

Valuations based on *market value* shall adopt the definition and the conceptual framework settled by the **Saudi Authority for Accredited Values memberships (Taqeem),** International **Valuation Standards Council** (IVSC): The estimated amount for which an asset should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

4- Standard and Premise of value

- This valuation report relies upon the use of market value as the standard of value. For the purposes of this Valuation, market value is defined as the expected price at which the property would change hands between a willing hypothetical buyer and a willing hypothetical seller, neither being under a compulsion to conclude the transaction and both having full knowledge of all the relevant facts.
- This is essentially identical to the market value basis as it is defined under the **Saudi Authority for Accredited Values memberships** (**Taqeem**).
- The evaluation was performed under the premise of value in continued use as a going concern valuation analysis. In our opinion, this premise of value represents the market value.

5- source of information

All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification.



6- Instructions

Olaat and its partner for real estate valuation was baptized before the client, and the team at OPM made a field visit to the real estate site and to see the facts on the ground. In the report are the results of the field survey.

7- Summary of the evaluation report

A detailed report on the specifications of the property on the evaluation based on income to reach the market value (market value) and comparison based on data, evidence and inputs related to evaluation methods in the real estate area to estimate the market value of the property.

8- Documents Received

The Client has provided us by clear copy of the following documents

Title Deed Copy	ý
Building Permit	у
Gross Floor area / floor	У
Total leasable area	У
MEP's Details	x
Mapping Plan	х
Civil Defense Letter	x
Photographs	У



9- Valuation's Methodologist Definitions

There are three principal approaches to valuation that are generally recognized internationally: According to the International Valuation Standard Council (IVSC), and according to the TAQEEM valuation principles, there are 3 main types of valuation Approaches as per the following:

9.1- Depreciated Replacement cost (DRC)

A Depreciated Replacement cost the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization".

The DRC method is based on the economic theory of substitution. Like the other forms of valuation, it involves comparing the asset being valued with another. However, DRC is normally used in situations where there is no directly comparable alternative. The comparison therefore has to be made with a hypothetical substitute, also described as the modern equivalent asset (MEA). The underlying theory is that the potential buyer in the exchange would not pay any more to acquire the asset being valued than the cost of acquiring an equivalent new one. The technique involves assessing all the costs of providing a modern equivalent asset using pricing at the valuation date.

In order to assess the price that the potential buyer would bid for the actual asset, valuation depreciation adjustments have to be made to the gross replacement cost of the MEA to reflect the differences between it and the modern equivalent. These differences can reflect obsolescence factors such as the physical condition, the remaining economic life, the comparative running costs and the comparative efficiency and functionality of the actual asset. Land required for the MEA will be separately assessed.

When depreciated replacement cost is used?

DRC is used where there is no active market for the asset being valued – that is, where there is no useful or relevant evidence of recent sales transactions due to the specialized nature of the asset – and it is impractical to produce a reliable valuation using other methods.

The DRC method may be used for the valuation of specialized property, which is defined as:



"Property that is rarely, if ever, sold in the market, except by way of a sale of the business or entity of which it is part, due to the uniqueness arising from its specialized nature and design, its configuration, size, location or otherwise."

This definition is broad and can apply to Property or assets that may be of conventional construction, but become specialized by virtue of being of a size or in a location where there is no relevant or reliable evidence of sales involving similar property.

The market for assets can change over time. Assets that might previously have been identified as having no market may have an active market that has recently emerged. For example, within the healthcare and leisure sectors, evidence of market transactions is growing. Therefore, before adopting the DRC method the valuer will need to be satisfied that there are no transactions involving similar buildings in similar use or location that could provide sufficient evidence to use an alternative valuation method.

The value of a specialized property (or a specialized Land & Building Property) is intrinsically linked to its use.

- The type of Asset and how it is used an understanding of the asset, its function and its environment.
- Classification of the asset for accounting purposes by the entity.
- the entity's componentization policy and the entity's position on modern equivalent asset (MEA) issues such as Asset's site location and site size.
- knowledge of the specification that would be required for an equivalent asset in the current market, and the cost of acquiring or procuring that asset.
- Sufficient knowledge of the asset and its marketplace to determine the remaining physical and economic life of the asset and sufficient knowledge of the sector in question to assess functional, technical or economic obsolescence.
 - If the asset is specialized it may be necessary to define what is to be included in the valuation. The identification of assets that are classified as part of the property interest and those that are classified as plant and equipment is often unclear in a specialized property.

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Any specialized assets comprise separately identifiable components, and the valuer will need to discuss with the entity whether it is appropriate to value these as separate items, or to what degree it would be appropriate to regard them as aggregated into a single asset, and valued accordingly. The entity's accounting policies may influence this decision.

The principle can be illustrated by considering the value of Property that is a few years old. If technological advancements mean that the same output can now be achieved with a smaller and more efficient machine, the actual machine would most likely not be replaced as is. The modern equivalent is defined by its comparative performance and output.

In assessing the cost of the replacement asset, due account should be taken of all the costs that would be incurred by a potential buyer on the valuation date unless there is applicable direction to the contrary:

- Delivery and transportation
- Installation and commissioning
- Any unrecoverable duties or taxes
- Setting up costs, where appropriate, such as planning fees and site preparation works
- Professional fees related to the project
- A contingency allowance, if appropriate and finance costs, taking into account the likely pattern of payment.

When considering <u>specialized property</u>, the current gross replacement cost of the asset is assessed. This comprises the cost of replacing the land plus the cost of replacing the improvements to the land. For the latter, the approach is to assess the cost of their replacement with a modern equivalent and then make valuation depreciation adjustments to reflect the differences between it and the actual asset when compared with a modern equivalent. Once the gross replacement cost has been derived, the valuation depreciation factors are applied as a further and separate calculation.

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Although the ultimate objective of the DRC method is to produce a valuation of the actual property in its actual location, the initial stage of estimating the gross replacement cost should reflect the cost of a site suitable for a modern equivalent facility. While this may be a site of a similar size and in a similar location to the actual site, if the actual site is clearly one that a prudent buyer would no longer consider appropriate because it would be commercially wasteful or would be an inappropriate use of resources, the modern equivalent site is assumed to have the appropriate characteristics to deliver the required service potential.

The fundamental principle is that the hypothetical buyer for a modern equivalent asset would purchase the least expensive site that would realistically be suitable and appropriate for its proposed operations and the envisaged modern equivalent facility. How the actual site was obtained is irrelevant to the valuation. The valuer will need to discuss and agree with the entity the possible locations for the current defined service requirement.

The property being valued may be located in a situation that would now be considered unnecessarily expensive. This may be due to changes in the way in which the service provided is delivered, or to changes in the market for the product it produces.

Calculating the cost of Land & Building improvements of a specialized property-

When valuing a specialized property, it is often difficult to distinguish between what may be classified as a building or structure and what may be classified as plant. In the specialized industrial sector, many structures effectively only provide support and weather protection for process plant – if the plant was removed, the 'building' would not exist. In such cases there should be discussion with the entity as to whether a distinction needs to be made between buildings and plant and, if so, what items fall under each heading. Because of the diverse nature of the buildings, structures and plant that may form part of a specialized property, the term 'site improvement' refers to all additions to the land. These are buildings, structures or some modifications to land of a permanent nature involving expenditures of labor and capital, and they are intended to enhance the value or utility of the property. Improvements have differing patterns of use and economic lives.

Site improvements will include all site works associated with the development, including services, fencing, paving and any other items of a permanent nature that support the specialized use. The following paragraphs provide guidance on calculating the cost of buildings and site improvements. Although they refer specifically to buildings, the same principles apply to all improvements.



Sources of cost information

The nature, size and specification of the modern equivalent building and all other necessary improvements, the cost of providing these:

- Assessed by reference to published building cost data (benchmark). However, published construction price data may be of limited assistance where the replacement building or structure is highly specialized. Instead, the valuer may have to rely on actual costs involved in the creation of the current asset, or discuss with their instructing client the need to conduct external cost research and/or commission specialist cost advice.
- Contractors and Consultants Other factors that may result in the cost of creating the actual asset to differ from that of a notional replacement include:
- **Site preparation**: work may have been undertaken to prepare the actual site for development that would not be necessary for the assumed equivalent site. For example, costs actually incurred in levelling a site or providing services to the site boundary may already be reflected in the cost of acquiring an equivalent site in the market if the available evidence was for level, serviced land.
- **Phasing of work:** A large site may have been developed in phases, whereas the cost of the modern equivalent reflects the cost that would be incurred in replacing the whole asset at the valuation date let as a single contract. This could create economies of scale and reduce contract overheads, for example, on preliminaries work.
- Optimal working conditions: If the cost of the equivalent site is based on a site that is assumed to be free of any difficulties or constraints on development, any additional costs incurred because of abnormal conditions on the actual site are ignored.
- Contract variations: any additional costs incurred in constructing the actual building caused by design or specification changes during the progress of the contract are ignored.
- Planning changes: When the actual asset was constructed it may have had deemed planning consent. As the planning legislation has changed, the cost of obtaining consent for a modern equivalent may need to be taken into account.
- Incidental costs: Such as fees and carrying costs, are to be restricted to those costs associated with the assumed procurement of the building. Allowance for VAT is made only where this is an irrecoverable cost. Although it would not normally be appropriate to make an

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addition to the cost to reflect developer's profit (because the purchaser is deemed to be procuring the building for owner occupation), it may be appropriate to add for management time if this were a significant cost that would be incurred in constructing a modern equivalent.

Assessing valuation depreciation

Established the replacement cost of a modern equivalent asset, it is then necessary to adjust or depreciate all costs incurred to provide the modern equivalent asset to reflect differences between this modern equivalent and the actual asset being valued. The underlying principle is that the hypothetical buyer has the option of procuring either the modern equivalent or the actual asset. If the modern equivalent provides the ideal facility for the buyer, the price paid for the actual asset is expected to reflect all the disadvantages that it suffers in comparison.

Applying valuation depreciation is primarily a process of replicating how the market would view the asset. Depreciation rates and estimates of the future economic life of an asset are influenced by market trends and/or the entity's intentions. It is recommended that the valuer identify these trends and intentions, and be capable of using them to support the depreciation rates applied. The application of DRC should replicate the deductive process of a potential buyer with a limited market for reference.

Three principal types of depreciation allowance, or obsolescence, may be identified as:

- **Physical deterioration:** If the cost of repairing, reconditioning or refurbishing the actual asset to render it useable has exceeded the cost of a modern equivalent, the asset would have no value.
- **Functional obsolescence:** The introduction of new technology may render obsolete a relatively new asset with an otherwise long anticipated life, with the result that there would be no demand for it other than any value for salvage or an alternative use.
- **Economical obsolescence:** Economic obsolescence: if demand for the product or service provided by the asset has collapsed and is not expected to recover, there would be no demand for the asset other than for any salvage value or alternative use.



Remaining economic life

Key step in the estimation of valuation depreciation to reflect obsolescence is the assessment of the lifespan and anticipated remaining life that is attributable to the asset being valued, having regard to the impact of its different constituent parts, this then being applied to the modern equivalent asset that has been selected.

Lifespan: When assessing the target lifespan of an asset, it is important to take into account that the asset comprises many different parts, each with their own lifespan, some of which will be much shorter than the period over which the asset may be used for service delivery. The impact of capital expenditure on replacing parts whose economic service delivery potential has been exhausted cannot be reflected until that expenditure occurs. The projected lifespan of an asset when new is therefore not the lifespan of the asset's longest life part nor the period over which the entity intends to remain in occupation delivering services from it but rather should reflect the varying lifespans of the in-situ constituent parts. Approximation or other techniques, such as weighting the impact of the lifespans of different parts by value, will be necessary to arrive at a lifespan for the overall asset that faithfully reflects the varied individual lives of the asset's parts.

Types of Depreciation

- Straight-line: The straight-line basis tends to be the most commonly adopted method for calculating depreciation of buildings because of its simplicity and relative ease of application. Straight-line depreciation assumes the same amount is allocated for depreciation for each year of the estimated life.
- Reducing balance: The reducing balance method of depreciation assumes a constant percentage rate of depreciation from the reducing base. The reduction of the balance at the end of each period by a fixed proportion of itself creates a sagging depreciating value curve over the life of the asset. This method effectively 'compounds' the total depreciation. This may match reasonable expectations of declining value over time better than the straight-line method.
- **S-curve:** The S-curve is recommended where sufficient data is available for the valuer to be confident that the curve represents the likely reality. In some cases, it presents the most realistic representation of an asset's depreciation by assuming that depreciation is at a low rate in



the early years, then accelerates in the middle years and reduces again in the final years. However, some assets, such as plant, may have a different depreciation pattern (high at first rather than low).

- The three methods outlined are all in common use. Of these, the straight-line approach has the advantage of simplicity. However, it does not represent the way in which asset values are normally reflected in the marketplace. The reducing balance method may also be open to similar criticism that it does not reflect market perceptions. The S-curve attempts a surrogate for market behavior and is appropriate where there is empirical evidence available.

Other forms of depreciation curves are available, and where they are used by a particular market the valuer is expected to reflect them. In making adjustments for depreciation and obsolescence the valuer is advised to rely on professional knowledge, judgement and market experience, and to take due account of the nature of the asset and the type of use to which it is put.

Other considerations

It is not normally appropriate to make any deduction for depreciation from the cost of acquiring a modern equivalent site in the market, because freehold land rarely depreciates. When valuing specialized property, the normal practice is to assess the cost of the improvements separately, assess the appropriate valuation depreciation and then add this to the cost of replacing the land in order to arrive at the final valuation.

Where a multi-block site comprises more than one specialized building, each building will have its own remaining life (reflecting the lesser of their respective physical or remaining economic lives) except in the rare circumstances of there being a strong interdependency such as potentially in the case of an oil refinery.

9.2- Comparable Method

This is method most are familiar with as it is the accepted method for valuing assets. Typically, this method involves selecting assets with similar characteristics in the same market area that have recently sold. Once those Property are found they are compared to the property in question and a professional appraiser will deduct value from the subject property for comparative deficiencies and increase the value of advantages. Typically, this method is required if the investor is seeking conventional



financing. For comparable information, property brokers, dealers and estate agents are contacted to ascertain the asking and selling prices for property of the nature in immediate neighborhood and adjoining areas. Neighboring Property, which have been recently sold or purchased, are investigated to ascertain a reasonable selling price.

9.3- Capitalization Method (Cap Rate)

The income approach values property by the amount of income that it can potentially generate. Hence, this method is used for apartments. Office building, malls, and other property that generates a regular income.

The appraiser calculator the income according to the following steps:

- Estimate the potential annual gross income by doing market studies to determine what the property could earn, which may not be the same as what it is currently earning.
- The effective gross income is calculated by subtracting the vacancy rate and rent loss as estimated by the appraiser using market studies.
- The net operating income (NOI) is then calculated by subtracting the annual operating expenses from the effective gross income. Annual operating expense include real estate taxes, insurance utilities, maintenance, repairs, advertising and management expenses. Management expenses are included even if the owner is going to manage it, since the owner incurs an opportunity cost by managing it herself. The cost of capital items is not included, since it is not an operating expense. Hence, it does not include mortgage and interest, since this is a debt payment on a capital item.

Estimate the Capitalization rate (aka cap rate), which is the rate of return, or yield, that other investors of property are getting in the local market.

Valuation Process Adoption

Through the following review of the evaluation process, the property will be evaluated through

- Valuation method based on Comparable value for land valuation.
- Cost and depreciation method in building evaluation.
- Income method Capitalization Rate
- The value was determined by weighting among the above-mentioned methods



10- Scope of the Report

The valuation report is performed on a limited scope basis; the report is not a self-contained comprehensive valuation report to estimate the market value of the Property in Time of valuation.

11- Inception of information and data

All data and information were deducted due to our market survey to collect some of the market samples either for property, In addition, we consulted many of real estate experts in **Al Kharaj city** to reach the actual transaction of some property value we depend on Saudi construction cost in time of valuation.

12- Purpose for preparation valuation and Content text

OPM was appointed **Musharka REIT** to evaluate market value for a commercial property due to market value located within District- based on that, OPM valuation's team surveyed a property's surrounding area for site inspection + preview the location that was analyzed by OPM valuation's team to reach the estimated market price for the for evaluated property on time of evaluation.

13- Valuation Report Brief

It is a comprehensive valuation report for the property specification according to the Capitalization method to get the more realistic value of the Asset (property) based to (Capital Market Authority) CMA in Saudi Arabia requirements, this analysis report done by OPM valuation team to reach the estimated value of land property in time of evaluation.

14- Legal Description for Property Owner

Document's validity: the property targeted has viewed through available data and documents received from Musharaka **REIT**, and have been a presumption of validity.



15- Second partner's rights and ownership in property

We assumed that targeted property out and free of any personal legal rights and there is no mortgage, loan, royals, monopoly, utilization rights for land and instrument. If indicate otherwise, OPM company & evaluation team are free of any responsibility and our actual task only evaluates commercial property, with checking and preview the real instruments if it's legal and owned by the landlord.

16- Foundation of evaluation report and Contents

Assumptions

- 1. Purpose of evaluation is to estimate the real current market value in a competitive market (non-monopoly based on speculation).
- 2. Estimated current market value depending on weighted avg method.
- 3. OPM has no conflict of interest in the time of evaluation.



17- Site Inspection and collecting Information

The quality of information initially gathered, and later collated, is pivotal to the accurate assessment of the property. An inspection of the property will be required in order to gather the information needed to complete the assessment through:

- General inspection of the Property and its environs before beginning the detailed inspection and confirm that the extent of the property being inspected conforms to the description given by the client.
- Assess the age of the building.
- Consider whether there are any restrictions to demolition and rebuilding that will result from the surrounding environment. Are there Property, the occupation of which may affect working hours? Are any special protection works likely to be necessary? Is the building detached, semi-detached or terraced, therefore do party walls, temporary protection, insurers, etc.
- Consider whether there are likely to be any deleterious materials that will increase the cost of demolition and debris removal due to higher disposal costs, i.e., review the asbestos register.
- Taking sufficient notes, photographs and measurements and produce sketches to record.
- A summary of the building's structure, and the different types of construction, eaves, ceiling heights and finishes.
- A summary of the building's MEP (for example, Firefighting system, smoking detectors, Fire Hose, Extinguisher, sprinkler provision, lifts, escalators, BMS, and HVAC system).
- Summary of the external areas, boundaries, outbuildings, etc.
- A summary of specialist features (these may be internal or external features considered as extra over the standard building finishes or that influence the basis of assessment, for example, marble cladding, ornate stonework or timber paneling) and a summary of general topography.
- Estimate All Property 's Value through valuation approach for assets with few exceptions, the final assessment figure will comprise the total cost of completely rebuilding the asset, to be insured together with allowances in respect of other matters, including:
- The net rebuilding cost is normally calculated by multiplying the gross internal area of the building by a suitable rate for its reconstruction, and Current market cost based.
- All external works and services such as drainage, manholes, water supply, electricity supply, boundary structures and outbuildings.



- Average prices for costs are usually generated from a wide range of building costs that reflect differing methods of construction, scopes of work and standards of finishes.

- Approximate quantities may also be used to assist in the appropriate allocation of costs in the elemental breakdown.

- -Replacement using vernacular materials and uncommon traditional techniques in replicating items such as ornamentation.
- -Professional fees
- -Public authorities' stipulations

This section provides an analysis of the site and its overall location, with the aim of understanding the specific constraints and opportunities related to potential development.

The assessment studies the site's location, conditions and characteristics and sheds light on the following points:

- Site Context & Characteristics
- Site Uses Zoning Regulations
- Surrounding Uses
- Proximity to Key Demand Generators Accessibility & Visibility

These conclusions, in conjunction with the findings from the real estate market assessment feed into the development program and recommendations elaborated for the overall site as highlighted in subsequent sections of this report.

The adjacent map presents the subject site's location within the wider city while the table below, provides the site's coordinates for the purpose of identifying the exact location via Google Earth.

Property Map Coordinates

24°08'21.7"N 47°16'41.9"E

https://goo.gl/maps/TsvyPwsvNZbFCL1u6

Market

Survey

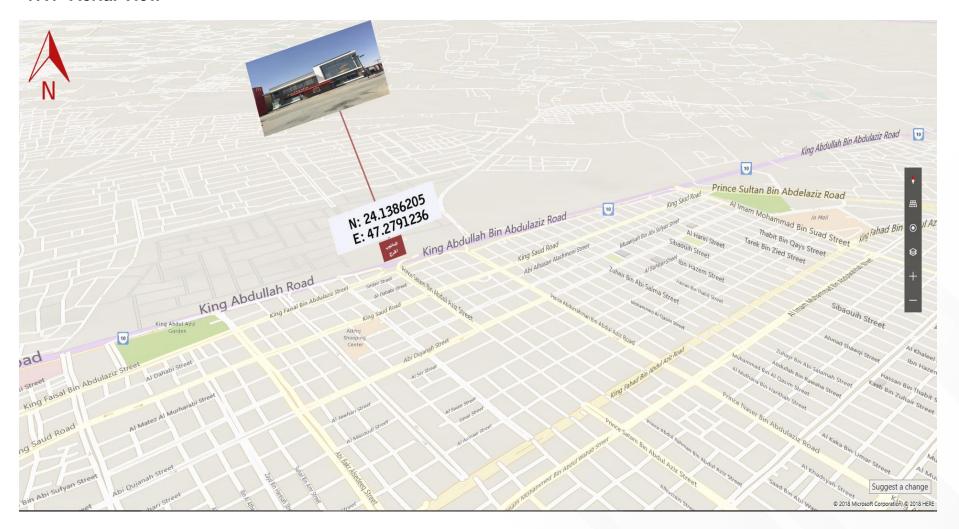
Internal

Data base

Site Inspection



17.1- Aerial View





Google Map View



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17.2- Site Accessibility and Visibility

Sector	Side / Part	Comment
	Prime Location	Located in king Abdullah road Al kharaj, with a plan growth direction.
General Overview	Accessibility and Visibility	*Accessibility through many major roads such as Granada district. *Visibility – All Major showrooms property Surrounding the site.
	Potential Growth	This side have a good growth rate comparing to other side of city, other projects will be more development in the area.

Sector	Side / Part				Comment	
	Land Shape	leveled	Th	The property is leveled fully developed built names as Danube Al Kharaj.		
	Internal and	Neat & Clean	Yes			
Topography, Environment, internal Streets	scaping for property	Clam level	High	•	on or noisy sources were noticed in the site and no future	
internal Streets		Fully development	-	pollution aspects are anticipated in the near future.		ted in the near future.
Inside		Granada District	The property is located Granada district of the city a region filled with new development and project and is the location of urban growth and Development so			, ,
Site Development	Power Generator	-	Central A	/C Units System	Water Treatment station	Parking area



17.3 - Area Brief

The Commercial real estate - retail is a plaza that includes a Danube supermarket and a mix of tenants with 18 shops.

Sector	Si	de / Part			Comment	
	On City Level	Al Kharaj City	The property is loca		veloped side of the city a region find is the location with Granad	lled with new development and project a rea growth.
	Proximity from Attraction	Main Axis			Main Road	Granada district
		Surface Drainage	Water			
	Utilities and Infrastructure	Sewer System	Electricity		Telephone	The property infrastructure services are complete.
	Public	Planting	Sidewalks		The property is fully developed	
	Amenities	Lighting	Asphalt Roads			
		-			Public Area	All the utilities are in close proximity
	Facilities	-				to the sites or at least within 5 Km radius.
					,	
	Land	Street	Land has fror	nt age a	access to many commercial s	howrooms around the property.
	Characteristics -					



18- Land Valuation Methodology

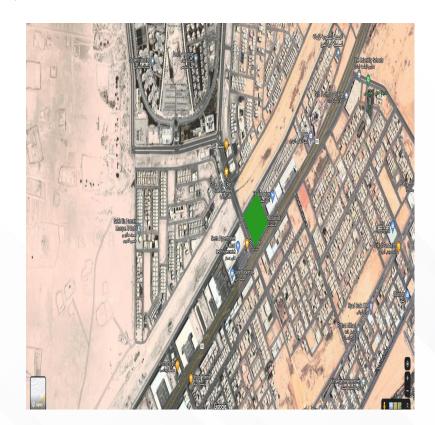
18.1 - Land Valuation Comparable Approach – Comparison method

Comparable Market Approach evaluation — Land Evaluation market value (MV)

In this method, we will try to estimate the market values for Land Area - land located within Granada District according to the market comparable approach. Through the market survey done by OPM team, similar land plots sizes founded in the catchment area and semi similar to targeted land.

However, within the same area, there is a shortage for similar land parcels offering either for sale or sale at date of valuation, and we just took many parcels similar in area and location and due to our survey and some of actual valuation for some projects in the region.

first, we will start defining the area of market survey done in this matter as per the following:





Relative Ratio Analysis:

A. Location (RRA):

Land plot size categories	Loc	ation RRA		
sq. m	flat	flat	slope / within a valley	slope / mountain top
Ratio	0%	+5%	-10%	-5%

B. Area Space (RRA):

Land plot size categories Sqm	500-5,000	5,001-10,000	10,001-15,000	More than 15,001
RRA	+10%	+5%	0%	-14%

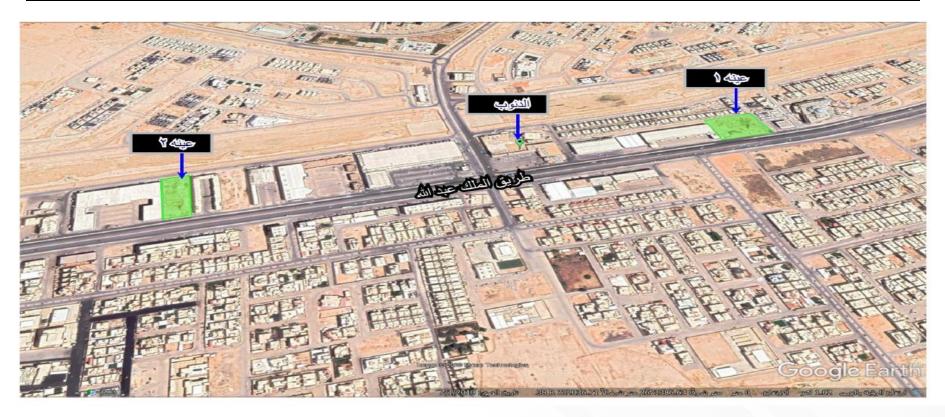
C. Other RRA:

Classification & Use of the Land	(-,+) 5%
Public services (Metro - electricity - water - sewage - telephone)	(-,+) 5%
Certified Building Systems	(-,+) 5%
Exit – Entry movement	(-,+) 5%
Geometric shape	(-,+) 5%
Within a developer scheme	(-,+) 5%
Market movement adjustments (active - medium - stagnation)	(-,+) 5%
Real estate transactions time-period adjustments (0%)	(-,+) 5%



Comparable market Valuation Samples

Sample	Area Size sq m	Sample location	Market value S.R / sq m	Street Side	Land Usage
Sample 1	8,000	South-east	2,350	60 meter	Commercial
Sample 2	6,774	south	2,400	60 meters	Commercial





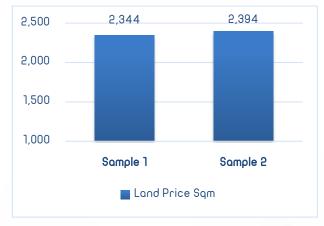
Samples modifications to Land property

Sample 1	S.R/ Sqm	Sample 2	S.R/ Sqm
Location RRA:		Location RRA:	
Sample Price	2,350	Sample Price	2,400
Add: (0%)	0	Add: (0%)	0
	+2,350		+2,400
Area Space RRA:		Area Space RRA:	
8,000 sq. m		6,774 sq. m	
Less: -5% Change	-118	ADD: -5% Change	-120
	+2,232		+2,280
Other RRA:		Other RRA:	
Classification & Use of the Land (0%)	0	Classification & Use of the Land (0%)	0
Public services (Metro - electricity - water - sewage - tele.) (0%)	0	Public services (Metro - electricity - water - sewage - tele.) (0%)	0
Certified Building Systems (0%)	0	Certified Building Systems (0%)	0
Exit & entry movement (0%)	0	Exit & entry movement (0%)	0
Geometric shape (0%)	0	Geometric shape (0%)	0
Within a developer scheme (0%)	0	Within a developer scheme (0%)	0
Market movement adjustments (active - medium - stagnation) (+5%)	+112	Market movement adjustments (active - medium - stagnation) (+5%)	+114
Real estate transactions time-period adjustments (0%)	0	Real estate transactions time-period adjustments (0%)	0
Modified Market Value		Modified Market Value	
	2,344 SAR/Sqm		2,394
	JAN/JUII		SAR/Sqm



The / Current market Value per sq. m for the land will be calculated as a weighted average of the market sample modified values as follows:

Sample 1		2,344
Sample 2		2,394
Number of samples	/	2
Average Market Value	=	2,369 S.R / sq. m



Land market Value as per Comparable Method = Land Area * market value / sq. m

= 16,095.99 sq. m * 2,369 S.R

= 38,131,000 S.R (Thirty-Eight Million, one Hundred thirty-one thousand, Saudi

Riyal)

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18.2 - Cost Approach Depreciated Replacement cost method (DRC) for Building

Depreciated replacement cost (DRC) approach. The 'cost approach' and DRC are regarded as synonymous terms; both are in common use around the world to describe a method of valuation of all types of assets.

Also, the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization.

It is important to understand that the word depreciation is used in a different context for valuation than for financial reporting. In a DRC valuation, depreciation refers to the reduction, or writing down, of the cost of a modern equivalent asset to reflect the obsolescence and relative disabilities affecting the actual asset. In financial reporting, depreciation accounting refers to a charge made against an entity income to reflect the consumption of an asset over a particular accounting period. These are distinct usages of the word, and there is no direct correlation between the methods used to assess depreciation in each case.

Although the DRC method may be used for the valuation of different types of specialized asset, particular complications arise when applying the DRC method to specialized property.

Some buildings (or specialized plant and equipment assets) have a conventional basic design that is superficially similar to other buildings that are regularly bought and sold in the market, but on closer inspection have specialized features or extensive adaptations designed to meet the requirements of the actual occupier. Typical examples, which may be purpose built or adapted, include a residential complex, office, retail, medical, hotels, universities and or an industrial building (labor camps) with structural alterations to accommodate a particular production process with enhanced security features such as thickened walls, toughened glazing, extra amenities and extra facilities areas.



• Due to availability of building permit; the BUA area has been calculated area 9,521 sqm from Musharaka REIT.

Depreciated Replacement cost (DRC)

Standard: Average useful life for Commercial building after taken into consideration climate.	N (number of years) =	50 years
Deprecation ratio Per annum 2.0%	Appreciation (Maintenance, renovation) ratio Per annum based to schedule of maintenance work per annum	Apportionment after Calculation Depreciation and Appreciation 2 %
Building (equipment) useful life	N (number of years) =	7.5 years
Apportionment – Acc Depreciation	2%*7.5 Years	14%

Note: Annual Deprecation Charged on December for every Year



Building Cost (Construction, Finishing & MEP equipment) for building – All MEP installed

Building Cost (finishing and installation	Building Cost (finishing and installation of electrical and mechanical equipment MEP)			
Building area — As per titles	9,521.10			
construction cost - Sqm	2,000 S. R			
Building Cost	19,042,200 S. R			
chronological Building age	50			
Building Age	7.5			
Depreciation rate 2% p. a	%14			
Accumulated Depreciation	(2,665,908) S. R			
Property Value after Depreciation	16,376,292			
Add: Developer Profit margin	20%			
Developer profit margin	3,275,258 S. R			
Building Value after Developer Margin	19,651,550 S. R			

Note: Annual Deprecation charged on December every year





19- Market value (property) Land + Building In the case of finishing up to date from Finishing, fixtures & equipment work-Currency SR

Market Value (Land)	38,131,000 SAR	
Building Value - SAR	19,651,550 SAR	
	6,499 181 988	
Market value -Total Land & Building Property	57,782,550 S.R (Fifty-Seven million, Seven Hundred Eighty-two thousand, Five hundred Fifty Saudi riyals)	



20-Valuation Based to Income approach- Capitalization rate ratio of Net Operating Income (NOI) to property asset value – Al Kharaj city -June 2022- FFO:

Average Net Operating Income — triple Net for Contractual period based to	4,610,476 SR		
client's statement.		4,010,470 Sh	
- Vacancy and collection loss	0		
Additional income	0		
Effective Average gross income	4,610,476 SR		
Operating Expenses (all expanses on Operator's responsibility) — Triple net wise			
fixed	0		
Variable	0		
Reserves	0		
Total Operating expenses	0		
Average Net operating income NOI	4,610,476 SR		
Cap rate 8%			
Market Value @ 8% Capitalization rate	57,630,950 SR		

⁻ The real estate income was verified according to the market, and it was found that the real estate income is 10% higher than the market income in the real estate area.



21-: In case of Musharaka REIT desire to reach market value for Property based to weighted average method

Property Value Calculation	Residual value + DRC deprecation replacement cost Capitalization rate - MV rate		
Land & Building - Residual value + DRC deprecation replacement cost - MV	57,782,550 57,630,950		
Weighted Average percentage	55% 45%		
Weighted rate applied	31,780,400 25,933,927		
Sum of Values	57,714,327		
Market Value MV (Rounding Fig)	57,714,327 (Fifty- Seven million, Seven hundred fourteen thousand, Three hundred twenty-seven Saudi Riyal)		

General Notes:

- The market value of the property is 57,714,327 Saudi Riyals.
- The market value is subject to fluctuation according to the sensitivity level (+, 5%).
- The Market value of the property has been nominated on the basis of weighted average method.
- The property was fully inspected on the ground, the entry and exit movement, the general view of the site and the traffic were studied.
- No information has been hidden by Olaat Real Estate Valuation Company that could affect the value of the property.
- Olaat Real Estate Valuation Company undertakes not to disclose any information to others and to maintain the confidentiality of the evaluation.
- The property was evaluated with high professionalism, credibility and objectivity without expressing an opinion. Rather, the general condition of the property was included according to nature.
- Building Costs Replacement Cost were calculated on the basis based on Benchmark comparison market costs.



- Building area according to the building permit.
- The property is fitted out.
- Net income has been provided to us to assess the capitalization of income as per the client.

(Sensitivity Analysis) for Asset Property

The Sensitivity ratio for the property evaluation is 5% as identified in the below table and it will also the sensitivity rate which can also measure the risk factor. a narrative description of the sensitivity of the value measurement to changes in unobservable inputs if a change in those inputs to a different amount might result in a significantly higher or lower value measurement. If there are interrelationships between those inputs and other unobservable inputs used in the value measurement, an entity shall also provide a description of those interrelationships and of how they might magnify or mitigate the effect of changes in the unobservable inputs on the value measurement.

-5%	Market Value	+5%	
54,828,610	57,714,327	60,600,043	



22-Traffic in the vicinity of the property and exit and entry to and from the property

Traffic in the real estate area depends primarily on the period and road during official working days from Sunday to Thursday

General Notes	degree of crowding		ing	Road Access	
	strong congestion	light congestion	Free Movement		
	Movement For all time		ne	King Abdullah road	
	Movement For all time		ne	Main 40-meter street	



23-Real Estate Market Summary - Al Kharaj

> The commercial sector

The decline in retail sales and rents negatively impacted the commercial lands sector and consequently the decrease in the volume of demand for it, which led to a significant drop in prices in

- Some roads in the city of Al-Kharj, and more descents are expected, but at lower rates than before, especially for real estate and land located on inactive roads.

> Retail sector

Retail sector

It is noticeable that the rental prices in the retail sector decreased, and consequently, a decrease in the occupancy rate throughout the city of Al-Kharj.

- We expect more pressures on rents in favor of investors, especially within old properties (10 years and above) and those that depend on sales of clothing and accessories only
- It is expected that rents will increase, especially after many foreigners leave and migrate to their countries due to decisions related to work, workers and their families through
- Fees charged.
- The high occupancy rates in quality projects such as gatherings, restaurants and cafes, and its decrease in real estate that does not serve the purposes of entertainment.
- We expect that electronic commerce will continue to negatively affect the quantity and movement of sales of retail outlets from shops and exhibitions within commercial markets and malls, especially after the emergence of Many emerging electronic markets, especially specialized ones.
- It is expected that the cinema activity will occupy the first place in the volume of demand for rental spaces within the new projects. It is also expected that the owners will continue to modify the designs of their old properties.
- Whether by adding new spaces or by restructuring the marketing mix in their real estate by substituting cinemas at the expense of other activities.



24- External and internal Pictures

External view















External View















Internal view



























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25-Olaat valuation Company's team

Title	Job Description	Saudi Authority for Accredited Valuers member ship	Validity of Member ship	Section
Abdulmalik Al-Darwish	Valuation Manger	1210000397	1445/07/18	Real estate
Fadi Naeem	Site visit, inspection Catchment area	1220000119	1444/01/16	Real estate









25.1- OPM Valuation's team Taqeem's certificates





QR Code





26- Property Official Documents as per Client





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Building Permit





وزارة التجارة الوقم: ۱۰۱۰۴۲۲۳۲ م Miristry of Commerce	diagrami dijig
شوادة تسجيل شركة مهنبة	KINDDOM OF SAI
.۷۰۰۳۰۹۳۱۷ اسم الشركة أولات التقييم العقاري	لرقم الموحد للمتشأة:
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ترخيص مزاولة مهنة لفرع تقييم العقارات

فئة العضوية: أساسي

رقم الترخيص 1210000397 تاريخ إصداره 1437/5/17 هـ تاريخ انتهائه 1447/5/20 هـ

يرخص **عبدالملك ابراهيم عبدالكريم الدرويش** (سعودي الجنسية) سجل مدني رقم 1029921986 لمزاولة المهنة وقد منح هذا الترخيص بعد أن استوفى شروط القيد الواردة في المادة الخامسة من نظام المقيمين المعتمدين الصادر بالمرسوم الملكي رقم (م/43) وتاريخ 1433/07/9 هـ بموجب قرار لجنة قيد المقيمين رقم (75/ق3 /42) وتاريخ 1442/3/1 هـ

رئيس لجنة قيد المقيمين أ. وليد بن عبدالله الرويشد





















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Real Estate Valuation Report Analysis

Prepared for: Musharaka REIT

Riyadh City

Date of Inspection June 25th, 2022

Date of Valuation June 30th, 2022

Date of Report August 01th, 2022

Done by OPM (Olaat valuation Company)

P.O. Box 62244 Riyadh 11585

Kingdom of Saudi Arabia

The person in charge:

Abdul malik al Darwish

Email: opm@olaat.com

www.olaat.com

C.R:1010462536

Valuation License: 1210000397

Property's Type	Commercial warehouse Property
Location	Sulay District– Riyadh
Land Area	29,955.42 sq. m
Title deed number	910123031387
Title's date	25-11-1438 H
Scheme Number	1391/3
Percentage of land coverage according to the current construction	95%
No. of building permit	6
Plot Number	45/2/1- 3/2/45 2/4/45 1/4/45 3/4/45 2/2/45
Land Topography	Flat
Boarded streets & Neighbors	Based upon Title Deed
Build up Area (BUA)	27,605 + 300 sqm surrounding wall
Building's Permit number	10302/421/4
Building Permit's date	08/02/1435 H
Building Life	4.5 Years
Market value based to Cap rate method	SR 86,400,000
Market value based to 100% Cap rate methd	86,400,000 (Eighty-six million, four hundred thousand Saudi Riyal only)



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Covid-19 Pandemic

With the spread of corona virus (COVID-19) In Kingdom of Saudi Arabia enacted to take step to control corona diseases. Initially due to spread it has a great impact on social mobility that lead to impact on kingdom economic growth. In order to control this pandemic and uplift the economic activity government taken a serious step to provide relief package to support corporate and resident and private sector.

Material Valuation Uncertainty under COVID-19 Pandemic

The outbreak of the Novel Coronavirus (Covid-19), declared by the World Health Organization as a global pandemic on 11 March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries. Accordingly, many formal measures were taken locally and globally that would affect all business sector including Real Estate Sector.

During critical period, Market activity is clearly being impacted in many sectors especially real estate transaction. As at the valuation date, we consider that we can attach less weight to previous market evidence for comparison purpose, to inform opinions of value. Indeed, the current response circumstance on which to base a judgement and current condition are under influence of epidemic COVID-19 and we are facing an exceptional situation in which it difficult to build an accurate judgement of market situation and value of real estate.

Accordingly, our valuation is therefor reported on the basis of "material valuation uncertainty" as per VPS 3 and VPGA 10 of the RICS Red Book Global and. Consequently, less certainty-and a higher degree of caution-should be taken to our valuation than would normally be the case. Given the unknown future impact that Covid-19 might have on the real estate market, we recommend that keep the valuation of Property under frequent review & property to be revalued when current condition change.



Musharaka REIT For the attention of: Musharaka Capital T: +966 8001251111 info@musharaka.co P.O. Box 712, Al Khobar 31952

Property Address: Al Baraka Warehouse – Riyadh city - Valuation Report analysis

Tenure: Commercial Freehold property

Dear Sir,

We are Pleased to submit our Valuation report for – Al Baraka warehouse – Riyadh city- for REIT Purposes enclosing with market valuation In Accordance with your instructions. The objective of this report is to estimate the market value In-SITU value at time of valuation, for property, based upon the existing condition and in the presence of the property preview on site with taken into account the market value of Land, trade area (catchment area capture, Pull area), catchment Area's classification, replacement cost and accumulated depreciation, Income cap rate – Net income based to rental market value for commercial facility based to market and due to properties & facilities management works PM&FM beside periodically maintenance works, etc. We confirm that OPM complies with requirements of independence and objectivity and that we have no conflict of interest in acting on your behalf of this matter. We confirm that we undertake the valuation acting as externals values, qualified for the purpose of valuation.

The market value of the **AI Baraka Warehouse property 86,400,000** SAR has nominated on the basis of on Capitalization method - considering the location of the property, current market conditions, market rents and classifications as at the date of valuation based upon the assumptions expressed.



1- Settling the terms of engagement

Identification of the client and any other intended users	(Musharaka REIT)	
Properties Owner	Hifth Al-Musharaka Real Estate Company	
Instruction and	In accordance with RFP dated on June month, 2022, we are instructed to provide a Valuation report are required to estimate the Market IN-SITU value for hotel property.	
purpose of valuation	REITs Purposes (Real estate Investment Trust)	
The subject of the valuation	Valuation for a Commercial - Warehouse property – Riyadh	
Other users	A general report prepared for publication in favor of the fund's unit owners by the fund manager, Musharaka REIT.	
Interest to be valued	We are instructed that the subject property should be Valued as freehold, free from any encumbrances or third-Party interests. We have not made any investigation on the data received from Client and assumed that any such investigation would not identify any discrepancies.	
	Our Valuation has been prepared in accordance with Saudi Authority for accredited valuers (Taqeem) Standards, IACVA Valuation standards which conform with international Valuation Standards (IVS) of the basis of Value defined as:	
The Basis of Value	"Value Basis "The valuation basis is based on the finding the market value of the property on the basis that the property is free from all burdens, restrictive condition, and legal obligations. Therefore, the concept used in this report on the market value is the concept presented in standard 104(paragraph 30) of the international valuation standards. Market value, which is the estimated amount for which assets or liabilities should be exchanged at the valuation date between a willing buyer and willing seller in a neutral transaction after proper marketing, whereby the market value is acted upon by both parties without knowledge of the party.	
Valuation Date	Valuation Date is the date on which the opinion of value applied the date of valuation were the value of Warehouse Property project reflected on June 30th,2022.	



Report Date	The valuation report usually dated exactly as the valuation date August 01st, 2022.		
Inspection	The Property was inspected on 25 th of June 2022 by Fadi Naeem, Saudi Authority for Accredited Values membership 1220000119 (Taqeem), all significant parts of the property were inspected.		
Inspection Role	A consecutive visit to inspection of property, to examine it and obtain relevant information, in order to express a professional opinion of its value. We hereby confirm that we have inspected the subject property/Asset at the date of inspection. Our inspection procedure covers only the surface/boundaries/out layers of the property.		
Market Research & Survey	OPM team has made fully market Survey for the immediate similar assets to collect all the possible and related data to the valuation process. The collected data will be based on Market Value for Property. The collected data type will be according to the property data and the purpose of valuation. The assets prices, occupancy rates and market sales through field survey of the real estate area for similar properties in term of classification of warehouse facilities with measuring the ratio of supply and demand.		
The premise of the highest & optimal use	The property is working (running position) and according to the location and area of the property - it includes many warehouse units, offices, and corporate headquarters in sulay district on roads. It makes the current use of the property appropriate and appropriate according to the market information and the resident's view without entering a detailed analysis of the optimal use where you need Detailed feasibility study, and this is not covered by the scope of work.		
Independence Valuers	An External Valuer is defined in the IVS Standards as: A Valuer who, together with any associates, has no material links with the client or the subject of the assignment. We Confirm that we are an Independent Contractor for the subject services, and nothing contained in this assignment shall be construed as constituting any relationship with the client other than that of client and independent contractor, or as creating any employment relationship whatsoever between client and OPM's staff. We also confirm that we have no conflict of interest to the client's Property, (L&B).		
Due Diligence	We were not provided with due diligence examination of the property before starting the evaluation process, as the		



	client informed us to start the technical due diligence immediately upon the completion of determining the value of			
	the property, as the purpose of the evaluation /REIT purposes (Real Estate Investment Trust) and the property is			
	operated as warehouse usage.			
	The state of the s			
	There is no benefit or conflict of interest, as (Olaat Valuation Company) acknowledge that there is no common			
Conflict of Interest	interest or benefit in the property and that the evaluators task is to evaluate the property for the benefit of client.			
	interest of benefit in the property and that the evaluators task is to evaluate the property for the benefit of client.			
Valuation Methodology	The Valuation has been undertaken using the Residual value, (DRC) approach, and Capitalization rate method that			
	are defined in the RICS Valuation – Global Standards (RB Global) Glossary as			
Limitation of Liability	Our Liability is restricted in aggregate to our fee and to the addressee of our report only.			
	We are not aware of nor have we been informed of any logal notices conved on the Brainst cutatonding or pending			
Legal notices	We are not aware of nor have we been informed of any legal notices served on the Project, outstanding or pending in the court law.			
The nations and account of the information to be	For the purpose of this report, it is assumed that the written and verbal information provided to us by the client is up			
The nature and source of the information to be	to date, complete and correct. OPM have furthermore undertaken further research with respect to effective useful			
relied on	life, in addition, we have relied on the following sources in the valuation process.			
	This document and/or any other document received from the client are confidential between OPM and the client.			
	Except as may be required by any court or authority, the subject Services shall not disclose or use or cause to be			
Confidentiality	disclosed or used, At any time during the term. Any of the client's secrets and/or confidential information, any other non-public information relating to the client business, financial or other affairs acquired by the subject service during			
	the process Remain confidential.			
The nature and source of the information to be	All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and			
relied on	rates prevailing in the real estate area, somewhat similar in terms of activity and classification			
	In undertaking our work, we have been instructed to assume that no contamination or potentially contaminative use			
	has ever been carried out on the property. We have not carried out any investigation into past or present uses, either			
	of the Property or of any neighboring land, to establish whether there is any contamination or potential for contamination to the subject Property from the use or site and have therefor assumed that none exists.			
Environmental Matters	contamination to the subject i toperty from the use of site and have therefor assumed that from exists.			
	However, should it be established subsequently that contamination exists at the Property or on any neighboring			
	land, or that the premises has been or is being put to any contaminative use, this might reduce the value now			
	reported.			



Currency	Saudi Riyal			
Valuation report's Date	August 01st, 2022			
General assumption	General assumptions related to real estate are necessary according to the definition of international valuation standards "Assumptions are logical matters that can be accepted as fact in the context of valuation work without verification or scrutiny in a specific way. Wastage of spaces and lack of optimal utilization of the property, as it was assumed that there are no restrictions that would hinder the operation of the property in the future." - The property is operated.			
Special assumption	It was assumed that the property is within an open competitive market and operation was assumed according to commercial rates and prices. It was also assumed that all data received from the client from a deed and a building permit were correct. The validity of the documents was assumed, as the property was inferred through it and one of the building code and laboratories was carried out through land uses within the real estate area.			
SALIENT POINT (GENERAL COMMENTS)	We are unaware of planning or other proposals in the area or other matters which would be of detriment to the subject property, although your legal representative should make their usual searches and enquiries in this respect. We confirm that on-site measurement exercise was not conducted by OPM, and we have relied on the site areas provided by the clients.in the event that the area of the property and site boundary prove erroneous, our opinion of market value may be materially affected, and we reserve the right to amend our valuation and report			

2- Basing assumptions and limiting conditions

All analysis and conclusions in this valuation report are based on the following assumptions and limiting conditions, definitions and concepts, and identification of the subject property. Recognizing the premises of value is vital to this valuation assignment and to the analysis and conclusions that grow out of these premises.



3- The valuation is made subject to the following conditions and assumptions:

Any legal description or plats reported here are assumed accurate. Any sketches, plats or drawings included in this report are included to assist the reader in visualizing the property. We have made a full survey of the property boundaries and region and looking for some comparable land parcels and we didn't find any comparable property offering either for sale or rent due to scarcity of lands.

Valuations based on *market value* shall adopt the definition and the conceptual framework settled by the **Saudi Authority for Accredited Values memberships (Taqeem),** International **Valuation Standards Council** (IVSC): The estimated amount for which an asset should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

4- Standard and Premise of value

- This valuation report relies upon the use of market value as the standard of value. For the purposes of this Valuation, market value is defined as the expected price at which the property would change hands between a willing hypothetical buyer and a willing hypothetical seller, neither being under a compulsion to conclude the transaction and both having full knowledge of all the relevant facts.
- This is essentially identical to the market value basis as it is defined under the **Saudi Authority for Accredited Values memberships** (**Taqeem**).
- The evaluation was performed under the premise of value in continued use as a going concern valuation analysis. In our opinion, this premise of value represents the market value.

5- source of information

All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification.



6- Instructions

Olaat and its partner for real estate valuation was baptized before the client, and the team at OPM made a field visit to the real estate site and to see the facts on the ground. In the report are the results of the field survey.

7- Summary of the evaluation report

A detailed report on the specifications of the property on the evaluation based on income to reach the market value (market value) and comparison based on data, evidence and inputs related to evaluation methods in the real estate area to estimate the market value of the property.

8- Documents Received

The Client has provided us by clear copy of the following documents

Title Deed Copy	ý
Construction Permit	х
Gross Floor area / floor	ý
Total leasable area	У
MEP's Details	х
Mapping Plan	Х
Civil Defense Letter	Х
Photographs	У



9- Valuation's Methodologist Definitions

There are three principal approaches to valuation that are generally recognized internationally: According to the International Valuation Standard Council (IVSC), and according to the TAQEEM valuation principles, there are 3 main types of valuation Approaches as per the following:

9.1- Depreciated Replacement cost (DRC)

A Depreciated Replacement cost the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization".

The DRC method is based on the economic theory of substitution. Like the other forms of valuation, it involves comparing the asset being valued with another. However, DRC is normally used in situations where there is no directly comparable alternative. The comparison therefore has to be made with a hypothetical substitute, also described as the modern equivalent asset (MEA). The underlying theory is that the potential buyer in the exchange would not pay any more to acquire the asset being valued than the cost of acquiring an equivalent new one. The technique involves assessing all the costs of providing a modern equivalent asset using pricing at the valuation date.

In order to assess the price that the potential buyer would bid for the actual asset, valuation depreciation adjustments have to be made to the gross replacement cost of the MEA to reflect the differences between it and the modern equivalent. These differences can reflect obsolescence factors such as the physical condition, the remaining economic life, the comparative running costs and the comparative efficiency and functionality of the actual asset. Land required for the MEA will be separately assessed.

When depreciated replacement cost is used?

DRC is used where there is no active market for the asset being valued – that is, where there is no useful or relevant evidence of recent sales transactions due to the specialized nature of the asset – and it is impractical to produce a reliable valuation using other methods.

The DRC method may be used for the valuation of specialized property, which is defined as:



"Property that is rarely, if ever, sold in the market, except by way of a sale of the business or entity of which it is part, due to the uniqueness arising from its specialized nature and design, its configuration, size, location or otherwise."

This definition is broad and can apply to Property or assets that may be of conventional construction, but become specialized by virtue of being of a size or in a location where there is no relevant or reliable evidence of sales involving similar property.

The market for assets can change over time. Assets that might previously have been identified as having no market may have an active market that has recently emerged. For example, within the healthcare and leisure sectors, evidence of market transactions is growing. Therefore, before adopting the DRC method the valuer will need to be satisfied that there are no transactions involving similar buildings in similar use or location that could provide sufficient evidence to use an alternative valuation method.

The value of a specialized property (or a specialized Land & Building Property) is intrinsically linked to its use.

- The type of Asset and how it is used an understanding of the asset, its function and its environment.
- Classification of the asset for accounting purposes by the entity.
- the entity's componentization policy and the entity's position on modern equivalent asset (MEA) issues such as Asset's site location and site size.
- knowledge of the specification that would be required for an equivalent asset in the current market, and the cost of acquiring or procuring that asset.
- Sufficient knowledge of the asset and its marketplace to determine the remaining physical and economic life of the asset and sufficient knowledge of the sector in question to assess functional, technical or economic obsolescence.
 - If the asset is specialized it may be necessary to define what is to be included in the valuation. The identification of assets that are classified as part of the property interest and those that are classified as plant and equipment is often unclear in a specialized property.

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Any specialized assets comprise separately identifiable components, and the valuer will need to discuss with the entity whether it is appropriate to value these as separate items, or to what degree it would be appropriate to regard them as aggregated into a single asset, and valued accordingly. The entity's accounting policies may influence this decision.

The principle can be illustrated by considering the value of Property that is a few years old. If technological advancements mean that the same output can now be achieved with a smaller and more efficient machine, the actual machine would most likely not be replaced as is. The modern equivalent is defined by its comparative performance and output.

In assessing the cost of the replacement asset, due account should be taken of all the costs that would be incurred by a potential buyer on the valuation date unless there is applicable direction to the contrary:

- Delivery and transportation
- Installation and commissioning
- Any unrecoverable duties or taxes
- Setting up costs, where appropriate, such as planning fees and site preparation works
- Professional fees related to the project
- A contingency allowance, if appropriate and finance costs, taking into account the likely pattern of payment.

When considering <u>specialized property</u>, the current gross replacement cost of the asset is assessed. This comprises the cost of replacing the land plus the cost of replacing the improvements to the land. For the latter, the approach is to assess the cost of their replacement with a modern equivalent and then make valuation depreciation adjustments to reflect the differences between it and the actual asset when compared with a modern equivalent. Once the gross replacement cost has been derived, the valuation depreciation factors are applied as a further and separate calculation.

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Although the ultimate objective of the DRC method is to produce a valuation of the actual property in its actual location, the initial stage of estimating the gross replacement cost should reflect the cost of a site suitable for a modern equivalent facility. While this may be a site of a similar size and in a similar location to the actual site, if the actual site is clearly one that a prudent buyer would no longer consider appropriate because it would be commercially wasteful or would be an inappropriate use of resources, the modern equivalent site is assumed to have the appropriate characteristics to deliver the required service potential.

The fundamental principle is that the hypothetical buyer for a modern equivalent asset would purchase the least expensive site that would realistically be suitable and appropriate for its proposed operations and the envisaged modern equivalent facility. How the actual site was obtained is irrelevant to the valuation. The valuer will need to discuss and agree with the entity the possible locations for the current defined service requirement.

The property being valued may be located in a situation that would now be considered unnecessarily expensive. This may be due to changes in the way in which the service provided is delivered, or to changes in the market for the product it produces.

Calculating the cost of Land & Building improvements of a specialized property-

When valuing a specialized property, it is often difficult to distinguish between what may be classified as a building or structure and what may be classified as plant. In the specialized industrial sector, many structures effectively only provide support and weather protection for process plant – if the plant was removed, the 'building' would not exist. In such cases there should be discussion with the entity as to whether a distinction needs to be made between buildings and plant and, if so, what items fall under each heading. Because of the diverse nature of the buildings, structures and plant that may form part of a specialized property, the term 'site improvement' refers to all additions to the land. These are buildings, structures or some modifications to land of a permanent nature involving expenditures of labor and capital, and they are intended to enhance the value or utility of the property. Improvements have differing patterns of use and economic lives.

Site improvements will include all site works associated with the development, including services, fencing, paving and any other items of a permanent nature that support the specialized use. The following paragraphs provide guidance on calculating the cost of buildings and site improvements. Although they refer specifically to buildings, the same principles apply to all improvements.



Sources of cost information

The nature, size and specification of the modern equivalent building and all other necessary improvements, the cost of providing these:

- Assessed by reference to published building cost data (benchmark). However, published construction price data may be of limited assistance where the replacement building or structure is highly specialized. Instead, the valuer may have to rely on actual costs involved in the creation of the current asset, or discuss with their instructing client the need to conduct external cost research and/or commission specialist cost advice.
- Contractors and Consultants Other factors that may result in the cost of creating the actual asset to differ from that of a notional replacement include:
- **Site preparation**: work may have been undertaken to prepare the actual site for development that would not be necessary for the assumed equivalent site. For example, costs actually incurred in levelling a site or providing services to the site boundary may already be reflected in the cost of acquiring an equivalent site in the market if the available evidence was for level, serviced land.
- **Phasing of work:** A large site may have been developed in phases, whereas the cost of the modern equivalent reflects the cost that would be incurred in replacing the whole asset at the valuation date let as a single contract. This could create economies of scale and reduce contract overheads, for example, on preliminaries work.
- Optimal working conditions: If the cost of the equivalent site is based on a site that is assumed to be free of any difficulties or constraints on development, any additional costs incurred because of abnormal conditions on the actual site are ignored.
- Contract variations: any additional costs incurred in constructing the actual building caused by design or specification changes during the progress of the contract are ignored.
- Planning changes: When the actual asset was constructed it may have had deemed planning consent. As the planning legislation has changed, the cost of obtaining consent for a modern equivalent may need to be taken into account.
- Incidental costs: Such as fees and carrying costs, are to be restricted to those costs associated with the assumed procurement of the building. Allowance for VAT is made only where this is an irrecoverable cost. Although it would not normally be appropriate to make an

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addition to the cost to reflect developer's profit (because the purchaser is deemed to be procuring the building for owner occupation), it may be appropriate to add for management time if this were a significant cost that would be incurred in constructing a modern equivalent.

Assessing valuation depreciation

Established the replacement cost of a modern equivalent asset, it is then necessary to adjust or depreciate all costs incurred to provide the modern equivalent asset to reflect differences between this modern equivalent and the actual asset being valued. The underlying principle is that the hypothetical buyer has the option of procuring either the modern equivalent or the actual asset. If the modern equivalent provides the ideal facility for the buyer, the price paid for the actual asset is expected to reflect all the disadvantages that it suffers in comparison.

Applying valuation depreciation is primarily a process of replicating how the market would view the asset. Depreciation rates and estimates of the future economic life of an asset are influenced by market trends and/or the entity's intentions. It is recommended that the valuer identify these trends and intentions, and be capable of using them to support the depreciation rates applied. The application of DRC should replicate the deductive process of a potential buyer with a limited market for reference.

Three principal types of depreciation allowance, or obsolescence, may be identified as:

- **Physical deterioration:** If the cost of repairing, reconditioning or refurbishing the actual asset to render it useable has exceeded the cost of a modern equivalent, the asset would have no value.
- **Functional obsolescence:** The introduction of new technology may render obsolete a relatively new asset with an otherwise long anticipated life, with the result that there would be no demand for it other than any value for salvage or an alternative use.
- **Economical obsolescence:** Economic obsolescence: if demand for the product or service provided by the asset has collapsed and is not expected to recover, there would be no demand for the asset other than for any salvage value or alternative use.



Remaining economic life

Key step in the estimation of valuation depreciation to reflect obsolescence is the assessment of the lifespan and anticipated remaining life that is attributable to the asset being valued, having regard to the impact of its different constituent parts, this then being applied to the modern equivalent asset that has been selected.

Lifespan: When assessing the target lifespan of an asset, it is important to take into account that the asset comprises many different parts, each with their own lifespan, some of which will be much shorter than the period over which the asset may be used for service delivery. The impact of capital expenditure on replacing parts whose economic service delivery potential has been exhausted cannot be reflected until that expenditure occurs. The projected lifespan of an asset when new is therefore not the lifespan of the asset's longest life part nor the period over which the entity intends to remain in occupation delivering services from it but rather should reflect the varying lifespans of the in-situ constituent parts. Approximation or other techniques, such as weighting the impact of the lifespans of different parts by value, will be necessary to arrive at a lifespan for the overall asset that faithfully reflects the varied individual lives of the asset's parts.

Types of Depreciation

- Straight-line: The straight-line basis tends to be the most commonly adopted method for calculating depreciation of buildings because of its simplicity and relative ease of application. Straight-line depreciation assumes the same amount is allocated for depreciation for each year of the estimated life.
- Reducing balance: The reducing balance method of depreciation assumes a constant percentage rate of depreciation from the reducing base. The reduction of the balance at the end of each period by a fixed proportion of itself creates a sagging depreciating value curve over the life of the asset. This method effectively 'compounds' the total depreciation. This may match reasonable expectations of declining value over time better than the straight-line method.
- S-curve: The S-curve is recommended where sufficient data is available for the valuer to be confident that the curve represents the likely reality. In some cases, it presents the most realistic representation of an asset's depreciation by assuming that depreciation is at a low rate in the early years, then accelerates in the middle years and reduces again in the final years. However, some assets, such as plant, may have a different depreciation pattern (high at first rather than low).



- The three methods outlined are all in common use. Of these, the straight-line approach has the advantage of simplicity. However, it does not represent the way in which asset values are normally reflected in the marketplace. The reducing balance method may also be open to similar criticism that it does not reflect market perceptions. The S-curve attempts a surrogate for market behavior and is appropriate where there is empirical evidence available.

Other forms of depreciation curves are available, and where they are used by a particular market the valuer is expected to reflect them. In making adjustments for depreciation and obsolescence the valuer is advised to rely on professional knowledge, judgement and market experience, and to take due account of the nature of the asset and the type of use to which it is put.

Other considerations

It is not normally appropriate to make any deduction for depreciation from the cost of acquiring a modern equivalent site in the market, because freehold land rarely depreciates. When valuing specialized property, the normal practice is to assess the cost of the improvements separately, assess the appropriate valuation depreciation and then add this to the cost of replacing the land in order to arrive at the final valuation.

Where a multi-block site comprises more than one specialized building, each building will have its own remaining life (reflecting the lesser of their respective physical or remaining economic lives) except in the rare circumstances of there being a strong interdependency such as potentially in the case of an oil refinery.

9.2- Residual Value Method

- RV methodology definition:

The Land - Residual Approach is the sum of remaining from the value of the completed (depreciated) property (Assume generating income).

First of all, subtracts the value of buildings from this overall value, designating the remainder as the value of land.

Building values may be estimated in terms of their replacement cost (which usually produces a very high estimate, leaving little land value) or their depreciated value (which gives an unrealistically low building estimate, in as much as maintenance and repairs save most buildings from deteriorating through wear and tear). Using the depreciated value method leaves a higher residual land value.



Simply put, the residual land value is a method used to determine the value and potential profitability of a piece of property minus any expenses related to the land, according to the real estate website Real Estate Agent. Residual land value is the value of the land that remains after any and all deductions associated with the cost of developing, maintaining or reselling the land.

9.3- Capitalization Method (Cap Rate)

The income approach values property by the amount of income that it can potentially generate. Hence, this method is used for apartments. Office building, malls, and other property that generates a regular income.

The appraiser calculator the income according to the following steps:

- Estimate the potential annual gross income by doing market studies to determine what the property could earn, which may not be the same as what it is currently earning.
- The effective gross income is calculated by subtracting the vacancy rate and rent loss as estimated by the appraiser using market studies.
- The net operating income (NOI) is then calculated by subtracting the annual operating expenses from the effective gross income. Annual operating expense include real estate taxes, insurance utilities, maintenance, repairs, advertising and management expenses. Management expenses are included even if the owner is going to manage it, since the owner incurs an opportunity cost by managing it herself. The cost of capital items is not included, since it is not an operating expense. Hence, it does not include mortgage and interest, since this is a debt payment on a capital item.

Estimate the Capitalization rate (aka cap rate), which is the rate of return, or yield, that other investors of property are getting in the local market.

Valuation Process Adoption

Through the following review of the evaluation process, the property will be evaluated through

- Valuation method based on residual value for land valuation.
- Cost and depreciation method in building evaluation.
- Income method Capitalization Rate
- The value was determined by weighting among the above-mentioned methods



10- Scope of the Report

The valuation report is performed on a limited scope basis; the report is not a self-contained comprehensive valuation report to estimate the market value of the Property in Time of valuation.

11- Inception of information and data

All data and information were deducted due to our market survey to collect some of the market samples either for property, In addition, we consulted many of real estate experts in **Riyadh city** to reach the actual transaction of some property value we depend on Saudi construction cost in time of valuation.

12- Purpose for preparation valuation and Content text

OPM was appointed **Musharka REIT** to evaluate market value for a commercial property due to market value located within District- based on that, OPM valuation's team surveyed a property's surrounding area for site inspection + preview the location that was analyzed by OPM valuation's team to reach the estimated market price for the for evaluated property on time of evaluation.

13- Valuation Report Brief

It is a comprehensive valuation report for the property specification according to the Capitalization method to get the more realistic value of the Asset (property) based to (Capital Market Authority) CMA in Saudi Arabia requirements, this analysis report done by OPM valuation team to reach the estimated value of land property in time of evaluation.

14- Legal Description for Property Owner

Document's validity: the property targeted has viewed through available data and documents received from Musharaka **REIT**, and have been a presumption of validity.



15- Second partner's rights and ownership in property

We assumed that targeted property out and free of any personal legal rights and there is no mortgage, loan, royals, monopoly, utilization rights for land and instrument. If indicate otherwise, OPM company & evaluation team are free of any responsibility and our actual task only evaluates commercial property, with checking and preview the real instruments if it's legal and owned by the landlord.

16- Foundation of evaluation report and Contents

Assumptions

- 1. Purpose of evaluation is to estimate the real current market value in a competitive market (non-monopoly based on speculation).
- 2. Estimated current market value depending on capitalization method.
- 3. OPM has no conflict of interest in the time of evaluation.



17- Site Inspection and collecting Information

The quality of information initially gathered, and later collated, is pivotal to the accurate assessment of the property. An inspection of the property will be required in order to gather the information needed to complete the assessment through:

- General inspection of the Property and its environs before beginning the detailed inspection and confirm that the extent of the property being inspected conforms to the description given by the client.
- Assess the age of the building.
- Consider whether there are any restrictions to demolition and rebuilding that will result from the surrounding environment. Are there Property, the occupation of which may affect working hours? Are any special protection works likely to be necessary? Is the building detached, semi-detached or terraced, therefore do party walls, temporary protection, insurers, etc.
- Consider whether there are likely to be any deleterious materials that will increase the cost of demolition and debris removal due to higher disposal costs, i.e., review the asbestos register.
- Taking sufficient notes, photographs and measurements and produce sketches to record.
- A summary of the building's structure, and the different types of construction, eaves, ceiling heights and finishes.
- A summary of the building's MEP (for example, Firefighting system, smoking detectors, Fire Hose, Extinguisher, sprinkler provision, lifts, escalators, BMS, and HVAC system).
- Summary of the external areas, boundaries, outbuildings, etc.
- A summary of specialist features (these may be internal or external features considered as extra over the standard building finishes or that influence the basis of assessment, for example, marble cladding, ornate stonework or timber paneling) and a summary of general topography.
- Estimate All Property 's Value through valuation approach for assets with few exceptions, the final assessment figure will comprise the total cost of completely rebuilding the asset, to be insured together with allowances in respect of other matters, including:
- The net rebuilding cost is normally calculated by multiplying the gross internal area of the building by a suitable rate for its reconstruction, and Current market cost based.
- All external works and services such as drainage, manholes, water supply, electricity supply, boundary structures and outbuildings.



- Average prices for costs are usually generated from a wide range of building costs that reflect differing methods of construction, scopes of work

and standards of finishes.

- Approximate quantities may also be used to assist in the appropriate allocation of costs in the elemental breakdown.

-Replacement using vernacular materials and uncommon traditional techniques in replicating items such as ornamentation.

-Professional fees

-Public authorities' stipulations

This section provides an analysis of the site and its overall location, with the aim of understanding the specific constraints and opportunities related to potential development.

The assessment studies the site's location, conditions and characteristics and sheds light on the following points:

- Site Context & Characteristics
- Site Uses Zoning Regulations
- Surrounding Uses
- Proximity to Key Demand Generators Accessibility & Visibility

These conclusions, in conjunction with the findings from the real estate market assessment feed into the development program and recommendations elaborated for the overall site as highlighted in subsequent sections of this report.

The adjacent map presents the subject site's location within the wider city while the table below, provides the site's coordinates for the purpose of identifying the exact location via Google Earth.

Property Map Coordinates

24°37'05.8"N 46°51'27.4"E

https://goo.gl/maps/51ycpshyKNTEw4cy7

Market

Survey

Internal

Data base

Site Inspection

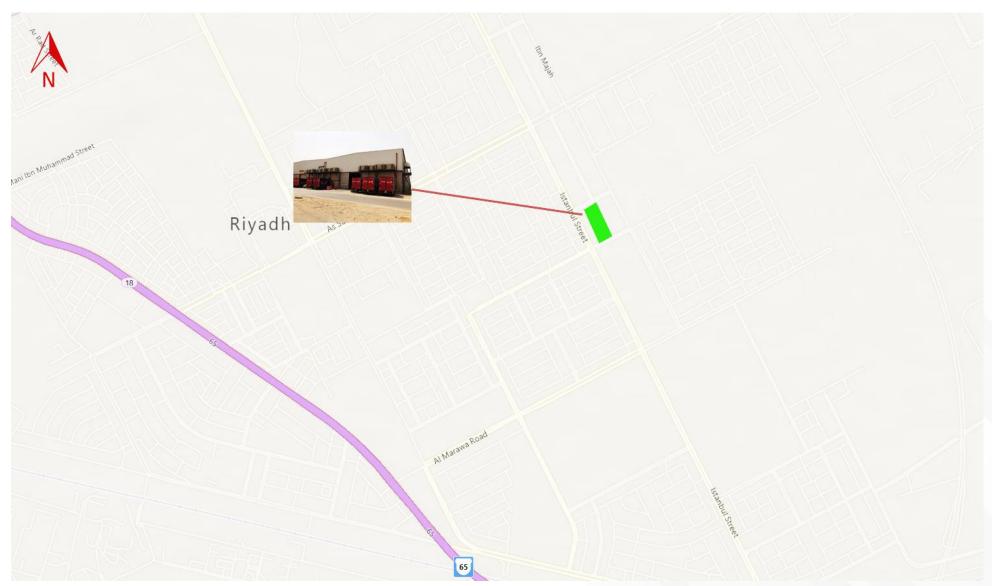


17.1- Aerial View





Google Map View



Page **28** of **64**



17.2- Site Accessibility and Visibility

Sector	Side / Part	Comment			
	Prime Location	Located in sulay district Riyadh, with newly plan growth direction.			
Accessibility and Visibility Potential Growth		*Accessibility through many major roads such as sulay district. *Visibility – All Major warehouse property Surrounding the site.			
		This side have a good growth rate comparing to other side of city, other projects will be more development in the area.			

Sector	· ·	Side / Part			Comment	
	Land Shape	leveled	The property is leveled fully developed built names as Al Baraka warehouse.			es as Al Baraka warehouse.
	Internal and	Neat & Clean	Yes			
Topography, Environment, internal Streets	scaping for property	Clam level	High	·	o pollution or noisy sources were noticed in the site and no futu	
internal Streets	p.opo.ty	Fully development	-	pollution aspects are anticipated in the near futur		ted in the near future.
	Inside	Sulay District	The property is located Sulay district of the city a region filled with new development and project and is the location of urban growth and Development soon.			
Site Development	Power Generator	-	Central A	√C Units System	Water Treatment station	Fences wall



17.3 - Area Brief

The property is a warehouse (vacant - not rented) to store goods (Al Baraka Warehouses) - located in the city of Riyadh in the Al-Sulay neighborhood on Istanbul Street - the general area of the land is: 29,955.42 square meters and the total building area is 27,605 square meters + walls with an area of 300 square meters.

Sector	Si	de / Part	Comment					
	On City Level	Riyadh City	The property is located developed side of the city a region filled with new development and p and is the location with sulay area growth.					
	Proximity from Attraction	Main Axis			Main Road	Near Sulay district		
		Surface Drainage	Water					
	Utilities and Infrastructure	Sewer System	Electricity		Telephone	The property infrastructure services are complete.		
	Public	Planting	Sidewalks		The area	perty is fully developed		
	Amenities	Lighting	Asphalt Roads		The proper			
		-			Public Area	All the utilities are in close proximity		
	Facilities	Prayer <i>i</i>	Area	- Public Area	T ublic Alea	to the sites or at least within 5 Km radius.		
		Frontages						
	Land Characteristics	Street	Land has frontage access to many commercial warehouses an		warehouses around the property.			
	Gial acteristics	Land Shape						



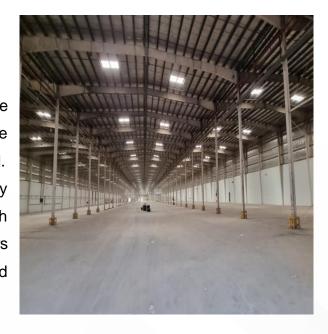
18- Land Valuation Methodology

18.1- Case 1 – Residual value approach (land)

Residual value approach evaluation – Land Evaluation market value (MV)

RV methodology definition:

The Land - Residual Approach is the sum of remaining from the value of the completed (depreciated) property (Assume generating income). First of all, subtracts the value of buildings from this overall value, designating the remainder as the value of land. Building values may be estimated in terms of their replacement cost (which usually produces a very high estimate, leaving little land value) or their depreciated value (which gives an unrealistically low building estimate, in as much as maintenance and repairs save most buildings from deteriorating through wear and tear). Using the depreciated value method leaves a higher residual land value.

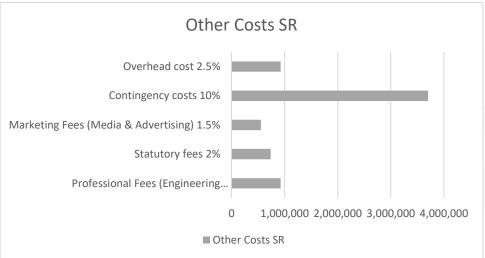


Simply put, the residual land value is a method used to determine the value and potential profitability of a piece of property minus any expenses related to the land, according to the real estate website Real Estate Agent. Residual land value is the value of the land that remains after any and all deductions associated with the cost of developing, maintaining or reselling the land.



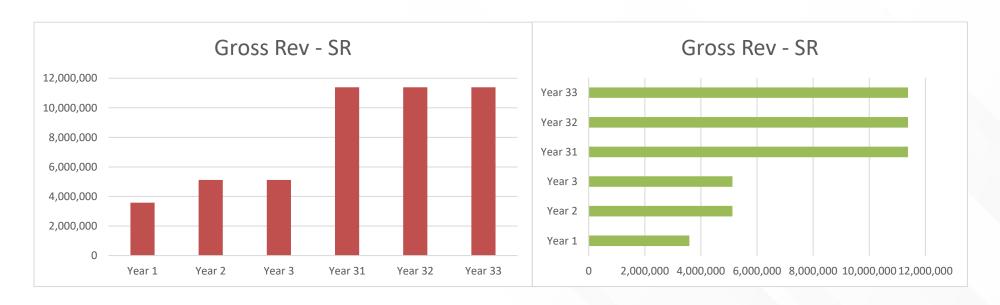
Dev - Cost Sheet - logistic Warehouses	
logistic warshouses development type	Con Year 1,2
logistic warehouses development type	Con rear 1,2
Development Work	
Land Area - developed / year - sqm	29,955.42
Development Cost S.R / sq. m	80
Total Development Cost / Year	2,396,434
logistic warehouses Grade B	
Total BUA - sq. m	28,457.6
Warehouses Units BUA construction / Year	28,458
Warehouses units Construction Cost S.R / sqm	1,300
Total Construction Cost / year	36,994,944
Total Construction Costs	36,994,944
Other Costs	
Professional Fees (Engineering Consultant) 2.5%	924,874
Statutory fees 2%	739,899
Marketing Fees (Media & Advertising) 1.5%	554,924
Contingency costs 10%	3,699,494
Overhead cost 2.5%	924,874
Total Dev - Cost - SR	43,839,008







Gross Income & Revenues Sheet - Free Future Cash Flow (FFCF)								
	Dev- period 2 Years	Year 1	Year 2	Year 3	Year 31	Year 32	Year 33	
Category 1- Industrial warehouses (Height 14 m) Rev								
Leasable area - sq. m		28,458	28,458	28,458	28,458	28,458	28,458	
Annual rental price - sq. m		200	200	200	400	400	400	
Occupancy Rate %		70%	100%	100%	100%	100%	100%	
Revenues Cat 1	3,984,071	5,691,530	5,691,530	11,383,060	11,383,060	11,383,060		
Gross Revenues - SR		3,984,071	5,691,530	5,691,530	11,383,060	11,383,060	11,383,060	





		Income	Statement			
	Year 1	Year 2	Year 3	Year 31	Year 32	Year 33
Gross Revenues	3,984,071	5,691,530	5,691,530	11,383,060	11,383,060	11,383,060
General & Administrative Expenses (5%)	199,204	284,576	284,576	569,153	569,153	569,153
Gross Profit - EBITDA	3,784,867	5,406,953	5,406,953	10,813,907	10,813,907	10,813,907
Depreciation	-876,780	-876,780	-876,780	-876,780	-876,780	-876,780
Earnings after depreciation	2,908,087	4,530,173	4,530,173	9,937,126	9,937,126	9,937,126
Interest Expense	-1,032,000	-1,032,000	-1,032,000	0	0	0
Earning after interest expense	1,876,087	3,498,173	3,498,173	9,937,126	9,937,126	9,937,126
Taxes	-140,707	-262,363	-262,363	-745,284	-745,284	-745,284
Net Income	1,735,381	3,235,810	3,235,810	9,191,842	9,191,842	9,191,842
Dividends Rate	0	0	0	0	0	0
Dividends	0	0	0	0	0	0
Additions to Retained Earnings	1,735,381	3,235,810	3,235,810	9,191,842	9,191,842	9,191,842
Cumulative Retained earnings	1,735,381	4,971,191	8,207,001	276,051,287	285,243,129	294,434,971
PMT - IPMT	2,336,929	2,336,929	2,336,929			
	1,032,000	953,704	870,711			
	3,368,929	3,290,633	3,207,640			



Cash Flow Statement							
Cash flow Table	Construction Year 1	Operation Year 1	Operation Year 2	Operation Year 32	Operation Year 33		
IN - Flow							
Capital Injection							
Net Income		1,735,381	3,235,810	9,191,842	9,191,842		
Depreciation		876,780	876,780	876,780	876,780		
Total Inflow		2,612,161	4,112,590	10,068,622	10,068,622		
OUT Flow							
Total Construction Cost	36,994,944						
Professional Fees	924,874						
Statutory fees 2%	739,899						
Marketing Fees (Media & Advertising) 1.5%	554,924						
Contingency costs 10%	3,699,494						
Overhead cost 1%	924,874						
Total Outflow	-43,839,008						
Net Cash Flow	-43,839,008	2,612,161	4,112,590	10,068,622	10,068,622		
Cumulative Net Income	-43,839,008	-41,226,848	-37,114,257	269,461,086	279,529,708		



			Residual V	/alue - RV				
RV- Approach	Construction / Year 1	Construction/ Year 2	Operation / Year 1	Operation / Year 2	Operation / Year 3	Operation / Year 32	Operation / Year 33	Total
IN Flore	Davie I			0		00	00	
IN - Flow Net Cash flow - Year	Period		2,612,161	4,112,590	3 4,112,590	32 10,068,622	33 10,068,622	303,231,472
Discount Rate:	9%		0.922	0.849	0.783	0.073	0.068	
	Total Cash out							
Net Cash Flow (Before Discount Rate)	-43,839,008		2,612,161	4,112,590	4,112,590	10,068,622	10,068,622	128,413,092
								Total Cash flow
Discounted Cash Flow DCF	-43,839,008		2,407,521	3,493,462	3,219,780	739,977	682,007	39,209,132
					N			RV
NPV	116,917,650							
IRR	14.59%							
IKK	14.59%							
Fair Market Value - FMV								
	Land - FMV	39,209,132						
	Land area - sq. m	29,955.42						
FMV - per sq. m		1,308.92						

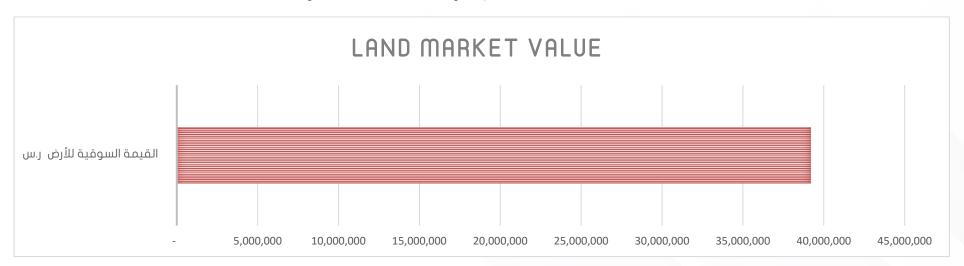


Land market Value as per RV Method = Land Area * market value / sq. m

= 29,955.42 sq. m * 1,308.92 S. R

= 39,209,132 S.R (Thirty-Nine Million, Two Hundred nine

Thousand, One Hundred Thirty-Two Saudi Riyal)



ÔPM

18.2 - Cost Approach Depreciated Replacement cost method (DRC) for Building

Depreciated replacement cost (DRC) approach. The 'cost approach' and DRC are regarded as synonymous terms; both are in common use around the world to describe a method of valuation of all types of assets.

Also, the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization.

It is important to understand that the word depreciation is used in a different context for valuation than for financial reporting. In a DRC valuation, depreciation refers to the reduction, or writing down, of the cost of a modern equivalent asset to reflect the obsolescence and relative disabilities affecting the actual asset. In financial reporting, depreciation accounting refers to a charge made against an entity income to reflect the consumption of an asset over a particular accounting period. These are distinct usages of the word, and there is no direct correlation between the methods used to assess depreciation in each case.

Although the DRC method may be used for the valuation of different types of specialized asset, particular complications arise when applying the DRC method to specialized property.

Some buildings (or specialized plant and equipment assets) have a conventional basic design that is superficially similar to other buildings that are regularly bought and sold in the market, but on closer inspection have specialized features or extensive adaptations designed to meet the requirements of the actual occupier. Typical examples, which may be purpose built or adapted, include a residential complex, office, retail, medical, hotels, universities and or an industrial building (labor camps) with structural alterations to accommodate a particular production process with enhanced security features such as thickened walls, toughened glazing, extra amenities and extra facilities areas.



Due to availability of building permit; the total Gross Floor area GFA has been calculated area 29,955 sqm from Musharaka REIT.
 Depreciated Replacement cost (DRC)

Standard: Average useful life for warehouse building after taken into consideration climate.	N (number of years) =	50 years
Deprecation ratio Per annum 2.0%	Appreciation (Maintenance, renovation) ratio Per annum based to schedule of maintenance work per annum	Apportionment after Calculation Depreciation and Appreciation 2 %
Building (equipment) useful life	N (number of years) =	4.5 years
Apportionment – Acc Depreciation	2%*4.5 Years	8%

Note: Annual Deprecation Charged on December for every Year



Building Cost (Construction, Finishing & MEP equipment) for building – All MEP installed

Detail	Amount S. R
Building surfaces - m ² (27,605 m ² + walls 300 m ²)	27,905
Development and construction cost – m ²	1,200
Costs of building and finishing the building, installation of electrical and mechanical equipment, security monitoring and alarm devices SAR / m ²	33,486,000
Market value of Building	33,486,000
Accumulated depreciation percentage (12%) property is 4 years old with a depreciation rate of 3% annually	12%
Less: Accumulated depreciation value	(4,018,320)
Building value after deducting depreciation	29,467,680
Add: Developer earnings (15%)	4,420,152
Value of the building after the developer's profit Addition	33,887,832
Add: Building Maintenance Cost (27,905 * 180)	5,022,900
Market value of the building	38,910,732

Note: Annual Deprecation charged on december every year.



19- Market value (property) Land + Building In the case of finishing up to date from Finishing, fixtures & equipment work-Currency SR

Market Value (Land)	39,209,132 SAR
Building Value - SAR	38,910,732 SAR
Market value -Total Land & Building Property	78,119,864 S.R (Seventy-eight million, one Hundred nineteen-thousand, Eight hundred Sixty-four Saudi riyals)



20-Valuation Based to Income approach- Capitalization rate ratio of Net Operating Income (NOI) to property asset value — Riyadh city -June 2022- FFO:

Contract term: 5 years

- The rental value for the first two years (1-2): 6,000,000 riyals
- Rental value for the third year (3): 6,600,000 riyals
- Rental value for the fourth and fifth year (5-4): 6,900,000 riyals
- Average contract value for the entire lease term: 6,480,000 riyals

Approved payr	nent methods	الدفع عن طريق الوسيط العقاري/المؤجر أو الدفع إلكترونيا من خلال قنوات الدفع المتاحة					لمعتمدة	طرق الدفع
Rent Payme	ents Schedule					,	, سداد الدفعات	۱۳ جدوا
تاريخ النستحقاق (م) Due Date(AH)	تاريخ الإصدار (a) Issued Date(AH)	تاريخ الاستحقاق (م) Due Date(AD)	تاريخ الإصدار (م) (Issued Date(AD)	إجمالي القيمة Total value	قيمة المبالغ الثابتة Services	خريية القيمة المخافة VAT	قيمة الإيجار Rent value	الرَّمُم المشلشل No
1444-01-13	1444-01-03	2022-08-11	2022-08-01	6000000.00	0.00	0.00	6000000.00	1
1445-01-24	1445-01-14	2023-08-11	2023-08-01	6000000.00	0.00	0.00	6000000.00	2
1446-02-07	1446-01-26	2024-08-11	2024-08-01	6600000.00	0.00	0.00	6600000.00	3
1447-02-17	1447-02-07	2025-08-11	2025-08-01	6900000.00	0.00	0.00	6900000.00	4
1448-02-28	1448-02-18	2026-08-11	2026-08-01	6900000.00	0.00	0.00	6900000.00	5



	Musharaka REIT							
	Payment schedule							
contractual years	Payment Terms	Release Date	Years	Rental Value				
first Year	Start Date	03-01-1444	1444	6,000,000				
rirst year	due date	13-01-1444	1444	6,000,000				
Connedunes	Start Date	14-01-1445	1445	6,000,000				
Second year	due date	24-01-1445	1445	6,000,000				
Third Year	Start Date	26-01-1446	1446	6,600,000				
miro sear	due date	07-02-1446	1440	0,000,000				
fourth Year	Start Date	07-02-1447	3447	6,900,000				
rourth sear	due date	17-02-1447	1447	0,900,000				
fifth Year	Start Date	18-02-1448	1448	6,900,000				
rii th Sear	due date	28-02-1448	1448	0,900,000				
Toto	I rental income for five ye	ears SAR		32,400,000				
	Total no of Years	5						
Avera	ge rental income for five !	6,480,000						
	Cap rate	7.5%						
Mark	et value @ 7.5% capitalizat	tion rate		86,400,000				



21-: In case of Musharaka REIT desire to reach market value for Property based to Capitalization rate method

Property Value Calculation	Amount (SAR)	Weighted Average	Property Market Value			
Capitalization rate - MV rate	86,400,000	100%	86,400,000			
		new rental contract				
Sum of Values			86,400,000			
Market Value MV	86,400,000 (Eighty-six million, Four hundred thousand Saudi Riyal)					

General Notes:

- The market value of the property is 86,400,000 Saudi Riyals.
- The market value is subject to fluctuation according to the sensitivity level (+, 5%).
- The Market value of the property has been nominated on the basis of cap rate method.
- The property was fully inspected on the ground, the entry and exit movement, the general view of the site and the traffic were studied.
- No information has been hidden by Olaat Real Estate Valuation Company that could affect the value of the property.
- Olaat Real Estate Valuation Company undertakes not to disclose any information to others and to maintain the confidentiality of the evaluation.
- The property was evaluated with high professionalism, credibility and objectivity without expressing an opinion. Rather, the general condition of the property was included according to nature.
- Building Costs Replacement Cost were calculated on the basis based on Benchmark comparison market costs.
- Building area according to the building permit.
- The property is fitted out.
- Net income has been provided to us to assess the capitalization of income as per the client.



(Sensitivity Analysis) for Asset Property

The Sensitivity ratio for the property evaluation is 5% as identified in the below table and it will also the sensitivity rate which can also measure the risk factor. a narrative description of the sensitivity of the value measurement to changes in unobservable inputs if a change in those inputs to a different amount might result in a significantly higher or lower value measurement. If there are interrelationships between those inputs and other unobservable inputs used in the value measurement, an entity shall also provide a description of those interrelationships and of how they might magnify or mitigate the effect of changes in the unobservable inputs on the value measurement.

-5%	Market Value	+5%
82,080,000	86,400,000	90,720,000



22-Traffic in the vicinity of the property and exit and entry to and from the property

Traffic in the real estate area depends primarily on the period and road during official working days from Sunday to Thursday

General Notes	de	gree of crowd	ling	Road Access			
	strong congestion	light congestion	Free Movement				
	From 9 am to 1 pm	From 9 am to 1 pm	From 9 pm to 9 am	Eastern Ring Road			
	From 1 pm to 8 pm From 9 am to 1 From 9 pm to 9 am		From 9 pm to 9 am	Southern Ring Road			
		Easy movement		Second Ring Road			
		Easy movement		Istanbul Street			

Exit & Entry Movement

General Notes	Exit	Entry	road Name
	Easy	Easy	Eastern Ring Road
	Easy	Easy	Southern Ring Road
	Easy	Easy	Second Ring Road
	Easy	Easy	Istanbul Street



23- Real Estate Market Summary- Riyadh City

The general performance of the commercial real estate sectors is stable in terms of occupancy rates and rental prices, other than residential real estate, which is witnessing growth, which was reinforced by the decisions of the Ministry of Housing to raise the ownership rates for citizens, which pushed prices to rise throughout Riyadh in varying proportions between neighborhoods. East, South, West, and Center.

23.1-Office's market:

At the level of office real estate, category (A) achieved the highest growth rate during 2021 due to the construction and technical specifications of the buildings and the provision of services that help in achieving healthy rents, as rents were estimated at 1350 riyals / m² as an average. At the same time, rents in category B and C decreased at prices of 800-950 riyals per square meter annually, in contrast, vacant spaces in the north of Riyadh decreased due to the great demand for offices.

The tenants are seeking to achieve the largest possible discount as a result of the continuation of the consequences of Covid 19 and its continued impact on some sectors such as tourism and aviation.

It is also expected that some governmental and semi-governmental agencies and some large companies will continue to move from the center of Riyadh to the new areas in the northern side of the city, such as the Social Development Bank, Samba Bank, SABB Bank and other parties affecting the office real estate sector.

Office sector	The period of the beginning of recovery for real estate and special projects, as the demand exceeds the supply of moderate/high rental prices, as the current supply is characterized by rental prices higher than the market by up to 40%. Also, 80% of the future supply consists of quality projects that provide a safe and healthy working environment, where there are new development ideas and a combination of business, entertainment, and	
	housing, and most of the category (A) projects. And recently, the appearance of furnished office properties (coworking spaces) and most of the tenants are international and regional foreign companies for the purpose of short stays (3 months - 1 year).	
investment orientation	Future projects must simulate the demand by providing a suitable office product for the business environment. The future offer is concentrated within King Khalid Roads - Northern Ring Road - King Salman Road - the	



	northern part of King Fahd Road - Salboukh Road, and most of the projects are multi-use projects (commercial -
	office - specialized)
	It is expected that the real estate surrounding Diriyah will grow due to the development factor of Diriyah, its
Diriyah area	streets and neighborhoods, the Diriyah Gate project and the process of expropriating some properties in favor of
	the Diriyah Gate project.
	The high competition among office projects, as the preference for offices that take into account securing the
Market competition	largest number of car parks and operational and logistical services from sufficient car parks and within the terms
	of the secretariat
Current offer	All categories are available within the market offers and preference is given to offers within specific projects and
Guiteiit Oilei	in specific regions
future show	King Abdullah Financial District - mixed-use projects - future projects on Salbukh Road
Occupancy rate	82%-85%

Classification of offices by category	Rental prices during 2022 for large spaces	Rental prices during 2022 for small spaces
A+	1,200-1,400	1,350-1,600
Α	950-1,100	1,200-1,400
В	700-850	900-950
С	500-600	680-750



23.2- Commercial real estate sector

In terms of commercial real estate, category (A) quality projects related to restaurants and cafes complexes achieved the highest growth rate during 2021 due to the increasing demand, as it was reinforced by large numbers of visitors, the construction and technical specifications of the buildings and the provision of services that help in achieving healthy rents, as rents were estimated 2,400 riyals / m² as an average between quality projects.

At the same time, rents in category B and C decreased at prices of 800-1,300 riyals per square meter annually

The tenants are seeking to achieve the largest possible discount as a result of the continuing consequences of Covid 19 and its continued impact on some sectors such as tourism and aviation. Part of the owners responded to them and others refused to provide any additional discount in the future for the year 2022.

On the level of excellence, developers seek to create new opportunities in the world of entertainment and shopping to compete with the projects of the Entertainment Authority during the Riyadh season, where attendance condenses on events and festivals.

	A recovery period for real estate and quality projects, as the demand exceeds the supply of moderate quality	
	projects/high rental prices, as the current supply is characterized by rental prices that are higher than the market	
	by up to 20%, where the factor of services, access to the site, number of parking spaces, desire and location are	
Office sector	included in the tenant's decision. In addition, 80% of the future offer is commercial office quality projects that take	
	into account the provision and allocation of a sound and healthy business environment, entertainment and	
	shopping areas, where there are new development ideas that mix between business and entertainment, and	
	most of the projects are of category (A).	
	Future projects must mimic the demand by providing an open commercial product that takes into account the	
investment erientation	factor of harmony and integration with the surroundings. The future supply is concentrated within King Khalid	
investment orientation	Roads - Northern Ring Road - King Salman Road - and the northern part of King Fahd Road - Salboukh Road.	
	Most of the projects are multi-use projects (commercial - office - specialized)	
Diriyah area	It is expected that the real estate surrounding Diriyah will grow due to the development factor of Diriyah, its	



	streets and neighborhoods, the Diriyah Gate project and the process of expropriating some properties in favor of
	the Diriyah Gate project.
Market competition	High competition between projects, as preference is given to units that take into account securing the largest
Market competition	number of car parks, operational and logistical services from an integrated marketing mix.
Current offer	All categories are available within the market offers and preference is given to offers within quality projects and in
Current oner	areas north of Riyadh
future show	Mixed-use projects - future projects on Salbukh road - future projects on the northern ring road
Occupancy rate	75%-83%

Classification of offices by category	Rental prices during 2022 for large spaces	Rental prices during 2022 for small spaces
A+	750-1,200	3,000-4,000
A	650-1,000	2,200-2,800
В	600-800	1,100-1,400
С	400-550	700-900

- The industrial real estate sector logistics is one of the most vital sectors in the real estate area due to the region's specialization in developing and building warehouses for storing goods due to its proximity to pivotal roads such as the eastern and southern ring roads and the second ring road.
- Average industrial land prices warehouses ranging between 1100-1400 riyals, depending on the proximity and distance from Istanbul Street and the Second Ring Road.



- Average rents for warehouses classification C: 100 130 riyals / m 2, average rents for warehouses classification B: 170 200 riyals / m ², especially those that contain a loading and unloading area and have a ceiling height of 12 m.
- Commercial real estate sector (commercial buildings + shops) to serve workers in Al-Sulay district.
- The emergence of qualitative logistical projects, such as the Logistics Park project near the second industrial area.
- The emergence of new areas industrial plans in the Al-Nazim district, east of Riyadh, and in the north of the city of Riyadh, near Salbukh Road.



24- External and internal Pictures

External view













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External View















Internal view













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25-Olaat valuation Company's team

Title	Job Description	Saudi Authority for Accredited Valuers member ship	Validity of Member ship	Section
Abdulmalik Al-Darwish	Valuation Manger	1210000397	1445/07/18	Real estate
Fadi Naeem	Site visit, inspection Catchment area	1220000119	1444/01/16	Real estate









25.1- OPM Valuation's team Taqeem's certificates





QR Code





26- Property Official Documents as per Client

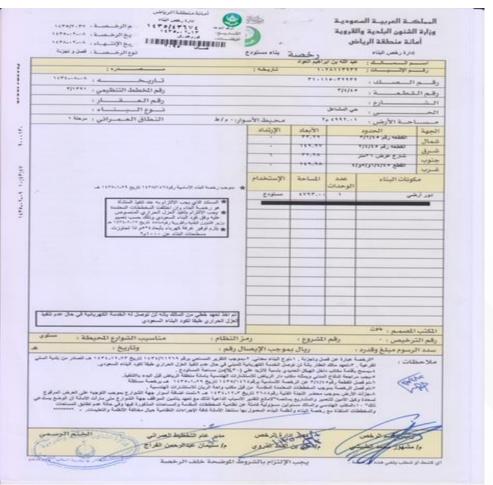
Title Deed





Six Building Permits



















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ترخيص مزاولة مهنة لفرع تقييم العقارات

فئة العضوية: أساسي

رقم الترخيص **1210000397** تاريخ إصداره 1437/5/17 هـ تاريخ انتهائه 1447/5/20 هـ

يرخص **عبدالملك ابراهيم عبدالكريم الدرويش** (سعودي الجنسية) سجل مدني رقم 1029921986 لمزاولة المهنة وقد منح هذا الترخيص بعد أن استوفى شروط القيد الواردة في المادة الخامسة من نظام المقيمين المعتمدين الصادر بالمرسوم الملكي رقم (م/43) وتاريخ 1433/07/9 هـ بموجب قرار لجنة قيد المقيمين رقم (75/ق3 /42) وتاريخ 1442/3/1 هـ

رئيس لجنة قيد المقيمين أ. وليد بن عبدالله الرويشد





















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Olaat Valuation Company C.R:1010462536 Valuation License: 121000397



Real Estate Valuation Report Analysis

Prepared for: Musharaka REIT

Riyadh City

Date of Inspection June 25th, 2022

Date of Valuation June 30th, 2022

Date of Report August 01th, 2022

Done by OPM (Olaat valuation Company)

P.O. Box 62244 Riyadh 11585

Kingdom of Saudi Arabia

The person in charge:

Abdul malik al Darwish

Email: opm@olaat.com

www.olaat.com

C.R:1010462536

Valuation License: 1210000397

Market value based to 55% & 45% Weighted average between DRC and Cap rate Methods	165,724,166 (One hundred sixty-five million, Seven hundred twenty-four thousand, one hundred sixty-six Saudi Riyal only)
Market value based to Cap rate method	SR 169,411,765
Market value based to RV & DRC method	SR 162,707,040
Building Life	17.5 Years
Building Permit's date	27-11-1421
Building's Permit number	10490/421/1
Build up Area (BUA)	26,159.28
Boarded streets & Neighbors	Based upon Title Deed
Land Topography	Flat
Plot Number	22-23
No. of suites & rooms	101 villas
Percentage of land coverage according to the current construction	60%
Scheme Number	2/41
Title's date	24-11-1438 H
Title deed number	330205013307 - 330205013308
Land Area	29,486.73 sq. m
Location	Qurtaba District– Al Khobar
Property's Type	Residential Complex Property



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Covid-19 Pandemic

With the spread of corona virus (COVID-19) In Kingdom of Saudi Arabia enacted to take step to control corona diseases. Initially due to spread it has a great impact on social mobility that lead to impact on kingdom economic growth. In order to control this pandemic and uplift the economic activity government taken a serious step to provide relief package to support corporate and resident and private sector.

Material Valuation Uncertainty under COVID-19 Pandemic

The outbreak of the Novel Coronavirus (Covid-19), declared by the World Health Organization as a global pandemic on 11 March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries. Accordingly, many formal measures were taken locally and globally that would affect all business sector including Real Estate Sector.

During critical period, Market activity is clearly being impacted in many sectors especially real estate transaction. As at the valuation date, we consider that we can attach less weight to previous market evidence for comparison purpose, to inform opinions of value. Indeed, the current response circumstance on which to base a judgement and current condition are under influence of epidemic COVID-19 and we are facing an exceptional situation in which it difficult to build an accurate judgement of market situation and value of real estate.

Accordingly, our valuation is therefor reported on the basis of "material valuation uncertainty" as per VPS 3 and VPGA 10 of the RICS Red Book Global and. Consequently, less certainty-and a higher degree of caution-should be taken to our valuation than would normally be the case. Given the unknown future impact that Covid-19 might have on the real estate market, we recommend that keep the valuation of Property under frequent review & property to be revalued when current condition change.

Musharaka REIT



For the attention of: Musharaka Capital T: +966 8001251111 info@musharaka.co P.O. Box 712, Al Khobar 31952

Property Address: Ajzala Residential Complex - Al-Khobar city - Valuation Report analysis

Tenure: Commercial Freehold property

Dear Sir,

We are Pleased to submit our Valuation report for – Ajzala Residential Complex – Al Khobar city- for REIT Purposes enclosing with market valuation In Accordance with your instructions. The objective of this report is to estimate the market value In-SITU value at time of valuation, for property, based upon the existing condition and in the presence of the property preview on site with taken into account the market value of Land, trade area (catchment area capture, Pull area), catchment Area's classification, replacement cost and accumulated depreciation, Income cap rate – Net income based to rental market value for Residential facility based to market and due to properties & facilities management works PM&FM beside periodically maintenance works, etc. We confirm that OPM complies with requirements of independence and objectivity and that we have no conflict of interest in acting on your behalf of this matter. We confirm that we undertake the valuation acting as externals values, qualified for the purpose of valuation.

The market value of the **Residential Complex property 165,724,166** SAR has nominated on the basis of on weighted average method - considering the location of the property, current market conditions, market rents and classifications as at the date of valuation based upon the assumptions expressed.



1- Settling the terms of engagement

Identification of the client and any other intended users	(Musharaka REIT)					
Owner Properties	Hifth Al-Musharaka Real Estate Company					
Instruction and	In accordance with RFP dated on June month, 2022, we are instructed to provide a Valuation report are required to estimate the Market IN-SITU value for hotel property.					
purpose of valuation	REITs Purposes (Real estate Investment Trust)					
The subject of the valuation	Valuation for a Commercial property –Residential – Al Khobar					
Other users	A general report prepared for publication in favor of the fund's unit owners by the fund manager, Musharaka REIT.					
Interest to be valued	We are instructed that the subject property should be Valued as freehold, free from any encumbrances or third-Party interests. We have not made any investigation on the data received from Client and assumed that any such investigation would not identify any discrepancies.					
	Our Valuation has been prepared in accordance with Saudi Authority for accredited valuers (Taqeem) Standards, IACVA Valuation standards which conform with international Valuation Standards (IVS) of the basis of Value defined as:					
The Basis of Value	"Value Basis "The valuation basis is based on the finding the market value of the property on the basis that the property is free from all burdens, restrictive condition, and legal obligations. Therefore, the concept used in this report on the market value is the concept presented in standard 104(paragraph 30) of the international valuation standards. Market value, which is the estimated amount for which assets or liabilities should be exchanged at the valuation date between a willing buyer and willing seller in a neutral transaction after proper marketing, whereby the market value is acted upon by both parties without knowledge of the party.					
Valuation Date	Valuation Date is the date on which the opinion of value applied the date of valuation were the value of residential complex Property project reflected on June 30th,2022.					



Report Date	The valuation report usually dated exactly as the valuation date August 01st, 2022.				
Inspection	The Property was inspected on 25 th of June 2022 by Fadi Naeem, Saudi Authority for Accredited Values membership 1220000119 (Taqeem), all significant parts of the property were inspected.				
Inspection Role	A consecutive visit to inspection of property, to examine it and obtain relevant information, in order to express a professional opinion of its value. We hereby confirm that we have inspected the subject property/Asset at the date of inspection. Our inspection procedure covers only the surface/boundaries/out layers of the property.				
Market Research & Survey	OPM team has made fully market Survey for the immediate similar assets to collect all the possible and Related data to the valuation process. The collected data will be based on Market Value for Property. The collected data type will be according to the property data and the Purpose of valuation. The assets prices, occupancy rates and market sales through field survey of the real estate area for similar properties in term of classification of residential facilities with measuring the ratio of supply and demand.				
The premise of the highest & optimal use	The property is working (running position) and according to the location and area of the property - it includes many residential units, offices, and corporate headquarters in Al- Khobar on roads. It makes the current use of the property appropriate and appropriate according to the market information and the resident's view without entering a detailed analysis of the optimal use where you need Detailed feasibility study, and this is not covered by the scope of work.				
Independence Valuers	An External Valuer is defined in the IVS Standards as: A Valuer who, together with any associates, has no material links with the client or the subject of the assignment. We Confirm that we are an Independent Contractor for the subject services, and nothing contained in this assignment shall be construed as constituting any relationship with the client other than that of client and independent contractor, or as creating any employment relationship whatsoever between client and OPM's staff. We also confirm that we have no conflict of interest to the client's Property, (L&B).				
Due Diligence	We were not provided with due diligence examination of the property before starting the evaluation process, as the client informed us to start the technical due diligence immediately upon the completion of determining the value of				



	the property, as the purpose of the evaluation /REIT purposes (Real Estate Investment Trust) and the property is operated as Residential usage.
Conflict of Interest	There is no benefit or conflict of interest, as (Olaat Valuation Company) acknowledge that there is no common interest or benefit in the property and that the evaluators task is to evaluate the property for the benefit of client.
Valuation Methodology	The Valuation has been undertaken using the Residual value, (DRC) approach, and Capitalization rate method that are defined in the RICS Valuation – Global Standards (RB Global) Glossary as
Limitation of Liability	Our Liability is restricted in aggregate to our fee and to the addressee of our report only.
Legal notices	We are not aware of nor have we been informed of any legal notices served on the Project, outstanding or pending in the court law.
The nature and source of the information to be relied on	For the purpose of this report, it is assumed that the written and verbal information provided to us by the client is up to date, complete and correct. OPM have furthermore undertaken further research with respect to effective useful life, in addition, we have relied on the following sources in the valuation process.
Confidentiality	This document and/or any other document received from the client are confidential between OPM and the client. Except as may be required by any court or authority, the subject Services shall not disclose or use or cause to be disclosed or used, At any time during the term. Any of the client's secrets and/or confidential information, any other non-public information relating to the client business, financial or other affairs acquired by the subject service during the process Remain confidential
The nature and source of the information to be relied on	All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification
Environmental Matters	In undertaking our work, we have been instructed to assume that no contamination or potentially contaminative use has ever been carried out on the property. We have not carried out any investigation into past or present uses, either of the Property or of any neighboring land, to establish whether there is any contamination or potential for contamination to the subject Property from the use or site and have therefor assumed that none exists. However, should it be established subsequently that contamination exists at the Property or on any neighboring land, or that the premises has been or is being put to any contaminative use, this might reduce the value now reported.
Currency	Saudi Riyal



Valuation report's Date	August 01st, 2022
General assumption	General assumptions related to real estate are necessary according to the definition of international valuation standards "Assumptions are logical matters that can be accepted as fact in the context of valuation work without verification or scrutiny in a specific way. Wastage of spaces and lack of optimal utilization of the property, as it was assumed that there are no restrictions that would hinder the operation of the property in the future." - The property is operated.
Special assumption	It was assumed that the property is within an open competitive market and operation was assumed according to commercial rates and prices. It was also assumed that all data received from the client from a deed and a building permit were correct. The validity of the documents was assumed, as the property was inferred through it and one of the building code and laboratories was carried out through land uses within the real estate area.
SALIENT POINT (GENERAL COMMENTS)	We are unaware of planning or other proposals in the area or other matters which would be of detriment to the subject property, although your legal representative should make their usual searches and enquiries in this respect. We confirm that on-site measurement exercise was not conducted by OPM, and we have relied on the site areas provided by the clients.in the event that the area of the property and site boundary prove erroneous, our opinion of market value may be materially affected, and we reserve the right to amend our valuation and report

2- Basing assumptions and limiting conditions

All analysis and conclusions in this valuation report are based on the following assumptions and limiting conditions, definitions and concepts, and identification of the subject property. Recognizing the premises of value is vital to this valuation assignment and to the analysis and conclusions that grow out of these premises.



3- The valuation is made subject to the following conditions and assumptions:

Any legal description or plats reported here are assumed accurate. Any sketches, plats or drawings included in this report are included to assist the reader in visualizing the property. We have made a full survey of the property boundaries and region and looking for some comparable land parcels and we didn't find any comparable property offering either for sale or rent due to scarcity of lands.

Valuations based on *market value* shall adopt the definition and the conceptual framework settled by the **Saudi Authority for**

Accredited Values memberships (Taqeem), International Valuation Standards Council (IVSC): The estimated amount for which an asset should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

4- Standard and Premise of value

- This valuation report relies upon the use of market value as the standard of value. For the purposes of this Valuation, market value is defined as the expected price at which the property would change hands between a willing hypothetical buyer and a willing hypothetical seller, neither being under a compulsion to conclude the transaction and both having full knowledge of all the relevant facts.
- This is essentially identical to the market value basis as it is defined under the **Saudi Authority for Accredited Values memberships** (Tageem).
- The evaluation was performed under the premise of value in continued use as a going concern valuation analysis. In our opinion, this premise of value represents the market value.

5- source of information

All information was received from the client and assumed its validity in addition to market information, which was collected through a comprehensive, accurate, logical, and adequate field survey process to study the prices and rates prevailing in the real estate area, somewhat similar in terms of activity and classification.



6- Instructions

Olaat and its partner for real estate valuation was baptized before the client, and the team at OPM made a field visit to the real estate site and to see the facts on the ground. In the report are the results of the field survey.

7- Summary of the evaluation report

A detailed report on the specifications of the property on the evaluation based on income to reach the market value (market value) and comparison based on data, evidence and inputs related to evaluation methods in the real estate area to estimate the market value of the property.

8- Documents Received

The Client has provided us by clear copy of the following documents

Title Deed Copy	ý
Construction Permit	x
Gross Floor area / floor	ý
Total leasable area	ý
MEP's Details	X
Mapping Plan	Х
Civil Defense Letter	Х
Photographs	У



9- Valuation's Methodologist Definitions

There are three principal approaches to valuation that are generally recognized internationally: According to the International Valuation Standard Council (IVSC), and according to the TAQEEM valuation principles, there are 3 main types of valuation Approaches as per the following:

9.1- Depreciated Replacement cost (DRC)

A Depreciated Replacement cost the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization".

The DRC method is based on the economic theory of substitution. Like the other forms of valuation, it involves comparing the asset being valued with another. However, DRC is normally used in situations where there is no directly comparable alternative. The comparison therefore has to be made with a hypothetical substitute, also described as the modern equivalent asset (MEA). The underlying theory is that the potential buyer in the exchange would not pay any more to acquire the asset being valued than the cost of acquiring an equivalent new one. The technique involves assessing all the costs of providing a modern equivalent asset using pricing at the valuation date.

In order to assess the price that the potential buyer would bid for the actual asset, valuation depreciation adjustments have to be made to the gross replacement cost of the MEA to reflect the differences between it and the modern equivalent. These differences can reflect obsolescence factors such as the physical condition, the remaining economic life, the comparative running costs and the comparative efficiency and functionality of the actual asset. Land required for the MEA will be separately assessed.

When depreciated replacement cost is used?

DRC is used where there is no active market for the asset being valued – that is, where there is no useful or relevant evidence of recent sales transactions due to the specialized nature of the asset – and it is impractical to produce a reliable valuation using other methods.

The DRC method may be used for the valuation of specialized property, which is defined as:



"Property that is rarely, if ever, sold in the market, except by way of a sale of the business or entity of which it is part, due to the uniqueness arising from its specialized nature and design, its configuration, size, location or otherwise."

This definition is broad and can apply to Property or assets that may be of conventional construction, but become specialized by virtue of being of a size or in a location where there is no relevant or reliable evidence of sales involving similar property.

The market for assets can change over time. Assets that might previously have been identified as having no market may have an active market that has recently emerged. For example, within the healthcare and leisure sectors, evidence of market transactions is growing. Therefore, before adopting the DRC method the valuer will need to be satisfied that there are no transactions involving similar buildings in similar use or location that could provide sufficient evidence to use an alternative valuation method.

The value of a specialized property (or a specialized Land & Building Property) is intrinsically linked to its use.

- The type of Asset and how it is used an understanding of the asset, its function and its environment.
- Classification of the asset for accounting purposes by the entity.
- the entity's componentization policy and the entity's position on modern equivalent asset (MEA) issues such as Asset's site location and site size.
- knowledge of the specification that would be required for an equivalent asset in the current market, and the cost of acquiring or procuring that asset.
- Sufficient knowledge of the asset and its marketplace to determine the remaining physical and economic life of the asset and sufficient knowledge of the sector in question to assess functional, technical or economic obsolescence.
 - If the asset is specialized it may be necessary to define what is to be included in the valuation. The identification of assets that are classified as part of the property interest and those that are classified as plant and equipment is often unclear in a specialized property.

ÔPM

Any specialized assets comprise separately identifiable components, and the valuer will need to discuss with the entity whether it is appropriate to value these as separate items, or to what degree it would be appropriate to regard them as aggregated into a single asset, and valued accordingly. The entity's accounting policies may influence this decision.

The principle can be illustrated by considering the value of Property that is a few years old. If technological advancements mean that the same output can now be achieved with a smaller and more efficient machine, the actual machine would most likely not be replaced as is. The modern equivalent is defined by its comparative performance and output.

In assessing the cost of the replacement asset, due account should be taken of all the costs that would be incurred by a potential buyer on the valuation date unless there is applicable direction to the contrary:

- Delivery and transportation
- Installation and commissioning
- Any unrecoverable duties or taxes
- Setting up costs, where appropriate, such as planning fees and site preparation works
- Professional fees related to the project
- A contingency allowance, if appropriate and finance costs, taking into account the likely pattern of payment.

When considering <u>specialized property</u>, the current gross replacement cost of the asset is assessed. This comprises the cost of replacing the land plus the cost of replacing the improvements to the land. For the latter, the approach is to assess the cost of their replacement with a modern equivalent and then make valuation depreciation adjustments to reflect the differences between it and the actual asset when compared with a modern equivalent. Once the gross replacement cost has been derived, the valuation depreciation factors are applied as a further and separate calculation.

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Although the ultimate objective of the DRC method is to produce a valuation of the actual property in its actual location, the initial stage of estimating the gross replacement cost should reflect the cost of a site suitable for a modern equivalent facility. While this may be a site of a similar size and in a similar location to the actual site, if the actual site is clearly one that a prudent buyer would no longer consider appropriate because it would be commercially wasteful or would be an inappropriate use of resources, the modern equivalent site is assumed to have the appropriate characteristics to deliver the required service potential.

The fundamental principle is that the hypothetical buyer for a modern equivalent asset would purchase the least expensive site that would realistically be suitable and appropriate for its proposed operations and the envisaged modern equivalent facility. How the actual site was obtained is irrelevant to the valuation. The valuer will need to discuss and agree with the entity the possible locations for the current defined service requirement.

The property being valued may be located in a situation that would now be considered unnecessarily expensive. This may be due to changes in the way in which the service provided is delivered, or to changes in the market for the product it produces.

Calculating the cost of Land & Building improvements of a specialized property-

When valuing a specialized property, it is often difficult to distinguish between what may be classified as a building or structure and what may be classified as plant. In the specialized industrial sector, many structures effectively only provide support and weather protection for process plant – if the plant was removed, the 'building' would not exist. In such cases there should be discussion with the entity as to whether a distinction needs to be made between buildings and plant and, if so, what items fall under each heading. Because of the diverse nature of the buildings, structures and plant that may form part of a specialized property, the term 'site improvement' refers to all additions to the land. These are buildings, structures or some modifications to land of a permanent nature involving expenditures of labor and capital, and they are intended to enhance the value or utility of the property. Improvements have differing patterns of use and economic lives.

Site improvements will include all site works associated with the development, including services, fencing, paving and any other items of a permanent nature that support the specialized use. The following paragraphs provide guidance on calculating the cost of buildings and site improvements. Although they refer specifically to buildings, the same principles apply to all improvements.



Sources of cost information

The nature, size and specification of the modern equivalent building and all other necessary improvements, the cost of providing these:

- Assessed by reference to published building cost data (benchmark). However, published construction price data may be of limited assistance where the replacement building or structure is highly specialized. Instead, the valuer may have to rely on actual costs involved in the creation of the current asset, or discuss with their instructing client the need to conduct external cost research and/or commission specialist cost advice.
- Contractors and Consultants Other factors that may result in the cost of creating the actual asset to differ from that of a notional replacement include:
- **Site preparation**: work may have been undertaken to prepare the actual site for development that would not be necessary for the assumed equivalent site. For example, costs actually incurred in levelling a site or providing services to the site boundary may already be reflected in the cost of acquiring an equivalent site in the market if the available evidence was for level, serviced land.
- **Phasing of work:** A large site may have been developed in phases, whereas the cost of the modern equivalent reflects the cost that would be incurred in replacing the whole asset at the valuation date let as a single contract. This could create economies of scale and reduce contract overheads, for example, on preliminaries work.
- Optimal working conditions: If the cost of the equivalent site is based on a site that is assumed to be free of any difficulties or constraints on development, any additional costs incurred because of abnormal conditions on the actual site are ignored.
- Contract variations: any additional costs incurred in constructing the actual building caused by design or specification changes during the progress of the contract are ignored.
- Planning changes: When the actual asset was constructed it may have had deemed planning consent. As the planning legislation has changed, the cost of obtaining consent for a modern equivalent may need to be taken into account.
- Incidental costs: Such as fees and carrying costs, are to be restricted to those costs associated with the assumed procurement of the building. Allowance for VAT is made only where this is an irrecoverable cost. Although it would not normally be appropriate to make an

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addition to the cost to reflect developer's profit (because the purchaser is deemed to be procuring the building for owner occupation), it may be appropriate to add for management time if this were a significant cost that would be incurred in constructing a modern equivalent.

Assessing valuation depreciation

Established the replacement cost of a modern equivalent asset, it is then necessary to adjust or depreciate all costs incurred to provide the modern equivalent asset to reflect differences between this modern equivalent and the actual asset being valued. The underlying principle is that the hypothetical buyer has the option of procuring either the modern equivalent or the actual asset. If the modern equivalent provides the ideal facility for the buyer, the price paid for the actual asset is expected to reflect all the disadvantages that it suffers in comparison.

Applying valuation depreciation is primarily a process of replicating how the market would view the asset. Depreciation rates and estimates of the future economic life of an asset are influenced by market trends and/or the entity's intentions. It is recommended that the valuer identify these trends and intentions, and be capable of using them to support the depreciation rates applied. The application of DRC should replicate the deductive process of a potential buyer with a limited market for reference.

Three principal types of depreciation allowance, or obsolescence, may be identified as:

- **Physical deterioration:** If the cost of repairing, reconditioning or refurbishing the actual asset to render it useable has exceeded the cost of a modern equivalent, the asset would have no value.
- **Functional obsolescence:** The introduction of new technology may render obsolete a relatively new asset with an otherwise long anticipated life, with the result that there would be no demand for it other than any value for salvage or an alternative use.
- **Economical obsolescence:** Economic obsolescence: if demand for the product or service provided by the asset has collapsed and is not expected to recover, there would be no demand for the asset other than for any salvage value or alternative use.



Remaining economic life

Key step in the estimation of valuation depreciation to reflect obsolescence is the assessment of the lifespan and anticipated remaining life that is attributable to the asset being valued, having regard to the impact of its different constituent parts, this then being applied to the modern equivalent asset that has been selected.

Lifespan: When assessing the target lifespan of an asset, it is important to take into account that the asset comprises many different parts, each with their own lifespan, some of which will be much shorter than the period over which the asset may be used for service delivery. The impact of capital expenditure on replacing parts whose economic service delivery potential has been exhausted cannot be reflected until that expenditure occurs. The projected lifespan of an asset when new is therefore not the lifespan of the asset's longest life part nor the period over which the entity intends to remain in occupation delivering services from it but rather should reflect the varying lifespans of the in-situ constituent parts. Approximation or other techniques, such as weighting the impact of the lifespans of different parts by value, will be necessary to arrive at a lifespan for the overall asset that faithfully reflects the varied individual lives of the asset's parts.

Types of Depreciation

- Straight-line: The straight-line basis tends to be the most commonly adopted method for calculating depreciation of buildings because of its simplicity and relative ease of application. Straight-line depreciation assumes the same amount is allocated for depreciation for each year of the estimated life.
- Reducing balance: The reducing balance method of depreciation assumes a constant percentage rate of depreciation from the reducing base. The reduction of the balance at the end of each period by a fixed proportion of itself creates a sagging depreciating value curve over the life of the asset. This method effectively 'compounds' the total depreciation. This may match reasonable expectations of declining value over time better than the straight-line method.
- S-curve: The S-curve is recommended where sufficient data is available for the valuer to be confident that the curve represents the likely reality. In some cases, it presents the most realistic representation of an asset's depreciation by assuming that depreciation is at a low rate in

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the early years, then accelerates in the middle years and reduces again in the final years. However, some assets, such as plant, may have a different depreciation pattern (high at first rather than low).

- The three methods outlined are all in common use. Of these, the straight-line approach has the advantage of simplicity. However, it does not represent the way in which asset values are normally reflected in the marketplace. The reducing balance method may also be open to similar criticism that it does not reflect market perceptions. The S-curve attempts a surrogate for market behavior and is appropriate where there is empirical evidence available.

Other forms of depreciation curves are available, and where they are used by a particular market the valuer is expected to reflect them. In making adjustments for depreciation and obsolescence the valuer is advised to rely on professional knowledge, judgement and market experience, and to take due account of the nature of the asset and the type of use to which it is put.

Other considerations

It is not normally appropriate to make any deduction for depreciation from the cost of acquiring a modern equivalent site in the market, because freehold land rarely depreciates. When valuing specialized property, the normal practice is to assess the cost of the improvements separately, assess the appropriate valuation depreciation and then add this to the cost of replacing the land in order to arrive at the final valuation.

Where a multi-block site comprises more than one specialized building, each building will have its own remaining life (reflecting the lesser of their respective physical or remaining economic lives) except in the rare circumstances of there being a strong interdependency such as potentially in the case of an oil refinery.

9.2- Residual Value Method

- RV methodology definition:

The Land - Residual Approach is the sum of remaining from the value of the completed (depreciated) property (Assume generating income). First of all, subtracts the value of buildings from this overall value, designating the remainder as the value of land.



Building values may be estimated in terms of their replacement cost (which usually produces a very high estimate, leaving little land value) or their depreciated value (which gives an unrealistically low building estimate, inasmuch as maintenance and repairs save most buildings from deteriorating through wear and tear). Using the depreciated value method leaves a higher residual land value.

Simply put, the residual land value is a method used to determine the value and potential profitability of a piece of property minus any expenses related to the land, according to the real estate website Real Estate Agent. Residual land value is the value of the land that remains after any and all deductions associated with the cost of developing, maintaining or reselling the land.

9.3- Capitalization Method (Cap Rate)

The income approach values property by the amount of income that it can potentially generate. Hence, this method is used for apartments. Office building, malls, and other property that generates a regular income.

The appraiser calculator the income according to the following steps:

- Estimate the potential annual gross income by doing market studies to determine what the property could earn, which may not be the same as what it is currently earning.
- The effective gross income is calculated by subtracting the vacancy rate and rent loss as estimated by the appraiser using market studies.
- The net operating income (NOI) is then calculated by subtracting the annual operating expenses from the effective gross income. Annual operating expense include real estate taxes, insurance utilities, maintenance, repairs, advertising and management expenses. Management expenses are included even if the owner is going to manage it, since the owner incurs an opportunity cost by managing it herself. The cost of capital items is not included, since it is not an operating expense. Hence, it does not include mortgage and interest, since this is a debt payment on a capital item.

Estimate the Capitalization rate (aka cap rate), which is the rate of return, or yield, that other investors of property are getting in the local market.

Valuation Process Adoption

Through the following review of the evaluation process, the property will be evaluated through

- Valuation method based on residual value for land valuation.



- Cost and depreciation method in building evaluation.
- Income method
- The value was determined by weighting among the above-mentioned methods

10- Scope of the Report

The valuation report is performed on a limited scope basis; the report is not a self-contained comprehensive valuation report to estimate the market value of the Property in Time of valuation.

11- Inception of information and data

All data and information were deducted due to our market survey to collect some of the market samples either for property, In addition, we consulted many of real estate experts in **Al-Khobar city** to reach the actual transaction of some property value we depend on Saudi construction cost in time of valuation.

12- Purpose for preparation valuation and Content text

OPM was appointed **Musharka REIT** to evaluate market value for a commercial property due to market value located within District- based on that, OPM valuation's team surveyed a property's surrounding area for site inspection + preview the location that was analyzed by OPM valuation's team to reach the estimated market price for the for evaluated property on time of evaluation.

13- Valuation Report Brief

It is a comprehensive valuation report for the property specification according to the weighted average method to get the more realistic value of the Asset (property) based to (Capital Market Authority) CMA in Saudi Arabia requirements, this analysis report done by OPM valuation team to reach the estimated value of land property in time of evaluation.



14- Legal Description for Property Owner

Document's validity: the property targeted has viewed through available data and documents received from Musharaka **REIT**, and have been a presumption of validity.

15- Second partner's rights and ownership in property

We assumed that targeted property out and free of any personal legal rights and there is no mortgage, loan, royals, monopoly, utilization rights for land and instrument. If indicate otherwise, OPM company & evaluation team are free of any responsibility and our actual task only evaluates commercial property, with checking and preview the real instruments if it's legal and owned by the landlord.

16- Foundation of evaluation report and Contents

Assumptions

- 1. Purpose of evaluation is to estimate the real current market value in a competitive market (non-monopoly based on speculation).
- 2. Estimated current market value depending on weighted average method.
- 3. OPM has no conflict of interest in the time of evaluation.



17- Site Inspection and collecting Information

The quality of information initially gathered, and later collated, is pivotal to the accurate assessment of the property. An inspection of the property will be required in order to gather the information needed to complete the assessment through:

- General inspection of the Property and its environs before beginning the detailed inspection and confirm that the extent of the property being inspected conforms to the description given by the client.
- Assess the age of the building.
- Consider whether there are any restrictions to demolition and rebuilding that will result from the surrounding environment. Are there Property, the occupation of which may affect working hours? Are any special protection works likely to be necessary? Is the building detached, semi-detached or terraced, therefore do party walls, temporary protection, insurers, etc.
- Consider whether there are likely to be any deleterious materials that will increase the cost of demolition and debris removal due to higher disposal costs, i.e., review the asbestos register.
- Taking sufficient notes, photographs and measurements and produce sketches to record.
- A summary of the building's structure, and the different types of construction, eaves, ceiling heights and finishes.
- A summary of the building's MEP (for example, Firefighting system, smoking detectors, Fire Hose, Extinguisher, sprinkler provision, lifts, escalators, BMS, and HVAC system).
- Summary of the external areas, boundaries, outbuildings, etc.
- A summary of specialist features (these may be internal or external features considered as extra over the standard building finishes or that influence the basis of assessment, for example, marble cladding, ornate stonework or timber paneling) and a summary of general topography.
- Estimate All Property 's Value through valuation approach for assets with few exceptions, the final assessment figure will comprise the total cost of completely rebuilding the asset, to be insured together with allowances in respect of other matters, including:
- The net rebuilding cost is normally calculated by multiplying the gross internal area of the building by a suitable rate for its reconstruction, and Current market cost based.
- All external works and services such as drainage, manholes, water supply, electricity supply, boundary structures and outbuildings.



- Average prices for costs are usually generated from a wide range of building costs that reflect differing methods of construction, scopes of work and standards of finishes.

- Approximate quantities may also be used to assist in the appropriate allocation of costs in the elemental breakdown.

- -Replacement using vernacular materials and uncommon traditional techniques in replicating items such as ornamentation.
- -Professional fees
- -Public authorities' stipulations

This section provides an analysis of the site and its overall location, with the aim of understanding the specific constraints and opportunities related to potential development.

The assessment studies the site's location, conditions and characteristics and sheds light on the following points:

- Site Context & Characteristics
- Site Uses Zoning Regulations
- Surrounding Uses
- Proximity to Key Demand Generators Accessibility & Visibility

These conclusions, in conjunction with the findings from the real estate market assessment feed into the development program and recommendations elaborated for the overall site as highlighted in subsequent sections of this report.

The adjacent map presents the subject site's location within the wider city while the table below, provides the site's coordinates for the purpose of identifying the exact location via Google Earth.

Property Map Coordinates

26°20'06.1"N 50°10'48.5"E

https://goo.gl/maps/91xQXL5eZDhPGeeF7

Market

Survey

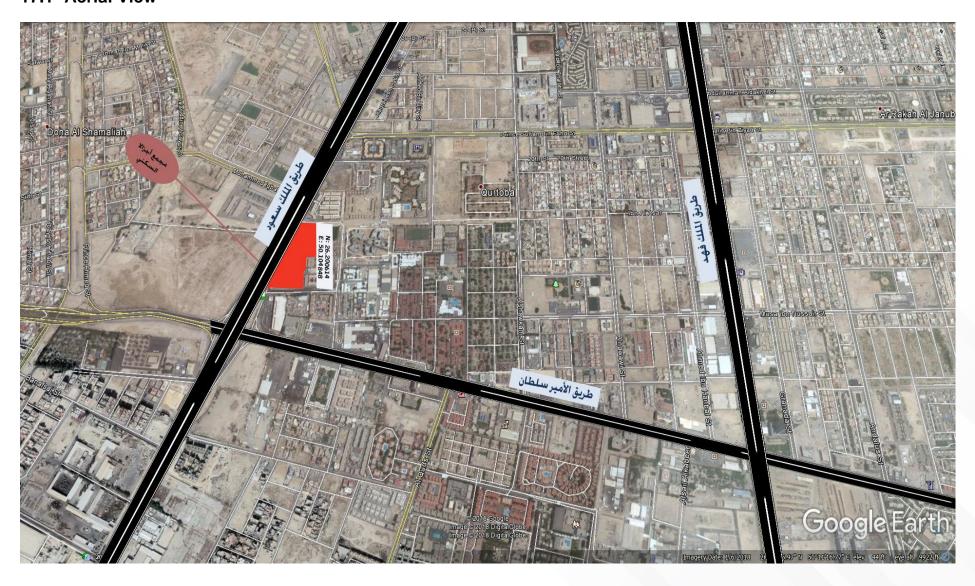
Internal

Data base

Site Inspection



17.1- Aerial View



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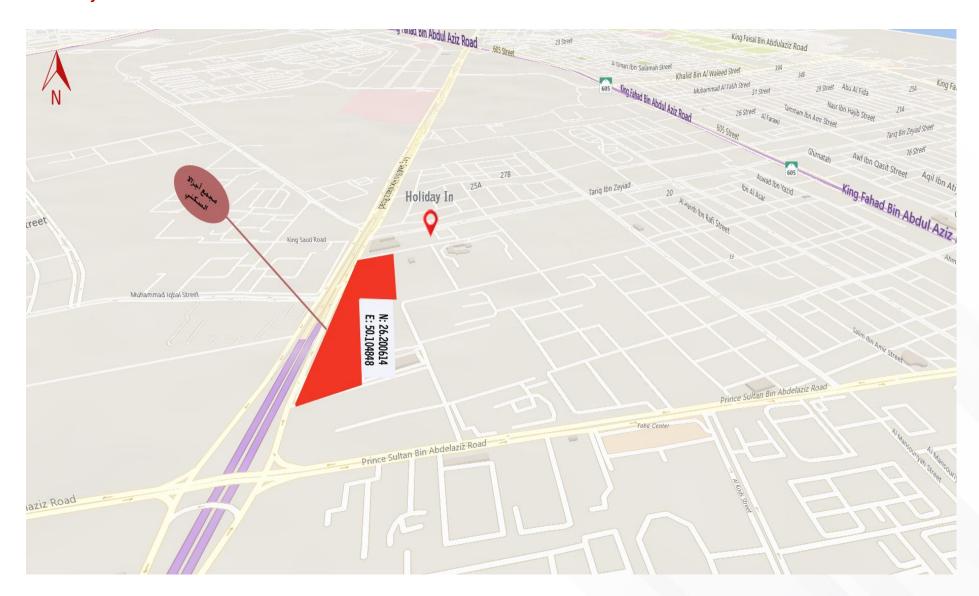
Google Map View



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Middle City View



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17.2- Site Accessibility and Visibility

Sector	Side / Part	Comment			
	Prime Location	Located nearby King Saud Road, with newly plan growth direction.			
General Overview	Accessibility and Visibility	*Accessibility through many major roads such as king Saud Road & nearly prince sultan bin Abdul-Aziz. *Visibility – All Major Commercial Property Surrounding the site.			
	Potential Growth	This side have a good growth rate comparing to other side of city, other projects will be under construction in the area.			

Sector	· ·	Side / Part	Comment				
	Land Shape	leveled	The property is leveled fully developed built names as Ajzala Residential Co			as Ajzala Residential Complex.	
	Internal and	Neat & Clean	Yes				
Topography, Environment, internal Streets	scaping for property	Clam level	High	·	ution or noisy sources were noticed in the site and no f		
internal Streets	p.opo.ty	Fully development	-	pollution aspects are anticipated in the near future.			
	Inside	Qurtoba District	The property is located Qurtoba -side of the city a region filled with new development and project and is the location of urban growth and Development soon.				
Site Development	Power Generator	-	Central A	√C Units System	Water Treatment station	Fences wall	



17.3 - Area Brief

The property is a residential complex and contains 101 villas - it is located in the city of Al-Khobar in the Cordoba district on King Saud Road (Al-Qashla).

The land according to the deed is: 29,486.73 m² and the total building area is 26,159.3 m².

Sector	Si	de / Part	Comment				
	On City Level	Al Khobar City	The property is loc	The property is located developed side of the city a region filled with new developed and is the location of the urban growth.			
	Proximity from Attraction	Main Axis			Main Road	King Saud Road	
		Surface Drainage	Water				
	Utilities and Infrastructure	Sewer System	Electricity		Telephone	The property infrastructure services are complete.	
	Dublic	Planting	Sidewalks		The proper	erty is fully developed	
	Public Amenities Lighti		Asphalt Roads		тпе ргорег	ty is fully developed	
	Facilities	-			Public Area	All the utilities are in close proximity to the sites or at least within 5 Km radius.	
			Prayer Area				
	Frontages						
	Land Characteristics	Street	Land has front age access to ma		ess to many commercial roads, and street outside the property.		
	C. Id. GO. 101100						



18- Land Valuation Methodology

18.1- Case 1 – Residual value approach (land)

Residual value approach evaluation – Land Evaluation market value (MV)

RV methodology definition:

The Land - Residual Approach is the sum of remaining from the value of the completed (depreciated) property (Assume generating income). First of all, subtracts the value of buildings from this overall value, designating the remainder as the value of land.



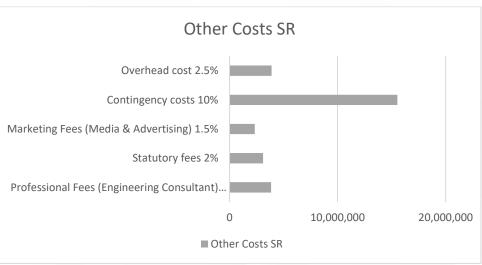
Building values may be estimated in terms of their replacement cost (which usually produces a very high estimate, leaving little land value) or their depreciated value (which gives an unrealistically low building estimate, inasmuch as maintenance and repairs save most buildings from deteriorating through wear and tear). Using the depreciated value method leaves a higher residual land value.

Simply put, the residual land value is a method used to determine the value and potential profitability of a piece of property minus any expenses related to the land, according to the real estate website Real Estate Agent. Residual land value is the value of the land that remains after any and all deductions associated with the cost of developing, maintaining or reselling the land.



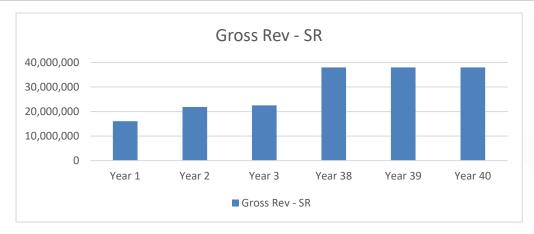
Dev - Cost Sheet - Residential Compound Project - Grade B							
Cost Type- Dev Type	Con Year 1	Con Year 2	Con Year 3				
Development Work							
Land Area - developed / year - sqm	29,486.73						
Development Cost SAR / SQM	140						
Total Development Cost / Year	4,128,142						
Res Compound Grade B							
Total BUA - sq. m	36,858						
Res Units BUA construction / Year	12,286	12,286	12,286				
Res units Construction & FF&E Cost SAR / sqm	3,800	3,800	3,800				
Total Dev cost - SAR	46,687,323	46,687,323	46,687,323				
Recreation, Landscaping, playgrounds, Facilities	11,795						
Construction and Finishing cost - SAR/ sq. m	1,300						
Total Construction Cost / year	15,333,100						
Total Construction Costs	62,020,422	46,687,323	46,687,323				
	, ,	, ,	, ,				
Other Costs							
Professional Fees (Engineering Consultant) 2.5%	1,550,511	1,167,183	1,167,183				
Statutory fees 2%	1,240,408	933,746	933,746				
Marketing Fees (Media & Advertising) 1.5%	930,306	700,310	700,310				
Contingency costs 10%	6,202,042	4,668,732	4,668,732				
Overhead cost 2.5%	1,550,511	1,167,183	1,167,183				
Total Dev - Cost - SR	73,494,200	55,324,477	55,324,477				

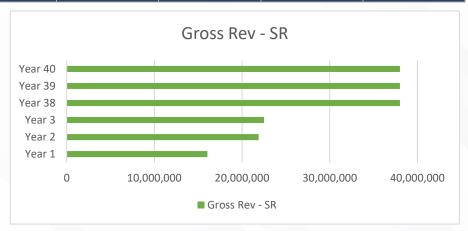






Currency SAR	Dev- period 3 Years	Year 1	Year 2	Year 3	Year 31	Year 32	Year 33
Category 1- Res units Rev							
Leasable area - sq. m		31,330	31,330	31,330	31,330	31,330	31,330
Annual rental price - sq. m		650	650	650	1150	1150	1150
Occupancy Rate %		70%	95%	98%	98%	98%	98%
Revenues Cat 1	<u> </u>	14,254,991	19,346,059	19,956,987	35,308,516	35,308,516	35,308,516
Category 2- Shops and Restaurants		·					
Leasable area - sq. m		3,000	3,000	3,000	3,000	3,000	3,000
Annual rental price - sq. m		850	850	850	900	900	900
Occupancy Rate %		70%	100%	100%	100%	100%	100%
Revenues Cat 2		1,785,000	2,550,000	2,550,000	2,700,000	2,700,000	2,700,000







Income Statement									
	Year 1	Year 2	Year 3	Year 31	Year 32	Year 33			
Gross Revenues	16,039,991	21,896,059	22,506,987	38,008,516	38,008,516	38,008,516			
Operating (PM&FM) plus Administrative Expenses (18%)	2,887,198	3,941,291	4,051,258	6,841,533	6,841,533	6,841,533			
Gross Profit - EBITDA	13,152,793	17,954,769	18,455,730	31,166,983	31,166,983	31,166,983			
Depreciation	-1,469,884	-1,469,884	-1,469,884	-1,469,884	-1,469,884	-1,469,884			
Earnings after depreciation	11,682,909	16,484,885	16,985,846	29,697,099	29,697,099	29,697,099			
Interest Expense	-4,416,000	-4,416,000	-4,416,000	0	0	0			
Earning after interest expense	7,266,909	12,068,885	12,569,846	29,697,099	29,697,099	29,697,099			
Taxes	-545,018	-905,166	-942,738	-2,227,282	-2,227,282	-2,227,282			
Net Income	6,721,890	11,163,718	11,627,107	27,469,817	27,469,817	27,469,817			
Dividends Rate	0	0	0	0	0	0			
Dividends	0	0	0	0	0	0			
Additions to Retained Earnings	6,721,890	11,163,718	11,627,107	27,469,817	27,469,817	27,469,817			
Cumulative Retained earnings	6,721,890	17,885,609	29,512,716	900,856,285	928,326,101	955,795,918			

											Loan - Principle 40% - TDC		
PMT	9,999,882	9,999,882	9,999,882	9,999,882	9,999,882	9,999,882	9,999,882	9,999,882	9,999,882	9,999,882	99,998,817		
IPMT	4,416,000	4,080,967	3,725,832	3,349,389	2,950,360	2,527,388	2,079,039	1,603,788	1,100,023	566,031	26,398,817	Interest exp	
	14,415,88 2	14,080,84 9	13,725,71 4	13,349,27 1	12,950,24 1	12,527,27 0	12,078,92 1	11,603,67 0	11,099,904	10,565,91 3	126,397,63 5	Total amount Paid - Ioan + r	



Cash Flow Statement								
Cash flow Table	Construction Year 1	nstruction Year 1 Construction Year 2 Co		Operation Year 1	Operation Year 2	Operation Year 32	Operation Year 33	
IN - Flow								
Capital Injection								
Net Revenues				6,721,890	11,163,718	27,469,817	27,469,817	
Depreciation				1,469,884	1,469,884	1,469,884	1,469,884	
Total Inflow				8,191,774	12,633,602	28,939,701	28,939,701	
OUT Flow								
Total Construction Cost	62,020,422	46,687,323	46,687,323					
Professional Fees	1,550,511	1,167,183	1,167,183					
Statutory fees 2%	1,240,408	933,746	933,746					
Marketing Fees (Media & Advertising) 1.5%	930,306	700,310	700,310					
Contingency costs 10%	6,202,042	4,668,732	4,668,732					
Overhead cost 1%	1,550,511	1,167,183	1,167,183					
Total Outflow	-73,494,200	-55,324,477	-55,324,477					
Net Cash Flow	-73,494,200	-55,324,477	-55,324,477	8,191,774	12,633,602	28,939,701	28,939,701	
Completive Net Income	70 404 200	400 040 077	404 442 455	475 054 000	400 047 770	704 040 005	820,158,936	
Net Cash Flow Cumulative Net Income	-73,494,200 -73,494,200	-55,324,477 -128,818,677	-55,324,477 -184,143,155	8,191,774 -175,951,380	12,633,602 -163,317,778	28,939,701 791,219,235		



			Resid	lual Value	e - RV					
RV Approach	Construction / Year 1	Construction Year 2	Construction / Year	Operation / Year 1	Operation / Year 2	Operation / Year 3	Operation / Year 31	Operation / Year 32	Operation / Year 33	Total
IN - Flow	Period	0	0	1	2	3	31	32	33	
Net Cash Flow	i eriou	0	0	8,191,774	12,633,602	13,096,991	28,939,701	28,939,701	28,939,701	946,422,689
Discount Rate:	8%	0.000	0.000	0.923	0.853	0.787	0.084	0.078	0.072	
OUT Flow										
Total Outflow		0	0	0	0	0	0	0	0	
	Total Cash out									
Net Cash Flow (Before Discount Rate)	(184,143,155)	0	0	8,191,774	12,633,602	13,096,991	28,939,701	28,939,701	28,939,701	352,728,547
										Total Cash flow
Discounted Cash Flow DCF	(184,143,155)	0	0	7,563,965	10,771,354	10,310,653	2,443,497	2,256,230	2,083,315	96,239,989
										Residual value
Market Value										
	Land - MV	96,239,989								
	Land area - sq. m	29,486.73								
MV - per sq. m - Residual	value	3,263.84								



Land market Value as per RV Method = Land Area * market value / sq. m

= 29,486.73 sq. m * 3,263.84 S.R

= 96,239,989 S.R (Ninety-Six Million, Two Hundred Thirty-Nine

Thousand, Nine Hundred Eighty-Nine Saudi Riyal)



ÔPM:

18.2 - Cost Approach Depreciated Replacement cost method (DRC) for Building

Depreciated replacement cost (DRC) approach. The 'cost approach' and DRC are regarded as synonymous terms; both are in common use around the world to describe a method of valuation of all types of assets.

Also, the current cost of replacing an asset with its modern equivalent asset less deductions for physical deterioration and all relevant forms of obsolescence and optimization.

It is important to understand that the word depreciation is used in a different context for valuation than for financial reporting. In a DRC valuation, depreciation refers to the reduction, or writing down, of the cost of a modern equivalent asset to reflect the obsolescence and relative disabilities affecting the actual asset. In financial reporting, depreciation accounting refers to a charge made against an entity income to reflect the consumption of an asset over a particular accounting period. These are distinct usages of the word, and there is no direct correlation between the methods used to assess depreciation in each case.

Although the DRC method may be used for the valuation of different types of specialized asset, particular complications arise when applying the DRC method to specialized property.

Some buildings (or specialized plant and equipment assets) have a conventional basic design that is superficially similar to other buildings that are regularly bought and sold in the market, but on closer inspection have specialized features or extensive adaptations designed to meet the requirements of the actual occupier. Typical examples, which may be purpose built or adapted, include a residential complex, office, retail, medical, hotels, universities and or an industrial building (labor camps) with structural alterations to accommodate a particular production process with enhanced security features such as thickened walls, toughened glazing, extra amenities and extra facilities areas.



Due to availability of building permit; the total Gross Floor area GFA has been calculated area 29,486 sqm from Musharaka REIT.
 Depreciated Replacement cost (DRC)

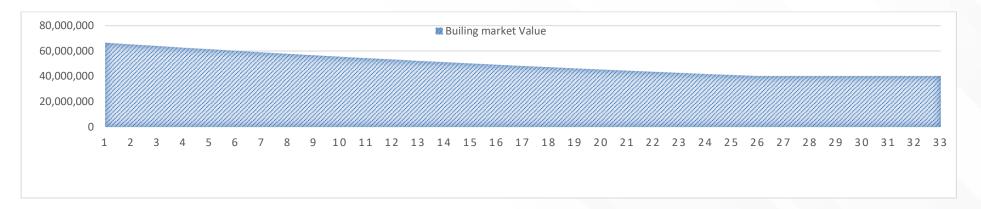
Standard: Average useful life for building in Al Khobar city after taken into consideration climate.	N (number of years) =	50 years		
Deprecation ratio Per annum 2.0%	Appreciation (Maintenance, renovation) ratio Per annum based to schedule of maintenance work per annum	Apportionment after Calculation Depreciation and Appreciation 2 %		
Building (equipment) useful life	N (number of years) =	17.5 years		
Apportionment – Acc Depreciation	2%*17.5 Years	34%		

Note: Annual Deprecation Charged on December for every Year



(Construction, Finishing & MEP equipment) for building – All MEP installed

Type of Construction	GFA / sq. m	Replacement cost / SAR – sq. June- 2022	Completion %	Market value/ SR
	Γ	Ţ		
Car Parking Area	1,909.80	2,500	100%	4,774,500
Ground Floor	12,123.35	2,800	100%	33,945,380
First Floor	12,126.13	2,800	100%	33,953,164
Replacement cost - SR				72,673,044
Add: The area of the outdoor area m ² - (swimming pool - green areas - restaurant - cafe - games area)	1,5000	750	100%	11,250,000
Market value before deducting accumulated depreci	ation SAR			83,923,044
Less: Accumulated depreciation (34%) The life of the prafter examining the maintenance work and the way it wo	operty is 17.5 yea orks	rs at a depreciation rate	e of 2% annually	28,533,835
The market value of the building before the developer's				55,389,209
Add: Developer profit (20%)				11,077,842
Depreciated Replacen	nent cost DRC for	building		66,467,051





19- Market value (property) Land + Building In the case of finishing up to date from Finishing, fixtures & equipment work-Currency SR

Market Value (Land)	96,239,989 SAR
Building Value - SAR	66,467,051 SAR
Market value -Total Land & Building Property	162,707,040 S.R (One hundred Sixty-Two million, Seven Hundred Seven-thousand, Forty Saudi riyals



20-Valuation Based to Income approach- Capitalization rate ratio of Net Operating Income (NOI) to property asset value **– Al Khobar city -June 2022- FFO:**

Lease Contract Terms	Five Years
Annual rental value - net income	14,400,000 SAR
Tenant	Three bee's hotel company

Notes: The lease expires at the end of August 2022, after which the property will be operated by the owner.

21 - Rental Market Analysis (RMA) - Market Benchmarking

After previewed and analyzed property's tenancy renting period, and revenue for residential we have compared the income with market benchmark and rentals achieved in catchment area with other comparable with similar leasable areas of other property.

The real estate income was verified according to the market and it was found that the net operating income NOI of the real estate is higher than the comparable market rate by 5-10% after checking the offers available in the real estate area, as the average annual villa rent for an area of 200-230 square meters and it is within a closed residential complex and serviced similar to the real estate amounting to 140,000-150,000 Saudi riyals annually.



Gross Avg Operating Income GOI – Currency SAR- Average for a 5 Years Contractual period based as per client.		14,400,000
Vacancy and collection loss		0
Additional income		0
Effective Avg gross income		14,400,000
Operating Expenses (all expanses on Operator's responsibility) – Triple net wise		
Fixed	0	
Variable	0	
Reserves	0	
Total Operating expenses		0
Net Avg operating income NOI		14,400,000
Cap rate 8.5% Market Value @ 8.5% Capitalization rate		169,411,765 SAR



22-: In case of Musharaka REIT desire to reach market value for Property based to Weighted average between (RV+DRC) and Capitalization rate method

Property Value Calculation	Amount (SAR)	Weighted Average	Property Market Value
Land & Building - Residual value + DRC deprecation replacement cost - MV	162,707,040	55%	89,488,872
Capitalization rate - MV rate	169,411,765	45%	76,235,294
Weighted Average (55% for DRC, 45% Cap rate)			
Sum of Values			165,724,166
Market Value MV	165,724,166 (One	Hundred sixty-five million hundred sixty-s	, seven hundred twenty-four thousand, One ix Saudi Riyal)

General Notes:

- The market value of the property is 165,724,166 Saudi Riyals.
- The market value is subject to fluctuation according to the sensitivity level (+, 5%).
- The Market value of the property has been nominated on the basis of weighted average rate method.
- The property was fully inspected on the ground, the entry and exit movement, the general view of the site and the traffic were studied.
- No information has been hidden by Olaat Real Estate Valuation Company that could affect the value of the property.
- Olaat Real Estate Valuation Company undertakes not to disclose any information to others and to maintain the confidentiality of the evaluation.
- The property was evaluated with high professionalism, credibility and objectivity without expressing an opinion. Rather, the general condition of the property was included according to nature.
- Building Costs Replacement Cost were calculated on the basis based on Benchmark comparison market costs.



- Building area according to the building permit.
- The property is fitted out.
- Net income has been provided to us to assess the capitalization of income as per the client.

(Sensitivity Analysis) for Asset Property

The Sensitivity ratio for the property evaluation is 5% as identified in the below table and it will also the sensitivity rate which can also measure the risk factor. a narrative description of the sensitivity of the value measurement to changes in unobservable inputs if a change in those inputs to a different amount might result in a significantly higher or lower value measurement. If there are interrelationships between those inputs and other unobservable inputs used in the value measurement, an entity shall also provide a description of those interrelationships and of how they might magnify or mitigate the effect of changes in the unobservable inputs on the value measurement.

-5%	Market Value	+5%
157,437,958	165,724,166	174,010,374



23-Traffic in the vicinity of the property and exit and entry to and from the property

Traffic in the real estate area depends primarily on the period and road during official working days from Sunday to Thursday

General Notes	degree of crowding		ling	Road Access
	strong congestion	light congestion	Free Movement	
			all the time	King Saud Road
			all the time	Prince Sultan Road
			all the time	King Fahad Road

Exit & Entry Movement

General Notes	Exit	Entry	road Name
	Easy	Easy	King Saud Road
	Easy	Easy	Prince Sultan Road
	Easy	Easy	King Fahad Road



24- Real Estate Market Summary- Al Khobar City

- Al-Rakah and Cordoba neighborhoods are among the most prominent residential neighborhoods in Al-Khobar, as the area includes more than 40% of the closed residential complexes in Al-Khobar (Euro Village Canary Complex Pearl Complex Saad Complex and others).
- -The average price of commercial land on King Saud Street (Al Qishla) ranges between 3,100 3,400 riyals in the real estate area. As for the area, which is characterized by a multi-storey building system, prices range between 6,000 9,000 riyals, depending on the distance and proximity to King Fahd Road.
- -The hotel real estate sector is witnessing an improvement in the whole of Al-Khobar, where the sector witnessed a gradual increase in the prices of accommodation, as it recorded at the end of 2019 an increase of 5% and achieved 660 riyals as a general average over the same period in 2018 as a result of the increase in the general occupancy rate of the sector from 56% to 58% for hotels More than 3 stars and a huge drop in incomes for two-star hotels.
- -The office real estate sector is one of the sectors that witnessed a decrease in office rents by 30%.
- -The retail real estate sector is one of the sectors that suffers a stagnation in the level of leasing exhibitions and traditional shops as a result of weak and limited demand during 2018- until mid-2019, when vacancies increased from shops within the Plaza and Street shops projects as a result of the large supply of them, and the impact of the emergence of life style restaurants projects that It attracts international and local restaurants and cafes



25- External and internal Pictures

External view













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External View















Internal view





























26-Olaat valuation Company's team

Title	Job Description	Saudi Authority for Accredited Valuers member ship	Validity of Member ship	Section
Abdulmalik Al-Darwish	Valuation Manger	1210000397	1445/07/18	Real estate
Fadi Naeem	Site visit, inspection Catchment area	1220000119	1444/01/16	Real estate









26.1- OPM Valuation's team Taqeem's certificates





QR Code





27- Property Official Documents as per Client

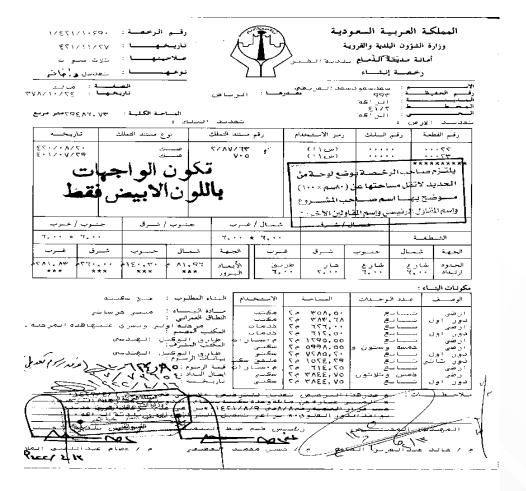
Title Deed







Building Permit





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ترخيص مزاولة مهنة لفرع تقييم العقارات

فئة العضوية: أساسي

رقم الترخيص 1210000397 تاريخ إصداره 1437/5/17 هـ تاريخ انتهائه 1447/5/20 هـ

يرخص **عبدالملك ابراهيم عبدالكريم الدرويش** (سعودي الجنسية) سجل مدني رقم 1029921986 لمزاولة المهنة وقد منح هذا الترخيص بعد أن استوفى شروط القيد الواردة في المادة الخامسة من نظام المقيمين المعتمدين الصادر بالمرسوم الملكي رقم (م/43) وتاريخ 1433/07/9 هـ بموجب قرار لجنة قيد المقيمين رقم (75/ق3 /42) وتاريخ 1442/3/1 هـ

رئيس لجنة قيد المقيمين أ. وليد بن عبدالله الرويشد













