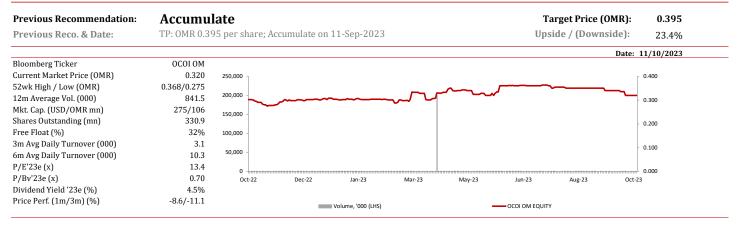




### **Oman Cement Company (OCOI) - 3Q23 Result Review**

Analyst: Neetika Gupta



#### Revenue increased by 27% YoY, beats our estimates

OCOI has reported revenue of OMR 20.1mn for 3Q23, beats our estimates by 8%. The revenue grew by 27% YoY mainly due to due to an increase in domestic cement sales. During the first three quarters of 2023, the company reported an increment of 4% in its revenue on YoY basis.

#### Total expenses increased by 15% YoY, however, bottom line rose by 116%

The company's expenses grew by 15% YoY to OMR 16.4mn in 3Q23, however, the proportion of the total expenses to the revenue have gone down to 81% compared to 90% in 3Q22. This is likely due to a better cost management during 3Q23 and thus it has also come below our estimate of OMR 16.7mn. Net income increased to OMR 3.2mn compared to OMR 1.5mn in 3Q22 which also beat our forecast of OMR 1.7mn in 3Q23. For the first three quarters of 2023, net income grew by 59% YoY.

#### Maintaining an accumulate rating

We are maintaining the target price of OMR 0.395 with an upside of 23% backed by the robust domestic demand. Further, the company's capacity expansion and stable growth in realizations is expected to provide better revenue growth in the future.

#### Valuation

Oman Cement is trading at 2023e P/E of 13.4x, representing a 10% premium compared to the historical average 1-year forward P/E of 12.2x. Additionally, P/Bv multiple of 0.70x, based on our FY23 estimate, represents 6.9% premium compared to the historical average 1-year forward P/Bv of 0.65x.

<b>2Q22</b> 17.0	3Q22 15.9	4Q22	1Q23	2023	2022							
	15.9	1 - 0		2023	3Q23	3Q23e	YoY (%)	QoQ (%)	Var (%)	9M22	9M23	YoY (%)
44.0		17.2	17.9	16.0	20.1	18.7	27%	26%	8%	51.8	54.1	4.4%
14.3	14.2	16.6	15.1	14.0	16.4	16.7	15%	18%	-2%	46.4	45.5	-2.0%
2.7	1.7	0.6	2.8	2.1	3.7	2.0	125%	80%	82%	5.4	8.6	60.2%
2.3	1.5	0.4	2.4	1.8	3.2	1.7	116%	76%	82%	4.6	7.4	58.6%
2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	3Q23e	YoY (%)	QoQ (%)	Var (%)			
147.9	149.4	149.8	148.8	150.6	153.8	152.4	3%	2%	1%			
2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	3Q23e						
13.4%	9.2%	2.3%	13.4%	11.2%	15.7%	9.3%						
6.1%	3.9%	1.1%	6.4%	4.8%	8.2%	4.6%						
0.03	0.02	0.00	0.03	0.02	0.04	0.02						
0.45	0.45	0.45	0.45	0.46	0.46	0.46						
					13.7							
	2.3 2Q22 147.9 2Q22 13.4% 6.1% 0.03 0.45	2.7         1.7           2.3         1.5           2022         3022           147.9         149.4           2022         3022           13.4%         9.2%           6.1%         3.9%           0.03         0.02	2.7         1.7         0.6           2.3         1.5         0.4           2Q22         3Q22         4Q22           147.9         149.4         149.8           2Q22         3Q22         4Q22           13.4%         9.2%         2.3%           6.1%         3.9%         1.1%           0.03         0.02         0.00           0.45         0.45         0.45	2.7         1.7         0.6         2.8           2.3         1.5         0.4         2.4           2022         3022         4022         1023           147.9         149.4         149.8         148.8           2022         3022         4022         1023           13.4%         9.2%         2.3%         13.4%           6.1%         3.9%         1.1%         6.4%           0.03         0.02         0.00         0.03           0.45         0.45         0.45         0.45	2.7         1.7         0.6         2.8         2.1           2.3         1.5         0.4         2.4         1.8           2Q22         3Q22         4Q22         1Q23         2Q23           147.9         149.4         149.8         148.8         150.6           2Q22         3Q22         4Q22         1Q23         2Q23           13.4%         9.2%         2.3%         13.4%         11.2%           6.1%         3.9%         1.1%         6.4%         4.8%           0.03         0.02         0.00         0.03         0.02           0.45         0.45         0.45         0.45         0.45	2.7         1.7         0.6         2.8         2.1         3.7           2.3         1.5         0.4         2.4         1.8         3.2           2022         3022         4022         1023         2023         3023           147.9         149.4         149.8         148.8         150.6         153.8           2022         3022         4022         1023         2023         3023           13.4%         9.2%         2.3%         13.4%         11.2%         15.7%           6.1%         3.9%         1.1%         6.4%         4.8%         8.2%           0.03         0.02         0.00         0.03         0.02         0.04           0.45         0.45         0.45         0.45         0.46         0.46	2.7         1.7         0.6         2.8         2.1         3.7         2.0           2.3         1.5         0.4         2.4         1.8         3.2         1.7           2022         3022         4022         1023         2023         3023         3023e           147.9         149.4         149.8         148.8         15.6         15.8         15.24           2022         3022         4022         1023         2023         3023         3023e           13.4%         9.2%         2.3%         13.4%         11.2%         15.7%         9.3%           6.1%         3.9%         1.1%         6.4%         4.8%         8.2%         4.6%           0.03         0.02         0.00         0.03         0.02         0.45         0.45         0.46           13.7         0.46         0.45         0.46         0.46	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	2.7       1.7       0.6       2.8       2.1       3.7       2.0       125%       80%       82%         2.3       1.5       0.4       2.4       1.8       3.2       1.7       116%       76%       82%         2022       3022       4022       1023       2023       3023       3023e       YoY (%)       0oQ (%)       Var (%)         147.9       149.4       149.8       148.8       150.6       153.8       152.4       3%       2%       1%         2022       3022       4022       1023       2023       3023e       3023e       1%       1%         2022       3022       4022       1023       2023       3023e       3023e       2%       1%         203       30%       1.3.4%       11.2%       15.7%       9.3%       5.1%	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	2.7       1.7       0.6       2.8       2.1       3.7       2.0       125%       80%       82%       5.4       8.6         2.3       1.5       0.4       2.4       1.8       3.2       1.7       116%       76%       82%       4.6       7.4         2022       3022       4022       1023       2023       3023       3023e       YoY (%) QoQ (%)       Var (%)         147.9       149.4       149.8       148.8       150.6       153.8       152.4       3%       2%       1%         2022       3022       4022       1023       2023       3023e       2%       1%         2022       3022       4022       1023       2023       3023e         13.4%       9.2%       2.3%       13.4%       11.2%       15.7%       9.3%       5.4       6.1%       5.4       6.6%       0.04       0.02       0.04       0.02       0.04       0.02       0.45       0.45       0.45       0.46       13.7

Source: Financials, MSX, Bloomberg, U Capital Research

For our earlier report, please click here.



## **Investment Research**

Ubhar-Research@u-capital.net

## **Head of Research**

#### Neetika Gupta

+968 2494 9036

- neetika@u-capital.net

## **Research Team**

### Ahlam Al-Harthi

- +968 2494 9024
- 😹 ahlam.harthi@u-capital.net

#### Said Ghawas

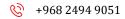
- (2) +968 2494 9034
- said.ghawas@u-capital.net

#### Amira Al Alawi

- +968 2494 9112
- ≠∑ amira.alalawi@u-capital.net

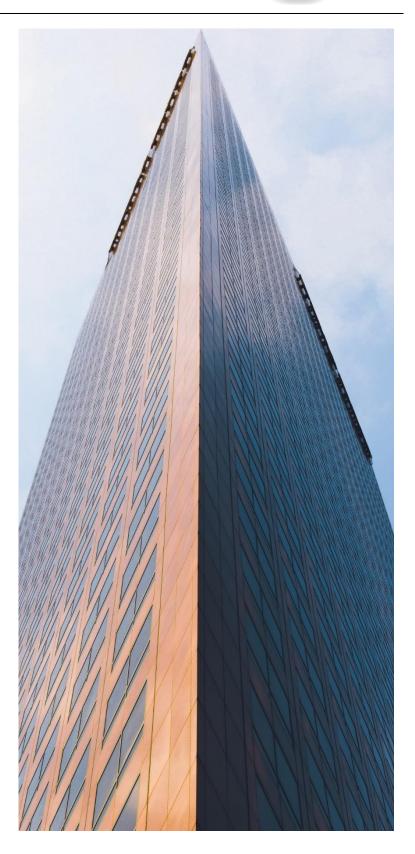
## **Head of Brokerage**

#### **Talal Al Balushi**



🔀 talal@u-capital.net

### Visit us at: www.u-capital.net









# Disclaimer

### Recommendation

BUY	Greater than 20%
ACCUMULATE	Between +10% and +20%
HOLD	Between +10% and -10%
REDUCE	Between -10% and -20%
SELL	Lower than -20%

### Ubhar Capital SAOC (U Capital)

Website: <u>www.u-capital.net</u> PO Box 1137 PC 111, Sultanate of Oman Tel: +968 2494 9036 Fax: +968 2494 9099 Email: <u>research@u-capital.net</u>

لمربيتال (Ubhar Capital

**Disclaimer:** This report has been prepared by Ubhar Capital (U Capital) Research and is provided for information purposes only. Under no circumstances is it to be used or considered as an offer to sell or solicitation of any offer to buy. While all reasonable care has been taken to ensure that the information contained therein is not untrue or misleading at the time of publication, we make no representation as to its accuracy or completeness and it should not be relied upon as such. The company accepts no responsibility whatsoever for any direct or indirect consequential loss arising from any use of this report or its contents. All opinions and estimates included in this document constitute U Capital Research team's judgment as at the date of production of this report and are subject to change without notice. This report may not be reproduced, distributed or published by any recipient for any other purpose.