

**GULF UNION ALAHLIA COOPERATIVE  
INSURANCE COMPANY (FORMERLY “GULF  
UNION COOPERATIVE INSURANCE  
COMPANY”)  
(A Saudi Joint Stock Company)**

**FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2020  
AND INDEPENDENT AUDITORS' REPORT**

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
(A Saudi Joint Stock Company)  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020**

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## *Independent auditors' report to the shareholders of Gulf Union Alahlia Cooperative Insurance Company*

### *Report on the audit of the financial statements*

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#### *Opinion*

We have audited the financial statements of Gulf Union Alahlia Cooperative Insurance Company (formerly "Gulf Union Cooperative Insurance Company"), a Saudi Joint Stock Company, (the "Company"), which comprise the statement of financial position as at December 31, 2020, the statements of income, comprehensive income, changes in equity, and cash flows for the year then ended, and significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2020 and the results of its operations and its cash flows for the year then ended in accordance with International Financial Reporting Standards, as endorsed in the Kingdom of Saudi Arabia, and other standards and pronouncements issued by the Saudi Organisation for Certified Public Accountants ("SOCPA").

#### *Basis for opinion*

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We conducted our audit in accordance with International Standards on Auditing, that are endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the code of professional conduct and ethics, endorsed in the Kingdom of Saudi Arabia, that are relevant to our audit of the financial statements and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Key audit matters*

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Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## Independent auditors' report to the shareholders of Gulf Union Alahlia Cooperative Insurance Company

### Key audit matters (continued)

Key audit matter	How our audit addressed the Key audit matter
<p><i>Valuation of ultimate claim liabilities arising from insurance contracts</i></p> <p>As at December 31, 2020, outstanding claims, claims incurred but not reported ("IBNR"), additional premium reserves and other technical reserves amounted to Saudi Riyals 104.7 million, Saudi Riyals 170.9 million, Saudi Riyals 11.3 million and Saudi Riyals 11.2 million, respectively.</p> <p>The estimation of insurance contract liabilities involves a significant degree of judgement. The liabilities are based on the best-estimate of the ultimate cost of all claims incurred but not settled at the reporting date, whether reported or not, together with the related claims handling costs. The Company principally uses an external actuary ("management's expert") to provide them with the estimate of such liabilities. A range of methods were used to determine these provisions which were based on a number of explicit or implicit assumptions relating to the expected settlement amount and settlement patterns of claims.</p> <p>We considered this as a key audit matter as the valuation of insurance contract liabilities require the use of significant judgement and estimates.</p> <p>Refer to Note 3.9 to the accompanying financial statements for the accounting policy relating to insurance contract liabilities, Note 6 for the disclosure of significant accounting estimates and judgements and Notes 11 and 28.1 for the disclosures of matters related to insurance contract liabilities.</p>	<p>We performed the following procedures:</p> <ul style="list-style-type: none"> <li>• Understood, evaluated and tested key controls around the claims handling and provision setting processes;</li> <li>• Tested the amounts recorded for a sample of claims notified and paid. On a sample basis, we also compared the outstanding claims amounts to the appropriate source documentation to evaluate the valuation of outstanding claims;</li> <li>• Evaluated the competence, capabilities and objectivity of the management's expert based on its professional qualifications and experience and assessed its independence;</li> <li>• Obtained sufficient audit evidence to assess the integrity of data used as inputs into the actuarial valuations, and tested on sample basis, the accuracy and completeness of underlying claims data utilised by the management's expert in estimating the IBNR, additional premium reserves and other technical reserves by verifying it with the underlying accounting and other records;</li> <li>• Involved our internal experts to evaluate the Company's actuarial practices and related provisions established and gained comfort over the actuarial report issued by management's expert. We also performed the following procedures: <ul style="list-style-type: none"> <li>(i) Evaluated whether the Company's actuarial methodologies were consistent with generally accepted actuarial practices and with prior years. We sought sufficient justification for any significant differences;</li> </ul> </li> </ul>

## *Independent auditors' report to the shareholders of Gulf Union Alahlia Cooperative Insurance Company*

### *Key audit matters (continued)*

Key audit matter	How our audit addressed the Key audit matter
	<p>(ii) Assessed key actuarial assumptions including claims ratios and expected frequency and severity of claims. We challenged these assumptions by comparing them with our expectations based on the Company's historical experience, current trends and our own industry knowledge; and</p> <p>(iii) Reviewed the appropriateness of the calculation methods and approach along with the assumptions used and sensitivity analysis performed.</p> <ul style="list-style-type: none"> <li>• Involved our internal experts to perform independent re-projections on IBNR, additional premium reserves, and other technical reserves, for significant operating segments to compare them with the amounts recorded by management and sought to understand any significant differences; and</li> <li>• Assessed the adequacy and appropriateness of the disclosures in the accompanying financial statements related to the ultimate claim liabilities arising from insurance contracts.</li> </ul>



## *Independent auditors' report to the shareholders of Gulf Union Alahlia Cooperative Insurance Company*

### *Key audit matters (continued)*

Key audit matter	How our audit addressed the Key audit matter
<p><i>Accounting for the merger of Al Ahlia Cooperative Insurance Company ("Al Ahlia"), and impairment assessment of the carrying value of the resultant goodwill</i></p> <p>During 2020, the Company signed a binding merger agreement (the "Agreement") with Al Ahlia. Under the terms of the Agreement, the Company acquired all the issued shares of Al Ahlia by issuing one share in the Company for every 1.54766350624551 shares in Al Ahlia on December 6, 2020 (the "effective date of merger"). This resulted in issuance of 7,947,464 new shares of the Company to the shareholders of Al Ahlia at fair value, amounting to Saudi Riyals 168,963,085, as the purchase consideration. The provisional fair value of Al Ahlia's net identifiable assets as at the effective date of merger amounted to Saudi Riyals 65,176,335, resulting in a recognition of goodwill amounting to Saudi Riyals 103,786,750.</p> <p>The Purchase Price Allocation exercise for acquisition of Al Ahlia was in progress as of the date of the issuance of this auditors' report and management plans to complete the exercise within one year from the effective date of merger as permitted in IFRS 3 "Business Combinations" ("IFRS 3"). Accordingly, management has reported the provisional amounts for the merger in the accompanying financial statements.</p> <p>Management has accounted for the merger in the accompanying financial statements under the requirements of IFRS 3 which requires management to exercise significant judgement in determining certain estimates. The most significant judgements in the initial accounting of an acquisition include the determination of the valuation of the identifiable net assets acquired.</p>	<p>With respect to the merger of Al Ahlia, our procedures included the following:</p> <ul style="list-style-type: none"> <li>• Reviewed the Agreement and tested the purchase consideration in accordance with the terms and conditions of the Agreement;</li> <li>• Tested the provisional fair valuation of the identifiable net assets acquired as at the effective date of merger; and</li> <li>• Assessed the adequacy and appropriateness of the disclosures in the accompanying financial statements related to the merger of Al Ahlia.</li> </ul>

## Independent auditors' report to the shareholders of Gulf Union Alahlia Cooperative Insurance Company

### Key audit matters (continued)

Key audit matter	How our audit addressed the Key audit matter
<p>In accordance with the International Accounting Standard 36 ("IAS 36"), "Impairment of assets", an entity is required to test goodwill acquired in a business combination for impairment at least annually irrespective of whether or not there is any indication of impairment.</p> <p>Goodwill is monitored by management at the level of cash generating units ("CGUs"), which are the primary operating elements of the business concerned. Management carried out an impairment test in respect of goodwill allocated to the combined entity as a single CGU, by determining the recoverable amount based on value-in-use discounted cash flow model, which utilized the most recent five years' approved business plan. The outcome of this exercise did not result in any impairment loss to be recognised.</p> <p>We considered accounting for merger of Al Ahlia and impairment assessment of carrying value of goodwill as a key audit matter due to the following:</p> <p><i>Accounting for merger of Al Ahlia</i></p> <p>The complexity of accounting for business combination and the provisional fair valuation of the identifiable net assets acquired.</p> <p><i>Impairment assessment of carrying value of the Company's goodwill</i></p> <p>The assessment of the recoverable amount of goodwill under the value-in-use method is complex and requires considerable judgment on part of the management.</p>	<p>With respect to impairment assessment of the carrying value of goodwill, our procedures included the following:</p> <ul style="list-style-type: none"> <li>• Understood and evaluated the appropriateness of management's identification of the CGUs;</li> <li>• Assessed the methodology used by management to determine the recoverable value of the goodwill based on the value-in-use method and compared it to the requirements of IAS 36;</li> <li>• Tested the arithmetical accuracy and logical integrity of the underlying calculations in the model;</li> <li>• Tested the accuracy and relevance of the input data by reference to supporting evidence, such as approved business plan, and considered the reasonableness of approved business plan by comparison to the Company's historical results and performance against budgets;</li> <li>• Engaged our internal valuation experts to assist us in the review of the methodology of the value-in-use calculation and to assess the reasonableness of discount rate and long-term growth rate;</li> <li>• Performed sensitivity analyses over key assumptions in the calculation of the value-in-use in order to assess the potential impact of a range of possible outcomes; and</li> <li>• Assessed the adequacy and appropriateness of the disclosures in the accompanying financial statements related to the carrying value of goodwill.</li> </ul>



## *Independent auditors' report to the shareholders of Gulf Union Alahlia Cooperative Insurance Company*

### *Key audit matters (continued)*

Key audit matter	How our audit addressed the Key audit matter
<p>The critical judgmental elements of management's assessment included:</p> <ul style="list-style-type: none"> <li>• Identification of CGUs for allocation of goodwill;</li> <li>• assumptions concerning the expected synergies, especially through expanded market base in which the Company operates; and</li> <li>• discount and long-term growth rates used in the value-in-use calculation.</li> </ul> <p>Refer to Notes 3.31 and 3.26 to the financial statements for the accounting policies relating to the business combinations and impairment of goodwill, respectively. Also refer to Note 6 for the disclosure of significant accounting estimates, assumptions and judgements made in applying the above accounting policies and Notes 4 and 5 for related disclosures.</p>	

### *Other information*

The Board of Directors of the Company (the "Directors") is responsible for the other information. The other information comprises information included in the Company's 2020 annual report, but does not include the financial statements and our auditors' report thereon, which is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Company's 2020 annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.



## *Independent auditors' report to the shareholders of Gulf Union Alahlia Cooperative Insurance Company*

### *Responsibilities of the Directors and those charged with governance for the financial statements*

The Directors are responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards, as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by SOCPA, and the applicable requirements of the Regulations for Companies and the Company's By-laws, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

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### *Auditors' responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing, that are endorsed in the Kingdom of Saudi Arabia, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with International Standards on Auditing, that are endorsed in the Kingdom of Saudi Arabia, we exercise professional judgment and maintain professional scepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.

## *Independent auditors' report to the shareholders of Gulf Union Alahlia Cooperative Insurance Company*

### *Auditors' responsibilities for the audit of the financial statements (continued)*

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

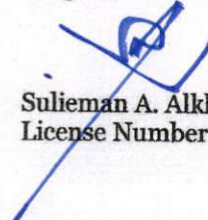
**PricewaterhouseCoopers**  
P.O. Box 467  
Dhahran Airport 31932  
Kingdom of Saudi Arabia



Ali H. Al Basri  
License Number 409

28 March 2021

**Al Kharashi & Co. Certified  
Accountants and Auditors**  
P.O. Box 7274  
Dammam 31538  
Kingdom of Saudi Arabia

  
Sulieman A. Alkharashi  
License Number 91



**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

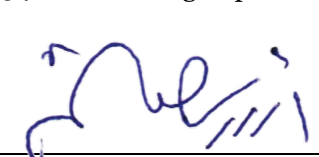
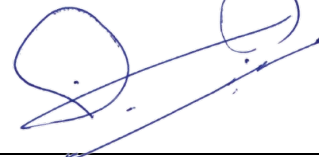
(A Saudi Joint Stock Company)

**STATEMENT OF FINANCIAL POSITION**

(All amounts expressed in Saudi Riyals unless otherwise stated)

	Note	As at December 31, 2020	As at December 31, 2019
<b>ASSETS</b>			
Cash and cash equivalents	8	179,508,029	66,862,753
Short-term deposits	13	126,570,741	90,322,280
Premiums and reinsurers' receivable - net	9	206,568,729	182,355,653
Premiums receivable - related parties - net	10,20	8,311,277	9,817,345
Reinsurers' share of unearned premiums	11	36,474,798	39,619,088
Reinsurers' share of outstanding claims	11	48,489,107	26,723,121
Reinsurers' share of claims incurred but not reported	11	20,062,991	23,288,842
Deferred policy acquisition costs	11	29,474,599	19,545,335
Investments	12	257,059,214	166,095,425
Prepaid expenses and other assets	14	30,821,365	18,630,181
Long-term deposits	13	-	20,159,854
Property and equipment	15	10,770,393	6,213,198
Right-of-use assets	17	9,278,773	7,231,063
Intangible assets	16	12,106,745	3,091,854
Goodwill	4,5	103,786,750	-
Statutory deposit	31	52,871,196	22,500,000
Accrued income on statutory deposit	31	7,562,956	3,665,934
<b>TOTAL ASSETS</b>		<b>1,139,717,663</b>	<b>706,121,926</b>
<b>LIABILITIES</b>			
Accounts payable		72,108,216	47,065,209
Accrued and other liabilities	30	27,905,430	19,335,651
Reinsurers' balances payable		15,379,852	3,939,293
Unearned premiums	11	375,588,801	257,512,800
Unearned reinsurance commission	11	8,825,885	9,680,379
Outstanding claims	11	104,742,560	75,084,698
Claims incurred but not reported	11	170,897,914	97,301,085
Additional premium reserves	11	11,295,391	5,493,312
Other technical reserves	11	11,211,593	4,979,928
Lease liabilities	17	7,500,772	7,852,336
Employee benefit obligations	22	20,659,103	15,595,370
Zakat and income tax	21	19,958,958	2,769,769
Surplus distribution payable	24	13,748,722	11,343,469
Accrued commission income payable to SAMA	31	7,562,956	3,665,934
<b>TOTAL LIABILITIES</b>		<b>867,386,153</b>	<b>561,619,233</b>
<b>EQUITY</b>			
Share capital	23	229,474,640	150,000,000
Share premium	4	89,488,445	-
Statutory reserve	18	4,885,691	4,885,691
Accumulated losses		(59,541,995)	(13,964,902)
Remeasurement reserve of employee benefit obligations	22	(2,203,061)	(3,105,460)
Fair value reserve on investments	12	10,227,790	6,687,364
<b>TOTAL EQUITY</b>		<b>272,331,510</b>	<b>144,502,693</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>1,139,717,663</b>	<b>706,121,926</b>

The accompanying notes from 1 to 34 form an integral part of these financial statements

  
**Chairman of the Board  
of Directors**
  
**Chief Financial Officer**
  
**Chief Executive Officer**

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

(A Saudi Joint Stock Company)

**STATEMENT OF INCOME**

(All amounts expressed in Saudi Riyals unless otherwise stated)

		<b>Year ended December 31,</b>	
	<b>Note</b>	<b>2020</b>	<b>2019</b>
<b>REVENUES</b>			
Gross premiums written	7	<b>557,123,448</b>	558,796,291
Reinsurance premiums ceded:			
- Foreign	7	<b>(74,022,314)</b>	(110,330,017)
- Local	7	<b>(11,768,967)</b>	(10,769,657)
Excess of loss premiums:			
- Foreign	7	<b>(18,324,130)</b>	(13,513,794)
- Local	7	<b>(541,159)</b>	(319,909)
<b>Net premiums written</b>		<b>452,466,878</b>	423,862,914
Changes in unearned premiums	7,11	<b>(10,100,450)</b>	(74,087,856)
Changes in reinsurers' share of unearned premiums	7,11	<b>(7,482,291)</b>	(22,919,591)
<b>Net premiums earned</b>		<b>434,884,137</b>	326,855,467
Reinsurance commissions	11	<b>24,321,796</b>	26,758,412
Fee income from insurance		<b>223,292</b>	200,811
<b>Total revenues</b>		<b>459,429,225</b>	353,814,690
<b>UNDERWRITING COSTS AND EXPENSES</b>			
Gross claims paid	7	<b>(400,562,089)</b>	(375,808,869)
Reinsurers' share of gross claims paid	7	<b>60,988,058</b>	146,729,553
Expenses incurred related to claims		<b>(5,894,252)</b>	(3,659,276)
<b>Net claims and other benefits paid</b>		<b>(345,468,283)</b>	(232,738,592)
Changes in outstanding claims	4,11	<b>7,135,094</b>	16,269,751
Changes in reinsurers' share of outstanding claims	4,11	<b>5,785,459</b>	(37,971,285)
Changes in claims incurred but not reported	4,11	<b>(32,845,218)</b>	(29,327,727)
Changes in reinsurers' share of claims incurred but not reported	4,11	<b>(4,754,324)</b>	(9,881,559)
<b>Net claims and other benefits incurred</b>		<b>(370,147,272)</b>	(293,649,412)
Policy acquisition costs	4,11	<b>(41,894,747)</b>	(28,829,036)
Changes in additional premium reserves	4,11	<b>8,445,579</b>	8,111,032
Changes in other technical reserves	4,11	<b>(4,014,927)</b>	(719,388)
Other underwriting expenses		<b>(2,795,926)</b>	(1,731,232)
<b>Total underwriting costs and expenses, net</b>		<b>(410,407,293)</b>	(316,818,036)
<b>NET UNDERWRITING INCOME</b>		<b>49,021,932</b>	36,996,654
			(Continued)

The accompanying notes from 1 to 34 form an integral part of these financial statements.



**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

(A Saudi Joint Stock Company)

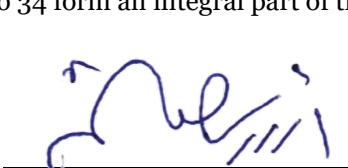
**STATEMENT OF INCOME** (continued)

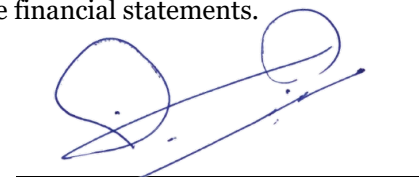
(All amounts expressed in Saudi Riyals unless otherwise stated)

	Note	Year ended December 31,	
		2020	2019
<b>OTHER OPERATING (EXPENSES) INCOME</b>			
Allowance for doubtful debts	9,10	<b>(8,952,215)</b>	(4,388,459)
General and administrative expenses	25	<b>(102,073,877)</b>	(83,364,115)
Investment and commission income	26	<b>12,273,029</b>	13,877,620
Finance costs - lease liabilities	17	<b>(254,600)</b>	(216,403)
Other income		<b>10,621,610</b>	6,356,122
<b>Total other operating expenses, net</b>		<b>(88,386,053)</b>	(67,735,235)
<b>Total loss for the year before surplus attribution, zakat and income tax</b>		<b>(39,364,121)</b>	(30,738,581)
<b>Surplus attributed to the insurance operations</b>		-	-
<b>Total loss for the year before zakat and income tax</b>		<b>(39,364,121)</b>	(30,738,581)
Zakat expense	21	<b>(6,212,972)</b>	1,649,590
Income tax expense	21	-	(54,167)
<b>Total loss for the year attributable to the shareholders</b>		<b>(45,577,093)</b>	(29,143,158)
<b>Weighted average number of outstanding shares</b>		<b>15,566,121</b>	15,000,000
<b>Loss per share (expressed in Saudi Riyals per share)</b>			
Basic losses per share	19	<b>(2.93)</b>	(1.94)
Diluted losses per share	19	<b>(2.93)</b>	(1.94)

The accompanying notes from 1 to 34 form an integral part of these financial statements.

  
 Chairman of the Board  
of Directors


  
 Chief Financial Officer

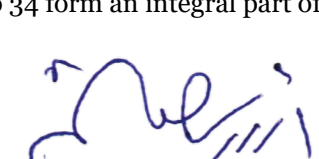
  
 Chief Executive Officer

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
(A Saudi Joint Stock Company)  
**STATEMENT OF COMPREHENSIVE INCOME**  
(All amounts expressed in Saudi Riyals unless otherwise stated)

		<u>Year ended December 31,</u>	
	Note	2020	2019
Total loss for the year attributable to the shareholders		<b>(45,577,093)</b>	(29,143,158)
<b>Other comprehensive income (loss):</b>			
<b><i>Items that will not be reclassified to the statement of income in subsequent years</i></b>			
Re-measurement gain (loss) on employee benefit obligations	22	<b>902,399</b>	(2,072,923)
<b><i>Items that will be reclassified to the statement of income in subsequent years</i></b>			
Realised gain reclassified to statement of income	12	<b>(1,304,345)</b>	-
Net change in fair value of available-for-sale investments	12	<b>4,844,771</b>	8,270,809
<b>Total other comprehensive income</b>		<b>4,442,825</b>	6,197,886
<b>TOTAL COMPREHENSIVE LOSS FOR THE YEAR</b>		<b><u>(41,134,268)</u></b>	<b><u>(22,945,272)</u></b>

The accompanying notes from 1 to 34 form an integral part of these financial statements.

  
\_\_\_\_\_  
**Chairman of the Board  
of Directors**

  
\_\_\_\_\_  
**Chief Financial Officer**

  
\_\_\_\_\_  
**Chief Executive Officer**

# GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY

(A Saudi Joint Stock Company)

## STATEMENT OF CHANGES IN EQUITY

(All amounts expressed in Saudi Riyals unless otherwise stated)

	Note	Share capital	Share premium	Statutory reserve	Accumulated losses	Remeasurement reserve of employee benefit obligations	Fair value reserve on investments	Total
<b>At January 1, 2020</b>		<b>150,000,000</b>	-	<b>4,885,691</b>	<b>(13,964,902)</b>	<b>(3,105,460)</b>	<b>6,687,364</b>	<b>144,502,693</b>
<b>Total comprehensive (loss) income for the year</b>								
Total loss for the year attributable to the shareholders		-	-	-	(45,577,093)	-	-	(45,577,093)
Realised gain reclassified to statement of income		-	-	-	-	-	(1,304,345)	(1,304,345)
Re-measurement gain on employee benefit obligations	22	-	-	-	-	902,399	-	902,399
Net change in fair value of available-for-sale investments	12	-	-	-	-	-	4,844,771	4,844,771
<b>Total comprehensive (loss) income for the year</b>		-	-	-	<b>(45,577,093)</b>	<b>902,399</b>	<b>3,540,426</b>	<b>(41,134,268)</b>
 Issue of ordinary shares as purchase consideration for a business combination	4	<b>79,474,640</b>	-	-	-	-	-	<b>79,474,640</b>
Share premium	4	-	<b>89,488,445</b>	-	-	-	-	<b>89,488,445</b>
<b>At December 31, 2020</b>		<b>229,474,640</b>	<b>89,488,445</b>	<b>4,885,691</b>	<b>(59,541,995)</b>	<b>(2,203,061)</b>	<b>10,227,790</b>	<b>272,331,510</b>
 <b>At January 1, 2019</b>		<b>150,000,000</b>	-	<b>4,885,691</b>	<b>15,178,256</b>	<b>(1,032,537)</b>	<b>(1,583,445)</b>	<b>167,447,965</b>
<b>Total comprehensive (loss) income for the year</b>								
Total loss for the year attributable to the shareholders		-	-	-	(29,143,158)	-	-	(29,143,158)
Re-measurement loss on employee benefit obligations	20	-	-	-	-	(2,072,923)	-	(2,072,923)
Net change in fair value of available-for-sale investments		-	-	-	-	-	8,270,809	8,270,809
<b>Total comprehensive (loss) income for the year</b>		-	-	-	<b>(29,143,158)</b>	<b>(2,072,923)</b>	<b>8,270,809</b>	<b>(22,945,272)</b>
<b>At December 31, 2019</b>		<b>150,000,000</b>	-	<b>4,885,691</b>	<b>(13,964,902)</b>	<b>(3,105,460)</b>	<b>6,687,364</b>	<b>144,502,693</b>

The accompanying notes from 1 to 34 form an integral part of these financial statements.

Chairman of the Board of Directors

Chief Financial Officer

Chief Executive Officer

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
(A Saudi Joint Stock Company)  
**STATEMENT OF CASH FLOWS**  
(All amounts expressed in Saudi Riyals unless otherwise stated)

		<b>Year ended December 31,</b>	
	<b>Note</b>	<b>2020</b>	<b>2019</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Total loss for the year before surplus attribution, zakat and income tax		<b>(39,364,121)</b>	(30,738,581)
<u>Adjustments for non-cash items:</u>			
Depreciation of property and equipment	15	<b>1,392,991</b>	1,351,151
Amortisation of intangible assets	16	<b>1,908,012</b>	2,155,380
Depreciation for right-of-use assets	17	<b>1,116,214</b>	1,325,371
Finance cost on leases liabilities	17	<b>254,600</b>	216,403
Investment and commission income	26	<b>(11,061,522)</b>	(13,877,620)
Allowance for doubtful debts	9,10	<b>8,952,215</b>	4,388,459
Provision for employee benefit obligations	22	<b>2,433,351</b>	2,587,572
Loss (gain) on termination of lease liability	17	<b>772</b>	(35,377)
Loss on disposal of property and equipment - net	15	<b>-</b>	22,911
Realised gain on disposal of available-for-sale investments	12	<b>(1,211,507)</b>	-
<b>Changes in operating assets and liabilities:</b>			
Premiums and reinsurers' receivable	9	<b>12,741,313</b>	(74,152,893)
Premium receivables - related parties	10	<b>1,506,068</b>	(7,094,535)
Reinsurers' share of unearned premiums	11	<b>7,482,291</b>	22,919,591
Reinsurers' share of outstanding claims	11	<b>(5,785,459)</b>	37,971,285
Reinsurers' share of claims incurred but not reported	11	<b>4,754,324</b>	9,881,559
Deferred policy acquisition costs	11	<b>(2,388,883)</b>	(8,829,022)
Prepaid expenses and other assets	14	<b>4,507,416</b>	(3,560,411)
Accounts payable		<b>6,341,847</b>	12,665,752
Accrued and other liabilities	30	<b>(5,347,065)</b>	6,920,189
Reinsurers' balances payable		<b>7,521,114</b>	(14,577,936)
Unearned premiums	11	<b>10,100,450</b>	74,087,856
Unearned reinsurance commission	11	<b>(1,938,258)</b>	(1,338,432)
Outstanding claims	11	<b>(7,135,094)</b>	(16,269,751)
Claims incurred but not reported	11	<b>32,845,218</b>	29,327,727
Additional premium reserves	11	<b>(8,445,579)</b>	(8,111,032)
Other technical reserves	11	<b>4,014,927</b>	719,388
Employee benefit obligations paid	22	<b>(3,053,109)</b>	(3,228,450)
Zakat and income tax paid	21	<b>(4,645,002)</b>	(1,686,051)
Surplus distribution paid	24	<b>-</b>	(7,935)
<b>Net cash generated from operating activities</b>		<b>17,497,524</b>	23,032,568

(Continued)



**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

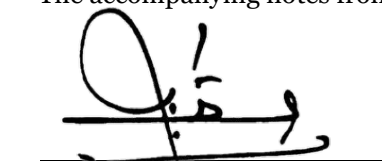
(A Saudi Joint Stock Company)

**STATEMENT OF CASH FLOWS (continued)**

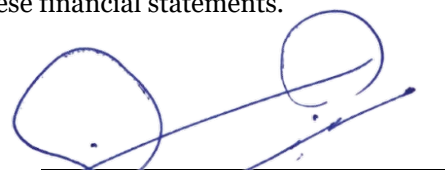
(All amounts expressed in Saudi Riyals unless otherwise stated)

		Year ended December 31,	
	Note	2020	2020
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Placement in short-term deposits		(217,489,709)	(422,342,230)
Liquidation of short-term deposits		245,468,948	499,729,349
Liquidation of long-term deposits		-	15,352,021
Cash and cash equivalents acquired through business combination		147,359,189	-
Purchase of available-for-sale investments	12	(90,728,131)	(108,599,898)
Purchase of held-to-maturity investments	12	(5,000,000)	(5,000,000)
Proceeds from disposal of available-for-sale investments	12	12,638,483	-
Proceeds from disposal of held-to-maturity investments	12	11,291,665	20,605,092
Investment and commission income received		6,426,825	12,029,055
Purchases of property and equipment	15	(2,276,995)	(1,743,693)
Proceeds from disposal of property and equipment	15	-	5,002
Addition to intangible assets	16	(3,870,327)	(2,390,861)
Addition to statutory deposit - net	31	(6,371,196)	-
<b>Net cash generated from investing activities</b>		<b>97,448,752</b>	<b>7,643,837</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Principal elements of lease payments	17	(2,244,614)	(695,854)
Finance cost paid		(56,386)	(4,896)
Due from a related party - net	20	-	14,762,146
<b>Net cash (used in) generated from financing activities</b>		<b>(2,301,000)</b>	<b>14,061,396</b>
<b>Net change in cash and cash equivalents</b>		<b>112,645,276</b>	<b>44,737,801</b>
Cash and cash equivalents at the beginning of the year		<b>66,862,753</b>	<b>22,124,952</b>
Cash and cash equivalents at end of the year	8	<b>179,508,029</b>	<b>66,862,753</b>
<b><u>Supplemental non-cash information:</u></b>			
Net change in fair value reserve for available-for-sale investments	12	<b>3,579,883</b>	<b>8,270,809</b>
Re-measurement (gain) loss on employee benefit obligations	22	<b>(902,399)</b>	<b>2,072,923</b>
Business combination (Note 4)			
Right-of-use assets and lease liabilities (Note 17)			

The accompanying notes from 1 to 34 form an integral part of these financial statements.

  
**Chairman of the Board  
of Directors**

  
**Chief Financial Officer**

  
**Chief Executive Officer**

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)  
(All amounts expressed in Saudi Riyals unless otherwise stated)

**1. General information - legal status and principal activities**

Gulf Union Alahlia Cooperative Insurance Company formerly known as Gulf Union Cooperative Insurance Company (the "Company") is a Saudi Joint Stock Company, registered on 13 Sha'aban 1428H (corresponding to August 26, 2007) under Commercial Registration ("CR") number 2050056228. The Company's principal place of business is in Dammam, Kingdom of Saudi Arabia.

The purpose of the Company is to transact cooperative insurance operations and all related activities. Its principal lines of business include medical, motor, marine, fire and engineering insurance.

On 2 Jumada II 1424H, (corresponding to July 31, 2003), the Law on the Supervision of Cooperative Insurance Companies ("Insurance Law") was promulgated by Royal Decree Number (M/32). On 29 Shaban 1428 H, (corresponding to September 11, 2007), the Saudi Central Bank, formerly known as (Saudi Arabian Monetary Authority) ("SAMA"), as the principal authority responsible for the application and administration of the Insurance Law and its Implementing Regulations, granted the Company a license to transact insurance activities in the Kingdom of Saudi Arabia.

On 27 Jumada II 1435H, (corresponding to April 27, 2014), the Company received SAMA's approval of its request to change its license of transacting insurance and reinsurance business to insurance business.

During 2020, the Company signed a binding merger agreement (the "Agreement") with Al Ahlia Cooperative Insurance Company ("Al Ahlia"). The merger was made effective on December 6, 2020 upon receipt of all required regulatory and shareholders' approvals. See Note 4.

The Company operates through six main branches and various point-of-sale stores located in the Kingdom of Saudi Arabia. Following are the CR numbers of the six branches:

<b>Branch type</b>	<b>Location</b>	<b>CR number</b>
Regional branch	Dammam	2050118944
Regional branch	Riyadh	1010247518
Regional branch	Jeddah	4030177933
Regional branch	Riyadh	1010238441
Regional branch	Al Khobar	2051048012
Regional branch	Jeddah	4030224075

**Shareholding percentage**

The shareholding percentage of the Company at December 31, 2020 and December 31, 2019 was as follows:

	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Shareholding percentage subject to zakat	<b>95%</b>	96%
Shareholding percentage subject to income tax	<b>5%</b>	4%
	<b>100%</b>	100%

**2. Basis of preparation**

*(a) Statement of compliance*

These financial statements of the Company have been prepared in accordance with International Financial Reporting Standards (IFRSs) as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organization for Certified Public Accountants ("SOCPA").

As required by the Saudi Arabian Insurance Regulations, the Company maintains separate books of accounts for Insurance Operations and Shareholders' Operations and presents the financial statements accordingly. Assets, liabilities, revenues and expenses clearly attributable to either activity are recorded in the respective accounts. The basis of allocation of expenses from joint operations is determined and approved by the management and the Board of Directors of the Company.

## **GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

(A Saudi Joint Stock Company)

### **NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

#### **2. Basis of preparation** (continued)

##### *(a) Statement of compliance (continued)*

In accordance with the requirements of Implementing Regulation for Co-operative Insurance Companies (the "Regulations") issued by SAMA and as per by-laws of the Company, shareholders of the Company are to receive 90% of the annual surplus from insurance operations and the policyholders are to receive the remaining 10%. Any deficit arising from insurance operations is transferred to the shareholders' operations in full.

The statements of financial position, statements of income, statement of comprehensive income and cash flows of the insurance operations and shareholders' operations which are presented in Note 29 to the financial statements have been provided as supplementary financial information and to comply with the requirements of the guidelines issued by SAMA implementing regulations. SAMA implementing regulations require the clear segregation of the assets, liabilities, income and expenses of the insurance operations and the shareholders' operations. Accordingly, the statements of financial position, statements of income, comprehensive income and cash flows prepared for the insurance operations and shareholders' operations as referred to above, reflect only the assets, liabilities, income, expenses and comprehensive gains or losses of the respective operations.

In preparing the Company's financial statements in compliance with IFRS that are endorsed in the Kingdom of Saudi Arabia, the balances and transactions of the insurance operations are amalgamated and combined with those of the shareholders' operations. Inter-operation balances, transactions and unrealised gains or losses, if any, are eliminated in full during amalgamation. The accounting policies adopted for the insurance operations and shareholders' operations are uniform for like transactions and events in similar circumstances.

##### *(b) Basis of measurement*

The financial statements are prepared under the going concern basis and the historical cost convention, except as described in Note 3.

##### *(c) Basis of presentation*

The Company's statement of financial position is not presented using a current/non-current classification. However, the following balances would generally be classified as current: cash and cash equivalents, short-term deposits, premiums and reinsurers' receivable - net, premiums receivable - related parties - net, due from a related party - net, prepaid expenses and other assets, accrued income on statutory deposit, accounts payable, accrued and other liabilities, reinsurers' balances payable, zakat and income tax, surplus distribution payable, accrued commission income payable to SAMA, reinsurers' share of outstanding claims, outstanding claims, claims incurred but not reported, additional premium reserves, other technical reserves and reinsurers' share of claims incurred but not reported. The following balances would generally be classified as non-current: investments, long-term deposits, property and equipment, right-of-use assets, intangible assets, statutory deposit, and employee benefit obligations. The balances which are of mixed in nature i.e. include both current and non-current portions include reinsurers' share of unearned premiums, deferred policy acquisition costs, unearned premiums, unearned reinsurance commission and lease liabilities.

##### *(d) Functional and presentation currency*

These financial statements are expressed in Saudi Arabian Riyals ("Saudi Riyals"), which is the functional and presentation currency of the Company.

##### *(e) Seasonality of operations*

There are no seasonal changes that may affect insurance operations of the Company.

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)  
(All amounts expressed in Saudi Riyals unless otherwise stated)

**3. Summary of significant accounting policies**

The significant accounting policies used in the preparation of these financial statements are consistently applied for all years presented, except for the adoption of certain new standards, interpretations and amendments to existing standards as mentioned below, which are effective for period beginning on or after January 1, 2020:

**3.1 New and amended standards adopted by the Company**

The Company has applied the following standards and amendments for the first time for the reporting period commenced on January 1, 2020:

**Amendments to IFRS 16 'Leases' - COVID-19 - Related Rent Concessions**

The amendment was issued as a clarification on the accounting treatment for rent concessions which have been granted to entities as a result of the coronavirus COVID-19. Such concessions might take a variety of forms, including payment holidays and deferral of lease payments. The amendment provides an optional practical expedient for lessees from assessing whether a rent concession related to COVID-19 is a lease modification. Lessees can elect to account for such rent concessions in the same way as they would if they were not lease modifications. This will result in accounting for the concession as variable lease payments in the period in which the event or condition that triggers the reduced payment occurs.

**- Amendments to IAS 1 and IAS 8 on the definition of material**

The amendment clarifies that the reference to obscuring information addresses situations in which the effect is similar to omitting or misstating that information. It also states that an entity assesses materiality in the context of the financial statements as a whole. The amendment also clarifies the meaning of 'primary users of general purpose financial statements' to whom those financial statements are directed, by defining them as 'existing and potential investors, lenders and other creditors' that must rely on general purpose financial statements for much of the financial information they need. The amendments clarify the definition of material and make IFRSs more consistent

**- Amendments to IFRS 3, Business combinations - Definition of a business**

The definition of the term 'outputs' is narrowed to focus on goods and services provided to customers, generating investment income and other income, and it excludes returns in the form of lower costs and other economic benefits. It is also no longer necessary to assess whether market participants are capable of replacing missing elements or integrating the acquired activities and assets

The adoption of above amendments did not have any material impact on the accompanying financial statements.

**3.2 New standards, amendments and interpretations not yet applied by the Company**

The Company has chosen not to early adopt the following new standards, interpretations and amendments to existing standards which have been issued but not yet effective and is currently assessing their impact. Following is the brief on the new IFRS, interpretations and amendments to existing IFRS, effective for annual periods beginning on or after January 1, 2020:



**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)  
(All amounts expressed in Saudi Riyals unless otherwise stated)

**3. Summary of significant accounting policies** (continued)

- **IFRS 17 - Insurance Contracts (“IFRS 17”)**

Overview

This standard has been published in May 2017. It establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts and supersedes IFRS 4 - Insurance contracts.

The new standard applies to insurance contracts issued, to all reinsurance contracts and to investment contracts with discretionary participating features, provided the entity also issues insurance contracts. It requires to separate the following components from insurance contracts:

- i. embedded derivatives, if they meet certain specified criteria;
- ii. distinct investment components; and
- iii. any promise to transfer distinct goods or non-insurance services.

These components should be accounted for separately in accordance with the related standards (IFRS 9 and IFRS 15).

Measurement

In contrast to the requirements in IFRS 4, which permitted insurers to continue to use the accounting policies for measurement purposes that existed prior to January 2015, IFRS 17 provides the following different measurement models:

**The General Measurement Model (“GMM”)**

GMM is based on the following “building blocks”:

- a) the fulfilment cash flows (FCF), which comprise:
  - probability-weighted estimates of future cash flows;
  - an adjustment to reflect the time value of money (i.e. discounting) and the financial risks associated with those future cash flows; and
  - a risk adjustment for non-financial risk.
- b) the Contractual Service Margin (“CSM”). The CSM represents the unearned profit for a group of insurance contracts and will be recognised as the entity provides services in the future. The CSM cannot be negative at inception; any net negative amount of the fulfilment cash flows at inception will be recorded in profit or loss immediately.

At the end of each subsequent reporting period the carrying amount of a group of insurance contracts is remeasured to be the sum of:

- the liability for remaining coverage, which comprises the FCF related to future services and the CSM of the group at that date; and
- the liability for incurred claims, which is measured as the FCF related to past services allocated to the group at that date.

The CSM is adjusted subsequently for changes in cash flows related to future services but the CSM cannot be negative, changes in future cash flows that are greater than the remaining CSM are recognised in profit or loss.

The effect of changes in discount rates will be reported in either profit or loss or other comprehensive income, determined by an accounting policy choice.

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)  
(All amounts expressed in Saudi Riyals unless otherwise stated)

**3. Summary of significant accounting policies** (continued)

**3.2 New standards, amendments and interpretations not yet applied by the Company**  
(continued)

- **IFRS 17 - Insurance Contracts** (continued)

Interest is also accreted on the CSM at rates locked in at initial recognition of a contract (i.e. discount rate used at inception to determine the present value of the estimated cash flows). Moreover, the CSM will be released into profit or loss based on coverage units, reflecting the quantity of the benefits provided and the expected coverage duration of the remaining contracts in the group.

**The Variable Fee Approach (“VFA”)**

VFA is a mandatory model for measuring contracts with direct participation features (also referred to as ‘direct participating contracts’). This assessment of whether the contract meets these criteria is made at inception of the contract and not reassessed subsequently. For these contracts, in addition to the adjustment under GMM, CSM is also adjusted for:

- i. the entity’s share of the changes in the fair value of underlying items; and
- ii. the effect of changes in the time value of money and in financial risks not relating to the underlying items.

**Premium Allocation Approach (“PAA”)**

PAA, a simplified approach, is permitted for the measurement of the liability for remaining coverage if it provides a measurement that is not materially difference from the GMM for a group of contracts or of the coverage period for each contract in the group is one year or less. With the PAA, the liability for remaining coverage corresponds to premiums received at initial recognition less insurance acquisition cash flows. The GMM remains applicable for the measurement of the liability for incurred claims. However, the entity is not required to adjust future cash flows for the time value of money and the effect of financial risk if those cash flows are expected to be paid / received in one year or less from the date the claims are incurred.

*Effective date*

The effective date of IFRS 17 and the deferral of the IFRS 9 temporary exemption in IFRS 4, is January 1, 2023. This is a deferral of 2 years compared to the previous date of January 1, 2021. Earlier application is permitted if both IFRS 15 - Revenue from Contracts with Customers and IFRS 9 - Financial Instruments have also been applied. The Company intends to apply the standard on its effective date.

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)  
(All amounts expressed in Saudi Riyals unless otherwise stated)

**3. Summary of significant accounting policies** (continued)

**3.2 New standards, amendments and interpretations not yet applied by the Company**  
(continued)

- **IFRS 17 - Insurance Contracts** (continued)

Transition

Retrospective application is required. However, if full retrospective application for a group of insurance contracts is impracticable, then the entity is required to choose either a modified retrospective approach or a fair value approach.

Presentation and Disclosures

The Company expects that the new standard will result in a change to the accounting policies for insurance contracts and reinsurance, together with amendments to presentation and disclosures.

Impact

The Company is currently in design phase of IFRS 17 implementation which requires developing and designing new processes and procedures for the business including any system developments required under IFRS 17 and detailed assessment of business requirements. Following are the main areas under design phase and status of the progress made so far by the Company:

Major areas of design phase	Summary of progress
Governance and control framework	The Company has put in place a comprehensive IFRS 17 governance program which includes establishing oversight steering committee for monitoring the progress of implementation and assigning roles and responsibilities to various stakeholders.
Operational area	The Company is in progress of designing operational aspects of the design phase which includes establishing comprehensive data policy and data dictionary. Also, the Company is finalizing architectural designs for various sub-systems. The Company has progressed through assessment of business requirements and currently working on vendor selection while finalizing various process needed for transition and assessment of new resources needed.
Technical and financial area	The Company has completed various policy papers encompassing various technical and financial matters after concluding on policy decisions required under the IFRS 17 standard. The policy decisions are taken after due deliberations among various stakeholders. Currently majority of policy papers have been approved by the Company's IFRS 17 project steering committee.
Assurance plan	The Company is working along with other stakeholders to finalize the assurance plan for transitional and post-implementation periods.

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)  
(All amounts expressed in Saudi Riyals unless otherwise stated)

**3. Summary of significant accounting policies** (continued)

**3.2 New standards, amendments and interpretations not yet applied by the Company**  
(continued)

**IFRS 17 - Insurance Contracts** (continued)

Impact area	Summary of impact
Process impact	<p>The Company is currently undergoing an operational impact assessment exercise to assess the operational impact of implementing IFRS 17.</p> <p>Since the majority of the Company's contracts would be measured under the premium allocation approach, the process impact is expected to be moderate.</p> <p>In case few contracts fail to pass the eligibility test for the premium allocation approach, the process impact is expected to be high.</p>
Impact on Reinsurance ("RI") arrangements	The reinsurance contracts held by the Company are under review and are being assessed to determine the applicable measurement model under IFRS 17.
Impact on policies & control frameworks	The Company has hired an external consultant to modify its current policies and control framework to be in line with IFRS 17 requirements.

**- IFRS 9 - Financial Instruments ("IFRS 9")**

This standard was published on July 24, 2014 and has replaced IAS 39. The new standard addresses the following items related to financial instruments:

*a) Classification and measurement:*

IFRS 9 uses a single approach to determine whether a financial asset is measured at amortised cost, fair value through other comprehensive income or fair value through profit or loss. A financial asset is measured at amortised cost if both:

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding ("SPPI").

The financial asset is measured at fair value through other comprehensive income and realised gains or losses would be recycled through profit or loss upon sale, if both conditions are met:

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows and for sale; and
- the contractual terms of cash flows are SPPI.

Assets not meeting either of these categories are measured at fair value through profit or loss. Additionally, at initial recognition, an entity can use the option to designate a financial asset at fair value through profit or loss if doing so eliminates or significantly reduces an accounting mismatch.

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)  
(All amounts expressed in Saudi Riyals unless otherwise stated)

**3. Summary of significant accounting policies** (continued)

**3.2 New standards, amendments and interpretations not yet applied by the Company**  
(continued)

**- IFRS 9 - Financial Instruments** (continued)

a) Classification and measurement (continued)

For equity instruments that are not held for trading, an entity can also make an irrevocable election to present in other comprehensive income subsequent changes in the fair value of the instruments (including realised gains and losses), dividends being recognised in profit or loss.

Additionally, for financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that is recognised in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss.

b) Impairment:

The impairment model under IFRS 9 reflects expected credit losses, as opposed to incurred credit losses under IAS 39. Under the IFRS 9 approach, it is no longer necessary for a credit event to have occurred before credit losses are recognised. Instead, an entity always accounts for expected credit losses and changes in those expected credit losses. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition.

c) Hedge accounting:

IFRS 9 introduces new requirements for hedge accounting that align hedge accounting more closely with Risk Management. The requirements establish a more principles-based approach to the general hedge accounting model. The amendments apply to all hedge accounting with the exception of portfolio fair value hedges of interest rate risk (commonly referred to as "fair value macro hedges"). For these, an entity may continue to apply the hedge accounting requirements currently in IAS 39. This exception was granted largely because the IASB is addressing macro hedge accounting as a separate project.

Effective date

The published effective date of IFRS 9 was January 1, 2018. However, amendments to IFRS 4 - Insurance Contracts: Applying IFRS 9 with IFRS 4 - Insurance Contracts ("IFRS 4"), published on September 12, 2016, changes the existing IFRS 4 to allow entities issuing insurance contracts within the scope of IFRS 4 to mitigate certain effects of applying IFRS 9 before the IASB's new insurance contract standard (IFRS 17 - Insurance Contracts) becomes effective. The amendments introduce two alternative options:

1. Apply a temporary exemption from implementing IFRS 9 until the earlier of:
  - a. the effective date of a new insurance contract standard; or
  - b. annual reporting periods beginning on or after January 1, 2023. Additional disclosures related to financial assets are required during the deferral period. This option is only available to entities whose activities are predominately connected with insurance and have not applied IFRS 9 previously; or



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- 3. Summary of significant accounting policies** (continued)
- 3.2 New standards, amendments and interpretations not yet applied by the Company** (continued)
- **IFRS 9 - Financial Instruments** (continued)
- b) Hedge accounting (continued):
2. Adopt IFRS 9 but, for designated financial assets, remove from profit or loss the effects of some of the accounting mismatches that may occur before the new insurance contract standard is implemented. During the interim period, additional disclosures are required.

The Company had performed a detailed assessment during 2019:

- i) the carrying amount of the Company's liabilities arising from contracts within the scope of IFRS 4 (including deposit components or embedded derivatives unbundled from insurance contracts) were compared to the total carrying amount of all its liabilities; and
- ii) the total carrying amount of the Company's liabilities connected with insurance were compared to the carrying amount of all its liabilities as of April 1, 2016. Based on these assessments, the Company determined that it is eligible for the temporary exemption. Consequently, the Company has decided to defer the implementation of IFRS 9 until the effective date of IFRS 17. Disclosures related to financial assets required during the deferral period are included in the Company's financial statements.

Impact assessment

As at December 31, 2020, the Company has total financial assets amounting Saudi Riyals 971.4 million including insurance related assets amounting to Saudi Riyals 334.1 million, respectively. Currently, financial assets held at amortised cost consist of cash and cash equivalents, deposits, premium and reinsurer's receivable - net, premiums receivable - related parties - net, reinsurers' share of outstanding claims, investments held-to-maturity and certain other assets amounting to Saudi Riyals 644.2 million (2019: Saudi Riyals 480.2 million).

Other financial assets consist of available-for-sale investments amounting to Saudi Riyals 224 million (2019: Saudi Riyals 138.8 million) with net increase in fair value during the year of Saudi Riyals 3.5 million (2019: net increase of Saudi Riyals 8.3 million). The Company expect to use the FVOCI classification of these financial assets based on the business model of the Company for debt securities and strategic nature of equity investments. However, the Company is yet to perform a detailed assessment to determine whether the debt securities meet the SPPI test as required by IFRS 9.

Management expects that investments in funds classified under available-for-sale investments will be at FVTPL under IFRS 9.

Credit risk exposure, concentration of credit risk and credit quality of these financial assets are mentioned in Note 28.4. The Company's financial assets have low credit risk as at 31 December 2020 and 2019. The above is based on a high-level impact assessment of IFRS 9. This preliminary assessment is based on currently available information and may be subject to changes arising from further detailed analyses or additional reasonable and supportable information being made available to the Company in the future. Overall, the Company expects some effect of applying the impairment requirements of IFRS 9. However, the impact of the impairment requirements of IFRS 9 are not expected to be significant. At present, it is not possible to provide a reasonable estimate of the effects of application of IFRS 9 as the Company is yet to perform a detailed review.

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**3. Summary of significant accounting policies** (continued)

**3.3 Insurance Contracts**

Insurance contracts are contracts where the Company (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Company determines whether it has significant insurance risk, by comparing benefits that would be paid if the insured event arose, with benefits payable if the insured event did not occur.

**3.4 Revenue recognition**

**3.4.1 Recognition of premium and reinsurance commissions**

Premiums and commission are recorded in the statement of income over the terms of the policies to which they relate on a pro-rata basis. The portion of premiums, reinsurance share of premiums and reinsurance commissions that will be earned in the future is reported as unearned premiums and unearned reinsurance commissions, respectively, and is deferred based on the following methods:

- Premium written in last three months of the period in respect of marine cargo;
- Pre-defined calculation for engineering class of business for risks undertaken that extend beyond a single year. In accordance with this calculation, lower premiums are earned in the first year which gradually increase towards the end of the tenure of the policy; and
- Actual number of days for other lines of business.

Unearned premiums represent the portion of premiums written relating to the unexpired period of coverage. The change in the provision for unearned premium is taken to the statement of income in the same order that revenue is recognised over the period of risk.

**3.4.2 Commission, dividend income and other income**

Commission income on short-term deposits and long-term deposits is recognised on a time proportion basis using the effective interest rate method and are disclosed under 'Investment and commission income' in statement of income. Dividend income is recognised when the right to receive a dividend is established, and is included under realised gain on available-for-sale investments in the statement of income. Income from Al Manafeth third party liability insurance fund and Umrah product medical, general and accident insurance fund, is recognised as other income on the basis of quarterly financial statements released by their Fund Manager i.e. The Company for Cooperative Insurance.

**3.5 Claims**

Claims consist of amounts payable to policyholders and third parties and related loss adjustment expenses, net of salvage and other recoveries, and are charged to changes in outstanding claims in the statement of income as incurred.

Gross outstanding claims comprise the gross estimated cost of claims incurred but not settled at the reporting date together with related claims handling costs, whether reported by the insured or not. Provisions for reported claims not paid as at the reporting date are made on the basis of individual case estimates. In addition, a provision based on management's judgment and the Company's prior experience is maintained for the cost of settling claims incurred but not reported including related claims handling costs at reporting date. The ultimate liability maybe in excess of or less than the amount provided.

The outstanding claims are shown on a gross basis and the related share of the reinsurers is shown separately. Further, the Company does not discount its liability for unpaid claims as substantially all claims are expected to be paid within one year of the reporting date.

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**3. Summary of significant accounting policies** (continued)

**3.6 Salvage and subrogation reimbursement**

Some insurance contracts permit the Company to sell (usually damaged) assets acquired in settling a claim (for example, salvage). The Company may also have the right to pursue third parties for payment of some or all costs (for example, subrogation).

Estimates of salvage recoveries are included as an allowance in the measurement of the outstanding claims liability. The allowance is the amount that can reasonably be recovered from the disposal of the asset.

Subrogation reimbursements are also considered as an allowance in the measurement of the outstanding claims liability. The allowance is the assessment of the amount that can be recovered from the liable third party.

**3.7 Reinsurance**

The Company's reinsurance program is affected through proportional, non-proportional and facultative placements based on the Company's net retention policy, treaty limits, nature and size of the risks. The Company cedes insurance risk in the normal course of business for all of its products. Reinsurance assets represent balances due from reinsurance companies. Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with reinsurance contracts.

An impairment review is performed at each reporting date or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when objective evidence exists that the Company may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Company will receive from the reinsurer can be measured reliably. The impairment loss is recorded in the statement of income as incurred.

Ceded reinsurance arrangements do not relieve the Company from its obligations to policyholders. Premiums and claims on assumed reinsurance are recognised as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are determined in a manner consistent with the associated reinsurance contract.

Reinsurance assets or liabilities are derecognised when the contractual rights are extinguished or expire or when the contract is transferred to another party.

Claims recoveries receivable from the reinsurers are recognised as an asset at the same time as the claims which give rise to the right of recovery are also recognised as a liability and are measured at the amount expected to be recovered.

**3.8 Liability adequacy test**

At each statement of financial position date, the Company assesses whether its recognised insurance liabilities are adequate using current estimates of future cash flows under its insurance contracts. If that assessment shows that the carrying amount of its insurance liabilities (less related deferred policy acquisition costs) is inadequate in the light of estimated future cash flows, the entire deficiency is immediately recognised in the statement of income and an unexpired risk provision is created.

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**3. Summary of significant accounting policies** (continued)

**3.9 Insurance contract liabilities**

Insurance contract liabilities include the outstanding claims provision, claims incurred but not reported ("IBNR") provision, the provision for unearned premium and additional premium reserve (including premium deficiency reserves) and other technical reserves. The outstanding claims provision and IBNR provision are based on the estimated ultimate cost of all claims incurred but not settled at the reporting date, whether reported or not, together with related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore, the ultimate cost of these cannot be known with certainty at the reporting date. The liability is calculated at the reporting date using a range of standard actuarial claim projection techniques, based on empirical data and current assumptions. The liability is not discounted for the time value of money. The liabilities are derecognised when the obligation to pay a claim expires, is discharged or is cancelled.

The provision for unearned premiums represents that portion of premiums received or receivable that relates to risks that have not yet expired at the reporting date. The provision is recognised when contracts are entered into and premiums are charged, and is brought to account as premium income over the term of the contract in accordance with the pattern of insurance service provided under the contract. At each reporting date, the Company reviews its unexpired risk and a liability adequacy test is performed to determine whether there is any overall excess of expected claims and deferred acquisition costs over unearned premiums. This calculation uses current estimates of future contractual cash flows after taking account of the investment return expected to arise on assets relating to the relevant insurance technical provisions. If these estimates show that the carrying amount of the unearned premiums (less related deferred acquisition costs) is inadequate, the deficiency is recognised in the statement of income by setting up a provision for premium deficiency. Other technical reserve comprise of unallocated loss adjustment expense reserve and proportional and non-proportional reinsurance accrual reserve. Unallocated loss adjustment expense reserve is determined at the end of each reporting period and represents the estimated cost of claims processing that the Company would incur at the time of claims payout. Reinsurance accrual reserve (proportional and non-proportional) are reserves measured as the amount of reinsurance premiums, reinsurance commissions or any loss participations that have not been fully accrued.

**3.10 Deferred policy acquisition costs**

Commissions and other costs directly related to the acquisition and renewal of insurance contracts are deferred and amortised over the terms of the insurance contracts to which they relate, similar to premiums earned. All other acquisition costs are recognised as an expense when incurred. Amortisation is recorded in the "Policy acquisition costs" in the statement of income.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortisation year and are treated as a change in accounting estimate.

An impairment review is performed at each reporting date or more frequently when an indication of impairment arises. If the assumptions relating to future profitability of these policies are not realised, the amortisation of these costs could be accelerated and this may also require additional impairment write-offs in the statement of income. Deferred policy acquisition costs are also considered in the liability adequacy test at each reporting date.

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**3. Summary of significant accounting policies** (continued)

**3.11 Premiums and reinsurers' receivable (including premium receivables from related parties)**

Premiums and reinsurers' receivable are recognised when due and measured on initial recognition at the fair value of the consideration received or receivable and are stated at gross less an allowance for any uncollectible amounts. The carrying value of premiums and reinsurers' receivable is reviewed for impairment and whenever events or circumstances indicate that the carrying amount may not be recoverable, the impairment loss is recorded in the statement of income. Premiums and reinsurers' receivable are derecognised when the de-recognition criteria for financial assets have been met.

**3.12 Investments**

**3.12.1 Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than those that the Company intends to sell in the short-term or that it has designated as available-for-sale investments. Receivables arising from insurance contracts are also classified in this category and are reviewed for impairment as part of the impairment review of loans and receivables.

**3.12.2 Available-for-sale investments**

Available-for-sale investments are those investments that are neither held-to-maturity nor held for trading. Investments which are classified as "available for sale" are subsequently measured at fair value. For an available-for-sale investment where the fair value has not been hedged, any unrealised gain or loss arising from a change in its fair value is recognised directly in the statement of comprehensive income until the investment is derecognised or impaired at which time the cumulative gain or loss previously recognised in the statement of comprehensive income should be included in the statement of income for the year. Available-for-sale investments whose fair value cannot be reliably measured are carried at amortised cost less impairment provision.

**3.12.3 Held-to-maturity investments**

Investments, which have fixed or determined payments and the Company has the positive intention and ability to hold to maturity are classified under this category. These investments are subsequently measured at amortised cost, less provision for impairment in value. Amortised cost is calculated by taking into account any discount or premium on acquisition. Any gain or loss on such investments is recognised in the statement of income when the investment is derecognised or impaired.

**3.12.4 Financial assets at fair value through profit or loss**

Financial assets at fair value through profit or loss are those investments that are bought with the intention of resale in the short term and are classified as trading investments. Such investments are measured and carried at fair value. Unrealised gains and losses are included in the statement of income.

**3.13 Recognition, measurement and de-recognition**

Purchase and sale of available-for-sale investments is recognised on the trade-date, which is the date on which the Company commits to purchase or sell the investment. Available-for-sale investments are initially recognised at fair value plus transaction costs that are directly attributable to their acquisition and are subsequently carried at fair value.

Financial assets at fair value through profit or loss are measured and carried at fair value. Unrealised gains and losses are included in the statement of income.

Changes in the fair value of available-for-sale investments are recognised in statement of comprehensive income.

Loans and receivables and held-to-maturity investments are carried at amortised costs less provision for impairment in value.



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**3. Summary of significant accounting policies** (continued)

**3.13 Recognition, measurement and de-recognition** (continued)

Amortised cost is calculated by taking into account any discount or premium on acquisition. Any gain or loss on such investments is recognised in the statement of income when the investment is derecognised or impaired.

Financial assets are derecognised when the rights to receive cash flows from those assets have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership.

When available-for-sale investments are sold or impaired, the accumulated fair value adjustments recognised in equity are included in the statements of income as 'gains and losses from available-for-sale investments'. Commission and investment income on available-for-sale investments calculated using the effective interest rate method is recognised in the statement of income.

**3.14 Offsetting**

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position only when there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expense are not off-set in the statement of income unless required or permitted by any accounting standard or interpretation.

**3.15 Trade date accounting**

All regular way purchases and sales of financial assets are recognised / derecognised on the trade date (i.e. the date that the Company commits to purchase or sell the assets). Regular way purchases or sales are purchases or sales of financial assets that require settlement of assets within the time frame generally established by regulation or convention in the market place.

**3.16 Determination of fair values**

The fair values of quoted investments in active markets are based on current bid prices. If there is no active market for a financial asset, fair value is determined using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis, and other valuation techniques commonly used by market participants. Dividends on available-for-sale investments are recognised in the statement of income, when the Company's right to receive payments is established.

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**3. Summary of significant accounting policies** (continued)

**3.17 Impairment of financial assets**

The Company assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that has occurred since the initial recognition of the asset (an incurred 'loss event'), has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include:

- Significant financial difficulty of the issuer or debtor;
- A breach of contract, such as a default or delinquency in payments;
- It becoming probable that the issuer or debtor will enter bankruptcy or other financial reorganization;
- The disappearance of an active market for that financial asset because of financial difficulties; or
- Observable data indicating that there is a measurable decrease in the estimated future cash flow from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the Company, including:
  - adverse changes in the payment status of issuers or debtors in the Company; or
  - national or local economic conditions at the country of the issuers that correlate with defaults on the assets.

If there is objective evidence that an impairment loss on a financial asset exists, the impairment is determined as follows:

- For assets carried at fair value, impairment is the significant or prolonged decline in the fair value of the financial asset.
- For assets carried at amortised cost, impairment is based on estimated future cash flows that are discounted at the original effective commission rate.

For available-for-sale financial assets, the Company assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

In the case of debt instruments classified as available-for-sale, the Company assesses individually whether there is an objective evidence of impairment. Objective evidence may include indications that the borrower is experiencing significant financial difficulty, default or delinquency in special commission income or principal payments, the probability that it will enter bankruptcy or other financial reorganization and where observable data indicates that there is a measurable decrease in the estimated future cash flows, such as changes in economic conditions that correlate with defaults. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of income. If, in a subsequent period, the fair value of a debt instrument increases and the increase can be objectively related to credit event occurring after the impairment loss was recognised in the statement of income, the impairment loss is reversed through the statement of income.

For equity investments held as available-for-sale, a significant or prolonged decline in fair value below its cost represents objective evidence of impairment. The determination of what is significant or prolonged requires judgment. The impairment loss cannot be reversed through statement of income as long as the asset continues to be recognised i.e. any increase in fair value after impairment has been recorded can only be recognised in other comprehensive income. On derecognition, any cumulative gain or loss previously recognised in other comprehensive income is included in the statement of income under "Realised gain (loss) on available-for-sale investments".

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**3. Summary of significant accounting policies** (continued)

**3.17 Impairment of financial assets** (continued)

In making an assessment of whether an investment in debt instrument is impaired, the Company considers the factors such as market's assessment of creditworthiness as reflected in the bond yields, rating agencies' assessment of creditworthiness, country's ability to access the capital markets for new debt issuance and probability of debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness. The amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of income.

**3.18 Financial liabilities**

All financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument. Financial liabilities are recognised initially at fair value less any directly attributable transaction cost. Subsequent to initial recognition, these are measured at amortised cost using the effective commission rate method.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in respective carrying amounts is recognised in the statements of income.

**3.19 Impairment of non-financial assets**

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs of disposal and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

The Company bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Company's CGU, to which the individual assets are allocated. These budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year. Impairment losses are recognised in the statement of income.

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**3 Summary of significant accounting policies** (continued)

**3.20 Dividend distribution**

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the year in which the dividends are approved by the Company's shareholders.

**3.21 Cash and cash equivalents**

Cash and cash equivalents include cash in hand and with banks and other short-term highly liquid investments, if any, with less than three months maturity from the date of acquisition.

**3.22 Foreign currencies**

Transactions in foreign currencies are recorded in Saudi Riyals at the exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated to Saudi Riyals at the rate of exchange prevailing at the reporting date. All differences are taken to the statements of income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction and are not subsequently restated. Foreign exchange gains or losses on available-for-sale investments are recognised in the statement of income. As the Company's foreign currency transactions are primarily in US dollars, foreign exchange gains and losses are not significant.

**3.23 Operating segments**

A segment is a distinguishable component of the Company that is engaged in providing products or services (a business segment), which is subject to risk and rewards that are different from those of other segments. For management purposes, the Company is organized into business units based on their products and services. Segment performance is evaluated based on profit or loss which, in certain respects, is measured differently from profit or loss in the financial statements.

For any inter-segment transactions, transfer prices between business segments are set on an arm's length basis in a manner similar to transactions with third parties.

Shareholders' operations is a non-operating segment, where, income earned from time deposits and investments is the only revenue generating activity. Certain direct operating expenses and other overhead expenses are allocated to this segment on an appropriate basis

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the chief executive officer that makes strategic decisions.

**3.24 Short-term and long-term deposits**

Short-term deposits are placed with local banks and financial institutions with an original maturity of more than three months but less than or equal to twelve months from the date of placement.

Long-term deposit represents deposit with maturity of more than one year from the date of placement and is placed with a financial institution carrying commission income.

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**3. Summary of significant accounting policies** (continued)

**3.25 Property and equipment**

Property and equipment are stated at cost less accumulated depreciation and any impairment losses. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of income during the financial year in which they are incurred.

The assets' residual values and useful lives are reviewed at each reporting date and adjusted if appropriate. The carrying values of these assets are reviewed for impairment when event or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are included in the statement of income.

**3.26 Intangible assets and Goodwill**

Intangible assets represent computer software and are measured at cost. Intangible assets with a finite useful life are amortised over their estimated useful life in accordance with the pattern of expected consumption of economic benefits. Intangible assets with an infinite useful life are not subject to amortisation but are tested for impairment at each statement of financial position date or more often if there is an indication of impairment. Intangible assets with a finite life are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

Goodwill arising on acquisition of a business is presented as a separate financial statement line item on the statement of financial position.

Goodwill arising on acquisition of a business is carried at cost as at the acquisition date. Goodwill is not amortised but it is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less impairment losses.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the merger date, allocated to the cash-generating units ("CGU") that are expected to benefit from the synergies of the combination and represents the lowest level at which goodwill is monitored for internal management purposes. A CGU to which goodwill has been allocated is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired. If the recoverable amount of the CGU is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the CGU and then to the other assets of the CGU on pro-rata based on the carrying amount of each asset in the CGU.

Any impairment loss is recognised immediately in the statement of income. Impairment of goodwill is not subsequently reversed.

Intangible assets acquired separately are initially recognised and measured at cost. Following initial recognition, intangible assets are measured at cost less accumulated amortisation and impairment losses, where applicable.



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**3. Summary of significant accounting policies** (continued)

**3.27 Leases**

***Lease liabilities***

The lease liability is initially measured at the net present value of the lease payments that are not paid at the commencement date. The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Company, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the RoU asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Company:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received;
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by the individual lessee, which does not have recent third-party financing, and
- makes adjustments specific to the lease, for example term, country, currency and security.

Lease liabilities include the net present value of the following lease payments:

- fixed lease payments, less any lease incentives receivable;
- variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- amounts expected to be payable by the lessee under residual value guarantees;
- the exercise price of purchase options, if the lessee is reasonably certain to exercise the options; and
- payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease liability is presented as a separate line in the statement of financial position.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest rate method) and by reducing the carrying amount to reflect the lease payments made.

The Company remeasures the lease liability (and makes a corresponding adjustment to the related RoU asset) whenever:

- the lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the lease liability is re-measured by discounting the revised lease payments using a revised discount rate;
- the lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is re-measured by discounting the revised lease payments using the initial discount rate (unless the lease payments change is due
- a lease contract is modified, and the lease modification is not accounted for as a separate lease, in which case the lease liability is re-measured by discounting the revised lease payments using a revised discount rate.

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**3 Summary of significant accounting policies** (continued)

**3.27 Leases** (continued)

***Right-of-use assets (RoU)***

The RoU assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses, if any.

Whenever the Company incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognised and measured under IAS 37 “Provisions, contingent liabilities and contingent assets”. The costs are included in the related RoU asset, unless those costs are incurred to produce inventories.

RoU assets are depreciated over the shorter period of the lease term or the economic useful life of the underlying asset. If a lease transfers ownership of the underlying asset or the cost of the RoU asset reflects that the Company expects to exercise a purchase option, the related RoU asset is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

The RoU assets are presented as a separate line in the statement of financial position.

The Company applies IAS 36 “Impairment of Assets” to determine whether a RoU asset is impaired and accounts for any identified impairment loss.

Variable rents that do not depend on an index or rate are not included in the measurement the lease liability and the RoU asset. The related payments are recognised as an expense in the period in which the event or condition that triggers those payments occurs and are included in the profit or loss.

**3.28 Provisions and other liabilities**

Provisions are recognised when the Company has an obligation (legal or constructive) arising from past events, and the costs to settle the obligation are both probable and may be measured reliably. Provisions are not recognised for future operating losses. Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

**3.29 Employee benefit obligations**

The Company operates a single post-employment benefit scheme of defined benefit plan driven by the labor laws and workman laws of the Kingdom of Saudi Arabia which is based on most recent salary and number of service years.

The post-employment benefits plan is not funded. Accordingly, valuations of the obligations under the plan are carried out by an independent actuary based on the projected unit credit method. The costs relating to such plans primarily consist of the present value of the benefits attributed on an equal basis to each year of service and the interest on this obligation in respect of employee service in previous years.

Current and past service costs related to post-employment benefits are recognised immediately in the statement of income and while unwinding of the liability at discount rates used are recorded in the statement of income. Any changes in net liability due to actuarial valuations and changes in assumptions are taken as re-measurement in the statement of comprehensive income.

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**3 Summary of significant accounting policies** (continued)

**3.29 Employee benefit obligations** (continued)

Re-measurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised directly in the statement of comprehensive income and transferred to retained earnings in the statement of changes in equity in the period in which they occur.

Changes in the present value of the defined benefit obligations resulting from plan amendments or curtailments are recognised immediately in statement of income as past service costs. End of service payments are based on employees' final salaries and allowances and their cumulative years of service, as stated in the labor law of Saudi Arabia.

**3.30 Zakat and income tax**

The Company is subject to zakat and income tax in accordance with the regulations of the General Authority of Zakat and Tax ("GAZT"). Zakat is computed on the Saudi shareholders' share of equity or net income using the basis defined under the Zakat regulations. Income taxes are computed on the foreign shareholders' share of adjusted net income for the year. Additional amounts payable, if any, at the finalization of final assessments are accounted for when such amounts are determined.

*a) Zakat*

The Company is subject to zakat in accordance with the regulations of the General Authority of Zakat and Tax ("GAZT"). Zakat expense is charged to the statement of income. Zakat is not accounted for as income tax and as such no deferred tax is calculated relating to zakat.

*b) Income tax*

The income tax expense or credit for the period is the tax payable on the current year's taxable income, based on the applicable income tax rate for each jurisdiction, adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses, and is charged to the statement of income.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period the Company operates and generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

Adjustments arising from the final income tax assessments are recorded in the period in which such assessments are made.

*c) Deferred tax*

Deferred income tax is recognised using the liability method on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts, and for the carry forward losses in the financial statements, if any. The amount of deferred tax recognised is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the reporting date. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences and the tax credits can be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefits will be realised.

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**3 Summary of significant accounting policies** (continued)

**3.30 Zakat and income tax** (continued)

Such assets and liabilities are not recognised if the temporary differences arise from the initial recognition of goodwill or of an asset or liability in a transaction (other than in a business combination) that affects neither taxable profit nor accounting profit

Deferred tax assets and liabilities are offset where there is a legally enforceable right to offset current tax assets and liabilities and where the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity.

**3.31 Business combination**

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of an entity comprises the:

- fair values of the assets transferred;
- liabilities incurred to the former owners of the acquired business;
- equity interests issued by the Company;
- fair value of any asset or liability resulting from a contingent consideration arrangement; and
- fair value of any pre-existing equity interest in the entity acquired.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Company recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

The excess of the:

- consideration transferred;
- amount of any non-controlling interest in the acquired entity; and
- acquisition-date fair value of any previous equity interest in the acquired entity,

over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in profit or loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

Contingent consideration, if any, is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss. If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss.

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**3 Summary of significant accounting policies** (continued)

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at fair value as of the acquisition date and the amount of any non-controlling interests in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition related costs are expensed as incurred and included in general and administrative expenses in the statement of comprehensive income.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the fair value of net identifiable tangible and intangible assets acquired and liabilities incurred and / or assumed. If the consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in the statement of income. After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Company's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Goodwill is tested for impairment annually as at the reporting date and when circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of each cash-generating unit to which the goodwill relates. When the recoverable amount of the cash-generating unit is less than the carrying amount, an impairment loss is recognised in the statement of income. Impairment losses relating to goodwill cannot be reversed in future periods.

**4. Business combination**

On 12 Shawwal 1441H (corresponding to June 4, 2020), the Company signed a binding merger agreement (the "Agreement") with Al Ahlia Cooperative Insurance Company ("Al Ahlia"), operating as a Saudi joint stock company (licensed to transact cooperative insurance business across the Kingdom of Saudi Arabia). On 20 Dhul Hijja 1441H (August 10, 2020), the Company received SAMA's approval for the merger with Al Ahlia. On 22 Muharram 1442H (September 10, 2020), the Company obtained the approval from the Capital Market Authority. Further, the Company's and Al Ahlia's shareholders approved the merger on 18 Safar 1442H (October 5, 2020) and 16 Rabi' I 1442H (November 2, 2020), respectively. As per the Agreement, the effective date of the merger was 21 Rabi' I 1442H (December 6, 2020) (the "Effective Date"). As at the Effective Date, the Company acquired all the issued shares of Al Ahlia by virtue of a share exchange offer by issuing one share in the Company for every 1.54766350624551 shares in Al Ahlia. This resulted in issuance of 7,947,464 new ordinary shares with a par value of Saudi Riyals 10 per share. The Company issued new shares by increasing its share capital from Saudi Riyals 150,000,000 to Saudi Riyals 229,474,640.

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**4. Business combination** (continued)

The Company has accounted for the merger using the acquisition method under IFRS 3- Business Combination ("IFRS 3") with the Company being the acquirer and Al Ahlia being the acquiree, based on the provisional fair values of the acquired net assets as at the Effective Date. The adjustments to the provisional values will be finalized within twelve months from the Effective Date as permitted by IFRS 3, as the Company will get a reasonable time to obtain the information necessary to identify and measure the net assets acquired. Subsequent to the Effective Date, Al Ahlia has been delisted from Tadawul, Saudi Stock Exchange and other legal formalities, including cancellation of the Al Ahlia's CR, are currently in progress.

These financial statements include the results of Al Ahlia from the Effective Date. If the acquisition had occurred on January 1, 2020, the gross written premium of the Company would have increased by Saudi Riyals 181 million and the loss for the year attributable to the shareholders would have increased by Saudi Riyals 10.1 million for the year ended December 31, 2020. The merger related costs for the year ended December 31, 2020 amounted to Saudi Riyals 3.2 million (December 31, 2019: Saudi Riyals Nil) were recognised as an expense in the statement of income and included in general and administrative expenses.

**Purchase consideration**

The Company acquired all the issued shares of Al Ahlia by issuing one share in the Company for every 1.54766350624551 shares in Al Ahlia on the Effective Date. This resulted in issuance of 7,947,464 new shares of the Company to the shareholders of Al Ahlia at fair value (Saudi Riyal 21.26 per share), amounting to Saudi Riyals 168,963,085, as the purchase consideration.

**Share capital and share premium**

The issuance of new shares, as mentioned in the preceding paragraph, resulted in an increase in the share capital of the Company by Saudi Riyals 79,474,640 (7,947,464 shares at par value of Saudi Riyals 10 per share) and recognition of share premium of Saudi Riyals 89,488,445, as at the Effective Date.



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**4. Business combination** (continued)

The provisional fair values of net assets acquired as at the Effective Date are as follows:

	<b>Total</b>
<b>ASSETS</b>	
Cash and cash equivalents	147,359,189
Short-term deposits	40,368,219
Premiums and reinsurers' receivable - net	45,906,604
Reinsurers' share of unearned premiums	4,338,001
Reinsurers' share of outstanding claims	15,980,527
Reinsurers' share of claims incurred but not reported	1,528,473
Deferred policy acquisition costs	7,540,381
Investments	14,413,873
Due from related parties	2,394,461
Prepaid expenses and other assets	13,369,069
Property and equipment	3,673,191
Right-of-use assets	2,791,322
Intangible assets	7,052,576
Statutory deposit	24,000,000
Accrued income on statutory deposit	3,515,288
<b>TOTAL ASSETS</b>	<b>334,231,174</b>
<b>LIABILITIES</b>	
Accounts payable	18,701,160
Accrued and other liabilities	14,851,401
Reinsurers' balances payable	3,919,445
Unearned premiums	107,975,551
Unearned reinsurance commission	1,083,764
Outstanding claims	36,792,956
Claims incurred but not reported	40,751,611
Additional premium reserves	14,247,658
Other technical reserves	2,216,738
Lease liabilities	1,321,462
Employee benefit obligations	6,585,890
Zakat and income tax	15,621,219
Surplus distribution payable	1,470,696
Accrued commission income payable to SAMA	3,515,288
<b>TOTAL LIABILITIES</b>	<b>269,054,839</b>
 Net identifiable assets	 <b>65,176,335</b>
 <b>4.1 Goodwill recognised as at the Effective Date</b>	
 Purchase consideration	 168,963,085
Less: net identifiable assets acquired	(65,176,335)
Goodwill	<b>103,786,750</b>

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**5 Goodwill**

The goodwill arising from the merger is attributable to the expected synergies from combining the operations of the Company and Al Ahlia and cannot be assigned to any other determinable and separate provisional intangible asset. Goodwill is allocated to the Company as a single cash generating unit ("CGU"), being the combined operations of the Company and Al Ahlia. Management's judgment to allocate goodwill to the Company considered the broader reason for which acquisition was made, i.e. synergies from combining the operations. The Company tests the goodwill for impairment on an annual basis. For the impairment testing, management determines the recoverable amount of the CGU based on value-in-use calculations. These calculations require the use of estimates in relation to the future cash flows, based on the most recent five years' approved business plan, and use of an appropriate discount rate applicable to the circumstances of the Company. Cash flows beyond the five-years period are extrapolated using the estimated growth rate stated below. This growth rate is consistent with the forecasts included in industry reports specific to the industry in which the CGU operates. The calculation of value in use is most sensitive to the assumptions of gross premiums written growth and average claims ratio. Key assumptions underlying the projections are:

<b>Key assumptions</b>	<b>%</b>
Gross premiums written growth	11.2
Average claims ratio	69.0
Discount rate	13.5
Terminal growth rate	2.0

**Sensitivity to the changes in assumptions**

**Gross premiums written growth**

The gross premiums written growth in the forecast period has been estimated to be compound annual growth rate of 11.2%. If all other assumptions kept the same, a reduction of this growth rate from 11.2% to 6.8% would give a value in use equal to the current carrying amount.

**Average claims ratio**

The average claims ratio in the forecast period has been estimated to be 69%. If all other assumptions kept the same, a reduction of this growth rate from 69.0% to 72.7% would give a value in use equal to the current carrying amount.

With regard to the assessment of the value in use, management believes that no reasonably possible change in any of the other key assumptions above would cause the carrying value of CGU including goodwill to materially exceed its recoverable amount.

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**6. Critical accounting judgments, estimates and assumptions**

The preparation of financial statements in conformity with IFRS requires the use of certain critical estimates and judgments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the reporting date and the reported amounts of revenue and expenses during the reporting period. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Company makes estimates and judgments concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates that have a risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next twelve-month period are discussed below:

On March 11, 2020, the World Health Organization (“WHO”) declared the Coronavirus (“Covid-19”) outbreak as a pandemic in recognition of its rapid spread globally. This outbreak has also affected the GCC region including the Kingdom of Saudi Arabia. Governments all over the world have taken steps to contain the spread of Covid-19. The Kingdom of Saudi Arabia has implemented closure of borders, released social distancing guidelines and enforced country-wide lockdowns and curfews.

In response to the spread of Covid-19 in the Kingdom of Saudi Arabia and its consequential disruption to social and economic activities, the Company’s management has assessed its impact on the Company’s operations and has taken a series of proactive and preventive measures to ensure:

- the health and safety of its employees and the wider community where it is operating; and
- the continuity of its business throughout the Kingdom of Saudi Arabia is protected and remains intact.

(i) Impact of Covid-19

Medical technical reserves

The Company’s management believes that the Saudi Arabian government initiative of providing free healthcare to infected and suspected patients has helped in reducing any unfavourable impact. During the period of lockdowns and curfews as implemented by the Saudi Arabian government, the Company experienced a decline in medical reported claims (mainly elective and non-chronic treatment claims) which resulted in a decrease in claims experience which could have resulted from the deferral of certain medical treatments. Accordingly, the Company’s management has duly considered the impact of such deferral of medical claims in the current estimate of future contractual cashflows of the insurance contracts in force as at December 31, 2020 for its liability adequacy test. Based on the results, no additional reserves were recognised by the Company as of December 31, 2020 (December 31, 2019: Nil) for the issued medical policies to account for the above explained deferral.

Motor technical reserves

In response to the Covid-19 pandemic, SAMA issued a circular 189 (the “Circular”) dated May 8, 2020 to all insurance companies in the Kingdom of Saudi Arabia. Amongst other things, the Circular instructed the insurance companies to extend the period of validity of all existing retail motor insurance policies by two months as well as providing two months of additional coverage for all new retail motor insurance policies written within one month of the date of the Circular.

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**6. Critical accounting judgments, estimates and assumptions (Continued)**

*Motor technical reserves (continued)*

Management, in conjunction with its appointed actuary, deliberated on a variety of internal factors and the Company prospectively assessed the sufficiency of its unexpired risk reserves in relation to those existing retail Motor policies impacted by the Circular. For new retail motor policies issued as per above circular, the premium is earned over the period of twelve months. The Company's management has duly considered the impact of such existing and new retail motor policies impacted by the Circular in claims in the current estimate of future contractual cashflows of the insurance contracts in force as at December 31, 2020 for its liability adequacy test. Based on the assessment of the in-force policies as at December 31, 2020, management, in conjunction with its appointed actuary, believes that the Company has sufficient unearned premium reserves to cover the potential claims costs. Accordingly, additional premium deficiency reserves amounting to Saudi Riyals 4.5 million were recognised as at December 31, 2020 (December 31, 2019: Nil).

*Financial assets - investments and loans and receivables*

For held-to-maturity investments and financial assets designated as loans and receivables, the Company has performed an assessment in accordance with its accounting policy due to the Covid-19 pandemic to determine whether there is objective evidence that a financial asset or group of financial assets is impaired. These include factors such as significant financial difficulties of issuers or debtors, default or delinquency in payments, probability that the issuer or debtor will enter bankruptcy or other financial reorganization etc. For available-for-sale investments, the Company has performed an assessment to determine whether there is a significant decline in the fair value of available-for-sale investments to below cost along with other qualitative factors such as prolonged decline in the value of investments for equity instruments and / or occurrence of a credit default event in case of debt instruments. Based on these assessments, the Company believes that the Covid-19 pandemic has had no material effect on the Company's reported results for the year ended December 31, 2020. The Company continues to monitor the situation closely.

*ii) Liability arising from claims made under insurance contracts*

Considerable judgement by management is required in the estimation of amounts due to policyholders arising from claims made under insurance policies. Such estimates are necessarily based on significant assumptions about several factors involving varying, and possible significant, degrees of judgement and uncertainty and actual results may differ from management's estimates resulting in future changes in estimated liabilities.

In particular, estimates have to be made both for the expected ultimate cost of claims reported at the reporting date and for the expected ultimate cost of IBNR claims at the reporting date. The primary technique adopted by management in estimating the cost of notified and IBNR claims, is that of using past claim settlement trends to predict future claims settlement trends. Refer to Note 28.1 for a sensitivity analysis in relation to significant assumptions.

Claims requiring court or arbitration decisions, if any, are estimated individually. Independent loss adjusters normally estimate property claims. Management reviews its provisions for claims incurred and claims incurred but not reported, on a quarterly basis. The Company is exposed to disputes with, and possibility of defaults by, its reinsurers. The Company monitors on a quarterly basis the evolution of disputes with and the strength of its reinsurers.

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**6. Critical accounting judgments, estimates and assumptions (Continued)**

*Financial assets - investments and loans and receivables (continued)*

*iii) Impairment of premiums and reinsurers' receivable*

An estimate of the uncollectible amount of premiums receivable, if any, is made when collection of the full amount of the receivables as per the original terms of the insurance policy is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and an allowance applied according to the length of time past due and Company's past experience.

*iv) Fair value of financial instruments*

The Company treats investments as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires considerable judgment. In addition, the Company evaluates other factors, including normal volatility in share price for quoted investments and the future cash flows and the discount factors for unquoted investments.

*v) Right-of-use assets and lease liability*

Extension and termination options are included in leases of the Company. These are used to maximise operational flexibility in terms of managing the assets used in the Company's operations.

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not to exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Company, the lessee's incremental borrowing rate is used, being the rate that the Company would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

*vi) Impairment testing of goodwill*

The Company's management tests, on an annual basis, whether goodwill arising on merger has suffered any impairment. This requires an estimation of the recoverable amount of the CGU to which goodwill has been allocated. The key assumptions used in determining the recoverable amounts are set out in Note 5.

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**7. Segmental information**

Operating segments are identified on the basis of internal reports about components of the Company that are regularly reviewed by the Company's Board of Directors in their function as chief operating decision maker in order to allocate resources to the segments and to assess its performance.

Segment results for property, marine, engineering, and general accident have been aggregated as property and casualty and all other lines have been aggregated as protection and savings line of business respectively. There was no change in the basis of segmentation during the year ended December 31, 2020.

Segment results do not include general and administration expenses, (allowance) reversal of allowance for doubtful debts, investment and commission income, realised gain (loss) on investments, finance cost on lease liabilities and other income.

Segment assets do not include cash and cash equivalents, short-term deposits, premiums and reinsurers' receivable - net, premiums receivable - related parties - net, investments, due from a related party - net, prepaid expenses and other assets, long-term deposits, property and equipment, right-of-use assets, intangible assets, goodwill, statutory deposit, accrued income on statutory deposit. Accordingly, they are included in unallocated assets. Segment liabilities do not include accounts payable, accrued and other liabilities, reinsurer's balances payable, lease liabilities, employee benefit obligations, zakat and income tax, surplus distribution payable and accrued commission income payable to SAMA. Accordingly, they are included in unallocated liabilities.

These unallocated assets and liabilities are not reported to chief operating decision maker under related segments and are monitored on a centralized basis.

For management purposes, the Company is organized into business units based on their products and services and has the following reportable segments:

- Medical;
- Motor;
- Property and casualty; and
- Protections and savings.

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**7. Segmental information** (continued)

The segment information provided to the Company's Board of Directors for the reportable segments for the Company's total assets and liabilities at December 31, 2020 and December 31, 2019, its total revenues, expenses, and net (loss) income for the years then ended, are as follows:

	Insurance operations					Shareholders' operations	Total
	Medical	Motor	Property and Casualty	Protection and Savings	Total		
<b>December 31, 2020</b>							
<b>Assets</b>							
Reinsurers' share of unearned premiums	-	16,855,455	19,619,343	-	36,474,798	-	36,474,798
Reinsurers' share of outstanding claims	557,911	14,849,485	33,081,711	-	48,489,107	-	48,489,107
Reinsurers' share of claims incurred but not reported	6,500,809	5,034,535	8,527,647	-	20,062,991	-	20,062,991
Deferred policy acquisition costs	17,797,650	7,239,163	4,437,786	-	29,474,599	-	29,474,599
Segment assets	24,856,370	43,978,638	65,666,487	-	134,501,495	-	134,501,495
Unallocated assets					541,950,312	463,265,856	1,005,216,168
<b>Total assets</b>					677,232,399	462,485,264	1,139,717,663
<b>Total liabilities</b>							
Unearned premiums	225,562,240	107,129,290	42,897,271	-	375,588,801	-	375,588,801
Unearned reinsurance commission	-	3,082,613	5,743,272	-	8,825,885	-	8,825,885
Outstanding claims	14,488,827	33,803,393	56,450,340	-	104,742,560	-	104,742,560
Claims incurred but not reported	115,591,905	39,869,734	15,436,275	-	170,897,914	-	170,897,914
Additional premium reserves	796,813	10,498,578	-	-	11,295,391	-	11,295,391
Other technical reserves	6,761,159	3,140,591	1,309,843	-	11,211,593	-	11,211,593
Segment liabilities				-	682,562,144	-	682,562,144
Unallocated liabilities and equity					160,193,697	296,961,822	457,155,519
<b>Total liabilities and equity</b>					842,755,841	296,961,822	1,139,717,663



**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

(A Saudi Joint Stock Company)

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**7. Segmental information** (continued)

	Insurance operations				Shareholders' operations	Total
	Medical	Motor	Property and Casualty	Protection and Savings		
<b>December 31, 2019</b>						
<b>Assets</b>						
Reinsurers' share of unearned premiums	-	21,786,861	17,832,227	-	39,619,088	- 39,619,088
Reinsurers' share of outstanding claims	1,495,821	13,208,774	12,018,526	-	26,723,121	- 26,723,121
Reinsurers' share of claims incurred but not reported	2,393,015	10,809,660	10,086,167	-	23,288,842	- 23,288,842
Deferred policy acquisition costs	12,864,195	4,900,038	1,781,102	-	19,545,335	- 19,545,335
Segment assets	16,753,031	50,705,333	41,718,022	-	109,176,386	- 109,176,386
Unallocated assets					444,956,945	151,988,595 596,945,540
<b>Total assets</b>					<b>554,133,331</b>	<b>151,988,595 706,121,926</b>
<b>Total liabilities</b>						
Unearned premiums	178,171,411	53,935,958	25,405,431	-	257,512,800	- 257,512,800
Unearned reinsurance commission	-	4,169,353	5,511,026	-	9,680,379	- 9,680,379
Outstanding claims	26,708,662	32,454,402	15,921,634	-	75,084,698	- 75,084,698
Claims incurred but not reported	57,515,188	26,416,080	13,369,817	-	97,301,085	- 97,301,085
Additional premium reserves	2,953,139	2,540,173	-	-	5,493,312	- 5,493,312
Other technical reserves	3,225,092	1,515,253	239,583	-	4,979,928	- 4,979,928
Segment liabilities	268,573,492	121,031,219	60,447,491	-	450,052,202	- 450,052,202
Unallocated liabilities and equity					104,328,560	151,741,164 256,069,724
<b>Total liabilities and equity</b>					<b>554,380,762</b>	<b>151,741,164 706,121,926</b>

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

(A Saudi Joint Stock Company)

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**7. Segmental information** (continued)

	Insurance operations				Shareholders' operations	Total
	Medical	Motor	Property and Casualty	Protection and Savings		
<b>For the year ended December 31, 2020</b>						
<b>REVENUES</b>						
Gross premiums written	391,350,710	99,230,577	66,542,161	-	557,123,448	- 557,123,448
Reinsurance premiums ceded:						
- Foreign	-	(33,082,088)	(40,940,226)	-	(74,022,314)	- (74,022,314)
- Local	-	(5,770,119)	(5,998,848)	-	(11,768,967)	- (11,768,967)
Excess of loss expenses:						
- Foreign	(15,646,492)	(1,592,828)	(1,084,810)	-	(18,324,130)	- (18,324,130)
- Local		(296,990)	(244,169)	-	(541,159)	- (541,159)
<b>Net premiums written</b>	<b>375,704,218</b>	<b>58,488,552</b>	<b>18,274,108</b>	<b>-</b>	<b>452,466,878</b>	<b>- 452,466,878</b>
Changes in unearned premiums	(34,906,994)	21,007,056	3,799,488	-	(10,100,450)	- (10,100,450)
Changes in reinsurers' share of unearned premiums	-	(4,931,405)	(2,550,886)	-	(7,482,291)	- (7,482,291)
<b>Net premiums earned</b>	<b>340,797,224</b>	<b>74,564,203</b>	<b>19,522,710</b>	<b>-</b>	<b>434,884,137</b>	<b>- 434,884,137</b>
Reinsurance commissions	-	8,452,766	15,869,030	-	24,321,796	- 24,321,796
Fee income from insurance	38,050	47,276	137,966	-	223,292	- 223,292
<b>Total revenues</b>	<b>340,835,274</b>	<b>83,064,245</b>	<b>35,529,706</b>	<b>-</b>	<b>459,429,225</b>	<b>- 459,429,225</b>
<b>UNDERWRITING COSTS AND EXPENSES</b>						
Gross claims paid	(293,030,692)	(98,615,301)	(8,916,096)	-	(400,562,089)	- (400,562,089)
Reinsurers' share of gross claims paid	18,467,190	37,106,145	5,414,723	-	60,988,058	- 60,988,058
Expenses incurred related to claims	(5,176,628)	(717,624)	-	-	(5,894,252)	- (5,894,252)
<b>Net claims and other benefits paid</b>	<b>(279,740,130)</b>	<b>(62,226,780)</b>	<b>(3,501,373)</b>	<b>-</b>	<b>(345,468,283)</b>	<b>- (345,468,283)</b>
Changes in outstanding claims	16,590,613	(2,790,709)	(6,664,810)	-	7,135,094	- 7,135,094
Changes in reinsurers' share of outstanding claims	(1,176,546)	2,175,211	4,786,794	-	5,785,459	- 5,785,459
Changes in claims incurred but not reported	(46,354,318)	10,788,720	2,720,380	-	(32,845,218)	- (32,845,218)
Changes in reinsurers' share of claims incurred but not reported	4,107,794	(5,775,125)	(3,086,993)	-	(4,754,324)	- (4,754,324)
<b>Net claims and other benefits incurred</b>	<b>(306,572,587)</b>	<b>(57,828,683)</b>	<b>(5,746,002)</b>	<b>-</b>	<b>(370,147,272)</b>	<b>- (370,147,272)</b>

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**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

(A Saudi Joint Stock Company)

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**7. Segmental information** (continued)

	Insurance operations				Shareholders' operations	Total
	Medical	Motor	Property and Casualty	Protection and Savings		
Policy acquisition costs	(27,322,000)	(9,992,826)	(4,579,921)	-	(41,894,747)	(41,894,747)
Changes in additional premium reserves	7,646,172	799,407	-	-	8,445,579	8,445,579
Changes in other technical reserves	(3,400,177)	(197,180)	(417,570)	-	(4,014,927)	(4,014,927)
Other underwriting expenses	(997,146)	(401,445)	(1,397,335)	-	(2,795,926)	(2,795,926)
<b>Total underwriting costs and expenses, net</b>	<b>(330,645,738)</b>	<b>(67,620,727)</b>	<b>(12,140,828)</b>	<b>-</b>	<b>(410,407,293)</b>	<b>(410,407,293)</b>
<b>NET UNDERWRITING INCOME</b>	<b>10,189,536</b>	<b>15,443,518</b>	<b>23,388,878</b>	<b>-</b>	<b>49,021,932</b>	<b>49,021,932</b>
<b>OTHER OPERATING (EXPENSES) INCOME</b>						
Allowance for doubtful debts					(8,952,215)	(8,952,215)
General and administrative expenses					(97,666,738)	(102,073,877)
Investment and commission income					7,650,197	12,273,029
Finance costs - lease liabilities					(254,600)	(254,600)
Other income					10,621,610	10,621,610
<b>Total other operating (expenses) income, net</b>					<b>(88,601,746)</b>	<b>(88,386,053)</b>
<b>Total (loss) income for the year before surplus attribution, zakat and income tax</b>					<b>(39,579,814)</b>	<b>(39,364,121)</b>
<b>Surplus attributed to the insurance operations</b>					-	-
<b>Total (loss) income for the year before zakat and income tax</b>					<b>(39,579,814)</b>	<b>(39,364,121)</b>
Zakat expense					-	(6,212,972)
Income tax expense					-	-
<b>Total loss for the year attributable to the shareholders</b>					<b>(39,579,814)</b>	<b>(45,577,093)</b>

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

(A Saudi Joint Stock Company)

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**7. Segmental information** (continued)

	Insurance operations				Shareholders' operations	Total
	Medical	Motor	Property and Casualty	Protection and Savings		
<b>For the year ended December 31, 2019</b>						
<b>REVENUES</b>						
Gross premiums written	311,195,458	177,971,678	69,629,155	-	558,796,291	- 558,796,291
Reinsurance premiums ceded:						
- Foreign	(1,633,521)	(64,034,828)	(44,661,668)	-	(110,330,017)	- (110,330,017)
- Local	-	(7,152,901)	(3,616,756)	-	(10,769,657)	- (10,769,657)
Excess of loss expenses:						
- Foreign	(11,047,523)	(1,482,165)	(984,106)	-	(13,513,794)	- (13,513,794)
- Local	-	(222,875)	(97,034)	-	(319,909)	- (319,909)
<b>Net premiums written</b>	<b>298,514,414</b>	<b>105,078,909</b>	<b>20,269,591</b>	<b>-</b>	<b>423,862,914</b>	<b>- 423,862,914</b>
Changes in unearned premiums	(111,647,222)	47,068,929	(9,509,563)	-	(74,087,856)	- (74,087,856)
Changes in reinsurers' share of unearned premiums	(10,386,294)	(18,762,023)	6,228,726	-	(22,919,591)	- (22,919,591)
<b>Net premiums earned</b>	<b>176,480,898</b>	<b>133,385,815</b>	<b>16,988,754</b>	<b>-</b>	<b>326,855,467</b>	<b>- 326,855,467</b>
Reinsurance commissions	-	16,631,617	10,126,795	-	26,758,412	- 26,758,412
Fee income from insurance	17,369	51,862	131,580	-	200,811	- 200,811
<b>Total revenues</b>	<b>176,498,267</b>	<b>150,069,294</b>	<b>27,247,129</b>	<b>-</b>	<b>353,814,690</b>	<b>- 353,814,690</b>
<b>UNDERWRITING COSTS AND EXPENSES</b>						
Gross claims paid	(137,677,000)	(195,279,559)	(42,852,310)	-	(375,808,869)	- (375,808,869)
Reinsurers' share of gross claims paid	31,271,751	76,656,478	38,801,324	-	146,729,553	- 146,729,553
Expenses incurred related to claims	(3,659,276)	-	-	-	(3,659,276)	- (3,659,276)
<b>Net claims and other benefits paid</b>	<b>(110,064,525)</b>	<b>(118,623,081)</b>	<b>(4,050,986)</b>	<b>-</b>	<b>(232,738,592)</b>	<b>- (232,738,592)</b>
Changes in outstanding claims	(17,990,315)	(13,232,714)	47,492,780	-	16,269,751	- 16,269,751
Changes in reinsurers' share of outstanding claims	(1,018,152)	5,552,230	(42,505,363)	-	(37,971,285)	- (37,971,285)
Changes in claims incurred but not reported	(38,813,603)	(137,930)	9,623,806	-	(29,327,727)	- (29,327,727)
Changes in reinsurers' share of claims incurred but not reported	(3,235,903)	154,443	(6,800,099)	-	(9,881,559)	- (9,881,559)
<b>Net claims and other benefits incurred</b>	<b>(171,122,498)</b>	<b>(126,287,052)</b>	<b>3,760,138</b>	<b>-</b>	<b>(293,649,412)</b>	<b>- (293,649,412)</b>

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**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

(A Saudi Joint Stock Company)

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**7. Segmental information** (continued)

	<b>Insurance operations</b>				<b>Shareholders' operations</b>	<b>Total</b>
	<b>Medical</b>	<b>Motor</b>	<b>Property and Casualty</b>	<b>Protection and Savings</b>		
Policy acquisition costs	(12,323,434)	(13,061,212)	(3,444,390)	-	(28,829,036)	(28,829,036)
Changes in additional premium reserves	(2,953,139)	10,800,082	264,089	-	8,111,032	8,111,032
Changes in other technical reserves	(798,094)	(297,888)	376,594	-	(719,388)	(719,388)
Other underwriting expenses	(859,515)	(654,371)	(217,346)	-	(1,731,232)	(1,731,232)
<b>Total underwriting costs and (expenses) income, net</b>	<b>(188,056,680)</b>	<b>(129,500,441)</b>	<b>739,085</b>	<b>-</b>	<b>(316,818,036)</b>	<b>(316,818,036)</b>
<b>NET UNDERWRITING (LOSS) INCOME</b>	<b>(11,558,413)</b>	<b>20,568,853</b>	<b>27,986,214</b>	<b>-</b>	<b>36,996,654</b>	<b>36,996,654</b>
<b>OTHER OPERATING (EXPENSES) INCOME</b>						
Allowance for doubtful debts					(4,388,459)	(4,388,459)
General and administrative expenses					(79,374,013)	(83,364,115)
Investment and commission income					8,651,454	13,877,620
Finance costs - lease liabilities					(216,403)	(216,403)
Other income					6,356,122	6,356,122
<b>Total other operating (expenses) income, net</b>					<b>(68,971,299)</b>	<b>(67,735,235)</b>
<b>Total (loss) income for the year before surplus attribution, zakat and income tax</b>					<b>(31,974,645)</b>	<b>(30,738,581)</b>
<b>Surplus attributed to the insurance operations</b>					<b>-</b>	<b>-</b>
<b>Total (loss) income for the year before zakat and income tax</b>					<b>(31,974,645)</b>	<b>(30,738,581)</b>
Zakat expense					-	1,649,590
Income tax expense					-	(54,167)
<b>Total (loss) income for the year attributable to the shareholders</b>					<b>(31,974,645)</b>	<b>(29,143,158)</b>

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

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**NOTES TO THE FINANCIAL STATEMENTS****FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**7. Segmental information** (continued)**Gross written premium for the year ended December 31, 2020 can be categorized in following client categories:**

	Medical	Motor	Property and Casualty	Protection and Savings	Total
Large corporates	34,434,141	39,878,984	41,473,168	-	115,786,293
Medium corporates	55,533,940	34,659,617	17,303,275	-	107,496,832
Small enterprises	22,804,522	10,202,381	6,186,233	-	39,193,136
Micro enterprises	65,172,163	7,343,618	1,027,551	-	73,543,332
Retail	213,405,944	7,145,977	551,934	-	221,103,855
	<b>391,350,710</b>	<b>99,230,577</b>	<b>66,542,161</b>	<b>-</b>	<b>557,123,448</b>

**Gross written premium for the year ended December 31, 2019 can be categorized in following client categories:**

	Medical	Motor	Property and Casualty	Protection and Savings	Total
Large corporates	118,944,679	44,775,736	51,180,310	-	214,900,725
Medium corporates	24,843,842	35,779,160	10,469,785	-	71,092,787
Small enterprises	7,527,686	8,759,906	1,870,918	-	18,158,510
Micro enterprises	495,879	18,412,796	6,105,422	-	25,014,097
Retail	159,383,372	70,244,080	2,720	-	229,630,172
	<b>311,195,458</b>	<b>177,971,678</b>	<b>69,629,155</b>	<b>-</b>	<b>558,796,291</b>

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)  
(All amounts expressed in Saudi Riyals unless otherwise stated)

**8. Cash and cash equivalents**

Cash and cash equivalents included in the statement of cash flows comprise the following:

	<b>Insurance operations</b>	
	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Cash on hand	20,190	31,919
Cash at banks - current accounts	36,768,829	8,575,785
Time deposits	31,063,175	55,786,674
	<b>67,852,194</b>	<b>64,394,378</b>
	<b>Shareholders' operations</b>	
	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Cash on hand	-	-
Cash at banks - current accounts	5,152,503	314,475
Time deposits	106,503,332	2,153,900
	<b>111,655,835</b>	<b>2,468,375</b>
<b>Total cash and cash equivalents</b>	<b>179,508,029</b>	<b>66,862,753</b>

Cash at banks is placed with counterparties with sound credit ratings. As at December 31, 2020, deposits were placed with local banks and financial institutions with original maturities of less than three months from the date of placement and earned commission income at an average rate of 1.6% to 6% per annum (December 31, 2019: 2.67% to 3.05%) per annum.

**9. Premiums and reinsurers' receivable - net**

	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Premiums receivable from policyholders	197,986,057	149,499,342
Premiums receivable from brokers	36,557,633	27,654,261
Receivable from reinsurance companies	20,987,428	48,989,355
	<b>255,531,118</b>	<b>226,142,958</b>
Allowance for doubtful debts:		
Receivable from policyholders	(37,890,232)	(35,107,857)
Receivable from brokers	(5,593,981)	(3,826,398)
Receivable from reinsurance companies	(5,478,176)	(4,853,050)
	<b>(48,962,389)</b>	<b>(43,787,305)</b>
	<b>206,568,729</b>	<b>182,355,653</b>

Movement in the allowance for doubtful debts during the year was as follows:

	<b>December 31, 2020</b>	<b>December 31, 2019</b>
At January 1	43,787,305	39,312,210
Charge for the year, net	7,618,928	4,475,095
Written-off during the year	(2,443,844)	-
At December 31	<b>48,962,389</b>	<b>43,787,305</b>



**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
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**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)  
(All amounts expressed in Saudi Riyals unless otherwise stated)

**9. Premiums and reinsurers' receivable - net** (continued)

As at December 31, the ageing of receivables is as follows:

<b>2020</b> <b>Premium and reinsurers' receivables</b>	<b>Total</b>	<b>Neither impaired nor past due</b>	<b>Past due and impaired</b>		
			<b>91-180 days</b>	<b>181-360 days</b>	<b>More than 360 days</b>
Policyholders	<b>197,986,057</b>	<b>94,061,751</b>	<b>41,237,061</b>	<b>19,141,327</b>	<b>43,545,918</b>
Brokers	<b>36,557,633</b>	<b>14,266,353</b>	<b>12,413,736</b>	<b>2,600,363</b>	<b>7,277,181</b>
Reinsurance companies	<b>20,987,428</b>	<b>7,328,411</b>	<b>4,397,432</b>	<b>2,389,090</b>	<b>6,872,495</b>
	<b>255,531,118</b>	<b>115,656,515</b>	<b>58,048,229</b>	<b>24,130,780</b>	<b>57,695,594</b>

<b>2019</b> <b>Premium and reinsurers' receivables</b>	<b>Total</b>	<b>Neither impaired nor past due</b>	<b>Past due and impaired</b>		
			<b>91-180 days</b>	<b>181-360 days</b>	<b>More than 360 days</b>
Policyholders	149,499,342	73,054,572	24,628,091	16,592,641	35,224,038
Brokers	27,654,261	13,725,397	6,900,045	3,935,249	3,093,570
Reinsurance companies	48,989,355	15,631,203	19,647,114	7,887,297	5,823,741
	226,142,958	102,411,172	51,175,250	28,415,187	44,141,349

Premium and reinsurers' receivable outstanding above 90 days amounted to Saudi Riyals 139.8 (2019: Saudi Riyals 123.7 million) against which a provision of Saudi Riyals 48.9 million (2019: Saudi Riyals 43.8 million) was established.

The Company only enters into insurance and reinsurance contracts with recognised, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivables are monitored on an ongoing basis in order to reduce the Company's exposure to bad debts.

Receivables comprise a large number of customers, intermediaries and reinsurance companies mainly within the Kingdom of Saudi Arabia and reinsurance companies both in Middle East and Europe. All receivables are in Saudi Riyals. The Company's terms of business generally require premiums to be settled within 90 days. Arrangements with reinsurers normally require settlement if the balance exceeds a certain agreed amount.

**10. Premiums receivable - related parties - net**

	<b>2020</b>	<b>2019</b>
Receivables from related parties	<b>10,038,075</b>	10,210,756
Less: provision for doubtful receivables	<b>(1,726,798)</b>	(393,411)
	<b>8,311,277</b>	9,817,345

Movement in provision for doubtful receivables is as follows:

	<b>2020</b>	<b>2019</b>
At January 1	<b>393,411</b>	480,047
Charge (reversal) for the year	<b>1,333,287</b>	(86,636)
At December 31	<b>1,726,798</b>	393,411

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**10. Premiums receivable - related parties - net** (continued)

The aging analysis of premiums receivable from related parties is set out below:

	Total	Neither impaired nor past due	Past due and impaired		
			91-180 days	181-360 days	More than 360 days
December 31, 2020	<b>10,038,075</b>	<b>3,952,253</b>	<b>1,507,374</b>	<b>3,082,569</b>	<b>1,495,879</b>
December 31, 2019	10,210,756	8,364,403	443,483	918,811	484,059

Premium receivable from related parties above 90 days amounted to Saudi Riyals 6.1 million (2019: Saudi Riyals 1.8 million) against which a provision of Saudi Riyals 1.7 million (2019: Saudi Riyals 0.4 million) was established.

The Company's terms of business generally require premiums to be settled within 90 days. As at December 31, 2020, approximately 57% of receivables from related parties was due from two parties (December 31, 2019: 94% due from two parties).

On the basis of past experience unimpaired premiums receivable from related parties are expected to be fully recoverable. The Company does not obtain collateral over these receivables and all receivables are, therefore, unsecured.

**11. Technical reserves**

**11.1 Net outstanding claims and reserves**

Net outstanding claims and reserves comprise the following:

	December 31, 2020	December 31, 2019
Gross outstanding claims	<b>126,139,520</b>	79,691,967
Less: realizable value of salvage and subrogation	<b>(21,396,960)</b>	(4,607,269)
	<b>104,742,560</b>	75,084,698
Gross claims incurred but not reported	<b>170,897,914</b>	97,301,085
Less:		
Reinsurers' share of outstanding claims	<b>(48,489,107)</b>	(26,723,121)
Reinsurers' share of claims incurred but not reported	<b>(20,062,991)</b>	(23,288,842)
Net outstanding claims and claims incurred but not reported	<b>207,088,376</b>	122,373,820
Additional premium reserves - premium deficiency reserve	<b>11,295,391</b>	5,493,312
Other technical reserves	<b>11,211,593</b>	4,979,928
	<b>22,506,984</b>	10,473,240
Net outstanding claims and reserves	<b>229,595,360</b>	132,847,060

Also see Note 28.7 for the claims development disclosure.

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**11. Technical reserves** (continued)**11.2 Movement in net unearned premiums**

Movement in unearned premiums comprise of the following:

	<b>December 31, 2020</b>		
	<b>Gross</b>	<b>Reinsurance</b>	<b>Net</b>
Balance as at the beginning of the year	<b>257,512,800</b>	<b>(39,619,088)</b>	<b>217,893,712</b>
Additions from merger (Note 4)	<b>107,975,551</b>	<b>(4,338,001)</b>	<b>103,637,550</b>
Balance as at the end of the year	<b>(375,588,801)</b>	<b>36,474,798</b>	<b>(339,114,003)</b>
Changes in unearned premiums	<b>(10,100,450)</b>	<b>(7,482,291)</b>	<b>(17,582,741)</b>
Premium written during the year	<b>557,123,448</b>	<b>(85,791,281)</b>	<b>471,332,167</b>
Excess of loss premiums	<b>-</b>	<b>(18,865,289)</b>	<b>(18,865,289)</b>
Net premium earned	<b>547,022,998</b>	<b>(112,138,861)</b>	<b>434,884,137</b>
	<b>December 31, 2019</b>		
	<b>Gross</b>	<b>Reinsurance</b>	<b>Net</b>
Balance as at the beginning of the year	183,424,944	(62,538,679)	120,886,265
Balance as at the end of the year	(257,512,800)	39,619,088	(217,893,712)
Changes in unearned premiums	(74,087,856)	(22,919,591)	(97,007,447)
Premium written during the year	558,796,291	(121,099,674)	437,696,617
Excess of loss premiums	-	(13,833,703)	(13,833,703)
Net premium earned	484,708,435	(157,852,968)	326,855,467

**11.3 Movement in deferred policy acquisition costs and unearned reinsurance commission**

	<b>December 31, 2020</b>	
	<b>Deferred policy acquisition cost</b>	<b>Unearned reinsurance commission</b>
Opening	<b>19,545,335</b>	<b>9,680,379</b>
Incurred during the year	<b>44,283,630</b>	<b>22,383,538</b>
Additions from merger (Note 4)	<b>7,540,381</b>	<b>1,083,764</b>
Amortised / earned during the year	<b>(41,894,747)</b>	<b>(24,321,796)</b>
Closing	<b>29,474,599</b>	<b>8,825,885</b>
	<b>December 31, 2019</b>	
	<b>Deferred policy acquisition cost</b>	<b>Unearned reinsurance commission</b>
Opening	10,716,313	11,018,811
Incurred during the year	37,658,058	25,419,980
Amortised / earned during the year	(28,829,036)	(26,758,412)
Closing	19,545,335	9,680,379

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**12. Investments**

a) *Investments are classified as follows:*

	<b>Insurance operations</b>		<b>Shareholders' operations</b>	
	<b>December 31, 2020</b>	<b>December 31, 2019</b>	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Available-for-sale	<b>109,187,954</b>	34,425,766	<b>114,817,528</b>	104,417,562
Held-to-maturity	<b>5,002,013</b>	11,250,084	<b>28,051,719</b>	16,002,013
	<b>114,189,967</b>	45,675,850	<b>142,869,247</b>	120,419,575

b) *Category wise investment analysis is as follows:*

	<b>Insurance operations</b>		<b>Shareholders' operations</b>	
	<b>December 31, 2020</b>	<b>December 31, 2019</b>	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Quoted	<b>112,266,889</b>	32,502,688	<b>119,894,450</b>	120,419,575
Unquoted	<b>1,923,078</b>	13,173,162	<b>22,974,797</b>	-
	<b>114,189,967</b>	45,675,850	<b>142,869,247</b>	120,419,575

c) *The analysis of the composition of investments is as follows:*

	<b>Insurance operations</b>		<b>Shareholders' operations</b>	
	<b>December 31, 2020</b>	<b>December 31, 2019</b>	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Mutual funds	<b>19,138,912</b>	17,958,137	<b>25,365,082</b>	22,980,481
Ordinary shares	<b>1,923,078</b>	1,923,078	<b>1,923,078</b>	-
Sukuks	<b>93,127,977</b>	25,794,635	<b>115,581,087</b>	97,439,094
	<b>114,189,967</b>	45,675,850	<b>142,869,247</b>	120,419,575

Management has performed a review of the impairment indicators for available-for-sale investments and based on specific information, management did not identify any impairment indicators in respect of the available-for-sale investments.

All investments are denominated in Saudi Riyals and United States Dollars. As at the reporting date investments amounting to Saudi Riyals 21.5 million were denominated in United States Dollars (December 31, 2019: Saudi Riyals 29 million).

d) *Movement in available-for-sale investments is as follows:*

	<b>Insurance operations</b>		<b>Shareholders' operations</b>	
	<b>December 31, 2020</b>	<b>December 31, 2019</b>	<b>December 31, 2020</b>	<b>December 31, 2019</b>
At the beginning of the year	<b>34,425,766</b>	15,872,701	<b>104,417,562</b>	6,099,920
Acquisitions during the year	<b>75,291,548</b>	14,591,473	<b>15,436,583</b>	94,008,425
Additions from merger	-	-	<b>2,320,573</b>	-
Disposals during the year	<b>(5,325,983)</b>	-	<b>(7,312,500)</b>	-
Unrealised gains	<b>4,796,623</b>	3,961,592	<b>48,148</b>	4,309,217
Realised gains (loss) on disposal	<b>1,264,888</b>	-	<b>(53,381)</b>	-
Reclassified from equity to statement of income	<b>(1,264,888)</b>	-	<b>(39,457)</b>	-
At the end of year	<b>109,187,954</b>	34,425,766	<b>114,817,528</b>	104,417,562

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**12. Investments** (continued)

e) *Movement in held-to-maturity investments is as follows:*

	<b>Insurance operations</b>		<b>Shareholders' operations</b>	
	<b>December 31, 2020</b>	<b>December 31, 2019</b>	<b>December 31, 2020</b>	<b>December 31, 2019</b>
At the beginning of the year	<b>11,250,084</b>	10,000,000	<b>16,002,013</b>	32,857,189
Transfer / acquisitions during the year	<b>12,002,013</b>	5,000,000	<b>14,708,419</b>	-
Additions from merger	-	-	<b>12,093,300</b>	-
Redemption / disposals / transfer during the year	<b>(18,250,084)</b>	(3,749,916)	<b>(14,752,013)</b>	(16,855,176)
At the end of year	<b>5,002,013</b>	11,250,084	<b>28,051,719</b>	16,002,013

f) *Held-to-maturity investments are as follows:*

Insurance operations

<b>Security</b>	<b>Issuer</b>	<b>Maturity</b>	<b>Location</b>	<b>Profit margin</b>	<b>Amortised cost</b>	
					<b>December 31, 2020</b>	<b>December 31, 2019</b>
Sukuk	Saudi Kuwait Finance House	December 2021	Saudi Arabia	6 months SIBOR plus 7.50%	-	11,250,084
Sukuk	Saudi Electricity Company	May 2022	Saudi Arabia	3.15%	<b>5,002,013</b>	-
					<b>5,002,013</b>	11,250,084

Shareholders' operations

<b>Security</b>	<b>Issuer</b>	<b>Maturity</b>	<b>Location</b>	<b>Profit margin</b>	<b>Amortised cost</b>	
					<b>December 31, 2020</b>	<b>December 31, 2019</b>
STC Sukuk	STC	September 2024	Saudi Arabia	2.49%	<b>2,000,000</b>	2,000,000
RIBL Float	RIBL	September 2025	Saudi Arabia	3.18%	-	4,000,000
SEC - Sukuk	SEC	May 2022	Saudi Arabia	3.15%	-	5,002,013
MPC - Sukuk	MPC	February 2025	Saudi Arabia	3.44%	<b>5,000,000</b>	5,000,000
Sukuk	Saudi Kuwait Finance House	December 2021	Saudi Arabia	6 months SIBOR plus 7.50%	<b>8,958,419</b>	-
Sukuk	ALAwwal energy Fund	2028	Saudi Arabia	SIBOR plus 8.2%	<b>12,093,300</b>	-
					<b>28,051,719</b>	16,002,013

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**12. Investments** (continued)

*h) Geographical concentration:*

The maximum exposure to credit and price risk for available-for-sale and held-to-maturity investments at the reporting date by geographic region is as follows:

	<b>Insurance operations</b>		<b>Shareholders' operations</b>	
	<b>December 31, 2020</b>	<b>December 31, 2019</b>	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Kingdom of Saudi Arabia	<b>114,189,967</b>	45,675,850	<b>121,359,120</b>	91,243,693
United Arab Emirates	-	-	<b>10,906,559</b>	18,488,150
France	-	-	<b>7,184,046</b>	7,308,213
Switzerland	-	-	<b>3,419,522</b>	3,379,519
	<b>114,189,967</b>	45,675,850	<b>142,869,247</b>	120,419,575

**13. Short-term and long-term deposits**

Short-term deposits are placed with local banks and financial institutions with an original maturity of more than three months but less than or equal to twelve months from the date of placement. These deposits earn commission income at an average rate of 1.10% to 6% (December 31, 2019: 2.18% to 3.05%) per annum.

**14. Prepaid expenses and other assets**

	<b>Insurance operations</b>		<b>Shareholders' operations</b>	
	<b>December 31, 2020</b>	<b>December 31, 2019</b>	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Receivable from Manafeth Fund	<b>575,362</b>	3,169,327	-	-
VAT receivable	<b>2,964,607</b>	2,361,323	-	-
Hospital deposits and bank Guarantee	<b>5,336,500</b>	2,258,500	-	-
Deferred supervision fees	<b>7,762,631</b>	4,035,677	-	-
Employees' receivable	<b>1,757,143</b>	1,703,957	<b>1,676,566</b>	-
Prepaid subscription fee	<b>1,704,094</b>	649,128	-	-
Prepaid rent	<b>529,813</b>	356,102	-	-
Other	<b>5,725,122</b>	2,221,057	<b>2,789,527</b>	1,875,110
	<b>26,355,272</b>	16,755,071	<b>4,466,093</b>	1,875,110

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**15. Property and equipment**

	<b>Furniture and office equipment</b>	<b>Computer equipment</b>	<b>Vehicles</b>	<b>Leasehold improvements</b>	<b>Total 2020</b>	<b>Total 2019</b>
<b>Cost:</b>						
<b>At January 1</b>	12,260,309	5,087,076	475,308	-	<b>17,822,693</b>	17,406,280
Additions	1,311,623	965,372	-	-	<b>2,276,995</b>	1,743,693
Additions from merger	1,247,299	353,455	-	2,072,437	<b>3,673,191</b>	-
Disposals	-	-	-	-	-	(1,327,280)
<b>At December 31</b>	<b>14,819,231</b>	<b>6,405,903</b>	<b>475,308</b>	<b>2,072,437</b>	<b>23,772,879</b>	<b>17,822,693</b>
<b>Accumulated depreciation:</b>						
<b>At January 1</b>	(7,536,788)	(3,597,399)	(475,308)	-	<b>(11,609,495)</b>	(11,557,711)
Charge for the year	(344,269)	(1,048,722)	-	-	<b>(1,392,991)</b>	(1,351,151)
Disposals	-	-	-	-	-	(1,299,367)
<b>At December 31</b>	<b>(7,881,057)</b>	<b>(4,646,121)</b>	<b>(475,308)</b>	<b>-</b>	<b>(13,002,486)</b>	<b>11,609,495</b>
<b>Net book value</b>						
<b>At December 31, 2020</b>	<b>6,938,174</b>	<b>1,759,782</b>	<b>-</b>	<b>2,072,437</b>	<b>10,770,393</b>	
<b>At December 31, 2019</b>	<b>4,723,521</b>	<b>1,489,677</b>	<b>-</b>	<b>-</b>		<b>6,213,198</b>

The cost of other items of property and equipment is depreciated on the straight-line method to allocate the cost over estimated useful lives, as follows:

	<b>No. of years</b>
Furniture, fixture and office equipment	4-10
Computer equipment	4
Vehicles	4
Leasehold improvements	5

**16. Intangible assets**

<b>Cost:</b>	<b>2020</b>	<b>2019</b>
<b>At January 1</b>	<b>9,952,133</b>	7,561,272
Additions	<b>3,870,327</b>	2,390,861
Additions from merger	<b>7,052,576</b>	-
<b>At December 31</b>	<b>20,875,036</b>	<b>9,952,133</b>
<b>Amortisation:</b>		
<b>At January 1</b>	<b>(6,860,279)</b>	(4,704,899)
Charge for the year	<b>(1,908,012)</b>	(2,155,380)
<b>At December 31</b>	<b>(8,768,291)</b>	<b>(6,860,279)</b>
<b>Net book Value:</b>		
<b>At December 31</b>	<b>12,106,745</b>	<b>3,091,854</b>



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**16. Intangible assets (continued)**

Intangible assets represent computer software, and are measured at cost. Estimated useful life of software is 5 years.

**17. Right-of-use assets and lease liability**

*a) Amounts recognised in the statement of financial position*

The statement of financial position shows the following amounts relating to leases:

**Right-of-use assets**

<b>Cost</b>	<b>2020</b>	
	<b>Office premises</b>	<b>Point-of-sale stores</b>
At January 1	7,616,668	825,743
Additions during the year	-	373,089
Additions from merger	2,232,713	558,609
Termination during the year	-	(42,598)
At December 31	9,849,381	1,714,843

**Accumulated depreciation**

At January 1	(924,481)	(286,867)
Charge for the year	(775,167)	(341,047)
Termination during the year	-	42,111
At December 31	(1,699,648)	(585,803)

**Net book value**

<b>At December 31</b>	<b>8,149,733</b>	<b>1,129,040</b>
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<b>Cost</b>	<b>2019</b>	
	<b>Office premises</b>	<b>Point-of-sale stores</b>
At January 1	4,144,450	1,294,570
Additions during the year	-	128,273
Modification during the year	3,472,218	-
Termination during the year	-	(597,100)
At December 31	7,616,668	825,743

**Accumulated depreciation**

At January 1	-	-
Charge for the year	(924,481)	(400,890)
Termination during the year	-	114,023
At December 31	(924,481)	(286,867)

**Net book value**

<b>At December 31</b>	<b>6,692,187</b>	<b>538,876</b>
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**17. Right-of-use assets and lease liability** (continued)

**Lease liability**

Commitments in relation to lease obligations are payable as follows:

	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Within one year	<b>2,105,500</b>	2,360,800
Later than one year but not later than five years	<b>4,677,799</b>	4,747,300
Later than five years	<b>1,883,200</b>	1,883,200
	<b>8,666,499</b>	8,991,300
Future finance costs	<b>(1,165,727)</b>	(1,138,964)
Total lease liabilities	<b>7,500,772</b>	7,852,336
Current	<b>1,822,290</b>	2,299,973
Non-current	<b>5,678,482</b>	5,552,363
	<b>7,500,772</b>	7,852,336

Movement in lease liabilities is as follows:

	<b>2020</b>	<b>2019</b>
January 1 - IFRS 16 adjustment (initial recognition)	<b>7,852,336</b>	5,254,646
Addition during the year	<b>373,089</b>	128,273
Additions from merger	<b>1,321,462</b>	-
Modification during the year	-	3,472,218
Termination during the year	<b>285</b>	(518,454)
Accretion of interest during the year	<b>254,600</b>	216,403
	<b>9,801,203</b>	8,553,086
Payments during the year	<b>(2,301,000)</b>	(700,750)
At December 31	<b>7,500,772</b>	7,852,336

*b) Amounts recognised in the statement of income*

Total finance costs recognised in the statement of income pertaining to lease liabilities amounted to Saudi Riyals 0.3 million for the year ended December 31, 2020. Expenses relating to short-term leases amounted to Saudi Riyals 2.5 million for the year ended December 31, 2020 (December 31, 2019: Saudi Riyals 4.5 million).

*c) Details for leasing activities of the Company*

The Company leases office premises and various point-of-sale stores across the Kingdom of Saudi Arabia. Rental contracts are typically made for a period of 6 months to 10 years, but may have extension options. During the year 2019, the Company office premises lease was modified and such modification resulted in extending the contractual lease term. The weighted average incremental borrowing rate applied to the modified lease liability was 4%. During the year the Company has recognised three additional rental contracts as a right-of-use assets and lease liability resulting from business combination. These rental contracts are typically made for a period not more than 5 years.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants. Leased assets are not be used as security for borrowing purposes.

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**18. Statutory reserve**

In accordance with By-laws of the Company and Article 70(2)(g) of the Insurance Implementing Regulations issued by SAMA, the Company is required to transfer not less than 20% of its annual profits, after adjusting accumulated losses, to a statutory reserve until such reserve amounts to 100% of the paid-up share capital of the Company. No such transfer was made for the year ended December 31, 2020 due to accumulated deficit (December 31, 2019: No such transfer). This reserve is not available for distribution to the shareholders until the liquidation of the Company.

**19. Basic and diluted losses per share**

Basic and diluted (losses) earnings per share is calculated by dividing total (loss) income for the year attributable to the shareholders by the weighted average number of outstanding shares during the year.

	<b>For the year ended 31 December</b>	
	<b>2020</b>	<b>2019</b>
Total loss for the year attributable to the shareholders	<b>(45,577,093)</b>	(29,143,158)
Weighted average number of ordinary shares for basic and diluted earnings per share	<b>15,566,121</b>	15,000,000
Basic and diluted losses per share	<b>(2.93)</b>	(1.94)

**20. Related party transactions and balances**

Related parties represent major shareholders, directors and key management personnel of the Company, and companies of which they are principal owners and any other entities controlled, jointly controlled or significantly influenced by them. Pricing policies and terms of these transactions are approved by the Company's management and Board of Directors.

<b>Nature of transactions</b>	<b>Transactions for the year ended</b>		<b>Balance receivable / (payable) as at</b>	
	<b>December 31, 2020</b>	<b>December 31, 2019</b>	<b>December 31, 2020</b>	<b>December 31, 2019</b>
<b>Major shareholders</b>				
Insurance premium written	<b>14,596,545</b>	17,379,699	-	-
Claims paid	<b>(3,214,010)</b>	(6,848,838)	-	-
Premium receivable from related parties	-	-	<b>10,038,075</b>	10,210,756
<b>Others</b>				
Rent expense	<b>(2,242,463)</b>	(2,343,606)	-	-
Services	<b>(654,843)</b>	(457,368)	-	-
Directors' remuneration and meeting fee	<b>(1,446,000)</b>	(330,186)	-	-

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**20. Related party transactions and balances** (continued)

*a) Compensation of key management personnel*

The compensation of key management personnel during the period is as follows:

	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Salaries and benefits	<b>5,250,183</b>	5,092,729
Employee benefit obligations	<b>311,876</b>	330,186
	<b><u>5,562,059</u></b>	<b><u>5,422,915</u></b>

**21. Zakat and income tax**

*a) Zakat*

The current year's zakat provision is based on the following:

	<b>2020</b>	<b>2019</b>
Share capital	<b>150,000,000</b>	150,000,000
Reserves, opening provisions and other adjustments	<b>43,095,376</b>	47,430,159
Provisions	<b>55,612,823</b>	53,955,582
Book value of long-term assets	<b>(16,536,115)</b>	(16,905,477)
Investments	<b>(105,721,142)</b>	(94,745,748)
Adjusted net (loss) income for the year	<b>(31,337,223)</b>	(27,543,442)
Zakat base	<b><u>95,113,719</u></b>	<b><u>112,191,074</u></b>
Zakat due at 2.578% (Saudi Shareholders' share of zakat base @ 95.42%)	<b><u>2,451,731</u></b>	<b><u>2,769,670</u></b>

The differences between the financial and results subject to zakat are mainly due to provisions, which are not allowed in the calculation of adjusted income. The movement in the zakat provision for the year was as follows:

	<b>2020</b>	<b>2019</b>
At January 1	<b>2,769,769</b>	6,079,432
Provided during the year	<b>2,451,731</b>	2,769,769
Additions from merger	<b>15,621,219</b>	-
Adjustments related to prior years	<b>3,761,241</b>	(4,419,359)
Payments during the year	<b>(4,645,002)</b>	(1,660,073)
At December 31	<b><u>19,958,958</u></b>	<b><u>2,769,769</u></b>

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**21. Zakat and income tax** (continued)

c) *Income tax*

	<b>2020</b>	<b>2019</b>
Total loss for the year before surplus attribution, zakat and income tax	<b>(39,364,121)</b>	(30,738,581)
Accounting depreciation	<b>3,301,003</b>	3,506,531
Provisions for employee benefit obligations	<b>2,433,351</b>	2,587,570
Provision for doubtful debts, net	<b>9,080,666</b>	4,388,459
Tax depreciation	<b>(3,735,013)</b>	(4,058,971)
Payments of end of service benefits	<b>(3,053,109)</b>	(3,228,450)
Adjusted net loss for the year	<b>(31,337,223)</b>	(27,543,442)
Tax at 20% (Foreign Shareholders' share @ 4.58%)	-	-

Income tax charge for the current year is calculated at 20% of the adjusted taxable income on the portion of equity owned by the foreign shareholders. The movement in the tax provision for the year was as follows:

	<b>2020</b>	<b>2019</b>
At January 1	-	(28,189)
Adjustments related to prior years	-	54,167
Payments during the year	-	(25,978)
At December 31	-	-

Combined movement of zakat and income tax for the year was as follows:

	<b>2020</b>	<b>2019</b>
At January 1	<b>2,769,769</b>	6,051,243
Adjustments related to prior years	<b>3,761,241</b>	(4,365,192)
Provided during the year	<b>2,451,731</b>	2,769,769
Additions from merger	<b>15,621,219</b>	-
Payments during the year	<b>(4,645,002)</b>	(1,686,051)
At December 31	<b>19,958,958</b>	2,769,769

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**21. Zakat and income tax** (continued)

*d) Status of assessment*

The Company has obtained zakat and income tax certificates from the GAZT for the years through 2019. In July 2020, the Company received zakat and income tax assessment for the year 2014 amounting to Saudi Riyals 7.1 million. The zakat differences as per the initial assessments were mainly due to the disallowances by GAZT of certain balances related to outstanding claims, IBNR, accounts and reinsurance payable and amounts due to related parties from the zakat base. The Company filed an appeal against the GAZT's initial assessment and received an updated assessment amounting to Saudi Riyals 3.3 million. The Company has further filed an appeal to the Committee for Resolution of Tax Violations and Disputes and believes that the outcome of such appeal will be in favor of the Company. During 2020, the Company also received zakat and income tax assessment for the year 2015 through 2018 amounting to Saudi Riyals 10.25 million. The zakat differences as per the initial assessments were mainly due to the disallowances by GAZT of certain balances related to term deposits and investments from the zakat base. The Company has recognised an additional provision amounting to Saudi Riyals 1.9 million under protest and paid such amount to GAZT, and in parallel filed an appeal against the GAZT's initial assessment. Subsequent to year-end, the Company received revised assessments for the years 2015 through 2018 with additional zakat liability of Saudi Riyals 8.36 million. The Company is in the process of filing an appeal with the Tax Violations and Disputes Resolution Committees against GAZT's revised assessment and believes that the outcome of such appeal will be in favor of the Company. and believes that the outcome of such appeal will be in favor of the Company. Accordingly, no further provision for such additional assessments has been made in the accompanying financial statements.

The Company's zakat and income tax assessment for the year 2019 is currently under review by the GAZT. The zakat and income tax liability as computed by the Company could be different from zakat and income tax liability as assessed by the GAZT for years for which assessments have not yet been raised by the GAZT.

In 2018, Al Ahlia received zakat and income tax assessments for the years 2011 and 2012 amounting to Saudi Riyals 2.1 million. Al Ahlia filed an appeal against the GAZT's assessment to General Secretariat of the Tax Committees ("Higher Committee") for which the outcome is pending. Further, during 2020, Al Ahlia received zakat and income tax assessments for the years 2015 through 2018 amounting to Saudi Riyals 9.5 against which Al Ahlia filed an appeal to the Higher Committee and the outcome is pending. The zakat differences as per the initial assessments for the years 2011, 2012 and 2015 through 2018 were mainly due to the disallowances by GAZT of certain balances related to investments, statutory deposit and adjusted accumulated losses from the zakat base. Management believes that GAZT will reconsider the initial assessments and will allow certain deductions from the zakat base in the final assessments. However, Al Ahlia's management has submitted a settlement request to the GAZT for all pending assessments with an amount of Saudi Riyals 7.8 million and is of the view that the level of the existing provisions for zakat is presently sufficient. Al Ahlia had obtained zakat and income tax certificates from the GAZT for the years through 2019 and it's zakat and income tax assessment for the year 2019 is currently under review by the GAZT.

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**22. Employee benefit obligations**

**22.1 General description of the plan**

The Company operates a defined benefit plan in line with the Labour Law requirement in the Kingdom of Saudi Arabia. The end-of-service benefit payments under the plan are based on the employees' final salaries and allowances and their cumulative years of service at the date of their termination of employment, as defined by the conditions stated in the Labour Laws of the Kingdom of Saudi Arabia. Employees' end-of-service benefit plans are unfunded plans and the benefit payment obligation are met when they fall due upon termination of employment.

	<b>2020</b>	<b>2019</b>
January 1	<b>15,595,370</b>	14,163,325
Additions from merger	<b>6,585,890</b>	-
Current service cost	<b>2,012,810</b>	1,986,468
Interest expense	<b>420,541</b>	601,104
Payments	<b>(3,053,109)</b>	(3,228,450)
Remeasurement	<b>(902,399)</b>	2,072,923
December 31	<b>20,659,103</b>	15,595,370

**22.2 Amounts recognised in the statements of income and comprehensive income**

The amounts recognised in the statements of income and comprehensive income related to employee benefit obligations are as follows:

	<b>2020</b>	<b>2019</b>
Current service cost	<b>2,012,810</b>	1,986,468
Interest expense	<b>420,541</b>	601,104
<b>Total amount recognised in the statement of income</b>	<b>2,433,351</b>	2,587,572
<u>Remeasurements</u>		
(Gain) loss from change in experience adjustments	<b>(902,399)</b>	2,072,923
<b>Total amount recognised in the statement of comprehensive income</b>	<b>(902,399)</b>	2,072,923

**22.3 Principal actuarial assumptions**

The following range of significant actuarial assumptions was used by the Company for the valuation of post-employment benefit liability:

	<b>2020</b>	<b>2019</b>
Discount rate	<b>1.65%</b>	2.60%
Salary growth rate	<b>1.65%</b>	2%



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**22. Employee benefit obligations** (continued)

**22.4 Sensitivity analysis for actuarial assumptions**

The impact of changes in sensitivities on present value of defined benefit obligation is as follows:

	<b>Change in assumption</b>		<b>Impact on employee benefit obligations</b>	
	Increase in assumption	Decrease in assumption	Increase in assumption	Decrease in assumption
Discount rate	+5%	-5%	(636,776)	680,126
Salary growth rate	+5%	-5%	676,685	(639,822)

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of defined benefit obligation calculated with projected unit credit method at the end of the reporting period) has been applied when calculating the employee benefit obligation.

**22.5 Expected maturity analysis**

The expected maturity analysis of undiscounted employee benefit obligations is as follows:

	<b>Less than a year</b>	<b>Between 1 - 2 years</b>	<b>Between 2 - 5 years</b>	<b>Over 5 years</b>	<b>Total</b>
December 31, 2020	<b>1,854,079</b>	<b>6,857,593</b>	<b>6,140,962</b>	<b>9,894,761</b>	<b>24,747,395</b>
December 31, 2019	1,822,668	6,349,867	4,552,721	6,422,161	19,147,417

**23. Share capital**

The authorized, issued and paid-up capital of the Company was Saudi Riyals 229.4 million at December 31, 2020 (December 31, 2019: Saudi Riyals 150 million ) consisting of 22.9 million shares (December 31, 2019: 15 million shares) of Saudi Riyals 10 each. Also see Note 4.

Shareholding structure of the Company is as below.

	<b>Authorized and issued</b>		<b>Paid up</b>
	<b>No. of shares</b>		<b>Saudi Riyals</b>
<b>December 31, 2020</b>			
Gulf Union insurance and project management holding company BSC	2,475,000	24,750,000	24,750,000
Others	20,472,464	204,724,640	204,724,640
Total	<b>22,947,464</b>	<b>229,474,640</b>	<b>229,474,640</b>
<b>December 31, 2019</b>			
Gulf Union insurance and project management holding company BSC	2,475,000	24,750,000	24,750,000
Others	12,525,000	125,250,000	125,250,000
Total	<b>15,000,000</b>	<b>150,000,000</b>	<b>150,000,000</b>

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**24. Surplus distribution payable**

	<b>2020</b>	<b>2019</b>
At January 1	<b>11,343,469</b>	11,351,404
Additions from merger	<b>1,470,696</b>	-
Total of unclaimed surplus distribution payable from accrued expenses	<b>934,557</b>	-
Paid during the year	<b>-</b>	<b>(7,935)</b>
At December 31	<b>13,748,722</b>	11,343,469

**25. General and administrative expenses**

	<b>2020</b>	<b>2019</b>
Salaries and benefits	<b>44,075,363</b>	41,772,860
Professional fee	<b>10,184,725</b>	6,708,849
Supervision and inspection fee	<b>5,278,129</b>	4,398,435
Insurance expense	<b>4,573,268</b>	6,019,220
Information technology	<b>4,522,647</b>	4,318,124
Depreciation and amortisation (Notes 15, 16 and 17)	<b>4,417,217</b>	4,831,902
Travelling	<b>3,929,403</b>	1,556,705
Rent	<b>2,447,686</b>	4,542,142
Employee benefit obligations (Note 22)	<b>2,433,351</b>	2,587,572
Repair and maintenance	<b>1,229,479</b>	862,706
Stationary, periodicals and subscription	<b>133,269</b>	716,195
Promotion and advertising	<b>1,887,757</b>	80,944
Telephone and postage	<b>734,492</b>	649,067
Other	<b>16,227,091</b>	4,319,394
	<b>102,073,877</b>	83,364,115

**26. Investment and commission income**

	<b>2020</b>	<b>2019</b>
<b>Available-for-sale financial assets</b>		
Investment and dividend income	<b>7,591,653</b>	4,633,551
<b>Deposits</b>		
Commission income	<b>4,681,376</b>	9,244,069
	<b>12,273,029</b>	13,877,620

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**27. Fair value of financial instruments**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction takes place either:

- in the accessible principal market for the asset or liability, or
- in the absence of a principal market, in the most advantages accessible market for the asset or liability.

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments:

Level 1 - quoted prices in active markets for the same or identical instrument that an entity can access at the measurement date;

Level 2 - quoted prices in active markets for similar assets liabilities or other valuation techniques for which all significant inputs are based on observable market data; and

Level 3 - valuation techniques for which any significant input is not based on observable market data.

*(a) Carrying amounts and fair value*

The following table shows the carrying amount and fair values of financial assets, including their levels in the fair value hierarchy for financial instruments measured at fair value. As at December 31, 2020 and 2019, the face values less any estimated credit adjustments for financial assets and liabilities with a maturity of less than one year are assumed to approximate to their fair values. The fair values of the non-current financial liabilities are considered to approximate to their carrying amounts as these carry interest rates which are based on market interest rates.

	<b>December 31, 2020</b>			<b>Total</b>
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
<b>Financial assets measured at fair value</b>				
Mutual funds - available-for-sale	<b>44,503,994</b>	-	-	<b>44,503,994</b>
Sukuks - available-for-sale	<b>175,655,332</b>	-	-	<b>175,655,332</b>
Ordinary shares - available-for-sale	-	-	<b>3,846,156</b>	<b>3,846,156</b>
<b>Financial assets not measured at fair value</b>				
Held-to-maturity	<b>12,002,013</b>	<b>21,051,719</b>	-	<b>33,053,732</b>
<b>Total investments</b>	<b>232,161,339</b>	<b>21,051,719</b>	<b>3,846,156</b>	<b>257,059,214</b>

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**27. Fair value of financial instruments** (continued)

(b) *Measurement of fair values*

	December 31, 2019			
	Level 1	Level 2	Level 3	Total
<b>Financial assets measured at fair value</b>				
Mutual funds - available-for-sale	40,938,618	-	-	40,938,618
Sukuks - available-for-sale	95,981,632	-	-	95,981,632
Ordinary shares - available-for-sale	-	-	1,923,078	1,923,078
<b>Financial assets not measured at fair value</b>				
Held-to-maturity	16,002,013	11,250,084	-	27,252,097
<b>Total investments</b>	<b>152,922,263</b>	<b>11,250,084</b>	<b>1,923,078</b>	<b>166,095,425</b>

During the year, there have been no transfers between level 1, level 2 and level 3.

The valuation of publicly traded investments classified under level 1 is based upon the closing market price of that security as of the valuation date, less a discount if the security is restricted. The fair value of Level 2 fixed income investments and funds are taken from reliable and third party sources. Fair values of other investments classified in Level 3 are, where applicable, determined based on discounted cash flows, which incorporate assumptions regarding an appropriate credit spread. Level 3 available-for-sale investment comprises equity investment of 384,616 of Najm for Insurance Services (Najm) (2019: 192,308 shares). As at December 31, 2020 and 2019, the investment is carried at cost as management considers that the recent available information is insufficient to determine fair value and the cost represents the best estimate of fair value in the current circumstances.

Cash and cash equivalents, short-term deposits, premiums and reinsurer's balances receivable - net, premium receivable - related parties - net, reinsurers' share of outstanding claims, statutory deposit, accrued income on statutory deposits and the financial liabilities except employee benefit obligations are measured at amortised cost.

**28. Risk management**

**28.1 Insurance risk**

The principal risk the Company faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The Company purchases reinsurance as part of its risks mitigation program. Reinsurance ceded is placed on both a proportional and non-proportional basis. The majority of proportional reinsurance is quota-share reinsurance which is taken out to reduce the overall exposure of the Company to certain classes of business. Non-proportional reinsurance is primarily excess-of-loss reinsurance designed to mitigate the Company's net exposure to catastrophe losses. Retention limits for the excess-of-loss reinsurance vary by product line and territory.

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to reinsurance ceded, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance arrangements. The Company's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Company substantially dependent upon any single reinsurance contract.

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**28. Risk management** (continue)

**28.1 Insurance risk** (continue)

**Frequency and severity of claims**

The frequency and severity of claims can be affected by several factors like natural disasters, flood, environmental and economical, atmospheric disturbances, concentration of risks, civil riots etc. The Company manages these risk through the measures described above. The company has limited its risk by imposing maximum claim amounts on certain contracts as well as the use of reinsurance arrangements in order to limit exposure to catastrophic events (e.g., hurricanes, earthquakes and flood damage). The purpose of these underwriting and reinsurance strategies is to limit exposure to catastrophes based on the Company's risk appetite as decided by management. The Board of Directors may decide to increase or decrease the maximum tolerances based on market conditions and other factors. The Company monitors concentration of insurance risks primarily by class of business. The table below sets out the concentration of the outstanding claims and unearned premiums (in percentage terms) by class of business at the statement of financial position date:

	2020				2019			
	Gross Outstanding claims	Net Outstanding claims	Gross Unearned premiums	Net Unearned premiums	Gross Outstanding claims	Net Outstanding claims	Gross Unearned premiums	Net Unearned Premiums
Medical	14%	25%	60%	67%	36%	52%	69%	82%
Motor	32%	34%	29%	27%	43%	40%	21%	15%
Property and casualty	54%	41%	11%	6%	21%	8%	10%	3%
	100%	100%	100%	100%	100%	100%	100%	100%

**Concentration of insurance risk**

The Company monitors concentration of insurance risks primarily by class of business. The major concentration lies in medical and motor segments.

The Company also monitors concentration of risk by evaluating multiple risks covered in the same geographical location. For flood or earthquake risk, a complete city is classified as a single location. For fire and property risk a particular building and neighboring buildings, which could be affected by a single claim incident, are considered as a single location. Similarly, for marine risk, multiple risks covered in a single vessel voyage are considered as a single risk while assessing concentration of risk. The Company evaluates the concentration of exposures to individual and cumulative insurance risks and establishes its reinsurance policy to reduce such exposures to levels acceptable to the Company. Since the Company operates majorly in Saudi Arabia, hence, all the insurance risks relate to policies written in Saudi Arabia.

The key source of estimation uncertainty at the reporting date relates to valuation of outstanding claims, whether reported or not, and includes expected claims settlement costs. The principal assumption underlying the liability estimates is that the Company's future claims development will follow a similar pattern to past claims development experience. This includes assumptions in respect of average claim costs, claim handling costs, claim inflation factors and claim numbers for each accident year. Additional qualitative judgements are used to assess the extent to which past trends may not apply in the future, for example: one-off occurrence; changes in market factors such as public attitude to claiming, economic conditions, as well as internal factors such as portfolio mix, policy conditions and claims handling procedures. Judgement is further used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

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**28. Risk management** (continue)

**28.1 Insurance risk** (continue)

Considerable judgment by management is required in the estimation of amounts due to policyholders arising from claims made under insurance contracts. Such estimates are necessarily based on assumptions about several factors involving varying and possibly significant degrees of judgment and uncertainty and actual results may differ from management's estimates resulting in future changes in estimated liabilities. Qualitative judgments are used to assess the extent to which past trends may not apply in the future, for example one-off occurrence, changes in market factors such as public attitude to claiming and economic conditions. Judgment is further used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

In particular, estimates have to be made both for the expected ultimate cost of claims reported at the reporting date and for the expected ultimate cost of claims incurred but not reported at the reporting date.

**Process used to decide on assumptions**

The process used to determine the assumptions for calculating the outstanding claim reserve is intended to result in neutral reasonable estimates of the most likely or expected outcome. The nature of the business makes it very difficult to predict with certainty the likely outcome of any particular claim and the ultimate cost of notified claims. Each notified claim is assessed on a separate, case by case basis with due regard to claim circumstances, information available from surveyors and historical evidence of the size of similar claims. Case estimates are reviewed regularly and are updated as and when new information is available.

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, in which case information about the claim event is available. The estimation process takes into account the past claims reporting pattern and details of reinsurance programs.

The ultimate cost of outstanding claims is estimated by using a range of standard actuarial claims projection techniques, such as Chain Ladder and Bornheutter-Ferguson methods.

The main assumption underlying these techniques is that a company's past claims development experience can be used to project future claims development and hence ultimate claims costs. As such, these methods extrapolate the development of paid and incurred losses, average costs per claim and claim numbers based on the observed development of earlier years and expected loss ratios. Historical claims development is mainly analysed by accident years, but can also be further analysed by geographical area, as well as by significant business lines and claim types. Large claims are usually separately addressed, either by being reserved at the face value of loss adjuster estimates or separately projected in order to reflect their future development. In most cases, no explicit assumptions are made regarding future rates of claims inflation or loss ratios. Instead, the assumptions used are those implicit in the historical claims development data on which the projections are based. Additional qualitative judgement is used to assess the extent to which past trends may not apply in future, (e.g., to reflect one-off occurrences, changes in external or market factors such as public attitudes to claiming, economic conditions, levels of claims inflation, judicial decisions and legislation, as well as internal factors such as portfolio mix, policy features and claims handling procedures) in order to arrive at the estimated ultimate cost of claims that present the likely outcome from the range of possible outcomes, taking account of all the uncertainties involved.

The premium liabilities have been determined such that the total premium liability provisions (unearned premium reserve and premium deficiency reserve in result of liability adequacy test) would be sufficient to service the future expected claims and expenses likely to occur on the unexpired policies as at the statement of financial position date. The expected future liability is determined using estimates and assumptions based on the experience during the expired year of the contracts and expectations of future events that are believed to be reasonable.

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**28. Risk management** (continue)

**28.1 Insurance risk** (continue)

**Sensitivity analysis**

The Company believes that the claim liabilities under insurance contracts outstanding at the year-end are adequate. However, these amounts are not certain and actual payments may differ from the claims liabilities provided in the financial statements. The insurance claim liabilities are sensitive to the various assumptions. It has not been possible to quantify the sensitivity of specific variable such as legislative changes or uncertainty in the estimation process.

A hypothetical 10% change in the claim ratio, net of reinsurance, would impact net underwriting income as follows:

	<b>Income from insurance operations</b>	
	<b>2020</b>	<b>2019</b>
<b>Impact of change in claim ratio by + 10%</b>		
Medical	<b>(12,302,201)</b>	(8,033,501)
Motor	<b>(5,378,911)</b>	(3,485,205)
Property and casualty	<b>(3,027,726)</b>	(718,676)
	<b>(20,708,838)</b>	(12,237,382)
<b>Impact of change in average claim cost + 10%</b>		
Medical	<b>(517,663)</b>	(365,928)
Motor	<b>(71,762)</b>	-
	<b>(589,425)</b>	(365,928)

A hypothetical 10% decrease in claim ratio, net of reinsurance, would have almost equal but opposite impact on net underwriting income.

The sensitivity to changes in the most significant assumption, on claim liabilities while keeping all other assumptions constant, on the Motor and Health segments is as follows:

<b>Segment</b>	<b>Change in current year ultimate loss ratio</b>	<b>Impact on claim liabilities</b>	
		<b>2020</b>	<b>2019</b>
Medical	Increase by 0.5%	<b>17,039,861</b>	2,792,740
Medical	Decrease by 0.5%	<b>(17,039,861)</b>	(2,792,740)
Motor	Increase by 0.5%	<b>3,728,210</b>	3,567,429
Motor	Decrease by 0.5%	<b>(3,728,210)</b>	(3,567,429)

**28.2 Reinsurance risk**

In order to minimize financial exposure arising from large claims, the Company, in the normal course of business, enters into agreements with other parties for reinsurance purposes.

To minimize its exposure to significant losses from reinsurer insolvencies, the Company evaluates the financial condition of its reinsurers and monitors concentrations of credit risk arising from similar geographic regions, activities or economic characteristics of the reinsurers.

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**28. Risk management** (continued)

**28.2 Reinsurance risk** (continued)

Reinsurers are selected using the following parameters and guidelines set by the Company's Board of Directors and Reinsurance Committee. The criteria may be summarized as follows:

- Minimum acceptable credit rating by agencies that is not lower than prescribed in the Regulations;
- Reputation of particular reinsurance companies; and
- Existing or past business relationship with the reinsurer.

Furthermore, the financial strength and managerial and technical expertise as well as historical performance of the reinsurers, wherever applicable, are thoroughly reviewed by the Company and agreed to pre-set requirements of the Company's Board of Directors and Reinsurance Committee before approving them for reinsurance business. As at December 31, 2020 and 2019, there is no significant concentration of reinsurance balances.

Reinsurance ceded contracts do not relieve the Company from its obligations to policyholders and as a result the Company remains liable for the portion of outstanding claims reinsured to the extent that the reinsurer fails to meet the obligations under the reinsurance agreements.

**26.3 Market risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: foreign exchange rates (currency risk), market interest rates (interest rate risk) and market prices (price risk).

- The Company's market risk policy sets out the assessment and determination of what constitutes market risk for the Company. Compliance with the policy is monitored and exposures and breaches are reported to the Company risk committee. The policy is reviewed regularly for pertinence and for changes in the risk environment.
- Guidelines are set for asset allocation and portfolio limit structure, to ensure that assets back specific policyholders' liabilities and that assets are held to deliver income and gains for policyholders which are in line with their expectations.

The Board of Directors of the Company ensure that the overall market risk exposure is maintained at prudent levels and is consistent with the available capital. While the Board of Directors gives a strategic direction and goals, risk management function related to market risk is mainly the responsibility of Investment Committee team. The team prepares forecasts showing the effects of various possible changes in market conditions related to risk exposures. This risk is being mitigated through the proper selection of securities. Company maintains diversified portfolio and performs regular monitoring of developments in related markets. In addition, the key factors that affect stock and sukuk market movements are monitored, including analysis of the operational and financial performance of investees.

*a) Currency risk*

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Company's exposure to foreign currency risk is limited to United States Dollars which is pegged against Saudi Riyals. Management believes that there is minimal risk of significant losses due to exchange rate fluctuations and consequently the Company does not hedge its foreign currency exposure.



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**28. Risk management** (continued)

**28.3 Market risk** (continued)

*b) Commission Rate Risk*

The Company invests in securities and has deposits that are subject to commission rate risk. Commission rate risk to the Company is the risk of changes in commission rates reducing the overall return on its fixed commission rate bearing securities. The Commission rate risk is limited by monitoring changes in commission rates and by investing in floating rate instruments.

An increase or decrease of 0.50 basis points in interest yields would result in an increase or decrease in the total (loss) income for the year before surplus attribution, zakat and income tax of Saudi Riyals 0.5 million (2019: Saudi Riyals 1.67 million).

Commission and non-commission bearing investments of the Company and their maturities as at December 31, 2020 and 2019 are as follows:

<b>2020</b>	<b>Commission bearing</b>			<b>Non-commission bearing</b>	<b>Total</b>
	<b>Less than 1 year</b>	<b>1 to 5 years</b>	<b>More than 5 years</b>		
<b>Insurance operations</b>					
<b>Loans and receivables</b>					
Cash and cash equivalents	<b>31,063,175</b>	-	-	<b>36,768,829</b>	<b>67,832,004</b>
Short-term deposits	<b>86,516,962</b>	-	-	-	<b>86,516,962</b>
	<b>117,580,137</b>	-	-	<b>36,768,829</b>	<b>154,348,966</b>
Available-for-sale investments	-	<b>9,914,000</b>	<b>78,962,264</b>	<b>20,311,690</b>	<b>109,187,954</b>
Held-to-maturity investments	-	<b>5,002,013</b>	-	-	<b>5,002,013</b>
December 31, 2020	<b>117,580,137</b>	<b>14,916,013</b>	<b>78,962,264</b>	<b>57,080,519</b>	<b>268,538,933</b>
<b>Shareholders' operations</b>					
<b>Loans and receivables</b>					
Cash and cash equivalents	<b>106,503,332</b>	-	-	<b>5,152,503</b>	<b>111,655,835</b>
Short-term deposits	<b>40,053,779</b>	-	-	-	<b>40,053,779</b>
Statutory deposit	<b>52,871,196</b>	-	-	-	<b>52,871,196</b>
	<b>199,428,307</b>	-	-	<b>5,152,503</b>	<b>204,580,810</b>
Available-for-sale investments	<b>31,108,625</b>	-	<b>66,019,241</b>	<b>17,689,662</b>	<b>114,817,528</b>
Held-to-maturity investments	-	<b>15,958,419</b>	<b>12,093,300</b>	-	<b>28,051,719</b>
December 31, 2020	<b>230,536,932</b>	<b>15,958,419</b>	<b>78,112,541</b>	<b>22,842,165</b>	<b>347,450,057</b>

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**28. Risk management** (continued)

**28.3 Market risk** (continued)

*b) Commission Rate Risk* (continued)

2019	Commission bearing			Non-commission bearing	Total
	Less than 1 year	1 to 5 years	More than 5 years		
<b>Insurance operations</b>					
<b>Loans and receivables</b>					
Cash and cash equivalents	55,786,674	-	-	8,575,785	64,362,459
Short-term deposits	89,262,679	-	-	-	89,262,679
Long-term deposits	-	20,159,854	-	-	20,159,854
	145,049,353	20,159,854		8,575,785	173,784,992
Available-for-sale investments	14,544,551	-	-	19,881,215	34,425,766
Held-to-maturity investments	-	11,250,084	-	-	11,250,084
December 31, 2019	159,593,904	31,409,938	-	28,457,000	219,460,842
<b>Shareholders' operations</b>					
<b>Loans and receivables</b>					
Cash and cash equivalents	2,153,900	-	-	314,475	2,468,375
Short-term deposits	1,059,601	-	-	-	1,059,601
Statutory deposit	22,500,000	-	-	-	22,500,000
	25,713,501	-	-	314,475	26,027,976
Available-for-sale investments	81,437,081	-	-	22,980,481	104,417,562
Held-to-maturity investments	-	16,002,013	-	-	16,002,013
December 31, 2019	107,150,582	16,002,013	-	23,294,956	146,447,551

*c) Price Risk*

Price risk is the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in market prices (other than those arising from commission rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

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**28. Risk management** (continued)

**28.3 Market risk** (continued)

*c) Price Risk (continued)*

The Company's investments amounting to Saudi Riyals 224 million (2019: Saudi Riyals 139.5 million) are susceptible to market price risk arising from uncertainty about the future value of invested securities. The Company limits this nature of market risk by diversifying its invested portfolio and by actively monitoring the developments in markets.

The impact of a hypothetical change of a 5% increase and 5% decrease in the market prices of investments on comprehensive income would be as follows:

<b>% change in equity price</b>	<b>2020</b>	<b>2019</b>
<b>+5</b>	<b>11,007,966</b>	6,976,680
<b>-5</b>	<b>(11,007,966)</b>	(6,976,680)

The sensitivity analysis presented is based upon the portfolio position as at December 31, 2020 and 2019. Accordingly, the sensitivity analysis prepared is not necessarily indicative of the effect on the Company's assets of future movements in the value of investments held by the Company.

**28.4 Credit risk**

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. For all classes of financial instruments held by the Company, the maximum credit risk exposure to the Company is the carrying value as disclosed in the statement of financial position.

The table below shows the maximum exposure to credit risk for the relevant components of the statement of financial position:

	<b>2020</b>	<b>2019</b>
<b>Insurance operations' assets</b>		
Cash and cash equivalents	<b>67,832,004</b>	64,362,459
Short-term deposits	<b>86,516,962</b>	89,262,679
Premium and reinsurer's receivable	<b>255,531,118</b>	226,142,958
Premiums receivable - related parties	<b>10,038,075</b>	10,210,756
Reinsurers' share of outstanding claims	<b>48,489,107</b>	26,723,121
Reinsurers' share of claims incurred but not reported	<b>20,062,991</b>	23,288,842
Investments	<b>114,189,967</b>	45,675,850
Long-term deposits	-	20,159,854
Prepaid expenses and other assets	<b>8,156,104</b>	5,427,827
	<b>610,816,328</b>	511,254,346
<b>Shareholders' assets</b>		
Cash and cash equivalents	<b>111,655,835</b>	2,468,375
Short-term deposits	<b>40,053,779</b>	1,059,601
Prepaid expenses and other assets	<b>5,550,000</b>	1,849,565
Investments	<b>142,869,247</b>	120,419,575
Statutory deposits	<b>52,871,196</b>	22,500,000
Accrued commission on statutory deposit	<b>7,562,956</b>	3,665,934
	<b>360,563,013</b>	151,963,050
<b>Total</b>	<b>971,379,341</b>	663,217,396

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**28. Risk management** (continued)

**28.4 Credit risk** (continued)

**Concentration of credit risk**

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Company's total credit exposure. Approximately all of the Company's underwriting activities are carried out in Saudi Arabia.

The Company's portfolio of financial assets is broadly diversified and transactions are entered into with diverse credit-worthy counterparties thereby mitigating any significant concentrations of credit risk.

The table below provides information regarding the credit risk exposure of the Company by classifying assets according to the Company's credit rating of counterparties. Investment grade is considered the highest possible rating. Assets falling outside the range of investment grade are classified as non-investment grade (satisfactory) or past due but not impaired.

<b>Insurance operations</b>	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>
	<b>Investment grade</b>		<b>Satisfactory</b>		<b>Past due and impaired</b>	
Cash and cash equivalents	<b>67,832,004</b>	64,362,459	-	-	-	-
Short-term deposits	<b>86,516,962</b>	89,262,679	-	-	-	-
Long-term deposits	-	20,159,854	-	-	-	-
Premiums and reinsurers' receivable	<b>20,987,428</b>	48,989,355	<b>108,328,104</b>	86,779,969	<b>126,215,586</b>	90,373,634
Premiums receivable - related parties	-	-	<b>3,952,253</b>	8,364,403	<b>6,085,822</b>	1,452,942
Reinsurers' share of outstanding claims	<b>48,489,107</b>	26,723,121	-	-	-	-
Reinsurers' share of claims incurred but not reported	<b>20,062,991</b>	23,288,842	-	-	-	-
Prepaid expenses and other assets	-	-	<b>8,156,104</b>	5,427,827	-	-
Investments	<b>112,266,889</b>	43,752,772	<b>1,923,078</b>	1,923,078	-	-
<b>Total</b>	<b>356,155,381</b>	316,539,082	<b>122,359,539</b>	102,495,277	<b>132,301,408</b>	91,826,576

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**28. Risk management** (continued)

**28.4 Credit risk** (continued)

**Concentration of credit risk** (continued)

Shareholders' operations	2020	2019	2020	2019	2020	2019
	Investment grade		Satisfactory		Past due and impaired	
Cash and cash equivalents	111,655,835	2,468,375	-	-	-	-
Short-term deposits	40,053,779	1,059,601	-	-	-	-
Prepaid expenses and other assets	-	-	5,550,000	1,849,565	-	-
Investments	140,946,169	110,417,563	1,923,078	10,002,012	-	-
Statutory deposits	52,871,196	22,500,000	-	-	-	-
Accrued commission on statutory deposits	7,562,956	3,665,934	-	-	-	-
<b>Total</b>	<b>353,089,935</b>	<b>140,111,473</b>	<b>7,473,078</b>	<b>11,851,577</b>	<b>-</b>	<b>-</b>

**Credit quality of investments as at December 31:**

	2020		2019	
	Insurance operations	Shareholders' operations	Insurance operations	Shareholders' operations
A and above	110,751,889	109,290,252	32,502,688	61,773,050
B	-	31,655,287	11,250,084	48,644,513
Not rated but considered satisfactory	3,438,078	1,923,708	1,923,078	10,002,012
	<b>114,189,967</b>	<b>142,869,247</b>	<b>45,675,850</b>	<b>120,419,575</b>

For banks, parties generally with a minimum rating of P-1 are accepted. The stated rating is as per the global bank ratings by Moody's Investors Service. Management does not expect any losses from non-performance by these counterparties.

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**28.5 Liquidity Risk**

Liquidity risk is the risk that the Company will encounter difficulty in raising funds to meet obligations and commitments associated with financial liabilities. The Company has a proper cash management system, where daily cash collections and payments are strictly monitored and reconciled on regular basis. The Company manages liquidity risk by maintaining maturities of financial assets and financial liabilities and investing in liquid financial assets. Further, the Company manages liquidity risk as follows:

- The Company's liquidity risk policy which sets out the assessment and determination of what constitutes liquidity risk for the Company. Compliance with the policy is monitored and exposures and breaches are reported to the Company risk committee. The policy is regularly reviewed for pertinence and for changes in the risk environment.
- Guidelines are set for asset allocations, portfolio limit structures and maturity profiles of assets, in order to ensure sufficient funding available to meet insurance and investment contracts obligations.
- Contingency funding plans are in place, which specify minimum proportions of funds to meet emergency calls as well as specifying events that would trigger such plans.
- The Company's catastrophe excess-of-loss reinsurance contracts contain clauses permitting the immediate draw down of funds to meet claim payments should claim events exceed a certain size.

The table below summarizes the maturities of the Company's undiscounted contractual obligations at December 31, 2020 and 2019. As the Company does not have any commission bearing liabilities, contractual cash flow of financial liabilities approximates their carrying value.

Insurance operations' assets	2020			2019		
	Less than one year	More than one year	Total	Less than one year	More than one year	Total
Cash and cash equivalents	67,852,194	-	67,852,194	64,362,459	-	64,362,459
Short-term deposits	86,516,962	-	86,516,962	89,262,679	-	89,262,679
Long-term deposits	-	-	-	-	20,159,854	20,159,854
Premiums and reinsurers' receivable - net	206,568,729	-	206,568,729	182,355,653	-	182,355,653
Premiums receivable - related parties - net	8,311,277	-	8,311,277	9,817,345	-	9,817,345
Reinsurers' share of outstanding claims	48,489,107	-	48,489,107	26,723,121	-	26,723,121
Reinsurers' share of claims incurred but not reported	20,062,991	-	20,062,991	23,288,842	-	23,288,842
Prepaid expenses and other assets	8,156,104	-	8,156,104	5,427,827	-	5,427,827
Investments	109,187,954	5,002,013	114,189,967	32,502,688	13,173,162	45,675,850
<b>Total</b>	<b>555,145,318</b>	<b>5,002,013</b>	<b>560,147,331</b>	<b>433,740,614</b>	<b>33,333,016</b>	<b>467,073,630</b>

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**28. Risk management** (continued)

**28.5 Liquidity Risk** (continued)

Insurance operations' liabilities	2020			2019		
	Less than one year	More than one year	Total	Less than one year	More than one year	Total
Accounts payable	72,108,216	-	72,108,216	47,065,209	-	47,065,209
Accrued and other liabilities	32,675,666	-	32,675,666	19,295,651	-	19,295,651
Reinsurer's balances payable	15,379,852	-	15,379,852	3,939,293	-	3,939,293
Outstanding claims	104,742,560	-	104,742,560	75,084,698	-	75,084,698
Claims incurred but not reported	170,897,914	-	170,897,914	97,301,085	-	97,301,085
Additional premium reserves	11,295,391	-	11,295,391	5,493,312	-	5,493,312
Other technical Reserves	11,211,593	-	11,211,593	4,979,928	-	4,979,928
Lease liabilities	2,105,500	6,560,999	8,666,499	2,360,800	6,630,500	8,991,300
Employee benefit obligations	-	20,659,103	20,659,103	-	15,595,370	15,595,370
<b>Total</b>	<b>420,416,692</b>	<b>27,220,102</b>	<b>447,636,794</b>	<b>255,519,976</b>	<b>22,225,870</b>	<b>277,745,846</b>
<b>Total liquidity gap</b>	<b>134,728,626</b>	<b>(22,218,089)</b>	<b>112,510,537</b>	<b>178,220,638</b>	<b>11,107,146</b>	<b>189,327,784</b>

Shareholders' operations' assets	2020			2019		
	Less than one year	More than one year	Total	Less than one year	More than one year	Total
Cash and cash equivalents	111,655,835	-	111,655,835	2,468,375	-	2,468,375
Short-term deposits	40,053,779	-	40,053,779	1,059,601	-	1,059,601
Prepaid expenses and other assets	5,550,000	-	5,550,000	1,875,110	-	1,875,110
Investments	114,817,528	28,051,719	142,869,247	104,417,562	16,002,013	120,419,575
Statutory deposit	-	52,871,196	52,871,196	-	22,500,000	22,500,000
Accrued income on statutory deposit	7,562,956	-	7,562,956	3,665,934	-	3,665,934
<b>Total</b>	<b>279,640,098</b>	<b>80,922,915</b>	<b>360,563,013</b>	<b>113,486,582</b>	<b>38,502,013</b>	<b>151,988,595</b>

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**28. Risk management** (continued)

**28.5 Liquidity Risk** (continued)

Shareholders' operations' liabilities	2020			2019		
	Less than one year	More than one year	Total	Less than one year	More than one year	Total
Accrued and other liabilities	779,764	-	779,764	40,000	-	40,000
Accrued commission income payable to SAMA	7,652,956	-	7,652,956	3,665,934	-	3,665,934
<b>Total</b>	<b>8,432,720</b>	<b>-</b>	<b>8,432,720</b>	<b>3,705,934</b>	<b>-</b>	<b>3,705,934</b>
<b>Total liquidity gap</b>	<b>271,207,378</b>	<b>80,922,915</b>	<b>352,130,293</b>	<b>109,780,648</b>	<b>38,502,013</b>	<b>148,282,661</b>

**28.6 Operational risk**

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the processes, technology and infrastructure supporting the Company's operations either internally within the Company or externally at the Company's service providers, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of investment management behavior. Operational risks arise from all of the Company's activities. The loss for the year for the year ended December 31, 2020 is mainly attributable to the increase in allowance for doubtful debts and general and administrative expenses resulting from recognition of expenses related to merger and provisions against legal cases. Management believes that such expenses are non-recurring and based on certain operational and collections improvement measures, the Company's results will improve from the first quarter of year 2021.

The operations of the Company are subject to regulatory requirements in Kingdom of Saudi Arabia. Such regulations not only prescribe approval and monitoring of activities but also impose certain restrictive provisions e.g. capital adequacy to minimise the risk of default and insolvency on the part of the insurance companies and to enable them to meet unforeseen liabilities as these arise. In management's opinion, the Company has substantially complied with such regulatory requirements.

The Company's objective is to manage operational risk so as to balance limiting of financial losses and damage to its reputation with achieving its investment objective of generating returns for investors. The primary responsibility for the development and implementation of controls over operational risk rests with the Board of Directors. This responsibility encompasses the controls in the following areas:

- Requirements for appropriate segregation of duties between various functions, roles and responsibilities;
- Requirements for the reconciliation and monitoring of transactions;
- Compliance with regulatory and other legal requirements;
- Documentation of controls and procedures;
- Requirements for the yearly assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- Ethical and business standards; and
- Risk mitigation policies and procedures.

Senior management ensures that the Company's staff has adequate training and experience and fosters effective communication related to operational risk management.



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**28. Risk management** (continued)**28.7 Claims development**

The following reflects the cumulative incurred claims, including both claims notified and incurred but not reported for each successive accident year at each statement of financial position date, together with the cumulative payments to date. The development of insurance liabilities provides a measure of the Company's ability to estimate the ultimate value of the claims.

The Company aims to maintain adequate reserves in respect of its insurance business in order to protect against adverse future claims experience and developments. Claims triangulation analysis is by accident years spanning a number of financial years.

**Claims development table gross of reinsurance:****Accident year****Estimate of ultimate  
claims as at December 31,  
2020:**

	<b>2015 &amp; earlier</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>Total</b>
At the end of accident year	<b>1,102,856,469</b>	<b>126,614,153</b>	<b>233,617,530</b>	<b>213,002,984</b>	<b>438,596,441</b>	<b>571,906,481</b>	-
One year later	<b>1,036,275,943</b>	<b>109,048,762</b>	<b>218,679,449</b>	<b>212,549,612</b>	<b>614,650,320</b>	-	-
Two years later	<b>1,614,530,830</b>	<b>101,084,360</b>	<b>193,979,220</b>	<b>327,502,575</b>	-	-	-
Three years later	<b>1,959,163,068</b>	<b>93,194,437</b>	<b>287,261,193</b>	-	-	-	-
Four years later	<b>1,950,605,856</b>	<b>218,251,440</b>	-	-	-	-	-
Five years later	<b>2,815,779,777</b>	-	-	-	-	-	-
Current estimate of cumulative claims	<b>2,815,779,777</b>	<b>218,251,440</b>	<b>287,261,193</b>	<b>327,502,575</b>	<b>614,650,320</b>	<b>571,906,481</b>	<b>4,835,351,786</b>
Cumulative payments to date	<b>(2,807,292,650)</b>	<b>(214,378,392)</b>	<b>(282,749,241)</b>	<b>(318,115,489)</b>	<b>(569,326,090)</b>	<b>(344,327,525)</b>	<b>(4,536,189,387)</b>
Liability recognised in statement of financial position	<b>8,487,127</b>	<b>3,873,048</b>	<b>4,511,952</b>	<b>9,387,086</b>	<b>45,324,230</b>	<b>227,578,956</b>	<b>299,162,399</b>
Salvage and subrogation							<b>(23,521,925)</b>
Premium deficiency reserve							<b>11,295,391</b>
Other technical reserves							<b>11,211,593</b>
Outstanding claims and reserves							<b>298,147,458</b>

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

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**28. Risk management** (continued)

**28.7 Claims development** (continued)

**Claims development table gross of reinsurance:**

<b>Accident year</b>							
<b>Estimate of ultimate claims as at December 31, 2019:</b>	<b>2014 &amp; earlier</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>Total</b>
At the end of accident year	967,712,589	162,488,427	126,614,153	233,617,530	213,002,984	438,596,441	-
One year later	940,368,042	123,721,178	109,048,762	218,679,449	212,549,612	-	-
Two years later	912,554,765	134,557,244	101,084,360	193,979,220	-	-	-
Three years later	1,479,973,586	128,694,457	93,194,437	-	-	-	-
Four years later	1,830,468,611	126,505,606	-	-	-	-	-
Five years later	1,824,100,250	-	-	-	-	-	-
Current estimate of cumulative claims	1,824,100,250	126,505,606	93,194,437	193,979,220	212,549,612	438,596,441	2,888,925,566
Cumulative payments to date	(1,823,105,631)	(122,930,103)	(90,492,968)	(189,644,180)	(202,857,608)	(279,830,515)	(2,708,861,005)
Liability recognised in statement of financial position	994,619	3,575,503	2,701,469	4,335,040	9,692,004	158,765,926	180,064,561
Salvage and subrogation							(7,678,778)
Premium deficiency reserve							5,493,312
Other technical reserves							4,979,928
Outstanding claims and reserves							182,859,023

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**28. Risk management** (continued)

**28.7 Claims development** (continued)

**Claims development table net of reinsurance:**

<b>Accident year</b>								
<b>Estimate of ultimate claims as at December 31, 2020:</b>	<b>2015 &amp; earlier</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>Total</b>	
At the end of accident year	617,717,306	67,087,167	124,678,068	111,629,600	312,428,907	504,828,898	-	-
One year later	600,915,903	57,685,438	124,642,361	118,514,302	487,046,104	-	-	-
Two years later	1,012,092,154	56,802,356	115,879,647	235,166,893	-	-	-	-
Three years later	1,006,700,737	54,735,854	209,964,590	-	-	-	-	-
Four years later	1,001,570,871	178,678,700	-	-	-	-	-	-
Five years later	1,840,547,110	-	-	-	-	-	-	-
Current estimate of cumulative claims	1,840,547,110	178,678,700	209,964,590	235,166,893	487,046,104	504,828,898	3,456,232,295	
Cumulative payments to date	(1,835,785,101)	(175,520,115)	(206,028,808)	(228,852,554)	(463,713,834)	(317,846,547)	(3,227,746,959)	
Liability recognised in statement of financial position	4,762,009	3,158,585	3,935,782	6,314,339	23,332,270	186,982,351	228,485,336	
Salvage and subrogation							(21,396,960)	
Premium deficiency reserve							11,295,391	
Other technical reserves							11,211,593	
Outstanding claims and reserves							229,595,360	

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**28. Risk management** (continued)

**28.7 Claims development** (continued)

**Claims development table net of reinsurance:**

<b>Accident year</b>							
<b>Estimate of ultimate claims as at December 31, 2019:</b>	<b>2014 &amp; earlier</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>Total</b>
At the end of accident year	535,654,074	90,437,274	67,087,167	124,678,068	111,629,600	312,428,907	-
One year later	527,280,032	77,369,044	57,685,438	124,642,361	118,514,302	-	-
Two years later	523,546,859	78,097,953	56,802,356	115,879,647	-	-	-
Three years later	933,994,201	76,208,025	54,735,854	-	-	-	-
Four years later	930,492,712	74,995,835	-	-	-	-	-
Five years later	926,575,036	-	-	-	-	-	-
Current estimate of cumulative claims	926,575,036	74,995,835	54,735,854	115,879,647	118,514,302	312,428,907	1,603,129,581
Cumulative payments to date	(926,504,341)	(74,638,668)	(53,407,436)	(113,673,210)	(114,410,632)	(193,514,205)	(1,476,148,492)
Liability recognised in statement of financial position	70,695	357,167	1,328,418	2,206,437	4,103,670	118,914,702	126,981,089
Salvage and subrogation							(4,607,269)
Premium deficiency reserve							5,493,312
Other technical reserves							4,979,928
Outstanding claims and reserves							<u>132,847,060</u>

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(All amounts expressed in Saudi Riyals unless otherwise stated)

**28. Risk management** (continued)

**28.8 Capital management risk**

Objectives are set by the Company to maintain healthy capital ratios in order to support its business objectives and maximize shareholders' value.

The Company manages its capital requirements by assessing shortfalls between reported and required capital levels on a regular basis. Adjustments to current capital levels are made in light of changes in market conditions and risk characteristics of the Company's activities. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders or issue shares.

The Company manages its capital to ensure that it is able to continue as going concern and comply with the regulators' capital requirements of the markets in which the Company operates while maximizing the return to stakeholders through the optimization of the debt and equity balance. The capital structure of the Company consists of equity attributable to equity holders comprising paid share capital, reserves and retained earnings.

As per guidelines laid out by SAMA in Article 66 of the Implementing Insurance Regulations detailing the solvency margin required to be maintained, the Company shall maintain solvency margin equivalent to the highest of the following three methods as per SAMA Implementing Regulations:

- Minimum Capital Requirement of Saudi Riyals 100 million
- Premium Solvency Margin
- Claims Solvency Margin

As at December 31, 2020, the Company's solvency margin is in line with the minimum solvency margin required by the Implementing Regulations of the Cooperative Insurance Companies Control Law.

The Company's management, through various scenario analyses as required by SAMA, has assessed the potential impact of Covid-19 on the Company's solvency margin by performing stress testing for various variables such as gross premium growth, increase in employee cost, year-to-date loss ratios, outstanding premium provisions etc. and the related impact on the revenue, profitability, loss ratios and solvency ratios. The Company's management has concluded that, based on the stress testing performed, the solvency margin of the Company has no material changes as at December 31, 2020. As the situation is fluid and rapidly evolving, the Company will continue to reassess its position and the related impact on a regular basis.

In the opinion of the Board of Directors, the Company has fully complied with the externally imposed capital requirements during the reported financial year.

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**29. Supplementary information**

As required by the SAMA Implementing Regulations, the statement of financial position, statement of income and statement of cash flows are separately disclosed for both insurance operations and shareholders' operations as follows:

**STATEMENT OF FINANCIAL POSITION**

	December 31, 2020			December 31, 2019		
	Insurance operations	Shareholders' operations	Total	Insurance operations	Shareholders' operations	Total
<b>ASSETS</b>						
Cash and cash equivalents	67,852,194	111,655,835	179,508,029	64,394,378	2,468,375	66,862,753
Short-term deposits	86,516,962	40,053,779	126,570,741	89,262,679	1,059,601	90,322,280
Premiums and reinsurers' receivable - net	206,568,729	-	206,568,729	182,355,653	-	182,355,653
Premiums receivable - related parties - net	8,311,277	-	8,311,277	9,817,345	-	9,817,345
Reinsurers' share of unearned premiums	36,474,798	-	36,474,798	39,619,088	-	39,619,088
Reinsurers' share of outstanding claims	48,489,107	-	48,489,107	26,723,121	-	26,723,121
Reinsurers' share of claims incurred but not reported	20,062,991	-	20,062,991	23,288,842	-	23,288,842
Deferred policy acquisition costs	29,474,599	-	29,474,599	19,545,335	-	19,545,335
Investments	114,189,967	142,869,247	257,059,214	45,675,850	120,419,575	166,095,425
Prepaid expenses and other assets	26,355,272	4,466,093	30,821,365	16,755,071	1,875,110	18,630,181
Long-term deposits	-	-	-	20,159,854	-	20,159,854
Property and equipment	10,770,393	-	10,770,393	6,213,198	-	6,213,198
Right-of-use assets	9,278,773	-	9,278,773	7,231,063	-	7,231,063
Intangible assets	12,106,745	-	12,106,745	3,091,854	-	3,091,854
Goodwill	-	103,786,750	103,786,750	-	-	-
Statutory deposit	-	52,871,196	52,871,196	-	22,500,000	22,500,000
Accrued income on statutory deposit	-	7,562,956	7,562,956	-	3,665,934	3,665,934
Due from insurance / shareholders' operations	166,304,034	-	166,304,034	247,431	-	247,431
<b>TOTAL ASSETS</b>	<b>842,755,841</b>	<b>463,265,856</b>	<b>1,306,021,697</b>	<b>554,380,762</b>	<b>151,988,595</b>	<b>706,369,357</b>
<b>Less: inter-operations elimination</b>	<b>(166,304,034)</b>	<b>-</b>	<b>(166,304,034)</b>	<b>(247,431)</b>	<b>-</b>	<b>(247,431)</b>
<b>TOTAL ASSETS</b>	<b>676,451,807</b>	<b>463,265,856</b>	<b>1,139,717,663</b>	<b>554,133,331</b>	<b>151,988,595</b>	<b>706,121,926</b>

(continued)

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**NOTES TO THE FINANCIAL STATEMENTS****FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**29. Supplementary information** (continued)**STATEMENT OF FINANCIAL POSITION** (continued)

	December 31, 2020			December 31, 2019		
	Insurance operations	Shareholders' operations	Total	Insurance operations	Shareholders' operations	Total
<b>LIABILITIES</b>						
Accounts payable	72,108,216	-	72,108,216	47,065,209	-	47,065,209
Accrued and other liabilities	27,125,666	779,764	27,905,430	19,295,651	40,000	19,335,651
Reinsurers' balances payable	15,379,852	-	15,379,852	3,939,293	-	3,939,293
Unearned premiums	375,588,801	-	375,588,801	257,512,800	-	257,512,800
Unearned reinsurance commission	8,825,885	-	8,825,885	9,680,379	-	9,680,379
Outstanding claims	104,742,560	-	104,742,560	75,084,698	-	75,084,698
Claims incurred but not reported	170,897,914	-	170,897,914	97,301,085	-	97,301,085
Additional premium reserves	11,295,391	-	11,295,391	5,493,312	-	5,493,312
Other technical reserves	11,211,593	-	11,211,593	4,979,928	-	4,979,928
Lease liabilities	7,500,772	-	7,500,772	7,852,336	-	7,852,336
Employee benefit obligations	20,659,103	-	20,659,103	15,595,370	-	15,595,370
Zakat and income tax	-	19,958,958	19,958,958	-	2,769,769	2,769,769
Surplus distribution payable	13,748,722	-	13,748,722	11,343,469	-	11,343,469
Accrued commission income payable to SAMA	-	7,562,956	7,562,956	-	3,665,934	3,665,934
Due to insurance / shareholders operations	-	166,304,034	166,304,034	-	247,431	247,431
<b>TOTAL LIABILITIES</b>	<b>839,084,475</b>	<b>194,605,712</b>	<b>1,033,690,187</b>	<b>555,143,530</b>	<b>6,723,134</b>	<b>561,866,664</b>
<b>Less: inter-operations elimination</b>	<b>-</b>	<b>(166,304,034)</b>	<b>(166,304,034)</b>	<b>-</b>	<b>(247,431)</b>	<b>(247,431)</b>
<b>TOTAL LIABILITIES</b>	<b>839,084,475</b>	<b>28,301,678</b>	<b>867,386,153</b>	<b>555,143,530</b>	<b>6,475,703</b>	<b>561,619,233</b>

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**NOTES TO THE FINANCIAL STATEMENTS****FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**29. Supplementary information** (continued)**STATEMENT OF FINANCIAL POSITION** (continued)

	December 31, 2020			December 31, 2019		
	Insurance operations	Shareholders' operations	Total	Insurance operations	Shareholders' operations	Total
<b>EQUITY</b>						
Share capital	-	229,474,640	229,474,640	-	150,000,000	150,000,000
Share premium	-	89,488,445	89,488,445	-	-	-
Statutory reserve	-	4,885,691	4,885,691	-	4,885,691	4,885,691
Accumulated losses	-	(59,541,995)	(59,541,995)	-	(13,964,902)	(13,964,902)
Remeasurement reserve of employee benefit obligations	(2,203,061)	-	(2,203,061)	(3,105,460)	-	(3,105,460)
Fair value reserve on investments	5,874,427	4,353,363	10,227,790	2,342,692	4,344,672	6,687,364
<b>TOTAL EQUITY</b>	<b>3,671,366</b>	<b>268,660,144</b>	<b>272,331,510</b>	<b>(762,768)</b>	<b>145,265,461</b>	<b>144,502,693</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>842,755,841</b>	<b>296,961,822</b>	<b>1,139,717,663</b>	<b>554,380,762</b>	<b>151,741,164</b>	<b>706,121,926</b>



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(All amounts expressed in Saudi Riyals unless otherwise stated)

**29. Supplementary information** (continued)

**STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31,**

	<b>2020</b>			<b>2019</b>		
	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>
<b>REVENUES</b>						
Gross premiums written	557,123,448	-	557,123,448	558,796,291	-	558,796,291
Reinsurance premiums ceded:						
- Foreign	(74,022,314)	-	(74,022,314)	(110,330,017)	-	(110,330,017)
- Local	(11,768,967)	-	(11,768,967)	(10,769,657)	-	(10,769,657)
Excess of loss premiums:						
- Foreign	(18,324,130)	-	(18,324,130)	(13,513,794)	-	(13,513,794)
- Local	(541,159)	-	(541,159)	(319,909)	-	(319,909)
<b>Net premiums written</b>	<b>452,466,878</b>	<b>-</b>	<b>452,466,878</b>	<b>423,862,914</b>	<b>-</b>	<b>423,862,914</b>
Changes in unearned premiums	(10,100,450)	-	(10,100,450)	(74,087,856)	-	(74,087,856)
Changes in reinsurers' share of unearned premiums	(7,482,291)	-	(7,482,291)	(22,919,591)	-	(22,919,591)
<b>Net premiums earned</b>	<b>434,884,137</b>	<b>-</b>	<b>434,884,137</b>	<b>326,855,467</b>	<b>-</b>	<b>326,855,467</b>
Reinsurance commissions	24,321,796	-	24,321,796	26,758,412	-	26,758,412
Fee income from insurance	223,292	-	223,292	200,811	-	200,811
<b>Total revenues</b>	<b>459,429,225</b>	<b>-</b>	<b>459,429,225</b>	<b>353,814,690</b>	<b>-</b>	<b>353,814,690</b>
<b>UNDERWRITING COSTS AND EXPENSES</b>						
Gross claims paid	(400,562,089)	-	(400,562,089)	(375,808,869)	-	(375,808,869)
Reinsurers' share of gross claims paid	60,988,058	-	60,988,058	146,729,553	-	146,729,553
Expenses incurred related to claims	(5,894,252)	-	(5,894,252)	(3,659,276)	-	(3,659,276)
<b>Net claims and other benefits paid</b>	<b>(345,468,283)</b>	<b>-</b>	<b>(345,468,283)</b>	<b>(232,738,592)</b>	<b>-</b>	<b>(232,738,592)</b>
Changes in outstanding claims	7,135,094	-	7,135,094	16,269,751	-	16,269,751
Changes in reinsurers' share of outstanding claims	5,785,459	-	5,785,459	(37,971,285)	-	(37,971,285)
Changes in claims incurred but not reported	(32,845,218)	-	(32,845,218)	(29,327,727)	-	(29,327,727)
Changes in reinsurers' share of claims incurred but not reported	(4,754,324)	-	(4,754,324)	(9,881,559)	-	(9,881,559)
<b>Net claims and other benefits incurred</b>	<b>(370,147,272)</b>	<b>-</b>	<b>(370,147,272)</b>	<b>(293,649,412)</b>	<b>-</b>	<b>(293,649,412)</b>

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**29. Supplementary information** (continued)

**STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, (continued)**

	<b>2020</b>			<b>2019</b>		
	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>
Policy acquisition costs	(41,894,747)	-	(41,894,747)	(28,829,036)	-	(28,829,036)
Changes in additional premium reserves	8,445,579	-	8,445,579	8,111,032	-	8,111,032
Changes in other technical reserves	(4,014,927)	-	(4,014,927)	(719,388)	-	(719,388)
Other underwriting expenses	(2,795,926)	-	(2,795,926)	(1,731,232)	-	(1,731,232)
<b>Total underwriting costs and expenses, net</b>	<b>(410,407,293)</b>	<b>-</b>	<b>(410,407,293)</b>	<b>(316,818,036)</b>	<b>-</b>	<b>(316,818,036)</b>
<b>NET UNDERWRITING INCOME</b>	<b>49,021,932</b>	<b>-</b>	<b>49,021,932</b>	<b>36,996,654</b>	<b>-</b>	<b>36,996,654</b>
<b>OTHER OPERATING (EXPENSES) INCOME</b>						
Allowance for doubtful debts	(8,952,215)	-	(8,952,215)	(4,388,459)	-	(4,388,459)
General and administrative expenses	(97,666,738)	(4,407,139)	(102,073,877)	(79,374,013)	(3,990,102)	(83,364,115)
Investment and commission income	7,650,197	4,622,832	12,273,029	8,651,454	5,226,166	13,877,620
Finance costs - lease liabilities	(254,600)	-	(254,600)	(216,403)	-	(216,403)
Other income	10,621,610	-	10,621,610	6,356,122	-	6,356,122
<b>Total other operating (expenses) income, net</b>	<b>(88,601,746)</b>	<b>215,693</b>	<b>(88,386,053)</b>	<b>(68,971,299)</b>	<b>1,236,064</b>	<b>(67,735,235)</b>
<b>Total (loss) income for the year before surplus attribution, zakat and income tax</b>	<b>(39,579,814)</b>	<b>215,693</b>	<b>(39,364,121)</b>	<b>(31,974,645)</b>	<b>1,236,064</b>	<b>(30,738,581)</b>
Zakat expense	-	(6,212,972)	(6,212,972)	-	1,649,590	1,649,590
Income tax expense	-	-	-	-	(54,167)	(54,167)
<b>Total (loss) income for the year attributable to the shareholders</b>	<b>(39,579,814)</b>	<b>(5,997,279)</b>	<b>(45,577,093)</b>	<b>(31,974,645)</b>	<b>2,831,487</b>	<b>(29,143,158)</b>

(continued)

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

(A Saudi Joint Stock Company)

**NOTES TO THE FINANCIAL STATEMENTS****FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**29. Supplementary information** (continued)**STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, (continued)**

	<b>2020</b>			<b>2019</b>		
	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>
<b>Deficit transferred to the shareholders' operations</b>	-	<b>(39,579,814)</b>	<b>(39,579,814)</b>	-	(31,974,645)	(31,974,645)
<b>Total loss for the year after transfer of deficit</b>	-	<b>(45,577,093)</b>	<b>(45,577,093)</b>	-	(29,143,158)	(29,143,158)
<b>Weighted average number of outstanding shares</b>		<b>15,566,121</b>			15,000,000	
<b>Loss per share (expressed in Saudi Riyals per share)</b>						
Basic losses per share		<b>(2.93)</b>			(1.94)	
Diluted losses per share		<b>(2.93)</b>			(1.94)	

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**NOTES TO THE FINANCIAL STATEMENTS****FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**29. Supplementary information (continued)****STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31,**

	<b>2020</b>			<b>2019</b>		
	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>
Total loss for the year attributable to the shareholders	-	<b>(45,577,093)</b>	<b>(45,577,093)</b>	-	(29,143,158)	(29,143,158)
<b>Other comprehensive income (loss):</b>						
<i>Items that will not be reclassified to the statement of income in subsequent years</i>						
Re-measurement gain (loss) on employee benefit obligations	<b>902,399</b>		<b>902,399</b>	(2,072,923)	-	(2,072,923)
<i>Items that will be reclassified to statement of income in subsequent years</i>						
Realised gain reclassified to statement of income	<b>(1,264,888)</b>	<b>(39,457)</b>	<b>(1,304,345)</b>	-	-	-
Net change in fair value of available-for-sale investments	<b>4,796,623</b>	<b>48,148</b>	<b>4,844,771</b>	3,961,592	4,309,217	8,270,809
<b>Total other comprehensive income</b>	<b>4,434,134</b>	<b>8,691</b>	<b>4,442,825</b>	1,888,669	4,309,217	6,197,886
<b>TOTAL COMPREHENSIVE INCOME (LOSS) FOR THE YEAR</b>	<b>4,434,134</b>	<b>(45,568,402)</b>	<b>(41,134,268)</b>	1,888,669	(24,833,941)	(22,945,272)

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

(A Saudi Joint Stock Company)

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**29. Supplementary information** (continued)

**STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31,**

	<b>2020</b>			<b>2019</b>		
	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>						
Total loss for the year before surplus attribution, zakat and income tax	-	<b>(39,364,121)</b>	<b>(39,364,121)</b>	-	<b>(30,738,581)</b>	<b>(30,738,581)</b>
<u>Adjustments for non-cash items:</u>						
Depreciation of property and equipment	<b>1,392,991</b>	-	<b>1,392,991</b>	1,351,151	-	1,351,151
Amortisation of intangible assets	<b>1,908,012</b>	-	<b>1,908,012</b>	2,155,380	-	2,155,380
Depreciation for right-of-use assets	<b>1,116,214</b>	-	<b>1,116,214</b>	1,325,371	-	1,325,371
Finance cost on leases liabilities	<b>254,600</b>	-	<b>254,600</b>	216,403	-	216,403
Investment and commission income	<b>(6,385,309)</b>	<b>(4,676,213)</b>	<b>(11,061,522)</b>	(8,651,454)	<b>(5,226,166)</b>	<b>(13,877,620)</b>
Allowance for doubtful debts	<b>8,952,215</b>	-	<b>8,952,215</b>	4,388,459	-	4,388,459
Provision for employee benefit obligations	<b>2,433,351</b>	-	<b>2,433,351</b>	2,587,572	-	2,587,572
Loss (gain) on termination of lease liability	772	-	772	(35,377)	-	(35,377)
Loss on disposal of property and equipment - net	-	-	-	22,911	-	22,911
Realised (gain) loss on disposal of available-for-sale investments	<b>(1,264,888)</b>	<b>53,381</b>	<b>(1,211,507)</b>	-	-	-

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(A Saudi Joint Stock Company)

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**29. Supplementary information** (continued)

**STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, (continued)**

	<b>2020</b>			<b>2019</b>		
	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>
<b><u>Changes in operating assets and liabilities:</u></b>						
Premiums and reinsurers' receivable	12,741,313	-	12,741,313	(74,152,893)	-	(74,152,893)
Premium receivables - related parties	1,506,068	-	1,506,068	(7,094,535)	-	(7,094,535)
Reinsurers' share of unearned premiums	7,482,291	-	7,482,291	22,919,591	-	22,919,591
Reinsurers' share of outstanding claims	(5,785,459)	-	(5,785,459)	37,971,285	-	37,971,285
Reinsurers' share of claims incurred but not reported	4,754,324	-	4,754,324	9,881,559	-	9,881,559
Deferred policy acquisition costs	(2,388,883)	-	(2,388,883)	(8,829,022)	-	(8,829,022)
Prepaid expenses and other assets	3,770,269	737,147	4,507,416	(3,556,318)	(4,093)	(3,560,411)
Accounts payable	6,341,847	-	6,341,847	12,665,752	-	12,665,752
Accrued and other liabilities	(5,452,003)	104,938	(5,347,065)	6,979,171	(58,982)	6,920,189
Reinsurers' balances payable	7,521,114	-	7,521,114	(14,577,936)	-	(14,577,936)
Unearned premiums	10,100,450	-	10,100,450	74,087,856	-	74,087,856
Unearned reinsurance commission	(1,938,258)	-	(1,938,258)	(1,338,432)	-	(1,338,432)
Outstanding claims	(7,135,094)	-	(7,135,094)	(16,269,751)	-	(16,269,751)
Claims incurred but not reported	32,845,218	-	32,845,218	29,327,727	-	29,327,727
Additional premium reserves	(8,445,579)	-	(8,445,579)	(8,111,032)	-	(8,111,032)
Other technical reserves	4,014,927	-	4,014,927	719,388	-	719,388
Employee benefit obligations paid	(3,053,109)	-	(3,053,109)	(3,228,450)	-	(3,228,450)
Zakat and income tax paid	-	(4,645,002)	(4,645,002)	-	(1,686,051)	(1,686,051)
Surplus distribution paid	-	-	-	(7,935)	-	(7,935)
<b>Net cash generated from (used in) operating activities</b>	<b>65,287,394</b>	<b>(47,789,870)</b>	<b>17,497,524</b>	<b>60,746,441</b>	<b>(37,713,873)</b>	<b>23,032,568</b>

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**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

(A Saudi Joint Stock Company)

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**29. Supplementary information (continued)**

**STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, (continued)**

	<b>2020</b>			<b>2019</b>		
	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>						
Placement in short-term deposits	<b>(209,033,459)</b>	<b>(8,456,250)</b>	<b>(217,489,709)</b>	(409,212,662)	(13,129,568)	(422,342,230)
Liquidation of short-term deposits	<b>215,464,574</b>	<b>9,844,520</b>	<b>225,309,094</b>	376,069,123	123,660,226	499,729,349
Liquidation of long-term deposits	<b>20,159,854</b>	-	<b>20,159,854</b>	15,352,021	-	15,352,021
Cash and cash equivalents through business combination	<b>37,769,327</b>	<b>109,589,862</b>	<b>147,359,189</b>	-	-	-
Purchase of available-for-sale investments	<b>(75,291,548)</b>	<b>(15,436,583)</b>	<b>(90,728,131)</b>	(14,591,473)	(94,008,425)	(108,599,898)
Purchase of held-to-maturity investments	<b>(5,000,000)</b>	-	<b>(5,000,000)</b>	(5,000,000)	-	(5,000,000)
Proceeds from disposal of available-for-sale investments	<b>5,325,983</b>	<b>7,312,500</b>	<b>12,638,483</b>	-	-	-
Proceeds from disposal of held-to-maturity investments	<b>3,541,665</b>	<b>7,750,000</b>	<b>11,291,665</b>	3,749,916	16,855,176	20,605,092
Investment and commission income received	<b>1,510,364</b>	<b>4,916,461</b>	<b>6,426,825</b>	8,651,454	3,377,601	12,029,055
Purchases of property and equipment	<b>(2,276,995)</b>	-	<b>(2,276,995)</b>	(1,743,693)	-	(1,743,693)
Proceeds from disposal of property and equipment	-	-	-	5,002	-	5,002
Addition to intangible assets	<b>(3,870,327)</b>	-	<b>(3,870,327)</b>	(2,390,861)	-	(2,390,861)
Addition to statutory deposit - net	-	<b>(6,371,196)</b>	<b>(6,371,196)</b>	-	-	-
<b>Net cash (used in) generated from investing activities</b>	<b>(11,700,562)</b>	<b>109,149,314</b>	<b>97,448,752</b>	<b>(29,111,173)</b>	<b>36,755,010</b>	<b>7,643,837</b>

(continued)

**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**

(A Saudi Joint Stock Company)

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)

(All amounts expressed in Saudi Riyals unless otherwise stated)

**29. Supplementary information (continued)**

**STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, (continued)**

	<b>2020</b>			<b>2019</b>		
	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>	<b>Insurance operations</b>	<b>Shareholders' operations</b>	<b>Total</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>						
Principal elements of lease payments	(2,244,614)	-	(2,244,614)	(695,854)	-	(695,854)
Finance cost paid	(56,386)	-	(56,386)	(4,896)	-	(4,896)
Due from a related party - net	-	-	-	14,762,146	-	14,762,146
Due from / to shareholders' operations	(47,828,016)	47,828,016	-	(1,903,088)	1,903,088	-
<b>Net cash (used in) generated from financing activities</b>	<b>(50,129,016)</b>	<b>47,828,016</b>	<b>(2,301,000)</b>	<b>12,158,308</b>	<b>1,903,088</b>	<b>14,061,396</b>
<b>Net change in cash and cash equivalents</b>	<b>3,457,816</b>	<b>109,187,460</b>	<b>112,645,276</b>	<b>43,793,576</b>	<b>944,225</b>	<b>44,737,801</b>
Cash and cash equivalents, beginning of the year	64,394,378	2,468,375	66,862,753	20,600,802	1,524,150	22,124,952
<b>Cash and cash equivalents at end of the year</b>	<b>67,852,194</b>	<b>111,655,835</b>	<b>179,508,029</b>	<b>64,394,378</b>	<b>2,468,375</b>	<b>66,862,753</b>
<b><u>Supplemental non-cash information:</u></b>						
Net change in fair value reserve for available-for- sale investments	3,531,735	48,818	3,579,883	3,961,592	4,309,217	8,270,809
Re-measurement (gain) loss on employee benefit obligations	-	-	(902,399)	2,072,923	-	2,072,923
Business combination (Note 4)						
Right-of-use assets and lease liabilities (Notes 17)						



**GULF UNION ALAHLIA COOPERATIVE INSURANCE COMPANY**  
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**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2020** (continued)  
(All amounts expressed in Saudi Riyals unless otherwise stated)

**30. Accrued and other liabilities**

	<b>2020</b>	<b>2019</b>
Accrued expenses	<b>12,470,668</b>	12,840,154
Withholding tax payable	<b>7,222,979</b>	4,086,689
Accrued supervision fee	<b>7,014,715</b>	2,091,635
Accrued employee benefits	<b>1,197,068</b>	317,173
	<b>27,905,430</b>	19,335,651

**31. Statutory deposit**

In accordance with Article 58 of the Insurance Implementing Regulations of SAMA, the Company is required to maintain a statutory deposit of not less than 10% of its paid-up capital. The statutory deposit is maintained with a Saudi Arabian bank and can be withdrawn only with the consent of SAMA.

In accordance with the instruction received from SAMA vide their circular dated March 1, 2016, the Company has disclosed the commission due on the statutory deposit as at December 31, 2020 as an asset and a liability in these financial statements.

**32. Subsequent event**

Subsequent to the reporting date, the Company received revised zakat and income tax assessments for the years 2015 through 2018. Also see Note 21. No other events have arisen subsequent to December 31, 2020 and before the date of signing the independent auditors' audit report, that could have a significant effect on the financial statements as at December 31, 2020.

**33. Commitments and contingencies**

- i) As at December 31, 2020, the Company does not have any capital commitments (2019: Nil).
- ii) The Company operates in the insurance industry and is subject to legal proceedings in the ordinary course of business. While it is not practicable to forecast or determine the final results of all pending or threatened legal proceedings. The Company, based on in-house legal advice, does not believe that such proceedings (including litigations) will have a material effect on its results and financial position.

**34. Approval of the financial statements**

The financial statements have been approved by the Board of Directors on Shaban 8, 1442H (corresponding to March 21, 2021).