

# **Utilities**

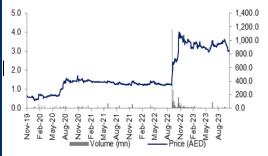
# TAQA – Positives priced in.

<b>NEUTRA</b>	L: 12M	TP @	2.91
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Valuation Summary (TTM)				
Price (AED)			3.18	
PER TTM (x)			22.5	
P/Book (x)			4.3	
P/Sales (x)			7.0	
EV/Sales (x)			8.8	
EV/EBITDA (x)			20.0	
Dividend Yield (%)			1.0	
Free Float (%)			3%	
Shares O/S (mn)			112,434	
YTD Return (%)			-7%	
Beta			1.2	
(mn)		AED	USD	
Market Cap		357,541	97,362	
Total Assets		412,220	112,250	
Price performance (%)	1M	3M	12M	
TAQA	0%	-6%	-16%	
FTSE ADX GENERAL	0%	-1%	-9%	
Trading liquidity (,000)	1M	3M	6M	
Avg daily turnover (AED)	5,168	10,060	13,013	
Avg Daily Volume (,000)	2,103	3,004	3,859	
52 week	High	Low	CTL*	
Price (AED)	3.91	2.79	13.9	
* CTL is % change in CMP to 52wk low				
Major shareholders				
Emirate of Abu Dhabi			90%	

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Emirate of Abu Dhabi	90%
Multiply Group PJSC	7.3%
Others	2.7%
Other details	

Exchange			Abu Dhabi
Sector			Utilities
Index weight (%)			2.4%
Key ratios	2020	2021	2022
EPS (AED)	0.03	0.05	0.07
BVPS (AED)	0.55	0.59	0.63
DPS (AED)	0.03	0.05	0.05
Payout ratio (%)	100%	89%	72%



Abu Dhabi National Energy Company (Taqa) is the sole supplier of power and water to Abu Dhabi and one of the largest listed companies from the utilities sector in the world. The company is vertically integrated and has exposure to both conventional and non-conventional sources of energy. Taga has presence in over 40 countries and with a gross power generation capacity of 37.4GW and water supply facility of 860 MIGD. In 2020, under the consolidation program initiated by ADQ, the company merged with AD Power, thereby bringing all power, water, transmission and distribution assets under Taqa. Further in 2022, the company invested in Masdar, thereby enhancing its renewable sources of energy production. In its 3Q23 commentary, the management has tripled its power generation targets for 2030 from 50GW to 150GW. While the ambitious plans are extremely positive for Abu Dhabi's goal to reach net zero emission targets of 2050, the impact on the financials of Taga will be limited, as these new ventures are classified as JVs. Further, the O&G segment (15% revenue in 3Q23) is witnessing a decline due to lower production and a slump in the oil price. We expect a mid-single digit growth in revenue of 5.3% CAGR 2022-27e) based on the modest increase in power and water consumption, improvement in efficiency of the T&D business and status quo in O&G. The company is almost fully owned by the government (97% held directly and indirectly). This provides comfort in terms of stable regulatory environment, tariff structure and capital for growth. We do not expect any variance in the margins and the net income is expected to grow by 6.6% CAGR (2022-27e). While we are positive on the company and the defensive nature of the sector that it operates, we believe that at the current market price the stock is overvalued. The recent announcements on capacity additions created a euphoria that took the price 4x from the low in Sep 2022 and much beyond its intrinsic value. Our blended fair value estimate provides a target price of AED 2.91/share, which is 8.5% lower than the current price. We initiate coverage on Taga with a NEUTRAL rating.

Expansion of capacities, move into renewables, decommissioning old assets and reducing O&G exposure will drive revenue and profits: Taqa is in a transformation phase post its merger with AD Power in 2020. Post the merger, there has been a change in the senior leadership, increase in capacities at a gross level, pursuit of inorganic growth opportunities, removing late-stage assets and most importantly, a big entry into the renewable energy segment. We expect a significant change in the way energy will be generated by Taqa over the next decade, with over 65% coming from renewables. We expect the O&G segment to be phased out gradually and Taqa will become a pure play utilities company, with investment in a wide range of generation assets across the world.

Long term revenue visibility, stable margins and robust cash flow aid valuations, quarterly dividend payouts an additional kicker: Taqa has a stable business model supported by an accommodative regulatory environment and exclusivity in future generation projects. The predictable cash flow, long term off take contracts, and the growth in regulated asset base provides comfort to valuations. The company follows a quarterly dividend payout mechanism which provide a steady cash flow to investors. We are positive on the company based on its robust balance sheet strength and parentage. However, the recent run up has moved the valuation beyond its intrinsic value. We have arrived at a blended target price of AED 2.91/share based on DCF and peer valuation. Since the fair value is 8.5% below the current price we initiate coverage on Taqa with a neutral rating.



Taga is one of the largest companies listed in ADX with operations worldwide ...

# Taqa is a utilities behemoth and the primary provider of power and water to Abu Dhabi

Abu Dhabi National Energy Company (TAQA) is one of the largest utilities company in the region and amongst the top 10 in Europe, Middle East & Africa (EMEA). The company has presence in over 40 countries and 4 continents. Taqa is a fully integrated company with three major business segments, which includes the generation segment (with a gross installed power generation capacity of 37.4GW and desalinated water capacity to provide 860 Million Imperial Gallons per day – MIGD), transmission & distribution of power and water (14,393 kms of transmission and 97,718kms of distribution network), as well as upstream and midstream operations in oil and gas (production capacity of 117mboe/day, with a 2P reserve of 379mnboe). TAQA has the exclusive right to participate in all future power generation and water desalination projects in Abu Dhabi announced by the Emirates Water and Electricity Company (EWEC), which is the planning authority of the Emirate. The company can invest a minimum of 40% stake up to 2030 in any of the upcoming ventures. This further enhances the scope for Taga, which is already servicing 95% of Abu Dhabi's power and water needs.

Taga is a global major with assets across the world in energy and utilities sector



<sup>\*</sup>Source: Company reports

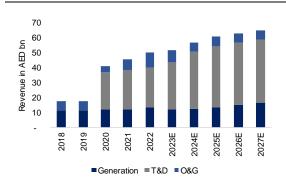
<sup>^</sup> indicates major installations only, portfolio includes investments across various countries



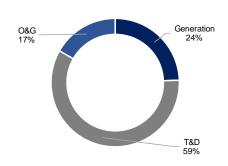
Merger with AD Power adds generation capacities and brings T&D segment into the business...

In 2020, Abu Dhabi Power Corporation (ADPower) was merged with Taqa to bring all energy and water assets in Abu Dhabi under a single entity. AD Power held 4.2GW of the power assets in Abu Dhabi and post-the merger these were transferred to Taqa, taking the total domestic generation capacity from 13GW to 17GW. More importantly, it brought in all the transmission and distribution assets of AD Power into Taqa, vertically integrating the business. The merger added a major revenue stream for the company (T&D) which, contributed to 59% in 9M23. Taqa currently manages the transmission through its 100% subsidiary, Abu Dhabi Transmission and Despatch Company PJSC (Transco) and distribution through Abu Dhabi Distribution Company PJSC (ADDC) and Al Ain Distribution Company PJSC (AADC).

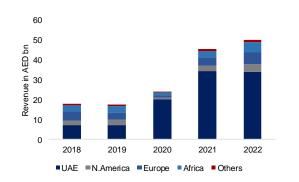
### Merger with AD Power changes the revenue model



## T&D contributed to 59% of topline (in 9M23)

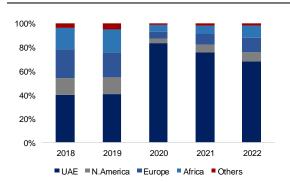


### New geographies included post merger



<sup>\*</sup>Source: Company reports, US research







ADQ has strived to make measureable changes across its investment portfolios...

Company- Sovereign fund of Abu Dhabi government) larger plan of consolidating and rebalancing the entire investment portfolio of the Abu Dhabi government. One of the major objectives of ADQ, other than creating fewer larger companies has been to improve the efficiencies. ADQ has been aggressively involved in assisting group companies to grow by providing capital, building management capabilities and bringing accountability. Post the merger, Taqa witnessed an increase in margins both on the gross and net levels. Top management was replaced, synergies with other government companies have increased, digital infrastructure in line with global standards have been introduced. We are extremely positive on the aggressive stance taken by ADQ and the impact it is creating in its investment portfolio. The pursuit to maximize profitability is being pushed by the parent from the top and we believe the trickledown effect from the larger plan will offer a sustainable growth opportunity for companies like Taqa.

The merger was part of the ADQ's (Abu Dhabi Development Holding

Revised capacity addition target for 2030 is 3x more than the one set earlier, but additional revenue will not fall into consolidated accounts

Taqa in its recent 3Q23 earnings commentary updated its strategic road map (earlier road map was presented in 2021, post-merger with AD Power) on capacity addition in the power generation segment from 50GW to 150 GW by 2030. This significant increase came post its investment in the renewable energy company, Abu Dhabi Future Energy Company (Masdar) in 2022 (a JV with Adnoc and Mubadala in which Taqa holds 43% stake).

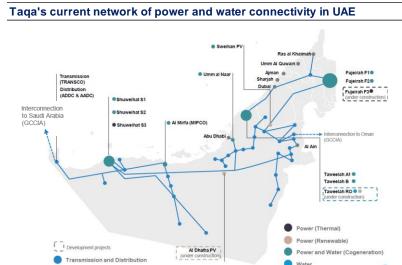
Taqa currently has 21 generation assets globally, out of which 14 are located in the UAE, with a gross production capacity of 37.4GW. Further addition in KSA and Uzbekistan will add 2.5GW and the recent agreement with Emirates Global Aluminum (EGA) will add another 5.4GW going forward. Some of the upcoming projects for power and water when completed will be the largest in the world, such as the Al Dhafra Solar PV2 plant with 2GW capacity (largest single site solar plant). The Fujairah F3 power plant, which will use the latest gas turbine technology and will be the largest IPP (Independent Power Plant) in the

Gross power capacity to touch 150GW by 2030...

New capacities to be added in 2024...



UAE. The company also targets to increase its water generation capacity to 1,300 MIGD by 2030 from the current 860 MIGD, with two-thirds of the increased capacity contributed by the low carbon and highly efficient RO technology. Majority of these new additions are expected via Masdar, which is expected to grow its assets from the current 7.3GW to 100GW and will contribute to 65% of TAQA's total gross generation capacity by 2030.



\*Source: Company reports

While the ambitious additions will increase the installed capacities at a gross level, it is unlikely to make a significant impact on Taqa's segmental revenue from generation, since most of the projects are classified as associates or joint ventures and not consolidated into the group revenue, despite having more than 50% ownership in many of them (the articles of association and board structure gives all shareholders an equal and joint ability to direct the relevant activities of these entities). The contribution of the share of profit to the overall group net income was only 4% in 2022 (vs 5.2% in 2021). The share of profit has further declined in 9M23 period and was AED 157mn (vs AED 398mn in 9M22). Significant drag in share of profits in 9M23 were due to the lower net income from Sohar Aluminum and losses in Masdar, which continues to incur high project development costs.

Most new ventures formed as JV and associates...



	UAE generation assets					
Country	Plant	Gross power capacity (MW)	Gross water capacity (MIGD)	Ownership	Holding Type	Energy type
UAE	SHUWEIHAT S1	1615	101	60%	Subsidary	Gas fired plant
UAE	SHUWEIHAT S2	1627	101	60%	Subsidary	Gas fired plant
UAE	SHUWEIHAT S3 (added post merger)	1647		60%	Subsidary	Gas fired plant
UAE	MIRFA INTERNATIONAL (added post merger)	1702	53	60%	Subsidary	Gas fired plant
UAE	UMM AL NAR	1670	96	60%	Subsidary	Gas fired plant
UAE	TAWEELAH A1	1671	84	60%	Subsidary	Coal-fired power plant
UAE	TAWEELAH B	2220	162	70%	Subsidary	Gas fired plant
UAE	FUJAIRAH F1	861	131	60%	JV	Gas fired plant
UAE	FUJAIRAH F2	2114	132	60%	JV	Gas fired plant
UAE	NOOR AD (added post merger)	935	0	60%	Subsidary	Solar PV
UAE	AL DHAFRA SOLAR PV	2101	0	40%	JV	Solar PV
	Total domestic capacities	18163	860			

International generation assets						
Country	Plant	Gross power capacity (MW)	Gross water capacity (MIGD)	Ownership	Holding Type	Energy type
USA	LAKEFIELD WIND FARM (MINNESOTA)	206	0	50%	JV	Wind farm
MOROCCO	JORF LASFAR (UNITS 1-6)	2056	0	86%-91%	Subsidary	Coal-fired power plant
GHANA	TAKORADI TRI-FUEL POWER PLANT	330	0	90%	Subsidary	Gas-fired power plant
KSA	JUBAIL GAS-FIRED POWER PLANT	250	0	25%	Associate	red power (captive use of SADAF Petcher
OMAN	SOHAR ALUMINIUM SMELTER	1000	0	40%	Associate	ired power plant (captive use of Sohar Alur
INDIA	NEYVELI LIGNITE POWER PLANT	250	0	100%	Subsidary	Lignite-fired power plant
	Total international capacities	4092	0			
AE/OTHERS	MASDAR (operational/under const)	7500	0	43%	JV	Solar

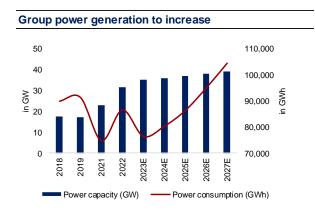
Total operational capacities	29755	860
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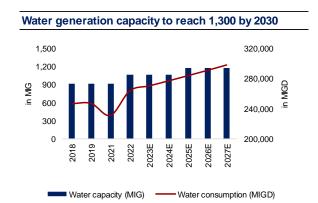
	Under construction assets						
Country	Plant	Gross power capacity	Gross water capacity	Ownership	Holding Type	Energy type	Date of commencement
		(MW)	(MIGD)				commencement
UAE	TAWEELAH RO	69	205	20%	JV	MSF RO desalination	2023
UAE	FUJAIRAH F3	2457	0	40%	Subsidary	Gas fired plant	2023
UAE	MIRFA 2	0	120	40%	JV	MSF RO desalination	2025
KSA	TANAJIB POWER	940	5	60%	JV	Gas fired plant	2025
UAE/OTHERS	S MASDAR (upcoming)	7300	0			Solar	
	Total under construction capacities	10766	330				

	Upcoming assets						
Country	Plant	Gross power capacity (MW)	Gross water capacity (MIGD)	Ownership	Holding Type	Energy type	Date of commencement
UZBEKISTAN	TALIMARJAN POWER	1600	0		JV	Gas-fired power plant	2025
UAE	EGA	5400	0		JV	Gas-fired power plant	2023
UAE/OTHERS	MASDAR (upcoming)	100000	0		JV	Solar	2030
	Total upcoming capacities	107000	0				
	Expected capacities by 2030	147521	1300				

<sup>\*</sup>Source: Company reports, US research





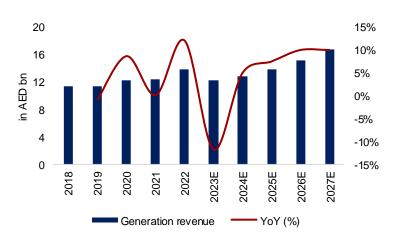


\*Source: Company reports, US research

Generation revenue has grown in mid-single digits in the past...

The consolidated revenue is contributed by domestic and international subsidiaries, which have gross capacities of 16GW in power and 600 MIGD of water. The power generated from these assets have witnessed a flattish growth of 1.5% CAGR (2018-22) domestically and near zero growth internationally. This has resulted in a modest 4.9% CAGR (2018-22) growth in generation revenue, despite higher capacities. Some of the late stage assets (Taweelah 2 and Mirfa Power) are also being decommissioned and hence no generation have accrued from them. In 2023, the contribution from Red Oak (US based asset with tolling arrangement) has been zero, as the agreement ended last year. Additionally, there have been unplanned outages in 3 IWPPs (Independent water and power plant) causing lower availability.





\*Source: Company reports, US research



Revenue from generation segment to grow modestly...

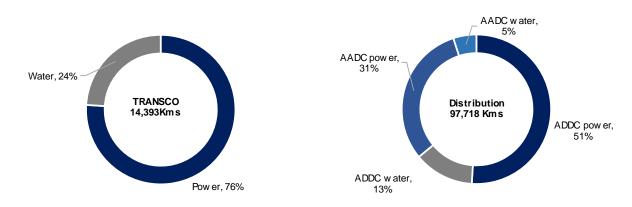
We don't expect any significant addition in capacities from the subsidiaries to cause a major impact to the generation revenues. However, the stable tariff system, which is a combination of capacity and variable payments will compensate for higher availability and consumption trends. Based on the expected buoyancy in domestic business, and an increased influx of expats and tourists, we forecast a modest increase in segment revenue by 3.8% CAGR (2022-27e).

# Significant investment into T&D will increase network, improve efficiencies and compliment growth

Taqa manages the transmission of power and water through its wholly owned subsidiary, Abu Dhabi Transmission & Despatch Company (Transco). Transco is the sole supplier of power and water to the Emirate, having a power network of 10,939 km and water pipeline running 3,454 km. The power and water distribution business is administrated by two of its wholly owned companies - Abu Dhabi Distribution Company (ADDC) and Al Ain Distribution Company (AADC). While power is supplied through a network of 80,139 kms of power lines, water runs through 17,589kms of pipelines.

T&D critical to the vertical integration of the company...

## Network length of T&D segment - Transco is the sole transmission company in Abu Dhabi



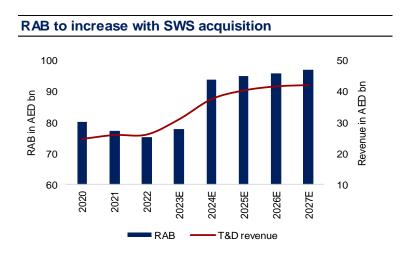
\*Source: Company reports, US research



The company envisages a major capex spending of AED 40bn by 2030. The investment will focus on expansion and interconnection of power, water and recycled water infrastructure in Abu Dhabi, along with focus on asset management, operational excellence, regulatory management and business development.

SWS acquisition marks an entry into new segment...

In June 2023, the company entered into an agreement to acquire SWS Holding for a value of AED 1.7bn. SWS has ownership of Abu Dhabi Sustainable Water Solutions Company (ADSWS), the main entity behind all wastewater collection, treatment, and reuse in the Emirate of Abu Dhabi. The entity owns over 12,000 kms of sewer pipelines and has a capacity to treat 1.3mn cubic meters/day from its 37 wholly owned and 4 partially owned treatment plants in Abu Dhabi. This acquisition marks an entry into a new segment for Taqa and increases its RAB (regulated asset base) by 20% (+AED 16bn).



\*Source: Company reports, US research

Investment to improve operational efficiencies...

The T&D segment is also investing in enhancing operational excellence, improving customer service and increasing digitization efforts across the entire value chain. It has taken steps to implement advanced metering infrastructure (AMI) in association with Etisalat, to ensure efficient operations of over 1mn smart meters, thereby reducing leakage. Power network reliability indicators showed a combined 6.0% improvement in average outage duration for each customer served and a combined 9.4% improvement on average number of interruptions a customer may

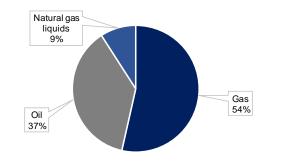


experience in 2022. Also, in 2022, the company achieved the highest collection of receivables in the last 20 years by emphasis on key institutional accounts and improvement in internal governance standards. We believe the overall efforts taken to elevate operating standards to global levels will reduce T&D losses and improve cash flow management going forward. We expect 10.1% CAGR (2022-27e) growth in revenue from this segment.

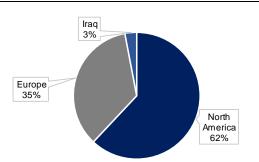
# Oil and gas business to maintain status quo with no further addition expected to the portfolio

The oil & gas segment contributed to 17% of the overall revenue in 2022. The segment operates in Canada, UK, Netherlands and Iraq. Currently TAQA has a production capacity of 97.9 mboe/day (3Q23) with the production of gas (53%), oil (37%) and natural gas liquids (10%). Geographically, 62% of production occurs in North America with TAQA being a top onshore O&G producer in Western Canada, while Europe contributes to 35% and Iraq 3%. Globally Taqa has a 2P reserve of 379mn boe in the O&G segment.

# Oil & Gas production mix



# O & G Geographical production contibution



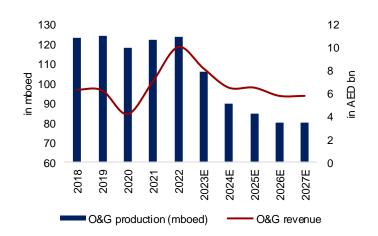
\*Source: Company reports, US research

Contribution from O&G likely to decline...

This has been an ailing segment for the group and the management has at multiple times planned to close it down. In June 22, it completed a strategic review of the segment, which concluded to continue holding the current portfolio in Canada and Iraq, while decommissioning the assets in North Sea. We do not expect O&G to receive additional investment going forward, as the management intends to maintain the assets and run it for their maximum value. We forecast a decline of 10.5% CAGR (2022-27e) in revenue from this segment.



# **O&G** revenue to decline with lower production



\*Source: Company reports, US research

# TAQA's shift towards clean energy sources a game changer for the future of UAE

UAE is the first country in the region to announce a net zero emission target by 2050. Keeping in line with the objective, companies like Taqa have aggressively planned for building capabilities in the renewable energy segment. As part of the plan, Taqa (43%) along with Adnoc (24%) have invested AED 7bn for a 67% stake in Masdar (Abu Dhabi Future Energy Company). which was owned by Mubadala (retains 33%). Masdar was incorporated in 2006 by the Abu Dhabi government to explore opportunities in the clean energy sector. It is currently active in 17 countries with an installed capacity of 14.8GW (and 7.3 GW under construction). The company's portfolio consists of solar, wind, energy storage, waste-to-energy and geothermal energy. Additionally, it is also a pioneer in the green hydrogen segment which acts as a separate entity, in which Taqa holds (24%) stake along with Adnoc (43%) and Mubadala (33%).

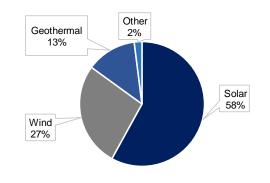
The major objective of the acquisition was to utilize the platform already set by Mubadala and to rapidly grow Masdar in both the domestic and international markets. Masdar has an ambitious target of achieving 100 GW of renewable capacity by 2030 (vs 15GW in 2022) with focus on solar and wind. It is also targeting an annual production capacity of 1mn tonnes of green hydrogen by 2030. In 2022, Masdar through its various

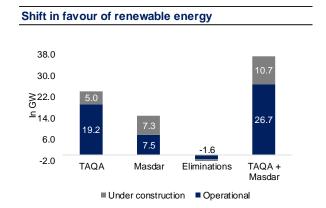
Significant push from the government to achieve net zero emission will drive Masdar's growth...



ventures removed more than 10 million tonnes of CO2 emissions. Going forward we expect all future renewable energy contracts in Abu Dhabi to be handled by Masdar. Sourcing power through renewables offers the lowest levelized cost of energy (LCOE) reducing the overall cost of production.







\*Source: Company reports, US research

Masdar yet to reach steady state...

of Masdar's growth, however it will receive only a share of profit due to the classification as a JV. Masdar reported a profit of AED49mn in 2Q23 and a loss of 81mn in 3Q23. We believe it will take much longer to impact the financials of Taqa meaningfully, despite being a game changer for Abu Dhabi.

Taga will witness significant increase in its gross capacities on the back

# Modest topline growth and steady margins will lead to profit growth; regular quarterly dividend will provide bond like returns

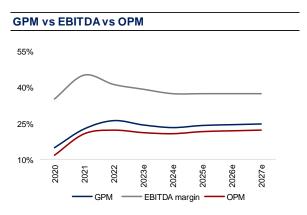
Taqa group revenues have grown by 10.2% CAGR (2020-22) post-merger with AD Power. This has been primarily due to the doubling of O&G revenue, which increased on account of the higher oil prices in the last two years. Generation and T&D revenue have grown in mid-single digits during the same period. However, in 9M23, the decline in oil prices, lower average production (109mboepd in 9M23 vs 122mboepd in 9M22), shutdown in Iraq and closure of pipeline in late life UK assets have led to a 21% YoY decline in O&G revenues. Generation revenue also declined by 8% YoY in 9M23, on account of lower availability, higher contribution from Barakah nuclear plant (where Taqa has no stake) and

2023 has been a weaker year in terms of revenue...



absence of tolling revenue from Red Oak, USA. However, T&D revenue grew by 15% YoY in 9M23 on account of increase in pass through fuel revenues, higher inflation and favorable regulatory changes. Overall, gross consolidated revenue for 9M23 grew by 1.1% YoY. We forecast gross revenue to grow at 5.3% CAGR (2022-27e) on the back of higher consumption in the domestic market and some of the international subsidiaries.



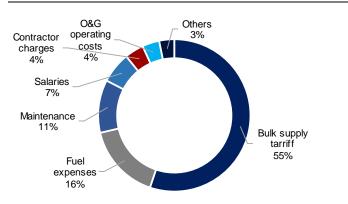


\*Source: Company reports, US research

Cost control has been robust...

Since most cost components are fixed in nature and output is regulated we do not expect significant variance in the margins. Any increase in fuel expense is either passed through to the customer or is reimbursed as per the PPA (Purchasing Power Agreement). Bulk supply tariff is also paid to EWEC at a pre fixed rate, which includes both consumption demand and variable costs. Hence we expect Taqa to continue maintaining its current levels of cost which will result in steady margins. We expect operating profit to grow in line with revenue at 5.2% CAGR (2022-27e) and EBITDA to increase by 3.2% CAGR (2022-27e).

# Bulk supply tariff is the biggest expense item



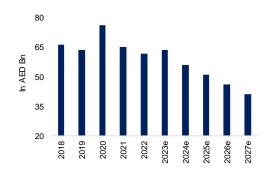
<sup>\*</sup>Source: Company reports, US research



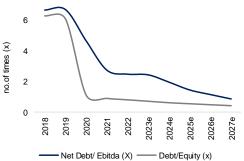
Debt levels to decline, leverage to reduce...

Finance cost is also a major expense item for the company and Taqa has constantly strived to reduce its leverage over the last couple of years. Gross loans have declined from AED 75bn in 2020 to AED 62bn in 3Q23. It is pertinent to note that through the merger there was significant improvement in the balance sheet cash position (from AED 3bn in 2019 to AED 8bn in 2020). The credit ratings at Aa3 by Moody's and AA- by Fitch for the group are one of the highest for a utility company in the world, and this has led to a low borrowing cost of 4.5%. The company has been successful in issuing the first green bonds of value AED 2.6bn for funding its investment in Masdar and to refinance the debt of Noor Abu Dhabi solar plant. The net debt/Ebitda stands at a manageable level of 2.3x in 3Q23 (from 4.6x in 2020). Cash position has further increased from AED 8.5bn in 2020 to AED 12.6bn in 3Q23, despite the significant investments and dividend payouts, clearly evidencing the improvement in the operations.

### Gross debt likely to decline going forward



# Current leverage is at manageable levels



\*Source: Company reports, US research

Quarterly dividend provides regular cash flow for investors...

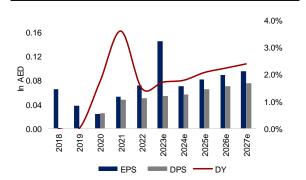
Stable operations have resulted in steady net margins for the company in the past. We expect the same to continue with net margin holding at 14-16% levels going forward. This will result in an increase in net income by 6.6% CAGR (2022-27e). The company has a quarterly dividend policy, in which it pays a fixed amount based on the performance of each quarter and an additional special dividend based on the full year performance. The total payout in 2021 stood at AED 0.047/share at a 90% payout and in 2022 it increased to AED 0.051/share, at a 71% payout. During 1Q23 the company recognized its investment in Adnoc gas amounting to AED 10.8bn, which led to a higher net profit. We believe for 2023 there is scope for special dividend much higher compared to the previous years on account of this one-off income.





# \*Source: Company reports, US research

#### Quarterly dividend distribution to be as per the policy



#### **Valuation**

We expect the company to maintain its leadership position, steady net margin levels and a predictable cash flow model. Further, the company is majority held by the government, which provides comfort to the valuation. The regular quarterly dividend makes Taqa a quasi-bond like investment, with scope for capital appreciation.

DCF fair value at AED 2.77 per share

We have used a blend of Discounted Cash Flow (DCF) method and peer valuation methodologies to arrive at the fair value of the stock. In our DCF method we have forecasted through 2023-2027e. We considered the cost of equity at 9.4%, derived from a risk-free rate of 4.0%, an equity risk premium of 8%, and a beta of 0.674. Based on these assumptions we arrive at a WACC of 6.8% for the company. We assume a terminal growth rate of 1% post the forecast period. Our DCF valuation of Taqa provides an intrinsic value of AED 2.77 per share

Blended value 8.5% lower than current price

We provide a premium multiple to Taqa comparing the size and balance sheet comfort. At 16x EV/EBITDA and 22x PE using we arrive at a fair value of AED 2.88/share and AED 3.21/share respectively. On a blended basis, assigning weights to our valuation methodologies we get a target price of AED 2.91/share. This provides a downside of 8.5% from the current level. Based on our target price we assign a NEUTRAL rating to Taqa.



DCF Method (in AED Mn)	2023e	2024e	2025e	2026e	2027e
Post-tax operating profit (NOPAT)	9,936	10,759	11,949	12,518	13,082
Add: Depreciation & amortization	8,159	8,270	8,381	8,492	8,603
Less: Change in working capital	1,681	1,701	711	370	367
Less: Capex	-4,000	-3,000	-3,000	-3,000	-3,000
Free Cash Flow to Firm	15,776	17,731	18,041	18,381	19,052
PV of Free Cash Flows	15,705	16,522	15,740	15,013	15,561
PV of Terminal Value					285,994
Enterprise Value					364,535
Less: Net debt					51,283
Less: Minorities & Pension liabilities					1,853
Equity value					311,399
No of shares					112,434
Fair value per share (AED)					2.77

Valuation parameters	
Risk free rate (Rf)	4.0%
Beta	0.674
Equity Risk premium (Rm)	8.0%
Cost of equity (Ke)	9.4%
Terminal growth rate (g)	1.0%
Pretax Cost of Debt	4.7%
Effective tax rate	9.0%
After tax cost of debt	4.2%
Target Debt/Equity	50.0%
WACC	6.8%

Peer valuation	
EV/EBIDTA (TTM)	22.8
Target EV/EBIDTA	16.0
Fair value (AED)	2.88
PE (TTM)	23.8
Target PE	22.0
Fair value (AED)	3.21

Blended Target price	Wtg	Target price	Wtd value
DCF	0.50	2.770	1.38
EV/EBIDTA	0.25	2.882	0.72
PE	0.25	3.210	0.80
Target price			2.91
CMP			3.18
Potential upside			-8.56%

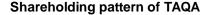
# Key risks:

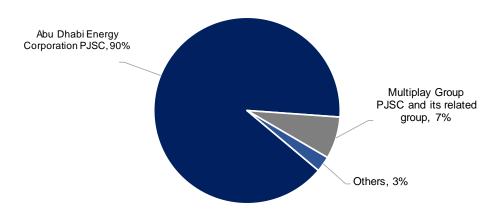
- 1. Sharp slowdown in the economy leading to reduced usage
- 2. Changes in regulations that could change the cost structure
- 3. New technologies that could make current capacities obsolete
- 4. Termination or non-renewal of agreements



# **Company Profile**

TAQA was established in 2005, with the privatization of Abu Dhabi's power and water sector. The company listed on the Abu Dhabi Securities Exchange in 2005, and is one of the largest publicly listed companies in the UAE. Installed capacities for power and water were expanded post-merger with AD Power. The merger also introduced the transmission and distribution segment into the group. Currently, TAQA owns and operates assets across UAE, Ghana, Canada, India, Iraq, Morocco, Netherlands, Saudi Arabia, Oman, the United Kingdom and the United States. It operates the T&D business through its 100% wholly owned subsidiaries Abu Dhabi Transmission & Despatch Company (TRANSCO), Abu Dhabi Distribution Company (ADDC), Al Ain Distribution Company (AADC) and Abu Dhabi Energy Services (ADES). Taqa has 379 mboe of 2P oil reserve and a production capacity of 117 mboe/day globally.





## **BOARD OF DIRECTORS**

DUAN	O DINEOTONO		
S.NO	NAME	POSITION	CATEGORY
1	Mohamed Hassan Mohamed Hassan Al Suwaidi	Chairman	Independent
2	Jasim Husain Ahmed Thabet	Managing Director	Independent
3	Khalifa Sultan Sultan Hazim Alsuwaidi	Board Member	Independent
4	Mansour Mohamed Abdulqader Mohamed Almulla	a Board Member	Independent
5	Hamad Abdulla Mohamed Alshorafa Alhammadi	Board Member	Independent
6	AbdulAziz Abdulla Ismail Mohamed Al Hajri	Board Member	Independent
7	lman Abdulghafoor Mohammad Rafi AlQasim	Board Member	Independent
8	Mouza Saeed Khalfan Matar Al Romaithi	Board Member	Independent
9	Samia Toufic Bouazza	Board Member	Independent
10	Klaus Dieter Maubach	Board Member	Independent
11	Christopher Geoffrey Finlayson	Board Member	Independent

Source: Bloomberg ®, US Research



Income Statement (in AED Mn)	2019	2020	2021	2022	2023e	2024e	2025e	2026e	2027e
Total revenue	17,588	41,151	45,294	49,967	51,461	56,883	60,668	62,636	64,587
Operating expenses	(7,965)	(23,332)	(23,901)	(27,369)	(29,590)	(34,130)	(36,401)	(37,582)	(38,752)
Depreciation	(3,819)	(9,606)	(11,111)	(9,549)	(9,334)	(9,508)	(9,620)	(9,732)	(9,845)
Gross profit	5,740	6,209	10,282	13,049	12,537	13,245	14,647	15,322	15,990
Administrative expenses	(600)	(1,920)	(2,254)	(2,166)	(2,058)	(2,275)	(2,427)	(2,505)	(2,583)
Share of results from JV/associates	108	105	313	321	107	398	425	438	452
Other Income/(loss)	-	231	1,116	84	273	455	485	501	517
EBIT	5,219	4,916	9,378	11,115	10,918	11,823	13,130	13,756	14,376
EBITDA	9,038	14,522	20,489	20,664	20,252	21,331	22,750	23,489	24,220
Finance - net	(3,853)	(3,271)	(2,947)	(2,777)	(2,461)	(2,254)	(2,022)	(1,789)	(1,557)
PBT	1,405	2,215	6,431	8,338	19,242	9,569	11,109	11,967	12,819
Income tax expense	(201)	797	(682)	(457)	(2,501)	(1,435)	(1,666)	(1,795)	(1,923)
PAT	1,204	3,012	5,749	7,881	16,740	8,134	9,442	10,172	10,896
PAT disc ops		0,012	246	242	10,140	-	-	10,112	10,000
Net profit	1,204	3,012	5,995	8,123	16,740	8,134	9,442	10,172	10,896
Net profit	1,204	3,012	3,993	0,123	10,740	0,134	9,442	10,172	10,090
Balance Sheet (in AED Mn)	2019	2020	2021	2022	2023e	2024e	2025e	2026e	2027e
Property, plant and equipment	68,710	125,949	122,397	117,470	113,242	107,971	102,590	97,097	91,494
Operating financial assets	7,944	9,740	9,047	7,917	8,851	9,784	10,435	13,467	16,663
Intangible assets	1,797	19,232	17,974	16,708	15,556	14,339	13,120	11,900	10,679
Other non-current assets	7,996	8,792	8,277	14,510	30,156	30,969	31,537	31,832	32,125
Total non-current assets	86,447	163,713	157,695	156,605	167,805	163,063	157,682	154,297	150,961
Inventories	2,844	3,599	3,518	3,402	3,551	4,096	4,368	4,510	4,650
Amounts due from related parties	-	2,609	1,946	1,760	2,573	2,844	3,033	3,132	3,229
Accounts receivable and prepayments	4,277	7,290	6,534	7,333	6,690	7,395	7,887	8,143	8,396
Other current assets	1,038	1,197	1,732	1,752	1,550	1,702	1,808	2,301	2,822
Cash and short term deposits	2,953	8,519	8,772	10,422	14,132	14,117	17,875	18,827	19,866
Total current assets	11,112	23,214	22,502	24,669	28,496	30,153	34,971	36,912	38,963
TOTAL ASSETS	97,559	186,927	180,197	181,508	196,301	193,217	192,653	191,209	189,925
Share capital	6,066	112,434	112,434	112,434	112,434	112,434	112,434	112,434	112,434
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Retained earnings Reserves	(4.000)	4,925	7,284	9,002	19,835	21,592	23,632	25,829	28,182
	(1,890)	(55,450)	(53,814)	(51,057)	(48,879)	(48,879)	(48,879)	(48,879)	(48,879)
Total Equity attributable to shareholders	4,176	61,909	65,904	70,379	83,390	85,147	87,187	89,384	91,737
Total non-controlling interest	6,252 <b>10.428</b>	7,346	7,298	7,362	7,251	7,404	7,581	7,773	7,977
Total equity	10,426	69,255	73,202	77,741	90,642	92,551	94,768	97,156	99,715
Interest bearing loans and borrowings	60,411	66,978	61,461	50,484	56,000	51,000	46,000	41,000	36,000
Other non-current liabilities	18,720	23,053	22,145	17,709	18,588	18,222	18,623	18,841	19,056
Total non-current liabilities	79,131	90,031	83,606	68,193	74,588	69,222	64,623	59,841	55,056
Accounts payable	4,905	16,271	16,228	18,047	19,233	22,184	23,660	24,428	25,189
Interest bearing loans	2,926	9,029	3,504	11,221	7,500	5,000	5,000	5,000	5,000
Other current liabilities	169	2,341	3,657	5,488	4,338	4,259	4,601	4,784	4,965
Total current liabilities	8,000	27,641	23,389	34,756	31,071	31,443	33,262	34,212	35,154
Total liabilities	87,131	117,672	106,995	103,767	105,659	100,665	97,885	94,053	90,210
Total equity and liabilities	97,559	186,927	180,197	181,508	196,301	193,217	192,653	191,209	189,925
Cash Flow (in AED Mn)	2019	2020	2021	2022	2023e	2024e	2025e	2026e	2027e
Cash from operations	1,405	3,759	6,691	9,136	16,740	8,134	9,442	10,172	10,896
Investing cash flow	(1,599)	5,065	(2,475)	(8,036)	(3,508)	(2,650)	(2,650)	(2,650)	(2,650)
Financing cash flow	(7,257)	(7,412)	(17,510)	(12,331)	(8,115)	(17,400)	(15,693)	(16,033)	(16,368)
Change in cash	(439)	5,566	253	1,650	3,709	(14)	3,758	951	1,039
Beginning cash	3,392	2,953	8,519	8,772	10,422	14,131	14,117	17,875	18,827
Ending cash	2,953	8,519	8,772	10,422	14,131	14,117	17,875	18,827	19,866



Ratio Analysis	2019	2020	2021	2022	2023e	2024e	2025e	2026e	2027e
Per Share									
EPS (AED)	0.039	0.025	0.053	0.071	0.146	0.071	0.082	0.089	0.095
BVPS (AED)	0.688	0.551	0.586	0.626	0.742	0.757	0.775	0.795	0.816
DPS (AED)	-	0.025	0.047	0.051	0.055	0.057	0.066	0.071	0.076
FCF per share (AED)	-0.032	0.078	0.037	0.010	0.118	0.049	0.060	0.067	0.073
Valuation									
Market cap (AED Mn)	3,160	161,905	148,413	385,649	357,540	357,540	357,540	357,540	357,540
EV (AED Mn)	63,544	229,393	204,606	436,932	406,908	399,423	390,665	384,713	378,674
EBITDA (AED Mn)	9,038	14,522	20,489	20,664	20,252	21,331	22,750	23,489	24,220
P/E (x)	13.5	58.1	24.9	48.0	21.8	44.9	38.6	35.9	33.5
EV/EBITDA (x)	7.0	15.8	10.0	21.1	20.1	18.7	17.2	16.4	15.6
Price/Book (x)	0.8	2.6	2.3	5.5	4.3	4.2	4.1	4.0	3.9
Dividend Yield (%)	0.0%	1.7%	3.6%	1.5%	1.7%	1.8%	2.1%	2.2%	2.4%
Price to sales (x)	0.2	3.9	3.3	7.7	6.9	6.3	5.9	5.7	5.5
EV to sales (x)	3.6	5.6	4.5	8.7	7.9	7.0	6.4	6.1	5.9
Liqiudity									
Cash Ratio (x)	0.4	0.3	0.4	0.3	0.5	0.4	0.5	0.6	0.6
Current Ratio (x)	1.4	0.8	1.0	0.7	0.9	1.0	1.1	1.1	1.1
Quick Ratio (x)	1.0	0.7	0.8	0.6	0.8	0.8	0.9	0.9	1.0
Returns Ratio									
ROA (%)	1.2%	1.6%	3.3%	4.5%	8.5%	4.2%	4.9%	5.3%	5.7%
ROE (%)	11.5%	4.3%	8.2%	10.4%	18.5%	8.8%	10.0%	10.5%	10.9%
ROCE (%)	1.3%	1.9%	3.8%	5.5%	10.1%	5.0%	5.9%	6.5%	7.0%
Cash Cycle									
Inventory turnover (x)	2.8	6.5	6.8	8.0	8.3	8.3	8.3	8.3	8.3
Accounts Payable turnover (x)	1.6	1.4	1.5	1.5	1.5	1.5	1.5	1.5	1.5
Receivables turnover (x)	4.1	5.6	6.9	6.8	7.7	7.7	7.7	7.7	7.7
Inventory days	130	56	54	45	44	44	44	44	44
Payable Days	225	255	248	241	237	237	237	237	237
Receivables days	89	65	53	54	47	47	47	47	47
Cash Cycle	266	246	249	232	234	234	234	234	234
Profitability Ratio									
Net Margins (%)	6.8%	7.3%	13.2%	16.3%	11.3%	14.3%	15.6%	16.2%	16.9%
EBITDA Margins (%)	51.4%	35.3%	45.2%	41.4%	39.4%	37.5%	37.5%	37.5%	37.5%
PBT Margins (%)	8.0%	5.4%	14.2%	16.7%	16.4%	16.8%	18.3%	19.1%	19.8%
EBIT Margins (%)	29.7%	11.9%	20.7%	22.2%	21.2%	20.8%	21.6%	22.0%	22.3%
Leverage									
Total Debt (AED Mn)	63,337	76,007	64,965	61,705	63,500	56,000	51,000	46,000	41,000
Net Debt (AED Mn)	60,384	67,488	56,193	51,283	49,368	41,883	33,125	27,173	21,134
Net Debt/ Ebitda (X)	6.7	4.6	2.7	2.5	2.4	2.0	1.5	1.2	0.9
Debt/Equity (x)	6.1	1.1	0.9	0.8	0.7	0.6	0.5	0.5	0.4



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Rating Defin	itions
Strong Buy	This recommendation is used for stocks whose current market price offers a deep discount to our 12-Month target price and has an upside potential in excess of 20%
Buy	This recommendation is used for stocks whose current market price offers a discount to our 12-Month target price and has an upside potential between 10% to 20%
Hold	This recommendation is used for stocks whose current market price offers a discount to our 12-Month target price and has an upside potential between 0% to 10%
Neutral	This recommendation is used for stocks whose current market price offers a premium to our 12-Month target price and has a downside side potential between 0% to -10%
Sell	This recommendation is used for stocks whose current market price offers a premium to our 12-Month target price and has a downside side potential between -10% to -20%
Strong Sell	This recommendation is used for stocks whose current market price offers a premium to our 12-Month target price and has a downside side potential in excess of 20%
Not rated	This recommendation used for stocks which does not form part of Coverage Universe

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