

WELCOME to

Yamama Cement Company

Up To

31-12-2017



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Background

- Established in 1961.
- The first cement company in the central region, the third in the KSA .
- Joint stock company .
- Capital of SR 2,025 billion.
- 202,5 million shares.
- Manufacturing facilities and head office are located in Riyadh.
- 700 employees.

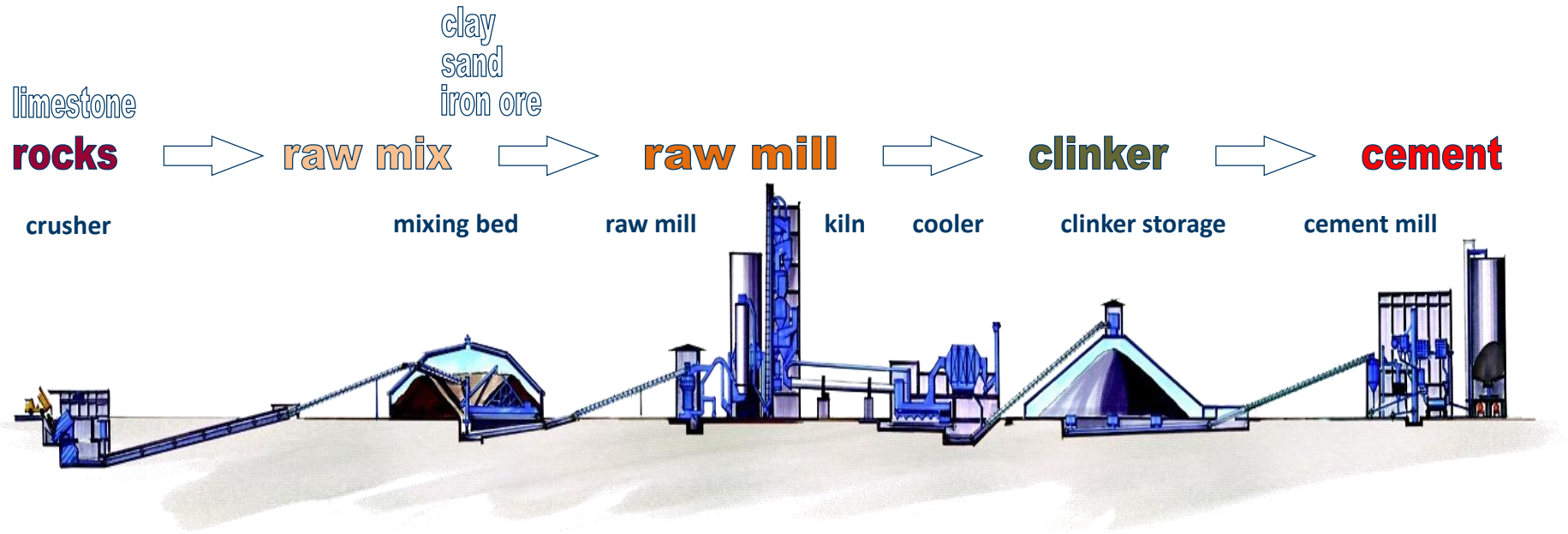
Production Facilities



Production lines

KILN	CLINKER CAPACITY (Tons /Day)	CLINKER CAPACITY (Tons /Year)	PRODUCTION START UP	NOTE
1	300	96,000	1966	Stopped JAN. 2017
2	800	256,000	1972	
3	1500	480,000	1978	
4	1500	480,000	1978	
5	1500	480,000	1982	
6	3000	960,000	1985	
7	10000	3,200,000	2007	
TOTAL	<u>18600</u>	<u>5,952,000</u>		

Cement Manufacturing Processes



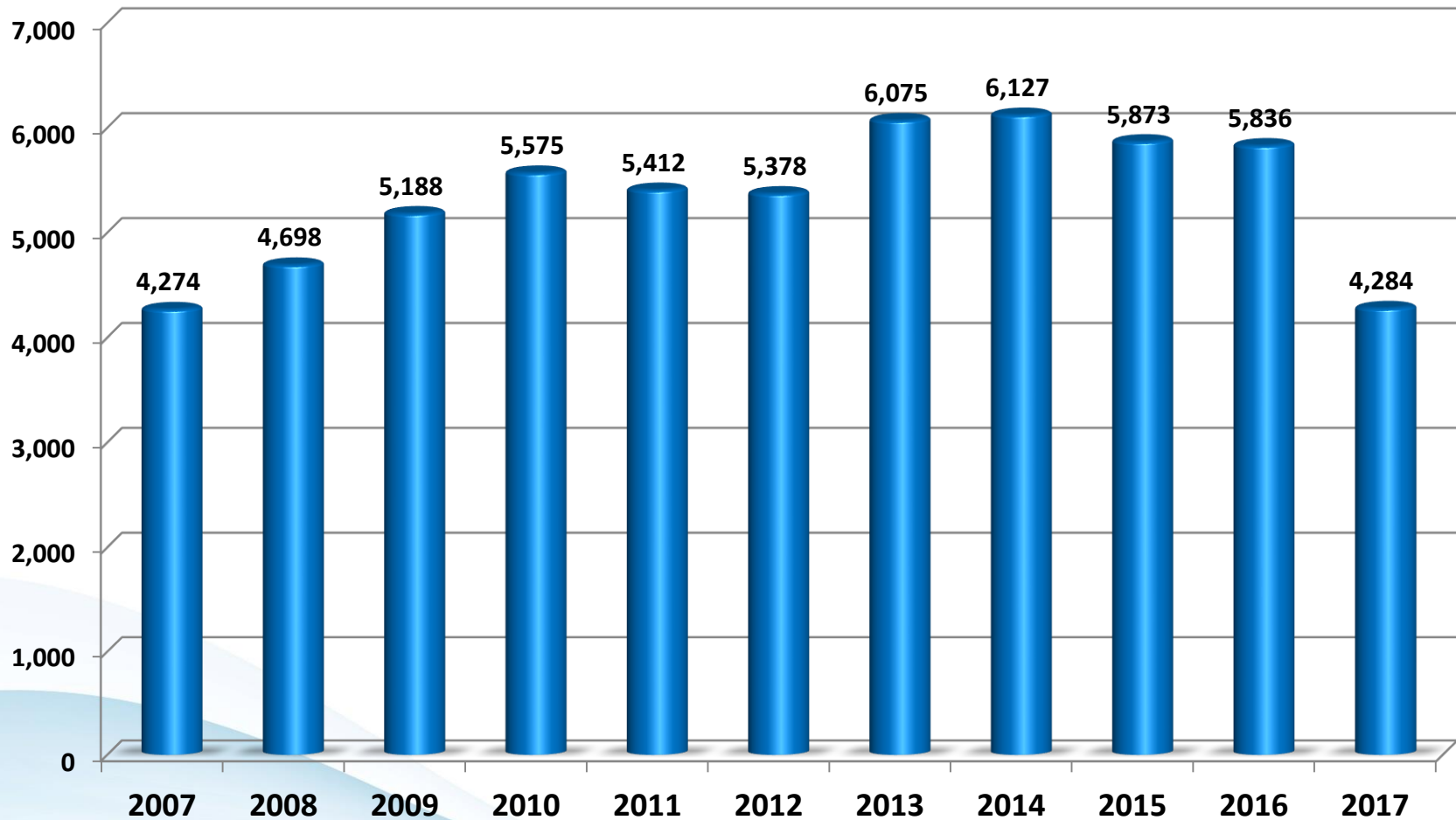
Types Of CEMENT

1. Type 1 - Ordinary Portland Cement (OPC)
2. Type 5 – Sulphate Resistant Cement (SRC)
3. Finishing Cement



Production clinker (2007– 2017) (THOSAND TON)

YAMAMA CEMENT



Quality Control System

Yamama sticks to quality policy in all processes of cement production, Yamama obtained ISO 9001-2000



Yamama's state-of-the-art compact laboratory automation system ensure that cement produced is in line with international quality standards.

Occupational health and safety & Environmental management

Yamama obtained such certificates in these fields



Yamama Advantages

- ✓ Fully integrated
- ✓ Local Power Supply Station
- ✓ Low energy cost
- ✓ All lines built by Polysius CO. (Germany)

Market Share

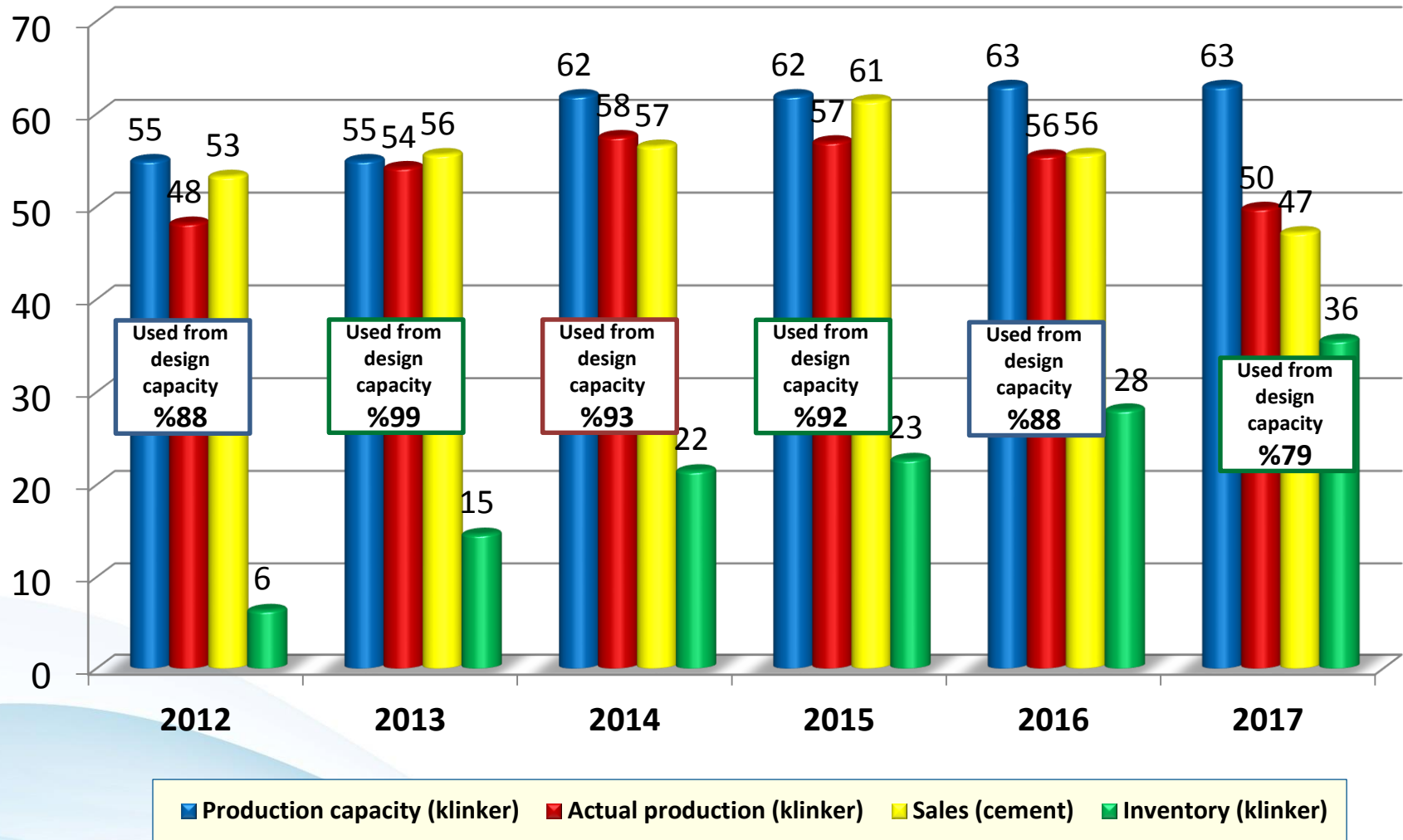


Market Outlook

- KSA consumption is at 47 Million Ton for 2017
- Average growth for the past five years was (3%)
- Yamama historical market share is around from (10% - 12%)

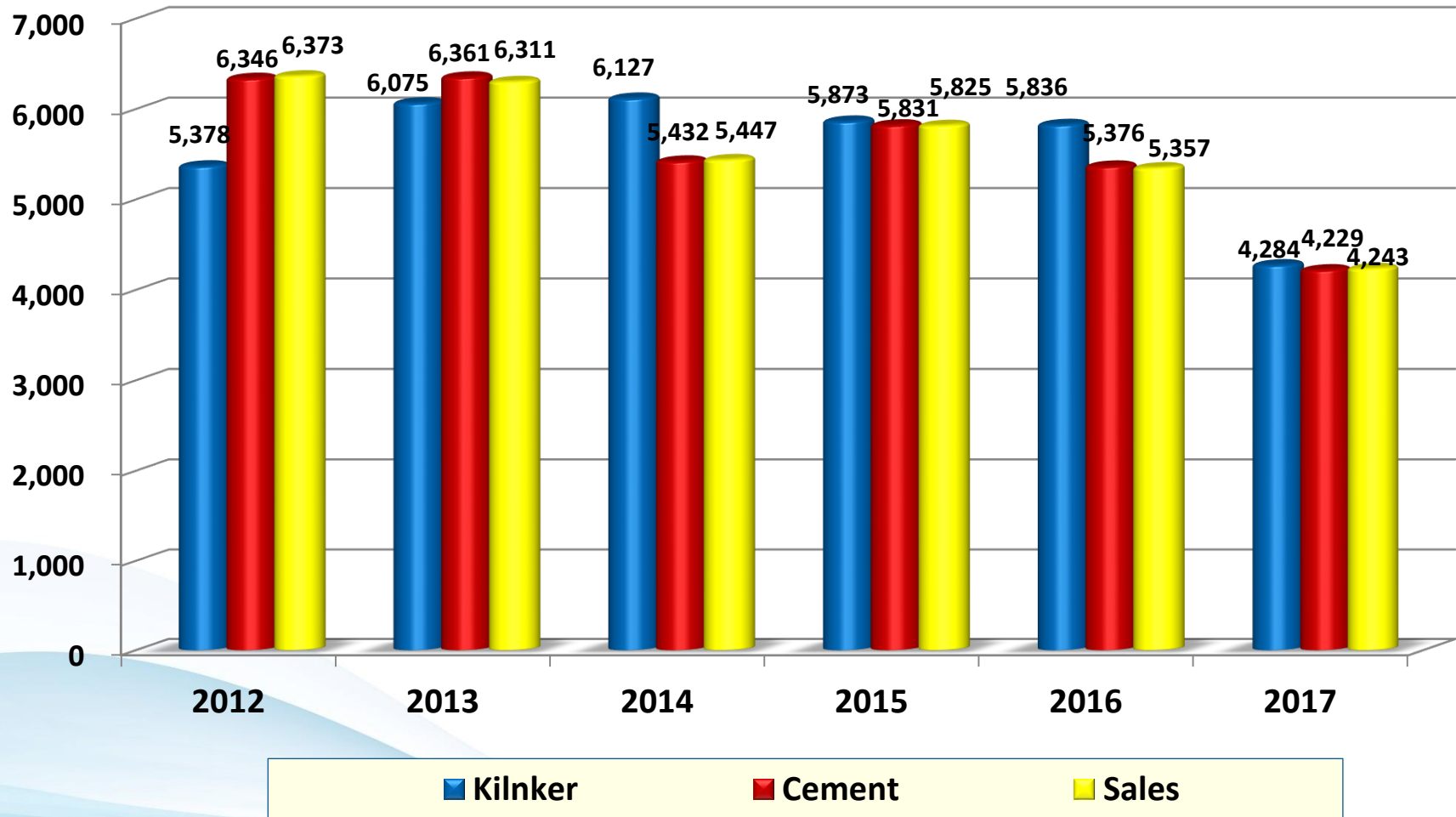
Capacity utilization + Sales + Inventory (In Million)

(KSA)



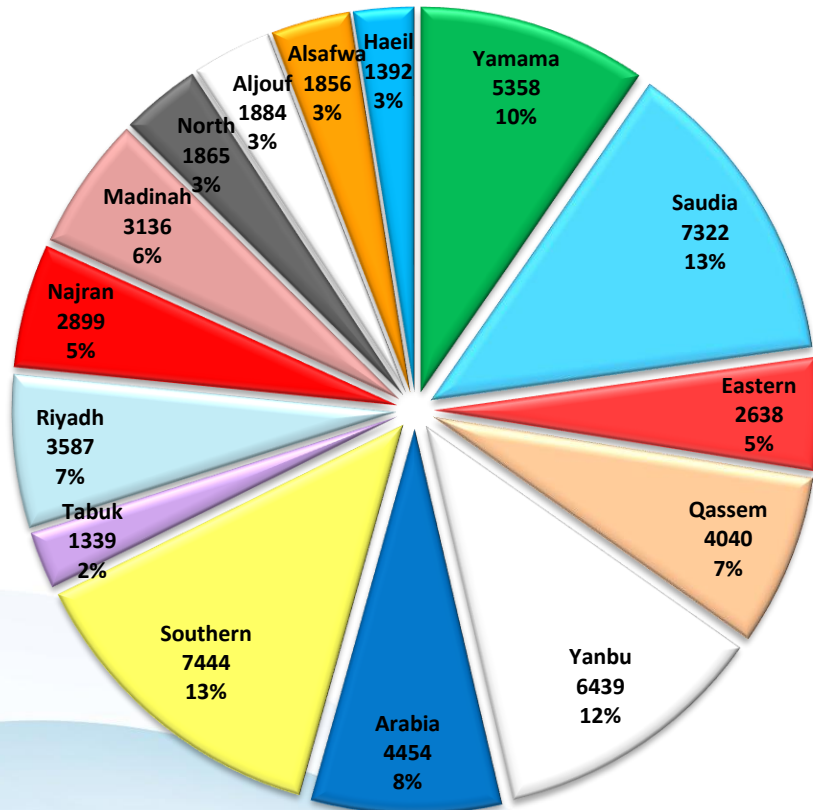
Production(Clinker & Cement) – Sales (In thousand)

YAMAMA CEMENT



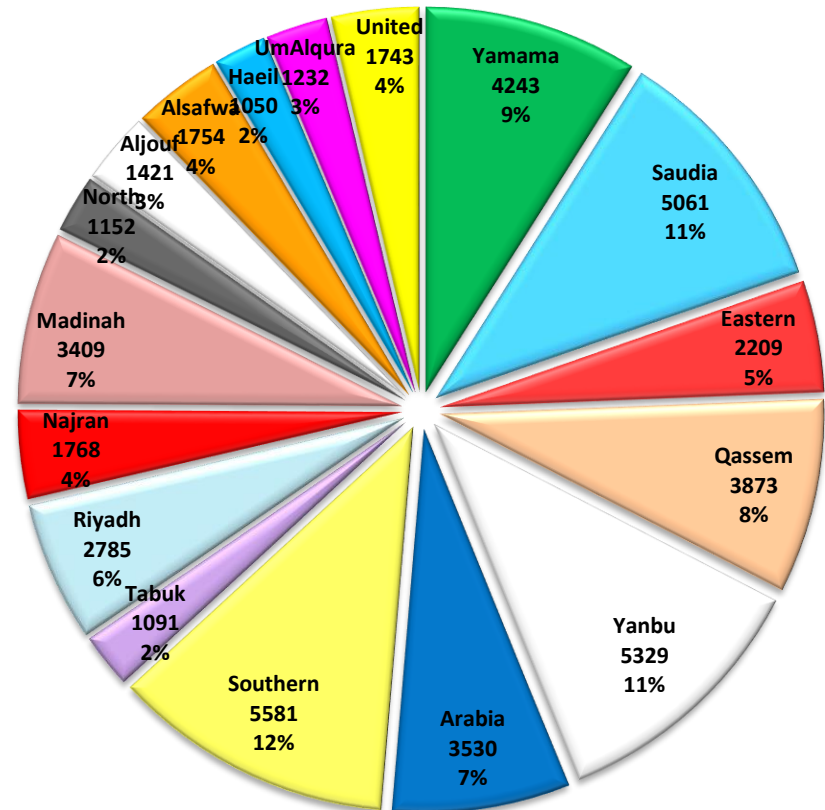
Market Share (2016–2017) (In thousand)

2016



Total Sales 55,653 Ton

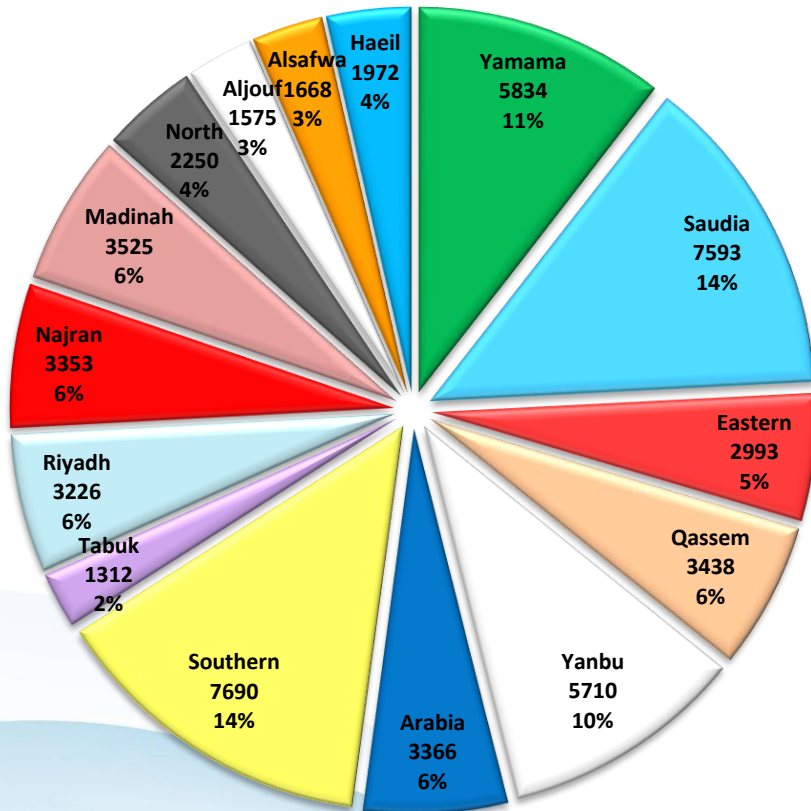
2017



Total Sales 47,231 Ton (-15%)

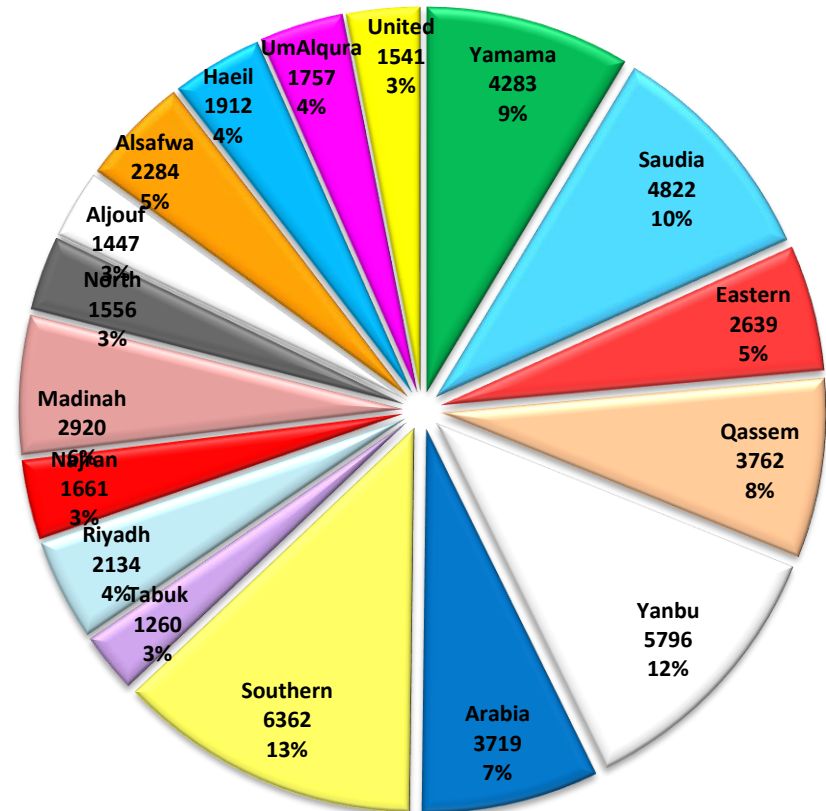
Production Clinker (2016–2017) (In thousand)

2016



Total Production 55,505 Ton

2017



Total Production 49,855 Ton (-10%)

Yamama New Project

1) Production lines:-

- a) Date of signing the contract 24-11-2015 with ThyssenKrupp Industrial Solutions (TKIS) (German company) to established two lines with 10,000 TPD each.
- b) Contract price 2.8 Billion SR.
- c) Percentage of complication was 60%.

2) Power plant:-

- a) Date of signing the contract 27-06-2016 with Wärtsilä (Finland).
- b) Contract price 480 Million SR.
- c) Percentage of complication was 70%.

3) Fuel supply

- a) Date of signing the contract 12-10-2016 with Gas Arabian (Saudi).
- b) Contract price 280 Million SR.
- c) Percentage of complication was 90% (design stage).

Yamama New Project

Project	Contractor	Notes
2 production lines (10,000 TPD each)	(TKIS) (Germany)	Commissioning For Line 1 AT August 2018 Foe Line 2 AT May 2019
Power Plant	Wärtsilä (Finland)	Expected date of completion 01-06-2019
Fuel supply	Gas Arabian (Saudi)	Expected date of completion 15-03-2019
Accommodation	N/A	Under process

Financing of Yamama New Project

Yamama cement singed tow partial funding with the banks to the finance the new project as follow:

- 1) With the Saudi Industrial Development Fund (SIDF) at 900 MSR. The maximum corporate finance from (SIDF)



Financing of Yamama New Project

- 2) With the (National Commercial Bank (NCB) & Samba financial Group (SFG) at 3.6 Billion SR. As follows:-
- 1.5 Billion SR. AS LCs & LGs.
 - 2.1 Billion SR. AS commercial loan :-
 - 0.9 Billion SR. financing bridge from SIDE.
 - 1.2 Billion SR. as Islamic facilities agreement with (NCB & SAMBA).



LINE 1 PREHEATER



LINE 1 KILN AREA



LINE 1 BY-PASS FILTER PRE-ASSEMBLY



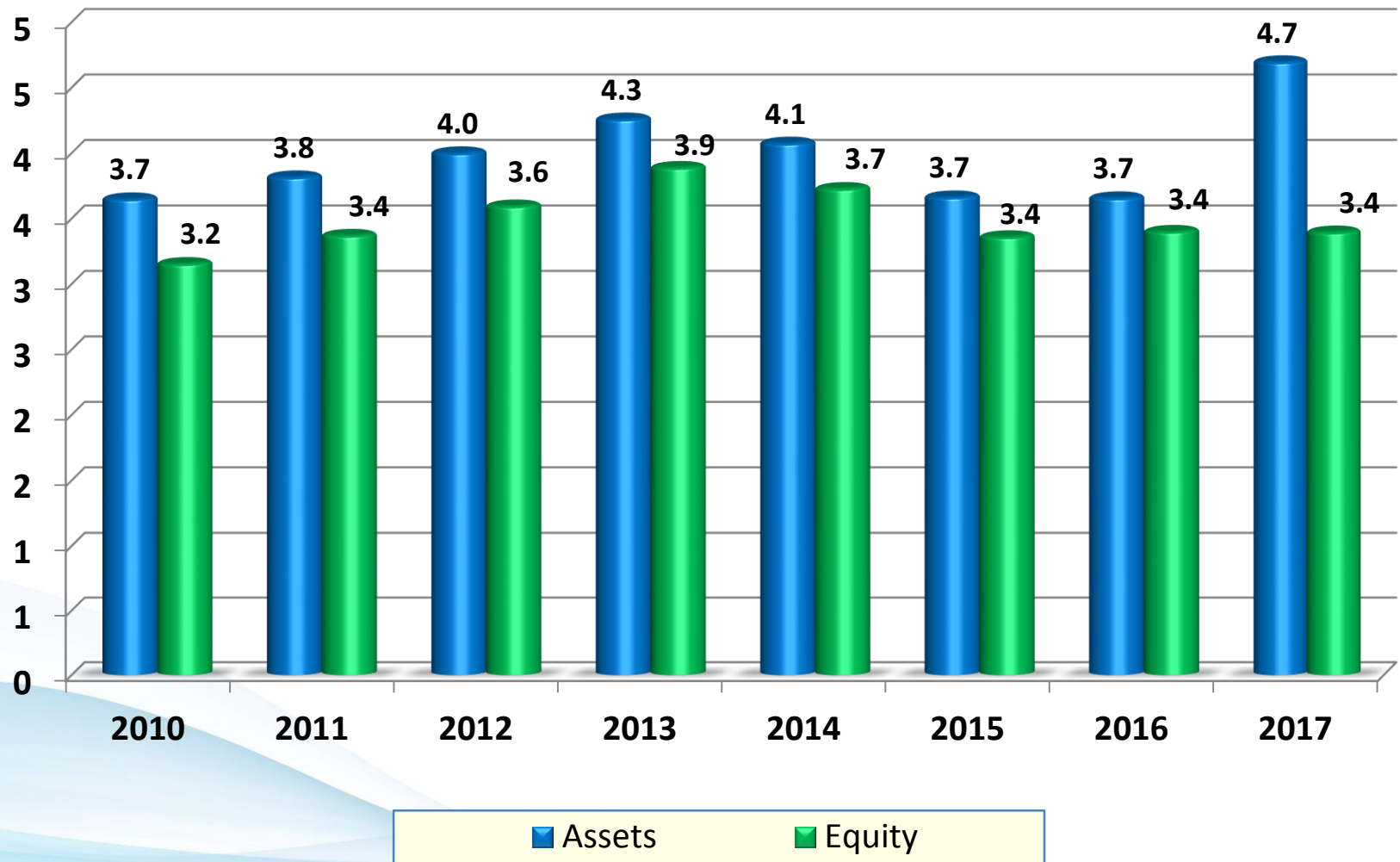
POWER PLANT - ENGINES



Sales and Net Profit (SR Million)



Asset and Shareholders Equity (SR Billion)



Financial Summary FOR YAMAMA CEMENT



Financial Summary (SR Million)

	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
Total Assets	3,653	3,821	4,005	4,263	4,079	3,668	3,661	4,659
Other Liabilities	228	256	358	339	338	304	256	269
Debt	267	190	48	31	10	0	0	950
Equity	3,159	3,375	3,599	3,893	3,731	3,364	3,405	3,440
Debt to Equity ratio	%8	%6	%1	%1	%0	%0	%0	%28
Sales	1,272	1,442	1,576	1,542	1,329	1,311	1,125	748
Net profit	657	740	818	870	671	615	366	109
EBITDA	871	965	1,077	1,110	908	855	692	352
Net profit margin	%52	%51	%52	%56	%50	%47	%33	%15
Dividends	540	540	608	608	608	608	202	0
Dividends payout	%82	%73	%74	%70	%91	%99	%55	%0
Return on Assets	%18	%19	%20	%20	%16	%15	%9	%2
Return on Equity	%21	%22	%23	%22	%18	%17	%10	%3
Earning per share	4.87	5.48	4.04	4.3	3.31	3.04	1.82	0.54

For a copy of this presentation can be access for the
company's website

www.yamamacement.com

For ease of communication with investors we
established e-mail to receive any questions.

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