# ALINMA TOKIO MARINE COMPANY (A SAUDI JOINT STOCK COMPANY)

INTERIM CONDENSED FINANCIAL INFORMATION AND INDEPENDENT AUDITORS' REVIEW REPORT

FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

(A SAUDI JOINT STOCK COMPANY)

# FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

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## INDEPENDENT AUDITORS' REVIEW REPORT ON THE INTERIM CONDENSED FINANCIAL INFORMATION

The Shareholders Alinma Tokio Marine Company (A Saudi Joint Stock Company) Kingdom of Saudi Arabia

Introduction:
We have reviewed the accompanying interim condensed statement of financial position of Alinma Tokio Marine Company - a Saudi Joint Stock Company - ("the Company") as at 31 March 2018 and the related interim condensed statement of income, interim condensed statement of comprehensive income, interim condensed statement of changes in shareholders' equity and interim condensed statement of cash flows for the three months period then ended, and the related notes which form an integral part of this interim condensed financial information. Management is responsible for the preparation and presentation of this interim condensed financial information in accordance with International Accounting Standard 34 -"Interim Financial Reporting" (IAS 34) as modified by Saudi Arabian Monetary Authority (SAMA) for the accounting of zakat and income tax. Our responsibility is to express a conclusion on this interim condensed financial information based on our review.

#### Scope of Review:

We conducted our review in accordance with International Standard on Review Engagements 2410. "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", as endorsed in the Kingdom of Saudi Arabia. A review of the interim condensed financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (ISAs), as endorsed in Kingdom of Saudi Arabia and consequently, it does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# Conclusion:

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial information is not prepared, in all material respects, in accordance with IAS 34 as modified by SAMA for accounting of zakat and income tax.

PKF Al-Bassam& Co.

Allied Accountants P.O. Box 69658

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Ibrahim A. Al-Bassam Certified Public Accountant

Registration No. 337

3 May 2018 17 Shaban 1439

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Abdullah M. Al Basri **Certified Public Accountant** Registration No. 171

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## ALINMA TOKIO MARINE COMPANY (A SAUDI JOINT STOCK COMPANY)

## INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION

|   | Note | 31 March 2018 | 31 December 2017 |
|---|------|---------------|------------------|
|   |      | (Unaudited)   | (Audited)        |
|   |      | SAR'          | 000              |
| ASSETS  |      |               |                  |
| Cash and cash equivalents                             | 3    | 92,954        | 107,863          |
| Investments   | 4    | 77,885        | 183,497          |
| Premiums and reinsurance receivables, net             | 5    | 191,602       | 126,390          |
| Reinsurers' share of unearned premiums                | 7.2  | 27,571        | 30,297           |
| Reinsurers' share of outstanding claims               | 7.1  | 145,208       | 128,954          |
| Reinsurers' share of claims incurred but not reported | 7.1  | 13,925        | 18,156           |
| Reinsurers' share of other reserves                   | 7.1  | 711           | 905              |
| Deferred policy acquisition costs                     |      | 11,537        | 7,529            |
| Prepayments and other assets                          |      | 15,731        | 14,746           |
| Due from related parties                              | 12   | 3,640         | 8                |
| Due from insurance operations                         |      | 4,129         | 14,497           |
| Murabaha deposits                                     | 6    | 93,705        | *                |
| Statutory deposit                                     | 14   | 45,000        | 45,000           |
| Property and equipment                                |      | 7,632         | 7,111            |
| Unit linked investments                               |      | 11,674        | 8,400            |
| TOTAL ASSETS  |      | 742,904       | 693,353          |
| LIABILITIES   |      |               |                  |
| Outstanding claims                                    | 7.1  | 165,380       | 142,455          |
| Claims incurred but not reported                      | 7.1  | 36,576        | 39,221           |
| Other reserves  | 7.1  | 1,619         | 1,857            |
| Unearned premiums                                     | 7.2  | 134,749       | 76,138           |
| Reinsurance balances payable                          |      | 49,382        | 61,390           |
| Unearned reinsurance commission                       |      | 6,047         | 6,661            |
| Accrued expenses and other liabilities                |      | 45,752        | 50,989           |
| Zakat and income tax payable                          | 8    | 6,374         | 5,024            |
| Unit linked liabilities                               |      | 11,674        | 8,400            |
| Retirement benefit obligation                         | 9    | 4,752         | 4,273            |
| Due to shareholders' operations                       |      | 4,129         | 14.497           |
| TOTAL LIABILITIES                                     |      | 466,434       | 410,905          |
| INSURANCE OPERATIONS DEFICIT                          |      |               |                  |
| Remeasurement of retirement benefit obligation        | 9    | (601)         | (325)            |
| SHAREHOLDERS' EQUITY                                  |      |               |                  |
| Issued, authorised and paid up share capital          | 10   | 300,000       | 300,000          |
| Accumulated losses                                    |      | (22,929)      | (17,227)         |
| TOTAL SHAREHOLDERS' EQUITY                            |      | 277,071       | 282,773          |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY            | ,    | 742,904       | 693,353          |
|   | i    | (12,007       |                  |

he accompanying notes 1 to 18 form an integral part of these interim condensed financial information.

CONTINGENCIES AND COMMITMENTS

Chief Financial Officer Chief Executive Officer

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## (A SAUDI JOINT STOCK COMPANY)

## INTERIM CONDENSED STATEMENT OF INCOME (Unaudited)

For the three months period ended 31 March

|  | Note           | 2018     | 2017     |
|--|----------------|----------|----------|
|  | •              | SAR' 00  | )        |
| REVENUES   |                |          |          |
| Gross premiums written   | 7.2            | 142,059  | 103,768  |
| Fee income from insurance contracts                                  | 7.2            | 35       | 19       |
| Reinsurance premiums ceded   |                |          |          |
| - Local  |                | (2,640)  | (2,305)  |
| - Foreign  |                | (28,058) | (28,404) |
| Excess of loss expenses  | 57.5           | (2,084)  | (1,459)  |
| Net premiums written   | =              | 109,312  | 71,619   |
| Changes in unearned premiums, net                                    |                | (61,337) | (40,353) |
| Net premiums earned  |                | 47,975   | 31,266   |
| Reinsurance commission earned  |                | 5,936    | 7,112    |
| Other underwriting income  |                | 406      | 955      |
| Total Revenues   | _              | 54,317   | 39,333   |
| UNDERWRITING COSTS AND EXPENSES                                      |                |          |          |
| Gross claims paid  |                | (35,021) | (89,786) |
| Surrenders   |                | (286)    | (52)     |
| Reinsurers' share of claims paid                                     |                | 6,936    | 67,609   |
| Net claims and other benefits paid                                   | -              | (28,371) | (22,229) |
| Changes in outstanding claims, net                                   |                | (6,671)  | 6,408    |
| Changes in incurred but not reported claims, net                     |                | (1,586)  | (2,400)  |
| Changes in other reserves, net                                       |                | 44       | <b>a</b> |
| Net claims and other benefits incurred                               | -              | (36,584) | (18,221) |
| Changes in unit linked reserves                                      |                | (3,274)  | (574)    |
| Policy acquisition costs   |                | (7,024)  | (5,478)  |
| Other underwriting expenses  |                | (757)    | (507)    |
| Total underwriting costs and expenses                                | _              | (47,639) | (24,780) |
| NET UNDERWRITING INCOME  |                | 6,678    | 14,553   |
| OPERATING (EXPENSES) / INCOME  |                |          |          |
| General and administrative expenses                                  |                | (15,933) | (12,321) |
| Reversal of/ (Provision for) doubtful receivables                    |                | 1,256    | (1,270)  |
| Unrealized gain/ (loss) on investments                               |                | 2,227    | (67)     |
| Realized gain on investments   |                | 1,420    | 758      |
| Total operating expenses - net                                       | _              | (11,030) | (12,900) |
| Total (loss)/ income for the period                                  | -              | (4,352)  | 1,653    |
| Appropriation to insurance operations                                |                | ž.       | (200)    |
| Total (loss)/ income for the period attributable to the shareholders | : <del>-</del> | (4,352)  | 1,453    |
| (Loss) / income per share (SR) - restated                            | 17             | (0.15)   | 0.05     |
| Number of outstanding shares - restated                              | 11             | 30,000   | 30,000   |

The accompanying notes to 18 form an integral part of these interim condensed financial information.

Chief Financial Officer

**Chief Executive Officer** 

(A SAUDI JOINT STOCK COMPANY)

## INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME (Unaudited)

For the three months period ended 31 March

|  | Note | 2018    | 2017  |
|--|------|---------|-------|
|  | =    | SAR' 00 | 0     |
| Net (loss)/ income for the period  |      | (4,352) | 1,453 |
| Other comprehensive loss:  |      |         |       |
| Items that will not be reclassified to statement of income in subsequent periods |      |         |       |
| - Actuarial loss on retirement benefit obligation                                | 9    | (276)   | -     |
| Total comprehensive (loss)/ income for the period                                |      | (4,628) | 1,453 |

The accompanying notes 1 to 18 form an integral part of these interim condensed financial information.

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(A SAUDI JOINT STOCK COMPANY)

## INTERIM CONDENSED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited)

For the three months period ended 31 March

Director

|  | Note<br>— |         | Accumulated<br>losses<br>SAR'000 | Total   |
|--|-----------|---------|----------------------------------|---------|
| <b>2018</b> Balance as at 31 December 2017 | 10        | 300,000 | (17,227)                         | 282,773 |
| Fotal comprehensive loss for the period    |           | ×       | (4,352)                          | (4,352) |
| Zakat charge for the period                | 8         |         | (1,350)                          | (1,350) |
| Balance as at 31 March 2018                | :<br>:    | 300,000 | (22,929)                         | 277,071 |
| 2017<br>Balance as at 31 December 2016     | 10        | 450,000 | (158,346)                        | 291,654 |
| Total comprehensive loss for the period    |           | ¥       | 1,453                            | 1,453   |
| Zakat charge for the period                |           | ¥       | (952)                            | (952)   |
| Balance as at 31 March 2017                | _         | 450,000 | (157,845)                        | 292,155 |

The accompanying notes 1 to 18 form an integral part of these interim condensed financial information.

Chief Financial Officer

**Chief Executive Officer** 

# INTERIM CONDENSED STATEMENT OF CASH FLOWS (Unaudited)

For the three months period ended 31 March

|  | Note     | 2018     | 2017     |
|--|----------|----------|----------|
|  | -        | SAR' 000 | )        |
| CASH FLOWS FROM OPERATING ACTIVITIES                     |          |          |          |
| Net (loss) / profit for the period                       |          | (4,352)  | 1,653    |
| Adjustments for non cash items:                          |          |          |          |
| Shareholders' operations appropriations                  |          | *        | -        |
| Depreciation of property and equipment                   |          | 632      | 702      |
| (Reversal of) / Provision for doubtful receivables       |          | (1,256)  | 1,270    |
| Realized gain on FVTIS                                   | 4        | (398)    | (82)     |
| Unrealized (gain) / loss on FVTIS                        | 4        | (2,057)  | 244      |
| Provision for retirement benefit obligation              | 9        | 333      | 305      |
|  | -        | (7,098)  | 4,092    |
| Changes in operating assets and liabilities:             |          |          |          |
| Premiums and reinsurance receivables                     |          | (63,956) | (52,514) |
| Reinsurers' share of unearned premiums                   |          | 2,726    | 11,817   |
| Reinsurers' share of outstanding claims                  |          | (16,254) | 53,305   |
| Reinsurers' share of claims incurred but not reported    |          | 4,231    | (1,342)  |
| Reinsurers' share of other reserves                      |          | 194      | ¥        |
| Deferred policy acquisition costs                        |          | (4,008)  | (3,793)  |
| Prepayments and other assets                             |          | (985)    | (4,556)  |
| Due from related parties                                 |          | (3,632)  | (105)    |
| Due from insurance operations                            |          | 10,368   | (19,606) |
| Unit linked investments                                  |          | (3,274)  | (574)    |
| Outstanding claims                                       |          | 22,925   | (59,713) |
| Claims incurred but not reported                         |          | (2,645)  | 3,742    |
| Other reserves   |          | (238)    | -        |
| Unearned premiums  |          | 58,611   | 28,536   |
| Reinsurance balances payable                             |          | (12,008) | 4,245    |
| Unearned reinsurance commission                          |          | (614)    | (1,109)  |
| Accrued expenses and other liabilities                   |          | (5,237)  | 5,246    |
| Unit linked liabilities                                  |          | 3,274    | 574      |
| Due to shareholders' operations                          |          | (10,368) | 19,606   |
| Cash used in operations                                  | _        | (27,988) | (12,149) |
| Retirement benefit obligation paid                       | 9        | (130)    | (56)     |
| Net cash used in operating activities                    |          | (28,118) | (12,205) |
|  |          |          |          |
| CASH FLOWS FROM INVESTING ACTIVITIES                     |          |          |          |
| Purchase of murabaha deposits                            | 6        | (93,705) | (91,705) |
| Purchase of investments                                  | 4        | (7,000)  | (35,155) |
| Proceeds from disposal of investments                    |          | 115,067  | 61,185   |
| Purchase of property and equipment                       | <u> </u> | (1,153)  | (485)    |
| Net cash generated from / (used in) investing activities | _        | 13,209   | (66,160) |
| Net change in cash and cash equivalents                  |          | (14,909) | (78,365) |
| Cash and cash equivalents at the beginning of the period |          | 107,863  | 140,310  |
| Cash and cash equivalents at the end of the period       | 3 =      | 92,954   | 61,945   |
| Non cash transactions                                    |          |          |          |
| Actuarial loss on retirement benefit obligations         | 9        | 276      | (2)      |
| -  | -        |          |          |

The accompanying notes 1 to 18 form an integral part of these interim condensed financial information.

Chief Financial Office

Chief Executive Officer

(A SAUDI JOINT STOCK COMPANY)

#### NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION

FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

#### 1 REPORTING ENTITY AND OPERATIONS

Alinma Tokio Marine Company ("the Company") is a Saudi Joint Stock Company incorporated in the Kingdom of Saudi Arabia as per Ministry of Commerce and Industry's Resolution number 309/Q dated 19 Rajab 1433H (corresponding to 9 June 2012). The Commercial Registration number of the Company is 1010342527, dated 28 Rajab 1433H (corresponding to 18 June 2012). The Company is listed on the Saudi Arabian Stock Exchange ("Tadawul") since 24 June 2012. The Registered Office of the Company's head office is as follows:

Alinma Tokio Marine Head office King Fahad Road P.O. Box 643 Riyadh 11421 Kingdom of Saudi Arabia.

The Company is licensed to conduct insurance business in the Kingdom of Saudi Arabia under cooperative principles in accordance with Royal Decree No. 25/M, dated 3 Jumada-Al Thani 1430H (corresponding to 27 June 2009), pursuant to the Council of Ministers' Resolution No. 140 dated 2 Jumada-Al Thani 1430H (corresponding to 26 June 2009).

The objective of the Company is to engage in cooperative insurance operations and related activities, including reinsurance, agencies, representation, correspondence and intermediary activities in the Kingdom of Saudi Arabia in accordance with its Articles of Association and applicable regulations in the Kingdom of Saudi Arabia.

#### 2 BASIS OF PREPARATION

#### 2.1 Basis of presentation

The interim condensed financial information of the Company for the three months ended 31 March 2018 have been prepared using the International Accounting Standard 34 - Interim Financial Reporting ("IAS 34") as modified by SAMA for the accounting of zakat and income tax', which requires, adoption of all IFRSs as issued by the International Accounting Standards Board ("IASB") except for the application of International Accounting Standard (IAS) 12 - "Income Taxes" and IFRIC 21 - "Levies" so far as these relate to zakat and income tax. As per the SAMA Circular no. 381000074519 dated 14 Rajab 1438H (corresponding to 11 April 2017) and subsequent amendments through certain clarifications relating to the accounting for zakat and income tax ("SAMA Circular"), the Zakat and Income tax are to be accrued on a quarterly basis through shareholders equity under retained earnings. This change in framework resulted in a change in accounting policy for zakat and income tax.

In accordance with Article 70 of the SAMA Implementing Regulations, the Company must distribute, subject to the approval of SAMA, its annual net policyholders' surplus directly to policyholders at a time, and according to criteria, as set by its Board of Directors and as stipulated by SAMA circular, provided the customer contract (policy) is active and paid-up to date at the time of settlement of the cooperative distribution amount. Losses incurred by insurance operations are absorbed by shareholders' operations. As per the by-laws of the Company, surplus arising from insurance operations is distributed between shareholders and policyholders at 90 % and 10 % respectively while any deficit pertaining to insurance operations will be borne by the shareholders in full.

(A SAUDI JOINT STOCK COMPANY)

#### NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION

FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

#### 2 BASIS OF PREPARATION (Continued)

### 2.1 Basis of presentation (Continued)

As required by the law, the Company maintains separate accounts for insurance operations and shareholders' operations and presents the financial information accordingly. The physical custody and title of all assets related to the insurance operations and shareholders' operations are held by the Company. Revenues and expenses clearly attributable to either activity are recorded in the respective accounts. The basis of allocation of expenses from joint operations is determined by Management and the Board of Directors of the Company

#### 2.2 Basis of measurement

These interim condensed financial information have been prepared under the going concern basis and historical cost convention except for investments classified as 'available for sale' and 'held for trading' which are being carried at fair value, and retirement benefit obligations that are measured at present value.

#### 2.3 Functional and presentation currency

The interim condensed financial information are expressed in Saudi Arabian Riyals (SR), which is the functional and presentation currency of the Company. All financial information presented in SR has been rounded off to the nearest thousand, unless otherwise stated.

## 2.4 Critical accounting estimates and judgments

## Estimation uncertainty

The preparation of the interim condensed financial information requires management to make estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these estimates and assumptions could result in an outcome that could require a material adjustment to the carrying amount of assets or liabilities affected in the future.

### 2.5 New standards and amendments to existing standards

The significant accounting policies adopted in the preparation of these interim condensed financial information are consistent with those followed in the preparation of the previous financial year, except for the following new and amended IFRSs and IFRIC interpretations. The Company has applied number of amendments to IFRSs and new interpretations issued by International Accounting Standards Board (IASB) that are mandatorily effective for accounting periods beginning on or after 1 January 2017. The adoption of new standards, amendments and revisions to existing standards, as mentioned below, had no significant financial impact on the financial information of the Company

In addition to the above mentioned standards, the following standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's interim condensed financial information are disclosed below. The Company intends to adopt these standards, if applicable, when they become effective. Further, the Company has chosen not to early adopt the amendments and revisions to the International Financial Reporting Standards which have been published and are mandatory for compliance for the Company with effect from future dates.

(A SAUDI JOINT STOCK COMPANY)

#### NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION

FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

#### 2 BASIS OF PREPARATION (Continued)

#### 2.5 New standards and amendments to existing standards (Continued)

#### IFRS 2 Share-based payment

Amendments to IFRS 2 – "Share-based Payment", applicable for the period beginning on or after 1 January 2018. The amendments cover classification and measurement of three accounting areas, first, measurement of cash-settled share-based payments, second, classification of share-based payments settled net of tax withholdings, and third, accounting for a modification of a share-based payment from cash-settled to equity-settled. The impact is not material for the Company.

#### **IFRS 9 Financial Instruments**

The implementation of IFRS 9 is expected to result in a significant portion of financial assets currently classified as available-for-sale being re-classified as at fair value through profit or loss or fair value through other comprehensive income (OCI). Credit allowances for financial assets carried at amortized cost and debt securities measured at fair value, with changes in fair value recognized in OCI, are expected to increase due to the introduction of the expected credit loss methodology. The Company will avail of the exemptions available to insurers and is considering deferring the implementation of IFRS 9 until a later date, but no later than January 1, 2021.

#### IFRS 15 Revenue from contracts with customers

IFRS 15 — "Revenue from Contracts with Customers" applicable from 1 January 2018 presents a five-step model to determine when to recognize revenue, and at what amount. The application of this standard could have a significant impact on how and when revenue is recognized (except for contracts that are within the scope of the Standards on leases, insurance contracts and financial instruments), with new estimates and judgments, and the possibility of revenue recognition being accelerated or deferred. The Company is currently assessing the implication and effects of adopting IFRS 15 and the management believe that adoption of IFRS 15 will not have a material impact on the Company's financial information.

### **IFRS 16 Leases**

IFRS 16 — "Leases", applicable for the period beginning on or after 1 January 2019. The new standard eliminates the current dual accounting model for lessees under IAS 17, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, IFRS 16 proposes on-balance sheet accounting model. The impact is not material for the Company.

#### **IFRS 17 - Insurance Contracts**

IFRS 17 applies to virtually all insurance contracts (including reinsurance contracts) that an entity issues, reinsurance contracts that it holds and investment contracts with discretionary participation features it issues, provided the entity also issues insurance contracts. IFRS 17 was issued in May 2017 and applies to annual reporting periods beginning on or after 1 January 2021.

### FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

### 3 CASH AND CASH EQUIVALENTS

|                                  | As at 31 March 2018 (unaudited) |            |        | As at 31 December 2017 (Audited) |               |         |
|----------------------------------|---------------------------------|------------|--------|----------------------------------|---------------|---------|
|                                  | Insurance S                     |            | Total  | Insurance                        | Shareholders' | Tatal   |
|                                  | operations                      | operations | TOTAL  | operations                       | operations    | Total   |
|                                  | -                               | SAR'000    |        | ·                                | SAR'000       |         |
| Cash in hand                     | 35                              |            | 35     | 45                               | 1,474         | 1,519   |
| Cash at banks – current accounts | 9,835                           | 83,084     | 92,919 | 14,639                           |               | 14,639  |
| Short term murabah deposits      | <u></u>                         |            |        |                                  | 91,705        | 91,705  |
| Total                            | 9,870                           | 83,084     | 92,954 | 14,684                           | 93,179        | 107,863 |

Cash at bank includes an amount of SR 92.55 million (2017: SR 14.79 million) held with Alinma Bank, a related party.

Short-term Murabaha deposits represent deposits with local and foreign financial institutions that have investment grade credit ratings and have an original maturity of less than three months from the date of acquisition, yielding an average profit rate of Nil (2017: 2.2%) per annum.

### 4 INVESTMENTS

|  | As at 31 March 2018 (unaudited) |            |           | As at 31 December 2017 (Audited) |            |         |
|--|---------------------------------|------------|-----------|----------------------------------|------------|---------|
|  | Insurance                       |            | Insurance | Shareholders'                    | Total      |         |
|  | operations                      | operations | Total     | operations                       | operations | IULAI   |
|  | SAR'000                         |            |           |                                  | SAR'000    |         |
| Available for sale investments                 |                                 | 1,923      | 1,923     | -                                | 1,923      | 1,923   |
| Investments at fair value through statement of |                                 |            |           |                                  |            |         |
| income (FVTSI)                                 | 20,180                          | 42,256     | 62,436    | 46,436                           | 121,427    | 167,863 |
| Investments at held to maturity                |                                 | 13,526     | 13,526    | 3                                | 13,711     | 13,711  |
| Total  | 20,180                          | 57,705     | 77,885    | 46,436                           | 137,061    | 183,497 |

The movement during the period is as follows:

## Available for sale investments

|                                  | As at 31 March 2018 (unaudited) |                          |       | As at 3              | ıdited)                  |       |
|----------------------------------|---------------------------------|--------------------------|-------|----------------------|--------------------------|-------|
|                                  | Insurance operations            | Shareholders' operations | Total | Insurance operations | Shareholders' operations | Total |
|                                  | SAR'000                         |                          |       |                      | SAR'000                  |       |
| Balance at the beginning and end |                                 | 1,923                    | 1,923 | <u> </u>             | 1,923                    | 1,923 |

Investments at fair value through statement of income (FVTSI)

|                          | As at 31 March 2018 (unaudited) |                          |           | As at 31 December 2017 (Audited) |                          |           |
|--------------------------|---------------------------------|--------------------------|-----------|----------------------------------|--------------------------|-----------|
|                          | Insurance operations            | Shareholders' operations | Total     | Insurance operations             | Shareholders' operations | Total     |
|                          | SAR'000                         |                          |           |                                  | SAR'000                  |           |
| Balance at the beginning | 46,436                          | 121,427                  | 167,863   | *                                | 83,379                   | 83,379    |
| Purchases                | 7,000                           | (€);                     | 7,000     | 114,000                          | 227,295                  | 341,295   |
| Disposals                | (33,433)                        | (81,449)                 | (114,882) | (68,000)                         | (191,000)                | (259,000) |
| Realised gain            | 28                              | 370                      | 398       | 39                               | 214                      | 253       |
| Unrealised gain          | 149                             | 1,908                    | 2,057     | 397                              | 1,539                    | 1,936     |
| Balance at the end       | 20,180                          | 42,256                   | 62,436    | 46,436                           | 121,427                  | 167,863   |

#### 4 INVESTMENTS (continued)

#### Investments at held to maturity

| •                        | As at 31 March 2018 (unaudited) |         |        | As at 3              | 31 December 2017 (Au     | dited) |
|--------------------------|---------------------------------|---------|--------|----------------------|--------------------------|--------|
|                          | Insurance                       |         | Total  | Insurance operations | Shareholders' operations | Total  |
|                          | operations                      |         |        |                      |                          | IOLAI  |
|                          | <del></del>                     | SAR'000 |        |                      | SAR'000                  |        |
| Balance at the beginning | ) <del>=</del> 1                | 13,711  | 13,711 | 100                  | 14,448                   | 14,448 |
| Redemptions              |                                 | (185)   | (185)  |                      | (737)                    | (737)  |
| Balance at the end       | 14                              | 13,526  | 13,526 |                      | 13,711                   | 13,711 |

#### DETERMINATION OF FAIR VALUE AND FAIR VALUE HIERARCHY

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Underlying the definition of fair value there is a presumption that an enterprise is a going concern without any intention or need to liquidate, curtail materially the scale of operations or undertake a transaction on adverse terms. The Company's financial assets consist of cash and cash equivalents, premiums and reinsurance receivables, Murabaha deposits, reinsurance share of outstanding claims, investments and its financial liabilities consist of reinsurance balance payables and gross outstanding claims. The fair values of financial assets and liabilities are not materially different from their carrying values at the interim condensed statement of financial position date.

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

#### Shareholders' operations

|   | SAR'000      |         |         |         |
|---|--------------|---------|---------|---------|
| As at 31 March 2018 (unaudited)   | Level 1      | Level 2 | Level 3 | Total   |
| Available for sale investments  |              |         |         |         |
| - Investments in unquoted equity  | *            | *       | 1,923   | 1,923   |
| Investments at fair value through statement of income                         |              |         |         |         |
| - Investments in equity shares, discretionary portfolios and real estate fund | 42,256       | 5       | =       | 42,256  |
| Investments at held to maturity   |              |         |         |         |
| - Sukuks  | â            | 13,526  | :=      | 13,526  |
| Total   | 42,256       | 13,526  | 1,923   | 57,705  |
|   |              | SAR     | 000     |         |
| As at 31 December 2017 (Audited)  | Level 1      | Level 2 | Level 3 | Total   |
| Available for sale investments  |              |         |         |         |
| - Investments in unquoted equity  | *            | *       | 1,923   | 1,923   |
| Investments at fair value through statement of income                         |              |         |         |         |
| - Investments in equity shares, discretionary portfolios and real estate fund | 121,427      | =       | .50     | 121,427 |
| Investments at held to maturity   |              |         |         |         |
| - Sukuks  | 0 <b>2</b> 1 | 13,711  | (#)     | 13,711  |
| Total   | 121,427      | 13,711  | 1,923   | 137,061 |

(A SAUDI JOINT STOCK COMPANY)

## NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION

FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

## 4 INVESTMENTS (continued)

Insurance operations

|   | SAR'000 |         |         |        |  |  |  |
|---|---------|---------|---------|--------|--|--|--|
| As at 31 March 2018 (unaudited)                       | Level 1 | Level 2 | Level 3 | Total  |  |  |  |
| Investments at fair value through statement of income |         |         |         |        |  |  |  |
| - Investments in mutual funds                         | 20,180  | 2       | 345     | 20,180 |  |  |  |
| Total   | 20,180  |         | 72      | 20,180 |  |  |  |
|   |         | SAF     | 000     |        |  |  |  |
| As at 31 December 2017 (Audited)                      | Level 1 | Level 2 | Level 3 | Total  |  |  |  |
| Investments at fair value through statement of income |         |         |         |        |  |  |  |
| - Investments in mutual funds                         | 46,436  |         | •       | 46,436 |  |  |  |
| Total   | 46,436  |         |         | 46,436 |  |  |  |

## PREMIUMS AND REINSURANCE RECEIVABLES - NET

|                                    | As at 31 March 2018 (unaudited) |               |          | As at 31 December 2017 (Audited) |               |          |
|------------------------------------|---------------------------------|---------------|----------|----------------------------------|---------------|----------|
|                                    | Insurance                       | Shareholders' | Total    | Insurance                        | Shareholders' | T-4-1    |
|                                    | operations                      | operations    | Total    | operations                       | operations    | Total    |
|                                    | 19                              | SAR'000       |          |                                  | SAR'000       |          |
| Policyholders                      | 168,840                         | <u> </u>      | 168,840  | 77,485                           | (2)           | 77,485   |
| Related parties (note 14)          | 2,136                           | Ē             | 2,136    | 6,567                            | 3             | 6,567    |
| Reinsurance receivables            | 36,633                          |               | 36,633   | 59,601                           |               | 59,601   |
|                                    | 207,609                         | -             | 207,609  | 143,653                          | -             | 143,653  |
| Provision for doubtful receivables | (16,007)                        |               | (16,007) | (17,263)                         |               | (17,263) |
|                                    | 191,602                         |               | 191,602  | 126,390                          | 9             | 126,390  |

## 6 MURABAHA DEPOSITS

Murabaha deposits represents deposits with foreign banks that have investment grade credit ratings and have an original maturity of more than three months from the date of acquisition, yielding an average profit rat of 3.2% (2017: 2.20%) per annum.

## 7 TECHNICAL RESERVES

## 7.1 NET OUTSTANDING CLAIMS AND RESERVES

|   | 2018      | December 2017 |
|---|-----------|---------------|
|   | Unaudited | Audited       |
|   | SAR'      | 000           |
| Outstanding claims                                    | 172,486   | 151,170       |
| Less: Realizable value of salvage and subrogation     | (7,106)   | (8,715)       |
|   | 165,380   | 142,455       |
| Claims incurred but not reported                      | 36,576    | 39,221        |
| Other technical reserves                              | 1,619     | 1,857         |
|   | 203,575   | 183,533       |
| Less:   |           |               |
| Reinsurers' share of outstanding claims               | (145,208) | (128,954)     |
| Reinsurers' share of claims Incurred but not reported | (13,925)  | (18,156)      |
| Reinsurers' share of other technical reserves         | (711)     | (905)         |
| ·   | (159,844) | (148,015)     |
| Net Outstanding claims and reserves                   | 43,731    | 35,518        |

# NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

### 7 TECHNICAL RESERVES (Continued)

#### 7.2 MOVEMENT IN UNEARNED PREMIUMS

|                          | As at 31 March 2018 (unaudited) |             |          | As at 31 December 2017 (Audited) |             |           |
|--------------------------|---------------------------------|-------------|----------|----------------------------------|-------------|-----------|
|                          | Gross                           | Reinsurers' | B1-4     | Gross                            | Reinsurers' | Net       |
|                          | dioss                           | share       | Net      | dioss                            | share       | IVEL      |
|                          |                                 | SAR'000     |          |                                  | SAR'000     |           |
| Balance at the beginning | 76,138                          | (30,297)    | 45,841   | 75,403                           | (40,429)    | 34,974    |
| Premium written          | 142,059                         | (32,782)    | 109,277  | 296,723                          | (149,732)   | 146,991   |
| Policy fee               | 35                              | <b>5</b> 0  | 35       | 98                               | :€          | 98        |
| Premium earned           | (83,483)                        | 35,508      | (47,975) | (296,086)                        | 159,864     | (136,222) |
| Balance at the end       | 134,749                         | (27,571)    | 107,178  | 76,138                           | (30,297)    | 45,841    |

#### 8 ZAKAT AND INCOME TAX

|                              | As at 3              | As at 31 March 2018 (unaudited) |       |                      | As at 31 December 2017 (Audited) |       |  |
|------------------------------|----------------------|---------------------------------|-------|----------------------|----------------------------------|-------|--|
|                              | Insurance operations | Shareholders' operations        | Total | Insurance operations | Shareholders' operations         | Total |  |
|                              |                      | SAR'000                         |       |                      | SAR'000                          |       |  |
| Zakat payable                | 5                    | 5,748                           | 5,748 | *                    | 4,398                            | 4,398 |  |
| Income tax payable           |                      | 626                             | 626   | *                    | 626                              | 626   |  |
| Zakat and Income tax payable |                      | 6,374                           | 6,374 |                      | 5,024                            | 5,024 |  |

#### Zakat:

The difference between the accounting income and the adjusted net loss is mainly due to provisions which are not allowed in the calculation of adjustable net income. Local shareholding used for the Zakat calculation is 71.25%

The movement in Zakat provision is as follows:

|                                    | As at 31 March 2018 (unaudited) |               |       | As at 31 December 2017 (Audited) |                          |         |
|------------------------------------|---------------------------------|---------------|-------|----------------------------------|--------------------------|---------|
|                                    | Insurance operations            | Shareholders' | T-1-1 | Insurance<br>operations          | Shareholders' operations | Total   |
|                                    |                                 | s operations  | Total |                                  |                          | TOTAL   |
|                                    |                                 | SAR'000       |       |                                  | SAR'000                  |         |
| Balance at the beginning           | 2                               | 4,398         | 4,398 |                                  | 4,217                    | 4,217   |
| Zakat charge                       | 2                               | 1,350         | 1,350 |                                  | 4,516                    | 4,516   |
| Zakat payment made                 |                                 |               | (#)   |                                  | (4,335)                  | (4,335) |
| Balance at the end                 | (E)                             | 5,748         | 5,748 |                                  | 4,398                    | 4,398   |
| Zakat charge<br>Zakat payment made |                                 | 1,350         | 1,350 |                                  | 4,516<br>(4,335)         | 4 (4,   |

### Status of Assessments

During 2017, the General Authority for Zakat and Tax (GAZT) has issued assessments for the years from 2012 to 2015, requiring an additional zakat and WHT liability amounting to SR 5.5 million and SR 2.9 million respectively. The Compnay has filed an appeal against the assessment of GAZT for the additional liability arising out of various disallownances for years from 2012 to 2015 with Preliminary Appeal Committee (PAC). The Company has obtained limited certificates for the year from 2012 to 2016. Zakat and income tax assessment for the year 2016 is currently under review by the GAZT.

#### NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION

FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

### 8 ZAKAT AND INCOME TAX (continued)

#### Income tax:

Provision for income tax has been made at 20% of the adjusted net income attributable to the foreign sharholder of the Company. Foreign shareholder subject to income tax is 28.75%.

The movement in income tax provision is as follows:

|                          | As at 3     | As at 31 March 2018 (unaudited) |       |            | As at 31 December 2017 (Audited) |       |  |
|--------------------------|-------------|---------------------------------|-------|------------|----------------------------------|-------|--|
|                          | Insurance   |                                 | Total | Insurance  | Shareholders' operations         | Total |  |
|                          | operations  | operations                      |       | operations |                                  | iotai |  |
|                          | <del></del> | SAR'000                         |       |            | SAR'000                          |       |  |
| Balance at the beginning | -           | 626                             | 626   | -          | (17)                             | (17)  |  |
| Income tax charge        |             | €                               | **    | ×          | 643                              | 643   |  |
| Balance at the end       |             | 626                             | 626   |            | 626                              | 626   |  |

### 9 RETIREMENT BENEFIT OBLIGATION

The Company operates an end of service benefit plan for its employee based on the prevailing Saudi Labour Laws. Accurals are made in accordance with the actuarial valuation under projected unit credit menthod, while the benefits payments obligation is discharged as and when it falls due.

The following tables summarise the components of retirement benefit obligation recognised in the interim condensed statement of financial position and movement in the obligation during the period based on its present value are as follows:

| Deinsing a security assumption of  | 31 March | 31 December |
|------------------------------------|----------|-------------|
| Principal actuarial assumption at: | 2018     | 2017        |
| Discount rate                      | 4%       | 4%          |
| Expected rate of salary increase   | 3%       | 3%          |

Amount recognised in the interim condensed statement of financial position

| As at 31 March 2018 (unaudited) | As at 31 December 2017 (Audited) |
|---------------------------------|----------------------------------|
|---------------------------------|----------------------------------|

For the three months period ended

|   | Insurance<br>operations | Shareholders'<br>operations<br>SAR'000 | Total | Insurance<br>operations | Shareholders'<br>operations<br>SAR'000 | Total |
|---|-------------------------|--|-------|-------------------------|--|-------|
| Present value of retirement benefits obligation | 4,752                   | -                                      | 4,752 | 4,273                   | ड                                      | 4,273 |
| Fair value of retirement benefit obligation     | 4,752                   |  | 4,752 | 4,273                   | ड                                      | 4,273 |
| Net liability at the end                        | 4,752                   |  | 4,752 | 4,273                   | ड                                      | 4,273 |

Amount recognised in the interim condensed Statement of Income

|   | 31 <i>N</i>          | 31 March 2018 (unaudited) |           |                      | 31 March 2017 (unaudited) |          |  |  |
|---|----------------------|---------------------------|-----------|----------------------|---------------------------|----------|--|--|
|   | Insurance operations | Shareholders' operations  | Total     | Insurance operations | Shareholders' operations  | Total    |  |  |
|   | -                    | SAR'000                   |           |                      | SAR'000                   |          |  |  |
| Current service cost Commission rate cost | 290<br>43            |                           | 290<br>43 | 305                  |                           | 305<br>- |  |  |
| Benefit expense                           | 130                  |                           | 130       | 56                   |                           | 56       |  |  |

For the three months period ended

## 9 RETIREMENT BENEFIT OBLIGATION (continued)

Amount recognised in the interim condensed statement of financial position

# For the three months period ended 31 March 2018 (unaudited)

As at 31 December 2017 (Audited)

|   | Insurance<br>operations | Shareholders' operations | Total | Insurance<br>operations | Shareholders' operations | Total |
|---|-------------------------|--------------------------|-------|-------------------------|--------------------------|-------|
| 8<br>3  |                         | SAR'000                  |       |                         |                          |       |
| Present value of retirement benefit obligation  |                         |                          |       |                         |                          |       |
| at the beginning                                | 4,273                   | -                        | 4,273 | 2,783                   | <b>(2)</b>               | 2,783 |
| Current service cost                            | 290                     | 30                       | 290   | 1,280                   |                          | 1,280 |
| Commission rate cost                            | 43                      |                          | 43    | 118                     |                          | 118   |
| Actuarial loss on end of service benefits       | 276                     | 380                      | 276   | 325                     | :(*)                     | 325   |
| Benefits paid                                   | (130)                   | 07.0                     | (130) | (233)                   | 070                      | (233) |
| Present value of retirement benefits obligation |                         |                          |       |                         |                          |       |
| AT the end                                      | 4,752                   |                          | 4,752 | 4,273                   |                          | 4,273 |

Movement in net liability recognised in interim condensed statement of financial position:

### As at 31 March 2018 (unaudited)

As at 31 December 2017 (Audited)

| Insurance operations | Shareholders' operations     | Total   | Insurance<br>operations   | Shareholders' operations  | Total   |
|----------------------|------------------------------|---|---|---|---|
| -                    | SAR'000                      |   |   | SAR'000   |   |
| 4,273                | 4                            | 4,273   | 2,783   | D <b>e</b> ŝ  | 2,783   |
|                      |                              |   |   |   |   |
| 333                  | 1991                         | 333   | 1,398   | 1747  | 1,398   |
|                      |                              |   |   |   |   |
| 276                  | •                            | 276   | 325   | <b>48</b>   | 325   |
| (130)                | **                           | (130)   | (233)   | 17 <del>年</del> 章   | (233)   |
| 4,752                | 13:                          | 4,752   | 4,273   | //51  | 4,273   |
|                      | 4,273<br>333<br>276<br>(130) | operations operations  SAR'000  4,273  333  276 (130) | operations operations  SAR'000  4,273 - 4,273  333 - 333  276 - 276 (130) - (130) | operations         Total operations           SAR'000         4,273         2,783           333         333         1,398           276         276         325           (130)         (130)         (233) | operations         Total operations         operations operations           SAR'000         SAR'000           4,273         -4,273         2,783           333         -333         1,398           276         276         325           (130)         (130)         (233) |

## 10 ISSUED, AUTHORISED AND PAID UP SHARE CAPITAL

The issued, authorised and paid up share capital of the Company was SAR 300 Million as at 31 March 2018 (31 December 2017: SAR 300 Million) consisting of 30 Million shares (31 December 2017: 30 Million) of SAR 10 each.

Shareholding structure of the Company is as below. The shareholders of the Company are subject to zakat and income tax.

|                                       | As at 31       | March 2018 (u | naudited)     | As at 31      | December 2017 | (Audited)     |
|---------------------------------------|----------------|---------------|---------------|---------------|---------------|---------------|
|                                       | No. of shares  | Value per     | Share Capital | No. of shares | Value per     | Share Capital |
|                                       | No. of strates | share         | SAR           | NO. OF SHATES | share         | SAR           |
| Alinma Bank                           | 8,625,000      | 10            | 86,250,000    | 8,625,000     | 10            | 86,250,000    |
| Tokio Marine & Nichido Fire Insurance | 8,625,000      | 10            | 86,250,000    | 8,625,000     | 10            | 86,250,000    |
| Others                                | 12,750,000     | 10            | 127,500,000   | 12,750,000    | 10            | 127,500,000   |
|                                       | 30,000,000     | 10            | ########      | 30,000,000    | 10            | 300,000,000   |

## 10 ISSUED, AUTHORISED AND PAID UP SHARE CAPITAL (Continued)

On 15th February 2017, the board of directors recommended to the shareholders to reduce the Company's share capital from SR 450,000,000 to SR 300,000,000 through writing off accumulated losses of SR 150,000,000. Due to the capital reduction there is no effect on the Company's financial obligations. The proposed capital reduction was approved by the regulatory bodies and by its shareholders in the General Assembly held on 10 May, 2017. During the year ended 31 December, 2017 the Company incurred transaction costs of SR 403 thousands in respect of reduction in share capital, which was charged directly to Statement of changes in shareholde's equity.

#### 11 BASIC AND DILUTED LOSS PER SHARE

Basic and diluted loss per share has been calculated by dividing the net loss by the weighted average number of outstanding shares.

The weighted average number of shares have been retrospectively adjusted for all prior periods to reflect the reduction in share capital in line with the requirements of IAS 33, "Earnings per share".

|  | For the three | For the three |
|--|---------------|---------------|
|  | months period | months period |
|  | ended         | ended         |
|  | 31 March 2018 | 31 March 2017 |
|  | Unaudited     | Unaudited     |
| Net (loss) / profit (SR "000")                     | (4,352)       | 1,453         |
|  |               | Restated      |
| Weighted average number of ordinary shares ("000") | 30,000        | 30,000        |
| (Loss) / income per share (restated) SR            | (0.15)        | 0.05          |

### 12 TRANSACTIONS WITH RELATED PARTIES

In the ordinary course of business, the Company transacts with related parties. Transactions with related parties are carried out on an arm's length basis.

Related parties represent major shareholders, directors and key management personnel of the Company, and companies of which they are principal owners and any other entities controlled, jointly controlled or significantly influenced by them. Pricing policies and terms of these transactions are approved by the Company's management and Board of Directors. In addition to the notes 3 and 5, following are the details of major related party transactions during and the related balances at the end of the period:

| Nature of transactions              | For the t                       | hree months perio                                 | d ended       | For the                         | three months period                                 | ended        |
|-------------------------------------|---------------------------------|---|---------------|---------------------------------|---|--------------|
|                                     | 31 M<br>Insurance<br>operations | larch 2018 (unaudi<br>Shareholders'<br>operations | ted)<br>Total | 31 i<br>Insurance<br>operations | March 2017 (unaudite<br>Shareholders'<br>operations | ed)<br>Total |
|                                     | a                               | SAR'000   |               |                                 | SAR'000   |              |
| Shareholders:                       |                                 |   |               |                                 |   |              |
| Gross written premiums              | 8,890                           | 745   | 8,890         | 5,836                           | 190   | 5,836        |
| Reinsurance premiums ceded          | 2,248                           |   | 2,248         | 569                             | <b>*</b>  | 569          |
| Claims paid - net of recoveries     | 3,521                           | <b>*</b>  | 3,521         | 6,424                           | 185   | 6,424        |
| Reinsurance commission              | 362                             | 20  | 362           | 135                             | **  | 135          |
| Reinsurance share of claims         | 1,031                           |   | 1,031         | 22,962                          |   | 22,962       |
| General and administrative expenses | 820                             | 3,933   | 4,753         | 223                             | 303   | 526          |
| Other Related parties:              |                                 |   |               |                                 |   |              |
| Investments                         | 3,014                           | 14,615  | 17,629        | 636                             | <u> </u>  | 636          |
| Agency commission                   | 357                             |   | 357           | 71                              |   | 71           |
|                                     |                                 |   |               |                                 |   |              |

## 12 TRANSACTIONS WITH RELATED PARTIES (Continued)

**Closing Balances** 

| alosiii Balaiia                            |            |                       |          |            |                       |        |
|--|------------|-----------------------|----------|------------|-----------------------|--------|
|  | As at 3    | 1 March 2018 (una     | udited)  | As at 3    | 1 December 2017 (Au   | dited) |
|  | Insurance  | Shareholders'         | Total    | Insurance  | Shareholders'         | Total  |
|  | operations | operations<br>SAR'000 |          | operations | operations<br>SAR'000 |        |
|  |            | 3AK 000               |          |            | JAK 000               |        |
| Shareholders:                              |            |                       |          |            |                       |        |
| Premium Receivable                         | 2,136      |                       | 2,136    | 6,567      | 22                    | 6,567  |
| Reinsurance premiums payable               | 5,672      |                       | 5,672    | 3,897      | * *                   | 3,897  |
| Claims (recoverable) / payable             | (65)       |                       | (65)     | 339        |                       | 339    |
| Bank Balance                               | 9,480      | 83,075                | 92,555   | 13,328     | 1,464                 | 14,792 |
| General and administrative expenses        | 241        | 3,640                 | 3,881    | 306        | 8                     | 314    |
| Other related parties                      |            |                       |          |            |                       |        |
| Investments                                | 11,674     | 42,254                | 53,928   | 8,400      | 54,894                | 63,294 |
| Agency commission                          | 284        | (#)                   | 284      | 465        |                       | 465    |
| Information relating to key management     | For the t  | hree months perio     | od ended | For the    | three months period   | ended  |
| personnel:                                 |            | arch 2018 (unaudi     | ted)     |            | March 2017 (unaudite  | ed)    |
|  | Insurance  | Shareholders'         | Total    | Insurance  | Shareholders'         | Total  |
|  | operations | operations            |          | operations | operations            |        |
|  |            | SAR'000               |          |            | SAR'000               |        |
| Short term benefits                        | 1,059      |                       | 1,059    | 1,196      |                       | 1,196  |
| Long term benefits                         | 107        |                       | 107      | 127        |                       | 127    |
| Board and sub committees related expenses: | For the t  | hree months peric     | od ended | For the    | three months period   | ended  |
|  | 31 M       | arch 2018 (unaudi     | ted)     | 31 /       | March 2017 (unaudite  | ed)    |
|  | Insurance  | Shareholders'         | Total    | Insurance  | Shareholders'         | Total  |
|  | operations | operations            |          | operations | operations            |        |
|  |            |                       |          |            | SAR'000               |        |
|  |            | SAR'000               |          |            |                       |        |
| Directors' remuneration                    |            | SAR'000<br>480        | 480      | -          | 255                   | 255    |

#### 13 CONTINGENCIES AND COMMITTEMENT

As at 31 March 2018 the Company's banker has issued letters of guarantee of SR 1.18 million (2017: SR 1.18 million) to various customers, motor agencies, workshops and health service providers as per the terms of their respective agreements which have been classified under prepayments and other assets in the statement of financial position. The Company has no capital commitments as at 31 March 2018 and 31 December 2017.

#### 14 STATUTORY DEPOSIT

In accordance with the Saudi Arabian Implementing Regulations issued by SAMA, the Company has deposited an amount equivalent to 15% (2017: 15%) of its paid up share capital in a bank account designated by SAMA. This is a restricted deposit and cannot be utilized in the operations of the Company.

#### 15 SEGMENT REPORTING

Operating segments are identified on the basis of internal reports about components of the Company that are regularly reviewed by the Company's Board of Directors in their function as chief operating decision maker in order to allocate resources to the segments and to assess its performance.

Transactions between the operating segments are on normal commercial terms and conditions. The revenue from external parties reported to the Board is measured in a manner consistent with that in the condensed income statement. Segment assets and liabilities comprise operating assets and liabilities.

Segment information is presented in respect of the Company's business segments which are fire, marine, general accident, engineering, motor and protection and savings based on the Company's management and internal reporting structure.

Operating segments do not include shareholders' operations of the Company.

Segment assets do not include cash and bank balances, investments, premiums and reinsurance receivables, due from shareholders' operations, prepayments and other assets and fixed assets.

Segment liabilities do not include reinsurance balance payable, accrued expenses and other liabilities and retirement benefit obligation.

Segment results do not include general and administrative expenses.

The unallocated assets and liabilities are reported to the Chief Executive Officer on a cummulative basis and not reported under the related segment.

Consistent with the Company's internal reporting process, operating segments have been approved by management in respect of the Company's activities, assets and liabilities. Information disclosed in the note is based on current reporting to the Chief Executive Officer.

shareholders' operations

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## FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

| SEGMENT REPORTING (Continued)             |          |         |                     | For the pe  | iod ended : | 31 March 2018 (           | unaudited) |                    |                           |         |
|---|----------|---------|---------------------|-------------|-------------|---------------------------|------------|--------------------|---------------------------|---------|
|   | Fire     | Marine  | General<br>accident | Engineering | Motor       | Protection<br>and savings | Medical    | Total<br>Insurance | Shareholders ' operations | Total   |
|   |          |         |                     |             |             |                           |            | Operations         |                           |         |
|   | -        |         |                     |             | SA          | \R'000                    |            |                    |                           |         |
| REVENUES                                  |          |         |                     |             |             |                           |            |                    |                           |         |
| Gross premiums written                    | 13,794   | 6,875   | 5,401               | 5,999       | 94,258      |                           | 5,983      | 142,059            | (2)                       | 142,05  |
| Fee income from Insurance contracts       | 2        | 1       | 4                   | 1           | 27          |                           |            | 35                 | 3900                      | 3       |
| Reinsurance premiums ceded - Local        | (695)    | (1,116) | (516)               | (313)       |             | *                         |            | (2,640)            | (#C                       | (2,640  |
| Reinsurance premiums ceded - Foreign      | (12,373) | (4,499) | (3,072)             | (5,330)     | :           | (2,784)                   | 33         | (28,058)           |                           | (28,058 |
| Excess of loss expenses                   | (284)    | (216)   | (479)               | (79)        | (1,026)     |                           |            | (2,084)            | 12/                       | (2,084  |
| Net premiums written                      | 444      | 1,045   | 1,338               | 278         | 93,259      |                           | 5,983      | 109,312            | 340                       | 109,31  |
| Net change in unearned premiums           | (10)     | (508)   | (320)               | (122)       | (58,512)    |                           | (2,372)    | (61,337)           |                           | (61,337 |
| Net premiums earned                       | 434      | 537     | 1,018               | 156         | 34,747      |                           | 3,611      | 47,975             | 85.5                      | 47,97   |
| Reinsurance commission earned             | 2,578    | 1,715   | 962                 | 680         | 1           |                           |            | 5,936              |                           | 5,93    |
| Other underwriting income                 |          |         |                     |             | 406         |                           |            | 406                |                           | 40      |
| Total insurance revenues                  | 3,012    | 2,252   | 1,980               | 836         | 35,154      | 7,472                     | 3,611      | 54,317             | (A)                       | 54,31   |
| UNDERWRITING COSTS AND EXPENSES           |          |         |                     |             |             |                           |            |                    |                           |         |
| Net claims incurred                       | (28)     | (168)   | (524)               | (206)       | (29,486)    | (3,166)                   | (3,006)    | (36,584)           | 520                       | (36,58  |
| Changes in unit linked reserves           | 1.5      | 2       |                     | -           | 54          | (3,274)                   |            | (3,274)            | -                         | (3,27   |
| Policy acquisition costs                  | (1,444)  | (829)   | (544)               | (203)       | (3,199)     | (639)                     | (166)      | (7,024)            |                           | (7,02   |
| Other underwriting expenses               | (7)      | (8)     | (16)                | (3)         | (548)       | (118)                     | (57)       | (757)              | 353                       | (75     |
| Total underwriting costs and expenses     |          |         |                     |             |             |                           |            |                    |                           |         |
| expenses                                  | (1,479)  | (1,005) | (1,084)             | (412)       | (33,233)    | (7,197)                   | (3,229)    | (47,639)           | 4                         | (47,63  |
| NET UNDERWRITING INCOME                   |          |         |                     |             |             |                           |            | 6,678              | 2                         | 6,67    |
| OTHER OPERATING (EXPENSES)/ INCOME        |          |         |                     |             |             |                           |            |                    |                           |         |
| General and administrative expenses       |          |         |                     |             |             |                           |            | (14,782)           | (1,151)                   | (15,93  |
| Reversal of doubtful receivables          |          |         |                     |             |             |                           |            | 1,256              |                           | 1,2!    |
| Unrealized gain on investments            |          |         |                     |             |             |                           |            | 28                 | 2,199                     | 2,2     |
| Realized gain on investments              |          |         |                     |             |             |                           |            | 571                | 849                       | 1,42    |
|   |          |         |                     |             |             |                           |            | (12,927)           | 1,897                     | (11,03  |
| Total other operating expenses            |          |         |                     |             |             |                           |            | (12,527)           | 1,097                     | (11,03  |
| Net (deficit) / surplus                   |          |         |                     |             |             |                           |            | (6,249)            | 1,897                     | (4,35   |
| Appropriation to shareholders' operations |          |         |                     |             |             |                           |            | 5,194              | (5,194)                   |         |
| Net deficit after appropriations to       |          |         |                     |             |             |                           |            |                    | 0-                        |         |
| shareholders' operations                  |          |         |                     |             |             |                           |            |                    |                           | (4,35   |

## 15 SEGMENT REPORTING (Continued)

| SEGMENT REPORTING (Continued)             |         |          |          | For the pe  | riod ended : | 31 March 2017 ( | unaudited) |            |               |             |
|---|---------|----------|----------|-------------|--------------|-----------------|------------|------------|---------------|-------------|
|   | Fire    | Marine   | General  | Engineering | Motor        | Protection      | Medical    | Total      | Shareholders' | Total       |
|   |         |          | accident |             |              | and savings     |            | Insurance  | operations    |             |
|   |         |          |          |             |              | ŭ               |            | Operations | •             |             |
|   | -       |          |          |             | SA           | R'000           |            | •          |               | <del></del> |
| REVENUES                                  |         |          |          |             |              |                 |            | •          |               |             |
| Gross premiums written                    | 11,584  | 12,011   | 4,438    | 1,770       | 67,573       | 6,392           | 49         | 103,768    | *             | 103,768     |
| Fee income from Insurance contracts       | 2       | 1        | 3        | -           | 13           | -               |            | 19         | €             | 19          |
| Reinsurance premiums ceded - Local        | (969)   | (815)    | (274)    | (247)       | -            | -               | 15         | (2,305)    |               | (2,305)     |
| Reinsurance premiums ceded - Foreign      | (9,709) | (10,277) | (2,251)  | (1,390)     | (1,630)      | (3,147)         | Ē.         | (28,404)   | 9             | (28,404)    |
| Excess of loss expenses                   | (145)   | (253)    | (301)    | (85)        | (675)        | -               | ¥:         | (1,459)    | €             | (1,459)     |
| Net premiums written                      | 763     | 667      | 1,615    | 48          | 65,281       | 3,245           | -          | 71,619     | *             | 71,619      |
| Net change in unearned premiums           | (444)   | (58)     | (850)    | (125)       | (40,572)     | (66)            | 1,762      | (40,353)   |               | (40,353)    |
| Net premiums earned                       | 319     | 609      | 765      | (77)        | 24,709       | 3,179           | 1,762      | 31,266     |               | 31,266      |
| Reinsurance commission earned             | 2,286   | 3,622    | 820      | 348         | 36           |                 | 8          | 7,112      | 8             | 7,112       |
| Other underwriting income                 |         |          |          |             | 955          |                 |            | 955        | 2             | 955         |
| Total insurance revenues                  | 2,605   | 4,231    | 1,585    | 271         | 25,700       | 3,179           | 1,762      | 39,333     |               | 39,333      |
| UNDERWRITING COSTS AND EXPENSES           |         |          |          |             |              |                 |            |            |               |             |
| Net claims incurred                       | 299     | (1,470)  | (4)      | 9           | (15,589)     | (110)           | (1,356)    | (18,221)   | -             | (18,221)    |
| Changes in unit linked reserves           | 36      | 163      | =6       | 34          | ć÷           | (574)           | [4]        | (574)      | ÷             | (574)       |
| Policy acquisition costs                  | (1,032) | (651)    | (339)    | (147)       | (3,070)      | (165)           | (74)       | (5,478)    | =             | (5,478)     |
| Other underwriting expenses               | (5)     | (10)     | (13)     | (1)         | (406)        | (43)            | (29)       | (507)      | *             | (507)       |
| Total underwriting costs and expenses     | (738)   | (2,131)  | (356)    | (139)       | (19,065)     | (892)           | (1,459)    | (24,780)   | 3             | (24,780)    |
| NET UNDERWRITING INCOME                   |         |          |          |             |              |                 | ,          | 14,553     | *             | 14,553      |
| OTHER OPERATING (EXPENSES)/ INCOME        |         |          |          |             |              |                 |            |            | =             |             |
| General and administrative expenses       |         |          |          |             |              |                 |            | (11,300)   | (1,021)       | (12,321)    |
| Provision for doubtful receivables        |         |          |          |             |              |                 |            | (1,270)    | 2             | (1,270)     |
| Unrealized gain / (loss) on investments   |         |          |          |             |              |                 |            | 15         | (82)          | (67)        |
| Realized gain on investments              |         |          |          |             |              |                 |            |            | 758           | 758         |
| Total other operating expenses            |         |          |          |             |              |                 |            | (12,555)   | (345)         | (12,900)    |
| Net surplus                               |         |          |          |             |              |                 |            | 1,998      | (345)         | 1,653       |
| Appropriation to shareholders' operations |         |          |          |             |              |                 |            | (1,798)    | 1,798         | 1,000       |
| Appropriation to insurance operations     |         |          |          |             |              |                 |            | (200)      | <b>3</b>      | (200)       |
| Net surplus after appropriations to       |         |          |          |             |              |                 |            |            | -             | 1,453       |
| shareholders' operations                  |         |          |          |             |              |                 |            |            |               |             |

#### 15 SEGMENT REPORTING (Continued)

Total liabilities

| SEGMENT REPORTING (Continued)           |                |          |          | As          | at 31 March | 2018 (unaudit        | ed)      |                  |               |                  |
|---|----------------|----------|----------|-------------|-------------|----------------------|----------|------------------|---------------|------------------|
|   | Fire           | Marine   | General  | Engineering | Motor       | Protection           | Medical  | Total            | Shareholders  | Total            |
|   |                |          | accident |             |             | and savings          |          | Insurance        | ' operations  |                  |
| ASSETS                                  | -              |          |          |             | SA          | R'000                |          |                  |               |                  |
| Cash and cash equivalents               | 2              |          | 2        | è           | ä           | 980                  | g.       | 9,870            | 83,084        | 92,954           |
| Investments                             | 2              | 9        |          | ¥           | ¥.          | ·                    | 3        | 20,180           | 57,705        | 77,885           |
| Reinsurers' share of outstanding claims | 85,605         | 37,336   | 6,785    | 5,010       | 1,280       | 9,192                | *        | 145,208          |               | 145,208          |
| Reinsurers' share of claims IBNR        | 4,199          | 5,490    | 1,941    | 1,338       | (12)        | 969                  | 8        | 13,925           | •             | 13,925           |
| Reinsurers' share of other reserves     | ≨              | · ·      | · ·      | 711         | -           | · ·                  |          | 711              | 2             | 711              |
| Reinsurers' share of unearned premiums  | 14,058         | 5,544    | 3,465    | 4,323       | 22          | 159                  | š        | 27,571           | €.            | 27,571           |
| Deferred policy acquisition costs       | 1,590          | 701      | 748      | 477         | 7,627       | :*0                  | 394      | 11,537           | *             | 11,537           |
| Unit linked investments                 | €              | 98       |          | +0          | **          | 11,674               | *        | 11,674           | 2             | 11,674           |
| Unallocated assets                      |                |          |          |             |             |                      |          | 214,448          | 146,991       | 361,439          |
| Total assets                            |                |          |          |             |             |                      | 21       | 455,124          | 287,780       | 742,904          |
|   |                |          |          | As          | at 31 March | 2018 (unaudit        | ed)      |                  |               |                  |
|   | Fire           | Marine   | General  | Engineering | Motor       | Protection           | Medical  | Total            | Shareholders  | Total            |
|   | -              |          | accident |             | SA          | and savings<br>R'000 |          | Insurance        | ' operations  |                  |
| LIABILITIES                             |                |          |          |             | <i>3</i> A  | K 000                |          |                  |               |                  |
| Outstanding claims                      | 86,725         | 38,518   | 7,845    | 5,330       | 12,072      | 12,045               | 2,845    | 165,380          | -             | 165,380          |
| Claims incurred but not reported        | 4,478          | 6,000    | 2,511    | 1,439       | 13,244      | 2,389                | 6,515    | 36,576           | õ             | 36,576           |
| Other reserves                          | 57             | 318      | 43       | 839         | 362         |                      | 3.00     | 1,619            | ×             | 1,619            |
| Unearned premiums                       | 15,018         | 6,906    | 6,189    | 4,915       | 91,738      | 2,149                | 7,834    | 134,749          | *             | 134,749          |
| Unearned reinsurance commission         | 2,757          | 1,209    | 1,082    | 995         | 4           |                      | 177      | 6,047            |               | 6,047            |
| Unit linked liabilities                 | 720            | 628      | 0.5      |             | 4           | 11,674               | 22       | 11,674           |               | 11,674           |
| Unallocated liabilities                 |                |          |          |             |             |                      |          | 99,079           | 287,780       | 386,859          |
| Total liabilities                       |                |          |          |             |             |                      |          | 455,124          | 287,780       | 742,904          |
|   | ( <del>)</del> |          |          |             |             | ber 2017 (audit      |          |                  |               |                  |
|   | Fire           | Marine   | General  | Engineering | Motor       | Protection           | Medical  | Total            | Shareholders' | Total            |
|   | 2              |          | accident | - 15        | SA          | and savings<br>R'000 |          | Insurance        | operations    |                  |
| ASSETS                                  | -              |          |          |             |             |                      |          |                  |               |                  |
| Cash and cash equivalents               |                | <b>*</b> | 36.1     | #           | ži          | 120                  | <b>a</b> | 14,684           | 93,179        | 107,863          |
| Investments                             | =              | -5       | 57.5     | 75          | 50          | 98                   | 8        | 46,436           | 137,061       | 183,497          |
| Reinsurers' share of outstanding claims | 86,751         | 28,197   | 4,444    | 1,771       | 2,963       | 4,828                |          | 128,954          | *             | 128,954          |
| Reinsurers' share of claims IBNR        | 5,229          | 5,892    | 2,009    | 1,857       | 55          | 3,169                | -        | 18,156           |               | 18,156           |
| Reinsurers' share of other reserves     | 8              | 8        | •        | 905         | -           |                      | 8        | 905              | 8             | 905              |
| Reinsurers' share of unearned premiums  | 14,444         | 10,260   | 3,063    | 2,450       | 32          | 48                   | 3.       | 30,297           | <b>=</b>      | 30,297           |
| Deferred policy acquisition costs       | 1,763          | 802      | 722      | 459         | 3,152       | 253                  | 378      | 7,529            | *             | 7,529            |
| Unit linked investments                 | 2              | (e       | 200      | €?          | *?          | 8,400                | 35       | 8,400            | *             | 8,400            |
| Unallocated assets                      |                |          |          |             |             |                      |          | 146,554          | 61,198        | 207,752          |
| Total assets                            |                |          |          |             |             |                      |          | 401,915          | 291,438       | 693,353          |
|   |                |          |          | As          | at 31 Decem | ber 2017 (audit      | ed)      |                  |               |                  |
|   | Fire           | Marine   | General  | Engineering | Motor       | Protection           | Medical  | Total            | Shareholders' | Total            |
|   | 2 9            | -        | accident |             | 54          | and savings          |          | Insurance        | operations    |                  |
| LIABILITIES                             | :              |          |          |             |             | R'000                |          |                  |               |                  |
| Outstanding claims                      | 87,896         | 29,247   | 4,935    | 1,865       | 11,567      | 6,151                | 794      | 142,455          | *             | 142,455          |
| Claims incurred but not reported        | 5,561          | 6,440    | 2,640    | 1,985       | 11,271      | 4,347                | 6,977    | 39,221           |               | 39,221           |
| Other reserves                          | 57             | 318      | 43       | 1,078       | 361         |                      |          |                  | *             | 1,857            |
| Unearned premiums                       | 15,395         | 11,113   | 5,467    | 2,919       | 33,237      | 2,545                | 5,462    | 76,138           |               | 76,138           |
| Unearned reinsurance commission         | 3,181          | 1,820    | 853      | 801         | 6           | ≨                    | -        | 6,661            | 2             | 6,661            |
| Unit linked liabilities                 | -              |          |          |             |             |                      |          |                  |               |                  |
|   |                | (E)      | -        |             | 3           | 8,400                | 3.3      | 8,400            | 2             | 8,400            |
| Unallocated liabilities                 |                | (6)      |          | , 3         | 9           | 8,400                |          | 8,400<br>127,183 | 291,438       | 8,400<br>418,621 |

401,915

291,438

693,353

# ALINMA TOKIO MARINE COMPANY (A SAUDI JOINT STOCK COMPANY)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

## 16 SUPPLEMENTARY INFORMATION

# 16.1 Interim condensed statement of financial position

|   |            | As at 31                | March 2018 (Unau         | dited)   | As at 31 [                            | December 2017 (A         | Nudited)     |
|---|------------|-------------------------|--------------------------|----------|---------------------------------------|--------------------------|--------------|
|   | Note       | Insurance<br>operations | Shareholders' operations | Total    | Insurance<br>operations               | Shareholders' operations | Total        |
|   |            |                         | SAR'000                  |          | - Operations                          | SAR'000                  |              |
| ASSETS  |            |                         | <i>57</i> 11             |          |                                       | 57111 000                |              |
| Cash and cash equivalents                             | 3          | 9,870                   | 83,084                   | 92,954   | 14,684                                | 93,179                   | 107,863      |
| investments   | 4          | 20,180                  | 57,705                   | 77,885   | 46,436                                | 137,061                  | 183,497      |
| Premiums and reinsurance receivables, net             | 5          | 191,602                 | (#X)                     | 191,602  | 126,390                               | 17.1                     | 126,390      |
| Reinsurers' share of unearned premiums                | <i>7.2</i> | 27,571                  | <b>:</b> ₩:              | 27,571   | 30,297                                |                          | 30,297       |
| Reinsurers' share of outstanding claims               | 7.1        | 145,208                 | 12h                      | 145,208  | 128,954                               | 720                      | 128,954      |
| Reinsurers' share of claims incurred but not reported | 7.1        | 13,925                  | (#X)                     | 13,925   | 18,156                                | : <del>*</del> :         | 18,156       |
| Reinsurers' share of other reserves                   | 7.1        | 711                     | G-0                      | 711      | 905                                   | (#X)                     | 905          |
| Deferred policy acquisition costs                     |            | 11,537                  | -                        | 11,537   | 7,529                                 | <u> </u>                 | 7,529        |
| Prepayments and other assets                          |            | 15,214                  | 517                      | 15,731   | 13,053                                | 1,693                    | 14,746       |
| Due from related parties                              | 12         | ·<br>#                  | 3,640                    | 3,640    | 9                                     | 8                        | 8            |
| Due from insurance operations                         |            | ž.                      | 4,129                    | 4,129    | Ë                                     | 14,497                   | 14,497       |
| Murabaha deposits                                     | 6          | e:                      | 93,705                   | 93,705   |                                       | 9 <del>3</del> 45        | 5 <b>5</b> 4 |
| Statutory deposit                                     | 14         | =                       | 45,000                   | 45,000   | <u>;</u>                              | 45,000                   | 45,000       |
| Property and equipment                                |            | 7,632                   |                          | 7,632    | 7,111                                 | 181                      | 7,111        |
| Unit linked investments                               |            | 11,674                  |                          | 11,674   | 8,400                                 | 5 <del>2</del> .5        | 8,400        |
| TOTAL ASSETS  |            | 455,124                 | 287,780                  | 742,904  | 401,915                               | 291,438                  | 693,353      |
|   |            |                         |                          |          |                                       | <b></b>                  |              |
| LIABILITIES   |            |                         |                          |          |                                       |                          |              |
| Outstanding claims                                    | 7.1        | 165,380                 |                          | 165,380  | 142,455                               | 1 <del>4</del> 1         | 142,455      |
| Claims incurred but not reported                      | 7.1        | 36,576                  |                          | 36,576   | 39,221                                | 3                        | 39,221       |
| Other reserves  | 7.1        | 1,619                   |                          | 1,619    | 1,857                                 | 1 <del>8</del> 5         | 1,857        |
| Unearned premiums                                     | <i>7.2</i> | 134,749                 |                          | 134,749  | 76,138                                |                          | 76,138       |
| Reinsurance balances payable                          |            | 49,382                  |                          | 49,382   | 61,390                                |                          | 61,390       |
| Unearned reinsurance commission                       |            | 6,047                   |                          | 6,047    | 6,661                                 |                          | 6,661        |
| Accrued expenses and other liabilities                |            | 41,417                  | 4,335                    | 45,752   | 47,348                                | 3,641                    | 50,989       |
| Zakat and income tax payable                          | 8          | 2                       | 6,374                    | 6,374    | :51                                   | 5,024                    | 5,024        |
| Unit linked liabilities                               |            | 11,674                  |                          | 11,674   | 8,400                                 | 3 <b>±</b> 00            | 8,400        |
| Retirement benefit obligation                         | 9          | 4,752                   |                          | 4,752    | 4,273                                 | **                       | 4,273        |
| Due to shareholders' operations                       |            | 4,129                   |                          | 4,129    | 14,497                                |                          | 14,497       |
| TOTAL LIABILITIES                                     |            | 455,725                 | 10,709                   | 466,434  | 402,240                               | 8,665                    | 410,905      |
|   |            |                         |                          |          |                                       |                          |              |
| INSURANCE OPERATIONS DEFICIT                          |            |                         |                          |          |                                       |                          |              |
| Remeasurement of retirement benefit obligation        | 9          | (601)                   |                          | (601)    | (325)                                 |                          | (325)        |
| SHAREHOLDERS' EQUITY                                  |            |                         |                          |          |                                       |                          |              |
| Share capital   | 10         | *                       | 300,000                  | 300,000  | 59.0                                  | 300,000                  | 300,000      |
| Accumulated losses                                    | (C#)       | 2                       | (22,929)                 | (22,929) | 325                                   | (17,227)                 | (17,227)     |
| TOTAL SHAREHOLDERS' EQUITY                            |            |                         | 277,071                  | 277,071  | · · · · · · · · · · · · · · · · · · · | 282,773                  | 282,773      |
|   |            |                         |                          |          |                                       |                          |              |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY            |            | 455,124                 | 287,780                  | 742,904  | 401,915                               | 291,438                  | 693,353      |
|   |            |                         |                          |          |                                       |                          |              |

(A SAUDI JOINT STOCK COMPANY)

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

## 16 SUPPLEMENTARY INFORMATION (continued)

## 16.2 Interim condensed statement of income (unaudited)

| . ,   |       |            |                   |            |             |                    |            |
|---|-------|------------|-------------------|------------|-------------|--------------------|------------|
|   |       |            | s period ended 31 | March 2018 | Three month | ns period ended 31 | March 2017 |
|   | Note  | Insurance  | Shareholders'     | Total      | Insurance   | Shareholders'      | Total      |
|   | 14010 | operations | operations        | Total      | operations  | operations         | Total      |
|   |       |            | SAR'000           |            |             | SAR'000            |            |
| REVENUES  |       |            |                   |            |             |                    |            |
| Gross premiums written                                  | 7.2   | 142,059    | **                | 142,059    | 103,768     | ≨                  | 103,768    |
| Fee income from Insurance contracts                     | 7.2   | 35         | :a :              | 35         | 19          | 2                  | 19         |
| Reinsurance premiums ceded                              |       |            |                   |            |             |                    |            |
| - Local   |       | (2,640)    | 15                | (2,640)    | (2,305)     | =                  | (2,305)    |
| - Foreign   |       | (28,058)   | :                 | (28,058)   | (28,404)    | æ                  | (28,404)   |
| Excess of loss expenses                                 |       | (2,084)    | -                 | (2,084)    | (1,459)     |                    | (1,459)    |
| Net premiums written                                    |       | 109,312    |                   | 109,312    | 71,619      | :                  | 71,619     |
| Changes in unearned premiums, net                       |       | (61,337)   |                   | (61,337)   | (40,353)    | <u> </u>           | (40,353)   |
| Net premiums earned                                     |       | 47,975     | -                 | 47,975     | 31,266      | ~                  | 31,266     |
| Reinsurance commission earned                           |       | 5,936      |                   | 5,936      | 7,112       | ē                  | 7,112      |
| Other underwriting income                               |       | 406        |                   | 406        | 955         |                    | 955        |
| Total Revenues  |       | 54,317     |                   | 54,317     | 39,333      |                    | 39,333     |
| UNDERWRITING COSTS AND EXPENSES                         |       |            |                   |            |             |                    |            |
| Gross claims paid                                       |       | (35,021)   | 12                | (35,021)   | (89,786)    | =                  | (89,786)   |
| Surrenders  |       | (286)      | ja                | (286)      | (52)        | ·                  | (52)       |
| Reinsurers' share of claims paid                        |       | 6,936      |                   | 6,936      | 67,609      |                    | 67,609     |
| Net claims paid   |       | (28,371)   | ·                 | (28,371)   | (22,229)    | -                  | (22,229)   |
| Changes in outstanding claims, net                      |       | (6,671)    | :#I               | (6,671)    | 6,408       | :=                 | 6,408      |
| Changes in incurred but not reported claims , net       |       | (1,586)    | ·                 | (1,586)    | (2,400)     | 2                  | (2,400)    |
| Changes in other reserves, net                          |       | 44         | 6                 | 44         | ₽           | 82                 | 547        |
| Net claims incurred                                     |       | (36,584)   |                   | (36,584)   | (18,221)    |                    | (18,221)   |
| Changes in unit linked reserves                         |       | (3,274)    | 170               | (3,274)    | (574)       |                    | (574)      |
| Policy acquisition costs                                |       | (7,024)    |                   | (7,024)    | (5,478)     | æ                  | (5,478)    |
| Other underwriting expenses                             |       | (757)      |                   | (757)      | (507)       | ===                | (507)      |
| Total underwriting costs and expenses                   |       | (47,639)   | *·                | (47,639)   | (24,780)    |                    | (24,780)   |
| NET UNDERWRITING INCOME                                 |       | 6,678      |                   | 6,678      | 14,553      | =                  | 14,553     |
| OPERATING (EXPENSES) / INCOME                           |       |            |                   |            |             |                    |            |
| General and administrative expenses                     |       | (14,782)   | (1,151)           | (15,933)   | (11,300)    | (1,021)            | (12,321)   |
| Reversal of / (Provision for) doubtful receivables      |       | 1,256      | <b>38</b> 3       | 1,256      | (1,270)     | :=                 | (1,270)    |
| Unrealized gain / (loss) on investments                 |       | 28         | 2,199             | 2,227      | 15          | (82)               | (67)       |
| Realized gain on investments                            |       | 571        | 849               | 1,420      | =           | 758                | 758        |
| Total operating (expenses)/ income net                  |       | (12,927)   | 1,897             | (11,030)   | (12,555)    | (345)              | (12,900)   |
| Net (deficit) / surplus from insurance operations       |       | (6,249)    | 1,897             | (4,352)    | 1,998       | (345)              | 1,653      |
| Shareholders' absorption of deficit / (Surplus)         |       | 6,249      | (6,249)           | <b>©</b>   | (1,798)     | 1,798              | 28         |
| Appropriation to insurance operations                   |       | : •        | : <b>:</b> ::::   | *          | (200)       | :=                 | (200       |
| Total (loss)/ income for the period attributable to the |       |            |                   |            |             |                    |            |
| shareholders  |       |            | (4,352)           | (4,352)    |             | 1,453              | 1,453      |
| (Loss) / income per share (SR) - restated               |       |            |                   | (0.15)     |             |                    | 0.05       |
| Number of outstanding shares - restated                 |       |            | :=                | 30,000     |             | =                  | 30,000     |
|   |       |            |                   |            |             | =                  |            |

# ALINMA TOKIO MARINE COMPANY (A SAUDI JOINT STOCK COMPANY)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2018

## 16 SUPPLEMENTARY INFORMATION (continued)

## 16.3 Interim condensed statement of comprehensive income (unaudited)

|   |            | Three month             | ns period ended 31       | March 2018 | Three month          | ns period ended 31       | March 2017 |
|---|------------|-------------------------|--------------------------|------------|----------------------|--------------------------|------------|
|   | Note       | Insurance<br>operations | Shareholders' operations | Total      | Insurance operations | Shareholders' operations | Total      |
|   |            |                         | SAR'000                  |            |                      | SAR'000                  |            |
| Net (loss) / Profit for the period  |            | *                       | (4,352)                  | (4,352)    | 200                  | 1,453                    | 1,653      |
| Other comprehensive loss:   |            |                         |                          |            |                      |                          |            |
| Items that will not be reclassified to statement of income in subsequent periods: | :          |                         |                          |            |                      |                          |            |
| - Actuarial loss on retirement benefit obligation                                 | n <i>9</i> | (276)                   | ā                        | (276)      | <b>*</b>             | 5.                       | 75         |
| Total comprehensive loss for the period   |            | (276)                   | (4,352)                  | (4,628)    | 200                  | 1,453                    | 1,653      |

# 16 SUPPLEMENTARY INFORMATION (continued)

# 16.4 Interim condensed statement of cash flows(unaudited)

|  | Note | Three month<br>Insurance<br>operations | s period ended 31 M<br>Shareholders'<br>operations | tarch 2018<br>Total | Three month<br>Insurance<br>operations | Shareholders' | March 2017<br>Total |
|--|------|--|--|---------------------|--|---------------|---------------------|
|  |      |  | SAR'000  |                     |  | SAR'000       |                     |
| CASH FLOWS FROM OPERATING ACTIVITIES                     |      |  |  |                     |  |               |                     |
| Net (loss) / profit for the period                       |      | 5. <del>0</del>                        | (4,352)  | (4,352)             | 200                                    | 1,453         | 1,653               |
| Adjustments for non cash items:                          |      |  |  |                     |  |               |                     |
| Shareholders' operations appropriations                  |      | (/#)                                   | -  | ~                   | 1,798                                  | (1,798)       | -                   |
| Depreciation of property and equipment                   |      | 632                                    | -  | 632                 | 702                                    | -             | 702                 |
| (Reversal of) / Provision for doubtful receivables       |      | (1,256)                                | *  | (1,256)             | 1,270                                  | ÷:            | 1,270               |
| Realized (gain) / loss on FVTIS                          | 4    | (28)                                   | (370)  | (398)               | S                                      | (82)          | (82                 |
| Unrealized (gain) / loss on FVTIS                        | 4    | (149)                                  | (1,908)  | (2,057)             | 2                                      | 244           | 244                 |
| Provision for retirement benefit obligation              |      | 333                                    | (6.630)  | (7.009)             | 305                                    | (192)         | 4,09                |
| Changes in operating assets and liabilities:             |      | (468)                                  | (6,630)  | (7,098)             | 4,275                                  | (183)         | 4,09,               |
| Premiums and reinsurance receivables                     |      | (63,956)                               | -  | (63,956)            | (52,514)                               | -             | (52,514             |
| Reinsurers' share of unearned premiums                   |      | 2,726                                  | <u> </u>   | 2,726               | 11,817                                 | 20            | 11,81               |
| Reinsurers' share of outstanding claims                  |      | (16,254)                               | <u>ş</u>   | (16,254)            | 53,305                                 | <u> </u>      | 53,30               |
| Reinsurers' share of claims incurred but not reported    |      | 4,231                                  | -  | 4,231               | (1,342)                                | -             | (1,34               |
| Reinsurers' share of other reserves                      |      | 194                                    | -  | 194                 | (-)/                                   | -             | (1)= 1              |
| Deferred policy acquisition costs                        |      | (4,008)                                | 9  | (4,008)             | (3,793)                                | <u>.</u>      | (3,79               |
| Prepayments and other assets                             |      | (2,161)                                | 1,176  | (985)               | (5,710)                                | 1,154         | (4,55               |
| Due from related parties                                 |      |  | (3,632)  | (3,632)             | =                                      | (105)         | (10                 |
| Due from insurance operations                            |      | 7.60                                   | 10,368   | 10,368              |  | (19,606)      | (19,60              |
| Unit linked investments                                  |      | (3,274)                                | *  | (3,274)             | (574)                                  | =             | (57                 |
| Outstanding claims                                       |      | 22,925                                 | 2  | 22,925              | (59,713)                               | 22            | (59,71              |
| Claims incurred but not reported                         |      | (2,645)                                | 2  | (2,645)             | 3,742                                  | 2             | 3,74                |
| Other reserves   |      | (238)                                  | -  | (238)               |  | 45            | - 58                |
| Unearned premiums  |      | 58,611                                 | -  | 58,611              | 28,536                                 | -             | 28,53               |
| Reinsurance balances payable                             |      | (12,008)                               | ŷ  | (12,008)            | 4,245                                  | Ž.            | 4,24                |
| Unearned reinsurance commission                          |      | (614)                                  | **<br>**   | (614)               | (1,109)                                | =-<br>#:      | (1,10               |
| Accrued expenses and other liabilities                   |      | (5,931)                                | 694  | (5,237)             | 5,299                                  | (53)          | 5,24                |
| Unit linked liabilities                                  |      | 3,274                                  |  | 3,274               | 574                                    | (1501.5<br>*C | 57                  |
| Due to shareholders' operations                          |      | (10,368)                               |  | (10,368)            | 19,606                                 | 2             | 19,60               |
| Cash (used in) / generated from operations               |      | (29,964)                               | 1,976  | (27,988)            | 6,644                                  | (18,793)      | (12,14              |
| Retirement benefit obligation paid                       |      | (130)                                  | ¥  | (130)               | (56)                                   | -             | (5                  |
| Net cash (used in) / generated from operating activities |      | (30,094)                               | 1,976  | (28,118)            | 6,588                                  | (18,793)      | (12,20              |
|  |      |  |  |                     |  |               |                     |
| CASH FLOWS FROM INVESTING ACTIVITIES                     |      |  |  |                     |  |               |                     |
| Purchase of murabaha deposits                            | 6    | iiai.                                  | ( <del>9</del> 3,705)                              | (93,705)            | -                                      | (91,705)      | (91,70              |
| Purchase of investments                                  | 4    | (7,000)                                | -  | (7,000)             | -                                      | (35,155)      | (35,15              |
| Proceeds from disposal of investments                    |      | 33,433                                 | 81,634   | 115,067             | -                                      | 61,185        | 61,18               |
| Purchase of property and equipment                       |      | (1,153)                                |  | (1,153)             | (485)                                  |               | (48                 |
| Net cash generated from / (used in) investing activities |      | 25,280                                 | (12,071)   | 13,209              | (485)                                  | (65,675)      | (66,16              |
| Net change in cash and cash equivalents                  |      | (4,814)                                | (10,095)   | (14,909)            | 6,103                                  | (84,468)      | (78,36              |
| Cash and cash equivalents at the beginning of the period |      | 14,684                                 | 93,179   | 107,863             | 4,308                                  | 136,002       | 140,310             |
| Cash and cash equivalents at the end of the period       |      | 9,870                                  | 83,084   | 92,954              | 10,411                                 | 51,534        | 61,94               |
|  |      |  |  |                     |  |               |                     |

## 17 COMPARATIVE FIGURES

Certain prior period figures have been reclassified to conform to current period presentation.

## 18 APPROVAL OF THE FINANCIAL STATEMENTS