

#### Key themes

Expect a good set of Q3 numbers. However, these may not material to stock performances

We show an analysis on possible impact on books due to worst case NPA

Overall banking fundamentals look stable with a healthy mortgages pipeline. We believe investors may be also factoring in the risk that dividends may not be distributed for the whole of 2020

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# Saudi Banks

## **Beyond quarterly numbers**

1) Good but immaterial Q3: Banks are expected to start announcing its Q3 results in the coming week. While we expect good numbers for the KSA banking sector, the results will be immaterial as the full level of NPA will remain unknown even after Q3 results. We have already witnessed a strong rally in the banking sector and so a good set of numbers will likely maintain the status quo in terms of share price performance.

2) Assessing worst-case scenario for Saudi banks: To assess the worst case possible impact on equity once the SAMA deferral period ends by the year-end, we factor a 5% corporate sector NPA which is likely the worst-case considering GCC peers/global. We see that there is a convincing basis for the strong rally seen in the banking so far banks after adjusting for the current coverage ratio (refer figure 1) as this implies only a 6% average cut in book value.

3) Fundamental updates: Mortgage continues to see its potential intact. Monthly run-rate of 10bn of mortgages and implementation of the second phase of the housing program which will begin in early 2021 and continue for 5 years ensures a steady pipeline. July and August profits (pre zakat/tax) of Saudi banks showed a -6% y/y drop and a -32% YTD drop. Excluding SABB's goodwill impairment the drop is -10% YTD. Excess Liquidity continues to benefit banks via lower cost of funding. KSA business activity continues to pick up well. Non-interest income for some banks could get a boost with increased trading activities in Q3. Q3 could also likely see the culmination of NIM contraction witnessed in the past due to SAIBOR/LIBOR cuts and present a base for future earnings trajectory barring provisions. While dividends have not been paid for 1H2020, we believe investors may be also factoring in the risk that dividends may not be distributed for the whole of 2020.

**Scenario analysis for KSA Banks:** In March, we ran an analysis on what if the cost of risk increased 1x, 2x, and 3x (link <a href="here">here</a>) as we were trying to understand the various possibilities. Now as we come closer to year-end and having seen other global and regional banks report NPAs, we can take a better guesstimate of what to expect in terms of NPA which we use in our scenario analysis. We also have seen series of Sukuk issuances by banks which may be either in anticipation of provisioning or general issuances for other reasons such as improving capital ratios (refer figure 31).

Figure 1 Impairment requirement in case of higher NPA (3% retail/5% corporate)

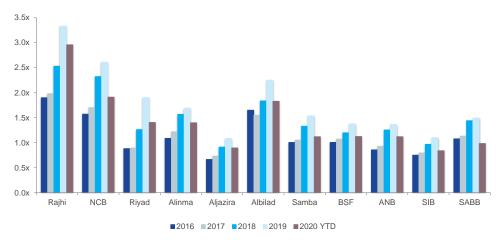
| 2020e    | Reported NPA as on 2Q 2020 | Provision<br>Coverage | Adjusted<br>NPA | case<br>NPA | Total Loans | impairment<br>required | Book<br>value | Impairment<br>% of book |
|----------|----------------------------|-----------------------|-----------------|-------------|-------------|------------------------|---------------|-------------------------|
| Rajhi    | 1.0%                       | 253%                  | 2.6%            | 3.5%        | 283,794     | 2,534                  | 56,660        | 4%                      |
| NCB      | 1.8%                       | 141%                  | 2.6%            | 4.1%        | 319,702     | 4,972                  | 77,814        | 6%                      |
| Riyad    | 1.0%                       | 194%                  | 2.0%            | 4.3%        | 198,636     | 4,735                  | 43,143        | 11%                     |
| Alinma   | 2.6%                       | 115%                  | 3.0%            | 4.6%        | 106,693     | 1,658                  | 24,358        | 7%                      |
| Aljazira | 1.3%                       | 170%                  | 2.1%            | 4.1%        | 58,503      | 1,123                  | 11,952        | 9%                      |
| Albilad  | 1.3%                       | 240%                  | 3.2%            | 4.0%        | 66,856      | 591                    | 10,550        | 6%                      |
| Samba    | 1.4%                       | 158%                  | 2.3%            | 4.7%        | 152,454     | 3,736                  | 48,251        | 8%                      |
| BSF      | 2.9%                       | 102%                  | 3.0%            | 4.7%        | 140,487     | 2,404                  | 34,604        | 7%                      |
| ANB      | 2.5%                       | 123%                  | 3.1%            | 4.5%        | 116,605     | 1,631                  | 29,285        | 6%                      |
| SIB      | 3.9%                       | 112%                  | 4.3%            | 4.5%        | 59,006      | 80                     | 14,735        | 1%                      |
| SABB*    | 5.8%                       | 80%                   | 4.6%            | 4.5%        | 148,790     | -103                   | 49,923        | 0%                      |

Source: Company data, Al Rajhi Capital. All data based on 2020e except for reported NPA and provision coverage ratio, \*Including POCI loans, Adjusted NPA = coverage ratio \* reported NPA

NOTE: We do not cover Saudi banks and this report is not to be considered as any recommendation

How to read Figure 1: ANB for instance, in the scenario of worst case NPA of 4.5% (which is based on the weighted average of 3% retail NPA and 5% corporate NPA), there is a further 6% impairment in book value. This impairment is equal to the difference between adjusted NPA and Worst case NPA multiplied by Net Loans.

Figure 2 Price to book value multiple trend



Source: Company data, Al Rajhi Capital, Bloomberg

So, with no major cut in book and Price to book still remaining broadly at fair levels, we believe the rally seen thus far may not be unjustifiable.

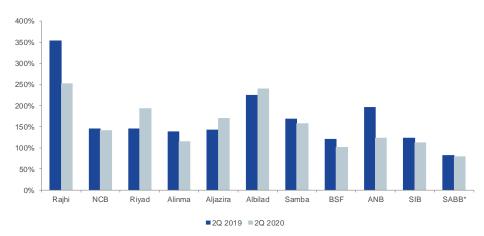
Figure 3 Price to book multiple analysis

|          |      |      |      |      |             | Average        |             |             |                |              | P/B adjusted                 |
|----------|------|------|------|------|-------------|----------------|-------------|-------------|----------------|--------------|------------------------------|
|          | 2016 | 2017 | 2018 | 2019 | 2020<br>YTD | (past 5 years) | -1<br>S.Dev | +1<br>S.Dev | Current<br>P/B | P/B<br>2020e | for increased<br>impairment* |
| Rajhi    | 1.90 | 1.98 | 2.53 | 3.33 | 2.96        | 2.54           | 1.99        | 3.09        | 3.21           | 2.94         | 3.08                         |
| NCB      | 1.57 | 1.70 | 2.32 | 2.61 | 1.91        | 2.02           | 1.64        | 2.41        | 1.92           | 1.61         | 1.72                         |
| Riyad    | 0.88 | 0.89 | 1.26 | 1.90 | 1.41        | 1.27           | 0.89        | 1.65        | 1.41           | 1.34         | 1.50                         |
| Alinma   | 1.09 | 1.22 | 1.57 | 1.69 | 1.40        | 1.39           | 1.17        | 1.61        | 1.40           | 1.25         | 1.34                         |
| Aljazira | 0.67 | 0.73 | 0.91 | 1.09 | 0.90        | 0.86           | 0.71        | 1.01        | 1.01           | 0.99         | 1.09                         |
| Albilad  | 1.65 | 1.55 | 1.84 | 2.25 | 1.83        | 1.82           | 1.58        | 2.06        | 1.85           | 1.72         | 1.82                         |
| Samba    | 1.01 | 1.05 | 1.33 | 1.54 | 1.12        | 1.21           | 1.01        | 1.41        | 1.23           | 1.17         | 1.26                         |
| BSF      | 1.01 | 1.07 | 1.20 | 1.38 | 1.13        | 1.16           | 1.03        | 1.28        | 1.16           | 1.13         | 1.22                         |
| ANB      | 0.86 | 0.93 | 1.26 | 1.37 | 1.12        | 1.11           | 0.92        | 1.30        | 1.08           | 1.05         | 1.12                         |
| SIB      | 0.75 | 0.80 | 0.97 | 1.10 | 0.84        | 0.89           | 0.77        | 1.02        | 0.89           | 0.74         | 0.74                         |
| SABB     | 1.08 | 1.13 | 1.44 | 1.49 | 0.99        | 1.23           | 1.02        | 1.43        | 1.10           | 1.06         | 1.06                         |

Source: Company data, Al Rajhi Capital, Bloomberg, \*Book value adjusted for increased impairment required as shown in figure 1

We did some analysis on how the banks fare in terms of their current P/B multiple compared to historical average from 2016 to 2020 and with their respective +/-1 standard deviation. Most of the banks are trading in the range of 0% to -25% below their +1 standard deviation.

Figure 4 Coverage ratio comparison



Source: Company data, Al Rajhi Capital, \*Including POCI Loans

**Dividends:** Deferral of Stage 1 loans happened in March and deferral of stage 2 loans in May. There was no stage migration for deferred loans in general and deferral which was expected to end by mid-Sept has been extended till 14th December, 2020. While dividends have not been paid for 1H2020, we believe investors may be also factoring in the risk that dividends may not be distributed for the whole of 2020.

**Modification losses:** In Q2 banks have received interest-free deposits of SAR8obn and the modification losses are shown in Figure 5. Some banks deferred payments with no tenure increase: ARB, SAMBA, SIB, Riyad, NCB, BSF, ANB, BJAZ, and Albilad and those who have allowed an increase in tenure include: SABB, Alinma.

Figure 5 Impact of the Ioan modification as of 2Q 2020

| (in<br>SARmn) | Deposit | Day 1<br>Modification<br>Loss (MSME) | Day 1<br>Modification<br>Loss<br>(Healthcare) | Day 1<br>Modification<br>Loss (Total) | Deposit<br>grant income | Unwinding<br>of<br>modification<br>loss (6 mts<br>ending<br>Jun'20) | Unwinding<br>of income (6<br>mts ending<br>Jun'20) |
|---------------|---------|--------------------------------------|---|---------------------------------------|-------------------------|---|--|
| Al Rajhi      | 8,644   | 18                                   | 0   | 18                                    | 134                     | 31  | 6  |
| NCB           | 10,800  | 105                                  | 0   | 105                                   | 320                     | 75  | 25   |
| Riyad         | 15,800  | 31                                   | 0   | 31                                    | 31                      | 157   | 26   |
| AlJazira      | 3,310   | 11                                   | 0   | 11                                    | 14                      | 16  | 3  |
| ANB           | 7,310   | 0                                    | 3   | 3                                     | 0                       | 26  | 9  |
| BSF           | 6,266   | NA                                   | 0   | 0                                     | 28                      | 22  | 6  |
| Alinma        | 5,000   | 0                                    | 0   | 0                                     | 5                       | 3   | 4  |
| SABB          | 9,800   | 30                                   | 0   | 30                                    | 64                      | 62  | 18   |
| SAMBA         | 4,009   | 50                                   | 0   | 50                                    | 176                     | 26  | 9  |
| Albilad       | 3,630   | 21                                   | 0   | 21                                    | 21                      | NA  | NA   |
| SIB           | 5,100   | 21                                   | 0   | 21                                    | 34                      | 41  | 15   |
| TOTAL         | 79,669  | 286                                  | 3   | 289                                   | 827                     | 458   | 121  |

#### Mortgage volumes back to pre-COVID levels

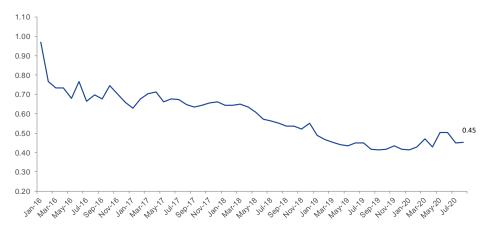
Overall, the mortgage business has been marginally subdued in August as compared to July, however, the volume in this segment now, which is an important growth driver for the banking sector (~67% of the new loans in August month were mortgage), is around the pre-COVID level. The monthly average mortgage for Jul-Aug'20 stands at SAR 10.3bn vs. SAR10.4bn in 1Q' 20. Mortgage value per contract, in general, has been trending down due to higher volumes in lower ticket size housing (refer figure 7); The recent statement from the housing minister which said, the implementation of the second phase of the housing program - a component of Vision 2030 - which will begin in early 2021 shall continue for 5 years, helps us maintain confidence in the potential of the Saudi banking sector.

Figure 6 Mortgage growth

| SAR mn                    | 8/31/2019 | 7/31/2020 | 8/31/2020 | M-o-M | Y-o-Y |
|---------------------------|-----------|-----------|-----------|-------|-------|
| Houses                    | 3,828     | 8,559     | 7,788     | -9%   | 103%  |
| Apartments                | 697       | 1,572     | 1,518     | -3%   | 118%  |
| Land                      | 367       | 645       | 561       | -13%  | 53%   |
| Total                     | 4,892     | 10,776    | 9,866     | -8%   | 102%  |
| Total Number of Contracts | 11,737    | 23,909    | 21,755    | -9%   | 85%   |
| Loan size per contract    | 0.42      | 0.45      | 0.45      | 1%    | 9%    |

Source: SAMA monthly publication, Al Rajhi Capital

Figure 7 Mortgage size per contract (SAR mn)



Source: SAMA monthly publication, Al Rajhi Capital

As per the latest tax developments, real estate transactions are exempt from the VAT of 15% and instead have to pay a new real estate transaction tax of only 5%. This is expected to further bolster the demand for real estate and aid the 70% housing penetration target. Also, for the first home buyers, this tax was anyways borne by the government for properties having value up to SAR850k. This limit has now been increased to SAR1mn which also bodes well for the mortgage segment.

However, with the backdrop of lower rates in general it was time for some re-pricing in the mortgage segment as well, where the rates are largely controlled by MOF/REDF. The contraction in mortgage rate of around 60-80bps has reduced the yield to a range of 5.5% to 6.5% (previously 6.25% to 7.25%) yet mortgage continues to be the highest yielding product with the least default risk.



Figure 8 Net Interest Income (SAR mn)

| NII      | 2019   | 2020E  | у-о-у | 2021E  | у-о-у |
|----------|--------|--------|-------|--------|-------|
| Rajhi    | 16,428 | 16,146 | -2%   | 18,447 | 14%   |
| NCB      | 15,807 | 15,342 | -3%   | 24,040 | 57%   |
| Riyad    | 7,837  | 8,176  | 4%    | 8,396  | 3%    |
| Alinma   | 4,394  | 4,321  | -2%   | 4,583  | 6%    |
| Aljazira | 2,052  | 2,350  | 15%   | 3,811  | 62%   |
| Albilad  | 2,717  | 3,124  | 15%   | 3,292  | 5%    |
| Samba    | 6,377  | 5,641  | -12%  | 5,709  | 1%    |
| BSF      | 5,206  | 4,916  | -6%   | 5,117  | 4%    |
| ANB      | 5,553  | 4,691  | -16%  | 4,525  | -4%   |
| SIB      | 2,278  | 2,307  | 1%    | 1,578  | -32%  |
| SABB     | 7,364  | 7,074  | -4%   | 6,439  | -9%   |
| TOTAL    | 76,012 | 74,089 | -3%   | 85,939 | 16%   |

Figure 10 Operating Income (SAR mn)

| 9         | - p    | , (0   | ,     |         |       |
|-----------|--------|--------|-------|---------|-------|
| Op income | 2019   | 2020E  | у-о-у | 2021E   | у-о-у |
| Rajhi     | 19,484 | 19,491 | 0%    | 21,815  | 12%   |
| NCB       | 20,607 | 20,053 | -3%   | 21,340  | 6%    |
| Riyad     | 10,717 | 10,931 | 2%    | 11,040  | 1%    |
| Alinma    | 5,610  | 5,344  | -5%   | 5,519   | 3%    |
| Aljazira  | 2,977  | 3,153  | 6%    | 3,578   | 13%   |
| Albilad   | 3,945  | 4,211  | 7%    | 4,522   | 7%    |
| Samba     | 8,600  | 9,330  | 8%    | 9,811   | 5%    |
| BSF       | 6,873  | 6,906  | 0%    | 7,207   | 4%    |
| ANB       | 6,733  | 5,763  | -14%  | 5,776   | 0%    |
| SIB       | 2,818  | 2,836  | 1%    | 2,100   | -26%  |
| SABB      | 9,398  | 9,380  | 0%    | 9,424   | 0%    |
| TOTAL     | 97,763 | 97,399 | 0%    | 102,132 | 5%    |

Source: Company data, Al Rajhi Capital

Figure 12 Provisions (SAR mn)

| <b>Provisions</b> | 2019   | 2020E  | у-о-у | 2021E  | у-о-у |
|-------------------|--------|--------|-------|--------|-------|
| Rajhi             | 1,772  | 2,409  | 36%   | 2,439  | 1%    |
| NCB               | 1,420  | 2,853  | 101%  | 3,427  | 20%   |
| Riyad             | 964    | 1,918  | 99%   | 2,045  | 7%    |
| Alinma            | 706    | 1,164  | 65%   | 1,336  | 15%   |
| Aljazira          | 157    | 659    | 320%  | 794    | 20%   |
| Albilad           | 536    | 761    | 42%   | 880    | 16%   |
| Samba             | 1,103  | 1,660  | 50%   | 2,041  | 23%   |
| BSF               | 966    | 2,330  | 141%  | 2,728  | 17%   |
| ANB               | 989    | 1,265  | 28%   | 1,496  | 18%   |
| SIB               | 1,343  | 617    | -54%  | 603    | -2%   |
| SABB              | 2,609  | 2,694  | 3%    | 2,682  | 0%    |
| TOTAL             | 12,566 | 18,330 | 46%   | 20,472 | 12%   |

Source: Company data, Al Rajhi Capital

Figure 9 Non-Interest Income (SAR mn)

| Non-II   | 2019   | 2020E  | у-о-у | 2021E   | у-о-у |
|----------|--------|--------|-------|---------|-------|
| Rajhi    | 3,057  | 3,346  | 9%    | 3,368   | 1%    |
| NCB      | 4,801  | 4,711  | -2%   | (2,564) | -154% |
| Riyad    | 2,880  | 2,755  | -4%   | 4,613   | 67%   |
| Alinma   | 1,216  | 1,006  | -17%  | 924     | -8%   |
| Aljazira | 925    | 802    | -13%  | (233)   | -129% |
| Albilad  | 1,228  | 1,087  | -11%  | 1,156   | 6%    |
| Samba    | 2,224  | 3,102  | 40%   | 3,412   | 10%   |
| BSF      | 1,667  | 1,990  | 19%   | 2,090   | 5%    |
| ANB      | 1,180  | 1,072  | -9%   | 1,251   | 17%   |
| SIB      | 540    | 529    | -2%   | 522     | -1%   |
| SABB     | 2,034  | 2,306  | 13%   | 2,858   | 24%   |
| TOTAL    | 21,751 | 22,706 | 4%    | 17,397  | -23%  |

Source: Company data, Al Rajhi Capital

Figure 11 Operating Expense (SAR mn)

| Ор ех    | 2019   | 2020E  | у-о-у | 2021E  | у-о-у |
|----------|--------|--------|-------|--------|-------|
| Rajhi    | 6,386  | 6,457  | 1%    | 6,629  | 3%    |
| NCB      | 6,331  | 6,299  | -1%   | 6,568  | 4%    |
| Riyad    | 3,674  | 3,556  | -3%   | 3,651  | 3%    |
| Alinma   | 2,077  | 2,045  | -2%   | 1,996  | -2%   |
| Aljazira | 1,711  | 1,744  | 2%    | 1,791  | 3%    |
| Albilad  | 2,023  | 1,870  | -8%   | 1,829  | -2%   |
| Samba    | 2,878  | 2,972  | 3%    | 3,002  | 1%    |
| BSF      | 2,287  | 2,192  | -4%   | 2,232  | 2%    |
| ANB      | 2,203  | 2,121  | -4%   | 2,193  | 3%    |
| SIB      | 1,234  | 1,229  | 0%    | 1,202  | -2%   |
| SABB     | 3,649  | 3,670  | 1%    | 3,724  | 1%    |
| TOTAL    | 34,453 | 34,153 | -1%   | 34,816 | 2%    |

Source: Company data, Al Rajhi Capital

Figure 13 Profit before tax (SAR mn)

| PBT      | 2019   | 2020E   | у-о-у | 2021E  | у-о-у |
|----------|--------|---------|-------|--------|-------|
| Rajhi    | 11,326 | 10,626  | -6%   | 12,747 | 20%   |
| NCB      | 12,919 | 10,951  | -15%  | 11,395 | 4%    |
| Riyad    | 6,232  | 5,473   | -12%  | 5,360  | -2%   |
| Alinma   | 2,816  | 2,128   | -24%  | 2,182  | 3%    |
| Aljazira | 1,122  | 765     | -32%  | 1,030  | 35%   |
| Albilad  | 1,387  | 1,580   | 14%   | 1,813  | 15%   |
| Samba    | 4,619  | 4,699   | 2%    | 4,768  | 1%    |
| BSF      | 3,619  | 2,384   | -34%  | 2,246  | -6%   |
| ANB      | 3,551  | 2,410   | -32%  | 2,119  | -12%  |
| SIB      | 330    | 1,058   | 221%  | 366    | -65%  |
| SABB     | 3,271  | (4,482) | -237% | 3,126  | -170% |
| TOTAL    | 51,192 | 37,590  | -27%  | 47,152 | 25%   |

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|------------|--------|---------|-------|--------|-------|
| Net income | 2019   | 2020E   | у-о-у | 2021E  | у-о-у |
| Rajhi      | 10,159 | 9,546   | -6%   | 11,473 | 20%   |
| NCB        | 11,484 | 9,816   | -15%  | 10,256 | 4%    |
| Riyad      | 5,602  | 4,896   | -13%  | 4,824  | -1%   |
| Alinma     | 2,535  | 1,915   | -24%  | 1,964  | 3%    |
| Aljazira   | 991    | 663     | -33%  | 930    | 40%   |
| Albilad    | 1,244  | 1,434   | 15%   | 1,632  | 14%   |
| Samba      | 3,991  | 4,106   | 3%    | 4,291  | 5%    |
| BSF        | 3,115  | 2,047   | -34%  | 2,022  | -1%   |
| ANB        | 3,022  | 1,983   | -34%  | 1,744  | -12%  |
| SIB        | 239    | 909     | 279%  | 329    | -64%  |
| SABB       | 2,812  | (4,164) | -248% | 2,814  | NM    |
| TOTAL      | 45.193 | 33.151  | -27%  | 42.278 | 28%   |

Figure 15 Earnings Per Share (SAR)

| EPS      | 2019 | 2020E | у-о-у | 2021E | у-о-у |
|----------|------|-------|-------|-------|-------|
| Rajhi    | 4.1  | 3.8   | -6%   | 4.6   | 20%   |
| NCB      | 3.7  | 3.1   | -16%  | 3.2   | 4%    |
| Riyad    | 1.9  | 1.6   | -13%  | 1.6   | -1%   |
| Alinma   | 1.6  | 1.0   | -36%  | 1.1   | 3%    |
| Aljazira | 1.2  | 0.8   | -33%  | 1.1   | 37%   |
| Albilad  | 1.7  | 1.9   | 15%   | 2.2   | 14%   |
| Samba    | 2.0  | 2.1   | 4%    | 2.1   | 3%    |
| BSF      | 2.6  | 1.7   | -34%  | 1.7   | -1%   |
| ANB      | 2.0  | 1.3   | -34%  | 1.2   | -12%  |
| SIB      | 0.3  | 1.3   | 308%  | 0.5   | -64%  |
| SABB     | 1.5  | (2.0) | -231% | 1.4   | -168% |

Source: Company data, Al Rajhi Capital

Figure 16 Dividend Per Share (SAR)

| DPS      | 2019 | 2020E | у-о-у | 2021E | у-о-у |
|----------|------|-------|-------|-------|-------|
| Rajhi    | 3.0  | 0.0   | -100% | 2.8   | NM    |
| NCB      | 2.3  | 0.0   | -100% | 2.3   | NM    |
| Riyad    | 1.1  | 0.0   | -100% | 1.1   | NM    |
| Alinma   | 0.0  | 0.0   | NA    | 0.0   | NM    |
| Aljazira | 0.6  | 0.0   | -100% | 0.4   | NM    |
| Albilad  | 0.9  | 0.0   | -100% | 1.3   | NM    |
| Samba    | 1.4  | 0.0   | -100% | 1.1   | NM    |
| BSF      | 2.0  | 0.0   | -100% | 0.7   | NM    |
| ANB      | 1.0  | 0.0   | -100% | 0.7   | NM    |
| SIB      | 0.0  | 0.0   | NA    | 0.3   | NM    |
| SABB     | 1.2  | 0.0   | -100% | 0.4   | NM    |

Source: Company data, Al Rajhi Capital

Figure 17 Net Interest Margin

| NIM      | 2019  | 2020E | 2021E |
|----------|-------|-------|-------|
| Rajhi    | 4.57% | 4.00% | 4.08% |
| NCB      | 3.47% | 2.95% | 4.12% |
| Riyad    | 3.21% | 2.93% | 2.80% |
| Alinma   | 3.57% | 3.18% | 3.09% |
| Aljazira | 2.64% | 2.59% | 3.82% |
| Albilad  | 3.53% | 3.56% | 3.51% |
| Samba    | 2.70% | 2.12% | 1.98% |
| BSF      | 2.93% | 2.68% | 2.59% |
| ANB      | 3.18% | 2.67% | 2.60% |
| SIB      | 2.42% | 2.32% | 1.51% |
| SABB     | 3.57% | 2.99% | 2.81% |

Source: Company data, Al Rajhi Capital

Figure 18 Cost of Risk (bps)

| . igaio io | occion mon (spo) | ,     |       |
|------------|------------------|-------|-------|
| CoR        | 2019             | 2020E | 2021E |
| Rajhi      | 74               | 90    | 80    |
| NCB        | 52               | 95    | 103   |
| Riyad      | 59               | 103   | 100   |
| Alinma     | 79               | 116   | 120   |
| Aljazira   | 35               | 104   | 130   |
| Albilad    | 97               | 121   | 125   |
| Samba      | 86               | 113   | 130   |
| BSF        | 78               | 175   | 188   |
| ANB        | 82               | 107   | 124   |
| SIB        | 230              | 106   | 100   |
| SABB       | 197              | 178   | 180   |

Source: Company data, Al Rajhi Capital

Figure 19 Coverage Ratio

| Cov Ratio | 2019 | 2020E | 2021E |
|-----------|------|-------|-------|
| Rajhi     | 303% | 250%  | 250%  |
| NCB       | 138% | 150%  | 150%  |
| Riyad     | 177% | 180%  | 180%  |
| Alinma    | 140% | 130%  | 140%  |
| Aljazira  | 150% | 170%  | 170%  |
| Albilad   | 260% | 250%  | 250%  |
| Samba     | 161% | 150%  | 150%  |
| BSF       | 109% | 120%  | 130%  |
| ANB       | 136% | 130%  | 130%  |
| SIB       | 72%  | 120%  | 120%  |
| SABB      | 71%  | 100%  | 100%  |

Figure 20 Return on Equity

| RoE      | 2019  | 2020E | 2021E |
|----------|-------|-------|-------|
| Rajhi    | 20.4% | 17.7% | 19.5% |
| NCB      | 17.1% | 13.2% | 12.7% |
| Riyad    | 14.5% | 11.7% | 10.7% |
| Alinma   | 11.6% | 8.2%  | 7.7%  |
| Aljazira | 8.7%  | 5.6%  | 7.5%  |
| Albilad  | 14.4% | 14.4% | 15.0% |
| Samba    | 9.1%  | 8.8%  | 8.7%  |
| BSF      | 9.8%  | 6.1%  | 5.7%  |
| ANB      | 11.0% | 6.9%  | 5.9%  |
| SIB      | 1.7%  | 6.3%  | 2.2%  |
| SABB     | 6.4%  | -7.8% | 5.5%  |

Figure 21 Pay-out Ratio

| Payout   | 2019 | 2020E | 2021E |
|----------|------|-------|-------|
| Rajhi    | 74%  | 0%    | 60%   |
| NCB      | 63%  | 0%    | 70%   |
| Riyad    | 57%  | 0%    | 70%   |
| Alinma   | 0%   | 0%    | 0%    |
| Aljazira | 50%  | 0%    | 40%   |
| Albilad  | 54%  | 0%    | 60%   |
| Samba    | 71%  | 0%    | 60%   |
| BSF      | 77%  | 0%    | 40%   |
| ANB      | 50%  | 0%    | 60%   |
| SIB      | 0%   | 0%    | 55%   |
| SABB     | 78%  | 0%    | 30%   |

Source: Company data, Al Rajhi Capital

Figure 22 Interest-Earning Assets (SAR mn)

| IEA      | 2019      | 2020E     | у-о-у | 2021E     | у-о-у |
|----------|-----------|-----------|-------|-----------|-------|
| Rajhi    | 367,878   | 440,122   | 20%   | 463,685   | 5%    |
| NCB      | 478,313   | 560,159   | 17%   | 599,038   | 7%    |
| Riyad    | 261,268   | 297,005   | 14%   | 303,407   | 2%    |
| Alinma   | 128,463   | 144,457   | 12%   | 152,698   | 6%    |
| Aljazira | 84,186    | 97,429    | 16%   | 102,075   | 5%    |
| Albilad  | 82,307    | 93,417    | 13%   | 99,323    | 6%    |
| Samba    | 248,375   | 286,133   | 15%   | 297,136   | 4%    |
| BSF      | 170,038   | 197,309   | 16%   | 197,591   | 0%    |
| ANB      | 176,110   | 174,803   | -1%   | 172,964   | -1%   |
| SIB      | 96,536    | 102,629   | 6%    | 107,037   | 4%    |
| SABB     | 241,415   | 231,210   | -4%   | 236,523   | 2%    |
| Total    | 2,334,889 | 2,624,675 | 12%   | 2,731,479 | 4%    |

Source: Company data, Al Rajhi Capital

Figure 23 Loans (SAR mn)

| <b>Net Loans</b> | 2019      | 2020E     | у-о-у | 2021E     | у-о-у |
|------------------|-----------|-----------|-------|-----------|-------|
| Rajhi            | 249,683   | 283,794   | 14%   | 326,005   | 15%   |
| NCB              | 282,289   | 319,702   | 13%   | 346,213   | 8%    |
| Riyad            | 173,982   | 198,636   | 14%   | 209,451   | 5%    |
| Alinma           | 94,801    | 106,693   | 13%   | 116,048   | 9%    |
| Aljazira         | 49,660    | 58,503    | 18%   | 63,631    | 9%    |
| Albilad          | 59,363    | 66,856    | 13%   | 74,555    | 12%   |
| Samba            | 141,595   | 152,454   | 8%    | 161,474   | 6%    |
| BSF              | 125,725   | 140,487   | 12%   | 149,914   | 7%    |
| ANB              | 118,837   | 116,605   | -2%   | 124,222   | 7%    |
| SIB              | 57,113    | 59,006    | 3%    | 61,687    | 5%    |
| SABB             | 154,677   | 148,790   | -4%   | 149,210   | 0%    |
| TOTAL            | 1,507,725 | 1,651,526 | 10%   | 1,782,412 | 8%    |

Source: Company data, Al Rajhi Capital

Figure 24 Mortgage Loans (SAR mn)

| Mortgages | 2019    | 2020E   | у-о-у | 2021E   | у-о-у |
|-----------|---------|---------|-------|---------|-------|
| Rajhi     | 54,370  | 95,082  | 75%   | 128,360 | 35%   |
| NCB       | 37,186  | 62,920  | 69%   | 81,796  | 30%   |
| Riyad     | 31,000  | 42,768  | 38%   | 50,466  | 18%   |
| Alinma    | 6,448   | 9,183   | 42%   | 11,020  | 20%   |
| Aljazira  | 12,345  | 18,074  | 46%   | 21,327  | 18%   |
| Albilad   | 11,821  | 17,307  | 46%   | 20,769  | 20%   |
| Samba     | 6,600   | 9,315   | 41%   | 11,178  | 20%   |
| BSF       | 6,935   | 10,879  | 57%   | 13,598  | 25%   |
| ANB       | 6,160   | 8,935   | 45%   | 11,169  | 25%   |
| SIB       | 1,814   | 2,247   | 24%   | 2,697   | 20%   |
| SABB      | 12,048  | 16,532  | 37%   | 21,161  | 28%   |
| TOTAL     | 186,727 | 293,241 | 57%   | 373,540 | 27%   |

Source: Company data, Al Rajhi Capital

Figure 25 Mortgage Market Share

| 2019  | 2020E   | у-о-у  | 2021E  | у-о-у   |
|-------|---|--|--|---|
| 29.1% | 32.4%   | 11%  | 34.4%  | 6%  |
| 19.9% | 21.5%   | 8%   | 21.9%  | 2%  |
| 16.6% | 14.6%   | -12%   | 13.5%  | -7%   |
| 3.5%  | 3.1%  | -9%  | 3.0%   | -6%   |
| 6.6%  | 6.2%  | -7%  | 5.7%   | -7%   |
| 6.3%  | 5.9%  | -7%  | 5.6%   | -6%   |
| 3.5%  | 3.2%  | -10%   | 3.0%   | -6%   |
| 3.7%  | 3.7%  | 0%   | 3.6%   | -2%   |
| 3.3%  | 3.0%  | -8%  | 3.0%   | -2%   |
| 1.0%  | 0.8%  | -21%   | 0.7%   | -6%   |
| 6.5%  | 5.6%  | -13%   | 5.7%   | 0%  |
|       | 29.1%<br>19.9%<br>16.6%<br>3.5%<br>6.6%<br>6.3%<br>3.5%<br>3.7%<br>3.3%<br>1.0% | 29.1% 32.4%<br>19.9% 21.5%<br>16.6% 14.6%<br>3.5% 3.1%<br>6.6% 6.2%<br>6.3% 5.9%<br>3.5% 3.2%<br>3.7% 3.7%<br>3.3% 3.0%<br>1.0% 0.8% | 29.1%         32.4%         11%           19.9%         21.5%         8%           16.6%         14.6%         -12%           3.5%         3.1%         -9%           6.6%         6.2%         -7%           6.3%         5.9%         -7%           3.5%         3.2%         -10%           3.7%         3.7%         0%           3.3%         3.0%         -8%           1.0%         0.8%         -21% | 29.1%         32.4%         11%         34.4%           19.9%         21.5%         8%         21.9%           16.6%         14.6%         -12%         13.5%           3.5%         3.1%         -9%         3.0%           6.6%         6.2%         -7%         5.7%           6.3%         5.9%         -7%         5.6%           3.5%         3.2%         -10%         3.0%           3.7%         3.7%         0%         3.6%           3.3%         3.0%         -8%         3.0%           1.0%         0.8%         -21%         0.7% |

| Figure 26 | Deposits | (SAR mn) |
|-----------|----------|----------|
|-----------|----------|----------|

| Deposits | 2019      | 2020E     | у-о-у | 2021E     | у-о-у |
|----------|-----------|-----------|-------|-----------|-------|
| Rajhi    | 312,406   | 368,968   | 18%   | 387,416   | 5%    |
| NCB      | 353,389   | 425,400   | 20%   | 455,343   | 7%    |
| Riyad    | 194,518   | 204,006   | 5%    | 206,046   | 1%    |
| Alinma   | 102,063   | 111,757   | 9%    | 117,345   | 5%    |
| Aljazira | 62,697    | 70,182    | 12%   | 73,691    | 5%    |
| Albilad  | 66,798    | 71,525    | 7%    | 75,102    | 5%    |
| Samba    | 180,166   | 198,663   | 10%   | 208,597   | 5%    |
| BSF      | 132,838   | 140,820   | 6%    | 154,902   | 10%   |
| ANB      | 142,129   | 129,906   | -9%   | 128,607   | -1%   |
| SIB      | 69,058    | 65,534    | -5%   | 68,811    | 5%    |
| SABB     | 192,167   | 180,898   | -6%   | 184,516   | 2%    |
| TOTAL    | 1,808,227 | 1,967,660 | 9%    | 2,060,376 | 5%    |

Figure 27 Investment Book (SAR mn)

| Inv.book | 2019    | 2020E   | у-о-у | 2021E   | у-о-у |
|----------|---------|---------|-------|---------|-------|
| Rajhi    | 46,843  | 60,608  | 29%   | 62,426  | 3%    |
| NCB      | 134,077 | 161,302 | 20%   | 169,367 | 5%    |
| Riyad    | 53,361  | 56,137  | 5%    | 58,943  | 5%    |
| Alinma   | 23,478  | 28,528  | 22%   | 29,954  | 5%    |
| Aljazira | 27,619  | 30,825  | 12%   | 34,404  | 12%   |
| Albilad  | 10,987  | 14,141  | 29%   | 14,848  | 5%    |
| Samba    | 85,013  | 98,869  | 16%   | 101,835 | 3%    |
| BSF      | 31,454  | 40,700  | 29%   | 41,107  | 1%    |
| ANB      | 38,038  | 50,060  | 32%   | 52,563  | 5%    |
| SIB      | 26,175  | 32,131  | 23%   | 38,558  | 20%   |
| SABB     | 60,484  | 70,579  | 17%   | 71,991  | 2%    |
| TOTAL    | 537,529 | 643,880 | 20%   | 675,996 | 5%    |

Source: Company data, Al Rajhi Capital

Figure 28 Book Value Per Share (SAR)

| BVPS     | 2019 | 2020E | у-о-у | 2021E | у-о-у |
|----------|------|-------|-------|-------|-------|
| Rajhi    | 20   | 23    | 11%   | 24    | 8%    |
| NCB      | 23   | 25    | 8%    | 26    | 4%    |
| Riyad    | 14   | 14    | 6%    | 15    | 3%    |
| Alinma   | 14   | 13    | -7%   | 14    | 8%    |
| Aljazira | 14   | 15    | 3%    | 15    | 5%    |
| Albilad  | 13   | 14    | 12%   | 15    | 6%    |
| Samba    | 23   | 24    | 6%    | 25    | 2%    |
| BSF      | 27   | 29    | 5%    | 30    | 3%    |
| ANB      | 19   | 20    | 3%    | 20    | 2%    |
| SIB      | 19   | 22    | 13%   | 22    | 2%    |
| SABB     | 31   | 24    | -21%  | 25    | 4%    |

Source: Company data, Al Rajhi Capital

Figure 29 Dividend Yield

| Dividend Yield | 2019 | 2020E | у-о-у | 2021E | у-о-у |
|----------------|------|-------|-------|-------|-------|
| Rajhi          | 5%   | 0%    | -100% | 4%    | NM    |
| NCB            | 5%   | 0%    | -100% | 6%    | NM    |
| Riyad          | 4%   | 0%    | -100% | 6%    | NM    |
| Alinma         | 0%   | 0%    | NM    | 0%    | NM    |
| Aljazira       | 4%   | 0%    | -100% | 3%    | NM    |
| Albilad        | 3%   | 0%    | -100% | 5%    | NM    |
| Samba          | 4%   | 0%    | -100% | 4%    | NM    |
| BSF            | 5%   | 0%    | -100% | 2%    | NM    |
| ANB            | 4%   | 0%    | -100% | 3%    | NM    |
| SIB            | 0%   | 0%    | NM    | 2%    | NM    |
| SABB           | 3%   | 0%    | -100% | 2%    | NM    |

#### Appendix: 1

#### Modification treatment explained

Figure 30 Illustration for Modification loss

| Year | Beginning<br>Carrying<br>Value | Impairment | Modificati<br>on Gain /<br>(loss) | Interest<br>Revenue | Cash<br>Flow | Ending Carrying<br>Value | Loss<br>Allowance | Ending<br>Amortized<br>cost |
|------|--------------------------------|------------|-----------------------------------|---------------------|--------------|--------------------------|-------------------|-----------------------------|
|      | Α                              | В          | С                                 | D Gross: A * 5%     | E            | F = A + C + D - E        | G                 | H = F - G                   |
| 1    | 1,000                          | (20)       |                                   | 50                  | 50           | 1,000                    | 20                | 980                         |
| 2    | 1,000                          | (130)      |                                   | 50                  | 50           | 1,000                    | 150               | 850                         |
| 3    | 1,000                          | 40         | (136)                             | 50                  | 50           | 864                      | 110               | 754                         |
| 4    | 864                            | 24         |                                   | 43                  | 0            | 907                      | 86                | 821                         |
| 5    | 907                            | 72         |                                   | 45                  | 0            | 952                      | 14                | 938                         |
| 6    | 952                            | 14         |                                   | 48                  | 1,000        | 0                        | 0                 | 0                           |

Source: Al Rajhi Capital

As per SAMA guidelines all banks have carried out a deferral of MSME and stage 2 loans causing a day 1 modification loss. SAMA has made interest free deposits with banks to mitigate these losses (refer figure 5). The total amount of deposits in 2Q was ~SAR80bn more than 3 times of deposits received in 1Q (~SAR19bn). Total modification loss for the sector in 2Q stands SAR289mn, a -82% drop compared to SAR1,630mn in 1Q whereas deposit grant income recognized in 2Q stands at SAR827mn, a -26% drop compared to SAR1122mn in 1Q 2020.

These modification losses due to deferrals and subsequent gains from SAMA deposits are mostly presented as a part of net financing income and in some cases other operating income (like in case of SABB). In the absence of income from free SAMA deposits the modification loss alone represents  $\sim 2\%$  of the net financing income in 2Q ( $\sim 8\%$  in 1Q 2020).

Figure 30 illustrates how modification loss arises in the case where the tenure is not increased. Assuming the bank has provided relief to the borrower at the end of year 3 for a 3 years period, the subsequent interest payments starting year 4 are forgone and the present value of these cash flows (50 every year discounted at original contract rate of 5% = 136) is recorded as day 1 modification loss. Also since the carrying value of the loan has reduced now the impairment balance requirement also reduces leading to a reversal of the impairment charge. As the loan reaches its maturity the probability of default further reduces causing more impairment reversals.



## Appendix 2:

### Sukuk issuance data for banks

Figure 31 Sukuk data as on 2Q 2020

|          | Total             | Classif            |                    |                    | Sukuk                      |                          | Sukuk                  | Tier 1       |  |                      |                         |
|----------|-------------------|--------------------|--------------------|--------------------|----------------------------|--------------------------|------------------------|--------------|--|----------------------|-------------------------|
|          | Sukuk<br>(SAR mn) | Equity<br>(SAR mn) | Liability (SAR mn) | Equity<br>(SAR mn) | (equity) as<br>% of Equity | Total Assets<br>(SAR mn) | (total) %<br>of assets | OR<br>Tier 2 | Interest %                               | Maturity<br>(equity) | Maturity<br>(Liability) |
| Rajhi    | 0                 | 0                  | 0                  | 51,930             | 0%                         | 417,684                  | 0%                     | NA           | NA                                       | NA<br>NA             | NA                      |
| NCB      | 10,896            | 10,200             | 696                | 62,888             | 16%                        | 557,310                  | 2%                     | Tier 1       | NA                                       | Perpetual            | 2021                    |
| Riyad    | 5,683             | 0                  | 5,683              | 40,786             | 0%                         | 295,083                  | 2%                     | NA           | 3.17%                                    | NA                   | 2030                    |
| Alinma   | 0                 | 0                  | 0                  | 23,386             | 0%                         | 142,196                  | 0%                     | NA           | NA                                       | NA                   | NA                      |
| Aljazira | 2,005             | 0                  | 2,005              | 11,636             | 0%                         | 91,869                   | 2%                     | NA           | 6mth Saibor + 190 bps reset semi annualy | NA                   | Jun-26                  |
| Albilad  | 2,005             | 0                  | 2,005              | 9,852              | 0%                         | 88,824                   | 2%                     | NA           | 3mth Saibor + 200 bps                    | NA                   | Aug-26                  |
| Samba    | 0                 | 0                  | 0                  | 46,284             | 0%                         | 279,261                  | 0%                     | NA           | NA                                       | NA                   | NA                      |
| BSF      | 0                 | 0                  | 0                  | 33,677             | 0%                         | 201,953                  | 0%                     | NA           | NA                                       | NA                   | NA                      |
| ANB      | 2,012             | 0                  | 2,012              | 28,427             | 0%                         | 187,297                  | 1%                     | Tier 2       | SIBOR plus 140 bps                       | NA                   | Oct-25                  |
| SIB      | 2,000             | 2,000              | 0                  | 12,239             | 16%                        | 104,616                  | 2%                     | Tier 1       | NA                                       | Perpetual            | NA                      |
| SABB*    | 0                 | 0                  | 0                  | 48,244             | 0%                         | 266,991                  | 0%                     | NA           | NA                                       | NA                   | NA                      |

Source: Company data, Al Rajhi Capital
\*SABB's sukuk issuance is a post 2Q 2020 balance sheet event hence not included in the table
\*SABB sukuk is a Tier 2 capital, Size: SAR5bn, maturity: 2030, Interest rate: 6mth Saibor + 195 bps payable semi annually

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"Overweight": Our target price is more than 10% above the current share price, and we expect the share price to reach the target on a 12 month time horizon.

"Neutral": We expect the share price to settle at a level between 10% below the current share price and 10% above the current share price on a 12 month time horizon.

"Underweight": Our target price is more than 10% below the current share price, and we expect the share price to reach the target on a 12 month time horizon.

"Target price": We estimate target value per share for every stock we cover. This is normally based on widely accepted methods appropriate to the stock or sector under consideration, e.g. DCF (discounted cash flow) or SoTP (sum of the parts) analysis.

Please note that the achievement of any price target may be impeded by general market and economic trends and other external factors, or if a company's profits or operating performance exceed or fall short of our expectations.

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