



الإتحاد العقارية  
Union Properties

# Union Properties PJSC

Consolidated Financial Statements / 31 December 2010

Together with Independent Auditors' Report





# **Union Properties Public Joint Stock Company and its subsidiaries**

Consolidated financial statements  
*31 December 2010*



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## Directors' Report

The Directors have the pleasure of presenting their report together with the audited consolidated financial statements of Union Properties Public Joint Stock Company and its subsidiaries ("the Group") for the year ended 31 December 2010.

### Financial Results

The Group has made a net profit before contracting related activities and property valuation provisions of AED 186 million (compared to AED 372 million in the Year 2009).

Revenue for 2010 reached AED 2,868 million and net loss after non-cash provisions for contracting related activities and property valuations amounted to AED 1,529 million.

As the Group sustained a net loss, the Directors propose no dividends, and there will be no appropriations to Statutory Reserve, General Reserve or Directors' fees payable for the Year 2010.

### Directors

The Board of Directors comprised of:

Mr. Khalid Bin Kalban	Chairman
Mr. Saeed Mohammed Al Sharid	Vice Chairman
Mr. Abdulaziz Al Serkal	Director
Mr. Ali Al Fardan	Director
H.E. Hamad Buamim	Director
Mr. Saeed Bin Draï	Director

### Auditors

M/s. KPMG were appointed as auditors of the Company for the year ended 31 December 2010 at the Annual General Meeting held on 22 April 2010. M/s. KPMG are eligible for re-appointment for 2011 audit, and have expressed their willingness to continue in office.

On behalf of the Board

Khalid Bin Kalban  
Chairman  
Dubai



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### **Independent auditors' report**

The Shareholders  
Union Properties Public Joint Stock Company

### **Report on the consolidated financial statements**

We have audited the accompanying consolidated financial statements of Union Properties Public Joint Stock Company ("the Company") and its subsidiaries (collectively referred to as "the Group"), which comprise the consolidated statement of financial position as at 31 December 2010, the consolidated statements of comprehensive income (comprising consolidated statement of comprehensive income and a separate consolidated income statement), changes in equity and cash flows for the year then ended, and notes comprising a summary of significant accounting policies and other explanatory information.

### **Management's responsibility for the consolidated financial statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the management, as well as evaluating the overall presentation of the consolidated financial statements.

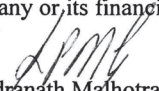
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2010, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards and comply with the relevant Articles of the Company and the UAE Federal Law No. 8 of 1984 (as amended).

### **Report on other legal and regulatory requirements**

As required by the UAE Federal Law No. 8 of 1984 (as amended), we further confirm that we have obtained all information and explanations necessary for our audit, that proper books of accounts have been kept by the Company, a physical count of inventories was carried out by management in accordance with established principles and the contents of the Directors' report which relate to these consolidated financial statements are in agreement with the Company's financial records. We are not aware of any violation of the above mentioned Law and the Articles of Association having occurred during the year ended 31 December 2010, which may have had a material adverse effect on the business of the Company or its financial position.

  
Vijendranath Malhotra  
(Registration No. B 48)  
Dubai, United Arab Emirates

16 MAR 2011

Union Properties  
Public Joint Stock Company and its subsidiaries

Consolidated Financial Statements 31 December 2010



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**Consolidated income statement**  
for the year ended 31 December 2010

		2010			2009		
		Property management and sales	Other operating activities	Total	Property management and sales	Other operating activities	Total
	Note	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
<b>Revenue</b>							
Direct costs	5	1,342,140	1,526,159	2,868,299	2,286,003	2,105,679	4,391,682
	5	(1,006,365)	(1,244,130)	(2,250,495)	(1,856,991)	(1,728,490)	(3,585,481)
<b>Gross profit</b>		335,775	282,029	617,804	429,012	377,189	806,201
Administrative and general expenses	6			(191,686)			(191,476)
Finance income	7(a)			2,064			1,755
Finance expense	7(b)			(317,097)			(293,655)
Provision for contracting related activities	8			-			(250,000)
Other income	9			30,064			23,794
Loss on valuation of properties	12 (c) and 13(a)			(1,714,839)			(620,385)
Gain on sale of investment properties	12 (b)			8,868			3,000
Share of profit in joint ventures	30(a) and (b)			35,545			22,623
<b>Loss for the year attributable to the shareholders of the Company</b>				(1,529,277)			(498,143)
<b>Basic and diluted earnings per share (AED)</b>	33			(0.45)			(0.15)

The notes on pages 10 to 56 form part of these consolidated financial statements.

The independent auditors' report is set out on page 4.



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**Consolidated statement of comprehensive income**  
*for the year ended 31 December 2010*

	<b>2010</b>	2009
	<b>AED'000</b>	AED'000
<b>Loss for the year</b>	<b>(1,529,277)</b>	(498,143)
<b>Other comprehensive income</b>		
Net movement in cash flow hedge	<b>1,326</b>	2,571
<b>Total recognized expense for the year</b>	<b>(1,527,951)</b>	(495,572)

The notes on pages 10 to 56 form part of these consolidated financial statements.

The independent auditors' report is set out on page 4.



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**Consolidated statement of financial position**  
at 31 December 2010

	Note	2010 AED'000	2009 AED'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Intangible assets	10	40,776	40,776
Property, plant and equipment	11	208,734	200,018
Investment properties	12	2,915,450	3,403,688
Development properties	13	6,506,615	9,971,509
Investment in joint ventures	30(a) and (b)	430,878	391,643
Non-current receivables	14	147,280	145,386
		<u>10,249,733</u>	<u>14,153,020</u>
<b>Current assets</b>			
Other investments	15	5,031	5,031
Inventories	16	1,565,348	100,100
Contract work-in-progress	17	357,883	471,399
Trade and other receivables	18	2,211,947	2,178,981
Due from related parties	19	8,954	11,749
Cash in hand and at bank	20	488,793	544,572
		<u>4,637,956</u>	<u>3,311,832</u>
<b>Total assets</b>		<u><b>14,887,689</b></u>	<u><b>17,464,852</b></u>
<b>EQUITY AND LIABILITIES</b>			
<b>Capital and reserves</b>			
Share capital	28	3,366,857	3,366,857
Treasury shares	28	(4,998)	(4,998)
Statutory reserve	29(a)	1,467,573	1,467,573
General reserve	29(a)	313,697	313,697
Hedging reserve	29(c)	(161)	(1,487)
Revaluation surplus	29(b)	39,507	39,507
Retained earnings/(accumulated losses)		(1,225,670)	303,607
<b>Total equity attributable to the shareholders of the Company</b>		<u><b>3,956,805</b></u>	<u><b>5,484,756</b></u>
<b>Non-current liabilities</b>			
Long-term bank loans	24	4,418,603	4,677,352
Advances from sale of properties	22(b)	1,993,566	1,974,114
Deferred income	25	30,938	33,188
Non-current payables	26	59,761	60,534
Provision for staff terminal benefits	27	79,842	82,299
		<u>6,582,710</u>	<u>6,827,487</u>
<b>Current liabilities</b>			
Trade and other payables	21	2,026,594	2,532,293
Advances and deposits	22(a)	189,428	226,869
Due to related parties	19	42,061	20,315
Short-term bank borrowings	23	294,490	1,085,448
Current portion of long-term bank loans	24	1,795,601	1,287,684
		<u>4,348,174</u>	<u>5,152,609</u>
<b>Total liabilities</b>		<u><b>10,930,884</b></u>	<u><b>11,980,096</b></u>
<b>Total equity and liabilities</b>		<u><b>14,887,689</b></u>	<u><b>17,464,852</b></u>

The notes on pages 10 to 56 form part of these consolidated financial statements.

Chairman

General Manager

The independent auditors' report is set out on page 2.



# Union Properties Public Joint Stock Company and its subsidiaries

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## Consolidated statement of cash flows for the year ended 31 December 2010

	Note	2010 AED'000	2009 AED'000
<b>Operating activities</b>			
Loss for the year		(1,529,277)	(498,143)
Adjustments for:			
Depreciation	11	33,998	41,608
Provision for contracting related activities	8	-	250,000
Gain on disposal of investment properties	12(b)	(8,868)	(3,000)
Loss on valuation of properties	12(c) and 13(a)	1,714,839	620,385
Share of profit in joint ventures	30(a) and (b)	(35,545)	(22,623)
Gain on disposal of property, plant and equipment	9	(120)	(377)
Income from government grant	9	(2,250)	(2,250)
Finance income	7(a)	(2,064)	(1,755)
Finance expense	7(b)	317,097	293,655
<i>Operating profit before working capital changes</i>		<b>487,810</b>	677,500
Change in trade and other receivables		31,069	220,885
Change in inventories (net of trading properties)		40,824	18,199
Change in contract work-in-progress		113,516	(286,175)
Change in non-current receivables		(3,628)	50,516
Change in due from related parties		2,795	(3,800)
Change in trade and other payables		(204,373)	(477,117)
Change in due to related parties		21,746	14,778
Change in non-current payables		(773)	(22,052)
Change in advances and deposits		(37,441)	(207,361)
Change in staff terminal benefits (net)		(2,457)	(3,458)
<i>Net cash from/(used in) operating activities</i>		<b>449,088</b>	(18,685)
<b>Investing activities</b>			
Additions to property, plant and equipment	11	(43,206)	(24,893)
Additions to investment properties	12	(5,632)	(12,211)
Additions to development properties (net)	13	(458,120)	(426,181)
Dividend income		-	20,000
Investment in joint venture		(3,690)	(16,000)
Proceeds from disposal of property, plant and equipment		612	1,530
Proceeds from sale of investment in marketable securities		-	1,851
Proceeds from disposal of investment properties		165,035	-
Interest income		2,064	1,274
<i>Net cash from/(used in) investing activities</i>		<b>(342,937)</b>	(454,630)
<b>Financing activities</b>			
Proceeds from long-term bank loans		1,402,338	1,356,668
Net movement in short-term bank borrowings		(24,555)	15,266
Repayment of long-term bank loans		(1,153,170)	(85,813)
Interest paid		(284,398)	(163,097)
Change in advances from sale of properties		664,258	236,545
<i>Net cash from financing activities</i>		<b>604,473</b>	1,359,569
<b>Net increase in cash and cash equivalents</b>		<b>710,624</b>	886,254
Cash and cash equivalents at the beginning of the year		(640,865)	(1,527,119)
<b>Cash and cash equivalents at the end of the year</b>	20(a)	<b>69,759</b>	(640,865)

The notes on pages 10 to 56 form part of these consolidated financial statements.

The independent auditors' report is set out on page 4.

Union Properties  
Public Joint Stock Company and its subsidiaries

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**Consolidated statement of changes in equity**  
for the year ended 31 December 2010

	Share capital AED'000	Treasury shares AED'000	Bonus shares AED'000	Statutory reserve AED'000	General reserve AED'000	Hedging reserve AED'000	Revaluation surplus AED'000	Retained earnings /(Accumulated losses) AED'000	Total AED'000
At 1 January 2009	3,060,779	(4,998)	306,078	1,467,573	313,697	(4,058)	39,507	801,750	5,980,328
<b>Total comprehensive income for the year</b>									
– Total comprehensive expense for the year	-	-	-	-	-	2,571	-	(498,143)	(495,572)
<b>Transactions with the owners</b>									
– Bonus shares issued (refer note 28)	306,078	-	(306,078)	-	-	-	-	-	-
<b>At 31 December 2009</b>	<b>3,366,857</b>	<b>(4,998)</b>	<b>-</b>	<b>1,467,573</b>	<b>313,697</b>	<b>(1,487)</b>	<b>39,507</b>	<b>303,607</b>	<b>5,484,756</b>
At 1 January 2010	3,366,857	(4,998)	-	1,467,573	313,697	(1,487)	39,507	303,607	5,484,756
<b>Total comprehensive income for the year</b>									
– Total comprehensive expense for the year	-	-	-	-	-	1,326	-	(1,529,277)	(1,527,951)
<b>At 31 December 2010</b>	<b>3,366,857</b>	<b>(4,998)</b>	<b>-</b>	<b>1,467,573</b>	<b>313,697</b>	<b>(161)</b>	<b>39,507</b>	<b>(1,225,670)</b>	<b>3,956,805</b>

The notes on pages 10 to 56 form part of these consolidated financial statements.



## Notes

*(forming part of the consolidated financial information)*

### **1 Legal status and principal activities**

Union Properties Public Joint Stock Company ("the Company") was incorporated on 28 October 1993 as a public joint stock company by a United Arab Emirates Ministerial decree. The Company's registered office address is P.O. Box 24649, Dubai, United Arab Emirates ("UAE").

The principal activities of the Company are investment in and development of properties, the management and maintenance of its own properties including the operation of cold stores, the undertaking of property related services on behalf of other parties (including related parties) and acting as the holding company of its subsidiaries and investing in joint ventures as set out in note 2.2.

The Company and its subsidiaries are collectively referred to as "the Group". All of the Group's significant business and investment activities in land, properties, securities and financial derivatives are carried out within the UAE. The Group does not have any foreign exposure towards land, properties, securities and financial derivatives.

### **2 Basis of preparation**

#### **2.1 Financial commitments**

The Group has incurred a loss of AED 1,529.3 million for the year ended 31 December 2010 and has accumulated losses of AED 1,225.7 million as at that date. Furthermore, the Group has financial commitments of AED 6,508.7 million of which an amount of AED 2,090.1 million is due within twelve months from the reporting date.

The Board of Directors have reviewed the Group's cash flow projections which contain the following assumptions:

- Sufficient funds will be available, in particular, from a significant shareholder, a bank, and other financial institutions on a timely basis to complete the existing projects;
- That the projects are profitable,
- The Group's existing core businesses will continue to remain profitable; and
- Where appropriate and if deemed necessary, funds may be generated from sale of some of the Group's assets.

On this basis, the Board of Directors have concluded that the Group will be able to meet its commitments as they fall due in the foreseeable future.



## Notes (continued)

### 2 Basis of preparation (continued)

#### 2.2 Basis of consolidation

These consolidated financial statements comprise a consolidation of the financial statements of the Company and its subsidiaries on a line-by-line basis, as set out below:

Entity	Incorporated in	Effective ownership	Principal activities
<b>Subsidiaries</b>			
Thermo LLC	UAE	100%	Contracting of mechanical, electrical, and plumbing works of building projects, facilities management services, manufacturing of air conditioning ducts, fire dampers and attenuators.
ServeU LLC	UAE	100%	Facilities management, security, mechanical, electrical and plumbing works and energy management services.
EDARA LLC	UAE	100%	Project management services.
Dubai Autodrome LLC	UAE	100%	Building, management and consultancy for all types of race tracks and related developments for all types of motor racing.
OITC Thermo WLL	Qatar	50%	Contracting of mechanical, electrical and plumbing works of building projects and facilities management services.
The Fitout LLC	UAE	100%	Manufacturing and interior decoration.
Speedcar Series Limited	British Virgin Islands	100%	Organising and providing speed cars for international motor races. The Company is in the process of being liquidated.
Hospitality Management LLC	UAE	100%	Hospitality and hotel management services. The Company is expected to commence its operations during 2011.
<b>Joint venture</b>			
Properties Investment LLC	UAE	50%	Investment in and development of properties and property related activities.
Emirates District Cooling LLC	UAE	50%	Constructing, installing and operating cooling and conditioning systems.



## Notes *(continued)*

### **2 Basis of preparation (continued)**

#### **2.2 Basis of consolidation (continued)**

##### **(a) Subsidiaries**

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain economic benefits from its activities. In assessing control, potential voting rights that are currently exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date the control ceases. The accounting policies adopted by the subsidiaries are consistent with that adopted by the Group.

##### **(b) Joint ventures**

###### **(i) Jointly controlled entities**

Jointly controlled entities are entities over whose activities the Group has joint control, established by contractual agreement. Investment in jointly controlled entities are accounted for under the equity method, whereby the investment is initially recorded at cost and adjusted thereafter at each reporting date for the post acquisition change of the Group's share in the net assets of the jointly controlled entities. Goodwill attributable to investment in jointly controlled entities is included as part of the carrying value of investment in joint ventures. Dividends received are reduced from the carrying amount of the investment when declared.

###### **(ii) Jointly controlled operations**

Jointly controlled operations are those operations that involve the use of the assets and other resources of the venturers rather than the establishment of a corporation, partnership or other entity, or a financial structure that is separate from the venturers themselves. Each venturer uses its own property, plant and equipment and carries its own inventories. It also incurs its own expenses and liabilities and raises its own finance, which represents its own obligations. The joint venture agreement usually provides a means by which the revenue from the joint contract and any expenses incurred in common are shared among venturers. The consolidated financial statements include the Group's proportionate share in the assets, liabilities, revenue and expenses of jointly controlled operations on a line-by-line basis.

The details of the Group's share in the revenue, expenses, assets and liabilities of the jointly controlled operations included in the consolidated financial statements on a line-by-line basis are set out in note 30(c).

##### **(c) Transactions eliminated on consolidation**

Intra-group balances and transactions, and any unrealized gains and losses arising from intra-group transactions, are eliminated in full in preparing these consolidated financial statements. Unrealized gains arising from transactions with joint ventures are eliminated to the extent of the Group's interest in the joint ventures. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.



## Notes *(continued)*

### **2 Basis of preparation (continued)**

#### **2.3 Statement of compliance**

The consolidated financial statements of the Group have been prepared in accordance with the International Financial Reporting Standards ("IFRS") and the requirements of the UAE Federal Law No. 8 of 1984 (as amended).

#### **2.4 Basis of measurement**

The consolidated financial statements of the Group have been prepared on the historical cost convention except for investment properties, investment in marketable securities and derivative financial instruments which are stated at fair values.

#### **2.5 Functional and presentation currency**

The consolidated financial statements are presented in United Arab Emirates Dirham ("AED"), which is the Group's functional currency. All financial information presented in AED has been rounded to the nearest thousand.

#### **2.6 Use of estimates and judgements**

The preparation of these consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. These estimates and associated assumptions are based on historic experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgement about the carrying value of assets and liabilities that are not readily apparent from the sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognized in these consolidated financial statements are described in note 37.

### **3 Significant accounting policies**

The following accounting policies, which comply with IFRS, have been applied consistently in dealing with items that are considered material in relation to the Group's consolidated financial statements:

#### **Revenue**

Revenue comprises amounts derived from the letting of investment properties, proceeds from sale of real estate properties (including sale of plots of land), contract revenue and amounts invoiced to third parties for the sale of goods and services falling within the Group's ordinary activities, after deduction of trade discounts given in the ordinary course of business.



## Notes *(continued)*

### **3 Significant accounting policies (continued)**

#### **Revenue recognition**

##### **(a) Goods sold and services rendered**

Revenue from sale of goods is recognized in the profit or loss when the significant risks and rewards of ownership have been transferred to the buyer. Revenue from services rendered is recognized in the profit or loss in proportion to the stage of completion of the transaction at the reporting date. The stage of completion is assessed by reference to the surveys of work performed. No revenue is recognized if there are significant uncertainties regarding recovery of the consideration due, associated costs or the possible return of goods.

Revenue from sale of properties on a freehold basis or under finance lease is recognized in the profit or loss when the significant risks and rewards of ownership are transferred to the buyer. Significant risks and rewards of ownership are deemed to be transferred to the buyer when the associated price risk is transferred to the buyer upon signing of the contract agreement and the buyer has been granted access to the property.

##### **(b) Contracting**

Contract revenue includes the initial amount agreed in the contract plus any variations in contract work, claims and incentive payments to the extent that it is probable that they will result in revenue and can be measured reliably. As soon as the outcome of a construction contract can be estimated reliably, contract revenue and expenses are recognized in the profit or loss in proportion to the stage of completion of the contract. The estimated final gross margin is applied to costs to arrive at the margin on the contract.

The stage of completion is assessed by reference to surveys of work performed. When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognized only to the extent of contract costs incurred that are likely to be recoverable. Provision is made for all losses incurred to the reporting date together with any further losses foreseen in bringing the contract to completion.

##### **(c) Rental income**

Rental income from investment properties is recognized in the profit or loss statement on a straight-line basis over the term of the lease. Lease incentives granted are recognized as an integral part of the total rental income.

##### **(d) Government grant**

An unconditional non-monetary government grant of an asset recorded at fair value is recognized in the profit or loss as revenue when the grant becomes receivable. Any other government grant is recognized in the consolidated statement of financial position initially as deferred income when there is a reasonable assurance that it will be received and that the Group will comply with the conditions attaching to it. Such deferred income is recognized as income on a systematic basis over the useful life of the asset or over the periods necessary to match them with the related costs which they are intended to compensate or as the conditions related to the grant are fulfilled.





## Notes *(continued)*

### **3 Significant accounting policies (continued)**

#### **Finance income and expense**

Finance income comprises interest income on fixed deposits, dividend income and changes in the fair value of financial assets at fair value through profit or loss. Interest income is recognized as it accrues in the profit or loss using the effective interest method. Dividend income is recognized in the profit or loss on the date that the Group's right to receive payment is established, which in the case of quoted securities is the ex-dividend date.

Finance expense comprises interest expense on bank borrowings, changes in the fair value of financial assets at fair value through profit or loss and impairment losses recognized on financial assets. All borrowing costs, except to the extent that they are capitalized in accordance with the paragraph below, are recognized in the profit or loss using the effective interest method.

Borrowing costs directly attributable to the acquisition or construction of qualifying asset are capitalized as part of the cost of that asset. The capitalization of borrowing costs commences from the date of incurring of expenditure related to the asset and ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use is complete. Borrowing costs relating to the period after acquisition or construction are expensed.

#### **Intangible assets**

##### **(a) Goodwill**

The excess of the cost of acquisition over the Group's interest in the fair value of the identifiable assets and liabilities of a subsidiary/jointly controlled entity at the date of acquisition is recorded as goodwill. Goodwill attributable to investment in joint ventures is included as part of the carrying value of investment in joint ventures. Goodwill attributable to subsidiaries is disclosed as goodwill in the consolidated statement of financial position.

Goodwill is tested annually for impairment and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

##### **(b) Other intangible assets**

Other intangible assets that are acquired by the Group are stated at cost less accumulated amortization and impairment losses. Expenditure on internally generated goodwill and brands is recognized in the profit or loss as an expense as incurred.

Subsequent expenditure on intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Amortization is charged to the profit or loss on a straight-line basis over the estimated useful lives of intangible assets unless such lives are indefinite. Intangible assets with an indefinite useful life are systematically tested for impairment at each reporting date. Other intangible assets are amortized from the date they are available for use.



## Notes *(continued)*

### 3 Significant accounting policies (continued)

#### Property, plant and equipment and depreciation

##### (a) Owned assets

Items of property, plant and equipment are measured at cost less accumulated depreciation (refer below) and accumulated impairment losses (refer accounting policy on impairment), if any. Cost includes expenditure that is directly attributable to the acquisition of the asset. When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment. The cost of self constructed assets includes the cost of materials, direct labour and an appropriate proportion of overheads.

##### (b) Depreciation

Depreciation is recognized in the profit or loss on a straight-line basis over the estimated useful life of each part of an item of property, plant and equipment. Land is not depreciated. The estimated useful lives for the current and comparative periods are as follows:

Assets	Rate (%)
Buildings and leasehold improvements	5 to 33
Plant and machinery	10 to 20
Furniture, fixtures and office equipment	25 to 50
Motor vehicles	25
Gymnasium equipment	20
Equipment and tools	33 to 50

The depreciation method, useful lives and residual values are reassessed at the reporting date.

##### (c) Capital work-in-progress

Capital work-in-progress is stated at cost less accumulated impairment losses (refer accounting policy on impairment), if any, until the construction is complete. Upon completion of construction, the cost of such asset together with the cost directly attributable to construction (including borrowing costs and land rent capitalized) are transferred to the respective class of assets. No depreciation is charged on capital work-in-progress.

##### (d) Transfers from/(to) development properties

Certain items of property, plant and equipment are transferred from development properties or vice-versa at cost, which becomes its deemed cost for subsequent accounting, following a change in use of that item. Subsequent to initial measurement, such properties are measured in accordance with the measurement policy for property, plant and equipment or development properties.



## Notes *(continued)*

### **3 Significant accounting policies (continued)**

#### **Investment properties**

##### **(a) Recognition**

Land and buildings owned by the Group for the purposes of generating rental income or capital appreciation or both are classified as investment properties. Properties that are being constructed or developed for future use as investment properties are also classified as investment properties. Where the Group provides ancillary services to the occupants of a property, it treats such a property as an investment property if the services are a relatively insignificant component of the arrangement as a whole.

When the Group begins to redevelop an existing investment property for continued future use as an investment property, the property remains as an investment property, which is measured based on fair value model and is not reclassified as development property during the redevelopment with respect to as an investment property.

##### **(b) Measurement**

Investment properties are initially measured at cost, including related transaction costs. Subsequent to initial recognition, investment properties are accounted for using the fair value model under International Accounting Standard No. 40. Any gain or loss arising from a change in fair value is recognized in the profit or loss.

Where the fair value of an investment property under development is not reliably determinable, such property is measured at cost until the earlier of the date construction is completed and the date at which fair value becomes reliably measurable.

##### **(c) Property interest under an operating lease**

A property interest under an operating lease is classified and accounted for as an investment property on a property by property basis when the Group holds it to earn rentals or for capital appreciation or both. Any such property interest under an operating lease classified as an investment property is carried at fair value. Lease payments are accounted for as described in accounting policy for lease payments.

##### **(d) Transfer from property, plant and equipment to investment properties and vice-versa**

When an item of property, plant and equipment is transferred to investment property following a change in its use, any differences arising at the date of transfer between the carrying amount of the item immediately prior to transfer and its fair value is recognized directly in the other comprehensive income and is presented as revaluation surplus if it is a gain. Upon disposal of the item, the gain is transferred directly to retained earnings to the extent of the revaluation surplus recognized on the property disposed off. Any loss arising in this manner is recognized in the profit or loss immediately.

If an investment property becomes owner-occupied, it is reclassified as property, plant and equipment and its fair value at the date of reclassification becomes its deemed cost for subsequent accounting.



## Notes *(continued)*

### **3 Significant accounting policies (continued)**

#### **Investment properties (continued)**

#### **(e) Transfer from development properties to investment properties**

Certain development properties are transferred from development properties to investment properties when those properties are either released for rental or for capital appreciation or both. The development properties are transferred to investment properties at cost on the date of transfer which becomes its deemed cost for subsequent accounting. Subsequent to initial measurement, such properties are valued at the fair value in accordance with the measurement policy for investment properties.

#### **Development properties**

Properties that are being developed for sale in the normal course of operations of the Group are classified as development properties until construction or development is complete, at which time it is reclassified as trading properties. The cost of development properties comprise the cost of construction and any directly attributable costs. Rent paid on leased land on which development properties are being constructed is also capitalized until the asset is ready for its intended use.

#### **Financial instruments**

#### **(a) Non-derivative financial instruments**

Non-derivative financial instruments comprise non-current receivables, investment in marketable securities, trade and other receivables, amounts due from related parties, cash in hand and at bank, trade and other payables, security deposits, amounts due to related parties, short-term bank borrowings, long-term bank loans and non-current payables.

A financial instrument is recognized if the Group becomes a party to the contractual provisions of the instrument. Financial assets are derecognized if the Group's contractual rights to the cash flows from the financial assets expire or if the Group transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Financial liabilities are derecognized if the Group's obligations specified in the contract expire or are discharged or cancelled.

Non-derivative financial instruments are recognized initially at fair value. Subsequent to initial recognition, non-derivative financial instruments are measured as described below:

#### **(i) Investments at fair value through profit or loss**

An instrument is classified as at fair value through profit or loss if it is held for trading or is designated as such upon initial recognition. Financial instruments are designated at fair value through profit or loss if the Group manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction costs are recognized in profit or loss when incurred. Financial instruments at fair value through profit or loss are measured at fair value and changes therein are recognized in the profit or loss. The fair value of quoted securities is determined by reference to their quoted bid prices as at the reporting date.



## Notes *(continued)*

### **3 Significant accounting policies (continued)**

#### **Financial instruments (continued)**

#### **(a) Non-derivative financial instruments (continued)**

##### **(ii) Others**

Other non-derivative financial instruments are measured at amortized cost using the effective interest method less impairment losses, if any.

##### **(iii) Cash and cash equivalents**

Cash and cash equivalents comprise cash in hand and at bank in current and deposit accounts (having a maturity of three months or less and excluding deposits held under lien). Bank overdrafts that are repayable on demand and bills discounted having a maturity of three months or less form an integral part of the Group's cash management and are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

#### **(b) Derivative financial instruments**

The Group uses derivative financial instruments to hedge its exposure to interest rate risk arising from financing activities.

Derivative financial instruments are recognized initially at cost. Subsequent to initial recognition, derivative financial instruments are recognized at fair value. Recognition of any resultant gain or loss depends on the nature of the item being hedged.

Where a derivative financial instrument is designated as a hedge of the variability in cash flows of a recognized liability, a firm commitment or a highly probable forecasted transaction, the effective part of any gain or loss on the derivative financial instrument is recognized directly in the other comprehensive income. The ineffective part of any gain or loss is recognized in the profit or loss immediately. Any gain or loss arising from changes in the time value of the derivative financial instrument is excluded from the measurement of hedge effectiveness and recognized in the profit or loss immediately.

#### **Impairment**

##### **(a) Financial asset**

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset. An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the original effective interest rate. Impairment losses, if any, are recognized in the profit or loss.

An impairment loss is reversed if the reversal can be related objectively to an asset occurring after the impairment loss was recognized. For financial assets measured at amortized cost, the reversal is recognized in the profit or loss.



## Notes *(continued)*

### **3 Significant accounting policies (continued)**

#### **Impairment (continued)**

#### **(b) Non-financial asset**

The carrying amounts of the Group's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses, if any, are recognized in the profit or loss.

A cash generating unit is the smallest identifiable asset group that generates cash flows that are largely independent from other assets and groups.

#### **Inventories**

Inventories are valued at the lower of cost and net realizable value.

#### **(a) Trading properties**

Certain investment properties and development properties are transferred to trading properties if they are expected to be sold within twelve months from the reporting date. Investment properties are transferred to trading properties at fair value at the date of transfer which becomes its deemed cost for subsequent accounting. Development properties are transferred to trading properties at cost which becomes its deemed cost for subsequent accounting. Subsequent to initial recognition, trading properties are valued at the lower of cost and net realizable value.

#### **(b) Other inventories**

The cost of other inventories is based on the first-in-first-out method and includes expenditure incurred in acquiring inventories and bringing them to their existing location and condition. Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and selling expenses.

#### **Contract work-in-progress/billings in excess of valuations**

Contract work-in-progress is stated at contract costs plus estimated attributable profits less foreseeable losses and progress billings. Cost includes all expenditure directly related to specific projects and an allocation of fixed and variable overheads incurred in the Group's contractual activities based on normal operating capacity. For contracts where progress billings exceed the contract revenue, the excess is included in current liabilities as billings in excess of valuation.

#### **Provision**

A provision is recognized in the statement of financial position when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

##### *Provision for contract maintenance*

Provision for contract maintenance is recognized when the underlying contract enters the maintenance period. The provision is made on a case-by-case basis for each job where the maintenance period has commenced and is based on historical maintenance cost data and a weighing of all possible outcomes against their associated probabilities.



## Notes *(continued)*

### **3 Significant accounting policies (continued)**

#### **Operating lease payments**

Leases of assets under which the lessor effectively retains all the risks and rewards of ownership are classified as operating leases. Payments made under operating leases are recognized in the profit or loss on a straight-line basis over the term of the lease. Lease incentives allowed by the lessor are recognized in the profit or loss as an integral part of the total lease payments made.

#### **Foreign currency transactions**

Transactions denominated in foreign currencies are initially recorded in the functional currency by applying to the foreign currency amount the spot exchange rate between the functional currency and the foreign currency at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency using the closing rate. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the reporting period. All foreign currency differences are recognized in the profit or loss.

#### **Earnings per share**

The Group presents basic and diluted earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

#### **Segment reporting**

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. The results of the operating segments are reviewed regularly by the Board of Directors to make decisions about resources to be allocated to the segment and to assess its performance, and for which discrete financial information is available.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Segment capital expenditure is the total cost incurred during the year to acquire property, plant and equipment, costs incurred for purchase of investment properties or redevelopment of existing investment properties and costs incurred towards development of properties which are either intended to be sold or transferred to investment properties.



## Notes *(continued)*

### **3 Significant accounting policies (continued)**

#### **New standards and interpretations not yet effective**

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended 31 December 2010 and have therefore not been applied in preparing these consolidated financial statements.

The application of such new standards, amendments to standards and interpretations is not expected to result in any change in the accounting policies adopted by the Group and have a material impact on the consolidated financial statements.

### **4 Financial risk management and capital management**

#### **Overview**

The Group has exposure to the following risks from its use of financial instruments:

- Credit risk;
- Liquidity risk; and
- Market risk.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Furthermore, quantitative disclosures are included throughout these consolidated financial statements.

The Board of Directors have an overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the products offered.

#### **(a) Credit risk**

Credit risk is the risk of financial loss to the Group if a customer or a counterparty to a financial instrument fails to meet its contractual obligations. Credit risk is mainly attributable to trade and other receivables (including non-current receivables), investment in marketable securities, amounts due from related parties and cash at bank. The exposure to credit risk on trade and other receivables and amounts due from related parties is monitored on an ongoing basis by the management and these are considered recoverable by the Group's management. The Group's cash is placed with banks of good repute.

The Group limits its exposure to investment in unquoted securities by investing in securities where counterparties have credible market reputation. The Group's management does not expect any counterparty to fail.





## Notes *(continued)*

### **4 Financial risk management and capital management (continued)**

#### **(a) Credit risk (continued)**

##### *(i) Real estate property sales*

For real estate property sales for general public, the credit risk for the Group is minimised by the fact that the Group receives advances from buyers towards these sales and balance amount due becomes receivable upon handover of the property. However the Group faces significant credit risk on real estate property sales to corporate or even individual customers (especially on land sales) as the Group provides credit terms to such customers. In order to mitigate the credit risk, the Group receives post dated cheques and does not transfer the legal title of the property unit to the customer until the full amount has been paid. Furthermore, the risk of financial loss to the Group on account of customer default is low as the property title acts as collateral.

##### *(ii) Contracting*

For construction contracts, generally the customer to the Group is the main contractor on the job. Furthermore, often the payment terms for these contracts are back-to-back. Thus, the Group can be affected not just by the default risk of the main contractor but also of the ultimate client of the project. Approximately, 61% of the Group's contract receivables and 38% of the contract work-in-progress is attributable to a single government customer. However, the Group works for this client through various main contractors. The Board of Directors constantly review and assess the credit as well as business risk of having such a significant exposure to a single client.

##### *(iii) Allowance for impairment*

The Group establishes a provision for impairment that represents its estimate of incurred losses in respect of trade and contract receivables. The main component of this provision is a specific loss component that relates to individually significant exposures and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified.

##### *(iv) Guarantees*

The Group's policy is to provide corporate guarantees only on behalf of wholly-owned subsidiaries or joint ventures, however, only to the extent of their share of equity in the investee companies. For details of corporate guarantees given by the Group on behalf of the joint ventures, refer note 34.

#### **(b) Liquidity risk**

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk relates to trade and other payables (including non-current payables), security deposits, amounts due to related parties, short-term bank borrowings, and long-term bank loans. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. Also refer to note 2.1.



## Notes *(continued)*

### **4 Financial risk management and capital management (continued)**

#### **(c) Market risk**

Market risk is the risk that changes in market prices, such as interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

##### *(i) Equity risk*

The Group buys and sells certain marketable securities. The Group's management monitor the mix of securities in investment portfolio based on market expectations and these dealings in marketable securities are approved by the Board of Directors.

##### *(ii) Interest rate risk*

The interest rate on the Group's financial instruments is based on normal commercial rates. In order to mitigate the movement in interest rates, the Group has entered into interest rate swap contracts on certain long-term bank loans.

##### *(iii) Currency risk*

Currency risk faced by the Group is minimal as there are minimal foreign currency transactions.

#### **(d) Capital management**

The Board of Directors policy is to maintain a strong capital base so as to maintain creditors, customers and market confidence and to sustain future development of the business. The Board of Directors would monitor the return on capital and level of dividends based upon profits earned by the Group during the year.

There were no changes in the Group's approach to capital management during the year. Except for complying with certain provisions of the UAE Federal Law No. 8 of 1984 (as amended) and financial covenants as discussed in note 24, the Group is not subject to any externally imposed capital requirements.



## Notes (continued)

### 5 Revenue and direct costs

#### A. Property management and sales

	Property rentals AED'000	Property sales AED'000	Total AED'000
<b>2010</b>			
Revenue	242,430	1,099,710	1,342,140
Direct costs	(145,252)	(861,113)	(1,006,365)
	<u>97,178</u>	<u>238,597</u>	<u>335,775</u>
<b>Gross profit</b>			
<b>2009</b>			
Revenue	189,061	2,096,942	2,286,003
Direct costs	(38,931)	(1,818,060)	(1,856,991)
	<u>150,130</u>	<u>278,882</u>	<u>429,012</u>
<b>Gross profit</b>			

#### B. Other operating activities

	Contracting AED'000	Hospitality AED'000	Others AED'000	Total AED'000
<b>2010</b>				
Revenue	1,442,951	29,263	53,945	1,526,159
Direct costs	(1,189,852)	(16,675)	(37,603)	(1,244,130)
	<u>253,099</u>	<u>12,588</u>	<u>16,342</u>	<u>282,029</u>
<b>Gross profit</b>				
<b>2009</b>				
Revenue	1,976,946	34,301	94,432	2,105,679
Direct costs	(1,638,556)	(11,992)	(77,942)	(1,728,490)
	<u>338,390</u>	<u>22,309</u>	<u>16,490</u>	<u>377,189</u>
<b>Gross profit</b>				

The direct costs include staff costs amounting to AED 359.4 million (2009: AED 485.8 million) and depreciation amounting to AED 15.1 million (2009: AED 17.5 million).

### 6 Administrative and general expenses

	2010 AED'000	2009 AED'000
<i>These include the following:</i>		
Staff costs	70,134	79,769
Marketing and advertising expenses	3,219	10,022
Depreciation	18,892	24,072



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## Notes (continued)

### 7 Finance income and expense

#### (a) Finance income

	2010 AED'000	2009 AED'000
Interest income	2,064	1,274
Gain on sale of financial assets at fair value through profit or loss	-	481
	<u>2,064</u>	<u>1,755</u>

#### (b) Finance expense

Provision for doubtful debts on contract and trade receivables (refer note 36(a))	30,965	123,195
Interest expense on financial liabilities	284,398	163,097
Change in the fair value of retention receivables (refer note 14(a))	1,734	7,363
	<u>317,097</u>	<u>293,655</u>

### 8 Provision for contracting related activities

The Group's business segments primarily relate to investment in and development of properties and contracting activities in the UAE. Due to global economic crisis faced across the world since 2008, the real estate sector and the construction industry in the UAE has witnessed an increasingly difficult operating credit and liquidity issues.

This could potentially affect the ability of the Group's contracting related activities to recover fully certain receivables on work done and certified and work done and yet to be certified. Accordingly, a provision of AED 750 million has been created as at the reporting date for contract receivables to mitigate any potential losses which may be incurred in

### 9 Other income

	2010 AED'000	2009 AED'000
Gain on disposal of property, plant and equipment	120	377
Miscellaneous income	27,694	21,167
Income from government grant (refer note 25)	2,250	2,250
	<u>30,064</u>	<u>23,794</u>



future. Also refer note 18.

## Notes (continued)

### 10 Intangible assets

	Goodwill AED'000	Other intangible assets AED'000	Total AED'000
<b>Cost</b>			
At 1 January 2009	2,838	40,481	43,319
At 31 December 2009	2,838	40,481	43,319
At 1 January 2010	2,838	40,481	43,319
At 31 December 2010	2,838	40,481	43,319
<b>Amortization</b>			
At 1 January 2009	2,543	-	2,543
At 31 December 2009	2,543	-	2,543
At 1 January 2010	2,543	-	2,543
At 31 December 2010	2,543	-	2,543
<b>Carrying amount</b>			
<b>At 31 December 2010</b>	<b>295</b>	<b>40,481</b>	<b>40,776</b>
At 31 December 2009	295	40,481	40,776

- (i) Other intangible assets comprise a non-refundable signing fee of USD 10 million, together with associated expenses, paid in respect of the Formula One Theme Park Project as per the License agreement between the Company and the Formula One Administration Limited (FOA), a Company formed under the laws of United Kingdom. The agreement pertains to the use of the FOA intellectual property rights, the FOA historical archives and materials and for the assistance of FOA in establishing and promoting the Formula One Theme Park Project including the right to use the FOA's F1 and Formula One trademarks and logos in the official name of the Formula One Theme Park Project and gives the Company the exclusive right to develop Formula One Theme Parks around the world. The intangible asset will be amortized over a period of 10 years commencing on the launch of the Formula One Theme Park project.

As at the reporting date, the Formula One Theme Park project has not been launched. The Board of Directors of the Company have reviewed the carrying value of the other intangible assets. In their opinion, the carrying value of other intangible assets is not impaired (although the related asset is partially impaired) and accordingly, no provision needs to be recognized in profit or loss for the year ended 31 December 2010.



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## Notes (continued)

### 11 Property, plant and equipment

	Balance at beginning of the year AED'000	Additions/ charge AED'000	Transfers in/(out) AED'000	Disposals AED'000	Balance at end of the year AED'000
<b>2010</b>					
<b>Cost</b>					
Land	39,288	-	-	-	39,288
Buildings and leasehold improvements	133,224	20,344	-	-	153,568
Plant and machinery	33,563	643	-	(282)	33,924
Furniture, fixtures and office equipment	99,426	9,072	-	(4,017)	104,481
Motor vehicles	54,100	937	-	(1,335)	53,702
Gymnasium equipment	1,524	61	-	-	1,585
Equipment and tools	4,455	1,168	-	(27)	5,596
Capital work-in-progress	2,951	10,981	-	-	13,932
	<u>368,531</u>	<u>43,206</u>	<u>-</u>	<u>(5,661)</u>	<u>406,076</u>
<b>Accumulated depreciation</b>					
Buildings and leasehold improvements	34,901	11,223	-	-	46,124
Plant and machinery	14,544	2,742	-	(47)	17,239
Furniture, fixtures and office equipment	78,702	12,174	-	(4,009)	86,867
Motor vehicles	36,534	5,011	-	(1,107)	40,438
Gymnasium equipment	1,327	47	-	-	1,374
Equipment and tools	2,505	2,801	-	(6)	5,300
	<u>168,513</u>	<u>33,998</u>	<u>-</u>	<u>(5,169)</u>	<u>197,342</u>
<b>Net book value</b>	<b><u>200,018</u></b>				<b><u>208,734</u></b>
<b>2009</b>					
<b>Cost</b>					
Land	39,288	-	-	-	39,288
Buildings and leasehold improvements (refer note (a) below and 13)	56,214	10,394	66,616	-	133,224
Plant and machinery	34,432	3,499	-	(4,368)	33,563
Furniture, fixtures and office equipment	100,394	8,647	825	(10,440)	99,426
Motor vehicles	54,766	2,050	-	(2,716)	54,100
Gymnasium equipment	1,527	22	-	(25)	1,524
Equipment and tools	4,251	209	-	(5)	4,455
Capital work-in-progress	3,704	72	(825)	-	2,951
	<u>294,576</u>	<u>24,893</u>	<u>66,616</u>	<u>(17,554)</u>	<u>368,531</u>
<b>Accumulated depreciation</b>					
Buildings and leasehold improvements	31,129	3,772	-	-	34,901
Plant and machinery	13,588	5,324	-	(4,368)	14,544
Furniture, fixtures and office equipment	70,268	18,874	-	(10,440)	78,702
Motor vehicles	25,018	13,103	-	(1,587)	36,534
Gymnasium equipment	1,283	47	-	(3)	1,327
Equipment and tools	2,020	488	-	(3)	2,505
	<u>143,306</u>	<u>41,608</u>	<u>-</u>	<u>(16,401)</u>	<u>168,513</u>
<b>Net book value</b>	<b><u>151,270</u></b>				<b><u>200,018</u></b>



## Notes (continued)

### 11 Property, plant and equipment (continued)

#### (a) Transfer from development properties

During the previous year, management had reassessed the use of certain development properties. In view of the Board of Directors, development properties with a cost of AED 66.6 million will be used to generate revenues for the Group. Accordingly, the cost of such development properties was transferred from development properties to property, plant and equipment.

### 12 Investment properties

	2010	2009
	AED'000	AED'000
At 1 January	3,403,688	3,278,662
Additions during the year	62,357	12,211
Transfer from development properties (refer note (a) below and 13)	426,953	1,240,200
Transfer to inventories (refer note (d) below)	(406,072)	-
Sale of investment properties (refer note (b) below)	(251,167)	(627,000)
Loss on fair valuation (refer note (c) below)	(320,309)	(500,385)
	-----	-----
At 31 December	2,915,450	3,403,688
	=====	=====
Investment properties comprise:		
Freehold land and buildings	2,810,555	3,307,688
Buildings on leasehold land	104,895	96,000
	=====	=====

#### (a) Transfer from development properties

During the current year, the Group has transferred completed properties with a cost of AED 427 million from development properties to investment properties following a change in the use of such properties. These properties are now either rented out to third parties or still vacant.

#### (b) Sale of investment properties

During the current year, the Group has sold various investment properties with a carrying value of AED 251.2 million for a net consideration of AED 260.1 million resulting in a net gain of AED 8.9 million.



## Notes *(continued)*

### **12 Investment properties (continued)**

#### **(c) Valuation of investment properties**

The Group follows the fair value model under IAS 40 (Revised 2003) whereby investment property defined as land and buildings owned for the purpose of generating rental income or capital appreciation, or both, are fair valued based on an open market valuation carried out by an independent registered valuer, J.A.J Consultants, who carried out the valuation in accordance with RICS Appraisal and Valuation Manual issued by the Royal Institute of Chartered Surveyors.

The fair values have been determined by taking into consideration the discounted cash flow revenues. In this regard, the Group's current lease arrangements, which are entered into on an arm's length basis and which are comparable to those for similar properties in the same location, have been taken into account. Fair values have also been determined, where relevant, having regard to recent market transactions for similar properties in the same location as the Group's investment properties.

Furthermore, the valuation has been undertaken against a background of extreme instability in global finance markets which has also impacted the UAE financial market. It is yet to be fully seen how these changing conditions in the local property market will impact upon pricing in the short to medium term because the combined impact of the current macroeconomic instability, the reduction in financial liquidity and legislative changes is that potential buyers and sellers may be unwilling to commit to transactions at the current time and there are few transactions taking place in the market.

Based on the above valuation, a fair value loss of AED 320.3 million (2009: AED 500.4 million) has been recognized in the profit or loss.

#### **(d) Transfer to inventories**

During the current year, the Group has transferred certain investment properties with a realizable value of AED 406 million from investment properties to trading properties as these are expected to be sold within one year from the reporting date.

#### **(e) Mortgaged as security**

Certain title deeds of land have been deposited with banks against long-term bank loans (refer note 24).





## Notes (continued)

### 13 Development properties

	2010 AED'000	2009 AED'000
At 1 January	9,971,509	11,831,575
Additions during the year	317,070	2,200,676
Cost of properties sold (refer note (b) below)	(860,482)	(2,633,926)
Impairment provision (refer note (a) below)	(1,394,530)	(120,000)
Transfer to property, plant and equipment (refer note 11(a))	-	(66,616)
Transfer to inventories (refer note (c) below)	(1,100,000)	-
Transfer to investment properties (refer note 12(a))	(426,952)	(1,240,200)
	<hr/>	<hr/>
At 31 December	6,506,615	9,971,509
	<hr/>	<hr/>
<i>Development properties comprise:</i>		
Construction cost	3,154,104	6,803,793
Land cost	2,805,197	2,756,617
Interest capitalized	547,314	411,099
	<hr/>	<hr/>
	6,506,615	9,971,509
	<hr/>	<hr/>

#### (a) Impairment provision

The management has carried out a detailed review of its development properties portfolio as at the reporting date. For certain properties, an independent registered valuer was also engaged to review the carrying value of such properties. A discounted cash flow forecast has been prepared to ascertain the value in use. The discounted cash flow forecast assumes that sufficient funds would be available to the Group to complete the construction of these projects. Future cash flow projections have been discounted at the weighted average cost of capital.

The above has indicated that the value in use may be lower than the carrying value of certain properties. Accordingly, the Board of Directors of the Company are of the opinion that the carrying value of certain development properties (developed to be sold or transferred to investment properties) need to be reduced to its net realizable value. Accordingly, an impairment provision of AED 1,394.5 million has been recognized in the profit or loss for the year ended 31 December 2010, which in the opinion of the Board of Directors, would be adequate to mitigate any potential loss that may be incurred on sale of development properties in the foreseeable future.

#### (b) Cost of properties sold

During the previous year, the Group has entered into two agreements whereby AED 1,455.2 million of its commitments on the purchase of land were settled. Settlement included transferring back a plot of land at its original purchase cost of AED 818.2 million which was included in cost of properties sold.



## Notes *(continued)*

### 13 Development properties (continued)

#### (c) Transfer to inventories

During the current year, the Group has entered into a sale and purchase agreement with a third party to sell one of the properties for a consideration of AED 1,100 million. In view of the Board of Directors, the property is expected to be handed over to the third party within one year from the reporting date and accordingly, the property has been transferred to trading properties.

### 14 Non-current receivables

	2010 AED'000	2009 AED'000
Retention receivables (refer note (a) below)	145,168	127,223
Property sales receivables	1,337	17,337
Other receivables	775	826
	<u>147,280</u>	<u>145,386</u>

#### (a) Retention receivables

	2010 AED'000	2009 AED'000
At 31 December	352,497	336,585
Less: difference between fair value and face value of retention receivable.	(17,417)	(15,683)
	<u>335,080</u>	<u>320,902</u>
<i>Disclosed in the consolidated statement of financial position:</i>		
<i>Non-current retention receivables</i>	145,168	127,223
<i>Current portion of retention receivables (refer note 18)</i>	189,912	193,679
	<u>335,080</u>	<u>320,902</u>

The Group's exposure to credit risk and impairment losses related to loans and receivables are disclosed in note 36(a).



## Notes (continued)

### 15 Investment in marketable securities

	2010 AED'000	2009 AED'000
At 1 January	5,031	6,401
Disposal of investments during the year	-	(1,370)
At 31 December	5,031	5,031

#### (a) Designated as at fair value through profit or loss

The Group has certain investment securities which are designated as financial assets at fair value through profit or loss and accounted for at fair value.

#### (b) Investment in marketable securities stated at cost

The Group has invested AED 4.5 million in a real estate fund. The amount invested forms three capital calls to the extent of 90% of the Group's commitment to invest in the real estate fund. The above investment is carried at cost. In the opinion of the Board of Directors, the fair value of this investment is not materially different from the carrying amount at 31 December 2010.

The Group's exposure to credit risk, equity price risk and fair value hierarchy related to investment in marketable securities are disclosed in note 36(a), 36(d) and 36(e) respectively.

### 16 Inventories

	2010 AED'000	2009 AED'000
Trading properties (refer notes 12(d) and 13(c))	1,506,072	-
Project related material	48,312	64,508
Stock-in-trade	14,393	29,015
Spares and consumables	3,972	6,637
Less: provision for slow moving materials	(7,401)	(574)
	1,565,348	99,586
Goods-in-transit	-	514
	1,565,348	100,100



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**Notes** *(continued)*

**17 Contract work-in-progress/billings in excess of valuation**

	2010 AED'000	2009 AED'000
Costs plus attributable profit less foreseeable losses	7,140,008	6,801,304
Less: progress billings	(6,988,694)	(6,653,011)
	<u>151,314</u>	<u>148,293</u>
<i>Disclosed in the consolidated statement of financial position:</i>		
Contract work-in-progress	357,883	471,399
Billings in excess of valuation (refer note 21)	(206,569)	(323,106)
	<u>151,314</u>	<u>148,293</u>

**18 Trade and other receivables**

	2010 AED'000	2009 AED'000
<b>Financial instruments</b>		
Trade and contract receivables	2,351,101	2,457,778
Property sales receivables	231,550	169,242
Retention receivables (refer note 14(a))	189,912	193,679
	<u>2,772,563</u>	<u>2,820,699</u>
Less: provision for doubtful receivables (refer note 36(a))	(193,855)	(164,654)
Less: provision for contracting related activities (refer note 8)	(750,000)	(750,000)
	<u>1,828,708</u>	<u>1,906,045</u>
Other receivables	100,858	79,188
<b>Total (A)</b>	<u>1,929,566</u>	<u>1,985,233</u>
<b>Non-financial instruments</b>		
Advances to contractors	246,379	148,417
Prepayments and advances	36,002	45,331
<b>Total (B)</b>	<u>282,381</u>	<u>193,748</u>
<b>Total (A+B)</b>	<u>2,211,947</u>	<u>2,178,981</u>

- (i) Certain contract receivables are assigned in favour of the banks for facilities availed by a subsidiary (refer notes 23 and 24).
- (ii) The Group's exposure to credit risk and impairment losses related to loans and receivables are disclosed in note 36(a).



## Notes *(continued)*

### 19 Transactions with related parties

The Group, in the normal course of business, enters into transactions with other enterprises, which fall within the definition of a related party contained in International Accounting Standard No. 24. Such transactions are on terms and conditions believed by the Group's management to be comparable with those that could be obtained from third parties. The transactions with related parties, other than those already disclosed separately elsewhere in the consolidated financial statements, are as follows:

	2010	2009
	AED'000	AED'000
Project management income and income from contracts	32,976	33,023
Long-term loans obtained from consortium of banks for which a significant shareholder of the Company is the lead arranger	276,296	-
Interest earned from deposit with a significant shareholder, a bank	1,883	73
Interest on bank overdraft paid to a significant shareholder, a bank	23,465	15,840
Interest on term loans paid to a significant shareholder, a bank	334,610	183,674
Advertisement expenses	169	3,584
Short-term loans from a related party	24,500	-
<i>Compensation to key management personnel are as follows:</i>		
- Salaries and other short term employee benefits	7,938	15,829
- Provision towards employees terminal benefits	216	698
	<u>          </u>	<u>          </u>

The Group's exposure to credit risk and liquidity risk related to related party balances are disclosed in notes 36(a) and 36(b) respectively.



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**Notes** *(continued)*

**20 Cash in hand and at bank**

	2010 AED'000	2009 AED'000
Cash in hand	782	1,154
Cash at bank		
– in deposit accounts	197,859	166,704
– in current accounts	289,975	376,537
– in margin deposit accounts	177	177
	<u>488,793</u>	<u>544,572</u>

**(a) Cash and cash equivalents**

	2010 AED'000	2009 AED'000
<b>Cash and cash equivalents comprise:</b>		
Cash in hand and at bank (excluding deposit under lien (refer note 24(c)(ii)))	335,085	390,864
Bank overdrafts (refer note 23)	(206,848)	(925,594)
Bills/cheques discounted (refer note 23)	(58,478)	(106,135)
	<u>69,759</u>	<u>(640,865)</u>

**(b) Cash at bank in deposit accounts**

Cash at bank in deposit accounts carry interest at normal commercial rates.

**(c) Balances with a related party**

Cash at bank includes balances with a significant shareholder, a bank, amounting to AED 329.2 million  
(2009: AED 364.8 million).

The Group's exposure to interest rate risk and a sensitivity analysis for financial assets are disclosed in note 36(c).



## Notes (continued)

### 21 Trade and other payables

	2010 AED'000	2009 AED'000
<b>Financial instruments</b>		
Trade payables	1,022,486	949,247
Retention payables	105,367	113,126
Other payables and accruals (refer note (a) below)	690,891	1,144,207
Payable on interest rate swap (refer note 29(c))	161	1,487
Directors' fees payable (refer note 32)	1,120	1,120
<b>Total (A)</b>	<b>1,820,025</b>	<b>2,209,187</b>
<b>Non-financial instruments</b>		
Billings in excess of valuation (refer note 17)	206,569	323,106
<b>Total (B)</b>	<b>206,569</b>	<b>323,106</b>
<b>Total (A+B)</b>	<b>2,026,594</b>	<b>2,532,293</b>

#### (a) Other payables and accruals

	2010 AED'000	2009 AED'000
<b>Other payables and accruals include:</b>		
Payable for purchase of land	59,128	83,600
Provision for development properties cost	-	300,000
Provision for staff related payables	116,798	142,700

The Group's exposure to liquidity risk related to trade and other payables is disclosed in note 36(b).

### 22 Advances and deposits

#### (a) Current portion of advances and deposits

	2010 AED'000	2009 AED'000
<b>Financial instruments</b>		
Security deposits	14,751	13,290
<b>Total (A)</b>	<b>14,751</b>	<b>13,290</b>
<b>Non-financial instruments</b>		
Advances relating to construction contracts	151,364	191,457
Income received in advance	23,313	22,122
<b>Total (B)</b>	<b>174,677</b>	<b>213,579</b>
<b>Total (A+B)</b>	<b>189,428</b>	<b>226,869</b>

The Group's exposure to liquidity risk related to advances and deposits is disclosed in note 36(b).



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## Notes (continued)

### 22 Advances and deposits (continued)

#### (b) Non-current portion of advances and deposits

	2010	2009
	AED'000	AED'000
<b>Non-financial instruments</b>		
Advances from sale of properties (refer note (i) below)	<b>1,993,566</b>	<b>1,974,114</b>

- (i) Advances from sale of properties represent advances received from customers against the sale of properties in accordance with the payment schedule stated in the sale and purchase agreement whereby revenue would be recognized upon handover of the properties.

### 23 Short-term bank borrowings

This note provides information about the contractual terms of the Group's interest bearing short-term bank borrowings, which are measured at amortized cost. For more information about the Group's exposure to liquidity risk and interest rate risk, refer notes 36(b) and 36(c) respectively.

	2010	2009
	AED'000	AED'000
Bank overdrafts (refer note 24(b))	<b>206,848</b>	925,594
Bills/cheques discounted (refer note 24(b))	<b>58,478</b>	106,135
Trust receipts	<b>29,164</b>	53,719
	<b>294,490</b>	<b>1,085,448</b>

#### (a) Significant terms and conditions of short-term bank borrowings

Short-term bank borrowings have been obtained to finance the working capital requirements of the Group and carry interest at normal commercial rates.

#### (b) Short-term bank borrowings from a related party

Short-term bank borrowings include AED 84.5 million (2009: AED 563.5 million) due to a significant shareholder, a bank.

#### (c) Securities

Short-term bank borrowings of the Group are secured by:

- (i) Promissory notes;
- (ii) Joint and several guarantees of the Company;
- (iii) A letter of undertaking by the Company stating that their shareholding in Thermo LLC ("a subsidiary") will not be reduced below 81% as long as the banking facilities are outstanding; and
- (iv) Assignment of certain contract receivables (refer note 18).





## Notes (continued)

### 24 Long-term bank loans

This note provides information about the contractual terms of the Group's interest bearing long-term bank loans, which are measured at amortized cost. For more information about the Group's exposure to liquidity risk and interest rate risk, refer notes 36(b) and 36(c) respectively.

	2010 AED'000	2009 AED'000
At 31 December	6,214,204	5,965,036
Less: Current portion	(1,795,601)	(1,287,684)
Non-current portion	<u>4,418,603</u>	<u>4,677,352</u>

### (a) Movement in long-term bank loans

	2010 AED'000	2009 AED'000
The movement in long-term bank loans is as under:		
At 1 January	5,965,036	4,594,181
Availed during the year	1,402,338	1,456,668
Repayments during the year	(1,153,170)	(85,813)
At 31 December	<u>6,214,204</u>	<u>5,965,036</u>

### (b) Revision in the repayment terms of certain bank borrowings

- (i) During the current year, the Group has entered into an agreement with a significant shareholder, a bank, to obtain a long-term loan of AED 891 million which would be utilized to repay certain bank borrowings of the Group. The loan carries interest at normal commercial rates and is repayable in 3 equal annual instalments commencing 1 October 2013. The outstanding loan amount as of 31 December 2010 is AED 853.1 million. This loan is secured by:
- Deposit of title deed of a property together with an undertaking to create a legal mortgage over the property at any time during the tenure of the loan in the event of default;
  - Assignment of rental income in respect of a property;
  - Assignment of insurance policy of a property;
  - Assignment of sales receivables in respect of a property.
- (ii) During the current year, the Group has renegotiated the terms and conditions of certain bank overdrafts amounting to AED 300 million and is converted into a long-term bank loan. The loan is repayable in 4 semi-annual instalments commencing 1 January 2011. The outstanding loan amount as at 31 December 2010 is AED 205 million. The loan carries interest at normal commercial rates and is secured by assignment of receivables.



## Notes (continued)

### 24 Long-term bank loans (continued)

#### (c) Significant terms and conditions of other long-term bank loans

- (i) The Company had obtained a term loan facility of AED 2,750 million from a consortium of banks, including a significant shareholder, a bank. During the previous year, an agreement was reached whereby this loan would be repayable in 4 annual installments commencing 31 December 2010. At 31 December 2010, the loan amount outstanding is AED 2,048.6 million (2009: AED 2,750.0 million). This loan is secured by:

- a. Deposit of title deeds of property together with an undertaking to create a legal mortgage over the property at any time during the tenure of the loan in the event of default;
- b. Assignment of receivables in connection with the project financed;
- c. Assignment of lease proceeds of certain properties; and
- d. Guarantee by a significant shareholder, a bank.

The above loan has the following financial covenants which need to be complied with:

- (i) Aggregate amount of utilizations of Company funding not to be more than 1.5:1;
- (ii) Aggregate financial indebtedness of the Group to tangible net worth not to be more than 2:1;
- (iii) Bank borrowings of the Group to tangible net worth not to be more than 1.5:1; and
- (iv) The Group is to maintain a minimum tangible net worth of AED 4.5 billion.

As at 31 December 2010, the financial covenants as discussed in (iii) and (iv) have not been fully complied with.

The Board of Directors have confirmed that the non-compliance with the financial covenants will not impact the continuation of the term loan facility from the consortium banks. Furthermore, as per the Group's cash flow projections, the Group would be able to repay the term loan on the respective due dates.

- (ii) During the previous year, the Group had entered into an agreement with a significant shareholder, a bank, to obtain a term loan of AED 1,026.2 million which would be utilized by the Group to settle the outstanding short-term bank borrowings existing as at that date. During the current year, the term loan has been increased to AED 1,078.2 million. The above long-term bank loan carries interest at normal commercial rates and is repayable over a period of six years in quarterly installments commencing April 2011. At 31 December 2010, the loan amount outstanding is AED 1,078.2 million (2009: AED 1,026.2 million). The long-term bank loan is secured by:

- a. Corporate guarantee of the Company;
- b. Assignment of certain contract receivables; and
- c. Promissory note of AED 1,078.2 million.



## Notes (continued)

### 24 Long-term bank loans (continued)

#### (c) Significant terms and conditions of other long-term bank loans (continued)

- (iii) During the previous years, the Company had obtained a term loan facility of AED 1,070 million from a significant shareholder, a bank, which was repayable in 4 quarterly installments commencing 31 March 2008. During the current year, the term loan facility has been increased to AED 1,622 million and the loan is now repayable in 6 semi-annual installments commencing 30 June 2011. At 31 December 2010, the loan amount outstanding was AED 1,554.8 million (2009: AED 1,400 million). This loan is secured by:
- Deposit of title deeds of property together with an undertaking to create a legal mortgage over the property at any time during the tenure of the loan in the event of default; and
  - Assignment of insurance policy of a property.
- (iv) The Company had a term loan facility of AED 290 million from a bank, which was repayable in 40 quarterly installments commencing 31 March 2006. During the previous years, the term loan facility was increased to AED 400 million and was fully repayable in 2012. At 31 December 2010, the loan amount outstanding is AED 400 million (2009: AED 400 million). This loan is secured by:
- Deposit of title deed of a property together with an undertaking to create a legal mortgage over the property at any time during the tenure of the loan in the event of default;
  - Assignment of insurance policy of a property;
  - Assignment of lease proceeds of certain properties; and
  - A security cheque of AED 400 million which can be encashed by the bank in the event of default
- (v) During the previous years, the Company has obtained a term loan facility of AED 100 million from a bank against cash deposit. At 31 December 2010, the loan amount outstanding is AED 74.5 million. The loan is secured by a lien over fixed deposit.

### 25 Deferred income

	2010 AED'000	2009 AED'000
At 1 January	33,188	35,438
Less: income recognized during the year (refer note 9)	(2,250)	(2,250)
	-----	-----
At 31 December	30,938	33,188
	=====	=====

In 2003, the Company received a plot of land from the Government of Dubai as a grant. The grant of land comprises two separate grants. The first grant of the land area has been granted with a condition to build an Autodrome comprising a motor racing circuit and related assets. The second grant comprising the remaining part of the land area had no conditions attached to it other than compliance with relevant local regulations. The land and the associated grant have been recorded on a gross basis at the fair value of the land at the time it was granted based on the open market valuation carried out by an independent registered valuer.



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## Notes (continued)

### 25 Deferred income (continued)

The grant relating to the Autodrome land has been recognized in the consolidated financial statements as deferred income upto 31 December 2008 over the estimated useful life of the Autodrome of 20 years. During 2008, the Board of Directors resolved to transfer the book value of the Autodrome to development properties (refer note 11). Accordingly the remaining balance of deferred income as at 31 December 2010 would be recognized in the consolidated income statement as and when the units in the MotorCity project are sold or valued for investment properties.

The fair value of the other land was recognized as income in 2003 as it has no conditions attached to it.

### 26 Non-current payables

	2010	2009
	AED'000	AED'000
Retention payables	59,761	60,534

### 27 Provision for staff terminal benefits

	2010	2009
	AED'000	AED'000
At 1 January	82,299	85,757
Provision made during the year	16,844	20,250
Payments made during the year	(19,301)	(23,708)
At 31 December	79,842	82,299

The provision for staff terminal benefits, disclosed as a non-current liability, is calculated in accordance with the UAE Federal Labour Law and is based on the liability that would arise if the employment of the entire Group's staff were terminated at the reporting date.

### 28 Share capital and treasury shares

	2010	2009
	AED'000	AED'000
<b>Issued and fully paid up:</b>		
3,366,856,483 (2009: 3,366,856,483)		
shares of AED 1 each	3,366,857	3,366,857
<b>Treasury shares purchased:</b>		
1,329,109 (2009: 1,329,109)		
shares of AED 1 each	(4,998)	(4,998)
<b>Shares outstanding at 31 December</b>	<b>3,361,859</b>	<b>3,361,859</b>



## Notes (continued)

### 28 Share capital and treasury shares (continued)

At 31 December 2010, the share capital comprised of ordinary equity shares. All issued shares are fully paid-up. The holders of ordinary equity shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

The cost of treasury shares purchased represents purchase of the Company's shares by a subsidiary. These are shown as a deduction from equity.

### 29 Reserves

#### (a) Statutory and general reserves

According to the UAE Federal Law No. 8 of 1984 (as amended), 10% of the annual net profit of the Company and its subsidiaries is appropriated to statutory reserve until such reserve equals 50% of the paid-up share capital. Such allocations may be ceased when the statutory reserve equals half of the paid-up share capital of the Company.

Furthermore, according to the Articles of Association of the Company, 10% of the annual net profit is appropriated to general reserve. The transfer to general reserve may be suspended at the recommendation of the Board of Directors or when it equals 50% of the paid-up share capital.

These reserves are not available for distribution.

#### (b) Revaluation surplus

Revaluation surplus represent the revaluation gain on assets transferred from property, plant and equipment to investment properties.

#### (c) Hedging reserve

IAS 39 (revised 2003), *Financial Instruments: Recognition and Measurement*, requires recognition of derivative financial instruments in the consolidated statement of financial position at their fair values. The Group uses interest rate swaps to hedge its risk associated primarily with the variability in cash flows resulting from interest rate fluctuations on long-term bank loans.

During the previous year, the Group obtained certain new range accrual interest rate swaps with periodic knockout structure to hedge its long-term loan portfolio representing a total notional amount of AED 206.2 million. The swap is used to protect the long-term bank loans taken by the Company from exposure to any increase in interest rates and has generated positive net cash inflow to the Company during the year. At 31 December 2010, the fair value loss on the interest rate swaps amounting to AED 0.2 million (2009: AED 1.5 million) has been debited to hedging reserve and included as part of equity.



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## Notes (continued)

### 30 Interest in joint ventures

#### (a) Properties Investment LLC

The Group has a 50% equity interest in Properties Investment LLC. The Group's interest in the assets, liabilities, revenues and expenses of the joint venture is as follows:

	2010 AED'000	2009 AED'000
<b>Financial position:</b>		
Non-current assets	179,739	354,175
Current assets	126,121	99,616
Non-current liabilities	(1,042)	(1,005)
Current liabilities	(81,540)	(243,427)
Inter-company elimination	(6,376)	(6,376)
<b>Net assets</b>	<b>216,902</b>	<b>202,983</b>
<b>Results of operations:</b>		
Income	229,802	318,749
Expenses	(215,883)	(299,991)
<b>Profit</b>	<b>13,919</b>	<b>18,758</b>

#### (b) Emirates District Cooling LLC

In 2003, the Company contributed AED 4 million towards 40% of the share capital of Emirates District Cooling LLC ("Emicool"). The Group acquired an additional 10% shareholding in the joint venture effective 1 August 2006 at a cost of AED 2.5 million. This amount included an amount for goodwill of AED 1.3 million. During the current year, the Group has contributed a further capital of AED 6.3 million (2009: AED 16 million).

At 31 December 2010, the Group has a 50% equity interest in Emicool. The Group's interest in the assets, liabilities, revenues and expenses of the joint venture is as follows:

	2010 AED'000	2009 AED'000
<b>Financial position:</b>		
Non-current assets	688,876	661,092
Current assets	42,668	31,066
Non-current liabilities	(424,493)	(119,870)
Current liabilities	(93,075)	(383,628)
<b>Net assets</b>	<b>213,976</b>	<b>188,660</b>
<b>Results of operations:</b>		
Income	86,620	66,050
Expenses	(64,994)	(62,185)
<b>Profit</b>	<b>21,626</b>	<b>3,865</b>



## Notes *(continued)*

### 30 Interest in joint ventures (continued)

#### (c) Interest in jointly controlled operations

During the previous years, the Group has entered into various joint ventures, the details of which are set out below:

- (i) On 4 April 2002, Thermo LLC entered into an agreement with Airmech (Dubai) LLC to carry out a contract under a joint venture, Thermo/Airmech Joint Venture. Furthermore, on 16 June 2004, Thermo LLC entered into an agreement with Overseas AST Company LLC to carry out contract under joint venture, Thermo/Overseas AST Joint Venture. At 31 December 2008, these joint ventures have been ended.
- (ii) During 2008, Thermo LLC had entered into an agreement with Amena Pipeline Construction LLC for mechanical, electrical and plumbing works and other contract works for Fuel Farm Aviation project under a joint venture.
- (iii) During 2004, EDARA LLC entered into an agreement with Confluence (formerly known as Asia Pacific Projects) to carry out project management services under a joint venture.

The details of the Group's share in the results of operations, assets and liabilities of the above mentioned jointly controlled operations included in the consolidated financial statements are as follows:

	2010	2009
	AED'000	AED'000
<b>Financial position:</b>		
Assets	17,294	17,621
Liabilities	-	-
<b>Net assets</b>	<b>17,294</b>	<b>17,621</b>
<b>Results of operations:</b>		
Income	-	2,787
Expenses	-	(451)
<b>Profit</b>	<b>-</b>	<b>2,336</b>

### 31 Non-controlling interest

During 2003, Thermo LLC had acquired 50% of the voting power of OITC Thermo WLL and 50% is held by a minority shareholder. Thermo has agreed with the minority shareholder that he is not liable to contribute to the share capital of the subsidiary and the minority shareholder has provided rent-free premises in lieu of his contribution to the share capital of the subsidiary.



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## Notes (continued)

### 32 Directors' fees

This represents professional fees paid/payable to the Company's Directors for serving on any committee, for devoting special time and attention to the business or affairs of the Company and for otherwise performing services outside the scope of their ordinary activities. In accordance with the interpretation of Article 118 of the UAE Federal Law No. 8 of 1984 by the Ministry of Economy & Commerce, Directors' fees have been treated as an appropriation of retained earnings. The Board of Directors have not proposed any fees for 2010.

### 33 Basic and diluted earnings per share

	2010	2009
(Loss)/profit attributable to shareholders (AED'000)	(1,529,277)	(498,143)
Weighted average number of shares	3,365,527,374	3,365,527,374

### 34 Capital commitments and contingent liabilities

	2010 AED'000	2009 AED'000
<i>Company and its subsidiaries</i>		
<b>Commitments:</b>		
Letters of credit	246,438	105,381
Capital commitments	1,233,411	1,639,358
<b>Contingent liabilities:</b>		
Letters of guarantee	936,349	1,637,954
<i>Jointly controlled entities</i>		
<b>Commitments:</b>		
Letters of credit	-	259
Capital commitments	-	175,362
<b>Contingent liabilities:</b>		
Letters of guarantee	295,408	112,500

The Company has not provided any guarantees in 2010 (2009: AED 112.5 million) to banks in respect of facilities granted by the banks to the jointly controlled entities.





## Notes (continued)

### 35 Segment reporting

#### Business segments

The Group's activities include two main business segments, namely, real estate property management and sales and construction activities. Other activities mainly comprise hospitality services. The details of segment revenue, segment result, segment assets and segment liabilities are as under:

	Real estate property manage- ment and sales AED'000	Construction AED'000	Others AED'000	Total AED'000
<b>2010</b>				
<b>Segment revenue</b>	<b>1,342,140</b>	<b>1,442,951</b>	<b>83,208</b>	<b>2,868,299</b>
<b>Segment result</b>	<b>335,775</b>	<b>253,099</b>	<b>28,930</b>	<b>617,804</b>
Administrative and general expenses	(61,414)	(68,291)	(61,981)	(191,686)
Finance income	132	1,810	122	2,064
Finance expense	(221,771)	(89,971)	(5,355)	(317,097)
Loss on valuation of investment properties	(1,714,839)	-	-	(1,714,839)
Gain on sale of investment properties	8,868	-	-	8,868
Other income	24,410	3,782	1,872	30,064
Share of profit in joint venture	13,919	-	21,626	35,545
<b>(Loss)/Profit for the period</b>	<b>(1,614,920)</b>	<b>100,429</b>	<b>(14,786)</b>	<b>(1,529,277)</b>
<b>Segment assets</b>	<b>11,227,069</b>	<b>3,158,880</b>	<b>70,862</b>	<b>14,456,811</b>
Investment in joint ventures	216,902	-	213,976	430,878
<b>Total assets</b>	<b>11,443,971</b>	<b>3,158,880</b>	<b>284,838</b>	<b>14,887,689</b>
<b>Segment liabilities</b>	<b>8,399,058</b>	<b>2,486,519</b>	<b>45,307</b>	<b>10,930,884</b>
<b>Capital expenditure</b>	<b>389,128</b>	<b>20,283</b>	<b>13,222</b>	<b>422,633</b>
<b>Depreciation</b>	<b>13,715</b>	<b>9,627</b>	<b>10,656</b>	<b>33,998</b>
<b>2009</b>				
<b>Segment revenue</b>	<b>2,286,003</b>	<b>1,976,946</b>	<b>128,733</b>	<b>4,391,682</b>
<b>Segment result</b>	<b>429,012</b>	<b>338,390</b>	<b>38,799</b>	<b>806,201</b>
Administrative and general expenses	(64,253)	(54,635)	(72,588)	(191,476)
Finance income	-	-	1,755	1,755
Finance expense	(153,712)	(128,572)	(11,371)	(293,655)
Loss on valuation of investment properties	(620,385)	-	-	(620,385)
Gain on sale of investment properties	3,000	-	-	3,000
Provision for contracting related activities	-	(250,000)	-	(250,000)
Other income	15,334	2,320	6,140	23,794
Share of profit in joint ventures	18,758	-	3,865	22,623
<b>Loss for the year</b>	<b>(372,246)</b>	<b>(92,497)</b>	<b>(33,400)</b>	<b>(498,143)</b>
<b>Segment assets</b>	<b>13,906,440</b>	<b>3,059,806</b>	<b>106,963</b>	<b>17,073,209</b>
Investment in joint ventures	202,983	-	188,660	391,643
<b>Total assets</b>	<b>14,109,423</b>	<b>3,059,806</b>	<b>295,623</b>	<b>17,464,852</b>
<b>Segment liabilities</b>	<b>9,164,401</b>	<b>2,768,597</b>	<b>47,098</b>	<b>11,980,096</b>
<b>Capital expenditure</b>	<b>2,212,887</b>	<b>24,470</b>	<b>423</b>	<b>2,237,780</b>
<b>Depreciation</b>	<b>14,130</b>	<b>13,800</b>	<b>13,678</b>	<b>41,608</b>



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## Notes (continued)

### 36 Financial instruments

Financial assets of the Group include non-current receivables, investment in marketable securities, trade and other receivables, amounts due from related parties and cash in hand and at bank. Financial liabilities of the Group include trade and other payables, security deposits, amounts due to related parties, short-term bank borrowings, long-term bank loans and non-current payables. Accounting policies of financial assets and financial liabilities are disclosed under note 3. The table below sets out the Group's classification of each class of financial assets and financial liabilities and their fair values for the current and the comparative years:

	Note	Designated as fair value through profit or loss AED'000	Loans and receivables AED'000	Others at amortized cost AED'000	Designated as cash flow hedge AED'000	Carrying amount AED'000	Fair value AED'000
<b>31 December 2010</b>							
<b>Financial assets</b>							
Non-current receivables	14	-	147,280	-	-	147,280	147,280
Investment in marketable securities	15	5,031	-	-	-	5,031	5,031
Trade and other receivables	18	-	1,929,566	-	-	1,929,566	1,929,566
Due from related parties	19	-	8,954	-	-	8,954	8,954
Cash in hand and at bank	20	-	488,793	-	-	488,793	488,793
<b>Total</b>		<b>5,031</b>	<b>2,574,593</b>	<b>-</b>	<b>-</b>	<b>2,579,624</b>	<b>2,579,624</b>
<b>Financial liabilities</b>							
Trade and other payables	21	-	-	1,819,864	-	1,819,864	1,819,864
Security deposits	22(a)	-	-	14,751	-	14,751	14,751
Due to related parties	19	-	-	42,061	-	42,061	42,061
Short-term bank borrowings	23	-	-	294,490	-	294,490	294,490
Long-term bank loans	24	-	-	6,214,204	-	6,214,204	6,214,204
Non-current payables	26	-	-	59,761	-	59,761	59,761
Interest rate swaps	21	-	-	-	161	161	161
<b>Total</b>		<b>-</b>	<b>-</b>	<b>8,445,131</b>	<b>161</b>	<b>8,445,292</b>	<b>8,445,292</b>



**Notes** *(continued)*

**36 Financial instruments (continued)**

		Designated as fair value through profit or loss	Loans and receivables	Others at amortized cost	Designated as cash flow hedge	Carrying amount	Fair value
	Note	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
<b>31-Dec-09</b>							
<b>Financial assets</b>							
Non-current receivables	14	-	145,386	-	-	145,386	145,386
Investment in marketable securities	15	5,031	-	-	-	5,031	5,031
Trade and other receivables	18	-	1,985,233	-	-	1,985,233	1,986,233
Due from related parties	19	-	11,749	-	-	11,749	11,749
Cash in hand and at bank	20	-	544,572	-	-	544,572	544,572
<b>Total</b>		<b>5,031</b>	<b>2,686,940</b>	<b>-</b>	<b>-</b>	<b>2,691,971</b>	<b>2,692,971</b>
<b>Financial liabilities</b>							
Trade and other payables	21	-	-	2,207,700	-	2,207,700	2,207,700
Security deposits	22(a)	-	-	13,290	-	13,290	13,290
Due to related parties	19	-	-	20,315	-	20,315	20,315
Short-term bank borrowings	23	-	-	1,085,448	-	1,085,448	1,085,448
Long-term bank loans	24	-	-	5,965,036	-	5,965,036	5,965,036
Non-current payables	26	-	-	60,534	-	60,534	60,534
Interest rate swaps	21	-	-	-	1,487	1,487	1,487
<b>Total</b>		<b>-</b>	<b>-</b>	<b>9,352,323</b>	<b>1,487</b>	<b>9,353,810</b>	<b>9,353,810</b>



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## Notes (continued)

### 36 Financial instruments (continued)

#### (a) Credit risk

##### *Exposure to credit risk*

The carrying amount of financial assets represents the maximum credit risk exposure. The maximum exposure to credit risk at the reporting date was:

		2010	2009
	Note	AED'000	AED'000
Non-current receivables	14	147,280	145,386
Investment in marketable securities	15	5,031	4,500
Trade and other receivables	18	1,929,566	1,985,233
Due from related parties	19	8,954	11,749
Cash at bank	20	488,011	543,418
		<u>2,578,842</u>	<u>2,690,286</u>

Trade and other receivables (including non-current receivables) include an amount of AED 277.2 million (2009: AED 186.9 million) on sale of property where the legal ownership to the property is retained by the Group as a collateral. At 31 December 2010, the fair value of the properties held as collateral by the Group approximates to AED 238.8 million.

##### *Impairment losses*

The ageing of trade/contract and retention receivables (including non-current receivables) at the reporting date is as under:

	2010		2009	
	Gross	Provision	Gross	Provision
	AED'000	AED'000	AED'000	AED'000
Not past due	146,505	-	144,560	-
Past due 1 – 90 days	694,150	-	727,517	-
Past due 91 – 365 days	494,804	-	596,391	-
More than one year	1,583,609	943,855	1,496,791	914,654
	<u>2,919,068</u>	<u>943,855</u>	<u>2,965,259</u>	<u>914,654</u>

The outstanding amount for more than one year primarily represents amounts due from certain customers against which management believes that existing provision for doubtful debts is adequate and considers that the balance amount is fully recoverable. The movement in the provision for doubtful debts in respect of trade/contract receivables during the year is as follows:

	2010	2009
	AED'000	AED'000
At 1 January	164,654	41,459
Provision for the year (refer note 7(b))	30,965	123,195
Amounts written off/provision reversed during the year	(1,764)	-
	<u>193,855</u>	<u>164,654</u>
At 31 December (refer note 18)	193,855	164,654
Provision for contracting related activities (refer note 8)	<u>750,000</u>	<u>750,000</u>



## Notes (continued)

### 36 Financial instruments (continued)

#### (b) Liquidity risk

The following are the contractual maturities of financial liabilities, including interest payments and the impact of netting agreements at the statement of financial position date:

	Carrying amount AED'000	Contractual cash flows AED'000	Less than one year AED'000	More than one year AED'000
<b>Financial liabilities</b>				
<b>31 December 2010</b>				
<b>Non-derivative financial instruments</b>				
Trade and other payables	1,819,864	1,819,864	1,819,864	-
Security deposits	14,751	14,751	14,751	-
Due to related parties	42,061	42,061	42,061	-
Short-term bank borrowings	294,490	309,215	309,215	-
Long-term bank loans	6,214,204	7,457,045	2,154,721	5,302,324
Non-current payables	59,761	59,761	-	59,761
<b>Derivative financial instruments</b>				
Interest rate swaps	161	193	193	-
<b>Total</b>	<b>8,445,292</b>	<b>9,702,890</b>	<b>4,340,805</b>	<b>5,362,085</b>
	Carrying amount AED'000	Contractual cash flows AED'000	Less than one year AED'000	More than one year AED'000
<b>Financial liabilities</b>				
<b>31 December 2009</b>				
<b>Non-derivative financial instruments</b>				
Trade and other payables	2,207,700	2,207,700	2,207,700	-
Security deposits	13,290	13,290	13,290	-
Due to related parties	20,315	20,315	20,315	-
Short-term bank borrowings	1,085,448	1,139,720	1,139,720	-
Long-term bank loans	5,965,036	7,198,758	1,585,936	5,612,822
Non-current payables	60,534	60,534	-	60,534
<b>Derivative financial instruments</b>				
Interest rate swaps	1,487	1,987	1,987	-
<b>Total</b>	<b>9,353,810</b>	<b>10,642,304</b>	<b>4,968,948</b>	<b>5,673,356</b>



## Notes (continued)

### 36 Financial instruments (continued)

#### (c) Interest rate risk

The Group is exposed to interest rate risk on cash at bank, short-term bank borrowings and long-term bank loans (refer notes 20, 23 and 24). At the reporting date, the interest rate profile of the Group's interest bearing financial instruments was:

#### (i) Fixed rate instruments

	2010 AED'000	2009 AED'000
<b>Fixed rate instruments</b>		
Cash at bank – in deposit accounts	197,859	166,704

#### Sensitivity analysis for fixed rate instruments

Since the rate of interest is fixed, any change in the interest rates at the reporting date would not impact the consolidated income statement of the Group.

#### (ii) Variable rate instruments

	2010 AED'000	2009 AED'000
<b>Variable rate instruments</b>		
Short-term bank borrowings	294,490	1,085,448
Long-term bank loans	6,214,204	5,965,036
	<u>6,508,694</u>	<u>7,050,484</u>

#### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased/(decreased) equity and profit or loss by the amounts shown below. The analysis below excludes interest capitalized and assumes that all other variables remain constant.

	Consolidated profit or loss and equity	
	100 bp increase AED'000	100 bp decrease AED'000
<b>31 December 2010</b>		
Variable rate instruments	(67,796)	67,796
<b>31 December 2009</b>		
Variable rate instruments	(29,107)	29,107



## Notes *(continued)*

### 36 Financial instruments (continued)

#### (d) Equity price risk

##### Sensitivity analysis – equity price risk

Certain of the Group's quoted marketable equity investments are listed on the Dubai Financial Market. A ten percent increase in the price of its equity holding would have increased the fair value of the securities by AED 0.5 million (2009: AED 0.5 million); an equal change in the opposite direction would have decreased the fair value of the securities by AED 0.5 million (2009: AED 0.5 million). The analysis is performed on the same basis for 2009.

#### (e) Fair value hierarchy

The table below analyzes financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- **Level 1:** Quoted prices (unadjusted) in active markets for identical assets or liabilities;
- **Level 2:** Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- **Level 3:** Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group has investment in marketable securities which are stated at fair value. The fair value of quoted securities is determined by reference to their quoted bid prices as at the reporting date. Investments in marketable securities are stated at cost where no observable market data is available. Accordingly, the fair value hierarchy is set out as below:

	Level 1 AED'000	Level 3 AED'000	Total AED'000
<b>31 December 2010</b>			
Investment in marketable securities	531	4,500	5,031
	=====	=====	=====
<b>31 December 2009</b>			
Investment in marketable securities	531	4,500	5,031
	=====	=====	=====

There have been no reclassifications made during the current year or the previous year.



## Notes *(continued)*

### **37 Significant estimates and judgements**

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The following are the critical accounting estimates and judgements used by management in the preparation of these consolidated financial statements:

#### **Going concern assumption**

The Group's management has performed a preliminary assessment of the Group's ability to continue as a going concern, which covers a period of twelve months from the date of the financial statements, based on certain identified events and conditions that, individually or collectively, may cast significant doubt on the Group's ability to continue as going concern.

The Group's management has prepared its business forecast and the cash flow forecast for the twelve months from the reporting date on a conservative basis. The forecasts have been prepared taking into consideration the nature and condition of its business, the degree to which it is affected by external factors and other financial and non-financial data available at the time of preparation of such forecasts.

On the basis of such forecasts, the Group's management is of the opinion that the Group will be able to continue its operations for the next twelve months from the reporting date and that the going concern assumption used in the preparation of these consolidated financial statements is appropriate. The appropriateness of the going concern assumption shall be reassessed on each reporting date.

#### **Revenue recognition for real estate properties**

Revenue from sale of properties on freehold basis or under finance lease is recognized in the profit or loss when the significant risks and rewards of ownership are transferred to the buyer. Significant risks and rewards of ownership are deemed to be transferred to the buyer when the associated price risk is transferred to the buyer upon signing of the contract agreement and the buyer has been granted access to the property.

#### **Revenue recognition for contracting activities**

Revenue from contracting activities is recognized in the profit or loss when the outcome of the contract can be reliably estimated. The Group generally starts recognizing revenue when the project is 5-10% complete. The measurement of contract revenue is based on the percentage of completion method and is affected by a variety of uncertainties that depend on the outcome of future events. The estimates often need to be revised as events occur and uncertainties are resolved. Therefore, the amount of contract revenue may increase or decrease from period to period.





## Notes *(continued)*

### **37 Significant estimates and judgements (continued)**

#### **Impairment losses on property, plant and equipment and intangible assets**

The Group reviews its property, plant and equipment and intangible assets to assess impairment, if there is an indication of impairment. In determining whether impairment losses should be recognized in the profit or loss, the Group makes judgements as to whether there is any observable data indicating that there is a reduction in the carrying value of property, plant and equipment or intangible assets. Accordingly, provision for impairment is made where there is an identified loss event or condition which, based on previous experience, is evidence of a reduction in the carrying value of property, plant and equipment or intangible assets.

#### **Impairment losses on development properties**

The Group's management reviews the development properties to assess impairment, if there is an indication of impairment. In determining whether impairment losses should be recognized in the profit or loss, the management assesses the current selling prices of the property units and the anticipated costs for completion of such property units for properties which remain unsold at the reporting date. If the current selling prices are lower than the anticipated costs to complete, an impairment provision is recognized for the identified loss event or condition to reduce the cost of development properties to its net realizable value.

#### **Estimated useful life and residual value of property, plant and equipment**

The Group's management determines the estimated useful lives and related depreciation charge for its property, plant and equipment on an annual basis. The Group has carried out a review of the residual values and useful lives of property, plant and equipment as at

31 December 2010 and the management has not highlighted any requirement for an adjustment to the residual values and remaining useful lives of the assets for the current or future periods. However, these will be reviewed again in the next year.

#### **Valuation of investment properties**

The Group obtains fair values for all its investment properties based on an open market valuation carried out by an independent registered valuer (also refer note 12(c)).

#### **Provision for obsolete inventory**

The Group reviews its inventory to assess loss on account of obsolescence on a regular basis. In determining whether provision for obsolescence should be recognized in the profit or loss, the Group makes judgements as to whether there is any observable data indicating that there is any future saleability of the product and the net realizable value for such product. Accordingly, provision for impairment is made where the net realizable value is less than cost based on best estimates by the management. The provision for obsolete inventory is based on the aging and past movement of the inventory.



## Notes *(continued)*

### **37 Significant estimates and judgements (continued)**

#### **Provisions on receivables**

The Group reviews its receivables to assess adequacy of provisions at least on an annual basis. The Group's credit risk is primarily attributable to its trade/contract and other receivables and amounts due from related parties. In determining whether provision should be recognized in the profit or loss, the Group makes judgements as to whether there is any observable data indicating that there is a reasonable measurable decrease in the estimated future cash flows. Accordingly, a provision is made where there is a potential loss event or condition which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows.

#### **Provision for warranty expenses**

Provision for warranty expenses is recognized when the contract is completed and handed over to the customer for the period of warranty. The provision is based on historical warranty data and a weighing of all possible outcomes against their associated probabilities.



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Corporate Governance Report  
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## **1 Corporate Governance Practices**

- Union Properties PJSC (hereinafter referred as UP or the Company), is committed to the highest level of corporate governance, and has derived its values from a system which integrates ethics, corporate integrity and leading and compliant practices. Transparency, fairness, disclosure and accountability have been central to the working of the company, its management and Board of Directors (hereafter referred to as 'the Board'). Indeed, the company's commitment to good Corporate Governance practices predates the laws and mandates of the Securities and Commodities Authority (SCA).
- Depicted below are the various initiatives that have been undertaken by the company to ensure compliance with the applicable governance rules and regulations:
  - Establishment of an Audit Committee.
  - Establishment of a Nominations and Remuneration Committee.
  - Signature of the Declaration of Independence by Board Members.

## **2 Board of Directors Disclosure**

### **2.1 Company's Conflict of Interest and Disclosure Policy:**

- In practicing their duties, the Board of Directors and the employees should be fully aware of, and clearly understand all applicable laws, rules, and regulations in order that they can comply with them at all circumstances. Any advantages that may be presented to the employees', opportunities for monetary and non-monetary benefits in addition to the normal compensation arrangement paid by the Company should be in line with the conflict of interest policy. Therefore, the employees should accomplish their tasks with the principles of integrity, fairness, and in conformity to the professional standards.
- Director and Employee Trading: Directors and Employees may trade in the company's shares under restricted conditions. They must notify the Securities and Commodities Authority, the Exchange Director and the Company Secretary prior to entering into a trade in the company's shares.
- Benefits or Gifts: Employees are not allowed to receive from third parties, benefits or gifts in addition to those conferred by the Company. This is to prevent any influences on the employees' independence and objectivity.
- Directors are to immediately notify the Company Secretary if a material personal interest relating to the affairs of the Company arises. In this context, a material personal interest would refer to a financial transaction with a related party of the Company exceeding AED 5 Million.



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- Directors are to absent themselves from attendance at a meeting of directors where a matter in which they have a material personal interest is being discussed, unless the other directors vote otherwise.
- If one of the major shareholders (represented by a Board member) has a conflict of interest in an issue which can affect the price or volume of trading of the Company's securities, the Board of Directors should conduct a meeting and issue a decision in attendance of all its members; excluding the concerned shareholders/ director. In extraordinary cases, such issues can be resolved through a special committee formed for that purpose.
- Each director shall upon commencement of his term disclose to the Company the nature of the positions the same occupies in the companies and the public establishments and other important commitments and specify the time allocated thereto, and any changes on the above mention upon occurrence.
- Additionally, each director shall disclose on an annual basis, the nature of positions the same occupies in the company's securities, the parent company, subsidiary or affiliate companies.
- Directors are to monitor compliance with the disclosure policy and to take remedial action where necessary.
- The Company's Annual Corporate Governance Report shall be made available to the stakeholders along with the Company's Annual Report.

## **2.2 Compliance with the Conflict of Interest Policy during the last year:**

- The Board of Directors hereby declares that each member of the Board has complied with the disclosure requirements as per the laws and regulations issued by the Ministry of Economy and the Securities and Commodities Authority. There is no indication of non-compliance by any of the members of the Board of Directors.



### 3 Composition of Board of Directors

#### 3.1 Composition:

Depicted below is the composition of the Board of Directors of UP during the year 2011:

SI No.	Name	Particulars (Executive/ Non Executive)	Committee Membership	Committee Chairmanship
1	Mr. Khalid Bin Kalban	Non-Executive	N/A	
2	Mr. Saeed Mohammed Al Sharid	Non-Executive	Audit Committee	
3	Mr. Abdul Aziz Al Serkal	Non-Executive	Nomination & Remuneration Committee	
4	H.E. Hamad Buamim	Non-Executive	Audit Committee	√
5	Mr. Ali Al Fardan	Non-Executive	Nomination & Remuneration Committee	
6	Mr. Saeed Humaid Bin Draï	Non-Executive	Nomination & Remuneration Committee	√

1. Mr. Khalid Jassim Bin Kalban has been a member of the Board since 22 April 2008. Mr. Kalban has a degree in Business Management from USA and also majored in management at the Metropolitan State College, USA. His extensive experience covers the industrial, financial, investment and real estate sectors. He currently holds many important posts including Managing Director & CEO of Dubai Investments since 1998, member of the Board of Directors of Emirate NBD. Presently he is also the Chairman of National General Insurance PJSC.



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2. Mr. Saeed Mohammed Al Sharid was re-elected to the Board since 22 April 2008. Mr. Al Sharid has a BS degree in Accounting and Business Administration with extensive experience in General Management. He is a member of the Board of Directors of Etisalat and the Chairman of Emirates Islamic Bank.
3. Mr. Abdul Aziz Al Serkal was re-elected to the Board since 22 April 2008. Mr. Al Serkal is a Systems and Industrial Engineer from the USA. He is the CEO of Masharie (a subsidiary of Dubai Investments PJSC), and Chairman of Thermo LLC (a subsidiary of Union Properties PJSC), Emicool (Joint Venture between Dubai Investments PJSC & Union Properties), Folcra Beach Industrial WLL, Emirates Extrusion Factory LLC, White Aluminium, Anchor Allied Factory LLC Al Arif Contracting Company, Power Factor Electromechanical works, Stromek Emirates Foundations, Lite Tech Industries LLC, International Rubber Company. He is a Board Member in Dubai Investments Industries (a Subsidiary of Dubai Investments PJSC). His area of expertise is in investments, private equity, industrial and real estate sectors.
4. H.E. Hamad Buamim has been member of UP Board since 22nd April 2008. His Excellency obtained an MBA with Honor from the University of Missouri, Kansas City, USA in 2002. His Major was in Banks and Financial Affairs Management. His Excellency also graduated with Honor (Magna Cum Laude) in Electrical Engineering and Mathematics from Southern California, Los Angeles in 1996. His Excellency occupied a number of significant positions such as: Secretary General of Dubai Economic Council, a Corporate Manager in HSBC Bank. He also worked as a Lecturer of Finance & Banking at the College of Business & Economics of UAE University, as well as a Senior System Engineer at the Planning and Development Department of Dubai Electricity & Water Authority (DEWA). His Excellency is the Director General of Dubai Chamber of Commerce & Industry, and the Vice Chairman of the World Chambers Federation - ICC in Paris, Board Member on Dubai World and Emirates NBD and Chairman of Emirates Financial Services.
5. Mr. Ali Al Fardan has been member of the Board since 22 April 2008. Mr. Al Fardan holds a Bachelor of Science degree in Management and Information Systems. He has been involved with Real Estate Management, Property Investments, Capital Investment Management and Hospitality Management. Mr. Al Fardan is the Vice Chairman of Al Fardan Group, Dubai, CEO of First Investor LLC, Managing Director of Al Fardan Real Estate etc. He is also on the Board of Directors of Dubai Investments.
6. Mr. Saeed Humaid Bin Draï has been member of the Board since April 2010. Mr. Bin Draï graduated in Politics and International Relations at University of Canterbury in 1997. In September 1998, he joined his family business of ship handling, foodstuff, steel trading, road marking, and real estate development among others. He is the Managing Director of Bin Draï Enterprises and a Director of Emirates Money LLC.





### 3.2 Responsibilities

The Board of Directors' role is to represent the shareholders and is accountable to them for creating and delivering value through the effective governance of the business.

The Board of Directors will annually publish an Annual Governance Report, which is a statement of the practices and processes the Board has adopted to discharge its responsibilities. It shall include the processes the Board has implemented to undertake its own tasks and activities; the matters it has reserved for its own consideration and decision making; the authority it has delegated to the General Manager, including the limits in which the General Manager can execute that authority; and provide guidance on the relationship between the Board and the General Manager.

Once appointed, every director shall disclose to the Company the nature of relations he has with other listed companies, including positions, investments and other significant obligations through signing a Declaration of Independence Form.

Additionally, the Board of Directors shall have the following Roles and Responsibilities:

- Set and review the strategic direction and approves the Annual Operating Budget and Business Plan;
  - Make decisions concerning the Company's capital structure and dividend policy;
  - Review, approve and monitor major investments and strategic commitments;
  - Review and approve the annual and interim Financial Statements;
  - Ensure compliance with applicable laws, regulations and all appropriate accounting standards;
  - Ensure that an adequate risk management framework is in place to identify, assess and mitigate risks;
  - Ensure appropriate policies and delegations are in place to effectively govern the Company;
  - Adopt a Governance Structure that is aligned with the Company's values and strategies, and ensures the following:
    - Enhancing the Company's reputation;
    - Maintaining high standards of behaviour;
    - Promoting ethical and responsible decision making;
    - Communicate clear expectations and Delegation of Authority; and
    - Complying with the applicable Governance Regulation (i.e. Securities Commodities Authority (SCA) regulations).
- 
- Appointment of the General Manager and evaluation of his on-going performance and remuneration through the Nomination and Remuneration Committee, and that of Senior Management.



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- Ensure that an appropriate succession plan for Senior Management is in place;
- Recognise the legitimate interests of all stakeholders, being the shareholders, customers, staff and the communities in which the Company operates;
- Set written rules for the dealings of the staff in the securities issued by the Company, the Parent Company, the Subsidiaries, or the Sister Companies (where applicable);
- Ensure the integrity of external reporting to stakeholders including:
  - Review and monitor controls, processes and procedures in place to maintain the integrity of the Company's financial and accounting records and statements, with the guidance of the Audit Committee upon its formation;
  - Ensure accurate, objective and comprehensive information is conveyed to the shareholders to ensure that they are fully informed of material developments; and
  - Review the reports of the Audit Committee in relation to risk, internal controls and internal and external audit reports.
- Exceptionally issue some of its decisions by passing on a draft thereof for signature in emergency situations, provided the following are taken into considerations:
  - That the cases of issuing decisions by passing on the draft decision for signature may not exceed four (4) cases a year;
  - The agreement of the majority of the members of the Board of Directors that the concerned case is a case of emergency;
  - Handing the decision to the members of the Board in writing for the purpose of their consent, provided that the documents and evidences necessary to study the same are accompanied therewith; and
  - The written consent of the majority shall be attained on any decisions of the Board of Directors that is issued through passing on written draft for signature, and provided that the same is presented to the subsequent meeting of the Board of Directors so as to include the same in the minutes of the meeting.



- Tasks of the Non-Executive Directors shall include without limitation:
  - To participate in meetings of the Board of Directors and to provide independent opinion on strategic matters, policy, performance, accountability, resources, appointments and activity criteria;
  - To ensure that priority shall be given to the Company's and Shareholders' interests in case of conflict of interests;
  - To participate in the Company's Audit Committees;
  - To control the Company's performance in realizing its agreed objectives and goals and to monitor its performance reports;
  - To develop procedural rules for the Company's Governance and supervise and monitor their implementation in compliance therewith; and
  - To avail the Board of Directors and its different Committees of their skills, experience, diversified ..... specialties and qualifications through regular presence and efficient participation in the General Meetings.

### 3.3 Annual General Meetings:

There were 7 Board meetings held during the year January 01, 2010 and December 31, 2010. The Company's last Annual General Meeting was held on April 20, 2009. Depicted below is the Attendance Record of the Directors.

Sl No.	Dates of Board Meetings	Board Members **							
		1	2	3	4	5	6	7	8
1	28-Jan-10	✓	✓	✓	✓	✓	N/A	X	x
2	14-Feb-10	✓	✓	✓	X	✓	N/A	X	✓
3	12-Apr-10	✓	✓	✓	✓ part of meeting	✓	N/A	N/A	✓
4	1-Jun-10	✓	✓	x	✓	✓	✓	N/A	x
5	19-Aug-10	x	✓	✓	✓	✓	✓	N/A	N/A
6	4-Oct-10	✓	✓	✓	✓	✓	✓	N/A	N/A
7	20-Dec-10	✓	✓	x	✓	x	✓	N/A	N/A

\*\* - Notes

1. Mr. Khalid Bin Kalban
  2. Mr. Saeed Mohammed Al Sharid
  3. Mr. Abdul Aziz Al Serkal
  4. H.E. Hamad Buamim
  5. Mr. Ali Al Fardan
  6. Mr. Saeed Humaid Bin Draï (appointed in April 2010)
  7. Mr. Anis Jallaf (not a member since December 2009)
  8. Mr. Mohammad Omar Bin Haider (not a member since June 2010)
- ✓ Attended  
x Apologized  
N/A not a Board member at the relevant date

### 3.4 Responsibilities delegated to Executive Management:

During the year 2010, there were no additional roles and responsibilities delegated to the Executive Management.



### **3.5 Remuneration of Board of Directors**

The remunerations of board members shall be a percentage of net profit and the Company may pay ancillary expenses or fees or a monthly salary in the amount fixed by the board of directors to any member if such a member works in any committee, exerts special efforts or undertakes additional duties for the Company beyond his/her normal duties as a member of the board of directors of the company. In all cases, the remunerations of board members may not exceed ten percent (10%) of net profits, having deducted Depreciation, reserve and distribution of a dividend of at least five percent (5%) of capital to shareholders.

### **4 External Auditors**

The company's appointed external auditors during the year were KPMG who have been mandated with this role since 2004. During the year 2010, the professional fees that were charged for external audit services pertaining to Auditing Services amounted to AED 165,000 and pertaining to Advisory Services amounted to AED 139,840.

### **5 Board Committees**

#### **5.1 Audit Committee**

##### **Roles and Responsibilities (Term of Reference):**

- Oversight of the preparation of the Financial Statements.
- Review of the annual and quarterly Financial Statements.
- Review any insider, affiliated or related party transactions and ensure that rules for the conduct and approval of these are complied with.
- Reviewing the Company's Internal Control Systems for effectiveness. This may be undertaken by seeking assistance from external consulting firms.
- Ensure Risk Management policies are developed and undertake regular examination of cases of non-compliance with the same.

## 5.2 Composition of the Audit Committee:

S No	Name	Designation
1	Mr. Hamad Buamim	Chairman
2	Mr. Saeed Mohammed Al Sharid	Member
3	To be appointed	Member

## 5.3 Nomination & Remuneration Committee

### Roles and Responsibilities (Term of Reference):

- Specify Recruitment, termination and deductions policies for senior management.
- Monitor and evaluate the content of plans related to Human Resources and Training.
- Verification of ongoing independence of independent board members. If the committee discovers that any of the members do not meet the independence criteria, it shall present this matter to the company's board of directors and the board shall notify the member by a letter to be sent by registered mail to the members' registered address recorded in the company's files and shall address the reasons for the lack of independence; such member shall provide clarification to the board within fifteen days from the date of the notification.
- The board of directors in its earliest meeting after the member's response or after the expiry of the period preferred to above, shall issue a decision confirming whether the member is considered independent or not.
- Even when such board member is no longer meeting the independence criteria and such situation does not result a breach to the minimum requirement for the number of independent board members, the same must be taken into account when establishing board committees.
- Formulation and annual review of the policy on granting remunerations, benefits, incentives and salaries to the Board members and senior executives of the Company and the committee will verify that remunerations and benefits granted to the senior executive management of the Company are reasonable and in line with the Company's performance.
- Plan and Follow up on the special procedures for the nomination of Board Memberships.



#### 5.4 Composition of the Nomination & Remuneration Committee:

S No	Name	Designation
1	Mr. Saeed Humaid Bin Draï	Chairman
2	Mr. Abdul Aziz Al Serkal	Member
4	Mr. Ali Al Fardan	Member

#### 6 Internal Control

Currently the Board is responsible for Internal Control functions and Compliance within the company. The Board has established an Internal Control Function on 20 December 2010. Currently the Internal Audit of the Company is conducted by Price Waterhouse Cooper (PWC).

Additionally the Board has completed the following activities from internal control perspective:

- Have independent External Audit Function;
- Objectives, duties and Powers of the Internal Control Function has been defined;
- Job Descriptions for the personnel within the Internal Control Functions has been developed;
- Process of recruiting personnel for the function has been initiated;
- Process pertaining to the discussion on the key matters on the Controls and risks pertaining to External and Internal Audit Functions has been initiated.

Note: Currently the Chief Financial Officer is representing role of Head of Internal Control on temporary basis. Management is in process of recruiting Head of Internal Control who shall report to work from July 2011.

#### 7 Details of Non-Compliance by the Company

During the last year (2010), the company has not incurred any penalties, strictures imposed on the company by SCA or any statutory authority, on any matter related to capital markets. Additionally, have been no cases of non-compliance with any applicable rules and regulations.