### SAUDIA DAIRY & FOODSTUFF COMPANY (SADAFCO) (A Saudi Joint Stock Company)

CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE THREE-MONTH PERIOD ENDED JUNE 30, 2019 AND REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

# SAUDIA DAIRY & FOODSTUFF COMPANY (SADAFCO) (A SAUDI JOINT STOCK COMPANY) CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE THREE-MONTH PERIOD ENDED JUNE 30, 2019

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### Report on review of condensed consolidated interim financial information

To the Shareholders of Saudia Dairy & Foods Company (SADAFCO): (A Saudi Joint Stock Company)

#### **Introduction**

We have reviewed the accompanying condensed consolidated interim statement of financial position of Saudia Dairy & Foodstuff Company (the "Company" or ""SADAFCO"), together with its subsidiaries (collectively referred to as the "Group") as of June 30, 2019 and the related condensed consolidated statements of profit or loss, comprehensive income, changes in equity and cash flows for the three-month period then ended and notes, comprising a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with International Accounting Standard 34 - "Interim Financial Reporting" (IAS 34), as endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of interim financial information performed by the independent auditor of the entity", as endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, as endorsed in the Kingdom of Saudi Arabia, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial information is not prepared, in all material respects, in accordance with IAS 34, as endorsed in the Kingdom of Saudi Arabia.

**PricewaterhouseCoopers** 

Mufaddal A. Ali License Number 447

July 25, 2019

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| *   |      | Three-month p        | eriod ended<br>30,         |
|---|------|----------------------|----------------------------|
|   | Note | 2019                 | 2018                       |
|   |      | (Unaudited)          | (Unaudited)                |
| Revenue – net   | 4    | 495 720              | 440.474                    |
| Cost of revenue   | 740  | 485,232              | 410,171                    |
| Gross profit  |      | (328,759)<br>156,473 | (276,649)<br>133,522       |
| Selling and distribution expenses   |      | V                    | State Control Control Pro- |
| General and administrative expenses   |      | (70,431)             | (57,969)                   |
| Other operating income  |      | (27,001)             | (25,197)                   |
| Impairment loss on financial assets   |      | 808                  | 820                        |
| Operating profit  |      | (910)<br>58,939      | (375)<br>50,801            |
| Finance income  |      | 30,339               | 30,007                     |
|   |      | 3,298                | 2,999                      |
| Profit before zakat   |      | 62,237               | 53,800                     |
| Zakat   |      | (4,331)              | (3,772)                    |
| Profit for the period   |      | 57,906               | 50,028                     |
| Profit is attributable to:  |      |                      |                            |
| Owners of SADAFCO   |      | PO 004               | F0 000                     |
| Non-controlling interests   |      | 58,283               | 50,200                     |
| ENGINEED STORY OF THE PARTY OF |      | (377)                | (172)                      |
|   |      | 57,906               | 50,028                     |
| Earnings per share:   |      |                      |                            |
| Basic and dilutive earnings per share (Saudi Riyals) attributable to owners of SADAFCO  | 6    | 1.82                 | 1.54                       |
|   |      |                      |                            |

The notes from 1 to 16 form part of this condensed consolidated interim financial information.

Mussad Abdullah Al Nassar Member Board of Directors Waltherus Comelis Petrus Matthijs Chief Executive Officer Ian David Gowlett Chief Financial Officer

### SAUDIA DAIRY & FOODSTUFF COMPANY (SADAFCO) (A Saudi Joint Stock Company)

Condensed consolidated interim statement of comprehensive income

(All amounts in Saudi Riyals thousands unless otherwise stated)

|   | Three-month p  |             |
|---|--|-------------|
|   | 2019   | 2018        |
|   | (Unaudited)  | (Unaudited) |
| Profit for the period   | 57,906   | 50,028      |
| Other comprehensive income                                    |  |             |
| Items that may be reclassified to profit or loss              |  |             |
| Exchange difference on translation of foreign operations      | 128  | 814         |
| Items that will not to be reclassified to profit or loss      |  |             |
| Re-measurement gain on employee benefit obligations           | ) topological state of the stat |             |
| Other comprehensive income for the period                     | 128  | 814         |
| Total comprehensive income for the period                     | 58,034   | 50,842      |
| Total comprehensive income for the period is attributable to: |  |             |
| Owners of SADAFCO   | 58,409   | 50,989      |
| Non-controlling interests                                     | (375)  | (147)       |
|   | 58.034   | 50,842      |

The notes from 1 to 16 form part of this condensed consolidated interim financial information.

Mussad Abdullah Al Nassar Member Board of Directors Waltherus Cornelis Petrus Matthijs Chief Executive Officer Ian David Gowlett Chief Financial Officer

## SAUDIA DAIRY & FOODSTUFF COMPANY (SADAFCO) (A Saudi Joint Stock Company) Condensed consolidated interim statement of financial position

(All amounts in Saudi Riyals thousands unless otherwise stated)

|   | Note              | June 30,<br>2019  | March 31,<br>2019          |
|---|-------------------|-------------------|----------------------------|
| Assets  |                   | (Unaudited)       | (Audited)                  |
| Non-current assets                                      |                   |                   | 202000 Move 04 5000 504024 |
|   |                   |                   |                            |
| Property, plant and equipment                           | 7                 | 786,204           | 787,021                    |
| Intangible assets                                       |                   | 28,117            | 28,713                     |
| Right-of-use assets                                     | 8                 | 64,878            | 120                        |
| Other non-current assets                                |                   | 5,080             | 4,904                      |
| C   |                   | 884,279           | 820,638                    |
| Current assets  |                   |                   |                            |
| Inventories   |                   | 308,374           | 277,417                    |
| Trade and other receivables                             |                   | 200,987           | 192,792                    |
| Deposits, prepayments and other assets                  |                   | 34,453            | 42,840                     |
| Cash and cash equivalents                               |                   | 624,654           | 582,055                    |
|   |                   | 1,168,468         | 1,095,104                  |
| Total assets  | -                 | 2,052,747         | 1,915,742                  |
| Equity  |                   |                   |                            |
| Issued share and paid up capital                        |                   | 325,000           | 325,000                    |
| Statutory reserve                                       |                   | 162,500           | 162,500                    |
| Other reserves  | 14                | 235,590           | 229,762                    |
| Treasury shares   |                   | (51,559)          | (51,559)                   |
| Foreign currency translation reserves                   |                   | (399)             | (525)                      |
| Retained earnings                                       |                   | 661,722           | 673,267                    |
| Equity attributable to owners of SADAFCO                | (1 <del>-11</del> | 1,332,854         | 1,338,445                  |
| Non-controlling interests                               |                   | 19,039            | 19,414                     |
| Total equity  | -                 | 1,351,893         | 1,357,859                  |
| Liabilities   |                   |                   |                            |
| Non-current liabilities                                 |                   |                   |                            |
| Employee benefit obligations                            |                   | 440 425           | 400 570                    |
| Lease liabilities                                       | 9                 | 110,125<br>47,289 | 109,576                    |
| Non-controlling interest put option                     | 3                 |                   | 04.000                     |
| Non-current portion of contingent consideration payable |                   | 25,508<br>3,875   | 24,088                     |
| Salar parties of containing on containing payable       | Am                | 186,797           | 3,845<br>137,509           |
| Current liabilities                                     | Moder             |                   |                            |
| Current portion of lease liabilities                    | 9                 | 12,997            |                            |
| Trade and other payables                                |                   | 192,016           | 198,086                    |
| Accruals and other liabilities                          |                   | 219,087           | 200,955                    |
| Dividends payable                                       |                   | 67,077            | 3,077                      |
| Due to related parties                                  | 11                | 2,360             | 2,067                      |
| Zakat payable   | 10                | 20,520            | 16,189                     |
|   | 2000              | 514,057           | 420,374                    |
| Total liabilities                                       | -                 | 700,854           | 557,883                    |
| Total equity and liabilities                            | 2000              | 2.052,747         | 1,915,742                  |

The notes from 1 to 16 form part of this condensed consolidated interim financial information.

Mussad Abdullah Al Nassar Member Board of Directors

Waltherus Cornelle Petrus Matthijs Chief Executive Officer

lan David Gowlett Chief Financial Officer

SAUDIA DAIRY & FOODSTUFF COMPANY (SADAFCO)
(A Saudi Joint Stock Company)
Condensed consolidated interim statement of changes in equity
(All amounts in Saudi Riyals thousands unless otherwise stated)

|   |  | And the second s |          | Attributable to | Attributable to owners of SADAFCO | DAFCO  |           |             |           |
|---|--|--|----------|-----------------|-----------------------------------|--|-----------|-------------|-----------|
|   | share and  |  |          |                 | Foreign                           |  |           | •           |           |
|   | paid up  | Statutory  | Other    | Treasury        | translation                       | Retained   |           | Controlling | Totol     |
|   | capital  | reserve  | reserves | shares          | reserves                          | earnings   | Total     | interests   | equity    |
| Balance at April 1, 2018 (audited)                | 325,000  | 162,500  | 207,923  | 1               | (1,315)                           | 627,042  | 1,321,150 | 222         | 1,321,372 |
| Profit (loss) for the period                      | ı  | 1  | ı        |                 | (90)                              | 50,200   | 50,200    | (172)       | 50.028    |
| Other comprehensive income                        | •  |  | ,        | 969             | 789                               | *  | 789       | 25          | 814       |
| l otal comprehensive income (loss) for the period |  | ,  | 1        |                 | 789                               | 50.200   | 50.989    | (147)       | 50 842    |
| Transfer to other reserves (Note 14)              | a a construction of the co | *  | 5,020    | ***             | <b>II</b>                         | (5,020)  | 1         | -           | *         |
| Balance at June 30, 2018 (unaudited)              | 325,000  | 162,500  | 212,943  | ٠               | (526)                             | 672,222  | 1,372,139 | 75          | 1,372,214 |
| Balance at April 1, 2019 (audited)                | 325,000  | 162,500  | 229,762  | (51,559)        | (525)                             | 673,267  | 1,338,445 | 19,414      | 1,357,859 |
| Profit (loss) for the period                      | ·  | •  | A        | 1               | Þ                                 | 58,283   | 58,283    | (377)       | 57,906    |
| Other comprehensive income                        | •  | •  |          | *               | 126                               | THE COMMENSATION OF THE CO | 126       | 2           | 128       |
| period  |  | ŧ  |          | ř               | 126                               | 58,283   | 58,409    | (375)       | 58,034    |
| Dividends declared (Note 15)                      |  | ì  | *        | ī               | 1                                 | (64,000)   | (64,000)  | ` 1         | (64,000)  |
| Transfer to other reserves (Note 14)              |  | *  | 5,828    | 1               | ,                                 | (5,828)  | AN        | *           |           |
| Balance at June 30, 2019 (unaudited)              | 325,000  | 162,500  | 235,590  | (51,559)        | (388)                             | 661,722  | 1,332,854 | 19,039      | 1,351,893 |

The notes from 1 to 16 form part of this condensed consolidated interim financial information.

Mussad Abdullah Al Nassar Member Board of Directors

Waltherus Comelis Perus Matthijs
Chief Executive Officer

L Candit Sowlett Chief Financial Officer

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|   | Three-month pe |                                      |
|---|----------------|--------------------------------------|
|   | 2019           | 2018                                 |
|   | (Unaudited)    | (Unaudited)                          |
| Cash flow from operating activities   |                | 1151 - 112-1190 - 1120 1130 1100 ± 1 |
| Profit before zakat   | 62,237         | 53,800                               |
| Adjustments for:  |                | 12.000.00 00.000.00                  |
| Depreciation  | 23,167         | 16,511                               |
| Amortization of intangible assets   | 596            |                                      |
| Gain on disposal of property, plant and equipment   | (280)          | (519)                                |
| Impairment loss on financial assets   | 910            | 375                                  |
| Finance costs on lease liabilities  | 642            | 2                                    |
| Finance costs on non-controlling interest put option  | 1,420          | -                                    |
| Finance costs on contingent consideration payable   | 30             |                                      |
| Provision for employee benefit obligations  | 3,923          | 3,775                                |
| Other   | (176)          |                                      |
| Changes in:   | 92,469         | 73,942                               |
| Inventories   | (30,957)       | 30,571                               |
| Trade and other receivables   | (9,105)        | (18,401)                             |
| Deposits, prepayments and other assets  | 3,600          | 1,009                                |
| Trade and other payables  | (6,070)        | 18,243                               |
| Due to related parties  | 293            | 304                                  |
| Accruals and other liabilities  | 19,517         | 187                                  |
|   | 69,747         | 105,855                              |
| Employee benefit obligations paid   | (3,374)        | (5,385)                              |
| Net cash inflow from operating activities   | 66,373         | 100,470                              |
| Cash flow from investing activities   |                |                                      |
| Purchases of property, plant and equipment  | (18,879)       | (48,533)                             |
| Sale proceeds from disposal of property, plant and equipment  | 281            | 534                                  |
| Net cash outflow from investing activities  | (18,598)       | (47,999)                             |
| Cash flow from a financing activity   |                |                                      |
| Principal element of lease payments   | (5,304)        | -                                    |
| Net change in cash and cash equivalents  Effects of exchange rate fluctuations on cash and cash equivalents | 42,471         | 52,471                               |
| Cash and cash equivalents at the beginning of the period  | 128            | 814                                  |
| Cash and cash equivalents at the beginning of the period  | 582,055        | 559,099                              |
| and of the characters of the sun of the bellon  | 624,654        | 612,384                              |

The notes from 1 to 16 form part of this condensed consolidated interim financial information.

Mussad Abdullah Al Nassar Member Board of Directors Waltherus Comelis Petrus Matthijs Chief Executive Officer

Ian David Gowlett Chief Financial Officer

(A Saudi Joint Stock Company)

Notes to the condensed consolidated interim financial information for the three-month period ended June 30, 2019 (Unaudited)

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 1. General Information

Saudia Dairy & Foodstuff Company (the "Company" or "SADAFCO", together with its subsidiaries referred to as the "Group"), is a Saudi Joint Stock Company incorporated in the Kingdom of Saudi Arabia under Commercial Registration number 4030009917 issued in Jeddah dated Rabi Al-Akhar 21,1396H (April 21,1976).

The Company and its subsidiaries are primarily engaged in the production and distribution of dairy products, beverages and various foodstuff in the Kingdom of Saudi Arabia, Poland and certain other Gulf and Arab countries. Information on the Group's structure is provided in Note 5 of these condensed consolidated interim financial information.

#### 2. Basis of preparation

#### 2.1 Statement of compliance

This condensed consolidated interim financial information of the Group has been prepared in compliance with IAS 34 "Interim Financial Reporting" that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organization for Certified Public Accountants ("SOCPA").

The condensed consolidated interim financial information does not include all the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the annual financial statements for the year ended December 31, 2018. IAS 34 states that the condensed interim financial information is intended to provide an update on the latest complete set of annual financial statements. Hence, IAS 34 requires less disclosure in interim financial information than IFRS requires in annual financial statements.

#### 2.2 Accounting convention / Basis of measurement

The condensed consolidated interim financial information has been prepared on a historical cost basis except for the following material items in the Condensed Consolidated Interim Statement of Financial Position:

- The defined benefit obligation is recognised at the present value of future obligations using the Projected Unit Credit Method.
- Certain non-current assets measured at fair value.
- Non-controlling interest put option is recognised at the present value of redemption amount.

The condensed consolidated interim financial information is presented in Saudi Riyals being the functional currency of the Company and Group's presentation currency and all values are rounded to nearest thousand Saudi Riyals, unless otherwise indicated.

#### 2.3 New and amended standards adopted by the Group

A number of new or amended standards became applicable for the current reporting period. However, the Group had to change its accounting policies and make retrospective adjustments as a result of adopting IFRS 16 Leases.

The impact of the adoption of the lease standard is disclosed in 2.3 (a) below. The other standards did not have any impact on the Group's accounting policies and did not require retrospective adjustments.

#### Change in accounting policy

This note explains the impact of the adoption of IFRS 16 Leases on the Group's financial statements. The new accounting policy that has been applied from April 1, 2019 is disclosed in Note 3.

As indicated above, the Group has adopted IFRS 16 retrospectively from April 1, 2019, but has not restated comparatives for the year-ended March 31, 2019, as permitted under the specific transitional provisions in IFRS 16. The reclassifications and the adjustments arising from the new leasing rules are therefore recognised in the opening balance sheet at April 1, 2019.

#### (a) Adjustments recognised on adoption of IFRS 16

On adoption of IFRS 16, the Group recognised lease liabilities in relation to leases which had previously been classified as 'operating leases' under the principles of IAS 17 Leases. These liabilities are now measured at the present value of the remaining lease payments, discounted using the using the interest rate implicit in the lease. Interest rate implicit in the lease cannot be determined, hence, the Group's incremental borrowing rate is used as of April 1, 2019. The weighted average Group's incremental borrowing rate applied to the lease liabilities on April 1, 2019 was 4.29%.

(A Saudi Joint Stock Company)

Notes to the condensed consolidated interim financial information for the three-month period ended June 30, 2019 (Unaudited)

(All amounts in Saudi Rivals thousands unless otherwise stated)

#### 2. Basis of preparation (continued)

#### 2.3 New and amended standards adopted by the Group (continued)

#### (a) Adjustments recognised on adoption of IFRS 16 (continued)

|  | April 1, 2019                         |
|--|---------------------------------------|
| Operating lease commitments as at April 1, 2019  | 39,288                                |
| Discounted using the lessee's incremental borrowing rate of at the date of initial application Less: short-term leases recognised on a straight-line basis as expense Add: adjustments as a result of a different treatment of extension options  Lease liabilities recognised as at April 1, 2019 | 31,914<br>(6,872)<br>39,906<br>64,948 |
| Classified as: Current lease liabilities Non-current lease liabilities   | 13,826<br>51,122<br>64,948            |

The associated right-of-use assets were measured at the amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the statement of financial position as at April 1, 2019. There were no onerous lease contracts that would have required an adjustment to the right-of-use assets at April 1, 2019 (date of initial application).

|   | June 30, 2019 | April 1, 2019 |
|---|---------------|---------------|
| The recognised right-of-use assets relate to the following types of |               |               |
| assets:   |               |               |
| Land  | 38,088        | 38,537        |
| Buildings   | 12,218        | 13,974        |
| Vehicles  | 14,572        | 15,839        |
| Total right-of-use assets   | 64,878        | 68,350        |

The change in accounting policy affected the following items in the statement of financial position on April 1, 2019:

- right-of-use assets increase by Saudi Riyals 68.4 million
- prepayment decrease by Saudi Riyals 4.8 million
- lease liabilities increase by Saudi Riyals 64.9 million
- other liabilities decrease by Saudi Riyals 1.4 million

There is no net impact on retained earnings on April 1, 2019 as a consequence of change in accounting policy.

#### (b) Impact on segment disclosures and earnings per share

Segment assets and segment liabilities for June 30, 2019 are increased as a result of the adoption of IFRS 16. The following segments were affected by the change in policy:

|                       | Drinks | Non-drinks | Unallocated | Total  |
|-----------------------|--------|------------|-------------|--------|
| Impact on assets      | 42,621 | 22,257     | (5,289)     | 59,589 |
| Impact on liabilities | 50,635 | 9,652      | (1,158)     | 59,129 |

Earnings per share increased by Saudi Riyal 0.02 per share for the three-month period to June 30, 2019 as a result of the adoption of IFRS 16.

#### Practical expedients applied

In applying IFRS 16 for the first time, the Group has used the following practical expedients permitted by the standard:

- the use of a single discount rate to a portfolio of leases with reasonably similar characteristics;
- reliance on previous assessments on whether leases are onerous;
- the accounting for operating leases with a remaining lease term of less than 12 months as at April 1, 2019 as short-term leases;
- the exclusion of initial direct costs for the measurement of the right-of-use asset at the date of initial application;
   and:
- the use of hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

(A Saudi Joint Stock Company)

Notes to the condensed consolidated interim financial information for the three-month period ended June 30, 2019 (Unaudited)

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 2. Basis of preparation (continued)

#### 2.3 New and amended standards adopted by the Group (continued)

The Group has also elected not to reassess whether a contract is, or contains a lease at the date of initial application. Instead, for contracts entered into before the transition date the Group relied on its assessment made applying IAS 17 and IFRIC 4 Determining whether an Arrangement contains a Lease.

#### 2.4 Standards and interpretations issued but not yet effective and applied by the Group

There are no other relevant standards, amendments or interpretations issued by IFRS Interpretation Committee that are not yet effective that would be expected to have a material impact on the Group's condensed consolidated interim financial information.

#### 2.5 Critical accounting estimates and judgements

In preparing this condensed consolidated interim financial information, management has made judgments and estimates that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense and accompanying disclosures. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities were the same as those described in the last annual consolidated financial statements except for new significant judgments and key sources of estimation uncertainty related to the application of IFRS 16, which are described in Note 3 below.

#### 3. Significant accounting policies

The accounting policies adopted by the Group for the preparation of the condensed consolidated interim financial information are consistent with those followed in preparation of the Group's annual consolidated financial statements for the year ended March 31, 2019, except for accounting policies related to the new standards adopted by the Group effective as of April 1, 2019 (see Note 2.3).

#### 3.1 Leases

The Group has leases for various accommodation, lands, warehouses and depot facilities. Rental contracts are typically made for fixed periods of 1 to 20 years. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

Until the last financial year-ended March 31, 2019, leases of property, plant and equipment were classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to the statement of comprehensive income on a straight-line basis over the period of the lease.

From April 1, 2019, leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the consolidated statement of comprehensive income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Assets and liabilities arising from a lease are initially measured on present value. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- amounts expected to be payable by the lessee under residual value guarantees;
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- · any initial direct costs; and
- · restoration costs.

(A Saudi Joint Stock Company)

Notes to the condensed consolidated interim financial information for the three-month period ended June 30, 2019 (Unaudited)

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 3. Significant accounting policies (continued)

#### 3.1 Leases (continued)

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in the consolidated statement of comprehensive income. Short-term leases are leases with a lease term of 12 months or less. In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

At June 30, 2019, the Group did not have any lease contract classified as right-of-use assets that are variable in nature. Some leases contain extensions options exercisable by the Group before the end of the non-cancellable contract period. Where practicable, the Group seeks to include extension options in new leases to provide operational flexibility. The extension options held are exercisable only by the Group. The Group assesses at lease commencement whether it is reasonably certain to exercise the option. The Group does not provide residual value guarantees in relation to any of its leases.

#### 4. Segment information

#### 4.1 Operating segment

Following the management approach in regard to IFRS 8, operating segments are reported in accordance with the internal reporting provided to the Board of Directors and CEO (CODM), who is responsible for allocating the reportable segments and assessing their performance. The drinks segment represents milk and juice products, while non-drinks represent ice creams, tomato paste, cheese and snacks.

| Segment profit or loss for the three-month period ended June 30, 2019 | Drinks   | Non-drinks | Unallocated | Total     |
|---|----------|------------|-------------|-----------|
| Segment revenue – net   | 278,484  | 212,035    | _           | 490,519   |
| Inter-segment revenue – net   | 270,404  | (5,287)    | -           | (5,287)   |
| Revenue from external customers                                       | 278,484  | 206,748    | _           | 485,232   |
|   |          |            | -           | 100,202   |
| Profit before zakat   | 40,207   | 22,030     | -           | 62,237    |
| Depreciation  | 17,687   | 5,480      | -           | 23,167    |
| Amortisation  | -        | 596        | -           | 596       |
| Segment assets as of June 30, 2019                                    |          |            |             |           |
| Property, plant and equipment   | 587,777  | 198,427    | -           | 786,204   |
| Right-of-use assets   | 54,409   | 10,469     | -           | 64,878    |
| Intangible assets   | -        | 28,117     | -           | 28,117    |
| Other non-current assets  | -        | 4,837      | 243         | 5,080     |
| Current assets  | -        | 47,303     | 1,121,165   | 1,168,468 |
| Total assets  | 642,186  | 289,153    | 1,121,408   | 2,052,747 |
| Segment liabilities as of June 30, 2019                               |          |            |             |           |
| Current liabilities   | 10,544   | 33,040     | 470,473     | 514,057   |
| Non-controlling interest put option                                   | -        | 25,508     | -           | 25,508    |
| Non-current portion of contingent                                     |          |            |             |           |
| consideration payable   | -        | 3,875      | -           | 3,875     |
| Non-current portion of lease liabilities                              | 40,091   | 7,198      | -           | 47,289    |
| Employee benefit obligations  | <u> </u> | 230        | 109,895     | 110,125   |
| Total liabilities   | 50,635   | 69,851     | 580,368     | 700,854   |
| Segment profit or loss for the three-month period ended June 30, 2018 |          |            |             |           |
| Segment revenue – net   | 247,909  | 162,262    | -           | 410,171   |
| Inter-segment revenue – net   | -        | -          | -           | -         |
| Revenue from external customers                                       | 247,909  | 162,262    | -           | 410,171   |
| Profit before zakat   | 36,385   | 17,415     | _           | 53,800    |
| Depreciation  | 12,362   | 4,149      | -           | 16,511    |
| p s - s - s - s - s - s - s - s - s -                                 | . 2,002  | .,. 10     |             | . 5,5 11  |

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Notes to the condensed consolidated interim financial information for the three-month period ended June 30, 2019 (Unaudited)

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 4. Segment information (continued)

#### 4.1 Operating segment (continued)

|  | Drinks  | Non-drinks | Unallocated | Total     |
|--|---------|------------|-------------|-----------|
| Segment assets as of March 31, 2019      |         |            |             |           |
| Property, plant and equipment            | 562,187 | 224,834    | -           | 787,021   |
| Intangible assets                        | -       | 28,713     | -           | 28,713    |
| Other non-current assets                 | -       | 4,661      | 243         | 4,904     |
| Current assets                           | -       | 49,244     | 1,045,860   | 1,095,104 |
| Total assets                             | 562,187 | 307,452    | 1,046,103   | 1,915,742 |
| Segment liabilities as of March 31, 2019 |         |            |             |           |
| Current liabilities                      | -       | 29,495     | 390,879     | 420,374   |
| Non-controlling interest put option      | -       | 24,088     | -           | 24,088    |
| Non-current portion of contingent        |         |            |             |           |
| consideration payable                    | -       | 3,845      | -           | 3,845     |
| Employee benefit obligations             | -       | 230        | 109,346     | 109,576   |
| _  | -       | 57,658     | 500,225     | 557,883   |

The management has categorized its geographical operations as follows:

|  | Three-month period |             |  |
|--|--------------------|-------------|--|
|  | ended Jւ           | ıne 30,     |  |
|  | 2019               | 2018        |  |
|  | (Unaudited)        | (Unaudited) |  |
| Geographic information                   |                    |             |  |
| Revenue from external customers          |                    |             |  |
| Kingdom of Saudi Arabia                  | 406,356            | 384,318     |  |
| Poland                                   | 51,855             | , <u>-</u>  |  |
| Gulf Cooperation Council (GCC countries) | 15,114             | 14,659      |  |
| Other                                    | 11,907             | 11,194      |  |
| Total                                    | 485,232            | 410,171     |  |
|  |                    | March 31,   |  |
|  | June 30, 2019      | 2019        |  |
|  | (Unaudited)        | (Audited)   |  |
| Non-current operating assets             | ,                  | , ,         |  |
| Kingdom of Saudi Arabia                  | 793,874            | 731,049     |  |
| Poland                                   | 78,900             | 77,863      |  |
| Gulf Cooperation Council (GCC countries) | 9,389              | 9,711       |  |
| Other                                    | 2,116              | 2,015       |  |
| Total                                    | 884,279            | 820,638     |  |

#### 4.2 Adjustments

Certain non-current assets, current liabilities and non-current liabilities are not allocated to operating segments as they are managed on a Group basis.

#### 4.3 Reconciliation of profit

|  | Three-month period ended June 30, |                             |
|--|-----------------------------------|-----------------------------|
|  | 2019<br>(Unaudited)               | 2018<br>(Unaudited)         |
| Profit before zakat<br>Zakat<br>Profit after zakat | 62,237<br>(4,331)<br>57,906       | 53,800<br>(3,772)<br>50,028 |

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Notes to the condensed consolidated interim financial information for the three-month period ended June 30, 2019 (Unaudited)

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 5. Group information

The condensed consolidated interim financial information of the Group includes:

| Name   | Relationship | Principal activities         | Country of incorporation | % equit          | y interest        |
|--|--------------|------------------------------|--------------------------|------------------|-------------------|
|  |              |                              | ·                        | June 30,<br>2019 | March<br>31, 2019 |
| SADAFCO Bahrain Company SPC                          | Subsidiary   | Foodstuff and dairy products | Bahrain                  | 100%             | 100%              |
| SADAFCO Jordan Foodstuff<br>Company LLC              | Subsidiary   | Foodstuff and dairy products | Jordan                   | 100%             | 100%              |
| SADAFCO Qatar Company                                | Subsidiary   | Foodstuff and dairy products | Qatar                    | 75%              | 75%               |
| SADAFCO Kuwait Foodstuff Co.<br>W.L.L (*)            | Subsidiary   | Foodstuff and dairy products | Kuwait                   | 49%              | 49%               |
| SADAFCO Poland sp. Z.o.o. (**)<br>("SADAFCO Poland") | Subsidiary   | Holding company              | Poland                   | 100%             | 100%              |
| Mlekoma sp. Z.o.o. (**)                              | Subsidiary   | Dairy products               | Poland                   | 76%              | 76%               |
| Foodexo sp. Z.o.o, (**)                              | Subsidiary   | Dairy products               | Poland                   | 76%              | 76%               |
| Mlekoma Dairy Z.o.o (**)                             | Associate    | Dairy products               | Poland                   | 37%              | 37%               |

<sup>(\*)</sup> Remaining equity interest is beneficially held through parties nominated by the Company.

#### 6. Earnings per share

The basic and dilutive earnings per share is computed as follows:

|   | Three-month period ended June 30, |             |
|---|-----------------------------------|-------------|
|   | 2019 201                          |             |
|   | (Unaudited)                       | (Unaudited) |
| Profit attributable to owners of SADAFCO (Saudi Riyals)               | 58,283                            | 50,200      |
| Weighted average number of ordinary shares outstanding (in thousands) | 32,000                            | 32,500      |
| Basic and diluted earnings per share (Saudi Riyals)                   | 1.82                              | 1.54        |

Weighted average number of shares are adjusted to reflect the effect of treasury shares held by the Company.

#### 7. Property, plant and equipment

- (a) The ownership interest of the Group in certain freehold land held in Madinah at June 30, 2019 amounting to Saudi Riyals 1.54 million (March 31, 2019: Saudi Riyals 1.54 million) is through a shareholder of the Group. The Group holds legal documents confirming its beneficial interest.
- (b) The additions during the three-month period ended June 30, 2019 amounting to Saudi Riyals 18.87 million (March 31, 2019: Saudi Riyals 146.06 million and June 30, 2018: Saudi Riyals 48.53 million), mainly represent addition to capital work-in-progress for warehouses and plant and machinery in the factories.

<sup>(\*\*)</sup> During the year ended March 31, 2019, the Group acquired a controlling stake in Mlekoma sp. Z.o.o. and its subsidiary Foodexo sp. Z.o.o, and an associate Mlekoma Dairy Z.o.o (collectively referred to as "Mlekoma group") through a wholly owned subsidiary, SADAFCO Poland, incorporated in Poland.

(A Saudi Joint Stock Company)

Notes to the condensed consolidated interim financial information for the three-month period ended June 30, 2019 (Unaudited)

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 8. Right-of-use assets

|   | Land            | Buildings         | Vehicles          | Total             |
|---|-----------------|-------------------|-------------------|-------------------|
| At April 1, 2019  |                 |                   |                   |                   |
| Cost  | 38,537          | 13,974            | 15,839            | 68,350            |
| Accumulated depreciation  | _               | -                 | -                 |                   |
| Net book value  | 38,537          | 13,974            | 15,839            | 68,350            |
| Three-month period ended June 30, 2019 Opening net book value Depreciation charge | 38,537<br>(449) | 13,974<br>(1,756) | 15,839<br>(1,267) | 68,350<br>(3,472) |
| Closing net book value  | 38,088          | 12,218            | 14,572            | 64,878            |
| At June 30, 2019  |                 |                   |                   |                   |
| Cost  | 38,537          | 13,974            | 15,839            | 68,350            |
| Accumulated depreciation  | (449)           | (1,756)           | (1,267)           | (3,472)           |
| Net book value  | 38,088          | 12,218            | 14,572            | 64,878            |

#### 9. Lease liabilities

Movement in lease liabilities is summarized as follows:

|                  | June 30, 2019 |
|------------------|---------------|
|                  | (Unaudited)   |
| At April 1, 2019 | 64,948        |
| Payments made    | (5,304)       |
| Interest charged | 642           |
| At June 30, 2019 | 60,286        |

The scheduled maturities of the lease liabilities as of period ended June 30, 2019 are as follows:

|                     | Principal amount | Interest | Net lease<br>liabilities |
|---------------------|------------------|----------|--------------------------|
| Current portion     | 15,353           | (2,356)  | 12,997                   |
| Non-current portion | 71,864           | (24,575) | 47,289                   |
|                     | 87,217           | (26,931) | 60,286                   |

#### 10. Zakat matters

Zakat assessments for the years up to and including 2017 have been finalized with the General Authority of Zakat and income Tax (GAZT).

SADAFCO has settled the additional Zakat liabilities of Saudi Riyals 3.8 million, Saudi Riyals 3.6 million and Saudi Riyals 1.7 million for the years 2005 through 2007, 2008 through 2011 and 2012 through 2013, respectively. However, the revised assessments for these years based on appeal decisions are awaited.

The GAZT has not yet raised an assessment for the year 2018.

(A Saudi Joint Stock Company)

Notes to the condensed consolidated interim financial information for the three-month period ended June 30, 2019 (Unaudited)

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 11. Related party matters

#### 11.1 Transactions and balances with related parties

- (a) Transactions with related parties were undertaken in the ordinary course of business at commercial terms and were approved by the management.
- (b) Significant transactions and balances related parties are described as under:

| Transactions with                   | Sales to / (purchase from) ansactions with Nature of transaction related parties |                  | Due to related parties |                  |                   |
|-------------------------------------|--|------------------|------------------------|------------------|-------------------|
|                                     |  | June 30,<br>2019 | June 30,<br>2018       | June 30,<br>2019 | March 31,<br>2019 |
|                                     |  | (Unaudited)      | (Unaudited)            | (Unaudited)      | Audited           |
| Buruj Cooperative insurance company |  |                  |                        |                  |                   |
| (*)                                 | Insurance premium  | 2,648            | 2,614                  | 2,360            | 2,048             |
| PKC Advisory                        | Consultancy services   | 198              | -                      | -                | 19                |
|                                     |  |                  |                        | 2,360            | 2,067             |

<sup>(\*)</sup> These transactions represent the insurance expense net of any claims received from Buruj Co-operative insurance Company.

#### 11.2 Compensation of key management personnel of the Group

Compensation to Group's key management personnel includes salaries, and contributions to post-employment defined benefit plan. The Group has recognized an expense of Saudi Riyals 3.9 million for the three-month period ended June 30, 2019 (2018: Saudi Riyals 3.6 million).

#### 12. Financial Instruments

#### 12.1 Financial assets

|                                    | June 30, 2019<br>(Unaudited) | March 31,<br>2019<br>(Audited) |
|------------------------------------|------------------------------|--------------------------------|
| Financial assets at amortised cost |                              |                                |
| Trade and other receivables – net  | 200,987                      | 192,792                        |
| Cash and cash equivalents          | 624,654                      | 582,055                        |
| Total financial assets             | 825,641                      | 774,847                        |

#### Trade and other receivables

Trade and other receivables are non-derivative financial assets carried at amortised cost. The carrying value may be affected by changes in the credit risk of the counterparties.

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Notes to the condensed consolidated interim financial information for the three-month period ended June 30, 2019 (Unaudited)

(All amounts in Saudi Rivals thousands unless otherwise stated)

#### 12. Financial Instruments (continued)

#### 12.2 Financial liabilities

|  | June 30, 2019<br>(Unaudited) | March 31,<br>2019<br>(Audited) |
|--|------------------------------|--------------------------------|
| Financial liabilities at amortized cost                    |                              |                                |
| Trade and other payables                                   | 192,016                      | 198,086                        |
| Lease liabilities  | 60,286                       | -                              |
| Accruals and other liabilities                             | 216,001                      | 197,869                        |
| Dividends payable  | 67,077                       | 3,077                          |
| Due to related parties                                     | 2,360                        | 2,067                          |
|  | 537,740                      | 401,099                        |
| Financial liabilities at fair value through profit or loss |                              |                                |
| Non-controlling interest put option                        | 25,508                       | 24,088                         |
| Contingent consideration payable                           | 6,961                        | 6,842                          |
|  | 32,469                       | 30,930                         |
| Total financial liabilities                                | 570,209                      | 432,029                        |

#### 12.3 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits from the asset's highest and best use or by selling it to another market participant that would utilize the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy. This is described, as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the consolidated financial statements at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

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Notes to the condensed consolidated interim financial information for the three-month period ended June 30, 2019 (Unaudited)

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 12. Financial Instruments (continued)

#### 12.4 Financial instruments carried at fair value

#### a) Valuation techniques used to determine fair values

Specific valuation techniques used to value financial instruments include:

- Contingent consideration expected cash flows are estimated based on achievement of target sales and net
  margins as per the terms of SPA and the entity's knowledge of the business and how the current economic
  environment is likely to impact it.
- Non-controlling interest put option expected earnings multiplier to projected EBITDA of financial year 2022 of Mlekoma group as reduced by net debt in accordance with the SPA.

#### b) Fair value measurements using significant unobservable inputs (level 3)

|                           | Contingent<br>consideration<br>payable | Non-<br>controlling<br>interest put<br>option |
|---------------------------|--|---|
| April 1, 2019 (audited)   | 6,931                                  | 24,088  |
| Unwinding of discount     | 30                                     | 1,420   |
| June 30, 2019 (unaudited) | 6,961                                  | 25,508  |

#### 13. Commitments and contingencies

- (a) As at June 30, 2019, the Group has outstanding commitments for future capital expenditures amounting to Saudi Riyals 39.3 million (March 31, 2019: Saudi Riyals 34.0 million).
- (b) As at June 30, 2019, the Group has a contingent liability of Saudi Riyals 11.3 million (March 31, 2019: Saudi Riyals 11.3 million) in respect of guarantees issued by the Company's bankers to the GAZT (Note 10).

#### 14. Other reserves

In the prior years, the shareholders decided to create a voluntary reserve by transfer of ten percent of the net income attributable to equity shareholders of SADAFCO to the reserve. The utilization of this reserve is at the discretion of the shareholders. In the current period, transfer has been made to the voluntary reserve.

#### 15. Dividends

In the General Assembly meeting of the Group held on May 11, 2019 the shareholders authorized dividends of Saudi Riyals 2 per share amounting to Saudi Riyals 64.0 million.

#### 16. Approval and authorization for issue

On July 25, 2019, these condensed consolidated interim financial information were authorized for issue by the Board of Directors.