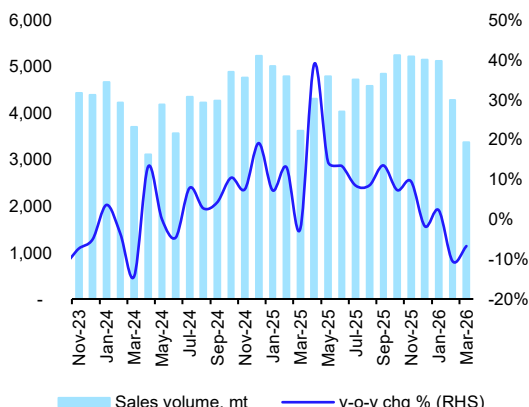
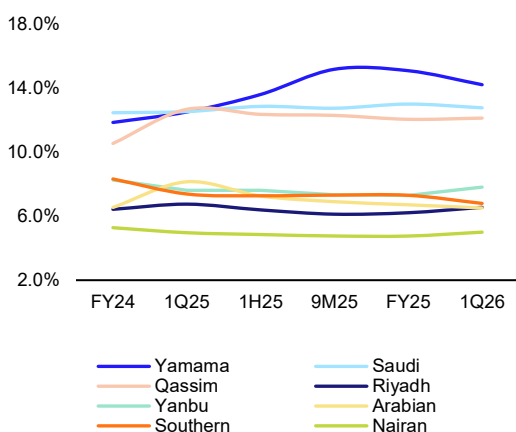


Cement sales y-o-y growth (%)



Source: Yamama Cement, Al Rajhi Capital

Market share (%)



Source: Yamama Cement, Al Rajhi Capital

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## KSA Cement sector monthly update: March 2026

- **Cement sales volume in March 2026 declined by 6.7% y-o-y and 21.3% m-o-m to 3.37mt, reflecting holiday effect and recent geopolitical developments. 1Q26 sales volume fell by 4.7% y-o-y to 12.76mt.**
- **Yamama continues to command highest market share, recording 14.2% in 1Q26, followed by Saudi Cement (12.8%) and Qassim Cement (12.1%).**
- **Clinker inventory grew by 2.1% m-o-m to 43.6mt, with Southern cement holding the highest inventory (18 months of LTM avg. sales).**

**Sales:** Total cement sales volume in March 2026 decreased by 6.7% y-o-y and 21.3% m-o-m, reaching 3.37 mt. In 1Q26, sales volume stood at 12.76mt, down 4.7% y-o-y, primarily driven by seasonality related to Ramadan and recent geopolitical developments. Cement exports volumes are down 14% y-o-y in 1Q26. Among our coverage companies, Yamama Cement reported the highest growth in the month of March, up 9% y-o-y, followed by Yanbu Cement (+8% y-o-y). Rest of the companies reported lower volumes y-o-y.

Geographically, all the regions experienced y-o-y decline in March 2026 volumes, barring the Western region that remained broadly flat. Overall, in 1Q26, the highest volume decline is seen in the Northern region companies (down 16% y-o-y), followed by the Southern region (down 9% y-o-y), Central region (down 5% y-o-y) and Western region (down 3% y-o-y). Only the Eastern region recorded growth (up 2% y-o-y).

**Clinker inventory:** Clinker inventory increased by 2.1% m-o-m to 43.6 mt. as of March 2026. Among our coverage companies, Riyadh Cement holds the lowest inventory level (5 months of LTM average sales vs. industry average of 11 months), followed by Saudi Cement at 6 months and Yamama Cement at 7 months. Southern Cement had the highest inventory level of 18 months.

Figure 1 Cement sales performance of coverage companies

Cement sales	Mar'2026 ('000 tons)	y-o-y Growth	m-o-m Growth
Yamama Cement	499	8.7%	-23.5%
Saudi Cement	456	-16.8%	-17.5%
Qassim Cement	450	-3.6%	-9.3%
Riyadh Cement	201	-21.5%	-23.3%
Yanbu Cement	276	8.2%	-17.6%
Arabian Cement	194	-28.4%	-34.9%
Southern Cement	205	-10.1%	-31.9%
Najran Cement	154	-8.3%	-25.2%

Source: Yamama Cement, Al Rajhi Capital

Figure 2 Local sales vs. Export sales contribution

Cement sales	Mar'2026	
	Local	Export
Yamama Cement	100.0%	0.0%
Saudi Cement	81.4%	18.6%
Qassim Cement	100.0%	0.0%
Riyadh Cement	100.0%	0.0%
Yanbu Cement	100.0%	0.0%
Arabian Cement	100.0%	0.0%
Southern Cement	100.0%	0.0%
Najran Cement	89.0%	11.0%

Source: Yamama Cement, Al Rajhi Capital

Figure 3 Sales performance by region (March'26)

Cement sales	Mar'2026 ('000 tons)	y-o-y Growth	m-o-m Growth
Central	1,153	-6.8%	-21.0%
West	899	0.4%	-21.4%
East	672	-8.6%	-17.1%
South	359	-9.3%	-29.2%
North	285	-18.1%	-19.9%
<b>Total</b>	<b>3,368</b>	<b>-6.7%</b>	<b>-21.3%</b>

Source: Yamama Cement, Al Rajhi Capital

Figure 4 Sales performance of coverage companies (YTD)

Cement sales	1Q26 ('000 tons)	y-o-y Growth
Yamama Cement	1,813	8.2%
Saudi Cement	1,629	-2.9%
Qassim Cement	1,547	-8.8%
Riyadh Cement	836	-7.5%
Yanbu Cement	997	-2.4%
Arabian Cement	831	-23.8%
Southern Cement	867	-12.3%
Najran Cement	638	-4.1%

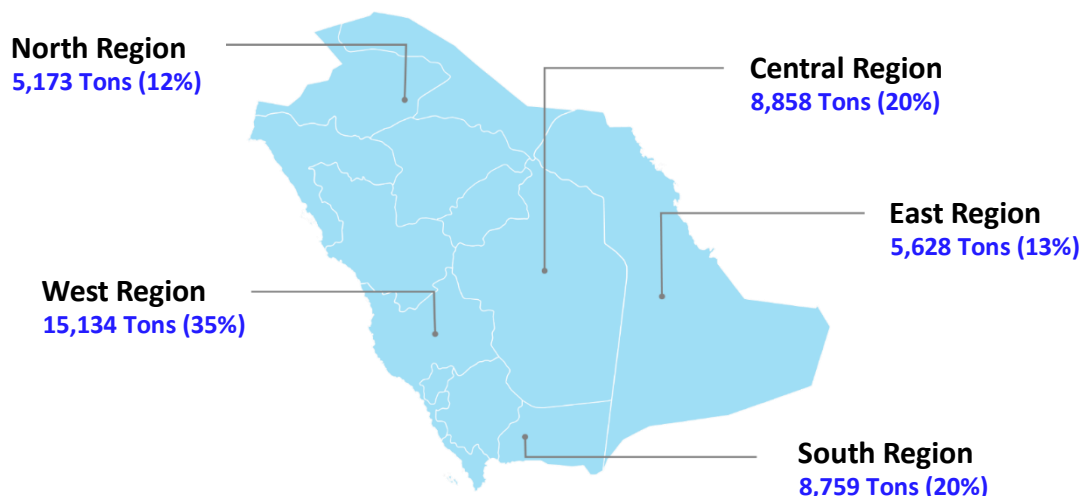
Source: Yamama Cement, Al Rajhi Capital

Figure 5 Sales performance by region (YTD)

Cement sales	1Q26 ('000 tons)	y-o-y Growth
Central	4,338	-5.0%
West	3,434	-3.0%
East	2,383	2.3%
South	1,505	-9.0%
North	1,100	-15.6%
<b>Total</b>	<b>12,760</b>	<b>-4.7%</b>

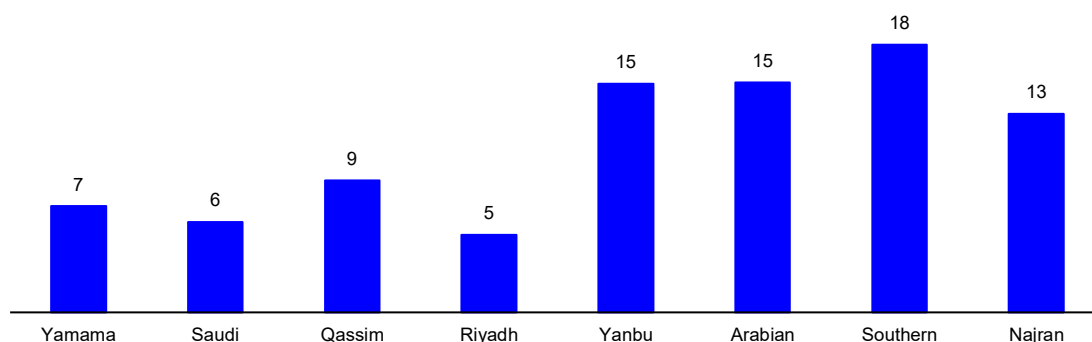
Source: Yamama Cement, Al Rajhi Capital

Figure 6 Clinker Inventory by Geography ('000 Tons and percentage of total KSA) – March'26



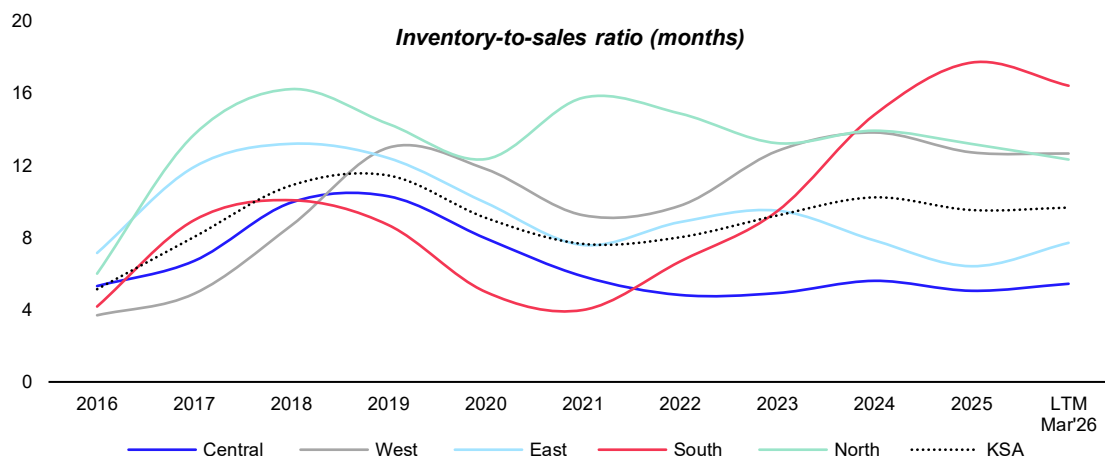
Source: Yamama Cement, Al Rajhi Capital.

Figure 7 Inventory-to-sales ratio\* (March'26, months)



Source: Yamama Cement, Al Rajhi Capital, \*Clinker inventory/Avg. monthly cement sales, LTM, Note – Qassim inventory includes Hail

Figure 8 Central and Eastern regions have lower inventory compared to Western, Southern, and Northern



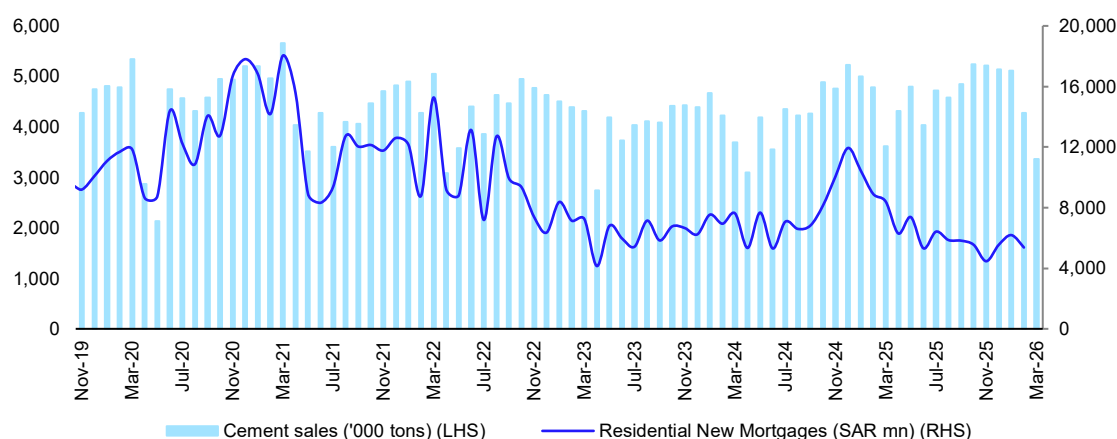
Source: Yamama Cement, Al Rajhi Capital

Figure 9 Market share (%)

Market share	9M24	FY24	1Q25	1H25	9M25	FY25	1Q26
Yamama	11.7%	11.9%	12.5%	13.6%	15.2%	15.1%	14.2%
Saudi	12.2%	12.5%	12.5%	12.9%	12.7%	13.0%	12.8%
Qassim	10.4%	10.5%	12.7%	12.4%	12.3%	12.0%	12.1%
Riyadh	6.5%	6.4%	6.7%	6.4%	6.1%	6.2%	6.6%
Yanbu	8.3%	8.3%	7.6%	7.6%	7.4%	7.3%	7.8%
Arabian	6.3%	6.5%	8.1%	7.3%	6.9%	6.7%	6.5%
Southern	8.7%	8.3%	7.4%	7.3%	7.3%	7.3%	6.8%
Najran	5.4%	5.3%	5.0%	4.9%	4.8%	4.8%	5.0%

Source: Yamama Cement, Al Rajhi Capital

Figure 10 Cement sales vs Residential new mortgage volume



Source: Yamama Cement, SAMA, Al Rajhi Capital

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