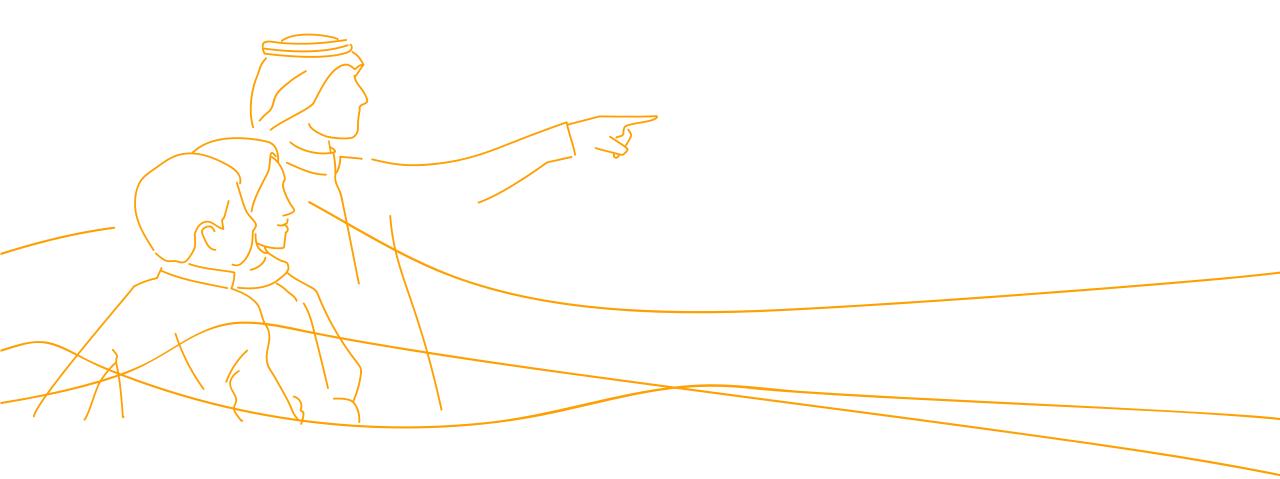


EARNINGS CALL for Q1 2023

"STRONG FUNDAMENTALS YIELDING SUSTAINABLE RESULTS"





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Q1 2023 EARNINGS HIGHLIGHTS

EBITDA1

784

Million Saudi Riyal (USD 209m)



Consistent and reliable operations

NET INCOME

470

Million Saudi Riyal (USD 125m)



Resilient financial performance despite challenging economic environment

EARNING PER SHARE

0.65

Saudi Riyal (USD 0.17)



Maintaining optimal capital structure in a high interest rate environment



MARKET OUTLOOK

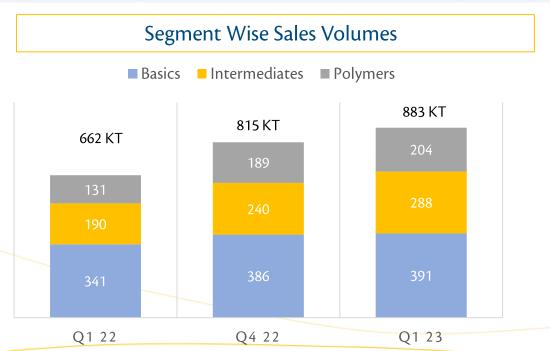
- 1 China re-opening from zero-COVID policy still cautious in Q1 but stronger demand expected in H2 2023.
- 2 Europe still reeling from high inflation rates despite lower gas cost.
- 3 Heightened geopolitical uncertainty continue to affect market sentiments.
- Petrochemical producers continue focus on sustainability & climate-friendly products.
- **5** Oversupply to continue, for certain petrochemicals products.

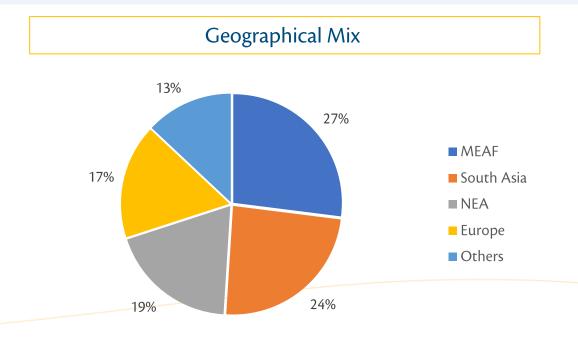


MARKETING PERFORMANCE

Key drivers of sales

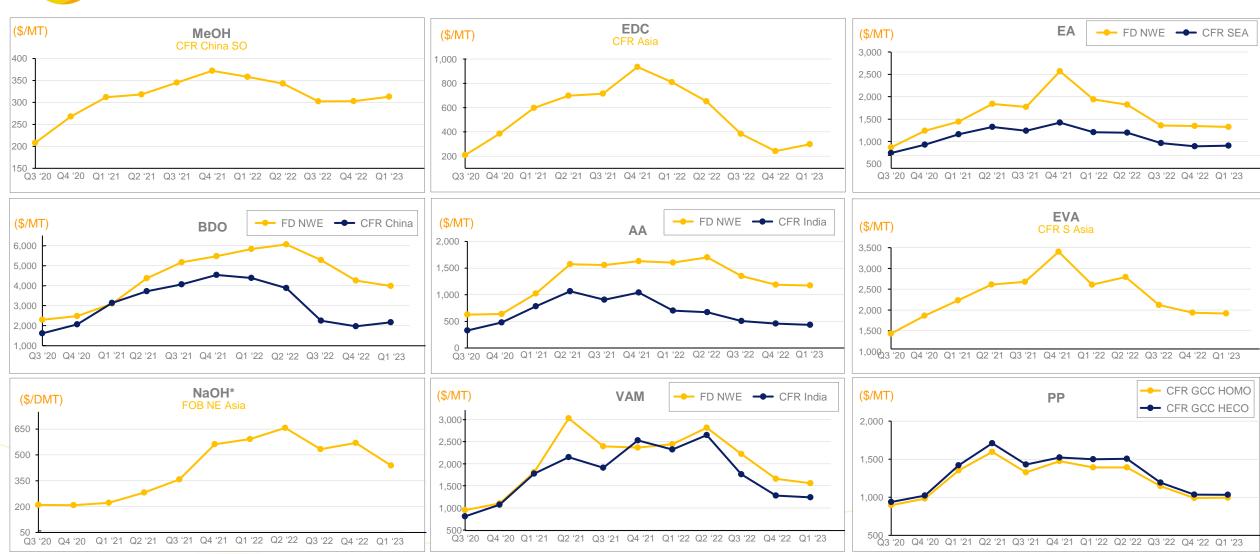
- 8% higher sales volumes in Q1 2023 compared to Q4 2022
- Strong demand from regional customers and restocking activities in Asia
- Continued expansion of customer base in the key markets







PRICING BENCHMARK: ICIS and IHS



Source: ICIS, except *IHS



FINANCIAL HIGHLIGHTS

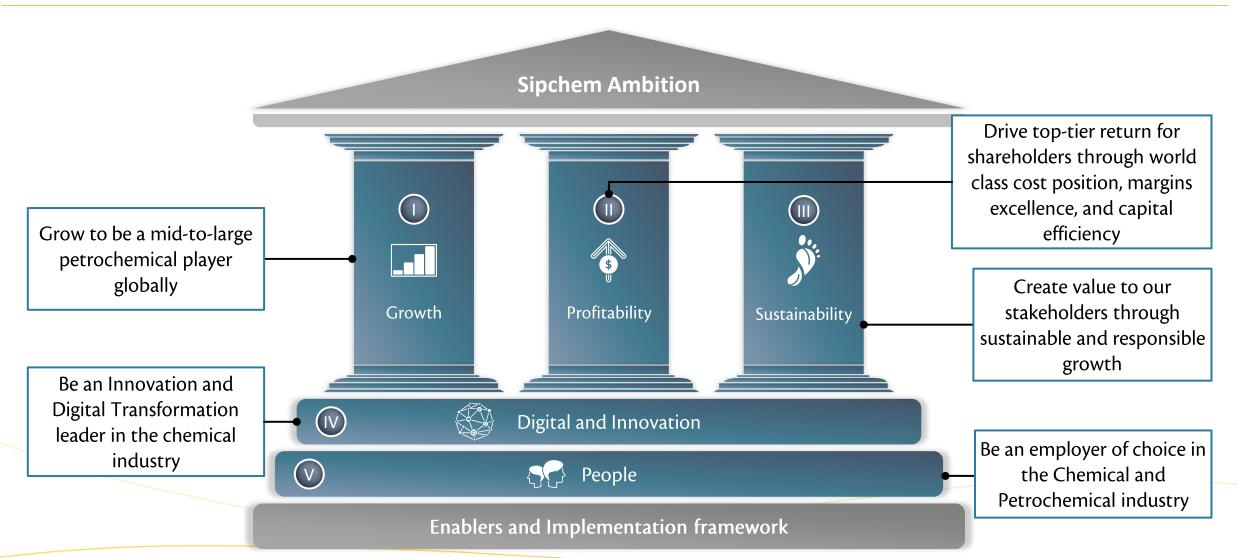
	Q1 2023	QoQ ¹	YoY²
Revenue	2,087.3 mSAR	+7%	-11%
EBITDA	783.6 mSAR	-8%	-43%
Net Income	470.3 mSAR	-2%	-56%
Free cash flow	707.9 mSAR	-29%	-54%
Earnings per share	0.65 SAR/share	-2%	-56%

Key takeaways

- EBITDA margin of 37.5 % for Q1 2023 [Q4 2022: 43.5 %, Q1 2022: 58.1 %]
- Return on capital employed of 12.7% [Annualized]
- Debt to equity ratio reduced to 0.19x
- Free cash flow of SAR 707.9m generated during the quarter
- Current ratio of 2.1x with strong cash position of SAR 2,652m



FORWARD LOOKING AGENDA





KEY TAKEAWAYS

- Ability to withstand challenging market conditions through enhanced resilience

- **2**
- Reaping the benefits of continuous focus on manufacturing excellence & reliability

- 3
- Agile marketing model enable maximizing contribution margins from the portfolio

- 4
- Focused and measured approach to realize long-term strategic ambition

Q&A Session



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THANKYOU