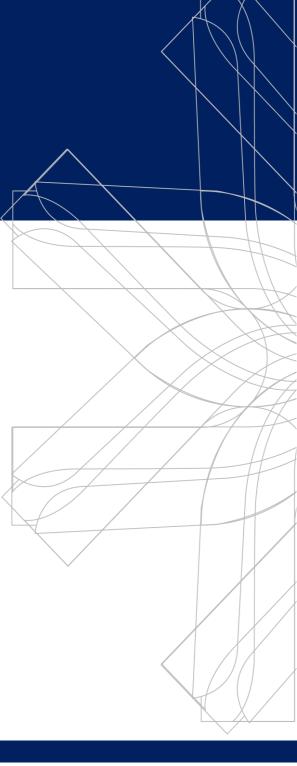


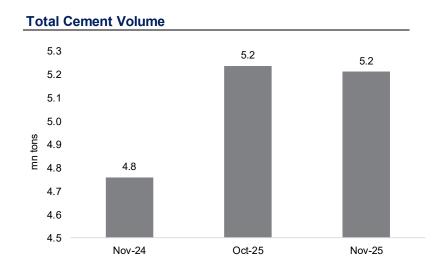
Saudi Cement Sector

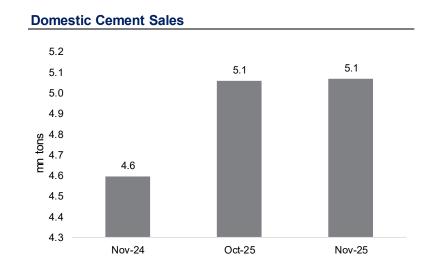
Chart book



Cement volume performance for the month of November 2025







60.0 51.1 50.0 40.0 51.1 30.0

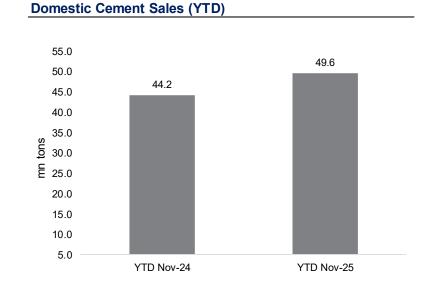
YTD Nov-24

Cement Sales (YTD)

20.0

10.0

0.0



- Overall cement sales for the month of November 25 increased by 9.5% on a YoY basis, but fell by 0.5% sequentially.
- Domestic sales for the month were up by 10.3% YoY, though remained flat MoM.

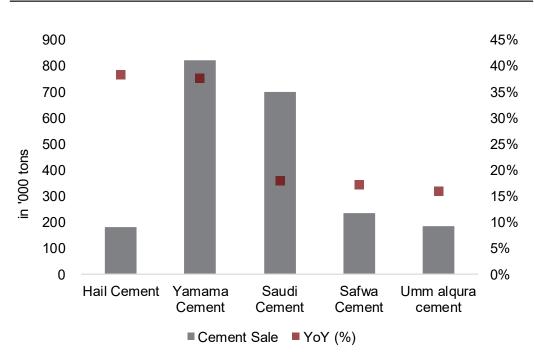
YTD Nov-25

• On a YTD basis overall cement sales grew by 11.4% YoY, while domestic sales increased by 12.3% YoY.

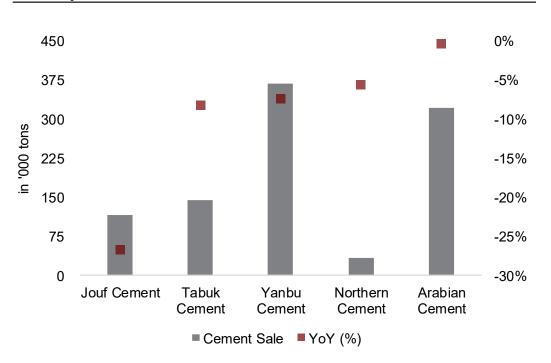
Top performers for the month...



Top performers



Underperformers

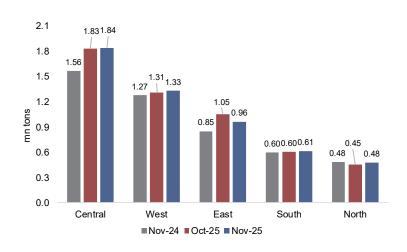


- Hail Cement (+38% YoY), Yamama Cement (+38%), Saudi Cement (+18%), Safwa Cement (+17%), and Umm Alqura Cement (+16%) were the top-5 performers for the month of Nov-25.
- Jouf Cement (-27% YoY), Tabuk Cement (-8% YoY), Yanbu Cement (-7% YoY), Northern Cement (-6% YoY), and Arabian Cement (-0.3% YoY) were the top-5 underperformers for the month of Nov-25.

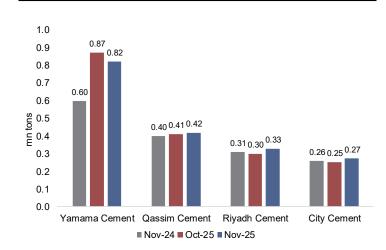
Regional trend in cement volumes...



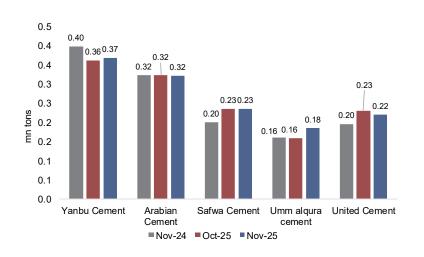
Regionwise cement sales



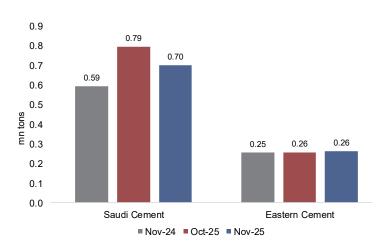
Central Region Cement Sales



Western cement sales



Eastern cement sales

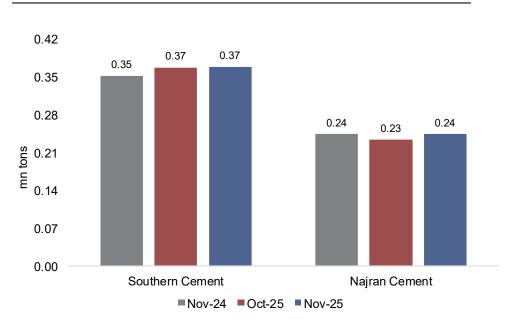


- Cement sales witnessed improvement across most regions.
- The Central region reported an 17.7% YoY increase in cement sales.
- The Western region reported a 4.3% YoY increase in volumes.
- The Eastern region reported an increase in volume of 13.3% YoY.

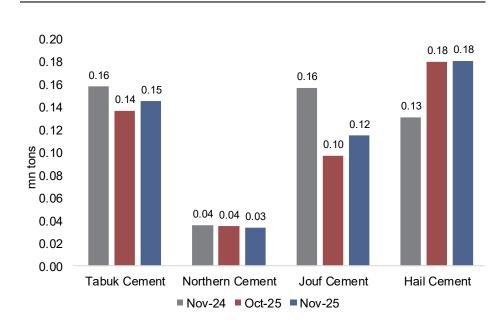
Regional trend in cement volumes (contd.)...







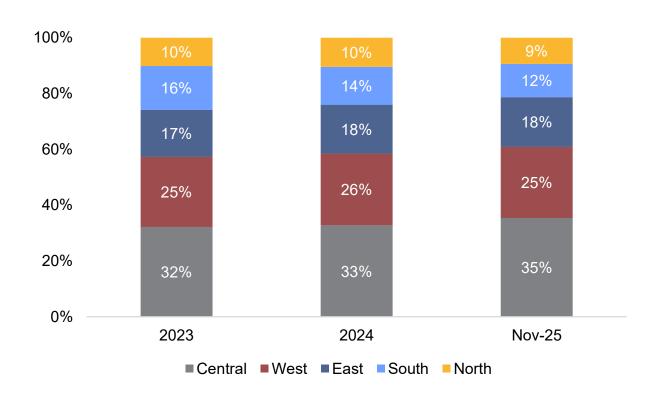
Northern cement sales



• Cement volumes in the Northern region reported a decrease of 1.5% YoY, while the South reported an improvement of 2.9% YoY.

Cement market share - Regionwise...

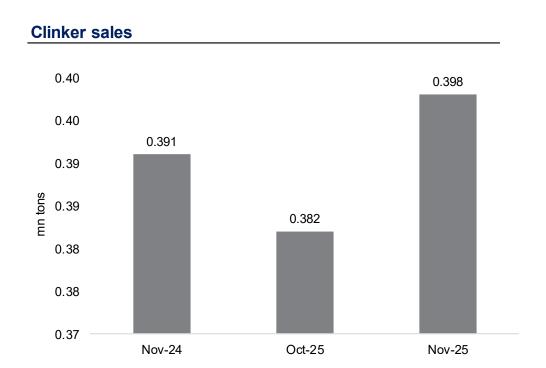


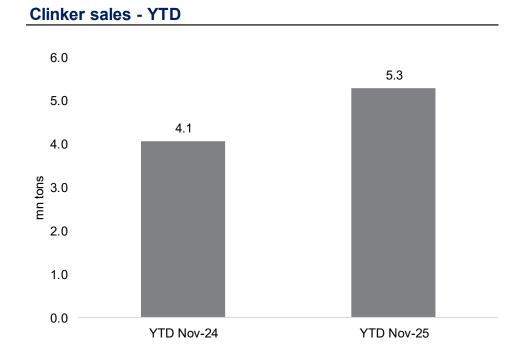


- The Central region and the Western regions accounted for c.60% of the cement volume.
- The Eastern region's market share was flat vis-à-vis 2024 levels.
- The market share of both the Northern and Southern regions has fallen.

Clinker sales performance





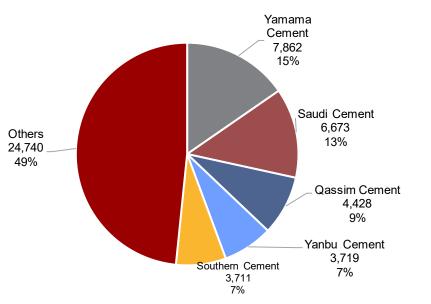


• Clinker sales reported an 1.8% YoY increase in volumes, with the same being made entirely by exports.

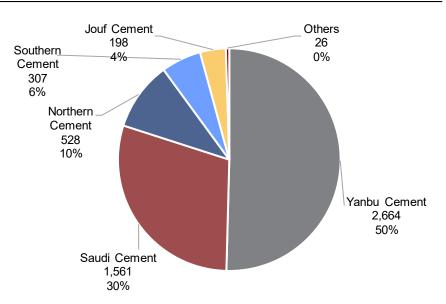
Cement and clinker market share



Cement market share: Nov - 25



Clinker market share: Nov - 25

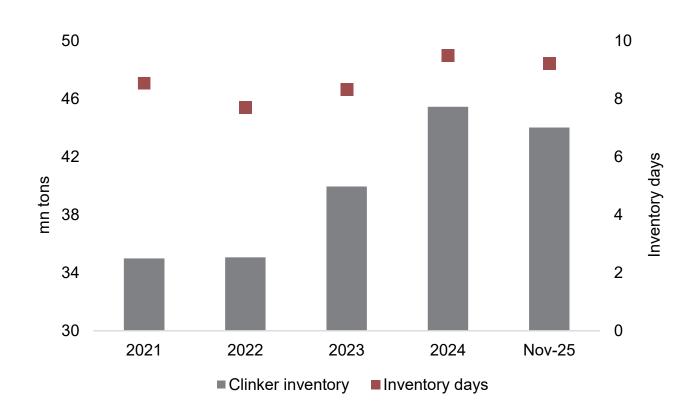


Volume in 000' tons

• The top-5 players account for c.51% of the cement sales, while nearly the entire clinker sales are concentrated with the top-5 players

Clinker inventory levels





- Clinker inventory decreased from 45.4mn tons in Dec-24 to 44.0mn tons in Nov-25.
- The industry had inventory of c.9 months of clinker production (based on TTM production).



Key contacts

Research Team

Joice Mathew Manna Thomas ACCA Contact Address

Sr. Manager - Research Research Associate P. O Box: 2566; P C 112

E-Mail: joice@usoman.com Email: manna.t@usoman.com Sultanate of Oman

Tel: +968 2476 3311 Tel: +968 2476 3347 Tel: +968 2476 3300

DISCLAIMER

This document is not for public distribution and has been furnished to you solely for your information and must not be reproduced or redistributed to any other person. Persons into whose possession this document may come are required to observe these restrictions. Opinion expressed is our current opinion as of the date appearing on this material only. We do not undertake to advise you as to any change of our views expressed in this document. While we endeavor to update on a reasonable basis the information discussed in this material, United Securities, its subsidiaries and associated companies, their directors and employees are under no obligation to update or keep the information current. Also, there may be regulatory, compliance, or other reasons that prevent us from doing so. Prospective investors and others are cautioned that any forward-looking statements are not predictions and may be subject to change without notice. Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein. The information in this document has been printed on the basis of publicly available information, internal data and other reliable sources believed to be true and are for general guidance only. While every effort is made to ensure the accuracy and completeness of information contained, the company takes no guarantee and assumes no liability for any errors or omissions of the information. No one can use the information as the basis for any claim, demand or cause of action.

Recipients of this material should rely on their own investigations and take their own professional advice. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult their own advisors to determine the merits and risks of such an investment. Price and value of the investments referred to in this material may go up or down. Past performance is not a guide for future performance. United Securities LLC, and affiliates, including the analyst who has issued this report, may, on the date of this report, and from time to time, have long or short positions in, and buy or sell the securities of the companies mentioned herein or engage in any other transaction involving such securities and earn brokerage or compensation or act as advisor or have other potential conflict of interest with respect to company/ies mentioned herein or inconsistent with any recommendation and related information and opinions. United Securities LLC and affiliates may seek to provide or have engaged in providing corporate finance, investment banking or other advisory services in a merger or specific transaction to the companies referred to in this report, as on the date of this report or in the past.