

Investor Relation Newsletter

FOR THREE MONTHS ENDED 31 MARCH, 2021

ملاث
التأمين
malath
insurance



www.malath.com.sa



Malath Insurance



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MALATH BRIEF

Malath was created as a public shareholding company for cooperative insurance by a group of high prominent Saudi investors with a paid-up capital of SR 300 million .In April 2007, the company was formally established to start its business lines of business professionally and mastered to meet the requirements of the market and insurance needs professionally in the provision of services in an ideal concept of comprehensive insurance In 2017, the Company's capital was increased to SR 500 million by way of rights issue to meet the competitions and to raise the insurance services that provided to clients.

And, more of Miscellaneous Accident Insurance Malath Insurance placed one of the key players in insurance market in KSA, and one of main founders for NAJM company.

Also, Malath Insurance is the second licenses insurance company in Saudi Market.

Malath Insurance started its new strategies on 2018 by providing its products and services thru its eServices solutions which is one Malath objectives for digitalization of serving the insurance products and services as per market need and as per regulations. Malath is the first company in the Middle East who provide the Self Service Machine which is the first of its kind for Insurance Products & Services which allows the customers to issue their policy and transfer the claims by the easiest ways.

Also, Malath application is one of the eSolutions for Malath clients which is the first application in Saudi Arabia provides issuance services for Motor Insurance for individuals by instalment facility thru credit cards. Moreover, the application provides smart services for Motor Comprehensive customers to ask for Roadside Assistance in a touch thru the application in case they had vehicle break down, the service will not take minutes to serve by Malath partner for roadside assistance. In Addition, Malath Motor Comprehensive client can request thru the application to towing their car for repairing and return it back to client place ,Malath eSolutions, provide all the needed services for medical.

Finally, Malath Insurance working to facilitate its services to Saudi market in order to provide better services and discriminate its clients in Insurance Market.

MISSION AND VISION

VALUES



VISION

The Chosen Insurer
in the Kingdom



MISSION

Deliver diversified, innovative & competitive insurance products
& services that add value for customers & stakeholders

MISSION



INTEGRITY

We adhere to ethical and professional code of conduct that encapsulates responsibility, honesty and transparency.



TEAMWORK

We value our people, create opportunities & embrace change



PASSION

We strive toward our vision, make it happen and achieve results with pride.



ACCOUNTABILITY

We strive to deliver quality, work efficiently, with innovation.



Financial Highlights

FINANCIAL HIGHLIGHTS (Thousands Saudi Arabia, Riyal)

for the three months ended 31 March 2021

Credit Rating

→ **Moody's: Baa2**

%14.39

Increase in Gross Written Premiums for the 3 months 2021, Compared to similar quarter

for previous year. And 76.44% Compared to previous Quarter.

Element List	Current Quarter	Similar quarter for previous year	%Change	Previous Quarter	% Change
Gross Written Premiums (GWP)	290,330	253,798	14.39	164,547	76.44
Net Written Premiums (NWP)	258,867	213,307	21.36	157,820	64.03
Net Incurred Claims	(132,541)	(140,505)	(5.67)	(152,410)	(13.04)
Net Profit (Loss) of Policy Holders Investment	3,412	3,231	5.60	2,519	35.45
Profit (Loss) Insurance Operations Minus Policy Holders Investments Revenues (Operations Results)	(5,557)	(2,130)	160.89202	(6,458)	(13.95)
Net Profit (loss) of Shareholders Capital Investment	3,121	3,225	(3.22)	8,558	(63.53)
Net Profit (Loss) before Zakat	704	3,993	(82.37)	12,053	(94.16)
Total Comprehensive Income	(1,588)	1,081	(246.90)	741	(314.30)

Element List	Current Period	Similar period for previous year	%Change
Total Share Holders Equity (after Deducting Minority Equity)	466,468	461,550	1.07
Profit (Loss) per Share	(0)	0	
Accumulated Losses (if any)	Capital	Percentage %	
(37,288)	500,000	(0.07)	

FINANCIAL HIGHLIGHTS

for the three month ended 31 March 2021

Element List	Explanation
Increase (Decrease) in Net Profit for Current Quarter Compared to the Same Quarter of the Previous Year is Attributed to	<p>The Decrease in Net Profit for Current Quarter Compared to the Same Quarter of the Previous Year by 82.37% is Attributed to :</p> <ol style="list-style-type: none"> 1) Decrease in net earned premiums by 7.31%, mainly due to the decrease in net earned premiums for property and casualty insurance by 50% 2) An increase in gross paid claims by 31% 3) Decrease in reinsurance commission income by 27%, which also led to a decrease in total operating revenues by 7.54%
Increase (Decrease) in Net Profit for Current Quarter Compared to the Previous Quarter is Attributed to	<p>Decrease in Net Profit for Current Quarter Compared to the Previous Quarter is Attributed to :</p> <ol style="list-style-type: none"> 1) Decrease in net earned premiums by 8% 2) Gross paid claims increased by 16.68% 3) Decrease in investment income by 41%
Additional Information	<p>Total shareholders' equity (there is no minority rights) as on March 31, 2021 amounted to 466,468 thousand riyals compared to 468,056 thousand riyals at the beginning of the year , with a decrease of (0.34)%, thus bringing the book value of the share to 9.33 riyals.</p> <p>We would like to draw your attention to the fact that the earnings per share for the first quarter 2021 and the first quarter of 2020 shown above has been calculated by dividing the net profit (loss) attributable to the shareholders (after zakat), which in the first quarter of the year 2021 AD, amounted to a loss of 2,540 thousand riyals compared to a net profit for the same period of last year of 693 thousand riyals, based on the weighted average number of outstanding ordinary shares of 50,000 thousand shares.</p> <p>Note that the zakat expense charged for the current period a is 3,244 thousand riyals, and the zakat expense charged for the same period of the previous year amounted to 3,300 thousand riyals.</p>

Stock Performance

First Quarter 2021



Malath's Investor Relation is pleased to announce the launch of "Malath Insurance IR" Page and App (on Apple store and Google Play), a platform to enhance the communication between the Company and its stakeholders, where the users can access to all Malath announcements and its financials via Company website or smart phones.

This platform provides a comprehensive view on Financial Indicators, KPIs, quarterly and annual reports, daily and history stock price performance, in addition to, Investment calculator. And other features.

Moreover, You can subscribe to our newsletter and stay up to date on the latest news and deals. And, the app allows users (Shareholders, Investors and Analysts) to receive updates on major events including disclosures and related information.

The platform is available in many languages including Arabic & English. **To visit the page or download the app click on following links:-**

Android Store	Apple Store	Malath Website
https://play.google.com/store/apps/details?id=com.danatev.ir_malath	https://apps.apple.com/sa/app/malath/id1557442438	https://www.malath.com.sa/en/investorrelations
		

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