### AL TAYYAR TRAVEL GROUP HOLDING COMPANY

(A Saudi Joint Stock Company)

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018 AND INDEPENDENT AUDITORS' REVIEW REPORT

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### Independent auditors' review report

To the shareholders of Al Tayyar Travel Group Holding Company (A Saudi Joint Stock Company)

### Review of Interim Condensed Consolidated Financial Statements

We have reviewed the accompanying interim consolidated statement of financial position of Al Tayyar Travel Group Holding Company ("the Company") and its subsidiaries, (collectively "the Group") as of 30 September 2018 and the related interim consolidated statements of profit or loss and other comprehensive income for the three and nine-months periods then ended and the interim statement of cash flows and changes in equity for the nine-months period then ended, and a summary of significant accounting policies and other selected explanatory notes.

Management is responsible for the preparation and fair presentation of these interim condensed consolidated financial statements in accordance with International Accounting Standard 34 – ("IAS 34") "Interim Financial Reporting" endorsed in the Kingdom of Saudi Arabia.

Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Condensed Financial information Performed by the Independent Auditor of the Entity", endorsed in the Kingdom of Saudi Arabia. A review of interim condensed consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing ("ISA") and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements do not present fairly, in all material respects, the interim consolidated financial position of the Group as at 30 September 2018, and of its interim consolidated financial performance for the three and nine months periods then ended and its interim consolidated cash flows for the nine-months period then ended in accordance with IAS 34 endorsed in the Kingdom of Saudi Arabia.

For Dr. Mohamed Al-Amri & Co.

M. A. Al-Ami

Dr. Mohamed A. Al-Amri Certified Public Accountant Registration No. 60 Rivadh

Annie Public Accounted

Mohamed Al-Annie

November 6, 2018 (G) 26 Dhul-Qa'dah, 1439 (H)

### INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2018

(Saudi Riyals)

			30 September	31 December
	N	Note	(Un-audited)	2017 (Audited)
ASSETS	D	vote	(On-auditeu)	(Addited)
Non-current				
Property and equipment			3,347,030,118	3,384,064,647
Capital work in progress			163,268,761	132,147,360
Capital work in progress – recoverable on dis	nosal		359,747,097	359,747,097
Intangible assets and goodwill	50001		160,974,797	168,796,890
Investment properties			1,046,947,950	1,058,975,801
Investments in equity-accounted associates		7	60,591,960	921,489,825
Deferred tax assets			5,144,698	4,445,627
		_	5,143,705,381	6,029,667,247
Current		_		
Trade and other receivables		8	1,368,607,496	1,883,708,123
Investment in equity-accounted associate held	for sale	9	377,374,632	
Due from related parties			179,530,449	173,185,170
Prepayments and advances			364,689,242	295,016,153
Cash and cash equivalents		10	733,041,550	981,198,632
		_	3,023,243,369	3,333,108,078
TOTAL ASSETS		_	8,166,948,750	9,362,775,325
		-	0,100,940,730	9,302,113,323
EQUITY AND LIABILITIES Equity				
Equity attributable to owners of the parent:				
Share capital		11	2,096,500,000	2,096,500,000
Share premium			707,345,000	707,345,000
Statutory reserve Other reserves			628,950,000	628,950,000
Retained earnings			(9,735,457)	7,998,371
Retained earnings		_	2,231,628,858	2,594,564,298
Non-controlling interests			5,654,688,401	6,035,357,669
TOTAL EQUITY		_	7,265,779 5,661,954,180	9,340,498 6,044,698,167
		_	3,001,334,100	0,044,036,107
LIABILITIES				
Non-current				
Loans and borrowings		12	607,922,516	880,433,761
Employees' benefits Deferred tax liabilities			103,419,854	98,169,751
Deferred tax flabilities		_	3,517,303	4,548,751
Current			714,859,673	983,152,263
Bank overdraft			F0 111 110	10 000 105
Loans and borrowings		10	56,111,448	10,399,165
Employees' benefits		12	190,599,970	497,429,810
Zakat and tax liabilities			1,396,944	1,870,896
Trade and other payables			117,370,995	46,551,046
Due to related parties			1,033,971,811 5,074,378	1,295,968,242 92,057,947
Contract liabilities			360,609,351	365,647,789
Provisions			25,000,000	25,000,000
		_	1,790,134,897	2,334,924,895
TOTAL LIABILITIES			2,504,994,570	3,318,077,158
TOTAL POLYMEN ASSESSED	\ \ \ \	_		
TOTAL EQUITY AND LIABILITIES	Calladte 1	$\hat{\cdot}$	8,166,948,750	9,362,775,325
				- Jan
Majed Aydeh A Nifaie (Board Member)	Abdullah Nasser Al Dawood (CE	EO)	Yousif Mousa Yo	ousif (Group CFO)

Majed Aydeh Av Nifaie (Board Member)

Abdullah Nasser Al Dawood (CEO)

Yousif Mousa Yousif (Group CFO)

The accompanying notes from 1 to 19 form an integral part of these interim condensed consolidated financial statements

### INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018 (Saudi Riyals)

	<u>Note</u>	Three mor 30 September 2018	nths ended 30 September 2017	Nine mor 30 September 2018	aths ended 30 September 2017
Revenue	14	491,549,131	489,021,210	1,504,172,539	1,529,150,334
Cost of revenue  Gross profit	-	(136,888,347) 354,660,784	(134,797,268)	(389,047,207)	(392,932,040)
Selling expenses Administrative expenses (Reversal) / impairment loss on trade		(81,267,133) (128,596,719)	354,223,942 (76,730,030) (107,767,057)	1,115,125,332 (275,584,685) (372,141,694)	1,136,218,294 (223,204,590) (324,100,515)
receivables	8	(20,242,091)	-	38,953,302	-
Other (expenses) / income		(1,159,244)	8,240,488	(29,562,716)	12,101,637
Operating profit		123,395,597	177,967,343	476,789,539	601,014,826
Finance income		2,725,499	4,973,484	8,440,904	16,227,215
Finance costs	_	(21,635,670)	(12,233,697)	(55,684,474)	(34,548,610)
Net finance cost		(18,910,171)	(7,260,213)	(47,243,570)	(18,321,395)
Loss on disposal of subsidiaries Recognized foreign currency loss on		-	-	-	(607,355)
disposal of subsidiaries Impairment loss on equity-accounted		-	-	-	(1,535,132)
investees, net of tax Share of loss on equity-accounted	9	(420,523,381)		(426,942,864)	
investees, net of tax	_	(15,730,707)	(31,708,256)	(56,580,369)	(79,942,953)
(Loss) / profit before Zakat and tax		(331,768,662)	138,998,874	(53,977,264)	500,607,991
Zakat and tax expense		(12,038,415)	(6,031,757)	(104,955,450)	(20,063,799)
(Loss) / profit for the period	-	(343,807,077)	132,967,117	(158,932,714)	480,544,192
Other comprehensive income:					
Items that are or may be reclassified subsequently to profit or loss Foreign operations – foreign currency					
translation differences	-	(3,361,181)	12,127,488	(8,343,955)	30,978,094
Other comprehensive (loss) / income, net of tax	_	(3,361,181)	12,127,488	(8,343,955)	30,978,094
Total comprehensive (loss) /income		(347,168,258)	145,094,605	(167,276,669)	511,522,286
(Loss) / profit attributable to: Owners of the parent Non-controlling interests	_	(355,407,124) 11,600,047 (343,807,077)	131,771,364 1,195,753 132,967,117	(162,618,445) 3,685,731 (158,932,714)	480,435,766 108,426 480,544,192
Total comprehensive (loss) /income attributable to:	-		The second secon	The second secon	recipitation
Owners of the parent		(358,768,305)	143,898,852	(170,962,400)	511,413,860
Non-controlling interests	_	11,600,047	1,195,753	3,685,731	108,426
	200	(347,168,258)	145,094,605	(167,276,669)	511,522,286
Earnings per share? Basic and diluted earnings per share	15	(1.70)	0.63	(0.78)	2.29
	-	- 11/	to an o	()	- ha
Majed Aydeh Al Mifaie (Board Member) The accompanying notes from 1 to 19	form a	Abdullah Nasser n integral part of the	Al Dawood (CEO) ese interim condensed	Yousif Mousa d consolidated finar	Yousif (Froup CFO) ncial statements.

## INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

						Other reserves	eserves					
	Note	Share Capital	Share premium	Statutory reserve	Translation reserve	Staff general fund reserve	Charity fund reserve	Total	Retained earnings	Total attributable to the owners of the parent	Non- controlling interests	Total Equity
Balance at 1 January 2018, as previously reported Effect of transition to IFRS 9	9	2,096,500,000	707,345,000	628,950,000	628,950,000 (115,475,080)	88,054,182	35,419,269	7,998,371	2,594,564,298 6,035,357,669 (18,526,491)	6,035,357,669	9,340,498	791,869,4498 6,044,698,167
Balance at 1 January 2018, adjusted		2,096,500,000	707,345,000	628,950,000	628,950,000 (115,475,080)	88,054,182	35,419,269	7,998,371	2,576,037,807 6,016,831,178	6,016,831,178	9,340,498	9,340,498 6,026,171,676
(Loss)/ profit for the period Other comprehensive income for the period					- (8,343,955)			- (8,343,955)	(162,618,445) (162,618,445)	(162,618,445)	3,685,731	(158,932,714)
Total comprehensive loss		í	•	1	(8,343,955)		•	(8,343,955)	(162,618,445) (170,962,400)	(170,962,400)	3,685,731	(167,276,669)
Transferred to statutory reserve		i	•	,				,	,		,	
Net movement of staff general fund reserve Net movement of charity fund reserve		1 1				(468,942)	- (8,920,931)	(468,942) (8,920,931)		(468,942) (8,920,931)		(468,942)
Transactions with shareholders Dividends	Ξ	ï		,	,			,	(104.825.000) (104.825.000)	(104.825.000)	(67.75)	(5.760.450) (110.585.450)
Changes in ownership interests Loss on acquisition of interest in subsidiary	Ξ	,	*				1		(76,965,504)	(76,965,504)		(76,965,504)
Balance at 30 September 2018		2,096,500,000	707,345,000	628,950,000	(123,819,035)	87,585,240	26,498,338	(9,735,457)	2,231,628,858 5,654,688,401	5,654,688,401	7,265,779	5,661,954,180
Majed Aydeh Al Waie (Board Member)	ember)				Abdullah Nas	Abdullah Nasser Al Dawood (CEO)	CEO)	·	Yousi	Yousif Mousa Yousif (Group CFO)	(Group CFO)	

INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED) FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2017

(Saudi Riyals)

						Other 1	Other reserves					
	Note	Share Capital	Share premium	Statutory	Translation reserve	Staff general Charity	Charity fund reserve	Total	Retained carnings	Total attributable to the owners of	Non- controlling interests	Total Equity
Balance at 1 January 2017		2.096.500,000	707,345,000	618.485,496	618.485.496 (141.684.337)	88.054.182	35,419,269	(18.210,886)	(18.210,886) 2.197.536,615 5,601,656,225	5,601,656,225	31.579,794	5.633.236,019
Profit for the period Other comprehensive income for the period	,		1 1		30.978.094			30.978.094	480.435.766	480.435.766 480.435.766	108,426	30.978.094
Total comprehensive income		,	•	1	30.978,094	i.		30.978.094	480.435.766	511.413.860	108.426	511.522.286
Transferred to statutory reserve		,	'	•	,	•	,					
Net movement of staff general fund reserve		,	ı	1	,	•	•		ı		ī	٠
Net movement of charity fund reserve		,	•	•	•		•	•	•	1	,	1
Transactions with shareholders Dividends	= .	,	1	,		•			- (104.825.000) (104.825.000)	(104,825,000)		(104,825,000)
Changes in ownership interests Increase in capital of subsidiary		,	,		,			,	,	,	2.240.020	0.00076
Disposal of subsidiary with NCI		T		•	1,535,132		,	1,535,132		1,535,132	(295,145)	1,239,987
Balance at 30 September 2017	1 21	2.096.500,000	707,345,000	618.485.496	(109.171.111)	88,054,182	35.419,269	14.302.340	2.573.147.381 6.009.780.217	5.009.780.217	33,633,095	6.043.413.312
5					130	7	9				A CO	
Majed Aydel Al Nifaie (Board Member)	cmber)				Abdullah Nas	Abdullah Nasser Al Dawood (CEO)	CEO)		Yousi	Yousif Mousa Yousir Group CFO)	(Group CFO)	

The accompanying notes from 1 to 19 form an integral part of these condensed consolidated interim financial statements.

### INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE NINE MONTHS PERIOD ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

	lote	30 September <u>2018</u>	30 September <u>2017</u>
Cash flows from operating activities			
(Loss) / profit before zakat and tax		(53,977,264)	500,607,991
Adjustments for:			
- Depreciation		111,130,305	80,052,211
- Amortization		6,246,111	6,131,110
Reversal of impairment loss on trade receivables		(38,953,302)	
- Net finance cost		47,243,570	18,321,395
Loss on disposal of subsidiaries			607,355
Impairment loss on equity-accounted investees, net of tax     Share of loss on equity-accounted investees, net of tax		426,942,864	-
<ul> <li>Share of loss on equity-accounted investees, net of tax</li> <li>Loss / (gain) on sale of property and equipment</li> </ul>		56,580,369	79,942,953
- Gain on sale of investment property		34,641,402	(7,384,388)
- Gain on sale of equity accounted investees		-	(376,812)
- Provision of employees' benefits		10 100 007	(1,397,539)
Changes in:		16,422,227	16,293,549
- Trade and other receivables		534,762,719	(918,906,131)
- Prepayments and advances		(69,673,089)	
- Related parties, net		(93,328,848)	(42,608,993) (10,390,779)
- Trade and other payables		(261,212,815)	
- Contract liabilities		(5,038,438)	(320,906,665) (37,087,049)
Cash generated / (used in) operating activities		711,785,811	Control Control
Finance expense paid			(637,101,792)
Finance income received		(57,973,490)	(61,433,389) 26,870,268
Employees' benefits paid		8,506,552	(12,004,989)
Zakat and income taxes paid		(11,172,124)	
Net cash generated from / (used in) operating activities		(34,135,501)	(24,653,227)
Cash flows from investing activities		617,011,248	(708,323,129)
Proceeds from sale of property and equipment		57 10C 44C	20 601 722
Proceeds from sale of equity accounted investees		57,106,446	29,691,722 12,589,926
Proceeds from sales of investment property			386,242
Disposal of subsidiaries			(3,489,461)
Proceeds from disposal of subsidiaries			4,308,750
Acquisition of property and equipment Acquisition of investment property		(152,947,664)	(103,028,625)
Acquisition of intengible assets		(1 216 202)	(2,771,506)
Acquisition of equity-accounted investees		(1,216,292)	(2,381,443) (53,915,161)
Acquisition of interest of subsidiaries		(6,965,504)	(00,010,101)
Cash paid on acquisition of minority share		(70,000,000)	-
Net movement in capital work in progress		(32,374,114)	(149,398,523)
Net cash used in investing activities		(206,397,128)	(268,008,079)
Cash flows from financing activities			
Proceeds from loans and borrowings		1,008,335,624	1 026 620 629
Repayment of loans and borrowings		(1,587,676,709)	1,926,620,628 (1,221,267,865)
Staff general fund reserve paid		(468,942)	(1,221,207,000)
Charity fund reserve paid		(8,920,931)	
Net movement of non-controlling interests			1,944,875
Dividends paid		(110,585,450)	(104,825,000)
Net cash (used in) / generated from financing activities		(699,316,408)	602,472,638
Net decrease in cash and cash equivalents		(288,702,288)	(373 858 570)
Cook and and the state of the s	10	970,799,467	(373,858,570) 1,239,695,504
Effect of movements in exchange rates on cash held		(5,167,077)	24,413,541
Cash and cash equivalents at 30 September, 2018	10	676,930,102	890,250,475
Supplementary information for non-cash transactions			
Impairment loss for trade receivables under IFRS 9 (transition effect)		18,526,491	_
Transfer from capital work in progress to property and equipment		1,346,139	425,141,661
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Majed Ayden Al Nifaie (Board Member)

Abdullah Nasser Al Dawood (CEO)

Yousif Mousa Yousif (Group CFO)

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### 1. LEGAL STATUS AND NATURE OF OPERATIONS

Al Tayyar Travel Group Holding Company (the 'Company') is a Saudi Joint Stock Company registered in Riyadh, Kingdom of Saudi Arabia under Commercial Registration No. 1010148039 dated 24/07/1418H corresponding to 24/11/1997. These interim condensed consolidated financial statements ("interim financial statements") comprises of the Company and its subsidiaries (together referred to as the 'Group').

The Group is primarily involved in selling tickets for scheduled air travel services, tourism, cargo, transportation, Hajj and Umrah, arranging conference and events, education, chartered flights, furnished suites and hotels, shipping and other travel related products and services (refer operating segments note 17) through its 224 branches (31 December 2017: 235) inside and outside the Kingdom of Saudi Arabia.

The Company's registered address is:

P.O. Box 52660 Riyadh 11573 Kingdom of Saudi Arabia

### 1.1 Interest in subsidiaries

interest in substances		Country of	30 September	31 December
Name of subsidiary	Activities	incorporation	2018	2017
National Travel and Tourism Bureau Limited (NTTB)	Travel and tourism business	KSA	100%	100%
Al Sarh Travel and Tourism Limited (ASTT)	Travel and tourism business	KSA	80%	80%
Al Tayyar International Air Transportation Agency Company				
Limited (ATI)	Travel and tourism business	KSA	100%	100%
Al Tayyar Holiday for Travel and Tourism Company Limited				
(ATH)	Travel and tourism business	KSA	100%	100%
Al Tayyar Travel, Tourism and Cargo Company Limited (ATC)	Travel and cargo business	KSA	100%	100%
Al Tayyar Holidays Travel Group Company (ATE)	Travel and tourism business	Egypt	100%	100%
Al Tayyar Cargo and Custom Clearance Company (ATCC)	Travel and cargo business	Egypt	100%	100%
E Al Tayyar Tourism Company (ATT)	Rent a car business	Egypt	100%	100%
E Al Tayyar Tours Company (ALC)	Rent a car business	Egypt	100%	100%
Nile Holidays Tourism Company (NALC)	Rent a car business	Egypt	100%	100%
Al Tayyar Rent A Car Company (ARC)	Rent a car business	Egypt	100%	100%
Lena Tours & Travel (LTT)	Travel and tourism business	Lebanon	100%	100%
Fuego Travel & Tours SDN. BHD (FTTSB)	Travel and tourism business	Malaysia	80%	80%
Al Tayyar Travel and Tourism (ATD)	Tourism business	UAE	100%	100%
Taqniatech Company for Communication Technology Limited				
(TAQ)	Telecommunication services	KSA	100%	100%
Al Tayyar Real Estate, Tourism Development and Investment				
Company Hotels (ARE)	Hotel and property business	KSA	100%	100%
Al Tayyar Rent A Car (ARAC)	Rent a car business	KSA	100%	100%
Saudi World Travel and Tourism Company (SWTT)	Travel and tourism business	KSA	100%	100%
High Speed Company for Transportation (HSC)	Transportation business	KSA	100%	100%
Tajawal Travel and Tourism Company Limited (TTC)	Travel and tourism business	KSA	100%	100%
Tajawal General Trading, LLC (TGT)	Travel and tourism business	UAE	100%	100%
Al Mousim Travel & Tours (AMTT)	Travel and tourism business	KSA	100%	100%
Jawlah Tours Establishment for Tourism (JTET)	Tourism business	KSA	51%	51%
Al Mawasim Tourism and Umrah Services (MWT)	Tourism business	KSA	51%	51%
Fly IT (FIT)	SMS / MMS services	KSA	60%	60%
Muthmerah Real Estate Investment Company (MREIC)	Property rental business	KSA	100%	100%
Mawasem Travel and Tourism Limited (MTT)	Travel and tourism business	UK	100%	100%
Elegant Resorts Limited and subsidiaries (ERL)	Tourism business	UK	100%	100%
Elite Private Jet Services Company (EPJS)	Own and operate aircraft	KSA	100%	100%
Al Hanove Tourism and Services Company (AHTS)	Tourism business	Egypt	70%	70%
Mawasem Limited (formerly Co-op Group Travel 1 Limited				
(CTM))	Transportation service	UK	100%	100%
Connecting Trade & Services (CTS)	Travel and tourism business	Lebanon	51%	51%
Fayfa Travel & Tourism Agency Company (FTT)	Travel and tourism business	KSA	100%	100%
Saudi Conference & Incentive Tours Company (SCI)	Event management services	KSA	100%	100%
Calculus Technologies, LLC (CTL)	Travel and tourism business	India	100%	100%
B2B Travel Group S.L. (B2B)	Travel and tourism business	Spain	100%	100%
Hanay Trading Company Limited (HTCL)	Rent a car business	KSA	80%	80%
Saudi Company for Transportation United (SCT)	Rent a car business	KSA	100%	100%
Mosafer Company for Travel and Tourism (MCT)*	Tourism business	KSA	100%	60%
W. I. C. I. H. I. C. (WOTC)	Online shopping for fashion and	T/C A	1000	1000
Wadi Saudi Trading Co. (WSTC)	accessories	KSA	100%	100%
Portman Group International S.A.R.L. (PGI)	Travel and tourism business	UK	100%	100%

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### 1.1 Interest in subsidiaries (continued)

\* On 1 July 2018 the Company increased its ownership stake in its subsidiary MCT from 60% to 100%. The additional 40% was purchased for a total consideration of SR 70 million. The difference of SR 76.97 million between the non-controlling interests and the fair value of the consideration paid is adjusted to the owners of the parent in retained earnings.

### 1.2 Interest in associates

			30	31
		Country of	September	December
Name of associates	Activities	incorporation	2018	2017
Felix Airways Limited (FAL)	Travel business	Yemen	30%	30%
Al Shamel International Holding Company KSC (ASI)	Travel business	Kuwait	30%	30%
Taqniatech Company for Communication Technology JV				
(TAQJV)	Telecommunication services	KSA	70%	70%
Al Tayyar Travel and Tourism – Abu Dhabi (TTAD)	Travel business	UAE	49%	49%
Voyage Amro Travel (VAT)	Travel business	Canada	49%	49%
2share United Communication Company (TUCC)	Call Centre services	KSA	35%	35%
Net Tours & Travels LLC (NT)	Tourism business	UAE	44.3%	44.3%
Careem Inc. (CIL)	Rent a car business	BVI	14.7%	14.7%
Saudi Heritage Hospitality Company (SHHC)	Hospitality services	KSA	20%	20%
Equinox Group Limited (EGL)	Hospitality services	UAE	40%	40%
Thakher Investment and Real Estate Company (TIREC)	Real estate business	KSA	30%	30%
	Trading companies and			
Wadi Middle East S.A.R.L (WME)	distributors	LUX	33.3%	33.3%
CHME Limited (CHM)	Hospitality services	UAE	40%	40%

### 2 STATEMENT OF COMPLIANCE

These interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting as endorsed in Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organization for Certified Public Accountants – SOCPA ("IFRSs"). These interim financial statements should be read in conjunction with the Group's last annual consolidated financial statements as at and for the year ended 31 December 2017 ('last annual financial statements'). The accompanying financial statements do not include all the information that is required to prepare a complete set of financial statements in accordance with International Financial Reporting Standards as endorsed by SOCPA. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual financial statements.

This is the first set of the Group's financial statements where IFRS 9 has been applied. Changes to significant accounting policy is described in note 6.

### 3 STANDARDS, INTERPRETATIONS AND AMENDMENTS TO EXISTING STANDARDS

### 3.1 New standards, interpretations and amendments adopted

In preparing the Group's interim financial statements, the significant accounting policies adopted are based on IFRSs effective on 30 September 2018. Furthermore, the Group has already early adopted IFRS 15 – Revenue from contracts with customers.

### 3.2 Standards issued but not yet effective

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2019 and earlier application is permitted; however, the Group has not early adopted them in preparing these interim condensed financial statements.

The Group has the following updates to the information provided in the last annual financial statements about the standards issued but not yet effective that may have a significant impact on the Group's interim financial statements.

### **IFRS 16 Leases**

IFRS 16 replaces existing leases guidance, including IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases – Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

The standard is effective for annual periods beginning on or after 1 January 2019. Early adoption is permitted.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### IFRS 16 Leases (continued)

IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases.

The Group has completed an initial assessment of the potential impact on its condensed consolidated financial statements, but has not yet completed its detailed assessment. The actual impact of applying IFRS 16 on the financial Statements in the period of initial application will depend on future economic conditions, including the Group's borrowing rate on 1 January 2019, the composition of the Group's lease portfolio at that date, the Group's latest assessment of whether it will exercise any lease renewal options and the extent to which the Group chooses to use practical expedients and recognition exemptions.

### i. Determining whether an arrangement contains a lease

The Group has an arrangement that was not in the legal form of a lease, for which it concluded that the arrangement contains a lease of equipment under IFRIC 4.

On transition to IFRS 16, the Group can choose whether to:

- Apply the IFRS 16 definition of a lease of all its contracts; or
- Apply a practical expedient and not reassess whether a contract is, or contains, a lease.

The Group plans to apply a practical expedient to the recognition of leases on transition. Under this expedient it will apply IFRS 16 to all contracts entered into before 1 January 2019 and identified as leases under IAS 17 and IFRIC 4.

### ii. Transition

As a lessee, the Group can either apply the standard using a:

- Retrospective approach; or
- Modified retrospective approach with optional practical expedients.

The lessee applies the election consistently to all of its leases.

The Group plans to apply IFRS 16 initially on 1 January 2019, using a modified retrospective approach. Therefore, the cumulative effect of adopting IFRS 16 will be recognized as an adjustment to the opening balance of retained earnings at 1 January 2019, with no restatement of comparative information.

When applying a modified retrospective approach to leases previously classified as operating leases under IAS 17, the lessee can elect, on a lease-by-lease basis, whether to apply a number of practical expedients on transition. The Group is assessing the potential impact of using these practical expedients.

The Group is not required to make any adjustments for leases in which it is a lessor except where it is an intermediate lessor in a sub-lease.

### 4. BASIS OF PREPARATION

These interim financial statements have been prepared using the measurement bases specified by IFRSs for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies.

The preparation of interim financial statements in compliance with adopted IFRS requires the use of certain critical accounting estimates. It also requires Group management to exercise judgment in applying the Group's accounting policies. The areas where significant judgments and estimates have been made in preparing the interim financial statements and their effect are disclosed in note 5.

These interim financial statements have been prepared on the historical cost basis, except for the following:

- Equity instruments at fair value through other comprehensive income; and
- Defined benefits plan is measured at the present value of future obligations using Projected Unit Credit Method.

Furthermore, these interim financial statements are prepared using the accrual basis of accounting and the going concern concept.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### 5. USE OF JUDGEMENT AND ESTIMATES

In preparing these interim financial statements, management has made judgement, estimates, and assumptions that affect the application of the Group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those described in the last annual financial statements, except for new significant judgements and key sources of estimation uncertainty related to the application of IFRS 9, which are described in Note 6.

### 5.1 Measurement of fair values

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

Significant valuation issues are reported to the Group's audit committee.

When measuring the fair value of an asset or liability, the Group uses observable market data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities.
- Level 2: inputs other than quoted priced included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the low level input that is significant to the entire measurement.

The Group recognizes transfers between the levels of the fair value hierarchy at the end of the reporting year during which the change has occurred.

### 6. SIGNIFICANT ACCOUNTING POLICIES

Except as described below, the accounting policies applied in these interim financial statements are the same as those applied in the Group's consolidated financial statements as at and for the year ended 31 December 2017.

### CHANGES IN SIGNIFICANT ACCOUNTING POLICY

The changes in accounting policies are also expected to be reflected in the Group's consolidated financial statements as at and for the year ending 31 December 2018

The Group initially adopted IFRS 9 Financial Instruments since 1 January 2018. A number of other new standards are effective from 1 January 2018 but they do not have a material effect on the Group's financial statements.

The effect of initially applying these standards is mainly attributed to the increase in impairment losses recognizined on financial assets.

### **IFRS 9 Financial Instruments**

IFRS 9 sets out requirements for recognizing and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces IAS 39 Financial Instruments: Recognition and Measurement.

The details of new significant accounting policies and the nature and effect of the changes to previous accounting policies are set out below.

### i. Classification and measurement of financial assets and financial liabilities

IFRS 9 largely retains the existing requirements in IAS 39 for the classification and measurement of financial liabilities. However, it eliminates the previous IAS 39 categories for financial assets of held to maturity, loans and receivables and available for sale.

The adoption of IFRS 9 has not had a significant effect on the Group's accounting policies related to financial liabilities and derivative financial instruments. The impact of IFRS 9 on the classification and measurement of financial assets is set out below.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### i. Classification and measurement of financial assets and financial liabilities (continued)

Under IFRS 9, on initial recognition, a financial asset is classified as measured at: amortized cost; FVOCI – debt investment; FVOCI – equity investment; or FVTPL. The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. Derivatives embedded in contracts where the host is a financial asset in the scope of the standard are never separated. Instead, the hybrid financial instrument as a whole is assessed for classification.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- It is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- It is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

A financial asset (unless it is a trade receivable without a significant financing component that is initially measured at the transaction price) is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition.

The following accounting policies apply to the subsequent measurement of financial assets.

Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognized in profit or loss.
Financial assets at amortized cost	These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss
Debt investments at FVOCI	These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognized in profit or loss. Other, net gains and losses are recognized in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.
Equity investments at FVOCI	These assets are subsequently measured at fair value. Dividends are recognized as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other, net gains and losses are recognized in OCI and are never reclassified to profit or loss.

The effect of adopting IFRS 9 on the carrying amounts of financial assets at 1 January 2018 relates solely to the new impairment requirements, as described further below.

The following table and the accompanying notes below explain the original measurement categories under IAS 39 and the new measurement categories under IFRS 9 for each class of the Group's financial assets as at 1 January 2018.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

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### i. Classification and measurement of financial assets and financial liabilities (continued)

	Original classification under IAS 39	New classification <u>under</u> <u>IFRS 9</u>	Original carrying amount under	New carrying amount under <u>IFRS 9</u>
Financial assets			<u>IAS 39</u>	
Equity securities	$Available  \Box  for  \Box  sale$	FVOCI – equity investment	-	-
Trade receivables	Loans and receivables	Amortized cost	1,756,468,321	1,737,941,830
Cash and cash equivalents	Loans and receivables	Amortized cost	981,198,632	981,198,632
<b>Total financial assets</b>			2,737,666,953	2,719,140,462
Financial liabilities				
Bank overdrafts	Other financial liabilities	Other financial liabilities	10,399,165	10,399,165
Secured bank loans	Other financial liabilities	Other financial liabilities	861,000,000	861,000,000
Unsecured bank loans	Other financial liabilities	Other financial liabilities	516,863,571	516,863,571
Trade payables	Other financial liabilities	Other financial liabilities	1,099,309,797	1,099,309,797
Total financial liabilities			2,487,572,533	2,487,572,533

Trade and other receivables that were classified as loans and receivables under IAS 39 are now classified at amortized cost. An increase of SR 18.5 million in the allowance for impairment was recognized in opening retained earnings on 1 January 2018 on transition to IFRS 9.

### ii. Impairment of financial assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' (ECL) model. The new impairment model applies to financial assets measured at amortized cost, contract assets and debt investments at FVOCI, but not to investments in equity instruments. Under IFRS 9, credit losses are recognized earlier than under IAS 39.

The financial assets at amortized cost consist of trade receivables, cash and cash equivalents, and corporate debt securities.

Under IFRS 9, loss allowances are measured on either of the following bases:

- 12-month ECLs: these are ECLs that result from possible default events within the 12 months after the reporting date; and
- Lifetime ECLs: these are ECLs that result from all possible default events over the expected life of a financial instrument.

The Group measures loss allowances at an amount equal to the lifetime ECLs, except for the following, which are measured as 12-month ECLs:

- Debt securities that are determined to have low credit risk at the reporting date; and
- Other debt securities and bank balances for which credit risk (i.e. The risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

The Group has elected to measure loss allowances for trade receivables and contract assets in an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information.

The Group considers a financial asset to be in default when the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realizing security (if any is held)

The Group considers a debt security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'. The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### ii. Impairment of financial assets (continued)

### Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. The difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive).

ECLs are discounted at the effective interest rate of the financial asset. The Group has not considered in discounting the short term trade receivables and payables as they are expected to be received and paid within the accounting period, the impact of discounting such short term receivable or payable would be immaterial hence they are kept at invoice amounts (cost).

### Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortized cost and debt securities at FVOCI are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

### Presentation of impairment

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of the assets

Impairment losses related to trade and other receivables, are presented separately in the statement of profit or loss and OCI.

Impairment losses on other financial assets are presented under 'finance costs', similar to the presentation under IAS 39, and not presented separately in the statement of profit or loss and OCI due to materiality considerations.

### Impact of the new impairment model

For assets in the scope of the IFRS 9 impairment model, impairment losses are generally expected to increase and become more volatile. The Group has determined that the application of IFRS 9's impairment requirements at 1 January 2018 results in an additional impairment allowance as follows.

	Impact of adopting IFRS 9 on opening balance
Impairment loss on 31 December 2017 under IAS 39	242,904,966
Increase of impairment loss recognized on 1 January 2018 on trade and other receivables	18,526,491
Impairment loss on 1 January 2018 under IFRS 9	261,431,457

### Trade receivables and contract assets

The following analysis provides further detail about the calculation of ECLs related to trade receivables and contract assets on the adoption of IFRS 9. The Group considers the model and some of the assumptions used in calculating these ECLs as key sources of estimation uncertainty.

The ECLs were calculated based on actual credit loss experience over the past seven years. The Group performed the calculation of ECL rates separately for wholesale customers and other customers.

Exposures within each group were segmented based on common credit risk characteristics such as credit risk grade, geographic region and industry – for wholesale customers; and delinquency status, geographic region, age of relationship and the type of product purchased – for other customers.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### iii. Transition

Changes in accounting policies resulting from the adoption of IFRS 9 have been applied retrospectively, except as described below.

- The Group has taken an exemption in accordance with paragraph 7.2.15 to not to restate comparative information for prior periods with respect to classification and measurement (including impairment) requirements. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of IFRS 9 are recognized in retained earnings and reserves as at 1 January 2018. Accordingly, the information presented in 2017 does not generally reflect the requirements of IFRS 9 but rather those of IAS 39.
- The following assessments have been made on the basis of the facts and circumstances that existed at the date of initial application.
  - The determination of the business model within which a financial asset is held.
  - The designation and revocation of previous designations of certain financial assets and financial liabilities as measured at FVTPL.
  - The designation of certain investments in equity instruments not held for trading as at FVOCI.
- If an investment in a debt security had low credit risk at the date of initial application of IFRS 9, then the Group has assumed that the credit risk on the asset had not increased significantly since its initial recognition.

### 7. INVESTMENTS IN EQUITY-ACCOUNTED INVESTEES

" INVESTMENTS IN EQUIT MECOCI				
	Percentage			
	30 September 3		30 September	31 December
	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>
Al Shamel International Holding Co. KSC (ASI)	30%	30%	19,933,010	23,318,009
Taqniatech Company for Communication	70%	70%		
Technology JV (TAQJV) Al Tayyar Travel and Tourism - Abu Dhabi	70%	70%	-	-
(TTAD)	49%	49%	_	_
Voyage Amro Travel (VAT)	49%	49%	_	6,419,483
2Share Emerging Technology (TSET)	35%	35%	_	-
Net Tours & Travels LLC (NT)	44.3%	44.3%	_	
Careem Inc. (CIL)	14.7%	14.7%	-	9,268,648
		20%	0.204.042	
Saudi Heritage Hospitality Company (SHHC)	20%		9,384,043	9,872,522
Equinox Group Limited (EGL)	40%	40%	13,777,279	13,843,765
Thakher Investment and Real Estate Co. (TIREC)	30%	30%	377,374,632	801,600,100
Wadi Middle East S.A.R.L. (WME)	33.3%	33.3%	12,847,032	51,055,338
CHME Limited (CHM)	40%	40%	4,650,596	6,111,960
			437,966,592	921,489,825
Less: Investment in Equity Accounted Investee				
held for sale (See note 9)			(377,374,632)	
			60,591,960	921,489,825
8. TRADE AND OTHER RECEIVABLES	<b>`</b>	•		
			20.0	21.5
			30 September	31 December
			<u>2018</u>	<u>2017</u>
Trade receivables			1,463,048,563	1,999,373,287
Impairment loss on trade receivables			(222,478,155)	(242,904,966)
			1,240,570,408	1,756,468,321
Other receivables:				
Accrued incentives			57,076,722	63,219,948
Employee receivables			15,029,548	13,951,748
Taxes			13,626,489	5,314,971
Consumables			3,818,081	8,160,016
Accrued finance income			624,658	690,306
Others			37,861,590	35,902,813
			1,368,607,496	1,883,708,123

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### 8. TRADE AND OTHER RECEIVABLES (continued)

The summary for the movement of impairment loss on trade receivables is as follows:

	30 September	31December
	<u>2018</u>	<u>2017</u>
Opening balance	242,904,966	241,128,153
Impairment loss due to transition to IFRS 9, note 6	18,526,491	-
Adjusted opening balance	261,431,457	241,128,153
Impairment (reversal) / loss for the period	(38,953,302)	1,776,813
Closing balance	222,478,155	242,904,966

Information about the Group's exposure to credit and market risks, and impairment losses in trade and other receivables is included in note 16.

### 9. INVESTMENT IN EQUITY-ACCOUNTED ASSOCIATE HELD FOR SALE

The Company decided to sell its share of equity (30%) in Thakher Investment and Real Estate Company (TIREC) in September 2018 for an agreed amount of SR 377.4 million. This resulted in an impairment loss of SR 420.5 million. The agreement to sell this investment was signed on 8 October 2018. As the investment is sold within 12 months from the date of these interim condensed consolidated financial statements, this has been moved from non-current assets to current assets, as held for sale (See notes 7 and 18).

### 10. CASH AND CASH EQUIVALENTS

	30 September	31 December
	<u>2018</u>	<u>2017</u>
Cash in hand	16,770,550	7,289,806
Bank balances – current account	314,629,917	469,587,040
Call deposits	401,641,083	504,321,786
Cash and cash equivalents in the statement of financial position	733,041,550	981,198,632
Bank overdrafts used for cash management purposes	(56,111,448)	(10,399,165)
Cash and cash equivalents in the statement of cash flows	676,930,102	970,799,467

Call deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Group, and earn finance income at the respective short-term deposit rates.

On 30 September 2018, the Group had unused borrowing facility of SR 402 million (31 December 2017: SR 504 million).

Cash and cash equivalents balance held in Egypt is SR 11 million as at 30 September 2018 (31 December 2017: SR 10 million). The remittance of this cash balance is currently restricted due to foreign exchange control policy in Egypt.

### 11. CAPITAL AND RESERVES

### Share capital

	30 September	31 December
	<u>2018</u>	<u>2017</u>
Ordinary shares - issued and fully paid	209,650,000	209,650,000
Par value @ SR 10 each	2,096,500,000	2,096,500,000

All ordinary shares rank equally with regards to the Company's residual assets.

### **Ordinary shares**

Holders of these shares are entitled to dividends as declared from time to time and are entitled to one vote per share at general meetings of the Company.

### **Statutory reserves**

In accordance with the Company's bylaws effective from 25 Rajab 1437H (corresponding to 2 May 2016), the Company sets aside 10% of its net income each year as a statutory reserve until such reserve equals to 30% of the share capital.

### Dividends

The board of directors of the Company during their meeting dated 8 February 2018 approved dividends amounting to SR 104.83 million (SR 0.50 per share) for the year ended 31 December 2017 and were paid on 21 February 2018.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### 12. LOANS AND BORROWINGS

	30 September	31 December
Non-current liabilities	<u>2018</u>	<u>2017</u>
Secured bank loans (Tawaruq)	553,500,000	861,000,000
Unsecured bank loans (Murabaha)	54,422,516	19,433,761
	607,922,516	880,433,761
Current liabilities	•	
Unsecured bank loans (Tawaruq)	-	150,000,000
Unsecured bank loans (Murabaha)	163,155,048	338,372,190
Current portion of unsecured bank loans (Murabaha)	27,444,922	9,057,620
	190,599,970	497,429,810

The secured bank loans are secured against land and buildings with a carrying amount of SR 2 billion at 30 September 2018 (31 December 2017: SR 2 billion).

The outstanding secured and unsecured loans as of 30 September 2018 have an average commission rate of 3 - 4% above the Banks' lending base rate (31 December 2017: 2.7 - 4%).

The Group has a secured bank loan with a carrying amount of SR 554 million at 30 September 2018 (31 December 2017: 861 million). This loan is repayable in tranches over the ten years. The unsecured bank loans are payable over a period of one year.

During the period ended 30 September 2018, the Group capitalized finance charges amounted to SR nil million (30 September 2017: SR 32.9 million).

During May and June 2018, the Company repaid certain installments of the above loan before schedule, which were due in 2019-2020 for an amount of SR 307.5 million.

### 13. COMMITMENTS AND CONTINGENCIES

### **Capital commitments**

As at 30 September 2018, the Group has capital commitments of SR 73 million (31 December 2017: SR 91 million) with respect to property developments, software development and construction of new office premises.

### **Contingencies**

On 30 September 2018, the Group has a letter of guarantees totaling SR 300 million (31 December 2017: SR 295 million) issued by the Company's banks in favor of certain suppliers. Included within, this is advances for a letter of guarantee margins totalling SR 28.2 million (31 December 2017: SR 28.7 million)

### 14. REVENUE

	Three mo	onths	Nine months		
	30 September	30 September	30 September	30 September	
Commission	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>	
Airline ticketing & incentives	247,133,216	239,290,399	830,709,477	890,817,246	
Hotel booking	26,826,470	29,098,574	77,272,916	77,449,534	
Shipments	4,956,892	3,677,251	12,126,553	11,137,262	
Train ticketing	-	5,507,371	12,293,879	16,498,878	
	278,916,578	277,573,595	932,402,825	995,902,920	
Other revenue					
Package holidays	128,398,485	131,486,975	361,533,723	359,497,980	
Car rentals	45,559,388	31,381,070	114,330,019	76,840,274	
Property and room rentals	36,090,625	42,162,187	74,864,102	74,193,360	
Chartered flights	-	4,456,624	1,238,467	5,890,965	
Others	2,584,055	1,960,759	19,803,403	16,824,835	
	212,632,553	211,447,615	571,769,714	533,247,414	
	491,549,131	489,021,210	1,504,172,539	1,529,150,334	

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### 14. REVENUE (continued)

In respect of recognizing revenue as commissions, management considers that the following factors indicate that the Group acts as an agent.

- Another service supplier is primarily responsible for fulfilling the contract;
- The Group does not have inventory risk;
- The Group does not have discretion in establishing prices for the other supplier's services and, therefore, the benefit that the Group can receive from those services is limited; and
- The Group's consideration is in the form of commission.

### Disaggregation of revenue

In the table on the next page, revenue is disaggregated by primary geographical market. The table also includes a reconciliation of the disaggregated revenue with the Group's five strategic divisions, which are its reportable segments (see note 17).

**Tourism** 

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

**Ticketing** 

(Saudi Riyals)

### **Disaggregation of revenue (continued)**

Primary geographical markets

### Reportable segments **Hospitality Property** All other segments **Transportation** Total

Kingdom of Saudi Arabia	215,238,398	77,897,241	45,708,373	36,090,625	-	491,784	375,426,421
United Kingdom	24,556,835	70,458,308	-	-	-	-	95,015,143
Egypt	719,242	2,450,014	4,807,907	-	-	(548,233)	7,428,930
United Arab Emirates	4,964,233	3,288,200	-	-	-	(194,275)	8,058,158
India	-	-	-	-	-	546,240	546,240
Spain	-	833,072	-	-	-	2,288,539	3,121,611
Lebanon	1,654,508	186,151	-	-	-	-	1,840,659
Malaysia	-	111,969	-	-	-	-	111,969
	247,133,216	155,224,955	50,516,280	36,090,625	-	2,584,055	491,549,131
Timing of revenue recognition Services transferred at a point in	-	-	-	<del>.</del>	•	-	
time	247,133,216	26,826,470	4,807,907	36,090,625	-	-	314,858,218
Services transferred over time	-	128,398,485	45,708,373	-	-	2,584,055	176,690,913
_	247,133,216	155,224,955	50,516,280	36,090,625	-	2,584,055	491,549,131

30 September 2018 (Three months)

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### **Disaggregation of revenue (continued)**

30 September 2017 (Three months)

•		R	eportable segments				
Primary geographical markets	<b>Ticketing</b>	<u>Tourism</u>	<b>Transportation</b>	<b>Hospitality</b>	<b>Property</b>	All other segments	<u>Total</u>
Kingdom of Saudi Arabia	210,937,327	73,351,511	36,610,805	19,679,420	22,482,767	780,170	363,842,000
United Kingdom	32,497,981	83,401,112	-	-	-	-	115,899,093
Egypt	12,458	2,619,760	2,904,140	-	-	36,717	5,573,075
United Arab Emirates	959,563	474,682	-	-	-	-	1,434,245
India	-	-	-	-	-	1,139,428	1,139,428
Spain	-	4,038	-	-	-	4,444	8,482
Lebanon	390,441	413,692	-	-	-	-	804,133
Malaysia	-	320,754	-	-	-	-	320,754
	244,797,770	160,585,549	39,514,945	19,679,420	22,482,767	1,960,759	489,021,210
<b>Timing of revenue recognition</b> Services transferred at a point in							
time	244,797,770	29,098,574	36,610,805	19,679,420	22,482,767	-	352,669,336
Services transferred over time	-	131,486,975	2,904,140	-	_	1,960,759	136,351,874
_	244,797,770	160,585,549	39,514,945	19,679,420	22,482,767	1,960,759	489,021,210

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### **Disaggregation of revenue (continued)**

		R	eportable segments			_	
Primary geographical markets	Ticketing	<u>Tourism</u>	Transportation	<b>Hospitality</b>	<b>Property</b>	All other segments	<u>Total</u>
Kingdom of Saudi Arabia	767,089,886	188,797,903	116,368,841	74,864,102	-	9,592,998	1,156,713,730
United Kingdom	81,198,819	236,583,991	-	-	-	· · ·	317,782,810
Egypt	924,757	6,590,591	11,326,198	-	-	214,905	19,056,451
United Arab Emirates	(10,558,265)	4,740,859	-	-	-	1,167,491	(4,649,915)
India	-	-	-	-	-	1,867,780	1,867,780
Spain	-	815,950	-	-	-	6,960,229	7,776,179
Lebanon	4,348,159	855,326	-	-	-	-	5,203,485
Malaysia	-	422,019	-	-	-	-	422,019
_	843,003,356	438,806,639	127,695,039	74,864,102	-	19,803,403	1,504,172,539
Timing of revenue recognition Services transferred at a point in	<u>, , , , , , , , , , , , , , , , , , , </u>	, , ,	<u> </u>	<u> </u>			, , ,
time	843,003,356	77,272,916	11,326,198	74,864,102	-	-	1,006,466,572
Services transferred over time		361,533,723	116,368,841	, , , -	-	19,803,403	497,705,967
	843,003,356	438,806,639	127,695,039	74,864,102	-	19,803,403	1,504,172,539

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### **Disaggregation of revenue (continued)**

30 September 2017 (Nine months)

		R	eportable segments				
Primary geographical markets	<b>Ticketing</b>	<u>Tourism</u>	<b>Transportation</b>	<b>Hospitality</b>	<b>Property</b>	All other segments	<u>Total</u>
Kingdom of Saudi Arabia	809,904,733	175,196,533	86,336,501	42,772,440	31,420,920	7,511,159	1,153,142,286
United Kingdom	90,942,845	251,515,736	-	-	-	-	342,458,581
Egypt	238,213	6,268,748	7,532,000	-	-	83,099	14,122,060
United Arab Emirates	2,930,640	1,612,549	-	-	-	-	4,543,189
India	-	-	-	-	-	3,077,010	3,077,010
Spain	-	438,572	-	-	-	6,153,567	6,592,139
Lebanon	3,299,693	1,216,739	-	-	-	-	4,516,432
Malaysia	-	698,637	-	-	-	-	698,637
_	907,316,124	436,947,514	93,868,501	42,772,440	31,420,920	16,824,835	1,529,150,334
<b>Timing of revenue recognition</b> Services transferred at a point in							
time	907,316,124	77,449,534	86,336,501	42,772,440	31,420,920	-	1,145,295,519
Services transferred over time	-	359,497,980	7,532,000	-	-	16,824,835	383,854,815
_	907,316,124	436,947,514	93,868,501	42,772,440	31,420,920	16,824,835	1,529,150,334

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### 15. EARNINGS PER SHARE (EPS)

### **Basic and diluted EPS**

The calculation of basic and diluted EPS has been based on the following profit attributable to ordinary shareholders and the weighted-average number of ordinary shares outstanding.

### Profit attributable to ordinary shareholders (basic)

30 September   30 September   2018   2017   2018   2017   2018   2017	<u>17</u>
(Loss) / profit attributable to ordinary shareholders (355,407,124) 131,771,364 (162,618,445) 480,435,766	
shareholders (355,407,124) 131,771,364 (162,618,445) 480,435,766	<u>66</u>
	66
Weighted-average number of ordinary chares (basic)	
Weighted-average number of ordinary chares (hasic)	
reigned-average number of ordinary shares (basic)	
<b>30 September</b> 30 Septembe	er
<b>2018</b> 201	17
Weighted-average number of ordinary shares at the end of the periods <b>209,650,000</b> 209,650,000	00
Earnings per share attributable to owners of the parent	
Three months ended Nine months ended	
<b>30 September</b> 30 September 30 September 30 September	er
<b>2018</b> 2017 <b>2018</b> 2017	7
Basic and diluted (1.70) 0.63 (0.78) 2.29	29

### 16. FINANCIAL INSTRUMENTS - FAIR VALUE AND RISK MANAGEMENT

### A. Accounting classification and fair value

The table on the next page shows carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### A. Accounting classification and fair value (continued)

_	Carrying amount						
30 SEPTEMBER 2018 Financial assets measured at fair value	FVOCI – equity instrument	Financial assets at amortized cost	Total Carrying amount	Level 1	Level 2	Level 3	<u>Total</u>
Equity investment at FVOCI	_	_	_	_	_	_	_
Current:							
Cash and cash equivalents	-	733,041,550	733,041,550	-	-	733,041,550	733,041,550
Trade and other receivables	-	1,368,607,496	1,368,607,496	-	-	1,368,607,496	1,368,607,496
Due from related parties		179,530,449	179,530,449	-	-	179,530,449	179,530,449
Total financial assets		2,281,179,495	2,281,179,495	-	-	2,281,179,495	2,281,179,495
Financial liabilities							
Non-current:							
Loans and borrowings		607,922,516	607,922,516	-	-	607,922,516	607,922,516
Current:							_
Bank overdraft	-	56,111,448	56,111,448	-	-	56,111,448	56,111,448
Loans and borrowings	-	190,599,970	190,599,970	-	-	190,599,970	190,599,970
Trade and other payables	-	1,033,971,811	1,033,971,811	-	-	1,033,971,811	1,033,971,811
Due to related parties		5,074,378	5,074,378	-	-	5,074,378	5,074,378
Total financial liabilities		1,893,680,123	1,893,680,123	-		1,893,680,123	1,893,680,123

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### A. Accounting classification and fair value (continued)

	Carrying amount		_	Fair value			
31 December 2017 Financial assets measured at fair value	FVOCI – equity instrument	Financial assets at amortized cost	Total Carrying amount	Level 1	Level 2	Level 3	<u>Total</u>
Equity investment at FVOCI		-	-	-	-	-	
Current:							
Cash and cash equivalents	-	981,198,632	981,198,632	-	-	981,198,632	981,198,632
Trade and other receivables	-	1,883,708,123	1,883,708,123	-	-	1,883,708,123	1,883,708,123
Due from related parties		173,185,170	173,185,170	-	-	173,185,170	173,185,170
Total financial assets		3,038,091,925	3,038,091,925	-	-	3,038,091,925	3,038,091,925
Financial liabilities							
Non-current:							
Loans and borrowings		880,433,761	880,433,761	-	-	880,433,761	880,433,761
Current:	-			-	-		
Bank overdraft	-	10,399,165	10,399,165	-	-	10,399,165	10,399,165
Loans and borrowings	-	497,429,810	497,429,810	-	-	497,429,810	497,429,810
Trade and other payables	-	1,295,968,242	1,295,968,242	-	-	1,295,968,242	1,295,968,242
Due to related parties		92,057,947	92,057,947	-	-	92,057,947	92,057,947
Total financial liabilities		2,776,288,925	2,776,288,925	-	-	2,776,288,925	2,776,288,925

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

### 17. OPERATING SEGMENTS

### **Basis for segmentation**

The Group has the following five strategic divisions, which are its reportable segments. These divisions offer different services and are managed separately because they have different economic characteristics – such as trends in sales growth, rates of return and level of capital investment – and have different marketing strategies.

The following summary describes the operations of each reportable segment:

### Reportable segments Operations

Ticketing Providing air, ferry and train ticketing services across the Group.

Tourism Providing tourism, package holidays and rooms for rent across the Group.

Transportation Providing car rental, chartered flights and delivery of shipments across the Group.

Hospitality Providing hotel rooms and catering services mainly in the Kingdom of Saudi Arabia.

Providing investment properties on operating lease mainly in the Kingdom of Saudi

Property rentals Arabia.

Other operations include sundry services such as event management, IT support, advertising, drivers professional fee, insurance brokerage, triptique and international driving license. None of these segments met the quantitative thresholds for reportable segments in 2018 or 2017.

The Group's Executive Committee reviews the internal management reports of each segment at least quarterly.

Inter-segment pricing is determined on an arm's length basis.

### Information about reportable segments

Information related to each reportable segment is set out below. Segment profit before tax is used to measure performance because management believes that such information is the most relevant in evaluating the results of the respective segments relative to other entities that operate in the same industries.

respective segments relative to other endues that operate in the same industries.								
	30 September 2018							
	Reportable segments						_	
					Property	All other		
	<b>Ticketing</b>	<b>Tourism</b>	<b>Transportation</b>	<b>Hospitality</b>	<u>rentals</u>	segments	<u>Total</u>	
External revenues	-	361,533,723	115,568,486	74,864,102	-	19,803,403	571,769,714	
Inter-segment revenue	-	-	22,574,995	-	52,500,000	-	75,074,995	
External commissions	843,003,356	77,272,916	12,126,553		_	-	932,402,825	
Segment revenue	843,003,356	438,806,639	150,270,034	74,864,102	52,500,000	19,803,403	1,579,247,534	
Segment profit / (loss)								
before zakat and tax	(43,279,478)	(6,155,268)	(33,817,010)	(10,579,848)	40,595,591	(741,251)	(53,977,264)	
Segment assets	3,167,015,255	450,417,314	482,743,965	3,598,823,240	1,405,551,664	54,241,684	9,158,793,122	
Segment liabilities	1,997,001,328	284,016,306	167,011,188	16,015,841	6,747,130	34,202,777	2,504,994,570	
				30 September 20	17			
			Reportable				-	
	TD: 1.4:	<i>m</i> •	Reportable	segments	Property	All other		
	Ticketing	Tourism	Reportable  Transportation	segments  Hospitality	Property rentals	segments	<u>Total</u>	
External revenues	<u>Ticketing</u>	Tourism 359,497,980	Reportable	segments	Property rentals 31,420,920			
External revenues Inter-segment revenue	Ticketing - -		Reportable  Transportation	segments  Hospitality	Property rentals	segments	<u></u>	
	<u>Ticketing</u> 907,316,124		Transportation 82,731,239	Hospitality 42,772,440	Property rentals 31,420,920	segments 16,824,835	533,247,414	
Inter-segment revenue	-	359,497,980	Reportable  Transportation 82,731,239 21,754,921	Hospitality 42,772,440	Property rentals 31,420,920	segments 16,824,835	533,247,414 32,504,921	
Inter-segment revenue External commissions	907,316,124	359,497,980 - 77,449,534	Transportation 82,731,239 21,754,921 11,137,262	Hospitality 42,772,440	Property rentals 31,420,920 10,750,000	segments 16,824,835	533,247,414 32,504,921 995,902,920	
Inter-segment revenue External commissions	907,316,124	359,497,980 - 77,449,534	Transportation 82,731,239 21,754,921 11,137,262	Hospitality 42,772,440	Property rentals 31,420,920 10,750,000	segments 16,824,835	533,247,414 32,504,921 995,902,920	
Inter-segment revenue External commissions Segment revenue Segment profit / (loss)	907,316,124	359,497,980 - 77,449,534 436,947,514	Reportable  Transportation 82,731,239 21,754,921 11,137,262 115,623,422	Hospitality 42,772,440	Property rentals 31,420,920 10,750,000 - 42,170,920	segments 16,824,835 - - 16,824,835	533,247,414 32,504,921 995,902,920 1,561,655,255	
Inter-segment revenue External commissions Segment revenue Segment profit / (loss) before zakat and tax	907,316,124 907,316,124 414,173,808	359,497,980 - 77,449,534 436,947,514 50,244,564	Reportable  Transportation 82,731,239 21,754,921 11,137,262 115,623,422 (4,895,124)	Hospitality 42,772,440 	Property rentals 31,420,920 10,750,000 - 42,170,920 33,662,051	segments 16,824,835 - - 16,824,835 6,330,914	533,247,414 32,504,921 995,902,920 1,561,655,255 500,607,991	

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS PERIODS ENDED 30 SEPTEMBER 2018

(Saudi Riyals)

Reconciliations of information on reportable segments to IFRS measures						
	30 September	30 September				
D	<u>2018</u>	<u>2017</u>				
Revenues	1 550 444 121	1 544 020 420				
Revenue for reportable segments	1,559,444,131	1,544,830,420				
Revenue for other segments	19,803,403	16,824,835				
Elimination of inter-segment revenue	(75,074,995)	(32,504,921)				
Consolidated revenue	1,504,172,539	1,529,150,334				
	30 September	30 September				
	<u>2018</u>	<u>2017</u>				
Profit before zakat and tax						
Profit before zakat and tax for reportable segments	(53,236,013)	494,277,077				
Profit before zakat and tax for other segments	(741,251)	6,330,914				
Consolidated profit before zakat and tax	(53,977,264)	500,607,991				
Reconciliations of information on reportable segments to IFRS measures						
	30 September	31 December				
	2018	<u>2017</u>				
Assets						
Assets for reportable segments	9,104,551,438	10,295,970,898				
Assets for other segments	54,241,684	58,564,347				
Inter-segment eliminations	(991,844,372)	(991,759,920)				
Consolidated assets	8,166,948,750	9,362,775,325				
		_				
	30 September	31 December				
	<u>2018</u>	<u>2017</u>				
Liabilities						
Liabilities for reportable segments	2,470,791,793	3,280,103,395				
Liabilities for other segments	34,202,777	37,973,763				
Consolidated liabilities	2,504,994,570	3,318,077,158				

### 18. SUBSEQUENT EVENTS

Subsequent to the period end, on 8 October 2018 corresponding to (28 Muharram 1440), the Company signed an agreement to sell its 30% share of equity in Thakher Investment and Real Estate Company (TIREC) to Mohammed Ibrahim Al-Subaie & Sons Investment Company for a total consideration of SR 377,374,632.

### 19. APPROVAL OF THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

These financial statements have been approved by the board of directors on 6 November 2018 corresponding to 28 Safar 1440.