Market Data	
52-week high/low	SAR 79.30/43.10
Market Cap	SAR 6,039 mln
Shares Outstanding	90 mln
Free-float	89.9%
12-month ADTV	191,391
Bloomberg Code	QACCO AB



EBIT Declines – 36% Q/Q

August 11, 2020

Upside to Target Price	(9.1%)	Rating	Neutral
Expected Dividend Yield	5.7%	Last Price	SAR 67.10
Expected Total Return	(3.4%)	12-mth target	SAR 61.00

Qassim Cement	2Q2020	2Q2019	Y/Y	1Q2020	Q/Q	RC Estimate
Sales	167	155	8%	262	(36%)	157
Gross Profit	91	76	20%	153	(41%)	71
Gross Margins	54%	49%		58%		45%
Operating Profit	82	68	20%	129	(36%)	62
Net Profit	85	70	21%	111	(23%)	59

(All figures are in SAR mln)

- Qassim Cement announced its 2Q net profit at SAR 85 mln (+21% Y/Y, -23% Q/Q) above both our and market expectations of SAR 59 million and SAR 65 million respectively.
- On yearly basis, bottom-line was driven by an increase in sales volume and average selling prices and an
 increase in other revenues, despite the increase in operational expenses, in addition to impairment in long
 term financial investments.
- On a quarterly basis, the decrease in sales was due to seasonality such as Ramadan and Eid al-Fitr and lower average selling prices, while the net margin for 2Q was up +860 bps compared to the previous quarter.
- Due to market conditions as well as our expectations of the demand to be stable in the upcoming months, we raise our target price to SAR 61.00 per share but maintain Neutral rating.

Abdullah D Alharbi abdullah.ulihan.alharbi@riyadcapital.com +966-11-486-5680



Disclaimer

Stock Rating

Buy	Neutral	Sell	Not Rated
Expected Total Return Greater than +15%	Expected Total Return between -15% and +15%	Expected Total Returnless than -15%	Under Review/ Restricted

The expected percentage returns are indicative, stockrecommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

Riyad Capital is a Saudi Closed Joint Stock Company with Paid up capital of SR 200 million, licensed by the Saudi Arabian Capital Market Authority NO.07070-37. Commercial Registration No: 1010239234. Head Office: Granada Business Park 2414Al-Shohda Dist. – Unit No 69, Riyadh 13241 - 7279 Saudi Arabia. Ph: 920012299. The information in this report was compiled in good faith from various public sources believed to be reliable. Whilst all reasonable care has been taken to ensure that the facts stated in this report are accurate and that the forecasts, opinions and expectations contained herein are fair and reas onable. Rivad Capital makes no representations or warranties whatsoever as to the accuracy of the data and information provided and, in particular, Riyad Capital does not represent that the information in this report is complete or free from any error. This report is not, and is not to be construed as, an offer to sell or solicitation of an offer to buy any financial securities. Accordingly, no reliance should be placed on the accuracy, fairness or completeness of the information contained in this report. Riyad Capital accepts no liability whatsoever for any loss arising from any use of this report or its contents, and neither Rivad Capital nor any of its respective directors, officers or employees, shall be in any way responsible for the contents hereof. Riyad Capital or its employees or any of its affiliates or clients may have a financial interest in securities or other assets referred to in this report. Opinions, forecasts or projections contained in this report represent Riyad Capital's current opinions or judgment as at the date of this report only and are therefore subject to change without notice. There can be no assurance that future results or events will be consistent with any such opinions, forecasts or projections which represent only one possible outcome. Further, such opinions, forecasts or projections are subject to certain risks, uncertainties and assumptions that have not been verified and future actual results or events could differ materially. The value of, or income from, any investments referred to in this report may fluctuate and/or be affected by changes. Past performance is not necessarily an indicative of future performance. Accordingly, investors may receive back less than originally invested amount. This report provides information of a general nature and does not address the circumstances, objectives, and risk tolerance of any particular investor. Therefore, it is not intended to provide personal investment advice and does not take into account the reader's financial situation or any specific investment objectives or particular needs which the reader may have. Before making an investment decision the reader should seek advice from an independent financial, legal, tax and/or other required advisers due to the investment in such kind of securities may not be suitable for all recipients. This research report might not be reproduced, nor distributed in whole or in part, and all information, opinions, forecasts and projections contained in it are protected by the copyright rules and regulations.

