# Sahara Petrochemical Co.

# **Result Flash Note 2Q-2018**



Sahara Petrochemical posted a positive set of result with a net profit of SAR 221.2mn in 2Q2018, well above AJC estimates of SAR 142.20mn. Al-Waha high operating rate and higher than expected income from Tasnee and Sahara Olefins provided key support for overall performance during 2Q2018. Improved average product prices and higher products spread contributed positively to the 2Q2018 result; however, gross margin is not sustainable in 2H2018. "Neutral" recommendation with PT of SAR 20.40/share.

- Sahara Petrochemical Company (SAHARA) result came significantly higher than AJC and market consensus estimates of SAR 142.20mn and SAR 147.3mn, respectively. SAHARA posted net profit of SAR 221.2mn (EPS; SAR 0.50); indicating an increase of 149.7%YoY and 57.8%QoQ. We believe that the higher than expected results is mainly ascribed to i) high operating rate in Al-Waha Plant ii) higher than expected earnings from Tasnee and Sahara Olefins Company (TSOC) & (SAMAPCO), while a decline in the losses of the Saudi Acrylic Acid Company iii) impairment reversal of SAR 23mn.
- The income from associates is expected to stand at SAR 234mn (including provision reversal of SAR 23mn), higher than our estimate of SAR 168.5mn and against SAR 146.1mn in 1Q2018. In our view TSOC contributed SAR 91.6mn, higher than SAR 67.9mn in 1Q2018 and AJC estimate of SAR 71.5mn. Moreover, we expect that the Y/Y improved product price has reduced the Saud Acrylic Acid plant losses in 2Q2018 to SAR 21.4mn from SAR 54.8mn losses in 2Q2017.
- AlWaha's net profit in 2Q2018 is expected to stand at SAR 99.0mn, which is above our estimates of SAR 89mn. Based on our calculation, the plant was running with operating rate of 135%, higher than our estimate of 129%. This is mainly due to the positive impact after the plant maintenance in 2017 and partial sales from inventory. We expect gross margin to stand at 29.5% in 2Q2018, as compared to 26.3% in 1Q2018, which we believe was due to a decline in feedstock price compared to the increase in final product prices that resulted in PP-propane spreads to expand from USD 688/ton in 1Q2018 to USD 729/ton in 2Q2018. During the quarter, average selling prices of PP-Asia jumped by 1.8%QoQ and 23.9%YoY. HDPE prices increased by 20.9%YoY and 1.6%QoQ. LDPE average prices declined by 1.9%QoQ.

AJC View: We believe that the plant maintenance in 2017 and lower feedstock cost had a positive impact on AlWaha's performance, while further improvement was witnessed in other associates, due to improved sales prices. However, we believe that the company's margin is subject to shrink gradually starting from 3Q2018 due to expected lower spreads in PP-Propane. Furthermore, we expect that the company needs to focus on production efficiency and cost optimization to mitigate the impact on SAAC performance. In addition, despite the QoQ improved operating rate of the Butanol project (SAAC project); SAAC is expected to maintain its losses in 2018 with SAR 85mn compared to losses of SAR 103.4mn in 2017. We maintain our 'Neutral' recommendation on the stock with target price of SAR 20.40/share. The company is trading at forward PE and P/B of 12.2x and 1.5x respectively based on our FY2018 earnings forecast. Dividend payment is expected to be maintained at SAR 1.0/share in FY2018.

### **Results Summary**

| SARmn<br>(unless specified) | Q2-2017 | Q1-2018 | Q2-2018 | Change<br>YoY | Change<br>QoQ | Deviation from AJC<br>Estimates |
|-----------------------------|---------|---------|---------|---------------|---------------|---------------------------------|
| Net Profit                  | 88.6    | 140.24  | 221.2   | 149.7%        | 57.8%         | 55.5%                           |
| EPS                         | 0.20    | 0.32    | 0.50    | -             | -             | -                               |

Source: Company reports, Aljazira Capital

## Neutral

Target Price (SAR) 20.40

Upside / (Downside)\*

4.9%

Source: Tadawul \*prices as of 24th of July 2018

#### **Key Financials**

| SARmn<br>(unless specified) | FY16   | FY17   | FY18E |
|-----------------------------|--------|--------|-------|
| Revenue                     | -      | -      | -     |
| Growth %                    | -      | -      | -     |
| Net Income                  | 431.39 | 444.52 | 703.7 |
| Growth %                    | 899%   | 3.0%   | 58.3% |
| EPS                         | 0.98   | 1.01   | 1.60  |

Source: Company reports, Aljazira Capital

#### **Key Ratios**

| SARmn<br>(unless specified) | FY16   | FY17  | FY18E |
|-----------------------------|--------|-------|-------|
| Gross Margin                | -      | -     | -     |
| Net Margin                  | -      | -     | -     |
| P/E                         | 15.08x | 16.3x | 12.2x |
| P/B                         | 1.24x  | 1.33x | 1.47x |
| EV/EBITDA (x)               | 9.8x   | 12.5x | 8.1x  |
| Dividend Yield              | 5.1%   | 6.1%  | 5.1%  |

Source: Company reports, Aljazira Capital

# **Key Market Data**

| Market Cap (bn)         | 8.29         |
|-------------------------|--------------|
| YTD %                   | 16.4%        |
| 52 Week High/ Low       | 20.08/ 12.94 |
| Shares Outstanding (mn) | 438.8        |

Source: Company reports, Aljazira Capital

## **Price Performance**



Source: Tadawul, Aljazira Capital

Analyst

Jassim Al-Jubran

+966 11 2256248

i.aliabran@aliaziracapital.com.sa

RESEARCH DIVISION

BROKERAGE AND INVESTMENT CENTERS DIVISION

Head of Research

Talha Nazar

+966 11 2256250

t.nazar@aljaziracapital.com.sa

Analys

Waleed Al-jubayr +966 11 2256146

W.aljubayr@aljaziracapital.com.sa

Analyst

Sultan Al Kadi, CAIA +966 11 2256374 s.alkadi@aljaziracapital.com.sa

Analyst

Muhanad Al-Odan +966 11 2256115

M.alodan@aljaziracapital.com.sa

Analyst

Jassim Al-Jubran +966 11 2256248

j.aljabran@aljaziracapital.com.sa

General Manager - Brokerage Services &

ales

Alaa Al-Yousef +966 11 2256060

a.yousef@aljaziracapital.com.sa

AGM-Head of Sales And Investment Centers

Central Region

Sultan Ibrahim AL-Mutawa +966 11 2256364

s.almutawa@aljaziracapital.com.sa

AGM-Head of international and institutional

orokerage

Luay Jawad Al-Motawa

+966 11 2256277

lalmutawa@aljaziracapital.com.sa

AGM-Head of Oassim & Eastern Province

Abdullah Al-Rahit +966 16 3617547

International markets, as well as offering a full suite of securities business.

aalrahit@aljaziracapital.com.sa

AGM- Head of Western and Southern Region Investment

Centers

Mansour Hamad Al-shuaibi +966 12 6618443 m.alshuaibi@aljaziracapital.com.sa

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1. Overweight: This rating implies that the stock is currently trading at a discount to its 12 months price target. Stocks rated "Overweight" will typically provide an upside potential of over 10% from the current price levels over next twelve months.

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- 2. Underweight: This rating implies that the stock is currently trading at a premium to its 12 months price target. Stocks rated "Underweight" would typically decline by over 10% from the current price levels over next twelve months.
- 3. Neutral: The rating implies that the stock is trading in the proximate range of its 12 months price target. Stocks rated "Neutral" is expected to stagnate within +/- 10% range from the current price levels over next twelve months.
- 4. Suspension of rating or rating on hold (SR/RH): This basically implies suspension of a rating pending further analysis of a material change in the fundamentals of the company.

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Head Office: King Fahad Road, P.O. Box: 20438, Riyadh 11455, Saudi Arabia, Tel: 011 2256000 - Fax: 011 2256068