

Saudi Arabian Cooperative Insurance Company (SAICO)

Annual Report of the Board of Directors for the year 2021



Board of Directors

H.H Prince Ahmad Bin Khalid Bin Abdullah Al-Saud

Mr. Abdulaziz Bin Ali Abussuud

Dr. George Shaheen Medawar

Mr. Saleh Bin Abdul Rahman Al-Helaissi

Mr. Khalid Bin Saleh Al-Ghurair

(Chairman) (Vice-Chairman) (Member)

(Member) (Member)



Annual Report of the Board of Directors for the financial year ended December 31, 2021

The Board of Directors of the Saudi Arabian Cooperative Insurance Company (SAICO) is pleased to present its annual report on the Company's business results, the auditors' report and the financial statements for the year ended December 31, 2021.

I. Major Business Activities

Saudi Arabian Cooperative Insurance Company (SAICO) is a listed Saudi Joint Stock Company registered in the Commercial Register in Riyadh under # 1010237214 on 07/08/1428. Its paid-up capital is 300 million Saudi Riyals. SAICO is licensed by the Saudi Central Bank (SAMA) to engage in all classes of insurance and related services as per license # 20079 dated 29/08/1428.

The company is engaged in the following classes of insurance in the Kingdom of Saudi Arabia:

- 1) **General Insurance**: It includes, but is not limited to, motor vehicle insurance, engineering insurance, energy, aviation, property, fire, marine cargo and hull insurance.
- 2) **Health Insurance**: It provides health insurance programs that are in line with the needs of the market as well as in accordance with the cooperative health insurance law and the directions of the Council of Cooperative Health Insurance.
- 3) Protection and Savings Insurance: It offers term-life protection insurance.

II. Future Assumptions and Expectations

For 2022, the company plans to expand in Motor and other General lines of business while at the same time pruning the loss making policies in the Medical and other insurance line of business. Premium rates for corporate medical and motor lines of business have become very competitive. We, therefore, will focus on growing auto lease business through the bank assurance model and with specific auto dealerships. We also plan to develop personal lines like Personal Accident, Home owners insurance etc.

We plan to rationalize our headcount to achieve cost savings and also plan to reduce our acquisition costs. We will introduce a compensation scheme for the sales force to reward them based on performance. We plan to operationalize a new core system in middle of 2022 for the General lines of business along with digital portals for ease of doing business.

III. Significant Business Developments:

1- The Company secured on 30/11/2021, the renewal of its license by the Saudi Central Bank to practice insurance activity in the Kingdom of Saudi Arabia to engage in the following insurance lines: (General insurance - Health insurance - Protection & Savings insurance) for three years from 26/08/1443H to 25/08/1446H.



- 2- The Company signed a Bancassurance agreement with Arab National Bank on 02/11/2021, for a period of three years from the date of signing, pursuant to which insurance products will be distributed and sold through the bank, noting that the agreement value & financial impact cannot be determined precisely due to the difference in the value of the monthly insurance applications received by the bank.
- 3- The Company received the final approval of SAMA on a travel insurance product.
- 4- The Company signed a Bancassurance agreement with AlRajhi Bank on 10/10/2021, for a period of one year. Under this agreement, the Company shall, upon the Bank's request, submit quotations for insurance coverage on private motor vehicles owned by the Bank and leased to its clients under the "Lease with a Promise to Own" programme offered by the Bank.
- 5- The Company received on 30/08/2021, Al-Rajhi Bank's notification to provide Motor insurance coverage for the vehicles leased by the bank through its approved lease financing program, provided that the coverage begins on 01/09/2021 for a period of one calendar year.
- 6- The Company received SAMA's final approval for the Cyber Risk insurance product and Political Violence insurance product.
- 7- The Company announced that in the meeting held by the Board of Directors (BoD) on Wednesday 31/03/2021, the BoD didn't recommend the distribution of dividends for the financial year ending on 31/12/2020, so as to use the realized profits to strengthen the company's financial position and to finance its future development plans. On 30/05/2021 the General Assembly approved the BoD recommendation.
- 8- The Company announced that on March 04, 2021 the Board of Directors approved, by circulation, the resignation of the member of the Board of Directors Mr. Khalid Saleh Al-Khattaf from the membership of the Board of Directors and the committees because of his other work obligations, and the company announced on 20/06/2021 the appointment of a new board member namely Mr. Khalid Saleh Al-Ghurair to fill the vacant position for the current session of the BoD after, receiving SAMA's approval.

The company announced on 22/02/2021 the retirement of the CEO effective 31 December 2021. Then, following mutual agreement, the company announced the postponement of the CEO's retirement until further notice.

1) Financial Department:

The company is committed to hiring skilled and knowledgeable staff for positions of control, accounting, and investment. A range of control, accounting, monetary, and investment procedures will be enforced by the Company to enhance financial efficiency in all areas and activities. The Company will also continue to adhere to the instructions received from the supervisory authorities.

2) Human Resources:

HR Department pays great attention to localizing jobs. The Saudization rate is currently 72.7% of the total number of employees, which reached 399 employees in 2021, of whom 290 are Saudi employees. These compare to 397 employees in 2020 out of whom 282 were Saudi employees. Saudi competencies hold 81% of the executive and senior positions in the company. This is in line with the directives of



SAMA and the company's BOD to localize this industry by supporting Saudization programs and creating the appropriate environment to provide the opportunity for trained national competencies and encourage them to work in the various departments.

Employees	Saudis	Foreigners	Total Employees Number	Saudization%
2020	282	115	397	71.03%
2021	290	109	399	72.7%

The company is also keen to continue training most of its employees to obtain the "IFCE" certificate, and to provide training courses for all the company employees in the field of Anti-money laundering and terrorist financing, and a course in anti-fraud. In addition, the Company ensures providing specialized courses in motor vehicle insurance underwriting and claims for employees of the same departments, as well as courses for communication skills, sales and complaints handling for customer service, front lines and call center employees. The company also conducts training for insurance selling products for the concerned departments. The specialized different insurance underwriting training has been made available for the concerned professions. The company recently launched "Ethraie Elearning portal" from the Institute of Public Administration to all SAICO employees. The company is collaborating with the Human Resources Development Fund (HRDF) to provide the leadership programs aimed at enhancing and diversifying the competence of SAICO's female employees. The company continues to provide opportunities for obtaining internationally recognized professional insurance certificates and encourage Saudi employees to obtain professional certificates in the field of their job specialization. The company encourages employee's engagement by providing many benefits & programs, including life insurance for employees to give them a sense of security and job stability, in addition to providing a subscription to "Wala plus" program for exclusive offers and discounts to all SAICO employees.

3) Collection and Legal Department:

I. Collection:

The collection department works effectively to improve the company's cash flow, at the same time the department works to ensure the satisfaction of its 4500+ clients.

Regarding the receivables, the collection department automatically records these based on the amount and age, then follows the collection procedures. These procedures include friendly reminders to the clients, payments warnings, phone calls and emails, that business needs.

The department held quarterly meetings to determine the status of the defaulters, and to set proper measures to avoid further deterioration and to modify the collection measures as may be needed.



The collectors in all of the company's branches are pursuing regularly the collection operation for the accounts outstanding for (90) or more days. In 2021, the department collected SR 50,239,919 (Saudi Riyals Fifty million two hundred thirty nine thousand nine hundred nineteen).

II. Legal Affairs:

The Legal Department plays an important role in the financial affairs of the company In 2021, it was involved in 435 cases for a total amount of SAR 115 M. The Legal Department endeavors to protect the interests of the company in many ways including reviewing new business relations and representing the company before governmental, non-governmental and judicial bodies.

The Department also reviews the new contracts that the company intends to enter into during the year, as well as all documents that affect the future of the company.

4) Quality and Customer Service Department

Customer care and the improvement of the quality of services have been and will always be the central interest of SAICO management based on customer centric strategy that emphases the fulfilling of customer needs and acts continuously to attain customer satisfaction and loyalty.

From this perception the following points refer to the relevant accomplishments in 2021:

- 1. Developing advanced version of the call queuing system in all branches and claim centers to ensure the speed of services that are centrally monitored by a Quality team.
- 2. Contracting with vendor to serve customer through WhatsApp, to ease communication with customers around the clock. This service will be available by the beginning of March 2022
- 3. Customers can always interact with our customer service through our social media accounts
- 4. Working closely with the Medical Insurance Department to improve the measures that cause delays of medical treatment approval process.
- 5. Expanding CRM workflow to route quotation requests for all business lines besides policy admin requests to stream line and monitor the quality and speed of the quotation process, mentioning that CRM unit have communicated 22138 requests in 2021
- 6. In spite of the increase of the number of complaints received through "SAMA CARES", SAICO performance reports are showing notable improvement
- 7. As per the internal customer satisfaction survey the satisfaction level about the call center services has reached 65.5%
- 8. There is a remarkable increase in the number of complaints received through CCHI that are attributable to the shortage of medical approval doctors and corrective actions have been taken in this regard.
- 9. In 2021, the Call center agents successfully served 156,403 calls out of total calls received of 162,371. The abandoned ratio reached 5.67% which is acceptable as per international standards.



IV. Current and Future Risks and Risk Management

RISK MANAGEMENT IN SAICO DURING THE YEAR – 2021:

It has been SAICO's policy to understand how to protect the company against the risk of financial & business loss and to take care of all sorts of business risks which it may encounter. The Board, Risk Management Committee, Management and Risk Management Department are taking all necessary precautionary steps to avoid the effects of such risks on the company.

Our major Enterprise Risk Management (ERM) objectives are to:

- ❖ Protect the capital base by ensuring that risks are not taken beyond SAICO's risk tolerance.
- ❖ Enhance value creation and contribute to an optimal risk-return profile by providing the basis for an efficient utilization of capital.
- Support the company's decision-making processes by providing consistent, reliable and timely risk information.
- Protect SAICO's reputation and brand by promoting a sound culture of risk awareness and disciplined and informed risk taking.
- ❖ Ensure that ERM is not isolated from strategy, planning, or day-to-day decision making, nor is it about compliance, as ERM is part of an organization's culture, just as making decisions to attain objectives is part of an organization's culture.
- ❖ Ensure effective implementation of Risk Appetite Framework (RAF) that will help and benefit SAICO in managing and mitigating key risks.

In order to achieve the strategic objectives of the Risk Appetite Framework, the areas to be considered in Risk Appetite statement are:

- o A Clear view and definition of risk appetite, reflecting the objectives and strategies of the business set by executive management.
- o Key tools to enable the company to cascade the risk appetite as operational limits and embed the framework at the business unit and business activity level.
- Reasonable vigilance and precautions during all insurance & reinsurance transactions to avoid any loss of business, reputation as well as any irregularity from the point of view of regulatory agencies.
- o A built-in process for regularly updating and reviewing the assessment based on new developments or actions taken
- Stress Testing and Scenario Analysis: SAICO's policy will be to calculate scenarios for the most likely large insurance losses which could impact the business.



The risks faced by the Company during 2021, and the way these risks are mitigated by management are summarized below:

a) Insurance Risk

The principal risk the Company faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long–term claims. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The Company purchases reinsurance as part of its risks mitigation program. Reinsurance ceded is placed on both a proportional and non-proportional basis. The majority of proportional reinsurance is quota—share reinsurance which is taken out to reduce the overall exposure of the Company to certain classes of business. Non-proportional reinsurance is primarily excess—of—loss reinsurance designed to mitigate the Company's net exposure to catastrophe losses. Retention limits for the excess—of—loss reinsurance vary by product line and territory.

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to reinsurance ceded, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance arrangements. The Company's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Company substantially dependent upon any single reinsurance contract.

Frequency and severity of claims

Concentration of insurance risk

The Company monitors concentration of insurance risks primarily by class of business. The major concentration lies in medical and motor segment.

The Company also monitors concentration of risk by evaluating multiple risks covered in the same geographical location. For flood or earthquake risk, a complete city is classified as a single location. For fire and property risk a particular building and neighboring buildings, which could be affected by a single claim incident, are considered as a single location. Similarly, for marine risk, multiple risks covered in a single vessel voyage are considered as a single risk while assessing concentration of risk. The Company evaluates the concentration of exposures to individual and cumulative insurance risks and establishes its reinsurance policy to reduce such exposures to levels acceptable to the Company.

Since the Company operates mainly in Saudi Arabia, all the insurance risks relate to policies written in Saudi Arabia.



Sources of uncertainty in estimation of future claim payments

The key source of estimation uncertainty at the statement of financial position date relates to valuation of outstanding claims, whether reported or not, and includes expected claims settlement costs. The principal assumption underlying the liability estimates is that the Company's future claims development will follow a similar pattern to past claims development experience. This includes assumptions in respect of average claim costs, claim handling costs, claim inflation factors and claim numbers for each accident year. Additional qualitative judgements are used to assess the extent to which past trends may not apply in the future, for example: one-off occurrence, changes in market factors such as public attitude to claiming, economic conditions, as well as internal factors such as portfolio mix, policy conditions and claims handling procedures. Judgement is further used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates. Considerable judgment by management is required in the estimation of amounts due to policyholders arising from claims made under insurance contracts. Such estimates are necessarily based on assumptions about several factors involving varying and possibly significant degrees of judgment and uncertainty and actual results may differ from management's estimates resulting in future changes in estimated liabilities. Qualitative judgments are used to assess the extent to which past trends may not apply in the future, for example one-off occurrence, changes in market factors such as public attitude to claiming and economic conditions. Judgment is further used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

In particular, estimates have to be made both for the expected ultimate cost of claims reported at the statement of financial position date and for the expected ultimate cost of claims incurred but not reported (IBNR) at the statement of financial position date.

Process used to decide on assumptions

The process used to determine the assumptions for calculating the outstanding claim reserve is intended to result in neutral reasonable estimates of the most likely or expected outcome. The nature of the business makes it very difficult to predict with certainty the likely outcome of any particular claim and the ultimate cost of notified claims. Each notified claim is assessed on a separate, case by case basis with due regard to claim circumstances, information available from surveyors and historical evidence of the size of similar claims. Case estimates are reviewed regularly and are updated as and when new information is available

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, in which case information about the claim event is available. The estimation process takes into account the past claims reporting pattern and details of reinsurance programs.

The ultimate cost of outstanding claims is estimated by using a range of standard actuarial claims projection techniques, such as Chain Ladder and Bornheutter-Ferguson methods.



The main assumption underlying these techniques is that a Company's past claims development experience can be used to project future claims development and hence ultimate claims costs. As such, these methods extrapolate the development of paid and incurred losses, average costs per claim and claim numbers based on the observed development of earlier years and expected loss ratios. Historical claims development is mainly analyzed by accident years, but can also be further analyzed by geographical area, as well as by significant business lines and claim types. Large claims are usually separately addressed, either by being reserved at the face value of loss adjuster estimates or separately projected in order to reflect their future development. In most cases, no explicit assumptions are made regarding future rates of claims inflation or loss ratios. Instead, the assumptions used are those implicit in the historical claims development data on which the projections are based. Additional qualitative judgement is used to assess the extent to which past trends may not apply in future, (e.g., to reflect oneoff occurrences, changes in external or market factors such as public attitudes to claiming, economic conditions, levels of claims inflation, judicial decisions and legislation, as well as internal factors such as portfolio mix, policy features and claims handling procedures) in order to arrive at the estimated ultimate cost of claims that present the likely outcome from the range of possible outcomes, taking account of all the uncertainties involved.

The premium liabilities have been determined such that the total premium liability provisions (unearned premium reserve and premium deficiency reserve in result of liability adequacy test) would be sufficient to service the future expected claims and expenses likely to occur on the unexpired policies as at the statement of financial position date. The expected future liability is determined using estimates and assumptions based on the experience during the expired period of the contracts and expectations of future events that are believed to be reasonable.

Sensitivity analysis

The Company believes that the claim liabilities under insurance contracts outstanding at the year end are adequate. However, these amounts are not certain and actual payments may differ from the claims liabilities provided in the financial statements. The insurance claim liabilities are sensitive to the various assumptions. It has not been possible to quantify the sensitivity of specific variable such as legislative changes or uncertainty in the estimation process.

b) Reinsurance Risk

In order to minimize financial exposure arising from large claims, the Company, in the normal course of business, enters into agreements with other parties for reinsurance purposes.

To minimize its exposure to significant losses from reinsurer insolvencies, the Company evaluates the financial condition of its reinsurers and monitors concentrations of credit risk arising from similar geographic regions, activities or economic characteristics of the reinsurers.



Reinsurers are selected using the following parameters and guidelines set by the Company's Board of Directors. The criteria may be summarized as follows:

- Minimum acceptable credit rating by recognized rating agencies (e.g. S&P) that is not lower than BBB or equivalent
- Reputation of particular reinsurance companies
- Existing or past business relationship with the reinsurer.

Furthermore, the financial strength and managerial and technical expertise as well as historical performance of the reinsurers, wherever applicable, are thoroughly reviewed by the Company and agreed to pre-set requirements of the Company's Board of Directors before approving them for exchange of reinsurance business. As at 31 December 2021 there is no significant concentration of reinsurance balances.

Reinsurance ceded contracts do not relieve the Company from its obligations to policyholders and as a result the Company remains liable for the portion of outstanding claims reinsured to the extent that the reinsurer fails to meet the obligations under the reinsurance agreements.

c) Commission Rate Risk

Commission rate risk arises from the possibility that changes in commission rates will affect future profitability or the fair values of financial instruments. The Company is exposed to commission rate risk on its murabaha deposits and investment in Sukuk.

The Company has murabaha deposits and investment in Sukuk, with the exception of restricted deposits which are required to be maintained in accordance with regulations in Saudi Arabia on which the Company does not earn any commission. Management limits commission rate risk by monitoring changes in commission rates in the currencies in which its deposits are denominated. The Company had no deposits in currencies other than Saudi Riyal.

The following information demonstrates the sensitivity of statement of income to possible changes in commission rates, with all other variables held constant.

Increase/(decrease) in commission rates by 100 basis points.

d) Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. For all classes of financial instruments held by the Company, the maximum credit risk exposure to the Company is the carrying value as disclosed in the statement of financial position.

The following policies and procedures are in place to mitigate the Company's exposure to credit risk:

a. To minimize its exposure to significant losses from reinsurer insolvencies, the Company evaluates the financial condition of its reinsurers. Accordingly, as a pre-requisite, the



parties with whom reinsurance is effected are required to have a minimum acceptable security rating level affirming their financial strength.

- b. The Company seeks to manage its credit risk with respect to customers by setting credit limits for individual customers and by monitoring outstanding receivables.
- c. Cash and cash equivalents are maintained with local banks approved by the management. Accordingly, as a pre-requisite, the bank with which cash and cash equivalents are maintained is required to have a minimum acceptable security rating level affirming its financial strength.

The Company does not have an internal credit ratings assessment process, and accordingly, amounts which are neither past due nor impaired, in respect of client balances, are from individuals and unrated corporate counter parties. Balances due from reinsurers are with counterparties who have investment grade credit ratings issued by external rating agencies.

e) Currency Risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. Management believes that there is minimal risk of significant losses due to exchange rate fluctuation, as the majority of monetary assets and liabilities are in currencies linked to the Saudi Riyals.

f) Market Price Risk

Market price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instrument traded in the market.

The Company has investment in unquoted equity instruments carried at cost, where the impact of changes in equity price will only be reflected when the instrument is sold or deemed to be impaired and then the statement of changes in equity will be impacted.

g) Capital Management

Objectives are set by the Company to maintain healthy capital ratios in order to support its business objectives and maximize shareholders' value.

The Company manages its capital requirements by assessing shortfalls between reported and required capital levels on a regular basis. Adjustments to current capital levels are made in light of changes in market conditions and risk characteristics of the Company's activities. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders or issue new shares.



The Company manages its capital to ensure that it is able to continue as going concern and comply with the regulators' capital requirements of the markets in which the Company operates while maximizing the return to stakeholders through the optimization of the debt and equity balance. The capital structure of the Company consists of equity attributable to equity holders comprising paid share capital, reserves and retained earnings.

As per guidelines laid out by SAMA in Article 66 of the Implementing Insurance Regulations detailing the solvency margin required to be maintained, the Company shall maintain solvency margin equivalent to the highest of the following three methods as per SAMA Implementing Regulations:

- Minimum Capital Requirement SAR 100,000,000
- The total of the written premiums.
- Claims.

In the opinion of the Board of Directors, the Company has fully complied with the externally imposed capital requirements during the reported financial period.

h) Regulatory Framework Risk

The operations of the Company are subject to local regulatory requirements in Saudi Arabia. Such regulations not only prescribe approval and monitoring of activities but also impose certain restrictive provisions e.g. capital adequacy to minimize the risk of default and insolvency on the part of the insurance companies and to enable them to meet unforeseen liabilities as these arise. The Company is compliant of minimum capital adequacy prescribed by the regulator.

i) Operational Risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the processes, technology and infrastructure supporting the Company's operations either internally within the Company or externally at the Company's service providers, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of investment management behavior. Operational risks arise from all of the Company's activities.

The Company's objective is to manage operational risk so as to balance limiting of financial losses and damage to its reputation with achieving its investment objective of generating returns for investors. The primary responsibility for the development and implementation of controls over operational risk rests with the Board of Directors. This responsibility encompasses the controls in the following areas:



- Requirements for appropriate segregation of duties between various functions, roles and responsibilities;
- Requirements for the reconciliation and monitoring of transactions;
- Compliance with regulatory and other legal requirements;
- Documentation of controls and procedures;
- Requirements for the periodic assessment of operational risk faced, and the adequacy of controls and procedures to address the risks identified;
- Ethical and business standards; and
- Risk mitigation policies and procedures.

Senior Management ensures that the Company's members of staff have adequate training and experience and fosters effective communication related to operational risk management.

j) Fair Value of Financial Instruments

Fair value is the price that would be received, to sell an asset or paid, to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transactions take place either:

- in the accessible principal market for the asset or liability, or
- in the accessible principal market, in the most advantageous accessible market for the asset or liability.

The management assessed that cash and cash equivalent, accrual and other liabilities and other financial assets and liabilities approximate their carrying amounts largely due to the short term maturities of these instruments.

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments:

- Level 1: Quoted market prices in an active market (that are unadjusted) for identical assets or liabilities,
- **Level 2:** Valuation techniques (for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable), and
- **Level 3:** Valuation techniques (for which the lowest level input that is significant to the fair value measurement is unobservable).

During the year ended 31 December 2021, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements.



V. Financial Indicators:

1. The following table shows the comparison for the income statement items (in thousands of Saudi riyals):

Statement	2017	2018	2019	2020	2021
Gross premiums written	804,577	949,993	834,341	795,038	777,538
Net premiums earned	525,945	602,518	628,479	528,398	567,044
Commission income and other income	67,994	53,457	34,330	37,926	24,761
Total revenues	593,939	655,975	662,809	573,217	607,987
Total paid claims	466,957	467,720	646,925	446,868	550,518
Net incurred claims	350,331	474,280	491,516	343,890	463,481
Total cost and expenses	540,700	674,365	678,357	517,446	663,525
Net profit / (loss) from insurance operations for the year	53,238	(18,390)	(15,549)	55,771	(65,013)
Net profit/(loss)from shareholders for the year before Zakat	51,927	(13,012)	(2,382)	57,584	(55,538)

2. The following table shows the comparison for the financial position statement items (in thousands of Saudi Riyals):

Insurance operations assets	2017	2018	2019	2020	2021
Reinsurers' share of unearned premiums, Reinsurers' share of outstanding claims and reserves, Reinsurers' share of claims incurred but not reported	361,910	483,827	440,187	421,955	470,151
Deferred policy acquisition costs	18,726	21,312	16,877	18,459	23,086
Premiums and reinsurers' receivable - net	269,494	258,113	217,877	245,872	261,412
Murabaha deposits	133,000	168,805	171,005	134,474	96,524
Held-to-maturity investment, Available for sale investment and others	17,782	17,400	12,116	22,346	22,158



investment					
Cash and cash equivalents	85,822	171,227	34,551	47,691	41,770
Other assets	47,785	48,102	61,656	70,145	88,500
Total assets of insurance operations	934,519	1,168,786	954,269	960,942	1,003,601
Shareholders' Operations assets	2017	2018	2019	2020	2021
Statutory deposit	25,000	30,000	30,000	30,000	30,000
Murabaha deposits	283,304	285,089	222,000	207,442	158,442
Cash and cash equivalents	3,259	4,701	9,639	2,309	10,258
Investments at fair value through profit and loss and held-to-maturity investment	0	0	90,672	105,137	147,956
Prepayments and other assets, Accrued income from statutory deposit	2,448	3,402	4,999	5,602	5,187
Total shareholders 'assets	314,011	323,192	357,310	350,490	351,843
Total assets of insurance operations and shareholders operations	1,248,530	1,491,978	1,311,579	1,311,432	1,355,444
Liabilities of insurance operations	2017	2018	2019	2020	2021
Technical reserves	703,292	976,507	806,599	768,867	847,254
Unearned reinsurance commissions	8,642	6,916	6,714	6,759	5,257
Reinsurance balances payable	77,413	54,992	93,268	53,730	53,286
Employees' end-of-service benefits, Policyholders' claims payable, accrued expenses and other liabilities	95,958	113,597	81,558	98,472	144,578
Surplus distribution payable	11,474	7,730	-	5,577	-
Total liabilities of insurance operations	896,779	1,159,742	988,139	940,164	1,050,375
Liabilities of Shareholders' operations	2017	2018	2019	2020	2021
Provision for zakat	8,804	8,708	9,048	10,518	8,416



Accounts payable and Accrued commission income payable to SAMA	2,139	2,975	3,771	4,246	3,917
EQUITY	2017	2018	2019	2020	2021
Share capital	250,000	300,000	300,000	300,000	300,000
Statutory reserve and (Accumulated losses)/retained earnings	91,485	19,768	9,133	56,454	(6,180)
Investments fair value reserve, Re-measurement reserve of end-of-service benefits	(678)	785	1,488	50	(1,085)
Total shareholders' liabilities and equity	352,751	332,236	323,440	371,268	305,068
Total liabilities, insurance operations, shareholders' operations and equity	1,248,530	1,491,978	1,311,579	1,311,432	1,355,444

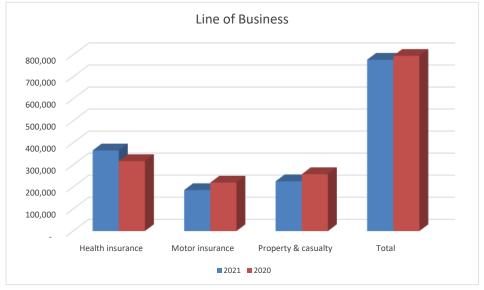
3. Gross premiums written:

Total Gross premiums written during 2021 was 777,538 thousand riyals, compared to 795,038 thousand riyals for the previous year, a decrease of (2) %. This is due to a 12% decrease in total Gross premiums written for Property & casualty insurance and a 15% decrease in Motor insurance.

4. The following table shows the distribution of Gross premiums written by line of business (in thousands of Saudi riyals):

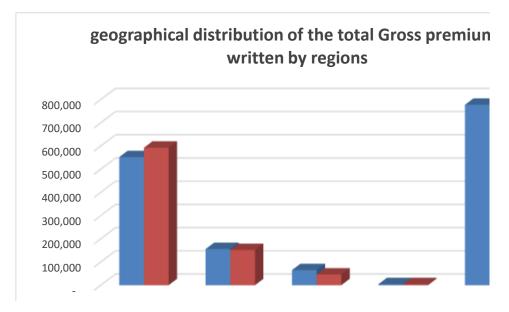
Sector	2021	2020	Changes 2021	Change percentage 2021%
Health insurance	365,821	317,435	48,386	%15
Motor insurance	185,916	219,704	(33,788)	%(15)
Property & casualty	225,801	257,899	(32,098)	%(12)
Total	777,538	795,038	(17,500)	%(2)





5. The following table shows the geographical distribution of the total Gross premiums written by regions (in thousands of Saudi riyals):

*7	Geographical analysis of the company's total Gross premiums written							
Year	Central Region	Eastern Region	Western Region	Other Regions	Total Revenue			
2021	552,143	155,913	64,981	4,501	777,538			
2020	609,632	173,130	49,647	1,932	834,341			





6. Substantial Differences in Operational Results (in thousand SAR):

Sector	2021	2020	Changes in 2021	Percent age of Change	Reasons
Total Gross premiums written	777,538	795,038	(17,500)	(2)%	Total Gross premiums written during 2021 was 777,538 thousand riyals, compared to 795,038 thousand riyals for the previous year, a decrease of (2) %. This is due to a 12% decrease in total Gross premiums written for Property & casualty insurance and a 15% decrease in Motor insurance.
Net premiums earned	567,044	528,398	38,646	7%	The net premiums earned during the year 2021 was 567,044 thousand riyals, an increase of 7% over the year 2020 due to the increase in the net premiums earned for the property and accident insurance by 5% and the increase in medical insurance by 24%
Total revenues	607,987	581,978	26,009	4%	Total revenues during the year was 607,987 thousand riyals, an increase of 4% from the year 2020 due to the increase in net earned premiums by 7% and the increase in investment income by 8%
Net claims incurred	463,481	343,890	119,591	35%	The net claims incurred during the year 2021 was 463,481 thousand riyals, an increase of 35% compare to the year 2020, due to the increase in net claims incurred for property and accident insurance by 480%, the increase in net claims incurred for medical insurance by 51% and the increase in net claims incurred for motor insurance by 5%.
Total costs and	663,525	524,394	139,131	27%	The total costs and expenses



expenses					during 2021 was 663,525 thousand
-					riyals, an increase of 27% compare
					to the year 2020, due to an increase
					in net claims incurred by 35% and
					an increase in the provision for
					doubtful debts by 132% and an
					increase in general and
					administrative expenses by 16%
					The (deficit) of insurance
					operations, minus the return on
					investments of policyholders
					during the year 2021, was (67,664)
					thousand riyals, compared to a
					surplus of 51,969 thousand riyals
Surplus					for the previous year due to the
(deficit) of					increase in net claims incurred by
insurance					35%, an increase in Policy
operations					acquisition costs by 5%, and an
minus the					increase in General and
revenues of	(67,664)	51,969	(119,633)	(230)%	administrative expenses by 16%, an
policy holders'					increase in Inspection and
investments					supervision fees by 6%, increase in
(operational					doubtful debts by 132%, decrease
procedures					in reinsurance commissions by
results)					24%, decrease in other
					underwriting income by 82%, and
					decrease in other income by 16%.
					Despite the increase in net
					premiums earned by 7%, the increase in net investment income
					by 8%. The net profit of Policy Holders
Net Profit					investments during the year 2021
(Loss) of Policy	2,651	3,802	(1,151)	(30)%	was 2,651 thousand riyals, a
Holders	2,031	3,002	(1,131)	(30)70	decrease of (30%) compare to the
Investment					year 2020.
Surplus /					,
(deficit) from	((5.04.5)	55.554	(4.00.70.0	(045) 0 (
insurance	(65,013)	55,771	(120,784)	(217)%	-
operations					
Shareholders'	(65,013)	50,194	(115,207)	(230)%	-
onarcholucis	(03,013)	50,174	(113,407)	(230) /0	-



share from					
surplus(deficit)					
attributable to					
shareholders					
before zakat					
Net Profit					The net profit of shareholders'
(loss) of					investment during 2021 was 10,943
Shareholders	10,943	8,761	2,182	25%	thousand riyals, an increase of 25%
Capital					compare to the year 2020
Investment					
Total (loss)/income for the year before zakat	(55,538)	57,584	(113,122)	(196)%	The reason for the net loss before zakat during the current year 2021 compared to the net profit for the previous year of 2020 was mainly due to the Increase in Net claims incurred by 35%, an Increase in Policy acquisition costs by 5%, an Increase in General and administrative expenses by 16%, an Increase in Inspection and supervision fees by 6%, and an Increase in doubtful debts by 132%, a decrease in Reinsurance commissions by 24%, a decrease in Other underwriting income by 82%, a decrease in Other income by 16%. Despite the increase in Net premiums earned by 7%, an increase in Net Profit of Investment by 8%.

7. Earnings per Share

Basic and diluted (loss)/earning per share for the year have been calculated by dividing the total (loss)/income attributable to the shareholders after zakat by the weighted average number of shares in issue throughout the period.

	2021	2020
Basic and diluted (loss)/earning per share	(2.09)	1.58
Weighted average number of shares after issuance of priority rights (in thousands)	30,000	30,000

There are no diluted potential shares during the year ended 31 December 2021 and 2020.



VI. Sixth: Disclosure According to Statutory Regulation:

1) Corporate Governance Regulation:

The Extraordinary General Assembly of the company, held on 30/05/2021, endorsed the Board of Directors' resolution no. (75), dated 07/04/2020, to adopt the updated Corporate Governance Regulation and accompanying regulations and the accompanying Regulations and to bring them into force immediately.

The company has applied all the mandatory Articles of the Financial Market Authority Governance Regulations, as well as non-mandatory Articles, except the following guidance articles:

Article	T- 4 - C A - C 1	Reasons for Non-		
	Text of Article	application		
85 85	 The Company shall establish programs to develop and stimulate the participation and performance for its employees, including, in particular: 1) Establishment of committees or hold specialized workshops to hear and discuss the views of the company's employees on issues and topics that are the subject of important decisions. 2) Motivate employees. 3) Establishing social institutions for the 	There are currently no social programs or institutions for employees, and the Company may consider this matter in due course.		
87	Company's employees. The Ordinary General Assembly - based on a proposal from the Board of Directors - shall develop a policy to ensure a balance between its objectives and those to which the society intends to achieve; for developing the social and economic conditions of society.	A policy appropriate to the Company's future direction may be considered.		
88	 The Board of Directors shall develop programs and identify the means to launch the Company's initiatives in the area of social work, including: 1) Development of measurement indicators linking the Company's performance to its social work initiatives and comparing this with other companies of similar activity. 2) Communication of the objectives as the social responsibility adopted by the company and educating the Company's employees and make them aware thereof. 3) Disclose social responsibility plans in periodic 	The development of such programs and initiatives may be effectively studied according to the Company's future direction.		



	4) Develop community awareness programs to	
	publicize the Company's social responsibility.	
41 (E)	The Board of Directors shall arrange for the assessment of its performance by a competent external authority every three years.	An external specialist may be outsourced to assess the future performance of the Board.
41 (F)	Non-executive members of the Board of Directors shall periodically assess the performance of the Chair of the Board after taking the views of the executive members - the Chair of the Board shall not attend the discussion devoted to this purpose - provided that the strengths and weaknesses are identified and suggested remedies are recommended, in accordance with the Company's interest.	The required assessment of the Chair of the Board's performance may be carried out at a later date.
95	In the event that the Board of Directors establishes a committee specialized in Corporate Governance, it shall delegate to it the terms of reference established under Article 94 of this Regulation. This committee shall follow up any topics relating to governance applications and provide the Board of Directors, at least annually, with its reports and recommendations.	Inapplicable. As the Board of Directors did not constitute a specialized committee on corporate governance.

Other than that, the Company is keen to adhere to the implementation of all the rules and regulations issued by the Regulatory and Supervisory Authorities. The Company has complied with the SAMA's Insurance Company Governance Regulations, as well as its own Governance Regulation.

2) Extra Ordinary General Assembly

The Extra Ordinary General Assembly held its second meeting remotely through modern means technological on 30/05/2021, due to the suspension of holding physical meeting, pursuant to the CMA's Circular, to address the emerging Corona Virus (COVID-19). The General Assembly resolved the following: -

- 1. Approval of the Financial Statements for the fiscal year ending on 31 December 2020.
- 2. Approval of External Auditors Report for the fiscal year ending on 31 December 2020.
- 3. Approval of the Board Annual Report for the fiscal year ending on 31 December 2020.
- 4. Approval of releasing liability of Board members for the year ending on 31 December 2020.



- 5. Approval of payment of total SAR (660,000) as remuneration to the members of the Board of Directors for the year ending on 31 December 2020.
- 6. Approval of the appointment of External Auditors from those nominated based on the recommendation of the Audit Committee to review and audit the financial statements of the second & third quarter and annual statements for the year 2021 and first quarter of 2022, and determination of their fees (attached).
- 7. Approval of the Board of Directors' recommendation not to distribute profits for the year 2020. (attached)
- 8. Approval of the business relationship between the Company and ACE Agent Company which the Chairman Prince Ahmed bin Khalid Al-Saud has indirect interest that he owns 10% of ACE, the business related to the Premiums by ACE that amounted to (2,316,935) SR as premiums received through agent, and (294,587) as commission expense, the contract for 5 years renewal automatically, and without any preferential treatment (attached).
- 9. Approval of the business relationship between the Company and ACE Broker Company which the Chairman Prince Ahmed bin Khalid Al-Saud has indirect interest that he owns 10% of ACE, the business related to the Premiums by ACE that amounted to (130,118,943) SR as premiums received through Broker, and (12,249,950) SR as commission expense, and (83,782,000) as premiums ceded through Broker, and (13,694,469) SR as commission received, the contract The contract is for an indefinite period unless one of the parties informs the other of its cancellation before 60 days, and without any preferential treatment (attached).
- 10. Approval of the business relationship between Saudi Arabian Insurance Company B.S.C. which the Chairman Prince Ahmed bin Khalid Al-Saud and Dr. George Shaheen Medawar have indirect interest, the deal is the amounts received and paid on behalf of Saudi Arabian Insurance Company B.S.C. amounted to (890,902) SR as premiums ceded, and (99,704) SR as commission received, and the deal is for an indefinite period, and without any preferential treatment (attached).
- 11. Approval to amend Article No. (1) of the Company's Articles of Association related to the incorporation. (attached)
- 12. Approval to amend Article No. (3) of the Company's Articles of Association related to the Purpose of the company. (attached)
- 13. Approval to amend Article No. (4) of the Company's Articles of Association related to participation and ownership in companies. (attached)
- 14. Approval to amend Article No. (5) of the Company's Articles of Association related to the company's headquarter. (attached)
- 15. Approval to amend Article No. (7) of the Company's Articles of Association related to company's investments. (attached)
- 16. Approval to amend Article No. (8) of the Company's Articles of Association related to the capital. (attached)
- 17. Approval to amend Article No. (9) of the Company's Articles of Association related to subscription to shares. (attached)
- 18. Approval to amend Article No. (12) of the Company's Articles of Association related to exchange shares. (attached)
- 19. Approval to amend Article No. (13) of the Company's Articles of Association related to the capital increase. (attached)



- 20. Approval to amend Article No. (14) of the Company's Articles of Association related to the capital reduction. (attached)
- 21. Approval to amend Article No. (15) of the Company's Articles of Association related to the company management. (attached)
- 22. Approval to amend Article No. (16) of the Company's Articles of Association related to the termination of the Board's membership. (attached)
- 23. Approval to amend Article No. (17) of the Company's Articles of Association related to vacant position in the Board. (attached)
- 24. Approval to amend Article No. (18) of the Company's Articles of Association related to the Board's Authorities. (attached)
- 25. Approval to amend Article No. (19) of the Company's Articles of Association related to the remunerations of the Board members and the remunerations of the Chairman and managing director. (attached)
- 26. Approval to amend Article No. (21) of the Company's Articles of Association related to the Board meetings. (attached)
- 27. Approval to amend Article No. (22) of the Company's Articles of Association related to the quorum of the Board meeting. (attached)
- 28. Approval to amend Article No. (24) of the Company's Articles of Association related to agreements and contracts. (attached)
- 29. Approval to amend Article No. (25) of the Company's Articles of Association related to the attendance of assemblies. (attached)
- 30. Approval to amend Article No. (26) of the Company's Articles of Association related to the Constituent Assembly. (attached)
- 31. Approval to amend Article No. (27) of the Company's Articles of Association related to the terms reference of the Constituent Assembly. (attached)
- 32. Approval to amend Article No. (28) of the Company's Articles of Association related to the terms reference of the Ordinary General Assembly. (attached)
- 33. Approval to amend Article No. (30) of the Company's Articles of Association related to inviting assemblies. (attached)
- 34. Approval to amend Article No. (32) of the Company's Articles of Association related to the quorum of the Ordinary General Assembly meeting. (attached)
- 35. Approval to amend Article No. (33) of the Company's Articles of Association related to the quorum of the Extraordinary General Assembly meeting. (attached)
- 36. Approval to amend Article No. (36) of the Company's Articles of Association related to discussion in the assemblies. (attached)
- 37. Approval to amend Article No. (37) of the Company's Articles of Association related to the presidency of assemblies and the preparation of minutes. (attached)
- 38. Approval to amend Article No. (39) of the Company's Articles of Association related to the appointment of the external auditor. (attached)
- 39. Approval to amend Article No. (41) of the Company's Articles of Association related to the obligations of the external auditor. (attached)
- 40. Approval to amend Article No. (43) of the Company's Articles of Association related to financial documents. (attached)



- 41. Approval to amend Article No. (45) of the Company's Articles of Association related to zakat and reserves. (attached)
- 42. Approval to amend Article No. (46) of the Company's Articles of Association related to the merit of profits. (attached)
- 43. Approval to amend Article No. (49) of the Company's Articles of Association related to the responsibility of the members of the Board of Directors. (attached)
- 44. Approval to amend Article No. (50) of the Company's Articles of Association related to the company's termination. (attached)
- 45. Approval to amend the company's Corporate Governance Regulation. (attached)
- 46. Approval to amend of the Board of Directors Regulation. (attached)
- 47. Approval to amend the Remuneration Policy for the members of the Board of Directors, the Committees, and the Executive Management. (attached)

3) Board of Directors:

A) The Board of Directors was constituted for the fifth session that commenced on 25/06/2019 for 3 years as follows:

Member Name	Position	Its Effectiveness
His Highness Prince Ahmad bin Khalid bin Abdullah Al-Saud	Chairman	Non-executive
Mr. Abdulaziz Ali Abussuud	Vice-Chairman	Non-executive
Dr. George Shaheen Medawar	Member	Non-executive
Mr. Saleh Abdul Rahman Al-Helaissi	Member	Independent
Mr. Khalid Saleh Al-Ghurair*	Member	Independent
Mr. Khaild Saleh Al-Khataff **	Member	Independent

^{*} Mr. Khalid Al-Ghuriar joined to the BoD on 20/06/2021.

Board of Directors' Remuneration Policy:

The Board of Directors is keen to implement the remuneration policy for members of the Board of Directors, the Committees, and the Executive Management, as well as to ensure that there is a proportionality between the remuneration granted and the remuneration policy in force.

Remuneration shall be determined based on the Remuneration and Nomination Committee's
recommendation in the Company, which shall review the schedule of attendance of members
to meetings of the Board and its Committees and the tasks and topics performed by them. The
appropriate recommendation shall be submitted to the Board to determine the remuneration

^{**} Mr. Khaild Al-Khataff resigned from the BoD on 04/03/2021.



for members of the Board of Directors. In making the recommendation and disbursement of the remuneration that each of the board members will receive, the Remuneration and Nomination Committee as well as the Board shall, take into account the following criteria:

- a) The remuneration shall be fair and proportionate to the member's competencies and the work and responsibilities that the board member carries out and assumes, in addition to the objectives set by the Board of Directors to be achieved during the financial year.
- b) The remuneration shall be commensurate with the Company activity and the skill required to manage it.
- c) The remuneration shall take into account the sector in which the Company operates, its size and the member's experience.
- d) The remuneration shall be reasonably sufficient to attract, motivate and retain competent and experienced members.
- Members of the Board may not vote on the Board members' remuneration item in the General Assembly.
- A member of the Board of Directors who has a professional license may obtain a remuneration for any executive, technical or consulting work or positions assigned to him in the Company, in addition to the remuneration that he can obtain as a member of the Board of Directors and / or in the committees constituted by the Board of Directors, according to the Companies Law and the Company's Articles of Association.
- Members' remuneration may be of varying amount to reflect the experience, terms of reference, tasks entrusted to him, his independence, number of meetings attended and other considerations.
- The independent board members' remuneration shall not be a proportion of the Company's profits, nor should it be directly or indirectly based on the Company's profitability.
- If the remuneration disbursed to any member of the Board is found to be based on incorrect or misleading information brought to the General Assembly or contained in the annual report of the Board of Directors, the member of the Board shall return the same to the Company which shall be entitled to demand its refund. If the General Assembly decides to terminate the membership of any member of the Board of Directors, the member shall not be entitled to any remuneration and shall return all the remuneration paid to him for the period during which his membership was revoked.
- Remuneration and allowances shall be disbursed to the Board members and Board Committees members on an annual basis.
- The annual remuneration shall be divided between the two members of the Board of Directors in the event of resignation and the appointment of a new Board member, depending on the date of appointment, and among the members of the Board in the event of the end of the Board's session and the commencement of a new session, depending on the commencement date of the session.



The report of the Board of Directors shall include a comprehensive statement of all the remuneration, attendance allowance, expenses and other benefits obtained by members of the Board of Directors during the financial year, as well as a statement of what has been received by the members of the Board

as employees or administrators or for technical, administrative or consulting work previously approved by the Company's General Assembly.

Executive Management's Remuneration Policy:

- At the beginning of the year, the Company's overall objectives, the specific objectives of the executives, their individual performance indicator and the proportion of contribution of each sector or department in proportion to tasks and responsibilities shall be approved.
- At the end of each year, the Board of Directors shall decide whether it wishes to grant bonuses based on the Remuneration and Nomination Committee's recommendation according to the Company's success in achieving its objectives related to operations and net profits.
- The bonus values of the executives shall be proportional to the net profit of the Company, the contribution of the sector and the individual contribution of the executive to the achievement of the Company's objectives, as well as the duration of the active service of the executive in the evaluation year.
- The bonus is not intended to compensate for or add to the executive's remuneration, and the Board of Directors has the ultimate right to determine whether there should be bonus or not, the value and timing of payment of such bonus. If employees' bonuses are approved, it should not be assumed that any previous payment has established a pattern or set a precedent that requires the Company to pay future bonus.
- An annual bonus is not automatic and an executive may not receive any bonuses for any year in which the Company does not achieve net profits.
- Executives shall not be entitled to any annual bonus unless 80% of the financial target approved at the beginning of the year is met.
- No executive at the head of a sector that has not met 75% of its targets set at the beginning of the year, is rewarded.
- The bonus shall be discontinued or refunded if it was determined based on inaccurate information.
 - The bonus and its ratio shall be reconsidered in the light of the performance indicators if, in a given financial year, the Board of Directors decides to grant shares in the Company to the Executive Management members.



Board of Directors' Remuneration for the year 2021

	Variable Remuneration								Fixe	d Rem	uneration	1				
Names	Specific amount*	Allowance for attending Board sessions	Total allowance for attending committee sessions	In-kind Benefits	Remuneration for technical, administrative and consulting work	Remuneration for the Chairman of the Board, the Managing Director or the Secretary, if he is a member	Total	A Percentage of Profits	Periodic Remuneration	Short-term Incentive Plans	Long-term Incentive Plans	Awarded Shares (value is entered)		Grand To	Expense Allowance	
First: Independent Members												•				
1. Saleh Abdulrahman Al-Helaissi	137,500	15,000	25,500	-	-	-	178,000	-	-	-	-	-	-	-	178,000	-
2. Khalid Saleh Al-Ghuriar	87,500	9,000	19,500	-	-	-	116,000	-	-	-	-	-	-	-	116,000	-
3. Khalid Saleh Al-Khataff**	20,000	-	-	-	-	-	20,000	-	-	-	-	-	-	-	20,000	-
Total	245,000	24,000	45,000	-	-	-	314,000	-	-	-	-	-	-	-	314,000	-
Second: Non-executive Members		•	•					•		•		•		•		
1. Prince Ahmed bin Khalid Al-Saud	162,000	15,000	3,000	-	-	-	180,500	-	-	-	-	-	-	-	180,500	-
2. Abdul Aziz Ali Abussuud	137,500	15,000	18,000	-	-	-	170,500	-	-	-	-	-	-	-	170,500	-
3. Dr. George Shaheen Medawar	137,500	15,000	19,500	-	-	-	172,000	-	-	-	-	-	1	-	172,000	-
Total	437,500	45,000	40,500	-	-	-	523,000	-	-	-	-	-	-	-	523,000	-
Third: Executive Members			•								•					
-																-
Grand Total															837,000	-

^{*} The remuneration of the chairman and members of the BoD was amended in Article (19) of the company's articles of association and approved by the EGM that held on 05/30/2021, where the amount of (180,000) one hundred and eighty thousand Saudi riyals for the chairman and the amount of (120,000) one hundred and twenty thousand Saudi riyals for the members of the BoD, to become (150,000) one hundred and fifty thousand Saudi riyals for the chairman and members of the BoD.



Members of Committees' Remuneration for the year 2021

	Fixed Remunerations (except for the allowance for attending meetings)	Allowance for attending meetings	Total
Members of Audit Committee			
1.Dr. Khalil Abdel Fattah Kurdi	100,000	12,000	112,000
2.Walid Muhammad Al-Othaimin	100,000	12,000	112,000
3.Saleh Abdul Rahman Al-Helaissi	-	12,000	12,000
Total	200,000	36,000	236,000
Members of Remuneration and Nomir	nation Committee		•
1.Saleh bin Abdul Rahman Al-Helaissi		16,500	16,500
2.Dr. George Shaheen Medawar		6,000	6,000
3.Khalid Saleh Al-Ghuriar		15,000	15,000
Total		37,500	37,500
Members of Risk Management Comm	ittee		
1.Dr. George Shaheen Medawar		4,500	4,500
2. Abdul Aziz Ali Abussuud		6,000	6,000
3. Khalid Mohammed Al-Bawardi		3,000	3,000
4. Khalid Saleh Al-Ghurair (Ex-member)		1,500	1,500
Total		15,000	15,000
Members of Executive Committee			•
1.Dr. George Shaheen Medawar		9,000	9,000
2. Abdul Aziz Ali Abussuud		9,000	9,000
3. Saleh Abdul Rahman Al-Helaissi		9,000	9,000
Total		27,000	27,000
Members of Investment Committee	<u> </u>		
1. Prince Ahmed bin Khalid Al-Saud		3,000	3,000
2. Abdul Aziz Ali Abussuud		3,000	3,000
3. Khalid Saleh Al-Ghurair		3,000	3,000
Total		9,000	9,000



Chief Executives' Remuneration for the year 2021

	Variable Remur	neratio	n			Fixed Re	nunerati	ion			T Ren		
Chief Executive Positions	Salaries	Allowances	In-kind Benefits	Total	Periodic* Remuneration	Profits	Short-term Incentive Plans	Long-term Incentive Plans	Awarded Shares (value is entered)	Total	End of Service Benefit	Total Executives' Remuneration for the Board, if any	Grand Total
1.CEO	1,076,160	269,040	-	1,345,200	1,654,845	-	-	-	-	1,654,845	112,100	-	3,112,145
2.CFO	980,585	377,211	-	1,357,796	479,498	-	-	-	-	479,498	104,644	-	1,941,938
3. VP for Technical Affairs	837,600	293,177	-	1,130,777	339,448	-	-	-	-	339,448	89,750	-	1,559,975
4. VP for Sales	772,968	252,942	-	1,025,910	357,588	-	-	-	-	357,588	83,018	-	1,466,516
5. Head of HR & Admin	572,880	213,420	-	786,300	258,230	-	-	-	-	258,230	61,675	-	1,106,205
Total	4,240,193	1,405,790	-	5,645,983	3,089,609	-	-	-	-	3,089,609	451,187	-	9,186,779

^{*} The periodic remunerations for the fiscal year 2020 were paid in the first quarter of the fiscal year 2021.



B) CVs For Board Members:

Prince Ahmed bin Khalid Al-Saud	Current Position				
	Chairman of the BoD				

Qualifications, experience and previous positions

- B.S. in Business Administration University of Southern California 1995
- Juris Doctor in Law School of Law Pepperdine University 1998
- LL.M. in Law Harvard Law School Harvard University 1990
 - Chairman of the Board of Directors of the Saudi Arabian Amiantit Company (a listed joint stock company).
 - Former Chairman of the Board of Directors of the Saudi Chemical Company (a listed joint stock company).
 - Chairman of the Board of Directors of the Resources Corporation for Energy and Mining.
 - Chairman of the Board of Directors of American Express Saudi Arabia.
 - Chairman of the Board of Directors of the Saudi Arabian Insurance Company. (Bahraini closed Joint Stock Company).
 - Member of the Board of Directors of American Express Middle East Ltd.

Mr. Abdulaziz Ali Abussuud	Current Position
III. Hoddidziż IIII Hodosada	Vice Chairman of the BoD

Qualifications, experience and previous positions

Abdulaziz bin Ali Abu Al-Saud graduated from the American University of Beirut in 1971 with a Bachelor's degree in Commerce and Business Administration. He passed a course in basic management from Merck Training and Consulting Co. in 1981. He also passed a course in marine insurance from Richards Hogg International Company in 1982. He obtained a certificate in risk management in the field of insurance from Scan Risk Co. in 1983. He also obtained a diploma in management from Skandia Insurance Company in 1983.

For his keenness to keep up with the latest professional standards in the field of insurance and to get acquainted with the best international practices in his career, Abdulaziz obtained a number of professional memberships in committees, institutes, and leading professional societies in the field of insurance, including membership of the National Insurance Committee, based in Riyadh. Moreover, the membership of the London-based British Insurance Institute and the membership of the London-based British Insurance Brokers Association.

Because of his long-standing experience in management and insurance, Abdulaziz served as a board member in a number of listed companies in the Kingdom of Saudi Arabia, most notably the Saudi Arabian Cooperative Insurance Company since 2007. He was a member of the Board of Directors of the Saudi Arabian Amiantit Company from 2008 until 2015 as well as a member of the Board of Directors of the Saudi Chemical Company from 2009 until 2015.



Dr. George Shaheen Medawar

Current Position

Member of the Board of Directors

Qualifications, experience and previous positions

Dr. Medawar's professional experience extends over a period of 50 years, during which he worked in the public, private and academic sectors, and in many government agencies in the Middle East.

He has studied economics at the American University of Beirut, where he obtained a bachelor's and master's degrees, and through a full scholarship, he continued his interest in financial and monetary economics at Cornell University, where he obtained a doctorate. He has many studies published in economic journals in the region. He has also authored a number of books on trade economics and agricultural economic policies, and lectured on an irregular basis in government agencies in Lebanon. In his early years of work, Dr. Medawar taught economics at the American University of Beirut, which is the oldest American university outside the United States of America. At the same time, he undertook several advisory assignments to various Lebanese ministries including the Ministries of Finance and Planning, and the Ministry of Agriculture in the Kingdom of Saudi Arabia. From 1969 to 1976, he served as Secretary General of the Advisory Board of the Central Bank of Lebanon. The United Nations Economic and Social Committee also requested Dr. Medawar to conduct research in planning the foreign trade sector in the Kingdom of Saudi Arabia.

His clients in consulting work include Kidder Peabody & Co., Parsoner Beesle Foundation, Ital Consult, and numerous advisory agencies in many fields including monetary policy, financial advisory, agricultural policy and water management. He has research experiences outside the Middle East, through work he had undertook for Resources for the Future in Washington.

In the mid-seventies of the last century, his work shifted from the academic and consulting field to the business world, as he moved to the Kingdom of Saudi Arabia to assume the position of Chairman of Al-Mawared Investment Company, a multi-disciplinary group headquartered in Riyadh. In the following years, Dr. Medawar served as a member of the board of directors of at least 12 companies, including the Saudi Arabian Aminatite Company, which is involved in producing pipes of various kinds, the Saudi Fisheris Company, and the Saudi Chemical Company.

His membership in the boards of companies outside the Kingdom of Saudi Arabia, included Halston Progress International Company after its acquisition by the Al-Mawarid Group in 1991, where he served as Chairman of the Board of Directors and assumed the responsibilities of the Executive Director.

In the nineties, Dr. Medawar was among the founding directors of Iridium, which was at the time the largest private company in the world providing satellite communications services via handheld units. Iridium services are widely used by civil and military organizations as well as companies and individuals. He also served as a member of the Board of Directors and Chairman of the Executive Committee of Orbit Communications Company at the beginning of its launch. This is considered as one of the leading companies in the services of digital encrypted broadcast by satellite.

In 1987, Dr. Medawar moved his work to London, where he headed the Overseas Resources Group, and occupied the position of the Group's Senior Advisor in the Kingdom of Saudi Arabia.



Mr. Khalid Saleh Al-Ghurair

Current Position

Member of the Board of Directors

Qualifications, experience and previous positions

EDUCATION

1985 – 1990 King Saud University, Riyadh, KSA, BS, Accounting major. Graduated spring 1990

1996 – 1999 King Saud University, Riyadh, KSA, MBA, Business School

HONORS

- Dean's list 6 semesters during My MBA program.
- MBA graduate with honor, first on my Class with grade A+ (GPA 4.75/5)

QUALIFICATIONS

- Member of the American Institute of Certified Public Accountants (AICPA) since 1996
- Member of the Colorado state Board of Accountancy since 1995 (inactive status).
- Several Executive & leadership Programs with IMD, INSEAD, LBS and other international institutions

PROGRESS AND EXPERIENCE

- Saudi Industrial Development Fund (SIDF), April 1990 December 2001
- SIDF, Auditor April 1990 April 1992
- ERNST & YOUNG (E&Y) Riyadh, Auditor (on job training), May 1992 July 1992
- ERNST & YOUNG (E&Y) Los Angeles, Auditor (on job training), August 1992 May 1994
- Senior audit consultant SIDF June 1994 December 2001
- Saudi Telecom Co. (STC), January 2002 to February 2019
- Director Tariff & Interconnection, January 2002 to March 2007
- General Manager Financial Planning & Budgeting, April 2007 to April 2011
- Head of Investor Relations Unit (acting), November 2007 to April 2011
- General Manager Investor Relations, April 2011 to February 2018
- Administrative assistance to VP Finance operations, February 2018 to February 2019

BOARDS & COMMITTEES

Current

- Board Member FALCOM Holding Co. a closed joint stock company (March 2022 to date)
- Board Member Saudi Arabian Cooperative Insurance Company (SAICO), listed Co. (June 2021 to date)
- Nominations & Remuneration Committee Member SAICO (June 2021 to date)
- Investment Committee Member SAICO (August 2021 to date)

Previous

- Deputy Chairman Alsaghayir Contracting & trading Co. a closed joint stock company (2009 to 2017)
- Audit Committee chairman Alsaghayir Contracting & trading Co. (2011 to 2017)
- Board & Audit Committee Member Cell C (Pty.) Ltd., S. Africa (2008 2011)
- Board & Audit Committee Member Virgin Mobile S. Africa (Pty.) Ltd., MVNO operator (2008 2011)
- Board member Saudi Telecommunication Commercial Investment Co. (2008 2013)
- Board Member Agalat limeted Co., owned 100% by STC (2013 to 2016)
- Executive Committee Member, Saudi Tunisian Business council (2014 to 2018)
- Member, Saudi Philippine Business council (2014 to 2017)
- Member, Saudi South Africa Business council (2014 to 2017)
- Member, Saudi British Business Council (2016 to 2018)



Mr	Saleh	Abdulra	hman A	\l_Helai	eei
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Current Position

Member of the Board of Directors

Qualifications, experience and previous positions

Brief summary:

- More than 25 years of experience as a professional administrator in the insurance sector.
- Skills in strategic thinking, team building, motivation and negotiation.
- Capabilities in Underwriting, Reinsurance and Claims Management
- The ability to direct and negotiate complex projects from their inception to their full operational status.

Education:

Eton College, Windsor, UK

University of Texas, BA in Economics, Austin, USA

Related Experience and Achievements:

- Working to establish regional offices for a financial consulting firm.
- Supervising the submission of the file related to increasing the capital of Weqaya Insurance and Reinsurance Company (Weqaya).
- Successfully addressing all regulatory requirements for Weqaya by following due diligence and Sharia review reports.
- Working to coordinate Weqaya operations with the aim of establishing a credible and ethical organization.
- Implementing conscious and alert procedures and processes for claims for protection, which resulted in savings that far exceeded 40 million Saudi riyals.
- Responsible for the successful establishment and licensing of Sanad Insurance Co.
- Direct management of an investment portfolio with an insurance premium of more than one billion Saudi riyals.
- Working to create balance and control in the work, which resulted in a profit margin of 35%.
- Supervising the employment of 145 employees and working to maintain them.
- Provide advice and guidance to students on setting job-related goals.
- Consolidating and maintaining administrative relations with international insurance companies.
- Maintaining a strong relationship with major customers in the Kingdom of Saudi Arabia, such as Aramco, SABIC, Exxon Mobil, the Saudi Electricity Company, and the Saline Water Conversion Corporation and others.
- Providing advisory support to the CEO of Sanad in 2012 regarding changes in the activity of the Saudi insurance market and SAMA.

Job Positions:

- Managing Director for Europe and the Middle East Scheckman Stratton, October 2016 to date.
- Member of the Board of Directors and the Audit Committee Saudi Chemical Company, 2016.
- CEO of Wegaya Insurance and Reinsurance Company, September 2014 September 2016.
- CEO of Sanad Insurance and Reinsurance Company 2013-2014.
- CEO of Tax and Finance Saudi Arabia (Switzerland) 2010-2013.
- CEO of Sanad Insurance and Reinsurance Company 2006-2010.
- Specialist in investment agreements for the General Investment Authority in Saudi Arabia 2004-2006.
- General Manager, Lambert Fenchurch Insurance Brokers, 1999-2003.
- Assistant General Manager National Company for Cooperative Insurance, Saudi Arabia 1990-1999.



C) CVs of members of the committees:

Prince Ahmed bin Khalid Al-Saud	Current Position				
Timee Aimied biii Kiiaiid Ai-Sadd	Chairman of Investment Committee				
Qualifications, experience	te and previous positions				
It was referred to above.					

	Current Position				
Dr. George Shaheen Medawar	Chairman of the Executive Committee				
21 deoige chancen niedawar	Chairman of the Risk Management Committee				
	Member of the NRC				
Qualifications, experience and previous positions					
It was referred to above.					

		Current Position				
	Mr. Abdulaziz Ali Abussuud	Member of the Executive Committee				
	WII. Abdulaziz Ali Abussudu	Member of the Risk Management Committee				
		Member of the Investment Committee				
ĺ	Qualifications, experience and previous positions					
	It was referred to above.					

	Current Position				
Mr. Khalid Saleh Al-Ghuriar	Member of the NRC				
	Member of the Investment Committee				
Qualifications, experience and previous positions					
It was referred to above.					

Mr. Saleh Abdulrahman Al-Helissi	Current Position
	Chairman of the NRC
	Member of the Executive Committee
	Member of the Audit Committee
Qualifications, experience and previous positions	
It was referred to above.	



Dr. Khalil bin Abdul Fattah Kurdi

Current Position

Chairman of the Audit Committee

Qualifications, experience and previous positions

Academic qualifications:

- 1) Doctorate of Philosophy in Business Administration (majoring in accounting). University of Arizona, United States of America, 1979
- 2) Master of Accounting, University of Arizona 1974
- 3) Bachelor of Commerce Department of Accounting and Business Administration King Saud University, 1969 AD.

Work Experience and Jobs:

- * Current position: Financial and Administrative Consultant / Owner and Head of the Albabe Office for Financial and Administrative Consultations 1993 AD.
 - Consultant of Al-Mawarid Group, (1993 –now).
 - Faculty member and head of the accounting department College of Administrative Sciences (King Saud University) 1979-1983 AD.
 - Assistant Undersecretary for the General Auditing Bureau for Corporate Affairs and Public Institutions, March 1983 – June 1983.
 - Senior executive positions, including the chief financial officer in Al-Mawarid Group, 1983-1993.
 - Member of the Board of Directors and the Executive Committee of the Saudi Arabian Amiantit Company (1990 now).
 - Chairman of the Audit Committee of the Saudi Arabian Amiantit Company (2009 now).
 - Member of the Board of Directors, Executive Committee and Investment Committee of the Charitable Fund for Patient Treatment – Sultan Bin Abdulaziz Al Saud Charitable Foundation (2004 – now).
 - Member of the Board of Directors Audi Capital Company (November 2011 now).
 - Member of the Audit Committee and the Executive Committee Audi Capital Company (Nov 2011 now).
 - Member of the Saudi British Joint Business Council (2012 now).
 - Chairman of the Audit Committee of the Saudi Arabian Cooperative Insurance Company (SAICO)
 (2019 present)

Memberships and previous jobs:

- 1) Consultant: Ministry of Finance, Audit Bureau, Saudi Consulting Services House 1399-1403; 1390-1391
- 2) Member of the Board of the College of Administrative Sciences, King Saud University, 1401-1403
- 3) Member of King Saud University Council, 1402-1403
- Member of the Board of Directors of the Saudi Organization for Certified Public Accountants, 1417-1423
- 5) Member of the Board of Directors of the General Organization for Technical Education and Vocational Training, 1414-1416
- 6) Member of the Advisory Committee to join the World Trade Organization 1996 2000
- 7) Member of Madinah Region Council, 1418-1426
- 8) Member of the Consultative Group for Madinah Region 1418 1426 AH
- 9) Member of the Advisory Board of the Supreme Economic Council in the Kingdom of Saudi Arabia, 1420 1432



- 10) Member of the Board of Directors of the Chamber of Commerce and Industry in Riyadh, 1414-1421
- 11) Member of the Board of Directors of the Council of Saudi Chambers, 1417-1421
- 12) Representative of the Saudi Chambers in the Economic Consultative Group for Companies at the International Chamber of Commerce (1996-2001).
- 13) Member of the Board of Directors of the Saudi American Bank and the Executive Committee and Chairman of the Audit Committee (1986-2001).
- 14) Member of the Board of Directors, the National Air Services Company (NASS) (1998-2001).
- 15) Chairman of the Board of Directors The National Air Services Company (NAS) (2001-2006).
- 16) Member of the Board of Directors of the Disabled Child Care Association (1989-1995)
- 17) Chairman of the Audit Committee The Saudi Investment Bank (2007-2012)
- 18) Member of the Board of Directors Public Lighting Company (December 2011 July 2014)
- 19) Member of the Board of Directors of the Saudi Development Fund (January 2009-2014)
- 20) Member of the Shura Council Sixth Session.
- 21) Member of the Financial Committee of the Shura Council Sixth Session.
- 22) Member of the Board of Directors Saudi Telecom Company (April 2015 April 2018).
- 23) Member of the Audit Committee Saudi Telecom Company (April 2015 April 2018).
- 24) Chairman of the Governance, Risk and Compliance Committee of the Saudi Telecom Company (June 2016 April 2018)
- 25) Chairman of the Audit Committee Saudi Chemical Company (2006 2018)
- 26) Chairman of the founding committee of the Saudi Accounting Association and president of the society 1401-1403 AH, College of Administrative Sciences, King Saud University.

Mr. Waleed Mohammad Al-Othaimin	Current Position
	Member of the Audit Committee
Qualifications, experience	ce and previous positions

Oualification

Bachelor of Industrial Management - majoring in Accounting, King Fahd University of Petroleum and Minerals, 1989

Practical experiences

- General Manager of the Saudi Gas Cylinders Factory, a closed joint stock company from 2019 until today.
- Deputy General Manager, Saudi Gas Cylinders Factory, 2001-2018.
- Director of Financial and Administrative Affairs 1995-2000.
- Director of Finance 1993-1994.
- Eastern Petrochemical Company, one of SABIC companies
- Cost Control Department Supervisor 1989-1993

Membership of councils and committees

- 1- Member of the Board of Directors of the Mulkia Private Equity Fund Education Sector
- 2- Chairman of the Audit Committee, Welspun Middle East Pipes LLC.
- 3- Member of the Audit Committee, Mulkia Investment Company.
- 4- Member of the audit committee of the Saudi Arabian Cooperative Insurance Company (SAICO).
- 5- Member of the audit Committee of the Takween Advanced Industries Company.



D) CVS for the members of the executive management:

Hassan Abdullah Al-Somali CEO

Qualifications, experience and previous positions

He holds a bachelor's degree in economics in 1977 from Bocconi University, Italy from 2007 to date, he has been the CEO of the Saudi Arabian Cooperative Insurance Company (SAICO) (a listed Saudi joint stock company working in the insurance field). Prior to that, he held the position of General Manager of the Saudi Arabian Insurance Company BSC, Bahrain (a closed Bahraini joint stock company operating in the insurance field) during the period from 1988 to 2007. He held the position of Director of Al-Yamamah Insurance Company in the Kingdom of Saudi Arabia (a company that was operating in insurance field) during the period from 1981 until 1987. He worked as an insurance underwriting officer at the National Insurance Company in Jeddah (a joint stock company that was working in the insurance field) during the period from 1978 until 1981.

Mohan Joseph Varghese

CFO

Qualifications, experience and previous positions

He holds a master's degree in business administration from the Kellogg School of Business Administration from Northwestern University in America in 2004, and a bachelor's degree in commerce from the University of Bombay, India, in 1980. He earned the Fellowship of Certified Public Accountants in 1988 and the Indian Chartered Accountants Fellowship in 2004.

Since 2012 to date, he has held the position of Chief Financial Officer of the Saudi Arabian Cooperative Insurance Company (SAICO) (a listed Saudi joint stock company working in the field of insurance). Prior to that, he held the position of Director of Accounting and Financial Reporting at the Kenworth Company in the United States of America (which is an American joint stock company working in the field of mortgage, medical and life insurance) during the period from 2005 until 2012. He held the position of Director of Financial Analysis and Reports for the American Reinsurance Unit at Sun Life Financial Group in Canada (a Canadian joint stock company operating in the field of medical and life insurance in Canada and America) from 1999 until 2005. Prior to that, he held the position of Financial Auditor for the Saudi Arabian Insurance Company BSC (C) in Riyadh (a closed Bahraini joint stock company operating in the insurance field) from the year 1988 until 1998. From 1985 to 1988, he worked as a chartered accountant in Ernst & Young (a financial and accounting consulting firm working in the field of legal audit).



Janana Shaker

Executive Vice President for Technical Affairs

Qualifications, experience and previous positions

Qualified Insurance Expert with Business Experience – about 28 years of experience in the insurance industry which includes underwriting, claims, reinsurance, strategies, business development, product development, customer service operations, human resource management, risk management, bank insurance, audit and compliance, corporate and individual banking operations.

- A follow-up partner in reinsurance from (AICPCU American Institute for Certified Property Rights Assurance), Pennsylvania, USA.
- Associate Senior Insurance Specialist accredited by the Australian and New Zealand Institute of Insurance and Finance (2021).
- Certified Property Accident Insurance Agent from AICPCU (2016).
- Fellowship in Insurance (FCII) from the Chartered Insurance Institute, London (2014).
- Associate of Risk Management (ARM) from AICPCU (2013).
- Master's degree in Business Administration (Finance and Insurance) (MBA), India (2012).
- Advanced Diploma in Insurance from the Chartered Insurance Institute, London (2010).
- Certified Associate of the Indian Institute of Bankers, Mumbai, India (2002).
- Master's degree in Banking Administration, India (2002).
- Master's degree in Commerce, India (1997).
- Fellowship in Insurance from the Indian Insurance Institute, Mumbai, India (1996).

Khaled Ballow

Executive Vice President of Sales

Qualifications, experience and previous positions

He holds an MBA from the Arab Academy for Science, Technology and Maritime Transport in Egypt in 2008. He holds a BA in Business Administration from King Saud University in Riyadh in 1998. Moreover, he holds a professional diploma in marketing from the Chamber of Commerce and Industry in Riyadh in 2003, and holds a professional insurance certificate issued by the British Royal Insurance Institute. He is the Vice President, Sales, at the Saudi Arabian Cooperative Insurance Company (SAICO) (a listed Saudi joint stock company working in the field of insurance). He held the position of Commercial Director of the Cooperative Insurance Company (a listed Saudi joint stock company operating in the field of insurance) from 1999 AD until 2007.



A) <u>Current or Previous Participation of the Chairman and Members of the Board of Directors in the Boards of Directors of Other Joint Stock Companies:</u>

Member name	Names of companies inside or outside the Kingdom in which a member of the board of directors is or was a board member or a manager	Legal status	Names of companies inside or outside the Kingdom which a member of the board of directors was a board member or a manager	Legal status
Prince Ahmed bin Khalid Al-Saud	* Saudi Arabian Amiantit Company * American Express Saudi Arabia Company * American Express Middle East Company * Chairman of the Board of Directors of the Saudi Arabian Insurance Company – Bahrain	* A listed joint stock company * Unlisted joint stock company * A Bahraini company with limited liability * Bahraini closed joint- stock company	* Saudi Chemical Company * Otis Elevators Saudi Arabia Company	* Listed joint stock * With limited liability
Abdulaziz Ali Abussuud	* Saudi Arabian Company for Cooperative Insurance	* A listed joint stock company	* Saudi Chemical Company * Saudi Arabian Amiantit Company	* Listed joint stock * Listed joint stock
Dr. George Shaheen Medawar	* Saudi Arabian Company for Cooperative Insurance * The Saudi Arabian Insurance Company BSC (closed) * MIG Holding Limited	*A listed joint stock company * Bahraini closed joint- stock company * With Limited liability	* Saudi Chemical Co. * Saudi Arabian Amiantit Company * The Saudi Fish Co. * Halston Progress International Co. * Integrated Telecom Co.	* Listed joint stock * Listed joint stock * Listed joint stock * With limited liability * With limited liability
Khalid Saleh Al-Guhrair	* Saudi Arabian Company for Cooperative Insurance * FALCOM Holding Co.	*A listed joint stock company * A closed joint stock Co.	* Alsaghayir Contracting & trading Co. * Cell C,(Proprietary) ltd. the third mobile operator in S. Africa * Virgin Mobile S. Africa. (Proprietary) ltd. * Saudi Telecommunication Commercial Investment Co. * Agalat limited Co., owned 100% by STC	* A closed joint stock Co. * With limited ownership * With limited ownership * With limited liability * With limited liability
Saleh Abdulrahman Al-Helissi	* Saudi Arabian Company for Cooperative Insurance	* A listed joint stock company	* Saudi Chemical Company	* Listed Joint stock



B) The Board held Five meetings during the year 2021, and following is a list of the attendance record:

	Number of meetings (5)					
Member name	1 st meeting	2 nd meeting	3 rd meeting	4 th meeting	5 th meeting	Total
	17/3/2021	31/3/2021	14/7/2021	15/11/2021	15/12/2021	Total
Prince Ahmed bin	Attended	Attended	Attended	Attended	Attended	5
Khalid Al-Saud	Titterided	Titteriaca	Tuchaca	Titteriaca	Titterided	3
Mr. Abdulaziz Abussuud	Attended	Attended	Attended	Attended	Attended	5
Dr. George Medawar	Attended	Attended	Attended	Attended	Attended	5
Mr. Saleh Al-Helissi	Attended	Attended	Attended	Attended	Attended	5
Mr. Khalid Al-Ghurair	Not yet a	Not yet a	Attended	Attended	Attended	3
	member	member	Tittended	Attended	Muended	3
The date of the	ne last meetin	g of the Gen	eral Assemb	ly (Sunday 30	/05/2021)	



C) The table below shows the shareholdings of members of the board of directors, senior executives, and their wives and minor children in the company:

Α	A description of any interest, contractual papers and subscription rights of board members and their relatives in the shares or debt instruments of the						
		company					
	The name of whoever has the interest, contractual papers,	Beginning	of the year	End of t	the year	Net changes	Change
	or subscription rights						percent
1	Prince Ahmed Bin Khalid Al-Saud	-	-	-	-	-	-
2	Mr. Abdulaziz Ali Abussuud	3000	-	3000	-	-	-
3	Dr. George Shaheen Medawar	-	-	=	-	-	-
4	Mr. Saleh Abdulrahman Al-Helaissi	-	-	-	-	-	=
5	Mr. Khalid Saleh Al-Ghuriar	-	-	-	-	-	-
6	Mr. Khalid Saleh Al-Khattaf (former member)	-	-	-	-	-	=

- D) With the exception of the shares shown in Table (C), there is no interest for the members of the board of directors and their spouses and minor children in the shares or debt instruments of the company, and with the exception of the aforementioned, no change occurred during 2021.
- E) There is no interest, contractual papers and subscription rights belonging to the senior executives and their wives and minor children in the shares of the company.
- F) There were no interest belonging to the senior executives and their spouses and minor children in the shares or debt instruments of the company during the year 2021, nor has there been any change in that during the relevant year.
- G) There were no option and subscription rights belonging to members of the Board of Directors, senior executives, their spouses and minor children, in the shares or debt instruments of the company during the year 2021, and no change occurred in that during the relevant year.



4) Contracts in which the company is a party and there is an interest for one of the members of the board of directors:

There are no contracts between the company and any of the members of the board of directors or the executive management in which there is an interest for any of them, except for the company's contract with ACE Insurance Brokers Ltd., of which the Chairman of the Board of Directors owns indirectly 11.13% of the shares, and the term is not limited but cancellable by one of the parties giving the other party 60 days cancellation notice.

The contract has been formulated according to the requirements of SAMA regulations and does not have a specific value, as this depends on the annual sales of the broker, who gets a specific commission rate for each branch of insurance equal to or less than what is stipulated in the regulations for insurance agents and brokers issued by SAMA.

The main transactions in 2021 were as follows: the insurance premiums produced through the broker amounted to SAR 124,397,455 and commission expenses were SR 11,747,823. The premiums ceded through the broker amounted to SAR 45,866,391. The commission received amounted SAR 105,764.

The business dealings with Saudi Arabian Insurance Company B.S.C.(C), which is the main shareholder of the company, which took place, and which may please be permitted for 2021, during the year 2021, amounted to SAR 890,962, representing reinsurance premiums ceded and commission expenses amounting to SAR 99,704.

5) Board Committees:

The committees were reconstituted based on the Board of Directors decision taken on 06/26/2019, as follows:

A- The Executive Committee, which consists of:

Name	Position	Capacity
Dr. George Shaheen Medawar	Chairman of the committee	Non-executive
Mr. Abdulaziz Ali Abussuud	Member	Non-executive
Mr. Saleh Abdul Rahman Al-Helaissi	Member	Independent

• A brief description of the committee's duties and responsibilities:

- Discussing and taking decisions on issues that require urgent action in emergency cases.
- Taking decisions that may be required by the company's routine business.
- Ensuring that the strategic plans of the company have been translated into actual actions aimed at achieving the company's interest.
- Reviewing and preparing recommendations for the Board of Directors on the strategic and operational issues of the company.

The Executive Committee exercises all the powers approved by SAMA and other supervisory and regulatory authorities or the company's board of directors and cooperates with the CEO within the limits of the powers assigned to it.



• The committee held (6) meetings during the year 2021

		Number of meetings (6)					Number of meetings (6)		
Name	1 st Meeting 16/3/2021	2 nd Meeting 30/6/2021	3 rd Meeting 13/7/2021	4 th Meeting 19/9/2021	5 th Meeting 3/11/2021	6 th Meeting 7/12/2021	Total		
Dr. George Medawar	Attended	Attended	Attended	Attended	Attended	Attended	6		
Mr. Abdulaziz Ali Abussuud	Attended	Attended	Attended	Attended	Attended	Attended	6		
Mr. Saleh Abdulrahman Al-Helaissi	Attended	Attended	Attended	Attended	Attended	Attended	6		

B- Audit committee, which consists of:

Name	Position	Capacity
Dr. Khalil Abdul Fattah Kurdi	Chairman of the committee	Non-Board Member
Di. Khani Abdui Fattan Kurdi	Chamman of the committee	/ Independent
Mr. Waleed Mohammad Al-Othaimin	Member	Non-Board Member
Wi. Waleed Mollanniad Al-Othannini	Member	/ Independent
Mr. Saleh Abdulrahman Al-Helaissi	Member	Board Member /
wii. Saicii Abduitaiiman Al-Heiaissi	Wieinber	Independent

A brief description of the committee's duties and responsibilities: -

- The primary function of the Audit Committee is to assist the Board of Directors in carrying out its supervisory duties efficiently and effectively. In particular, the committee is responsible for the integrity and completeness of the annual and quarterly financial statements, submitting periodic reports to the Board of Directors on the efficiency of internal control policies and procedures, and recommending the nomination of external auditors.
- The committee held (8) meetings during the year 2021.

Number of meetings (8)	Dr. Khalil Abdul Fattah Kurdi	Waleed Mohammad Al-Othaimin	Saleh Abdulrahman Al-Helissi
The 1 st meeting 19/1/2021	Attended	Attended	Attended
The 2^{nd} meeting $11/3/2021$	Attended	Attended	Attended
The 3 rd meeting 28/3/2021	Attended	Attended	Attended
The 4 th meeting 3/5/2021	Attended	Attended	Attended
The 5 th meeting 11/8/2021	Attended	Attended	Attended
The 6 th meeting 8/9/2021	Attended	Attended	Attended
The 7 th meeting 15/9/2021	Attended	Attended	Attended
The 8 th meeting 3/11/2021	Attended	Attended	Attended
Total	8	8	8



C- The Remuneration and Nomination Committee consists of:

Name	Position	Capacity
Mr. Saleh Abdulrahman Al-Helaissi	Chairman of the committee	Independent
Dr. George Shaheen Medawar	Member	Non-Executive
Mr. Khalid Saleh Al-Ghurair	Member	Independent

A brief description of the committee's duties and responsibilities: -

- The Nomination and Remuneration Committee is considered as one of the committees that establish the future of the company, as it is concerned with building and maintaining the human element and preparing strategic plans to raise the company's performance and enable it to own the keys to success. This committee is concerned with administrative development, the financial return to employees, and succession programs, especially with regard to leadership of human resources that receive special attention. The Committee also helps in the process of attracting talented and capable human resources.
- The committee must annually verify the independence of independent members, develop job descriptions for all members of the board of directors and the executive management, identify strengths and weaknesses in the board of directors and propose solutions to address them.
- This committee may seek the help of the specialized expert consultants offices in questionnaires and strategic studies in this field, to lay down the appropriate frameworks for the implementation of development programs that are important to the company's current performance and to lay solid foundations for building a successful future.
- The committee held (4) meetings during the year 2021.

Number of meetings (4)	Mr. Saleh Abdul Rahman	Dr. George Shaheen	Mr. Khalid Saleh
Number of meetings (4)	Al-Helaissi	Medawar	Al-Ghurair
The 1 st meeting 16/3/2021	Attended	Attended	Didn't join yet
The 2 nd meeting 3/8/2021	Attended	Attended	Attended
The 3 rd meeting 6/9/2021	Attended	Attended	Attended
The 4 th meeting 11/10/2021	Attended	Attended	Attended
Total	4	4	3

^{*} Mr. Saleh Al-Helaissi & Mr. Khalid Al-Ghurair attended (7) interviews for candidates of the chief executive positions of the company.



D- The Investment Committee, which consists of:

Name	Position	Capacity
Prince Ahmed bin Khalid Al-Saud	Chairman of the committee	Non-Executive
Mr. Abdulaziz Ali Abussuud	Member	Independent
Mr. Khalid bin Saleh Al-Ghurair	Member	Independent

A brief description of the committee's duties and responsibilities: -

- Among the tasks of the Investment Committee is the carrying out of the tasks and duties stipulated in the investment regulations, including, for example:
- Preparing and formulating the company's investment policy and following up on its implementation, after approval by the supervisory authorities and the Board of Directors.
- Review the performance of asset classes and follow up the general investment risks.
- Submit periodic reports to the Board of Directors on the performance of the investment portfolio.
- The committee held two meetings during the year 2021. In addition to the quarterly reports sent to the committee and reviewed by it:

	Number of meetings (2)			
Name	The 1 st meeting	The 2 nd meeting	Total	
	15/11/2021	15/12/2021		
Prince Ahmed bin Khalid Al-Saud	Attended	Attended	2	
Mr. Abdulaziz Ali Abussuud	Attended	Attended	2	
Mr. Khalid Saleh Al-Ghurair	Attended	Attended	2	

E- Risk Management Committee, which consists of:

Name	Position	Capacity	
Dr. George Shaheen Medawar	Chairman of the committee	Non-executive	
Mr. Abdulaziz Ali Abussuud	Member	Non-executive	
Mr. Khalid Saleh Al-Ghurair (Resigned)	Member	Independent	
Mr. Khalid Mohammad Al-Bawardi (New)	Member	Independent	

A brief description of the committee's duties and responsibilities: -

- Supervising the company's risk management functions.
- Assisting the Board of Directors in taking decisions, by providing it with a risk assessment for all the company's activities.



• Provide advice to the Board of Directors regarding the effectiveness of the Company's risk management framework.

The committee held (4) meetings during the year 2021

	Number of meetings (4)				
Member name	1 st meeting	2 nd meeting	3 rd meeting	4 th meeting	Total
	16/3/2021	22/6/2021	29/9/2021	29/12/2021	Total
Dr. George Shaheen Medawar	Attended	Attended	Didn't Attend	Attended	3
Mr. Abdulaziz Ali Abussuud	Attended	Attended	Attended	Attended	4
	Didn't join		Moved to	Moved to	
Mr. Khalid Saleh Al-Ghurair	'	Attended	another	another	1
	yet		committee	committee	
Mr. Khalid Mohammad Al-Bawardi	Didn't join	Didn't join	Attended	Attended	2
Wii. Kitand Wollammad M-Dawardi	yet	yet	Titteriaca	Titteriaca	2

6) Shareholders' Rights and the General Assembly:

The corporate governance system and regulations and the articles of association of the company guarantee the general rights of the shareholders, of which all the rights related to the share are a part. They guarantee, in particular, the right to obtain a share of the profits to be distributed, the right to obtain a share of the company's assets upon liquidation, the right to attend shareholders' assemblies, participate in their deliberations and vote on their decision, the right to dispose of shares, the right to monitor the work of the board of directors and to file a liability lawsuit against the members of the board, and the right to inquire and request information that does not harm the interests of the company and does not conflict with the financial market law and its executive regulations.

For this purpose, the company does the following:

- A. Facilitating shareholders' exercise of their rights and access to information:
 - 1. The company's laws and regulations included the procedures and precautions necessary for all shareholders to exercise their statutory rights.
 - 2. All information has been provided in full form to all shareholders, without discrimination, to enable them to fully exercise their rights, so that this information is complete, accurate and regularly updated, prior to the date of the meeting. The company is also keen to provide all information on a regular basis in accordance with the standards of disclosure, through annual reports, Tadawul website, the company's website, and readable media in a complete and accurate manner.
 - 3. The company is keen to provide information to the shareholders without discrimination between them.



B. Shareholders' rights related to the general assembly meeting: The Extraordinary General Assembly held its meeting on Sunday 30/05/2021.

The attending members:

Name	Attendance record	
Prince Ahmed bin Khalid Al-Saud	Attended	
Mr. Abdulaziz Ali Abussuud	Attended	
Dr. George Shaheen Medawar	Attended	
Mr. Saleh Abdulrahman Al-Helaissi	Attended	
Dr. Khalil Abdul Fattah Kurdi	Attended	

The number of the company's requests for the shareholders' register, the dates and reasons for those requests:

No.	Request date	Request reason
1	23/03/2021	Due to the Saudi Central Bank's request to identify some data
2	23/03/2021	Due to the Saudi Central Bank's request to identify some data
3	30/05/2021	Due to holding the company's general assembly
4	15/09/2021	Due to the Saudi Central Bank's request to identify some data

- 1. The company confirms that it did not receive from any of the company's external auditors a request to hold the general assembly during the year ending 31/12/2021. The company also confirms that it did not receive from shareholders who own 5% or more of the capital a request to hold the general assembly during the fiscal year ended on 31/12/2021. The company also confirms the existence of an internal auditor.
- 2. The company announced the date, venue, and agenda of the Extraordinary General Assembly at least twenty-one days before the date, and through:
 - Tadawul Website on 09/05/2021.
 - Riyadh Newspaper issue No. 19313 on 10/05/2021.
 - Company website on 09/05/2021.
- 3. The shareholders were informed, through the calls for the general assembly, of the rules governing the general assemblies and voting procedures.
- 4. 4. The company facilitated the participation of the largest number of shareholders in the General Assembly, including by choosing the appropriate place and time, as the Extraordinary General Assembly was held at exactly 10:45 PM.



- 5. All the items on the agenda were presented, and the shareholders who own 5% or more of the company's shares did not ask to add subject(s) to the agenda of the general assembly when preparing it.
- 6. The vote counting committee was appointed, and shareholders were given the opportunity to participate therein.
- 7. The quorum was announced for the Extraordinary General Assembly (the second meeting) with an attendance rate of 34.70% of the company's capital. The meeting was held an hour after the time fixed for the first meeting, because the quorum required to hold the first meeting wasn't complete. The first meeting is valid if the quorum reaches 50% or more, and the second meeting will be quorate if attended by 25% or more shareholders, according to the company's Articles of Association. The total number of shares represented in person and by proxy and through electronic voting reached 10,412,587 shares, ten million four hundred and twelve thousand five hundred and eighty-seven shares.
- 8. The company enabled the shareholders to exercise their right to discuss the topics on the assembly's agenda and direct questions to the members of the board of directors and to the auditors. The Assembly's Chairman expressed his readiness to answer questions and inquiries from the shareholders.
- 9. All topics presented to the General Assembly were accompanied by sufficient information to enable the shareholders to take a decision.
- 10. A record has been written, which includes the deliberations and the decisions taken.
- 11. The company enables the shareholders to view the meeting minutes at the company's headquarters. The Capital Market Authority has also been provided with a copy of the minutes of the Extraordinary General Assembly within ten days from the meeting date on 07/06/2021.

C. Voting Rights:

- 1. 1. The company confirms that there are no obstacles to a shareholder exercising his right to vote, and the company always strives to facilitate this matter for all shareholders.
- 2. The company confirms that it always ensures that the shareholders' Power of Attorney to attend the general assembly are for shareholders who are not members of the board of directors and who are not employees of the company.
- 3. It is not among the company's procedures to view the annual reports of investors from legal persons who act on behalf of others, such as investment funds, as the company believes that this procedure concerns the investors themselves and does not fall within the company's responsibilities.
- 4. There are no arrangements or agreements whereby any of the shareholders waived any rights to profits.



7) Results of the annual review of the effectiveness of internal oversight:

The Board of Directors has delegated the responsibility for internal oversight to a specialized department in order to ensure that the executive management follows an appropriate internal oversight system to ensure the effectiveness and efficiency of monitoring operations.

A) Independence, Authorities, Responsibilities:

The internal audit provides objective and independent services with the aim of assisting the board of directors, the audit committee, and the executive management in carrying out their responsibilities with a high degree of efficiency and effectiveness. The internal audit department is not subject to any influence from the executive management, and it has full powers for unrestricted full access to records (manual or electronic) and access to the company's own property and to the company employees, as may be required for the execution of the tasks assigned to it.

B) Responsibilities of internal audit:

- Preparing the strategic plan for the work of the internal audit.
- Executing examination according to the annual plan.
- Submitting reports on the examination results.
- Identifying the financial and operational risks, and cooperating with the executive management
 to provide effective control tools at an appropriate cost to reduce the effects of these risks and
 discover its occurrence immediately.
- Coordination between the various departments in the company and the external supervisory bodies, including the external auditor.
- Developing the policies and procedures for implementing the audit in order to comply with the
 best professional practices and using the available resources in line with the approved internal
 audit budget.

C) Scope of Work:

The Internal Audit Department adopted, upon carrying out its work, a systematic approach to evaluate and improve the effectiveness of internal control in order to achieve the objectives of the company and protect its assets. The audit committee did not discover, through the internal auditor's report, any defect in the company's internal control procedures.

D) Results of the Annual Internal Audit:

The internal audit department carries out its activities in accordance with the agreed upon action plan, and it is designed in a manner that covers all the main activities of the company over certain years, while taking into consideration the focus and granting priority to activities with high risks. Several substantive recommendations were developed that led to more valuable additions and improvement of the current internal oversight system. The internal audit department strengthened its work by implementing operations oversight, which led to the development and improvement of the efficiency of operations.

The internal audit department checks the adequacy and effectiveness of the internal oversight system in accordance with the scheduled audit plan approved by the audit committee. During 2021, an internal audit was conducted for the following departments:

1. Motor Underwriting Practices Q4, 2020



- 2. Motor Underwriting Practices Q1, 2021
- 3. Motor Underwriting Practices Q2, 2021
- 4. Motor Underwriting Practices Q3, 2021
- 5. Medical Underwriting Practices Q4, 2020
- 6. Medical Underwriting Practices Q1, 2020
- 7. Medical Underwriting Practices Q2, 2020
- 8. Medical Underwriting Practices Q3, 2020
- 9. Assessment of Fraud Risk for Insurance Service Providers.
- 10. Evaluation of IT Service Outsourced Contract to Spade InfoTech.
- 11. Review of Remuneration (For Executive Management).
- 12. Customer Care 2021.
- 13. Payments Review (Jan to Jun 2020).
- 14. HR & Admin Department Review 2021.
- 15. Surplus Distribution Review 2020.
- 16. Continuous follow-up on all pending notes.

Accordingly, the internal audit department confirms that the internal oversight system is reasonable and there were no substantial results or differences worth mentioning during 2021. The internal audit department also confirms that periodic reports have been submitted to the "audit committee" on developments including the necessary recommendations, and these recommendations have been submitted to the executive management, which has developed an action plan to implement the recommendations of the internal audit department.

In order to perform its duties, the internal audit department has conducted the following:

- Action has been taken to remedy the notes included in the audit reports.

 It directed the internal audit work to activities and functions of high risk and to enhancing the effectiveness and efficiency of the company's operations.
- The internal audit department ensured full coordination with the external auditors in a satisfactory and effective manner.
- * The Audit Committee has reviewed the internal control system of the company to ensure that it is sufficient and to assure its application in a sound and regular manner. The committee believes that the reports of the Internal Audit Department, the Finance Department and the Compliance Department provide a reasonable assurance that the internal control system meets the company's need for the effectiveness of its operational procedures, adherence to the applicable regulations, and the submission of reports to the relevant supervisory authorities at appropriate times.



8). Due and paid statutory Zakat and statutory payments:

The company does not have any loans or debts payable. The following table illustrates the statutory payments due during the year 2021.

	2021			
Entity	Paid (thousands)	Due until the end of the annual financial period and hasn't been paid yet (thousands)	Brief description	Reasons for the amounts due
Zakat, Tax and Customs Authority	9,198	8,416	Zakat	Represents the company's annual Zakat due according to the regulations of the Zakat, Tax and Customs Authority
Zakat, Tax and Customs Authority	185	(712)	Withholding tax	According to the regulations of the Zakat, Tax and Customs Authority
Saudi Central Bank	3,637	1,025	Supervision fees	The payable amounts represents the costs of the supervision fees
Council of Health Insurance	3,658	-	Supervision fees	The payable amounts represents the costs of the supervision fees
General Organization for Social Insurance	5,607	235	Social insurance	The payable amounts represents the social insurance subscriptions fees of the company's employees
Costs of visas, passports and labor office fees	1,309	-	Fees for visas, passports, and labor office fees	The payable amounts represents visas, passports and labor office fees for company employees
Total	23,594	8,964	-	-



9). Shares and Debt Instruments:

No debt instruments were issued by the company, and there is no interest for any persons in the category of shares entitled to vote. In addition, there is no interest or subscription option rights for members of the Board of Directors, senior executives or their family members in the shares of the company. There are also no debt instruments convertible into shares, any option rights, subscription right requests, or similar rights issued or granted by the company during the period. Also, there are no transfer or subscription rights under debt instruments convertible into shares, option rights, or similar rights certificates issued or granted by the company during the period. In addition, there is no refund, purchase or cancellation by the company of any refundable debt instruments.

10). External Auditors:

The Extraordinary General Assembly, in its meeting held on 30/05/2021, approved the audit committee's recommendation to re-appoint the external auditors Messrs. Ibrahim Ahmad Al Bassam and partners Co. - chartered accountants (Allied Accountants), and to appoint Abdullah Mohamed Al Azem & Salman Bandar Al-Sudairy & Musab Abdulrahman Al Sheikh (Al Azem & Al-Sudairy & Al Sheikh) and partners Co., registered public accountants and auditors, for a period of one year, up to the end of the first quarter of 2022.

11). Accounting Standards Applied:

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as amended by SAMA for accounting for zakat and income tax. The company acknowledges that the account records have been properly prepared and there is no reasonable doubt regarding the company's ability to continue its activity.

12). Dividend Policy:

The net profits of the company are distributed after deducting all general expenses and other costs as follows:

- A) Twenty percent (20%) of the net profits are retained to form a statutory reserve, and the Ordinary General Assembly may stop this retention whenever the said reserve equals the company's total paid capital.
- B) Likewise, a certain percentage of the net profits, as may be determined by the General Assembly each year, is allocated to form a consensual reserve to be allocated for the purposes that the General Assembly deems appropriate. This retention shall be ceased if the said reserve reaches a certain percentage of the capital as approved by the General Assembly.
- C) From the remainder, a first payment of not less than 5% of the paid-up capital shall be distributed to the shareholders.



- D) The balance is then distributed to the shareholders as a share in the profits or transferred to the retained earnings account.
- E) Dividends to be distributed to shareholders shall be paid at the place and dates specified by the Board of Directors.
- F) The company distributes profits according to the following considerations, in line with the articles of association:
 - That the net profits after calculating the statutory provisions and extinguishing any carried forward losses are sufficient to ensure their ability to be distributed.
 - Availability of necessary liquidity.
 - That the profit distribution does not conflict with any bank agreements.
 - That the procedure of distributing profits to shareholders does not affect the company's ability to continue its growth and seize available opportunities.

Profits are distributed to shareholders through direct deposit in their portfolios automatically and in coordination with Tadawul.

13). The Names of the Significant Shareholders and their Ownership in the Company:

No.	Name	The Percentage of Ownership
1	Saudi Arabian Insurance Company B.S.C. (M))	30%



13) Information concerning any business or contract to which the Company is a party, or in which a member of the Board of Directors or Chief Executive, or any person related to any of them, has an interest, or any transaction between the Company and a related party, in Saudi Riyal during 2021:

No.	Nature of Work or Contract	Premiums	Commission received	Duration of Work or Contract	Conditions of Work or Contract	Member's Name / Chief Executive or any person related to any of them
1	Represents the insurance premiums ceded through the broker Insurance	45,866,391	105,764	The term is not limited unless one of the parties notifies the other party to cancel the agreement	None	Prince Ahmad Bin Khalid Al-Saud
2	Represents the insurance premiums produced by Ace Insurance Brokers Ltd. (broker) in favor of the Company	148,683	17,246	The term is not limited unless one of the parties notifies the other party to cancel the agreement	None	Prince Ahmad Bin Khalid Al-Saud
3	Represents the insurance premiums received	124,397,455	11,747,823	There is no contract	None	Prince Ahmad Bin Khalid Al-Saud (Chairman of the Board of Directors of Saudi Arabian Insurance Company B.S.C. (M)) Dr. George Shaheen Medawar (Member of the Board of Directors of Saudi Arabian Insurance Company B.S.C. (M))



14) Acknowledgments:

The Company acknowledges that:

- The accounts records have been prepared in the correct manner.
- The internal control system has been prepared on a sound basis and has been effectively implemented.
- There is no reasonable doubt about the Company's ability to continue its activity.
- There is no interest in the category of shares eligible for voting for persons who notified the Company of those rights under Article 45 of the Registration and Listing Rules, or any change in those rights during the financial year 2021.
- There is no interest, option rights, or subscription rights belonging to members of the Board of Directors, senior executives, their spouses and minor children, in the Company's shares or debt instruments, nor any change in these rights during the financial year 2021.
- There are no categories for any debt instruments convertible into shares, and no option rights, subscription rights notes, or similar rights issued or granted by the company during the financial year 2021. Therefore, there are no offers obtained by the Company in exchange.
- There is no transfer or subscription rights under debt instruments convertible into shares, option rights, subscription right notes, or similar rights issued or granted by the Company.
- There is no refund, purchase or cancellation by the Company of any refundable debt instruments.
- There is no arrangement or agreement whereby a member of the Board of Directors or a Senior Executive waived any salary or compensation.
- There is no arrangement or agreement whereby one of the Company's shareholders waived any profit rights.
- It does not have any outstanding or deferred loans, and the Company has not paid any amounts for any loans during the year 2021.
- There are no qualifications to the annual financial statements in the Auditor's report.
- The Board of Directors did not make any recommendation to change the auditors before the expiration of the contracted period.
- There are no reserves or investments established for the benefit of the Company's employees.
- **15)** The company made a strategy for it, and it is evaluated from a financial point of view, the mechanism of implementation. During the year 2021, the Board of Directors approved the company's business strategy for a period of 3 years.
- **16)** The Board of Directors has assigned the Director of Shareholder Affairs to submit a periodic report on the Shareholders' proposals and observations about the Company, its performance and results, for consideration and appropriate action.



- 17) The company, together with a number of Government agencies and the Association of people of determination, has undertaken some initiatives and social contributions by participating in some activities including hiring and financing of some events.
- **18)** During the Coronavirus (Covid-19) pandemic, the Company applied the utmost precautionary measures to its employees and customers, and also implemented remote work for employees to ensure the continuation of work without any effects that may arise.
- **19)** The company, through its social responsibility on 11/07/2021, launched a campaign for its employees to donate blood.

20) Penalties and Sanctions:

Executive Rulings of the Saudi Central Bank						
	Previous Financial Year 2020		Current Financial Year 2021			
Subject of Violation	No. of Executive Decisions	Total amount of financial penalties in SAR	No. of Executive Decisions	Total amount of financial penalties in SAR	Remedies and avoidance in the future	
Violation of SAMA's supervisory and control instructions	5	260,000	3	320,000	The company has taken the necessary corrective measures and applied the requirements to ensure that they do not happen in the future	
Violation of SAMA's instructions for protecting customers	-	-	-	-		
Violation of SAMA's instructions for diligence instructions against money-laundering and terrorist financing	-	-	-	-		

 The Company also explains that no penalty or any precautionary restriction or sanction imposed on any of the members of the Board of Directors has been applied by any judicial, supervisory or regulatory authority related to the Company.



Conclusion

The Board of Directors extends its sincere thanks and appreciation to the esteemed Shareholders and all the Company's employees for their assistance and support to the Company. It also expresses its thanks and appreciation to the Saudi Central Bank, the Financial Market Authority, the Council of Cooperative Health Insurance and the Ministry of Commerce for their continued support in any development of the insurance sector in Saudi Arabia, which has had tangible results in this regard.

Board of Directors