



Independent Auditors' Report To the Shareholders of Alinma Bank (A Saudi Joint Stock Company)

#### Report on the Audit of the Consolidated Financial Statements

#### **Opinion**

We have audited the consolidated financial statements of Alinma Bank and its subsidiaries (collectively referred to as the "Bank"), which comprise the consolidated statement of financial position as at December 31, 2016, and the consolidated statement of income; consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and summary of significant accounting policies and other explanatory notes from 1 to 38.

In our opinion, the accompanying consolidated financial statements taken as a whole:

- present fairly, in all material respects, the consolidated financial position of the Bank as at December 31, 2016, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Accounting Standards for Financial Institutions issued by the Saudi Arabian Monetary Authority ("SAMA") and with International Financial Reporting Standards ("IFRS"); and
- comply with the requirements of the Regulations for Companies, the Banking Control Law in the Kingdom of Saudi Arabia and the Bank's Articles of Association in so far as they affect the preparation and presentation of the consolidated financial statements.

#### **Basis for Opinion**

We conducted our audit in accordance with generally accepted auditing standards in the Kingdom of Saudi Arabia and International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in the Kingdom of Saudi Arabia, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.





Independent Auditors' Report To the Shareholders of Alinma Bank (A Saudi Joint Stock Company)

### Report on the Audit of the Consolidated Financial Statements (continued)

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each key audit matter, a description of how our audit addressed the matter is set out below:

| Title of risk              | The key audit matter   | Audit reponse  |
|----------------------------|--|--|
| Impairment<br>of financing | At December 31, 2016, the gross financing was Saudi Riyals 71,258 million against which impairment provision of Saudi Riyals 946 million was maintained. It includes impairment against specific financing and collective impairment recorded on a portfolio basis through use of models.  We considered this as a key audit matter as the Bank makes complex and subjective judgments and makes assumptions to determine the impairment and the timing of recognition of such impairment. | We assessed the design and implementation, and tested the operating effectiveness of the key controls over management's processes for establishing and monitoring both specific and collective impairment.  We tested a sample of financing (including financing that had not been identified by management as potentially impaired) to form our own assessment as to whether impairment events had occurred and to assess whether impairment had been identified and recorded in a timely manner. |
|                            | In particular the determination of impairment against financing includes:  O The identification of impairment events and methods and judgments used to calculate the impairment against specific financing;  | Where impairment was individually calculated, we tested the assumptions underlying the impairment identification including forecasted future cash flows, discount rates and estimated recovery from any underlying collateral etc.   |
|                            | <ul> <li>The use of assumptions underlying the calculation of collective impairment for portfolios of financing, and the use of the models to make those calculations; and</li> <li>An assessment of the Bank's exposure to certain economic sectors affected by economic conditions.</li> <li>Refer to the significant accounting</li> </ul>  | For the collective impairment models used by the Bank, among other procedures we tested:  O The extracts of historical data from underlying systems; O the assumptions used by management including probability of default, loss given default and delinquency days analysis etc. used in the models; and O the calculations within the models on  |
|                            | policies note 3(g) to the financial statements, note 3(h) which contains the disclosure of significant accounting estimates and assessment methodology   | a sample basis.  For individually assessed financing, we also selected a sample of financing for certain economic sectors adversely  |





| Title of risk | The key audit matter   | Audit reponse   |
|---------------|--|---|
|               | used by the Bank relating to impairment against financing, note 7 which contains the disclosure of impairment against financing.   | affected by the economic conditions to evaluate management's impairment assessment for such financing.  |
| Zakat         | The Bank has received claims from the General Authority of Zakat and Tax (GAZT) for the years up to 2011 raising additional demands aggregating to Saudi Riyals 271 million. The additional demand arose, as GAZT considered certain earning assets, including Ijarah assets owned by the Bank, as non-deductible for the purpose of computation of Zakat base which consequently increased the zakat liability. The interpretation by the GAZT is being challenged by the Bank individually and collectively with other banks in the Kingdom of Saudi Arabia as the treatment is considered inequitable with other sectors. The matter has been escalated to the appeal committee and ultimate outcome of the matter cannot be determined at this stage. However, the Bank has already made a provision for additional demands in full.   | We reviewed the correspondences between the Bank and the GAZT and the Bank's tax advisors.  We examined the matters in dispute, used our knowledge of zakat regulations and assessed available evidence and considered whether additional provision is required.  We held meetings with those charged with governance and executive management of the Bank to obtain update on the Zakat matter and the results of their interactions with the Relevant Authorities.  We also assessed the appropriateness of the disclosures, in light of the facts and circumstances of the Bank. |
|               | Assessments for the years 2012 to 2015 are yet to be finalized by GAZT. However, if the above mentioned earning assets are disallowed in line with the assessments finalized by GAZT for the years referred to above, it may result in additional zakat exposure which remains an industry wide issue and disclosure of which might affect the Bank's position in this matter.  The treatment of above items in the zakat calculation. (resulting in additional additional additional additional additional additional areas additional additional areas additional and additional additiona |   |
|               | calculation (resulting in additional demands) is uncertain until resolved with the GAZT. Consequently, the management makes judgments about the incidence and quantum of zakat liabilities which are subject to the future outcome of assessments by the GAZT. The Bank recognises provisions when a reliable  |   |





| Title of risk              | The key audit matter  | Audit reponse  |
|----------------------------|---|--|
|                            | estimate can be made for a present legal or constructive obligation as a result of past events and it is more likely than not that an outflow of resources embodying economic benefits will be required to settle the obligation. The Bank currently considers that the outflow of resources is remote and has accordingly not provided for the additional liability.  We considered this as a key audit matter as this matter is subjective and the amounts involved are material.  Refer to note 3(t) for the accounting policy relating to zakat and note 21 for the related disclosures.  |  |
| Fees from banking services | The Bank charges certain fees upfront to customers on corporate financing. Generally such fees are an integral part of generating an involvement with the resulting financial instrument, and therefore, should be recognized as an adjustment to effective yield within income from investments and financing. However, due to large volume of transactions with mostly insignificant fee amounts, adjustments to effective yield is made by the management based on certain threshholds and assumptions.  We considered this as a key audit matter since the use of threshholds and significant judgements could result in material over / under statement of fee from banking services and income from investments and financing.  Refer to note 3(e) for the accounting policy relating to fees from banking services and note 18 for breakdown of fee from banking services. | We assessed the design and implementation and tested the operating effectiveness of the key controls over the consistent application of the assumptions and thresholds for making the adjustments to the effective yield of financing for which the fee has been received.  We evaluated the assumptions used and threshholds established by the Bank to record the fee from banking services on financing.  We obtained the management's assessment of the impact of the use of thresholds and assumptions on fees from banking services and:  o traced the data used by the management to the source documents on a sample basis; o assessed the management's estimation of the impact of the use of thresholds and assumptions on the recognition of fee from banking services. |





| Title of risk                                       | The key audit matter  | Audit reponse   |
|---|---|---|
| Valuation of investments held as available for sale | Investments available for sale comprise a portfolio of sukuk, mutual funds and equity investments. These instruments are measured at fair value with the corresponding fair value change recognized in other comprehensive income.  | We assessed the design and implementation and tested the operating effectiveness of the key controls over management's processes for performing valuation of investments classified as available for sale which are not traded in an active market.   |
|   | The fair value of these financial instruments is determined through the application of valuation techniques, which often involve the exercise of judgment by the management and the use of assumptions and estimates.  Estimation uncertainty exists for those instruments not traded in an active market and where the internal modelling techniques are applied using:  o significant observable valuation inputs (i.e. level 2 investments) and o significant unobservable valuation inputs (i.e. level 3 instruments)  Estimation uncertainty is particularly high for level 3 instruments.  In the Bank's accounting policies, the management has described the key sources of estimation involved in determining the valuation of level 2 and level 3 financial instruments and in particular when the fair value is established using a valuation technique due to lack of availability of the market based data for that particular instrument.  The valuation of the Bank's available for sale investments in level 2 and 3 categories was considered as a key audit matter given the significance of the judgment and estimates made by the management.  Refer to the significant accounting policies note 3(f) to the financial statements which explains the investment | We performed an assessment of the methodology and the appropriateness of the valuation models and inputs used to value available for sale investments.  We tested the valuation of a sample of available for sale investments not traded in an active market. As part of these audit procedures we assessed key inputs used in the valuation such as the expected cash flows, risk free rates and credit spreads by benchmarking them with external data. |





| Title of risk                                | The key audit matter  | Audit reponse  |
|--|---|--|
|  | valuation methodology used by the Bank and note 2(d) which explains critical judgments and estimates.   |  |
| Impairment of available for sale investments | As at December 31, 2016, the Bank had available for sale investments of SR 3.1 billion. These investments comprise sukuks, mutual funds and equities, which are subject to the risk of impairment in value due to either adverse market condition and / or liquidity constraints faced by the issuers.  For assessing the impairment of equities, the management monitors volatility of share prices and uses the criteria of significant or prolonged decline in their fair values below their costs as the basis for determining impairment. A significant or prolonged decline in fair value below its cost represents objective evidence of impairment. The determination of what is significant and prolonged requires judgment. In assessing whether it is significant, the decline in fair value is evaluated against the original cost of the equity instrument at initial recognition. In assessing whether it is prolonged, the decline is evaluated against the period in which the fair value of the equity instrument has been below its original cost at initial recognition.  For sukuk and others, management considers them to be impaired when there is evidence of a deterioration in the financial health of the investee, industry or sector performance and operational and financing cash flows.  We considered this as a key audit matter since the assessment of impairment requires significant judgment by management and the potential impact of impairment could be material to the consolidated financial statements. | We assessed the design and implementation and tested the operating effectiveness of the key controls over management's processes for identifying significant or prolonged decline in the fair value of listed equities and/or any defaults on corporate bonds/sukuk.  For equity investments, on a sample basis, we:  O Assessed the appropriateness of management criteria for determining the significant or prolonged decline in the value of investments;  O Evaluated the basis for determining the costs and fair value of investments;  O Verified the costs and valuations; and  O Considered the price fluctuation / movement during the holding period to determine if the investment meets the significant or prolong criteria.  For sukuk and others, on a sample basis, we assessed the creditworthiness of counter parties and cash flows from the instrument to consider any defaults based on the terms and conditions of the issuance of these investments. |





# Independent Auditors' Report To the Shareholders of Alinma Bank (A Saudi Joint Stock Company)

| Title of risk | The key audit matter  | Audit reponse |
|---------------|---|---------------|
|               | Refer to note 3(h) of the financial statements for the accounting policy relating to the impairment of non-trading investments, note 2(d) for the critical accounting estimates and judgments, and notes 25 and 26 for the disclosures of credit and market risks respectively. |               |

### Other Information included in the Bank's 2016 Annual Report

Other information consists of the information included in the Bank's 2016 annual report, other than the consolidated financial statements and our auditors' report thereon. Management is responsible for the other information in its annual report. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the other information, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with with Accounting Standards for Financial Institutions issued by the SAMA, IFRSs, the applicable requirements of the Regulations for Companies, the Banking Control Law in the Kingdom of Saudi Arabia and the Bank's Articles of Association, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.





Independent Auditors' Report To the Shareholders of Alinma Bank (A Saudi Joint Stock Company)

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with generally accepted auditing standards in the Kingdom of Saudi Arabia and ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with generally accepted auditing standards in the Kingdom of Saudi Arabia and ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Bank to express an opinion on the consolidated financial statements.
   We are responsible for the direction, supervision and performance of the Bank's audit. We remain solely responsible for our audit opinion.





Independent Auditors' Report
To the Shareholders of Alinma Bank (A Saudi Joint Stock Company)

# Auditors' Responsibilities for the Audit of the Consolidated Financial Statements (continued)

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

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Riyadh 15 Jumada I, 1438H (February 12, 2017)

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# CONSOLIDATED FINANCIAL STATEMENTS (AUDITED) FOR THE YEAR ENDED DECEMBER 31, 2016



# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at December 31**

|   | Notes | 2016        | 2015       |
|---|-------|-------------|------------|
| ASSETS  |       | SAR'000     | SAR'000    |
| Cash and balances with Saudi Arabian Monetary Authority | 4     | 7,105,665   | 5,132,787  |
| Due from banks and other financial institutions         | 5     | 17,641,780  | 17,092,085 |
| Investments, net  | 6     | 6,157,341   | 6,473,366  |
| Financing, net  | 7     | 70,311,948  | 57,005,577 |
| Property and equipment, net                             | 8     | 1,737,818   | 1,629,004  |
| Other assets  | 9     | 1,775,308   | 1,391,711  |
| TOTAL ASSETS  |       | 104,729,860 | 88,724,530 |
|   |       |             |            |
| LIABILITIES AND SHAREHOLDERS' EQUITY                    |       |             |            |
|   |       |             |            |
| LIABILITIES   |       |             |            |
| Due to banks and other financial institutions           | 10    | 2,431,804   | 2,264,088  |
| Customers' deposits                                     | 11    | 80,612,226  | 65,694,524 |
| Other liabilities                                       | 12    | 2,507,370   | 2,413,757  |
| TOTAL LIABILITIES                                       |       | 85,551,400  | 70,372,369 |
|   |       |             |            |
| SHAREHOLDERS' EQUITY                                    |       |             |            |
| Share capital   | 13    | 15,000,000  | 15,000,000 |
| Statutory reserve                                       | 14    | 1,756,618   | 1,381,050  |
| Fair value reserve for available for sale investments   |       | 68,141      | (10,477)   |
| Other reserves  |       | 11,592      | 36,450     |
| Retained earnings                                       |       | 1,666,469   | 1,312,702  |
| Proposed dividend                                       | 21    | 787,048     | 787,057    |
| Treasury shares   | 15    | (111,408)   | (154,621)  |
| TOTAL SHAREHOLDERS' EQUITY                              |       | 19,178,460  | 18,352,161 |
|   |       |             |            |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY              |       | 104,729,860 | 88,724,530 |



# **CONSOLIDATED STATEMENT OF INCOME**For the year ended December 31

|   | Notes      | 2016<br>SAR'000 | 2015<br>SAR'000 |
|---|------------|-----------------|-----------------|
|   | -          | 21221 000       |                 |
| Income from investments and financing                 | 17         | 3,385,114       | 2,547,138       |
| Return on time investments                            | 17         | (833,797)       | (268,452)       |
| Income from investments and financing activities, net | 17         | 2,551,317       | 2,278,686       |
| Fees from banking services, net                       | 18         | 615,241         | 620,009         |
| Exchange income, net                                  |            | 120,560         | 94,223          |
| Loss from FVSI financial instruments, net             |            | (1,243)         | (17,704)        |
| Gain on sale of available for sale investments, net   |            | 20,945          | 64,890          |
| Dividend income                                       |            | 19,737          | 22,172          |
| Other operating income                                | _          | 1,244           | 465             |
| Total operating income                                | -<br>-     | 3,327,801       | 3,062,741       |
| Salaries and employee related expenses                | 19         | 755,347         | 669,975         |
| Rent and premises related expenses                    |            | 144,621         | 127,841         |
| Depreciation and amortization                         | 8          | 163,920         | 160,659         |
| Other general and administrative expenses             |            | 435,910         | 315,625         |
| Charge for impairment of financing                    | <b>7.1</b> | 195,154         | 196,173         |
| Charge for impairment of other financial assets       | 6.1        | 117,657         | 111,592         |
| Total operating expenses                              | -<br>-     | 1,812,609       | 1,581,865       |
| Net operating income                                  |            | 1,515,192       | 1,480,876       |
| Share of loss from associate and joint venture        | 6.3, 6.4   | (12,921)        | (10,900)        |
| Net income for the year                               | =          | 1,502,271       | 1,469,976       |
| Basic and diluted earnings per share (SAR)            | 20         | 1.01            | 0.99            |



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31

|   | 2016      | 2015      |
|---|-----------|-----------|
|   | SAR'000   | SAR'000   |
| Net income for the year   | 1,502,271 | 1,469,976 |
| Other comprehensive income to be reclassified to consolidated statements of income in subsequent periods: |           |           |
| Available for sale financial assets:  |           |           |
| Net change in fair value  | (18,095)  | (19,012)  |
| Net amount transferred to consolidated statements of income   | 96,713    | 29,629    |
| Total comprehensive income for the year   | 1,580,889 | 1,480,593 |



# CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY For the year ended December 31 $\,$

|   |       |                  |                      | Fair value<br>reserve for<br>available for |                |                   |                      |                    |            |
|---|-------|------------------|----------------------|--|----------------|-------------------|----------------------|--------------------|------------|
| 2016 (SAR '000)   | Notes | Share<br>capital | Statutory<br>reserve | sale<br>investments                        | Other reserves | Retained earnings | Proposed<br>dividend | Treasury<br>shares | Total      |
| Balance at the beginning of the year  |       | 15,000,000       | 1,381,050            | (10,477)                                   | 36,450         | 1,312,702         | 787,057              | (154,621)          | 18,352,161 |
| Net income for the year   |       | -                | -                    | -  | -              | 1,502,271         | -                    | -                  | 1,502,271  |
| Net change in fair value of<br>available for sale investments<br>Net amount realized on |       | -                | -                    | (18,095)                                   | -              | -                 | -                    | -                  | (18,095)   |
| available for sale investments  |       | -                | -                    | 96,713                                     | ı              | -                 |                      | -                  | 96,713     |
| Total comprehensive income  |       |                  |                      | 78,618                                     |                | 1,502,271         | -                    | -                  | 1,580,889  |
| Transfer to statutory reserve   | 14    |                  | 375,568              | -  | -              | (375,568)         | -                    | -                  | -          |
| Proposed dividend   | 21    | -                | -                    | -  | -              | (787,048)         | 787,048              | -                  | -          |
| Final dividend paid for 2015  |       | -                | -                    | -  |                | -                 | (787,057)            | -                  | (787,057)  |
| Employee share based plans reserve  |       | -                | -                    | -  | (24,858)       | 14,112            |                      | -                  | (10,746)   |
| Net change in treasury shares   |       | -                | -                    | -  |                | -                 | -                    | 43,213             | 43,213     |
| Balance at the end of the year  |       | 15,000,000       | 1,756,618            | 68,141                                     | 11,592         | 1,666,469         | 787,048              | (111,408)          | 19,178,460 |

| 2015 (SAR '000)   | Notes | Share<br>capital | Statutory<br>reserve | Fair value<br>reserve for<br>available for<br>sale investments | Other reserves | Retained<br>earnings | Proposed<br>dividend | Treasury<br>shares | Total      |
|---|-------|------------------|----------------------|--|----------------|----------------------|----------------------|--------------------|------------|
| Balance at the beginning of the                               |       |                  |                      |  |                |                      |                      |                    |            |
| year  |       | 15,000,000       | 1,013,556            | (21,094)   | 23,006         | 1,268,285            | 810,100              | (154,621)          | 17,939,232 |
| Net income for the year<br>Net change in fair value of        |       | -                | -                    | -  | -              | 1,469,976            | -                    | -                  | 1,469,976  |
| available for sale investments                                |       | -                | -                    | (19,012)   |                | -                    | -                    | -                  | (19,012)   |
| Net amount realized on available for sale investments         |       | -                | -                    | 29,629   | -              | -                    | -                    | -                  | 29,629     |
| Total comprehensive income                                    |       | -                | -                    | 10,617   | -              | 1,469,976            | -                    | -                  | 1,480,593  |
| Transfer to statutory reserve Transfer to accrued zakat under | 14    | -                | 367,494              | -  |                | (367,494)            | -                    | -                  | -          |
| other liabilities   |       | -                | -                    | -  | -              | (271,008)            | -                    | -                  | (271,008)  |
| Proposed dividend   | 21    | -                | -                    | -  | -              | (787,057)            | 787,057              | -                  | -          |
| Final dividend paid for 2014<br>Employee share based plans    |       | -                | -                    | -  | -              | -                    | (810,100)            |                    | (810,100)  |
| reserve   | 32    | -                | -                    | -  | 13,444         | -                    | -                    | -                  | 13,444     |
| Balance at the end of the year                                |       | 15,000,000       | 1,381,050            | (10,477)   | 36,450         | 1,312,702            | 787,057              | (154,621)          | 18,352,161 |



# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended December 31

| *  | <u>Notes</u> | 2016<br>SAR' 000 | 2015<br>SAR' 000 |
|--|--------------|------------------|------------------|
| OPERATING ACTIVITIES   |              |                  |                  |
| Net income for the year  |              | 1,502,271        | 1,469,976        |
| Adjustments to reconcile net income to net cash from operating activities:     |              |                  |                  |
| Depreciation and amortization  | 8            | 163,920          | 160,659          |
| Gain on disposal of property and equipment, net                                |              | 940              | (54)             |
| Unrealised loss from FVSI financial instruments, net                           |              | 11,873           | 18,491           |
| Dividend income  |              | (19,737)         | (22,172)         |
| Charge for impairment of financing   |              | 195,154          | 196,173          |
| Charge for impairment of other financial assets                                |              | 117,657          | 111,592          |
| Employees share based plans reserve  | 32           | 3,711            | 13,444           |
| Share of loss from associate and joint ventures                                | 6.3,6.4      | 12,921           | 10,900           |
|  |              | 1,988,710        | 1,959,009        |
| Net (increase)/decrease in operating assets:                                   |              |                  |                  |
| Statutory deposit with SAMA  |              | (1,038,768)      | (487,489)        |
| Due from banks and other financial institutions with original maturity of more |              |                  |                  |
| than ninety days   |              | 2,776,711        | (4,288,046)      |
| Investments  |              | 252,192          | 1,467,756        |
| Financing  |              | (13,501,525)     | (3,189,510)      |
| Other assets   |              | (382,070)        | (547,977)        |
| Net increase/(decrease) in operating liabilities:                              |              |                  |                  |
| Due to banks and other financial institutions                                  |              | 167,716          | 2,231,428        |
| Customers' deposits  |              | 14,917,702       | 6,150,984        |
| Other liabilities  |              | 93,613           | (949,744)        |
| Net cash from operating activities   |              | 5,274,281        | 2,346,411        |
| INVESTING ACTIVITIES   |              |                  |                  |
| Purchase of property and equipment   | 8            | (273,729)        | (246,149)        |
| Proceeds from disposal of property and equipment                               |              | 55               | 118              |
| Dividends received   |              | 18,210           | 22,172           |
| Net cash used in investing activities  |              | (255,464)        | (223,859)        |
| FINANCING ACTIVITY   |              |                  |                  |
| Proceeds from employee share scheme  |              | 28,756           | _                |
| Dividend and zakat paid  |              | (787,057)        | (1,081,108)      |
| Net cash used in financing activity  |              | (758,301)        | (1,081,108)      |
| Net increase in cash and cash equivalents                                      |              | 4,260,516        | 1,041,444        |
| Cash and cash equivalents at beginning of the year                             |              | 11,107,547       | 10,066,103       |
| Cash and cash equivalents at end of the year                                   | 22           | 15,368,063       | 11,107,547       |
| Income received from investments and financing                                 |              | 3,140,466        | 2,377,400        |
| Return paid on time investments  |              | 680,654          | 213,815          |
| Supplemental non-cash information:   |              |                  |                  |
| Net changes in fair value of available for sale investments                    |              | (18,095)         | (19,012)         |



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the years ended December 31, 2016 and 2015

#### 1. General

#### a) Incorporation

Alinma Bank, a Saudi Joint Stock Company, was formed and licensed pursuant to Royal Decree No. M/15 dated 28 Safar 1427H (corresponding to March 28, 2006), in accordance with the Council of Ministers' Resolution No. 42 dated 27 Safar 1427H (corresponding to March 27, 2006). It operates under Ministerial Resolution No.173 and Commercial Registration No.1010250808 both dated 21/05/1429H (corresponding to May 26, 2008) and provides banking services through 76 branches (2015: 69) in the Kingdom of Saudi Arabia. The address of the Bank's head office is as follows:

Alinma Bank Head Office King Fahad Road P.O. Box 66674 Riyadh 11586 Kingdom of Saudi Arabia

The consolidated financial statements comprise the financial statements of Alinma Bank and its following subsidiaries (the Bank) which are register in KSA:

| Subsidiary                             | Bank<br>ownership | Establishment date  | Main Activities   |
|--|-------------------|---|---|
| Alinma Investment Company              | 100%              | 07 Jumada II 1430H<br>(corresponding to May 31, 2009)         | Asset management,<br>custodianship, advisory,<br>underwriting and<br>brokerage services |
| Al-Tanweer Real Estate<br>Company      | 100%              | 24 Sha'aban 1430H<br>(corresponding to August 15,<br>2009)    | Formed principally to hold legal title of properties financed by the Bank.              |
| Alinma Cooperative<br>Insurance Agency | 100%              | 29 Rabi Awaal 1435H<br>(corresponding to January 30,<br>2014) | Insurance agent for<br>Alinma Tokio Marine<br>Company (an associate<br>company)         |

The Bank provides a full range of banking and investment services through products and instruments that are in accordance with Shariah, it's Articles of Association and within the provisions of laws and regulations applicable to banks in the Kingdom of Saudi Arabia.



#### b) Shariah Board

The Bank has established a Shariah Board in accordance with its commitment to comply with Islamic Shariah Laws. Shariah Board ascertains that all the Bank's activities are subject to its review and approval.

#### 2. Basis of preparation

#### a) Statement of compliance

These consolidated financial statements have been prepared:

- i) in accordance with the Accounting Standards for Financial Institutions promulgated by the Saudi Arabian Monetary Authority ("SAMA") and International Financial Reporting Standards ("IFRS") as issued by international accounting standard Board; and
- ii) in compliance with the provisions of the Banking Control Law, the Regulations for Companies in the Kingdom of Saudi Arabia and the Articles of Association of the Bank.

#### b) Basis of measurement and presentation

The consolidated financial statements are prepared under the historical cost convention except for the measurement at fair value of the financial instruments held at fair value through statement of income ("FVSI"), available for sale (AFS) investments and employees share based plans.

The statement of financial position is stated broadly in order of liquidity.

#### c) Functional and presentation currency

These consolidated financial statements are presented in Saudi Arabian Riyals ("SAR") which is the Bank's functional currency. Except where indicated, financial information presented in SAR has been rounded off to the nearest thousands.

#### d) Critical accounting judgments, estimates and assumptions

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting judgments, estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires management to exercise its judgment in the process of applying the Bank's accounting policies. Such judgments, estimates and assumptions are continually evaluated and are based on historical experience and other factors, including obtaining professional advices and expectations of future events that are believed to be reasonable under the circumstances. Significant areas where management has used estimates, assumptions or exercised judgments are valuation of investments (3f), impairment of financial assets (3h), provision (3m), depreciation (3i), actuarial valuation (3s), assessment of control over investees (3v) and zakat (3t).

#### e) Going concern

The Bank's management has made an assessment of the Bank's ability to continue as a going concern and is satisfied that the Bank has the intention and resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Bank's ability to continue as a going concern.



### 3. Summary of significant accounting policies

The accounting policies adopted are consistent with those described in the annual consolidated financial statements for the year ended December 31, 2015, except for the adoption of the following relevant new standards and amendments to the existing standards that are applicable to the Bank during 2016:

| Standards and amendments  | Effective date    | <b>Brief description of changes</b>  |
|---|-------------------|--|
| IFRS 10 "Consolidated<br>Financial Statements", IFRS 12<br>"Disclosure of Interest in Other<br>Entities" and IAS 28<br>"Investment in Associates" | 1 January<br>2016 | The amendments clarify that the exemption from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity, when the investment entity measures its subsidiaries at fair value. The amendments to IAS 28 allow the investor, when applying the equity method, to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries.  |
| IFRS 11 – "Joint Arrangements"  | 1 January<br>2016 | The amendment requires to apply all Principles of IFRS 3 "Business Combination" while acquiring an interest in a joint operation, where activity of the joint operation constitutes a business.  |
| IAS 1 "Presentation of Financial Statements"  | 1 January<br>2016 | The amendment further clarifies certain aspects of materiality and certain presentation and disclosure requirements in the financial statements.   |
| IAS 16 "Property, plant and equipment" and IAS 38 — "intangible assets":  | 1 January<br>2016 | The amendment to the standard restricts the use of expected revenue ratio to depreciate property, plant and equipment.   |
| IFRS 7 – "Financial Instruments: Disclosures"   | 1 January<br>2016 | The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. The nature of the fee and the arrangement should be assessed in order to consider whether the disclosures are required under IFRS 7 and the assessment must be done retrospectively. IFRS 7 has been further amended to clarify that the offsetting disclosure requirements do not apply to condensed interim financial statements, unless such disclosures provide a significant update to the information reported in the most recent annual report. |
| IAS 19 "Employee benefits"  | 1 January<br>2016 | The amendment clarifies certain rules for assessing high quality corporate bonds based on the currency in which obligation is denominated.   |

These adoptions have no material impact on the consolidated financial statements other than certain additional disclosures.

The Bank has chosen not to early adopt the amendments and revisions to the International Financial Reporting Standards which have been published and are mandatory for compliance by the banks for the accounting years beginning on or after January 1, 2017 (note 36).



The significant accounting policies adopted in the preparation of these consolidated financial statements are set out below.

#### a) Basis of consolidation

The consolidated financial statements comprise the financial statements of Alinma Bank and its subsidiaries. The financial statements of the subsidiaries are prepared for the same reporting year as that of Alinma Bank.

Subsidiaries are the entities that are controlled by Alinma Bank. Alinma Bank controls an entity when, it has power over the investee entity, it is exposed, or has a right, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over that entity.

When the Bank has less than a majority of the voting or similar rights of an investee entity, it considers relevant facts and circumstances in assessing whether it has power over the entity, including:

- The contractual arrangement with the other voters of the investee entity
- Rights arising from other contractual arrangements
- Bank's current and potential voting rights granted by equity instruments such as shares

The Bank re-assesses whether or not it controls an investee entity if facts and circumstances indicate that there are changes to one or more elements of control.

Subsidiaries are consolidated from the date on which control is transferred to the Bank and cease to be consolidated from the date on which the control is transferred from the Bank. The results of subsidiaries acquired or disposed of during the period, if any, are included in the consolidated statement of income from the effective date of acquisition or up to the effective date of disposal, as appropriate.

The consolidated financial statements have been prepared using uniform accounting policies and valuation methods for like transactions and other events in similar circumstances. The accounting policies adopted by the subsidiaries are consistent with that of Bank's accounting policies. Adjustments, if any, are made to the financial statements of the subsidiaries to align with the Bank's financial statements.

Since the subsidiaries are fully owned by the Bank, there is no non-controlling interest to be disclosed. The functional currency of all subsidiaries is Saudi Arabian Riyal ("SAR").

Inter-group balances and any income and expenses arising from inter-group transactions, are eliminated in preparing these consolidated financial statements.

#### b) Trade date accounting

All regular way purchases and sales of financial assets are initially recognized and derecognized on the trade date (i.e. the date on which the Bank becomes a party to the contractual provision of the instrument). Regular way purchases or sales of financial assets require delivery of those assets within the time frame generally established by regulation or convention in the market place.

All other financial assets and liabilities are also initially recognized on the trade date at which the Bank becomes a party to the contractual provision of the instrument.



#### c) Foreign currencies

Transactions in foreign currencies are translated into Saudi Arabian Riyals at the spot exchange rates prevailing at transaction dates. Monetary assets and liabilities at year-end, denominated in foreign currencies, are translated into Saudi Arabian Riyals at the exchange rates prevailing at the reporting date. Realized and unrealized gains or losses on exchange are recognized in the consolidated statement of income.

#### d) Offsetting

Financial assets and liabilities are offset and reported net in the consolidated statement of financial position when there is a currently legally enforceable right to set off the recognized amounts and when the Bank intends to settle on a net basis, or to realize the asset and to settle the liability simultaneously.

Income and expenses are not offset in the consolidated statement of income unless required by any accounting standard.

#### e) Revenue/ expenses recognition

#### Income from investments and financing

Revenue and expenses related to profit bearing financial instruments are recognized in the consolidated statement of income using effective yield. The effective yield is the rate that exactly discounts the estimated future cash flows through the expected life (or where appropriate, a short period) of the financial asset or liability to its carrying amount. When calculating the effective yield the Bank estimates future cash flows considering all contractual terms including all fees, transaction costs, discounts that are an integral part of the effective yield but does not include the future financing losses. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of financial asset or liability.

The carrying amount of the financial asset or liability is adjusted if the Bank revises its estimates of payments or receipts. The change in carrying amount is recorded as income/expense.

#### Exchange income/loss

Exchange income/loss is recognized when earned/incurred.

#### Fees from banking services, net

Fees from banking services that are not an integral part of the effective yield calculation on the financial assets are recognized when the related service is provided. In all other cases, the fee is recognized as part of the effective yield on financial assets. Commitment fee is recognized over the commitment period..

Fees and commission expense relate mainly to transaction and service fees, and are expensed as the transaction is completed or the services are received.

#### Dividend income

Dividend income is recognized when the right to receive income is established. Dividends from FVSI investments are reflected as a component of income from FVSI financial instruments, net.

#### Income / (Loss) from FVSI financial instruments, net

Net income / (loss) from FVSI financial instruments relates to financial assets designated as FVSI and include all realized and unrealized fair value changes, profit, dividends and foreign exchange differences.



#### f) Investments

All investment securities are initially recognized at fair value and are subsequently accounted for depending on their classification as either held as FVSI, Held to maturity, Available for sale or other investments held at amortized cost.

Except for investments held as FVSI, incremental direct transaction cost is also added to the fair value of investment upon initial recognition. Premiums are amortized and discounts accreted using the effective yield basis and charged to consolidated statement of income.

For securities traded in organized financial markets, fair value is determined by reference to exchange quoted market bid prices at the close of business on the reporting date. Fair value of managed assets and investments in mutual funds are determined by reference to declared net asset values.

For securities where there is no quoted market price, a reasonable estimate of the fair value is determined by reference to the current market value of another instrument which is substantially the same, or is based on the expected cash flows of the security. Where the fair values cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values.

Following initial recognition, subsequent transfers between the various classes of investments are permissible only if certain conditions are met. The subsequent period-end reporting values for each class of investment are determined on the basis as set out in the following paragraphs.

#### Held as FVSI

Investments in this category are classified as either investment held for trading or those designated as FVSI on initial recognition. Investments classified as trading are acquired principally for the purpose of selling in short term.

Investments at FVSI are recorded in the consolidated statement of financial position at fair value. Changes in the fair value are recognized in the consolidated statement of income for the year in which it arises. Transaction costs, if any, are not added to the fair value measurement at initial recognition of FVSI investments and are expensed through consolidated statement of income. Dividend income on financial assets held as FVSI is reflected as "Income from FVSI financial instruments, net" in the consolidated statement of income.

#### Available for sale

These are investments neither classified as held to maturity nor designated as FVSI and are intended to be held for an unspecified period of time, which may be sold in response to needs for liquidity, changes in profit rates or changes in equity prices. Available for sale investments are subsequently measured at fair value. Unrealized gain or loss arising from a change in its fair value is recognized in other comprehensive income (OCI). On de-recognition, any cumulative gain or loss previously recognized in OCI is charged to income in the consolidated statement of income.

#### Investments held at amortized cost

These are commodity Murabahas held at amortized cost. These are initially recognized at cost, including associated acquisition charges representing the fair value of amounts paid. Subsequently, these are measured at amortized cost net of impairment, if any.



#### Held to Maturity

Investments having fixed or determinable payments and fixed maturity and the Bank has the positive intention and ability to hold to maturity are classified as held to maturity. Held to maturity investments are initially recognized at fair value including direct and incremental transaction costs and subsequently measured at amortized cost, less provision for impairment in value. Amortized cost is calculated by taking into account any discount or premium on acquisition using an effective yield basis. On de-recognition, any gain or loss is charged to income in the consolidated statement of income.

#### Investments in associates and Joint ventures

An associate is an entity where the Bank has significant influence (but not control) over its financial and operating policies and which is neither a subsidiary nor a joint venture. Investments in associates are accounted for under the equity method whereby investment is initially recognized at cost and adjusted thereafter for the post-acquisition change in the Bank's share of net assets in the associate, less impairment in the value of investments if any.

The Bank's share of its associate's post-acquisition profits or losses is recognized in the consolidated statement of income, and its share of movements in other comprehensive income is recognized in reserves.

When the Bank's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables (if applicable), the Bank does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

A joint venture is a joint arrangement whereby the Bank has a joint control and therefore, rights to the net assets of the entity. Investment in joint ventures is accounted for under equity method.

#### g) Financing

Financing assets are originated or acquired by the Bank with fixed or determinable payments. These are recognized upon actual disbursements. Financing assets are derecognized upon repayment, or when sold or written off, or upon transfer of substantially all risk and rewards of ownership.

All financing assets are initially measured at fair value including any incremental associated acquisition charges. Subsequently these are measured at amortized cost less impairment (if any).

Financing primarily includes Murabaha, Ijarah, Musharaka and Bei Ajel products. A brief description of these products is as follows:

*Murabaha:* is an agreement whereby the Bank sells to a customer certain commodity or an asset, which the Bank has initially purchased. The selling price comprises of cost plus an agreed profit margin.

*Ijarah:* is an agreement whereby the Bank, acting as a lessor, purchases or constructs an asset according to the customer (lessee) request, based on his promise to lease the asset for an agreed rent over a specific period.

Ijarah could conclude either by transferring the ownership of the leased asset to the lessee at an agreed amount or by termination of lease and re-possession of underlying asset.

**Musharaka:** is an agreement between the Bank and the customer to contribute to a project, investment enterprise or property and concludes by transferring the full ownership of the underlying investment to the customer. The profit or loss is shared as per the terms of the agreement.

Bei Ajel: is an agreement whereby the Bank sells on a deferred payment basis, to a customer certain commodity or an asset on a negotiated price.



#### h) Impairment of financial assets

A financial asset or group of financial assets is classified as impaired when there is an objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the financial asset or group of financial assets and that event (s) (loss event) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. An assessment for impairment is made on regular basis.

### Impairment of financial assets held at amortized cost

A specific provision for losses due to impairment of a financing or any other financial asset held at amortized cost is recognized if there is objective evidence that the Bank will not be able to collect all amounts as they fall due. The amount of the specific provision is the difference between the carrying amount and the estimated recoverable amount. The estimated recoverable amount is the present value of expected future cash flows, including amounts estimated to be recoverable from guarantees and collateral, discounted based on the original effective yield rate.

In addition to a specific provision for losses, an additional portfolio provision for collective impairment is made on a portfolio basis for losses where there is objective evidence that unidentified losses exist at the reporting date. The provision is estimated based on various factors including obligor's credit rating, probability of default, loss given default, structural weaknesses and /or deterioration in cash flows.

When a financial asset is uncollectible, it is written off against the related allowance for impairment or directly by a charge to income in the consolidated statement of income. Financial assets are written off only in circumstances where effectively all possible means of recovery have been exhausted, and the amount of the loss has been determined.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the obligor's credit rating), the previously recognized impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognized in the consolidated statement of income, under charge for impairment of financing.

#### Impairment of available for sale financial assets

For equity investments held as available-for-sale, a significant or prolonged decline in fair value below its cost represents objective evidence of impairment. If such evidence exists, an impairment loss is recorded in consolidated statement of income. The impairment loss cannot be reversed through consolidated statement of income as long as the asset continues to be recognized i.e. any increase in fair value after impairment has been recorded can only be recognized in equity. On de-recognition, any gain or loss previously recognized in equity is transferred to consolidated statement of income for the year.

For sukuk and like instruments having fixed or determinable maturities, the Bank assesses individually whether there is objective evidence of impairment based on the same criteria as financial assets carried at amortized cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in the consolidated statement of income.

If, in a subsequent period, the fair value of these instruments increases and the increase can be objectively related to credit event occurring after the impairment loss was recognized in the consolidated statement of income, the impairment loss is reversed through the consolidated statement of income.



#### i) Property and equipment

Property and equipment are measured at cost and presented net of accumulated depreciation / amortization and impairment loss, if any. Land is not depreciated. The cost of other property and equipment is depreciated and amortized on the straight-line method over the estimated useful lives of the assets as follows:

Buildings 33 years Furniture, equipment (including intangibles) 5-10 years

Leasehold improvements the shorter of lease period or 10 years

The assets' residual values, depreciation methods and useful lives are reviewed, and adjusted if appropriate, at each reporting date. Depreciation is charged from the month of addition and up till the month preceding disposal.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the consolidated statement of income.

All assets are reviewed for impairment at each reporting date whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

#### j) Other real estate

The Bank, in the ordinary course of business, acquires certain real estate properties in settlement of due financing. Such properties are considered as assets held for sale and are initially stated at the lower of net realizable value of due financing and the current fair value of the related properties, less any costs to sell. No depreciation is charged on such properties.

Subsequent to initial recognition, any write down to fair value, less costs to sell, is charged to the consolidated statement of income. Any subsequent revaluation gain in the fair value less costs to sell of these assets to the extent this does not exceed the cumulative write down is recognized in the consolidated statement of income. Gains or losses on disposal are recognized in the consolidated statement of income.

#### k) Financial liabilities

All customer deposits and amounts due to banks and other financial institutions are initially recognized at fair value.

Subsequently, all profit-bearing financial liabilities are measured at amortized cost. Amortized cost is calculated by taking into account any discount or premium. Premiums are amortized and discounts accreted on an effective yield basis to maturity and charged to consolidated statement of income.

#### 1) Financial guarantees

In the ordinary course of business, the Bank issues financial guarantees, consisting of letter of credit, guarantees, standby letter of credits and acceptances. Financial guarantees are initially recognized in the consolidated financial statements at fair value being the value of the premium received. Subsequent to the initial recognition, the Bank's liability under each guarantee is measured at the higher of the amortized premium and the best estimate of expenditure required settling any financial obligations arising as a result of guarantees. Any increase in the liability relating to the financial guarantee is recognized as "charge for impairment of financing", in the consolidated statement of income.

The premium received is recognised in the consolidated statement of income under "Fees from banking services, net" on a straight line basis over the life of the guarantee.



#### m) Provisions

Provisions are recognized when a reliable estimate can be made by the Bank for a present legal or constructive obligation as a result of past events and it is more likely than not that an outflow of resources embodying economic benefit will be required to settle the obligation.

#### n) Accounting for Ijarah (leases)

#### Where the Bank is the lessor

When assets are leased under Ijarah, the present value of the lease payments is recognized as a receivable and disclosed under "Financing". Lease income is recognized over the term of the lease on net investment basis, using the effective yield method, which reflects a constant periodic rate of return.

#### Where the Bank is the lessee

Payments made under operating leases are charged to the consolidated statement of income on a straight-line basis over the period of the lease.

When an operating lease is terminated before the lease period has expired, any additional payment required to be made is recognized as an expense in the period in which termination takes place.

#### o) Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, "cash and cash equivalents" are defined as amounts included in cash, balances with SAMA excluding statutory deposits, and due from banks and other financial institutions with an original maturity of ninety days or less from the date of acquisition.

#### p) De-recognition of financial instruments

A financial asset (or a part of a financial asset, or a part of a group of similar financial assets) is derecognized, when contractual rights to receive the cash flows from the financial asset expire or the asset is transferred and the transfer qualifies for de-recognition.

In instances where the Bank is assessed to have transferred a financial asset, the asset is derecognized if the Bank has transferred substantially all the risks and rewards of ownership. Where the Bank has neither transferred nor retained substantially all the risks and rewards of ownership, the financial asset is derecognized only if the Bank has not retained control of the financial asset. The Bank recognizes separately as assets or liabilities any rights and obligations created or retained in the process to the extent of its continuing involvement.

A financial liability (or part of a financial liability) can only be derecognized when it is extinguished, that is when the obligation specified in the contract is discharged, cancelled or expired.

#### q) Short term employee benefits

Short term employee benefits are measured on an undiscounted basis and are expensed as the related services are provided. A liability is recognized for the amount expected to be paid under short term cash bonus or share based plans if the Bank has a present legal or constructive obligation to pay this amount as a result of past service provided to the Bank and the obligation can be estimated reliably.



#### r) Share based payments

The Bank offers its eligible employees two types of plans (the "Plans"). Brief description of the Plans as approved by SAMA is as follows:

#### Employee Share Participation Scheme (ESPS)

Under the terms of ESPS, the eligible employees are offered shares at a pre-determined strike price on the grant date. Deductions are made on a monthly basis from the employee salary over the vesting period of three years. On the completion of the vesting period, should the employees decide not to exercise their options, they will be entitled to receive their contribution along with any profit earned thereon.

#### Employee Share Grant Scheme (ESGS)

Under the terms of ESGS, eligible employees are granted shares with a vesting period of 3 to 5 years. At the maturity of the vesting period, the Bank delivers the underlying allotted shares to the employee.

The service cost is measured by reference to the fair value of the shares in the scheme at the grant date. The management is of the view that the fair value of the shares at grant date approximates its market value.

The cost of the schemes is recognized over the period during which the service conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the shares ('the vesting date'). The cumulative expense recognized for the schemes at each reporting date until the vesting date, reflects the extent to which the vesting period has expired and the Bank's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to the consolidated statement of income for a reporting period represents the movement in cumulative expense recognized as at the beginning and end of that period.

#### s) End of service benefits

Benefits payable to the employees of the Bank at the end of their services are accrued based on actuarial valuation in accordance with Saudi Arabian Labor laws. These are included in other liabilities in the consolidated statement of financial position.

#### t) Zakat

Zakat is calculated in accordance with the Zakat rules and regulations applicable in the Kingdom of Saudi Arabia and is considered as a liability of the shareholders to be deducted from retained earnings/future dividends and hence not charged to the consolidated statement of income. Zakat is recorded as and when paid or assessed

#### u) Treasury Shares

These are recorded at cost and presented as a deduction from the equity as adjusted for any transaction cost, dividends and gains or losses on sale of such shares. Subsequent to their acquisition, these are carried at the amount equal to consideration paid.

#### v) Investment management services

The Bank provides investment management services to its customers, through its subsidiary which includes management of certain mutual funds. Determining whether the Bank controls such a mutual fund usually depends on the assessment of the aggregate economic interests of the Bank in the fund (comprising its investments, any carried profit and expected management fees) and the investor's rights to remove the Fund Manager.

As a result of the above assessment, the Bank has concluded that it acts as an agent for the investors in all cases, and therefore has not consolidated these funds. Fee earned are disclosed in consolidated statement of income. The Bank's share of investments is included under available for sale investments in the consolidated statement of financial position.



### 4. Cash and balances with Saudi Arabian Monetary Authority

|                                   | 2016<br>SAR'000 | 2015<br>SAR'000 |
|-----------------------------------|-----------------|-----------------|
| Cash in hand                      | 1,933,052       | 1,612,612       |
| Statutory deposit                 | 4,422,991       | 3,384,223       |
| Cash management account with SAMA | 643,000         | -               |
| Current accounts                  | 1,969           | 497             |
| Others                            | 104,653         | 135,455         |
| Total                             | 7,105,665       | 5,132,787       |

In accordance with the Banking Control Law and regulations issued by SAMA, the Bank is required to maintain a statutory deposit with SAMA at stipulated percentages of its customers' deposits as calculated at the end of each month. The statutory deposit is not available to finance the Bank's day to day operations and therefore does not form part of cash and cash equivalents.

#### 5. Due from banks and other financial institutions

|                                | Notes    | 2016<br>SAR'000 | 2015<br>SAR'000 |
|--------------------------------|----------|-----------------|-----------------|
|                                |          | SAN UUU         | SAIL 000        |
| Current accounts               |          | 372,459         | 204,710         |
| Murabaha and Wakala with banks | 5.1      | 17,269,321      | 16,887,375      |
| Total                          | <u>-</u> | 17,641,780      | 17,092,085      |

5.1 These are investment grade exposures in the range of "substantially credit risk free to very good credit risk quality" based on external credit ratings.

#### 6. Investments, net

|   | Notes  | 2016<br>SAR'000 | 2015<br>SAR'000 |
|---|--------|-----------------|-----------------|
| Murabahas with SAMA (at amortized cost) |        | 2,906,726       | 4,252,945       |
| Available for sale investments          | 6.1    | 3,084,561       | 1,921,688       |
| Held as FVSI investments                | 6.2    | 68,246          | 89,167          |
| Held to maturity investments            |        | -               | 98,837          |
| Investment in associate                 | 6.3    | 81,029          | 87,629          |
| Investment in a joint venture           | 6.4    | 16,779          | 23,100          |
| Total                                   | -<br>- | 6,157,341       | 6,473,366       |



#### 6.1 Available for sale investments

|          | 2016<br>SAR'000 | 2015<br>SAR'000 |
|----------|-----------------|-----------------|
| Sukuk    | 2,204,475       | 1,072,102       |
| Equities | 168,337         | 369,997         |
| Others   | 711,749         | 479,589         |
| Total    | 3,084,561       | 1,921,688       |

The above investments are mainly in quoted securities and include investment amounting to SAR 226.4 million (2015: SAR 37.7 million) in funds operating outside the Kingdom of Saudi Arabia. During the year, the Bank recorded an impairment of SAR 118 million (2015: SAR 94.5 million) against certain equity investments under "charge for impairment of other financial assets".

#### 6.2 Held as FVSI investment

These are held for trading investments mainly in quoted equities of domestic market.

#### 6.3 Investment in associate

Investment in associate represents the Bank's share of investment (28.75%) in Alinma Tokio Marine Company (a cooperative insurance company). The company has a paid up share capital of SAR 450 million. It has been established under Commercial Registration No.1010342537 dated 28 Rajab 1433H (corresponding to June 18, 2012).

|                            | 2016<br>SAR'000 | 2015<br>SAR'000 |
|----------------------------|-----------------|-----------------|
| Opening balance            | 87,629          | 24,753          |
| Investment during the year | -               | 71,876          |
| Share of loss for the year | (6,600)         | (9,000)         |
|                            | 81,029          | 87,629          |

The fair value of above investment based on quoted value as at December 31, 2016 is SAR 244.3 million (2015: SAR 311 million).

The table below provides summarized financial information for the associate based on their latest available reviewed/audited financial statements.

|                           | 2016<br>SAR 000'        | 2015<br>SAR 000'  |
|---------------------------|-------------------------|-------------------|
| Total assets              | (un-audited)<br>792,454 | (Audited) 574,992 |
| Total liabilities         | 499,989                 | 262,066           |
| Total equity Total income | 292,465<br>104,509      | 312,926<br>64,594 |
| Total expenses            | 123,870                 | 86,506            |

#### 6.4 Investment in joint venture

The Bank has a invested SAR 25 million (50%) stake in ERSAL Financial Remittance Company (a joint venture between Alinma Bank and Saudi Post). The company has been established under Commercial Registration No.1010431244 dated 21 Jumada I 1436H (corresponding to March 12, 2015) with a paid-up capital of SAR 50 million. The Bank's share of loss for the year is SAR 6.3 million (2015: SAR 1.9 million).



# 6.5 Analysis of investments by type

| 0.5        | Analysis of investments by type            |                |                |
|------------|--|----------------|----------------|
|            |  | 2016           | 2015           |
|            |  |                | SAR'000        |
|            |  | SAR'000        | <u>SAK 000</u> |
|            | Fixed-rate investments                     | 2,906,726      | 4,252,945      |
|            | Floating-rate investments                  | 2,204,475      | 1,170,938      |
|            | Equities                                   | 229,428        | 454,271        |
|            | Others                                     | 816,712        | 595,212        |
|            | Total                                      | 6,157,341      | 6,473,366      |
| 6.6        | Analysis of investments by counter-parties |                |                |
|            | F  | 2016           | 2015           |
|            |  | SAR'000        | SAR'000        |
|            | Government and quasi government            | 2,906,726      | 4,392,074      |
|            | Banks and Other financial institutions     | 43,909         | -              |
|            | Corporate                                  | 3,206,706      | 2,081,292      |
|            | Total                                      | 6,157,341      | 6,473,366      |
|            | 1 Viui                                     | 0,107,541      | 0,175,500      |
|            |  |                |                |
| <b>6.7</b> | Analysis of investments by credit quality  |                |                |
|            | 1    | 2016           | 2015           |
|            |  | <b>SAR'000</b> | SAR'000        |
|            | Saudi Government exposure                  | 2,906,726      | 4,252,945      |
|            | Investment grade                           | 2,204,475      | 1,170,938      |
|            | Equities and others                        | 1,046,140      | 1,049,483      |
|            | Total                                      | 6,157,341      | 6,473,366      |
|            |  |                |                |

Investment grade includes exposures in the range of "substantially credit risk free to very good credit risk quality".

### 7. Financing, net (at amortized cost)

|                      |            |                    |            |                                       | SAR'000    |
|----------------------|------------|--------------------|------------|---------------------------------------|------------|
| 2016                 | Performing | Non-<br>performing | Total      | Allowance for impairment              | Net        |
| Retail               | 14,136,673 | 450,937            | 14,587,610 | (277,067)                             | 14,310,543 |
| Corporate            | 56,575,205 | 94,698             | 56,669,903 | (94,698)                              | 56,575,205 |
| Total                | 70,711,878 | 545,635            | 71,257,513 | (371,765)                             | 70,885,748 |
| Collective provision |            |                    |            |                                       | (573,800)  |
| Financing, net       |            |                    |            | · · · · · · · · · · · · · · · · · · · | 70,311,948 |
|                      |            |                    |            | •                                     |            |

**SAR'000** 

| 2015                                | Performing               | Non-<br>performing | Total                    | Allowance for impairment | Net                      |
|-------------------------------------|--------------------------|--------------------|--------------------------|--------------------------|--------------------------|
| Retail<br>Corporate                 | 13,141,383<br>44,186,006 | 334,092<br>94,698  | 13,475,475<br>44,280,704 | (221,077)<br>(47,349)    | 13,254,398<br>44,233,355 |
| Total                               | 57,327,389               | 428,790            | 57,756,179               | (268,426)                | 57,487,753               |
| Collective provision Financing, net |                          |                    |                          | -                        | (482,176)<br>57,005,577  |



#### 7.1 Movement in allowance for impairment of financing:

|   |          |           | SAR'000  |
|---|----------|-----------|----------|
| 2016  | Retail   | Corporate | Total    |
|   |          |           |          |
| Balance at the beginning of the year                | 221,077  | 47,349    | 268,426  |
| Provided during the year                            | 74,226   | 47,349    | 121,575  |
| Bad debts written off                               | (191)    | -         | (191)    |
| Reversals/recoveries of amounts previously provided | (18,045) | -         | (18,045) |
| Balance at the end of the year                      | 277,067  | 94,698    | 371,765  |
| Collective provision                                | 51,863   | 521,937   | 573,800  |
| Total   | 328,930  | 616,635   | 945,565  |

|   |         |           | SAR'000   |
|---|---------|-----------|-----------|
| 2015  | Retail  | Corporate | Total     |
|   |         |           |           |
| Balance at the beginning of the year                | 166,405 | 112,174   | 278,579   |
| Provided during the year                            | 63,532  | 47,349    | 110,881   |
| Bad debts written off                               | -       | (104,299) | (104,299) |
| Reversals/recoveries of amounts previously provided | (8,860) | (7,875)   | (16,735)  |
| Balance at the end of the year                      | 221,077 | 47,349    | 268,426   |
| Collective provision                                | 46,863  | 435,313   | 482,176   |
| Total   | 267,940 | 482,662   | 750,602   |

### 7.2 Credit quality of financing portfolio:

The Bank follows a robust credit evaluation process anchored on strong credit policies, extensive due diligence and credit review/approval process combined with stringent credit administration and limit monitoring.

For the purpose of the internal risk rating, the Bank has implemented the Moody's Risk Analyst Tool (MRA). The MRA Tool, which is also being used by several leading banks globally and in the Kingdom, enables the Bank to assign internal risk ratings to individual obligors. The internal risk rating indicates the one year probability of credit default (PDs).

The Credit Risk Policy defines a 10 point rating scale with 1 (best) through 10 (worst). As part of the Bank's financing policy, only obligors with risk rating of 1 to 6 are considered as eligible for financing. The Bank has reviewed and validated the MRA rating system; and as an outcome, calibrated the score range with rating grades and associated PDs.

Credit risks of the retail portfolio is estimated based on personal credit worthiness scores, derived from an automated credit scoring platform and is not subject to the MRA tool rating.



# 7.2.1 Neither past due nor impaired:

| Bank's internal risk rating scale | Credit risk quality rating definition | 2016<br>SAR'000 | 2015<br>SAR'000 |
|-----------------------------------|---------------------------------------|-----------------|-----------------|
| 1 - 4                             | Investment Grade                      | 25,299,413      | 24,318,833      |
| 5 - 6                             | Below Investment Grade                | 30,964,038      | 19,593,193      |
| 7                                 | Watch list                            | 262,028         | -               |
|                                   |                                       | 56,525,479      | 43,912,026      |
|                                   | Unrated exposure (Retail)             | 14,114,230      | 13,122,934      |
| Total                             |                                       | 70,639,709      | 57,034,960      |
|                                   |                                       |                 |                 |

Rating Scale (1-4) represents: Substantially credit risk free, Exceptionally strong credit quality,

Excellent credit risk quality, Very good credit risk quality.

Rating Scale (5-6) represents: Good to Satisfactory credit quality.

Rating Scale (7) represents: Watch list category.

# 7.2.2 Aging of financing (Past due but not impaired):

|                          |        |           | SAR'000 |
|--------------------------|--------|-----------|---------|
| 2016                     | Retail | Corporate | Total   |
| From 1 day to 30 days    | 14,951 | 28,457    | 43,408  |
| From 31 days to 90 days  | 7,492  | 3,212     | 10,704  |
| From 91 days to 180 days | -      | 5,991     | 5,991   |
| More than 180 days       | -      | 12,066    | 12,066  |
| Total                    | 22,443 | 49,726    | 72,169  |
|                          |        |           |         |
|                          |        |           | SAR'000 |
| 2015                     | Retail | Corporate | Total   |
| From 1 day to 30 days    | 11,783 | 191,597   | 203,380 |
| From 31 days to 90 days  | 6,666  | 82,383    | 89,049  |
| From 91 days to 180 days | -      | -         | -       |
| More than 180 days       | _      | _         | _       |
| Total                    | 18,449 | 273,980   | 292,429 |
|                          |        |           |         |



### 7.3 Economic sectors risk concentration for financing and allowance for impairment are as follows:

| 2016  | Performing   | Non-<br>performing   | Allowance<br>for<br>impairment                         | SAR'000<br>Financing,<br>net  |
|---|--|--|--|---|
| Government and quasi government<br>Manufacturing<br>Electricity, water, gas & health  | 6,606,033<br>9,649,731   | -  | :  | 6,606,033<br>9,649,731  |
| services  | 836,591  | _  | _  | 836,591   |
| Building, construction and real estate Services Mining Agriculture Consumer financing Commerce Others  Collective provision | 15,561,844<br>5,288,365<br>491,094<br>1,301,246<br>14,136,673<br>11,032,325<br>5,807,976<br>70,711,878 | 94,698<br>-<br>-<br>-<br>450,937<br>-<br>-<br>-<br>545,635 | (94,698)<br>-<br>-<br>(277,067)<br>-<br>-<br>(371,765) | 15,561,844<br>5,288,365<br>491,094<br>1,301,246<br>14,310,543<br>11,032,325<br>5,807,976<br>70,885,748<br>(573,800) |
| •   |  |  |  |   |
| Financing, net  |  |  |  | 70,311,948  |
| 2015  | Performing   | Non-<br>performing   | Allowance<br>for<br>impairment                         | SAR'000 Financing, net  |
| Government and quasi government<br>Manufacturing<br>Electricity, water, gas & health  | 5,938,485<br>7,200,931   | -  | -  | 5,938,485<br>7,200,931  |
| services Building, construction and real estate Services  | 121,996<br>12,985,918<br>3,167,578   | 94,698<br>-  | (47,349)   | 121,996<br>13,033,267<br>3,167,578  |
| Mining  | 281,497  | -  | -  | 281,497   |
| Agriculture Consumer financing Commerce Others  | 260,508<br>13,141,383<br>7,993,614<br>6,235,479  | 334,092  | (221,077)  | 260,508<br>13,254,398<br>7,993,614<br>6,235,479   |
|   | 57,327,389   | 428,790  | (268,426)  | 57,487,753  |
| Collective provision  |  |  |  | (400 17.5)  |
| Financing, net  |  |  |  | <u>(482,176)</u><br><u>57,005,577</u>   |

#### 7.4 Collateral

The Bank, in the ordinary course of business holds collateral as security to mitigate credit risk. These collaterals mostly include customers' deposits, financial guarantees, equities, real estate and other fixed assets. The Bank held collateral of SAR 99,314 million (2015: SAR 81,174 million) against its secured financing.



# 7.5 Financing includes Ijarah as follows:

|  | 2016<br>SAR'000 | 2015<br>SAR'000 |
|--|-----------------|-----------------|
| Less than 1 year                         | 1,493,611       | 1,409,001       |
| 1 to 5 years                             | 12,469,605      | 7,569,033       |
| Over 5 years                             | 18,789,715      | 19,476,295      |
| Gross receivables from Ijarah            | 32,752,931      | 28,454,329      |
| Unearned future finance income on Ijarah | (8,567,287)     | (7,559,847)     |
| Specific provision                       | (24,041)        | (11,425)        |
| Net receivables from Ijarah              | 24,161,603      | 20,883,057      |

# 8. Property and equipment, net

|  |                          |                        |                               | SAR           | '000          |
|--|--------------------------|------------------------|-------------------------------|---------------|---------------|
|  | Land<br>and<br>buildings | Leasehold improvements | Furniture<br>and<br>equipment | Total<br>2016 | Total<br>2015 |
| Cost:                                  |                          |                        |                               |               |               |
| Balance at beginning of the year       | 941,986                  | 320,641                | 1,247,250                     | 2,509,877     | 2,263,818     |
| Additions                              | 120,354                  | 60,111                 | 93,264                        | 273,729       | 246,149       |
| Disposals                              |                          | (19)                   | (4,012)                       | (4,031)       | (90)          |
| Balance at end of the year             | 1,062,340                | 380,733                | 1,336,502                     | 2,779,575     | 2,509,877     |
| Accumulated depreciation:              |                          |                        |                               |               |               |
| Balance at beginning of the year       | 43,139                   | 135,841                | 701,893                       | 880,873       | 720,240       |
| Charge for the year                    | 11,618                   | 31,787                 | 120,515                       | 163,920       | 160,659       |
| Disposals                              | _                        | (4)                    | (3,032)                       | (3,036)       | (26)          |
| Balance at end of the year             | 54,757                   | 167,624                | 819,376                       | 1,041,757     | 880,873       |
| Net book value-as at December 31, 2016 | 1,007,583                | 213,109                | 517,126                       | 1,737,818     |               |
| Net book value-as at December 31, 2015 | 898,847                  | 184,800                | 545,357                       | _             | 1,629,004     |

Property and equipment includes work in progress as at December 31, 2016 amounting to SAR 178 million (2015: SAR 172 million).

Furniture and equipment includes information technology-related assets as follows:

| Information technology related assets: | Tangible  | Intangible | Total     |
|--|-----------|------------|-----------|
|  |           | SAR'000    |           |
| Cost                                   | 513,051   | 684,875    | 1,197,926 |
| Accumulated depreciation/amortization  | (298,792) | (403,976)  | (702,768) |
| Net book value-as at December 31, 2016 | 214,259   | 280,899    | 495,158   |
|  |           |            |           |
| Net book value-as at December 31, 2015 | 220,016   | 302,934    | 522,950   |



#### 9. Other assets

|                       | Note | 2016<br>SAR'000 | 2015<br>SAR'000 |
|-----------------------|------|-----------------|-----------------|
| Prepaid rental        |      | 40,584          | 42,251          |
| Advances to suppliers |      | 8,827           | 14,130          |
| Other real estate     | 9.1  | 389,229         | 255,914         |
| Other prepayments     |      | 49,105          | 51,467          |
| Others                |      | 1,287,563       | 1,027,949       |
| Total                 |      | 1,775,308       | 1,391,711       |

<sup>9.1</sup> This represents the properties held for sale which were acquired in settlement of financing due from customers.

#### 10. Due to banks and other financial institutions

|  | Note | 2016<br>SAR'000 | 2015<br>SAR'000 |
|--|------|-----------------|-----------------|
| Cash management account with SAMA                            |      | -               | 11,000          |
| Time investments from banks and other financial institutions | 10.1 | 2,364,079       | 2,213,811       |
| Others   |      | 67,725          | 39,277          |
| Total  |      | 2,431,804       | 2,264,088       |

**10.1** It represents Murabaha, Mudaraba and Wakala with banks.

### 11. Customers' deposits

i) Customers' deposits include the following:

|                             | Note | 2016       | 2015       |
|-----------------------------|------|------------|------------|
|                             |      | SAR'000    | SAR'000    |
|                             |      |            |            |
| Demand                      |      | 43,560,127 | 35,770,209 |
| Customers' time investments | 11.1 | 36,434,224 | 29,262,103 |
| Others                      | 11.2 | 617,875    | 662,212    |
| Total                       |      | 80,612,226 | 65,694,524 |

- **11.1** It represents Murabaha and Mudaraba with customers.
- 11.2 Others represent cash margins for letters of credit and guarantees.
- ii) The above includes foreign currency deposits as follows:

|                             | 2016<br>SAR'000 | 2015<br>SAR'000 |
|-----------------------------|-----------------|-----------------|
| Demand                      | 2,971,917       | 2,604,774       |
| Customers' time investments | 271,864         | 1,679,009       |
| Other                       | 46,528          | 140,824         |
| Total                       | 3,290,309       | 4,424,607       |



### 12. Other liabilities

|                        | 2016<br>SAR'000 | 2015<br>SAR'000 |
|------------------------|-----------------|-----------------|
| Accrued expenses       | 286,227         | 230,447         |
| Outward drafts payable | 923,305         | 938,265         |
| Accounts payable       | 167,551         | 173,027         |
| Advance rentals        | 813,344         | 746,109         |
| Others                 | 316,943         | 325,909         |
| Total                  | 2,507,370       | 2,413,757       |

#### 13. Share capital

The authorized, issued and fully paid share capital of the Bank consists of 1,500 million shares (2015: 1,500 million shares) of SAR 10 each.

The ownership of the Bank's share capital is as follows:

|  | 2016       | 2015   |  |
|--|------------|--------|--|
|  | Percentage |        |  |
| Public Pension Agency ("PPA")                      | 10.81      | 10.71  |  |
| Public Investment Fund ("PIF")                     | 10.00      | 10.00  |  |
| General Organization for Social Insurance ("GOSI") | 5.10       | 5.10   |  |
| General public and others                          | 74.09      | 74.19  |  |
| Total  | 100.00     | 100.00 |  |

#### 14. Statutory reserve

In accordance with the Banking Control Law in the Kingdom of Saudi Arabia, a minimum of 25% of the annual net income is required to be transferred to a statutory reserve until this reserve equals the paid up capital of the Bank. Accordingly, SAR 375.6 million (2015: SAR 367.5 million) has been transferred from the net income for the year to statutory reserve. The statutory reserve is not available for distribution.

#### 15. Treasury shares

These shares have been acquired, after due approvals, for discharging the obligations of employees share based plans.



#### 16. Commitments and contingencies

#### a) Legal proceedings

As at December 31, 2016, there were no significant legal proceedings outstanding against the Bank.

#### b) Capital commitments

As at December 31, 2016, the Bank had capital commitments of SAR 135.6 million (2015: SAR 110.3 million) relating to acquisition of property and equipment.

#### c) Credit related commitments and contingencies

Credit related commitments and contingencies comprise letters of guarantee, letters of credit, acceptances and unused irrevocable commitments to extend financing facilities. The primary purpose of these instruments is to ensure that funds are available to customers as required. Letters of guarantee and standby letters of credit, which represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as investments and financing. Cash requirements under guarantees and standby letters of credit are considerably less than the amount of the commitment because the Bank does not generally expect the third party to invoke such commitments.

Documentary letters of credit are generally collaterised by the underlying assets to which they relate, and therefore have significantly lower risk.

Acceptances comprise undertakings by the Bank to pay bills of exchange drawn on customers. The Bank expects most acceptances to be presented before being reimbursed by the customers.

Commitments to extend credit represent the unused portion of approved credit, principally in the form of financing, guarantees and letters of credit. With respect to these commitments, the Bank is exposed to an insignificant potential credit risk as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The total outstanding commitments to extend credit do not necessarily represent future cash requirements, as many of these commitments could expire or terminate without being funded.

i) The contractual maturity structure of the Bank's commitments and contingencies is as follows:

|  |                 |             |           |                 | SAR'000    |
|--|-----------------|-------------|-----------|-----------------|------------|
| 2016                                     | Within 3 months | 3-12 months | 1-5 years | Over 5<br>years | Total      |
| Letters of credit                        | 867,679         | 1,044,056   | 218,547   | -               | 2,130,282  |
| Letters of guarantee                     | 568,489         | 1,783,492   | 5,280,948 | 53,257          | 7,686,186  |
| Acceptances                              | 193,654         | 23,460      | -         | -               | 217,114    |
| Irrevocable commitments to extend credit |                 | 746,037     |           |                 | 746,037    |
| Total                                    | 1,629,822       | 3,597,045   | 5,499,495 | 53,257          | 10,779,619 |



|                                     |           |             |           |        | SAR'000    |
|-------------------------------------|-----------|-------------|-----------|--------|------------|
|                                     | Within 3  |             |           | Over 5 | _          |
| 2015                                | months    | 3-12 months | 1-5 years | years  | Total      |
|                                     |           |             |           |        |            |
| Letters of credit                   | 1,345,840 | 783,078     | 51,606    | -      | 2,180,524  |
| Letters of guarantee                | 502,056   | 2,092,343   | 6,789,306 | 35,893 | 9,419,598  |
| Acceptances Irrevocable commitments | 576,505   | 74,861      | -         | -      | 651,366    |
| to extend credit                    |           | 566,249     |           |        | 566,249    |
| Total                               | 2,424,401 | 3,516,531   | 6,840,912 | 35,893 | 12,817,737 |

ii) The analysis of commitments and contingencies by counter-party is as follows:

|  | 2016<br>SAR'000 | 2015<br>SAR'000 |
|--|-----------------|-----------------|
| Government and quasi government        | 9,746           | 14,958          |
| Corporate                              | 9,508,041       | 11,507,890      |
| Banks and other financial institutions | 1,261,832       | 1,294,889       |
| Total                                  | 10,779,619      | 12,817,737      |

iii) The outstanding unused portion of commitments as at December 31, 2016, which can be revoked unilaterally at any time by the Bank, amounts to SAR 32,431 million (2015: SAR 23,950 million).

# d) Operating lease commitments

The future minimum lease payments under non-cancellable operating leases where the Bank is lessee are as follows:

|                        | 2016<br>SAR'000 | 2015<br>SAR'000 |
|------------------------|-----------------|-----------------|
| Less than one year     | 6,005           | 2,226           |
| One year to five years | 128,658         | 146,698         |
| Over five years        | 250,566         | 260,181         |
| Total                  | 385,229         | 409,105         |



# 17. Income from investments and financing, net

| 2016  | 2015      |
|---|-----------|
| SAR'000   | SAR'000   |
| Income from investments and financing:                                |           |
| Investments (Murabaha with SAMA) 40,446                               | 26,112    |
| Investments in Sukuk 58,848   | 21,444    |
| Murabaha with banks and other financial institutions 268,226          | 96,419    |
| Financing 3,017,594   | 2,403,163 |
| Total 3,385,114   | 2,547,138 |
| Return on time investments:   |           |
| Customers' time investments (803,188)                                 | (262,111) |
| Time investments from banks and other financial institutions (30,609) | (6,341)   |
| Total (833,797)   | (268,452) |
| 2,551,317   | 2,278,686 |
| 18. Fees from banking services, net                                   |           |
| 2016  | 2015      |
| SAR'000   | SAR'000   |
| Income on:  |           |
| Corporate finance and advisory 100,780                                | 231,934   |
| Trade finance services 97,934   | 76,219    |
| Card services 311,715   | 253,585   |
| Fund management and other banking services 261,081                    | 173,168   |
| 771,510   | 734,906   |
| Expense on:   |           |
| Card services (145,569)   | (112,106) |
|   | (2.504)   |
| Other fees (10,700)   | (2,791)   |



#### 19. Salaries and employee related expenses

The following table summarizes the Bank's employee categories defined in accordance with SAMA's rules on compensation practices.

SAR'000

|   |               |       |           |           | Variable Compensation paid |         |        |      |         |         |
|---|---------------|-------|-----------|-----------|----------------------------|---------|--------|------|---------|---------|
| Categories of employees   | Numb<br>emple |       | Fixed com | pensation | Cas                        | sh      | Sha    | res  | To      | tal     |
| \$ <b>1</b> .   | 2016          | 2015  | 2016      | 2015      | 2016                       | 2015    | 2016   | 2015 | 2016    | 2015    |
| Senior executives requiring<br>SAMA no objections<br>Employees engaged in | 16            | 15    | 31,113    | 28,405    | 11,453                     | 9,048   | 9,649  | -    | 21,102  | 9,048   |
| risk taking activities<br>Employees engaged in                            | 517           | 477   | 171,922   | 155,744   | 31,074                     | 35,218  | 13,665 | -    | 44,739  | 35,218  |
| control functions   | 145           | 131   | 52,299    | 48,530    | 8,473                      | 9,779   | 4,446  | -    | 12,919  | 9,779   |
| Other employees Outsourcing employees (engaged in risk taking activities) | 1,478         | 1,327 | 304,755   | 287,404   | 41,517                     | 54,703  | 14,346 | -    | 55,863  | 54,703  |
| ,   | 2,156         | 1,950 | 560,089   | 520,083   | 92,517                     | 108,748 | 42,106 | -    | 134,623 | 108,748 |
| Variable compensation accrued   | ,             | ,     | 103,657   | 93,158    | 7-                         |         | ,      |      | ,       | •       |
| Other employee related benefits   |               |       | 91,601    | 56,734    |                            |         |        |      |         |         |
| Total   | 2,156         | 1,950 | 755,347   | 669,975   | 92,517                     | 108,748 | 42,106 | -    | 134,623 | 108,748 |

## 19.1 Salient features of Compensation Policy

As an integral part of the compensation governance, the Bank follows appropriate compensation practices in line with the SAMA guidelines and Financial Stability Board (FSB) Principles/Standards. The Bank has implemented a "Compensation & Allowances" policy approved by the Board of Directors (the "Board").

The Bank has also established a Nomination and Compensation Committee. It has been mandated by the Board to review and recommend sound compensation policies for adoption by the Bank.

While developing and implementing such policies, the Bank has sought to align the same with the risks related to capital, liquidity and sustainability as well as timing of revenue streams.

The Bank has adopted fixed as well as variable compensation schemes. The variable component is aligned not only with the aforesaid risks but also with the overall performance of the Bank and the individual, and risk involved in the relevant job function. The Bank consistently evaluates its compensation policies against the industry and makes necessary revisions as and when required.



#### 20. Earnings per share

Basic and diluted earnings per share are calculated by dividing the net income by the weighted average number of outstanding shares which were (Basic and diluted): 1,490 million shares at the end of the year, after accounting for treasury shares.

## 21. Proposed dividend and zakat

|                                      | 2016<br>SAR'000 | 2015<br>SAR'000 | 2016    | 2015  |
|--------------------------------------|-----------------|-----------------|---------|-------|
|                                      |                 |                 | SAR per | share |
| Proposed dividend, net of zakat (5%) | 744,978         | 745,033         | 0.50    | 0.50  |
| Estimated zakat for the year         | 42,070          | 42,024          | 0.03    | 0.03  |
| Proposed gross dividend              | 787,048         | 787,057         | 0.53    | 0.53  |

The Bank has filed its Zakat returns for the years up to and including the financial year 2015 with the General Authority of Zakat and Tax ("GAZT"). The Bank has received Zakat assessment for the year 2009 to 2011 raising additional demands of SAR 271 million. The additional exposure is mainly on account of disallowances of certain long-term financing assets. The Bank has filed an appeal against the above assessments with relevant authorities.

Assessments for the years 2012 to 2015 are yet to be finalized. However, if long-term financing are disallowed in line with the assessments finalized by GAZT for the years referred to above, it would result in additional zakat exposure which remains an industry wide issue and disclosure of which might affect the Bank's position in this matter.

The estimated zakat for the year ended December 31, 2016 amounting to SAR 42 million (2015: 42 million) has been deducted from the proposed gross dividend for the year.

## 22. Cash and cash equivalents

Cash and cash equivalents included in the consolidated statement of cash flows comprise the following:

|   | 2016<br>SAR'000 | SAR'000    |
|---|-----------------|------------|
| Cash in hand  | 1,933,052       | 1,612,612  |
| Balances with SAMA excluding statutory deposit                  | 749,622         | 135,952    |
| Due from banks and other financial institutions maturing within |                 |            |
| ninety days of acquisition                                      | 12,685,389      | 9,358,983  |
| Total   | 15,368,063      | 11,107,547 |

2015

2016

#### 23. Employee benefit obligations

## 23.1 General description

The Bank operates an End of Service Benefit Plan for its employees based on the prevailing Saudi Labor Laws. Accruals are made in accordance with the actuarial valuation under projected unit credit method while the benefit payments obligation is discharged as and when it falls due.



# 23.2 The amounts recognized in the statement of financial position and movement in the obligation during the year based on its present value are as follows:

|   | 2016<br>SAR'000 | 2015<br>SAR'000 |
|---|-----------------|-----------------|
| Defined benefit obligation at the beginning of the year | 90,257          | 71,167          |
| Current service cost                                    | 29,096          | 23,145          |
| Interest cost   | 5,415           | 4,270           |
| Benefits paid   | (6,366)         | (5,514)         |
| Unrecognized actuarial loss / (gain)                    | 11,575          | (2,811)         |
| Defined benefit obligation at the end of the year       | 129,977         | 90,257          |

The current service cost for the year was SAR 46.1 million (2015: 24.6 million).

#### 23.3 Principal actuarial assumptions (in respect of the employee benefit scheme)

|  | 2016                     | 2015                     |
|--|--------------------------|--------------------------|
| Discount rate Expected rate of salary increase | 5.50% p.a.<br>5.00% p.a. | 6.00% p.a.<br>5.00% p.a. |
| Normal retirement age                          | 60 years                 | 60 years                 |

Assumptions regarding future mortality are set based on actuarial advice in accordance with the published statistics and experience in the region.

# 23.4 Sensitivity of actuarial assumptions

The table below illustrates the sensitivity of the Defined Benefit Obligation valuation as at December 31, 2016 to the discount rate (5.50%), salary escalation rate (5.00%), withdrawal assumptions and mortality rates.

|                   | SAR 000'                 |                       |                 |  |  |
|-------------------|--------------------------|-----------------------|-----------------|--|--|
|                   | Impact on defined benefi | t obligation – Increa | se / (Decrease) |  |  |
| Base Scenario     | Change in assumption     | Increase in           | Decrease in     |  |  |
|                   |                          | assumption            | assumption      |  |  |
| Discount rate     | 1%                       | (14,338)              | 17,226          |  |  |
| Salary escalation | 1%                       | 17,137                | (14,526)        |  |  |
| Withdrawal rate   | 20%                      | (103)                 | 30              |  |  |
| Mortality Rate    | 20%                      | 13                    | (12)            |  |  |

The above sensitivity analyses are based on a change in an assumption holding all other assumptions constant.

# 24. Operating segments

Operating segments are identified on the basis of internal reports about activities of the Bank that are regularly reviewed by the key decision makers including CEO and the Assets and Liabilities Committee (ALCO), in order to allocate resources to the segments and to assess their performance.

The Bank's primary business is conducted in Saudi Arabia. Transactions between the operating segments are on terms as approved by the management. Majority of the segment assets and liabilities comprise operating assets and liabilities.



The Bank's reportable segments are as follows:

## a) Retail banking

Financing, deposit and other products/services for individuals.

## b) Corporate banking

Financing, deposit and other products and services for corporate, SME and institutional customers.

# c) Treasury

Murabahas with banks, investments and treasury services.

## d) Investment and brokerage

Asset Management, custodianship, advisory, underwriting and brokerage services. .

Profit is charged or credited to operating segments using internally developed Fund Transfer Pricing (FTP) rates which approximate the marginal cost of funds.

Following is an analysis of the Bank's assets, liabilities, income and results by operating segments:

| 2016  | SAR '000   |            |            |              |             |  |
|---|------------|------------|------------|--------------|-------------|--|
|   |            |            |            | Investment & |             |  |
|   | Retail     | Corporate  | Treasury   | brokerage    | Total       |  |
| Total assets                                    | 17,590,090 | 57,566,502 | 29,124,646 | 448,622      | 104,729,860 |  |
| Total liabilities                               | 50,956,498 | 22,715,037 | 11,832,092 | 47,773       | 85,551,400  |  |
| Income from investments and                     |            |            |            |              |             |  |
| financing                                       | 1,134,751  | 1,324,352  | 920,529    | 5,482        | 3,385,114   |  |
| Return on time investments                      | (222,464)  | (126,565)  | (484,768)  | -            | (833,797)   |  |
| Income from investments and                     |            |            |            |              |             |  |
| financing, net                                  | 912,287    | 1,197,787  | 435,761    | 5,482        | 2,551,317   |  |
| Fees from banking services                      |            |            |            |              |             |  |
| and other income                                | 223,385    | 242,798    | 130,045    | 180,256      | 776,484     |  |
| Total operating income                          | 1,135,672  | 1,440,585  | 565,806    | 185,738      | 3,327,801   |  |
| Charge for impairment of financing              | 66,180     | 128,974    | -          | -            | 195,154     |  |
| Charge for impairment of other financial assets | -          | -          | 117,657    | -            | 117,657     |  |
| Depreciation and amortization                   | 80,348     | 54,825     | 27,841     | 906          | 163,920     |  |
| Other operating expenses                        | 728,393    | 356,547    | 173,974    | 76,964       | 1,335,878   |  |
| Total operating expenses                        | 874,921    | 540,346    | 319,472    | 77,870       | 1,812,609   |  |
| Net operating income                            | 260,751    | 900,239    | 246,334    | 107,868      | 1,515,192   |  |
| Share of loss from associate and joint venture  | -          | -          | (12,921)   |              | (12,921)    |  |
| Net income                                      | 260,751    | 900,239    | 233,413    | 107,868      | 1,502,271   |  |



| 2015                                   | SAR '000   |            |            |              |            |  |
|--|------------|------------|------------|--------------|------------|--|
|  |            |            |            | Investment & |            |  |
|  | Retail     | Corporate  | Treasury   | brokerage    | Total      |  |
| Total assets                           | 15,466,259 | 45,380,329 | 27,554,100 | 323,842      | 88,724,530 |  |
| Total liabilities                      | 41,940,849 | 6,656,017  | 21,736,056 | 39,447       | 70,372,369 |  |
| Income from investments and            |            |            |            |              |            |  |
| financing                              | 955,820    | 1,096,499  | 493,351    | 1,468        | 2,547,138  |  |
| Return on time investments             | (94,538)   | (11,246)   | (162,668)  | -            | (268,452)  |  |
| Income from investments                |            |            |            |              |            |  |
| and financing, net                     | 861,282    | 1,085,253  | 330,683    | 1,468        | 2,278,686  |  |
| Fees from banking services             |            |            |            |              |            |  |
| and other income                       | 180,423    | 349,763    | 122,186    | 131,683      | 784,055    |  |
| Total operating income                 | 1,041,705  | 1,435,016  | 452,869    | 133,151      | 3,062,741  |  |
| Charge for impairment of financing     | 55,780     | 140,393    | -          | -            | 196,173    |  |
| Charge for impairment of other         |            |            |            |              |            |  |
| financial assets                       | =          | 17,073     | 94,519     | -            | 111,592    |  |
| Depreciation and amortization          | 80,890     | 49,103     | 29,903     | 763          | 160,659    |  |
| Other operating expenses               | 617,261    | 275,555    | 155,357    | 65,268       | 1,113,441  |  |
| Total operating expenses               | 753,931    | 482,124    | 279,779    | 66,031       | 1,581,865  |  |
| Net operating income                   | 287,774    | 952,892    | 173,090    | 67,120       | 1,480,876  |  |
| Share of loss from associate and joint |            |            |            |              |            |  |
| venture                                | -          | -          | (10,900)   | -            | (10,900)   |  |
| Net income                             | 287,774    | 952,892    | 162,190    | 67,120       | 1,469,976  |  |

| SAR '000               | December 31, 2016 |           |          |                                |           |  |  |  |
|------------------------|-------------------|-----------|----------|--------------------------------|-----------|--|--|--|
| Other information:     | Retail            | Corporate | Treasury | Investment<br>and<br>brokerage | Total     |  |  |  |
| Revenue from:          |                   |           |          |                                |           |  |  |  |
| -External              | 757,935           | 2,373,350 | 10,778   | 185,738                        | 3,327,801 |  |  |  |
| -Inter-segment         | 377,737           | (932,765) | 555,028  | -                              | -         |  |  |  |
| Total operating income | 1,135,672         | 1,440,585 | 565,806  | 185,738                        | 3,327,801 |  |  |  |

| SAR '000               | December 31, 2015 |           |          |                                |           |  |  |  |
|------------------------|-------------------|-----------|----------|--------------------------------|-----------|--|--|--|
| Other information:     | Retail            | Corporate | Treasury | Investment<br>and<br>brokerage | Total     |  |  |  |
| Revenue from:          |                   |           |          |                                |           |  |  |  |
| -External              | 766,926           | 2,059,583 | 103,081  | 133,151                        | 3,062,741 |  |  |  |
| -Inter-segment         | 274,779           | (624,567) | 349,788  | -                              | -         |  |  |  |
| Total operating income | 1,041,705         | 1,435,016 | 452,869  | 133,151                        | 3,062,741 |  |  |  |



The Bank's credit exposure by operating segments is as follows:

| 2016                          |            | SAR '000   |            |                        |             |  |  |  |  |
|-------------------------------|------------|------------|------------|------------------------|-------------|--|--|--|--|
|                               | Retail     | Corporate  | Treasury   | Investment & brokerage | Total       |  |  |  |  |
| On balance sheet assets       | 14,543,457 | 57,074,314 | 29,123,119 | 448,621                | 101,189,511 |  |  |  |  |
| Commitments and contingencies | -          | 10,779,619 | -          | -                      | 10,779,619  |  |  |  |  |
| Total                         | 14,543,457 | 67,853,933 | 29,123,119 | 448,621                | 111,969,130 |  |  |  |  |

| 2015                          | SAR '000   |            |            |                        |            |  |  |  |  |
|-------------------------------|------------|------------|------------|------------------------|------------|--|--|--|--|
|                               | Retail     | Corporate  | Treasury   | Investment & brokerage | Total      |  |  |  |  |
| On balance sheet assets       | 13,101,711 | 43,441,293 | 26,680,108 | 323,842                | 83,546,954 |  |  |  |  |
| Commitments and contingencies | -          | 12,817,737 | -          | -                      | 12,817,737 |  |  |  |  |
| Total                         | 13,101,711 | 56,259,030 | 26,680,108 | 371,326                | 96,364,691 |  |  |  |  |

Credit exposure comprises the carrying value of balance sheet assets, excluding cash, property and equipment, and other assets. The credit equivalent value of commitments and contingencies are included in credit exposure.

#### 25. Credit risk

Credit risk is the most significant risk for the Bank's business. It is defined as the risk that a counterparty may fail to meet its obligations to the Bank and, therefore, could result in a financial loss for the Bank. While credit exposures arise principally from financing and investment, there is also credit risk in off-balance sheet financial instruments, such as letters of credit/acceptances, letters of guarantee, and other forms of financial commitments.

The Bank actively manages its credit risk exposure through the establishment of Credit Risk Policies and procedures which provide guidance, among others, on target market, risk acceptance criteria, minimum disclosure from customers, standard due diligence process, review and approval process, documentation, concentration limits, and day to day account management and problem recognition/remedial action. The Bank has a robust Credit Risk Stress Testing process, used to evaluate the potential impact of negative factors on asset quality, risk ratings, profitability and capital allocations.

To ensure proper check and balance of generating business and taking on credit risks, the Bank has an independent Risk Management Group (RMG) led by a Chief Risk Officer (CRO), tasked with the responsibility of implementing, reviewing and safeguarding the Credit and other Risk Policies.

Analysis of investments is provided in note (6). For details of the composition of financing refer note (7). For commitments and contingencies refer note (16).



# 25.1 Geographical concentration of financial assets, financial liabilities, commitments and contingencies.

|  | SAR'000                       |   |         |                 |             |  |  |
|--|-------------------------------|---|---------|-----------------|-------------|--|--|
| 2016   | Kingdom of<br>Saudi<br>Arabia | Other GCC<br>and Middle<br>East countries | Europe  | Other countries | Total       |  |  |
| Financial assets   | Alabia                        | East Countries                            | Lurope  | Countries       | Total       |  |  |
| Cash and balances with SAMA  | 7,105,665                     |   |         |                 | 7,105,665   |  |  |
| Due from banks and other financial institutions                                  | 7,105,005                     | -   | -       | -               | 7,105,005   |  |  |
| Current accounts   | 51                            | 18,870                                    | 81,256  | 272,282         | 372,459     |  |  |
| Murabaha and Wakala with banks   | 8,018,867                     | 8,589,854                                 | 660,600 | 272,202         | 17,269,321  |  |  |
| Investments, net   | 0,010,007                     | 0,307,034                                 | 000,000 | _               | 17,207,321  |  |  |
| Available for sale   | 3,045,732                     | _   | 13,258  | 25,571          | 3,084,561   |  |  |
| Held as FVSI   | 68,246                        | _   | 10,200  | 20,071          | 68,246      |  |  |
| Held to maturity   | - 00,210                      | -   | _       | -               |             |  |  |
| Other  | 3,004,534                     | _   | _       | _               | 3,004,534   |  |  |
| Financing, net   | - / /                         |   |         |                 | - / /       |  |  |
| Retail   | 14,258,680                    | -   | -       | -               | 14,258,680  |  |  |
| Corporate  | 56,053,268                    | -   | _       | -               | 56,053,268  |  |  |
| Other assets   | 1,676,792                     | -   | -       | -               | 1,676,792   |  |  |
| Total financial assets   | 93,231,835                    | 8,608,724                                 | 755,114 | 297,853         | 102,893,526 |  |  |
| Financial liabilities  |                               |   |         |                 |             |  |  |
| Due to banks and other financial institutions                                    |                               |   |         |                 |             |  |  |
| Demand   | 29,942                        | 36,947                                    | -       | 836             | 67,725      |  |  |
| Time investments   | 2,153,777                     | 210,302                                   | -       | -               | 2,364,079   |  |  |
| Customers' deposits  |                               |   |         |                 |             |  |  |
| Demand   | 44,178,002                    |   |         |                 | 44,178,002  |  |  |
| Customer's Time investments  | 36,434,224                    | -   | -       | -               | 36,434,224  |  |  |
| Other liabilities  | 1,694,026                     | -   | -       | -               | 1,694,026   |  |  |
| Total financial liabilities  | 84,489,971                    | 247,249                                   | -       | 836             | 84,738,056  |  |  |
| Commitments and contingencies:   |                               |   |         |                 |             |  |  |
| Letters of credit  | 2,130,282                     | -   | -       | -               | 2,130,282   |  |  |
| Letters of guarantee   | 7,686,186                     | -   | -       | -               | 7,686,186   |  |  |
| Acceptances  | 217,114                       | -   | -       | -               | 217,114     |  |  |
| Irrevocable commitments to extend credit   | 746,037                       | -   | -       | -               | 746,037     |  |  |
| Maximum credit exposure (stated at credit equivalent amounts) of commitments and |                               |   |         |                 |             |  |  |
| contingencies  | 6,788,482                     | -   | -       | -               | 6,788,482   |  |  |



|   |                               | SA  | R'000   |                 |             |
|---|-------------------------------|---|---------|-----------------|-------------|
| 2015  | Kingdom of<br>Saudi<br>Arabia | Other GCC<br>and Middle<br>East countries | Europe  | Other countries | Total       |
| Financial assets                                | 1114514                       | Zust countries                            | Lurope  | countries       | 10001       |
| Cash and balances with SAMA                     | 5,132,787                     | _   | _       | _               | 5,132,787   |
| Due from banks and other financial institutions | - , - ,                       |   |         |                 | -, - ,      |
| Current accounts                                | 35                            | 9,078                                     | 187,995 | 7,602           | 204,710     |
| Murabaha and Wakala with banks                  | 5,381,275                     | 10,712,400                                | 793,700 | _               | 16,887,375  |
| Investments, net                                |                               |   | ,       |                 |             |
| Available for sale                              | 1,883,955                     | -   | 13,302  | 24,431          | 1,921,688   |
| Held as FVSI                                    | 89,167                        | -   | -       | -               | 89,167      |
| Held to maturity                                | 98,837                        | -   | -       | -               | 98,837      |
| Others  | 4,363,674                     | -   | -       | -               | 4,363,674   |
| Financing, net                                  |                               |   |         |                 |             |
| Retail  | 13,207,535                    | -   | _       | -               | 13,207,535  |
| Corporate                                       | 43,798,042                    | -   | _       | -               | 43,798,042  |
| Other assets                                    | 1,283,863                     | -   | -       | -               | 1,283,863   |
| Total financial assets                          | 75,239,170                    | 10,721,478                                | 994,997 | 32,033          | 86,987,678  |
| Financial liabilities                           |                               |   |         |                 |             |
| Due to banks and other financial institutions   |                               |   |         |                 |             |
| Demand  | 11,001                        | -   | 211     | 39,065          | 50,277      |
| Time investments                                | 800,329                       | 1,413,482                                 | -       | _               | 2,213,811   |
| Customers' deposits                             |                               |   |         |                 |             |
| Demand  | 36,432,421                    | -   | -       | -               | 36,432,421  |
| Customer's Time investments                     | 29,262,103                    | -   | _       | -               | 29,262,103  |
| Other liabilities                               | 1,667,648                     | -   | -       | -               | 1,667,648   |
| Total financial liabilities                     | 68,173,502                    | 1,413,482                                 | 211     | 39,065          | 69,626,260  |
| Commitments and contingencies                   |                               |   |         | ,               | · · · · · · |
| Letters of credit                               | 2,180,524                     | _   | -       | -               | 2,180,524   |
| Letters of guarantee                            | 9,419,598                     | _   | _       | -               | 9,419,598   |
| Acceptances                                     | 651,366                       | _   | -       | -               | 651,366     |
| Irrevocable commitments to extend credit        | 566,249                       | -   | -       | -               | 566,249     |
| Maximum credit exposure (stated at credit       | 2,                            |   |         |                 |             |
| equivalent amounts) of commitments and          |                               |   |         |                 |             |
| contingencies                                   | 5,910,519                     | -   | -       | -               | 5,910,519   |

# 25.2 The distributions by geographical concentration of non performing financing and allowances for impairment on financing are as follows:

| 2016                                   | SAR'000          |                |        |           |         |  |  |
|--|------------------|----------------|--------|-----------|---------|--|--|
|  |                  | Other GCC      |        |           |         |  |  |
|  | Kingdom of Saudi | and Middle     |        | Other     |         |  |  |
|  | Arabia           | East countries | Europe | countries | Total   |  |  |
| Non performing financing, net          | 545,635          | -              | -      | -         | 545,635 |  |  |
| Allowances for impairment on financing | 945,565          | •              | •      | •         | 945,565 |  |  |



| 2015                                   | Kingdom of Saudi<br>Arabia | Other GCC<br>and Middle<br>East countries | Europe | Other countries | Total   |  |  |
|--|----------------------------|---|--------|-----------------|---------|--|--|
|  | SAR'000                    |   |        |                 |         |  |  |
| Non performing financing, net          | 428,790                    | -   | -      | -               | 428,790 |  |  |
| Allowances for impairment on financing | 750,602                    | =   | -      | -               | 750,602 |  |  |

#### 26. Market risk

Market risk is the risk that the fair value or the future cash flows of a financial instrument will fluctuate due to changes in market variables such as equity prices, profit rates, foreign exchange rates, and commodity prices. The Bank classifies exposures to market risks into either trading or non-trading (or banking book).

#### i. Market risk – trading book

The Bank is exposed to an insignificant market risk on its trading book position of equities in local currency which is regularly marked to market and losses or gains on equity prices are taken directly into consolidated statement of income.

# ii. Market risk - non trading book

Market risks on non-trading book mainly arise from profit rate movements and, to a minor extent, from currency fluctuations. The Bank also faces price risks on securities held as "available for sale".

#### a) Profit rate risk

It arises from changes in profit rates which will affect either the fair values or the future cash flows of the financial instruments. The Board has established profit rate gap limits which are regularly monitored by ALCO. Treasury imputes the funding costs based on the yield curve and the margins are also adjusted to account for liquidity premium based on the duration of the financing.

Following table depicts the sensitivity on the Bank's consolidated statement of income or equity due to reasonably possible changes in profit rates, with other variables held constant. The sensitivity is the effect of the assumed changes in profit rates on the net income or equity, based on profit bearing non-trading financial assets and financial liabilities as of the reporting date after taking in to account their respective maturities and re-pricing structure. Due to insignificant foreign currency exposures of profit bearing financial assets and liabilities in banking book, all the banking book exposures are monitored only in reporting currency.

| 2016 |                                   |                                 |                  | Sensitivity of equity (SAR '000) |                    |                  |                    |
|------|-----------------------------------|---------------------------------|------------------|----------------------------------|--------------------|------------------|--------------------|
|      | Increase/decrease in basis points | Sensitivity<br>of net<br>income | Within 3 months  | 3-12<br>months                   | 1-5 years          | Over 5<br>years  | Total              |
|      | +10<br>-10                        | 16,165<br>(16,165)              | (855)<br>855     | (16,723)<br>16,723               | (56,265)<br>56,265 | (7,731)<br>7,731 | (81,574)<br>81,574 |
| 2015 |                                   |                                 |                  | Sensitivity                      | of equity (Sa      | AR '000)         |                    |
|      | Increase/decrease in basis points | Sensitivity<br>of net<br>income | Within 3 months  | 3-12<br>months                   | 1-5 years          | Over 5<br>years  | Total              |
|      | +10<br>-10                        | 17,190<br>(17,190)              | (1,407)<br>1,407 | (12,230)<br>12,230               | (45,090)<br>45,090 | (8,057)<br>8,057 | (66,784)<br>66,784 |



# Yield sensitivity of assets, liabilities and off balance sheet items

The Bank manages exposure to the effects of various risks associated with fluctuations in the prevailing levels of market profit rates on its financial position and cash flows. The Bank uses the SAIBOR for SAR and the LIBOR for USD lending as a benchmark rate for different maturities. At times when these benchmark rates are not representative of the actual transactions in the market, marginal cost of fund is provided by Treasury. The Bank charges profit rates based on the maturity of loans (longer term loans usually require a higher profit rate) based on marginal costs of funds.

The table below summarizes the Bank's exposure to profit rate risks. Included in the table are the Bank's financial instruments at carrying amounts, categorized by the earlier of contractual re-pricing or maturity dates.

| 2016                                     |            |            | SA         | R'000      |              |             |
|--|------------|------------|------------|------------|--------------|-------------|
|  | Within 3   | 3-12       | 1-5        | Over 5     | Non-profit   |             |
|  | months     | months     | years      | years      | bearing      | Total       |
| Assets                                   |            |            |            |            |              |             |
| Cash and balances with SAMA              | -          | -          | -          | -          | 7,105,665    | 7,105,665   |
| Due from banks and other financial ins   | titutions: |            |            |            |              |             |
| Current accounts                         | -          | -          |            |            | 372,459      | 372,459     |
| Murabaha and Wakala with banks           | 14,461,217 | 1,383,855  | 1,424,249  | -          | -            | 17,269,321  |
| Investments, net                         |            |            |            |            |              |             |
| Available for sale                       | •          | 2,204,475  |            |            | 880,086      | 3,084,561   |
| Held as FVSI                             | •          | •          | •          | -          | 68,246       | 68,246      |
| Held to maturity                         |            |            |            |            | -            | -           |
| Others                                   | 1,901,503  |            | 1,005,223  |            | 97,808       | 3,004,534   |
| Financing, net                           |            |            |            |            |              |             |
| Retail                                   | 1,526,358  | 3,204,431  | 8,258,436  | 1,269,455  | -            | 14,258,680  |
| Corporate                                | 17,341,361 | 26,416,049 | 12,019,098 | 276,760    | -            | 56,053,268  |
| Property and equipment, net              | -          | -          | -          | -          | 1,737,818    | 1,737,818   |
| Other assets                             | -          | -          | -          | -          | 1,775,308    | 1,775,308   |
| Total assets                             | 35,230,439 | 33,208,810 | 22,707,006 | 1,546,215  | 12,037,390   | 104,729,860 |
| Liabilities & shareholders' equity       |            |            |            |            |              |             |
| Due to banks and other financial institu | tions      |            |            |            |              |             |
| Demand                                   | -          | -          | -          | -          | 67,725       | 67,725      |
| Time investments                         | 1,378,160  | 985,919    |            |            | -            | 2,364,079   |
| <b>Customer deposits</b>                 |            |            |            |            |              |             |
| Demand                                   | -          | -          | -          | -          | 44,178,002   | 44,178,002  |
| Customer's Time investments              | 27,016,278 | 5,466,032  | 3,951,914  | -          | -            | 36,434,224  |
| Other liabilities                        | -          | -          | -          | -          | 2,507,370    | 2,507,370   |
| Shareholders' equity                     | -          | -          | -          | -          | 19,178,460   | 19,178,460  |
| Total liabilities & shareholders' equity | 28,394,438 | 6,451,951  | 3,951,914  | -          | 65,931,557   | 104,729,860 |
| Yield sensitivity - On statement of      |            |            |            |            |              |             |
| financial position                       | 6,836,001  | 26,756,859 | 18,755,092 | 1,546,215  | (53,894,167) |             |
| Yield sensitivity - Off statement of     |            |            |            |            |              |             |
| financial position                       | 1,629,822  | 3,597,045  | 5,499,495  | 53,257     |              | 10,779,619  |
| Total yield sensitivity gap              | 8,465,823  | 30,353,904 | 24,254,587 | 1,599,472  |              |             |
| Cumulative yield sensitivity gap         | 8,465,823  | 38,819,727 | 63,074,314 | 64,673,786 |              |             |



| 2015                                     |            |            | SA         | R'000      |              |            |
|--|------------|------------|------------|------------|--------------|------------|
|  | Within 3   | 3-12       | 1-5        | Over 5     | Non-profit   |            |
|  | months     | months     | years      | years      | bearing      | Total      |
| Assets                                   |            |            |            |            |              |            |
| Cash and balances with SAMA              | _          | -          | -          | ı          | 5,132,787    | 5,132,787  |
| Due from banks and other financial ins   | titutions: |            |            |            |              |            |
| Current accounts                         | -          | -          | -          | -          | 204,710      | 204,710    |
| Murabaha and Wakala with banks           | 12,134,828 | 1,791,467  | 2,961,080  | -          | -            | 16,887,375 |
| Investments, net                         |            |            |            |            |              |            |
| Available for sale                       | -          | 1,072,102  | -          | -          | 849,586      | 1,921,688  |
| Held as FVSI                             | -          | -          | -          | -          | 89,167       | 89,167     |
| Held to maturity                         | -          | 98,837     | -          | -          | -            | 98,837     |
| Others                                   | 3,752,412  | 500,532    | -          | -          | 110,730      | 4,363,674  |
| Financing, net                           |            |            |            |            |              |            |
| Retail                                   | 1,792,698  | 3,884,888  | 6,200,514  | 1,329,436  | -            | 13,207,536 |
|  |            |            |            |            |              |            |
| Corporate                                | 12,391,907 | 19,577,067 | 11,352,495 | 476,572    | -            | 43,798,041 |
| Property and equipment, net              | -          | ı          | -          | ı          | 1,629,004    | 1,629,004  |
| Other assets                             | -          | ı          | ı          | ı          | 1,391,711    | 1,391,711  |
| Total assets                             | 30,071,845 | 26,924,893 | 20,514,089 | 1,806,008  | 9,407,695    | 88,724,530 |
| Liabilities & shareholders' equity       |            |            |            |            |              |            |
| Due to banks and other financial institu | utions     |            |            |            |              |            |
| Demand                                   | -          | ı          | 1          | ı          | 50,277       | 50,277     |
| Time investments                         | 2,213,811  | -          | -          | -          | =            | 2,213,811  |
| Customer deposits                        |            |            |            |            |              |            |
| Demand                                   | -          | -          | -          | -          | 36,432,421   | 36,432,421 |
| Customer's Time investments              | 16,481,051 | 6,310,094  | 6,470,958  | -          | -            | 29,262,103 |
| Other liabilities                        | -          | -          | -          | -          | 2,413,757    | 2,413,757  |
| Shareholders' equity                     | -          | -          | -          | -          | 18,352,161   | 18,352,161 |
| Total liabilities & shareholders' equity | 18,694,862 | 6,310,094  | 6,470,958  | -          | 57,248,616   | 88,724,530 |
| Yield sensitivity - On statement of      |            |            |            |            |              |            |
| financial position                       | 11,376,983 | 20,614,799 | 14,043,131 | 1,806,008  | (47,840,921) |            |
| Yield sensitivity - Off statement of     |            |            |            |            |              |            |
| financial position                       | 2,424,401  | 3,516,531  | 6,840,912  | 35,893     |              | 12,817,737 |
| Total Yield sensitivity gap              | 13,801,384 | 24,131,330 | 20,884,043 | 1,841,901  |              |            |
| Cumulative yield sensitivity gap         | 13,801,384 | 37,932,714 | 58,816,757 | 60,658,658 |              |            |

## b) Currency risk

Represents the risks of change of value of financial instruments due to changes in foreign exchange rates. The Risk Appetite Framework and policies contain limits for positions by currencies. However, the Bank has negligible exposure in foreign exchange because its assets and liabilities are mainly denominated in Saudi Riyals and to a smaller extent in United States Dollars (USD) or in USD pegged currencies.



The Bank has the following summarized exposure to foreign currency exchange rate risk as at December 31:

|   | 2016<br>SAR'000 | 2015<br>SAR'000 |
|---|-----------------|-----------------|
| Assets  |                 |                 |
| Cash & balances with SAMA                       | 166,532         | 154,163         |
| Due from banks and other financial institutions | 3,936,618       | 5,705,058       |
| Investments, net                                | 263,947         | 37,733          |
| Financing, net                                  | 164,268         | 174,718         |
| Other assets                                    | 45,990          | 133             |
| Total currency risk on assets                   | 4,577,355       | 6,071,805       |
| Liabilities                                     |                 |                 |
| Due to banks and other financial institutions   | 227,239         | 900,691         |
| Customers' deposits                             | 3,290,309       | 4,424,607       |
| Other liabilities                               | 602,160         | 500,886         |
| Total currency risk on liabilities              | 4,119,708       | 5,826,184       |

The table below shows the currencies to which the Bank has a significant exposure as at December 31:

|            | 2016<br>SAR'000 | 2015<br>SAR'000 |
|------------|-----------------|-----------------|
| USD        | 424,835         | (142,307)       |
| Euro       | (503)           | 1,509           |
| UAE Dirham | 14,485          | 23,607          |
| BHD        | 1,629           | 349,328         |
| QAR        | 1,377           | 63              |
| others     | 15,824          | 13,421          |
| Total      | 457,647         | 245,621         |

# **Equity price risk**

Equity price risk refers to the risk of decrease in fair values of equities as a result of changes in the levels of equity index and the value of individual stocks.

The effect on the Bank's equity investment held as available for sale due to reasonable possible change in equity index, with all other variables held constant is as follows:

|                                   | 201                                       | 16       | 2015  | 2015             |  |
|-----------------------------------|---|----------|---|------------------|--|
|                                   | SAR <sup>3</sup>                          | 000      | SAR'(   | 000              |  |
| Market index-(Tadawul)            | Increase/ Effect on equity market prices% |          | Increase/<br>decrease in<br>market<br>prices% | Effect on equity |  |
|                                   |   |          |   |                  |  |
| Impact of change in market prices | ±10%                                      | ± 16,834 | ±10%  | ± 37,000         |  |



# 27. Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or other financial assets. Liquidity risk can be caused by market disruptions or credit downgrades, which may cause certain sources of funding to dry up immediately. To mitigate this risk, management has diversified funding sources and assets are managed taking liquidity into consideration, maintaining an adequate balance of cash and cash equivalents. The Bank has a Market Risk Management team under the Risk Management Group that regularly monitors the liquidity risk of the Bank.

In accordance with Banking Control Law and the regulations issued by SAMA, the Bank maintains a statutory deposit with SAMA equal to 7% of total demand deposits and 4% of customers' time investments.

In addition to the statutory deposit, the Bank also maintains liquid reserves of no less than 20% of its deposit liabilities, in the form of cash and assets, which can be converted into cash within a period not exceeding 30 days.

#### a) Analysis of financial liabilities by remaining contractual maturities

The table below summarizes the maturity profile of the Bank's financial liabilities at December 31, 2016 and 2015 based on contractual undiscounted repayment obligations whereas the Bank manages the inherent liquidity risk based on expected undiscounted cash inflows.

As profit payments up to contractual maturity are included in the table, totals do not match with the figures as appearing in the consolidated statement of financial position.

| 2016                             |                 | SAR'000                  |                 |                 |                   |            |
|----------------------------------|-----------------|--------------------------|-----------------|-----------------|-------------------|------------|
|                                  | Within 3 months | 3 months to<br>12 months | 1 to 5<br>years | Over 5<br>years | No fixed maturity | Total      |
| Liabilities                      |                 |                          |                 | -               |                   |            |
| Due to banks and other financial | institutions    |                          |                 |                 |                   |            |
| Demand                           | 67,725          | -                        | -               | -               | •                 | 67,725     |
| Time investments                 | 1,381,314       | 1,005,481                | -               | -               |                   | 2,386,795  |
| Customers' deposits              |                 |                          |                 |                 |                   |            |
| Demand                           | 44,178,002      | -                        | -               | -               | -                 | 44,178,002 |
| Customer's time investments      | 27,071,571      | 5,551,656                | 4,131,994       | -               | -                 | 36,755,221 |
| Other liabilities                | -               | -                        | -               | -               | 2,507,370         | 2,507,370  |
| Total liabilities                | 72,698,612      | 6,557,137                | 4,131,994       | -               | 2,507,370         | 85,895,113 |

| 2015  | SAR'000         |                       |                 |                 |                   |            |
|---|-----------------|-----------------------|-----------------|-----------------|-------------------|------------|
|   | Within 3 months | 3 months to 12 months | 1 to 5<br>years | Over 5<br>years | No fixed maturity | Total      |
| Liabilities                                   |                 |                       |                 |                 |                   |            |
| Due to banks and other financial institutions |                 |                       |                 |                 |                   |            |
| Demand  | 50,277          | -                     | _               | -               | -                 | 50,277     |
| Time investments                              | 2,214,125       | -                     | -               | ı               | ı                 | 2,214,125  |
| Customers' deposits                           |                 |                       |                 |                 |                   |            |
| Demand  | 36,432,421      | -                     | -               | -               | 1                 | 36,432,421 |
| Customer's time investments                   | 16,491,610      | 6,362,904             | 6,701,053       | -               | -                 | 29,555,567 |
| Other liabilities                             | -               | -                     | -               | -               | 2,413,757         | 2,413,757  |
| Total liabilities                             | 55,188,433      | 6,362,904             | 6,701,053       | -               | 2,413,757         | 70,666,147 |



# b) The tables below show the maturity profile of the assets and liabilities:

The maturities of assets and liabilities have been determined on the basis of the remaining period at reporting date and does not reflects the effective maturities as indicated by the historical experience.

| 2016                                   |   |                             | SAF             | R'000           |                      |            |
|--|---|-----------------------------|-----------------|-----------------|----------------------|------------|
|  | Within 3 months                         | 3 months<br>to 12<br>months | 1 to 5<br>years | Over 5<br>years | No fixed<br>maturity | Total      |
| Assets                                 |   |                             |                 | _               | _                    |            |
| Cash and balances with SAMA            | 7,105,665                               | -                           | -               | -               | -                    | 7,105,66   |
| Due from banks and other financial     | institutions:                           |                             |                 |                 |                      |            |
| Current accounts                       | 372,459                                 | -                           | -               | -               | -                    | 372,45     |
| Murabaha and Wakala with banks         | 14,461,217                              | 1,383,855                   | 1,424,249       | -               | -                    | 17,269,32  |
| Investments, net                       |   | , ,                         | , , ,           | •               |                      |            |
| Available for sale                     | -                                       | 659,837                     | 2,417,210       | -               | 7,514                | 3,084,56   |
| Held as FVSI                           | _                                       | 68,246                      | _               | _               | _                    | 68,24      |
| Held to maturity investments           | _                                       | -                           | _               | _               | _                    | 00,21      |
| Others                                 | 1,901,503                               | -                           | 1,005,223       | -               | 97,808               | 3,004,53   |
| Financing, net                         | , , ,                                   | J.                          | , , ,           | Į.              | , ,                  | , ,        |
| Retail                                 | 937,991                                 | 1,821,062                   | 6,536,933       | 4,962,694       | -                    | 14,258,68  |
| Corporate                              | 12,137,548                              |                             | 21,863,839      | 5,972,538       | -                    | 56,053,26  |
| Property and equipment, net            | -                                       | -                           | -               | -               | 1,737,818            | 1,737,81   |
| Other assets                           | -                                       | -                           | -               | -               | 1,775,308            | 1,775,30   |
| Total                                  | 36,916,383                              | 20,012,343                  | 33,247,454      | 10,935,232      | 3,618,448            | 104,729,86 |
| Liabilities and shareholders' equity   |   |                             |                 |                 |                      |            |
| Due to banks and other financial in    | stitutions                              |                             |                 |                 |                      |            |
| Demand                                 | 67,725                                  | -                           | _               | -               | -                    | 67,72      |
| Time investments                       | 1,378,160                               | 985,919                     | _               | -               | -                    | 2,364,07   |
| Customers' deposits                    | , | <del>-</del>                | •               | •               |                      | 7 7-       |
| Demand                                 | 44,178,002                              | -                           | -               | -               | -                    | 44,178,00  |
| Customer's Time investments            | 27,016,278                              | 5,466,032                   | 3,951,914       | -               | -                    | 36,434,22  |
| Other liabilities                      | -                                       | -                           | -               | -               | 2,507,370            | 2,507,37   |
| Shareholders' equity                   | -                                       | -                           | -               | -               | 19,178,460           | 19,178,46  |
| Total                                  | 72,640,165                              | 6,451,951                   | 3,951,914       | -               | 21,685,830           | 104,729,86 |
| <b>Commitments &amp; contingencies</b> |   |                             |                 |                 |                      |            |
| Letters of credit                      | 867,679                                 | 1,044,056                   | 218,547         | -               | -                    | 2,130,28   |
| Letters of guarantee                   | 568,489                                 | 1,783,492                   | 5,280,948       | 53,257          |                      | 7,686,18   |
| Acceptances                            | 193,654                                 | 23,460                      | -               | -               | -                    | 217,11     |
| Irrevocable commitments                | _                                       | 746,037                     | -1              | _               | _                    | 746,03     |



| 2015                                   |                 |                             | SAR  | R'000           |                   |            |
|--|-----------------|-----------------------------|--|-----------------|-------------------|------------|
|  | Within 3 months | 3 months<br>to 12<br>months | 1 to 5<br>years                                | Over 5<br>years | No fixed maturity | Total      |
| Assets                                 |                 |                             |  |                 |                   |            |
| Cash and balances with SAMA            | 5,132,787       | -                           | -  | -               | -                 | 5,132,787  |
| Due from banks and other financial     | institutions:   |                             |  |                 |                   |            |
| Current accounts                       | 204,710         | -                           | -  | -               | -                 | 204,710    |
| Murabaha and Wakala with banks         | 12,134,828      | 1,791,465                   | 2,961,082                                      | -               | _                 | 16,887,375 |
| Investments, net                       |                 |                             |  |                 |                   |            |
| Available for sale                     | -               | 682,282                     | 1,231,892                                      | -               | 7,514             | 1,921,688  |
| Held as FVSI                           | 89,167          | -                           | -  | -               | _                 | 89,167     |
| Held to maturity investments           | =               | 98,837                      | -  | -               | -                 | 98,837     |
| Others                                 | 3,752,412       | 500,532                     | -  | -               | 110,730           | 4,363,674  |
| Financing, net                         |                 |                             |  |                 |                   |            |
| Retail                                 | 510,437         | 1,554,604                   | 5,310,779                                      | 5,831,716       | -                 | 13,207,536 |
| Corporate                              | 7,707,404       | 12,955,654                  | 16,410,817                                     | 6,724,166       | -                 | 43,798,041 |
| Property and equipment, net            | _               | -                           | -  | -               | 1,629,004         | 1,629,004  |
| Other assets                           | -               | -                           | -  | -               | 1,391,711         | 1,391,711  |
| Total                                  | 29,531,745      | 17,583,374                  | 25,914,570                                     | 12,555,882      | 3,138,959         | 88,724,530 |
| Liabilities and shareholders' equity   |                 |                             |  |                 |                   |            |
| Due to banks and other financial inst  | itutions        |                             | <u>.                                      </u> |                 |                   |            |
| Demand                                 | 50,277          | -                           | -  | -               | _                 | 50,277     |
| Time investments                       | 2,213,811       | -                           | -  | -               | _                 | 2,213,811  |
| Customers' deposits                    |                 |                             |  |                 |                   |            |
| Demand                                 | 36,432,421      | -                           | -  | -               | -                 | 36,432,421 |
| Customer's Time investments            | 16,481,051      | 6,310,094                   | 6,470,958                                      | -               | -                 | 29,262,103 |
| Other liabilities                      | _               | -                           | -  | -               | 2,413,757         | 2,413,757  |
| Shareholders' equity                   | _               | _                           | -  | -               | 18,352,161        | 18,352,161 |
| Total                                  | 55,177,560      | 6,310,094                   | 6,470,958                                      | -               | 20,765,918        | 88,724,530 |
| <b>Commitments &amp; contingencies</b> |                 |                             |  |                 |                   |            |
| Letters of credit                      | 1,345,840       | 783,078                     | 51,606   | -               | -                 | 2,180,524  |
| Letters of guarantee                   | 502,056         | 2,092,343                   | 6,789,306                                      | 35,893          |                   | 9,419,598  |
| Acceptances                            | 576,505         | 74,861                      | -  | -               | -                 | 651,366    |
| Irrevocable commitments                | _               | 566,249                     | -  | -               | -                 | 566,249    |

#### 28. Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. Operational risk arises throughout the Bank and from almost any activity.

The Bank has an Operational Risk Team as a part of Risk Management Group which is tasked with monitoring and controlling the operational risks of the Bank. Functions of this unit are guided by the Operational Risk Policy and Framework. To systematize the assessment and mitigation of operational risks, the Business Environment and Internal Control Framework is established through Risk Control and Self-Assessment (RCSA) along with establishing Key Risk Indicators (KRIs) for all business and support units. These risk metrics are proactively monitored by Operational Risk department on a regular basis. In addition, the Bank has a successfully tested and documented business continuity plan and operational disaster recovery site.



#### 29. Shariah non-compliance risk

Being an Islamic bank, the Bank is exposed to the risk of Shariah non-compliance. To mitigate such risk, extensive Shariah policies and procedures are in place. Further, the Bank has established a Shariah Board and a Shariah Compliance Audit Unit to monitor such risk.

## 30. Reputational risk

Reputational risk covers the potential adverse effects resulting from negative publicity about the Bank's products, services, competence, integrity and reliability.

As an Islamic bank, one of the major sources of reputational risk is Shariah non-compliance. The other sources of negative publicity could be major frauds, customer complaints, regulatory actions and negative perceptions about the Bank's financial condition. The Bank has put in place controls around reputational risk in order to mitigate and avoid such risks. Currently, the Bank measures the reputational risk through a Scorecard based approach, where Risk Management group compiles the results of assessments made by business heads to derive the Bank's overall reputational risk indicators.

#### 31. Fair values of financial assets and liabilities

Fair value is the price that would be received on sale of an asset or paid to discharge a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction takes place either:

- In the accessible principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous accessible market for the asset or liability.

The fair values of on-balance sheet financial instruments are not significantly different from their carrying values included in the consolidated financial statements.

The Bank uses following hierarchy for determining and disclosing the fair value of financial instruments:

Level 1: quoted prices in active market for the same instrument (i.e. without modification or repacking):

Level 2: quoted prices in active market for similar assets and liabilities or other valuation techniques for which all significant inputs are based on observable market data: and

Level 3: valuation techniques for which any significant input is not based on observable market data.

#### (a) Fair values of financial assets and liabilities carried at fair value

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

|   |         |           |         | SAR '000  |
|---|---------|-----------|---------|-----------|
| 2016  | Level 1 | Level 2   | Level 3 | Total     |
| Financial assets held as FVSI               |         |           |         |           |
| - Equities                                  | 61,091  | -         | -       | 61,091    |
| - Mutual funds                              | 7,155   | -         | -       | 7,155     |
| Financial assets held as available for sale |         |           |         |           |
| - Equities                                  | 168,337 | -         | -       | 168,337   |
| - Mutual funds                              | 503,179 | -         | 208,570 | 711,749   |
| - Sukuk                                     | 37,831  | 2,166,664 | -       | 2,204,475 |
| Total                                       | 739,762 | 2,204,475 | 208,570 | 3,152,807 |



|   |         |           |         | SAR '000  |
|---|---------|-----------|---------|-----------|
| 2015  | Level 1 | Level 2   | Level 3 | Total     |
|   |         |           |         |           |
| Financial assets held as FVSI               |         |           |         |           |
| - Equities                                  | 84,274  | -         | -       | 84,274    |
| - Mutual funds                              | 4,893   | -         | -       | 4,893     |
| Financial assets held as available for sale |         |           |         |           |
| - Equities                                  | 369,997 | -         | -       | 369,997   |
| - Mutual funds                              | 265,826 | -         | 213,763 | 479,589   |
| - Sukuk                                     | -       | 1,072,102 | -       | 1,072,102 |
| Total                                       | 724,990 | 1,072,102 | 213,763 | 2,010,855 |

# (b) Fair values of financial assets and liabilities not carried at fair value

Management adopts discounted cash flow method using the current yield curve to arrive at the fair value of financial instruments. Following table shows the fair value of financial instruments carried at amortized cost.

| 2016  | SAR '          | 000        |
|---|----------------|------------|
|   | Carrying value | Fair value |
| Assets  |                |            |
| Due from banks and other financial institutions | 17,641,780     | 17,567,378 |
| Investments – Murabaha with SAMA                | 2,906,726      | 2,891,454  |
| Financing, net                                  | 70,311,948     | 69,987,810 |
| Liabilities                                     |                |            |
| Due to banks and other financial institutions   | 2,431,804      | 2,437,961  |
| Customers' deposits                             | 80,612,226     | 80,649,644 |

# 32. Employees share based Schemes

Significant features of the employee share based schemes outstanding at the end of the year are as follows:

| Nature of scheme                            | ESPS  | ESGS  |
|---|---|---|
| No. of outstanding Schemes                  | One   | One   |
| Grant date                                  | June 01, 2013   | April 01, 2013  |
| Maturity date                               | May 31, 2016  | March 31, 2018  |
| Number of shares granted                    | 2,240,494   | 2,714,500   |
| Vesting period                              | 3 years   | 3-5 years   |
| Value of shares granted (SAR)               | 31,366,916  | 35,695,675  |
| Strike price per share at grant date (SAR)  | 11.5  | -   |
| Fair value per share at grant date (SAR)    | 14.0  | 13.15   |
| Vesting conditions                          | Employee remains in service<br>and meets prescribed<br>performance criteria | Employee remains in service<br>and meets prescribed<br>performance criteria |
| Method of settlement                        | Equity  | Equity  |
| Valuation model used                        | Market Value  | Market Value  |
| Weighted average remaining contractual life | -   | 1.25 years  |



The movement in weighted average price and in the number of shares in the employees share participation scheme is as follows:

| 0      | Weighted average exercise price (SAR) |  | Number of shares in scheme  |  |  |
|--------|---------------------------------------|--|---|--|--|
| 2016   | 2015                                  | 2016                                       | 2015  |  |  |
| 11.5   | 11.5                                  | 2,277,887                                  | 2,414,288   |  |  |
| -      | -                                     | -  | -   |  |  |
| -      | -                                     | (37,393)                                   | (136,401)   |  |  |
| (11.5) | -                                     | (2,240,494)                                | -   |  |  |
| -      | 11.5                                  | -  | 2,277,887   |  |  |
|        | _                                     | _  | _   |  |  |
|        | price (SAI<br>2016<br>11.5            | price (SAR) 2016 2015 11.5 11.5 - (11.5) - | price (SAR) 2016 2015 2016 2016 2015 2016 2016 2017,887 (37,393) (11.5) - (2,240,494) |  |  |

These rights are granted only under a service/performance condition with no market condition associated with it. Total amount of expense recognized during the year in the consolidated financial statements, in respect of these plans was SAR 3.7 million (2015: SAR 13.4 million).

## 33. Related party balances and transactions

In the ordinary course of its activities, the Bank transacts business with related parties. Related party transactions are governed by limits set by the Banking Control Law and regulations issued by SAMA.

# (i) The balances as at December 31, resulting from such transactions included in the consolidated financial statements are as follows:

|   | 2016       | 2015       |
|---|------------|------------|
|   | SAR'000    | SAR'000    |
| Directors, key management personnel, Bank's mutual funds, major |            |            |
| shareholders and affiliates                                     |            |            |
| Financing   | 20,362     | 23,572     |
| Customers' deposits   | 17,152,299 | 13,898,863 |
| Investments in associates                                       | 97,808     | 110,729    |
| Financing and investments in mutual funds                       | 1,846,999  | 1,404,847  |
| Deposits from mutual funds                                      | 196,495    | 249,004    |

# (ii) Income and expenses pertaining to transactions with related parties included in the consolidated statement of income are as follows:

|   | 2016<br>SAR'000   | 2015<br>SAR'000   |
|---|-------------------|-------------------|
| Income on financing Return on time investments            | 83,191<br>261,837 | 19,243<br>123,843 |
| Fee from banking services, net<br>Directors' remuneration | 176,656<br>2,871  | 95,031<br>2,896   |

The advances and expenses related to executives are in line with the normal employment terms.



## (iii) The total amount of compensation to key management personnel during the year is as follow:

|  | 2016<br>SAR'000 | 2015<br>SAR'000 |
|--|-----------------|-----------------|
|  | SAR 000         | SAR 000         |
| Short-term employees benefits            | 45,239          | 41,134          |
| End of service benefit                   | 1,302           | 1,495           |
| Shares under employee share based scheme | 8,817           | -               |

## 34. Capital adequacy

The Bank's objectives when managing capital are, to comply with the capital requirements set by SAMA; to safeguard the Bank's ability to continue as a going concern; and to maintain a strong capital base.

Capital adequacy and the use of regulatory capital are monitored by the Bank's management. SAMA requires to hold and maintain ratio of total regulatory capital to the risk-weighted assets at or above the Basel prescribed minimum of 8%.

The Bank monitors the adequacy of its capital using ratios established by SAMA. These ratios measure capital adequacy by comparing the Bank's eligible capital with its statement of financial position assets and commitments at a weighted amount to reflect their relative risk.

SAMA has issued the framework and guidance for implementation of capital reforms under Basel III, which are effective from January 01, 2013. Accordingly, the risk weighted assets, total capital and related ratios are calculated using Basel III framework.

| Particulars                         | 2016<br>SAR'000 | 2015<br>SAR'000 |
|-------------------------------------|-----------------|-----------------|
| 1 at ticulars                       | SAIX 000        | SAIC 000        |
| Credit Risk Weighted Assets         | 93,528,844      | 76,496,060      |
| Operational Risk Weighted Assets    | 5,631,488       | 4,976,034       |
| Market Risk Weighted Assets         | 663,137         | 655,431         |
| Total Pillar-I Risk Weighted Assets | 99,823,469      | 82,127,525      |
| Tiral Carital                       | 10 170 460      | 19 252 161      |
| Tier I Capital                      | 19,178,460      | 18,352,161      |
| Tier II Capital                     | 573,800         | 482,176         |
| Total Tier I & II Capital           | 19,752,260      | 18,834,337      |
| Capital Adequacy Ratio %            |                 |                 |
| Tier I ratio                        | 19%             | 22%             |
| Tier I + Tier II ratio              | 20%             | 23%             |

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## 35. Investment management and brokerage services

The Bank offers investment management services to its customers through its subsidiary which include management of funds with total assets under management of SAR 24,470 million (2015: SAR 14,704 million).

#### 36. Prospective changes in the International Financial Reporting Standards

The Bank has chosen not to early adopt the standards and amendments which have been published and are mandatory for compliance by the Banks effective from accounting period beginning on or after January 1, 2017.

| Standard, and amendments                       | Effective da    | ate | Brief description of changes  |
|--|-----------------|-----|---|
| IFRS 9 "Financial Instruments"                 | January<br>2018 | 01, | IFRS 9 retains but simplifies the measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value which will depend on the classification of the entity's business model and the contractual cash flow characteristics of the financial asset. It also changes the impairment of financial assets from incurred loss to expected loss model. |
| IFRS 15 "Revenue from contracts with customers | January<br>2018 | 01, | IFRS 15 is a converged standard from the IASB and FASB on revenue recognition. The standard will improve the financial reporting and comparability of revenue in the financial statements.  |
| IAS 7 "Statement of Cash Flows"                | January<br>2017 | 01, | The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes.  |
| IFRS 2 "Share-based Payments"                  | January<br>2018 | 01, | The amendments cover classification and measurement of cash/shares-settled transactions and accounting for modification of share-based payment.   |

#### **Implementation and Impact Analysis of IFRS-9**

# **Implementation strategy**

In July 2014, the IASB issued IFRS-9 "Financial Instruments", the standard that will replace IAS 39 effective from 1 January 2018, with early adoption permitted. The Bank considers it as a significant project and therefore has set up a multidisciplinary implementation team with members from its Credit risk and Modeling, Finance, IT, Operations, and respective businesses to achieve a successful and robust implementation. The project is managed by the Chief Financial Officer and Chief Risk Officer.

The project is divided into following three main phases:

- Initial gap assessment and high level impact study;
- design, acquisition and implementation of system, alignment of frameworks/policies, testing the system;
- parallel run in 2017, and go live in 2018.

The initial gap assessment and high level impact analysis was completed and the project is now in the second phase of the implementation.



## Description of modeling techniques

The Bank will recognize impairment allowances based on Expected Credit Loss (ECL) on financial assets that are not measured via FVTPL. This mainly include, financing, investments that are measured at amortised cost or at FVOCI (other than equity investments), interbank placements, financial guarantees and credit commitments. No impairment loss will be recognised on equity investments.

The Bank plans to categorizes its financial assets into following three stages in accordance with the IFRS-9 methodology:

- Stage 1 Performing assets: Financial asset(s) that are not significantly deteriorated in credit quality since origination. The impairment allowance will be recorded based on 12 months expected credit loss (ECL)
- Stage 2 Underperforming assets: Financial asset(s) that has significantly deteriorated in credit quality since origination. The impairment allowance will be recorded based on life time ECL.
- Stage 3 Impaired assets: For Financial asset(s) that are impaired, the Bank will recognize the impairment allowance based on life time ECL.

The Bank will also consider the forward-looking information in its assessment of significant deterioration in credit risk since origination as well as the measurement of ECLs.

The forward-looking information will include the elements such as macroeconomic factors (e.g., unemployment, GDP growth, inflation, profit rates and house prices) and economic forecasts obtained through internal and external sources.

To evaluate a range of possible outcomes, the Bank intends to formulate various scenarios. For each scenario, the Bank will derive an ECL and apply a probability weighted approach to determine the impairment allowance in accordance with the accounting standards requirements.

#### **Governance and controls**

The Governance structure and controls will be implemented by following the IFRS-9 Guidance document applicable to Saudi banks. These Guidelines call for establishing a Board approved Governance framework with detailed policies and controls, including roles and responsibilities.

#### **Expected impact**

Upon implementation of IFRS 9, the Bank expects greater volatility in impairment charges as compared to the existing methodology which is currently governed by IAS-39 and the prevailing SAMA guidelines. This may impact the Bank's profitability as well as its regulatory capital structure plans. The detailed impact assessment will be carried out in due course.

Other than IFRS 9, the amendments are not likely to have any material impact on the Bank's consolidated financial statements except for certain additional disclosures

#### 37. Comparative figures

Figures have been rearranged or reclassified wherever necessary for the purpose of better presentation; however, no significant rearrangements or reclassifications have been made in these consolidated financial statements.

# 38. Approval of the consolidated financial statements

These consolidated financial statements were approved by the Board of Directors of the Bank on 25 Rabi al Thani, 1438H (corresponding to 23 January, 2017).