Factsheet FY 2023



Company Overview

Founded in 1990 by Fawaz, Salman, and Abdulmajeed Alhokair, Cenomi Retail is the leading franchise retailer in the KSA and the sole listed business of its kind in the Middle East. Cenomi Retail operates nearly 900 outlets in 9 countries, across 326 shopping malls. The company manages a vast retail platform of over 326,000 square meters, supported by a workforce exceeding 7,000. Representing over 55 renowned brands, the company offers a wide range of products, including apparel, department stores, accessories, cosmetics, and operates various restaurants and coffee shops.

Our Retail Footprint

Core Market International Footprint Market access via Vogacloset

Cenomi Retail's Strategic Pillars

Our goal is to become the **largest** and **most** admired fashion and F&B retailer in MENA, and partner of choice for local and international brands.

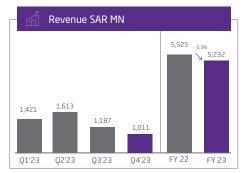
Our vision and growth ambitions are enabled by the following strategic pillars:

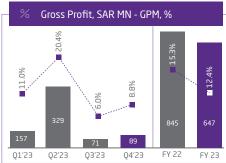
- Geography: Re-affirm KSA leadership and win in MENA
- Brands: Lead with winning brands
- Category: C[\^A(& * A() AO @ (A() Aa) aAOBÓ
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- **Channel:** Rise to meet the online opportunity

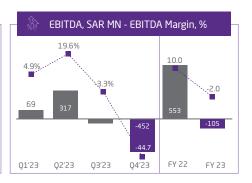
Share Information

Market: Tadawul Symbol: 4240 Bloomberg: CENOMI : AB Industry: Retail

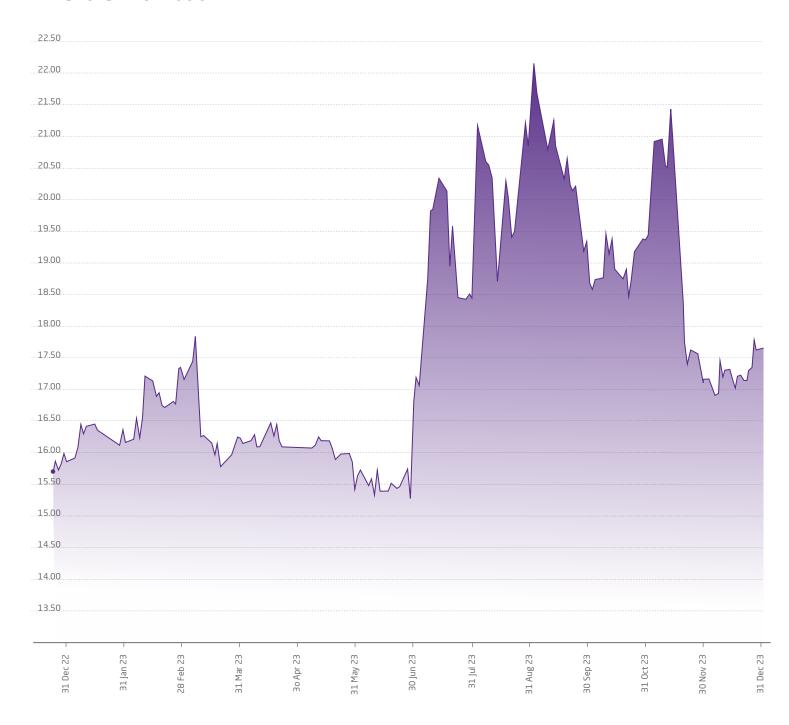
Key Figures

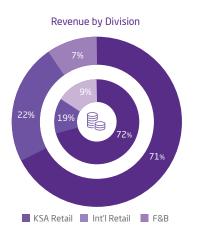


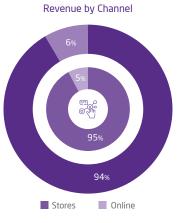


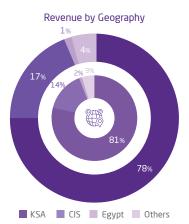


Share Information

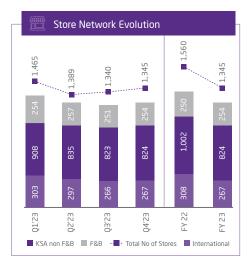


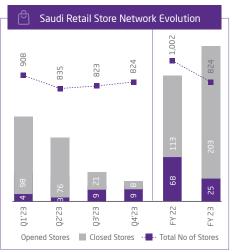


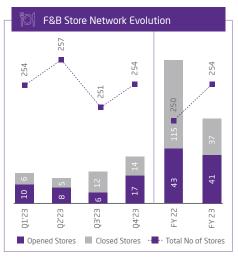




FY-23 - Outer Circle FY-22 - Inner Circle







Key Announcements

7 December 2023 Cenomi Retail Announced the signing of a share purchase agreement with Abdullah Al-Othaim Fashion Company to sell a subsidiary that will own the franchise rights for 18 brands delivering on its transformation promise

21 December 2023 the boards of directors of Fawaz Abdulaziz Alhokair Company I"Cenomi Retail'U and Arabian Centres Company I"Cenomi Centers"I have mutually agreed to terminate discussions regarding a potential business combination. Both companies acknowledge the strategic merits but believe current conditions and timing are not favorable. Cenomi Centers remains committed to transactions benefiting stakeholders

Subsequent Announcements

4 March 2024 Cenomi Retail announced its entry into Uzbekistan which represents the eleventh international market for Cenomi Retail a promising market with potential growth bringing the integration of fashion innovation and fashion forward collection to satisfy increasing consumer demand in Uzbekistan.

24 March 2024 Cenomi Retail has invited its shareholders to an Extraordinary General Meeting scheduled for April 17, 2024. The agenda includes voting on two matters:

- The amendment of the company's bylaw to comply with the new companies' law, rearranging the bylaw and numbering them to comply with the proposed amendments and
- The amendment of article I30 of the company's Bylaws, relating to the company's Purposes.

31 March 2024

Cenomi Retail signed an agreement with Abdullah Al-Othaim Fashion Company to sell franchise rights for five brands, including Aldo and Charles & Keith, as part of its strategy to focus on Champion Brands. Al Othaim will acquire these rights, along with associated assets, for SAR 219 million pending regulatory approval.

31 March 2024 Cenomi Retail announced plans to decrease its capital and initiate the sale of 24 non-essential brands, including Aleph and certain food group brands. This strategic move, aimed at prioritizing essential brands, is anticipated to yield approximately 650 million Saudi riyals in revenue, considering the net assets valued at 215 million Saudi riyals. In addition to recommending the reduction of the nominal share value, the board has instructed executive management to thoroughly valuate the company's capital structure post-sale to determine any necessary adjustments.

Disclaimer

This communication contains certain forward-looking statements. A forward-looking statement is any statement that does not relate to historical facts and events, and can be identified by the use of such words and phrases as "according to estimates", "anticipates", "assumes", "believes", "could", "estimates", "expects", "intends", "is of the opinion", "may", "plans", "potential", "predicts", "projects", "should", "to the knowledge of", "will', "would" or, in each case their negatives or other similar expressions, which are intended to identify a statement as forward-looking. This applies, in particular, to statements containing information on future financial results, plans, or expectations regarding our business and management, our future growth or profitability and general economic and regulatory conditions and other matters affecting us.

Forward-looking statements reflect our management's ("Management") current views of future events, are based on Management's assumptions and involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. The occurrence or non-occurrence of an assumption could cause our actual financial condition and results of operations to differ materially | from, or fail to meet expectations expressed or implied by, such forward-looking statements. Our business is subject to a number of risks and uncertainties that could also cause a forward-looking statement, estimate or prediction to become inaccurate. These risks include fluctuations prices, costs, ability to retain the services of certain key employees, ability to compete successfully, changes in political, social, legal or economic conditions in Saudi Arabia, worldwide economic trends, the impact of war and terrorist activity, inflation, interest rate and exchange rate fluctuations and Management's ability to timely and accurately identify future risks to our business and manage the risks mentioned above.