**Company**

# Etihad Etisalat Co.

## 2Q26 Result Review

**Rating**

Buy

**Bloomberg Ticker**

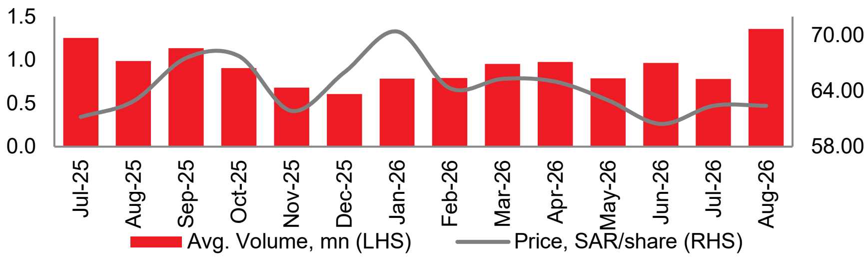
EEC AB

**Date**

13 August 2026

**Results**

| | |
|---|---|
| **Target Price SAR** | 83.3 |
| **Total Return** | 35.2% |




| | |
|---|---|
| Current Market Price (SAR) | 63.7 |
| 52-week High \| Low | 71.6 \| 58.0 |
| Price Perf. (1m \| 3m) | 2.5% \| -0.5% |
| Mkt. Cap. (USD/SAR mn) | 13,212 \| 48,934 |
| Free Float | 72.0% |
| 3m ADTO (000 shares) | 983.9 |
| 6m ADTO (000 shares) | 924.7 |
| 3m ADTV (SAR 000) | 59,127.0 |
| 6m ADTV (SAR 000) | 59,856.2 |
| P/E 27e | 14.4x |
| P/B 27e | 2.1x |
| DY 27e | 4.2% |

### Revenue increased 5% YoY in 2Q26

Revenue increased 5% YoY, with growth across all revenue streams. Wholesale revenue rose 11% YoY, supported by enhanced service capabilities through strategic partnerships with regional and global industry players. Growth was further underpinned by a 17% YoY increase in mobile subscribers to 14.9mn.

### Profitability strengthened, with net profit up 9% YoY in 2Q26

Net profit grew 9% YoY, driven by an 8% YoY increase in gross profit, a favorable revenue mix and 10% YoY growth in operating profit. Gross margin expanded to 56.0% in 2Q26 from 54.3% in 2Q25, while operating margin improved to 19.3% from 18.5%.

### U-Capital View

We expect the positive growth momentum to remain intact in the near term, with FY26 revenue growth expected in the mid-to-high single digits and EBITDA margin at ~37–38%. Mobily remains well positioned to sustain this trajectory, supported by continued expansion in B2B and wholesale, steady SME customer onboarding and a seasonal uplift from the Hajj season. Accordingly, we maintain our Buy rating with a target price of SAR 83.3/share.

**U Capital Research**

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## Financial Statements

| SAR mn | 2Q25 | 3Q25 | 4Q25 | 1Q26 | 2Q26 | YoY | QoQ | 1H25 | 1H26 | YoY |
|---|---|---|---|---|---|---|---|---|---|---|
| **P&L** | | | | | | | | | | |
| Revenue | 4,828 | 4,849 | 5,186 | 5,040 | 5,080 | 5% | 1% | 9,606 | 10,120 | 5% |
| Gross Profit | 2,623 | 2,691 | 2,874 | 2,824 | 2,845 | 8% | 1% | 5,177 | 5,669 | 10% |
| Operational Profit | 891 | 1,038 | 1,068 | 988 | 978 | 10% | -1% | 1,741 | 1,966 | 13% |
| Net Profit | 830 | 916 | 953 | 880 | 901 | 9% | 2% | 1,597 | 1,781 | 12% |
| **BS** | | | | | | | | | | |
| Sh. Equity | 19,451 | 19,285 | 20,328 | 19,963 | 20,871 | 7% | 5% | 19,451 | 20,871 | 7% |
| **Ratios** | | | | | | | | | | |
| Gross Margin | 54.3% | 55.5% | 55.4% | 56.0% | 56.0% | | | 53.9% | 56.0% | |
| Operating Margin | 18.5% | 21.4% | 20.6% | 19.6% | 19.3% | | | 18.1% | 19.4% | |
| Net Profit Margin | 17.2% | 18.9% | 18.4% | 17.5% | 17.7% | | | 16.6% | 17.6% | |
| TTM RoE (%) | | | | | 17.9% | | | | | |
| TTm P/E (x) | | | | | 13.4 | | | | | |
| Current P/Bv | | | | | 2.3 | | | | | |

Source: Financials, Tadawul, Bloomberg, U Capital Research.

# Investment Research

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| BUY | HOLD | SELL |
|---|---|---|
| Greater than 10% | Between 0% and +10% | Lower than 0% |

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