

Bank Albilad

Investor Presentation

Disclaimer

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Vision

To be the preferred choice of innovative Islamic banking solutions

Mission

To leverage digital transformation, network, and human capital to deliver the highest levels of customer experience and competitive value propositions in the best interests of our clients, employees, shareholders and the communities we serve

Our Values

- Initiatives and Innovations
- Care and Partnership
- Trust and Accountability

Quick Facts About Bank Albilad

Bank Albilad is a full-fledged Islamic banking services provider



105 Branches
(6th widest coverage in the Kingdom)



Employees
+ 3,500 employees



Capital
SAR 10 Billion



151 Remittance Centers
2nd largest in the Kingdom

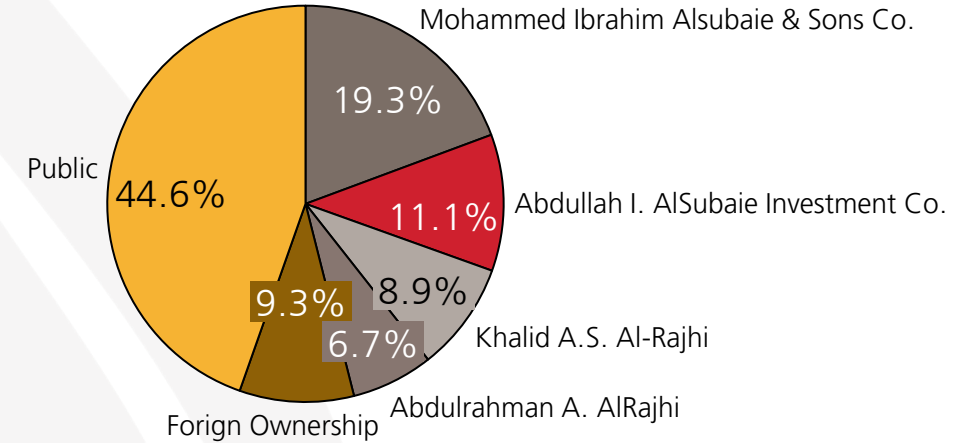


ATMs
938

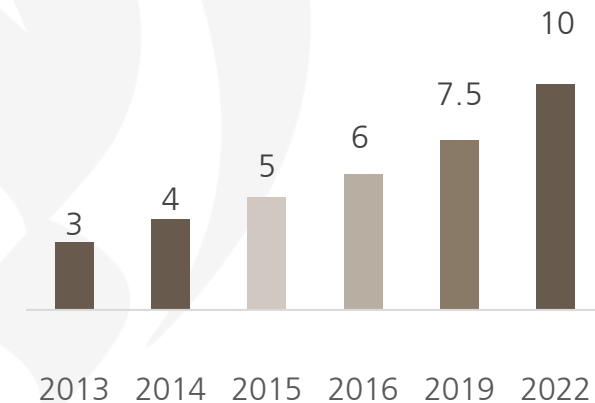
MOODY'S

A3

Shareholders Structure



Capital Increases (SAR Billions)



Board of Directors



Mr.
Nasser Mohammed AlSubeaie
Chairman - Non Executive



Mr.
Adeeb Mohammed Abanumai
Deputy Chairman - Independent



Mr.
Abdulaziz Mohammed Alonaizan
Executive



Mr.
Haytham Suliman AlSuhaimi
Non Executive



Mr.
Muadh Abdulrahman Alhusaini
Independent



Mr.
Haitham Mohammad Alfayez
Independent



Mr.
Mohammed Abdulrahman AL Rajhi
Non Executive



Mr.
Nasser Sulaiman AlNasser
Independent

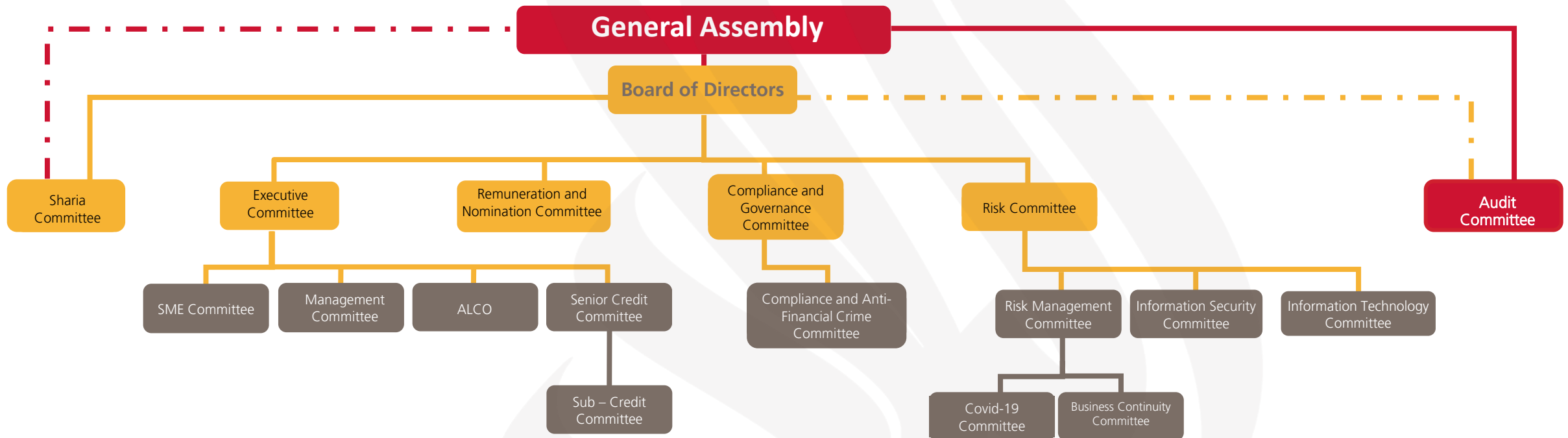


Mr.
Khalid Abdulrahman Al-rajhi
Non Executive



Dr.
Zeyad Othman Alhekail
Independent

Board Committee Structure and Reporting Lines



Executive Management



Abdulaziz Mohammed AlOnaizan
Chief Executive Officer



Bashaar Yahya Alqunaibit
Senior EVP Business



Saleh Suliman AlHabib
EVP Shared Services



Abdullah Mohammed Alarifi
EVP Risk Management



Hisham Ali AlAkil
EVP Finance



Samer Mohammed Farhoud
EVP Treasury



Saad Ibrahim Al Drees
EVP Corporate Banking



Haitham Medainy AlMedainy
EVP Human Resources

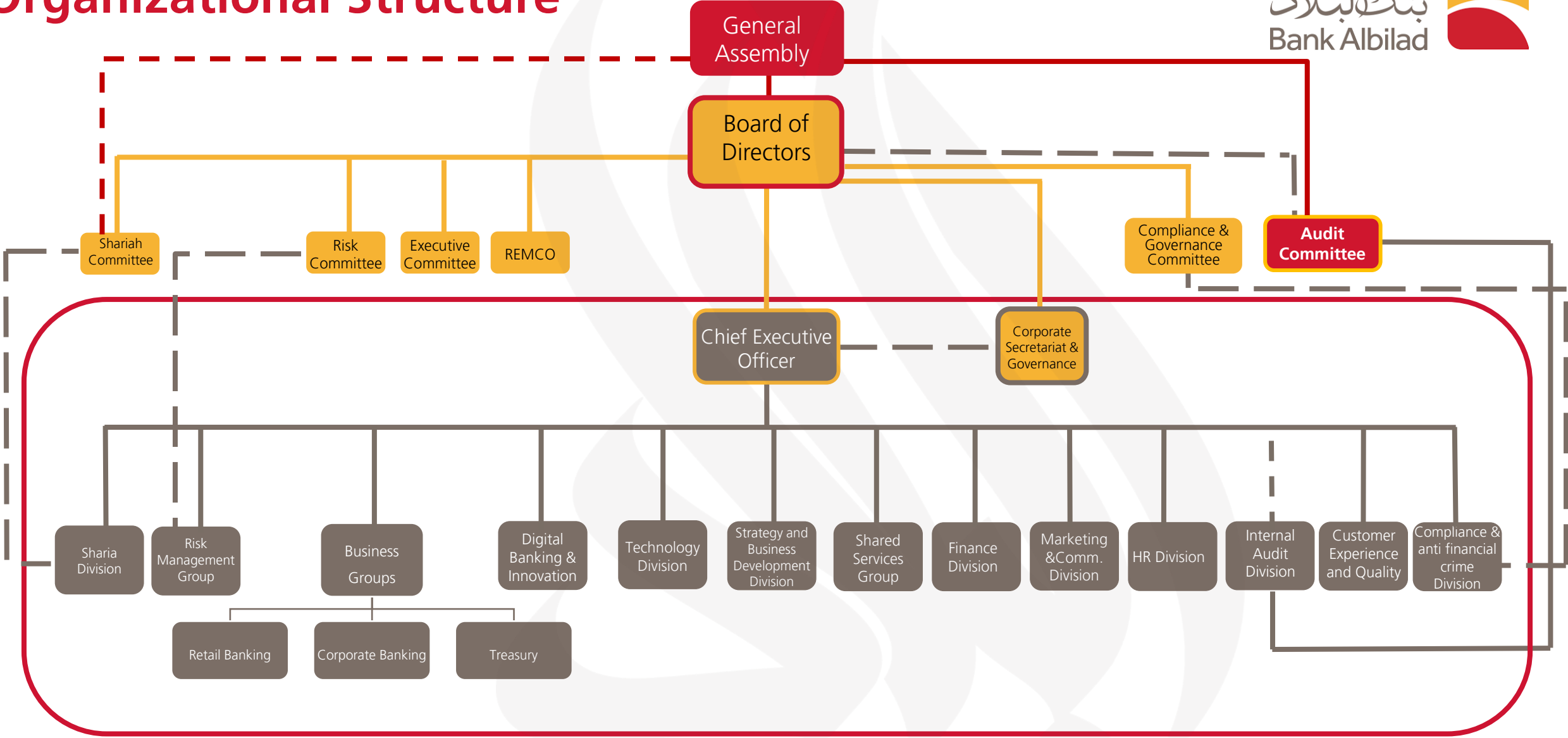


Abdullah Saad AlRuwaish
EVP Retail Banking



Abulaziz Saleh AlGhufaili
Chief Technology Officer

Organizational Structure



Business Lines

Corporate Banking



Focuses on:

- Financing corporates, institutional and public sector markets
- Financing small-and-medium enterprises
- **Financial Institutions, including:**
Banks and non-banks financial institutions
- Payments solutions for trade

Retail Banking



Focuses on:

- Providing deposits – based services
- Saving, remittance and exchange services
- Personal and mortgage financing
- Credit cards

Treasury



Focuses on:

- Investing in capital markets
- Liquidity and foreign exchange
- Treasury services for branches and customers

Actively exploring opportunities to contribute to the implementation of Vision 2030

○ Increase SME contribution to GDP from 20% to 35%

- Support small and medium enterprises in line with Kingdom's Vision 2030
- Contribute in the SMEs Loan Guarantee Program (KAFALAH).

○ Increase home ownership rate from 50% to at least 70%

Partnership with the Ministry of Housing and REDF for several home loan products

Subsidiaries

- 1 Investment Banking
- 2 Asset Management
- 3 Securities Services
- 4 Research and Advisory
- 5 Brokerage



Mortgage and Real Estate assets management



Remittance Services, Major Electronic Money Institution



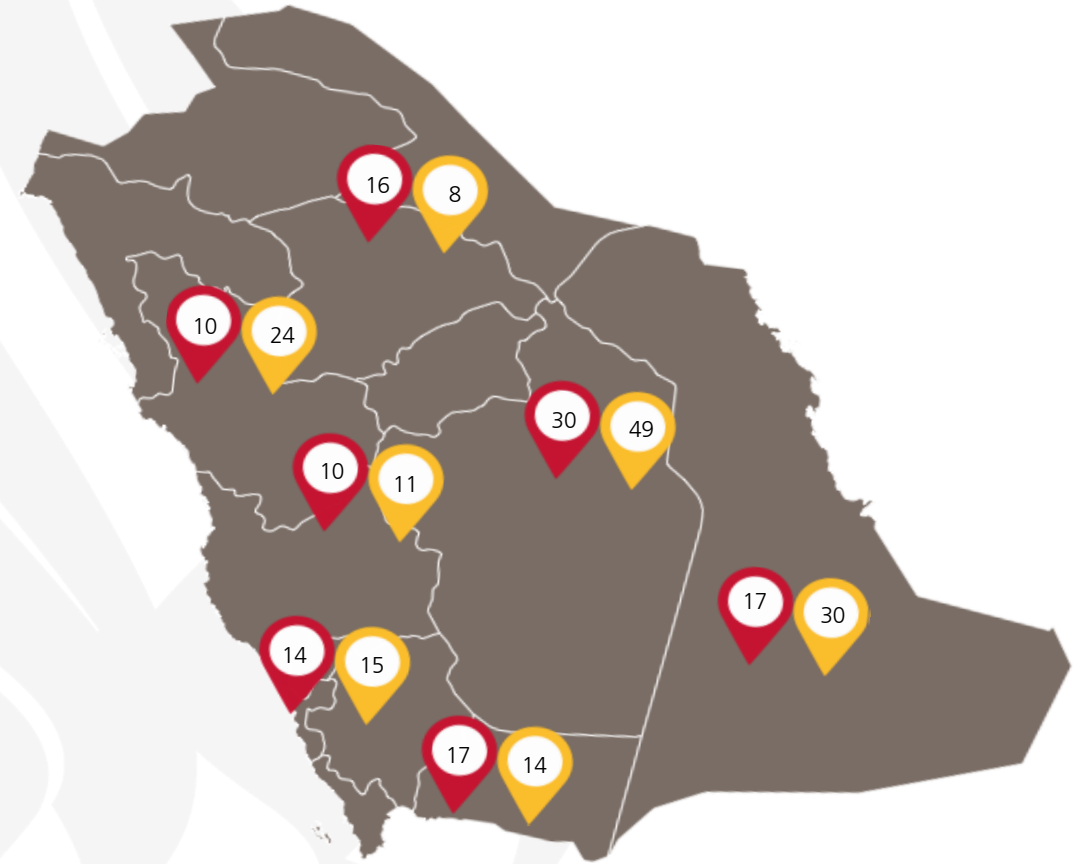
Branch Network - Geographical Distribution

Branch Network

| Region | Total |
|--|------------|
| Riyadh | 30 |
| Makkah & Taif | 10 |
| Eastern | 17 |
| Qassim | 16 |
| Southern | 17 |
| Jeddah | 14 |
| Madina/Yanbu/Tabuk | 10 |
| Total (including Female sections) | 114 |

Enjaz Network

| Region | Total |
|---------------------|------------|
| Riyadh | 49 |
| Makkah & Taif | 11 |
| Eastern | 30 |
| Qassim | 8 |
| Southern | 14 |
| Jeddah | 15 |
| Medina/Tabuk/Aljouf | 24 |
| Total | 151 |



Financial Performance

Financial Performance Highlights



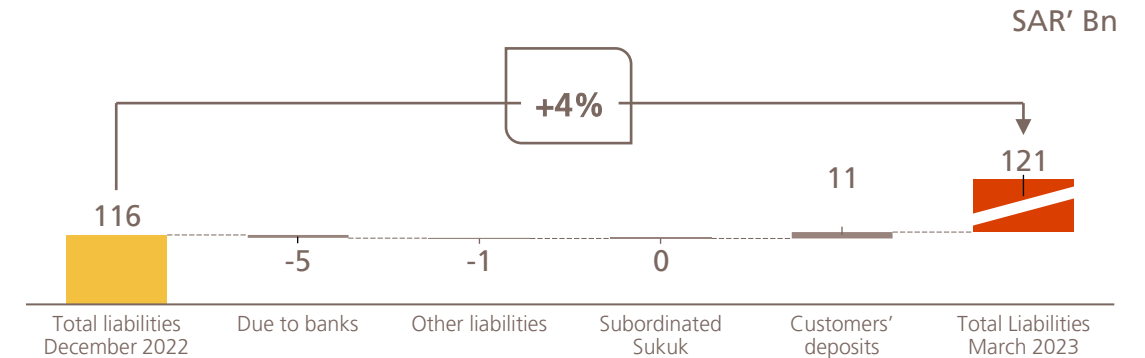
| | | | |
|---|--|--|--|
| Overall Assets grew 4% ↑ | Total Financing growth achieved | Corporate Financing | Retail Financing |
| | 95 B +5% | 47 B +4% | 49 B +6% |
| Overall Funding expanded 11% ↑ | Total Deposits and Current Accounts | CASA and Time deposits | Financing-to-Deposit Ratio (LDR) well maintained |
| | Total Deposits 105 B +11% Current accounts 44 B -8% | CASA 70 B +0.5% Time 35 B +40% | 80 % |
| Net Income Increased 4% ↑ | Overall Operating Income | Net Yield Income growth impacted by NIM | Net Interest Margin (NIM) well maintained |
| | 1.3 B -1% | 1 B +6% | 3.4 % |
| Key Ratios Indicate a Positive Performance | Liquidity ratios maintained well above regulatory requirements | Cost of Risk improved through financing growth, whereas NPL coverage remains healthy | Liquidity and capitalization maintained well above regulatory requirements |
| | LCR 168 % NSFR 113 % | CoR 0.5 % NPL Coverage 203 % | Total Capital 17.3 % CET 1 13.3 % |

Financial Position Highlights

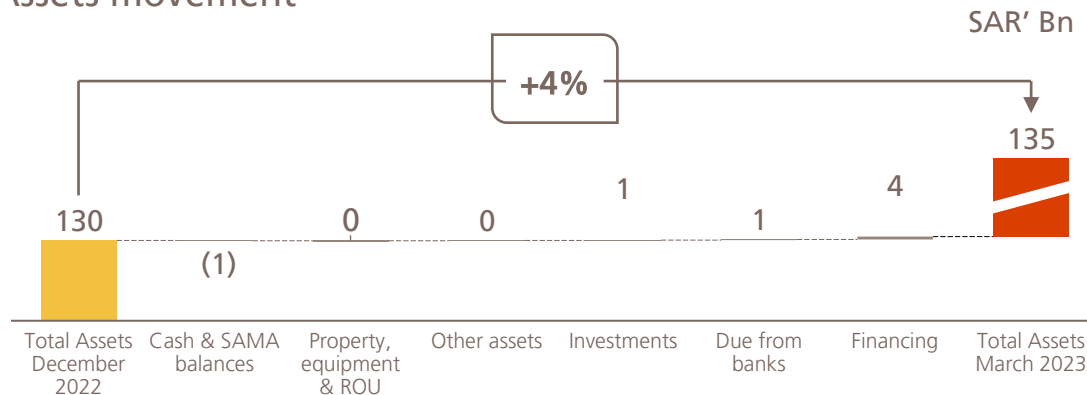
Assets expanded by 4% boosted by growth in Financing while liabilities also improved significantly due to increase in deposits

| SAR' Mn | Mar-23 | Dec-22 | Change | % |
|---------------------------|----------------|----------------|--------------|-----------|
| Investments | 21,316 | 20,600 | 716 | 3% |
| Financing | 95,483 | 91,179 | 4,304 | 5% |
| Total assets | 135,368 | 129,543 | 5,825 | 4% |
| Due to banks, SAMA and FI | 5,750 | 10,621 | (4,871) | -46% |
| Customers' deposits | 105,483 | 94,843 | 10,640 | 11% |
| Total liabilities | 121,286 | 116,144 | 5,142 | 4% |
| Total equity | 14,082 | 13,399 | 683 | 5% |

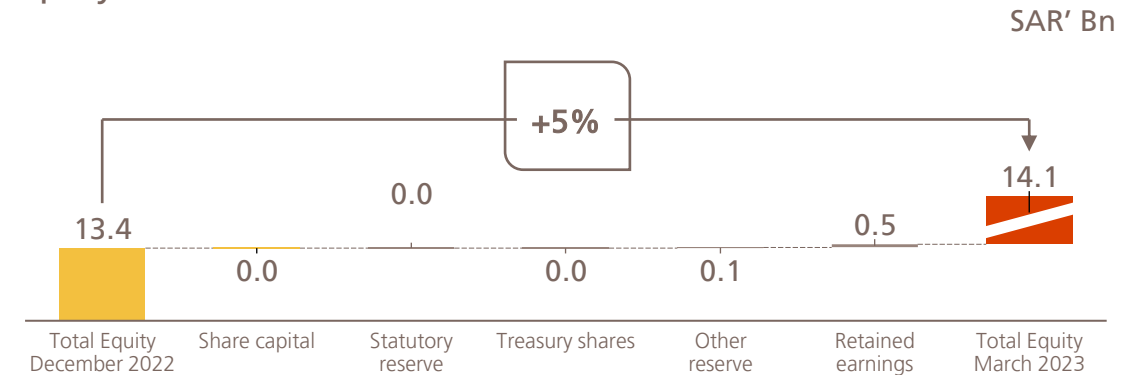
Liabilities movement



Assets movement



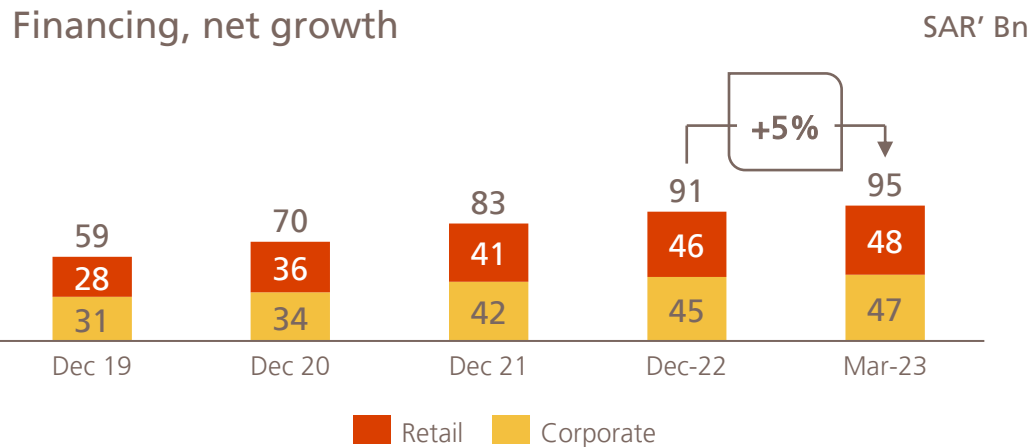
Equity movement



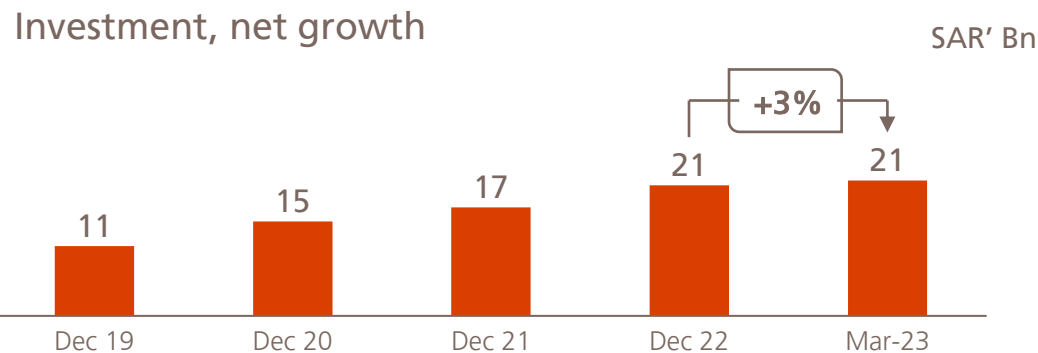
Financial Position Highlights



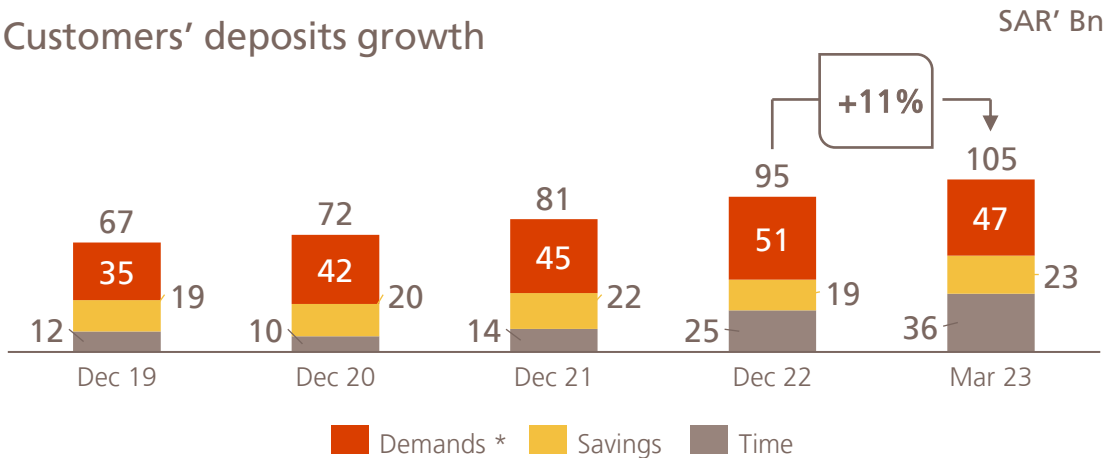
Healthy growth in Financing as Corporate and Retail segments posted strong gains



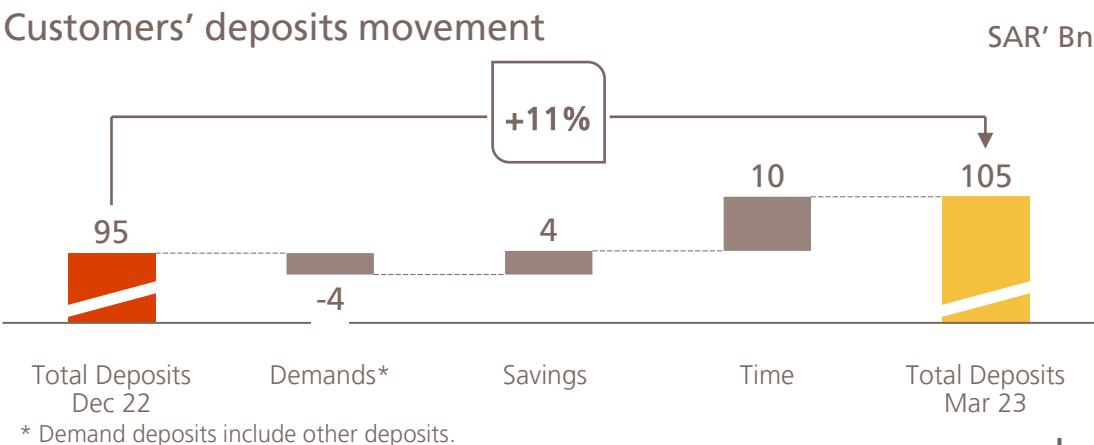
While Investments also grew mainly from increase in Sukuk



Total Deposits jumped 11 % driven by the growth in Demand and Time deposits



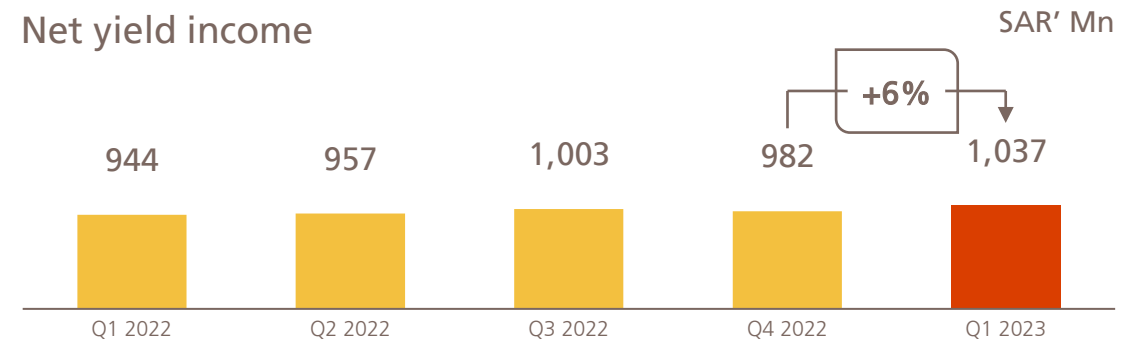
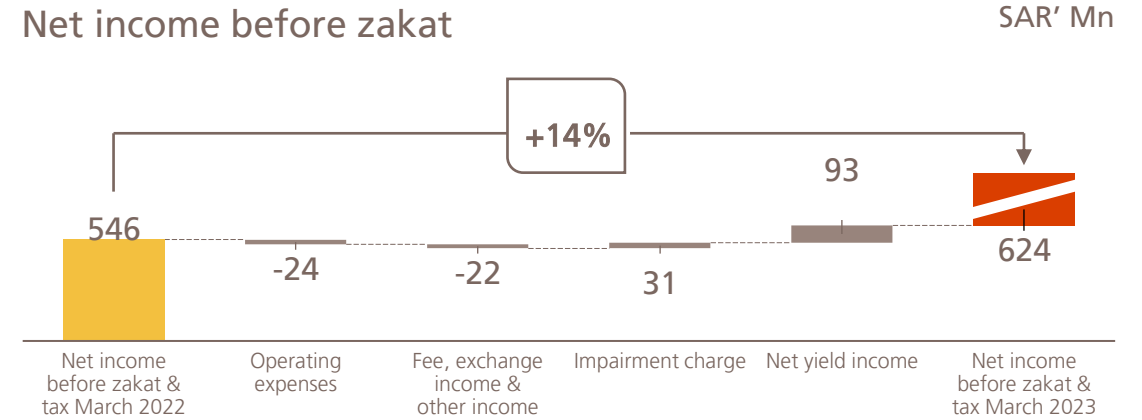
* Demand deposits include other deposits.



Statement of Income Highlights

Strong net income growth boosted by higher Net Yield Income underpinned by the expansion of financing book

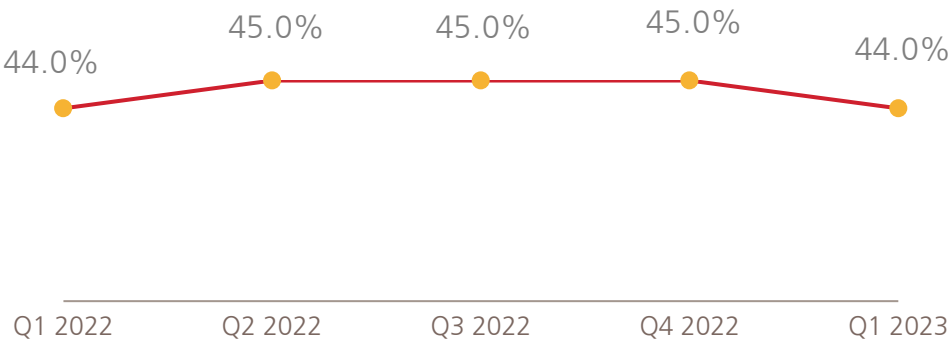
| SAR' Mn | Mar-23 | Mar-22 | YoY | YoY% |
|---------------------------------|--------------|--------------|-----------|------------|
| Net yield income | 1,037 | 944 | 93 | 10% |
| Fee and other income | 298 | 320 | (22) | -7% |
| Operating income | 1,335 | 1,264 | 71 | 6% |
| Operating expenses | (582) | (558) | (24) | 4% |
| Impairment charge | (129) | (160) | 31 | -19% |
| Total operating expenses | (711) | (718) | 7 | -1% |
| Net income before zakat | 624 | 546 | 78 | 14% |
| Zakat charge | (64) | (56) | (8) | 14% |
| Net income after zakat | 560 | 490 | 70 | 14% |



Cost to Income

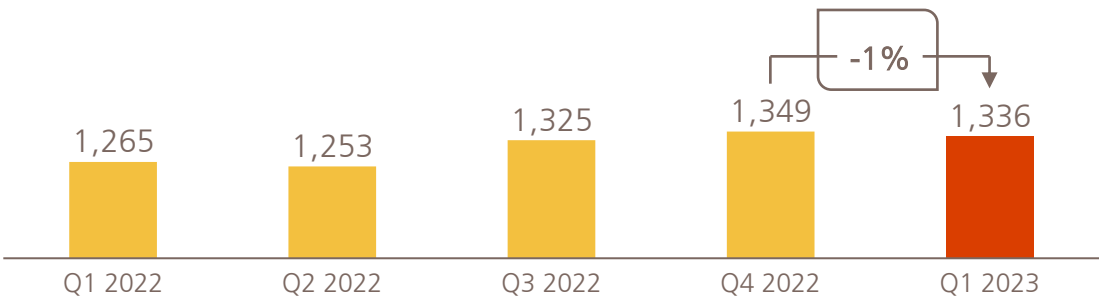
Lower cost to income ratio achieved through higher total operating income and prudent cost management

Cost to income ratio (%)*



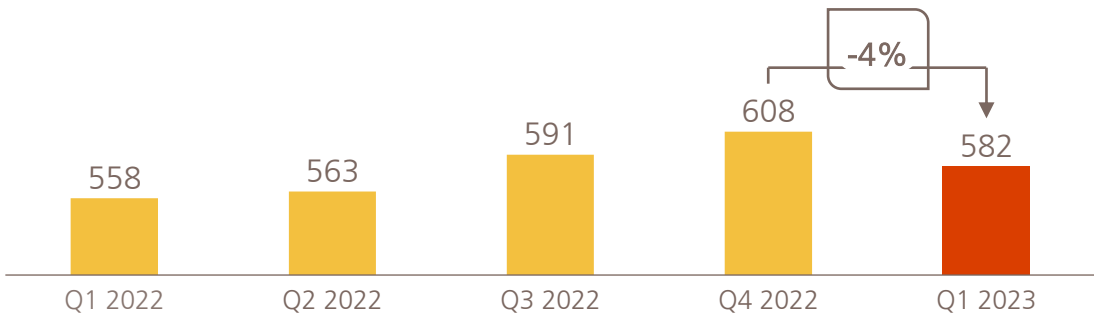
Operating income trend

SAR' Mn



Operating expenses trend without provisions

SAR' Mn

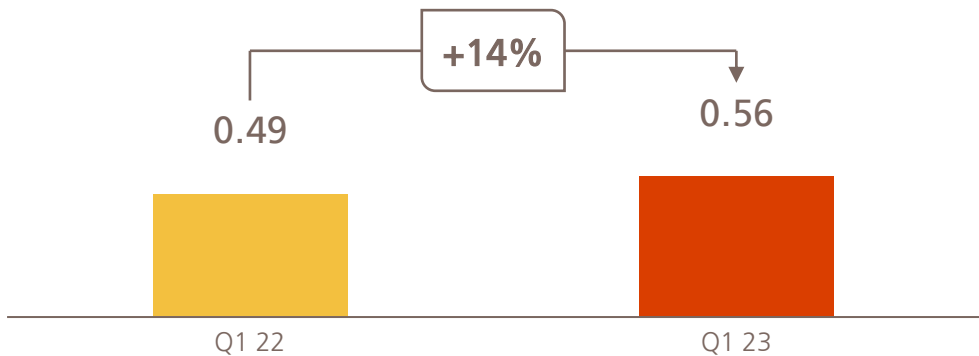


Return Indicators

Continued strong and stable return indicators

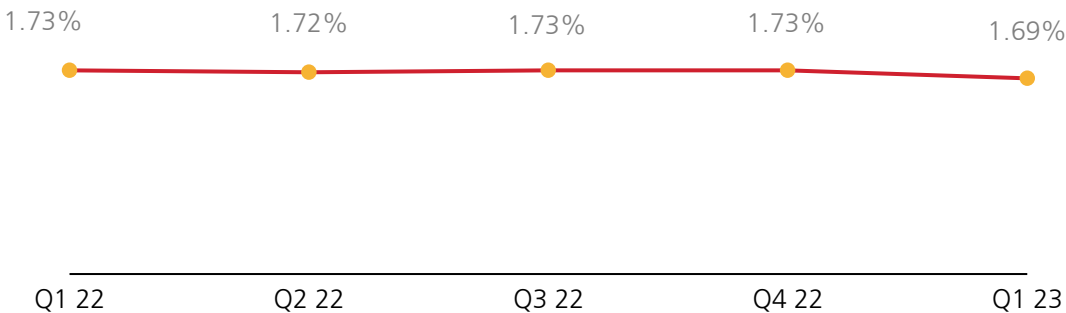
Earnings per share*

SAR



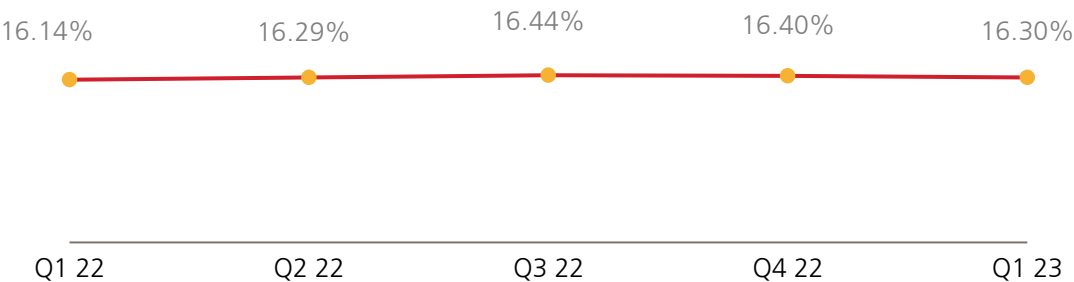
* EPS has been calculated by dividing the net income by the diluted shares of 996 million shares.

Return on average assets (%)*



* ROAA has ben calculated based on net income after zakat.

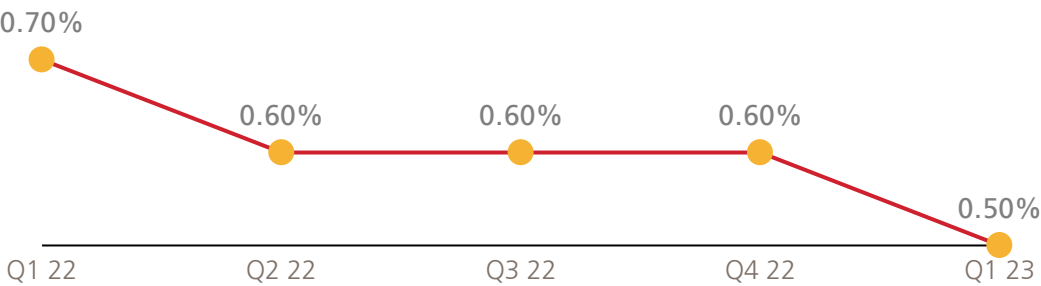
Return on average equity (%)*



* ROAE has ben calculated based on net income after zakat.

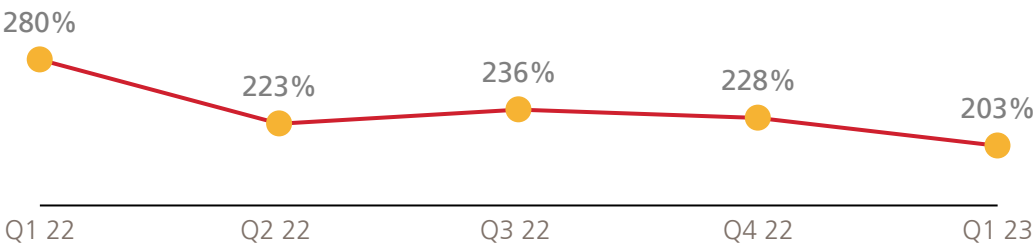
Cost of risk (%) - YTD

Cost of risk ratio improved as a result of financing growth, prudent management of provisions and other asset quality improvements



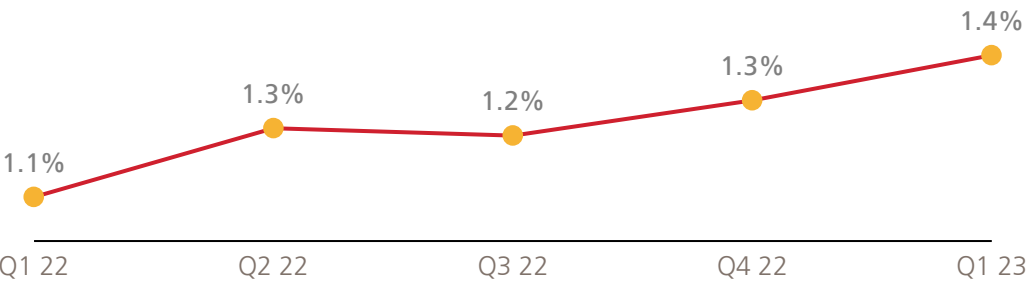
NPL coverage ratio (%)

NPL coverage ratio remains healthy and well managed

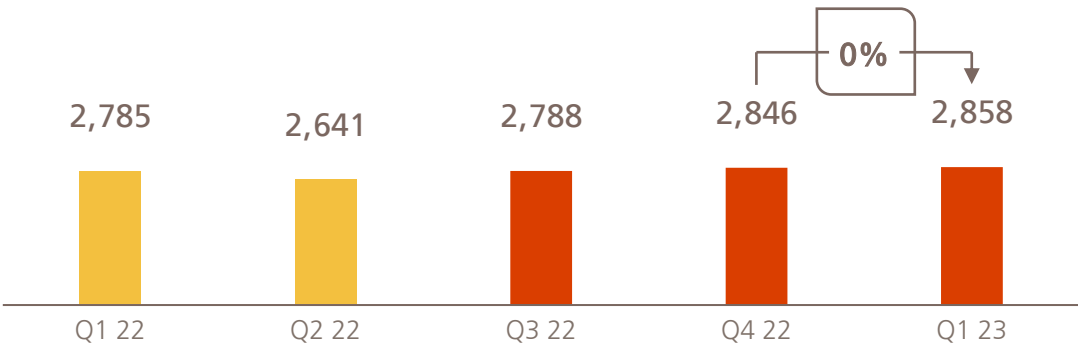


NPL ratio (%)

NPL ratio remains at acceptable level



ECL allowance*

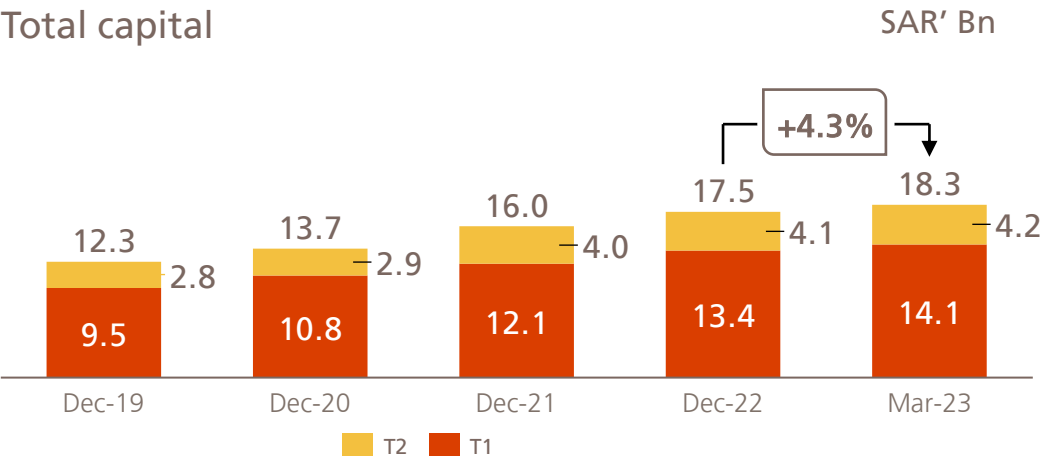


* Represent the ECL allowance balance against financing exposure.

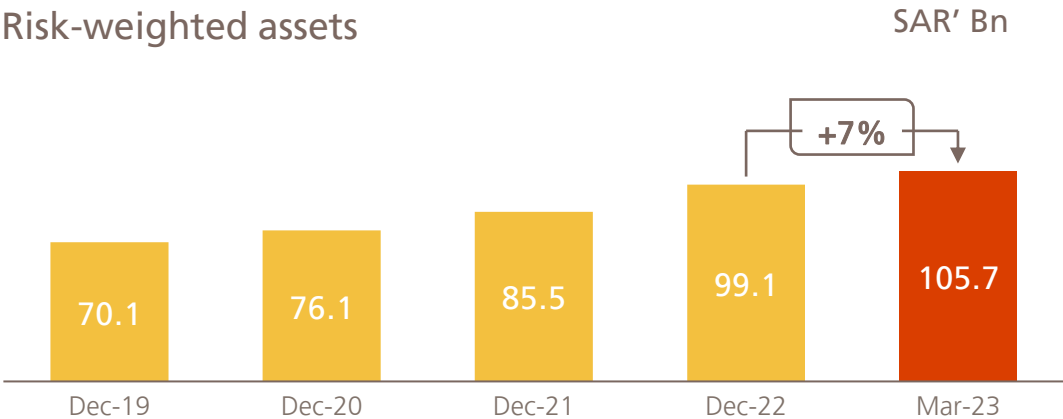
Capital Adequacy and Liquidity

Capitalization and liquidity well-maintained

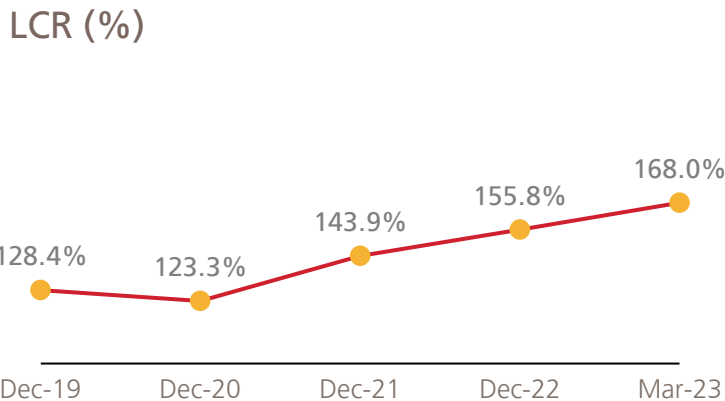
Total capital



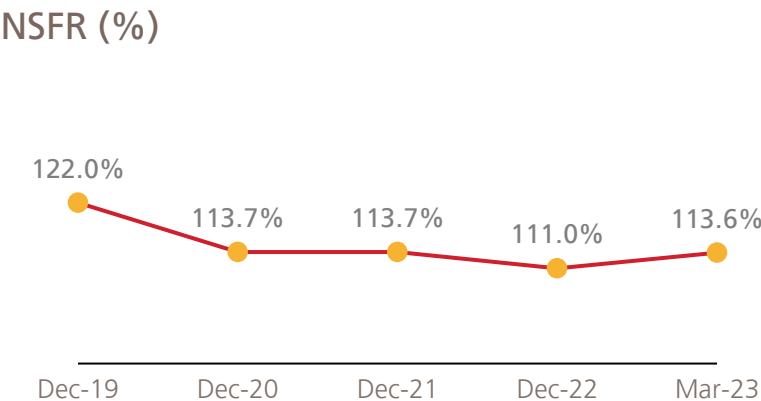
Risk-weighted assets



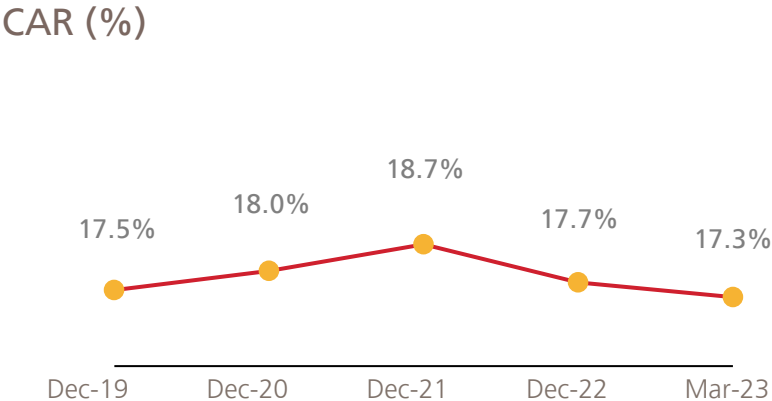
LCR (%)



NSFR (%)


































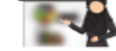




















































CAR (%)



Program & Initiative

79

| | | | | | | | | | | | |
|---|--|---|---|--|---|---|---|---|---|---|--|
|  |  |  |  |  |  |  |  |  |  |  |  |
| Financial and savings awareness curriculum initiative | Environment sustainability & food security research chair | Fathkuroni App. | Supporting the government social fund | Supporting the government Health Endowment Fund | Support the establishment of the Excellence Autism Center | Supporting patients in needs | Scholarship Programs | Support Tarahum Society | Support of Medicine supply in Makkah | Pilgrim Services | Supporting the treatment of Rheumatism |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Providing bank forms in Braille language for people with Visual impairment | Awareness videos for people with disability | Wheelchairs for disability sport athletes | Supporting the development of AISabalah district | Alignment of ATM pathways to suit people with disability | ATMs Adaptation for Visual impairment | The Marathon for people with disability Initiative | Alwasiyah .App | Albilad Ramadan basket | Ajyal food conservation campaign | Provide winter clothing for students in Northern region | Grand Mosque Pilgrims Service Project |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Support Al Ta'akhi Society for the elderly | Supporting afforestation initiatives and seminars | Entertainments for the Sons of Martyrs | Printing and publishing Sharia Banking Standard book | Annual Participation in the Earth Hour | Depth on us Initiative to clean Jeddah's Sea front underwater | Social & Medical Equipment for the blind | Medical Equipment for Mua'afa Program | Medical Equipment for Mua'afa Program | Leading women crafts training | Establishing Society (Ensan) Portal | Educational campaign for real estate financing |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Support Ibn Ghunaim research chair at Al Imam university | Eid give aways for the injured in the South Frontier | Martyrs Tournament | Entertainment Activity for Orphans | Blood Donation | Al-Suda Park environmental and awareness campaign | Traffic Awareness campaign | Support Cancer Patients | Organizing visits for academics interested in Islamic Banking | Islamic Banking Dictionary | Disabled Accessible Branch | Sponsoring the printing and publishing of the Sharia Standards Studies of Islamic economy. |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Support Masajeduna Society with cars | Water recycling project for mosques afforestation | Solar energy at Albilad head office | Establishing Snoezelen room at Jizan Autism center | E-Commerce research chairs | Financial awareness and culture initiative Savings (Ministerial Track) | Risk Program Initiative Finance in cooperation with the University King Faisal | Savings initiative In the dorm | Restoration initiative Homes | Collaborate with the center Financial knowledge Affiliated to the Ministry of Finance | Association support Thank you for the food bank | Donate participation On the Ihsan platform |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Support and development of a center unit Digestive at Al Rass Hospital | University Student Funding Initiative King Khalid for Postgraduate Studies In easy installments and 0% profit margin | Afforestation initiative Wadi Al-Qurainah | savings initiative Lifestyle | King Salman Oasis Support Initiative | & The Development Empowerment Initiative with the Restoration Charity Association | Sponsoring a Walking Marathon in Rabigh | Al Khobar Corniche Afforestation Initiative | Sponsorship of Al Baraha Festival in Qatif | Sponsorship of Princess Noura Award for Women's Excellence | Marathon Initiative for Down Syndrome | Sponsorship of International Day Activities for multiple sclerosis |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Support Mubadarat program For physical therapy clinics with the Association of Children with Disabilities | A partnership with the Rheumatology Association to support joint replacement surgeries for rheumatic patients | Albilad Volunteer Campaign for environmental awareness (Ravdat Usam Al Shuqooq) | Bank Albilad donated 10 million riyals to the Jood Charitable Housing Platform | Enjaz Ramadan basket | Lifestyle Savings Initiative (phase three) | Waste recycling initiative in Albilad Tower | | | | | |

Investor Relations Contact

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IR App



Albilad App



Enjaz App



Albilad Tadawul

